

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	12	15	-20%	43	60	-28.3%
New Listing Volume	\$3,753,300	\$3,969,600	-5.4%	\$10,412,300	\$12,990,059	-19.8%
Active Listing Count	—	31	—	N/A	N/A	
Active Listing Volume	—	\$8,493,499	—	N/A	N/A	
Average Listing Price	—	\$273,984	—	\$196,878	\$228,397	-13.8%
Median Listing Price	—	\$189,000	—	\$149,333	\$174,068	-14.2%
Median Days in RPR	—	59	—	122.23	133.2	-8.2%
Months of Inventory	—	4.4	-100%	1.9	7.2	-73.3%
Absorption Rate	—	22.58%	—	52.22%	13.94%	+38.3%
Sales Activity Charts Metrics						
New Pending Sales Count	6	16	-62.5%	46	65	-29.2%
New Pending Sales Volume	\$1,249,400	\$2,946,400	-57.6%	\$9,333,998	\$11,256,579	-17.1%
Pending Sales Count	—	20	—	N/A	N/A	
Pending Sales Volume	—	\$3,420,100	—	N/A	N/A	
Closed Sales Count	2	16	-87.5%	32	47	-31.9%
Closed Sales Volume	\$318,000	\$3,408,250	-90.7%	\$7,062,000	\$7,617,479	-7.3%
Average Sales Price	\$159,000	\$213,016	-25.4%	\$220,687	\$162,074	+36.2%
Median Sales Price	\$159,000	\$194,400	-18.2%	\$174,844	\$160,366	+9%

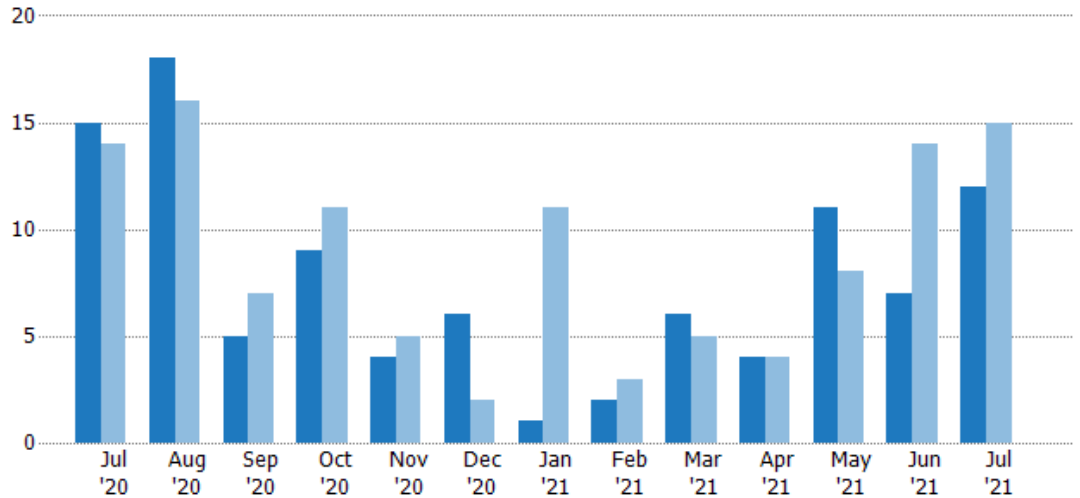
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	12	-20%
Jul '20	15	7.1%
Jul '19	14	-57.1%



Current Year	15	18	5	9	4	6	1	2	6	4	11	7	12
Prior Year	14	16	7	11	5	2	11	3	5	4	8	14	15
Percent Change from Prior Year	7%	13%	-29%	-18%	-20%	200%	-91%	-33%	20%	0%	38%	-50%	-20%

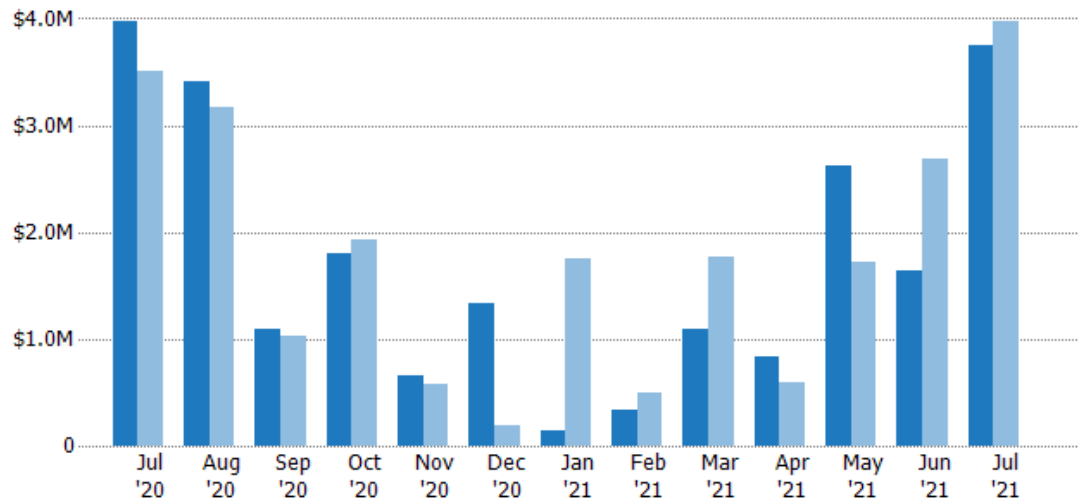
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$3.75M	-5.4%
Jul '20	\$3.97M	13.3%
Jul '19	\$3.5M	-70.8%



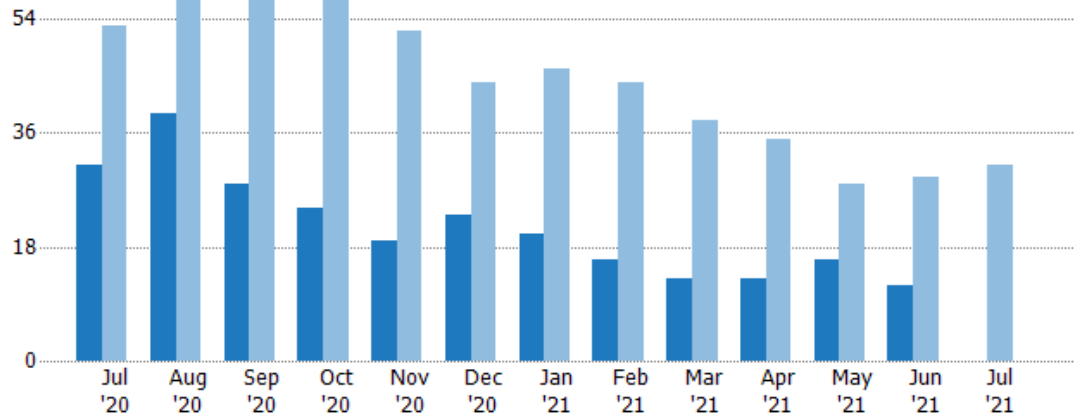
Current Year	\$3.97M	\$3.41M	\$1.09M	\$1.8M	\$660K	\$1.34M	\$139K	\$328K	\$1.1M	\$827K	\$2.63M	\$1.64M	\$3.75M
Prior Year	\$3.5M	\$3.18M	\$1.03M	\$1.93M	\$575K	\$195K	\$1.76M	\$489K	\$1.77M	\$595K	\$1.71M	\$2.69M	\$3.97M
Percent Change from Prior Year	13%	7%	6%	-7%	15%	586%	-92%	-33%	-38%	39%	54%	-39%	-5%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



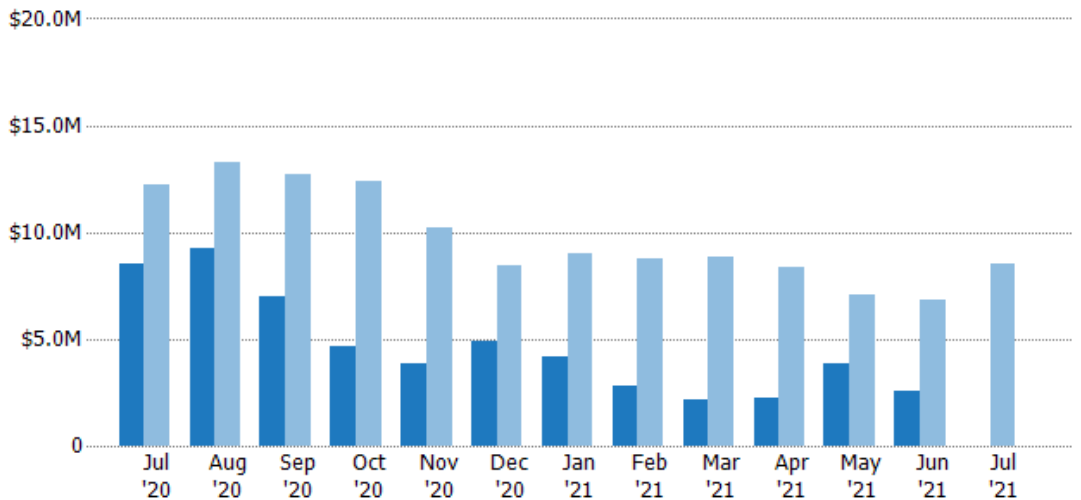
Current Year	31	39	28	24	19	23	20	16	13	13	16	12	-
Prior Year	53	57	57	60	52	44	46	44	38	35	28	29	31
Percent Change from Prior Year	-42%	-32%	-51%	-60%	-63%	-48%	-57%	-64%	-66%	-63%	-43%	-59%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



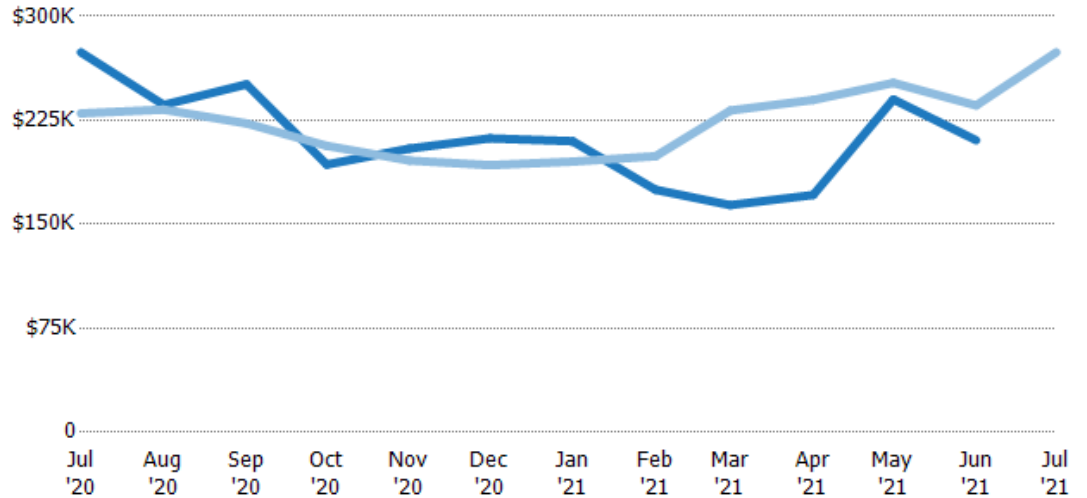
Current Year	\$8.49M	\$9.21M	\$7.03M	\$4.63M	\$3.89M	\$4.88M	\$4.2M	\$2.8M	\$2.13M	\$2.22M	\$3.84M	\$2.53M	-
Prior Year	\$12.2M	\$13.3M	\$12.7M	\$12.4M	\$10.2M	\$8.48M	\$8.98M	\$8.76M	\$8.82M	\$8.39M	\$7.05M	\$6.84M	\$8.49M
Percent Change from Prior Year	-30%	-31%	-45%	-63%	-62%	-42%	-53%	-68%	-76%	-73%	-46%	-63%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



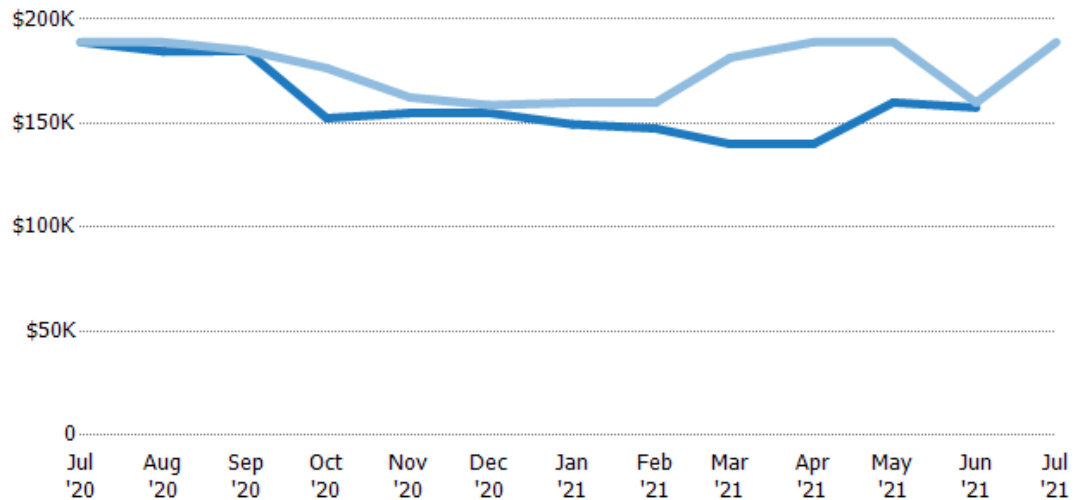
Current Year	\$274K	\$236K	\$251K	\$193K	\$205K	\$212K	\$210K	\$175K	\$164K	\$171K	\$240K	\$211K	-
Prior Year	\$230K	\$233K	\$223K	\$207K	\$196K	\$193K	\$195K	\$199K	\$232K	\$240K	\$252K	\$236K	\$274K
Percent Change from Prior Year	19%	1%	13%	-7%	4%	10%	8%	-12%	-29%	-29%	-5%	-11%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



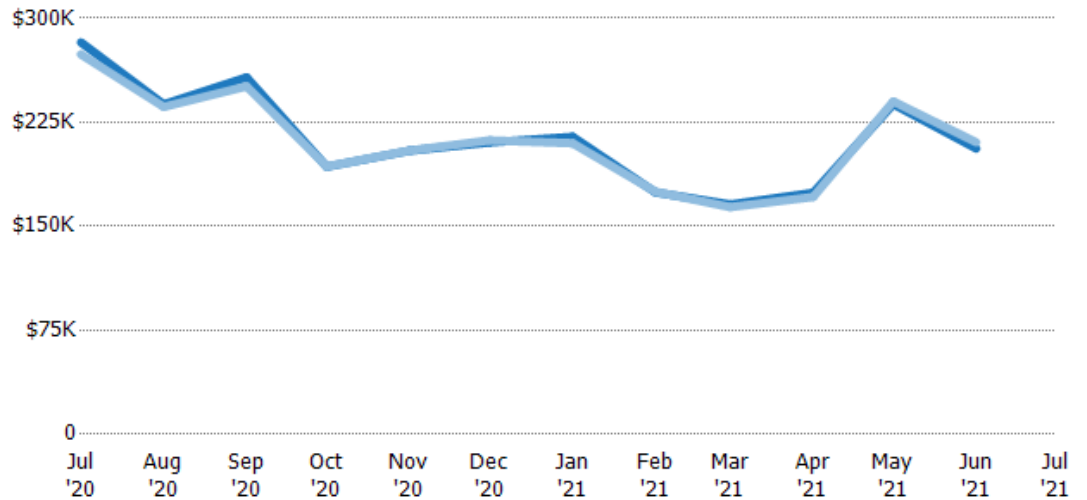
Current Year	\$189K	\$185K	\$185K	\$152K	\$155K	\$155K	\$149K	\$147K	\$140K	\$140K	\$160K	\$158K	-
Prior Year	\$189K	\$189K	\$185K	\$177K	\$162K	\$159K	\$160K	\$160K	\$182K	\$189K	\$189K	\$160K	\$189K
Percent Change from Prior Year	0%	-2%	0%	-14%	-5%	-2%	-7%	-8%	-23%	-26%	-15%	-2%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

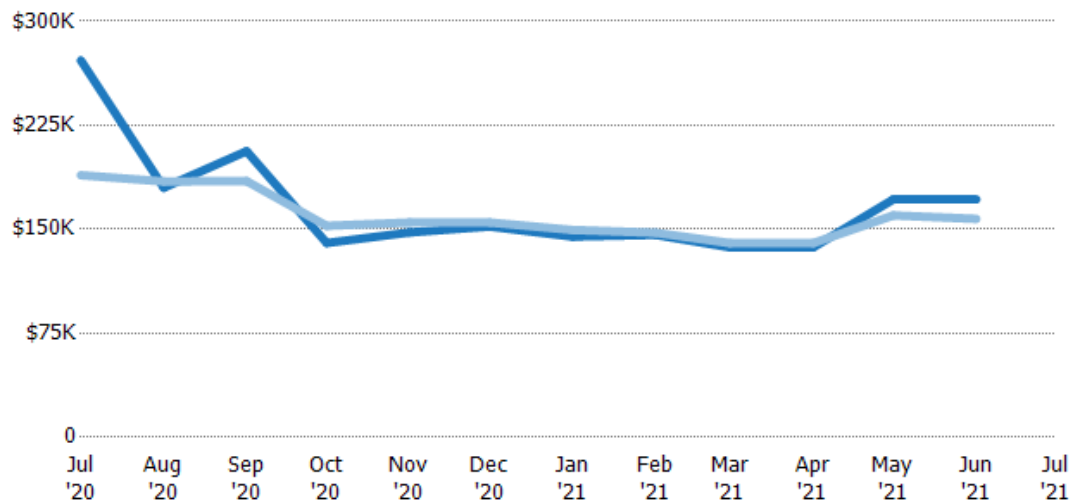


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

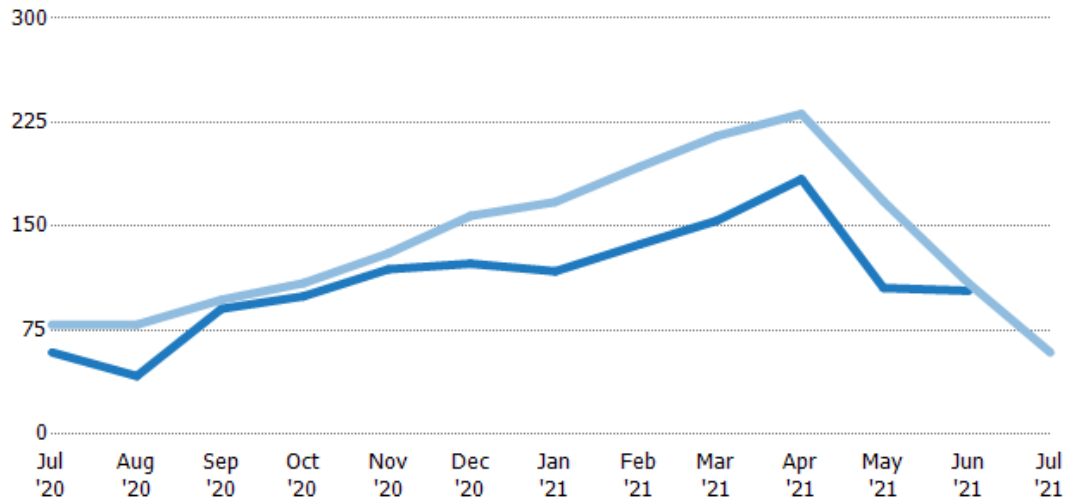


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



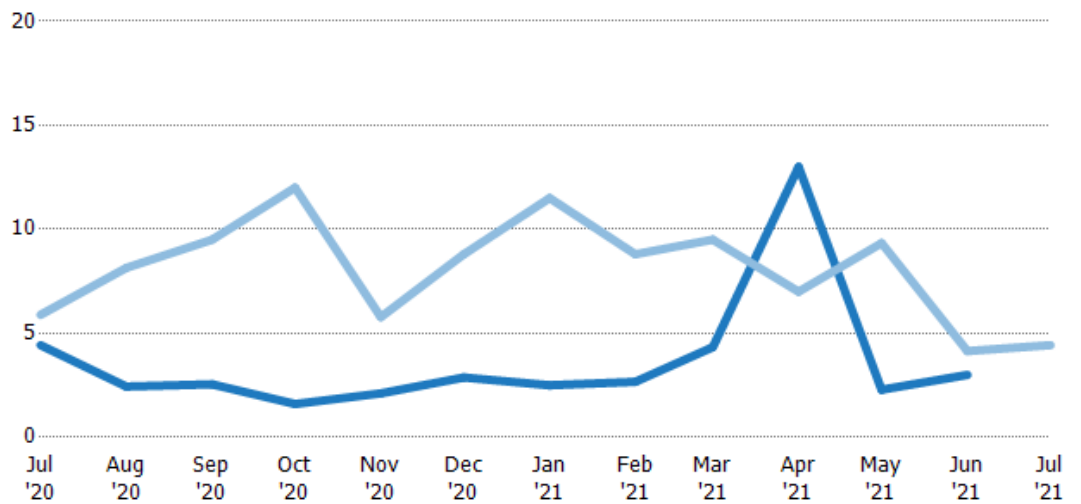
Current Year	59	42	90.5	100	119	123	118	137	154	184	106	104	-
Prior Year	79	79	97	109	131	158	168	193	215	231	168	109	59
Percent Change from Prior Year	-25%	-47%	-7%	-9%	-9%	-22%	-30%	-29%	-28%	-20%	-37%	-5%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



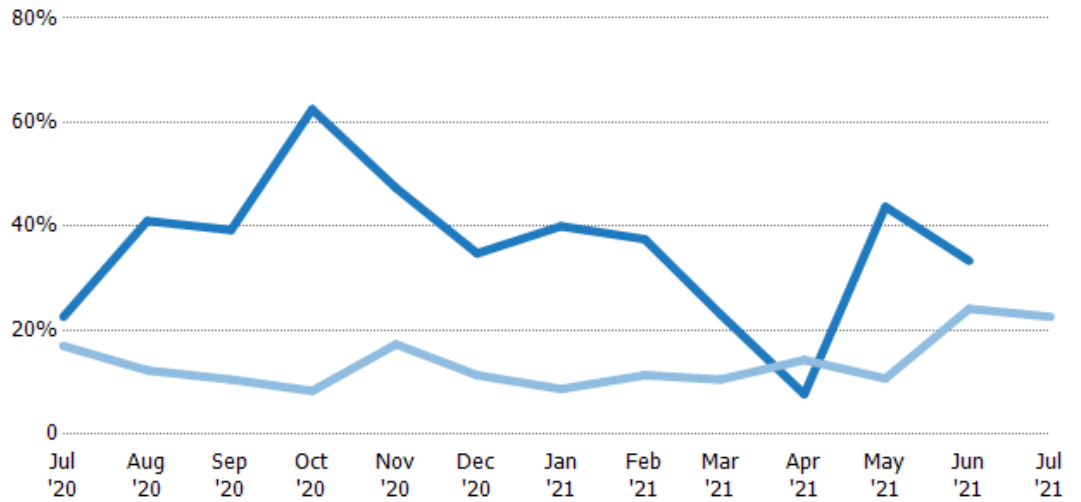
Current Year	4.43	2.44	2.55	1.6	2.11	2.88	2.5	2.67	4.33	13	2.29	3	-
Prior Year	5.89	8.14	9.5	12	5.78	8.8	11.5	8.8	9.5	7	9.33	4.14	4.43
Percent Change from Prior Year	-25%	-70%	-73%	-87%	-63%	-67%	-78%	-70%	-54%	86%	-76%	-28%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



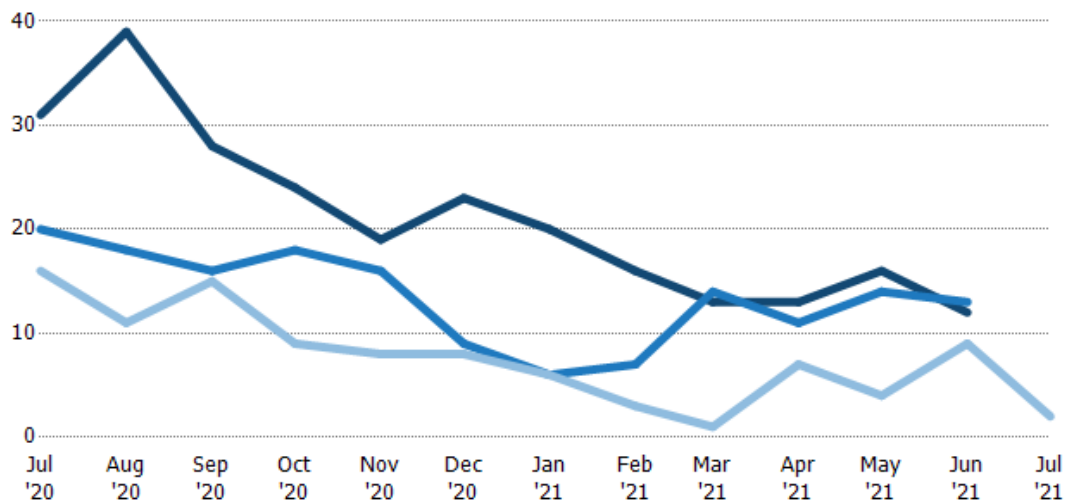
Current Year	23%	41%	39%	63%	47%	35%	40%	38%	23%	8%	44%	33%	-
Prior Year	17%	12%	11%	8%	17%	11%	9%	11%	11%	14%	11%	24%	23%
Change from Prior Year	-6%	-29%	-29%	-54%	-30%	-23%	-31%	-26%	-13%	7%	-33%	-9%	23%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	31	39	28	24	19	23	20	16	13	13	16	12	-
Pending	20	18	16	18	16	9	6	7	14	11	14	13	-
Sold	16	11	15	9	8	8	6	3	1	7	4	9	2

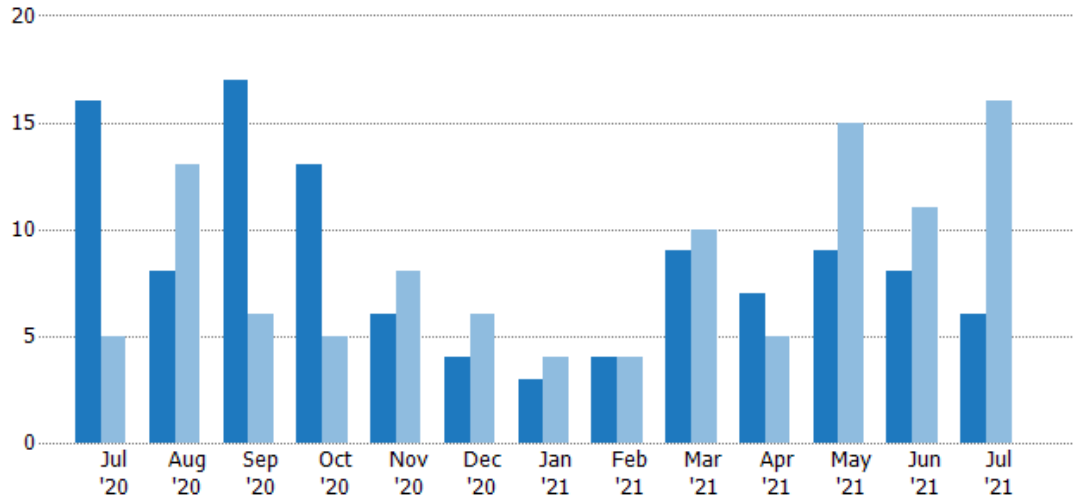
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	6	-62.5%
Jul '20	16	220%
Jul '19	5	180%



Current Year	16	8	17	13	6	4	3	4	9	7	9	8	6
Prior Year	5	13	6	5	8	6	4	4	10	5	15	11	16
Percent Change from Prior Year	220%	-38%	183%	160%	-25%	-33%	-25%	0%	-10%	40%	-40%	-27%	-63%

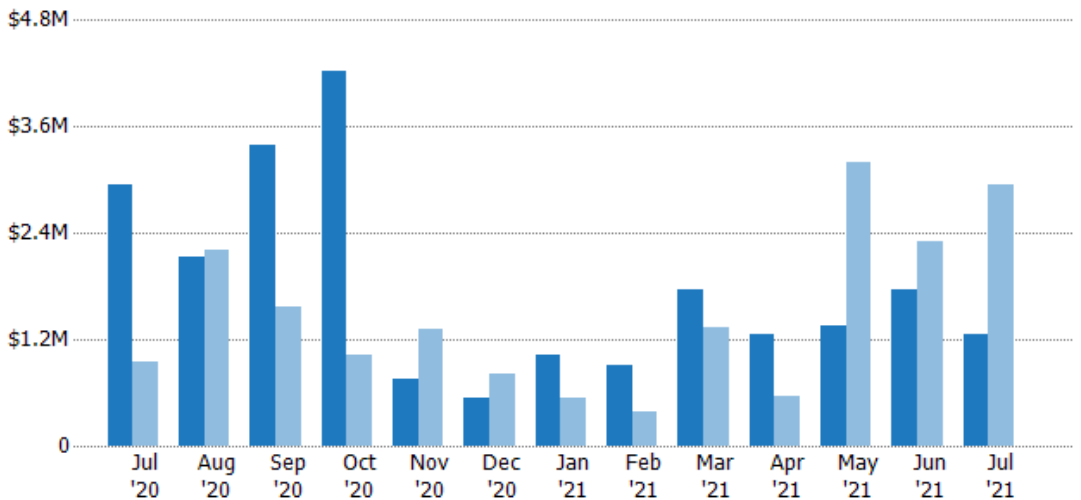
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$1.25M	-57.6%
Jul '20	\$2.95M	211.6%
Jul '19	\$946K	131%



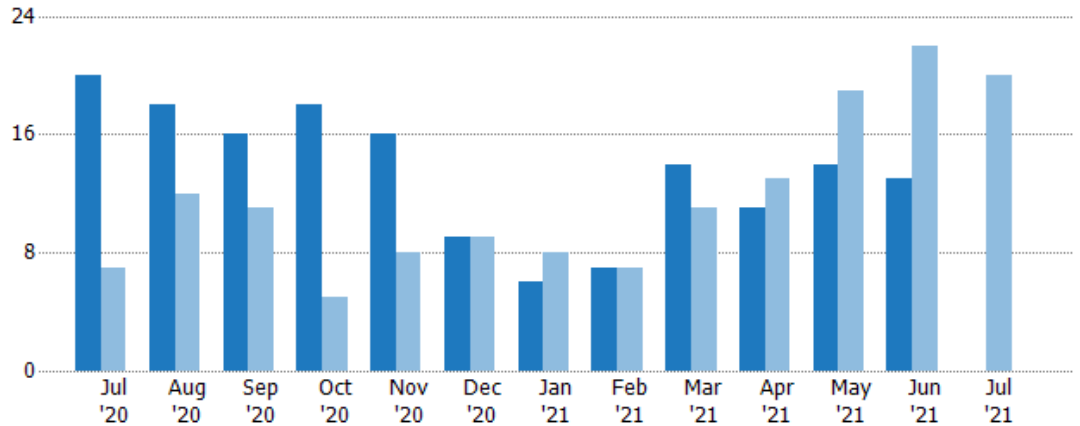
Current Year	\$2.95M	\$2.12M	\$3.39M	\$4.22M	\$762K	\$548K	\$1.02M	\$912K	\$1.77M	\$1.26M	\$1.36M	\$1.76M	\$1.25M
Prior Year	\$946K	\$2.2M	\$1.57M	\$1.02M	\$1.32M	\$804K	\$536K	\$389K	\$1.33M	\$552K	\$3.2M	\$2.31M	\$2.95M
Percent Change from Prior Year	212%	-4%	116%	313%	-42%	-32%	91%	134%	33%	129%	-58%	-24%	-58%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



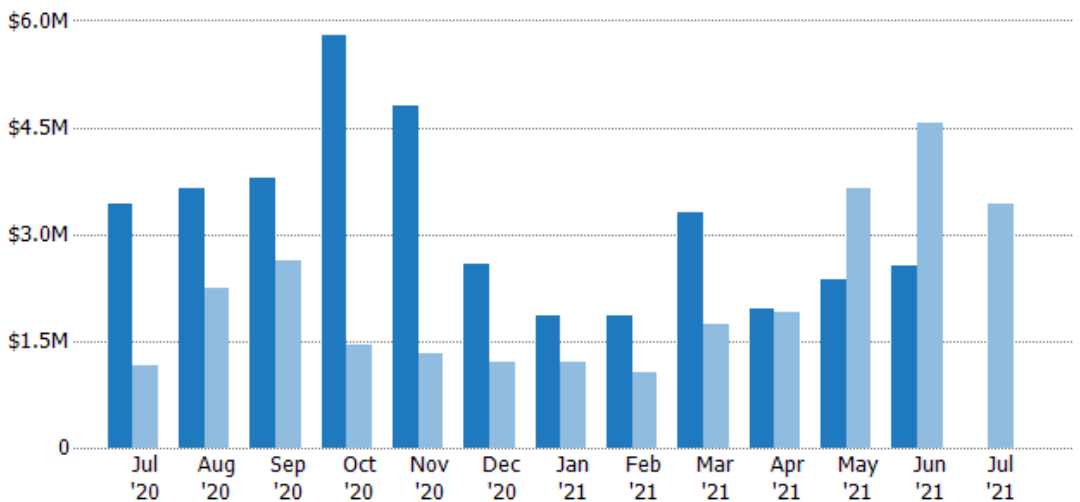
Current Year	20	18	16	18	16	9	6	7	14	11	14	13	-
Prior Year	7	12	11	5	8	9	8	7	11	13	19	22	20
Percent Change from Prior Year	186%	50%	45%	260%	100%	0%	-25%	0%	27%	-15%	-26%	-41%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$3.42M	\$3.65M	\$3.78M	\$5.78M	\$4.8M	\$2.57M	\$1.85M	\$1.86M	\$3.31M	\$1.94M	\$2.35M	\$2.56M	-
Prior Year	\$1.14M	\$2.24M	\$2.62M	\$1.45M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.73M	\$1.91M	\$3.65M	\$4.56M	\$3.42M
Percent Change from Prior Year	199%	63%	44%	298%	264%	112%	53%	74%	91%	2%	-36%	-44%	-100%

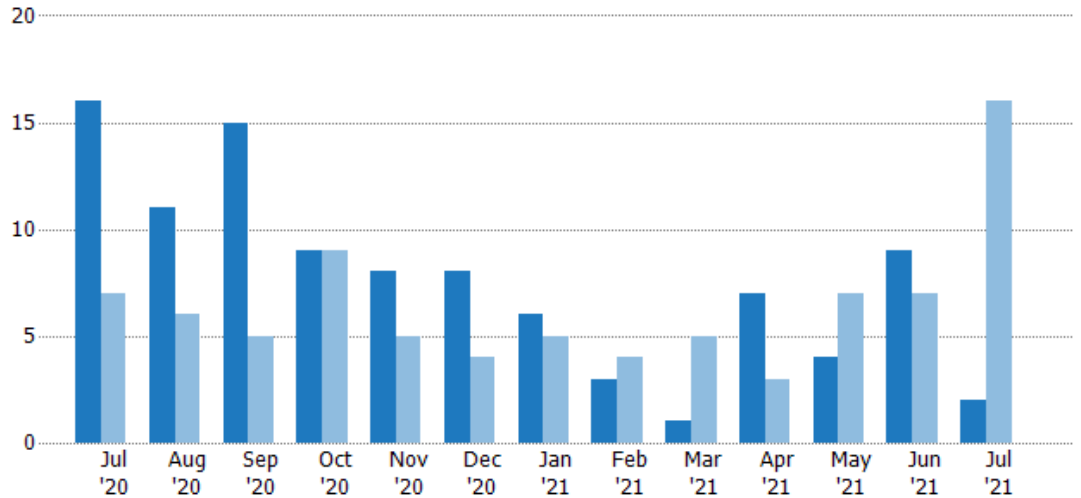
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	2	-87.5%
Jul '20	16	128.6%
Jul '19	7	-14.3%



Current Year	16	11	15	9	8	8	6	3	1	7	4	9	2
Prior Year	7	6	5	9	5	4	5	4	5	3	7	7	16
Percent Change from Prior Year	129%	83%	200%	0%	60%	100%	20%	-25%	-80%	133%	-43%	29%	-88%

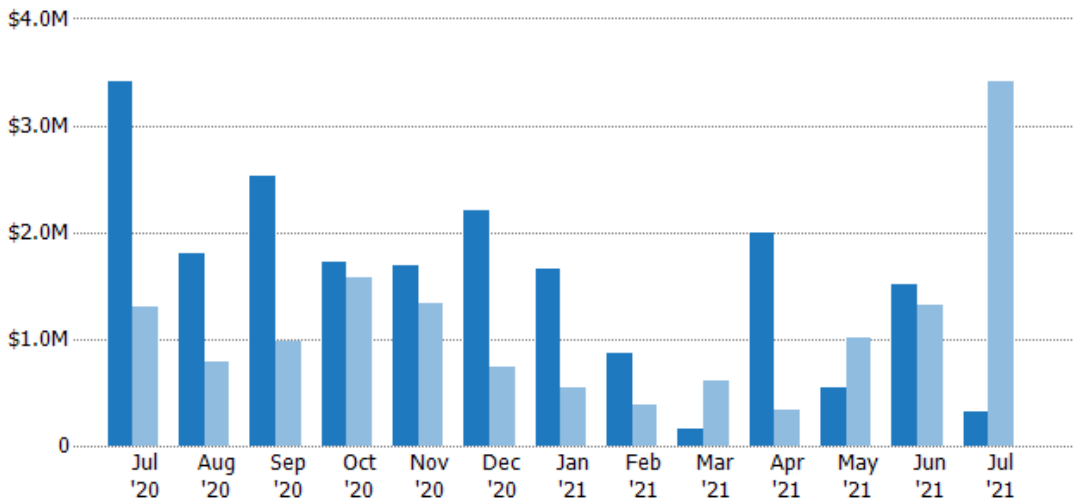
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$318K	-90.7%
Jul '20	\$3.41M	163.4%
Jul '19	\$1.29M	-30.3%



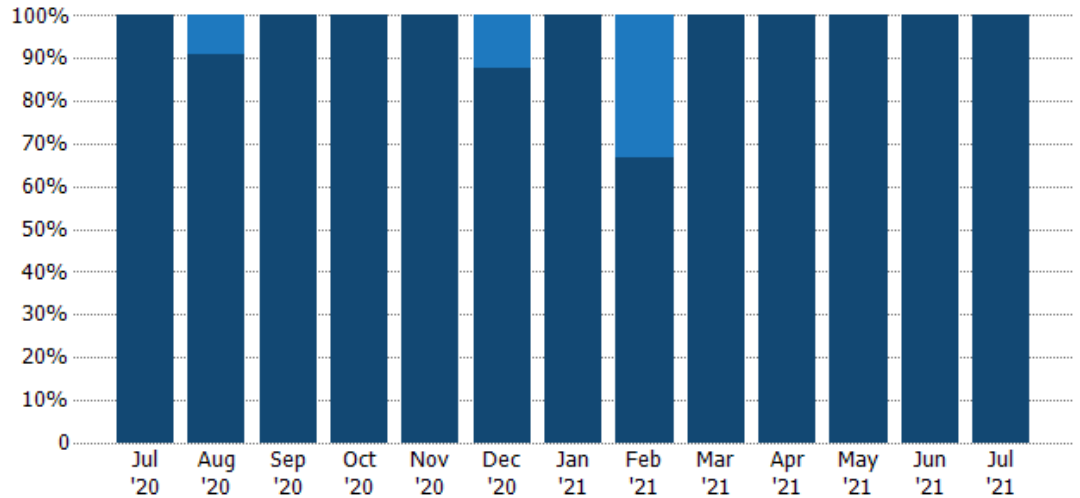
Current Year	\$3.41M	\$1.81M	\$2.52M	\$1.72M	\$1.69M	\$2.21M	\$1.66M	\$870K	\$156K	\$1.99M	\$550K	\$1.51M	\$318K
Prior Year	\$1.29M	\$794K	\$979K	\$1.57M	\$1.33M	\$745K	\$543K	\$390K	\$606K	\$342K	\$1.02M	\$1.31M	\$3.41M
Percent Change from Prior Year	163%	128%	158%	9%	28%	196%	206%	123%	-74%	483%	-46%	15%	-91%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse

Single Family Residence

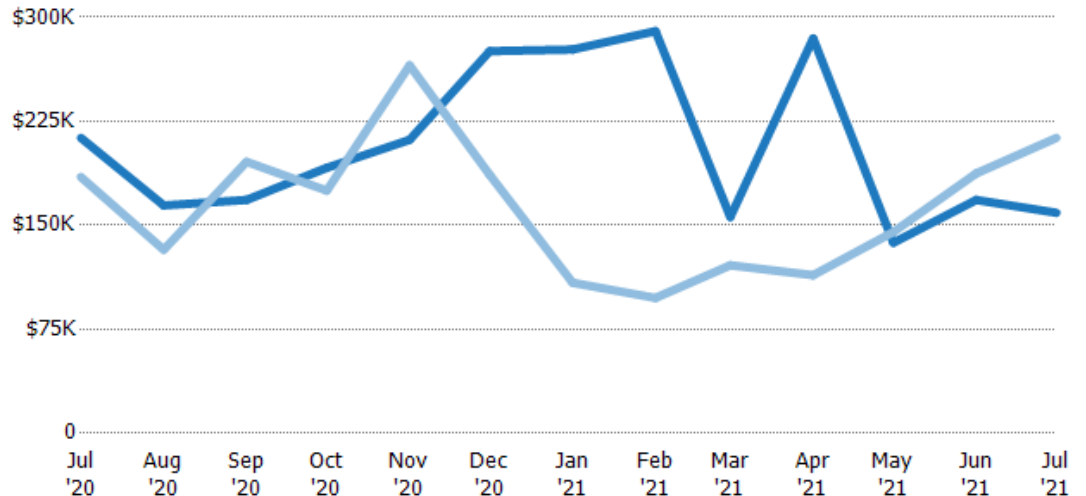
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$159K	-25.4%
Jul '20	\$213K	15.2%
Jul '19	\$185K	-18.7%



Current Year

Prior Year

Percent Change from Prior Year

\$213K	\$164K	\$168K	\$191K	\$212K	\$276K	\$277K	\$290K	\$156K	\$285K	\$137K	\$168K	\$159K
\$185K	\$132K	\$196K	\$175K	\$265K	\$186K	\$109K	\$97.6K	\$121K	\$114K	\$145K	\$187K	\$213K
15%	24%	-14%	9%	-20%	48%	155%	197%	29%	150%	-5%	-10%	-25%

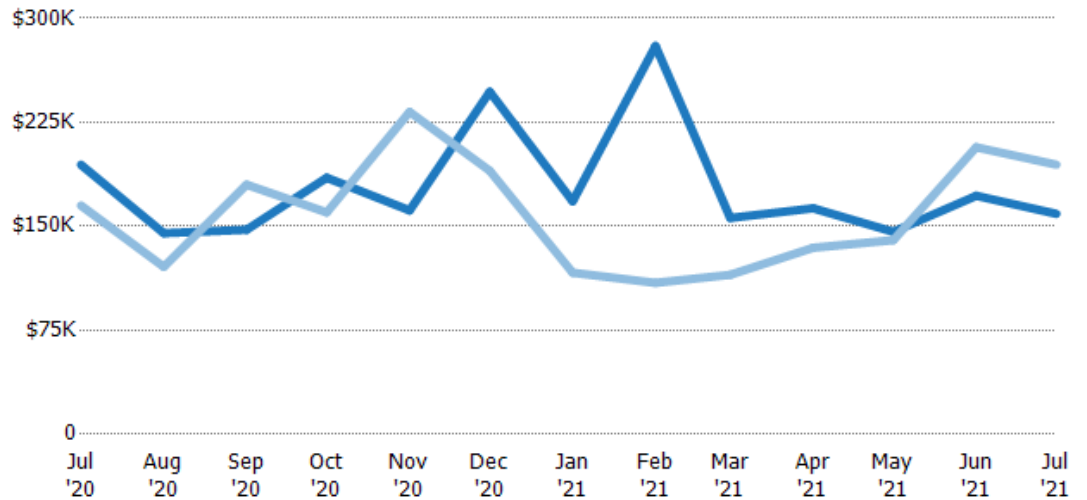
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$159K	-18.2%
Jul '20	\$194K	17.8%
Jul '19	\$165K	-13.9%



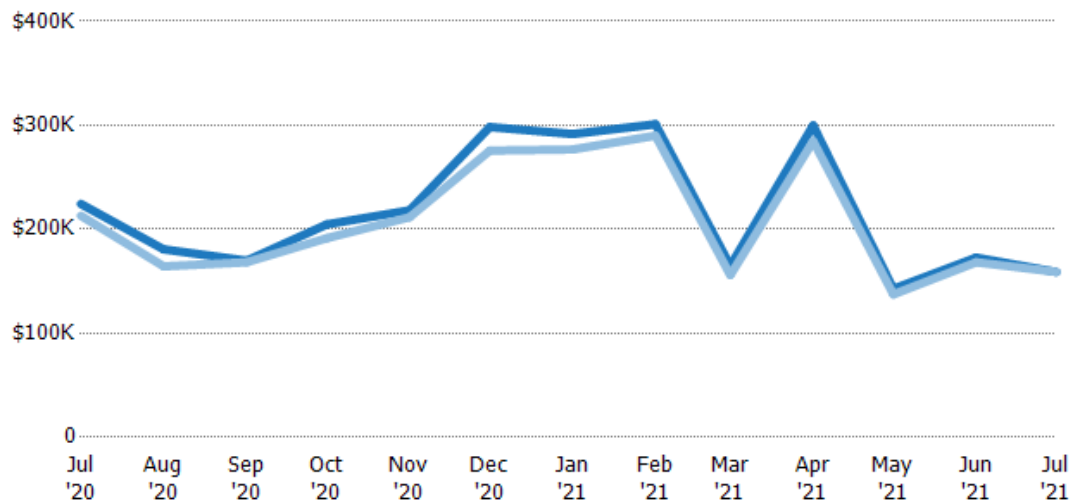
Current Year	\$194K	\$145K	\$148K	\$185K	\$161K	\$247K	\$168K	\$280K	\$156K	\$163K	\$146K	\$172K	\$159K
Prior Year	\$165K	\$121K	\$180K	\$160K	\$233K	\$190K	\$117K	\$109K	\$115K	\$135K	\$140K	\$207K	\$194K
Percent Change from Prior Year	18%	20%	-18%	16%	-31%	30%	44%	156%	36%	21%	4%	-17%	-18%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



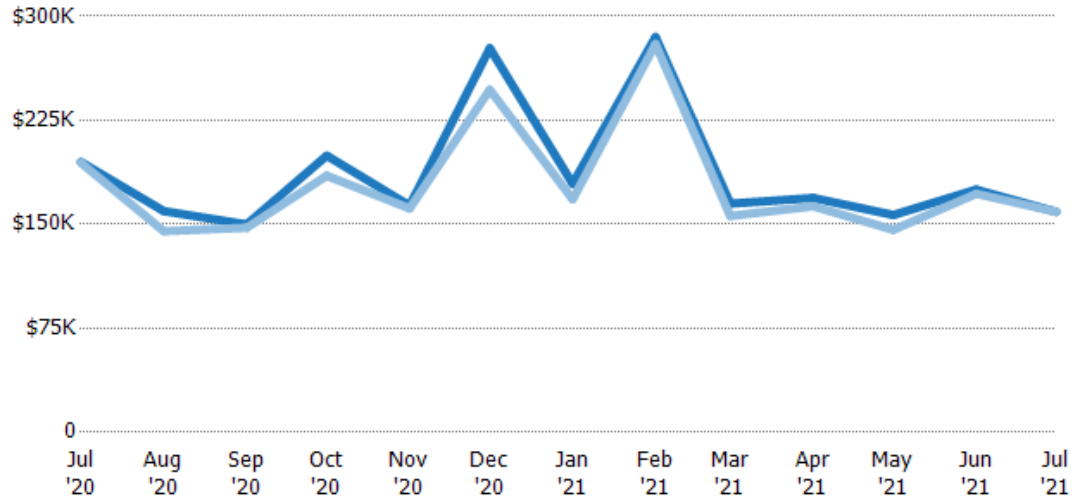
Avg List Price	\$224K	\$181K	\$170K	\$205K	\$218K	\$298K	\$292K	\$301K	\$165K	\$300K	\$143K	\$173K	\$159K
Avg Sales Price	\$213K	\$164K	\$168K	\$191K	\$212K	\$276K	\$277K	\$290K	\$156K	\$285K	\$137K	\$168K	\$159K
Avg Sales Price as a % of Avg List Price	95%	91%	99%	94%	97%	92%	95%	96%	95%	95%	96%	97%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

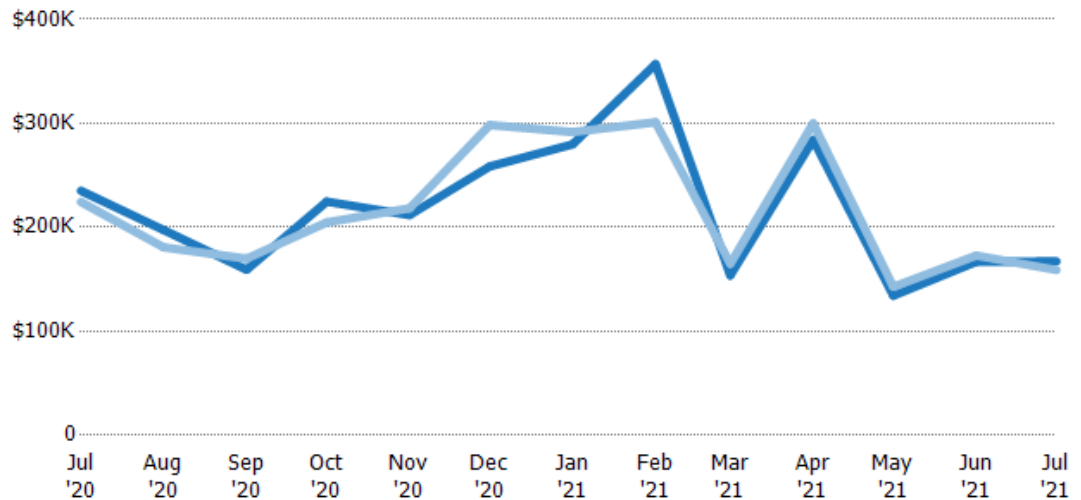


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family

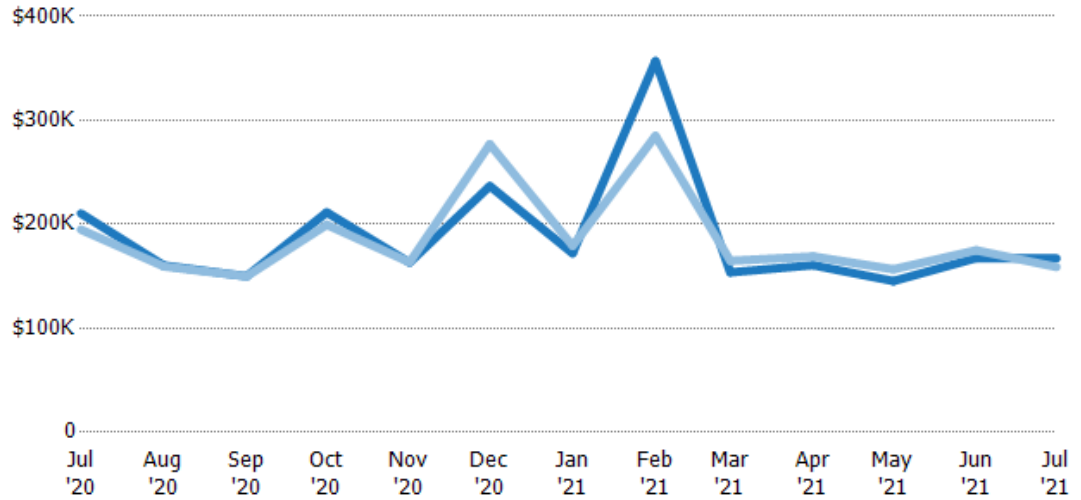


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$210K	\$160K	\$150K	\$211K	\$163K	\$237K	\$172K	\$357K	\$154K	\$161K	\$145K	\$167K	\$167K
Median Sales Price	\$195K	\$160K	\$150K	\$200K	\$163K	\$277K	\$179K	\$285K	\$165K	\$169K	\$157K	\$175K	\$159K
Med Sales Price as a % of Med Est Value	93%	99%	100%	94%	100%	117%	104%	80%	107%	105%	108%	105%	95%