

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

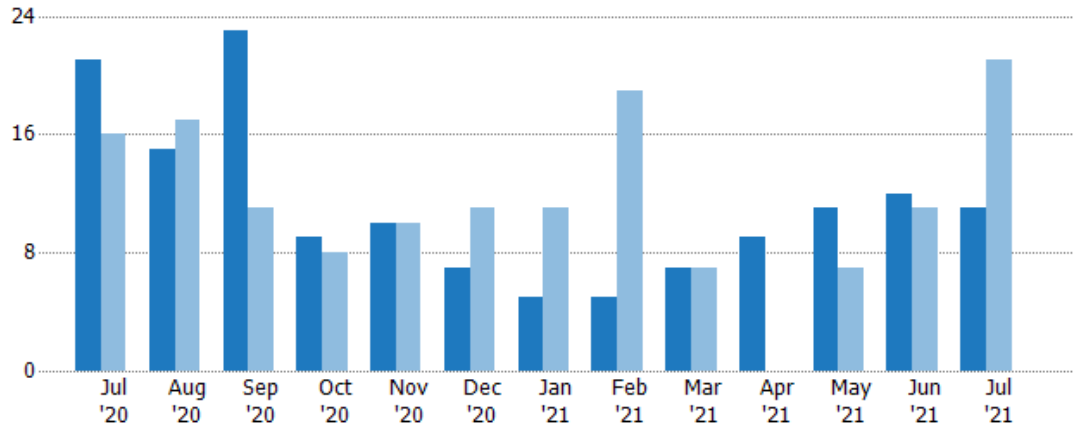
Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	21	-47.6%	60	76	-21.1%
New Listing Volume	\$4,039,500	\$11,715,400	-65.5%	\$23,443,800	\$31,513,400	-25.6%
Active Listing Count	—	48	—	N/A	N/A	
Active Listing Volume	—	\$22,265,500	—	N/A	N/A	
Average Listing Price	—	\$463,865	—	\$514,828	\$410,542	+25.4%
Median Listing Price	—	\$203,000	—	\$203,969	\$297,121	-31.4%
Median Days in RPR	—	168	—	92.58	153.7	-39.8%
Months of Inventory	—	48	-100%	2.8	8.6	-67.2%
Absorption Rate	—	2.08%	—	35.38%	11.61%	+23.8%
Sales Activity Charts Metrics						
New Pending Sales Count	12	27	-55.6%	69	81	-14.8%
New Pending Sales Volume	\$3,804,000	\$12,561,800	-69.7%	\$25,334,000	\$31,208,000	-18.8%
Pending Sales Count	—	31	—	N/A	N/A	
Pending Sales Volume	—	\$12,473,300	—	N/A	N/A	
Closed Sales Count	8	14	-42.9%	53	46	+15.2%
Closed Sales Volume	\$2,038,700	\$5,131,900	-60.3%	\$16,725,850	\$14,676,400	+14%
Average Sales Price	\$254,838	\$366,564	-30.5%	\$315,582	\$319,052	-1.1%
Median Sales Price	\$218,750	\$310,000	-29.4%	\$250,443	\$270,109	-7.3%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



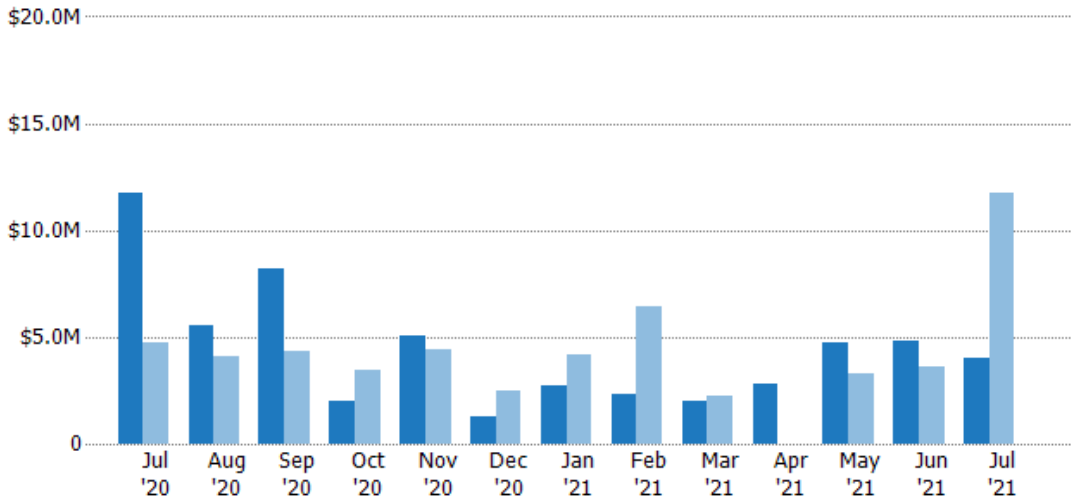
Current Year	21	15	23	9	10	7	5	5	7	9	11	12	11
Prior Year	16	17	11	8	10	11	11	19	7	-	7	11	21
Percent Change from Prior Year	31%	-12%	109%	13%	0%	-36%	-55%	-74%	0%	100%	57%	9%	-48%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



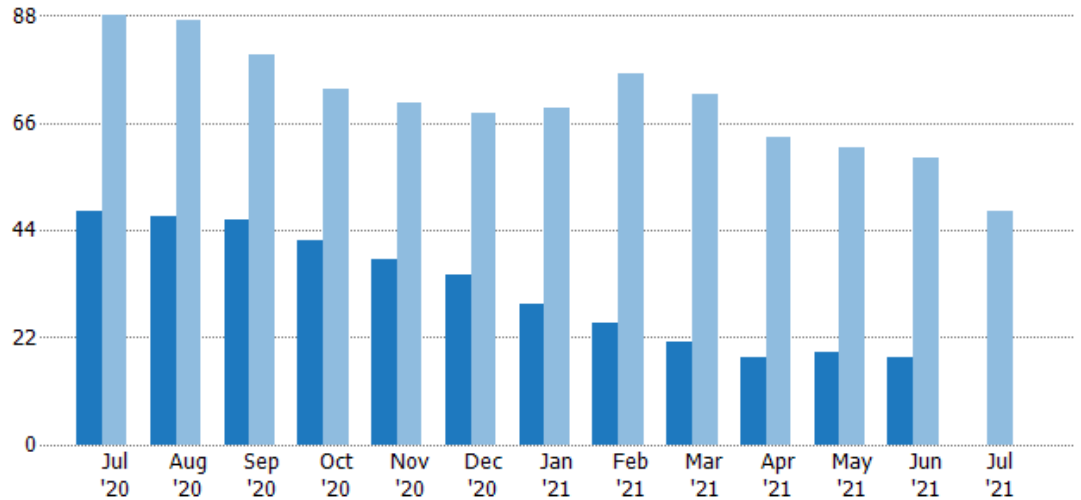
Current Year	\$11.7M	\$5.51M	\$8.18M	\$2.02M	\$5.06M	\$1.24M	\$2.73M	\$2.29M	\$2.01M	\$2.79M	\$4.76M	\$4.83M	\$4.04M
Prior Year	\$4.75M	\$4.07M	\$4.3M	\$3.45M	\$4.4M	\$2.49M	\$4.2M	\$6.45M	\$2.23M	-	\$3.27M	\$3.65M	\$11.7M
Percent Change from Prior Year	147%	35%	90%	-41%	15%	-50%	-35%	-65%	-10%	100%	46%	32%	-66%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



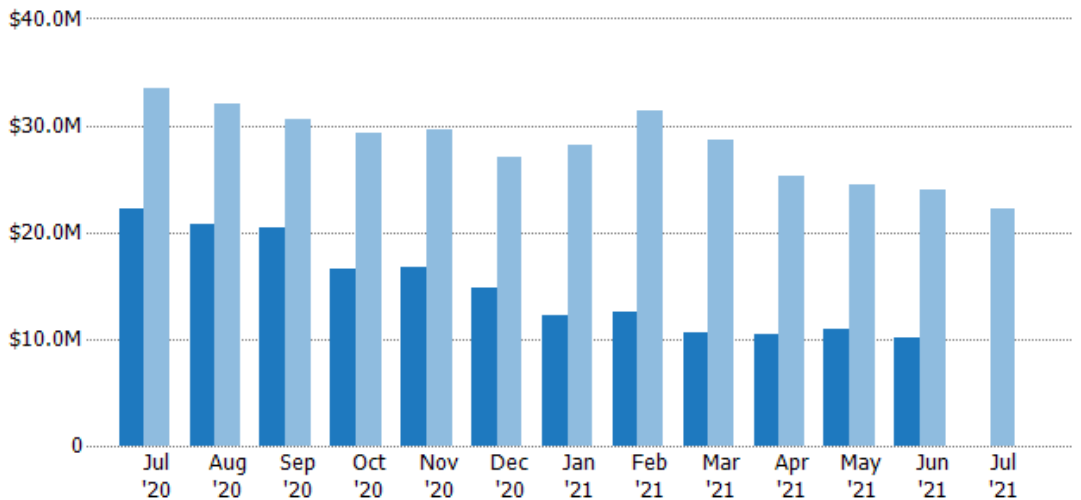
Current Year	48	47	46	42	38	35	29	25	21	18	19	18	-
Prior Year	88	87	80	73	70	68	69	76	72	63	61	59	48
Percent Change from Prior Year	-45%	-46%	-43%	-42%	-46%	-49%	-58%	-67%	-71%	-71%	-69%	-69%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



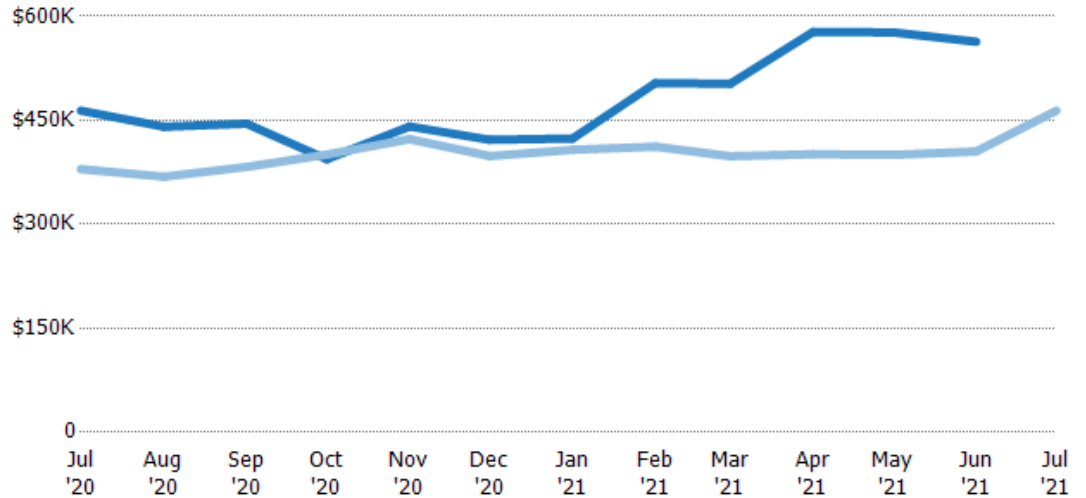
Current Year	\$22.3M	\$20.7M	\$20.5M	\$16.5M	\$16.8M	\$14.8M	\$12.3M	\$12.6M	\$10.6M	\$10.4M	\$11M	\$10.1M	-
Prior Year	\$33.4M	\$32.1M	\$30.6M	\$29.2M	\$29.6M	\$27.1M	\$28.1M	\$31.3M	\$28.7M	\$25.3M	\$24.4M	\$23.9M	\$22.3M
Percent Change from Prior Year	-33%	-35%	-33%	-43%	-43%	-45%	-56%	-60%	-63%	-59%	-55%	-58%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



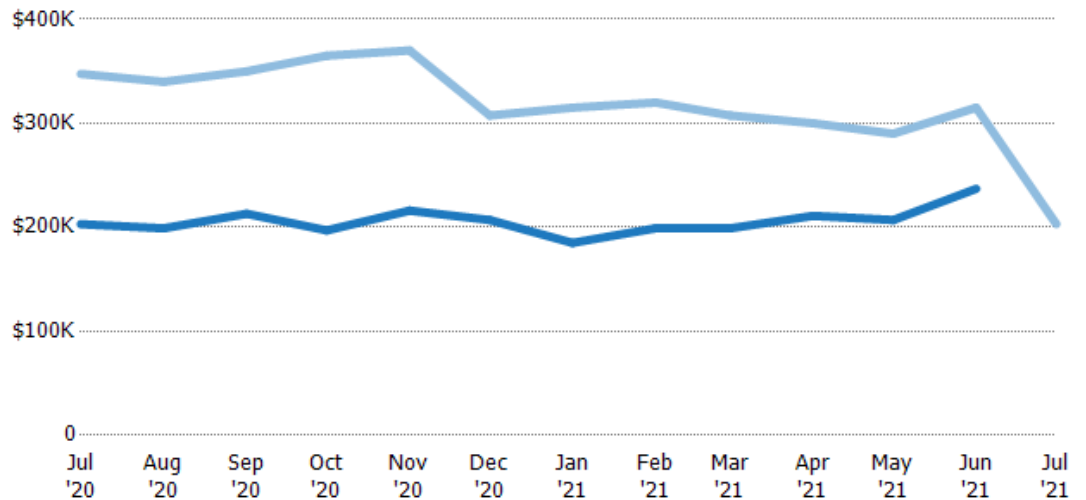
Current Year	\$464K	\$441K	\$445K	\$394K	\$441K	\$422K	\$424K	\$504K	\$503K	\$577K	\$577K	\$563K	-
Prior Year	\$379K	\$369K	\$383K	\$401K	\$423K	\$398K	\$407K	\$412K	\$398K	\$401K	\$400K	\$405K	\$464K
Percent Change from Prior Year	22%	20%	16%	-2%	4%	6%	4%	22%	26%	44%	44%	39%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



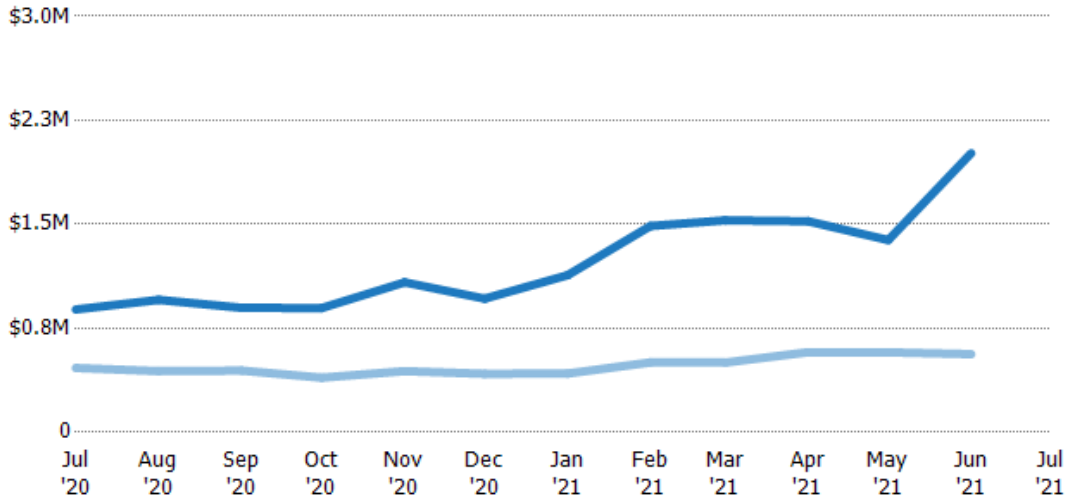
Current Year	\$203K	\$199K	\$213K	\$197K	\$216K	\$207K	\$185K	\$199K	\$199K	\$211K	\$207K	\$237K	-
Prior Year	\$347K	\$340K	\$350K	\$365K	\$370K	\$308K	\$315K	\$320K	\$308K	\$300K	\$290K	\$315K	\$203K
Percent Change from Prior Year	-42%	-41%	-39%	-46%	-42%	-33%	-41%	-38%	-35%	-30%	-29%	-25%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



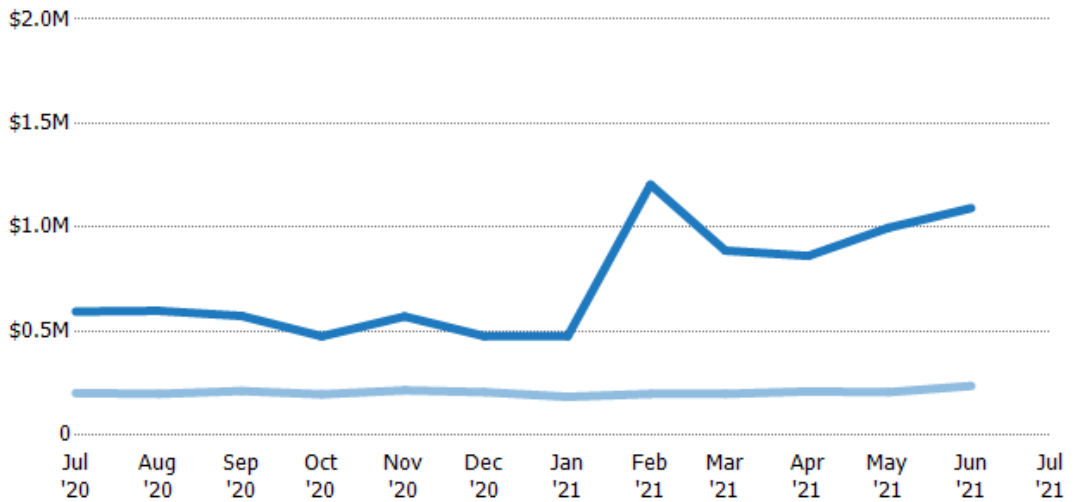
Avg Est Value	\$886K	\$955K	\$898K	\$896K	\$1.08M	\$964K	\$1.13M	\$1.49M	\$1.53M	\$1.52M	\$1.39M	\$2.01M	-
Avg Listing Price	\$464K	\$441K	\$445K	\$394K	\$441K	\$422K	\$424K	\$504K	\$503K	\$577K	\$577K	\$563K	-
Avg Listing Price as a % of Avg Est Value	52%	46%	50%	44%	41%	44%	37%	34%	33%	38%	42%	28%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



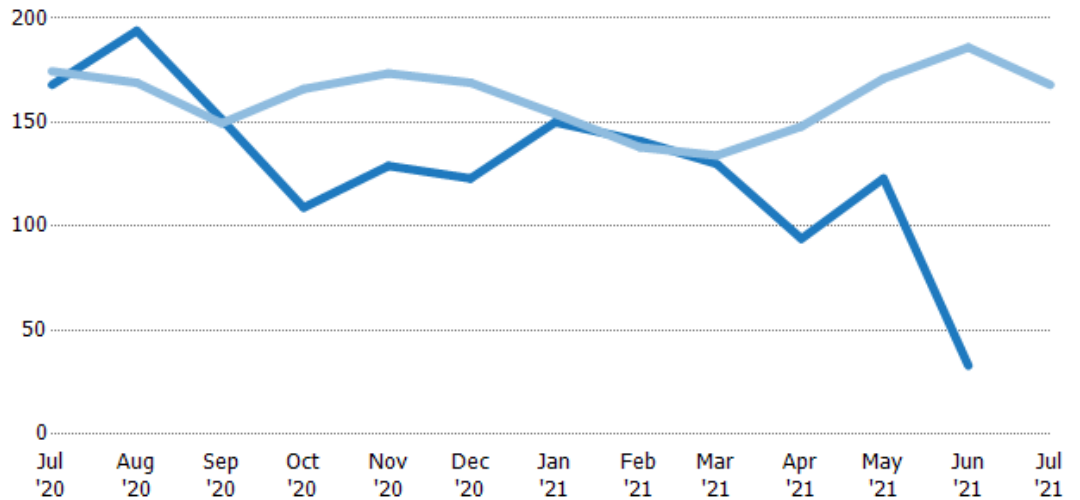
Median Est Value	\$595K	\$598K	\$574K	\$476K	\$571K	\$476K	\$476K	\$1.21M	\$888K	\$862K	\$997K	\$1.09M	-
Median Listing Price	\$203K	\$199K	\$213K	\$197K	\$216K	\$207K	\$185K	\$199K	\$199K	\$211K	\$207K	\$237K	-
Med Listing Price as a % of Med Est Value	34%	33%	37%	41%	38%	43%	39%	17%	22%	24%	21%	22%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



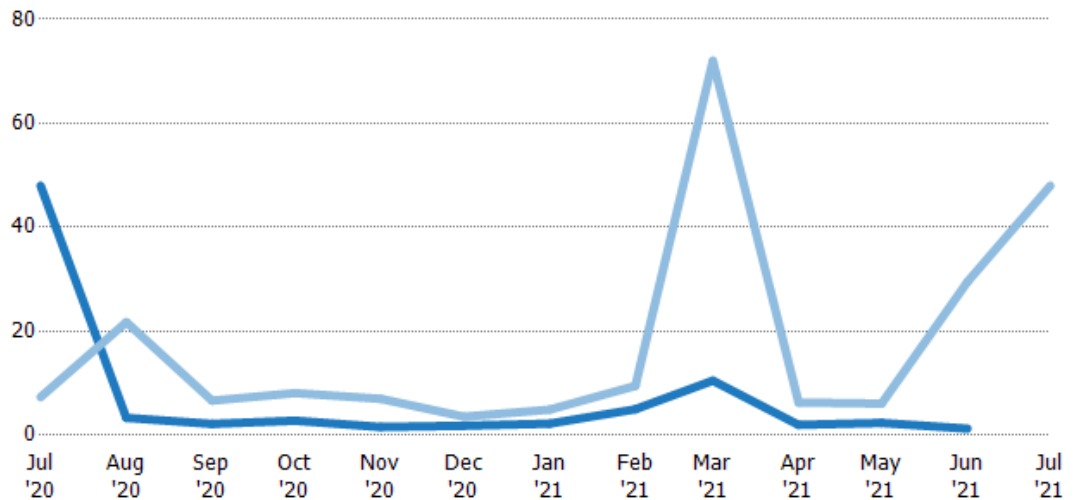
Current Year	168	194	152	109	129	123	150	141	130	94	123	33	-
Prior Year	175	169	150	166	174	169	154	138	134	148	171	186	168
Percent Change from Prior Year	-4%	15%	1%	-34%	-26%	-27%	-3%	2%	-3%	-36%	-28%	-82%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	48	3.36	2.19	2.8	1.58	1.84	2.23	5	10.5	2	2.38	1.29	-
Prior Year	7.33	21.8	6.67	8.11	7	3.58	4.93	9.5	72	6.3	6.1	29.5	48
Percent Change from Prior Year	555%	-85%	-67%	-65%	-77%	-49%	-55%	-47%	-85%	-68%	-61%	-96%	-100%

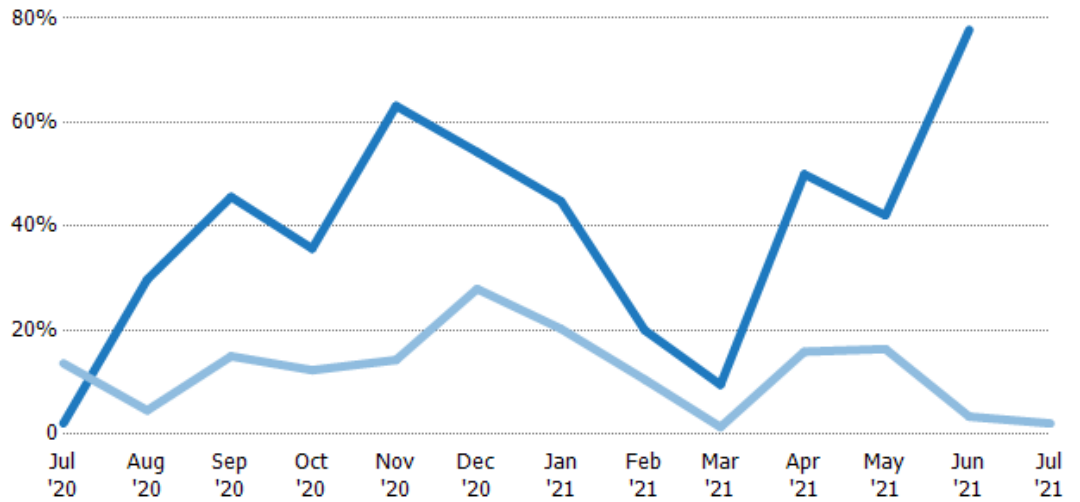
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	2%	30%	46%	36%	63%	54%	45%	20%	10%	50%	42%	78%	-
Prior Year	14%	5%	15%	12%	14%	28%	20%	11%	1%	16%	16%	3%	2%
Change from Prior Year	12%	-25%	-31%	-23%	-49%	-26%	-25%	-9%	-8%	-34%	-26%	-74%	2%

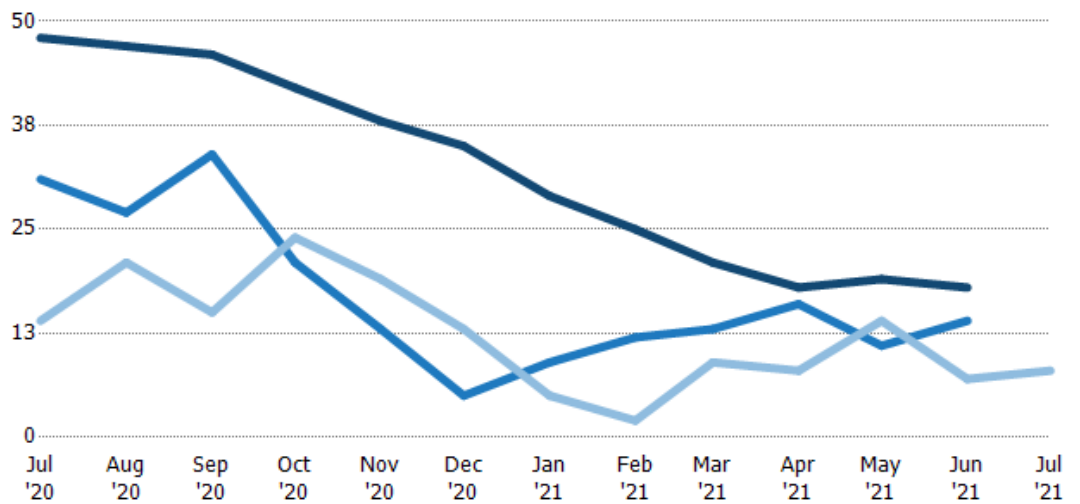
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Active	48	47	46	42	38	35	29	25	21	18	19	18	-
Pending	31	27	34	21	13	5	9	12	13	16	11	14	-
Sold	14	21	15	24	19	13	5	2	9	8	14	7	8

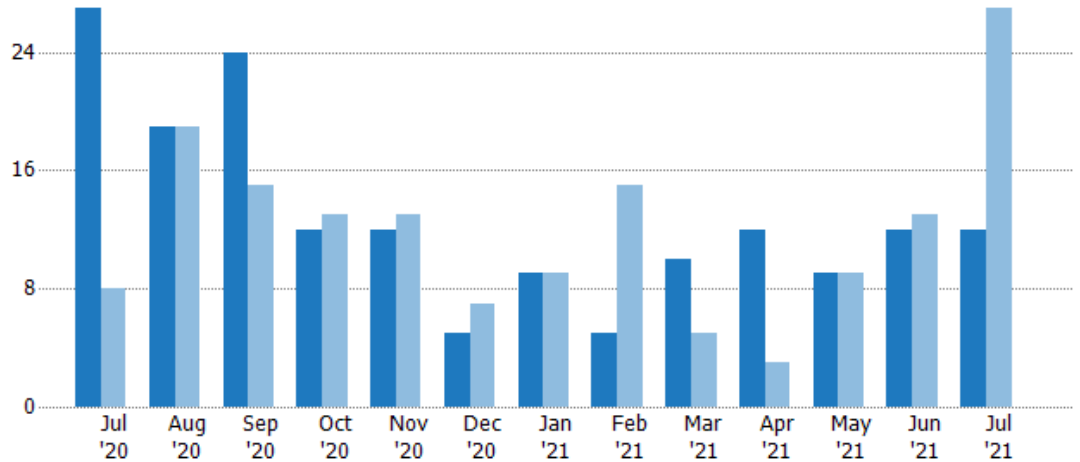
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	12	-55.6%
Jul '20	27	237.5%
Jul '19	8	-25%



Current Year	27	19	24	12	12	5	9	5	10	12	9	12	12
Prior Year	8	19	15	13	13	7	9	15	5	3	9	13	27
Percent Change from Prior Year	238%	0%	60%	-8%	-8%	-29%	0%	-67%	100%	300%	0%	-8%	-56%

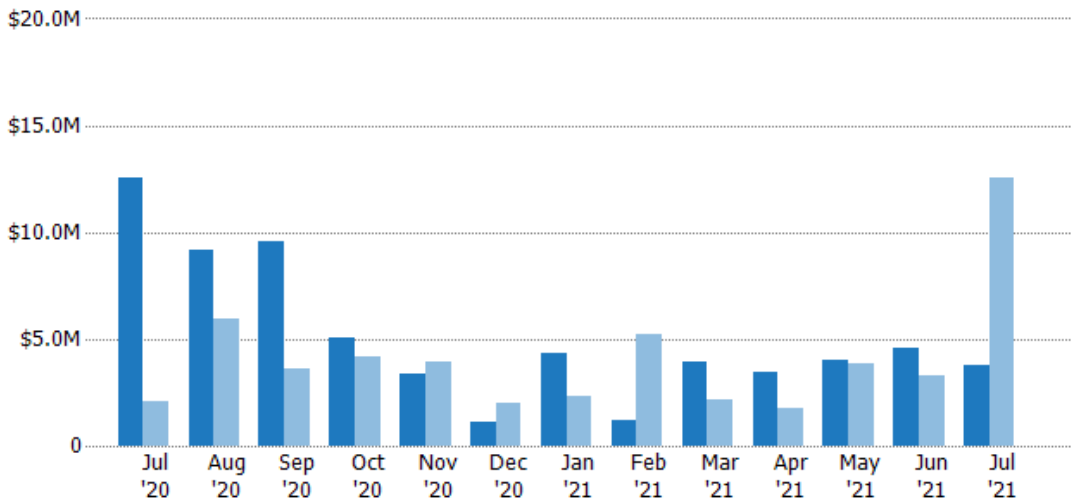
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$3.8M	-69.7%
Jul '20	\$12.6M	493.7%
Jul '19	\$2.12M	-14%



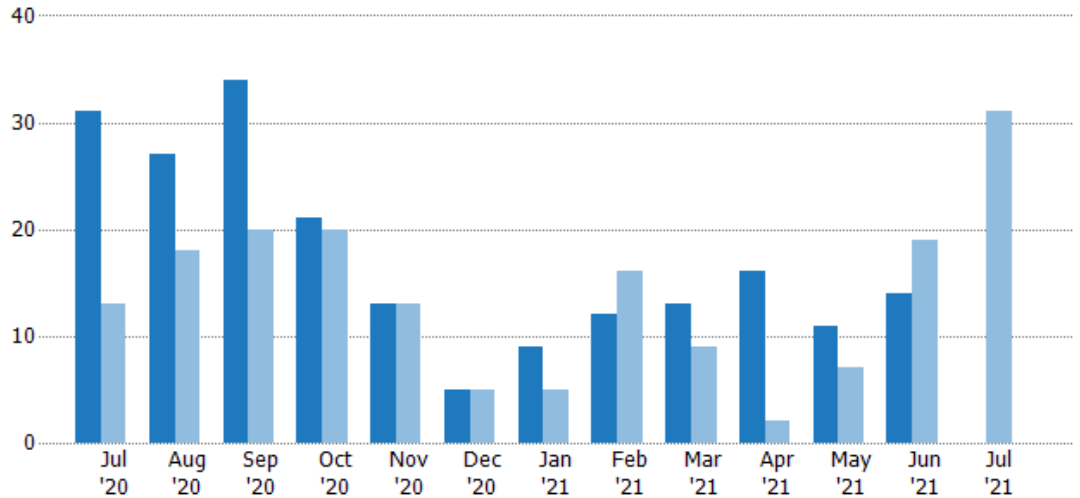
Current Year	\$12.6M	\$9.14M	\$9.55M	\$5.06M	\$3.35M	\$1.07M	\$4.31M	\$1.22M	\$3.91M	\$3.45M	\$4.05M	\$4.6M	\$3.8M
Prior Year	\$2.12M	\$5.91M	\$3.58M	\$4.18M	\$3.93M	\$2.03M	\$2.32M	\$5.25M	\$2.15M	\$1.79M	\$3.85M	\$3.28M	\$12.6M
Percent Change from Prior Year	494%	55%	167%	21%	-15%	-47%	86%	-77%	82%	92%	5%	40%	-70%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



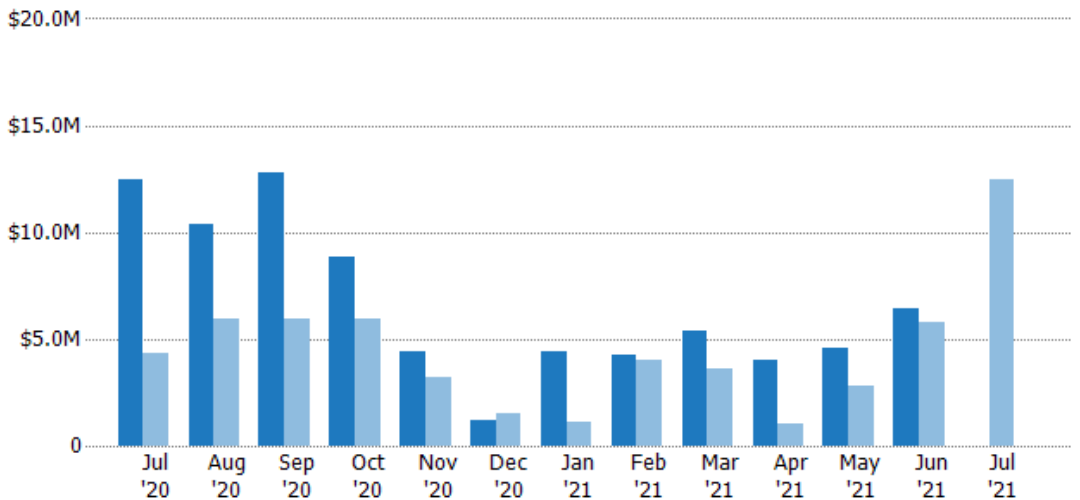
Current Year	31	27	34	21	13	5	9	12	13	16	11	14	-
Prior Year	13	18	20	20	13	5	5	16	9	2	7	19	31
Percent Change from Prior Year	138%	50%	70%	5%	0%	0%	80%	-25%	44%	700%	57%	-26%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$12.5M	\$10.3M	\$12.8M	\$8.81M	\$4.41M	\$1.18M	\$4.44M	\$4.23M	\$5.36M	\$3.99M	\$4.57M	\$6.43M	-
Prior Year	\$4.3M	\$5.97M	\$5.92M	\$5.95M	\$3.21M	\$1.53M	\$1.11M	\$4M	\$3.63M	\$1.02M	\$2.79M	\$5.82M	\$12.5M
Percent Change from Prior Year	190%	73%	116%	48%	37%	-23%	301%	6%	48%	292%	64%	10%	-100%

Closed Sales

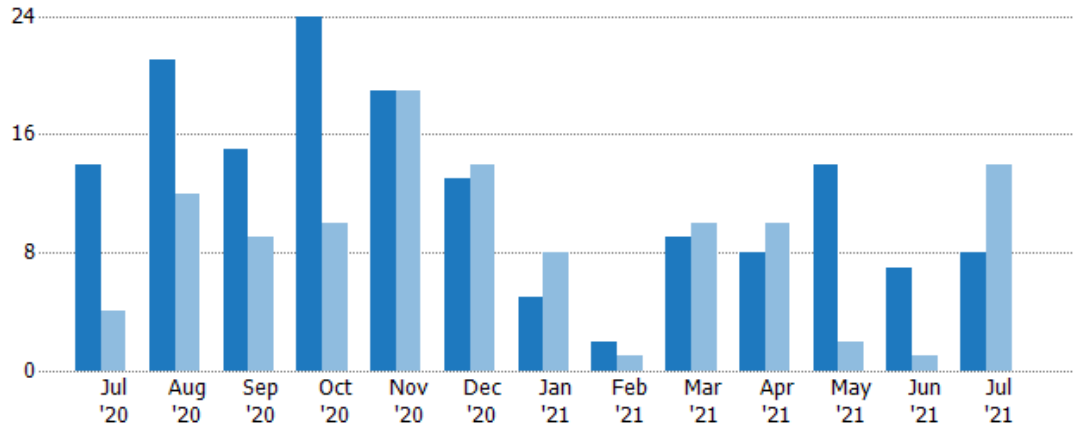
The total number of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	8	-42.9%
Jul '20	14	250%
Jul '19	4	50%



Current Year	14	21	15	24	19	13	5	2	9	8	14	7	8
Prior Year	4	12	9	10	19	14	8	1	10	10	2	1	14
Percent Change from Prior Year	250%	75%	67%	140%	0%	-7%	-38%	100%	-10%	-20%	600%	600%	-43%

Closed Sales Volume

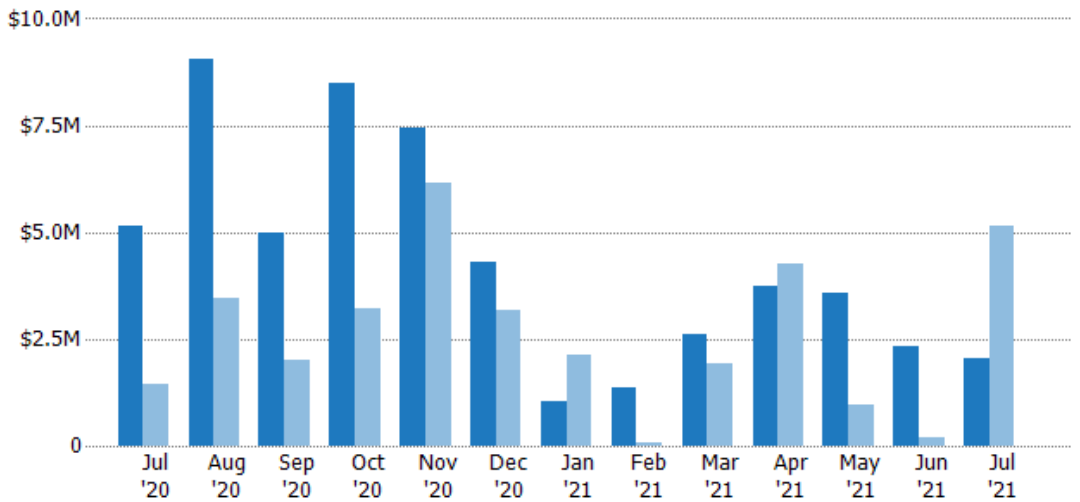
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$2.04M	-60.3%
Jul '20	\$5.13M	258.4%
Jul '19	\$1.43M	5.9%



Current Year	\$5.13M	\$9.07M	\$4.98M	\$8.48M	\$7.46M	\$4.31M	\$1.05M	\$1.38M	\$2.61M	\$3.73M	\$3.59M	\$2.34M	\$2.04M
Prior Year	\$1.43M	\$3.44M	\$2M	\$3.19M	\$6.17M	\$3.17M	\$2.15M	\$65K	\$1.94M	\$4.24M	\$940K	\$210K	\$5.13M
Percent Change from Prior Year	258%	164%	149%	165%	21%	36%	-51%	2,023%	34%	-12%	281%	1,014%	-60%

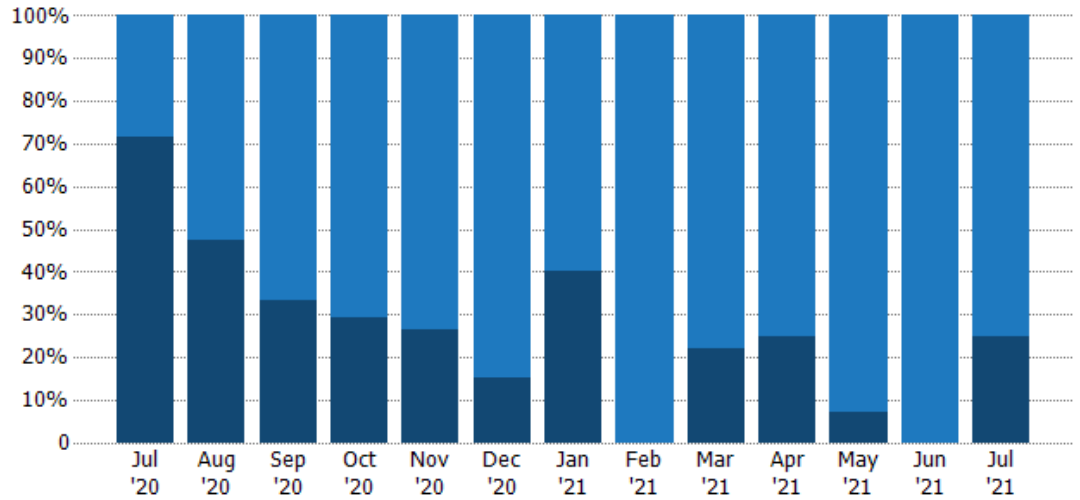
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse

Single Family Residence

Average Sales Price

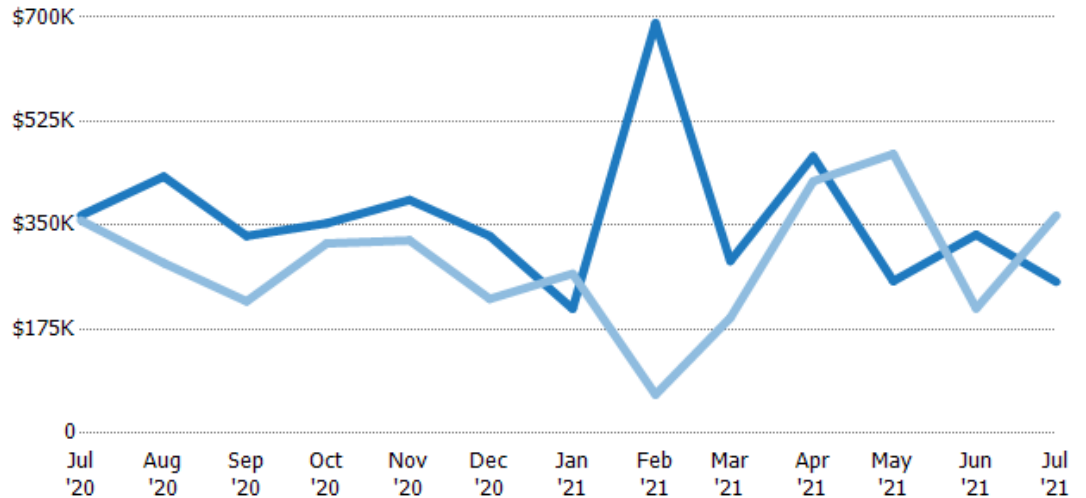
The average sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$255K	-30.5%
Jul '20	\$367K	2.4%
Jul '19	\$358K	-29.4%



Current Year

Prior Year

Percent Change from Prior Year

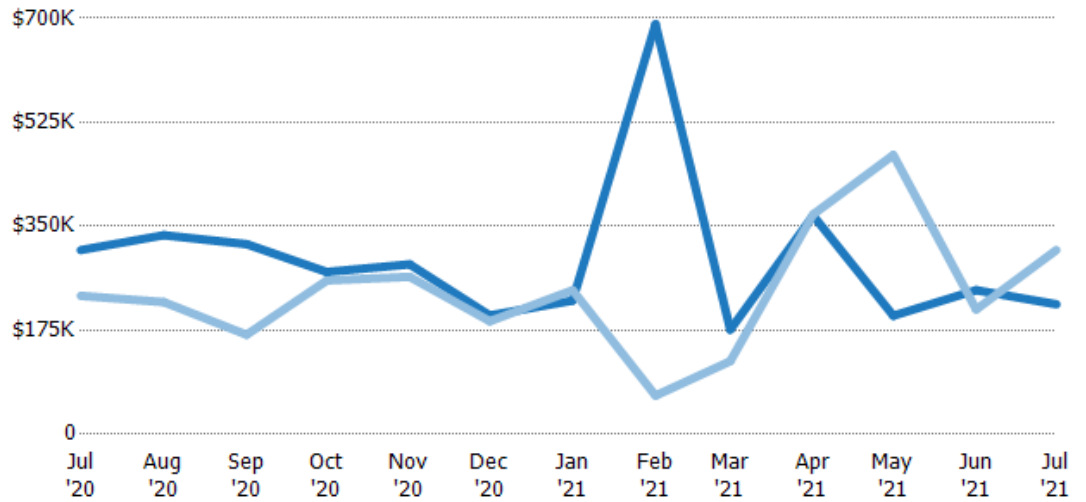
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$219K	-29.4%
Jul '20	\$310K	33%
Jul '19	\$233K	31.7%



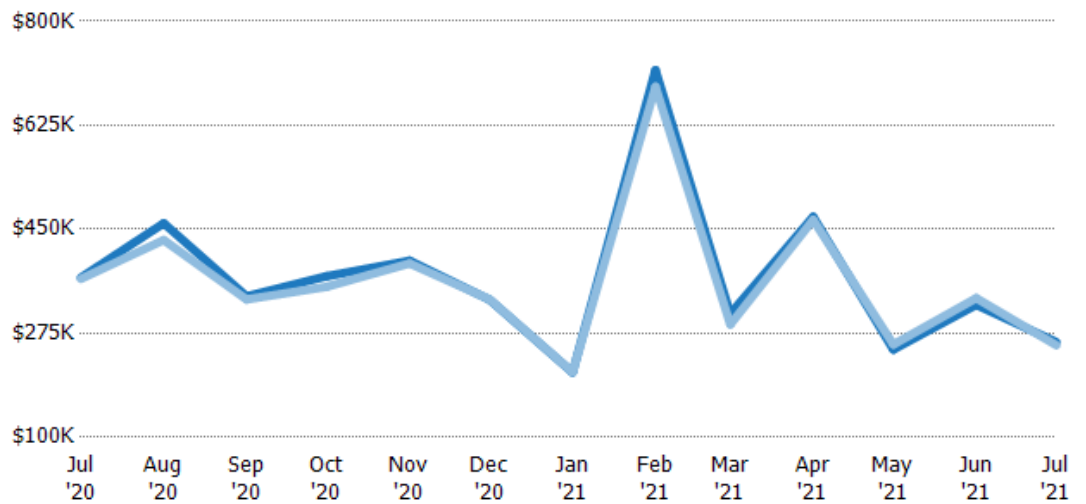
Current Year	\$310K	\$335K	\$320K	\$273K	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K	\$219K
Prior Year	\$233K	\$223K	\$168K	\$259K	\$265K	\$190K	\$243K	\$65K	\$123K	\$370K	\$470K	\$210K	\$310K
Percent Change from Prior Year	33%	51%	91%	6%	8%	5%	-7%	962%	43%	-1%	-58%	15%	-29%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



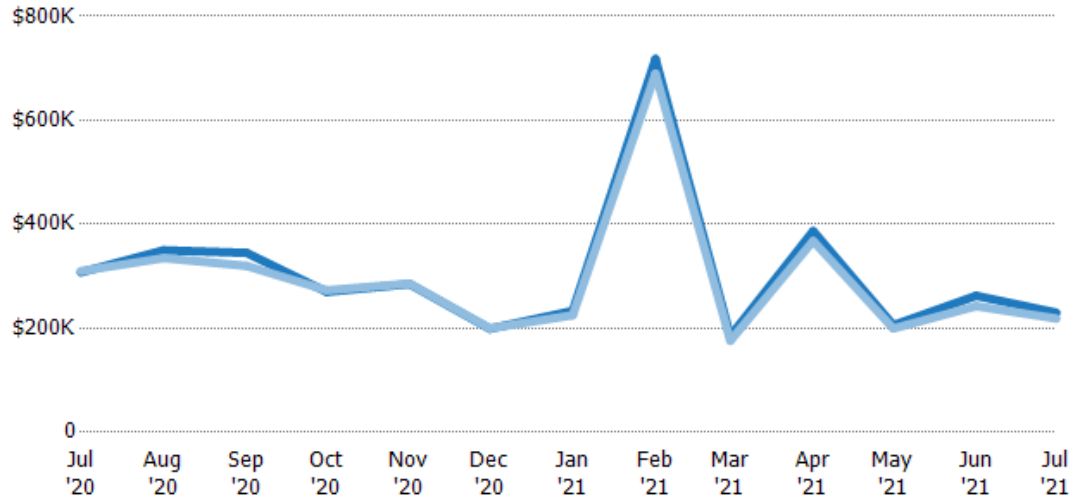
Avg List Price	\$369K	\$460K	\$337K	\$371K	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K	\$260K
Avg Sales Price	\$367K	\$432K	\$332K	\$353K	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K	\$255K
Avg Sales Price as a % of Avg List Price	99%	94%	98%	95%	99%	100%	100%	96%	94%	99%	103%	103%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



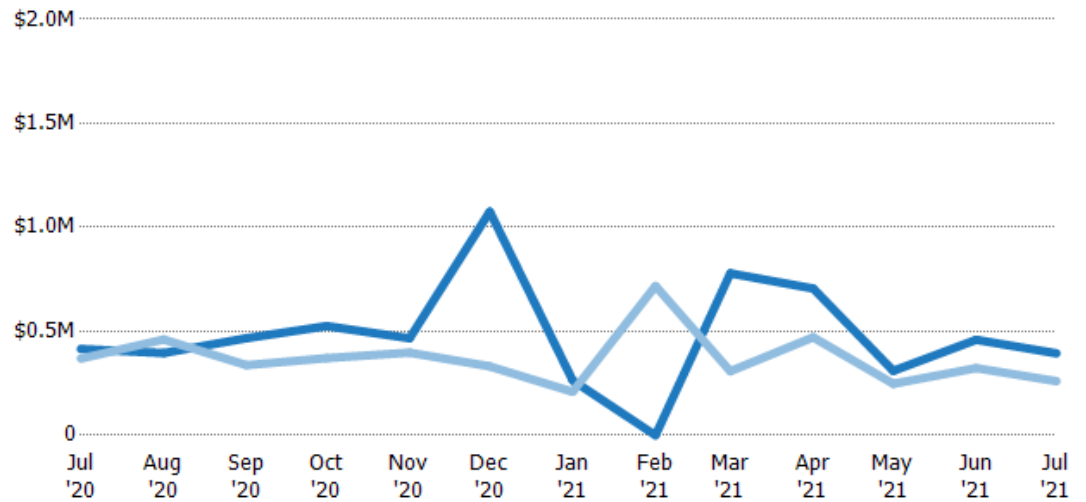
Median List Price	\$307K	\$350K	\$345K	\$270K	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K	\$230K
Median Sales Price	\$310K	\$335K	\$320K	\$273K	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K	\$219K
Med Sales Price as a % of Med List Price	101%	96%	93%	101%	100%	100%	96%	96%	95%	95%	97%	92%	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family



Avg Est Value	\$415K	\$395K	\$467K	\$525K	\$466K	\$1.08M	\$264K	\$0	\$779K	\$706K	\$310K	\$459K	\$394K
Avg Sales Price	\$369K	\$460K	\$337K	\$371K	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K	\$260K
Avg Sales Price as a % of Avg Est Value	89%	116%	72%	71%	85%	31%	79%	100%	40%	67%	80%	70%	66%

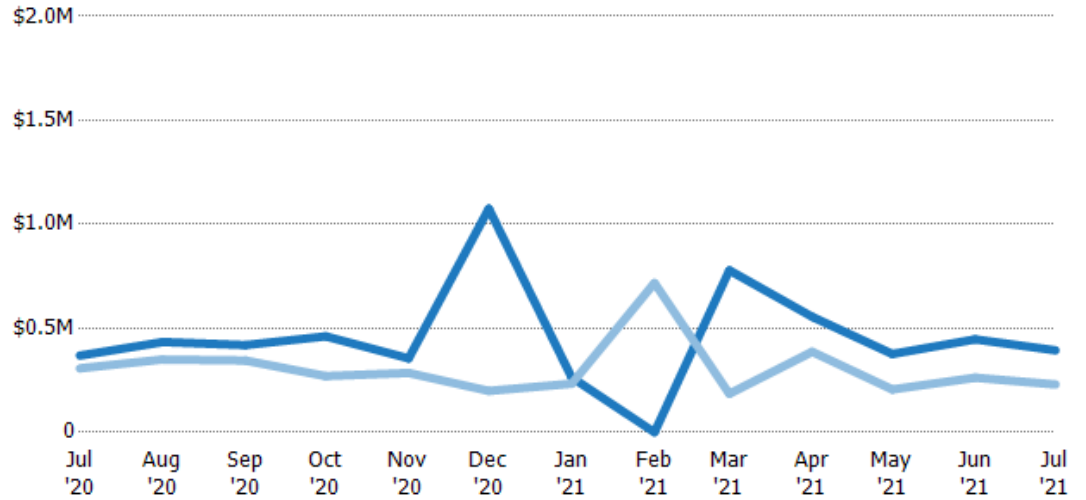
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674

Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$369K	\$434K	\$419K	\$461K	\$355K	\$1.08M	\$264K	\$0	\$779K	\$555K	\$376K	\$447K	\$394K
Median Sales Price	\$307K	\$350K	\$345K	\$270K	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K	\$230K
Med Sales Price as a % of Med Est Value	83%	81%	82%	59%	80%	19%	88%	100%	24%	70%	55%	59%	58%