

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

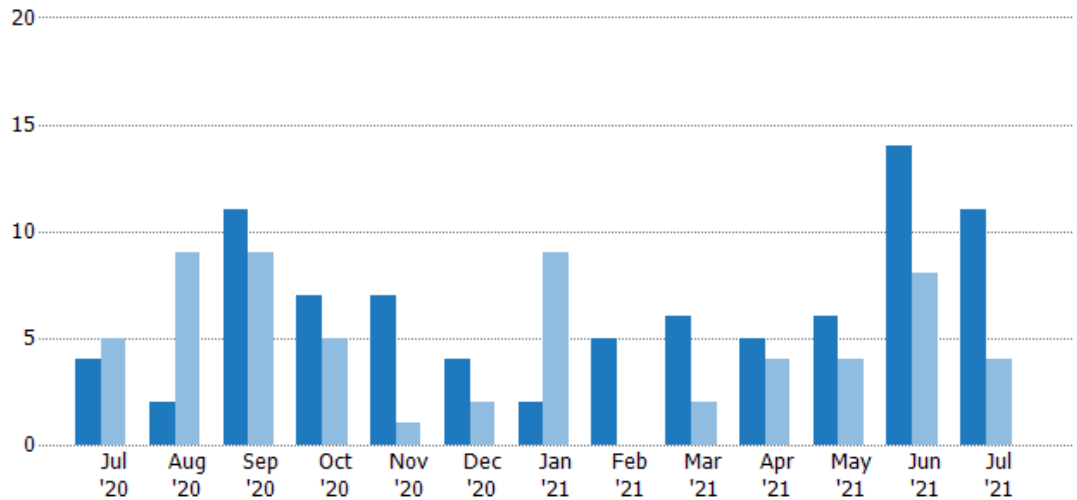
Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	11	4	+175%	49	31	+58.1%
New Listing Volume	\$4,802,600	\$1,185,900	+305%	\$21,340,172	\$14,631,634	+45.8%
Active Listing Count	—	21	—	N/A	N/A	
Active Listing Volume	—	\$11,661,372	—	N/A	N/A	
Average Listing Price	—	\$555,303	—	\$506,067	\$442,729	+14.3%
Median Listing Price	—	\$439,000	—	\$347,917	\$344,150	+1.1%
Median Days in RPR	—	189	—	93.61	228.64	-59.1%
Months of Inventory	—	3.5	-100%	2.3	4.4	-49.3%
Absorption Rate	—	28.57%	—	44.44%	22.54%	+21.9%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	7	7	+—	47	34	+38.2%
New Pending Sales Volume	\$2,189,400	\$3,066,900	-28.6%	\$19,593,472	\$11,212,262	+74.8%
Pending Sales Count	—	7	—	N/A	N/A	
Pending Sales Volume	—	\$1,892,562	—	N/A	N/A	
Closed Sales Count	4	7	-42.9%	33	32	+3.1%
Closed Sales Volume	\$1,350,000	\$3,683,207	-63.3%	\$13,801,570	\$10,447,657	+32.1%
Average Sales Price	\$337,500	\$526,172	-35.9%	\$418,229	\$326,489	+28.1%
Median Sales Price	\$342,500	\$365,000	-6.2%	\$320,745	\$298,022	+7.6%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



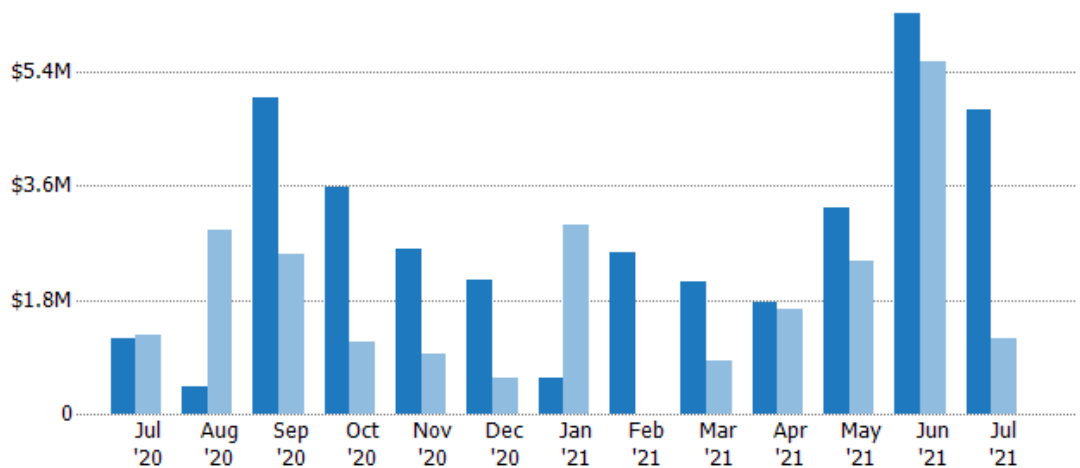
Current Year	4	2	11	7	7	4	2	5	6	5	6	14	11
Prior Year	5	9	9	5	1	2	9	-	2	4	4	8	4
Percent Change from Prior Year	-20%	-78%	22%	40%	600%	100%	-78%	100%	200%	25%	50%	75%	175%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



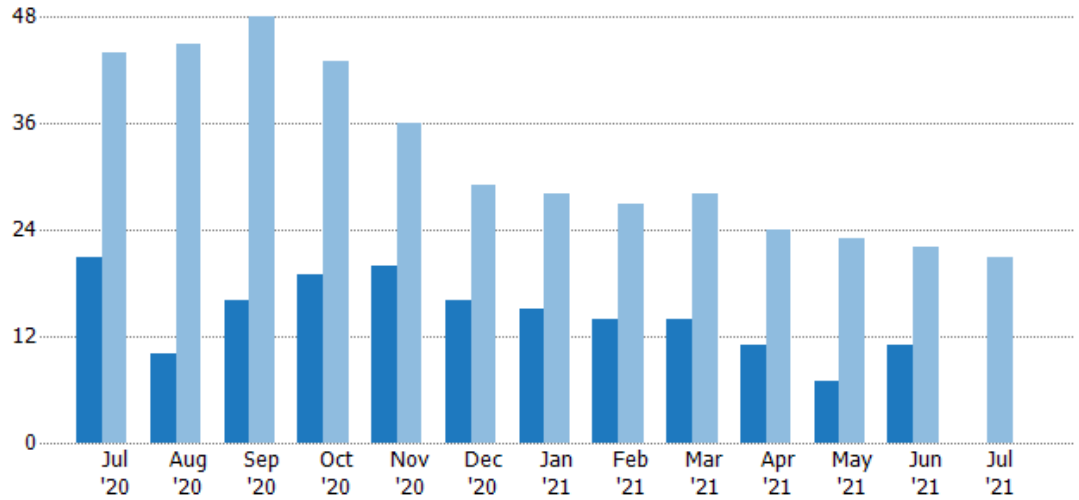
Current Year	\$1.19M	\$419K	\$5M	\$3.59M	\$2.6M	\$2.12M	\$554K	\$2.55M	\$2.09M	\$1.77M	\$3.24M	\$6.33M	\$4.8M
Prior Year	\$1.26M	\$2.91M	\$2.52M	\$1.15M	\$949K	\$567K	\$2.98M	-	\$830K	\$1.66M	\$2.42M	\$5.55M	\$1.19M
Percent Change from Prior Year	-6%	-86%	98%	213%	174%	274%	-81%	100%	152%	7%	34%	14%	305%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



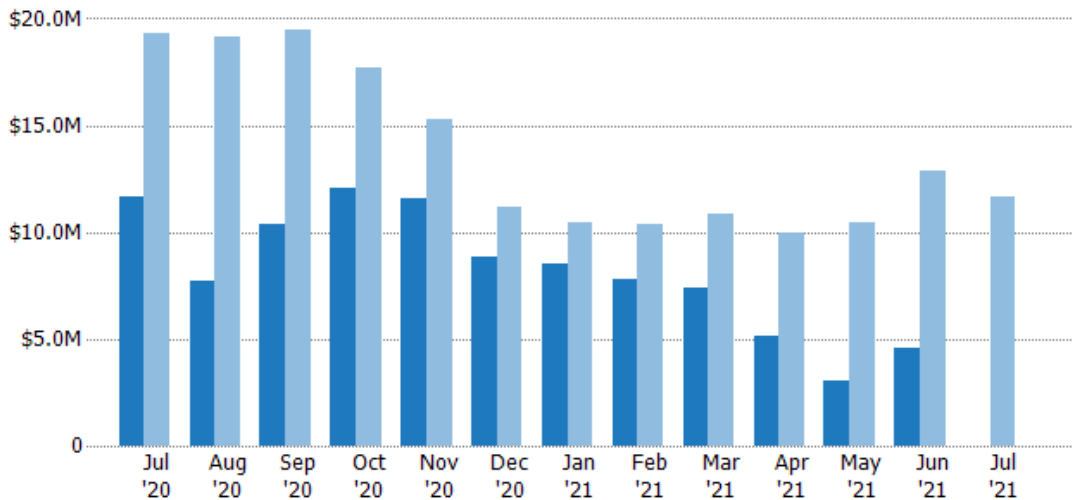
Current Year	21	10	16	19	20	16	15	14	14	11	7	11	-
Prior Year	44	45	48	43	36	29	28	27	28	24	23	22	21
Percent Change from Prior Year	-52%	-78%	-67%	-56%	-44%	-45%	-46%	-48%	-50%	-54%	-70%	-50%	-100%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



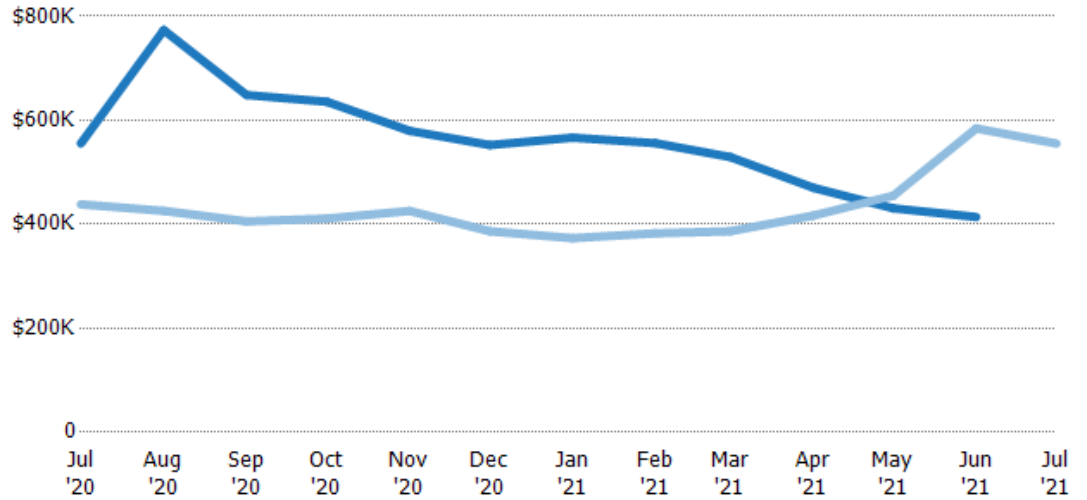
Current Year	\$11.7M	\$7.74M	\$10.4M	\$12.1M	\$11.6M	\$8.84M	\$8.5M	\$7.78M	\$7.41M	\$5.17M	\$3.01M	\$4.55M	-
Prior Year	\$19.3M	\$19.2M	\$19.5M	\$17.7M	\$15.3M	\$11.2M	\$10.5M	\$10.3M	\$10.8M	\$10M	\$10.5M	\$12.9M	\$11.7M
Percent Change from Prior Year	-40%	-60%	-47%	-32%	-24%	-21%	-19%	-25%	-32%	-48%	-71%	-65%	-100%

## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



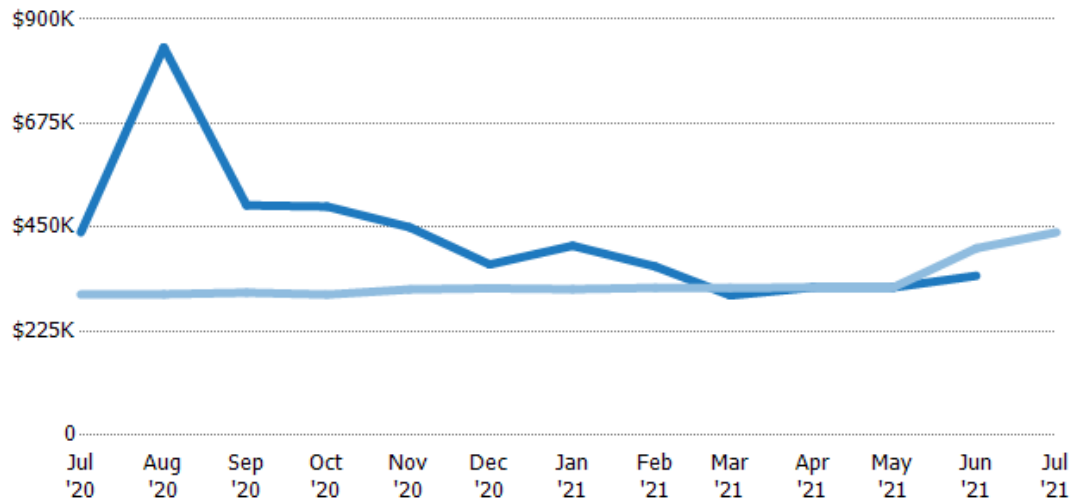
Current Year	\$555K	\$774K	\$649K	\$636K	\$580K	\$552K	\$567K	\$556K	\$529K	\$470K	\$431K	\$414K	-
Prior Year	\$438K	\$426K	\$406K	\$411K	\$426K	\$387K	\$373K	\$383K	\$387K	\$417K	\$455K	\$584K	\$555K
Percent Change from Prior Year	27%	82%	60%	55%	36%	43%	52%	45%	37%	13%	-5%	-29%	-100%

## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



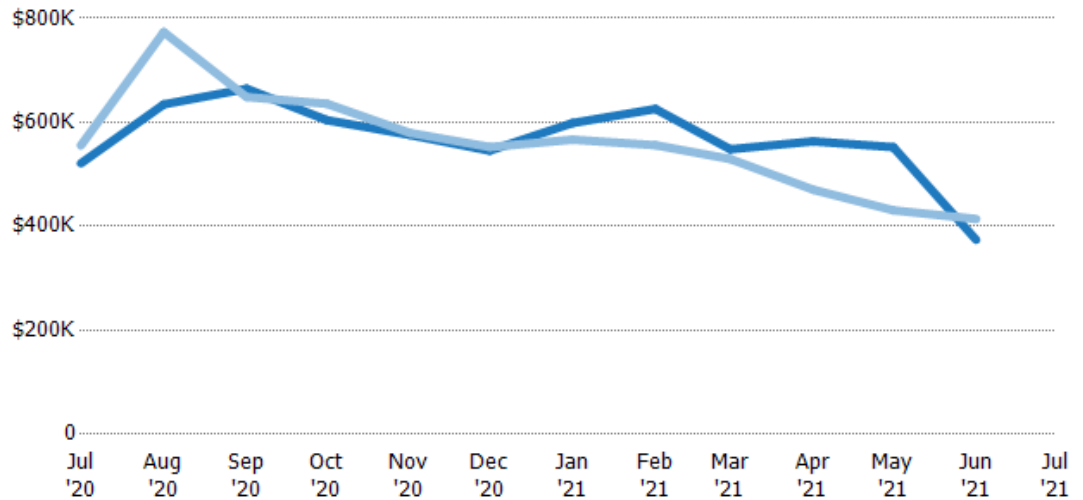
Current Year	\$439K	\$840K	\$497K	\$495K	\$450K	\$370K	\$410K	\$365K	\$303K	\$320K	\$320K	\$345K	-
Prior Year	\$305K	\$305K	\$309K	\$304K	\$316K	\$318K	\$316K	\$319K	\$319K	\$320K	\$320K	\$404K	\$439K
Percent Change from Prior Year	44%	175%	61%	63%	43%	16%	30%	14%	-5%	0%	0%	-15%	-100%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

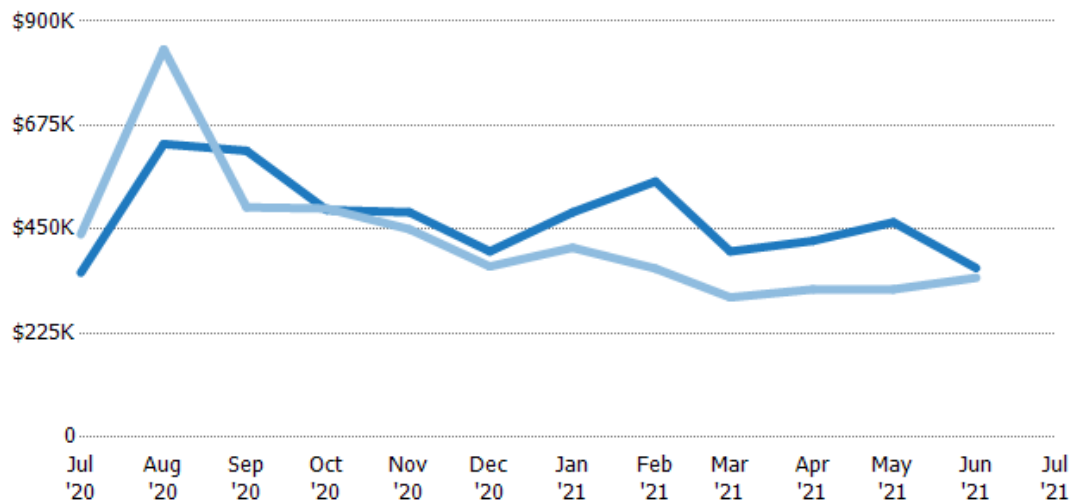


## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

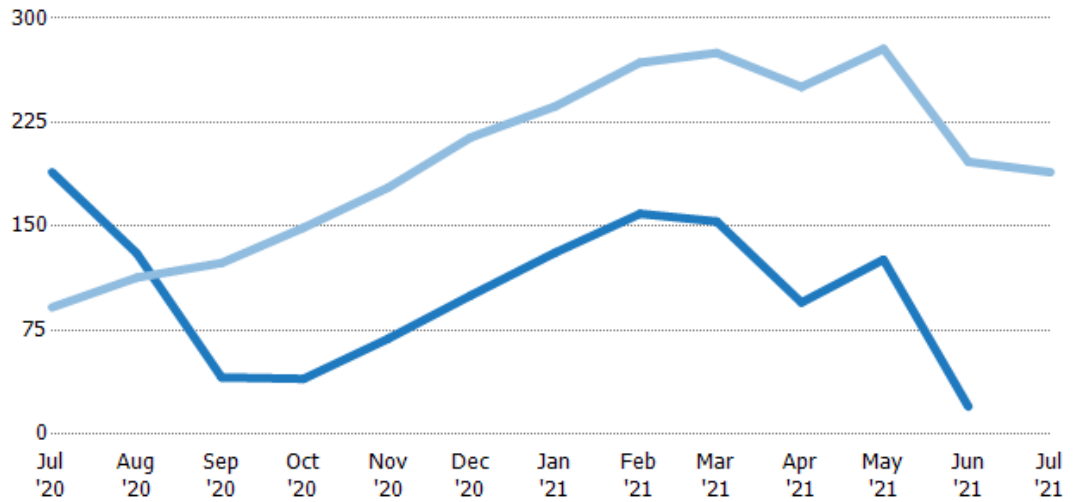


## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



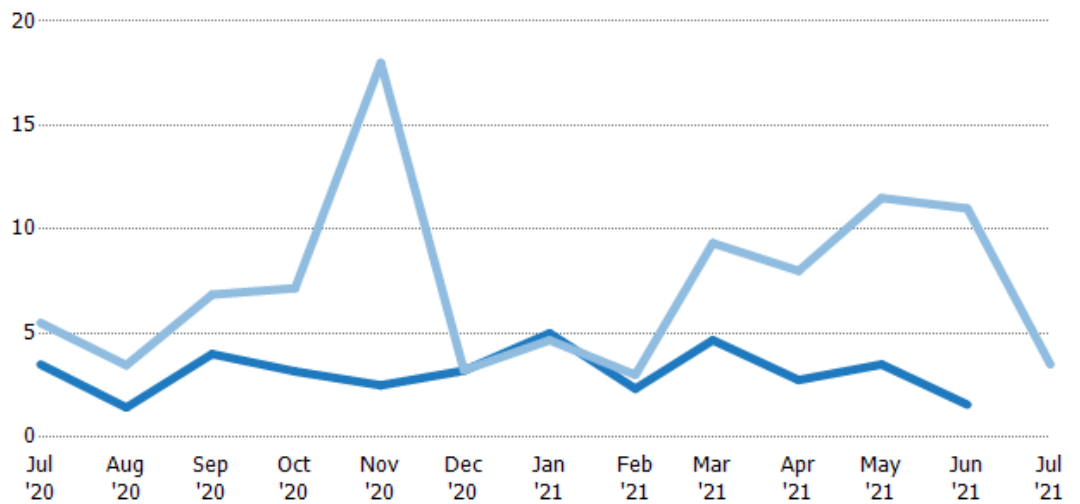
Current Year	189	131	41	40	69	100	131	159	154	95	126	20	-
Prior Year	91.5	113	124	149	178	214	237	268	275	251	278	197	189
Percent Change from Prior Year	107%	15%	-67%	-73%	-61%	-53%	-45%	-41%	-44%	-62%	-55%	-90%	-100%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



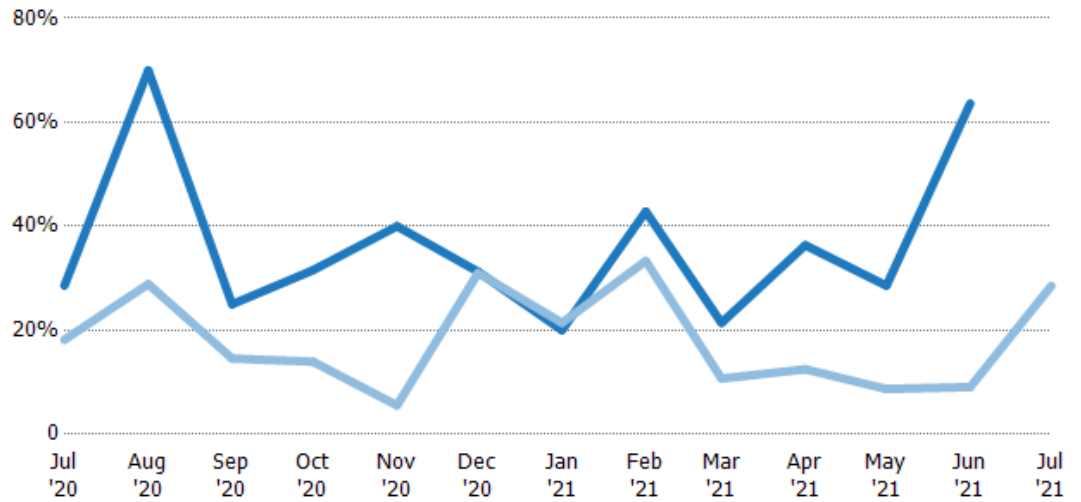
Current Year	3.5	1.43	4	3.17	2.5	3.2	5	2.33	4.67	2.75	3.5	1.57	-
Prior Year	5.5	3.46	6.86	7.17	18	3.22	4.67	3	9.33	8	11.5	11	3.5
Percent Change from Prior Year	-36%	-59%	-42%	-56%	-86%	-1%	7%	-22%	-50%	-66%	-70%	-86%	-100%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



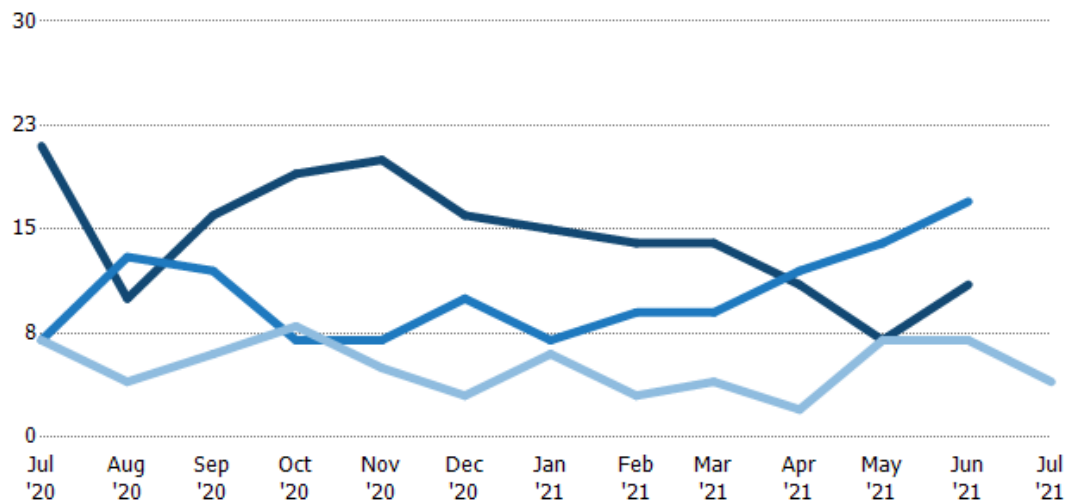
Current Year	29%	70%	25%	32%	40%	31%	20%	43%	21%	36%	29%	64%	-
Prior Year	18%	29%	15%	14%	6%	31%	21%	33%	11%	13%	9%	9%	29%
Change from Prior Year	-10%	-41%	-10%	-18%	-34%	0%	1%	-10%	-11%	-24%	-20%	-55%	29%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Active	21	10	16	19	20	16	15	14	14	11	7	11	-
Pending	7	13	12	7	7	10	7	9	9	12	14	17	-
Sold	7	4	6	8	5	3	6	3	4	2	7	7	4

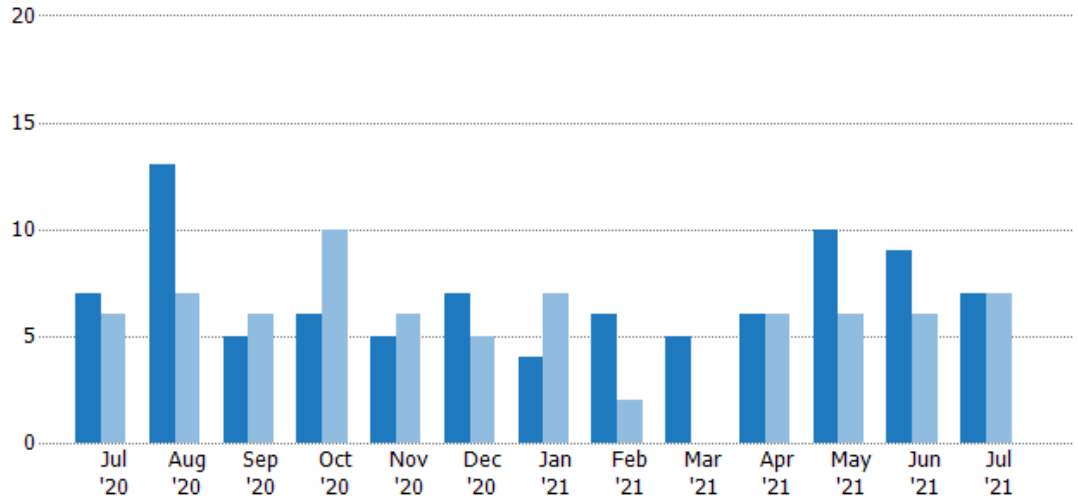
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Vergennes, VT 05491

Property Type:  
Condo/Townhouse/Apt., Single  
Family



Current Year	7	13	5	6	5	7	4	6	5	6	10	9	7
Prior Year	6	7	6	10	6	5	7	2	-	6	6	6	7
Percent Change from Prior Year	17%	86%	-17%	-40%	-17%	40%	-43%	200%	100%	0%	67%	50%	0%

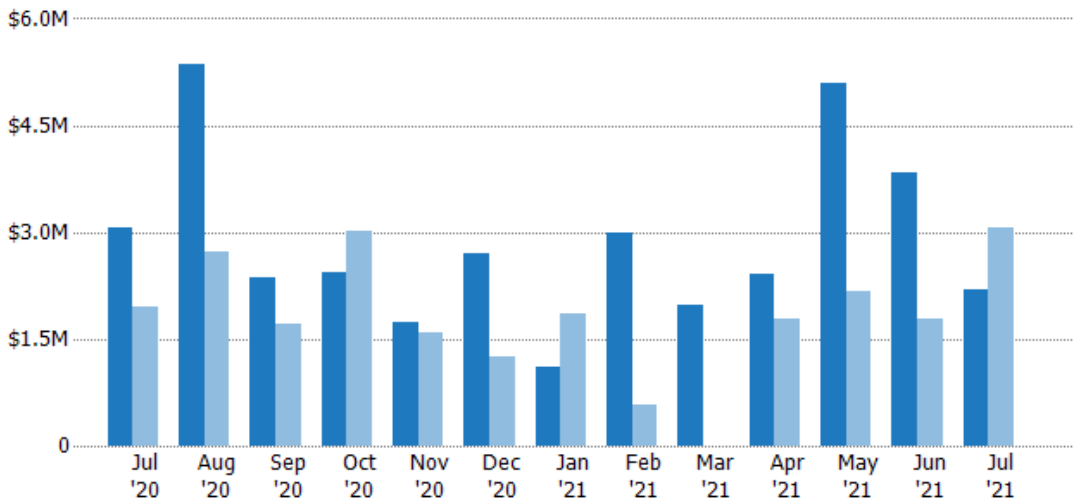
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Vergennes, VT 05491

Property Type:  
Condo/Townhouse/Apt., Single  
Family



Current Year	\$3.07M	\$5.35M	\$2.36M	\$2.44M	\$1.74M	\$2.71M	\$1.11M	\$2.99M	\$1.96M	\$2.4M	\$5.09M	\$3.84M	\$2.19M
Prior Year	\$1.95M	\$2.72M	\$1.71M	\$3.02M	\$1.59M	\$1.24M	\$1.85M	\$579K	-	\$1.77M	\$2.17M	\$1.78M	\$3.07M
Percent Change from Prior Year	57%	97%	37%	-19%	10%	118%	-40%	417%	100%	35%	135%	116%	-29%

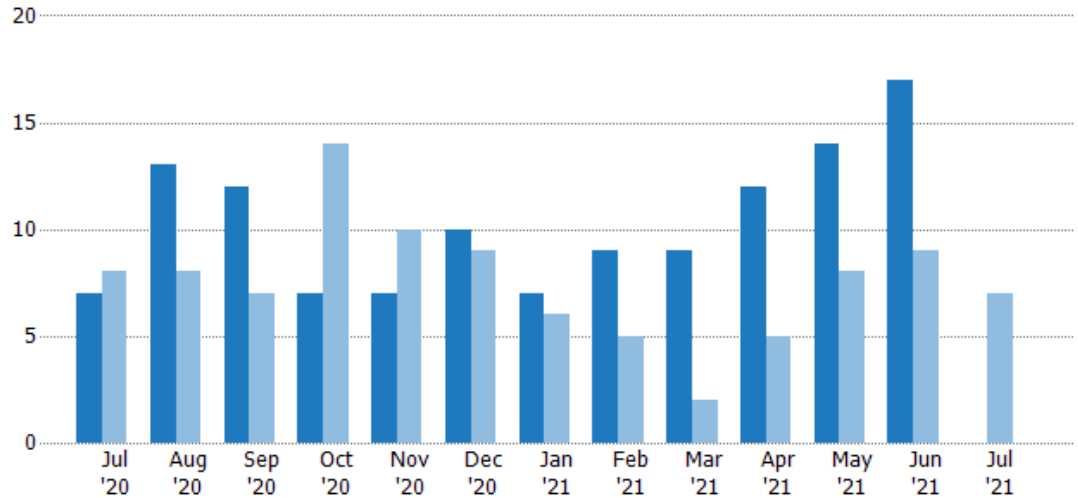


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



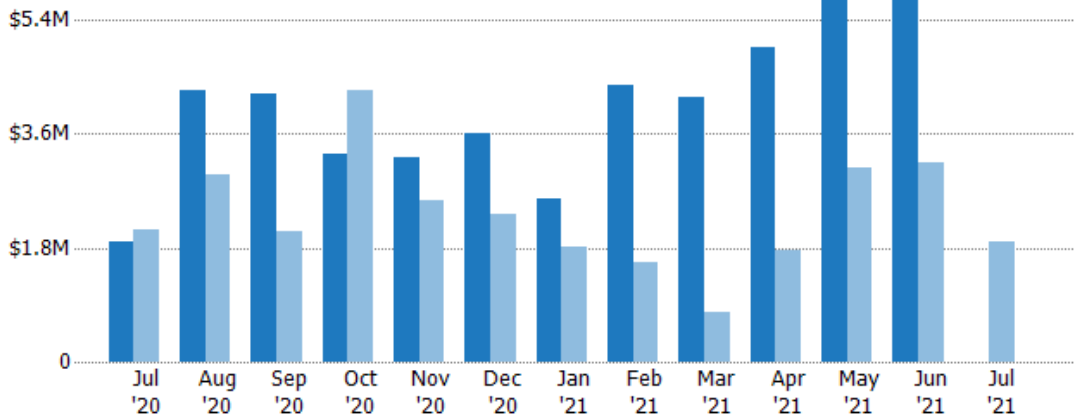
Current Year	7	13	12	7	7	10	7	9	9	12	14	17	-
Prior Year	8	8	7	14	10	9	6	5	2	5	8	9	7
Percent Change from Prior Year	-13%	63%	71%	-50%	-30%	11%	17%	80%	350%	140%	75%	89%	-100%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Current Year	\$1.89M	\$4.28M	\$4.23M	\$3.27M	\$3.24M	\$3.6M	\$2.58M	\$4.36M	\$4.16M	\$4.96M	\$6.28M	\$6.51M	-
Prior Year	\$2.09M	\$2.95M	\$2.05M	\$4.28M	\$2.54M	\$2.33M	\$1.8M	\$1.58M	\$778K	\$1.75M	\$3.07M	\$3.14M	\$1.89M
Percent Change from Prior Year	-10%	45%	106%	-24%	28%	54%	43%	176%	435%	183%	104%	107%	-100%

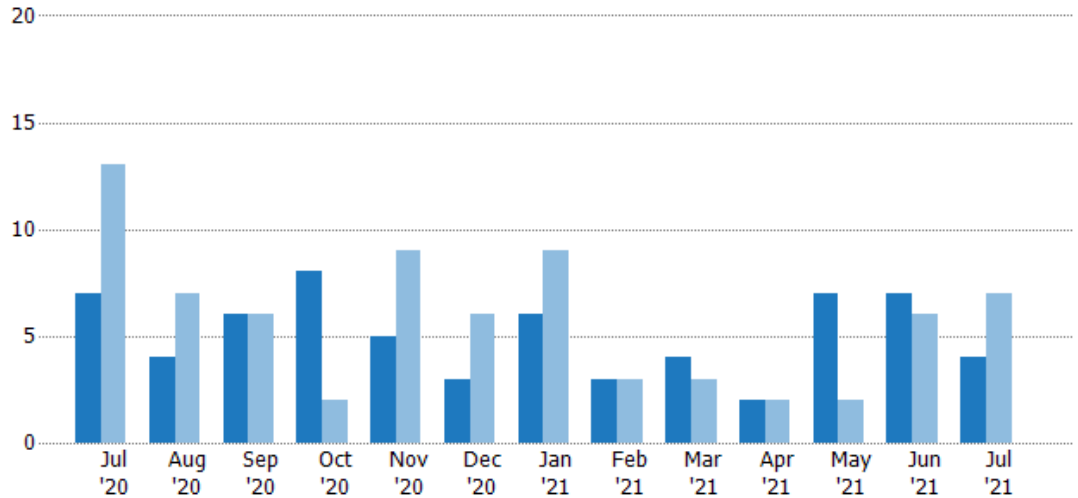
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Count	% Chg.
Jul '21	4	-42.9%
Jul '20	7	-46.2%
Jul '19	13	-30.8%



Current Year	7	4	6	8	5	3	6	3	4	2	7	7	4
Prior Year	13	7	6	2	9	6	9	3	3	2	2	6	7
Percent Change from Prior Year	-46%	-43%	0%	300%	-44%	-50%	-33%	0%	33%	0%	250%	17%	-43%

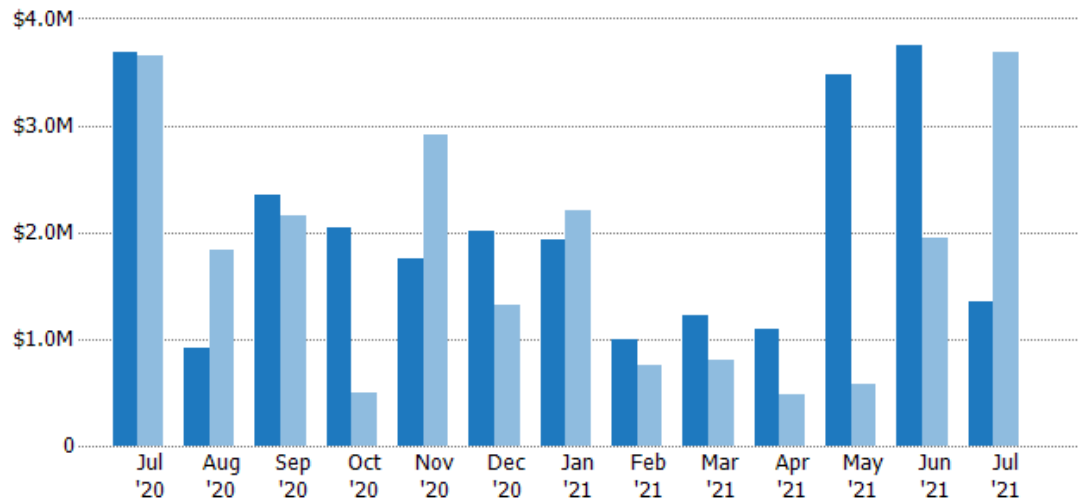
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Volume	% Chg.
Jul '21	\$1.35M	-63.3%
Jul '20	\$3.68M	0.8%
Jul '19	\$3.66M	-29.9%



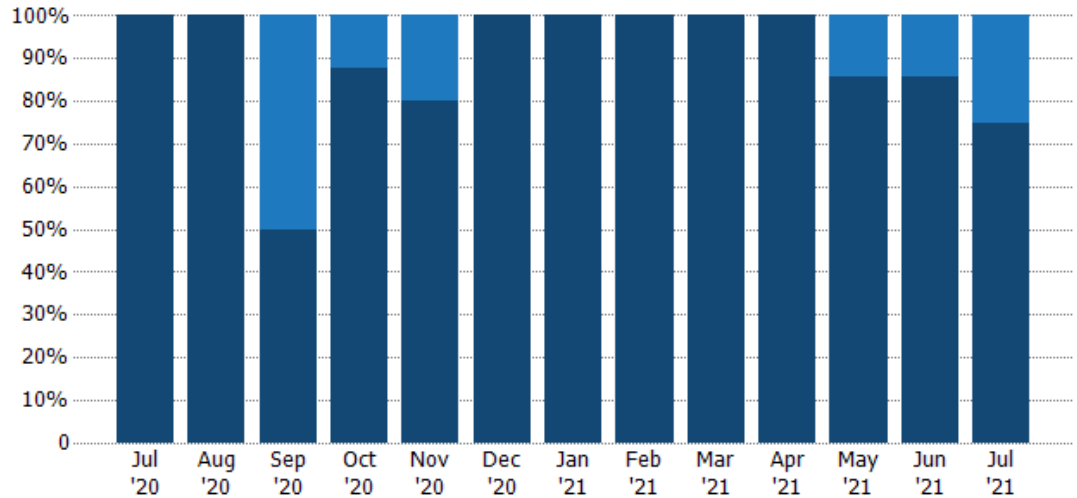
Current Year	\$3.68M	\$911K	\$2.35M	\$2.05M	\$1.76M	\$2.02M	\$1.93M	\$993K	\$1.22M	\$1.09M	\$3.47M	\$3.75M	\$1.35M
Prior Year	\$3.66M	\$1.84M	\$2.16M	\$490K	\$2.91M	\$1.32M	\$2.2M	\$754K	\$804K	\$484K	\$576K	\$1.95M	\$3.68M
Percent Change from Prior Year	1%	-51%	9%	318%	-40%	52%	-12%	32%	51%	126%	502%	92%	-63%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Condo/Townhouse	-	-	50%	13%	20%	-	-	-	-	-	14%	14%	25%
Single Family Residence	100%	100%	50%	88%	80%	100%	100%	100%	100%	100%	86%	86%	75%

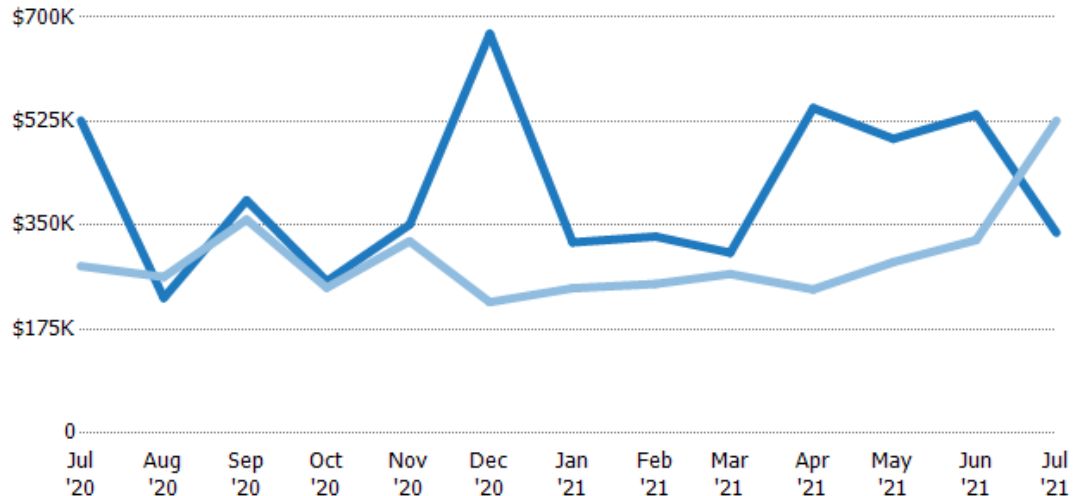
## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/Year	Price	% Chg.
Jul '21	\$338K	-35.9%
Jul '20	\$526K	87.1%
Jul '19	\$281K	1.2%



Current Year	\$526K	\$228K	\$392K	\$256K	\$351K	\$672K	\$321K	\$331K	\$304K	\$547K	\$496K	\$536K	\$338K
Prior Year	\$281K	\$263K	\$360K	\$245K	\$323K	\$221K	\$244K	\$251K	\$268K	\$242K	\$288K	\$325K	\$526K
Percent Change from Prior Year	87%	-13%	9%	4%	9%	205%	32%	32%	13%	126%	72%	65%	-36%

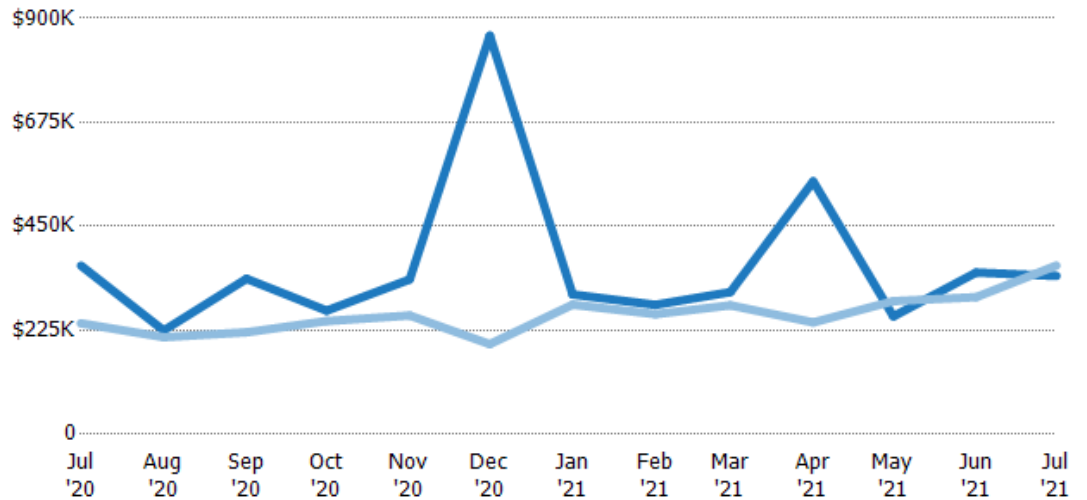
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
Jul '21	\$343K	-6.2%
Jul '20	\$365K	52.1%
Jul '19	\$240K	17.5%



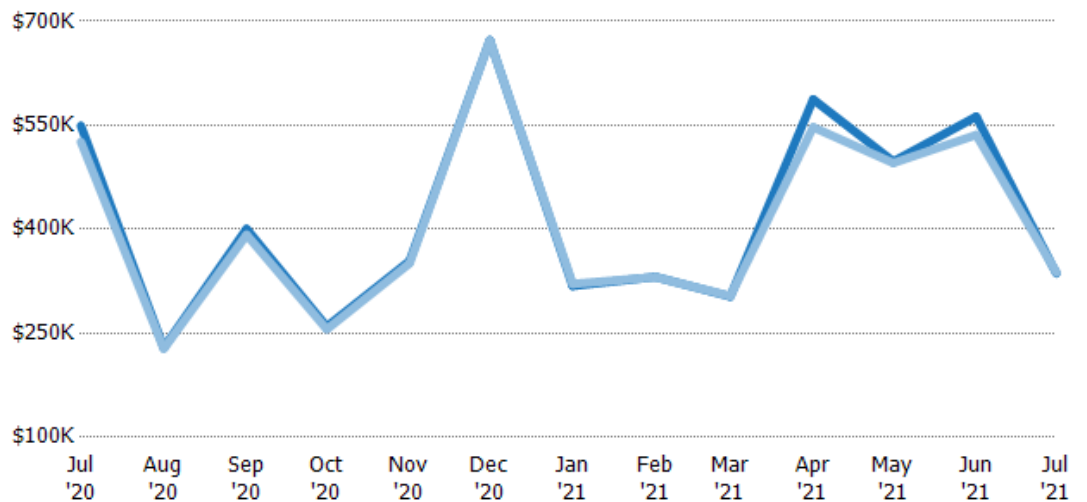
Current Year	\$365K	\$225K	\$337K	\$268K	\$335K	\$863K	\$303K	\$280K	\$308K	\$547K	\$255K	\$350K	\$343K
Prior Year	\$240K	\$210K	\$221K	\$245K	\$257K	\$195K	\$281K	\$260K	\$279K	\$242K	\$288K	\$297K	\$365K
Percent Change from Prior Year	52%	7%	53%	9%	30%	342%	8%	8%	10%	126%	-11%	18%	-6%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



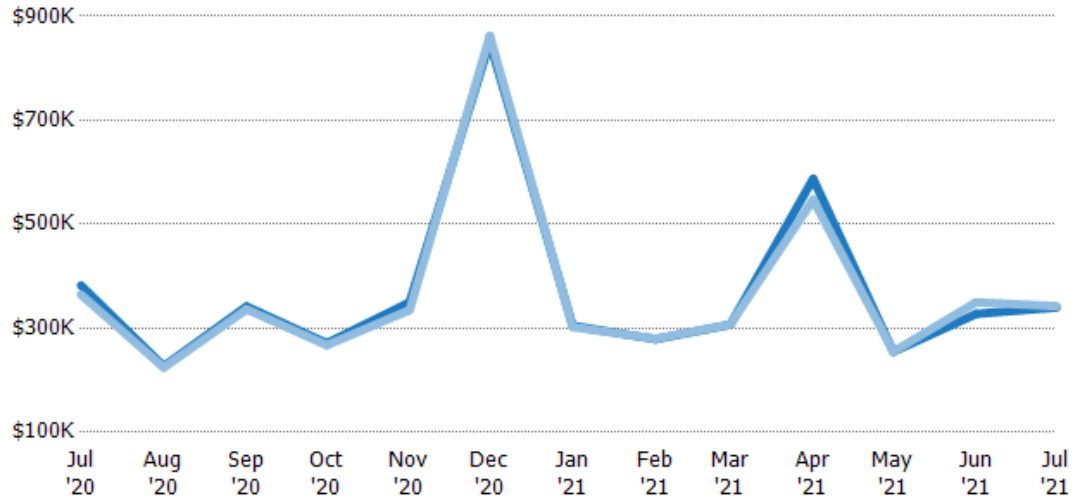
Avg List Price	\$549K	\$229K	\$401K	\$260K	\$354K	\$673K	\$318K	\$331K	\$303K	\$587K	\$498K	\$563K	\$336K
Avg Sales Price	\$526K	\$228K	\$392K	\$256K	\$351K	\$672K	\$321K	\$331K	\$304K	\$547K	\$496K	\$536K	\$338K
Avg Sales Price as a % of Avg List Price	96%	99%	98%	98%	99%	100%	101%	100%	100%	93%	100%	95%	100%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

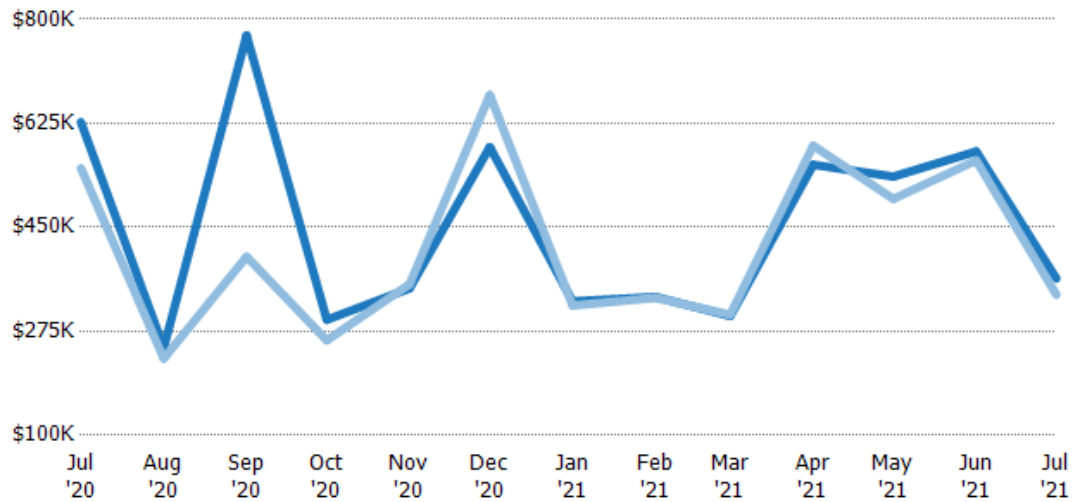


## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

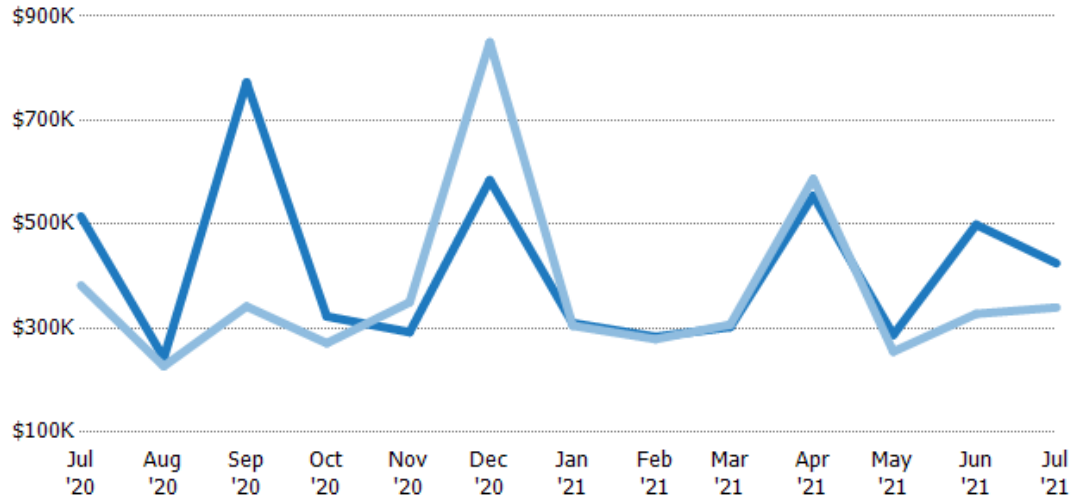


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Median Est Value	\$515K	\$243K	\$773K	\$323K	\$293K	\$585K	\$310K	\$284K	\$302K	\$555K	\$287K	\$499K	\$425K
Median Sales Price	\$383K	\$227K	\$342K	\$271K	\$350K	\$850K	\$305K	\$279K	\$307K	\$587K	\$255K	\$328K	\$340K
Med Sales Price as a % of Med Est Value	74%	93%	44%	84%	120%	145%	98%	98%	102%	106%	89%	66%	80%