

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	25	29	-13.8%	155	166	-6.6%
New Listing Volume	\$6,453,200	\$5,541,900	+16.4%	\$44,259,850	\$35,060,098	+26.2%
Active Listing Count	—	89	—	N/A	N/A	
Active Listing Volume	—	\$19,739,594	—	N/A	N/A	
Average Listing Price	—	\$221,793	—	\$389,327	\$212,865	+82.9%
Median Listing Price	—	\$167,000	—	\$220,605	\$167,765	+31.5%
Median Days in RPR	—	128	—	79.83	136.96	-41.7%
Months of Inventory	—	3.4	-100%	2.4	6.4	-62.5%
Absorption Rate	—	29.21%	—	41.88%	15.72%	+26.2%
Sales Activity Charts Metrics						
New Pending Sales Count	27	43	-37.2%	182	175	+4%
New Pending Sales Volume	\$5,974,400	\$8,674,799	-31.1%	\$48,437,250	\$32,853,169	+47.4%
Pending Sales Count	—	57	—	N/A	N/A	
Pending Sales Volume	—	\$12,600,000	—	N/A	N/A	
Closed Sales Count	12	21	-42.9%	140	116	+20.7%
Closed Sales Volume	\$3,396,627	\$4,114,000	-17.4%	\$38,620,119	\$19,754,301	+95.5%
Average Sales Price	\$283,052	\$195,905	+44.5%	\$275,858	\$170,296	+62%
Median Sales Price	\$274,500	\$200,000	+37.3%	\$191,675	\$160,927	+19.1%

New Listings

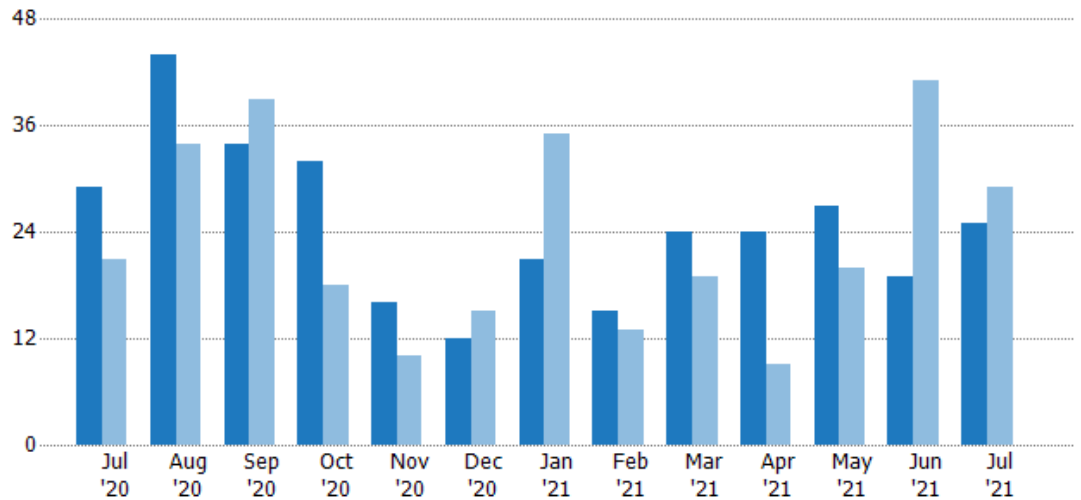
The number of new residential listings that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Jul '21	25	-13.8%
Jul '20	29	38.1%
Jul '19	21	33.3%



Current Year	29	44	34	32	16	12	21	15	24	24	27	19	25
Prior Year	21	34	39	18	10	15	35	13	19	9	20	41	29
Percent Change from Prior Year	38%	29%	-13%	78%	60%	-20%	-40%	15%	26%	167%	35%	-54%	-14%

New Listing Volume

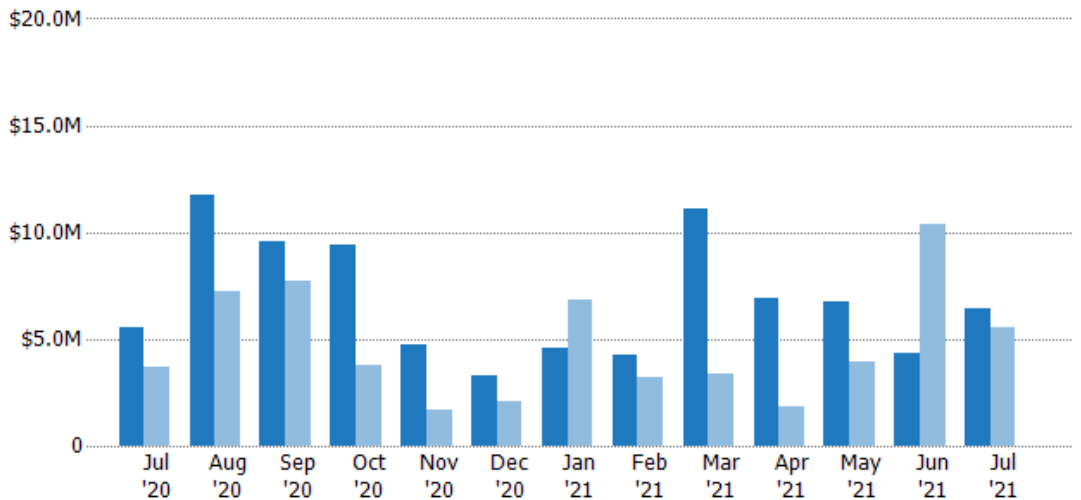
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Jul '21	\$6.45M	16.4%
Jul '20	\$5.54M	49.3%
Jul '19	\$3.71M	42%



Current Year	\$5.54M	\$11.7M	\$9.56M	\$9.38M	\$4.71M	\$3.27M	\$4.56M	\$4.21M	\$11.1M	\$6.88M	\$6.72M	\$4.31M	\$6.45M
Prior Year	\$3.71M	\$7.23M	\$7.72M	\$3.74M	\$1.66M	\$2.05M	\$6.83M	\$3.21M	\$3.33M	\$1.87M	\$3.93M	\$10.3M	\$5.54M
Percent Change from Prior Year	49%	62%	24%	151%	184%	60%	-33%	31%	234%	268%	71%	-58%	16%

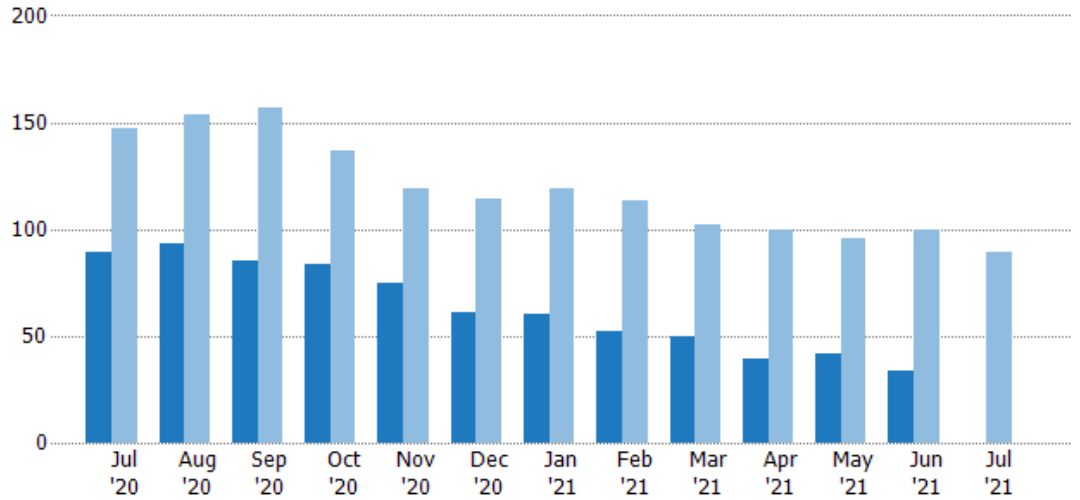
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	89	93	85	84	75	61	60	52	50	39	42	34	-
Prior Year	147	154	157	137	119	114	119	113	102	100	96	100	89
Percent Change from Prior Year	-39%	-40%	-46%	-39%	-37%	-46%	-50%	-54%	-51%	-61%	-56%	-66%	-100%

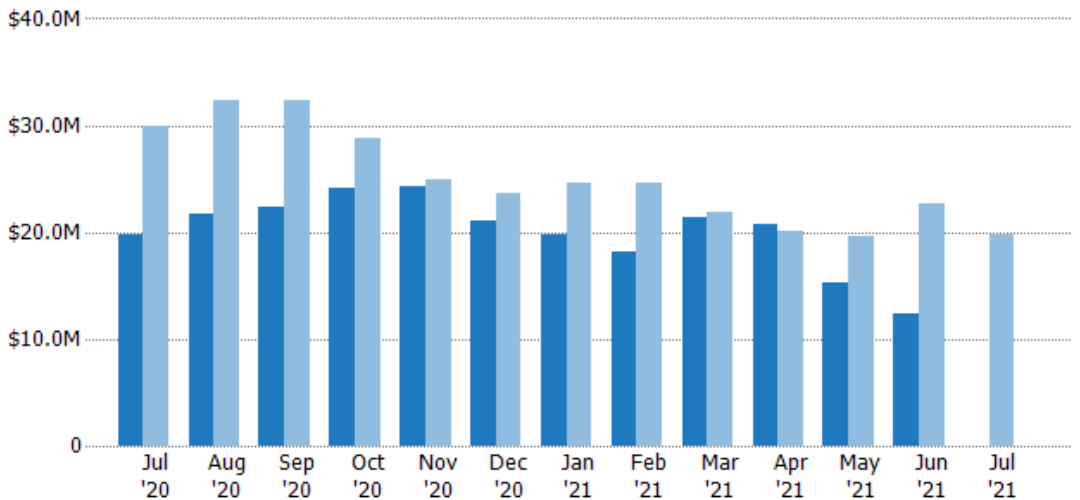
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	\$19.7M	\$21.7M	\$22.4M	\$24.1M	\$24.3M	\$21M	\$19.8M	\$18.2M	\$21.5M	\$20.8M	\$15.3M	\$12.3M	-
Prior Year	\$29.9M	\$32.4M	\$32.3M	\$28.8M	\$24.9M	\$23.6M	\$24.6M	\$24.6M	\$21.8M	\$20.1M	\$19.6M	\$22.6M	\$19.7M
Percent Change from Prior Year	-34%	-33%	-31%	-16%	-3%	-11%	-19%	-26%	-2%	3%	-22%	-46%	-100%

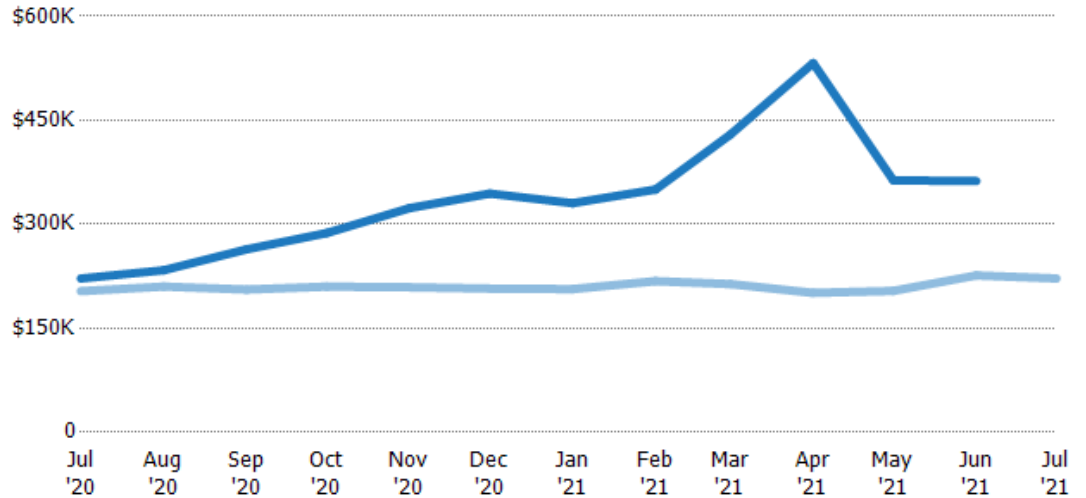
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	\$222K	\$234K	\$264K	\$287K	\$323K	\$344K	\$330K	\$350K	\$429K	\$532K	\$363K	\$362K	-
Prior Year	\$204K	\$210K	\$206K	\$210K	\$209K	\$207K	\$206K	\$218K	\$214K	\$201K	\$204K	\$226K	\$222K
Percent Change from Prior Year	9%	11%	28%	37%	55%	66%	60%	61%	101%	165%	78%	60%	-100%

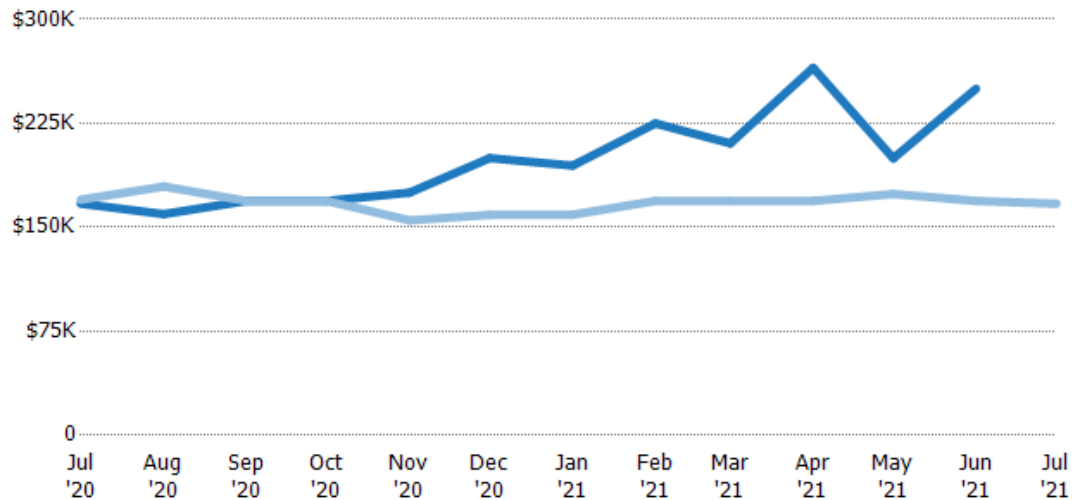
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	\$167K	\$160K	\$169K	\$169K	\$175K	\$200K	\$194K	\$225K	\$211K	\$265K	\$200K	\$250K	-
Prior Year	\$170K	\$179K	\$169K	\$169K	\$155K	\$159K	\$159K	\$169K	\$169K	\$169K	\$174K	\$169K	\$167K
Percent Change from Prior Year	-2%	-11%	0%	0%	13%	26%	22%	33%	25%	57%	15%	48%	-100%

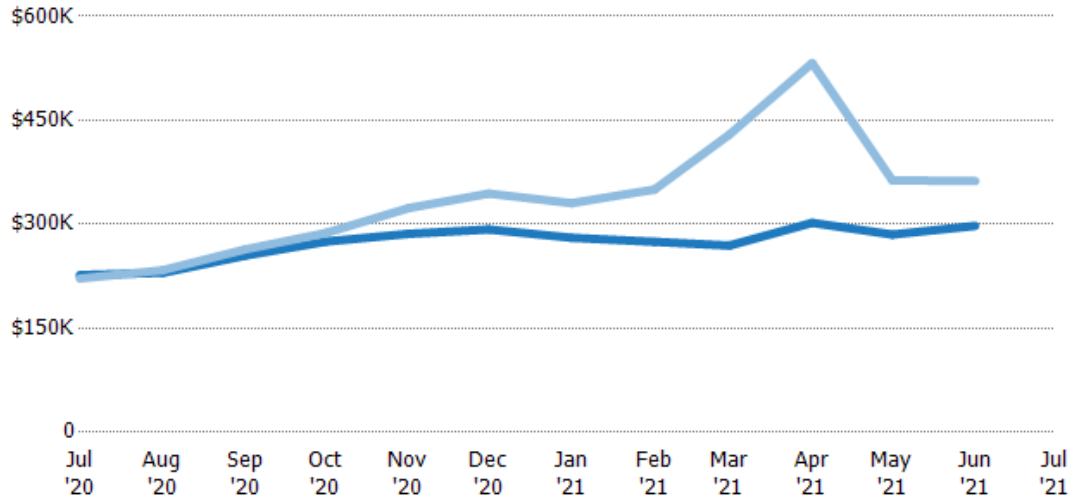
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



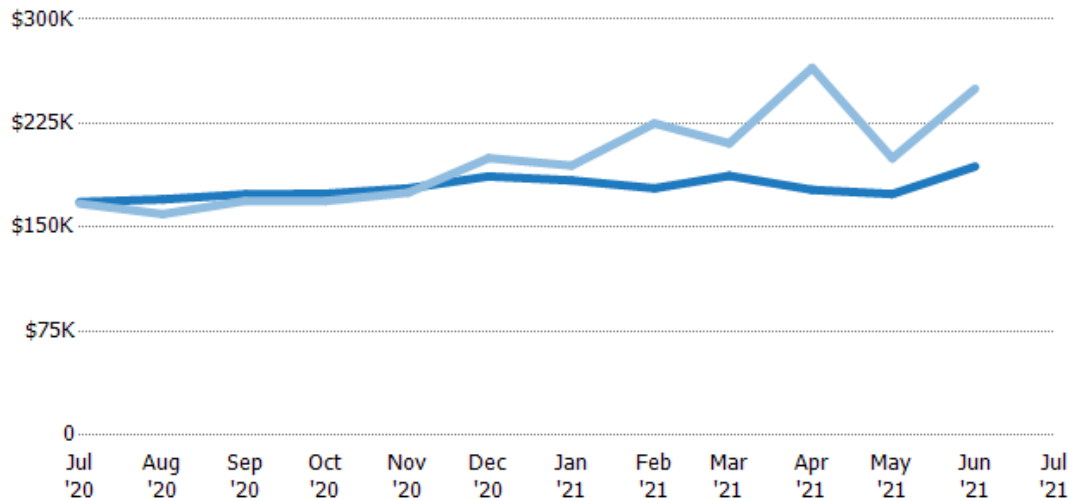
Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



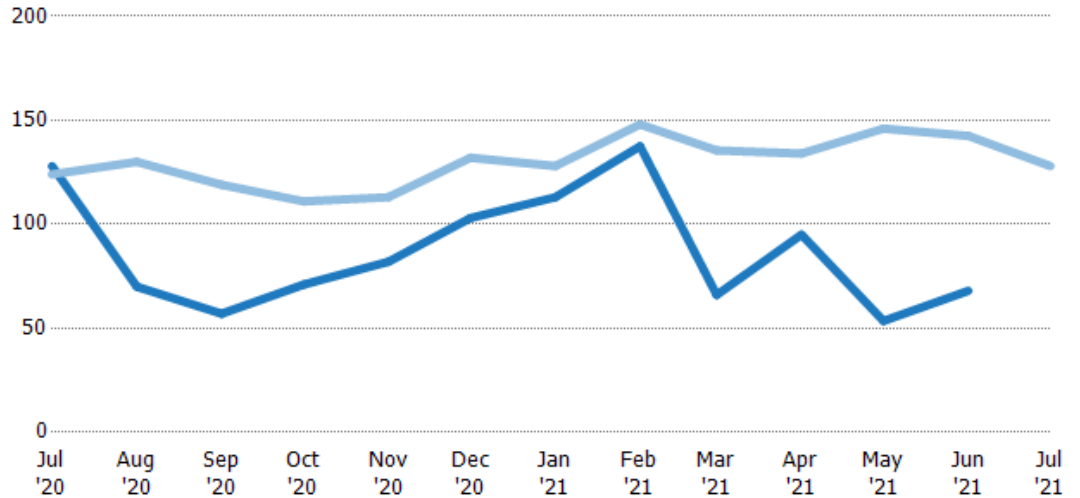
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	128	70	57	71	82	103	113	138	66	95	53.5	68	-
Prior Year	124	130	119	111	113	132	128	148	136	134	146	143	128
Percent Change from Prior Year	3%	-46%	-52%	-36%	-27%	-22%	-12%	-7%	-51%	-29%	-63%	-52%	-100%

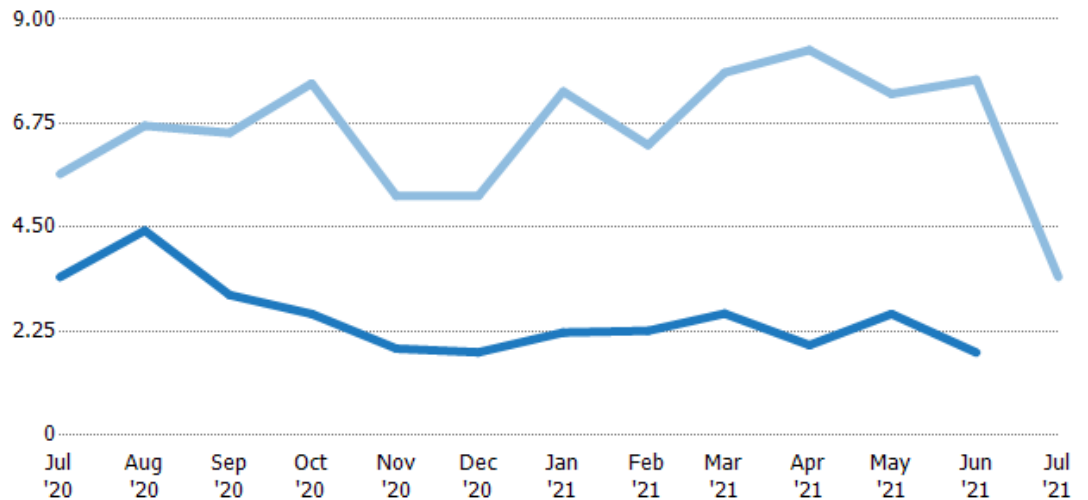
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	3.42	4.43	3.04	2.63	1.88	1.79	2.22	2.26	2.63	1.95	2.63	1.79	-
Prior Year	5.65	6.7	6.54	7.61	5.17	5.18	7.44	6.28	7.85	8.33	7.38	7.69	3.42
Percent Change from Prior Year	-39%	-34%	-54%	-66%	-64%	-65%	-70%	-64%	-66%	-77%	-64%	-77%	-100%

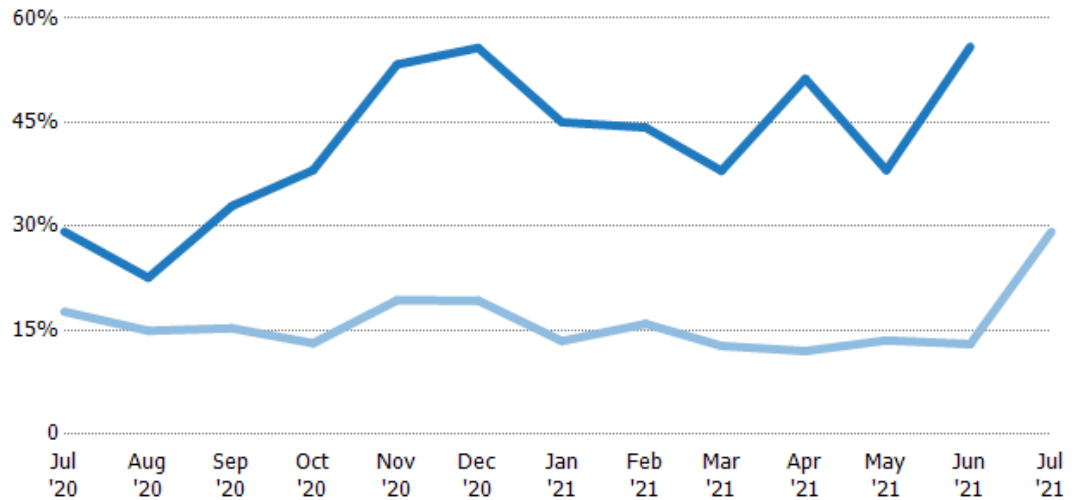
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	29%	23%	33%	38%	53%	56%	45%	44%	38%	51%	38%	56%	-
Prior Year	18%	15%	15%	13%	19%	19%	13%	16%	13%	12%	14%	13%	29%
Change from Prior Year	-12%	-8%	-18%	-25%	-34%	-36%	-32%	-28%	-25%	-39%	-25%	-43%	29%

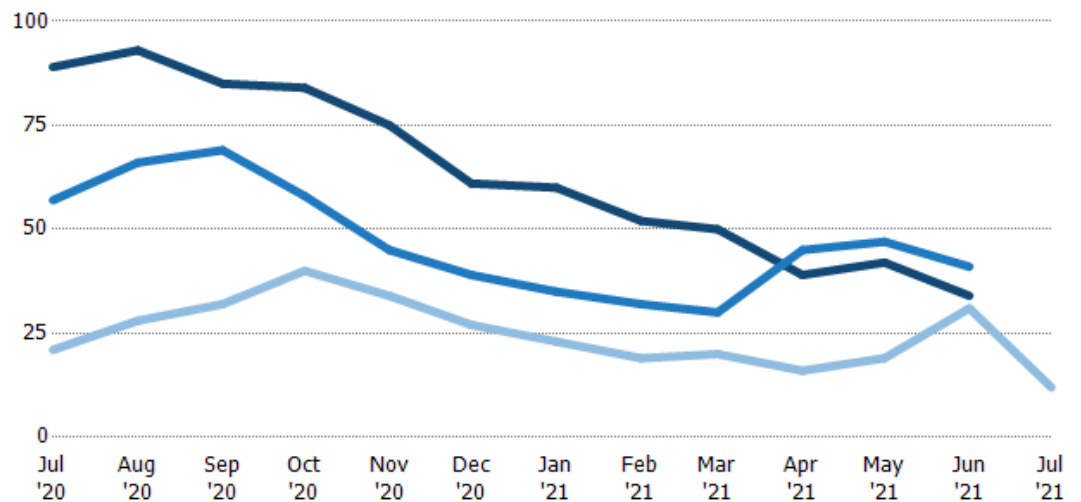
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Active	89	93	85	84	75	61	60	52	50	39	42	34	-
Pending	57	66	69	58	45	39	35	32	30	45	47	41	-
Sold	21	28	32	40	34	27	23	19	20	16	19	31	12

New Pending Sales

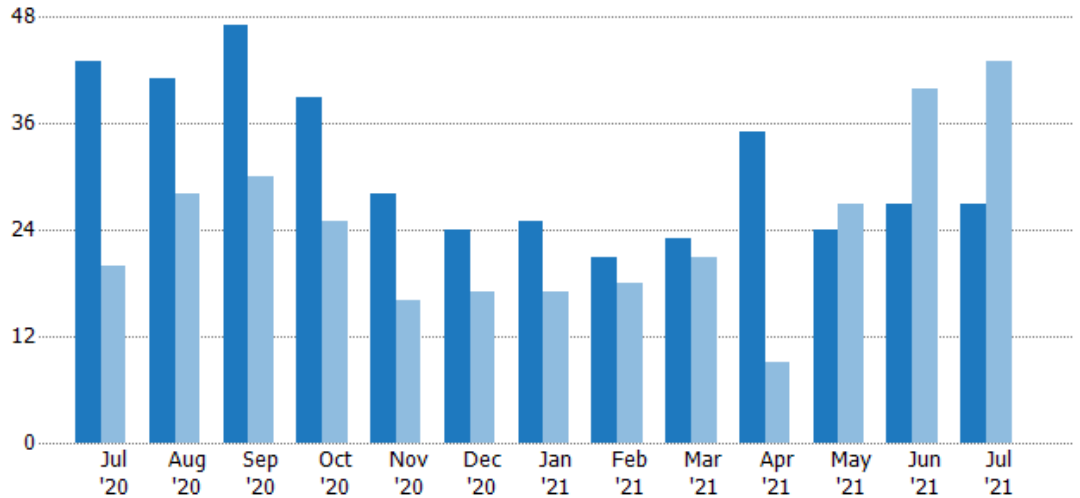
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Jul '21	27	-37.2%
Jul '20	43	115%
Jul '19	20	10%



Current Year	43	41	47	39	28	24	25	21	23	35	24	27	27
Prior Year	20	28	30	25	16	17	17	18	21	9	27	40	43
Percent Change from Prior Year	115%	46%	57%	56%	75%	41%	47%	17%	10%	289%	-11%	-33%	-37%

New Pending Sales Volume

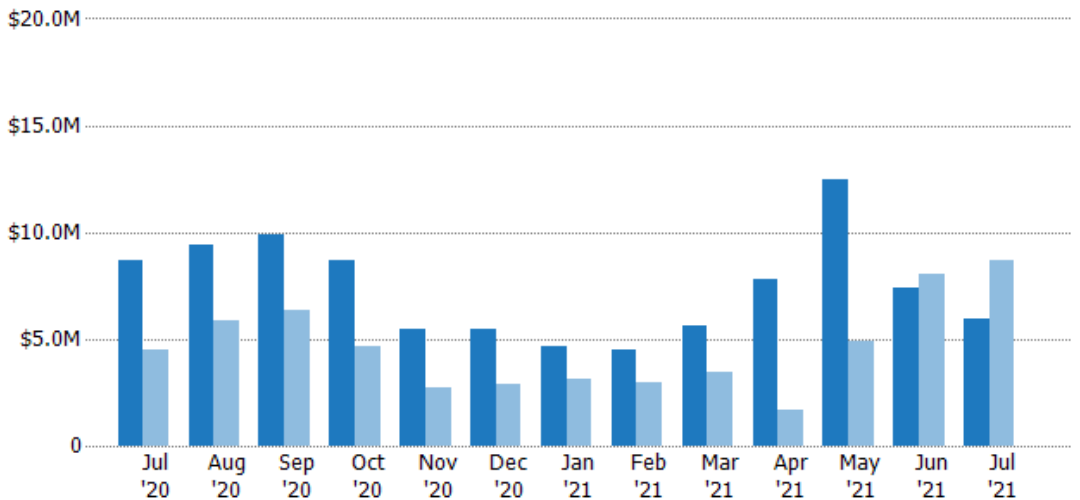
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Jul '21	\$5.97M	-31.1%
Jul '20	\$8.67M	93.4%
Jul '19	\$4.49M	-30.8%



Current Year	\$8.67M	\$9.43M	\$9.87M	\$8.71M	\$5.49M	\$5.48M	\$4.66M	\$4.5M	\$5.64M	\$7.79M	\$12.5M	\$7.4M	\$5.97M
Prior Year	\$4.49M	\$5.85M	\$6.32M	\$4.65M	\$2.73M	\$2.86M	\$3.13M	\$2.99M	\$3.46M	\$1.68M	\$4.87M	\$8.06M	\$8.67M
Percent Change from Prior Year	93%	61%	56%	88%	101%	91%	49%	51%	63%	363%	156%	-8%	-31%

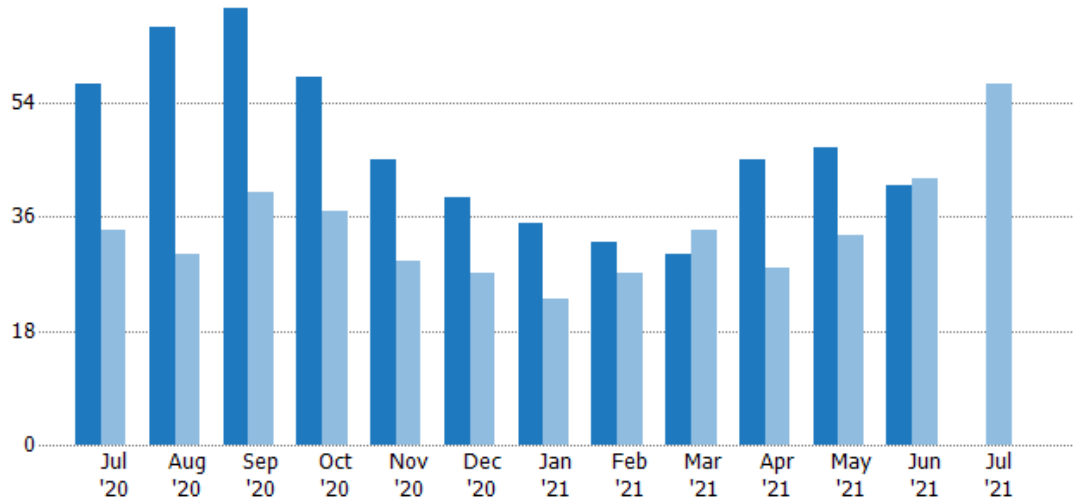
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	57	66	69	58	45	39	35	32	30	45	47	41	-
Prior Year	34	30	40	37	29	27	23	27	34	28	33	42	57
Percent Change from Prior Year	68%	120%	73%	57%	55%	44%	52%	19%	-12%	61%	42%	-2%	-100%

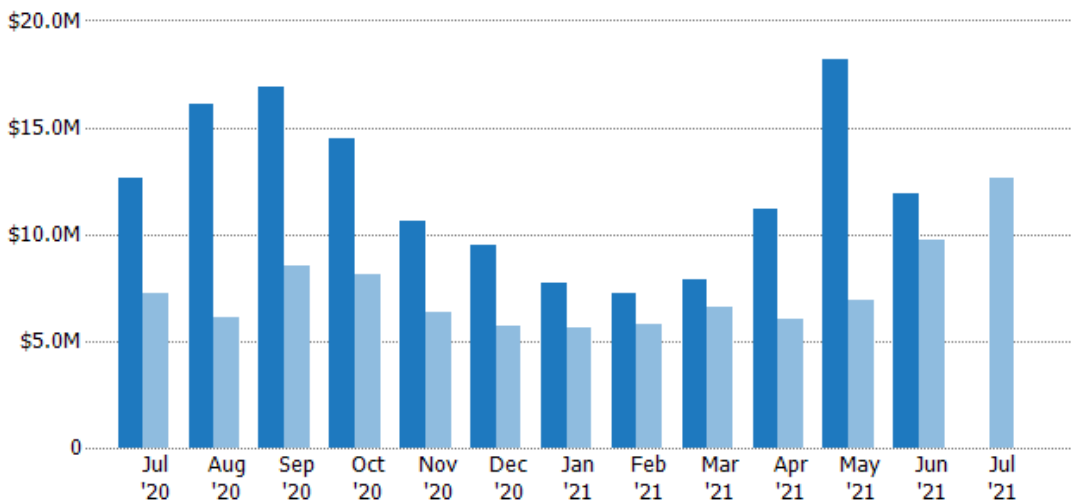
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Current Year	\$12.6M	\$16.1M	\$16.9M	\$14.5M	\$10.6M	\$9.48M	\$7.68M	\$7.23M	\$7.86M	\$11.2M	\$18.2M	\$11.9M	-
Prior Year	\$7.22M	\$6.08M	\$8.54M	\$8.15M	\$6.31M	\$5.71M	\$5.59M	\$5.74M	\$6.6M	\$6.01M	\$6.94M	\$9.76M	\$12.6M
Percent Change from Prior Year	74%	164%	98%	78%	68%	66%	37%	26%	19%	86%	162%	22%	-100%

Closed Sales

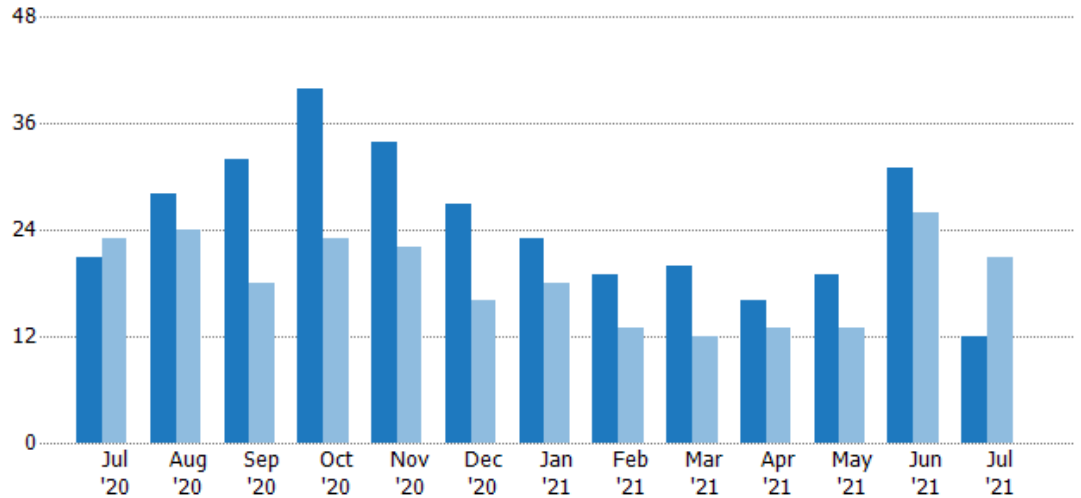
The total number of residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Jul '21	12	-42.9%
Jul '20	21	-8.7%
Jul '19	23	-26.1%



Current Year	21	28	32	40	34	27	23	19	20	16	19	31	12
Prior Year	23	24	18	23	22	16	18	13	12	13	13	26	21
Percent Change from Prior Year	-9%	17%	78%	74%	55%	69%	28%	46%	67%	23%	46%	19%	-43%

Closed Sales Volume

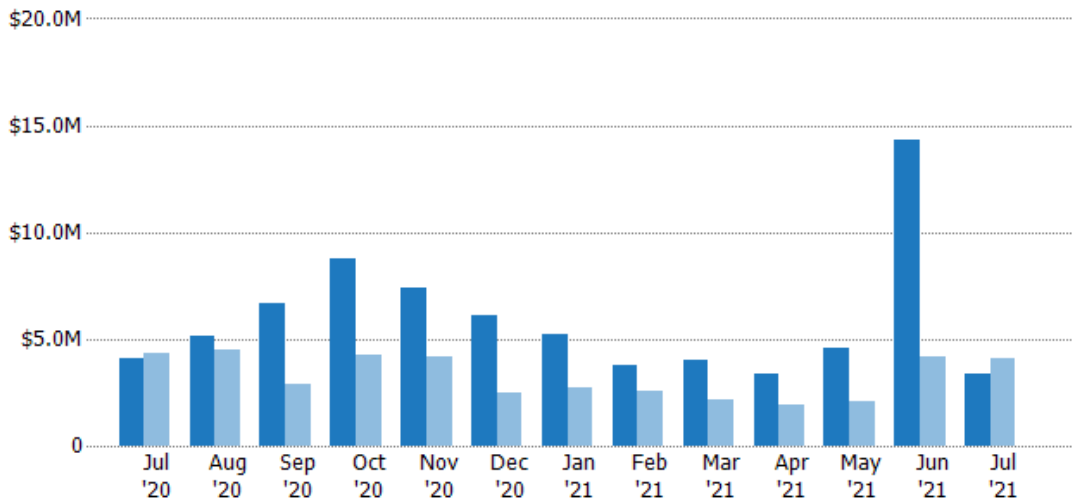
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Jul '21	\$3.4M	-17.4%
Jul '20	\$4.11M	-5.7%
Jul '19	\$4.36M	-27.8%



Current Year	\$4.11M	\$5.11M	\$6.71M	\$8.79M	\$7.43M	\$6.1M	\$5.24M	\$3.75M	\$4.02M	\$3.36M	\$4.54M	\$14.3M	\$3.4M
Prior Year	\$4.36M	\$4.53M	\$2.89M	\$4.23M	\$4.21M	\$2.46M	\$2.73M	\$2.54M	\$2.19M	\$1.89M	\$2.1M	\$4.18M	\$4.11M
Percent Change from Prior Year	-6%	13%	132%	108%	76%	148%	92%	47%	84%	78%	116%	243%	-17%

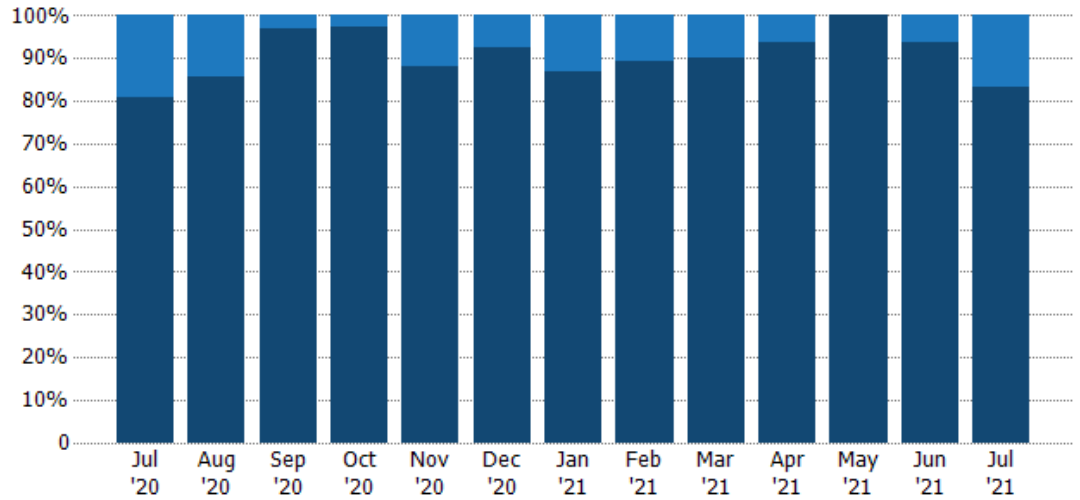
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Condo/Townhouse	19%	14%	3%	3%	12%	7%	13%	11%	10%	6%	-	6%	17%
Single Family Residence	81%	86%	97%	98%	88%	93%	87%	89%	90%	94%	100%	94%	83%

Average Sales Price

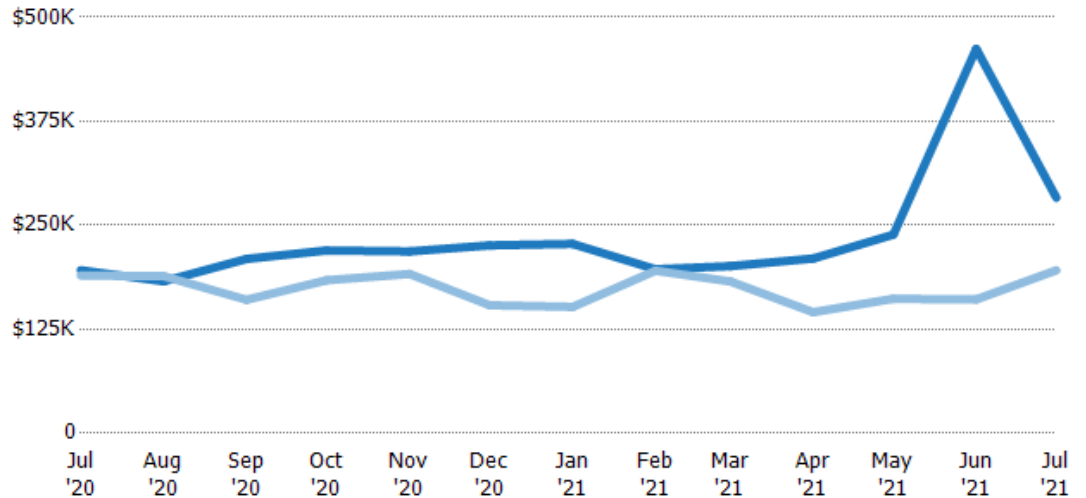
The average sales price of the residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jul '21	\$283K	44.5%
Jul '20	\$196K	3.3%
Jul '19	\$190K	-2.4%



Current Year	\$196K	\$183K	\$210K	\$220K	\$219K	\$226K	\$228K	\$197K	\$201K	\$210K	\$239K	\$462K	\$283K
Prior Year	\$190K	\$189K	\$160K	\$184K	\$191K	\$154K	\$152K	\$195K	\$182K	\$146K	\$162K	\$161K	\$196K
Percent Change from Prior Year	3%	-3%	31%	19%	14%	47%	50%	1%	10%	44%	48%	187%	44%

Median Sales Price

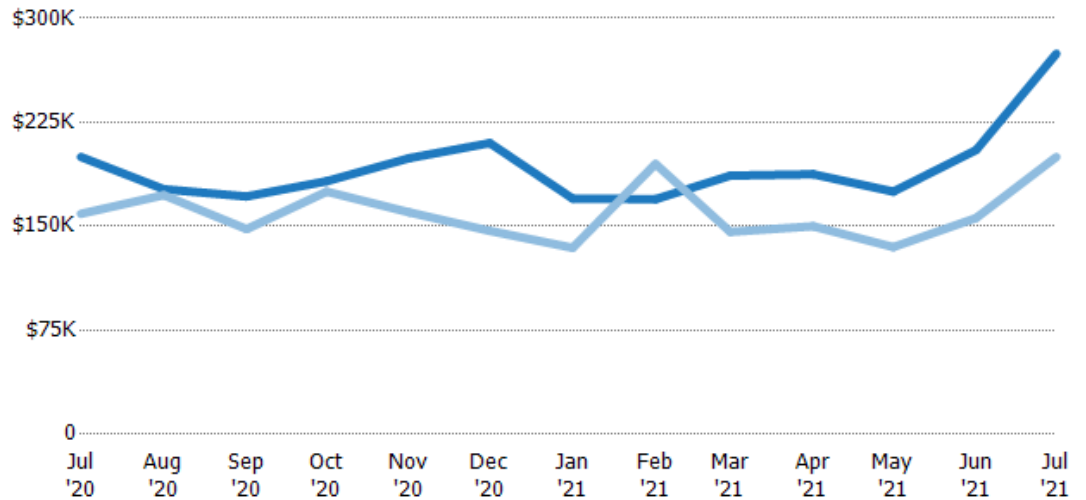
The median sales price of the residential properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Jul '21	\$275K	37.3%
Jul '20	\$200K	25.8%
Jul '19	\$159K	-7.5%



Current Year	\$200K	\$177K	\$172K	\$183K	\$199K	\$210K	\$170K	\$170K	\$187K	\$188K	\$175K	\$205K	\$275K
Prior Year	\$159K	\$172K	\$148K	\$175K	\$160K	\$147K	\$134K	\$195K	\$146K	\$150K	\$135K	\$156K	\$200K
Percent Change from Prior Year	26%	2%	16%	4%	25%	43%	26%	-13%	28%	25%	30%	31%	37%

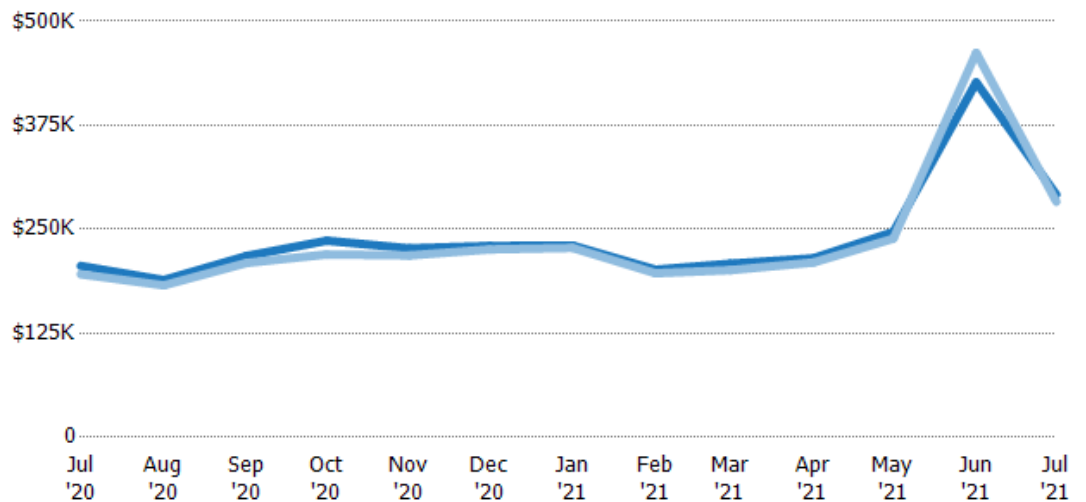
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Avg List Price	\$206K	\$189K	\$218K	\$236K	\$227K	\$230K	\$230K	\$201K	\$209K	\$215K	\$247K	\$427K	\$291K
Avg Sales Price	\$196K	\$183K	\$210K	\$220K	\$219K	\$226K	\$228K	\$197K	\$201K	\$210K	\$239K	\$462K	\$283K
Avg Sales Price as a % of Avg List Price	95%	97%	96%	93%	96%	98%	99%	98%	96%	98%	97%	108%	97%

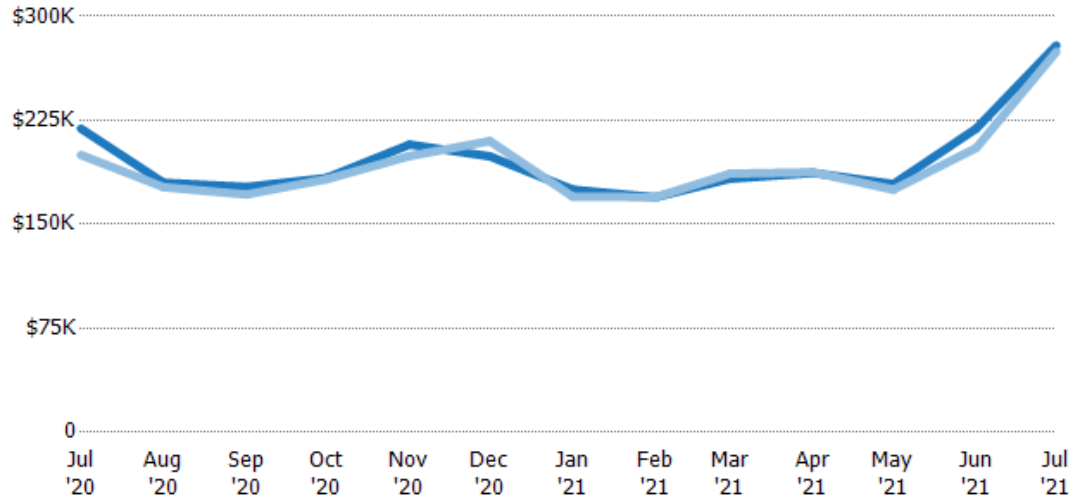
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



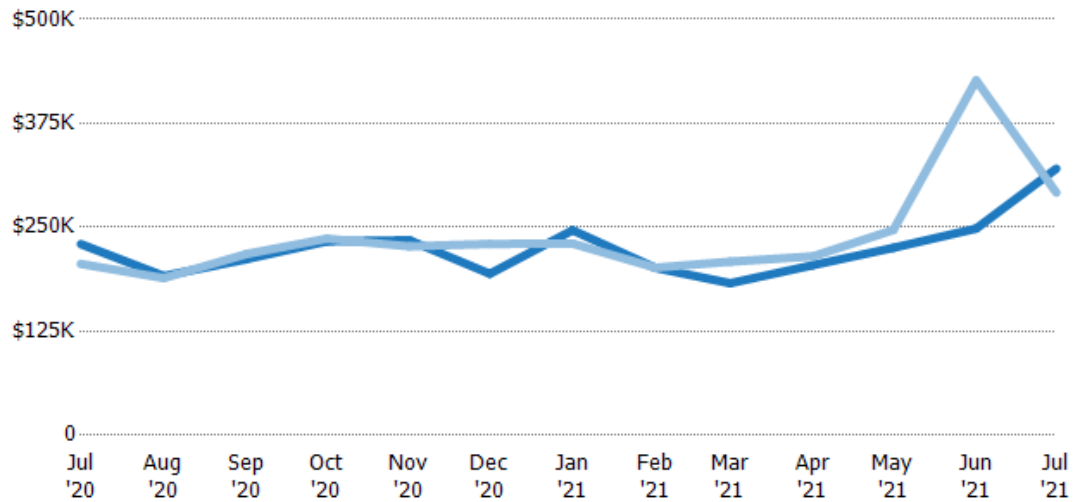
Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



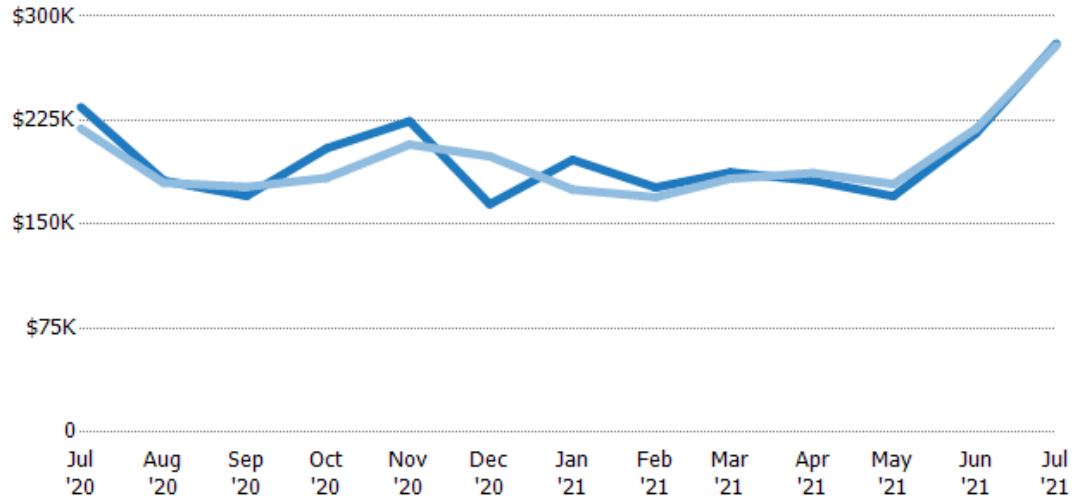
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:
Condo/Townhouse/Apt., Single Family



Median Est Value	\$234K	\$181K	\$170K	\$205K	\$224K	\$164K	\$197K	\$177K	\$187K	\$181K	\$170K	\$216K	\$280K
Median Sales Price	\$219K	\$180K	\$177K	\$183K	\$208K	\$199K	\$175K	\$170K	\$183K	\$187K	\$179K	\$219K	\$279K
Med Sales Price as a % of Med Est Value	93%	99%	104%	90%	92%	121%	89%	96%	98%	103%	105%	102%	100%