

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

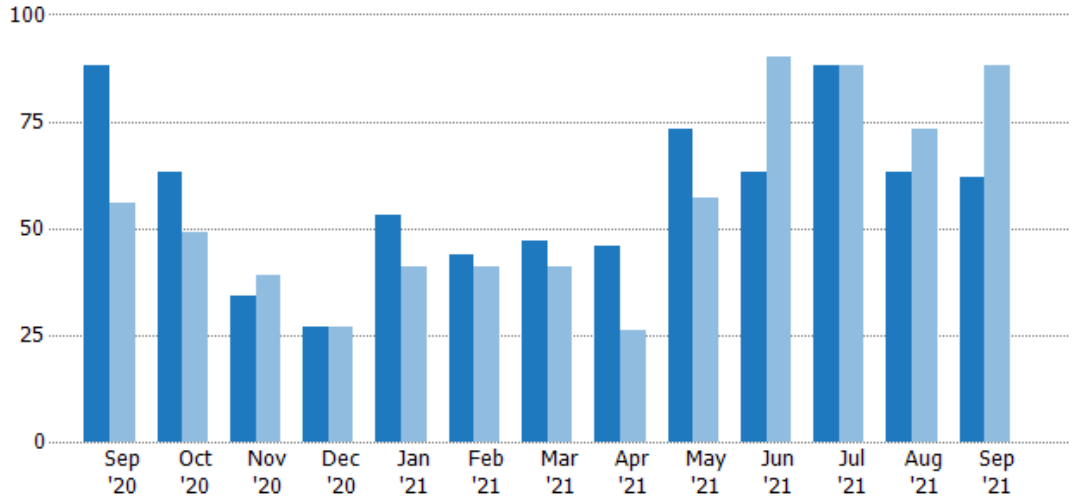
Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	62	88	-29.5%	539	545	-1.1%
New Listing Volume	\$28,069,297	\$33,565,400	-16.4%	\$228,154,294	\$231,190,309	-1.3%
Active Listing Count	194	253	-23.3%	N/A	N/A	
Active Listing Volume	\$115,036,046	\$131,091,039	-12.2%	N/A	N/A	
Average Listing Price	\$592,969	\$518,146	+14.4%	\$585,409	\$470,096	+24.5%
Median Listing Price	\$375,000	\$339,000	+10.6%	\$343,139	\$321,923	+6.6%
Median Days in RPR	62	98	-36.7%	100.95	141.19	-28.5%
Months of Inventory	4	3.8	+7%	3.6	8.2	-55.8%
Absorption Rate	24.74%	26.48%	-1.7%	27.69%	12.23%	+15.5%
Sales Activity Charts Metrics						
New Pending Sales Count	9	102	-91.2%	508	615	-17.4%
New Pending Sales Volume	\$4,441,500	\$39,162,026	-88.7%	\$195,003,596	\$219,622,987	-11.2%
Pending Sales Count	47	162	-71%	N/A	N/A	
Pending Sales Volume	\$22,105,700	\$65,116,550	-66.1%	N/A	N/A	
Closed Sales Count	66	85	-22.4%	445	391	+13.8%
Closed Sales Volume	\$24,220,038	\$33,088,825	-26.8%	\$159,705,285	\$132,991,032	+20.1%
Average Sales Price	\$366,970	\$389,280	-5.7%	\$358,888	\$340,131	+5.5%
Median Sales Price	\$292,500	\$300,000	-2.5%	\$278,302	\$271,017	+2.7%

New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Sep '21	62	-29.5%
Sep '20	88	57.1%
Sep '19	56	10.7%

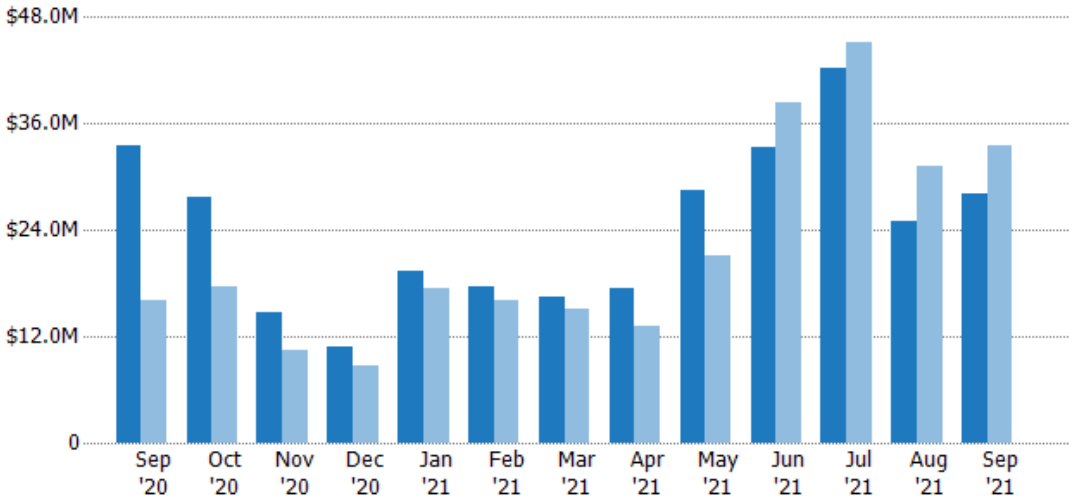
Current Year	88	63	34	27	53	44	47	46	73	63	88	63	62
Prior Year	56	49	39	27	41	41	41	26	57	90	88	73	88
Percent Change from Prior Year	57%	29%	-13%	0%	29%	7%	15%	77%	28%	-30%	0%	-14%	-30%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Sep '21	\$28.1M	-16.4%
Sep '20	\$33.6M	108.9%
Sep '19	\$16.1M	25%

Current Year	\$33.6M	\$27.7M	\$14.7M	\$10.8M	\$19.4M	\$17.6M	\$16.5M	\$17.5M	\$28.5M	\$33.3M	\$42.3M	\$25M	\$28.1M
Prior Year	\$16.1M	\$17.6M	\$10.4M	\$8.71M	\$17.4M	\$16.2M	\$15.2M	\$13.1M	\$21.1M	\$38.3M	\$45.1M	\$31.2M	\$33.6M
Percent Change from Prior Year	109%	58%	42%	24%	12%	9%	8%	33%	35%	-13%	-6%	-20%	-16%

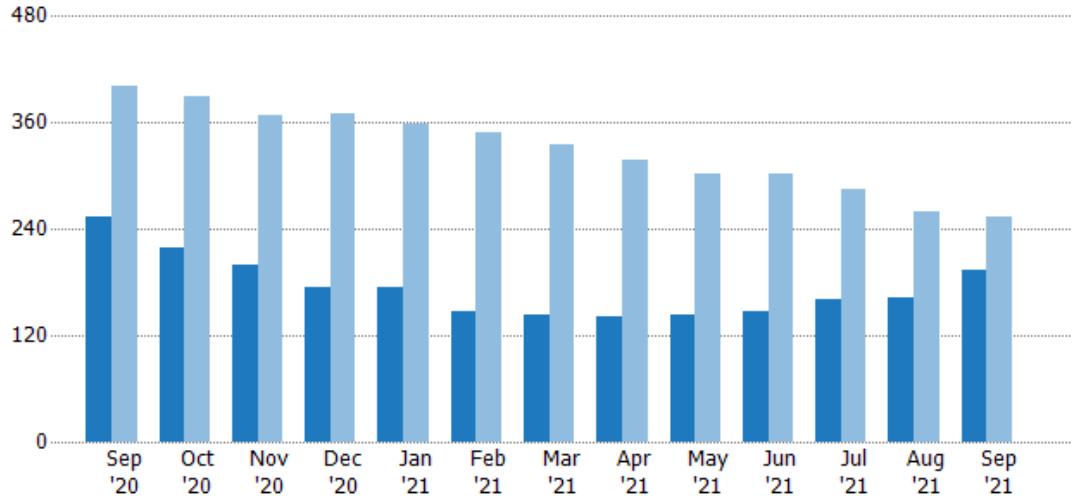
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	194	-23.3%
Sep '20	253	-36.9%
Sep '19	401	11.2%



Current Year	253	219	199	174	175	147	143	141	143	147	160	162	194
Prior Year	401	389	369	370	359	348	336	318	303	302	285	260	253
Percent Change from Prior Year	-37%	-44%	-46%	-53%	-51%	-58%	-57%	-56%	-53%	-51%	-44%	-38%	-23%

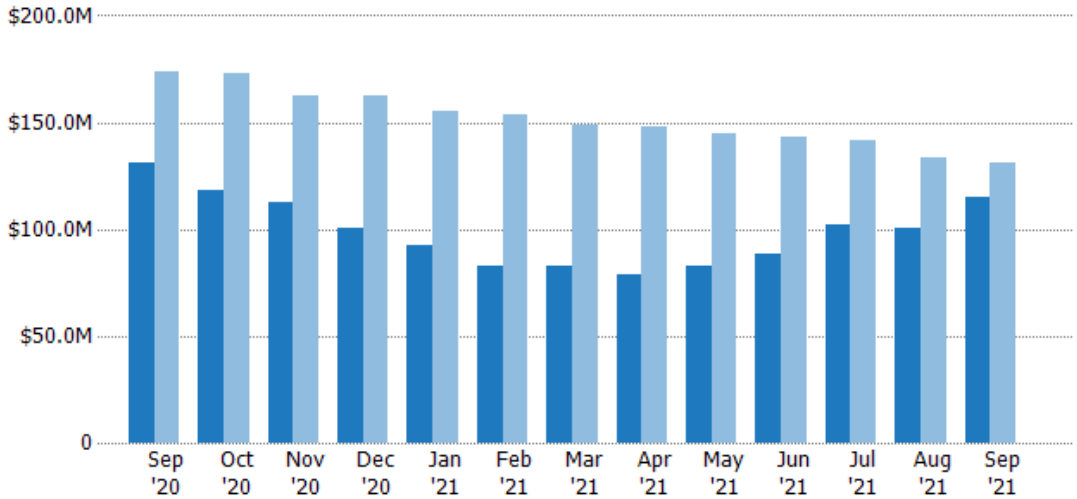
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$115M	-12.2%
Sep '20	\$131M	-24.5%
Sep '19	\$174M	1.1%



Current Year	\$131M	\$118M	\$112M	\$101M	\$92.5M	\$83.2M	\$82.6M	\$79.1M	\$82.5M	\$88.7M	\$102M	\$100M	\$115M
Prior Year	\$174M	\$173M	\$162M	\$163M	\$155M	\$154M	\$149M	\$148M	\$144M	\$143M	\$142M	\$133M	\$131M
Percent Change from Prior Year	-25%	-32%	-31%	-38%	-40%	-46%	-44%	-46%	-43%	-38%	-28%	-25%	-12%

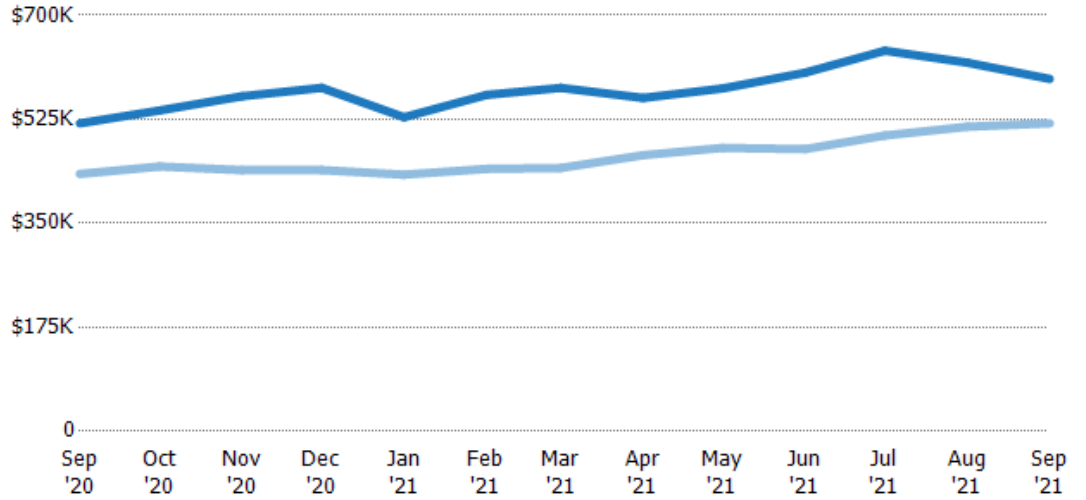
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$593K	14.4%
Sep '20	\$518K	19.6%
Sep '19	\$433K	-9.1%



Current Year	\$518K	\$540K	\$564K	\$578K	\$528K	\$566K	\$578K	\$561K	\$577K	\$603K	\$640K	\$620K	\$593K
Prior Year	\$433K	\$446K	\$440K	\$440K	\$432K	\$442K	\$443K	\$465K	\$477K	\$475K	\$498K	\$512K	\$518K
Percent Change from Prior Year	20%	21%	28%	31%	22%	28%	30%	21%	21%	27%	29%	21%	14%

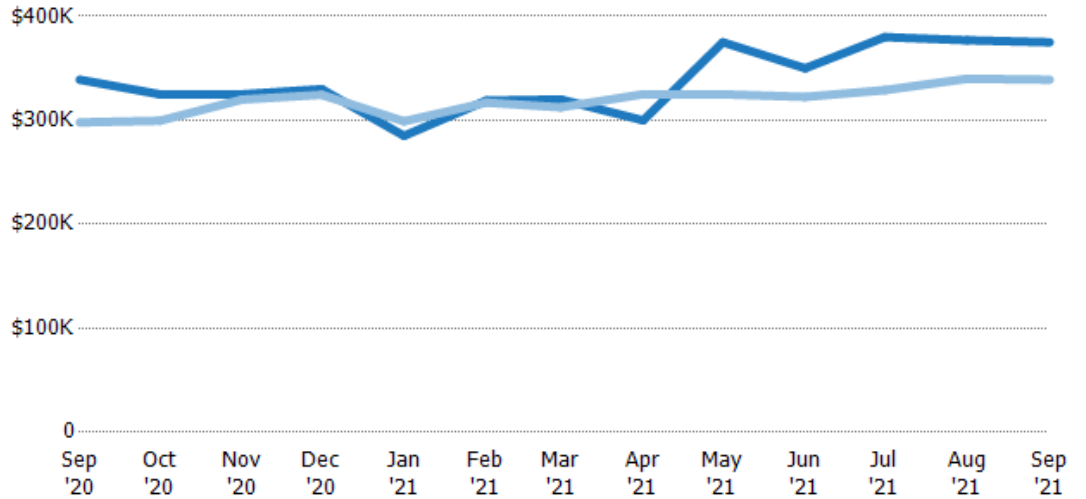
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$375K	10.6%
Sep '20	\$339K	13.8%
Sep '19	\$298K	-6.4%



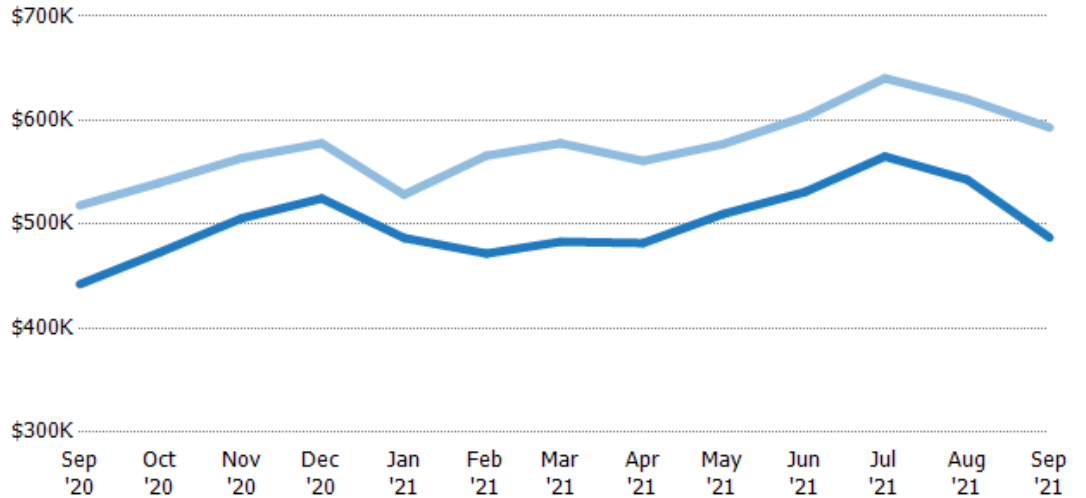
Current Year	\$339K	\$325K	\$325K	\$330K	\$285K	\$319K	\$320K	\$300K	\$375K	\$350K	\$380K	\$377K	\$375K
Prior Year	\$298K	\$300K	\$320K	\$325K	\$299K	\$317K	\$313K	\$325K	\$325K	\$323K	\$329K	\$340K	\$339K
Percent Change from Prior Year	14%	9%	2%	2%	-5%	1%	2%	-8%	15%	9%	16%	11%	11%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



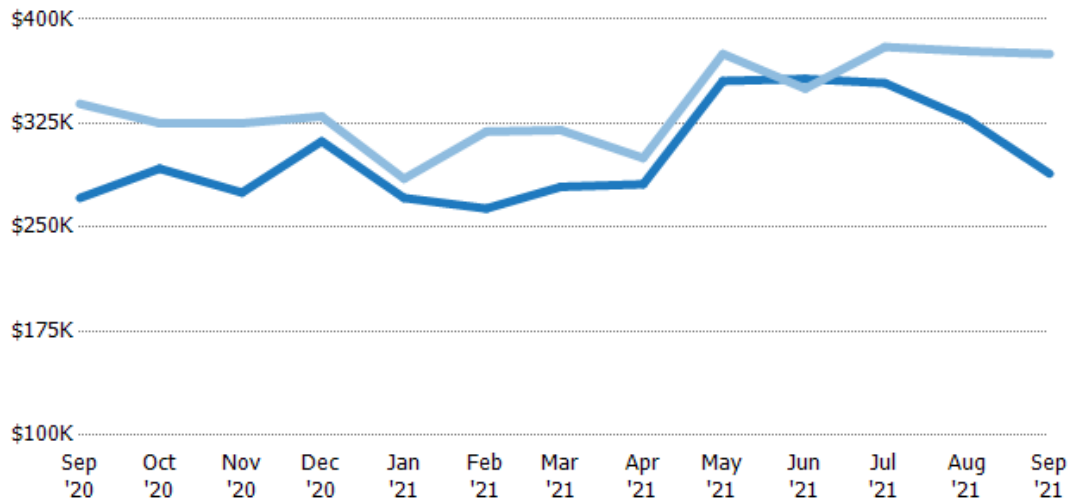
Avg Est Value	\$442K	\$473K	\$506K	\$525K	\$487K	\$472K	\$483K	\$482K	\$510K	\$531K	\$565K	\$543K	\$487K
Avg Listing Price	\$518K	\$540K	\$564K	\$578K	\$528K	\$566K	\$578K	\$561K	\$577K	\$603K	\$640K	\$620K	\$593K
Avg Listing Price as a % of Avg Est Value	117%	114%	111%	110%	109%	120%	120%	116%	113%	114%	113%	114%	122%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Bennington County,
 Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$271K	\$292K	\$275K	\$312K	\$271K	\$264K	\$279K	\$281K	\$356K	\$357K	\$354K	\$328K	\$289K
Median Listing Price	\$339K	\$325K	\$325K	\$330K	\$285K	\$319K	\$320K	\$300K	\$375K	\$350K	\$380K	\$377K	\$375K
Med Listing Price as a % of Med Est Value	125%	111%	118%	106%	105%	121%	115%	107%	105%	98%	107%	115%	130%

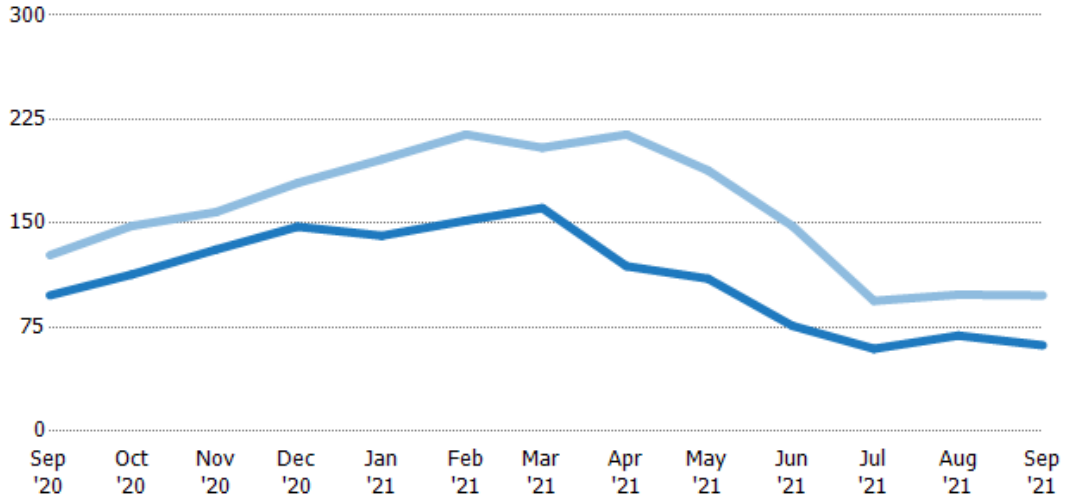
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Sep '21	62	-36.7%
Sep '20	98	-22.8%
Sep '19	127	-8.3%



Current Year	98	113	131	148	141	152	161	119	110	76	59.5	69	62
Prior Year	127	148	158	179	196	214	205	214	188	148	94	98.5	98
Percent Change from Prior Year	-23%	-24%	-17%	-18%	-28%	-29%	-21%	-44%	-41%	-49%	-37%	-30%	-37%

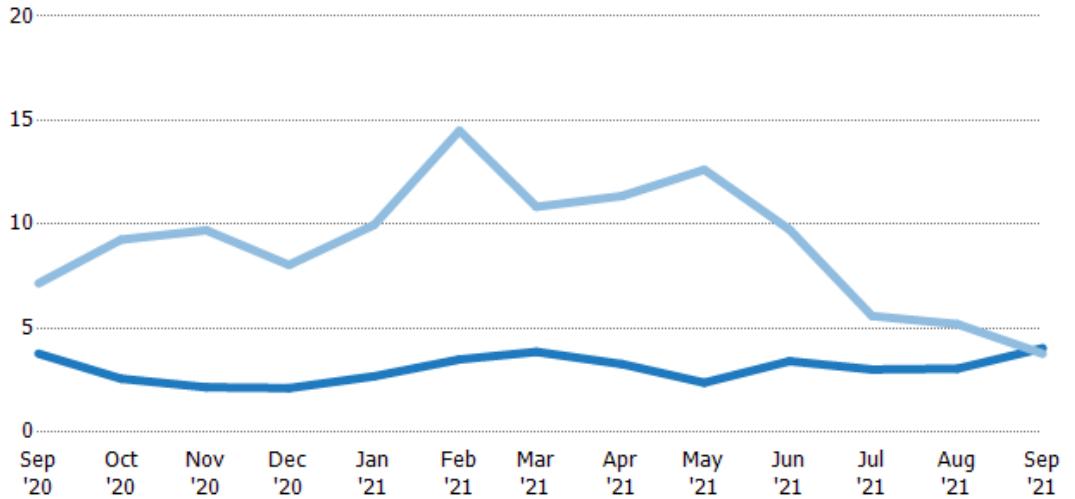
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Sep '21	4.04	7%
Sep '20	3.78	-47.3%
Sep '19	7.16	22.1%



Current Year	3.78	2.58	2.16	2.12	2.69	3.5	3.86	3.28	2.38	3.42	3.02	3.06	4.04
Prior Year	7.16	9.26	9.71	8.04	9.97	14.5	10.8	11.4	12.6	9.74	5.59	5.2	3.78
Percent Change from Prior Year	-47%	-72%	-78%	-74%	-73%	-76%	-64%	-71%	-81%	-65%	-46%	-41%	7%

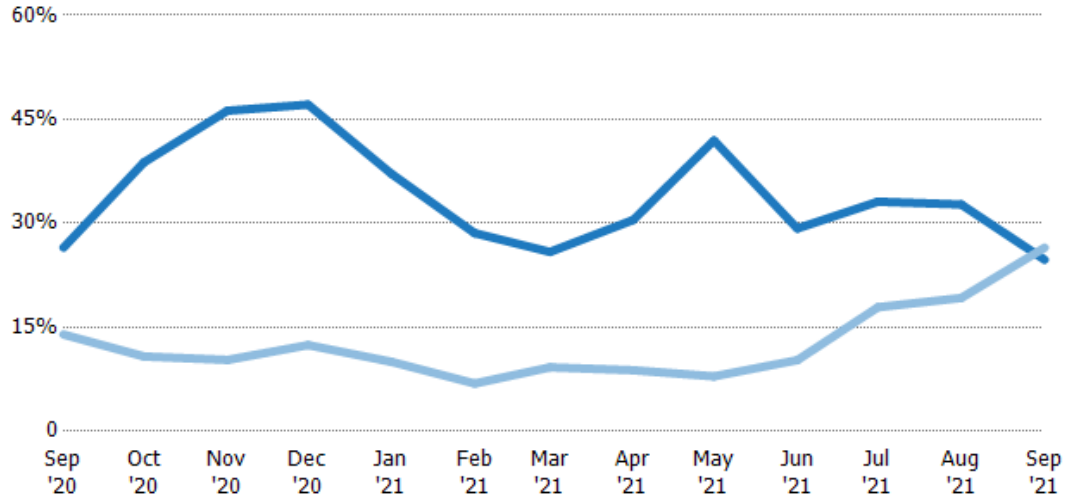
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Sep '21	25%	1.7%
Sep '20	26%	-12.5%
Sep '19	14%	-18.1%



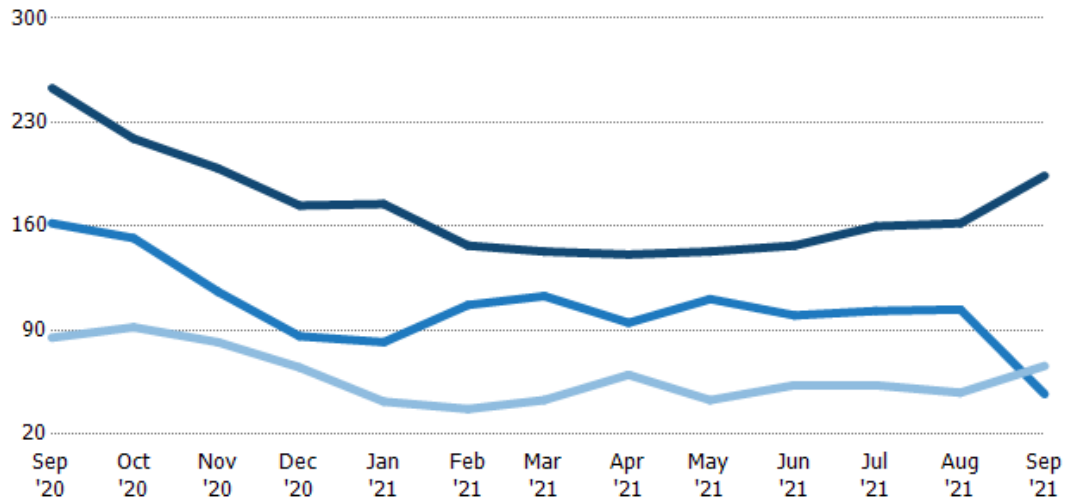
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	26%	39%	46%	47%	37%	29%	26%	30%	42%	29%	33%	33%	25%
Prior Year	14%	11%	10%	12%	10%	7%	9%	9%	8%	10%	18%	19%	26%
Change from Prior Year	-13%	-28%	-36%	-35%	-27%	-22%	-17%	-22%	-34%	-19%	-15%	-13%	2%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Active	253	219	199	174	175	147	143	141	143	147	160	162	194
Pending	162	152	116	86	82	107	113	95	111	100	103	104	47
Sold	85	92	82	65	42	37	43	60	43	53	53	48	66

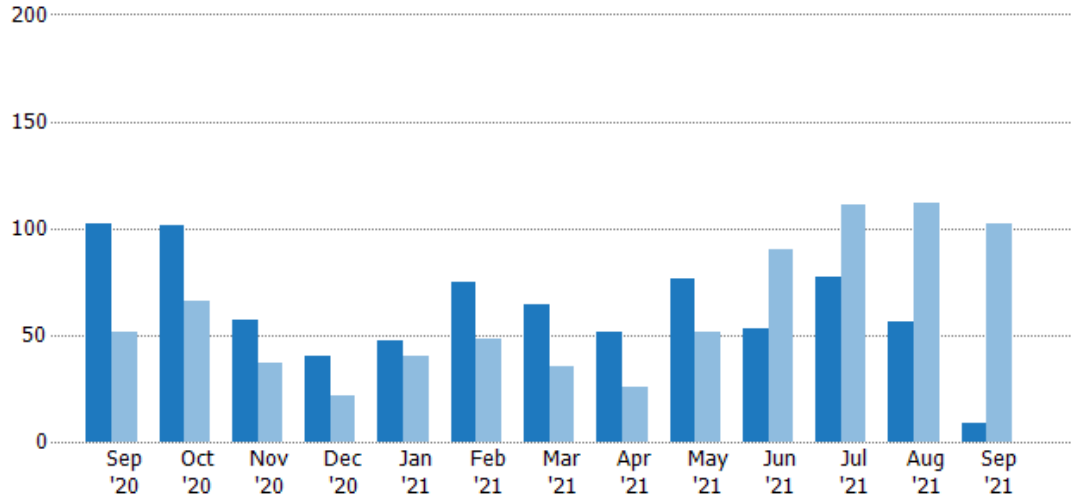
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	9	-91.2%
Sep '20	102	100%
Sep '19	51	-23.5%



Current Year	102	101	57	40	47	75	64	51	76	53	77	56	9
Prior Year	51	66	37	22	40	48	35	26	51	90	111	112	102
Percent Change from Prior Year	100%	53%	54%	82%	18%	56%	83%	96%	49%	-41%	-31%	-50%	-91%

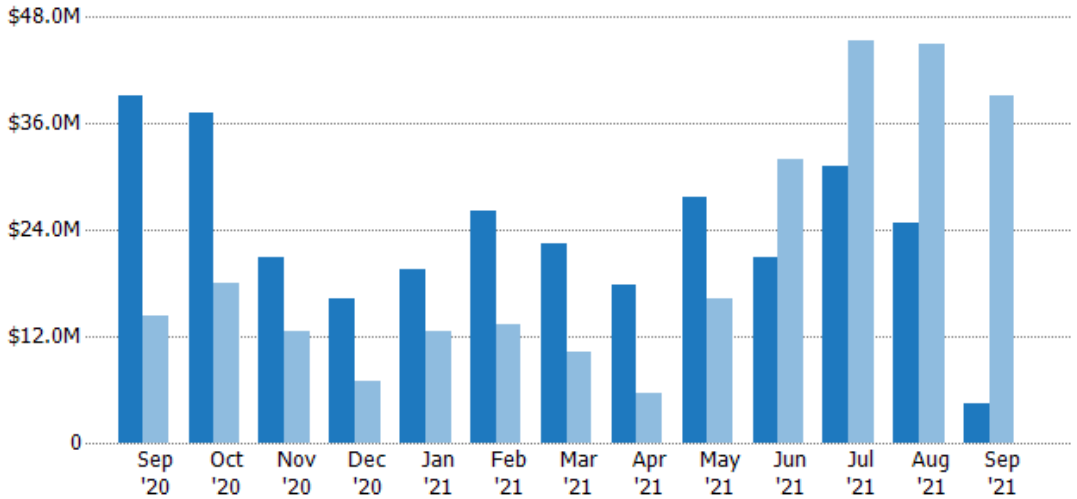
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$4.44M	-88.7%
Sep '20	\$39.2M	175%
Sep '19	\$14.2M	-24.8%



Current Year	\$39.2M	\$37.2M	\$20.8M	\$16.3M	\$19.5M	\$26.1M	\$22.4M	\$17.9M	\$27.7M	\$20.9M	\$31.2M	\$24.8M	\$4.44M
Prior Year	\$14.2M	\$18.1M	\$12.5M	\$6.93M	\$12.5M	\$13.4M	\$10.3M	\$5.67M	\$16.3M	\$31.9M	\$45.4M	\$45M	\$39.2M
Percent Change from Prior Year	175%	106%	66%	136%	56%	95%	118%	215%	70%	-35%	-31%	-45%	-89%

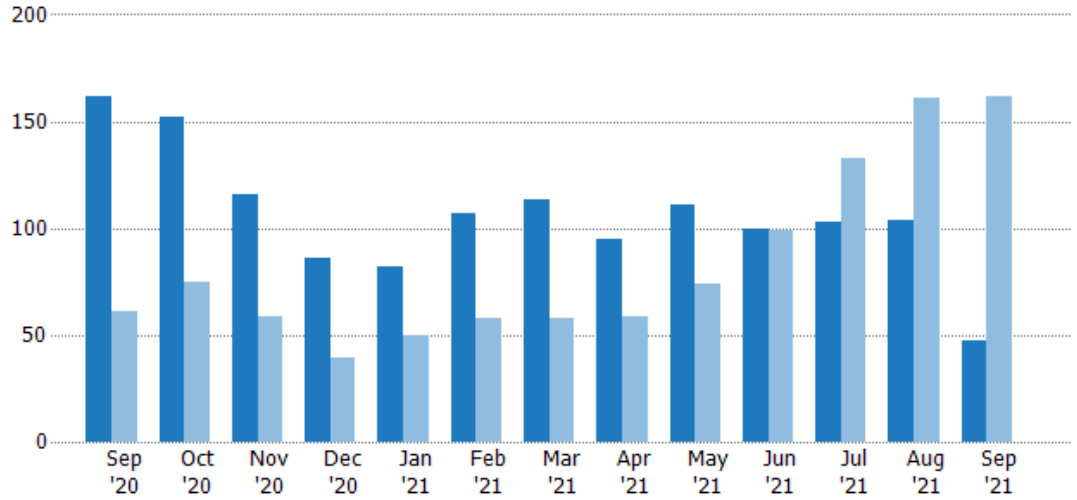
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	47	-71%
Sep '20	162	165.6%
Sep '19	61	16.4%



Current Year	162	152	116	86	82	107	113	95	111	100	103	104	47
Prior Year	61	75	59	39	50	58	58	59	74	99	133	161	162
Percent Change from Prior Year	166%	103%	97%	121%	64%	84%	95%	61%	50%	1%	-23%	-35%	-71%

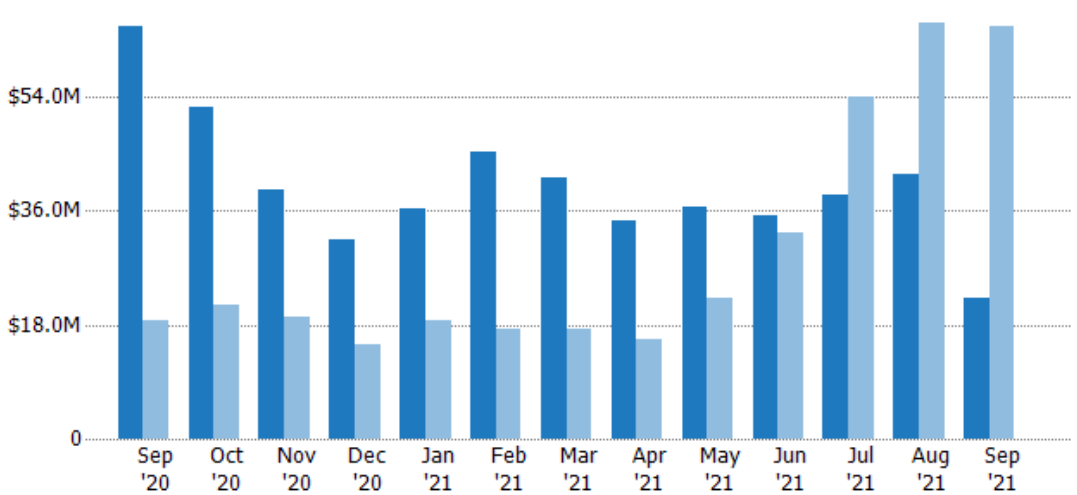
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$22.1M	-66.1%
Sep '20	\$65.1M	249.2%
Sep '19	\$18.6M	14.5%



Current Year	\$65.1M	\$52.3M	\$39.2M	\$31.4M	\$36.2M	\$45.3M	\$41.3M	\$34.4M	\$36.7M	\$35.2M	\$38.5M	\$41.9M	\$22.1M
Prior Year	\$18.6M	\$21.1M	\$19.2M	\$14.8M	\$18.8M	\$17.4M	\$17.3M	\$15.7M	\$22.1M	\$32.7M	\$54.1M	\$65.6M	\$65.1M
Percent Change from Prior Year	249%	148%	104%	113%	93%	160%	139%	119%	66%	8%	-29%	-36%	-66%

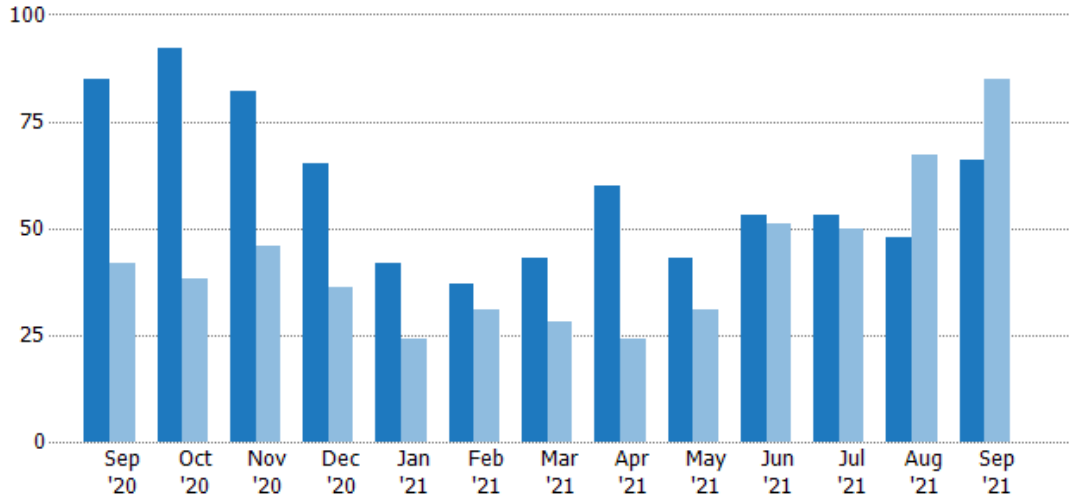
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Sep '21	66	-22.4%
Sep '20	85	102.4%
Sep '19	42	-11.9%



Current Year	85	92	82	65	42	37	43	60	43	53	53	48	66
Prior Year	42	38	46	36	24	31	28	24	31	51	50	67	85
Percent Change from Prior Year	102%	142%	78%	81%	75%	19%	54%	150%	39%	4%	6%	-28%	-22%

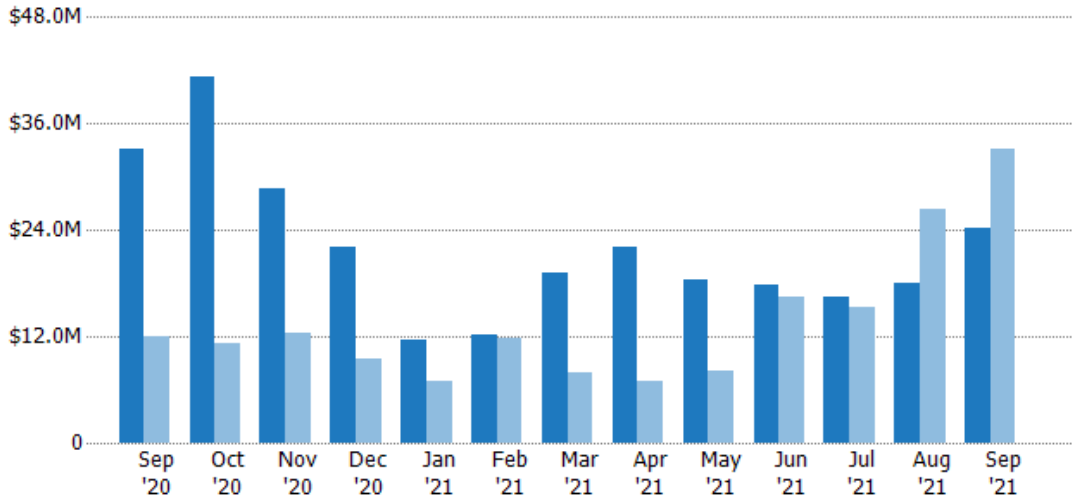
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Sep '21	\$24.2M	-26.8%
Sep '20	\$33.1M	177.1%
Sep '19	\$11.9M	-30.6%



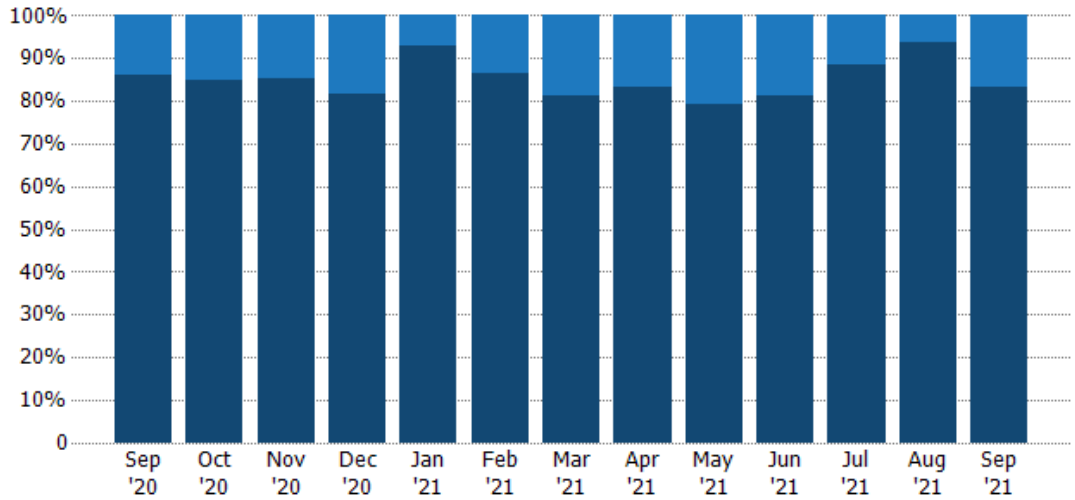
Current Year	\$33.1M	\$41.3M	\$28.6M	\$22M	\$11.5M	\$12.1M	\$19.2M	\$22M	\$18.3M	\$17.8M	\$16.5M	\$18M	\$24.2M
Prior Year	\$11.9M	\$11.2M	\$12.3M	\$9.38M	\$6.88M	\$11.7M	\$7.9M	\$6.96M	\$8.17M	\$16.5M	\$15.4M	\$26.4M	\$33.1M
Percent Change from Prior Year	177%	268%	133%	135%	67%	3%	143%	217%	124%	8%	7%	-32%	-27%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



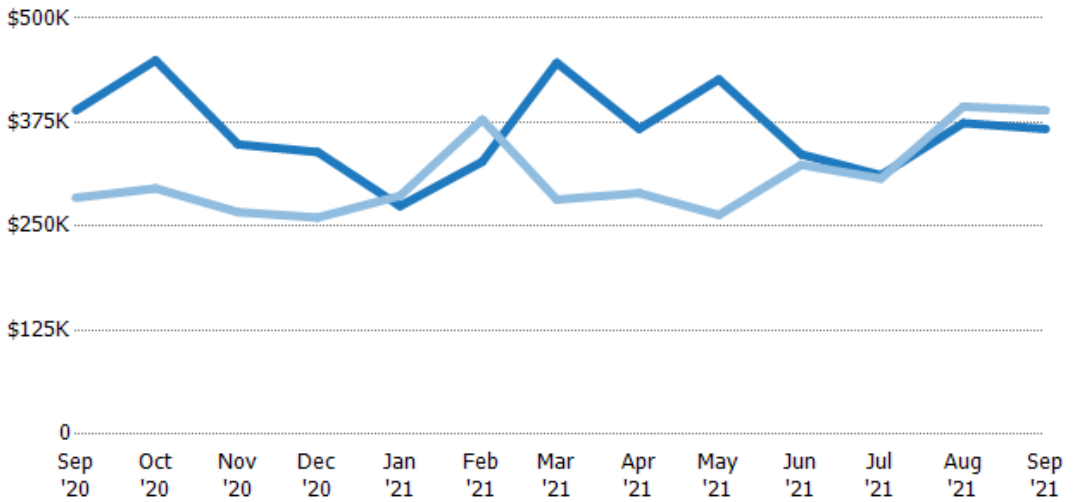
Condo/Townhouse	14%	15%	15%	18%	7%	14%	19%	17%	21%	19%	11%	6%	17%
Single Family Residence	86%	85%	85%	82%	93%	86%	81%	83%	79%	81%	89%	94%	83%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$389K	\$449K	\$348K	\$339K	\$274K	\$328K	\$447K	\$367K	\$427K	\$336K	\$311K	\$374K	\$367K
Prior Year	\$284K	\$296K	\$267K	\$260K	\$287K	\$378K	\$282K	\$290K	\$264K	\$324K	\$307K	\$394K	\$389K
Percent Change from Prior Year	37%	52%	31%	30%	-4%	-13%	58%	27%	62%	4%	1%	-5%	-6%

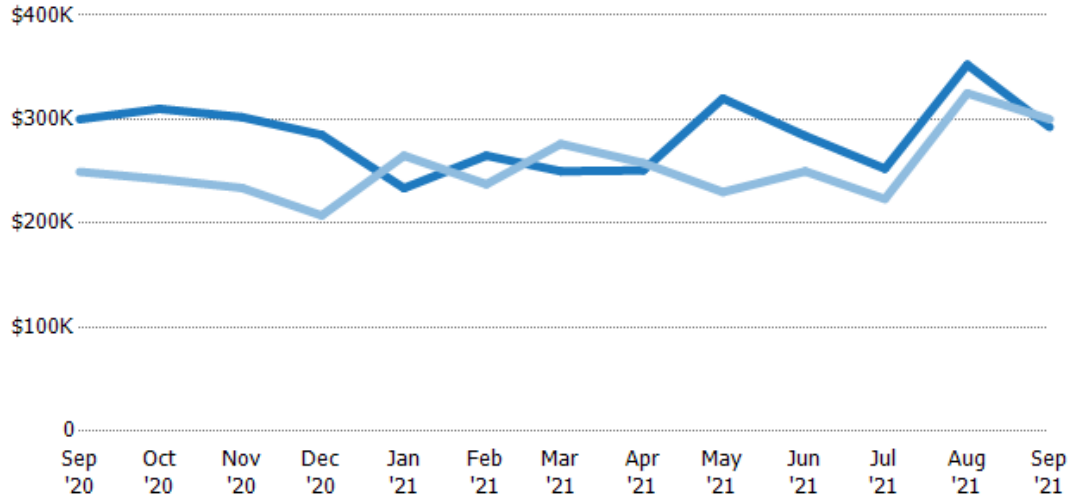
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Sep '21	\$293K	-2.5%
Sep '20	\$300K	20.3%
Sep '19	\$249K	-17%



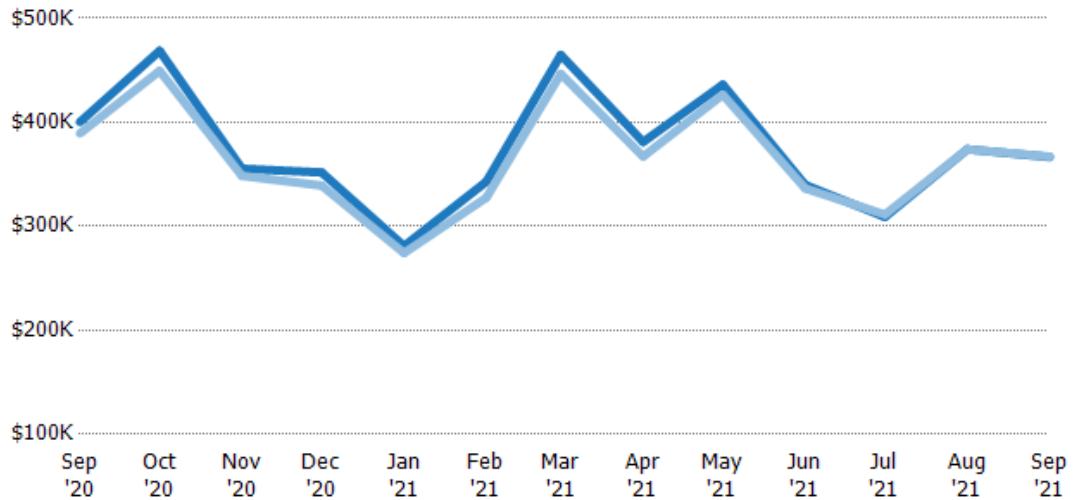
Current Year	\$300K	\$310K	\$302K	\$285K	\$234K	\$265K	\$250K	\$251K	\$320K	\$284K	\$253K	\$353K	\$293K
Prior Year	\$249K	\$243K	\$234K	\$208K	\$265K	\$238K	\$276K	\$258K	\$230K	\$250K	\$223K	\$325K	\$300K
Percent Change from Prior Year	20%	28%	29%	37%	-12%	12%	-10%	-3%	39%	14%	13%	8%	-3%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



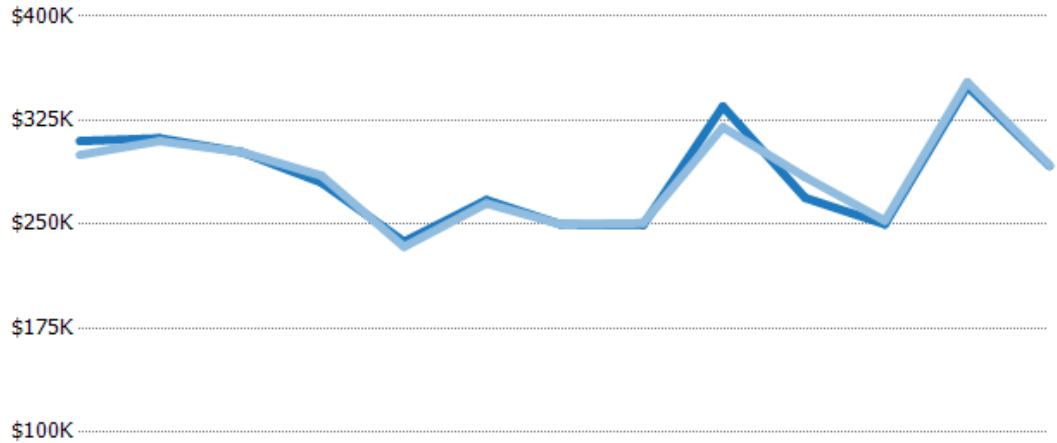
Avg List Price	\$400K	\$469K	\$355K	\$352K	\$281K	\$343K	\$465K	\$381K	\$436K	\$340K	\$309K	\$374K	\$367K
Avg Sales Price	\$389K	\$449K	\$348K	\$339K	\$274K	\$328K	\$447K	\$367K	\$427K	\$336K	\$311K	\$374K	\$367K
Avg Sales Price as a % of Avg List Price	97%	96%	98%	96%	98%	96%	96%	96%	98%	99%	101%	100%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



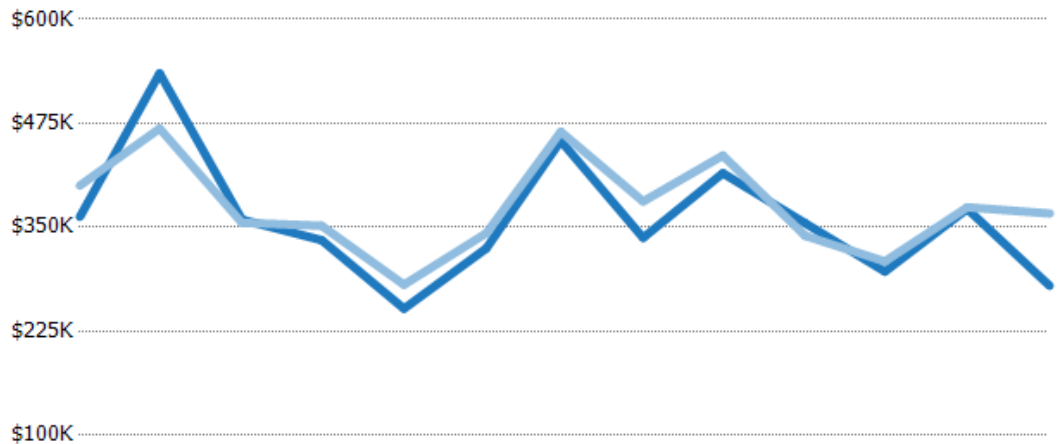
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$310K	\$312K	\$302K	\$280K	\$238K	\$268K	\$250K	\$250K	\$335K	\$269K	\$250K	\$350K	\$292K
Median Sales Price	\$300K	\$310K	\$302K	\$285K	\$234K	\$265K	\$250K	\$251K	\$320K	\$284K	\$253K	\$353K	\$293K
Med Sales Price as a % of Med List Price	97%	99%	100%	102%	98%	99%	100%	101%	96%	106%	101%	101%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



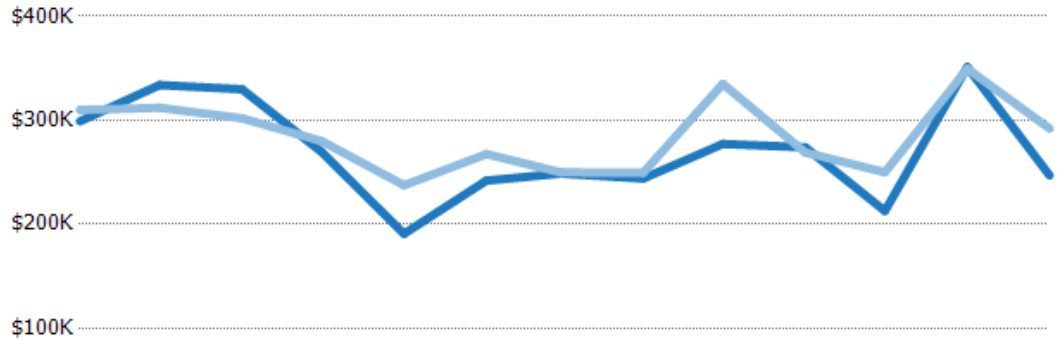
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$363K	\$535K	\$359K	\$335K	\$252K	\$325K	\$454K	\$337K	\$415K	\$355K	\$297K	\$372K	\$280K
Avg Sales Price	\$400K	\$469K	\$355K	\$352K	\$281K	\$343K	\$465K	\$381K	\$436K	\$340K	\$309K	\$374K	\$367K
Avg Sales Price as a % of Avg Est Value	110%	88%	99%	105%	111%	106%	102%	113%	105%	96%	104%	101%	131%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Bennington County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$299K	\$334K	\$330K	\$270K	\$191K	\$242K	\$249K	\$244K	\$277K	\$274K	\$213K	\$351K	\$247K
Median Sales Price	\$310K	\$312K	\$302K	\$280K	\$238K	\$268K	\$250K	\$250K	\$335K	\$269K	\$250K	\$350K	\$292K
Med Sales Price as a % of Med Est Value	104%	93%	92%	104%	124%	111%	100%	102%	121%	98%	117%	100%	118%