

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	9	11	-18.2%	51	29	+75.9%
New Listing Volume	\$4,082,000	\$5,772,000	-29.3%	\$23,979,900	\$10,911,000	+119.8%
Active Listing Count	—	21	—	N/A	N/A	
Active Listing Volume	—	\$12,070,400	—	N/A	N/A	
Average Listing Price	—	\$574,781	—	\$688,749	\$441,951	+55.8%
Median Listing Price	—	\$375,000	—	\$465,345	\$304,485	+52.8%
Median Days in RPR	—	166	—	92.79	214.3	-56.7%
Months of Inventory	—	5.3	-100%	4.1	7.9	-48.4%
Absorption Rate	—	19.05%	—	24.55%	12.68%	+11.9%
Sales Activity Charts Metrics						
New Pending Sales Count	7	10	-30%	42	51	-17.6%
New Pending Sales Volume	\$2,449,000	\$3,911,900	-37.4%	\$21,582,900	\$15,677,900	+37.7%
Pending Sales Count	—	13	—	N/A	N/A	
Pending Sales Volume	—	\$4,770,000	—	N/A	N/A	
Closed Sales Count	4	2	+100%	28	27	+3.7%
Closed Sales Volume	\$1,846,000	\$590,000	+212.9%	\$16,916,250	\$7,019,100	+141%
Average Sales Price	\$461,500	\$295,000	+56.4%	\$604,152	\$259,967	+132.4%
Median Sales Price	\$263,500	\$295,000	-10.7%	\$438,679	\$241,926	+81.3%

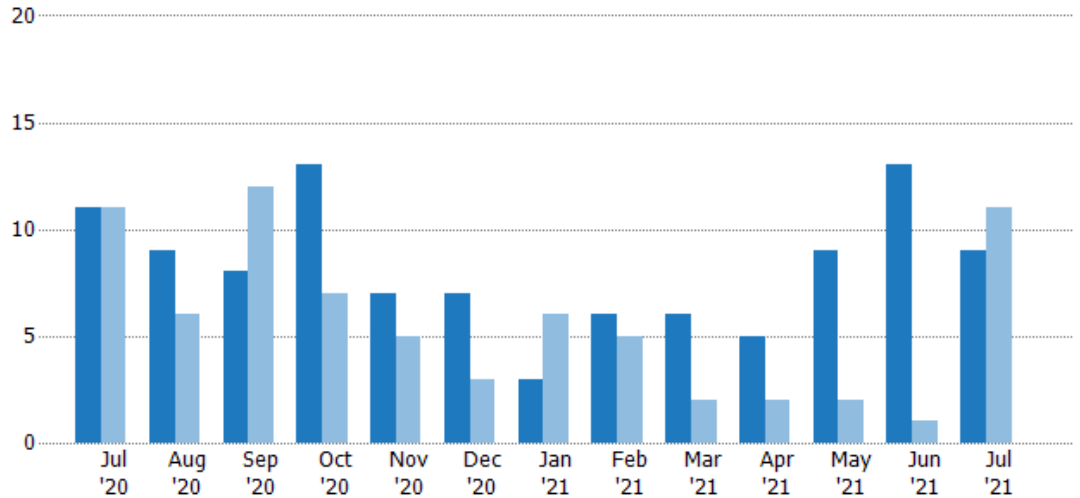
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	9	-18.2%
Jul '20	11	0%
Jul '19	11	18.2%



Current Year	11	9	8	13	7	7	3	6	6	5	9	13	9
Prior Year	11	6	12	7	5	3	6	5	2	2	2	1	11
Percent Change from Prior Year	0%	50%	-33%	86%	40%	133%	-50%	20%	200%	150%	350%	1,200%	-18%

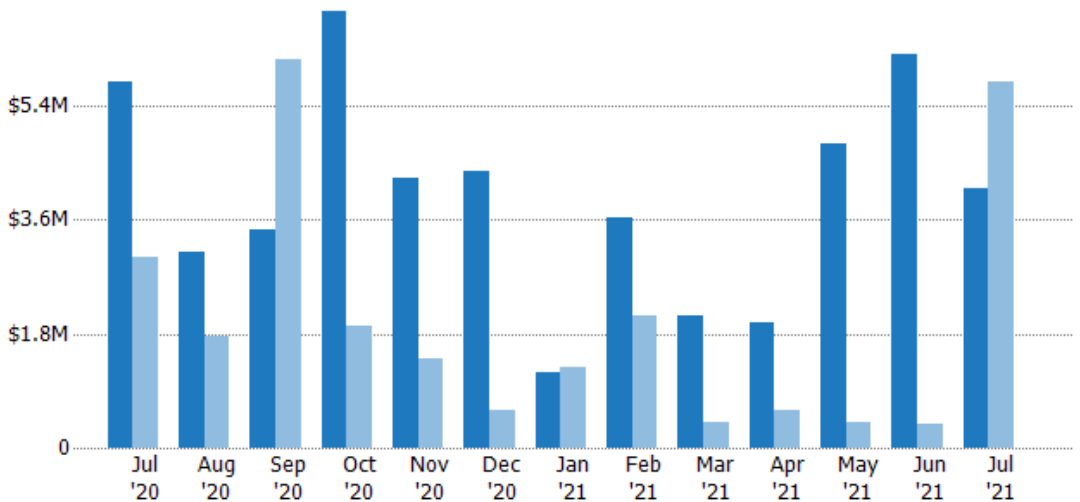
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$4.08M	-29.3%
Jul '20	\$5.77M	91%
Jul '19	\$3.02M	12.3%



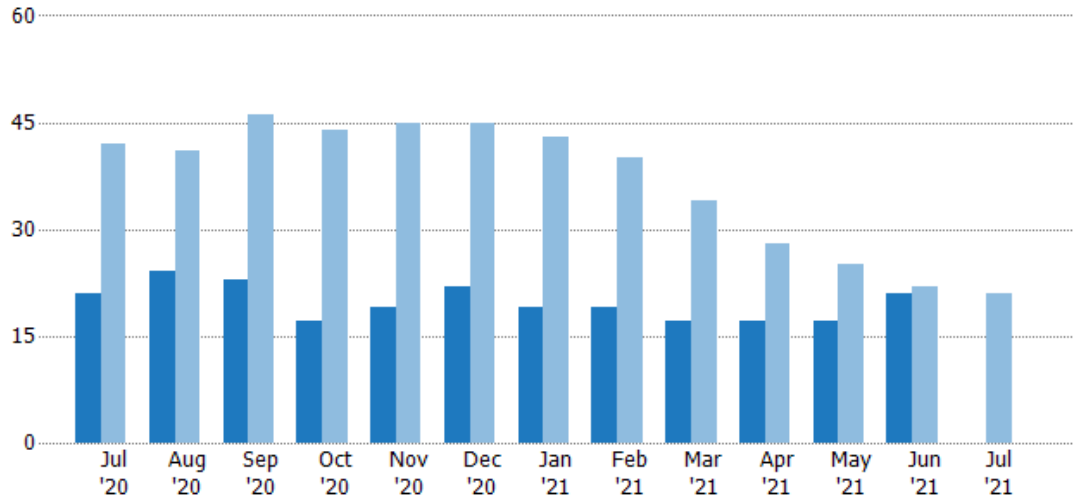
Current Year	\$5.77M	\$3.08M	\$3.44M	\$6.9M	\$4.27M	\$4.38M	\$1.19M	\$3.62M	\$2.09M	\$1.98M	\$4.8M	\$6.22M	\$4.08M
Prior Year	\$3.02M	\$1.75M	\$6.12M	\$1.92M	\$1.41M	\$585K	\$1.28M	\$2.09M	\$404K	\$589K	\$400K	\$375K	\$5.77M
Percent Change from Prior Year	91%	76%	-44%	260%	202%	648%	-7%	73%	418%	236%	1,099%	1,559%	-29%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



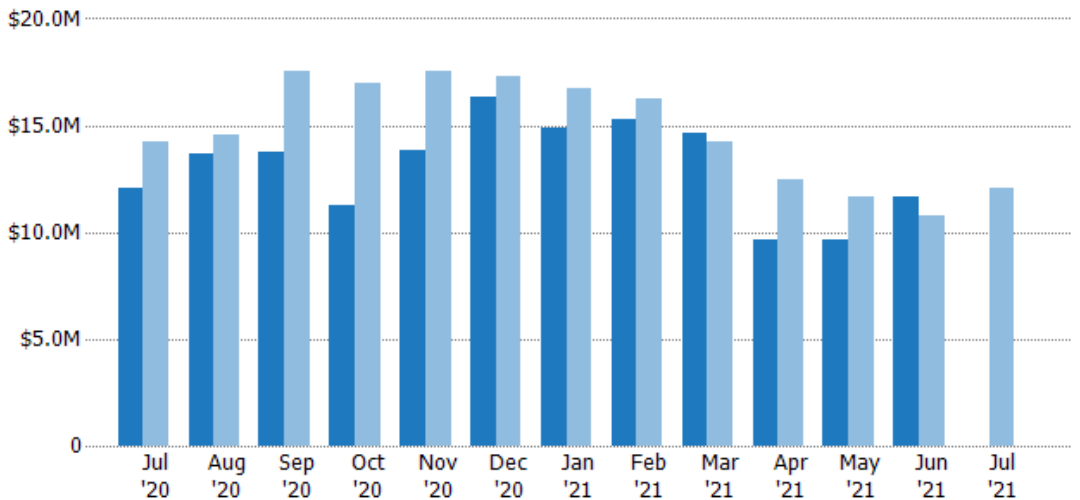
Current Year	21	24	23	17	19	22	19	19	17	17	17	21	-
Prior Year	42	41	46	44	45	45	43	40	34	28	25	22	21
Percent Change from Prior Year	-50%	-41%	-50%	-61%	-58%	-51%	-56%	-53%	-50%	-39%	-32%	-5%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



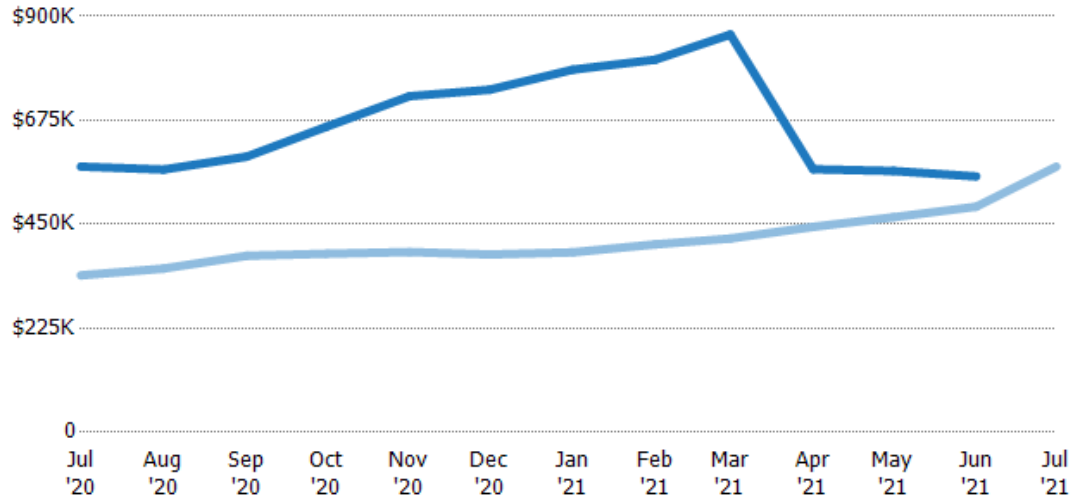
Current Year	\$12.1M	\$13.6M	\$13.7M	\$11.2M	\$13.8M	\$16.3M	\$14.9M	\$15.3M	\$14.6M	\$9.68M	\$9.61M	\$11.6M	-
Prior Year	\$14.3M	\$14.5M	\$17.6M	\$17M	\$17.6M	\$17.3M	\$16.7M	\$16.3M	\$14.3M	\$12.4M	\$11.6M	\$10.7M	\$12.1M
Percent Change from Prior Year	-15%	-6%	-22%	-34%	-21%	-6%	-11%	-6%	3%	-22%	-17%	8%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



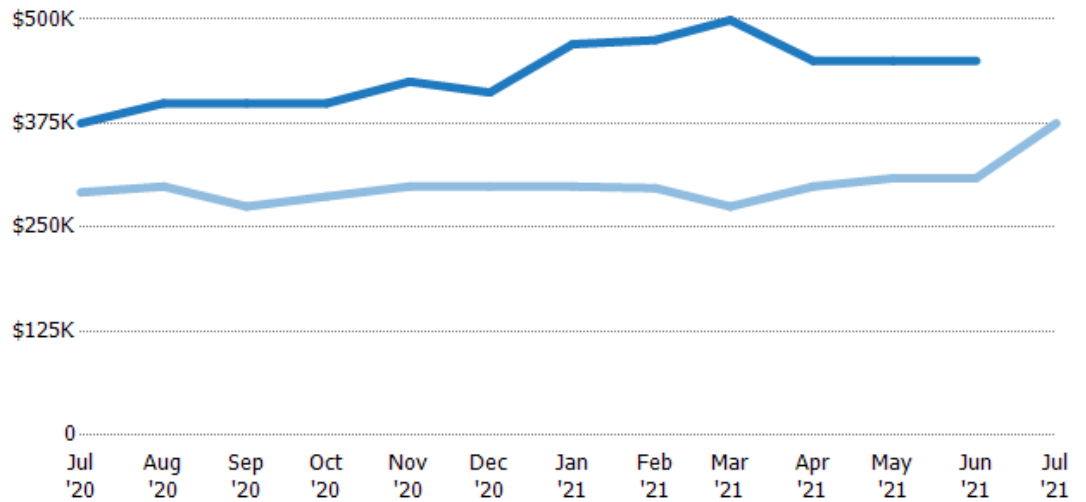
Current Year	\$575K	\$568K	\$596K	\$661K	\$727K	\$741K	\$784K	\$806K	\$861K	\$569K	\$565K	\$554K	-
Prior Year	\$340K	\$354K	\$382K	\$386K	\$390K	\$385K	\$389K	\$407K	\$419K	\$444K	\$465K	\$488K	\$575K
Percent Change from Prior Year	69%	60%	56%	71%	86%	93%	102%	98%	105%	28%	22%	13%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



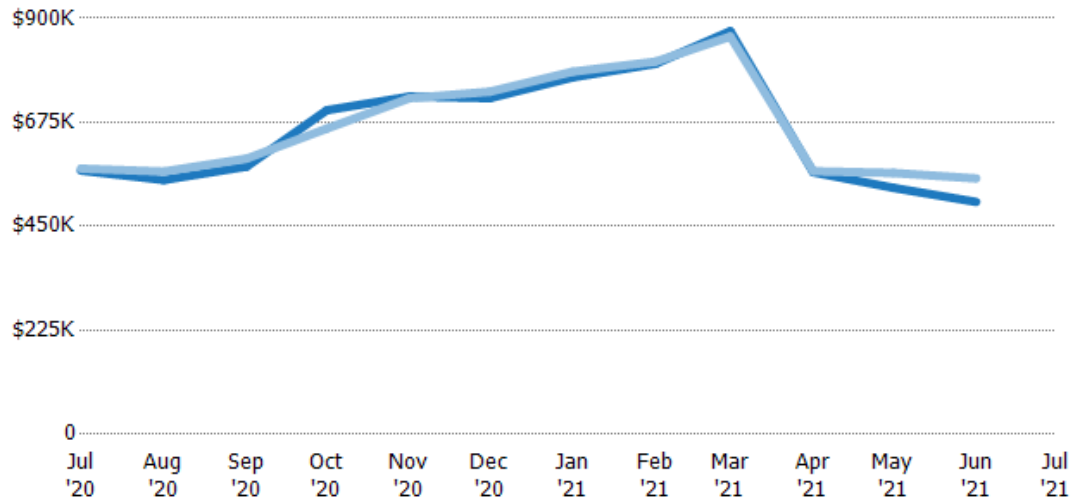
Current Year	\$375K	\$399K	\$399K	\$399K	\$425K	\$412K	\$470K	\$475K	\$499K	\$450K	\$450K	\$450K	-
Prior Year	\$292K	\$299K	\$275K	\$287K	\$299K	\$299K	\$299K	\$297K	\$275K	\$299K	\$309K	\$309K	\$375K
Percent Change from Prior Year	28%	33%	45%	39%	42%	38%	57%	60%	81%	51%	46%	46%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

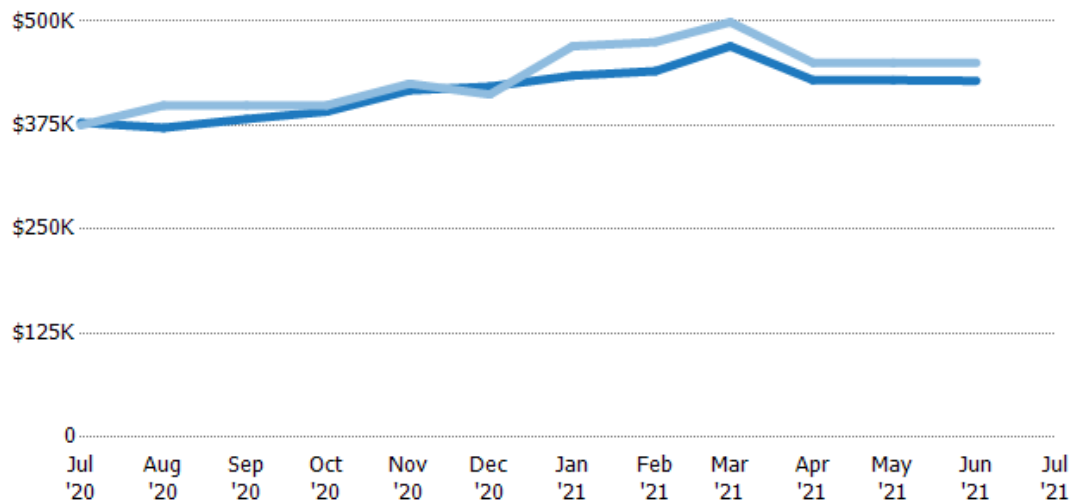


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

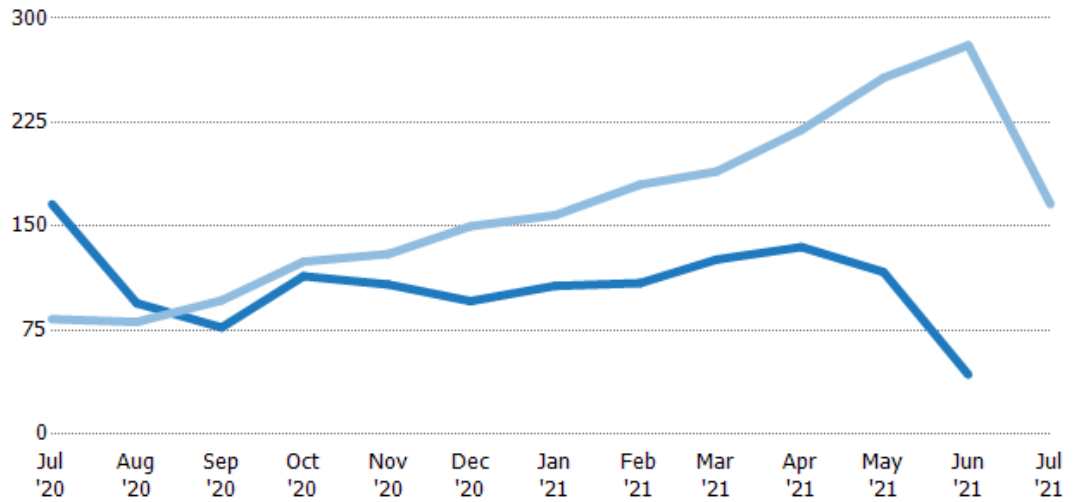


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



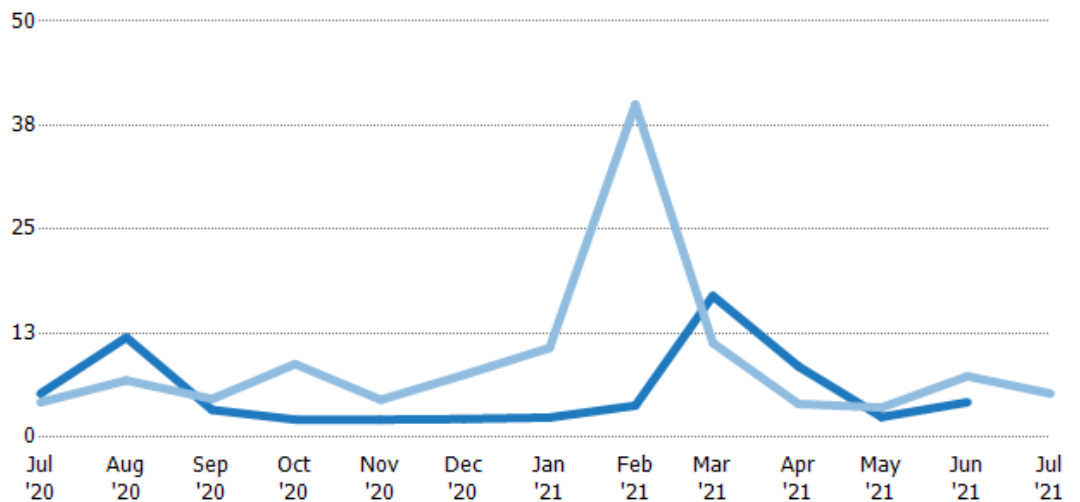
Current Year	166	94.5	77	114	108	96	107	109	126	135	117	43	-
Prior Year	83	81	96.5	125	130	150	158	180	190	220	257	281	166
Percent Change from Prior Year	100%	17%	-20%	-8%	-17%	-36%	-32%	-39%	-34%	-38%	-54%	-85%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



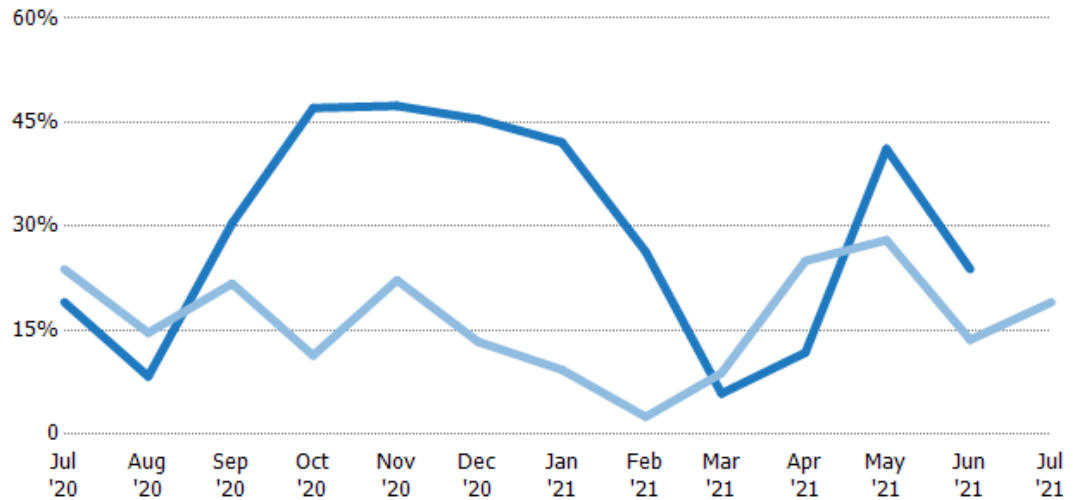
Current Year	5.25	12	3.29	2.13	2.11	2.2	2.38	3.8	17	8.5	2.43	4.2	-
Prior Year	4.2	6.83	4.6	8.8	4.5	7.5	10.8	40	11.3	4	3.57	7.33	5.25
Percent Change from Prior Year	25%	76%	-29%	-76%	-53%	-71%	-78%	-91%	50%	113%	-32%	-43%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



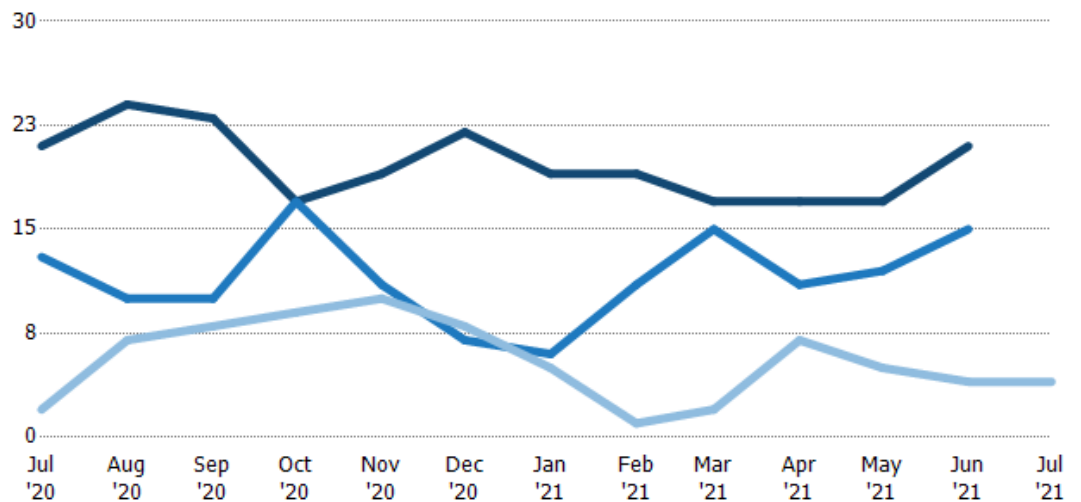
Current Year	19%	8%	30%	47%	47%	45%	42%	26%	6%	12%	41%	24%	-
Prior Year	24%	15%	22%	11%	22%	13%	9%	3%	9%	25%	28%	14%	19%
Change from Prior Year	5%	6%	-9%	-36%	-25%	-32%	-33%	-24%	3%	13%	-13%	-10%	19%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	21	24	23	17	19	22	19	19	17	17	17	21	-
Pending	13	10	10	17	11	7	6	11	15	11	12	15	-
Sold	2	7	8	9	10	8	5	1	2	7	5	4	4

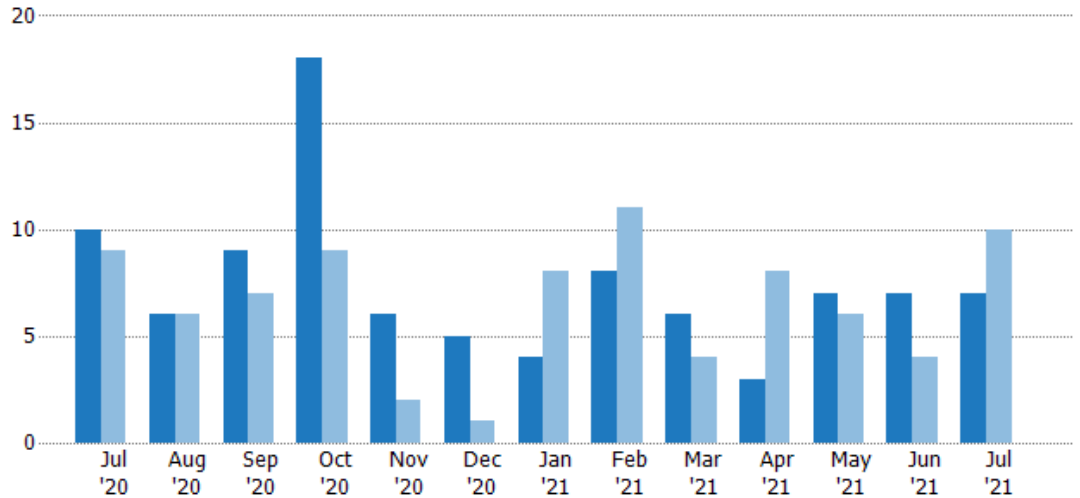
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	7	-30%
Jul '20	10	11.1%
Jul '19	9	0%



Current Year	10	6	9	18	6	5	4	8	6	3	7	7	7
Prior Year	9	6	7	9	2	1	8	11	4	8	6	4	10
Percent Change from Prior Year	11%	0%	29%	100%	200%	400%	-50%	-27%	50%	-63%	17%	75%	-30%

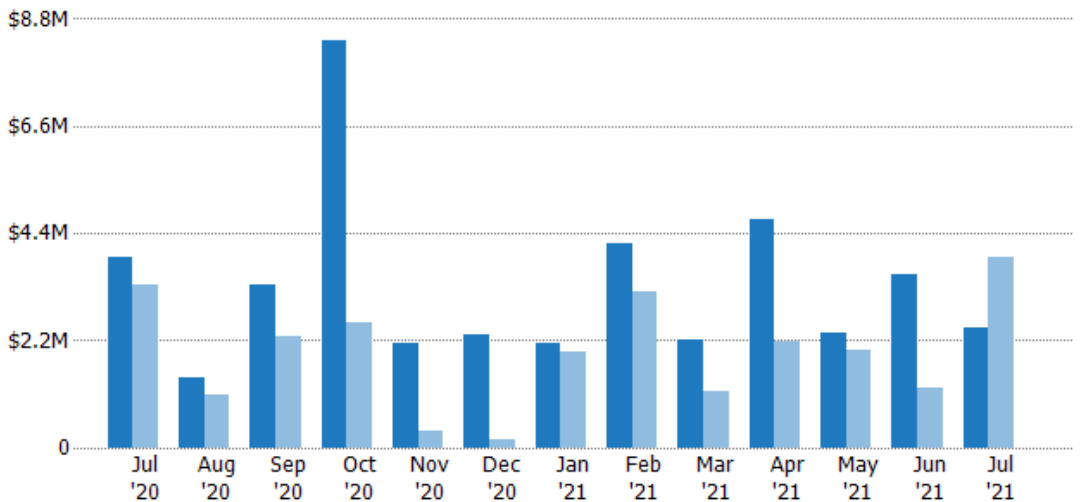
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$2.45M	-37.4%
Jul '20	\$3.91M	16.7%
Jul '19	\$3.35M	-35.1%



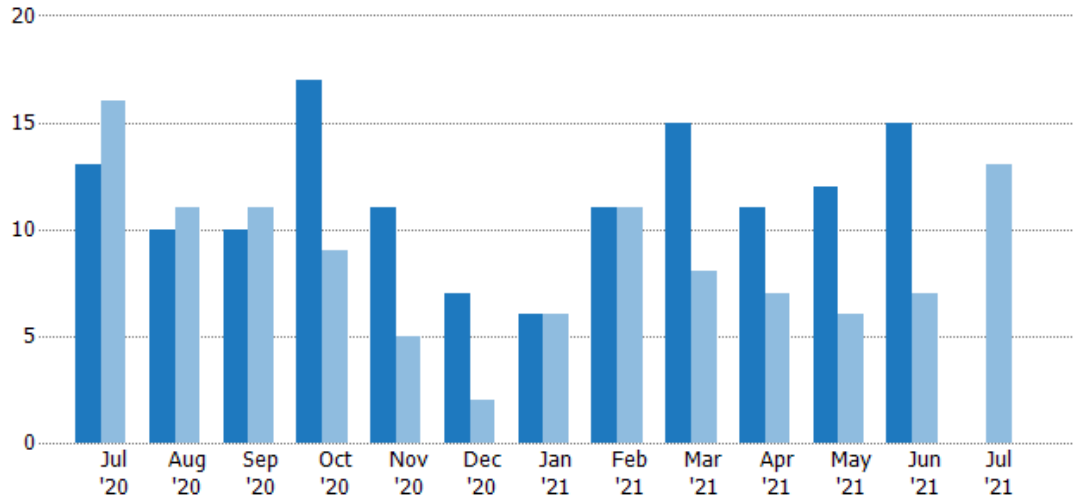
Current Year	\$3.91M	\$1.43M	\$3.35M	\$8.37M	\$2.15M	\$2.31M	\$2.14M	\$4.2M	\$2.21M	\$4.69M	\$2.34M	\$3.56M	\$2.45M
Prior Year	\$3.35M	\$1.09M	\$2.29M	\$2.59M	\$344K	\$178K	\$1.96M	\$3.22M	\$1.17M	\$2.2M	\$1.99M	\$1.23M	\$3.91M
Percent Change from Prior Year	17%	31%	46%	224%	524%	1,197%	9%	30%	89%	114%	18%	188%	-37%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



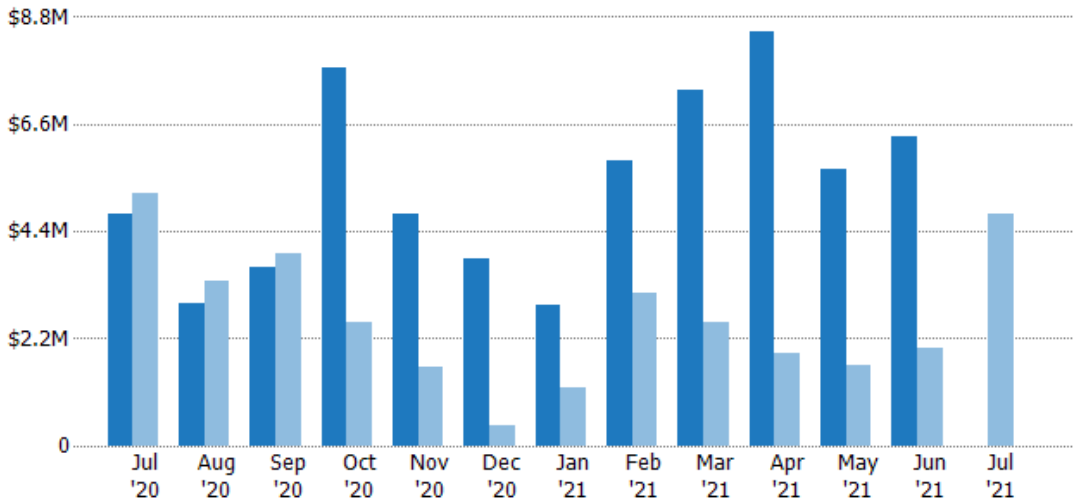
Current Year	13	10	10	17	11	7	6	11	15	11	12	15	-
Prior Year	16	11	11	9	5	2	6	11	8	7	6	7	13
Percent Change from Prior Year	-19%	-9%	-9%	89%	120%	250%	0%	0%	88%	57%	100%	114%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$4.77M	\$2.92M	\$3.65M	\$7.77M	\$4.76M	\$3.85M	\$2.89M	\$5.85M	\$7.31M	\$8.49M	\$5.68M	\$6.34M	-
Prior Year	\$5.17M	\$3.37M	\$3.94M	\$2.54M	\$1.61M	\$417K	\$1.18M	\$3.14M	\$2.54M	\$1.91M	\$1.65M	\$2M	\$4.77M
Percent Change from Prior Year	-8%	-14%	-7%	206%	195%	824%	145%	86%	187%	344%	245%	217%	-100%

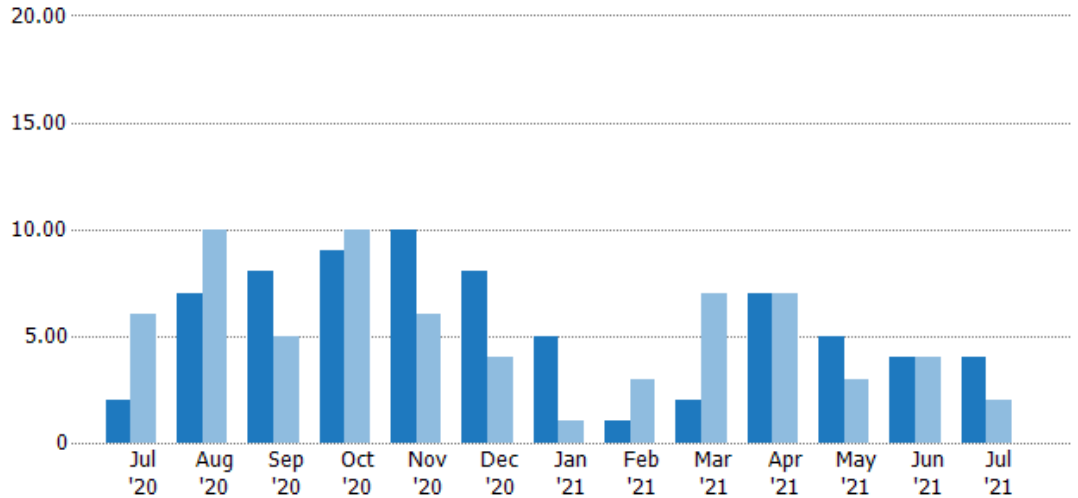
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	4	100%
Jul '20	2	-66.7%
Jul '19	6	0%



Current Year	2	7	8	9	10	8	5	1	2	7	5	4	4
Prior Year	6	10	5	10	6	4	1	3	7	7	3	4	2
Percent Change from Prior Year	-67%	-30%	60%	-10%	67%	100%	400%	-67%	-71%	0%	67%	0%	100%

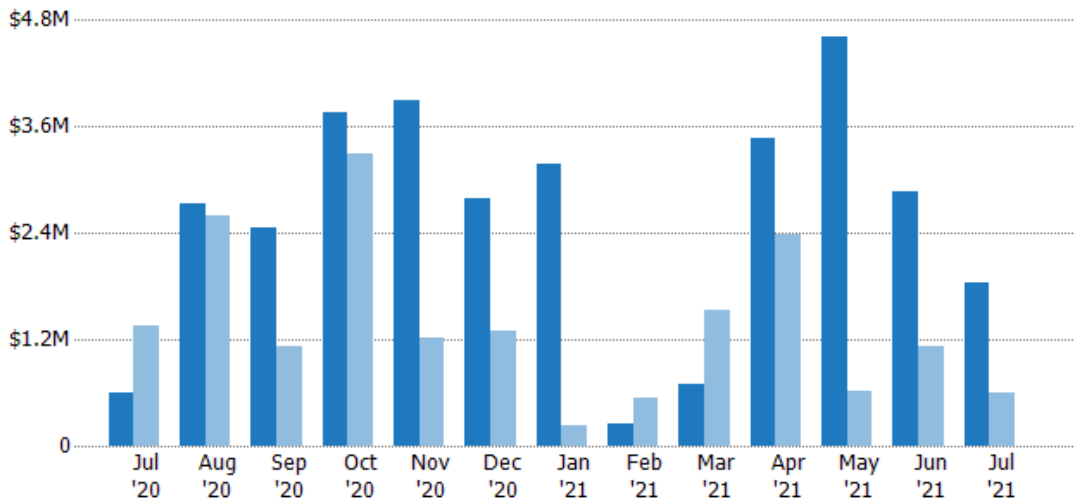
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$1.85M	212.9%
Jul '20	\$590K	-56.6%
Jul '19	\$1.36M	2.9%



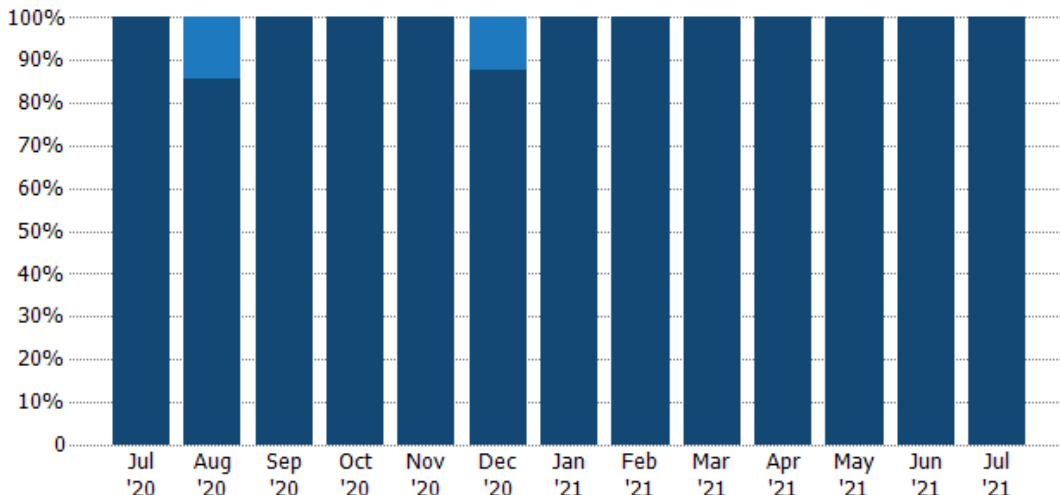
Current Year	\$590K	\$2.73M	\$2.47M	\$3.76M	\$3.9M	\$2.8M	\$3.17M	\$244K	\$700K	\$3.48M	\$4.61M	\$2.87M	\$1.85M
Prior Year	\$1.36M	\$2.59M	\$1.12M	\$3.3M	\$1.21M	\$1.3M	\$230K	\$545K	\$1.53M	\$2.39M	\$619K	\$1.12M	\$590K
Percent Change from Prior Year	-57%	5%	121%	14%	221%	115%	1,278%	-55%	-54%	46%	645%	157%	213%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse	-	14%	-	-	-	13%	-	-	-	-	-	-	-
Single Family Residence	100%	86%	100%	100%	100%	88%	100%	100%	100%	100%	100%	100%	100%

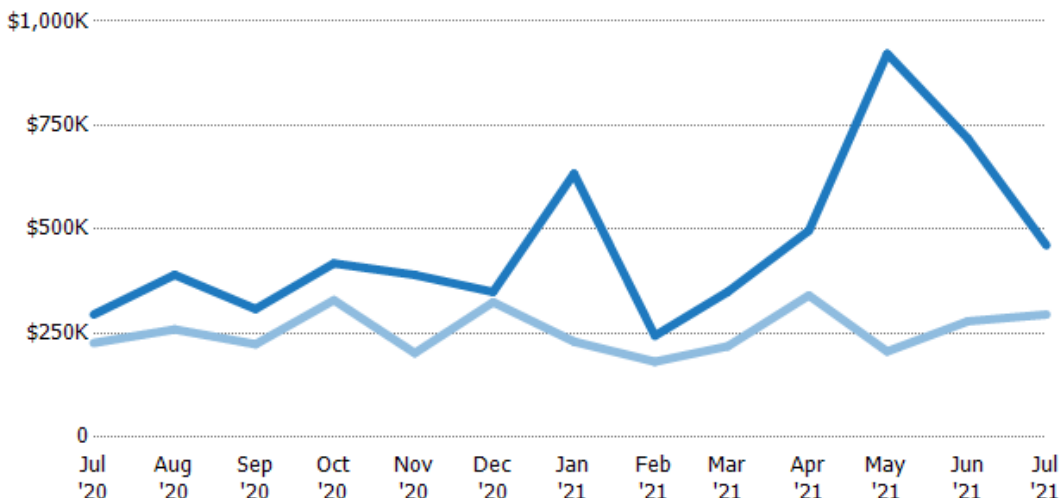
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$462K	56.4%
Jul '20	\$295K	30.1%
Jul '19	\$227K	2.9%



Current Year	\$295K	\$391K	\$308K	\$418K	\$390K	\$349K	\$634K	\$244K	\$350K	\$497K	\$922K	\$718K	\$462K
Prior Year	\$227K	\$259K	\$224K	\$330K	\$202K	\$325K	\$230K	\$182K	\$219K	\$341K	\$206K	\$279K	\$295K
Percent Change from Prior Year	30%	51%	38%	27%	93%	8%	176%	34%	60%	46%	347%	157%	56%

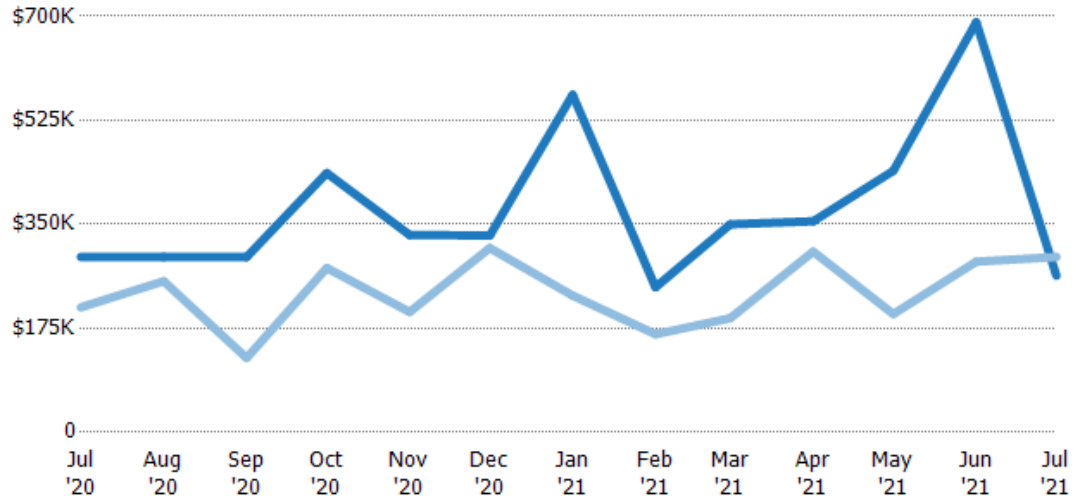
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$264K	-10.7%
Jul '20	\$295K	40.3%
Jul '19	\$210K	27.8%



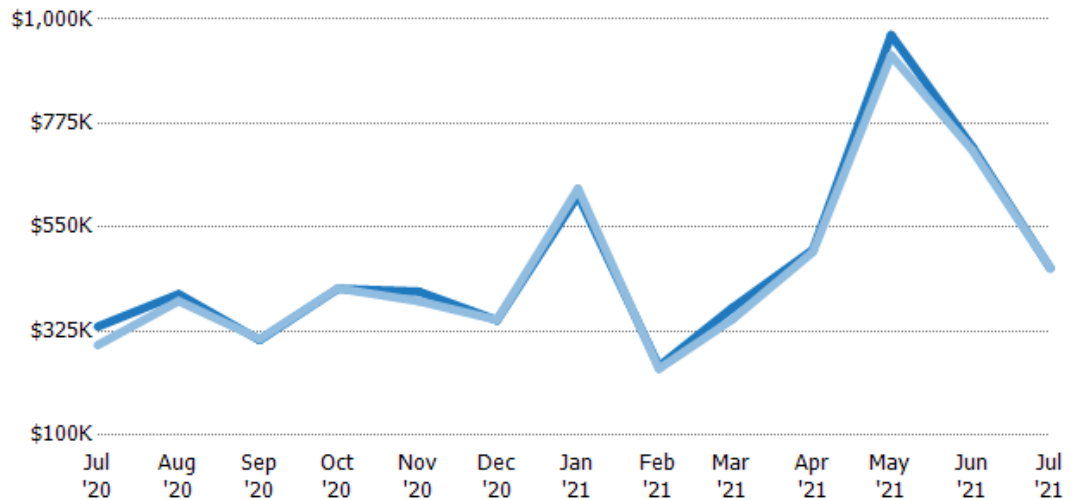
Current Year	\$295K	\$295K	\$295K	\$436K	\$332K	\$331K	\$568K	\$244K	\$350K	\$355K	\$440K	\$690K	\$264K
Prior Year	\$210K	\$254K	\$125K	\$277K	\$203K	\$310K	\$230K	\$165K	\$192K	\$304K	\$199K	\$287K	\$295K
Percent Change from Prior Year	40%	16%	136%	58%	64%	7%	147%	48%	82%	17%	121%	140%	-11%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



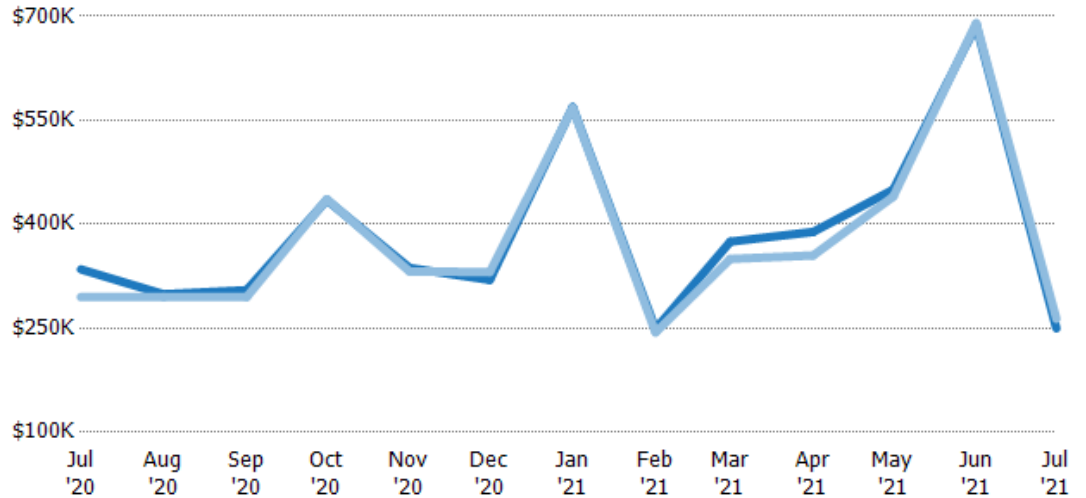
Avg List Price	\$335K	\$405K	\$306K	\$417K	\$411K	\$349K	\$619K	\$249K	\$375K	\$501K	\$966K	\$725K	\$461K
Avg Sales Price	\$295K	\$391K	\$308K	\$418K	\$390K	\$349K	\$634K	\$244K	\$350K	\$497K	\$922K	\$718K	\$462K
Avg Sales Price as a % of Avg List Price	88%	96%	101%	100%	95%	100%	102%	98%	93%	99%	95%	99%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

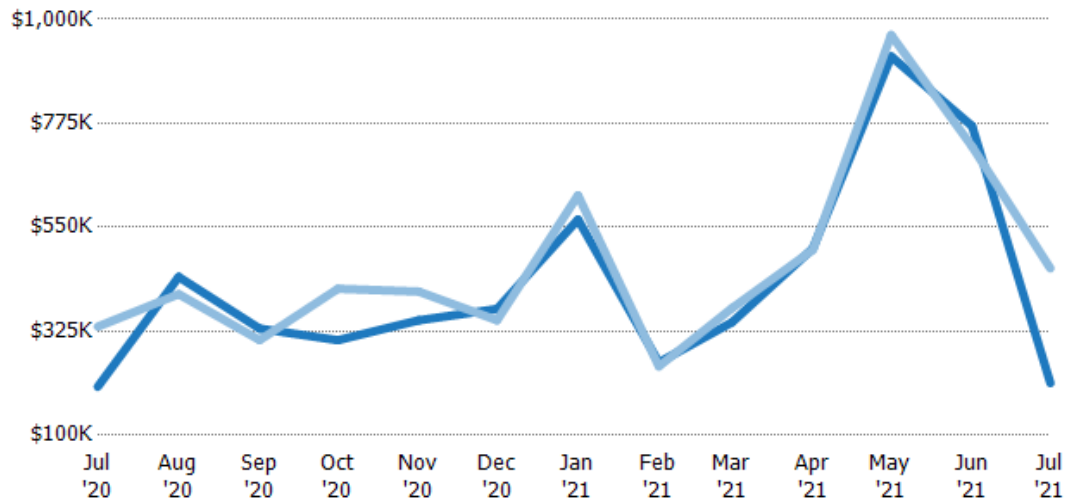


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family

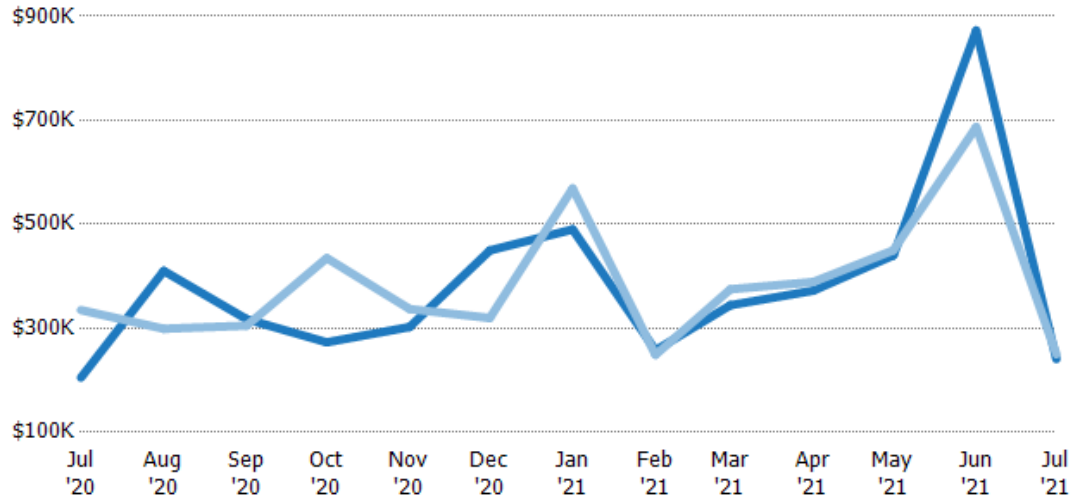


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$205K	\$410K	\$318K	\$273K	\$302K	\$450K	\$490K	\$258K	\$344K	\$372K	\$440K	\$873K	\$241K
Median Sales Price	\$335K	\$299K	\$305K	\$435K	\$337K	\$320K	\$569K	\$249K	\$375K	\$389K	\$450K	\$687K	\$250K
Med Sales Price as a % of Med Est Value	163%	73%	96%	159%	111%	71%	116%	97%	109%	104%	102%	79%	104%