

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	17	34	-50%	121	131	-7.6%
New Listing Volume	\$13,626,000	\$34,687,899	-60.7%	\$110,502,899	\$115,874,548	-4.6%
Active Listing Count	—	93	—	N/A	N/A	
Active Listing Volume	—	\$102,639,200	—	N/A	N/A	
Average Listing Price	—	\$1,103,647	—	\$1,353,189	\$1,081,797	+25.1%
Median Listing Price	—	\$695,000	—	\$725,288	\$698,101	+3.9%
Median Days in RPR	—	112	—	93.84	151.51	-38.1%
Months of Inventory	—	10.3	-100%	4.5	8.7	-48.7%
Absorption Rate	—	9.68%	—	22.33%	11.46%	+10.9%
Sales Activity Charts Metrics						
New Pending Sales Count	15	44	-65.9%	124	120	+3.3%
New Pending Sales Volume	\$14,075,000	\$36,823,498	-61.8%	\$116,931,399	\$95,399,048	+22.6%
Pending Sales Count	—	44	—	N/A	N/A	
Pending Sales Volume	—	\$37,502,498	—	N/A	N/A	
Closed Sales Count	14	20	-30%	107	69	+55.1%
Closed Sales Volume	\$12,693,500	\$15,841,167	-19.9%	\$96,359,173	\$49,948,917	+92.9%
Average Sales Price	\$906,679	\$792,058	+14.5%	\$900,553	\$723,897	+24.4%
Median Sales Price	\$610,000	\$635,000	-3.9%	\$674,916	\$572,775	+17.8%

New Listings

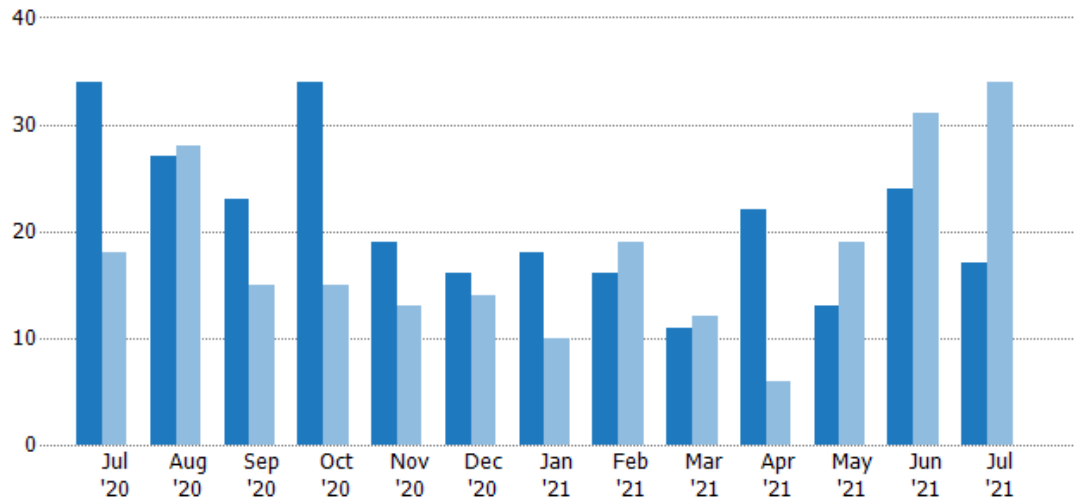
The number of new residential listings that were added each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	17	-50%
Jul '20	34	88.9%
Jul '19	18	111.1%



Current Year	34	27	23	34	19	16	18	16	11	22	13	24	17
Prior Year	18	28	15	15	13	14	10	19	12	6	19	31	34
Percent Change from Prior Year	89%	-4%	53%	127%	46%	14%	80%	-16%	-8%	267%	-32%	-23%	-50%

New Listing Volume

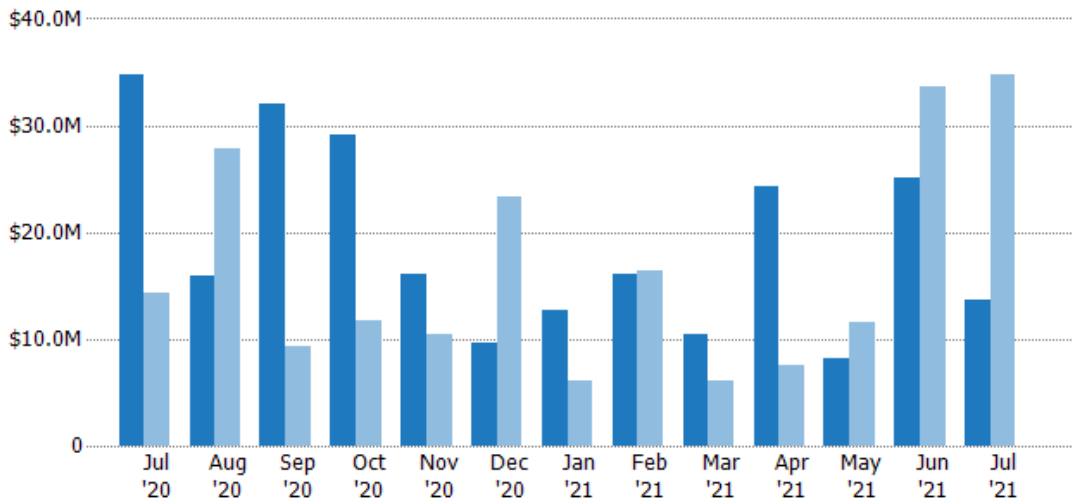
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$13.6M	-60.7%
Jul '20	\$34.7M	142.8%
Jul '19	\$14.3M	72.8%



Current Year	\$34.7M	\$16M	\$32M	\$29.1M	\$16.1M	\$9.58M	\$12.8M	\$16M	\$10.4M	\$24.3M	\$8.23M	\$25.1M	\$13.6M
Prior Year	\$14.3M	\$27.9M	\$9.37M	\$11.8M	\$10.5M	\$23.3M	\$6.01M	\$16.4M	\$6.06M	\$7.54M	\$11.5M	\$33.6M	\$34.7M
Percent Change from Prior Year	143%	-43%	242%	148%	54%	-59%	112%	-3%	72%	222%	-29%	-25%	-61%

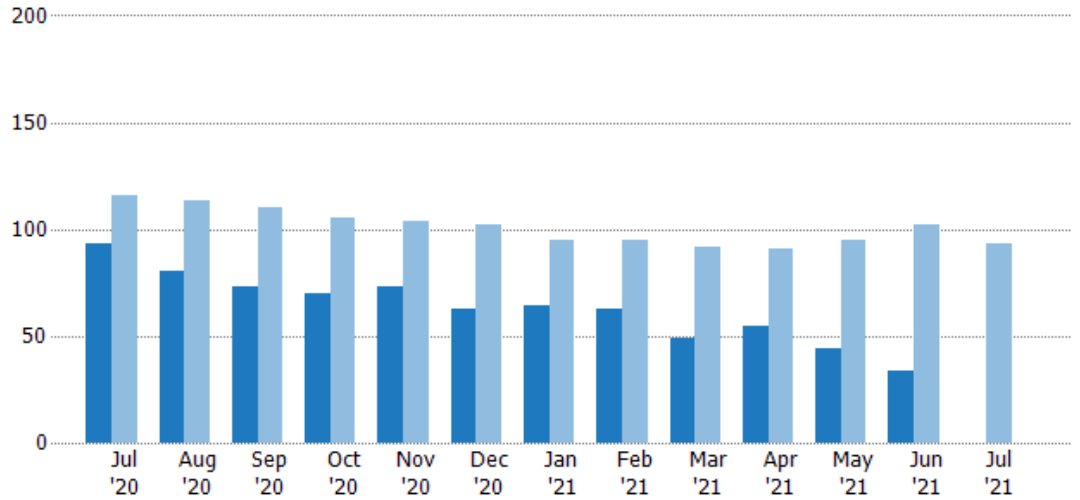
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	93	80	73	70	73	63	64	63	49	55	44	34	-
Prior Year	116	113	110	105	104	102	95	95	92	91	95	102	93
Percent Change from Prior Year	-20%	-29%	-34%	-33%	-30%	-38%	-33%	-34%	-47%	-40%	-54%	-67%	-100%

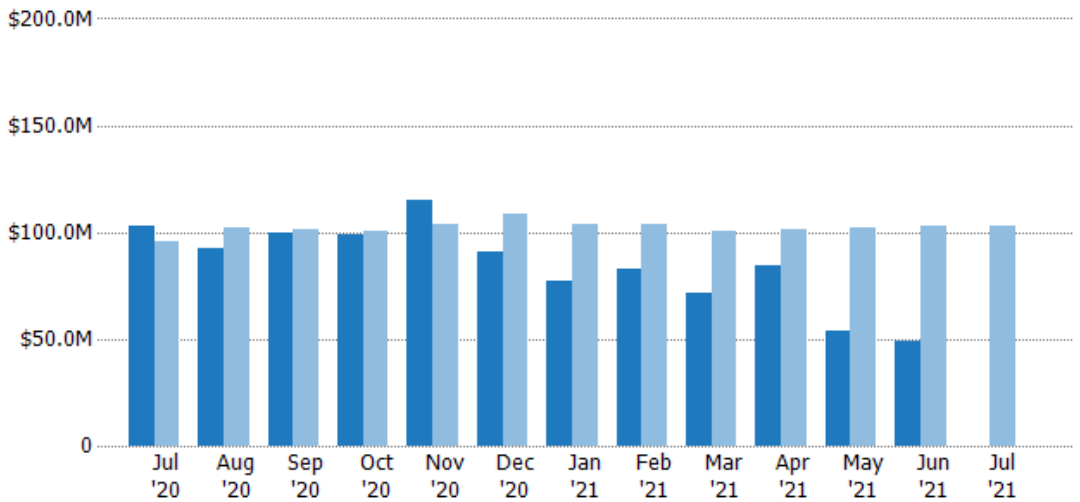
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family



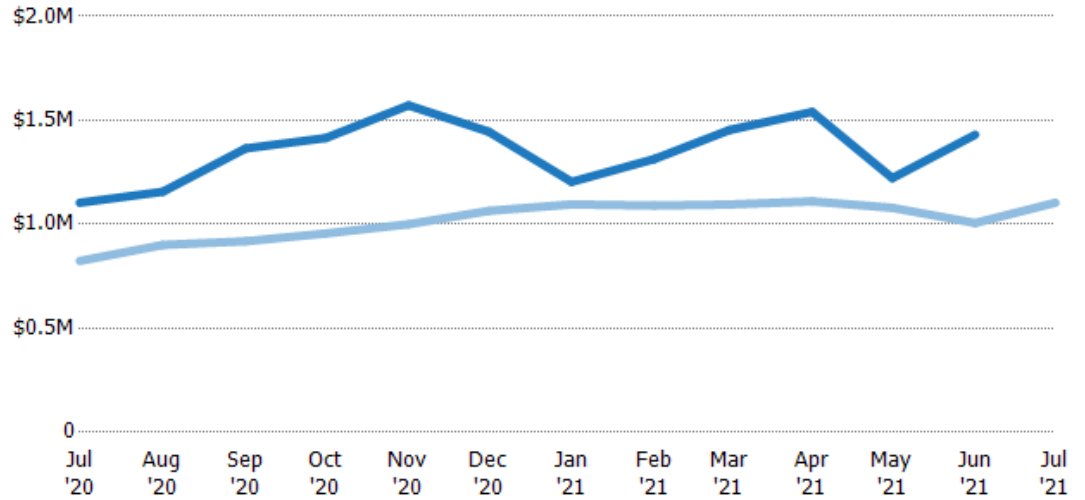
Current Year	\$103M	\$92.5M	\$100M	\$99M	\$115M	\$91M	\$77M	\$82.8M	\$71.2M	\$84.7M	\$53.8M	\$48.6M	-
Prior Year	\$95.5M	\$102M	\$101M	\$100M	\$104M	\$109M	\$104M	\$104M	\$101M	\$101M	\$103M	\$103M	\$103M
Percent Change from Prior Year	7%	-9%	-1%	-1%	10%	-16%	-26%	-20%	-29%	-16%	-48%	-53%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family

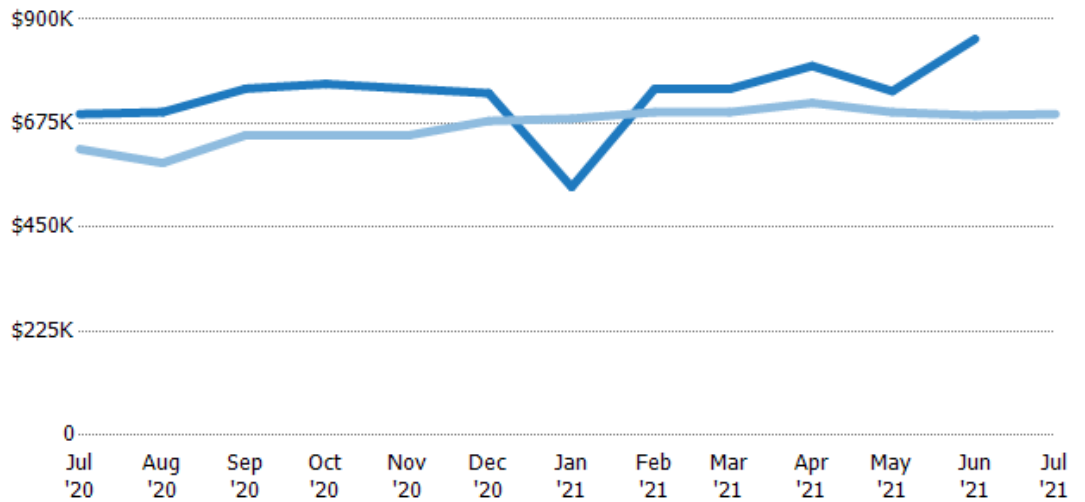


Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family

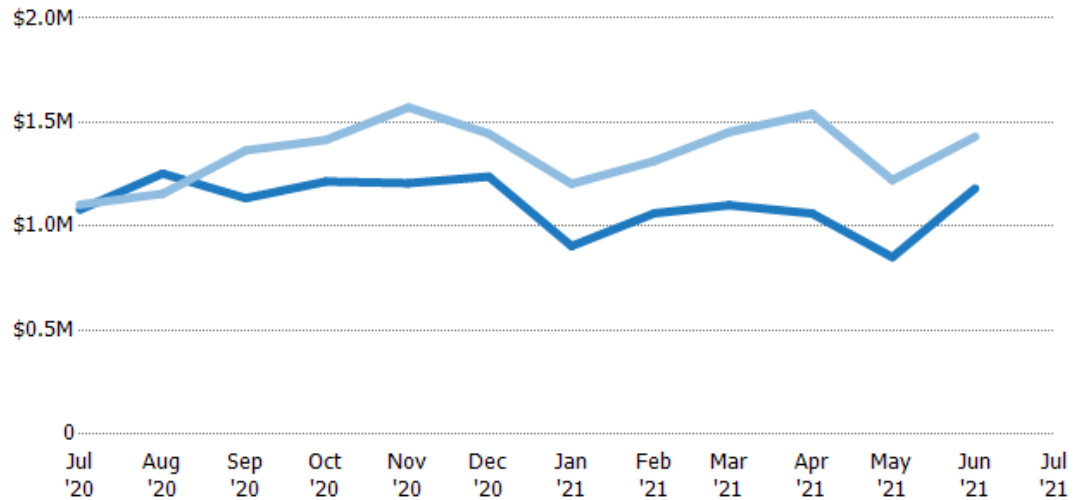


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



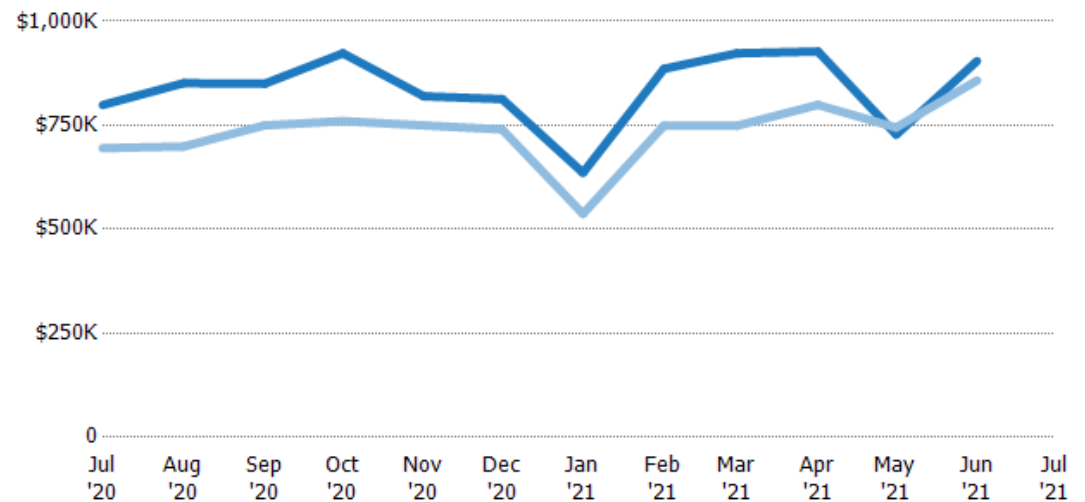
Avg Est Value	\$1.08M	\$1.25M	\$1.13M	\$1.21M	\$1.21M	\$1.24M	\$905K	\$1.06M	\$1.1M	\$1.06M	\$851K	\$1.18M	-
Avg Listing Price	\$1.1M	\$1.16M	\$1.36M	\$1.41M	\$1.57M	\$1.45M	\$1.2M	\$1.31M	\$1.45M	\$1.54M	\$1.22M	\$1.43M	-
Avg Listing Price as a % of Avg Est Value	102%	92%	120%	116%	130%	117%	133%	124%	132%	145%	144%	121%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



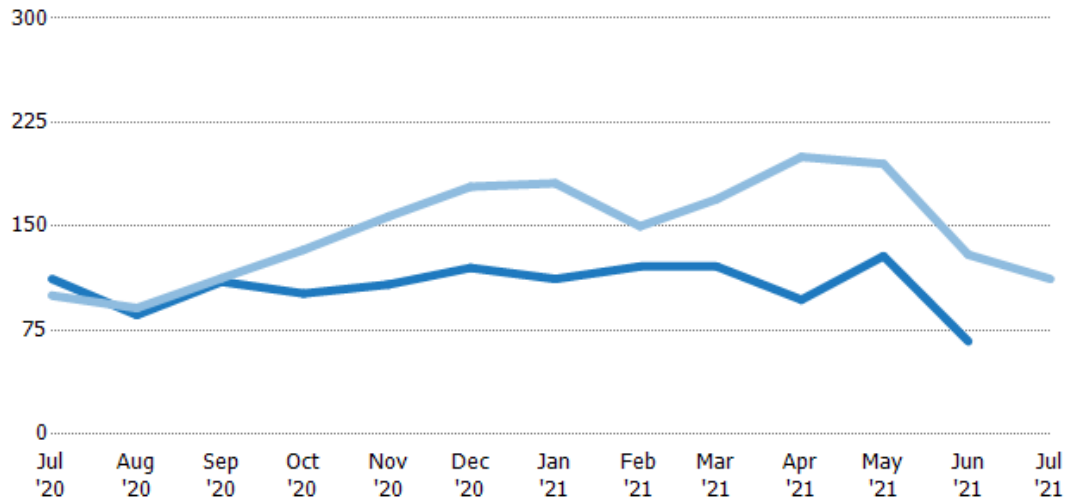
Median Est Value	\$799K	\$851K	\$850K	\$923K	\$820K	\$813K	\$636K	\$886K	\$923K	\$928K	\$728K	\$905K	-
Median Listing Price	\$695K	\$699K	\$750K	\$760K	\$750K	\$740K	\$537K	\$749K	\$749K	\$799K	\$745K	\$858K	-
Med Listing Price as a % of Med Est Value	87%	82%	88%	82%	91%	91%	84%	85%	81%	86%	102%	95%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



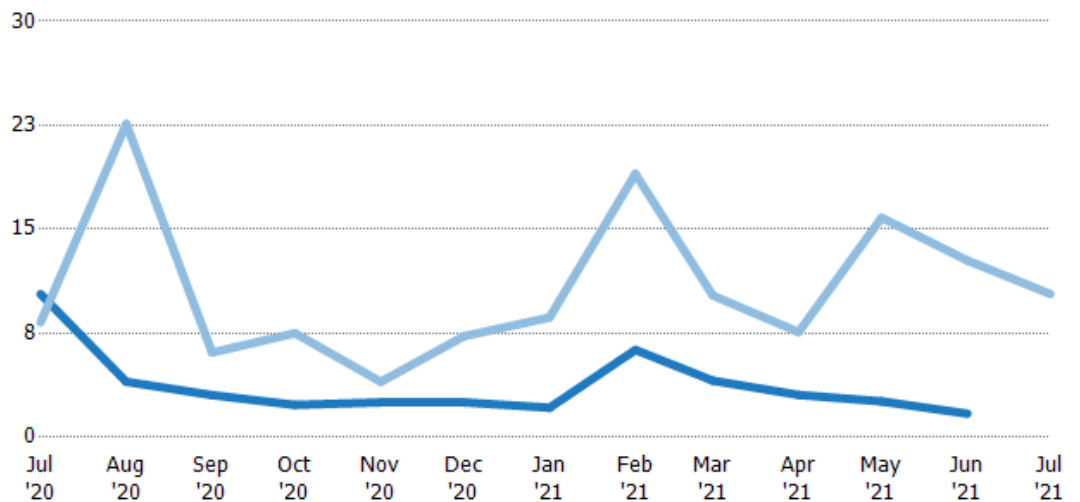
Current Year	112	86	110	102	108	120	112	121	121	97	129	67	-
Prior Year	100	91	113	133	157	179	181	150	170	200	195	130	112
Percent Change from Prior Year	12%	-5%	-2%	-24%	-31%	-33%	-38%	-19%	-29%	-52%	-34%	-48%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



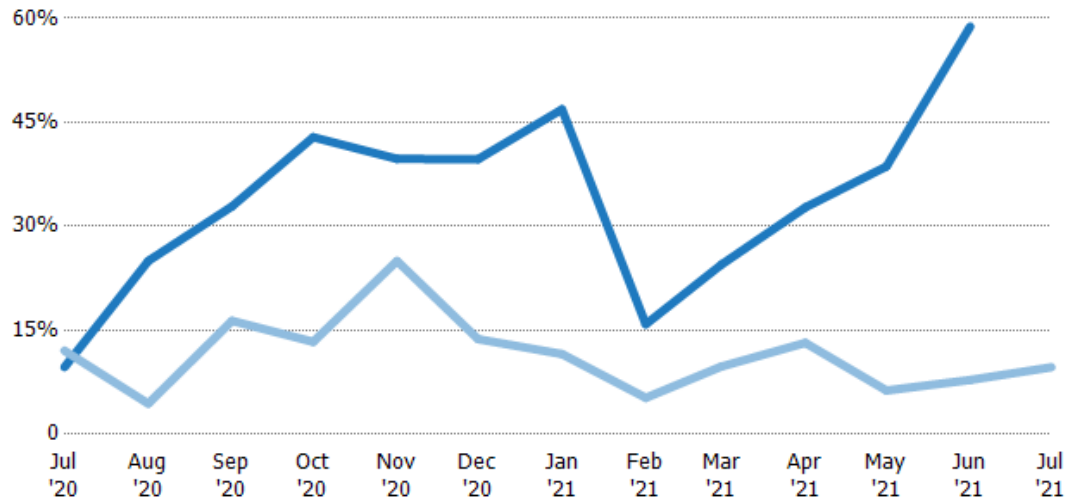
Current Year	10.3	4	3.04	2.33	2.52	2.52	2.13	6.3	4.08	3.06	2.59	1.7	-
Prior Year	8.29	22.6	6.11	7.5	4	7.29	8.64	19	10.2	7.58	15.8	12.8	10.3
Percent Change from Prior Year	25%	-82%	-50%	-69%	-37%	-65%	-75%	-67%	-60%	-60%	-84%	-87%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



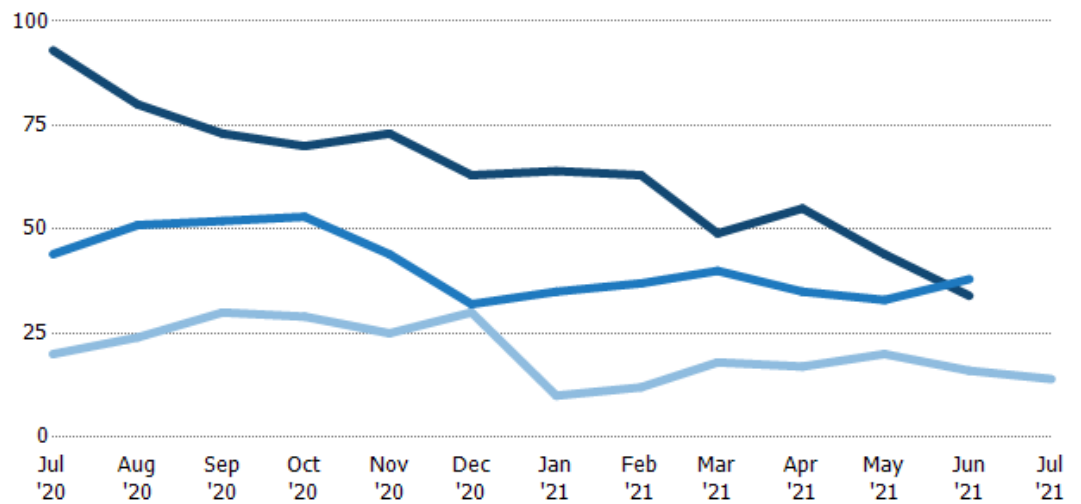
Current Year	10%	25%	33%	43%	40%	40%	47%	16%	24%	33%	39%	59%	-
Prior Year	12%	4%	16%	13%	25%	14%	12%	5%	10%	13%	6%	8%	10%
Change from Prior Year	2%	-21%	-17%	-30%	-15%	-26%	-35%	-11%	-15%	-20%	-32%	-51%	10%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	93	80	73	70	73	63	64	63	49	55	44	34	-
Pending	44	51	52	53	44	32	35	37	40	35	33	38	-
Sold	20	24	30	29	25	30	10	12	18	17	20	16	14

New Pending Sales

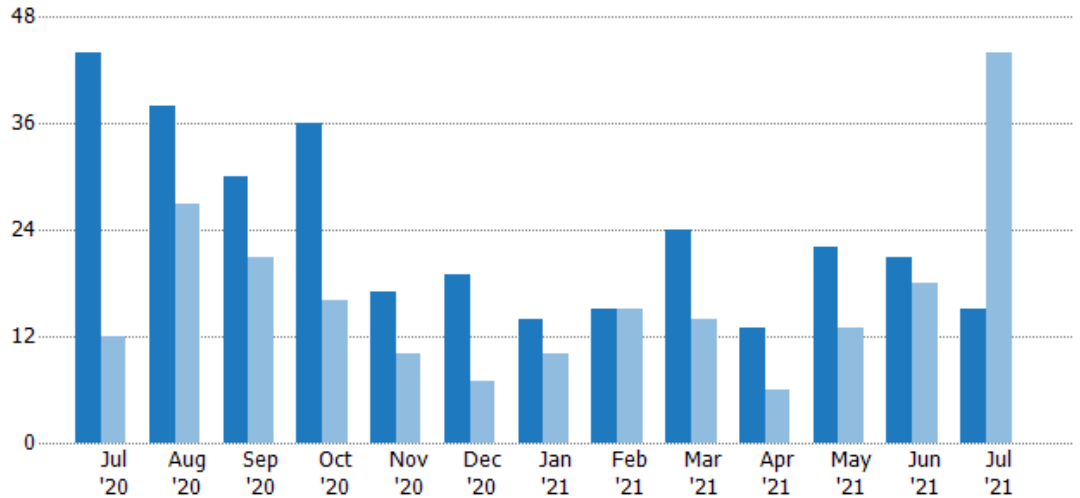
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	15	-65.9%
Jul '20	44	266.7%
Jul '19	12	16.7%



Current Year	44	38	30	36	17	19	14	15	24	13	22	21	15
Prior Year	12	27	21	16	10	7	10	15	14	6	13	18	44
Percent Change from Prior Year	267%	41%	43%	125%	70%	171%	40%	0%	71%	117%	69%	17%	-66%

New Pending Sales Volume

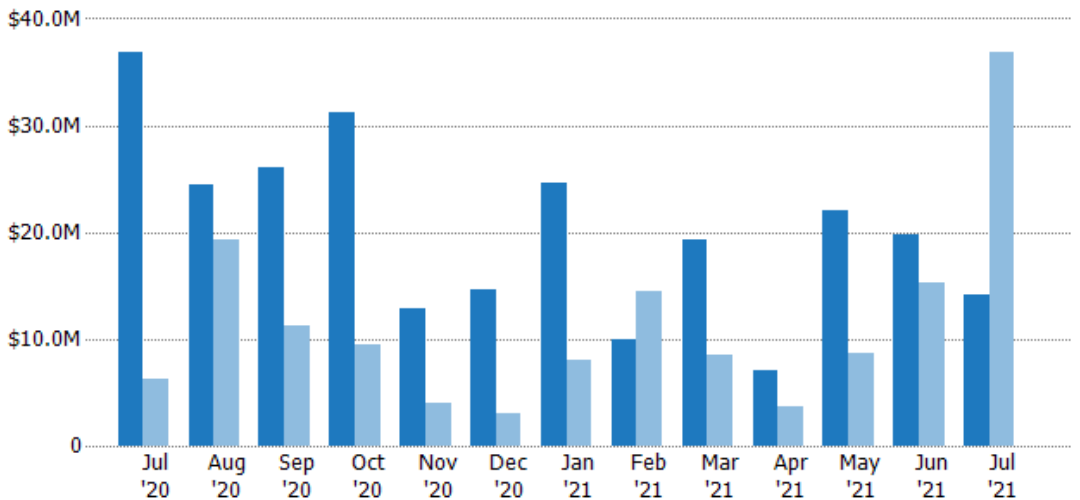
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$14.1M	-61.8%
Jul '20	\$36.8M	492.7%
Jul '19	\$6.21M	-25.6%



Current Year	\$36.8M	\$24.4M	\$26.1M	\$31.3M	\$12.9M	\$14.6M	\$24.6M	\$9.94M	\$19.4M	\$7.02M	\$22.1M	\$19.8M	\$14.1M
Prior Year	\$6.21M	\$19.3M	\$11.3M	\$9.47M	\$3.97M	\$3.03M	\$8.02M	\$14.5M	\$8.52M	\$3.6M	\$8.61M	\$15.3M	\$36.8M
Percent Change from Prior Year	493%	26%	131%	230%	224%	383%	207%	-31%	127%	95%	156%	29%	-62%

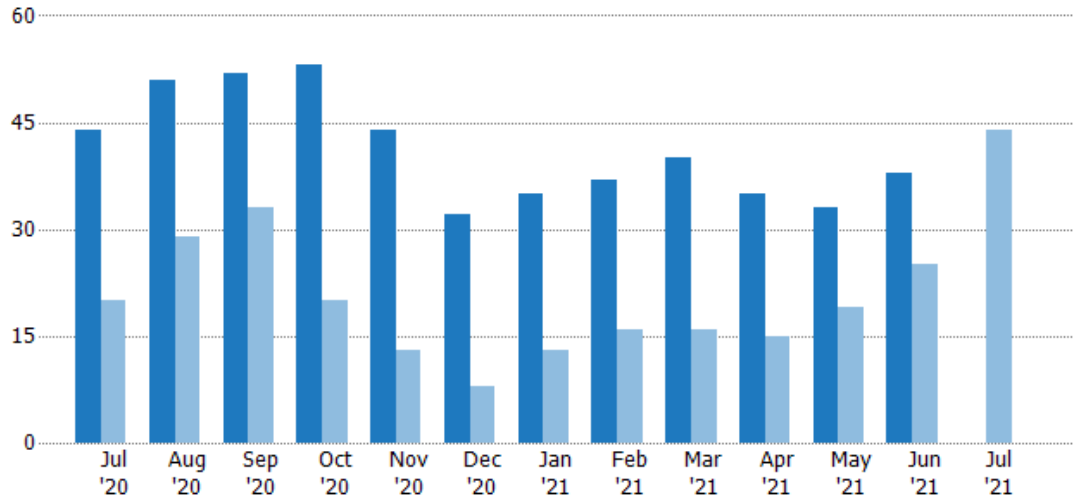
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	44	51	52	53	44	32	35	37	40	35	33	38	-
Prior Year	20	29	33	20	13	8	13	16	16	15	19	25	44
Percent Change from Prior Year	120%	76%	58%	165%	238%	300%	169%	131%	150%	133%	74%	52%	-100%

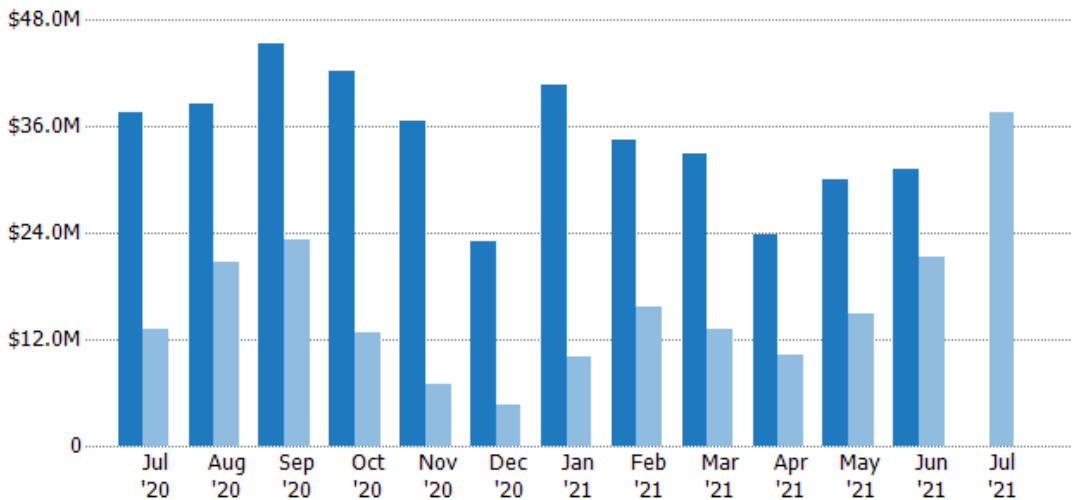
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$37.5M	\$38.6M	\$45.4M	\$42.3M	\$36.6M	\$23M	\$40.8M	\$34.5M	\$33M	\$23.8M	\$30M	\$31.1M	-
Prior Year	\$13.2M	\$20.8M	\$23.2M	\$12.8M	\$7.02M	\$4.54M	\$10.1M	\$15.6M	\$13.1M	\$10.3M	\$15M	\$21.4M	\$37.5M
Percent Change from Prior Year	183%	86%	96%	230%	421%	408%	303%	121%	151%	132%	100%	45%	-100%

Closed Sales

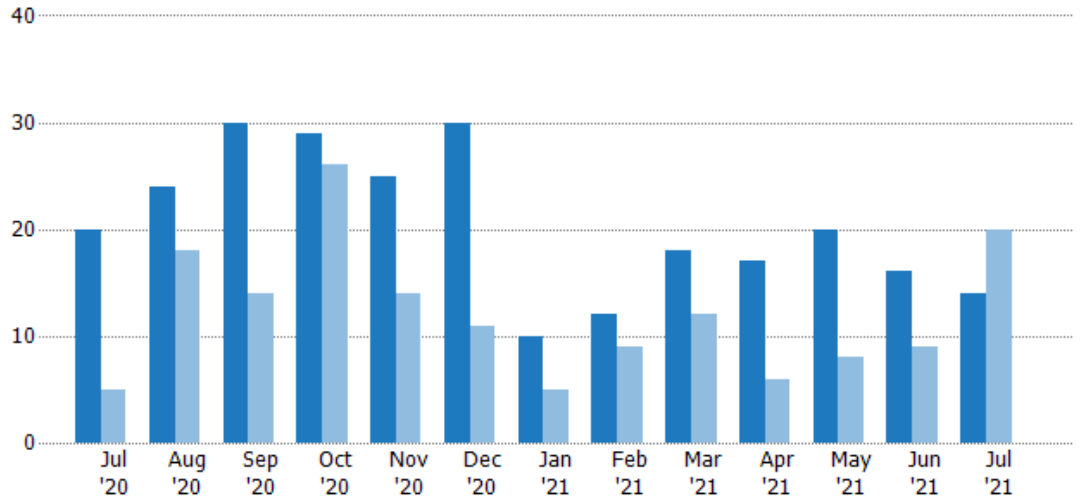
The total number of residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	14	-30%
Jul '20	20	300%
Jul '19	5	160%



Current Year	20	24	30	29	25	30	10	12	18	17	20	16	14
Prior Year	5	18	14	26	14	11	5	9	12	6	8	9	20
Percent Change from Prior Year	300%	33%	114%	12%	79%	173%	100%	33%	50%	183%	150%	78%	-30%

Closed Sales Volume

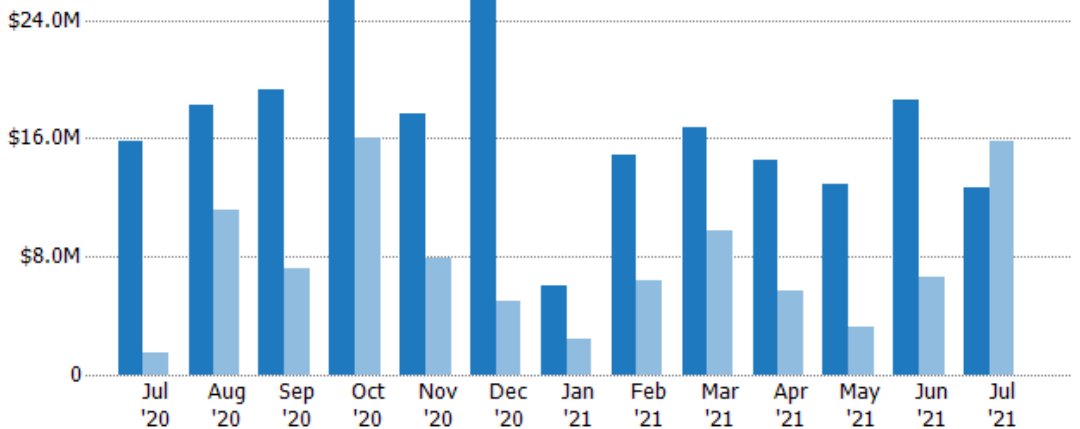
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$12.7M	-19.9%
Jul '20	\$15.8M	951.9%
Jul '19	\$1.51M	245.5%



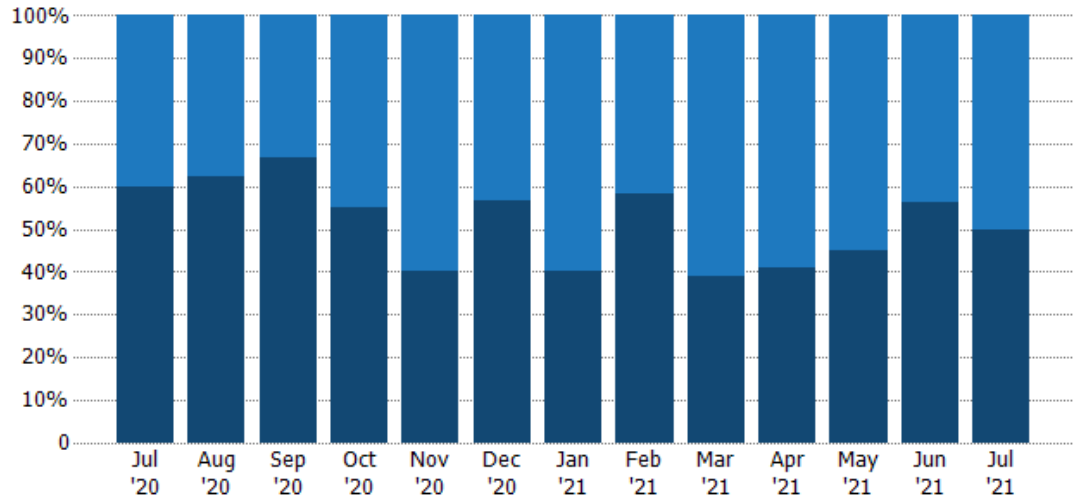
Current Year	\$15.8M	\$18.2M	\$19.3M	\$27.2M	\$17.7M	\$26.4M	\$6M	\$14.9M	\$16.8M	\$14.5M	\$12.9M	\$18.6M	\$12.7M
Prior Year	\$1.51M	\$11.1M	\$7.15M	\$16.1M	\$7.94M	\$4.97M	\$2.39M	\$6.4M	\$9.7M	\$5.71M	\$3.29M	\$6.63M	\$15.8M
Percent Change from Prior Year	952%	64%	170%	69%	122%	430%	151%	132%	73%	154%	293%	181%	-20%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse	40%	38%	33%	45%	60%	43%	60%	42%	61%	59%	55%	44%	50%
Single Family Residence	60%	63%	67%	55%	40%	57%	40%	58%	39%	41%	45%	56%	50%

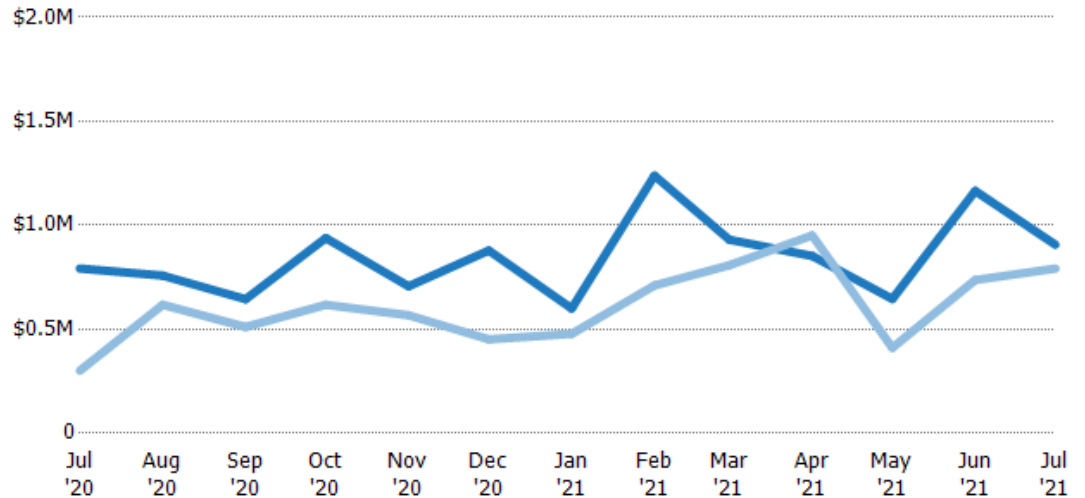
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$907K	14.5%
Jul '20	\$792K	163%
Jul '19	\$301K	32.9%



Current Year	\$792K	\$758K	\$644K	\$939K	\$707K	\$879K	\$600K	\$1.24M	\$931K	\$853K	\$646K	\$1.17M	\$907K
Prior Year	\$301K	\$618K	\$511K	\$618K	\$567K	\$452K	\$478K	\$711K	\$808K	\$951K	\$411K	\$737K	\$792K
Percent Change from Prior Year	163%	23%	26%	52%	25%	95%	26%	74%	15%	-10%	57%	58%	14%

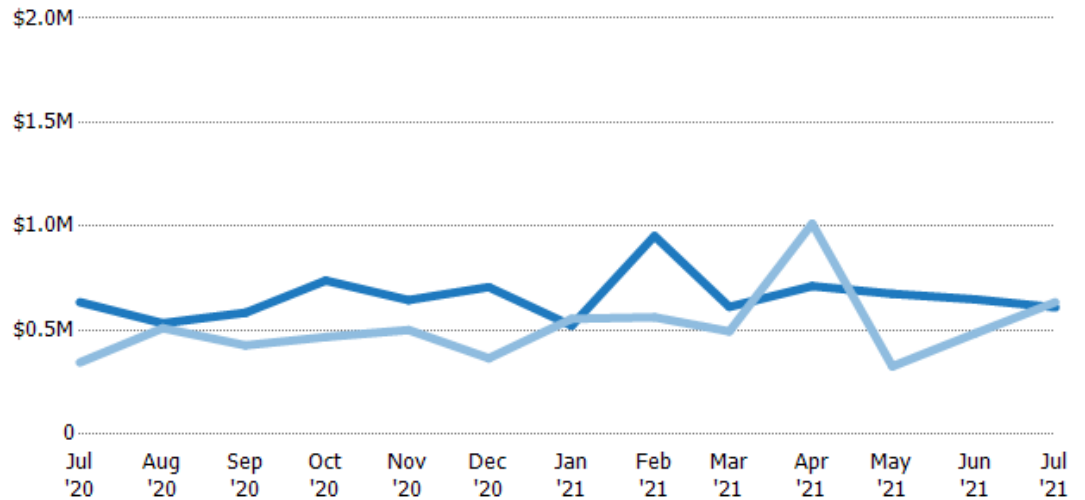
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$610K	-3.9%
Jul '20	\$635K	84.1%
Jul '19	\$345K	1.2%



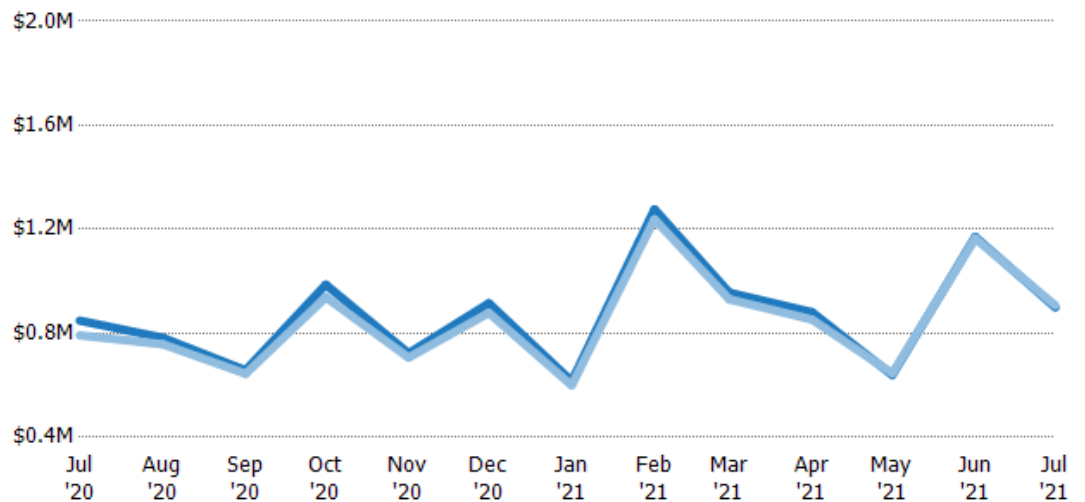
Current Year	\$635K	\$534K	\$585K	\$739K	\$645K	\$708K	\$522K	\$954K	\$613K	\$712K	\$676K	\$649K	\$610K
Prior Year	\$345K	\$510K	\$428K	\$468K	\$501K	\$366K	\$555K	\$563K	\$495K	\$1.01M	\$326K	\$485K	\$635K
Percent Change from Prior Year	84%	5%	37%	58%	29%	94%	-6%	70%	24%	-30%	107%	34%	-4%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672
Property Type:
Condo/Townhouse/Apt., Single
Family



Avg List Price	\$848K	\$783K	\$657K	\$987K	\$723K	\$915K	\$616K	\$1.28M	\$956K	\$881K	\$639K	\$1.17M	\$899K
Avg Sales Price	\$792K	\$758K	\$644K	\$939K	\$707K	\$879K	\$600K	\$1.24M	\$931K	\$853K	\$646K	\$1.17M	\$907K
Avg Sales Price as a % of Avg List Price	93%	97%	98%	95%	98%	96%	97%	97%	97%	97%	101%	100%	101%

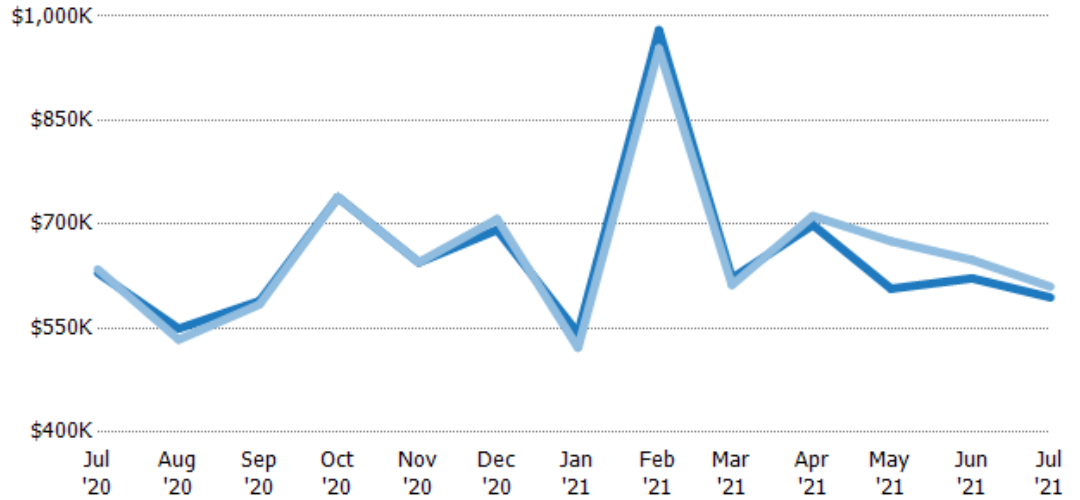
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family



Median List Price	\$630K	\$550K	\$589K	\$739K	\$645K	\$692K	\$543K	\$980K	\$622K	\$699K	\$607K	\$622K	\$595K
Median Sales Price	\$635K	\$534K	\$585K	\$739K	\$645K	\$708K	\$522K	\$954K	\$613K	\$712K	\$676K	\$649K	\$610K
Med Sales Price as a % of Med List Price	101%	97%	99%	100%	100%	102%	96%	97%	98%	102%	111%	104%	103%

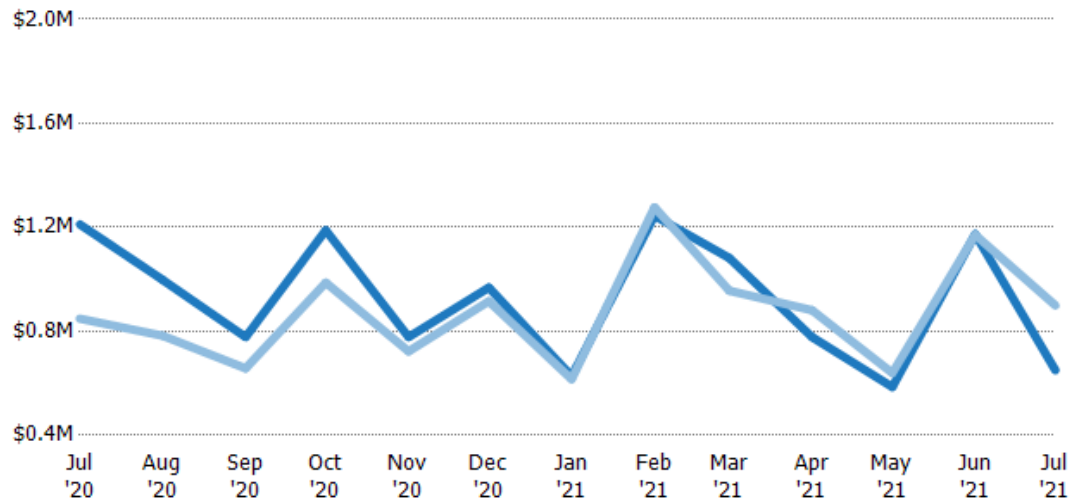
Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family



Avg Est Value	\$1.21M	\$998K	\$778K	\$1.19M	\$778K	\$968K	\$627K	\$1.24M	\$1.08M	\$777K	\$586K	\$1.17M	\$650K
Avg Sales Price	\$848K	\$783K	\$657K	\$987K	\$723K	\$915K	\$616K	\$1.28M	\$956K	\$881K	\$639K	\$1.17M	\$899K
Avg Sales Price as a % of Avg Est Value	70%	78%	85%	83%	93%	95%	98%	103%	88%	113%	109%	100%	138%

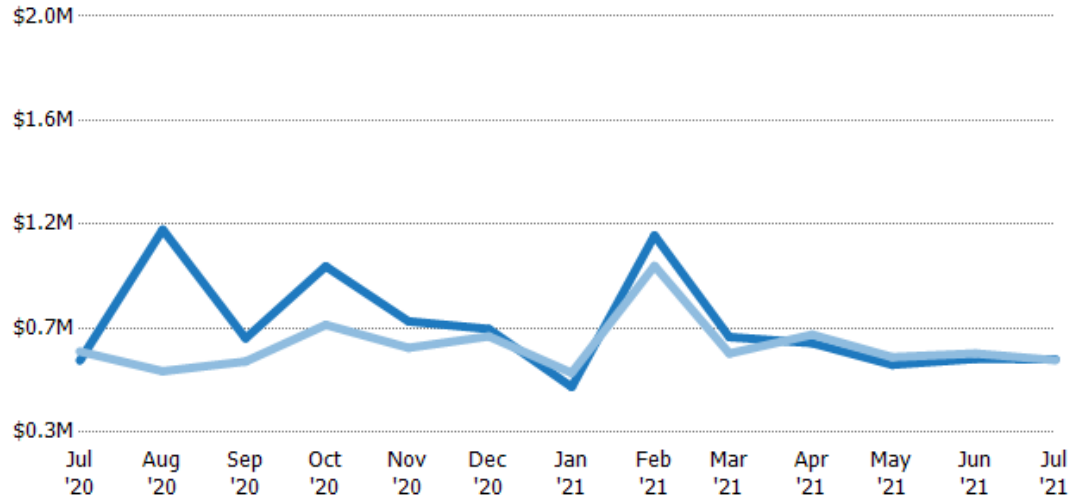
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Stowe, VT 05672

Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$593K	\$1.13M	\$684K	\$978K	\$753K	\$722K	\$485K	\$1.1M	\$689K	\$664K	\$576K	\$600K	\$598K
Median Sales Price	\$630K	\$550K	\$589K	\$739K	\$645K	\$692K	\$543K	\$980K	\$622K	\$699K	\$607K	\$622K	\$595K
Med Sales Price as a % of Med Est Value	106%	49%	86%	76%	86%	96%	112%	89%	90%	105%	105%	104%	99%