

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

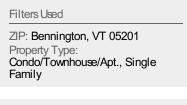
Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	16	35	-54.3%	145	142	+2.1%
New Listing Volume	\$3,970,700	\$7,530,100	-47.3%	\$34,637,150	\$29,922,650	+15.8%
Active Listing Count	52	73	-28.8%	N/A	N/A	
Active Listing Volume	\$13,363,200	\$16,785,100	-20.4%	N/A	N/A	
Average Listing Price	\$256,985	\$229,933	+11.8%	\$248,519	\$217,228	+14.4%
Median Listing Price	\$207,450	\$154,900	+33.9%	\$180,414	\$158,573	+13.8%
Median Days in RPR	68	70	-2.9%	111.55	163.31	-31.7%
Months of Inventory	3.7	4.6	-18.6%	3.7	6.5	-42.8%
Absorption Rate	26.92%	21.92%	+5%	26.82%	15.35%	+11.5%
Sales Activity Charts Metrics						
New Pending Sales Count	2	23	-91.3%	142	153	-7.2%
New Pending Sales Volume	\$222,500	\$5,181,100	-95.7%	\$33,685,250	\$29,223,301	+15.3%
Pending Sales Count	8	37	-78.4%	N/A	N/A	
Pending Sales Volume	\$2,026,700	\$8,368,950	-75.8%	N/A	N/A	
Closed Sales Count	20	11	+81.8%	132	96	+37.5%
Closed Sales Volume	\$4,642,250	\$2,200,100	+111%	\$32,762,299	\$17,256,449	+89.9%
Average Sales Price	\$232,113	\$200,009	+16.1%	\$248,199	\$179,755	+38.1%
Median Sales Price	\$227,000	\$159,900	+42%	\$213,970	\$159,570	+34.1%

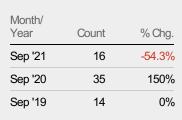


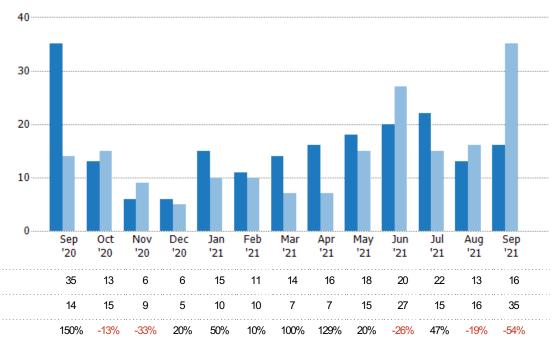


#### **New Listings**

The number of new residential listings that were added each month.







#### New Listing Volume

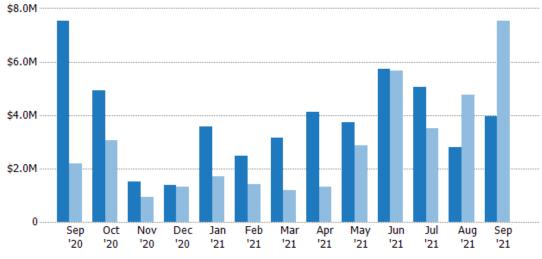
Percent Change from Prior Year

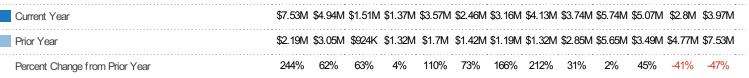
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
Sep '21	\$3.97M	-47.3%
Sep '20	\$7.53M	244.4%
Sep '19	\$2.19M	21.4%



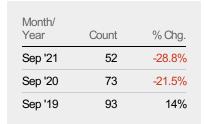


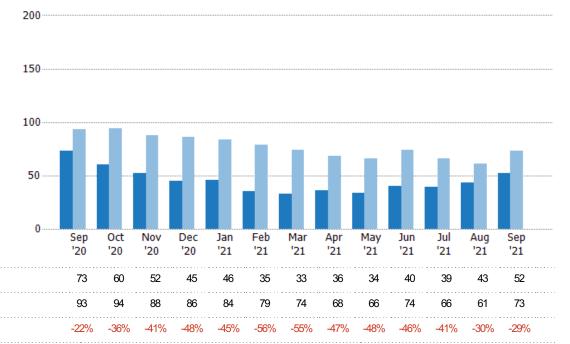


#### **Active Listings**

The number of active residential listings at the end of each month.

Filters Used
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family





#### **Active Listing Volume**

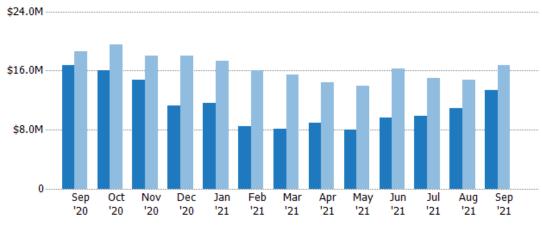
Percent Change from Prior Year

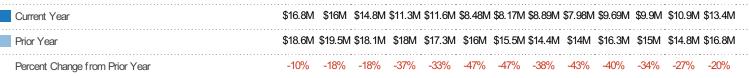
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Month/ Year	Volume	% Chg.
Sep '21	\$13.4M	-20.4%
Sep '20	\$16.8M	-9.7%
Sep '19	\$18.6M	18.2%







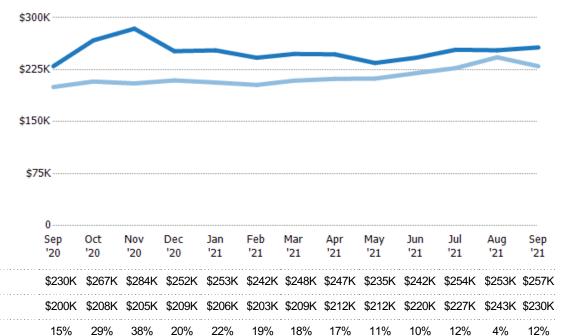


#### **Average Listing Price**

The average listing price of active residential listings at the end of each month.







### **Median Listing Price**

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

\$300K

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Sep '21	\$207K	33.9%
Sep '20	\$155K	0%
Sep '19	\$155K	6.3%

Percent Change from Prior Year

\$22	25K												
\$15	50K												
\$	75K												
	0												
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
	\$155K	\$163K	\$178K	\$176K	\$171K	\$176K	\$180K	\$173K	\$174K	\$178K	\$175K	\$180K	\$207K
	\$155K	\$159K	\$150K	\$155K	\$150K	\$150K	\$159K	\$160K	\$162K	\$166K	\$170K	\$160K	\$155K
						17%							



Current Year
Prior Year





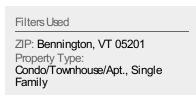
Avg Est Value

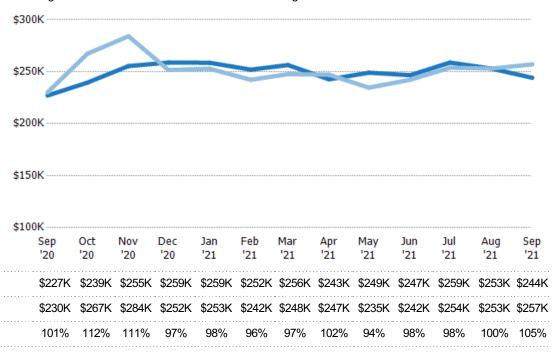
Avg Listing Price

### Market Data Report

#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



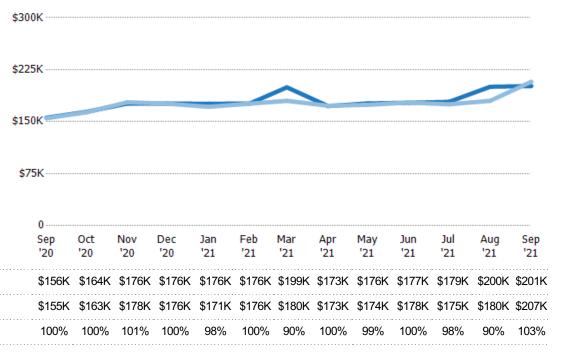


#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single Family

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

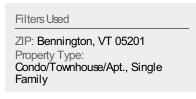
Med Listing Price as a % of Med Est Value





#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR







#### Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Months	% Chg.
Sep '21	3.71	-18.6%
Sep '20	4.56	-21.5%
Sep '19	5.81	-4%

Percent Change from Prior Year



Current Year

Prior Year



Current Year

Prior Year

Change from Prior Year

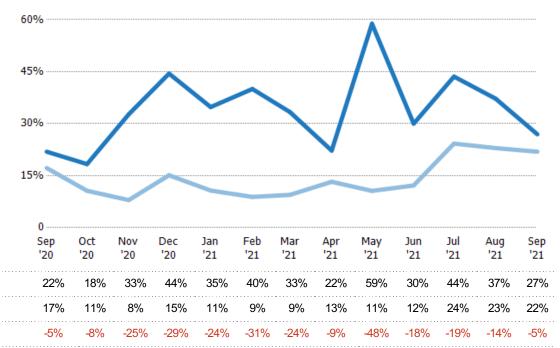
## Market Data Report

#### **Absorption Rate**

The percentage of inventory sold per month.



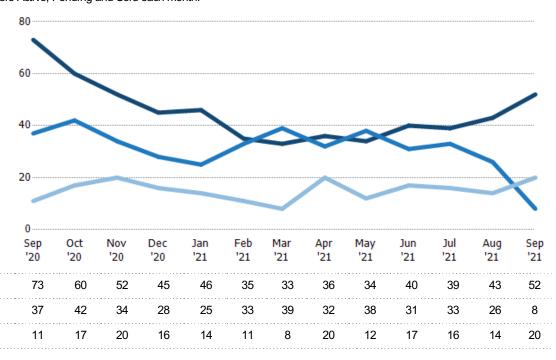
Month/ Year	Rate	Chg.
Sep '21	27%	-5%
Sep '20	22%	-4.7%
Sep '19	17%	4.2%



### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single Family



Active

Sold

Pending



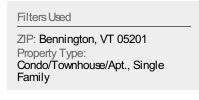
Current Year

Prior Year

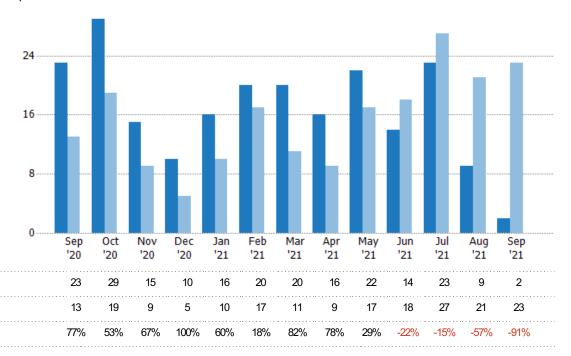
### Market Data Report

#### **New Pending Sales**

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Sep '21	2	-91.3%
Sep '20	23	76.9%
Sep '19	13	-23.1%

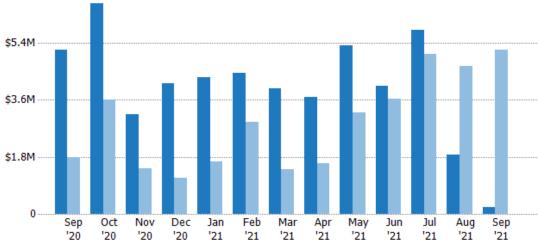


### New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Month/ Year	Volume	% Chg.
Sep '21	\$223K	-95.7%
Sep '20	\$5.18M	191.3%
Sep '19	\$1.78M	-14.2%







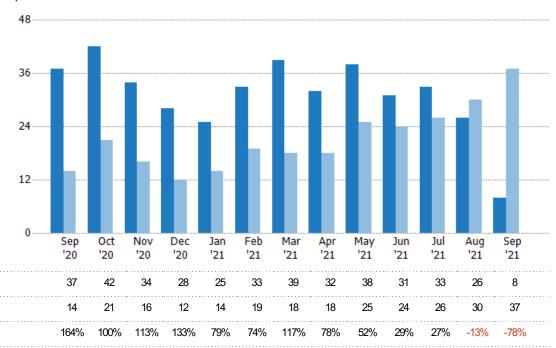


#### **Pending Sales**

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Sep '21	8	-78.4%
Sep '20	37	164.3%
Sep '19	14	14.3%



### Pending Sales Volume

Percent Change from Prior Year

Current Year

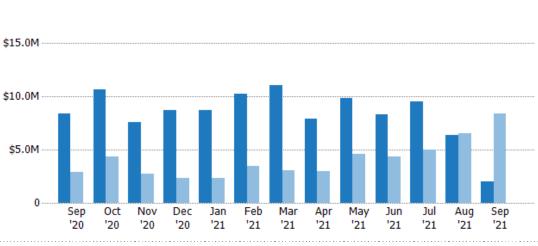
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

\$20.0M

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Sep '21	\$2.03M	-75.8%
Sep '20	\$8.37M	193%
Sep '19	\$2.86M	-5.9%



 Current Year
 \$8.37M \$10.6M \$7.56M \$8.72M \$8.7M \$10.2M \$11M \$7.88M \$9.8M \$8.29M \$9.48M \$6.32M \$2.03M

 Prior Year
 \$2.86M \$4.33M \$2.7M \$2.31M \$2.31M \$2.33M \$3.49M \$3.07M \$3M \$4.54M \$4.37M \$5.01M \$6.53M \$8.37M

 Percent Change from Prior Year
 193% 146% 180% 278% 274% 193% 260% 162% 116% 90% 89% -3% -76%





#### **Closed Sales**

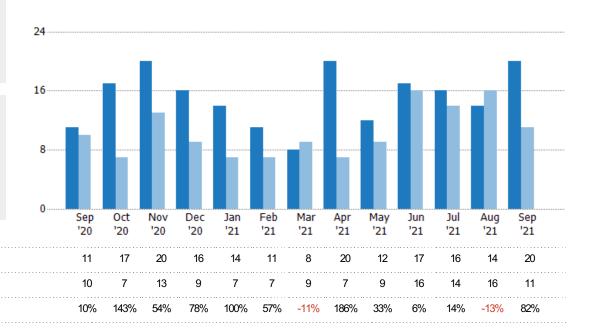
The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Sep '21	20	81.8%
Sep '20	11	10%
Sep '19	10	10%



#### **Closed Sales Volume**

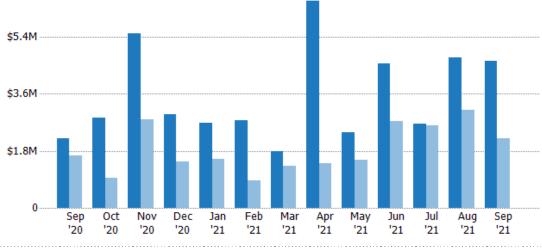
Percent Change from Prior Year

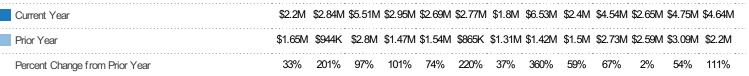
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Month/ Year	Volume	% Chg.
Sep '21	\$4.64M	111%
Sep '20	\$2.2M	33.1%
Sep '19	\$1.65M	8.1%

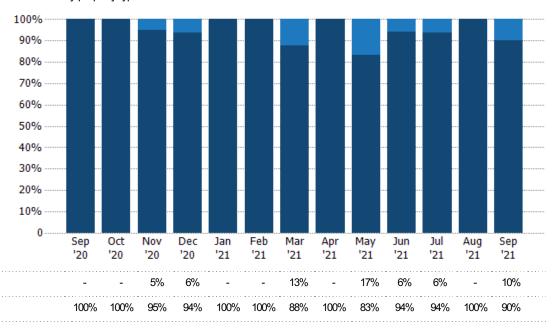




#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family



#### **Average Sales Price**

Single Family Residence

Condo/Townhouse

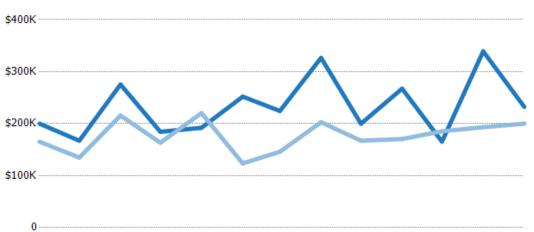
The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Sep '21	\$232K	16.1%
Sep '20	\$200K	21%
Sep '19	\$165K	-1.7%



Mar

'21

Apr

'21

May

'21

Jun

'21

Jul

'21

Aug

'21

Sep '21

Current Year	\$200K	\$167K	\$275K	\$184K	\$192K	\$252K	\$224K	\$326K	\$200K	\$267K	\$165K	\$339K	\$232K
Prior Year	\$165K	\$135K	\$216K	\$163K	\$220K	\$124K	\$146K	\$203K	\$167K	\$170K	\$185K	\$193K	\$200K
Percent Change from Prior Year	21%	24%	28%	13%	-13%	104%	54%	61%	19%	57%	-11%	76%	16%

Dec

'20

Jan

'21

Feb

'21

Sep

'20

0ct

'20

Nov

'20

107% 42%

Current Year

Prior Year

### Market Data Report

#### **Median Sales Price**

The median sales price of the residential properties sold each month.



Month/ Year	Price	% Chg.
Sep '21	\$227K	42%
Sep '20	\$160K	-3.8%
Sep '19	\$166K	-13.3%



#### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

-4%

39%

58%

-5%

-28%

89%

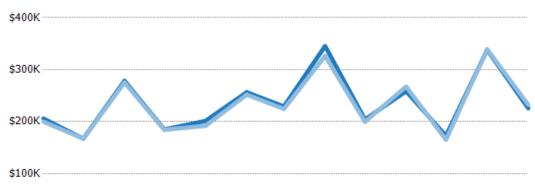
8%

34%

60%

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Percent Change from Prior Year

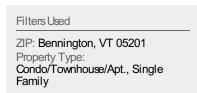


	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg List Price	\$206K	\$167K	\$278K	\$185K	\$201K	\$257K	\$229K	\$345K	\$204K	\$259K	\$173K	\$338K	\$226K
Avg Sales Price	\$200K	\$167K	\$275K	\$184K	\$192K	\$252K	\$224K	\$326K	\$200K	\$267K	\$165K	\$339K	\$232K
Avg Sales Price as a % of Avg List Price	97%	100%	99%	100%	95%	98%	98%	95%	98%	103%	96%	100%	103%



#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

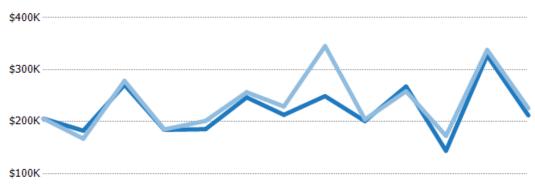




	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$160K	\$169K	\$245K	\$154K	\$140K	\$225K	\$154K	\$199K	\$185K	\$249K	\$154K	\$331K	\$210K
Median Sales Price	\$160K	\$165K	\$245K	\$154K	\$148K	\$222K	\$155K	\$193K	\$188K	\$260K	\$153K	\$355K	\$227K
Med Sales Price as a % of Med List Price	100%	98%	100%	100%	106%	98%	101%	97%	101%	104%	99%	107%	108%

### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.



	Sen	0ct	Nov	Dec	Jan	Feb	Mar	Apr	May	lun	1ul	Δυσ	Sen
	'20	'20	'20	'20	'21		'21	'21	'21	Jun '21	'21	Aug '21	Sep '21
Avg Est Value	\$206K	\$183K	\$271K	\$184K	\$186K	\$247K	\$213K	\$249K	\$201K	\$268K	\$144K	\$327K	\$212K
Avg Sales Price	\$206K	\$167K	\$278K	\$185K	\$201K	\$257K	\$229K	\$345K	\$204K	\$259K	\$173K	\$338K	\$226K
Avg Sales Price as a % of Avg Est Value	100%	92%	103%	100%	109%	104%	108%	139%	102%	97%	120%	103%	106%





#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.



