

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2021	Aug 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	23	25	-8%	189	132	+43.2%
New Listing Volume	\$5,532,100	\$6,364,600	-13.1%	\$48,534,998	\$30,257,700	+60.4%
Active Listing Count	45	30	+50%	N/A	N/A	
Active Listing Volume	\$11,171,598	\$9,124,500	+22.4%	N/A	N/A	
Average Listing Price	\$248,258	\$304,150	-18.4%	\$278,954	\$248,345	+12.3%
Median Listing Price	\$240,000	\$254,450	-5.7%	\$254,149	\$224,145	+13.4%
Median Days in RPR	43	57	-24.6%	48.65	99.92	-51.3%
Months of Inventory	1.6	1.1	+39.7%	2.1	3.6	-40.9%
Absorption Rate	64.44%	90%	-25.6%	46.99%	27.79%	+19.2%
Sales Activity Charts Metrics						
New Pending Sales Count	12	25	-52%	177	160	+10.6%
New Pending Sales Volume	\$3,447,400	\$5,961,400	-42.2%	\$45,464,999	\$34,972,650	+30%
Pending Sales Count	25	40	-37.5%	N/A	N/A	
Pending Sales Volume	\$6,641,000	\$9,117,050	-27.2%	N/A	N/A	
Closed Sales Count	28	21	+33.3%	148	125	+18.4%
Closed Sales Volume	\$7,540,500	\$4,658,900	+61.9%	\$37,850,700	\$25,668,229	+47.5%
Average Sales Price	\$269,304	\$221,852	+21.4%	\$255,748	\$205,346	+24.5%
Median Sales Price	\$263,000	\$210,000	+25.2%	\$239,063	\$196,752	+21.5%

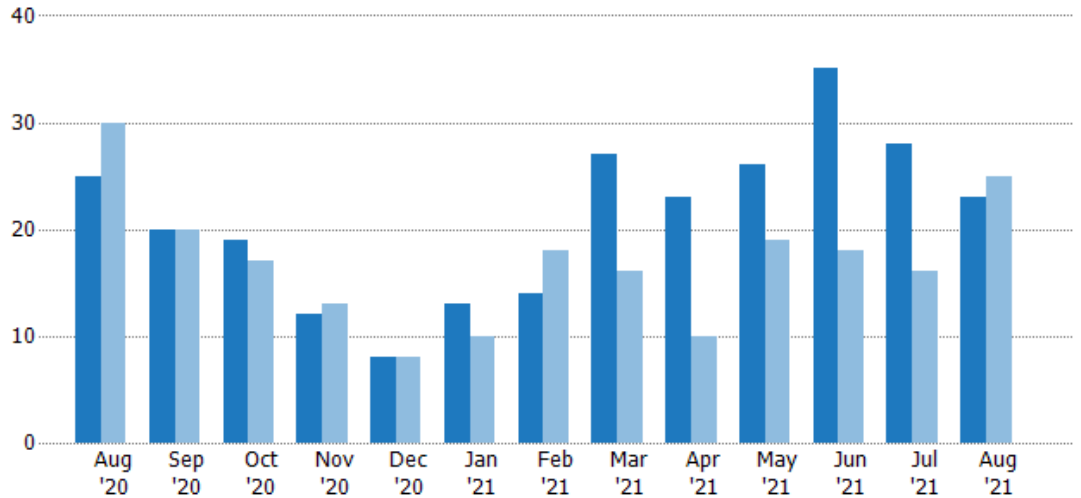
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Aug '21	23	-8%
Aug '20	25	-16.7%
Aug '19	30	6.7%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	25	20	19	12	8	13	14	27	23	26	35	28	23
Prior Year	30	20	17	13	8	10	18	16	10	19	18	16	25
Percent Change from Prior Year	-17%	0%	12%	-8%	0%	30%	-22%	69%	130%	37%	94%	75%	-8%

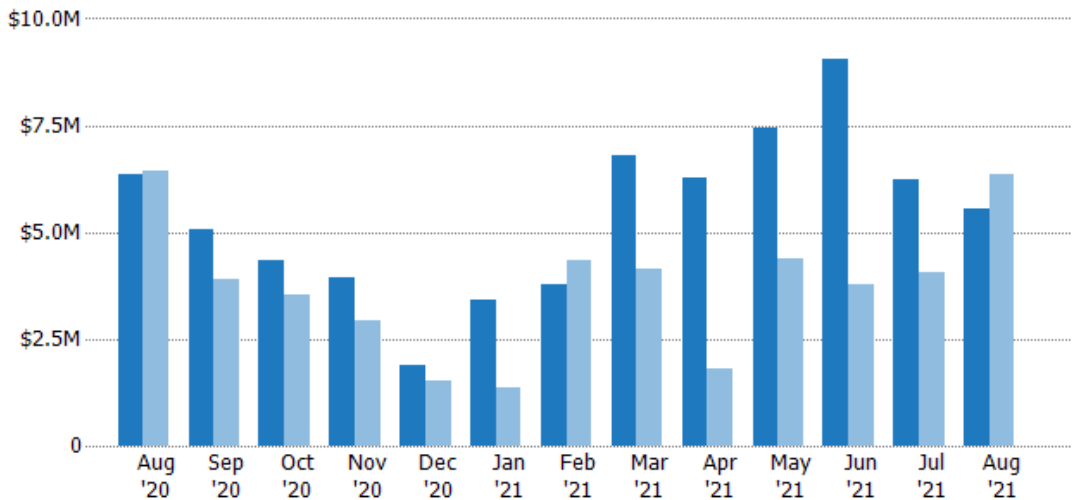
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$5.53M	-13.1%
Aug '20	\$6.36M	-0.8%
Aug '19	\$6.42M	0.9%



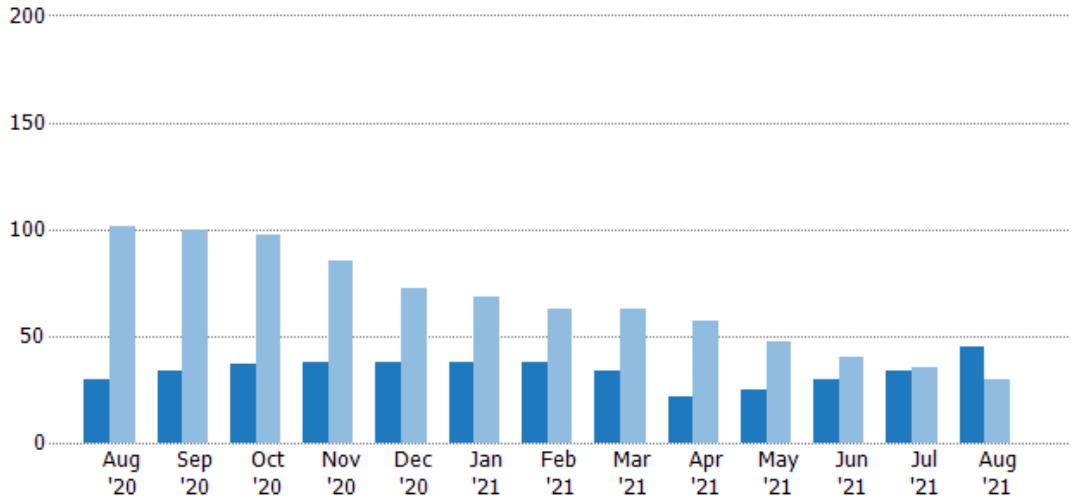
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$6.36M	\$5.08M	\$4.33M	\$3.93M	\$1.87M	\$3.4M	\$3.76M	\$6.81M	\$6.28M	\$7.44M	\$9.06M	\$6.25M	\$5.53M
Prior Year	\$6.42M	\$3.9M	\$3.52M	\$2.92M	\$1.54M	\$1.38M	\$4.34M	\$4.14M	\$1.8M	\$4.37M	\$3.79M	\$4.08M	\$6.36M
Percent Change from Prior Year	-1%	30%	23%	35%	22%	147%	-13%	65%	248%	70%	139%	53%	-13%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



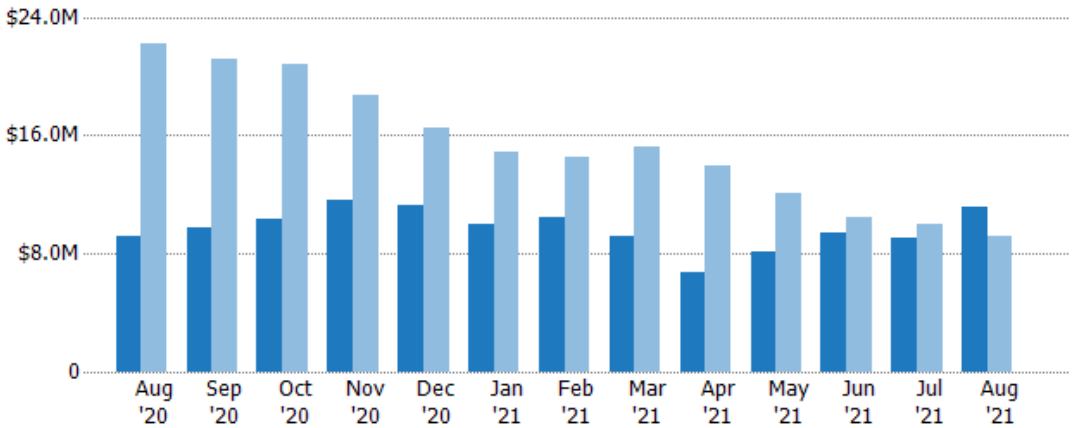
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Aug '21	45	30	50%
Sep '21	34	100	-66%
Oct '21	37	97	-62%
Nov '21	38	85	-55%
Dec '21	38	72	-47%
Jan '21	38	68	-44%
Feb '21	38	63	-40%
Mar '21	34	63	-46%
Apr '21	22	57	-61%
May '21	25	47	-47%
Jun '21	30	40	-25%
Jul '21	34	35	-3%
Aug '21	45	30	50%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Aug '21	\$11.2M	\$9.12M	22.4%
Sep '21	\$9.8M	\$21.1M	-54%
Oct '21	\$10.3M	\$20.8M	-50%
Nov '21	\$11.6M	\$18.7M	-38%
Dec '21	\$11.3M	\$16.6M	-32%
Jan '21	\$10M	\$14.8M	-32%
Feb '21	\$10.4M	\$14.6M	-28%
Mar '21	\$9.19M	\$15.3M	-40%
Apr '21	\$6.69M	\$13.9M	-52%
May '21	\$8.18M	\$12M	-32%
Jun '21	\$9.46M	\$10.4M	-9%
Jul '21	\$9.06M	\$9.96M	-9%
Aug '21	\$11.2M	\$9.12M	22%

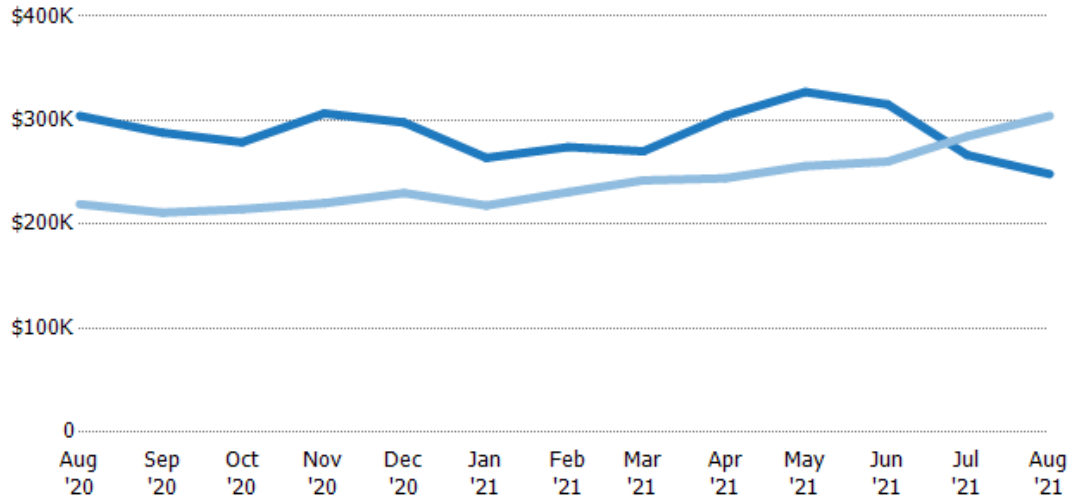
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$248K	-18.4%
Aug '20	\$304K	38.7%
Aug '19	\$219K	-2.8%



Current Year	\$304K	\$288K	\$279K	\$307K	\$298K	\$264K	\$274K	\$270K	\$304K	\$327K	\$315K	\$267K	\$248K
Prior Year	\$219K	\$211K	\$214K	\$220K	\$230K	\$218K	\$231K	\$242K	\$244K	\$256K	\$260K	\$285K	\$304K
Percent Change from Prior Year	39%	36%	30%	39%	30%	21%	19%	12%	25%	28%	21%	-6%	-18%

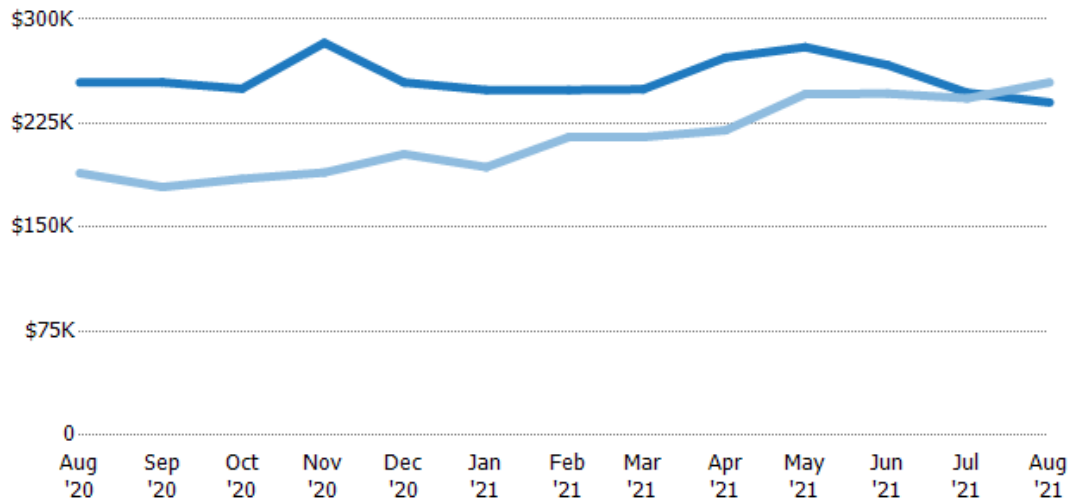
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Aug '21	\$240K	-5.7%
Aug '20	\$254K	34.6%
Aug '19	\$189K	-4.8%



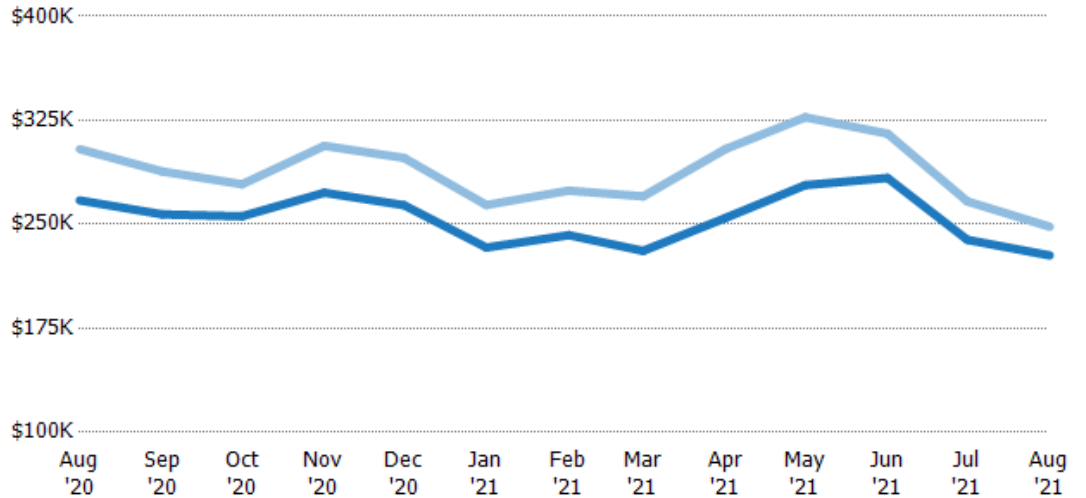
Current Year	\$254K	\$255K	\$250K	\$283K	\$254K	\$249K	\$249K	\$249K	\$272K	\$280K	\$267K	\$247K	\$240K
Prior Year	\$189K	\$179K	\$185K	\$190K	\$203K	\$193K	\$215K	\$215K	\$220K	\$246K	\$246K	\$243K	\$254K
Percent Change from Prior Year	35%	42%	35%	49%	25%	29%	16%	16%	24%	14%	8%	2%	-6%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



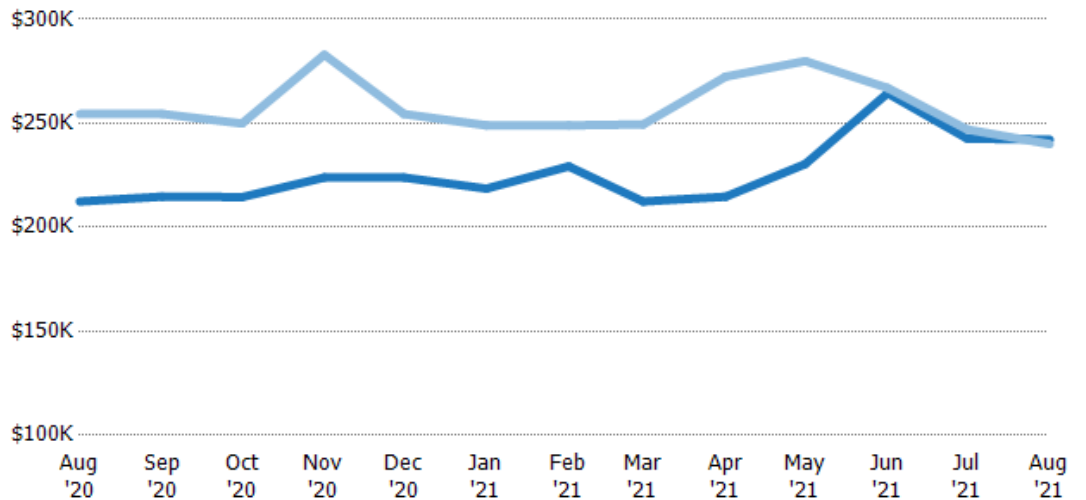
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$267K	\$257K	\$256K	\$273K	\$264K	\$233K	\$242K	\$231K	\$255K	\$278K	\$283K	\$239K	\$228K
Avg Listing Price	\$304K	\$288K	\$279K	\$307K	\$298K	\$264K	\$274K	\$270K	\$304K	\$327K	\$315K	\$267K	\$248K
Avg Listing Price as a % of Avg Est Value	114%	112%	109%	112%	113%	113%	113%	117%	120%	118%	111%	112%	109%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$212K	\$215K	\$215K	\$224K	\$224K	\$219K	\$229K	\$212K	\$215K	\$230K	\$264K	\$243K	\$242K
Median Listing Price	\$254K	\$255K	\$250K	\$283K	\$254K	\$249K	\$249K	\$249K	\$272K	\$280K	\$267K	\$247K	\$240K
Med Listing Price as a % of Med Est Value	120%	119%	117%	126%	114%	114%	109%	117%	127%	121%	101%	102%	99%

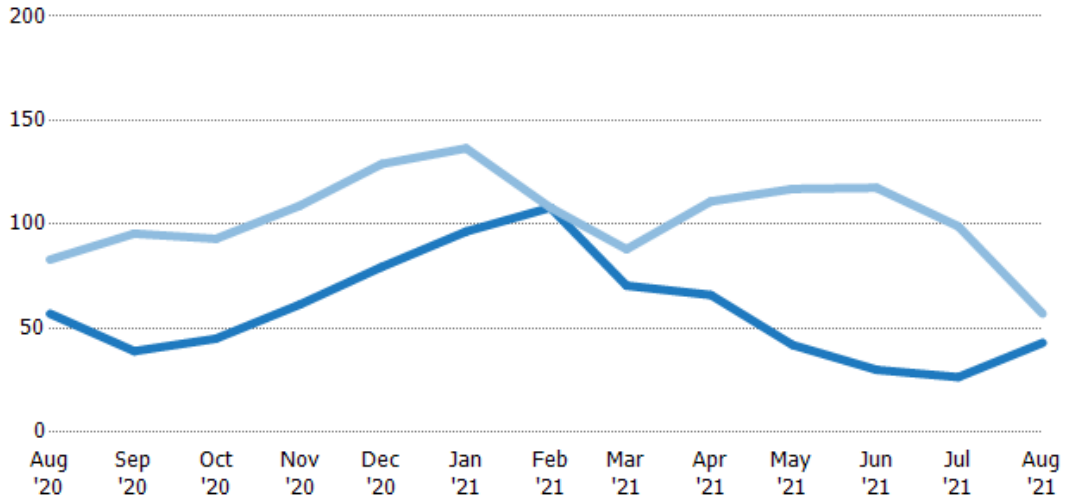
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Aug '21	43	-24.6%
Aug '20	57	-31.3%
Aug '19	83	-2.4%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	57	39	45	61.5	79.5	96.5	108	70.5	66	42	30	26.5	43
Prior Year	83	95.5	93	109	129	137	108	88	111	117	118	99	57
Percent Change from Prior Year	-31%	-59%	-52%	-44%	-38%	-29%	0%	-20%	-41%	-64%	-74%	-73%	-25%

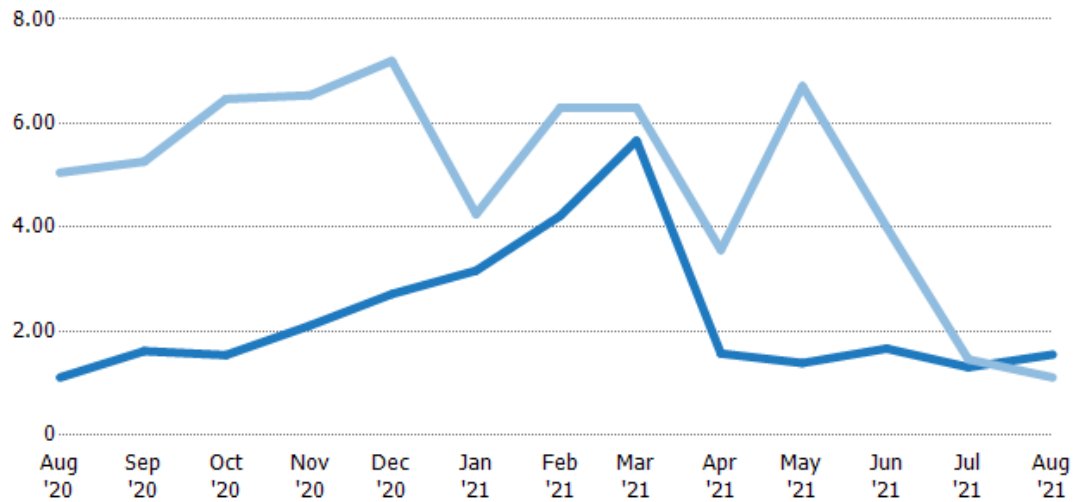
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Aug '21	1.55	39.7%
Aug '20	1.11	-78%
Aug '19	5.05	44.8%



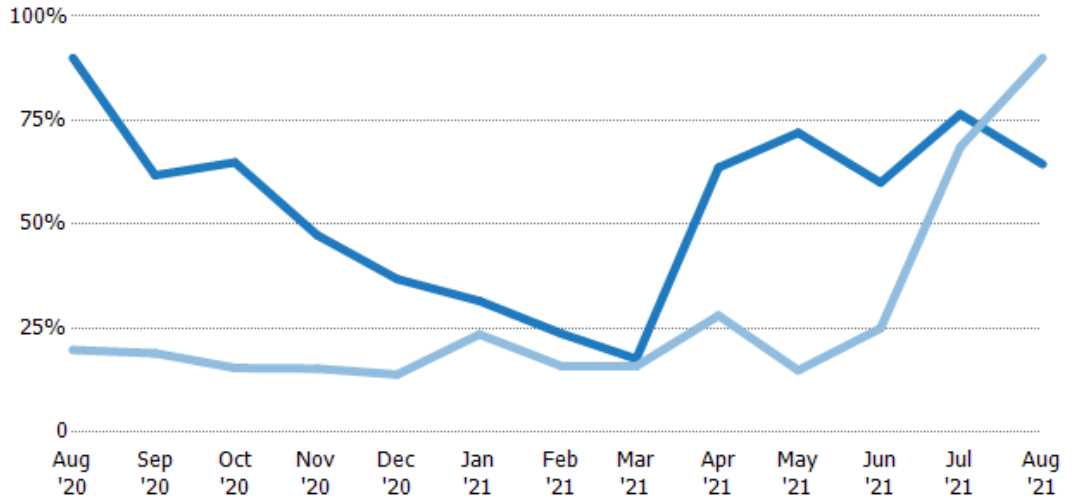
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	1.11	1.62	1.54	2.11	2.71	3.17	4.22	5.67	1.57	1.39	1.67	1.31	1.55
Prior Year	5.05	5.26	6.47	6.54	7.2	4.25	6.3	6.3	3.56	6.71	4	1.46	1.11
Percent Change from Prior Year	-78%	-69%	-76%	-68%	-62%	-25%	-33%	-10%	-56%	-79%	-58%	-10%	40%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



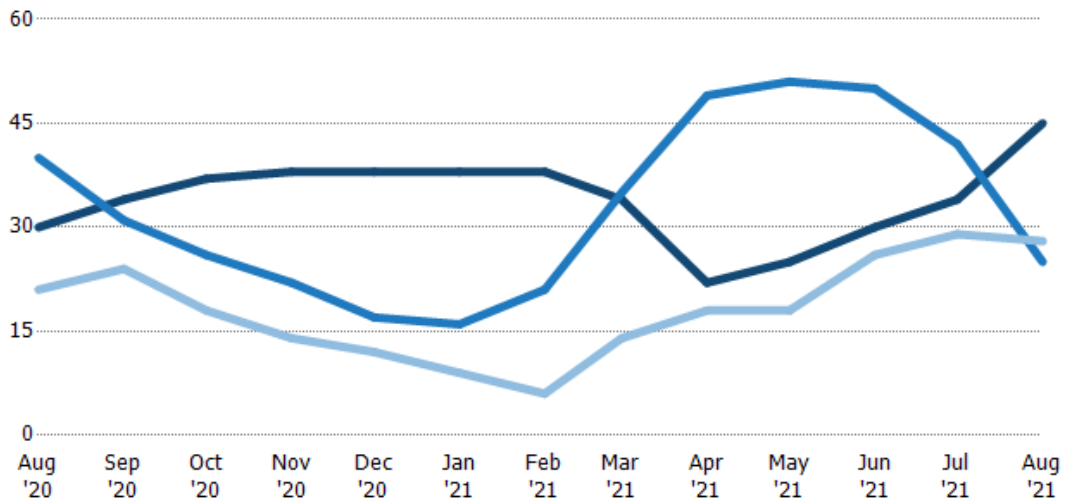
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	90%	62%	65%	47%	37%	32%	24%	18%	64%	72%	60%	76%	64%
Prior Year	20%	19%	15%	15%	14%	24%	16%	16%	28%	15%	25%	69%	90%
Change from Prior Year	-70%	-43%	-49%	-32%	-23%	-8%	-8%	-2%	-36%	-57%	-35%	-8%	26%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Active	30	34	37	38	38	38	38	34	22	25	30	34	45
Pending	40	31	26	22	17	16	21	35	49	51	50	42	25
Sold	21	24	18	14	12	9	6	14	18	18	26	29	28

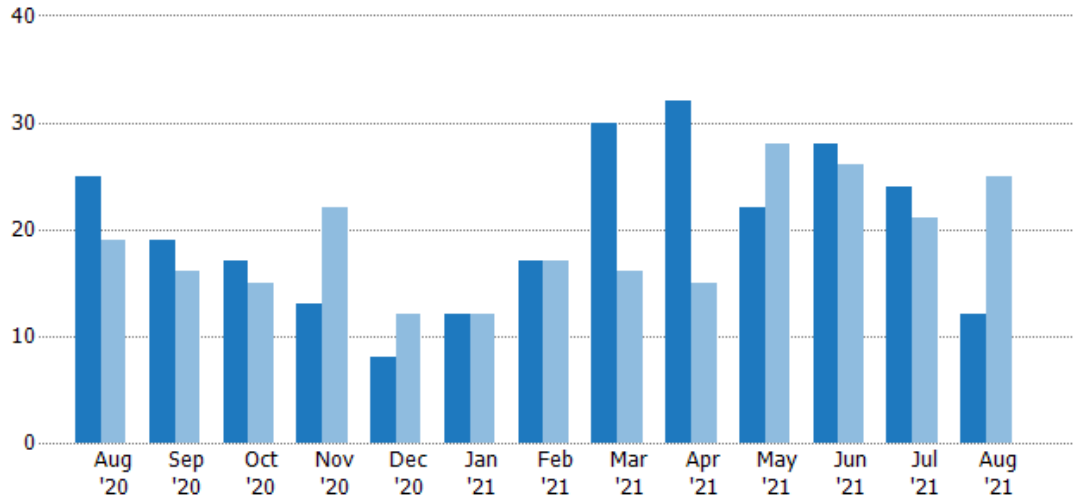
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Aug '21	12	-52%
Aug '20	25	31.6%
Aug '19	19	31.6%



Current Year	25	19	17	13	8	12	17	30	32	22	28	24	12
Prior Year	19	16	15	22	12	12	17	16	15	28	26	21	25
Percent Change from Prior Year	32%	19%	13%	-41%	-33%	0%	0%	88%	113%	-21%	8%	14%	-52%

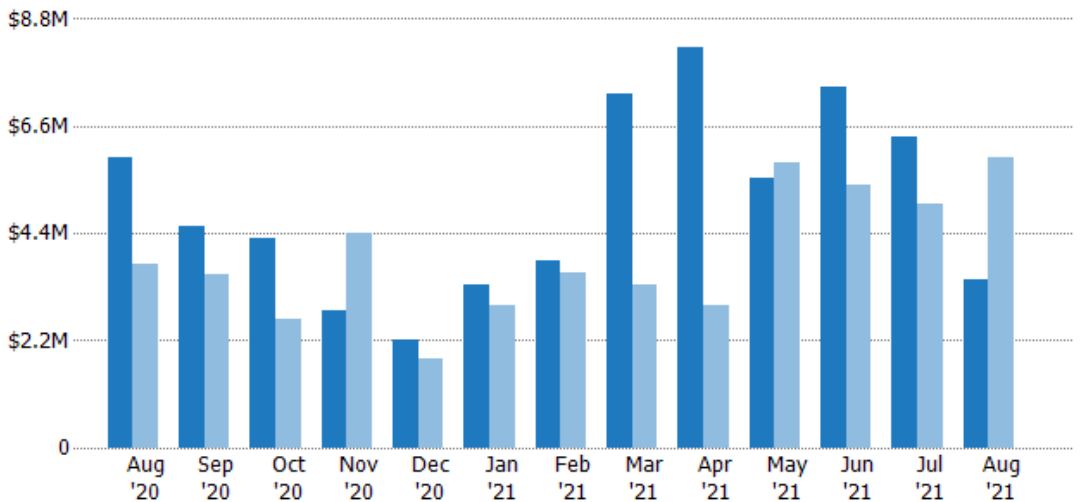
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Aug '21	\$3.45M	-42.2%
Aug '20	\$5.96M	57.5%
Aug '19	\$3.78M	27.1%



Current Year	\$5.96M	\$4.56M	\$4.29M	\$2.82M	\$2.2M	\$3.36M	\$3.84M	\$7.28M	\$8.21M	\$5.55M	\$7.4M	\$6.37M	\$3.45M
Prior Year	\$3.78M	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.6M	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M
Percent Change from Prior Year	58%	28%	61%	-36%	21%	15%	7%	118%	182%	-5%	38%	27%	-42%

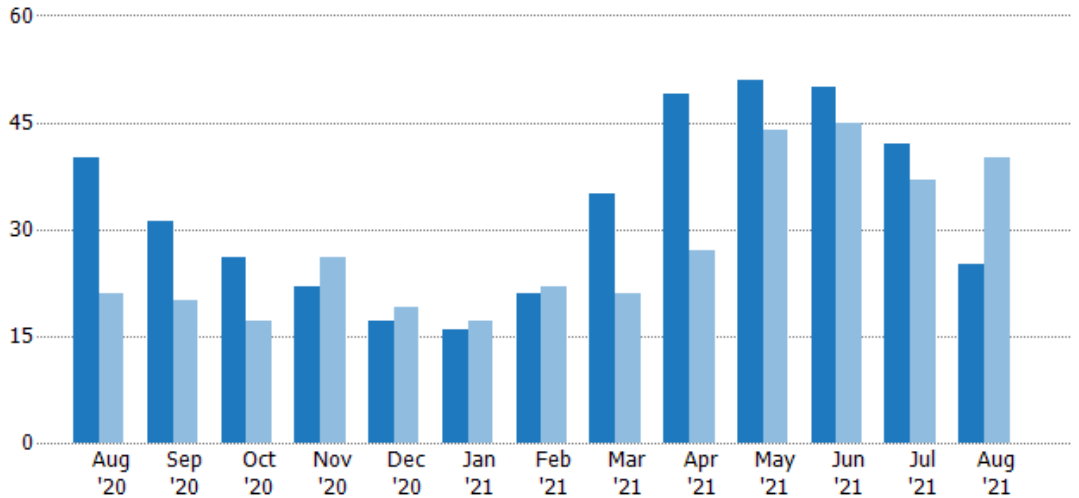
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Aug '21	25	-37.5%
Aug '20	40	90.5%
Aug '19	21	42.9%



Current Year	40	31	26	22	17	16	21	35	49	51	50	42	25
Prior Year	21	20	17	26	19	17	22	21	27	44	45	37	40
Percent Change from Prior Year	90%	55%	53%	-15%	-11%	-6%	-5%	67%	81%	16%	11%	14%	-38%

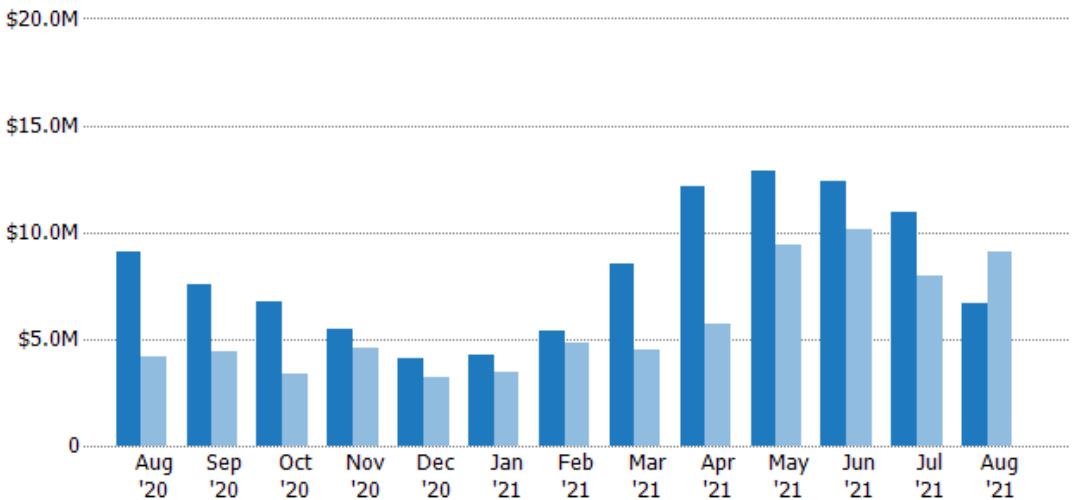
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$6.64M	-27.2%
Aug '20	\$9.12M	117.4%
Aug '19	\$4.19M	33.4%



Current Year	\$9.12M	\$7.58M	\$6.79M	\$5.45M	\$4.1M	\$4.28M	\$5.36M	\$8.5M	\$12.2M	\$12.9M	\$12.4M	\$11M	\$6.64M
Prior Year	\$4.19M	\$4.42M	\$3.39M	\$4.56M	\$3.17M	\$3.44M	\$4.82M	\$4.53M	\$5.71M	\$9.4M	\$10.1M	\$7.97M	\$9.12M
Percent Change from Prior Year	117%	72%	100%	19%	30%	24%	11%	88%	113%	37%	23%	38%	-27%

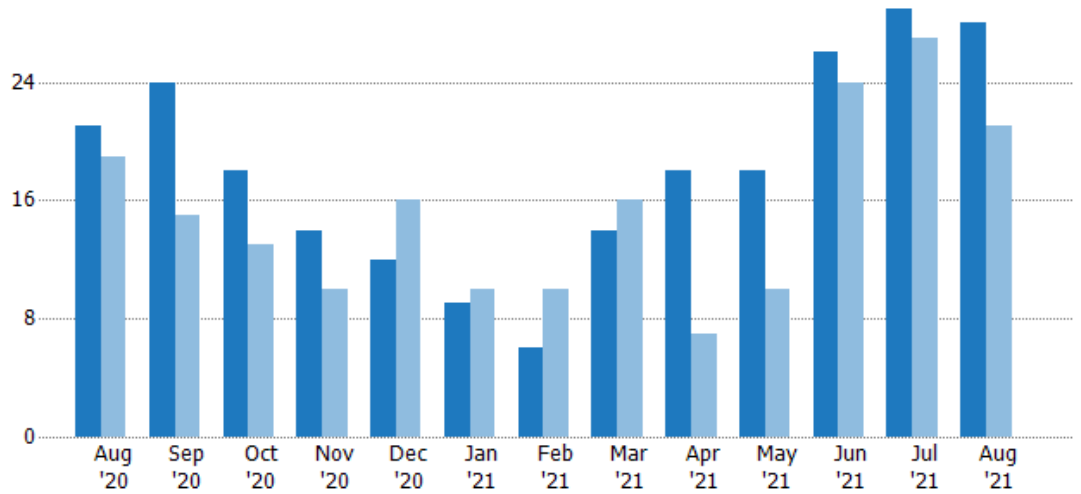
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Aug '21	28	33.3%
Aug '20	21	10.5%
Aug '19	19	10.5%



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	21	24	18	14	12	9	6	14	18	18	26	29	28
Prior Year	19	15	13	10	16	10	10	16	7	10	24	27	21
Percent Change from Prior Year	11%	60%	38%	40%	-25%	-10%	-40%	-13%	157%	80%	8%	7%	33%

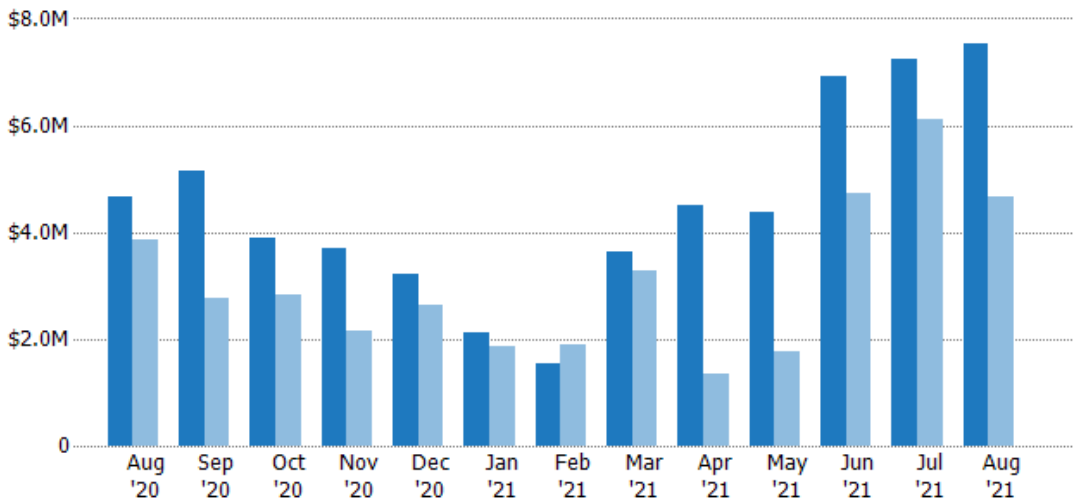
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Aug '21	\$7.54M	61.9%
Aug '20	\$4.66M	21.1%
Aug '19	\$3.85M	-3%



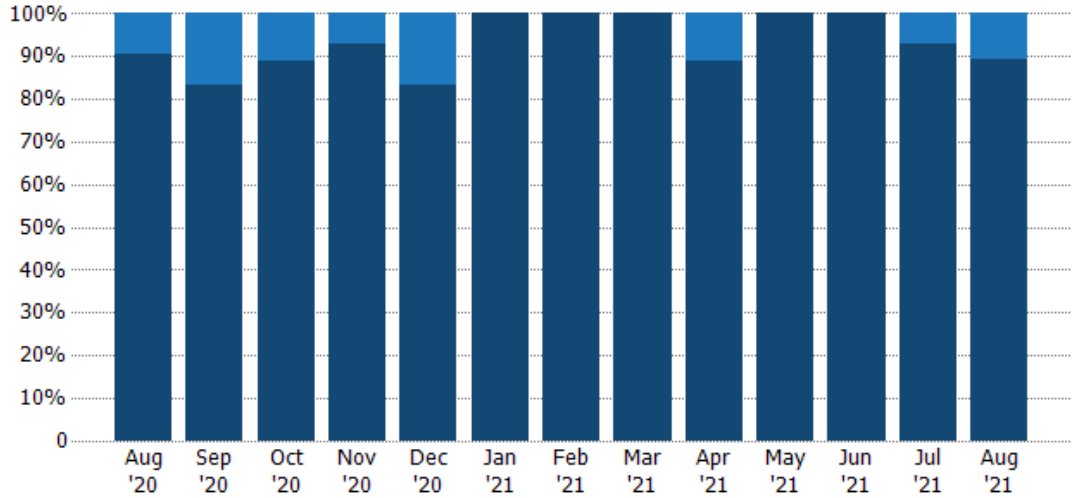
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Current Year	\$4.66M	\$5.16M	\$3.89M	\$3.71M	\$3.21M	\$2.12M	\$1.53M	\$3.63M	\$4.49M	\$4.38M	\$6.92M	\$7.24M	\$7.54M
Prior Year	\$3.85M	\$2.77M	\$2.83M	\$2.14M	\$2.64M	\$1.87M	\$1.88M	\$3.29M	\$1.36M	\$1.77M	\$4.73M	\$6.1M	\$4.66M
Percent Change from Prior Year	21%	87%	38%	74%	22%	13%	-19%	10%	231%	147%	46%	19%	62%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



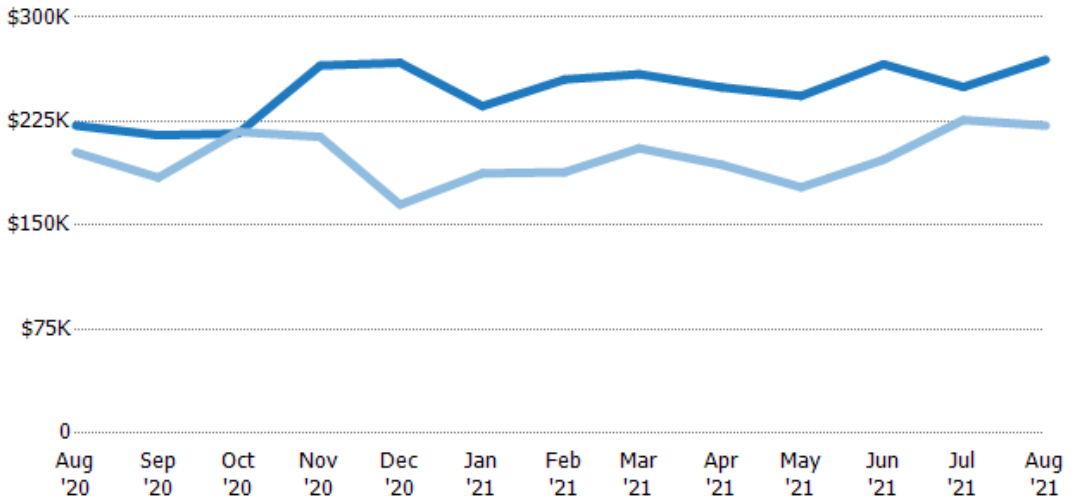
Condo/Townhouse	10%	17%	11%	7%	17%	-	-	-	11%	-	-	7%	11%
Single Family Residence	90%	83%	89%	93%	83%	100%	100%	100%	89%	100%	100%	93%	89%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$222K	\$215K	\$216K	\$265K	\$267K	\$236K	\$255K	\$259K	\$249K	\$243K	\$266K	\$250K	\$269K
Prior Year	\$203K	\$184K	\$217K	\$214K	\$165K	\$187K	\$188K	\$206K	\$194K	\$177K	\$197K	\$226K	\$222K
Percent Change from Prior Year	10%	17%	-1%	24%	62%	26%	36%	26%	29%	37%	35%	11%	21%

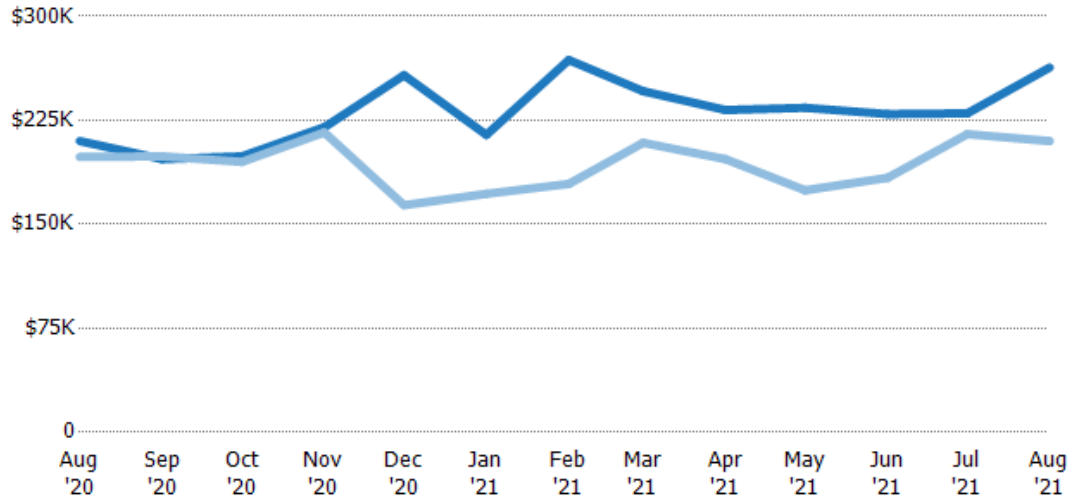
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Aug '21	\$263K	25.2%
Aug '20	\$210K	5.8%
Aug '19	\$199K	-9.4%



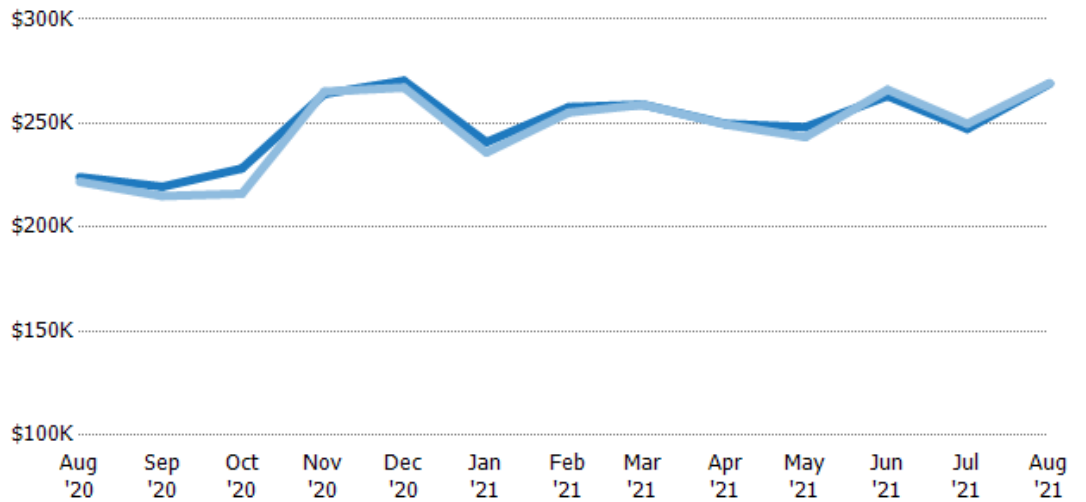
Current Year	\$210K	\$197K	\$199K	\$220K	\$258K	\$215K	\$269K	\$246K	\$232K	\$234K	\$230K	\$230K	\$263K
Prior Year	\$199K	\$199K	\$195K	\$216K	\$164K	\$172K	\$179K	\$209K	\$197K	\$175K	\$184K	\$215K	\$210K
Percent Change from Prior Year	6%	-1%	2%	2%	57%	25%	50%	18%	18%	34%	25%	7%	25%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



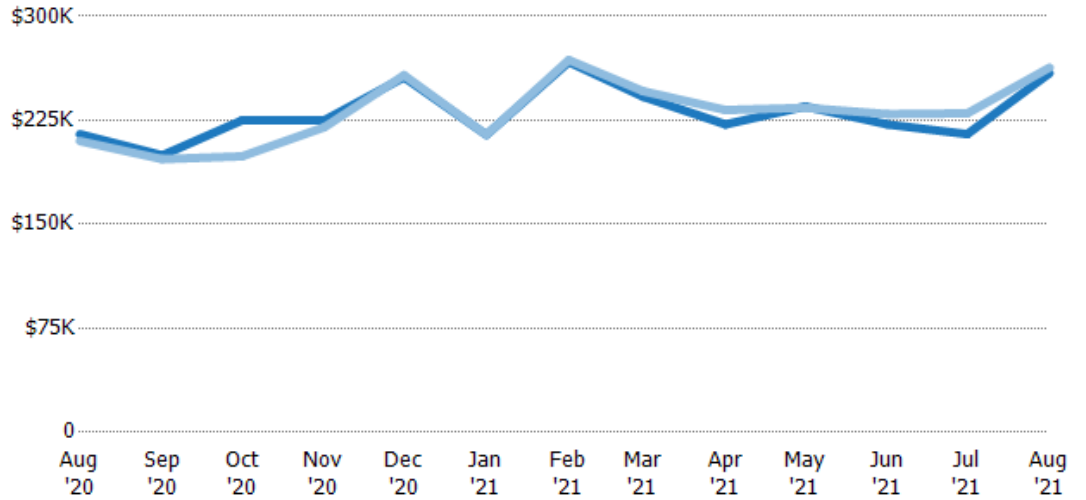
Avg List Price	\$224K	\$220K	\$228K	\$264K	\$270K	\$241K	\$258K	\$259K	\$250K	\$248K	\$263K	\$247K	\$269K
Avg Sales Price	\$222K	\$215K	\$216K	\$265K	\$267K	\$236K	\$255K	\$259K	\$249K	\$243K	\$266K	\$250K	\$269K
Avg Sales Price as a % of Avg List Price	99%	98%	95%	100%	99%	98%	99%	100%	100%	98%	101%	101%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



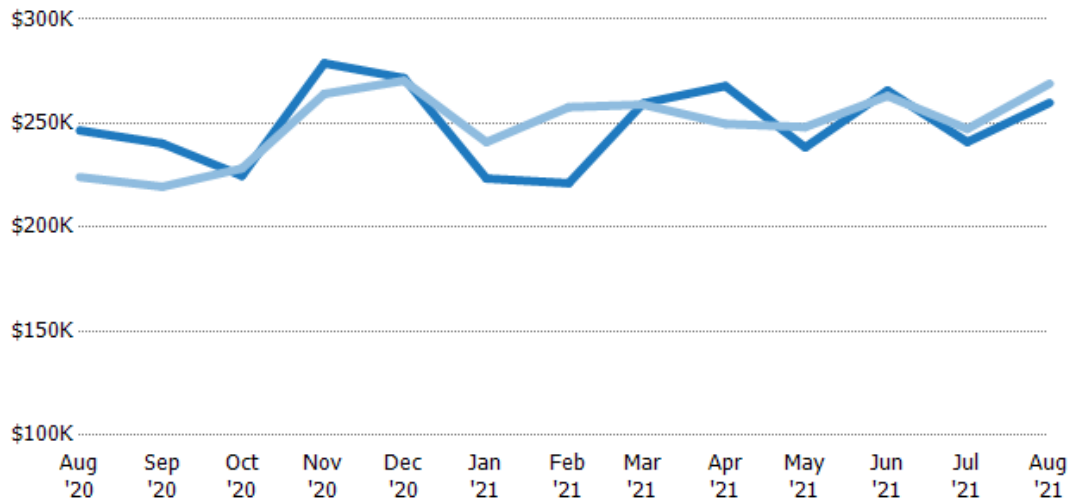
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median List Price	\$215K	\$200K	\$225K	\$225K	\$256K	\$215K	\$267K	\$242K	\$222K	\$235K	\$222K	\$215K	\$259K
Median Sales Price	\$210K	\$197K	\$199K	\$220K	\$258K	\$215K	\$269K	\$246K	\$232K	\$234K	\$230K	\$230K	\$263K
Med Sales Price as a % of Med List Price	98%	99%	88%	98%	101%	100%	101%	102%	105%	100%	103%	107%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



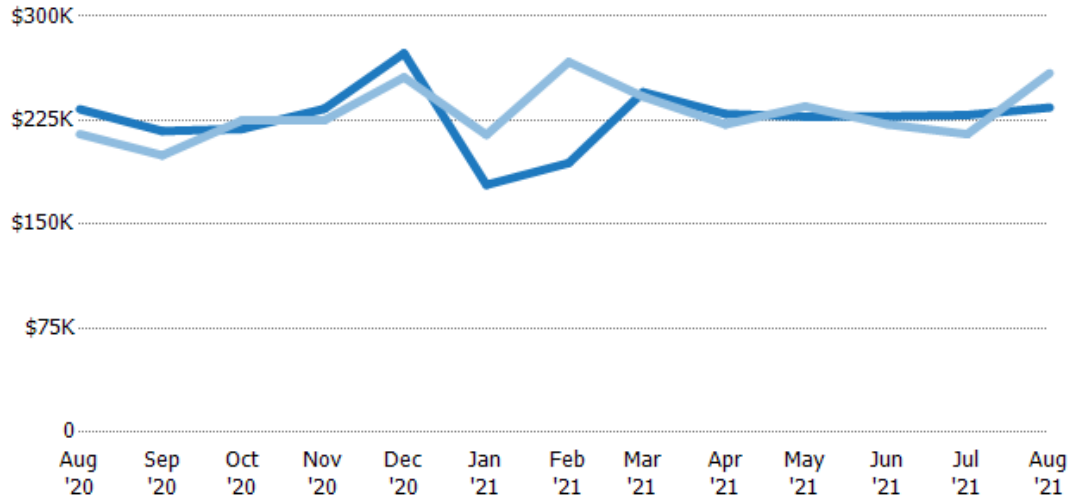
	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Avg Est Value	\$247K	\$240K	\$225K	\$279K	\$272K	\$223K	\$221K	\$260K	\$268K	\$238K	\$266K	\$241K	\$260K
Avg Sales Price	\$224K	\$220K	\$228K	\$264K	\$270K	\$241K	\$258K	\$259K	\$250K	\$248K	\$263K	\$247K	\$269K
Avg Sales Price as a % of Avg Est Value	91%	91%	102%	95%	100%	108%	117%	100%	93%	104%	99%	103%	104%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21
Median Est Value	\$233K	\$217K	\$219K	\$233K	\$273K	\$178K	\$194K	\$245K	\$230K	\$228K	\$228K	\$229K	\$234K
Median Sales Price	\$215K	\$200K	\$225K	\$225K	\$256K	\$215K	\$267K	\$242K	\$222K	\$235K	\$222K	\$215K	\$259K
Med Sales Price as a % of Med Est Value	92%	92%	103%	96%	94%	120%	138%	99%	97%	103%	97%	94%	111%