

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2021	Sep 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	17	20	-15%	206	152	+35.5%
New Listing Volume	\$4,086,400	\$5,084,900	-19.6%	\$52,621,398	\$35,342,600	+48.9%
Active Listing Count	55	34	+61.8%	N/A	N/A	
Active Listing Volume	\$13,873,098	\$9,795,100	+41.6%	N/A	N/A	
Average Listing Price	\$252,238	\$288,091	-12.4%	\$274,376	\$251,437	+9.1%
Median Listing Price	\$239,500	\$254,500	-5.9%	\$251,639	\$226,507	+11.1%
Median Days in RPR	48	39	+23.1%	48.58	90.11	-46.1%
Months of Inventory	2	1.6	+21.3%	2.2	3.4	-37.4%
Absorption Rate	50.91%	61.76%	-10.9%	46.42%	29.06%	+17.4%
Sales Activity Charts Metrics						
New Pending Sales Count	4	19	-78.9%	181	179	+1.1%
New Pending Sales Volume	\$774,900	\$4,562,300	-83%	\$46,239,899	\$39,534,950	+17%
Pending Sales Count	12	31	-61.3%	N/A	N/A	
Pending Sales Volume	\$2,933,300	\$7,576,800	-61.3%	N/A	N/A	
Closed Sales Count	17	24	-29.2%	165	149	+10.7%
Closed Sales Volume	\$4,500,000	\$5,159,490	-12.8%	\$42,350,700	\$30,827,719	+37.4%
Average Sales Price	\$264,706	\$214,979	+23.1%	\$256,671	\$206,897	+24.1%
Median Sales Price	\$255,000	\$197,000	+29.4%	\$240,705	\$196,792	+22.3%

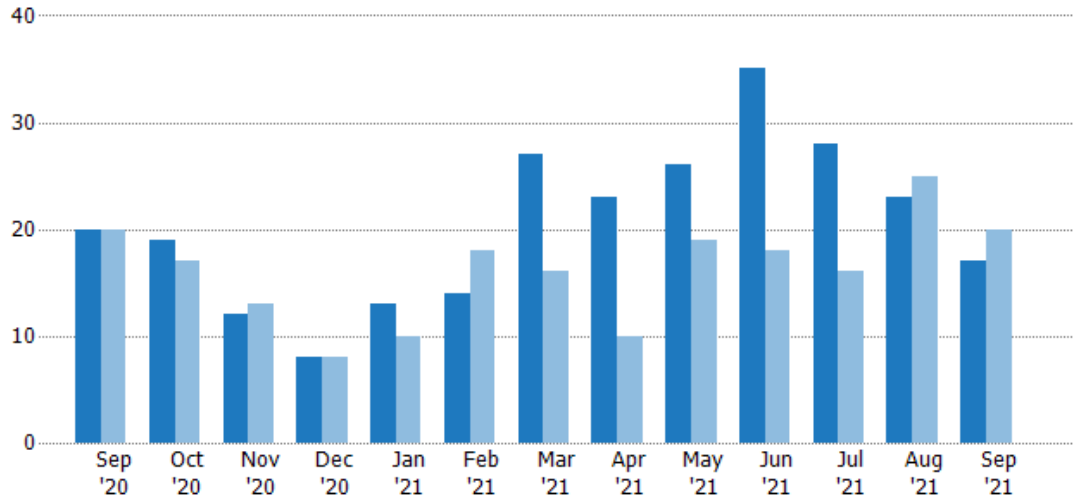
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Sep '21	17	-15%
Sep '20	20	0%
Sep '19	20	35%



Current Year	20	19	12	8	13	14	27	23	26	35	28	23	17
Prior Year	20	17	13	8	10	18	16	10	19	18	16	25	20
Percent Change from Prior Year	0%	12%	-8%	0%	30%	-22%	69%	130%	37%	94%	75%	-8%	-15%

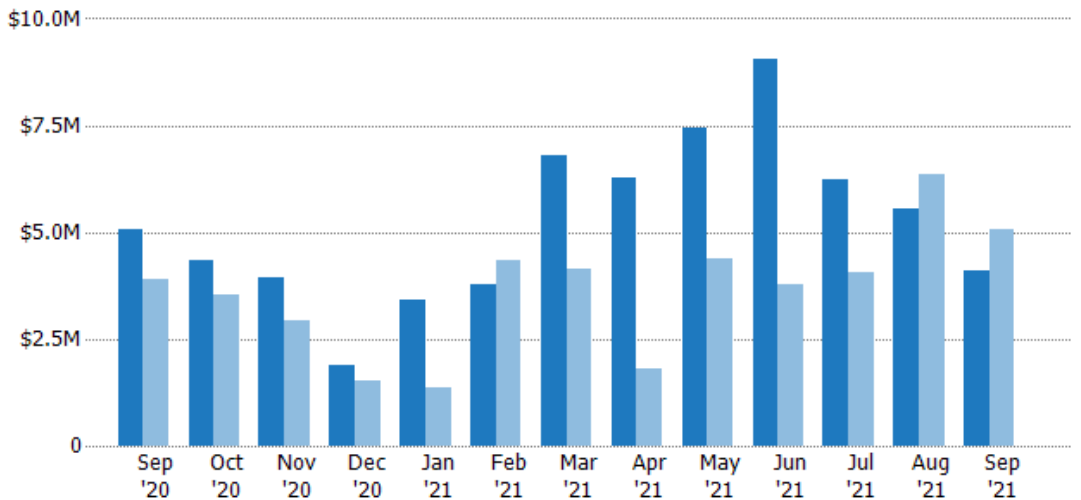
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Sep '21	\$4.09M	-19.6%
Sep '20	\$5.08M	30.4%
Sep '19	\$3.9M	55.3%



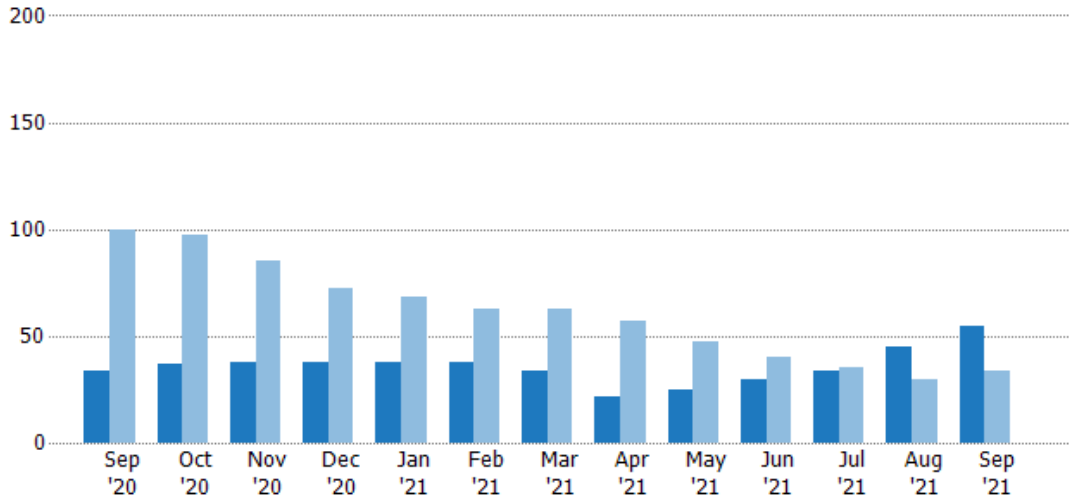
Current Year	\$5.08M	\$4.33M	\$3.93M	\$1.87M	\$3.4M	\$3.76M	\$6.81M	\$6.28M	\$7.44M	\$9.06M	\$6.25M	\$5.53M	\$4.09M
Prior Year	\$3.9M	\$3.52M	\$2.92M	\$1.54M	\$1.38M	\$4.34M	\$4.14M	\$1.8M	\$4.37M	\$3.79M	\$4.08M	\$6.36M	\$5.08M
Percent Change from Prior Year	30%	23%	35%	22%	147%	-13%	65%	248%	70%	139%	53%	-13%	-20%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



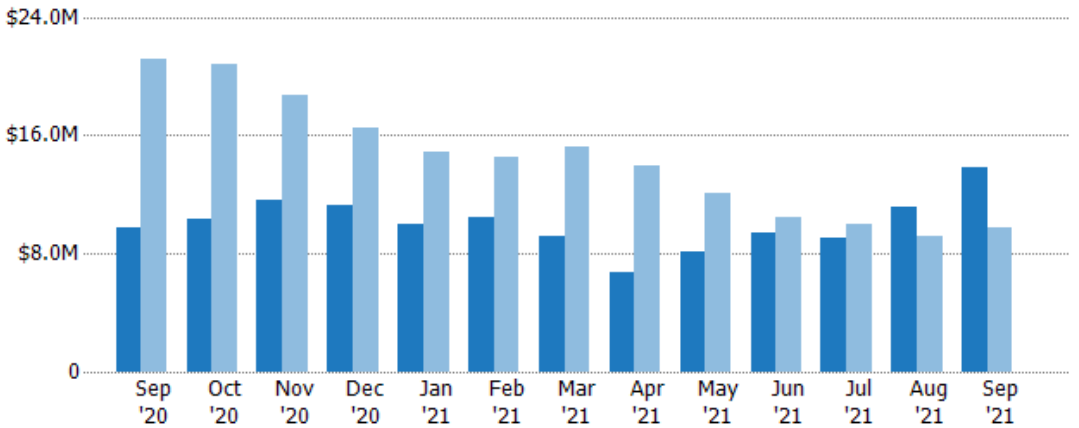
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '20	34	100	-66%
Oct '20	37	97	-62%
Nov '20	38	85	-55%
Dec '20	38	72	-47%
Jan '21	38	68	-44%
Feb '21	38	63	-40%
Mar '21	34	63	-46%
Apr '21	22	57	-61%
May '21	25	47	-47%
Jun '21	30	40	-25%
Jul '21	34	35	-3%
Aug '21	45	30	50%
Sep '21	55	34	62%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '20	\$9.8M	\$21.1M	-54%
Oct '20	\$10.3M	\$20.8M	-50%
Nov '20	\$11.6M	\$18.7M	-38%
Dec '20	\$11.3M	\$16.6M	-32%
Jan '21	\$10M	\$14.8M	-32%
Feb '21	\$10.4M	\$14.6M	-28%
Mar '21	\$9.19M	\$15.3M	-40%
Apr '21	\$6.69M	\$13.9M	-52%
May '21	\$8.18M	\$12M	-32%
Jun '21	\$9.46M	\$10.4M	-9%
Jul '21	\$9.06M	\$9.96M	-9%
Aug '21	\$11.2M	\$9.12M	22%
Sep '21	\$13.9M	\$9.8M	42%

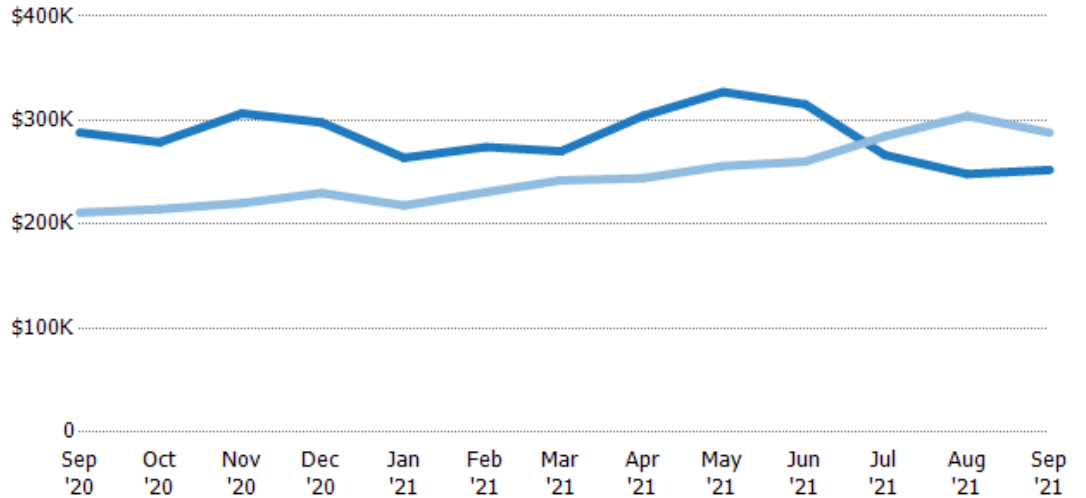
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Sep '21	\$252K	-12.4%
Sep '20	\$288K	36.4%
Sep '19	\$211K	5.5%



Current Year	\$288K	\$279K	\$307K	\$298K	\$264K	\$274K	\$270K	\$304K	\$327K	\$315K	\$267K	\$248K	\$252K
Prior Year	\$211K	\$214K	\$220K	\$230K	\$218K	\$231K	\$242K	\$244K	\$256K	\$260K	\$285K	\$304K	\$288K
Percent Change from Prior Year	36%	30%	39%	30%	21%	19%	12%	25%	28%	21%	-6%	-18%	-12%

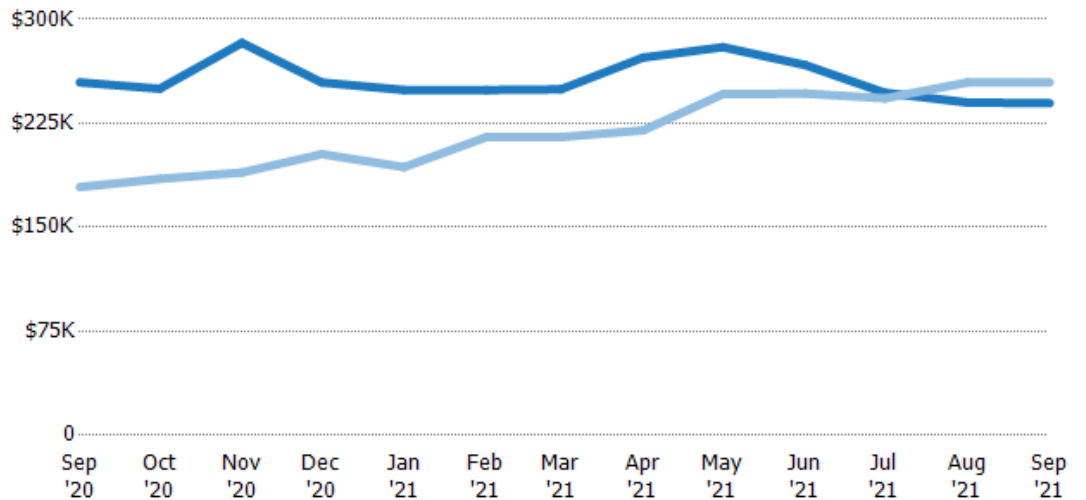
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Sep '21	\$240K	-5.9%
Sep '20	\$255K	42.2%
Sep '19	\$179K	0.5%



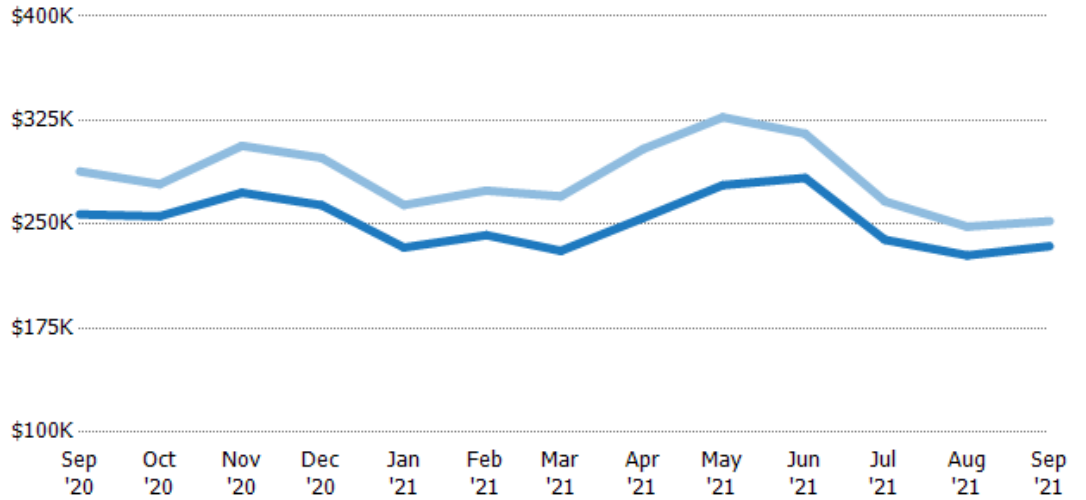
Current Year	\$255K	\$250K	\$283K	\$254K	\$249K	\$249K	\$249K	\$272K	\$280K	\$267K	\$247K	\$240K	\$240K
Prior Year	\$179K	\$185K	\$190K	\$203K	\$193K	\$215K	\$215K	\$220K	\$246K	\$246K	\$243K	\$254K	\$255K
Percent Change from Prior Year	42%	35%	49%	25%	29%	16%	16%	24%	14%	8%	2%	-6%	-6%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



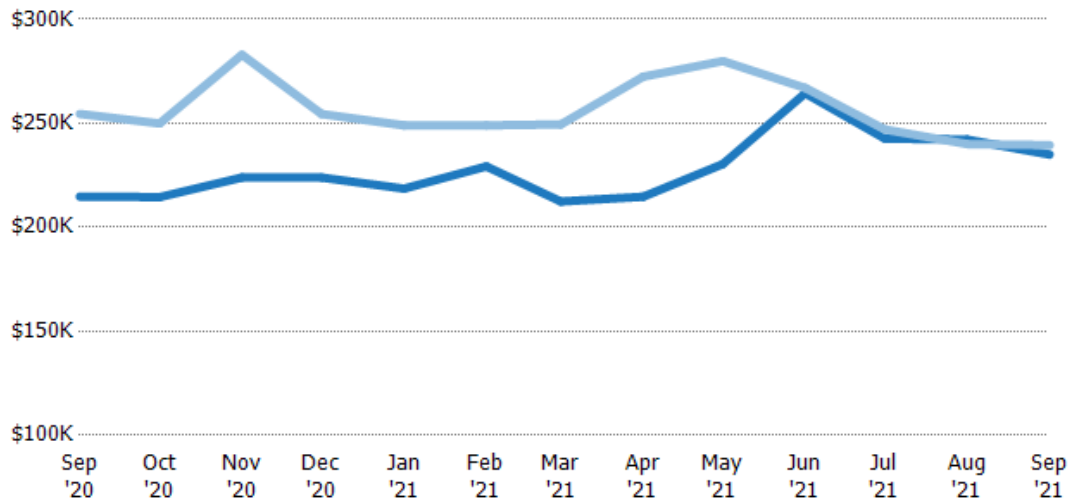
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$257K	\$256K	\$273K	\$264K	\$233K	\$242K	\$231K	\$255K	\$278K	\$283K	\$239K	\$228K	\$234K
Avg Listing Price	\$288K	\$279K	\$307K	\$298K	\$264K	\$274K	\$270K	\$304K	\$327K	\$315K	\$267K	\$248K	\$252K
Avg Listing Price as a % of Avg Est Value	112%	109%	112%	113%	113%	113%	117%	120%	118%	111%	112%	109%	108%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$215K	\$215K	\$224K	\$224K	\$219K	\$229K	\$212K	\$215K	\$230K	\$264K	\$243K	\$242K	\$235K
Median Listing Price	\$255K	\$250K	\$283K	\$254K	\$249K	\$249K	\$249K	\$272K	\$280K	\$267K	\$247K	\$240K	\$240K
Med Listing Price as a % of Med Est Value	119%	117%	126%	114%	114%	109%	117%	127%	121%	101%	102%	99%	102%

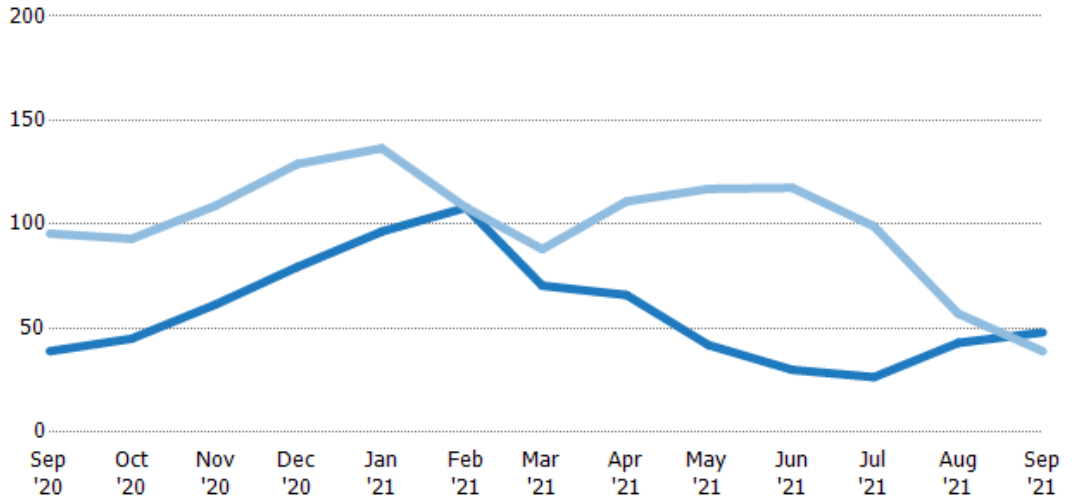
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Days	% Chg.
Sep '21	48	23.1%
Sep '20	39	-59.2%
Sep '19	95.5	-1%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	39	45	61.5	79.5	96.5	108	70.5	66	42	30	26.5	43	48
Prior Year	95.5	93	109	129	137	108	88	111	117	118	99	57	39
Percent Change from Prior Year	-59%	-52%	-44%	-38%	-29%	0%	-20%	-41%	-64%	-74%	-73%	-25%	23%

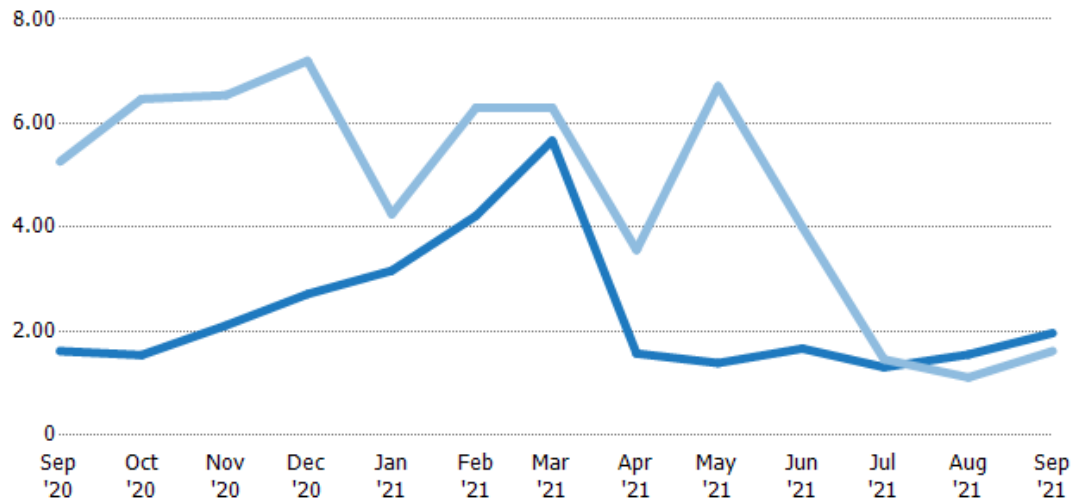
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Months	% Chg.
Sep '21	1.96	21.3%
Sep '20	1.62	-69.2%
Sep '19	5.26	-0.5%



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	1.62	1.54	2.11	2.71	3.17	4.22	5.67	1.57	1.39	1.67	1.31	1.55	1.96
Prior Year	5.26	6.47	6.54	7.2	4.25	6.3	6.3	3.56	6.71	4	1.46	1.11	1.62
Percent Change from Prior Year	-69%	-76%	-68%	-62%	-25%	-33%	-10%	-56%	-79%	-58%	-10%	40%	21%

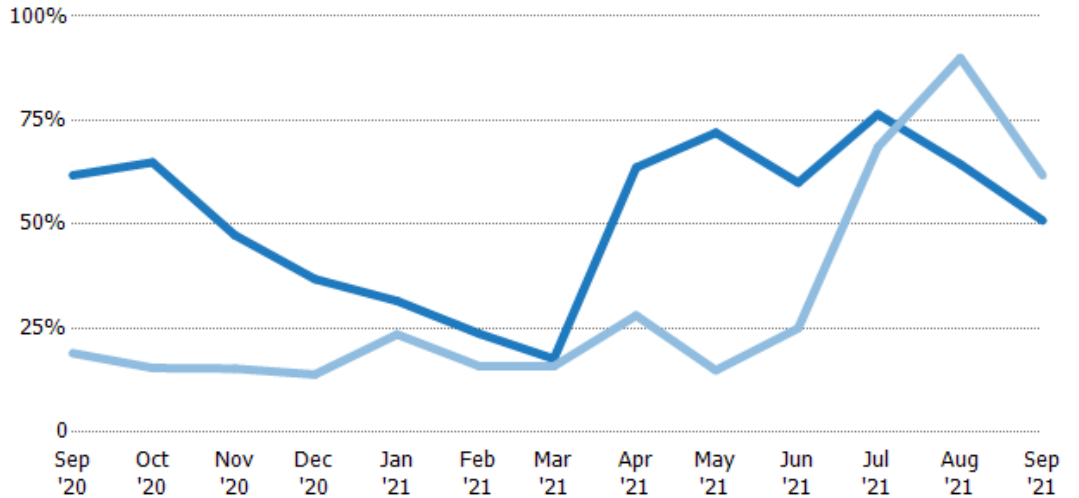
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Sep '21	51%	10.9%
Sep '20	62%	-42.8%
Sep '19	19%	0.5%



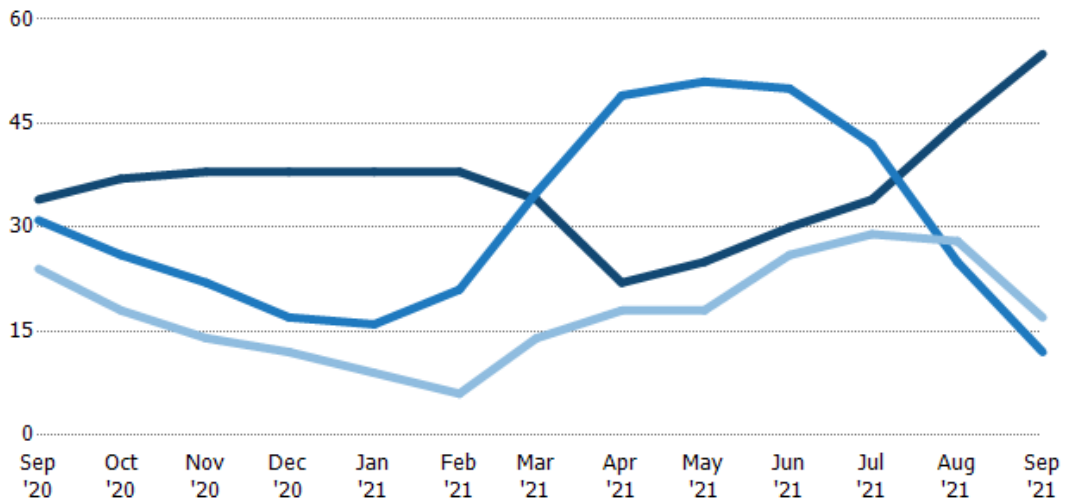
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	62%	65%	47%	37%	32%	24%	18%	64%	72%	60%	76%	64%	51%
Prior Year	19%	15%	15%	14%	24%	16%	16%	28%	15%	25%	69%	90%	62%
Change from Prior Year	-43%	-49%	-32%	-23%	-8%	-8%	-2%	-36%	-57%	-35%	-8%	26%	11%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



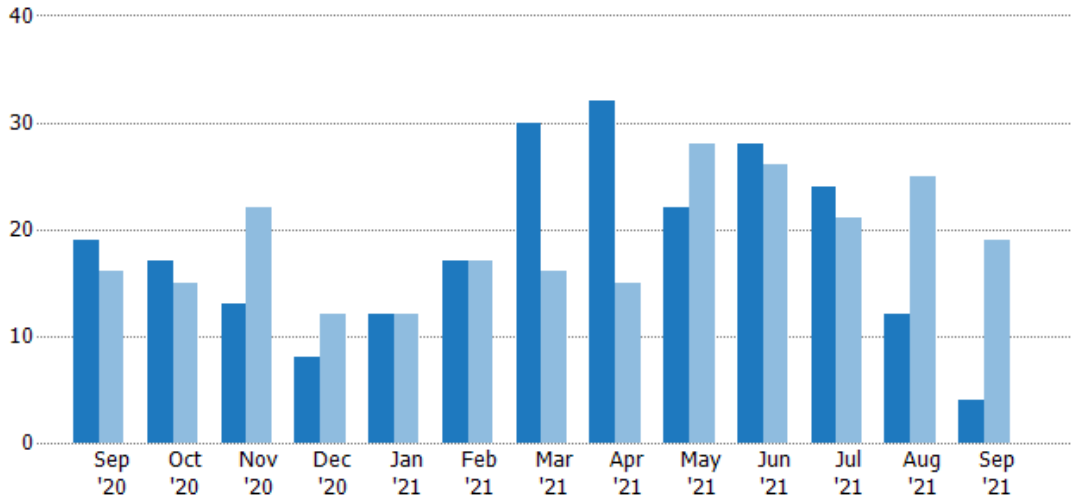
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Active	34	37	38	38	38	38	34	22	25	30	34	45	55
Pending	31	26	22	17	16	21	35	49	51	50	42	25	12
Sold	24	18	14	12	9	6	14	18	18	26	29	28	17

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Sep '21	4	-78.9%
Sep '20	19	18.8%
Sep '19	16	56.3%

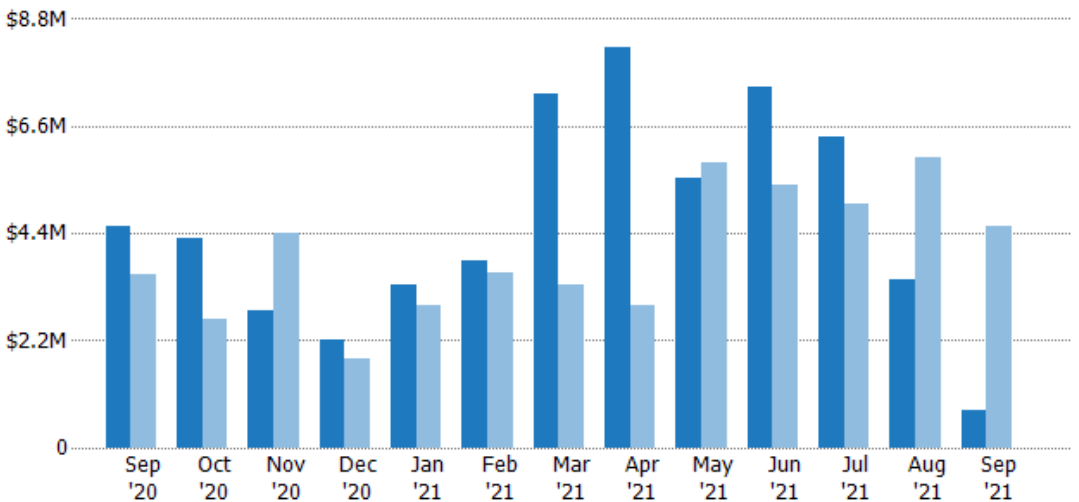
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	19	17	13	8	12	17	30	32	22	28	24	12	4
Prior Year	16	15	22	12	12	17	16	15	28	26	21	25	19
Percent Change from Prior Year	19%	13%	-41%	-33%	0%	0%	88%	113%	-21%	8%	14%	-52%	-79%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Sep '21	\$775K	-83%
Sep '20	\$4.56M	28.3%
Sep '19	\$3.56M	33%

	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Current Year	\$4.56M	\$4.29M	\$2.82M	\$2.2M	\$3.36M	\$3.84M	\$7.28M	\$8.21M	\$5.55M	\$7.4M	\$6.37M	\$3.45M	\$775K
Prior Year	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.6M	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M	\$5.96M	\$4.56M
Percent Change from Prior Year	28%	61%	-36%	21%	15%	7%	118%	182%	-5%	38%	27%	-42%	-83%

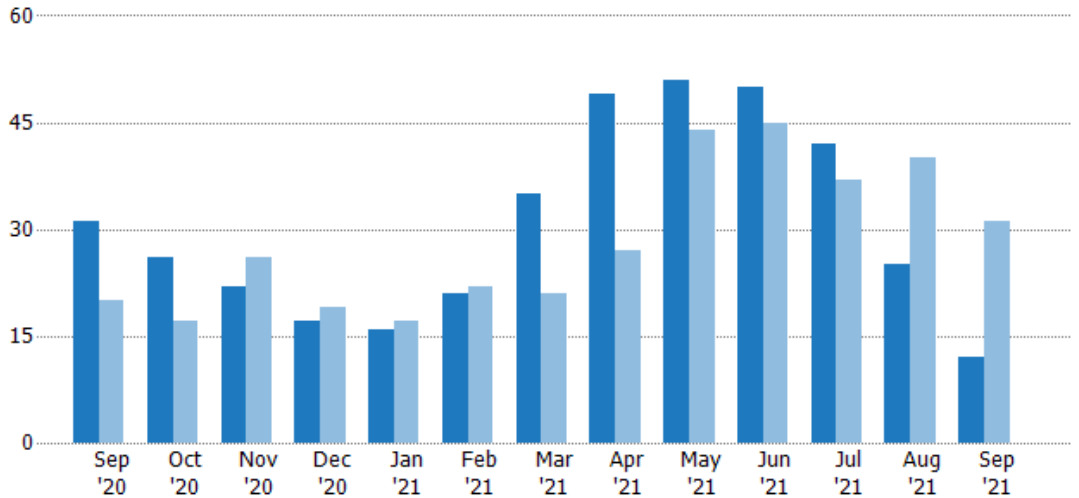
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Sep '21	12	-61.3%
Sep '20	31	55%
Sep '19	20	65%



Current Year	31	26	22	17	16	21	35	49	51	50	42	25	12
Prior Year	20	17	26	19	17	22	21	27	44	45	37	40	31
Percent Change from Prior Year	55%	53%	-15%	-11%	-6%	-5%	67%	81%	16%	11%	14%	-38%	-61%

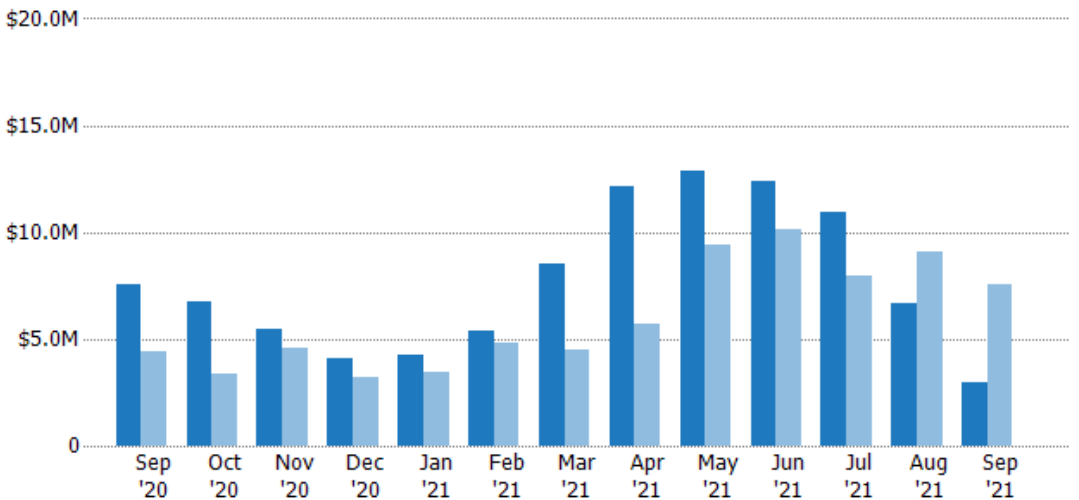
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Sep '21	\$2.93M	-61.3%
Sep '20	\$7.58M	71.6%
Sep '19	\$4.42M	37.6%



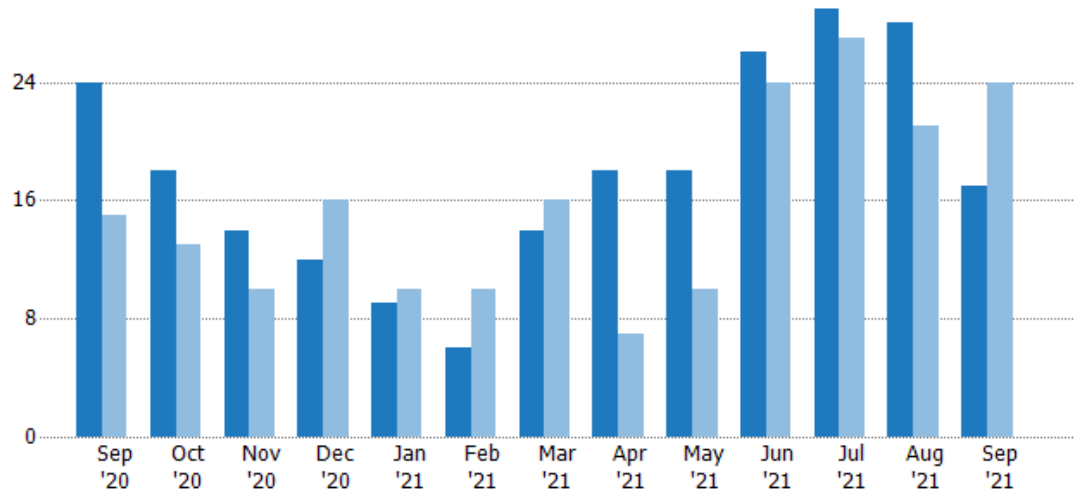
Current Year	\$7.58M	\$6.79M	\$5.45M	\$4.1M	\$4.28M	\$5.36M	\$8.5M	\$12.2M	\$12.9M	\$12.4M	\$11M	\$6.64M	\$2.93M
Prior Year	\$4.42M	\$3.39M	\$4.56M	\$3.17M	\$3.44M	\$4.82M	\$4.53M	\$5.71M	\$9.4M	\$10.1M	\$7.97M	\$9.12M	\$7.58M
Percent Change from Prior Year	72%	100%	19%	30%	24%	11%	88%	113%	37%	23%	38%	-27%	-61%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



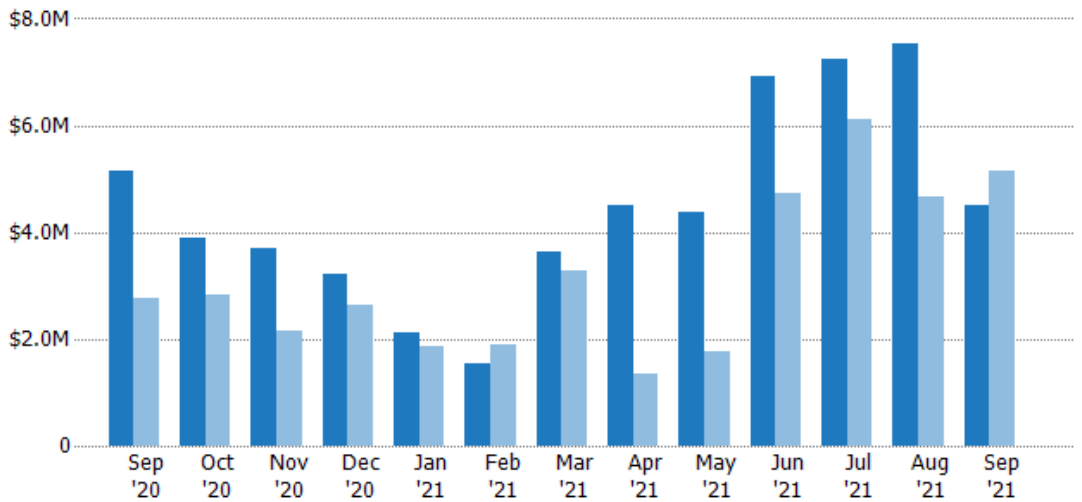
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '20	24	15	60%
Oct '20	18	13	38%
Nov '20	14	10	40%
Dec '20	12	16	-25%
Jan '21	9	10	-10%
Feb '21	6	10	-40%
Mar '21	14	16	-13%
Apr '21	18	7	157%
May '21	18	10	80%
Jun '21	26	24	8%
Jul '21	29	27	7%
Aug '21	28	21	33%
Sep '21	17	24	-29%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



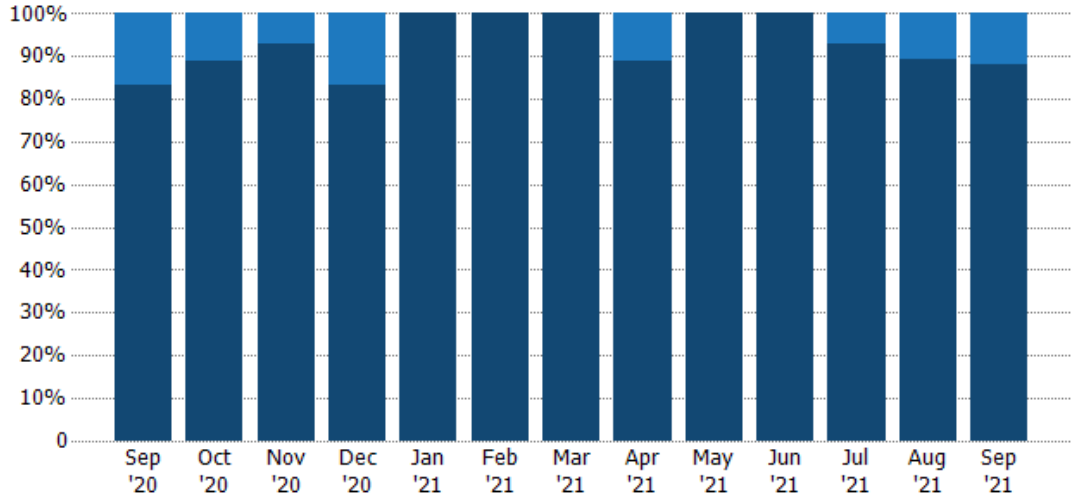
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Sep '20	\$5.16M	\$2.77M	87%
Oct '20	\$3.89M	\$2.83M	38%
Nov '20	\$3.71M	\$2.14M	74%
Dec '20	\$3.21M	\$2.64M	22%
Jan '21	\$2.12M	\$1.87M	13%
Feb '21	\$1.53M	\$1.88M	-19%
Mar '21	\$3.63M	\$3.29M	10%
Apr '21	\$4.49M	\$1.36M	231%
May '21	\$4.38M	\$1.77M	147%
Jun '21	\$6.92M	\$4.73M	46%
Jul '21	\$7.24M	\$6.1M	19%
Aug '21	\$7.54M	\$4.66M	62%
Sep '21	\$4.5M	\$5.16M	-13%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



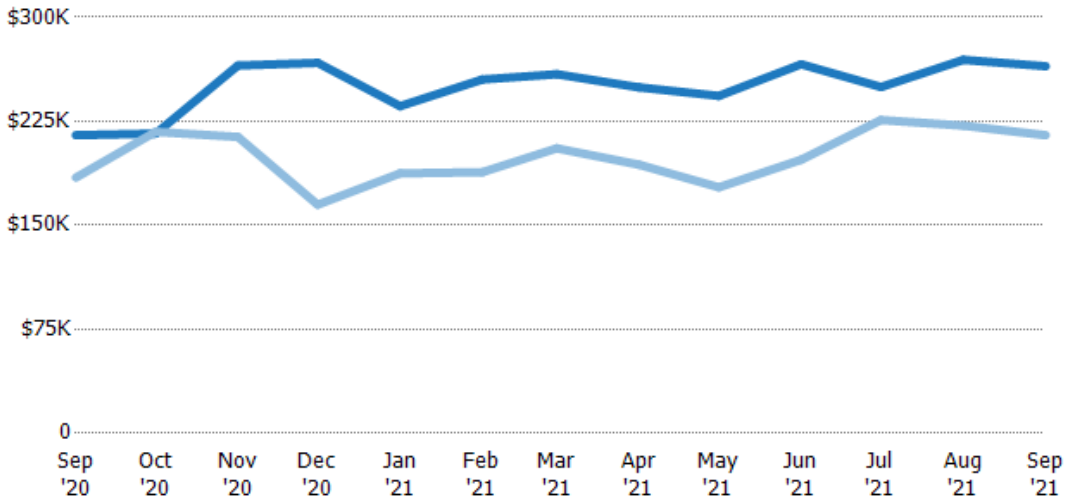
Condo/Townhouse	17%	11%	7%	17%	-	-	-	11%	-	-	7%	11%	12%
Single Family Residence	83%	89%	93%	83%	100%	100%	100%	89%	100%	100%	93%	89%	88%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$215K	\$216K	\$265K	\$267K	\$236K	\$255K	\$259K	\$249K	\$243K	\$266K	\$250K	\$269K	\$265K
Prior Year	\$184K	\$217K	\$214K	\$165K	\$187K	\$188K	\$206K	\$194K	\$177K	\$197K	\$226K	\$222K	\$215K
Percent Change from Prior Year	17%	-1%	24%	62%	26%	36%	26%	29%	37%	35%	11%	21%	23%

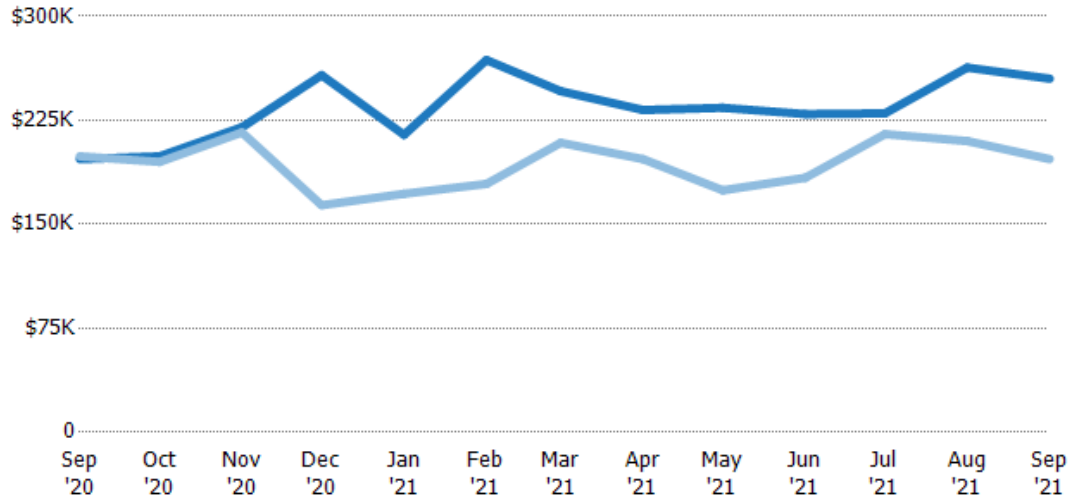
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Sep '21	\$255K	29.4%
Sep '20	\$197K	-1%
Sep '19	\$199K	-20.6%



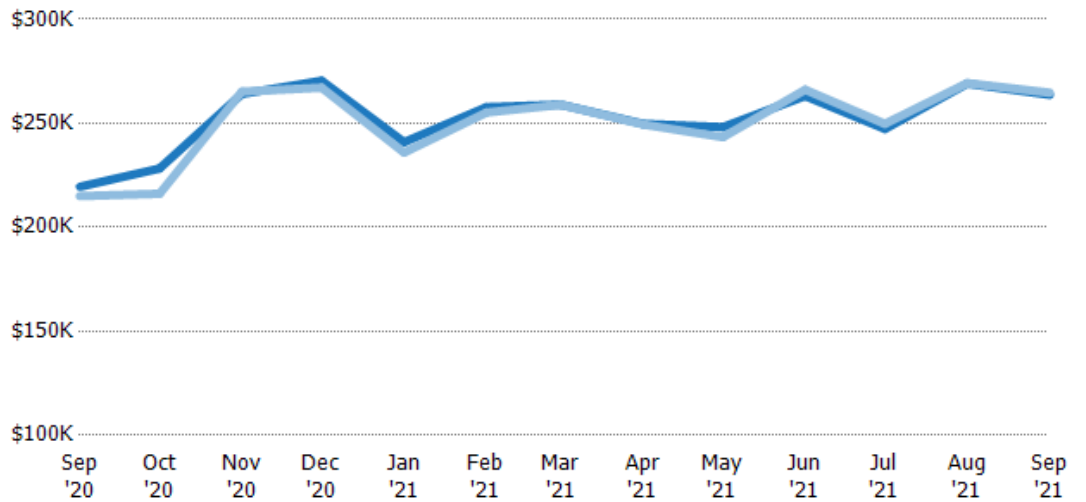
Current Year	\$197K	\$199K	\$220K	\$258K	\$215K	\$269K	\$246K	\$232K	\$234K	\$230K	\$230K	\$263K	\$255K
Prior Year	\$199K	\$195K	\$216K	\$164K	\$172K	\$179K	\$209K	\$197K	\$175K	\$184K	\$215K	\$210K	\$197K
Percent Change from Prior Year	-1%	2%	2%	57%	25%	50%	18%	18%	34%	25%	7%	25%	29%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



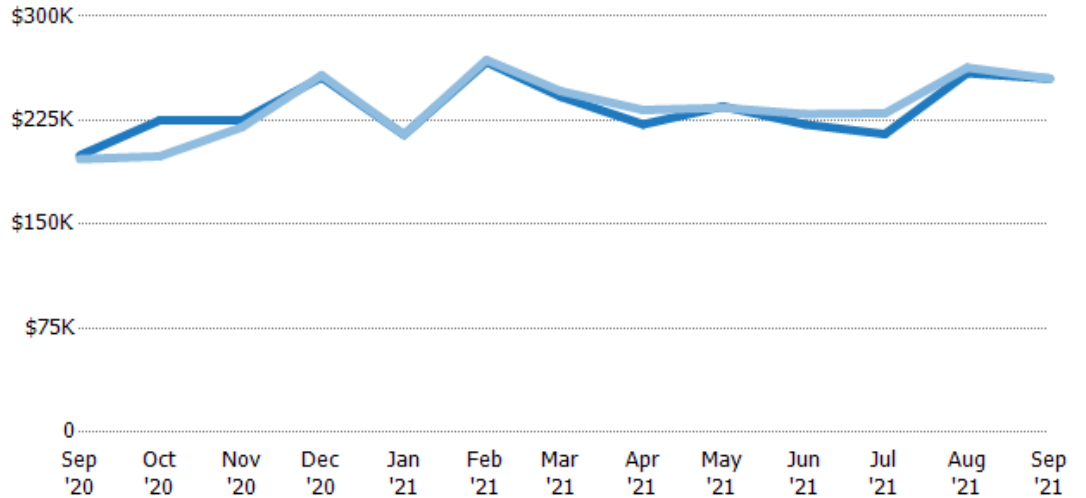
Avg List Price	\$220K	\$228K	\$264K	\$270K	\$241K	\$258K	\$259K	\$250K	\$248K	\$263K	\$247K	\$269K	\$264K
Avg Sales Price	\$215K	\$216K	\$265K	\$267K	\$236K	\$255K	\$259K	\$249K	\$243K	\$266K	\$250K	\$269K	\$265K
Avg Sales Price as a % of Avg List Price	98%	95%	100%	99%	98%	99%	100%	100%	98%	101%	101%	100%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



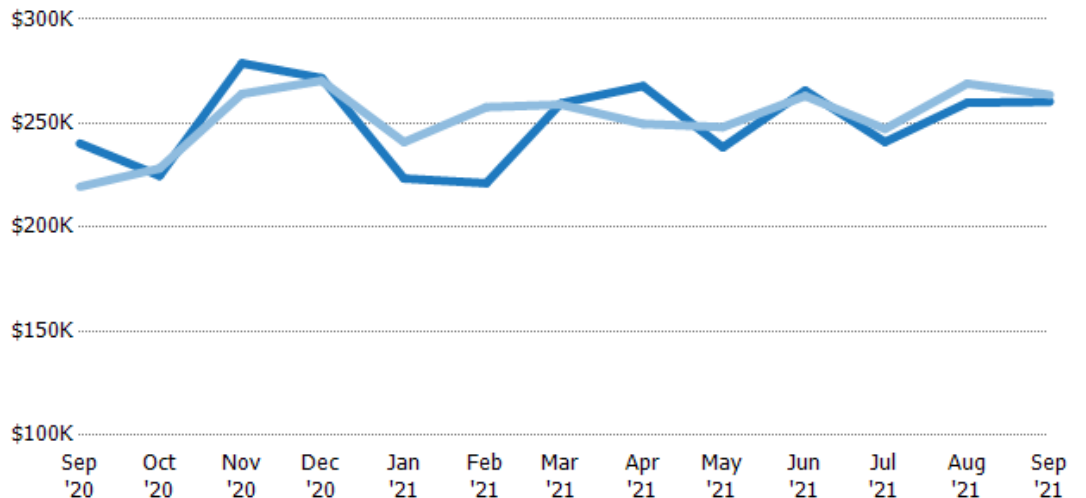
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median List Price	\$200K	\$225K	\$225K	\$256K	\$215K	\$267K	\$242K	\$222K	\$235K	\$222K	\$215K	\$259K	\$255K
Median Sales Price	\$197K	\$199K	\$220K	\$258K	\$215K	\$269K	\$246K	\$232K	\$234K	\$230K	\$230K	\$263K	\$255K
Med Sales Price as a % of Med List Price	99%	88%	98%	101%	100%	101%	102%	105%	100%	103%	107%	102%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



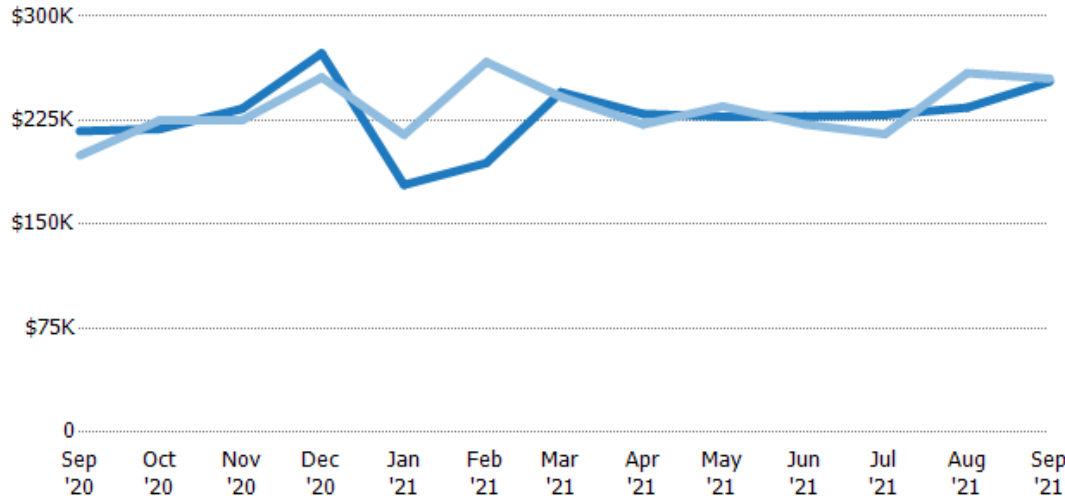
	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Avg Est Value	\$240K	\$225K	\$279K	\$272K	\$223K	\$221K	\$260K	\$268K	\$238K	\$266K	\$241K	\$260K	\$260K
Avg Sales Price	\$220K	\$228K	\$264K	\$270K	\$241K	\$258K	\$259K	\$250K	\$248K	\$263K	\$247K	\$269K	\$264K
Avg Sales Price as a % of Avg Est Value	91%	102%	95%	100%	108%	117%	100%	93%	104%	99%	103%	104%	101%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21	Aug '21	Sep '21
Median Est Value	\$217K	\$219K	\$233K	\$273K	\$178K	\$194K	\$245K	\$230K	\$228K	\$228K	\$229K	\$234K	\$253K
Median Sales Price	\$200K	\$225K	\$225K	\$256K	\$215K	\$267K	\$242K	\$222K	\$235K	\$222K	\$215K	\$259K	\$255K
Med Sales Price as a % of Med Est Value	92%	103%	96%	94%	120%	138%	99%	97%	103%	97%	94%	111%	101%