

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	13	16	-18.8%	129	107	+20.6%
New Listing Volume	\$2,801,600	\$4,766,600	-41.2%	\$30,666,450	\$22,392,550	+36.9%
Active Listing Count	43	61	-29.5%	N/A	N/A	
Active Listing Volume	\$10,877,000	\$14,809,100	-26.6%	N/A	N/A	
Average Listing Price	\$252,953	\$242,772	+4.2%	\$247,081	\$215,606	+14.6%
Median Listing Price	\$180,000	\$160,000	+12.5%	\$175,819	\$159,042	+10.5%
Median Days in RPR	70	154	-54.5%	119.32	175.39	-32%
Months of Inventory	2.7	4.4	-38.3%	3.6	6.4	-44%
Absorption Rate	37.21%	22.95%	+14.3%	27.78%	15.56%	+12.2%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	9	21	-57.1%	140	130	+7.7%
New Pending Sales Volume	\$1,865,400	\$4,664,150	-60%	\$33,462,750	\$24,042,201	+39.2%
Pending Sales Count	26	30	-13.3%	N/A	N/A	
Pending Sales Volume	\$6,317,700	\$6,529,150	-3.2%	N/A	N/A	
Closed Sales Count	14	16	-12.5%	112	85	+31.8%
Closed Sales Volume	\$4,747,650	\$3,090,465	+53.6%	\$28,120,049	\$15,056,349	+86.8%
Average Sales Price	\$339,118	\$193,154	+75.6%	\$251,072	\$177,134	+41.7%
Median Sales Price	\$355,000	\$171,200	+107.4%	\$211,644	\$159,527	+32.7%

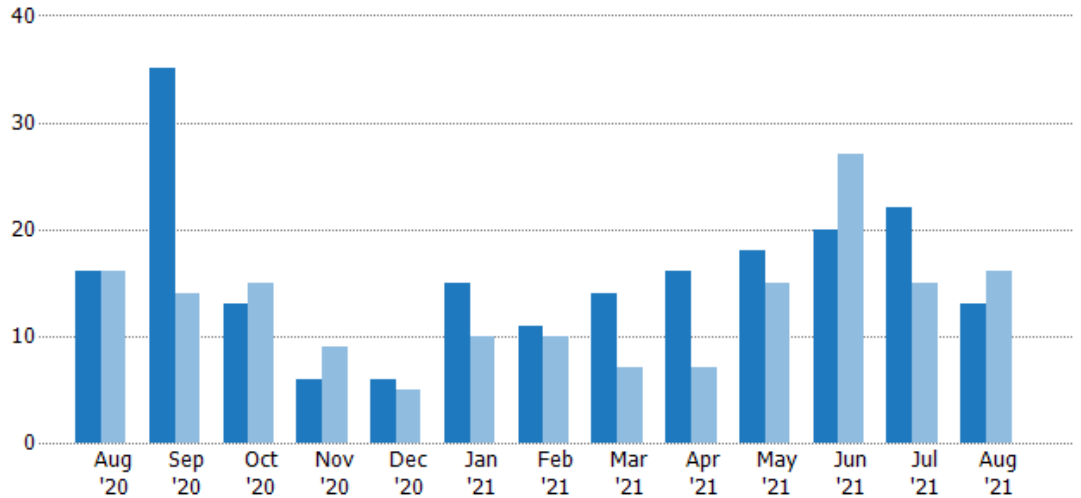
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	13	-18.8%
Aug '20	16	0%
Aug '19	16	-12.5%



Current Year	16	35	13	6	6	15	11	14	16	18	20	22	13
Prior Year	16	14	15	9	5	10	10	7	7	15	27	15	16
Percent Change from Prior Year	0%	150%	-13%	-33%	20%	50%	10%	100%	129%	20%	-26%	47%	-19%

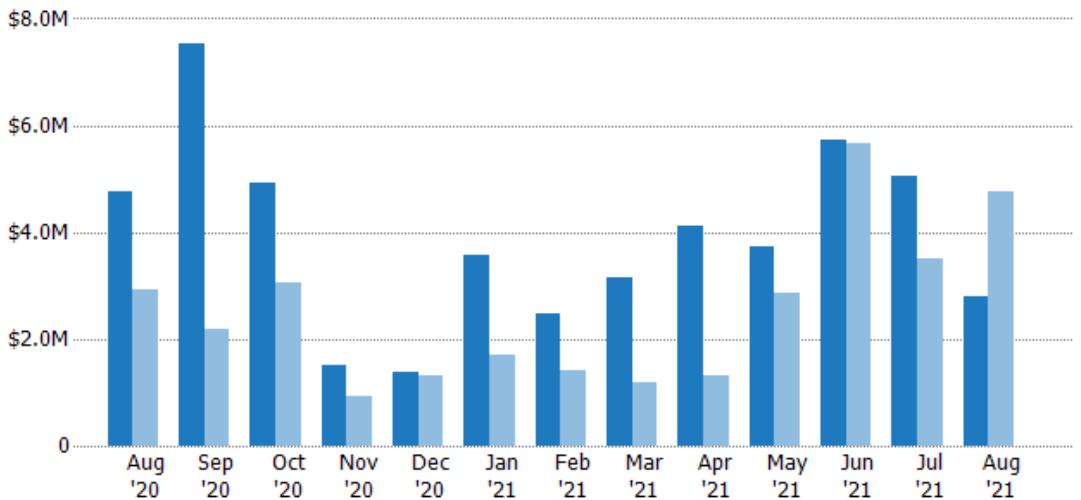
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$2.8M	-41.2%
Aug '20	\$4.77M	63.5%
Aug '19	\$2.92M	-13.9%



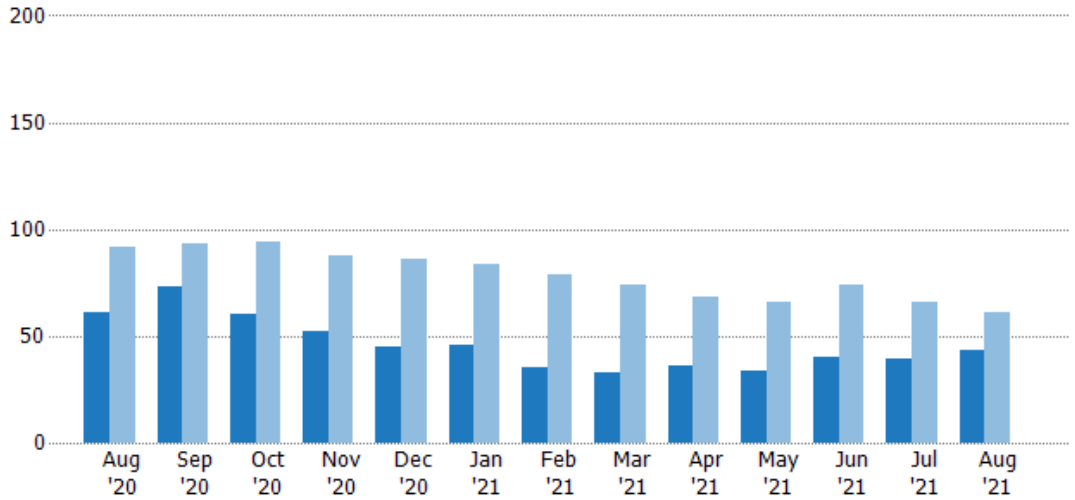
Current Year	\$4.77M	\$7.53M	\$4.94M	\$1.51M	\$1.37M	\$3.57M	\$2.46M	\$3.16M	\$4.13M	\$3.74M	\$5.74M	\$5.07M	\$2.8M
Prior Year	\$2.92M	\$2.19M	\$3.05M	\$924K	\$1.32M	\$1.7M	\$1.42M	\$1.19M	\$1.32M	\$2.85M	\$5.65M	\$3.49M	\$4.77M
Percent Change from Prior Year	63%	244%	62%	63%	4%	110%	73%	166%	212%	31%	2%	45%	-41%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



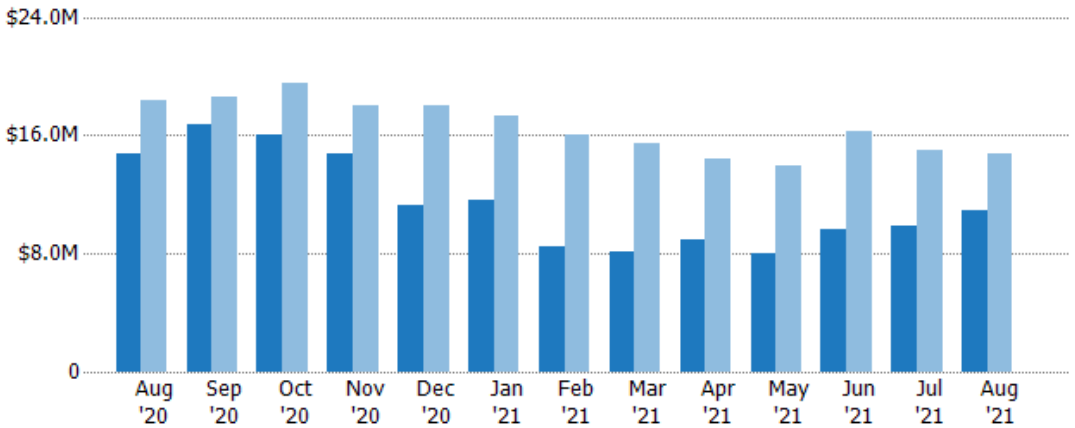
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Aug '21	43	61	-29.5%
Sep '21	39	66	-33.7%
Oct '21	40	74	-18.8%
Nov '21	34	66	-48.5%
Dec '21	36	68	-47.1%
Jan '21	33	74	-55.4%
Feb '21	35	79	-55.8%
Mar '21	33	74	-55.4%
Apr '21	36	68	-47.1%
May '21	34	66	-48.5%
Jun '21	40	74	-46.1%
Jul '21	39	66	-41.1%
Aug '21	43	61	-30.0%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Aug '21	\$10.9M	\$14.8M	-26.6%
Sep '21	\$9.9M	\$15M	-19.4%
Oct '21	\$9.9M	\$19.5M	-18.8%
Nov '21	\$7.98M	\$18.1M	-18.8%
Dec '21	\$8.89M	\$18M	-37.2%
Jan '21	\$8.17M	\$17.3M	-33.3%
Feb '21	\$8.48M	\$16M	-47.0%
Mar '21	\$8.17M	\$15.5M	-47.2%
Apr '21	\$8.89M	\$14.4M	-38.2%
May '21	\$7.98M	\$14M	-43.6%
Jun '21	\$9.69M	\$16.3M	-40.5%
Jul '21	\$9.9M	\$15M	-34.0%
Aug '21	\$10.9M	\$14.8M	-27.0%

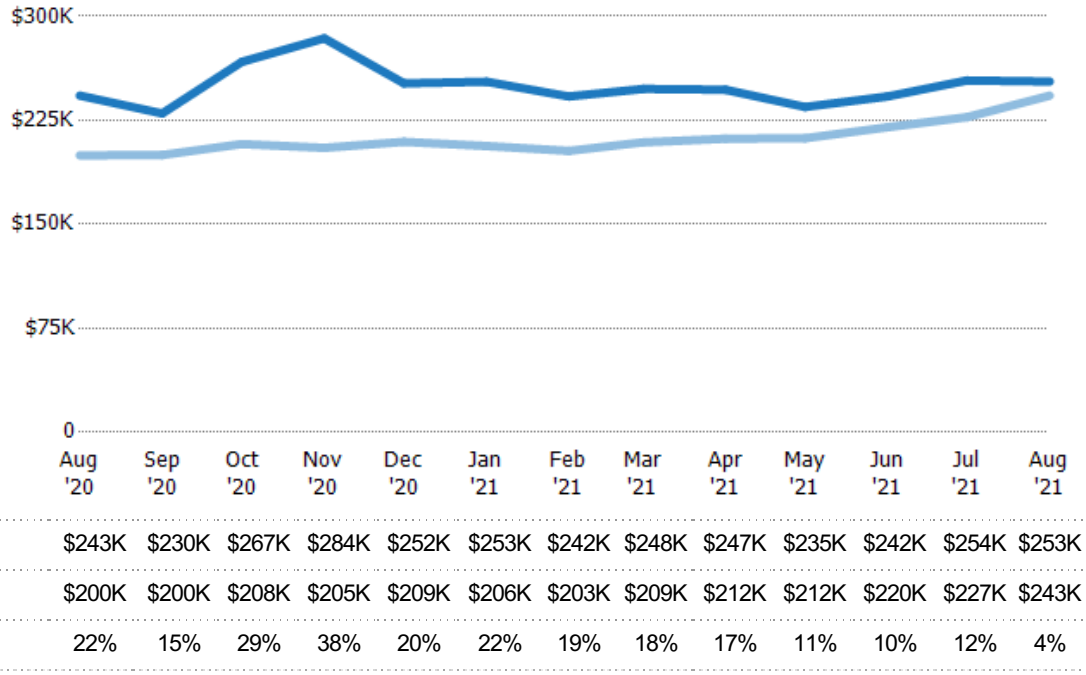
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$253K	4.2%
Aug '20	\$243K	21.6%
Aug '19	\$200K	2.4%



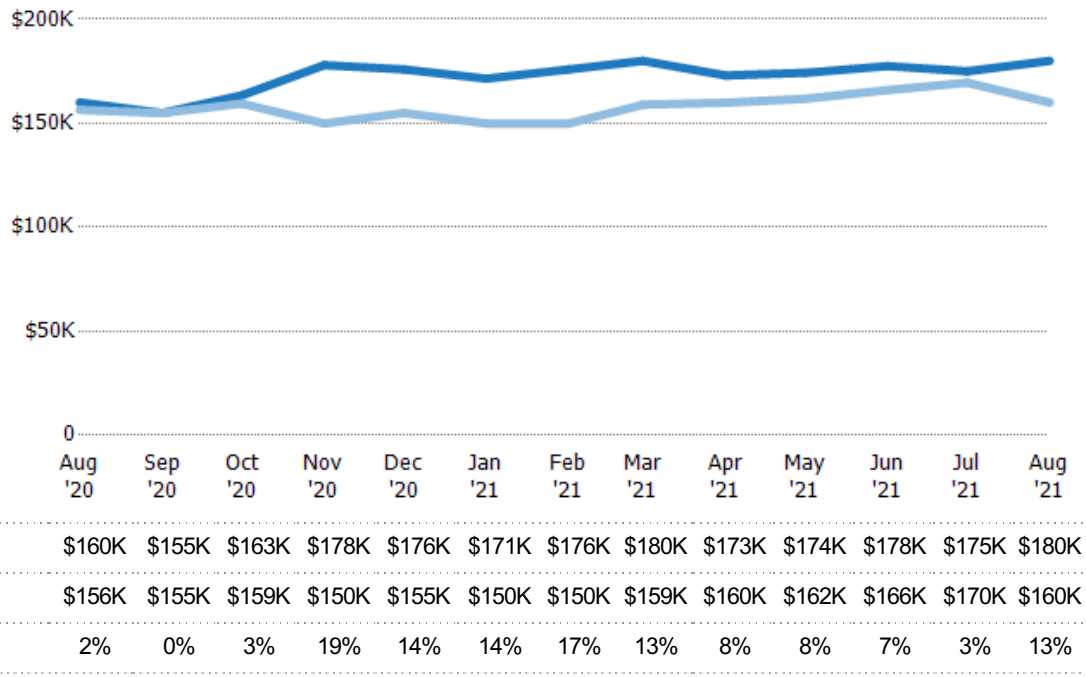
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$180K	12.5%
Aug '20	\$160K	2.3%
Aug '19	\$156K	5.5%

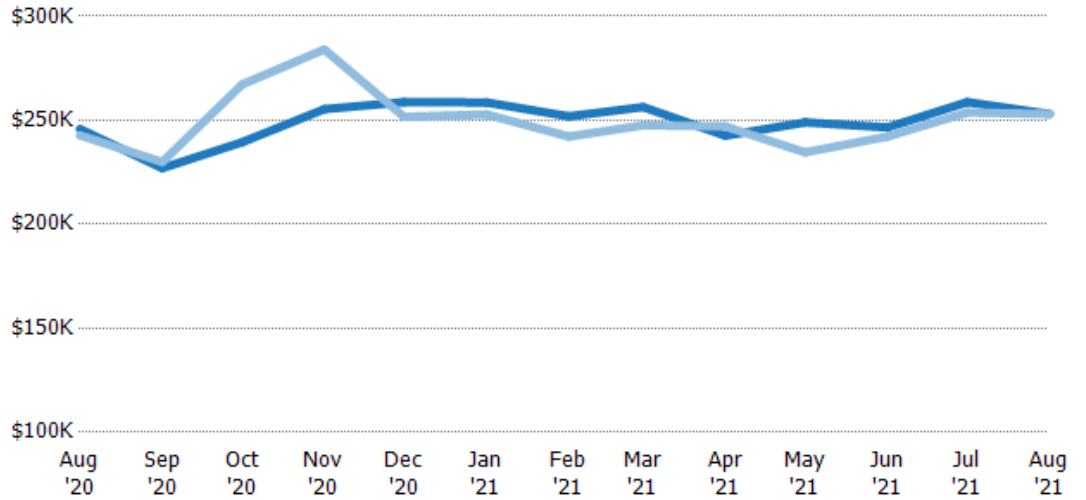


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



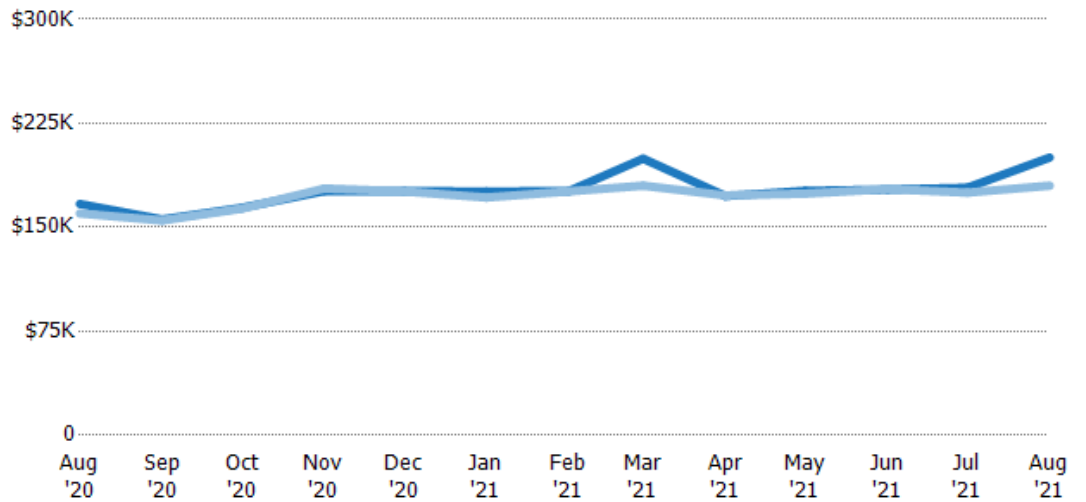
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$246K	\$227K	\$239K	\$255K	\$259K	\$259K	\$252K	\$256K	\$243K	\$249K	\$247K	\$259K	\$253K
Avg Listing Price	\$243K	\$230K	\$267K	\$284K	\$252K	\$253K	\$242K	\$248K	\$247K	\$235K	\$242K	\$254K	\$253K
Avg Listing Price as a % of Avg Est Value	99%	101%	112%	111%	97%	98%	96%	97%	102%	94%	98%	98%	100%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$167K	\$156K	\$164K	\$176K	\$176K	\$176K	\$176K	\$199K	\$173K	\$176K	\$177K	\$179K	\$200K
Median Listing Price	\$160K	\$155K	\$163K	\$178K	\$176K	\$171K	\$176K	\$180K	\$173K	\$174K	\$178K	\$175K	\$180K
Med Listing Price as a % of Med Est Value	96%	100%	100%	101%	100%	98%	100%	90%	100%	99%	100%	98%	90%

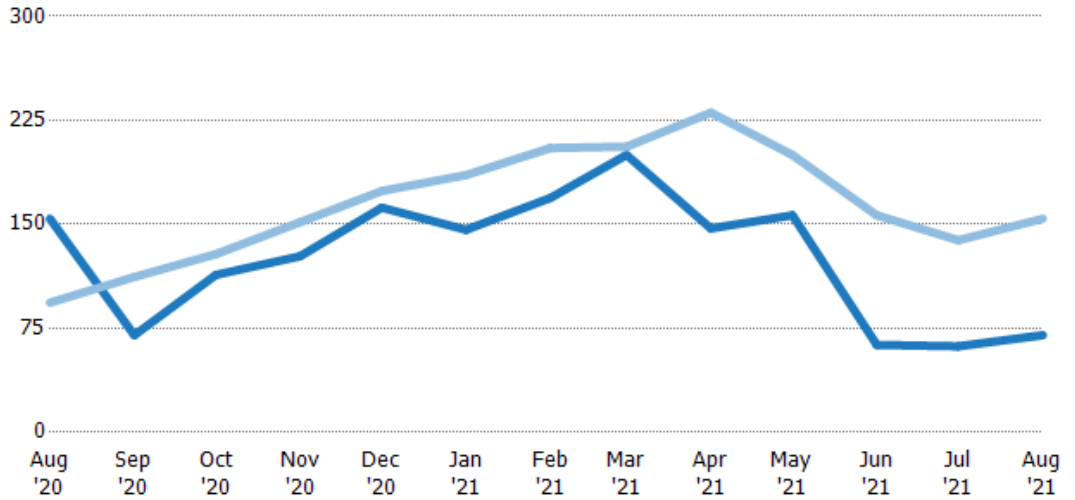
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	70	-54.5%
Aug '20	154	64.7%
Aug '19	93.5	38%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	154	70	114	127	162	146	169	200	147	157	63	62	70
Prior Year	93.5	112	129	152	174	186	205	206	231	200	157	139	154
Percent Change from Prior Year	65%	-38%	-12%	-16%	-7%	-21%	-18%	-3%	-36%	-22%	-60%	-55%	-55%

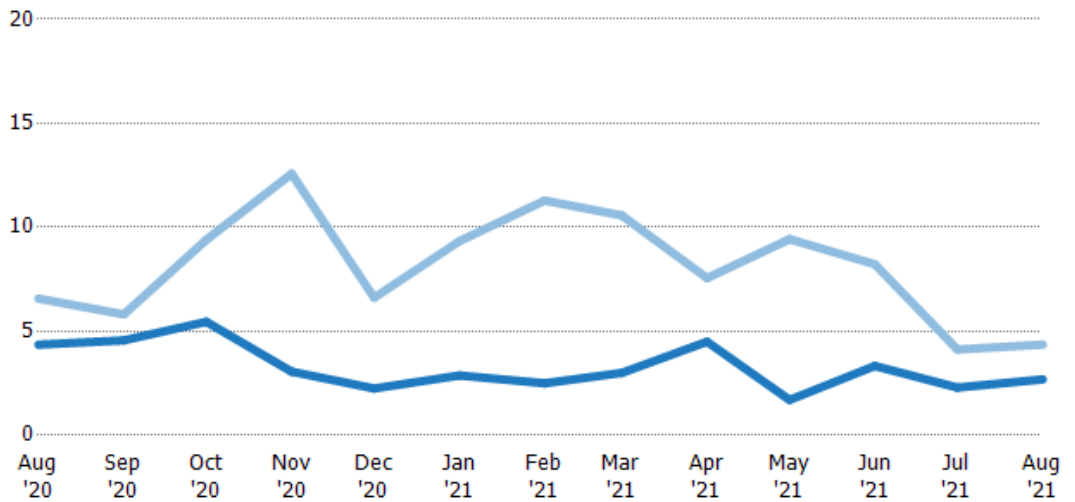
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Aug '21	2.69	-38.3%
Aug '20	4.36	-33.7%
Aug '19	6.57	38.2%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	4.36	4.56	5.45	3.06	2.25	2.88	2.5	3	4.5	1.7	3.33	2.29	2.69
Prior Year	6.57	5.81	9.4	12.6	6.62	9.33	11.3	10.6	7.56	9.43	8.22	4.13	4.36
Percent Change from Prior Year	-34%	-22%	-42%	-76%	-66%	-69%	-78%	-72%	-40%	-82%	-59%	-44%	-38%

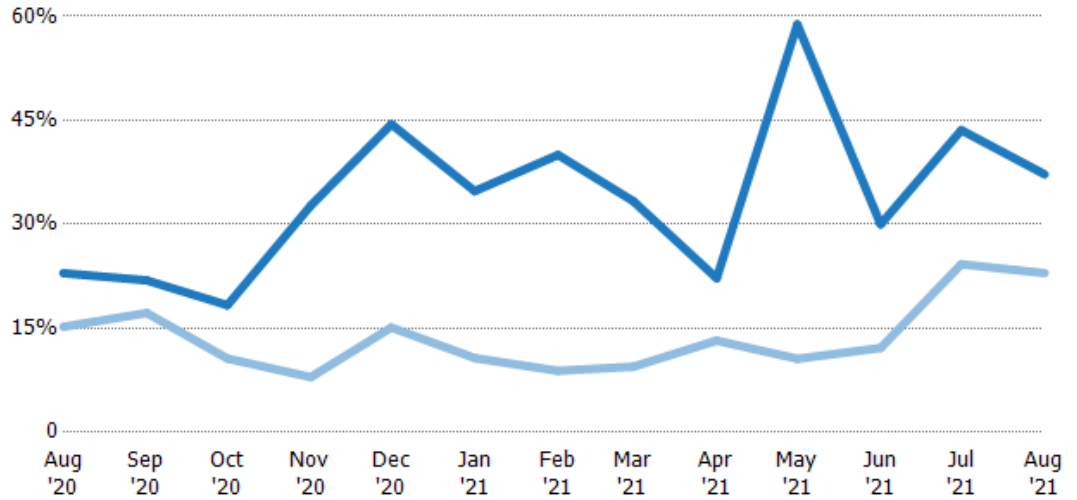
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Rate	Chg.
Aug '21	37%	-14.3%
Aug '20	23%	-7.7%
Aug '19	15%	-27.7%



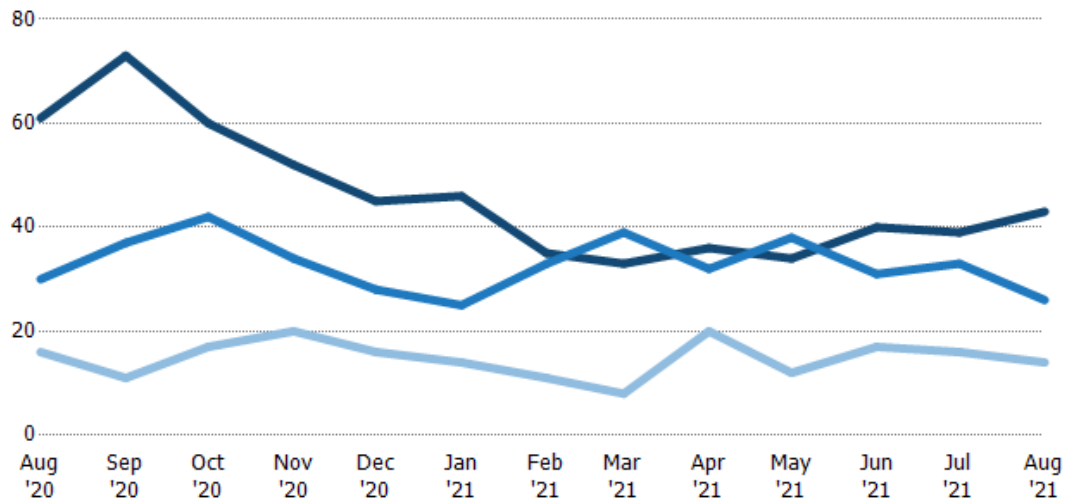
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	23%	22%	18%	33%	44%	35%	40%	33%	22%	59%	30%	44%	37%
Prior Year	15%	17%	11%	8%	15%	11%	9%	9%	13%	11%	12%	24%	23%
Change from Prior Year	-8%	-5%	-8%	-25%	-29%	-24%	-31%	-24%	-9%	-48%	-18%	-19%	-14%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	61	73	60	52	45	46	35	33	36	34	40	39	43
Pending	30	37	42	34	28	25	33	39	32	38	31	33	26
Sold	16	11	17	20	16	14	11	8	20	12	17	16	14

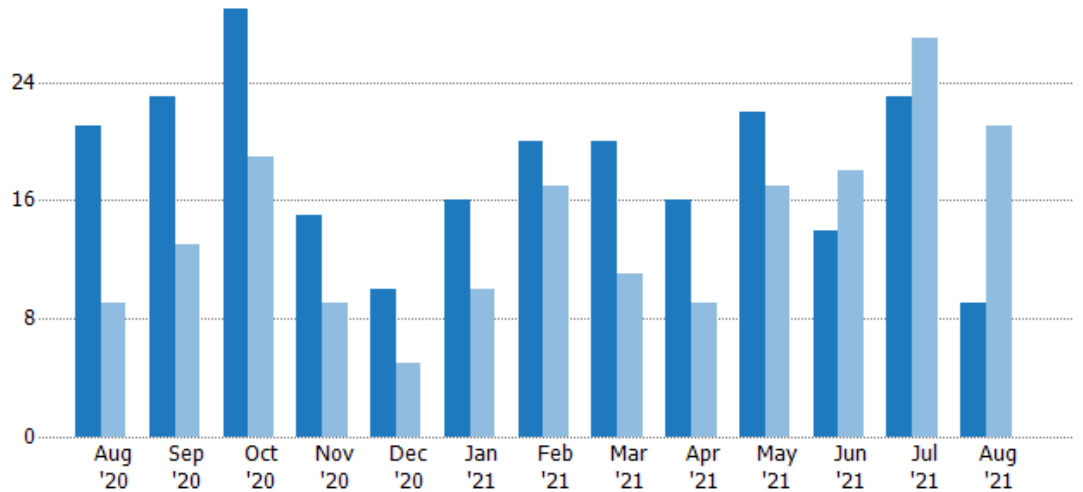
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	9	-57.1%
Aug '20	21	133.3%
Aug '19	9	33.3%



Current Year	21	23	29	15	10	16	20	20	16	22	14	23	9
Prior Year	9	13	19	9	5	10	17	11	9	17	18	27	21
Percent Change from Prior Year	133%	77%	53%	67%	100%	60%	18%	82%	78%	29%	-22%	-15%	-57%

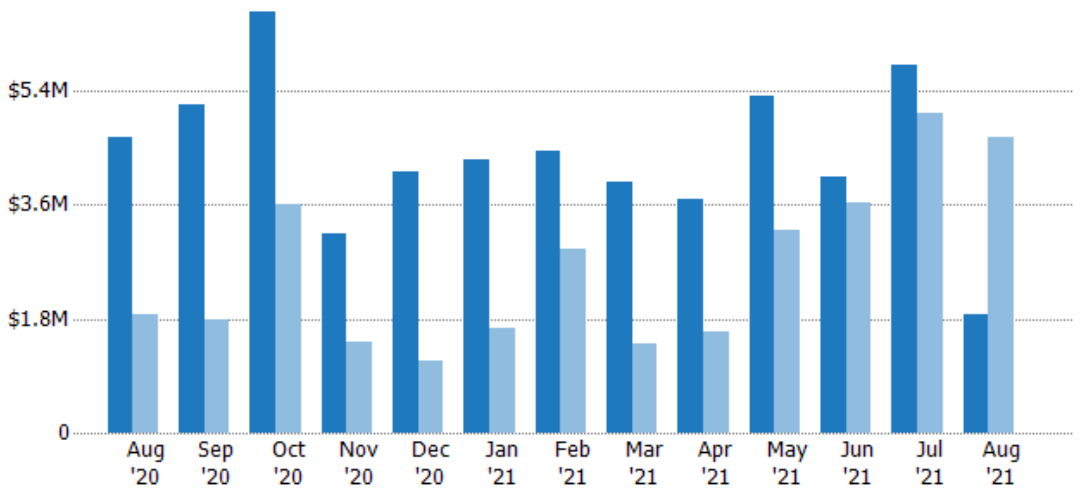
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$1.87M	-60%
Aug '20	\$4.66M	148.3%
Aug '19	\$1.88M	8.2%



Current Year	\$4.66M	\$5.18M	\$6.64M	\$3.15M	\$4.11M	\$4.32M	\$4.44M	\$3.97M	\$3.69M	\$5.32M	\$4.04M	\$5.82M	\$1.87M
Prior Year	\$1.88M	\$1.78M	\$3.6M	\$1.44M	\$1.14M	\$1.64M	\$2.89M	\$1.4M	\$1.59M	\$3.19M	\$3.64M	\$5.03M	\$4.66M
Percent Change from Prior Year	148%	191%	84%	118%	259%	163%	54%	184%	132%	67%	11%	16%	-60%



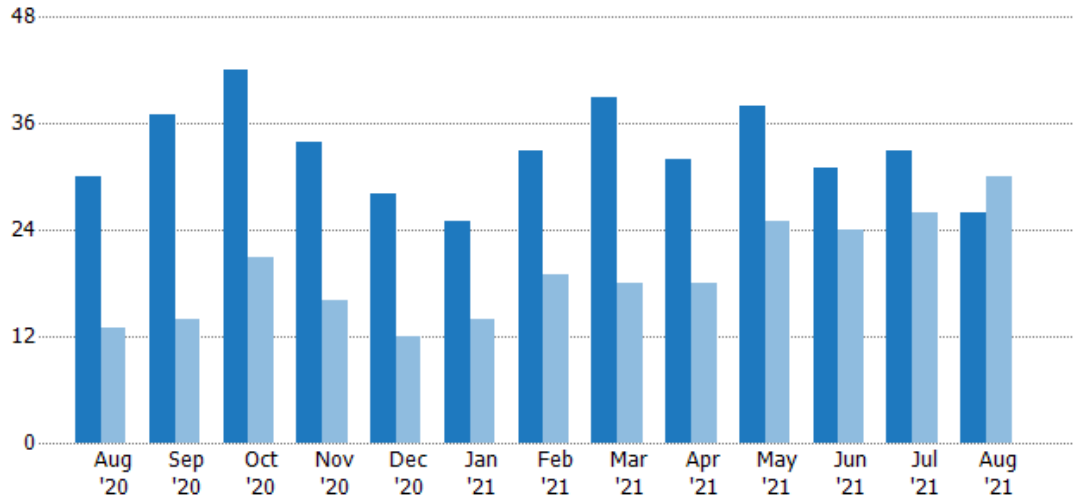
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Aug '21	26	-13.3%
Aug '20	30	130.8%
Aug '19	13	30.8%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	30	37	42	34	28	25	33	39	32	38	31	33	26
Prior Year	13	14	21	16	12	14	19	18	18	25	24	26	30
Percent Change from Prior Year	131%	164%	100%	113%	133%	79%	74%	117%	78%	52%	29%	27%	-13%

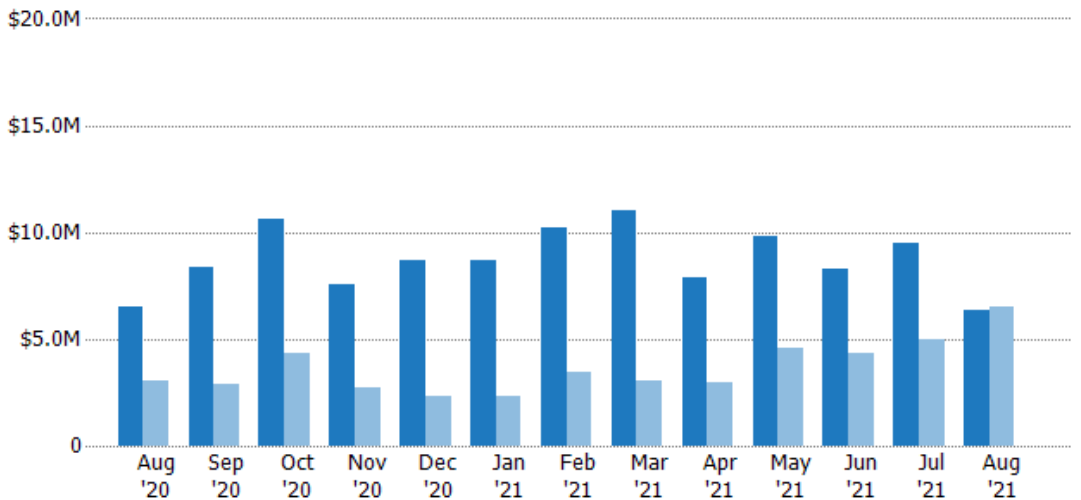
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$6.32M	-3.2%
Aug '20	\$6.53M	115.8%
Aug '19	\$3.03M	1.1%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$6.53M	\$8.37M	\$10.6M	\$7.56M	\$8.72M	\$8.7M	\$10.2M	\$11M	\$7.88M	\$9.8M	\$8.29M	\$9.48M	\$6.32M
Prior Year	\$3.03M	\$2.86M	\$4.33M	\$2.7M	\$2.31M	\$2.33M	\$3.49M	\$3.07M	\$3M	\$4.54M	\$4.37M	\$5.01M	\$6.53M
Percent Change from Prior Year	116%	193%	146%	180%	278%	274%	193%	260%	162%	116%	90%	89%	-3%

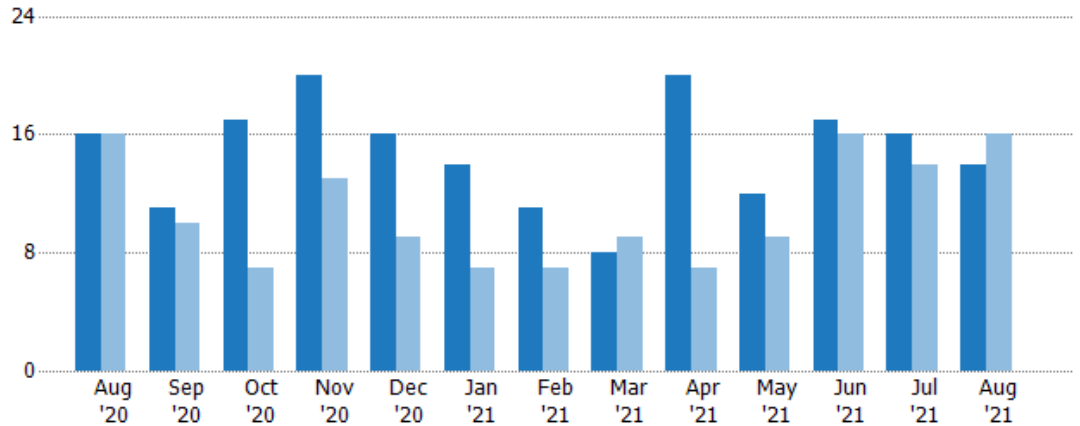
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	14	-12.5%
Aug '20	16	0%
Aug '19	16	18.8%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	16	11	17	20	16	14	11	8	20	12	17	16	14
Prior Year	16	10	7	13	9	7	7	9	7	9	16	14	16
Percent Change from Prior Year	0%	10%	143%	54%	78%	100%	57%	-11%	186%	33%	6%	14%	-13%

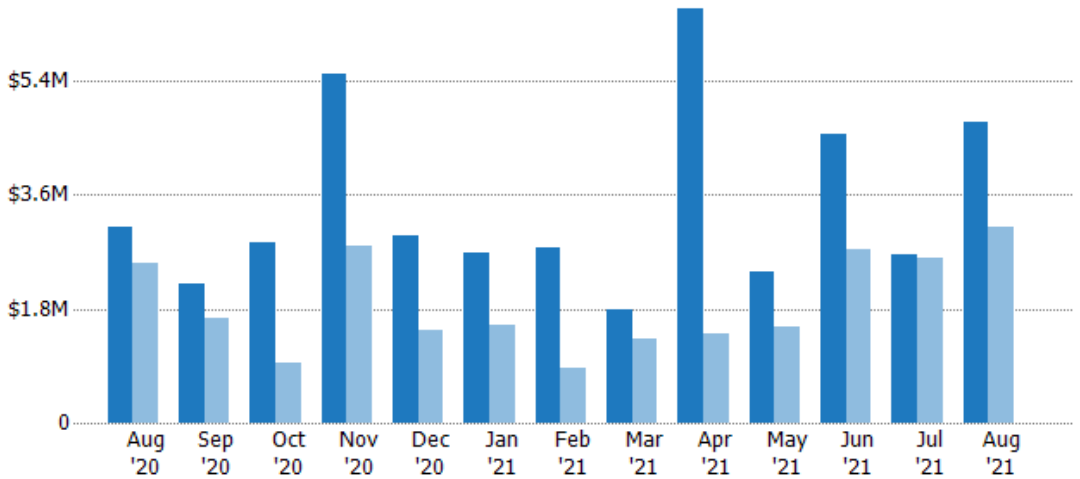
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$4.75M	53.6%
Aug '20	\$3.09M	22.9%
Aug '19	\$2.52M	28.9%



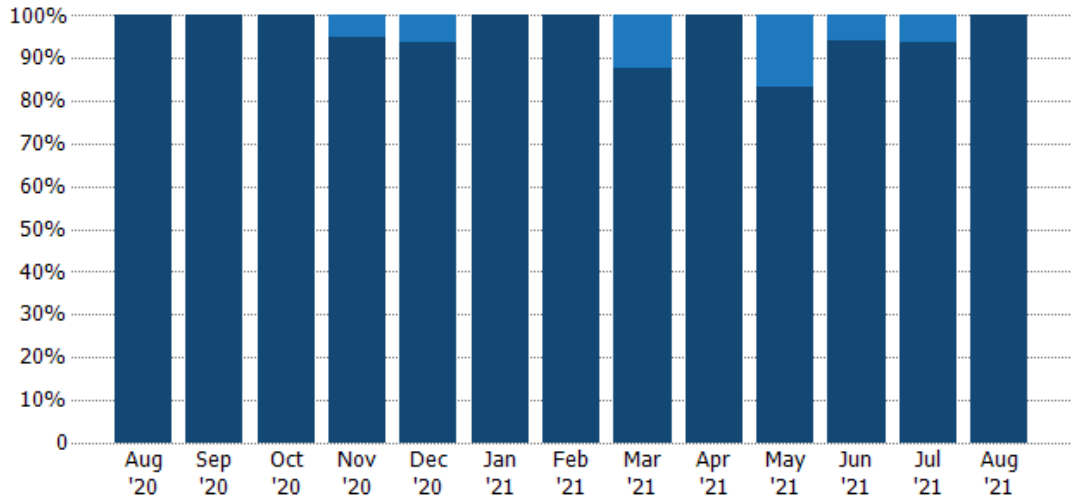
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$3.09M	\$2.2M	\$2.84M	\$5.51M	\$2.95M	\$2.69M	\$2.77M	\$1.8M	\$6.53M	\$2.4M	\$4.54M	\$2.65M	\$4.75M
Prior Year	\$2.52M	\$1.65M	\$944K	\$2.8M	\$1.47M	\$1.54M	\$865K	\$1.31M	\$1.42M	\$1.5M	\$2.73M	\$2.59M	\$3.09M
Percent Change from Prior Year	23%	33%	201%	97%	101%	74%	220%	37%	360%	59%	67%	2%	54%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



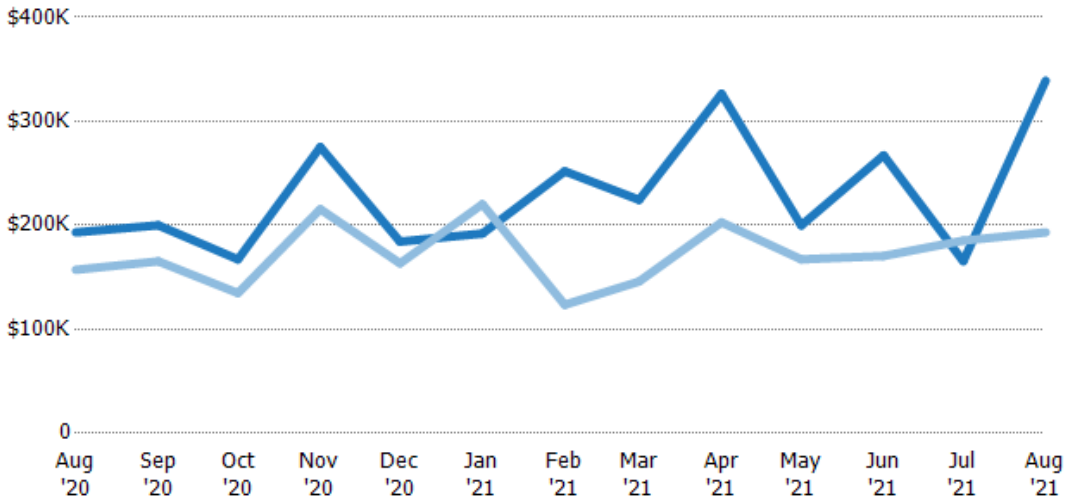
Condo/Townhouse	-	-	-	5%	6%	-	-	13%	-	17%	6%	6%	-
Single Family Residence	100%	100%	100%	95%	94%	100%	100%	88%	100%	83%	94%	94%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$193K	\$200K	\$167K	\$275K	\$184K	\$192K	\$252K	\$224K	\$326K	\$200K	\$267K	\$165K	\$339K
Prior Year	\$157K	\$165K	\$135K	\$216K	\$163K	\$220K	\$124K	\$146K	\$203K	\$167K	\$170K	\$185K	\$193K
Percent Change from Prior Year	23%	21%	24%	28%	13%	-13%	104%	54%	61%	19%	57%	-11%	76%

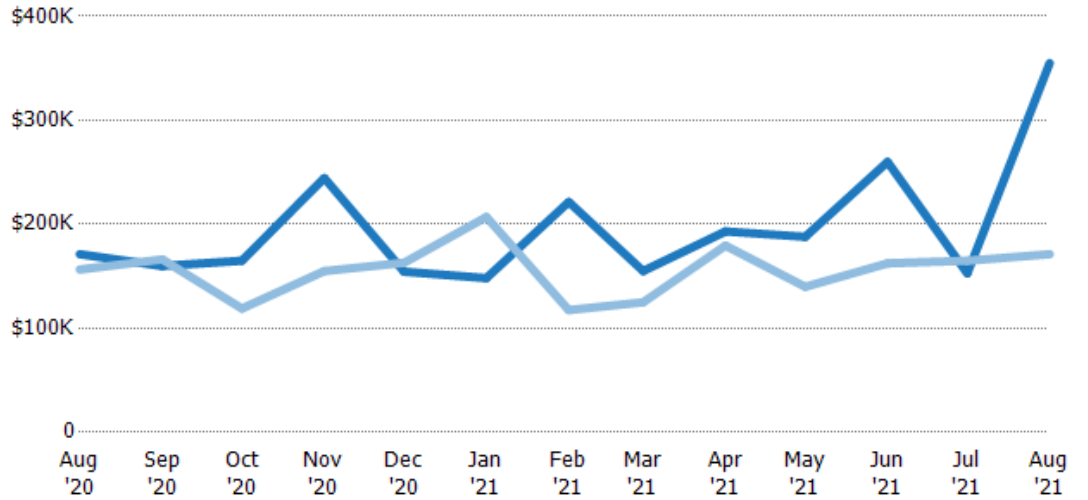
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$355K	107.4%
Aug '20	\$171K	9.4%
Aug '19	\$157K	11.8%



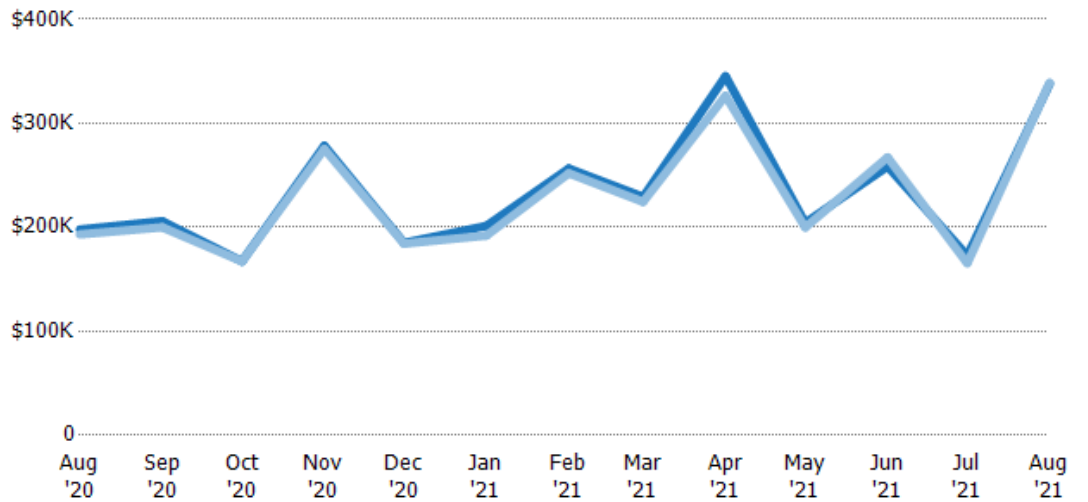
Current Year	\$171K	\$160K	\$165K	\$245K	\$154K	\$148K	\$222K	\$155K	\$193K	\$188K	\$260K	\$153K	\$355K
Prior Year	\$157K	\$166K	\$119K	\$155K	\$163K	\$207K	\$118K	\$125K	\$180K	\$140K	\$162K	\$165K	\$171K
Percent Change from Prior Year	9%	-4%	39%	58%	-5%	-28%	89%	24%	8%	34%	60%	-7%	107%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



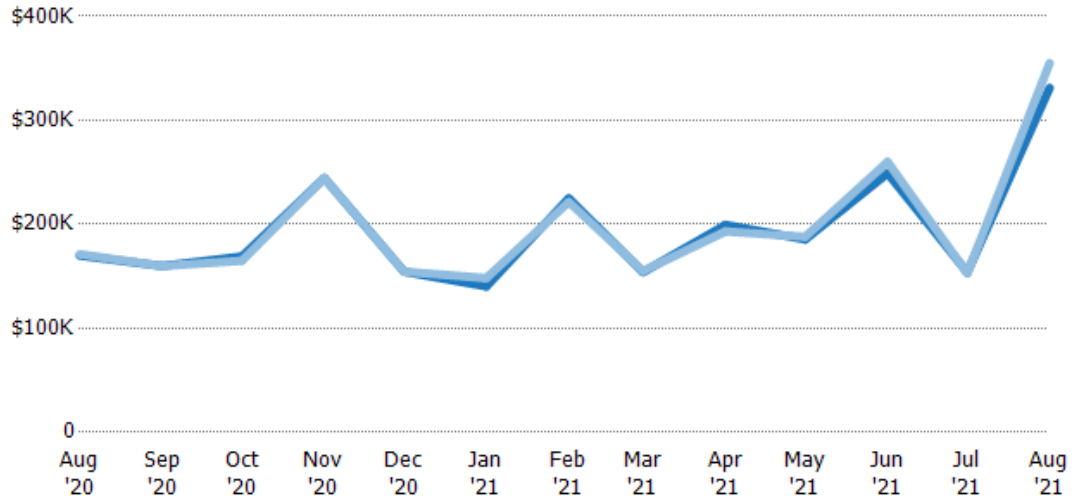
Avg List Price	\$198K	\$206K	\$167K	\$278K	\$185K	\$201K	\$257K	\$229K	\$345K	\$204K	\$259K	\$173K	\$338K
Avg Sales Price	\$193K	\$200K	\$167K	\$275K	\$184K	\$192K	\$252K	\$224K	\$326K	\$200K	\$267K	\$165K	\$339K
Avg Sales Price as a % of Avg List Price	98%	97%	100%	99%	100%	95%	98%	98%	95%	98%	103%	96%	100%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



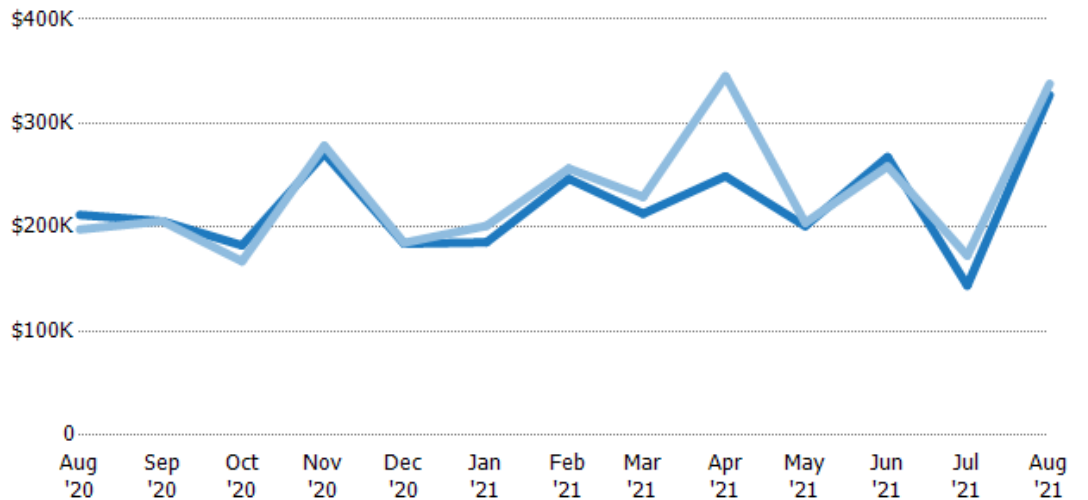
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$170K	\$160K	\$169K	\$245K	\$154K	\$140K	\$225K	\$154K	\$199K	\$185K	\$249K	\$154K	\$331K
Median Sales Price	\$171K	\$160K	\$165K	\$245K	\$154K	\$148K	\$222K	\$155K	\$193K	\$188K	\$260K	\$153K	\$355K
Med Sales Price as a % of Med List Price	101%	100%	98%	100%	100%	106%	98%	101%	97%	101%	104%	99%	107%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



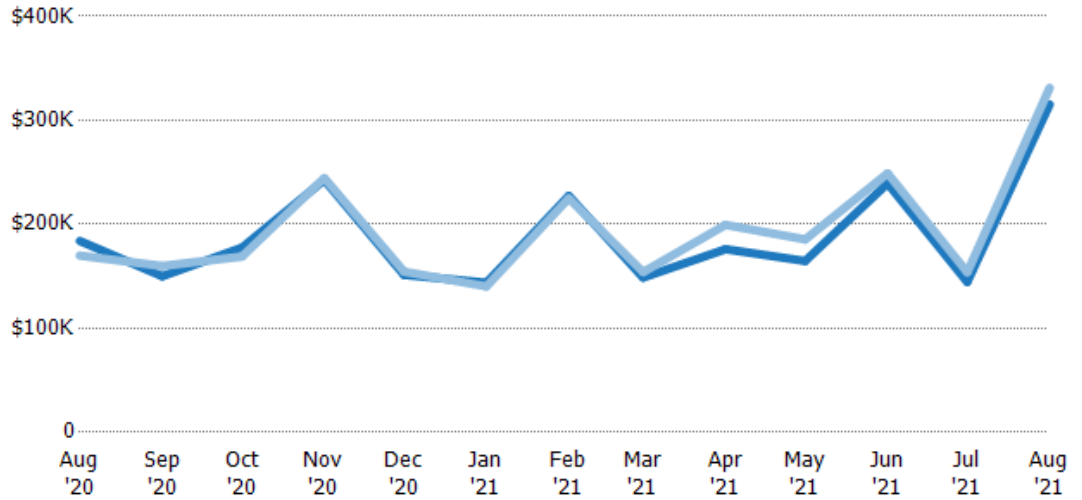
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$212K	\$206K	\$183K	\$271K	\$184K	\$186K	\$247K	\$213K	\$249K	\$201K	\$268K	\$144K	\$327K
Avg Sales Price	\$198K	\$206K	\$167K	\$278K	\$185K	\$201K	\$257K	\$229K	\$345K	\$204K	\$259K	\$173K	\$338K
Avg Sales Price as a % of Avg Est Value	93%	100%	92%	103%	100%	109%	104%	108%	139%	102%	97%	120%	103%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$184K	\$150K	\$178K	\$243K	\$151K	\$144K	\$227K	\$149K	\$176K	\$165K	\$239K	\$145K	\$315K
Median Sales Price	\$170K	\$160K	\$169K	\$245K	\$154K	\$140K	\$225K	\$154K	\$199K	\$185K	\$249K	\$154K	\$331K
Med Sales Price as a % of Med Est Value	92%	107%	95%	101%	102%	98%	99%	104%	113%	113%	104%	106%	105%