

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

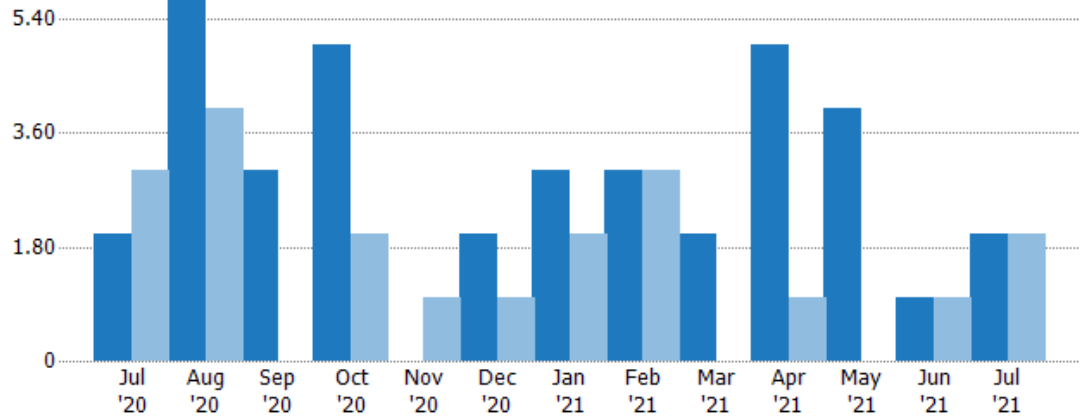
Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	2	2	+-	20	9	+122.2%
New Listing Volume	\$695,000	\$824,000	-15.7%	\$11,117,899	\$4,992,000	+122.7%
Active Listing Count	-	11	-	N/A	N/A	
Active Listing Volume	-	\$11,384,000	-	N/A	N/A	
Average Listing Price	-	\$1,034,909	-	\$1,061,949	\$853,942	+24.4%
Median Listing Price	-	\$525,000	-	\$622,462	\$532,830	+16.8%
Median Days in RPR	-	385	-	85.64	308.45	-72.2%
Months of Inventory	-	3.7	-100%	5.9	28	-78.9%
Absorption Rate	-	27.27%	-	16.92%	3.57%	+13.4%
Sales Activity Charts Metrics						
New Pending Sales Count	3	3	+-	21	18	+16.7%
New Pending Sales Volume	\$1,319,000	\$2,504,000	-47.3%	\$9,569,000	\$11,075,500	-13.6%
Pending Sales Count	-	5	-	N/A	N/A	
Pending Sales Volume	-	\$3,858,000	-	N/A	N/A	
Closed Sales Count	2	2	+-	14	11	+27.3%
Closed Sales Volume	\$934,000	\$519,999	+79.6%	\$5,972,750	\$3,823,499	+56.2%
Average Sales Price	\$467,000	\$260,000	+79.6%	\$426,625	\$347,591	+22.7%
Median Sales Price	\$467,000	\$260,000	+79.6%	\$435,786	\$381,864	+14.1%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



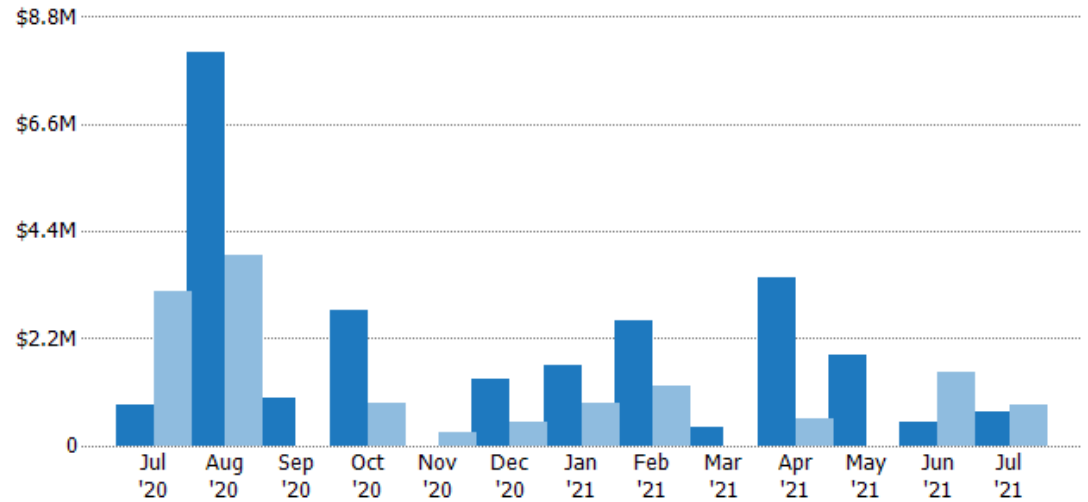
Current Year	2	6	3	5	-	2	3	3	2	5	4	1	2
Prior Year	3	4	-	2	1	1	2	3	-	1	-	1	2
Percent Change from Prior Year	-33%	50%	100%	150%	-100%	100%	50%	0%	100%	400%	100%	0%	0%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



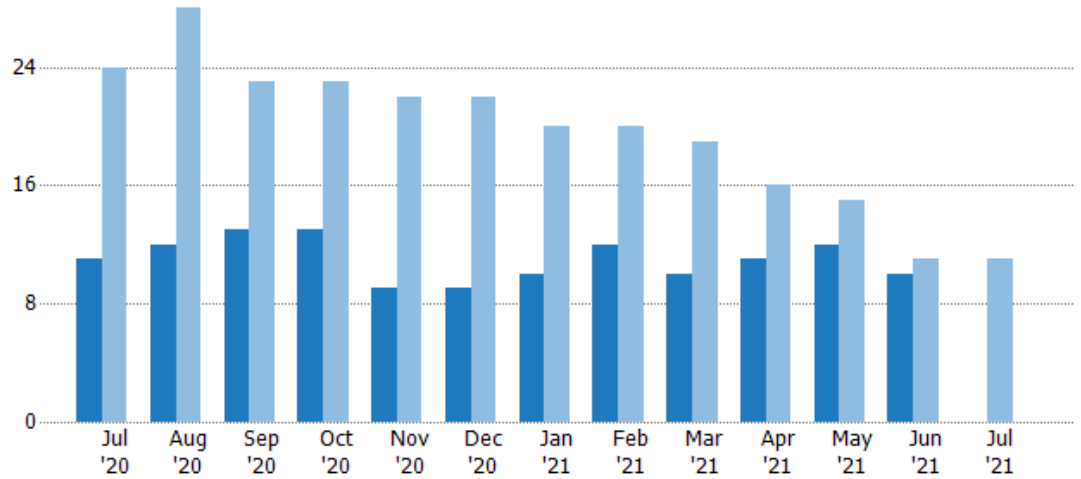
Current Year	\$824K	\$8.06M	\$973K	\$2.77M	-	\$1.38M	\$1.64M	\$2.58M	\$384K	\$3.47M	\$1.85M	\$499K	\$695K
Prior Year	\$3.18M	\$3.9M	-	\$873K	\$289K	\$475K	\$880K	\$1.24M	-	\$545K	-	\$1.5M	\$824K
Percent Change from Prior Year	-74%	107%	100%	217%	-100%	189%	86%	108%	100%	536%	100%	-67%	-16%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



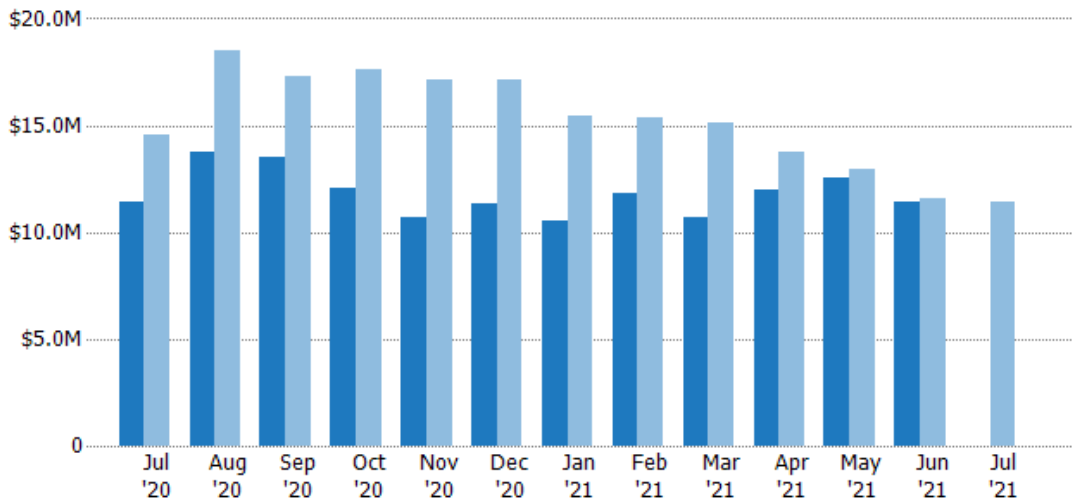
Current Year	11	12	13	13	9	9	10	12	10	11	12	10	-
Prior Year	24	28	23	23	22	22	20	20	19	16	15	11	11
Percent Change from Prior Year	-54%	-57%	-43%	-43%	-59%	-59%	-50%	-40%	-47%	-31%	-20%	-9%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



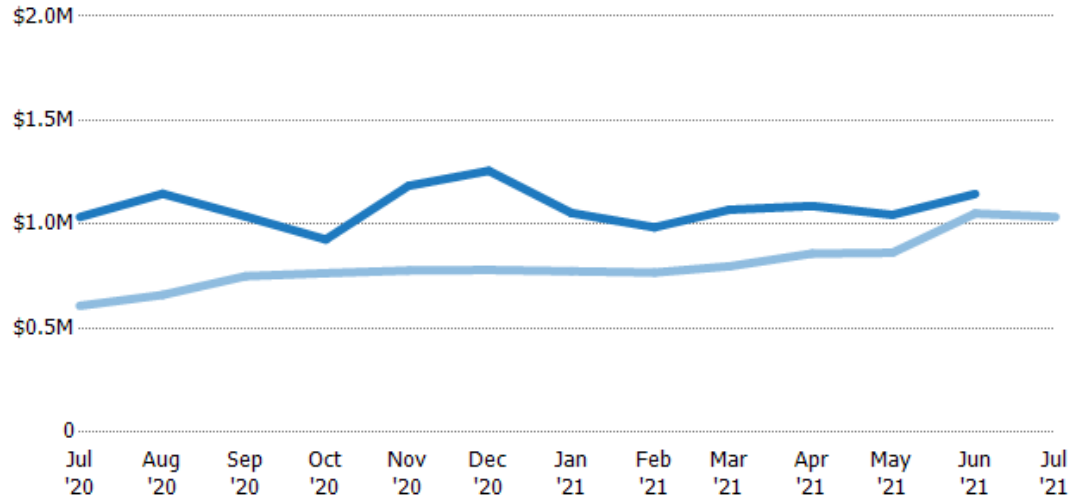
Current Year	\$11.4M	\$13.8M	\$13.5M	\$12M	\$10.7M	\$11.3M	\$10.5M	\$11.8M	\$10.7M	\$12M	\$12.5M	\$11.5M	-
Prior Year	\$14.6M	\$18.5M	\$17.3M	\$17.6M	\$17.1M	\$17.2M	\$15.5M	\$15.4M	\$15.2M	\$13.7M	\$12.9M	\$11.6M	\$11.4M
Percent Change from Prior Year	-22%	-26%	-22%	-32%	-38%	-34%	-32%	-23%	-29%	-13%	-3%	-1%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



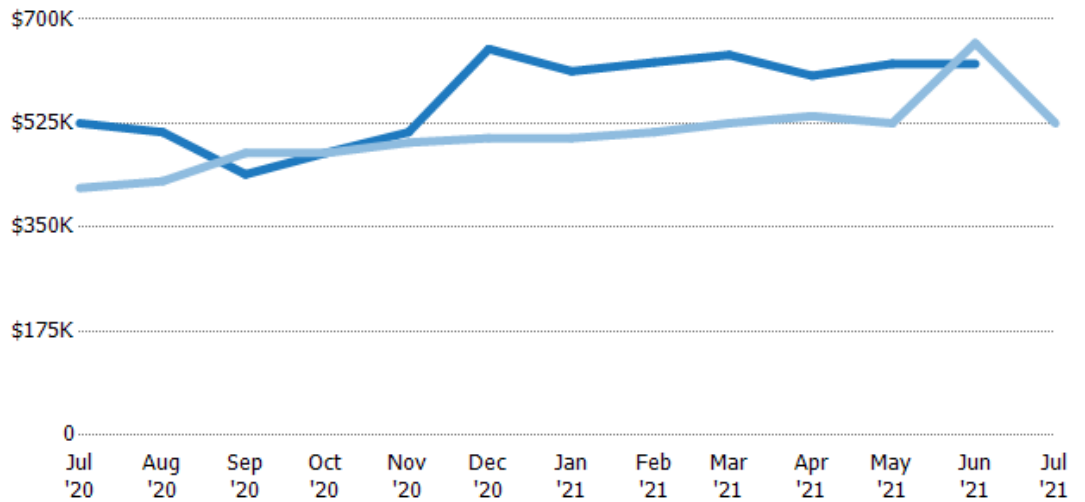
Current Year	\$1.03M	\$1.15M	\$1.04M	\$927K	\$1.18M	\$1.26M	\$1.05M	\$985K	\$1.07M	\$1.09M	\$1.05M	\$1.15M	-
Prior Year	\$608K	\$660K	\$750K	\$765K	\$778K	\$780K	\$774K	\$768K	\$798K	\$859K	\$863K	\$1.05M	\$1.03M
Percent Change from Prior Year	70%	74%	38%	21%	52%	61%	36%	28%	34%	27%	21%	9%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



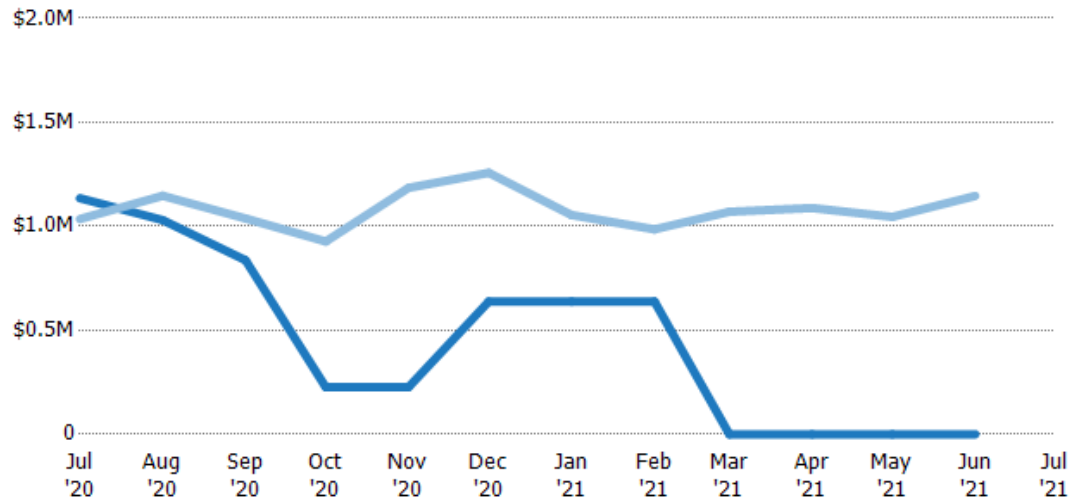
Current Year	\$525K	\$510K	\$439K	\$475K	\$510K	\$650K	\$613K	\$628K	\$640K	\$605K	\$625K	\$625K	-
Prior Year	\$416K	\$428K	\$475K	\$475K	\$493K	\$500K	\$500K	\$510K	\$525K	\$537K	\$525K	\$660K	\$525K
Percent Change from Prior Year	26%	19%	-8%	0%	4%	30%	23%	23%	22%	13%	19%	-5%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



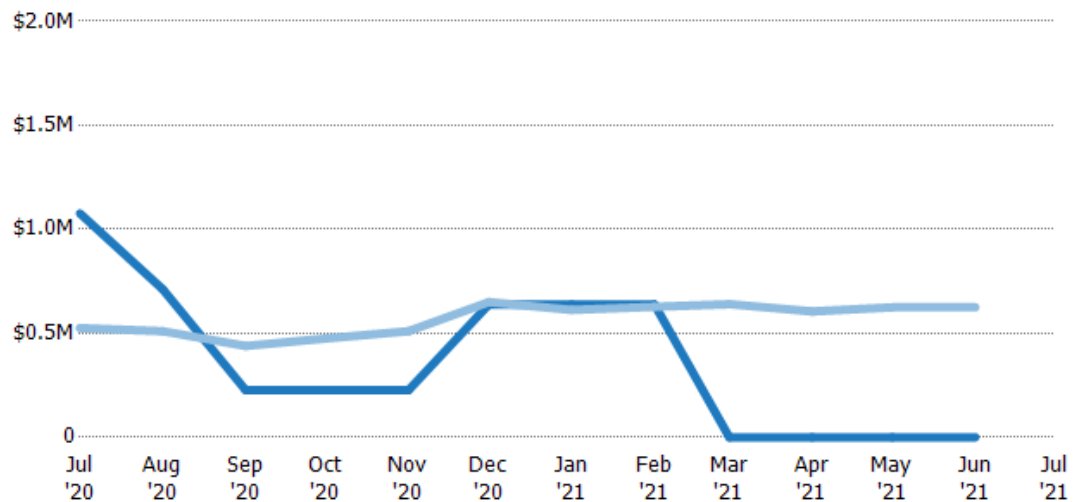
Avg Est Value	\$1.14M	\$1.03M	\$836K	\$226K	\$227K	\$638K	\$638K	\$638K	\$0	\$0	\$0	\$0	-
Avg Listing Price	\$1.03M	\$1.15M	\$1.04M	\$927K	\$1.18M	\$1.26M	\$1.05M	\$985K	\$1.07M	\$1.09M	\$1.05M	\$1.15M	-
Avg Listing Price as a % of Avg Est Value	91%	111%	124%	409%	522%	197%	165%	154%	100%	100%	100%	100%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



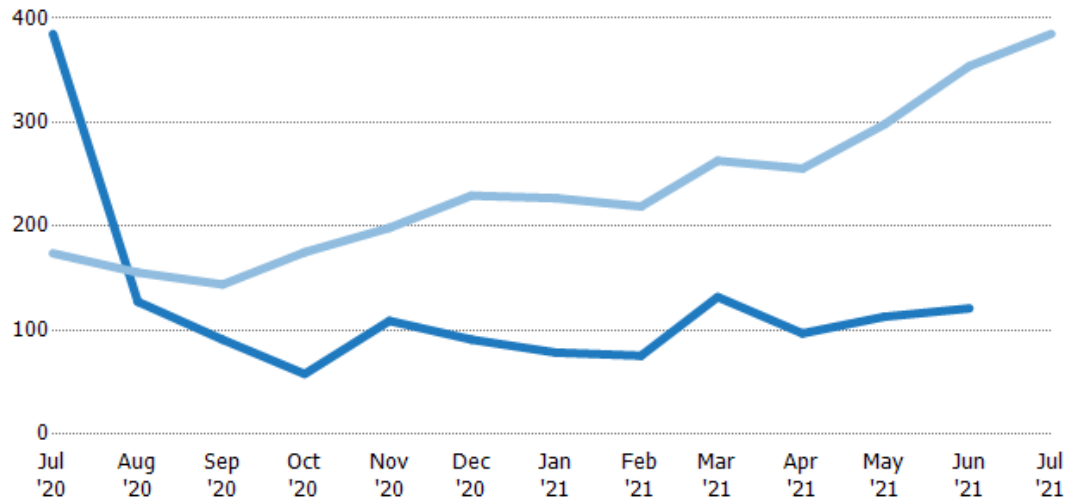
Median Est Value	\$1.08M	\$712K	\$227K	\$227K	\$227K	\$638K	\$638K	\$638K	\$0	\$0	\$0	\$0	-
Median Listing Price	\$525K	\$510K	\$439K	\$475K	\$510K	\$650K	\$613K	\$628K	\$640K	\$605K	\$625K	\$625K	-
Med Listing Price as a % of Med Est Value	49%	72%	194%	209%	225%	102%	96%	98%	100%	100%	100%	100%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



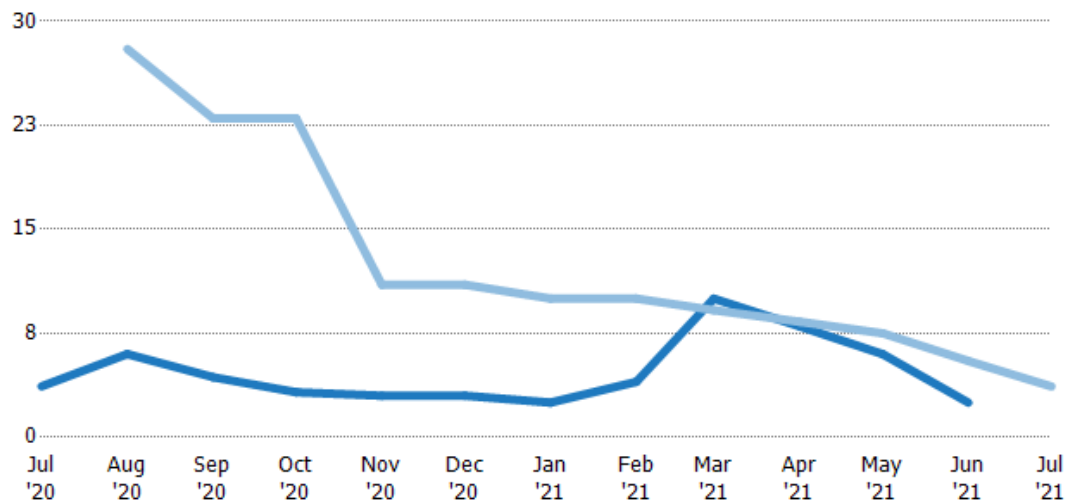
Current Year	385	128	91	58	109	91	78.5	75.5	132	97	113	121	-
Prior Year	174	156	144	175	199	230	227	219	263	256	298	354	385
Percent Change from Prior Year	121%	-18%	-37%	-67%	-45%	-60%	-65%	-66%	-50%	-62%	-62%	-66%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



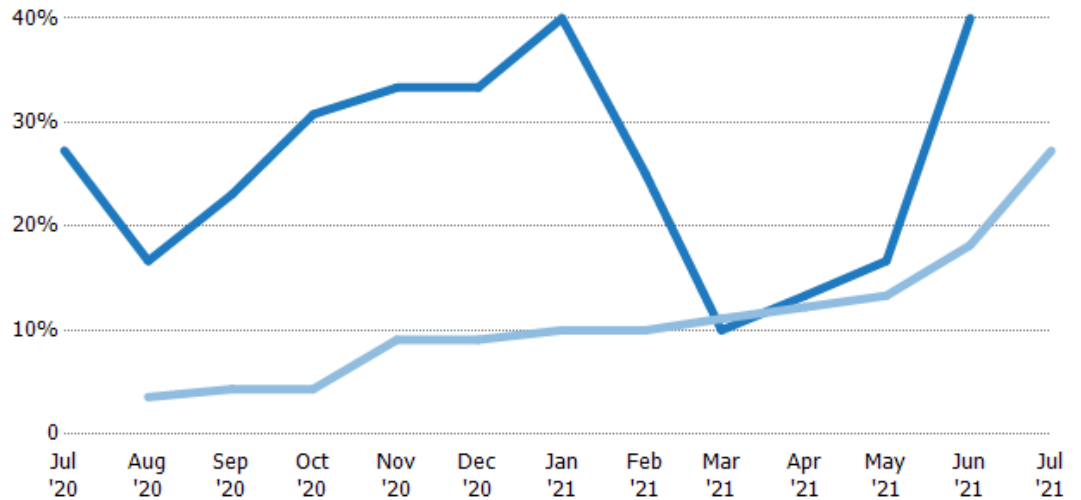
Current Year	3.67	6	4.33	3.25	3	3	2.5	4	10	8	6	2.5	-
Prior Year	-	28	23	23	11	11	10	10	9.17	8.33	7.5	5.5	3.67
Percent Change from Prior Year	100%	-79%	-81%	-86%	-73%	-73%	-75%	-60%	100%	40%	-20%	-55%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



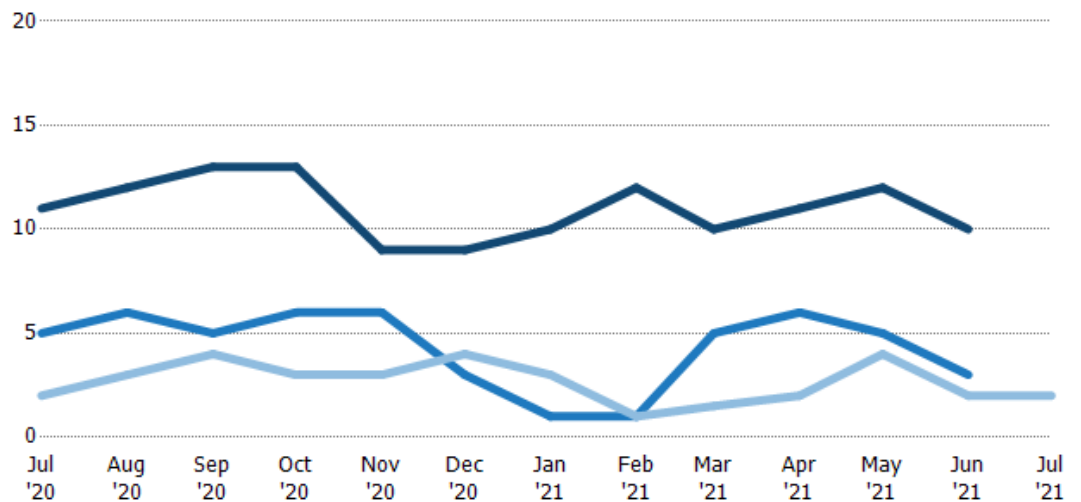
Current Year	27%	17%	23%	31%	33%	33%	40%	25%	10%	13%	17%	40%	-
Prior Year	-	4%	4%	4%	9%	9%	10%	10%	11%	12%	13%	18%	27%
Change from Prior Year	-27%	-13%	-19%	-26%	-24%	-24%	-30%	-15%	-10%	-7%	-3%	-22%	27%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



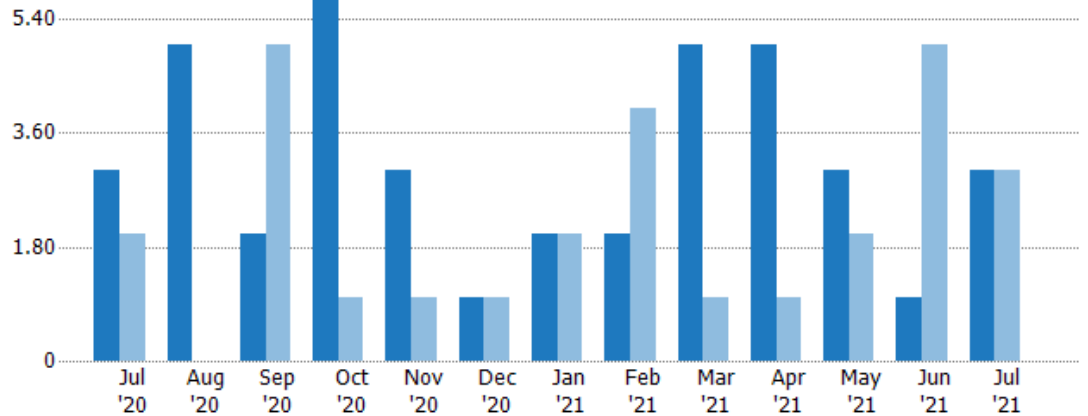
Active	11	12	13	13	9	9	10	12	10	11	12	10	-
Pending	5	6	5	6	6	3	1	1	5	6	5	3	-
Sold	2	3	4	3	3	4	3	1	1.5	2	4	2	2

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



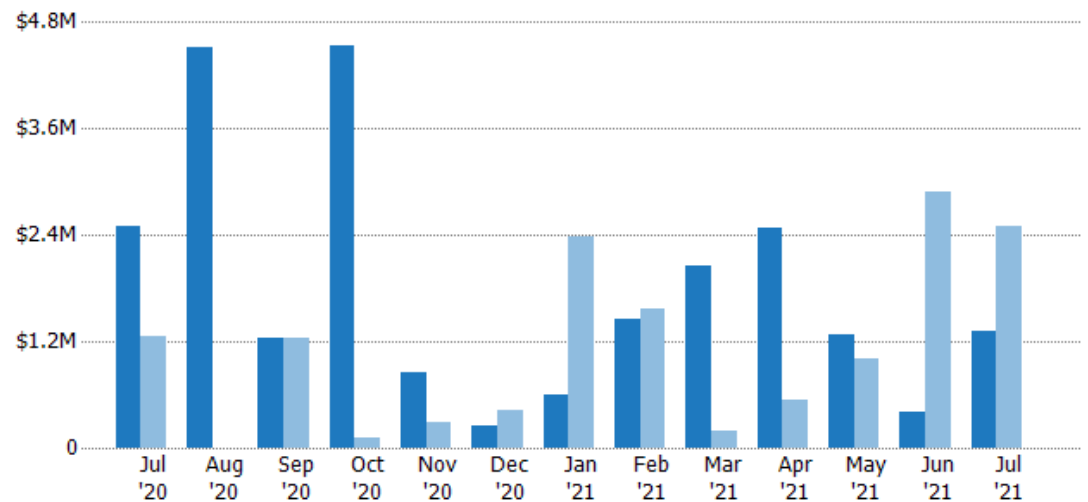
Current Year	3	5	2	6	3	1	2	2	5	5	3	1	3
Prior Year	2	-	5	1	1	1	2	4	1	1	2	5	3
Percent Change from Prior Year	50%	100%	-60%	500%	200%	0%	0%	-50%	400%	400%	50%	-80%	0%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



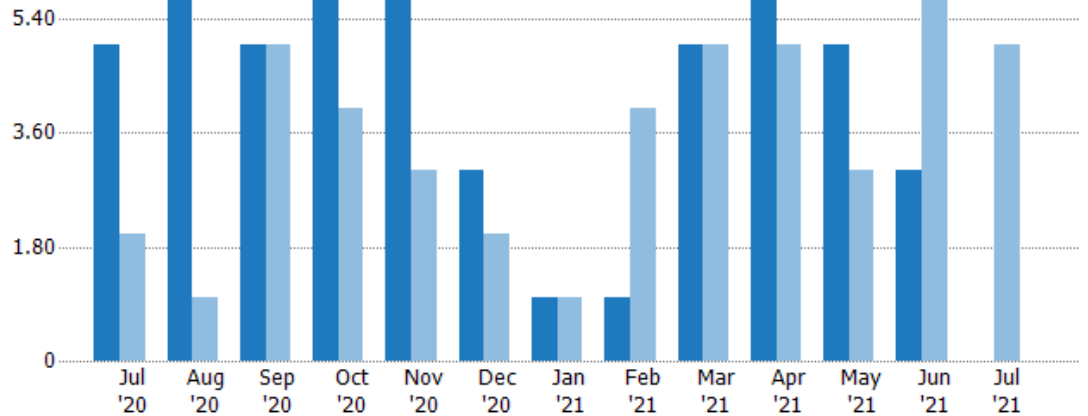
Current Year	\$2.5M	\$4.51M	\$1.24M	\$4.53M	\$859K	\$250K	\$594K	\$1.45M	\$2.06M	\$2.47M	\$1.28M	\$395K	\$1.32M
Prior Year	\$1.25M	-	\$1.23M	\$119K	\$289K	\$424K	\$2.39M	\$1.57M	\$199K	\$545K	\$999K	\$2.88M	\$2.5M
Percent Change from Prior Year	100%	100%	1%	3,709%	197%	-41%	-75%	-7%	935%	354%	28%	-86%	-47%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



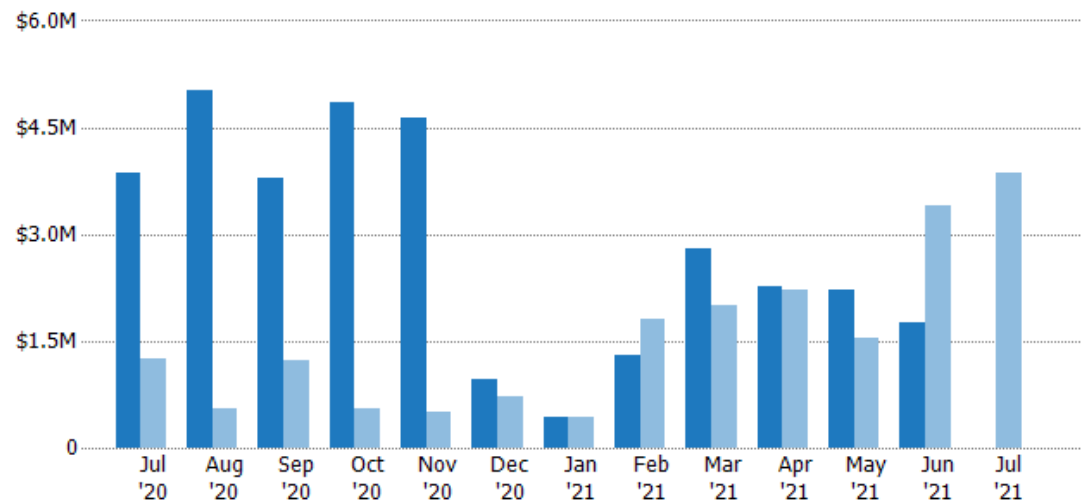
Current Year	5	6	5	6	6	3	1	1	5	6	5	3	-
Prior Year	2	1	5	4	3	2	1	4	5	5	3	6	5
Percent Change from Prior Year	150%	500%	0%	50%	100%	50%	0%	-75%	0%	20%	67%	-50%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



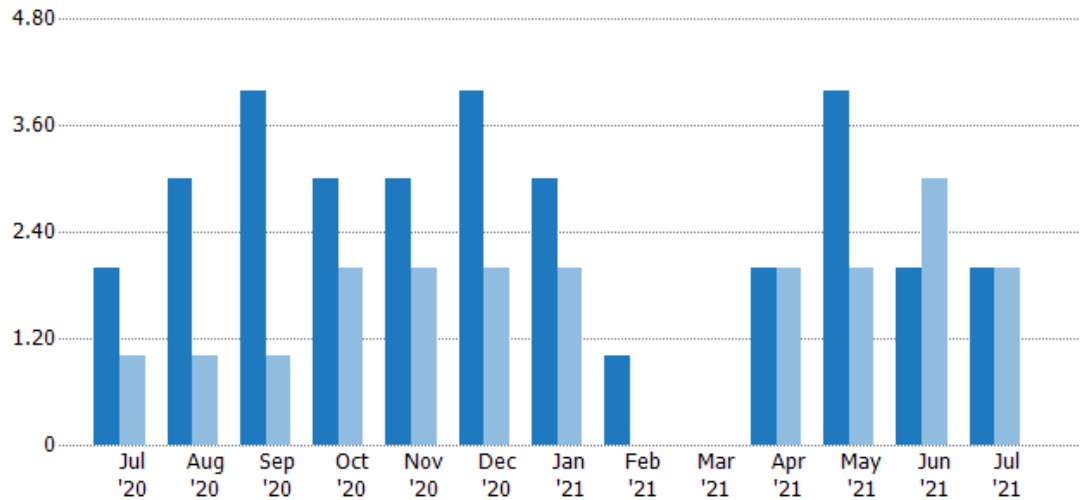
Current Year	\$3.86M	\$5.01M	\$3.79M	\$4.86M	\$4.63M	\$964K	\$439K	\$1.3M	\$2.8M	\$2.27M	\$2.23M	\$1.75M	-
Prior Year	\$1.25M	\$550K	\$1.23M	\$557K	\$503K	\$713K	\$435K	\$1.8M	\$2M	\$2.23M	\$1.54M	\$3.4M	\$3.86M
Percent Change from Prior Year	209%	811%	208%	772%	820%	35%	1%	-28%	40%	2%	44%	-48%	-100%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



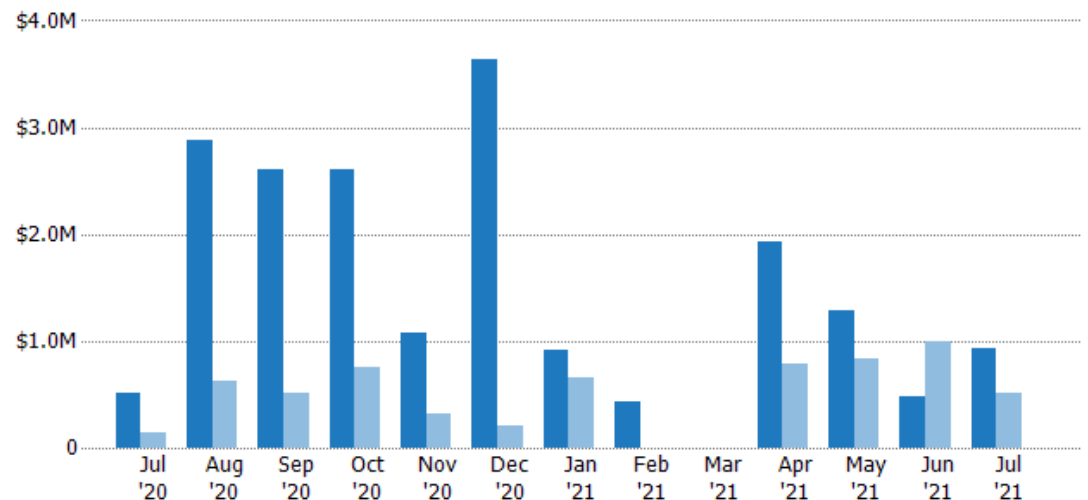
Current Year	2	3	4	3	3	4	3	1	-	2	4	2	2
Prior Year	1	1	1	2	2	2	2	-	-	2	2	3	2
Percent Change from Prior Year	100%	200%	300%	50%	50%	100%	50%	100%	-	0%	100%	-33%	0%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



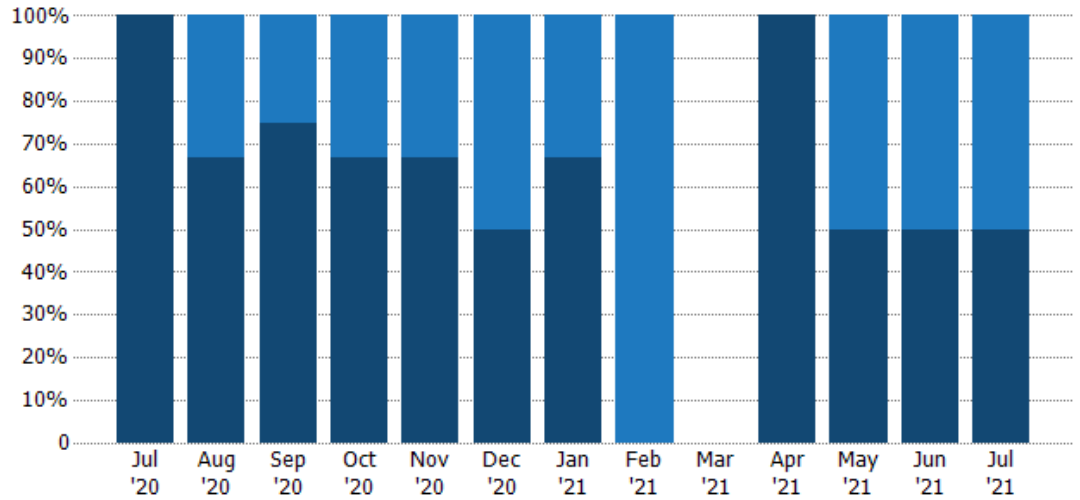
Current Year	\$520K	\$2.88M	\$2.61M	\$2.6M	\$1.07M	\$3.63M	\$914K	\$425K	-	\$1.94M	\$1.29M	\$478K	\$934K
Prior Year	\$135K	\$630K	\$510K	\$755K	\$318K	\$202K	\$665K	-	-	\$793K	\$843K	\$1M	\$520K
Percent Change from Prior Year	285%	357%	411%	244%	237%	1,701%	37%	100%	-	144%	53%	-52%	80%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



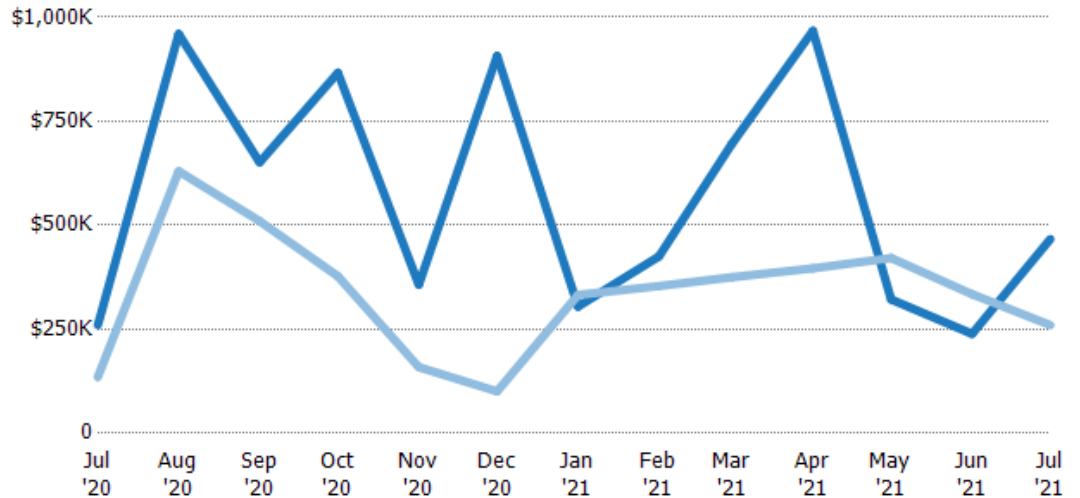
Condo/Townhouse	-	33%	25%	33%	33%	50%	33%	100%	-	-	50%	50%	50%
Single Family Residence	100%	67%	75%	67%	67%	50%	67%	-	-	100%	50%	50%	50%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



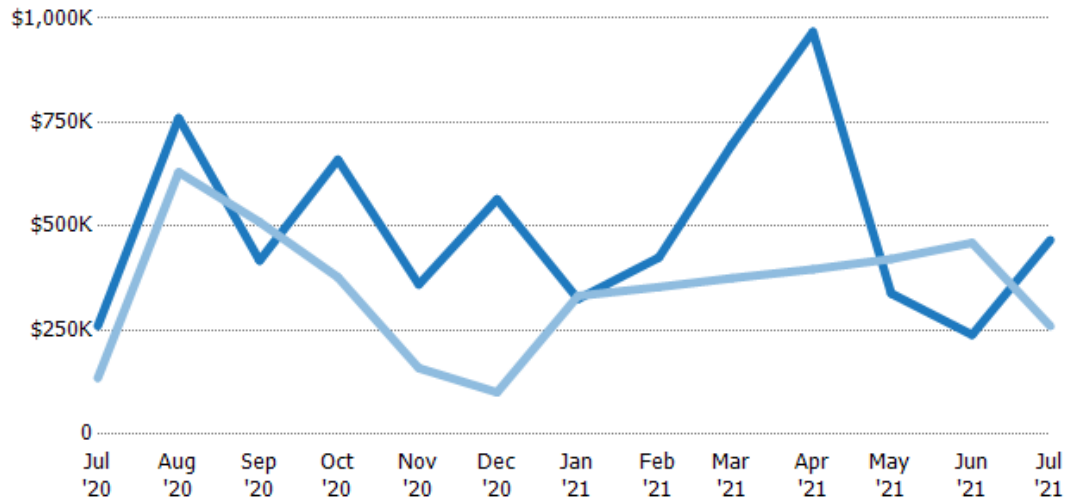
Current Year	\$260K	\$960K	\$651K	\$867K	\$357K	\$907K	\$305K	\$425K	\$696K	\$968K	\$322K	\$239K	\$467K
Prior Year	\$135K	\$630K	\$510K	\$378K	\$159K	\$101K	\$333K	\$354K	\$375K	\$397K	\$421K	\$334K	\$260K
Percent Change from Prior Year	93%	52%	28%	130%	125%	800%	-8%	100%	122%	144%	-24%	-29%	80%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



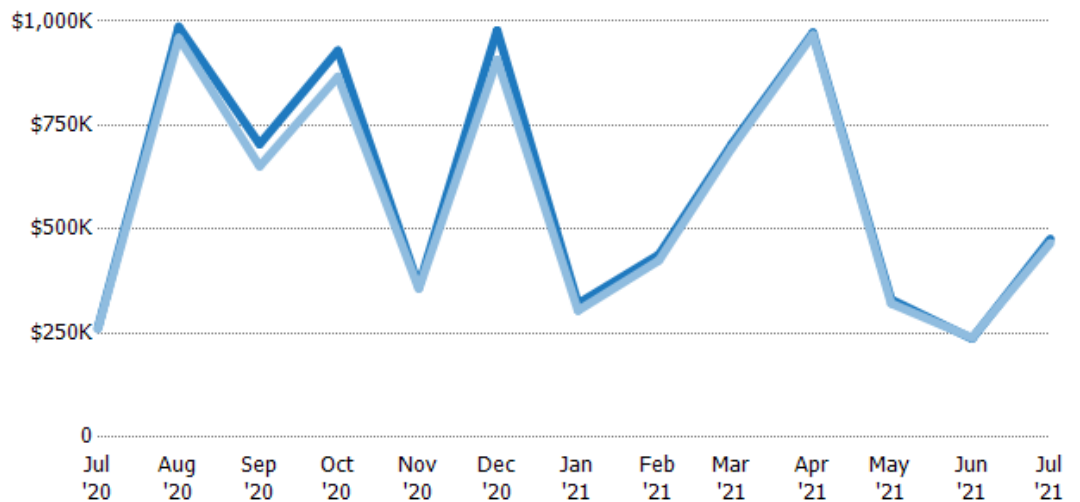
Current Year	\$260K	\$760K	\$418K	\$660K	\$360K	\$565K	\$325K	\$425K	\$696K	\$968K	\$339K	\$239K	\$467K
Prior Year	\$135K	\$630K	\$510K	\$378K	\$159K	\$101K	\$333K	\$354K	\$375K	\$397K	\$421K	\$460K	\$260K
Percent Change from Prior Year	93%	21%	-18%	75%	126%	461%	-2%	100%	122%	144%	-20%	-48%	80%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



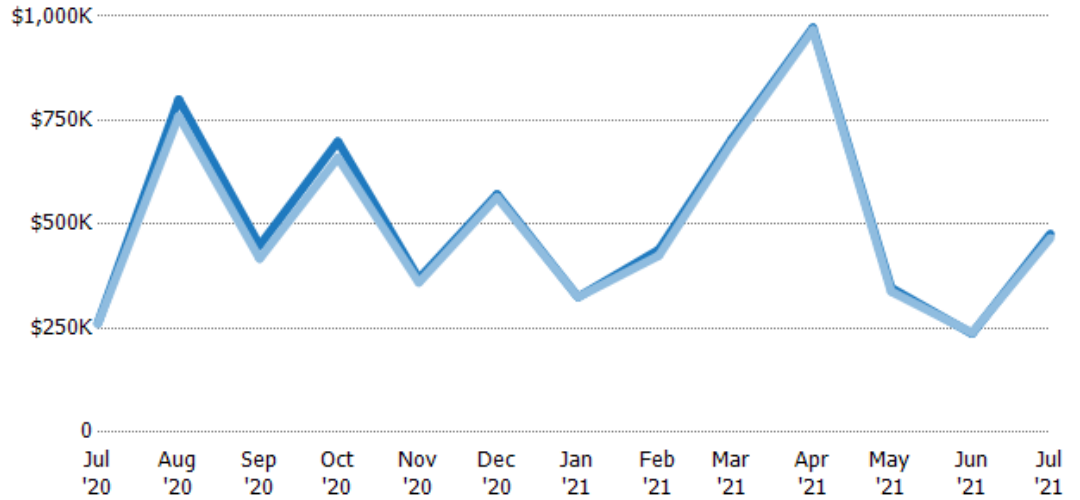
Avg List Price	\$262K	\$987K	\$705K	\$930K	\$363K	\$978K	\$321K	\$439K	\$706K	\$973K	\$331K	\$237K	\$477K
Avg Sales Price	\$260K	\$960K	\$651K	\$867K	\$357K	\$907K	\$305K	\$425K	\$696K	\$968K	\$322K	\$239K	\$467K
Avg Sales Price as a % of Avg List Price	99%	97%	92%	93%	98%	93%	95%	97%	98%	99%	97%	101%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



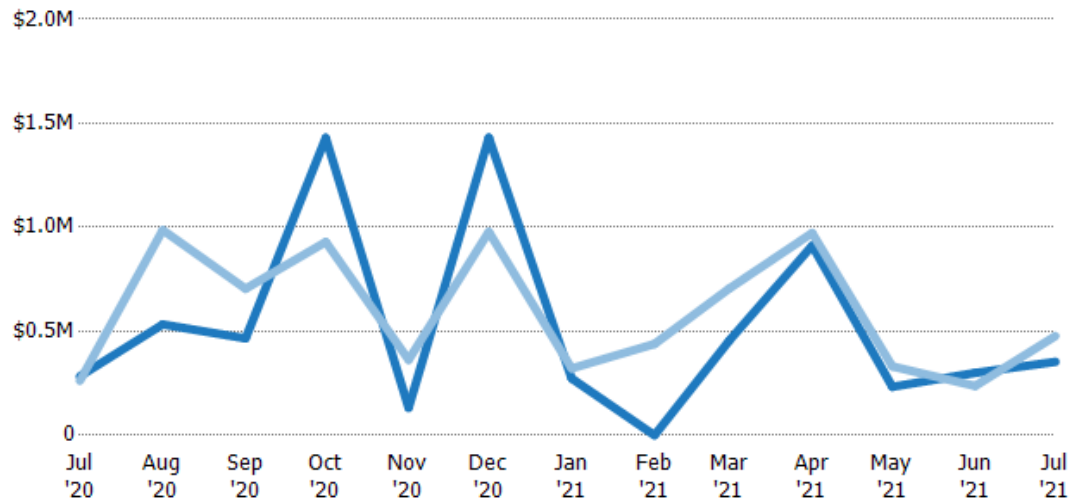
Median List Price	\$262K	\$800K	\$449K	\$699K	\$369K	\$572K	\$325K	\$439K	\$706K	\$973K	\$347K	\$237K	\$477K
Median Sales Price	\$260K	\$760K	\$418K	\$660K	\$360K	\$565K	\$325K	\$425K	\$696K	\$968K	\$339K	\$239K	\$467K
Med Sales Price as a % of Med List Price	99%	95%	93%	94%	98%	99%	100%	97%	98%	99%	98%	101%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



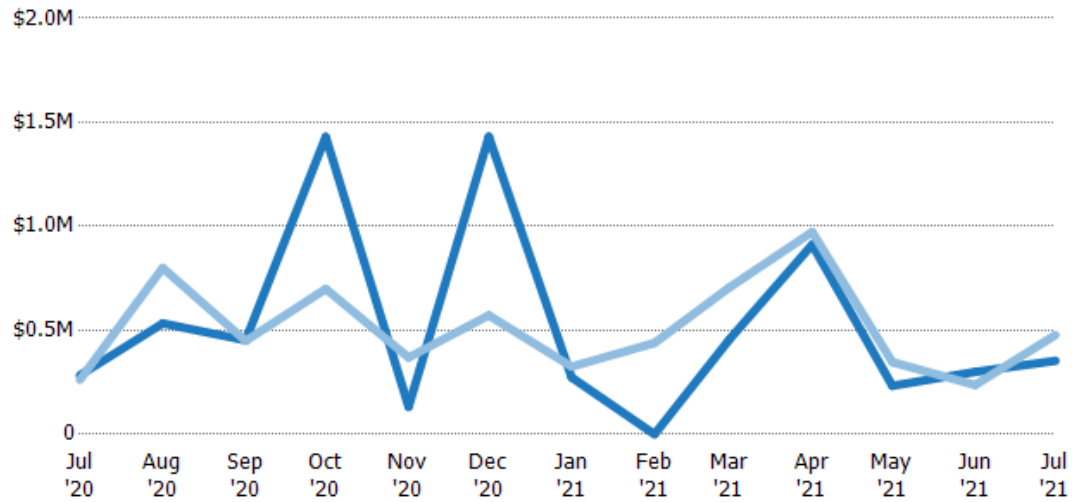
Avg Est Value	\$284K	\$533K	\$466K	\$1.43M	\$132K	\$1.43M	\$273K	\$0	\$456K	\$912K	\$233K	\$300K	\$353K
Avg Sales Price	\$262K	\$987K	\$705K	\$930K	\$363K	\$978K	\$321K	\$439K	\$706K	\$973K	\$331K	\$237K	\$477K
Avg Sales Price as a % of Avg Est Value	92%	185%	151%	65%	274%	68%	118%	100%	103%	107%	142%	79%	135%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$284K	\$533K	\$452K	\$1.43M	\$132K	\$1.43M	\$273K	\$0	\$456K	\$912K	\$233K	\$300K	\$353K
Median Sales Price	\$262K	\$800K	\$449K	\$699K	\$369K	\$572K	\$325K	\$439K	\$706K	\$973K	\$347K	\$237K	\$477K
Med Sales Price as a % of Med Est Value	92%	150%	99%	49%	279%	40%	119%	100%	103%	107%	149%	79%	135%