

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	16	-62.5%	45	48	-6.3%
New Listing Volume	\$1,840,400	\$5,557,499	-66.9%	\$10,297,900	\$13,734,399	-25%
Active Listing Count	—	31	—	N/A	N/A	
Active Listing Volume	—	\$12,130,199	—	N/A	N/A	
Average Listing Price	—	\$391,297	—	\$343,642	\$318,062	+8%
Median Listing Price	—	\$339,000	—	\$281,590	\$242,393	+16.2%
Median Days in RPR	—	57	—	123.74	160.96	-23.1%
Months of Inventory	—	7.8	-100%	2.8	7.7	-64.1%
Absorption Rate	—	12.9%	—	36.19%	12.99%	+23.2%
Sales Activity Charts Metrics						
New Pending Sales Count	3	12	-75%	46	65	-29.2%
New Pending Sales Volume	\$563,000	\$2,717,400	-79.3%	\$10,223,994	\$11,960,600	-14.5%
Pending Sales Count	—	18	—	N/A	N/A	
Pending Sales Volume	—	\$3,848,400	—	N/A	N/A	
Closed Sales Count	3	11	-72.7%	35	38	-7.9%
Closed Sales Volume	\$517,000	\$1,958,800	-73.6%	\$7,732,540	\$5,710,800	+35.4%
Average Sales Price	\$172,333	\$178,073	-3.2%	\$220,930	\$150,284	+47%
Median Sales Price	\$215,000	\$139,900	+53.7%	\$192,429	\$132,550	+45.2%

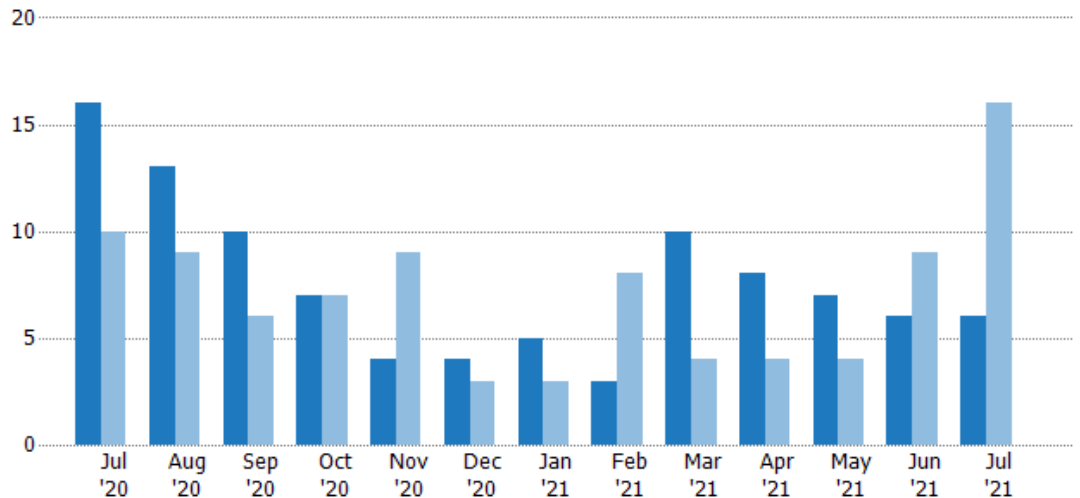
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	6	-62.5%
Jul '20	16	60%
Jul '19	10	-10%



Current Year

Prior Year

Percent Change from Prior Year

16	13	10	7	4	4	5	3	10	8	7	6	6
10	9	6	7	9	3	3	8	4	4	4	9	16
60%	44%	67%	0%	-56%	33%	67%	-63%	150%	100%	75%	-33%	-63%

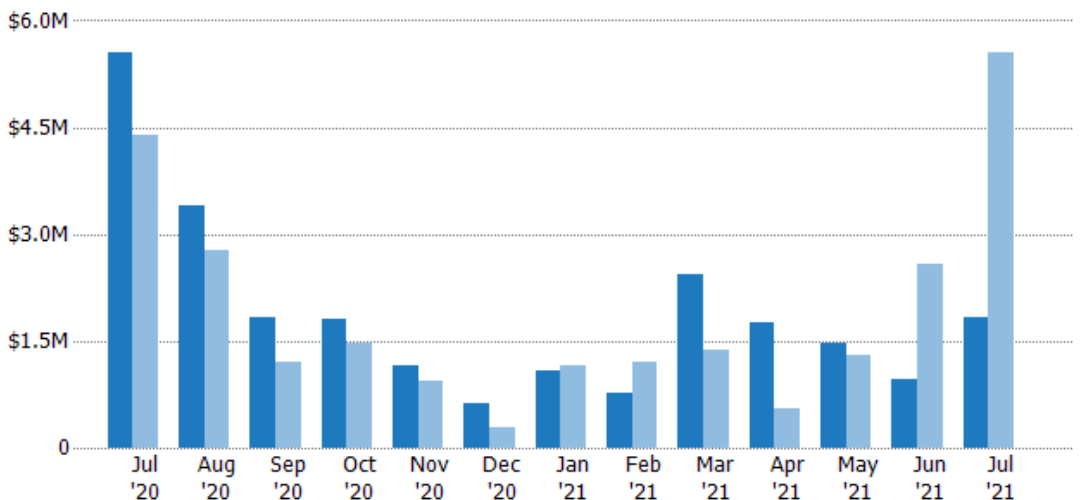
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$1.84M	-66.9%
Jul '20	\$5.56M	26.5%
Jul '19	\$4.39M	-52.1%



Current Year

Prior Year

Percent Change from Prior Year

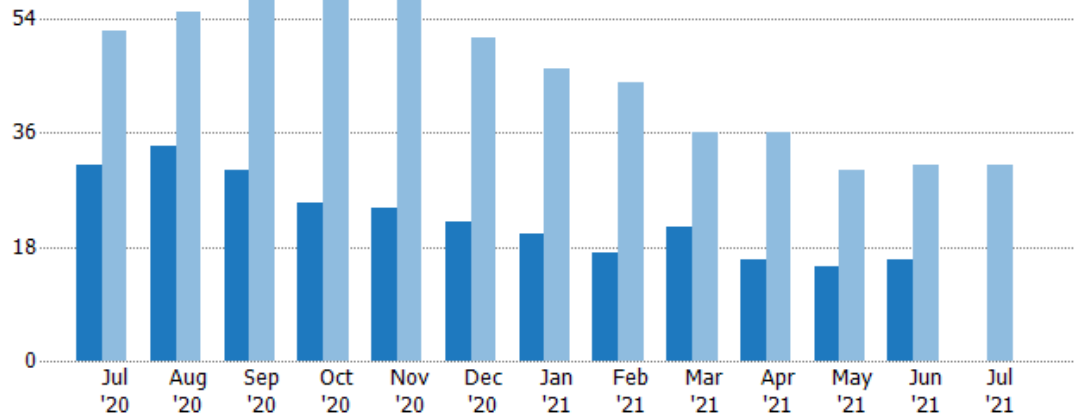
\$5.56M	\$3.39M	\$1.83M	\$1.8M	\$1.15M	\$626K	\$1.08M	\$769K	\$2.43M	\$1.76M	\$1.46M	\$952K	\$1.84M
\$4.39M	\$2.78M	\$1.19M	\$1.47M	\$932K	\$293K	\$1.15M	\$1.21M	\$1.38M	\$556K	\$1.31M	\$2.57M	\$5.56M
27%	22%	53%	22%	23%	114%	-6%	-37%	77%	217%	12%	-63%	-67%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



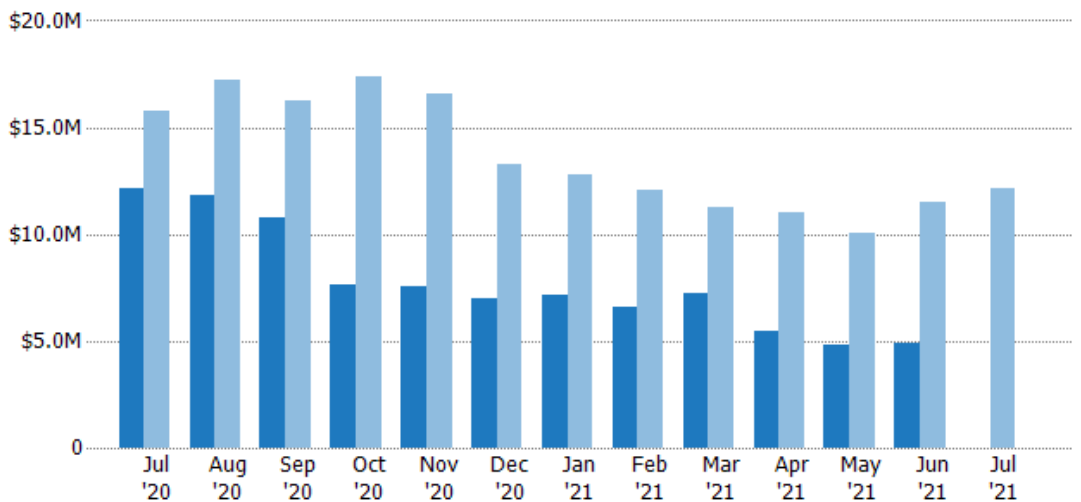
Current Year	31	34	30	25	24	22	20	17	21	16	15	16	-
Prior Year	52	55	57	60	61	51	46	44	36	36	30	31	31
Percent Change from Prior Year	-40%	-38%	-47%	-58%	-61%	-57%	-57%	-61%	-42%	-56%	-50%	-48%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



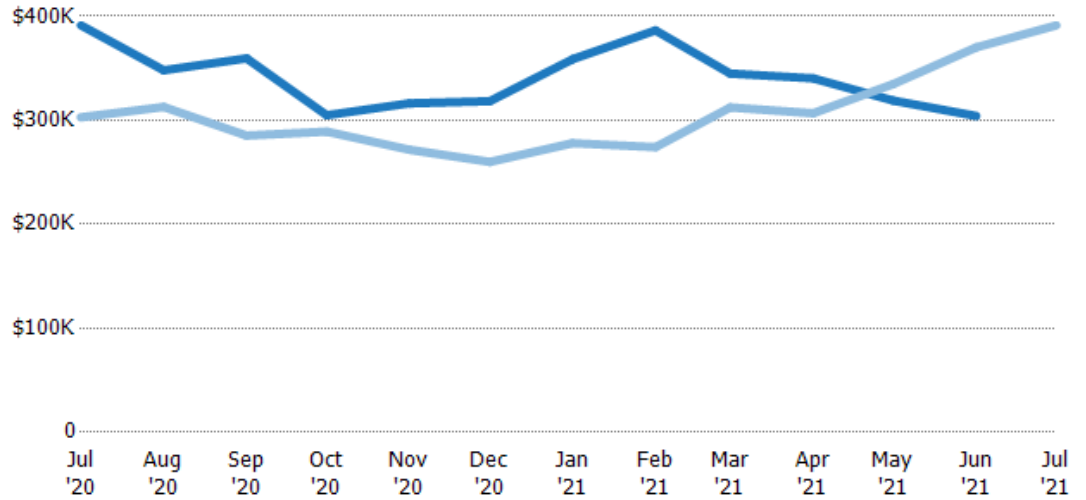
Current Year	\$12.1M	\$11.8M	\$10.8M	\$7.62M	\$7.59M	\$7M	\$7.17M	\$6.57M	\$7.24M	\$5.45M	\$4.78M	\$4.87M	-
Prior Year	\$15.7M	\$17.2M	\$16.3M	\$17.3M	\$16.6M	\$13.3M	\$12.8M	\$12.1M	\$11.2M	\$11M	\$10M	\$11.5M	\$12.1M
Percent Change from Prior Year	-23%	-31%	-34%	-56%	-54%	-47%	-44%	-46%	-36%	-51%	-52%	-58%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



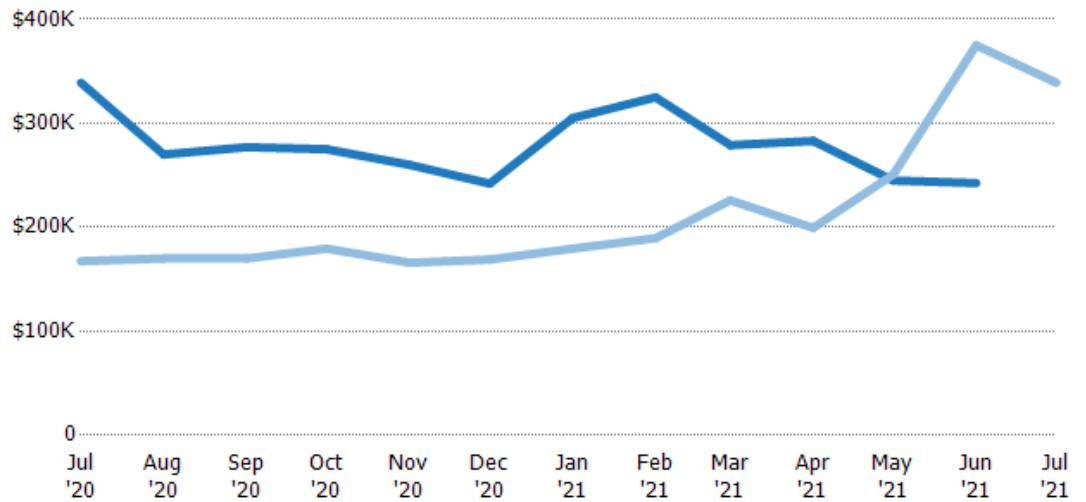
Current Year	\$391K	\$348K	\$360K	\$305K	\$316K	\$318K	\$359K	\$386K	\$345K	\$340K	\$319K	\$304K	-
Prior Year	\$303K	\$313K	\$285K	\$289K	\$272K	\$260K	\$278K	\$274K	\$312K	\$307K	\$335K	\$370K	\$391K
Percent Change from Prior Year	29%	11%	26%	5%	16%	22%	29%	41%	10%	11%	-5%	-18%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



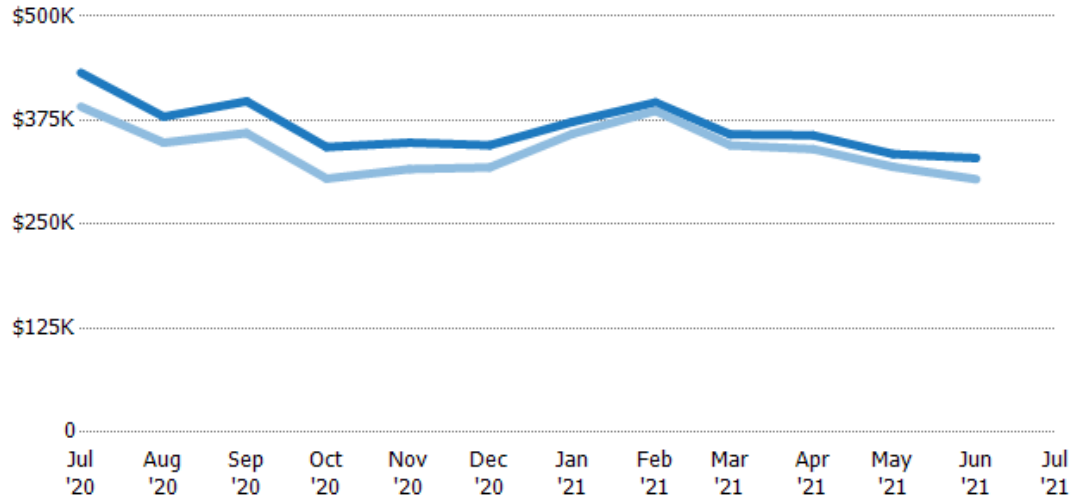
Current Year	\$339K	\$270K	\$277K	\$275K	\$260K	\$242K	\$305K	\$325K	\$279K	\$283K	\$245K	\$243K	-
Prior Year	\$167K	\$170K	\$170K	\$180K	\$166K	\$169K	\$180K	\$190K	\$226K	\$200K	\$251K	\$375K	\$339K
Percent Change from Prior Year	103%	59%	63%	53%	57%	43%	70%	72%	23%	42%	-2%	-35%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

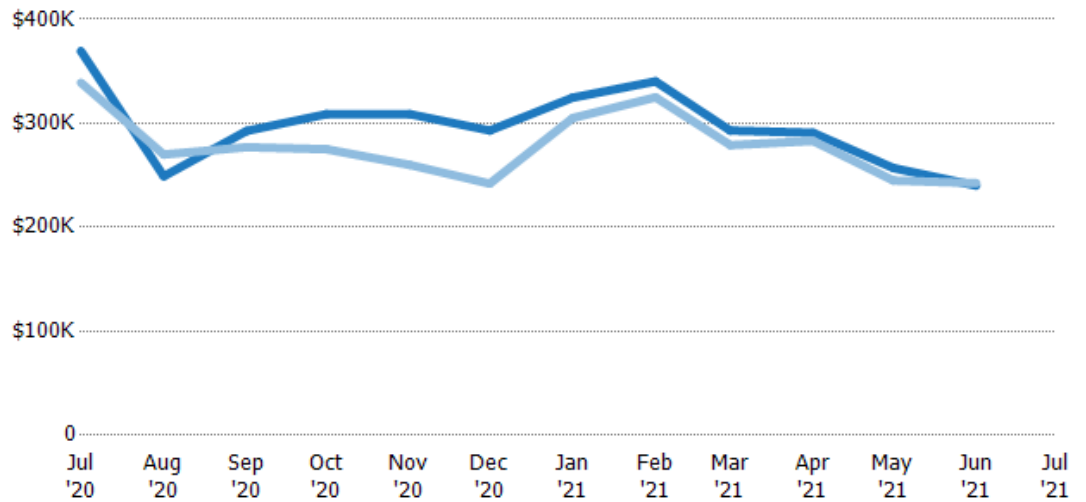


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

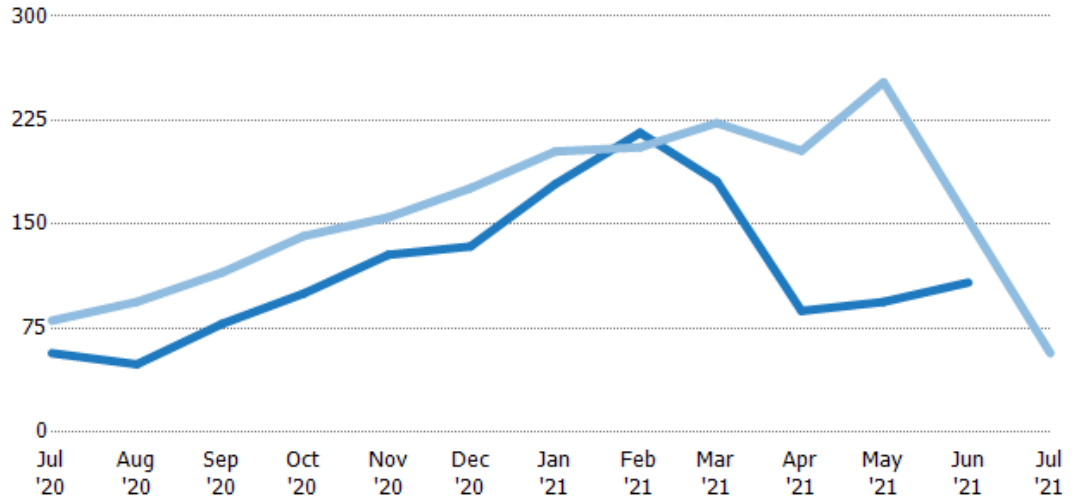


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



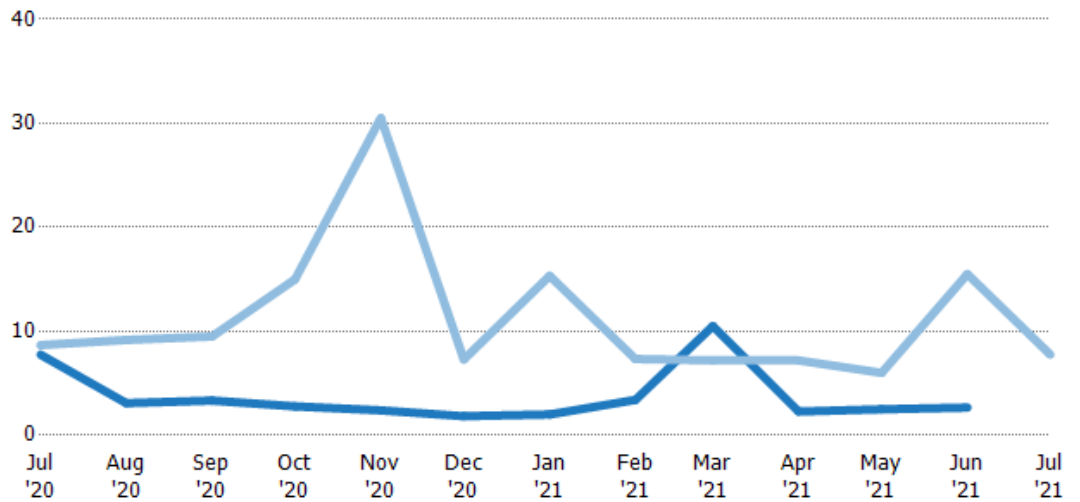
Current Year	57	49	78	100	128	134	179	216	181	87.5	94	108	-
Prior Year	80.5	94	115	142	155	176	203	206	223	203	253	153	57
Percent Change from Prior Year	-29%	-48%	-32%	-29%	-17%	-24%	-12%	5%	-19%	-57%	-63%	-29%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



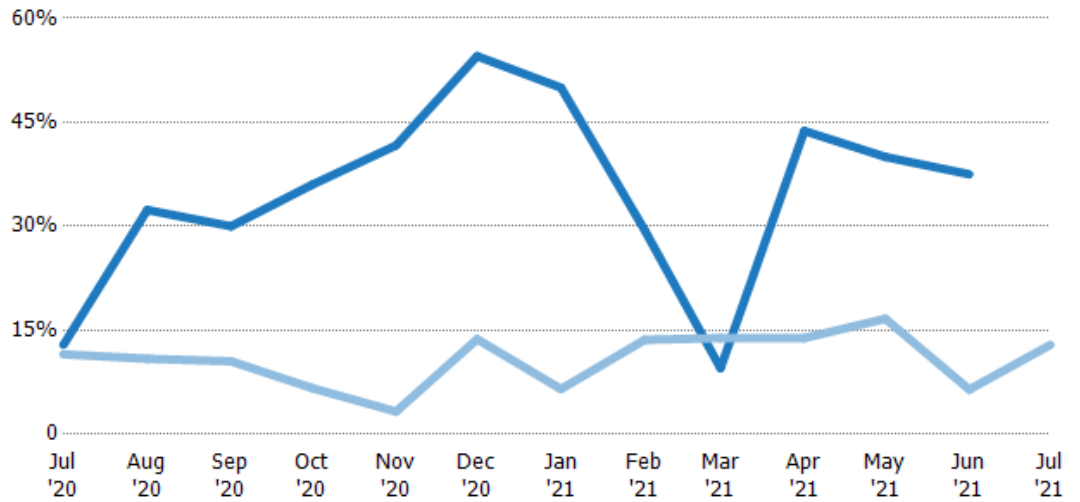
Current Year	7.75	3.09	3.33	2.78	2.4	1.83	2	3.4	10.5	2.29	2.5	2.67	-
Prior Year	8.67	9.17	9.5	15	30.5	7.29	15.3	7.33	7.2	7.2	6	15.5	7.75
Percent Change from Prior Year	-11%	-66%	-65%	-81%	-92%	-75%	-87%	-54%	46%	-68%	-58%	-83%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



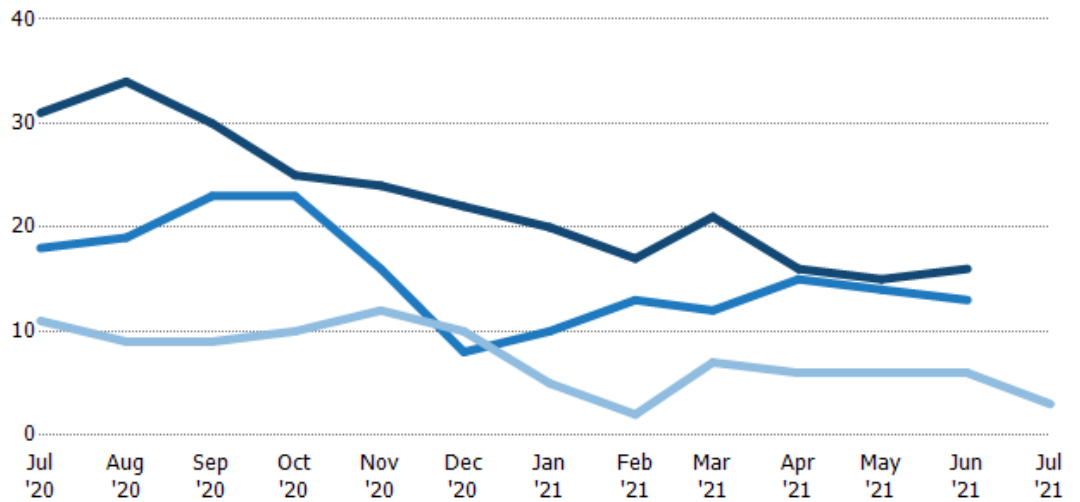
Current Year	13%	32%	30%	36%	42%	55%	50%	29%	10%	44%	40%	38%	-
Prior Year	12%	11%	11%	7%	3%	14%	7%	14%	14%	14%	17%	6%	13%
Change from Prior Year	-1%	-21%	-19%	-29%	-38%	-41%	-43%	-16%	4%	-30%	-23%	-31%	13%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	31	34	30	25	24	22	20	17	21	16	15	16	-
Pending	18	19	23	23	16	8	10	13	12	15	14	13	-
Sold	11	9	9	10	12	10	5	2	7	6	6	6	3

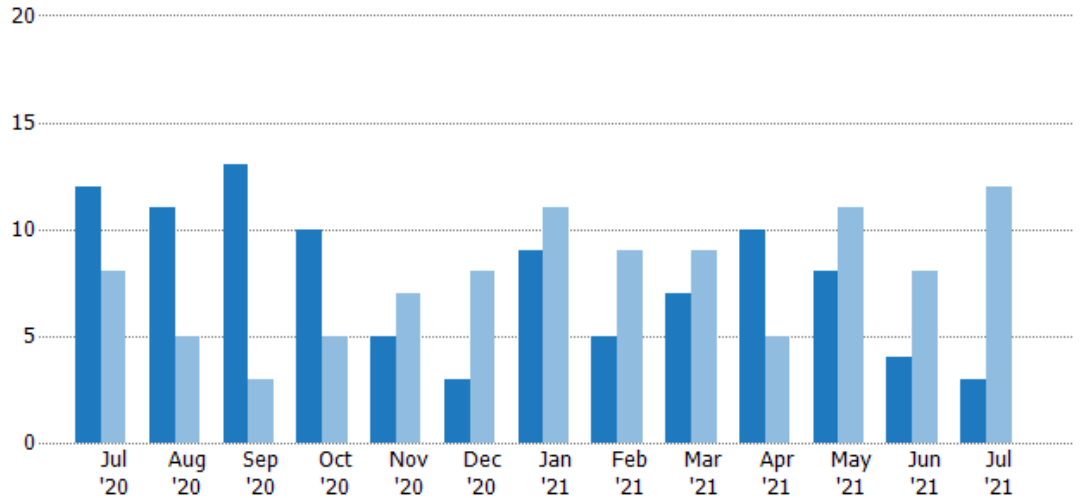
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	3	-75%
Jul '20	12	50%
Jul '19	8	-25%



Current Year	12	11	13	10	5	3	9	5	7	10	8	4	3
Prior Year	8	5	3	5	7	8	11	9	9	5	11	8	12
Percent Change from Prior Year	50%	120%	333%	100%	-29%	-63%	-18%	-44%	-22%	100%	-27%	-50%	-75%

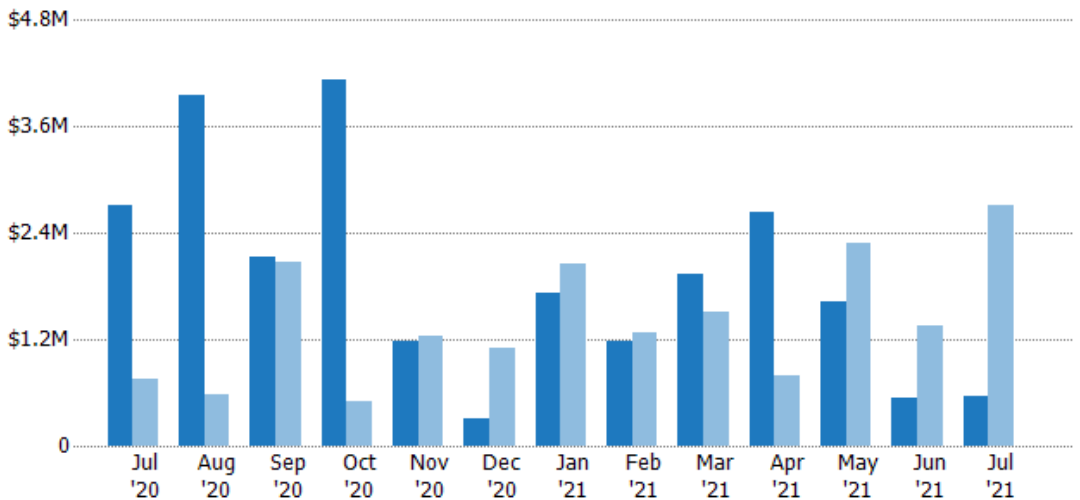
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$563K	-79.3%
Jul '20	\$2.72M	259.2%
Jul '19	\$756K	33.7%



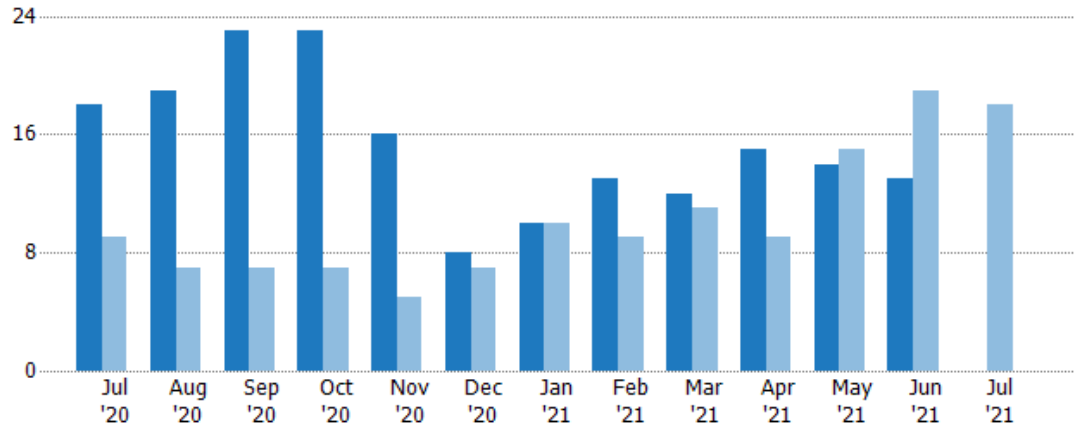
Current Year	\$2.72M	\$3.95M	\$2.12M	\$4.12M	\$1.18M	\$301K	\$1.72M	\$1.18M	\$1.95M	\$2.63M	\$1.63M	\$545K	\$563K
Prior Year	\$756K	\$583K	\$2.08M	\$499K	\$1.23M	\$1.11M	\$2.05M	\$1.27M	\$1.51M	\$791K	\$2.28M	\$1.35M	\$2.72M
Percent Change from Prior Year	259%	578%	2%	726%	-5%	-73%	-16%	-7%	29%	233%	-28%	-60%	-79%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



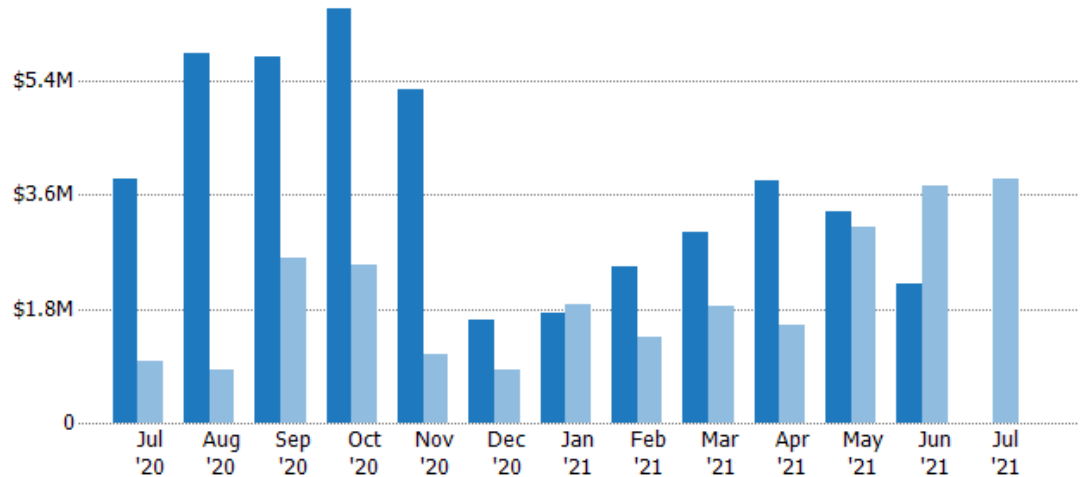
Current Year	18	19	23	23	16	8	10	13	12	15	14	13	-
Prior Year	9	7	7	7	5	7	10	9	11	9	15	19	18
Percent Change from Prior Year	100%	171%	229%	229%	220%	14%	0%	44%	9%	67%	-7%	-32%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$3.85M	\$5.82M	\$5.77M	\$6.54M	\$5.27M	\$1.62M	\$1.73M	\$2.48M	\$3M	\$3.83M	\$3.34M	\$2.2M	-
Prior Year	\$962K	\$825K	\$2.61M	\$2.51M	\$1.08M	\$833K	\$1.86M	\$1.37M	\$1.85M	\$1.54M	\$3.08M	\$3.75M	\$3.85M
Percent Change from Prior Year	300%	605%	121%	161%	386%	95%	-7%	81%	62%	149%	8%	-41%	-100%

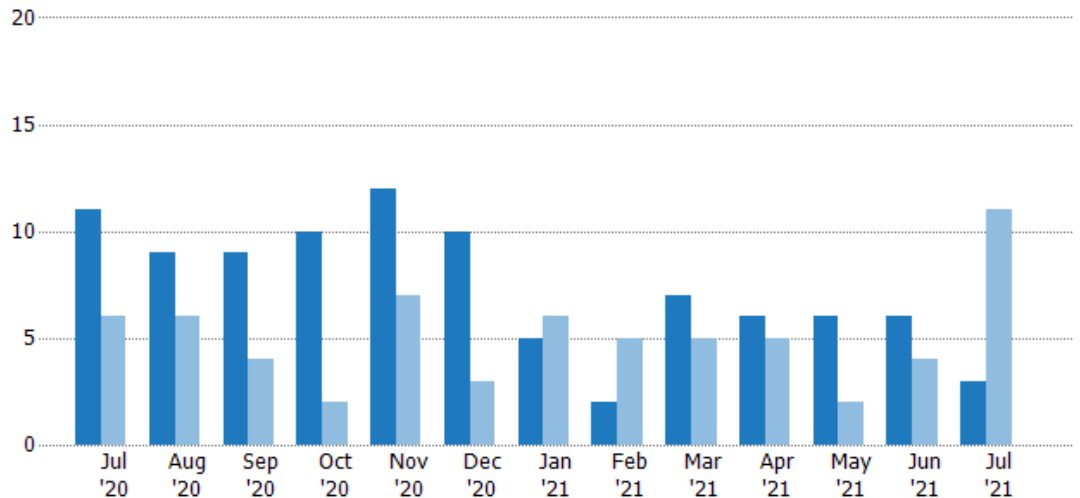
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	3	-72.7%
Jul '20	11	83.3%
Jul '19	6	-16.7%



Current Year	11	9	9	10	12	10	5	2	7	6	6	6	3
Prior Year	6	6	4	2	7	3	6	5	5	5	2	4	11
Percent Change from Prior Year	83%	50%	125%	400%	71%	233%	-17%	-60%	40%	20%	200%	50%	-73%

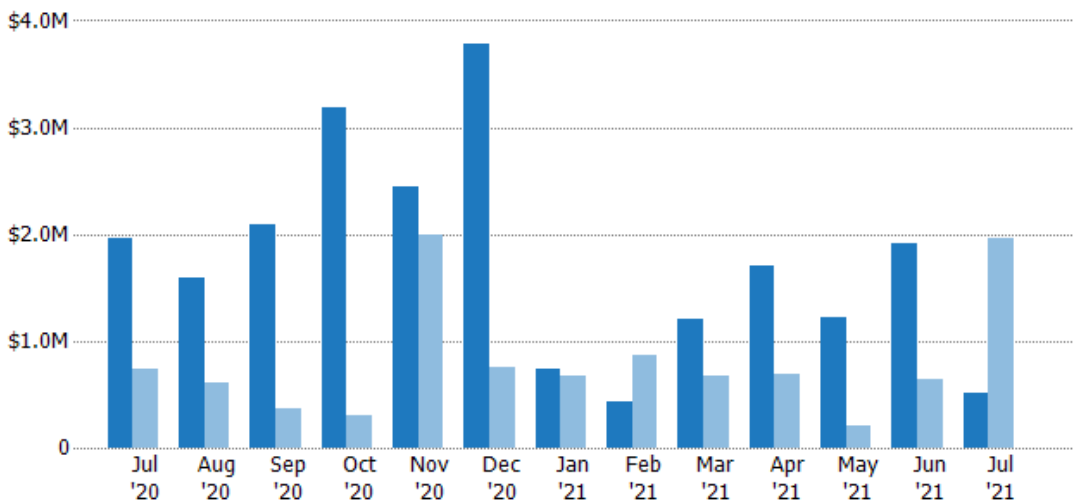
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$517K	-73.6%
Jul '20	\$1.96M	165.6%
Jul '19	\$737K	-5.7%



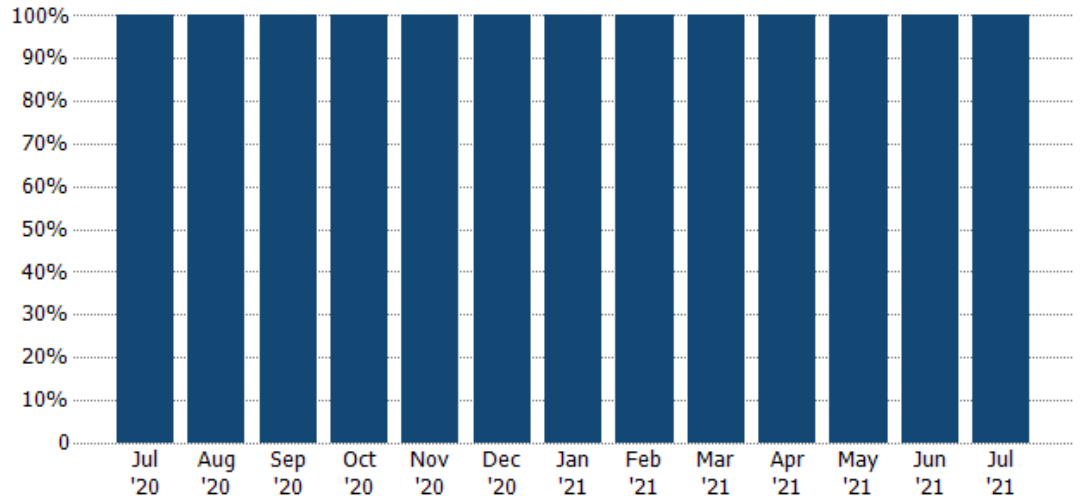
Current Year	\$1.96M	\$1.58M	\$2.1M	\$3.18M	\$2.44M	\$3.78M	\$737K	\$425K	\$1.21M	\$1.71M	\$1.22M	\$1.91M	\$517K
Prior Year	\$737K	\$608K	\$375K	\$304K	\$1.99M	\$753K	\$668K	\$873K	\$678K	\$685K	\$213K	\$635K	\$1.96M
Percent Change from Prior Year	166%	160%	460%	946%	22%	402%	10%	-51%	79%	149%	473%	201%	-74%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Single Family Residence

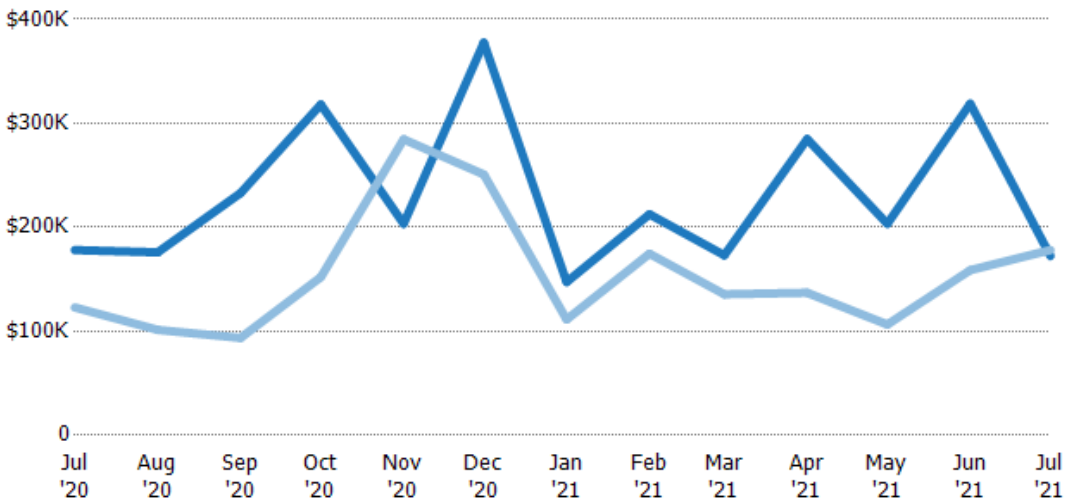
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year

Prior Year

Percent Change from Prior Year

\$178K	\$176K	\$233K	\$318K	\$203K	\$378K	\$147K	\$213K	\$173K	\$285K	\$203K	\$319K	\$172K
\$123K	\$101K	\$93.6K	\$152K	\$285K	\$251K	\$111K	\$175K	\$136K	\$137K	\$107K	\$159K	\$178K
45%	74%	149%	109%	-29%	51%	32%	22%	28%	108%	91%	101%	-3%

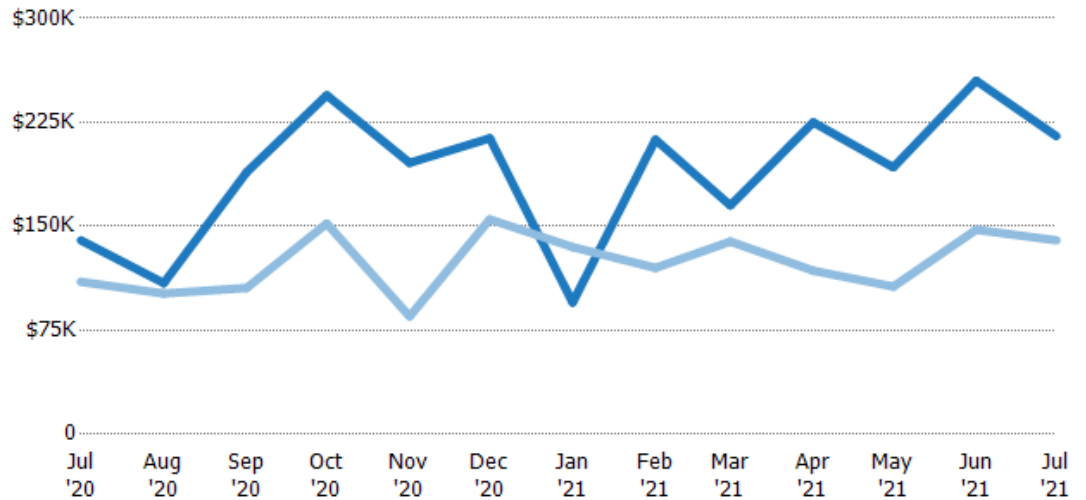
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$215K	53.7%
Jul '20	\$140K	27.2%
Jul '19	\$110K	11.1%



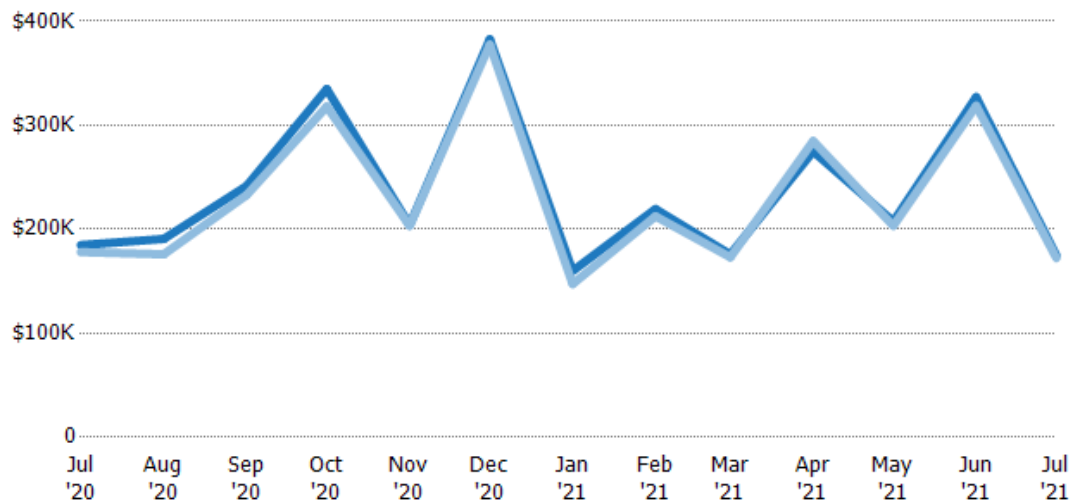
Current Year	\$140K	\$109K	\$189K	\$245K	\$196K	\$214K	\$95K	\$213K	\$165K	\$225K	\$193K	\$255K	\$215K
Prior Year	\$110K	\$102K	\$106K	\$152K	\$85K	\$155K	\$135K	\$120K	\$139K	\$118K	\$107K	\$148K	\$140K
Percent Change from Prior Year	27%	7%	79%	61%	130%	38%	-30%	77%	19%	91%	81%	73%	54%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



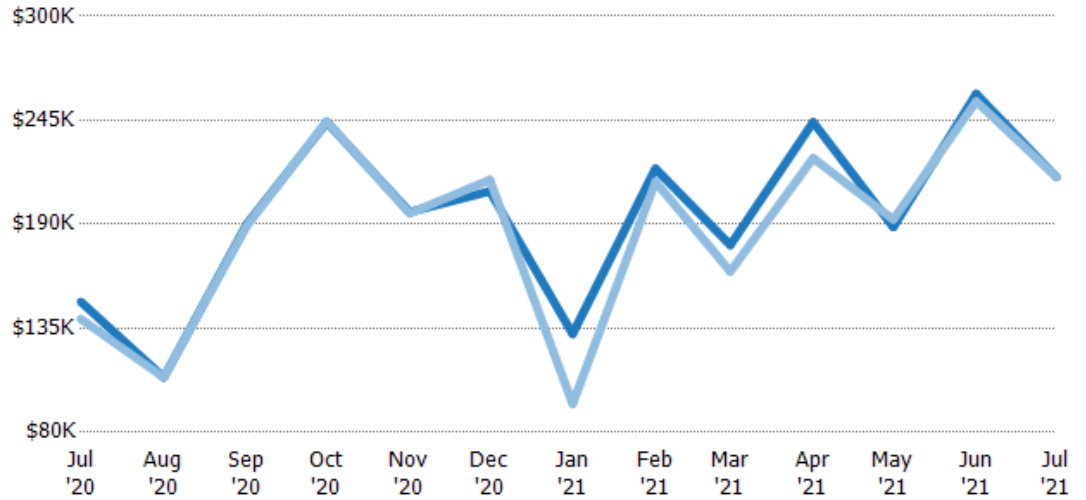
Avg List Price	\$185K	\$191K	\$242K	\$335K	\$204K	\$383K	\$160K	\$219K	\$176K	\$275K	\$208K	\$327K	\$175K
Avg Sales Price	\$178K	\$176K	\$233K	\$318K	\$203K	\$378K	\$147K	\$213K	\$173K	\$285K	\$203K	\$319K	\$172K
Avg Sales Price as a % of Avg List Price	96%	92%	96%	95%	100%	99%	92%	97%	98%	104%	98%	97%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



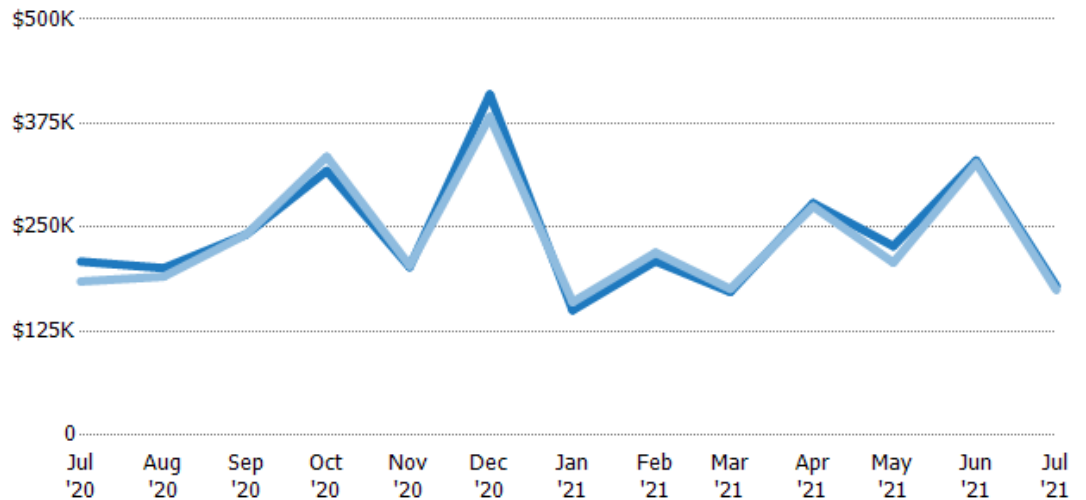
Median List Price	\$149K	\$109K	\$190K	\$244K	\$197K	\$207K	\$132K	\$219K	\$179K	\$244K	\$189K	\$259K	\$215K
Median Sales Price	\$140K	\$109K	\$189K	\$245K	\$196K	\$214K	\$95K	\$213K	\$165K	\$225K	\$193K	\$255K	\$215K
Med Sales Price as a % of Med List Price	94%	100%	100%	100%	100%	103%	72%	97%	92%	92%	102%	98%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



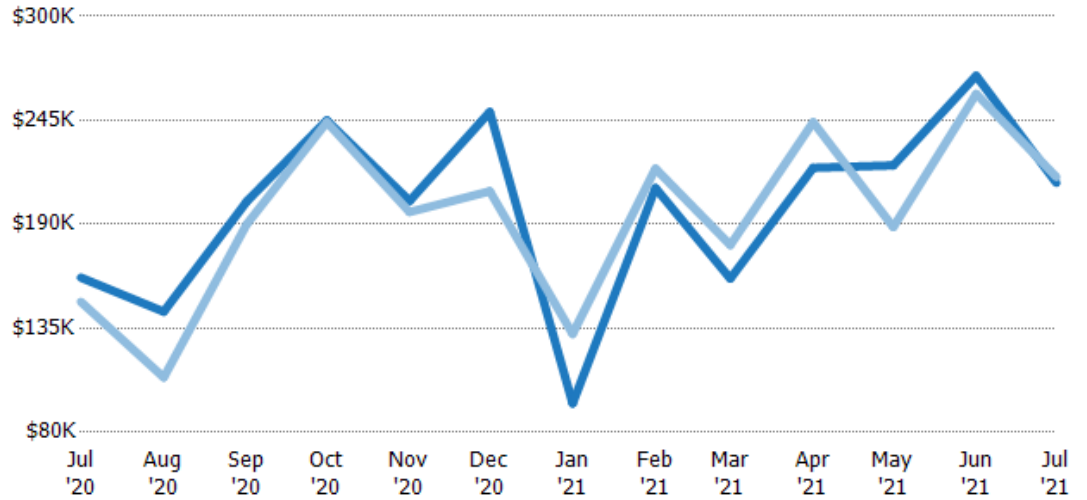
Avg Est Value	\$209K	\$201K	\$242K	\$318K	\$202K	\$410K	\$150K	\$209K	\$172K	\$279K	\$227K	\$330K	\$179K
Avg Sales Price	\$185K	\$191K	\$242K	\$335K	\$204K	\$383K	\$160K	\$219K	\$176K	\$275K	\$208K	\$327K	\$175K
Avg Sales Price as a % of Avg Est Value	89%	95%	100%	105%	101%	93%	106%	105%	102%	99%	91%	99%	97%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$162K	\$144K	\$202K	\$245K	\$202K	\$249K	\$95.3K	\$209K	\$161K	\$220K	\$221K	\$269K	\$212K
Median Sales Price	\$149K	\$109K	\$190K	\$244K	\$197K	\$207K	\$132K	\$219K	\$179K	\$244K	\$189K	\$259K	\$215K
Med Sales Price as a % of Med Est Value	92%	76%	94%	100%	97%	83%	139%	105%	111%	111%	85%	96%	101%