

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	4	15	-73.3%	60	80	-25%
New Listing Volume	\$859,900	\$5,564,800	-84.5%	\$18,560,399	\$20,614,400	-10%
Active Listing Count	1	32	-96.9%	N/A	N/A	
Active Listing Volume	\$248,500	\$11,129,400	-97.8%	N/A	N/A	
Average Listing Price	\$248,500	\$347,794	-28.5%	\$384,960	\$303,348	+26.9%
Median Listing Price	\$248,500	\$256,500	-3.1%	\$296,287	\$253,158	+17%
Median Days in RPR	345	48.5	+611.3%	121.11	97.58	+24.1%
Months of Inventory	0.1	2.9	-96.6%	0.7	3.6	-79.9%
Absorption Rate	1,000%	34.38%	+965.6%	138.3%	27.86%	+110.4%
Sales Activity Charts Metrics						
New Pending Sales Count	5	8	-37.5%	66	80	-17.5%
New Pending Sales Volume	\$1,133,900	\$2,205,800	-48.6%	\$20,440,999	\$19,041,900	+7.3%
Pending Sales Count	—	17	—	N/A	N/A	
Pending Sales Volume	—	\$4,471,900	—	N/A	N/A	
Closed Sales Count	12	16	-25%	55	65	-15.4%
Closed Sales Volume	\$3,224,000	\$3,894,000	-17.2%	\$15,604,048	\$14,566,750	+7.1%
Average Sales Price	\$268,667	\$243,375	+10.4%	\$283,710	\$224,104	+26.6%
Median Sales Price	\$297,500	\$256,000	+16.2%	\$288,482	\$217,434	+32.7%

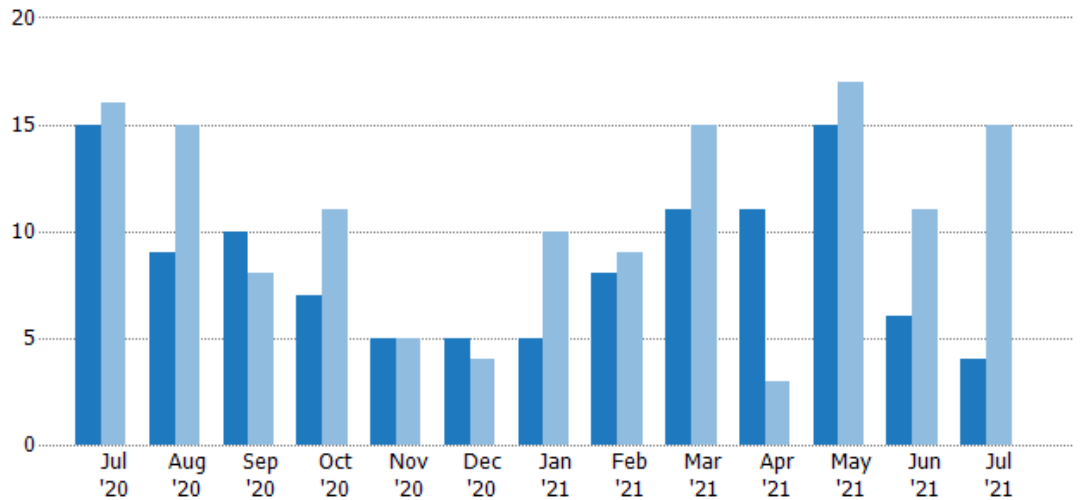
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	4	-73.3%
Jul '20	15	-6.3%
Jul '19	16	-56.3%



Current Year	15	9	10	7	5	5	5	8	11	11	15	6	4
Prior Year	16	15	8	11	5	4	10	9	15	3	17	11	15
Percent Change from Prior Year	-6%	-40%	25%	-36%	0%	25%	-50%	-11%	-27%	267%	-12%	-45%	-73%

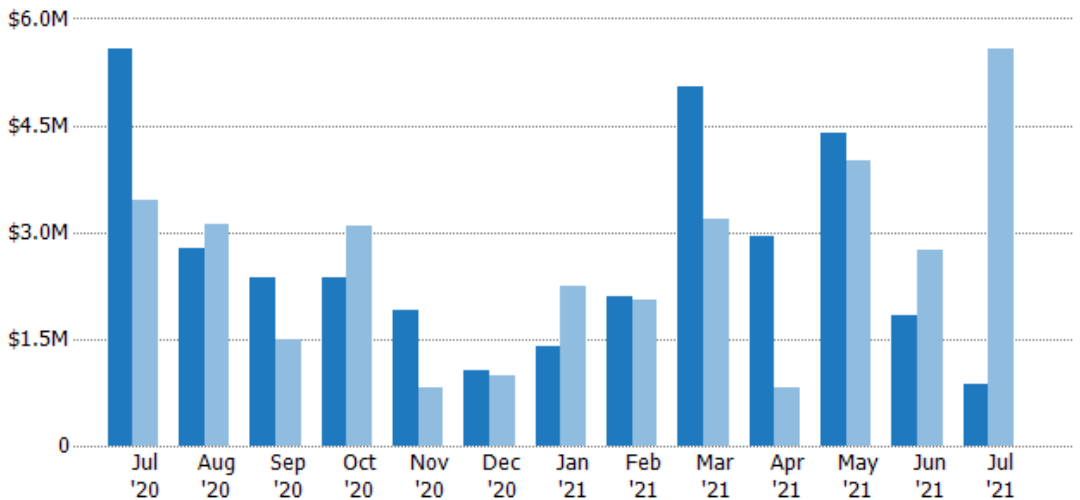
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$860K	-84.5%
Jul '20	\$5.56M	61.7%
Jul '19	\$3.44M	-63.4%



Current Year	\$5.56M	\$2.78M	\$2.37M	\$2.35M	\$1.9M	\$1.06M	\$1.41M	\$2.1M	\$5.04M	\$2.93M	\$4.39M	\$1.83M	\$860K
Prior Year	\$3.44M	\$3.11M	\$1.5M	\$3.08M	\$824K	\$994K	\$2.25M	\$2.05M	\$3.19M	\$814K	\$4M	\$2.74M	\$5.56M
Percent Change from Prior Year	62%	-11%	57%	-24%	130%	7%	-38%	2%	58%	261%	10%	-33%	-85%

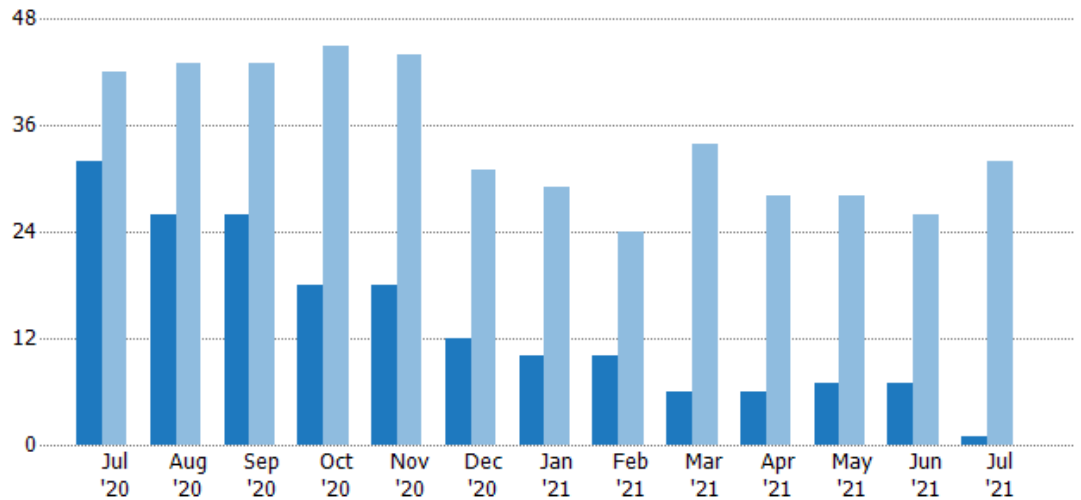
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	1	-96.9%
Jul '20	32	-23.8%
Jul '19	42	-42.9%



Current Year	32	26	26	18	18	12	10	10	6	6	7	7	1
Prior Year	42	43	43	45	44	31	29	24	34	28	28	26	32
Percent Change from Prior Year	-24%	-40%	-40%	-60%	-59%	-61%	-66%	-58%	-82%	-79%	-75%	-73%	-97%

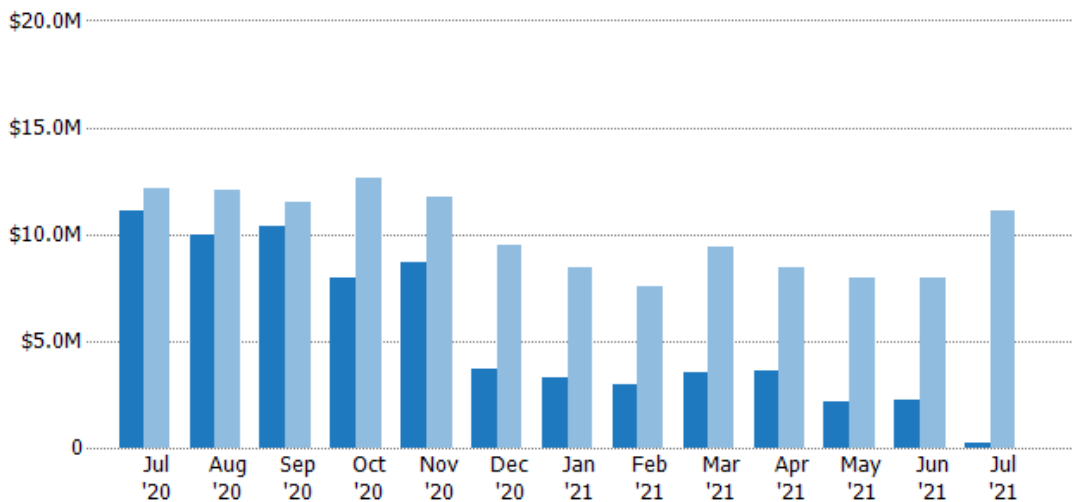
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$249K	-97.8%
Jul '20	\$11.1M	-8.6%
Jul '19	\$12.2M	-44.4%



Current Year	\$11.1M	\$9.95M	\$10.4M	\$7.92M	\$8.65M	\$3.66M	\$3.3M	\$2.96M	\$3.57M	\$3.59M	\$2.2M	\$2.24M	\$249K
Prior Year	\$12.2M	\$12.1M	\$11.5M	\$12.6M	\$11.8M	\$9.53M	\$8.44M	\$7.56M	\$9.45M	\$8.47M	\$7.94M	\$8M	\$11.1M
Percent Change from Prior Year	-9%	-18%	-9%	-37%	-27%	-62%	-61%	-61%	-62%	-58%	-72%	-72%	-98%

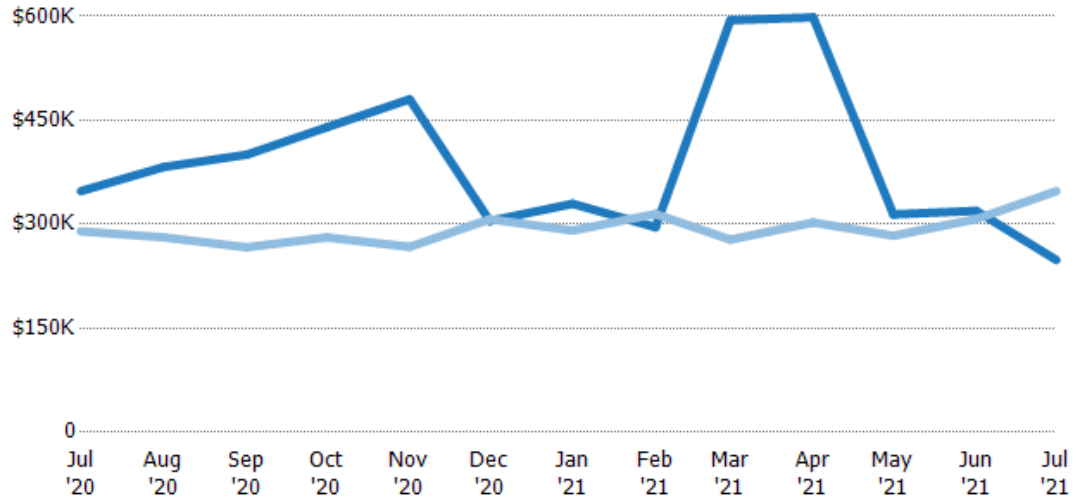
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$249K	-28.5%
Jul '20	\$348K	20%
Jul '19	\$290K	-2.7%



Current Year	\$348K	\$383K	\$400K	\$440K	\$480K	\$305K	\$330K	\$296K	\$594K	\$598K	\$314K	\$319K	\$249K
Prior Year	\$290K	\$281K	\$267K	\$281K	\$267K	\$307K	\$291K	\$315K	\$278K	\$303K	\$283K	\$308K	\$348K
Percent Change from Prior Year	20%	36%	50%	57%	80%	-1%	13%	-6%	114%	98%	11%	4%	-29%

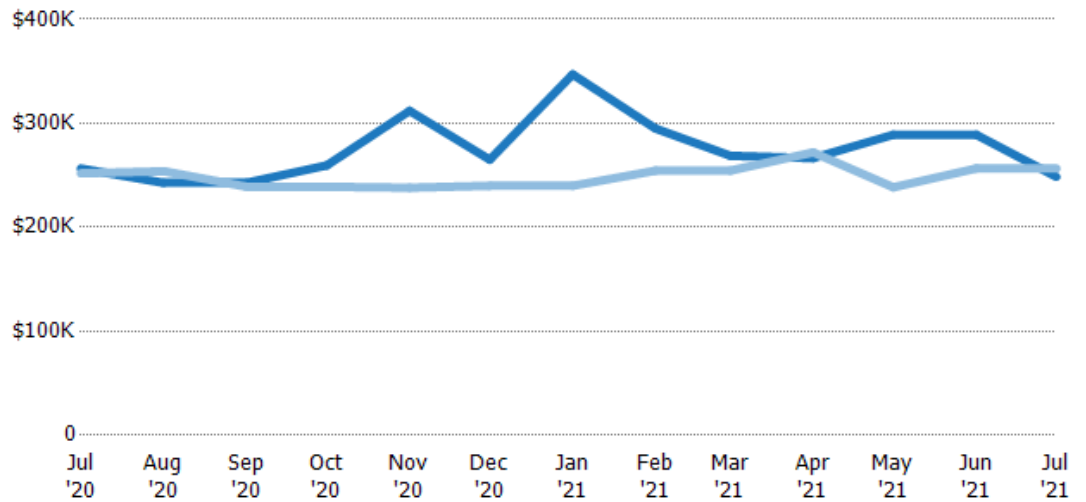
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$249K	-3.1%
Jul '20	\$257K	1.8%
Jul '19	\$252K	8%



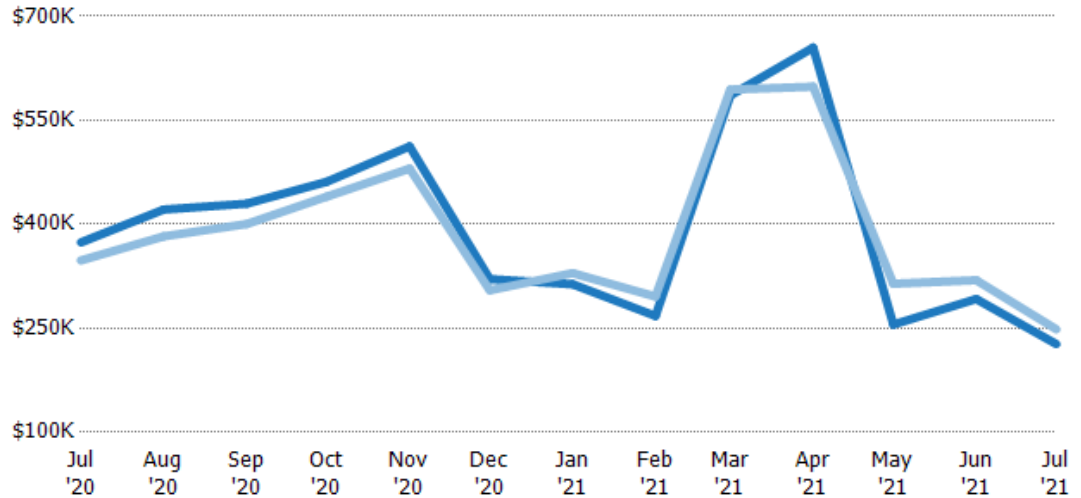
Current Year	\$257K	\$243K	\$243K	\$260K	\$312K	\$265K	\$347K	\$295K	\$269K	\$267K	\$289K	\$289K	\$249K
Prior Year	\$252K	\$254K	\$239K	\$239K	\$238K	\$240K	\$240K	\$254K	\$254K	\$272K	\$238K	\$257K	\$257K
Percent Change from Prior Year	2%	-4%	2%	9%	31%	10%	45%	16%	6%	-2%	21%	13%	-3%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

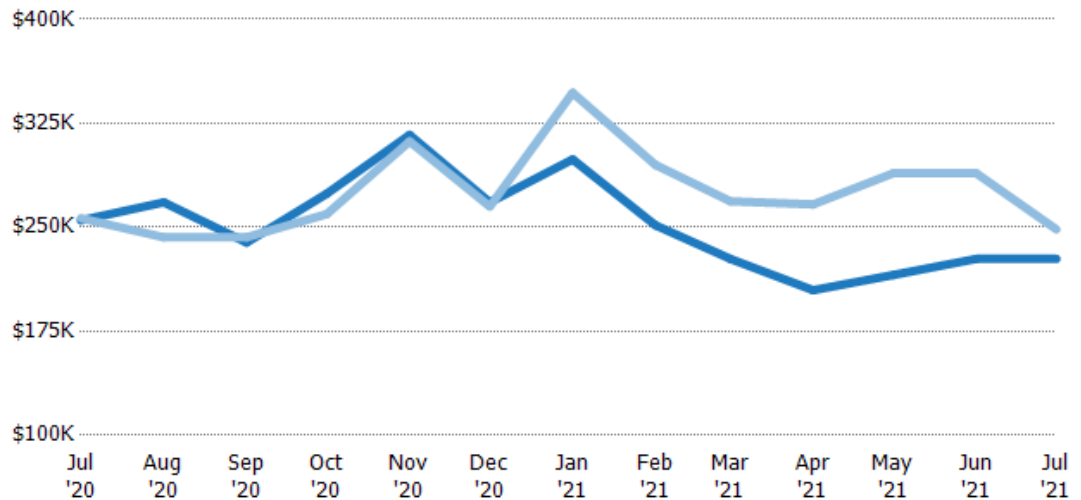


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family



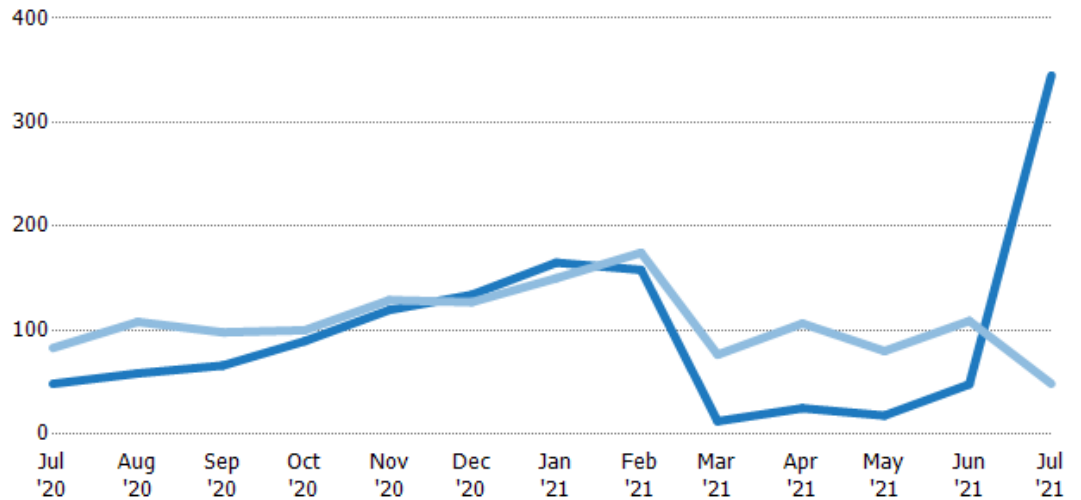
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Jul '21	345	611.3%
Jul '20	48.5	-41.6%
Jul '19	83	-7.8%



Current Year	48.5	58.5	66	89.5	120	134	165	158	12.5	25	18	48	345
Prior Year	83	108	98	100	129	127	150	175	76.5	107	80	109	48.5
Percent Change from Prior Year	-42%	-46%	-33%	-11%	-7%	6%	10%	-9%	-84%	-77%	-78%	-56%	611%

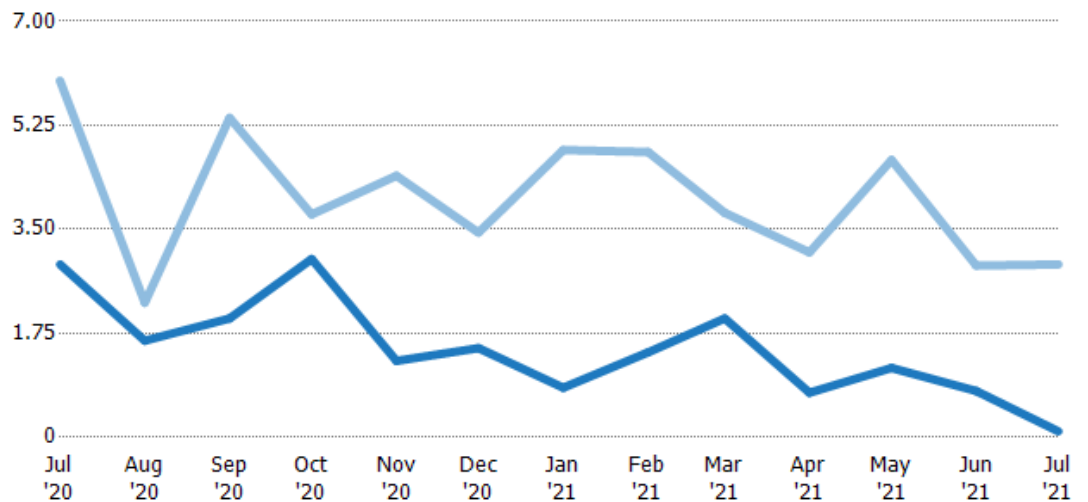
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Jul '21	0	-96.6%
Jul '20	2.91	-51.5%
Jul '19	6	-76.5%



Current Year	2.91	1.63	2	3	1.29	1.5	0	1.43	2	0	1.17	0	0
Prior Year	6	2.26	5.38	3.75	4.4	3.44	4.83	4.8	3.78	3.11	4.67	2.89	2.91
Percent Change from Prior Year	-52%	-28%	-63%	-20%	-71%	-56%	-83%	-70%	-47%	-76%	-75%	-73%	-97%

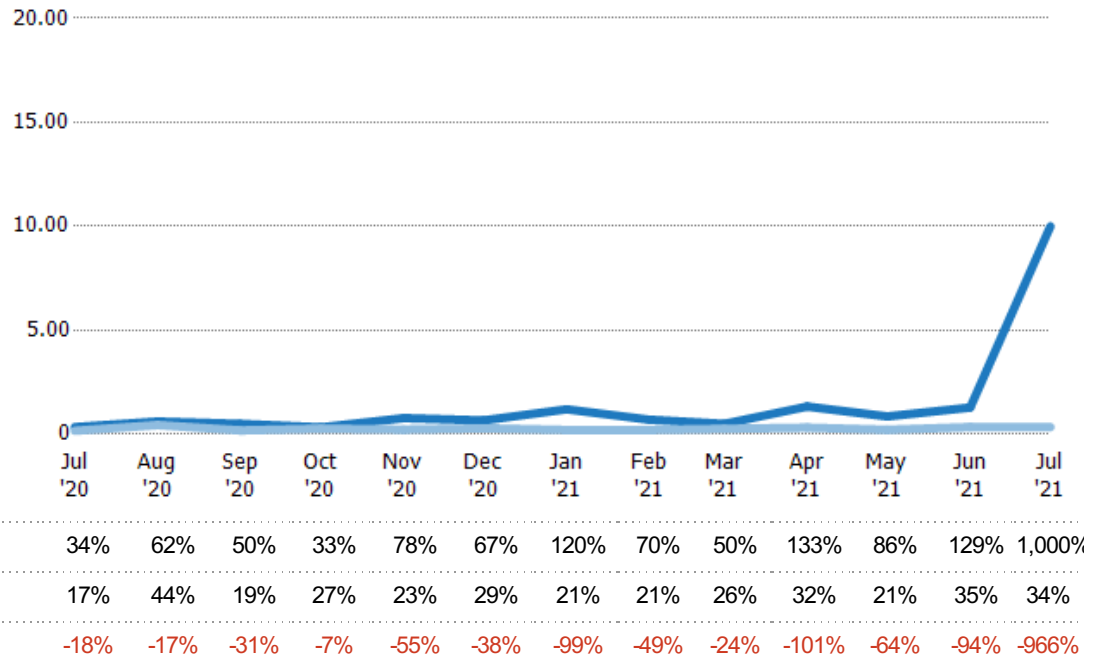
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Jul '21	1,000%	-965.6%
Jul '20	34%	-17.7%
Jul '19	17%	325.2%

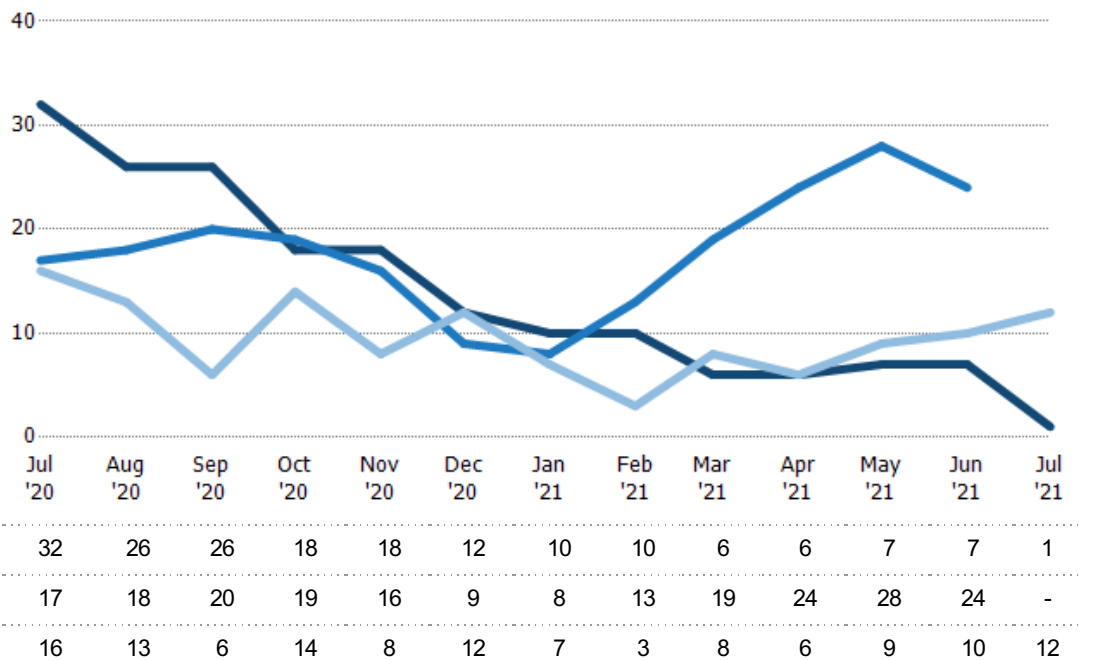


Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family



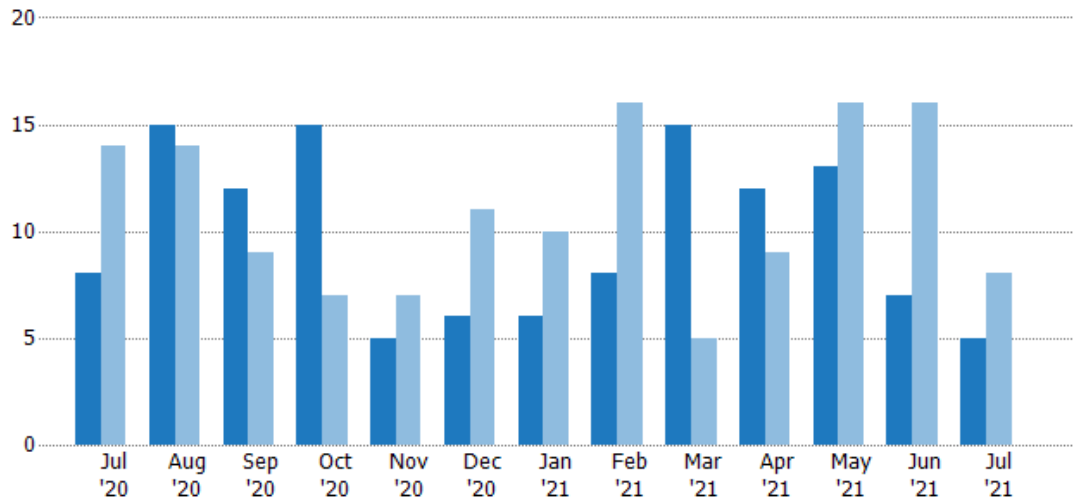
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	5	-37.5%
Jul '20	8	-42.9%
Jul '19	14	-21.4%



Current Year	8	15	12	15	5	6	6	8	15	12	13	7	5
Prior Year	14	14	9	7	7	11	10	16	5	9	16	16	8
Percent Change from Prior Year	-43%	7%	33%	114%	-29%	-45%	-40%	-50%	200%	33%	-19%	-56%	-38%

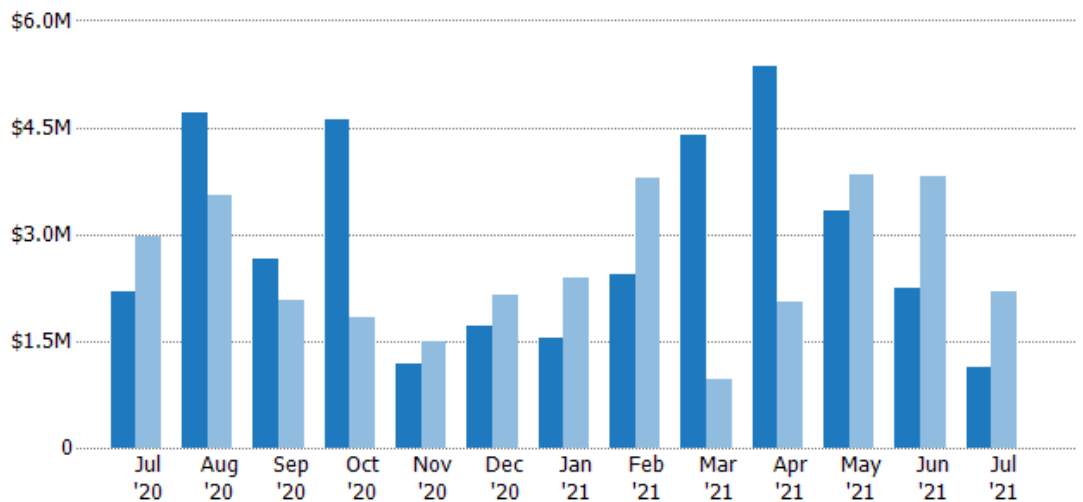
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$1.13M	-48.6%
Jul '20	\$2.21M	-25.7%
Jul '19	\$2.97M	-19.3%



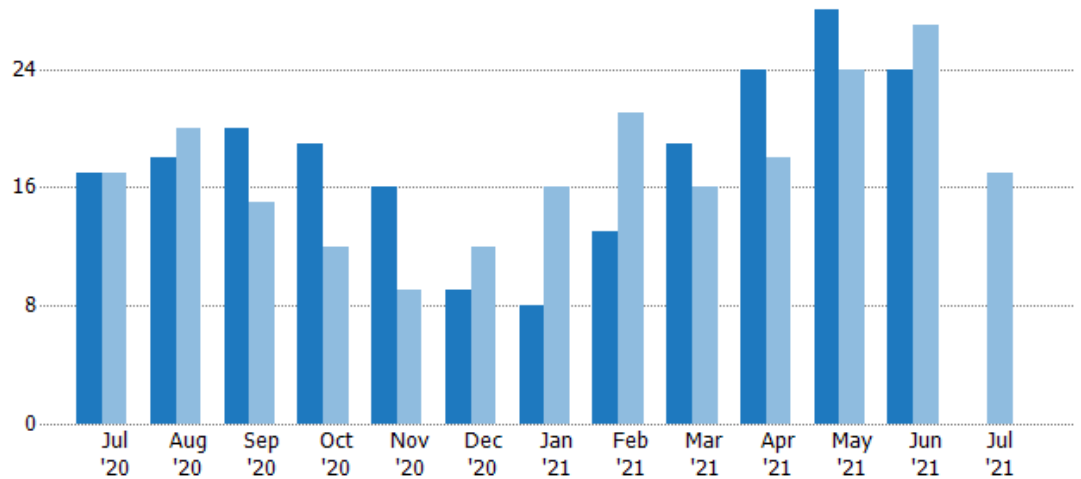
Current Year	\$2.21M	\$4.71M	\$2.65M	\$4.61M	\$1.17M	\$1.7M	\$1.54M	\$2.43M	\$4.39M	\$5.36M	\$3.33M	\$2.25M	\$1.13M
Prior Year	\$2.97M	\$3.55M	\$2.07M	\$1.83M	\$1.49M	\$2.15M	\$2.39M	\$3.78M	\$952K	\$2.06M	\$3.84M	\$3.82M	\$2.21M
Percent Change from Prior Year	-26%	33%	28%	151%	-22%	-21%	-36%	-36%	362%	160%	-13%	-41%	-49%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family



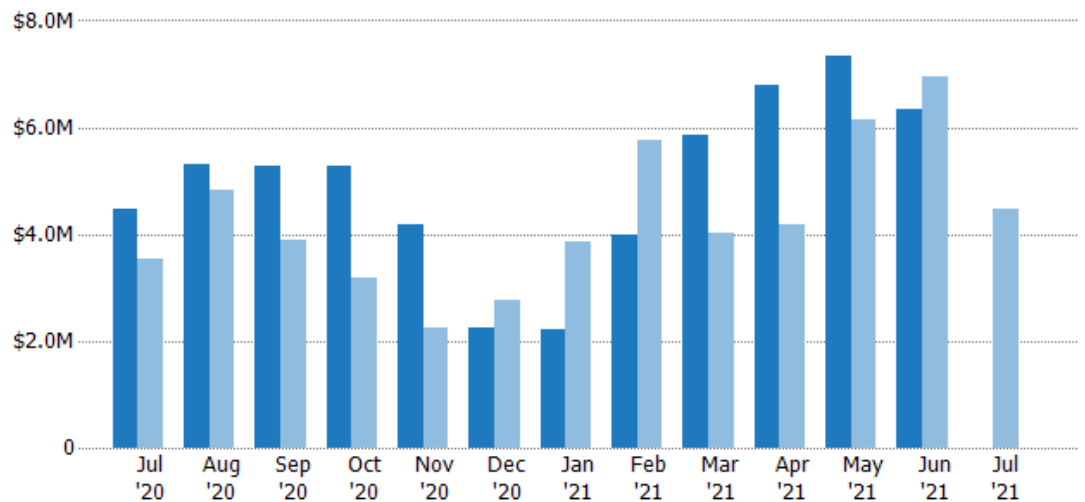
Current Year	17	18	20	19	16	9	8	13	19	24	28	24	-
Prior Year	17	20	15	12	9	12	16	21	16	18	24	27	17
Percent Change from Prior Year	0%	-10%	33%	58%	78%	-25%	-50%	-38%	19%	33%	17%	-11%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$4.47M	\$5.32M	\$5.27M	\$5.26M	\$4.19M	\$2.25M	\$2.22M	\$3.97M	\$5.86M	\$6.8M	\$7.33M	\$6.33M	-
Prior Year	\$3.54M	\$4.83M	\$3.88M	\$3.2M	\$2.26M	\$2.75M	\$3.84M	\$5.75M	\$4.01M	\$4.18M	\$6.14M	\$6.94M	\$4.47M
Percent Change from Prior Year	26%	10%	36%	65%	85%	-18%	-42%	-31%	46%	63%	19%	-9%	-100%

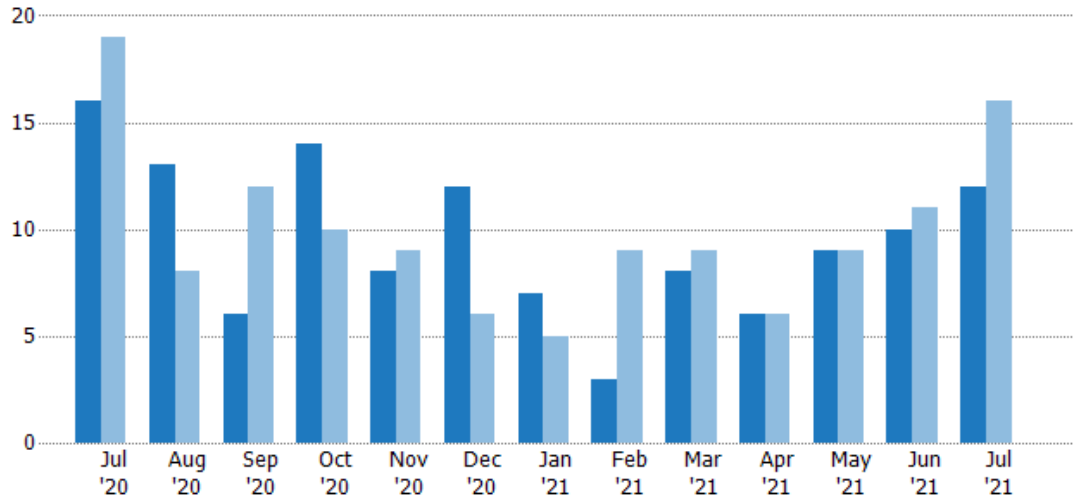
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	12	-25%
Jul '20	16	-15.8%
Jul '19	19	-63.2%



Current Year	16	13	6	14	8	12	7	3	8	6	9	10	12
Prior Year	19	8	12	10	9	6	5	9	9	6	9	11	16
Percent Change from Prior Year	-16%	63%	-50%	40%	-11%	100%	40%	-67%	-11%	0%	0%	-9%	-25%

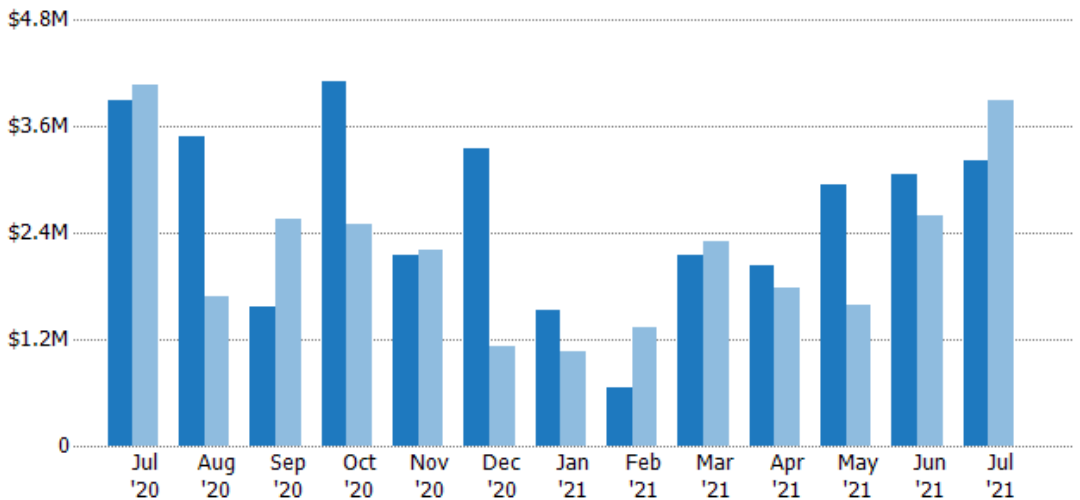
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$3.22M	-17.2%
Jul '20	\$3.89M	-4.2%
Jul '19	\$4.06M	-59.8%



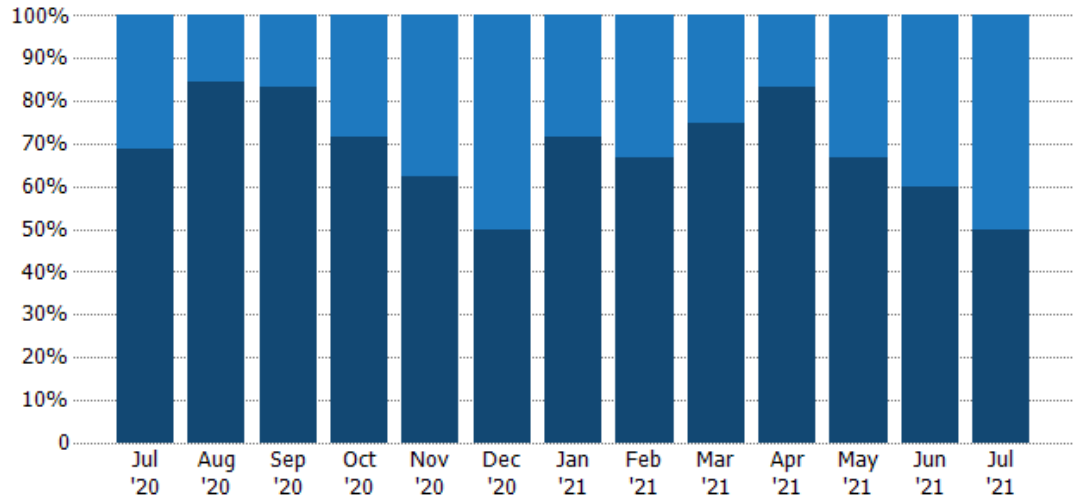
Current Year	\$3.89M	\$3.49M	\$1.57M	\$4.1M	\$2.15M	\$3.36M	\$1.53M	\$665K	\$2.16M	\$2.02M	\$2.94M	\$3.06M	\$3.22M
Prior Year	\$4.06M	\$1.68M	\$2.55M	\$2.5M	\$2.21M	\$1.13M	\$1.07M	\$1.33M	\$2.31M	\$1.79M	\$1.58M	\$2.59M	\$3.89M
Percent Change from Prior Year	-4%	108%	-38%	64%	-3%	198%	43%	-50%	-7%	13%	86%	18%	-17%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse

31% 15% 17% 29% 38% 50% 29% 33% 25% 17% 33% 40% 50%

Single Family Residence

69% 85% 83% 71% 63% 50% 71% 67% 75% 83% 67% 60% 50%

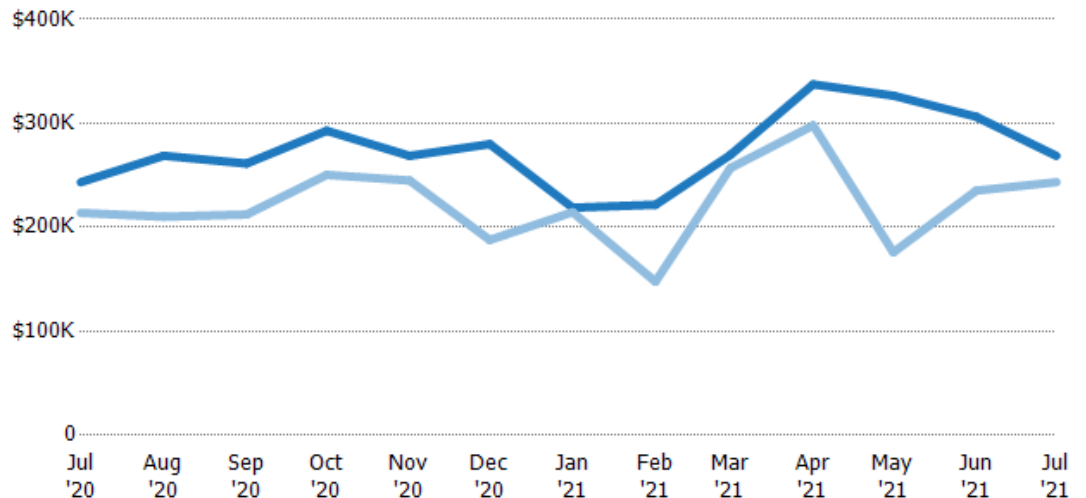
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$269K	10.4%
Jul '20	\$243K	13.8%
Jul '19	\$214K	9.2%



Current Year

\$243K \$269K \$261K \$293K \$269K \$280K \$219K \$222K \$270K \$337K \$327K \$306K \$269K

Prior Year

\$214K \$210K \$212K \$250K \$245K \$188K \$215K \$148K \$257K \$298K \$176K \$235K \$243K

Percent Change from Prior Year

14% 28% 23% 17% 10% 49% 2% 50% 5% 13% 86% 30% 10%

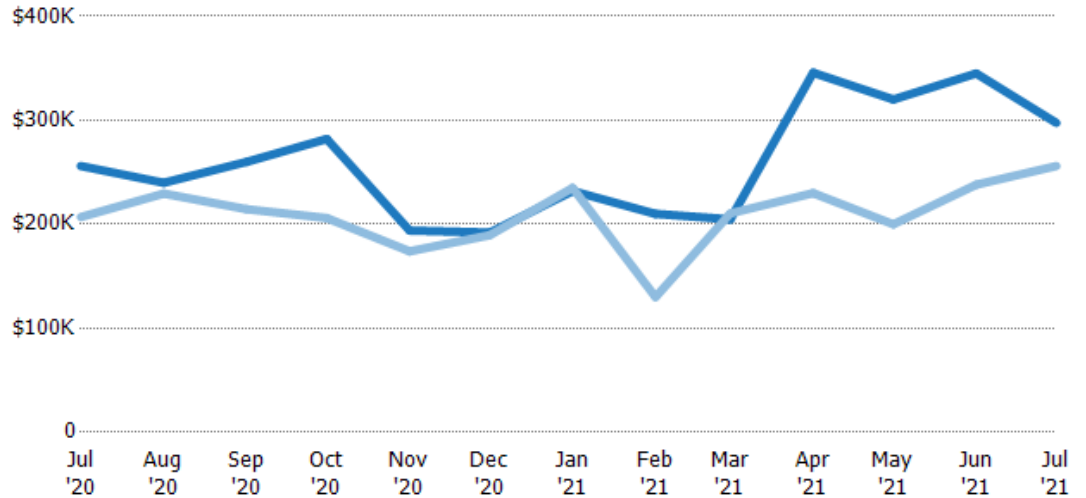
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$298K	16.2%
Jul '20	\$256K	23.7%
Jul '19	\$207K	0.2%



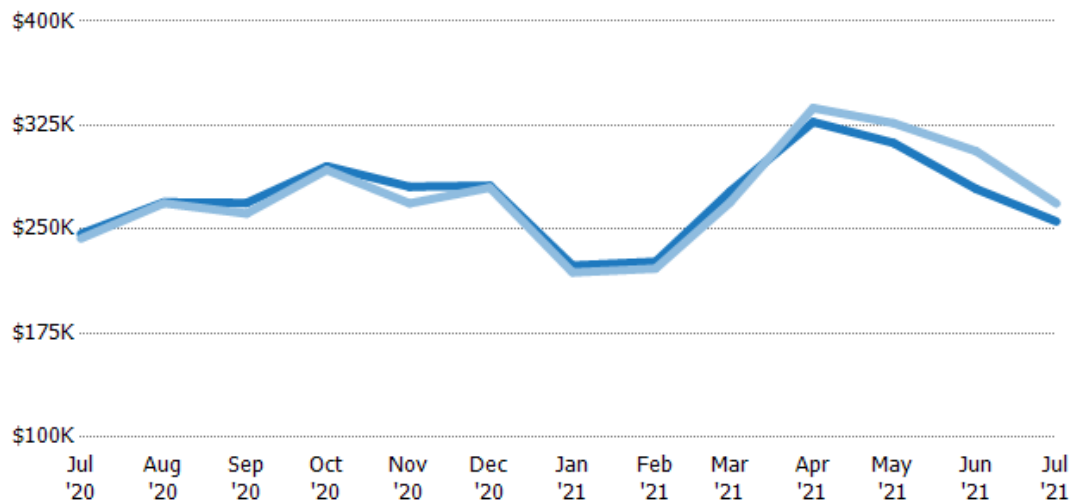
Current Year	\$256K	\$240K	\$260K	\$282K	\$194K	\$192K	\$232K	\$210K	\$205K	\$346K	\$320K	\$345K	\$298K
Prior Year	\$207K	\$230K	\$215K	\$206K	\$174K	\$190K	\$235K	\$130K	\$211K	\$230K	\$200K	\$238K	\$256K
Percent Change from Prior Year	24%	5%	21%	37%	11%	1%	-1%	62%	-3%	50%	60%	45%	16%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family



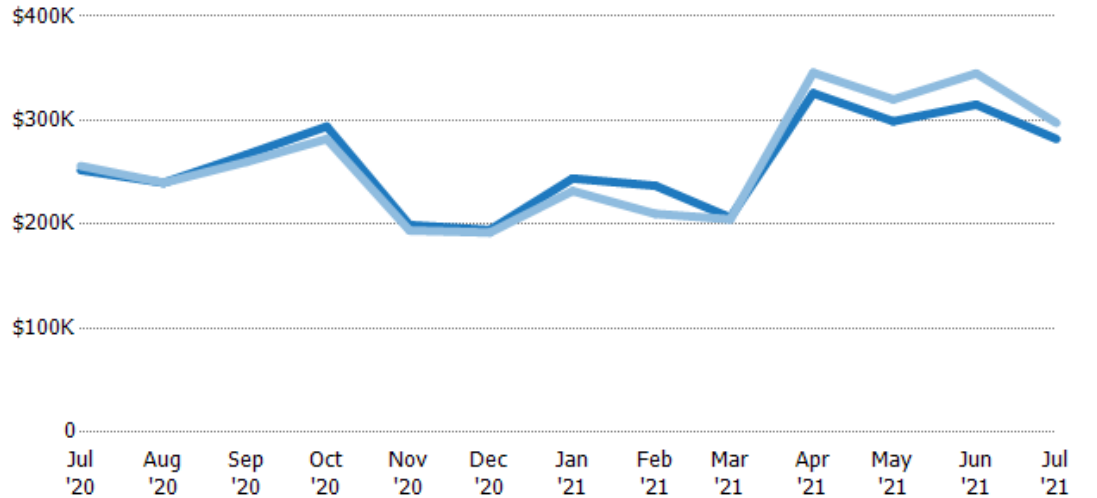
Avg List Price	\$247K	\$269K	\$269K	\$295K	\$281K	\$281K	\$224K	\$227K	\$277K	\$327K	\$312K	\$279K	\$256K
Avg Sales Price	\$243K	\$269K	\$261K	\$293K	\$269K	\$280K	\$219K	\$222K	\$270K	\$337K	\$327K	\$306K	\$269K
Avg Sales Price as a % of Avg List Price	99%	100%	97%	99%	96%	99%	98%	98%	97%	103%	105%	110%	105%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family



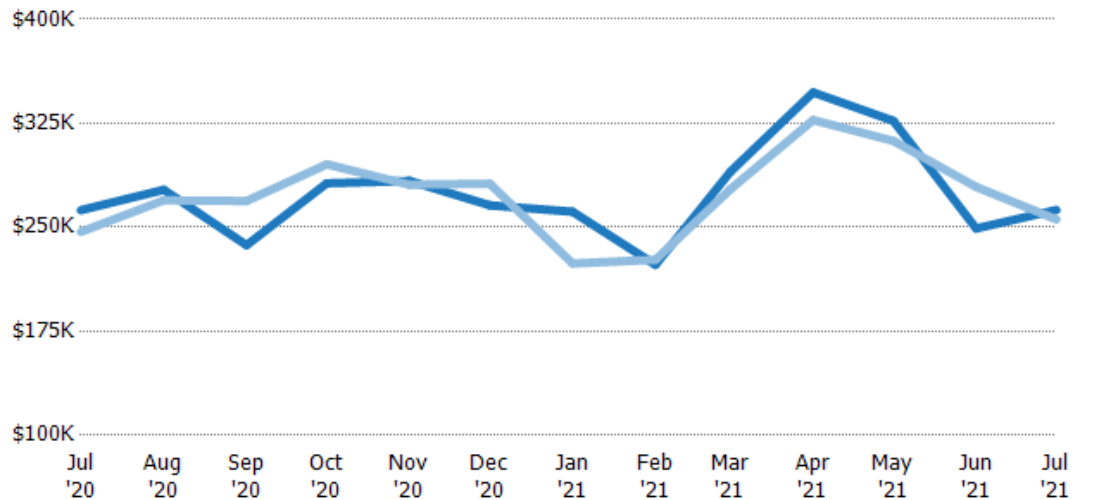
Median List Price	\$252K	\$240K	\$267K	\$294K	\$199K	\$195K	\$244K	\$237K	\$206K	\$326K	\$299K	\$315K	\$282K
Median Sales Price	\$256K	\$240K	\$260K	\$282K	\$194K	\$192K	\$232K	\$210K	\$205K	\$346K	\$320K	\$345K	\$298K
Med Sales Price as a % of Med List Price	102%	100%	97%	96%	97%	99%	95%	89%	99%	106%	107%	110%	105%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family



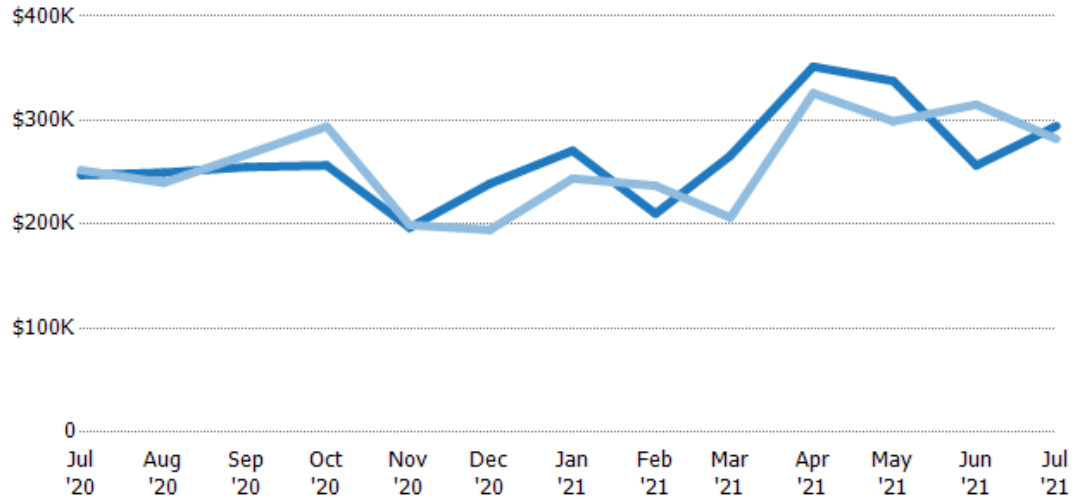
Avg Est Value	\$262K	\$277K	\$237K	\$282K	\$283K	\$266K	\$261K	\$223K	\$290K	\$347K	\$327K	\$249K	\$262K
Avg Sales Price	\$247K	\$269K	\$269K	\$295K	\$281K	\$281K	\$224K	\$227K	\$277K	\$327K	\$312K	\$279K	\$256K
Avg Sales Price as a % of Avg Est Value	94%	97%	113%	105%	99%	106%	86%	102%	96%	94%	96%	112%	97%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$247K	\$250K	\$255K	\$257K	\$197K	\$239K	\$271K	\$210K	\$266K	\$352K	\$338K	\$257K	\$294K
Median Sales Price	\$252K	\$240K	\$267K	\$294K	\$199K	\$195K	\$244K	\$237K	\$206K	\$326K	\$299K	\$315K	\$282K
Med Sales Price as a % of Med Est Value	102%	96%	105%	115%	101%	81%	90%	113%	78%	93%	89%	123%	96%