

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	14	17	-17.6%	68	66	+3%
New Listing Volume	\$4,647,200	\$8,128,400	-42.8%	\$28,267,900	\$27,119,800	+4.2%
Active Listing Count	—	29	—	N/A	N/A	
Active Listing Volume	—	\$15,023,200	—	N/A	N/A	
Average Listing Price	—	\$518,041	—	\$468,947	\$429,462	+9.2%
Median Listing Price	—	\$465,000	—	\$463,329	\$347,440	+33.4%
Median Days in RPR	—	63	—	114.93	104.45	+10%
Months of Inventory	—	2.6	-100%	1.8	4.6	-60.3%
Absorption Rate	—	37.93%	—	54.43%	21.6%	+32.8%
Sales Activity Charts Metrics						
New Pending Sales Count	11	14	-21.4%	69	73	-5.5%
New Pending Sales Volume	\$3,631,100	\$4,751,900	-23.6%	\$27,840,999	\$24,264,400	+14.7%
Pending Sales Count	—	20	—	N/A	N/A	
Pending Sales Volume	—	\$7,534,200	—	N/A	N/A	
Closed Sales Count	3	9	-66.7%	52	43	+20.9%
Closed Sales Volume	\$1,488,000	\$2,546,400	-41.6%	\$21,448,950	\$13,228,140	+62.1%
Average Sales Price	\$496,000	\$282,933	+75.3%	\$412,480	\$307,631	+34.1%
Median Sales Price	\$402,000	\$256,900	+56.5%	\$382,913	\$263,328	+45.4%

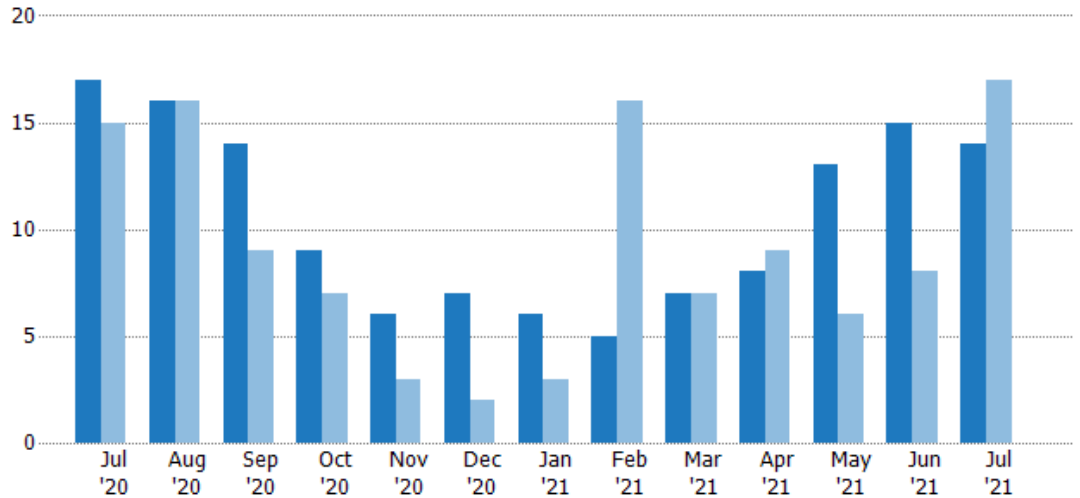
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	14	-17.6%
Jul '20	17	13.3%
Jul '19	15	13.3%



Current Year	17	16	14	9	6	7	6	5	7	8	13	15	14
Prior Year	15	16	9	7	3	2	3	16	7	9	6	8	17
Percent Change from Prior Year	13%	0%	56%	29%	100%	250%	100%	-69%	0%	-11%	117%	88%	-18%

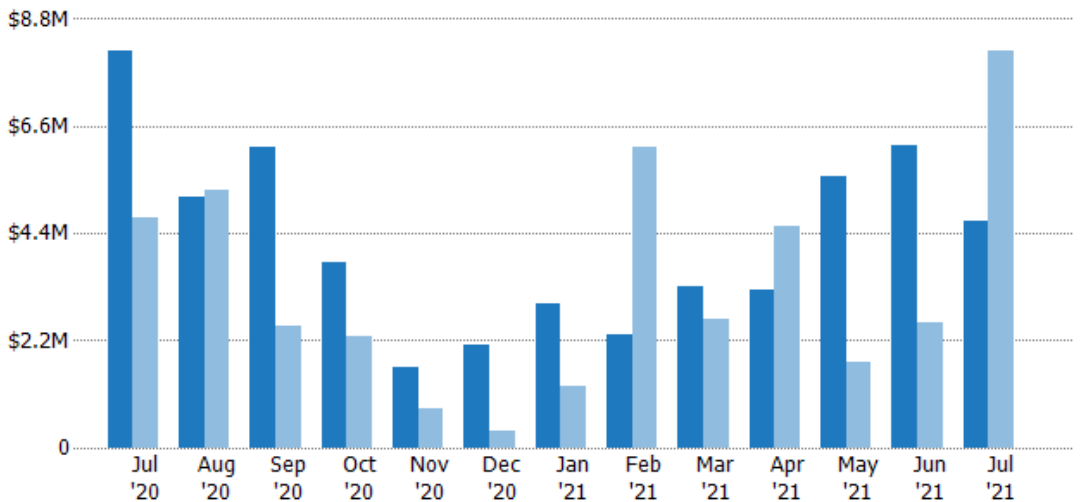
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$4.65M	-42.8%
Jul '20	\$8.13M	72.5%
Jul '19	\$4.71M	48.3%



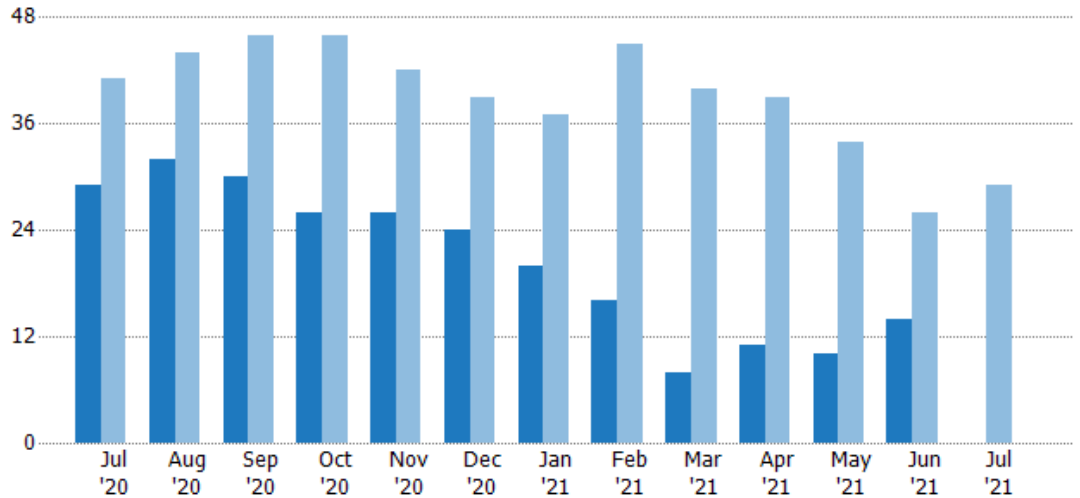
Current Year	\$8.13M	\$5.14M	\$6.16M	\$3.79M	\$1.67M	\$2.13M	\$2.95M	\$2.34M	\$3.31M	\$3.25M	\$5.57M	\$6.21M	\$4.65M
Prior Year	\$4.71M	\$5.3M	\$2.51M	\$2.27M	\$823K	\$339K	\$1.27M	\$6.16M	\$2.64M	\$4.56M	\$1.78M	\$2.58M	\$8.13M
Percent Change from Prior Year	73%	-3%	145%	67%	103%	528%	131%	-62%	25%	-29%	214%	140%	-43%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



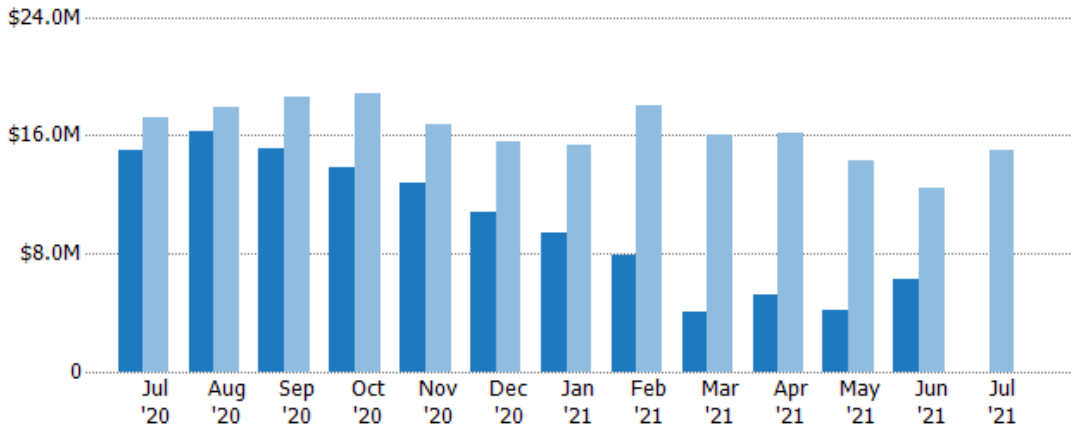
Current Year	29	32	30	26	26	24	20	16	8	11	10	14	-
Prior Year	41	44	46	46	42	39	37	45	40	39	34	26	29
Percent Change from Prior Year	-29%	-27%	-35%	-43%	-38%	-38%	-46%	-64%	-80%	-72%	-71%	-46%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



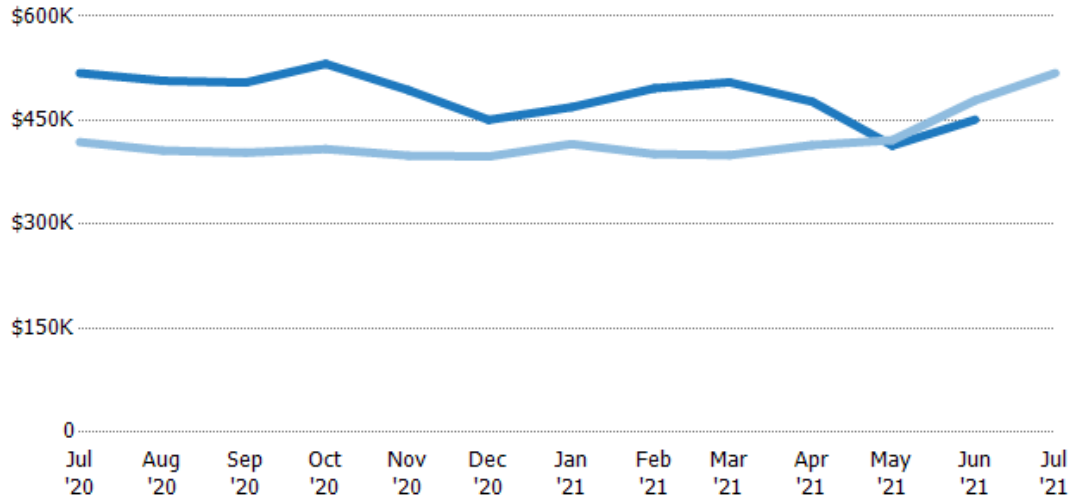
Current Year	\$15M	\$16.2M	\$15.1M	\$13.8M	\$12.8M	\$10.8M	\$9.38M	\$7.94M	\$4.04M	\$5.25M	\$4.13M	\$6.31M	-
Prior Year	\$17.2M	\$17.9M	\$18.6M	\$18.8M	\$16.8M	\$15.5M	\$15.4M	\$18.1M	\$16M	\$16.1M	\$14.3M	\$12.4M	\$15M
Percent Change from Prior Year	-12%	-9%	-18%	-26%	-23%	-30%	-39%	-56%	-75%	-68%	-71%	-49%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



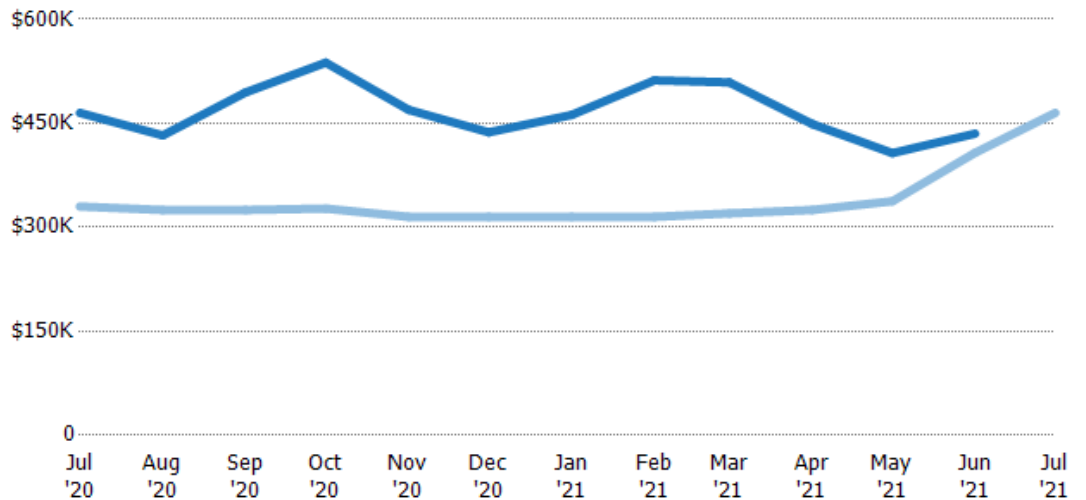
Current Year	\$518K	\$507K	\$504K	\$531K	\$493K	\$451K	\$469K	\$496K	\$505K	\$477K	\$413K	\$451K	-
Prior Year	\$419K	\$406K	\$403K	\$408K	\$399K	\$398K	\$416K	\$401K	\$400K	\$414K	\$421K	\$479K	\$518K
Percent Change from Prior Year	24%	25%	25%	30%	24%	13%	13%	24%	26%	15%	-2%	-6%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



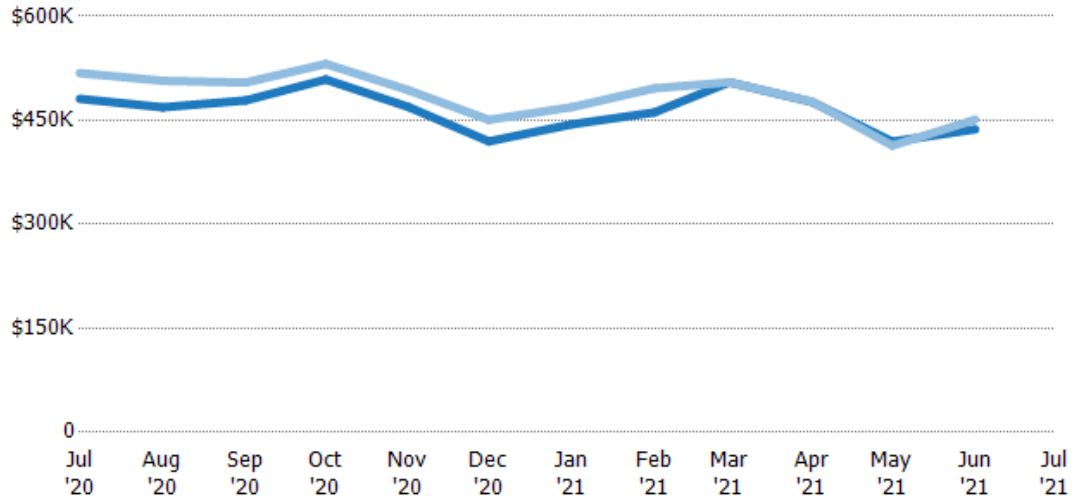
Current Year	\$465K	\$433K	\$494K	\$538K	\$469K	\$437K	\$462K	\$512K	\$509K	\$449K	\$407K	\$435K	-
Prior Year	\$330K	\$325K	\$325K	\$327K	\$315K	\$315K	\$315K	\$315K	\$320K	\$325K	\$338K	\$408K	\$465K
Percent Change from Prior Year	41%	33%	52%	64%	49%	39%	47%	63%	59%	38%	21%	7%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



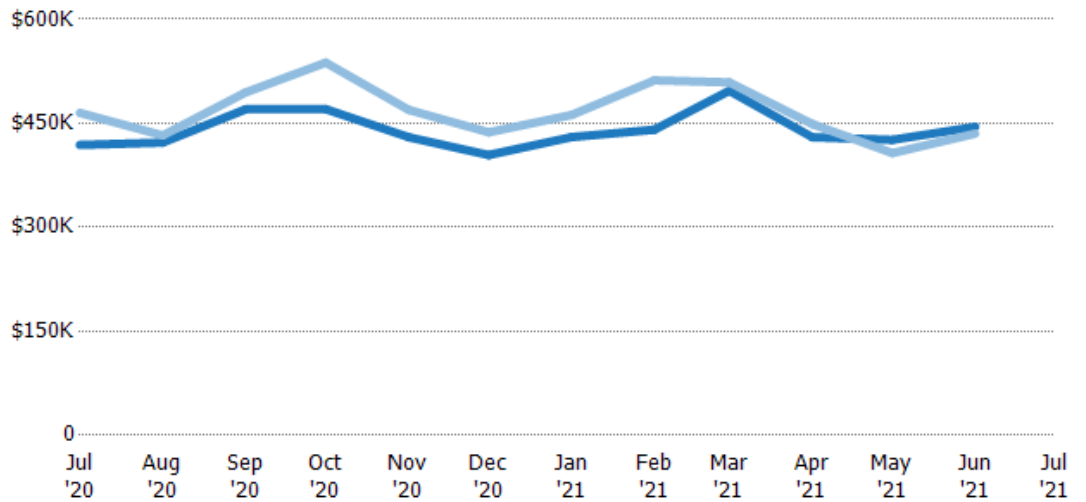
Avg Est Value	\$481K	\$469K	\$479K	\$509K	\$469K	\$420K	\$444K	\$461K	\$505K	\$476K	\$419K	\$437K	-
Avg Listing Price	\$518K	\$507K	\$504K	\$531K	\$493K	\$451K	\$469K	\$496K	\$505K	\$477K	\$413K	\$451K	-
Avg Listing Price as a % of Avg Est Value	108%	108%	105%	104%	105%	107%	106%	108%	100%	100%	99%	103%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



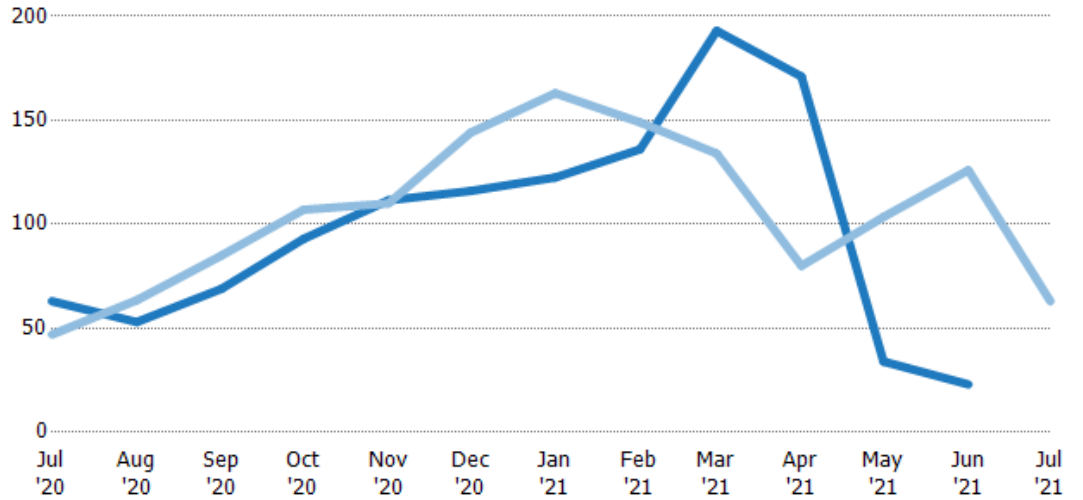
Median Est Value	\$419K	\$422K	\$470K	\$470K	\$430K	\$404K	\$430K	\$441K	\$497K	\$430K	\$426K	\$445K	-
Median Listing Price	\$465K	\$433K	\$494K	\$538K	\$469K	\$437K	\$462K	\$512K	\$509K	\$449K	\$407K	\$435K	-
Med Listing Price as a % of Med Est Value	111%	102%	105%	114%	109%	108%	107%	116%	102%	104%	96%	98%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



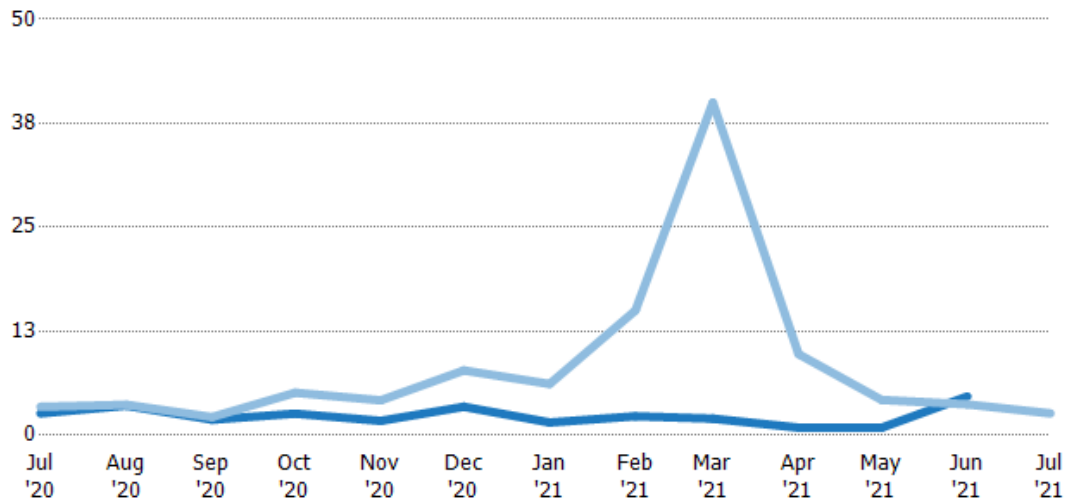
Current Year	63	53	69	93	112	116	123	136	193	171	34	23	-
Prior Year	47	63.5	85	107	110	144	163	149	134	80	104	126	63
Percent Change from Prior Year	34%	-17%	-19%	-13%	1%	-19%	-25%	-9%	44%	114%	-67%	-82%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



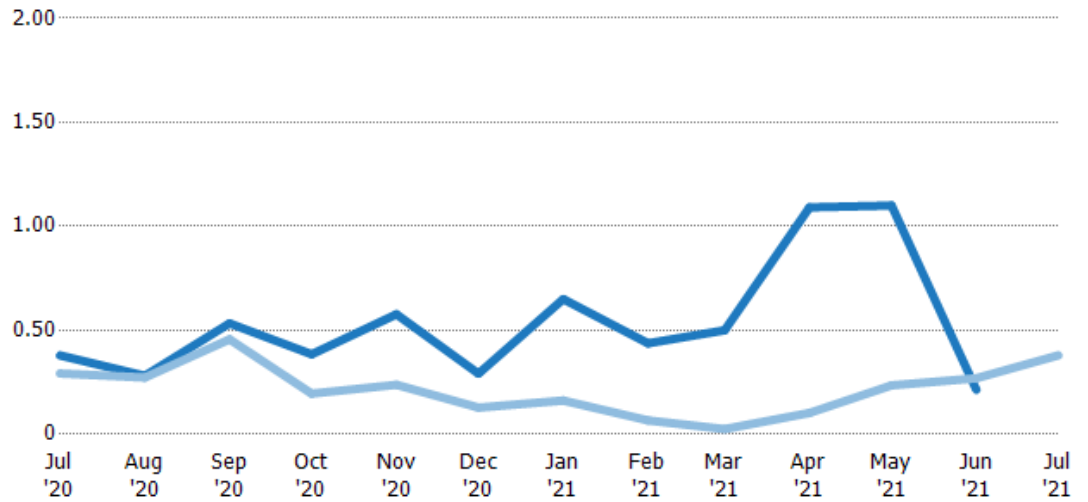
Current Year	2.64	3.56	1.88	2.6	1.73	3.43	1.54	2.29	2	0	0	4.67	-
Prior Year	3.42	3.67	2.19	5.11	4.2	7.8	6.17	15	40	9.75	4.25	3.71	2.64
Percent Change from Prior Year	-23%	-3%	-14%	-49%	-59%	-56%	-75%	-85%	-95%	-91%	-79%	26%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



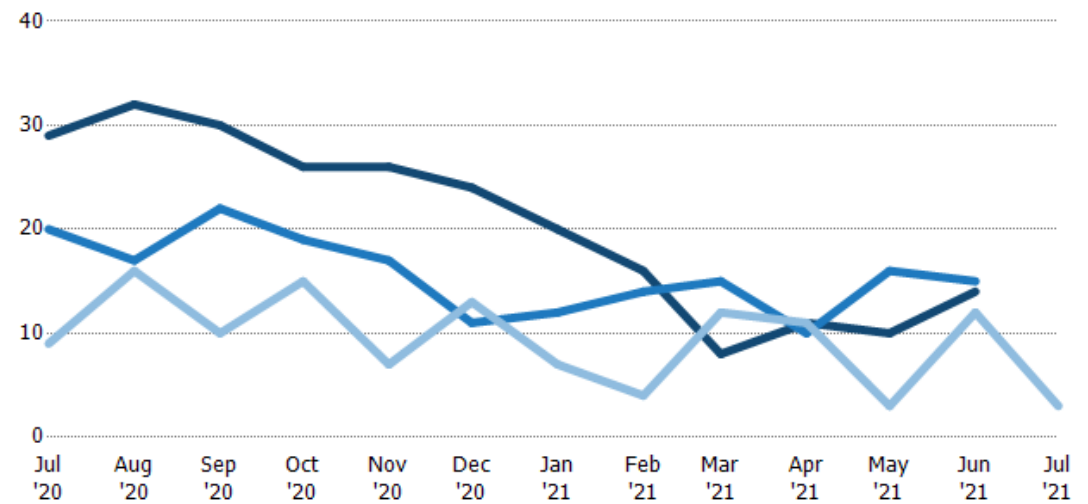
Current Year	38%	28%	53%	38%	58%	29%	65%	44%	50%	109%	110%	21%	-
Prior Year	29%	27%	46%	20%	24%	13%	16%	7%	3%	10%	24%	27%	38%
Change from Prior Year	-9%	-1%	-8%	-19%	-34%	-16%	-49%	-37%	-48%	-99%	-86%	6%	38%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	29	32	30	26	26	24	20	16	8	11	10	14	-
Pending	20	17	22	19	17	11	12	14	15	10	16	15	-
Sold	9	16	10	15	7	13	7	4	12	11	3	12	3

New Pending Sales

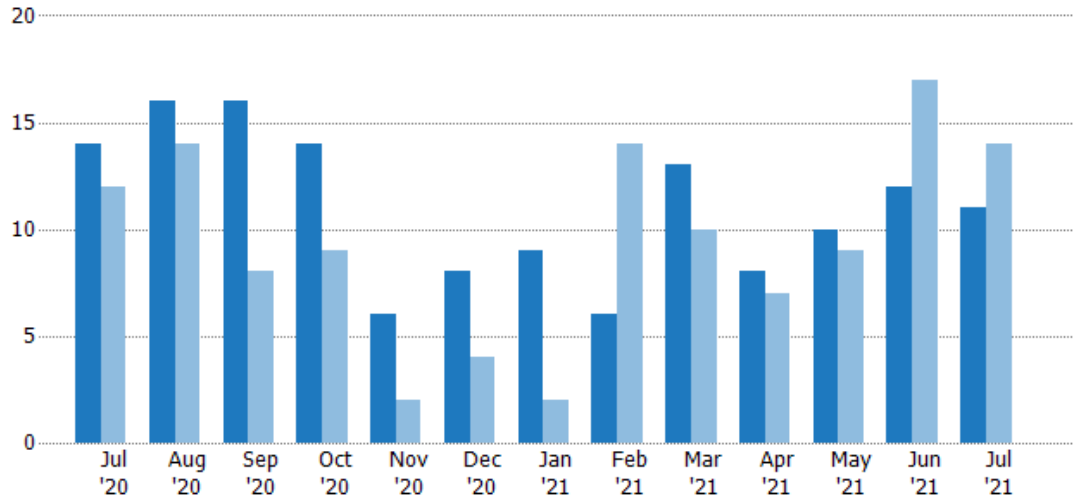
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	11	-21.4%
Jul '20	14	16.7%
Jul '19	12	-50%



Current Year	14	16	16	14	6	8	9	6	13	8	10	12	11
Prior Year	12	14	8	9	2	4	2	14	10	7	9	17	14
Percent Change from Prior Year	17%	14%	100%	56%	200%	100%	350%	-57%	30%	14%	11%	-29%	-21%

New Pending Sales Volume

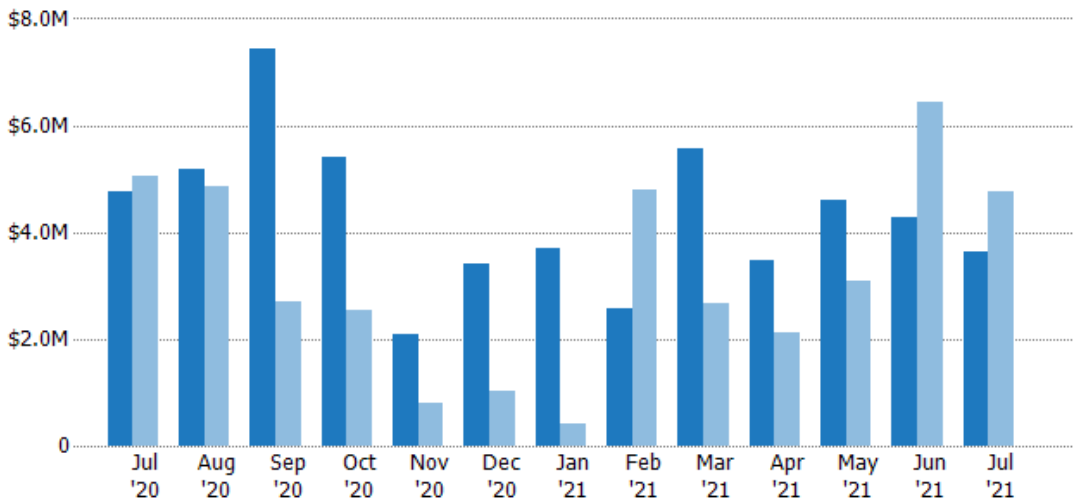
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$3.63M	-23.6%
Jul '20	\$4.75M	-6.2%
Jul '19	\$5.06M	-56.8%



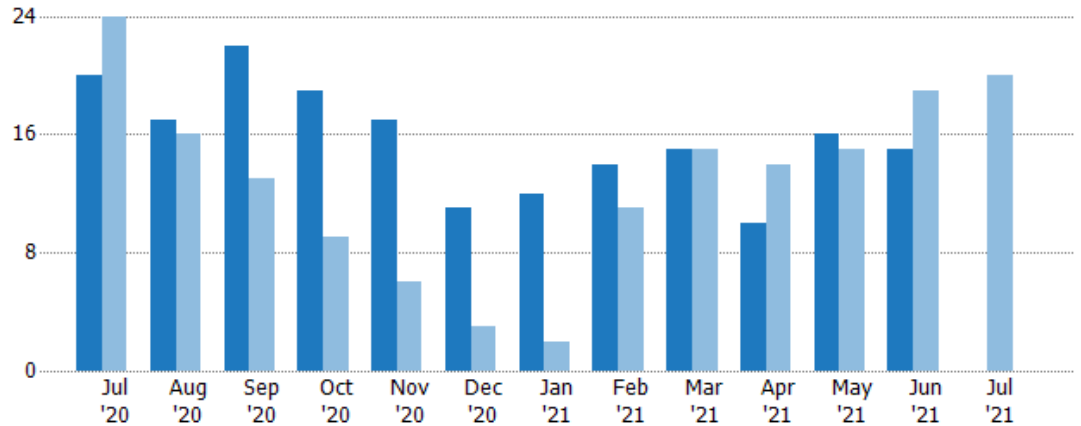
Current Year	\$4.75M	\$5.18M	\$7.44M	\$5.41M	\$2.1M	\$3.41M	\$3.69M	\$2.58M	\$5.57M	\$3.48M	\$4.6M	\$4.28M	\$3.63M
Prior Year	\$5.06M	\$4.86M	\$2.69M	\$2.52M	\$785K	\$1.02M	\$415K	\$4.79M	\$2.68M	\$2.12M	\$3.09M	\$6.42M	\$4.75M
Percent Change from Prior Year	-6%	7%	177%	114%	167%	233%	791%	-46%	108%	64%	49%	-33%	-24%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



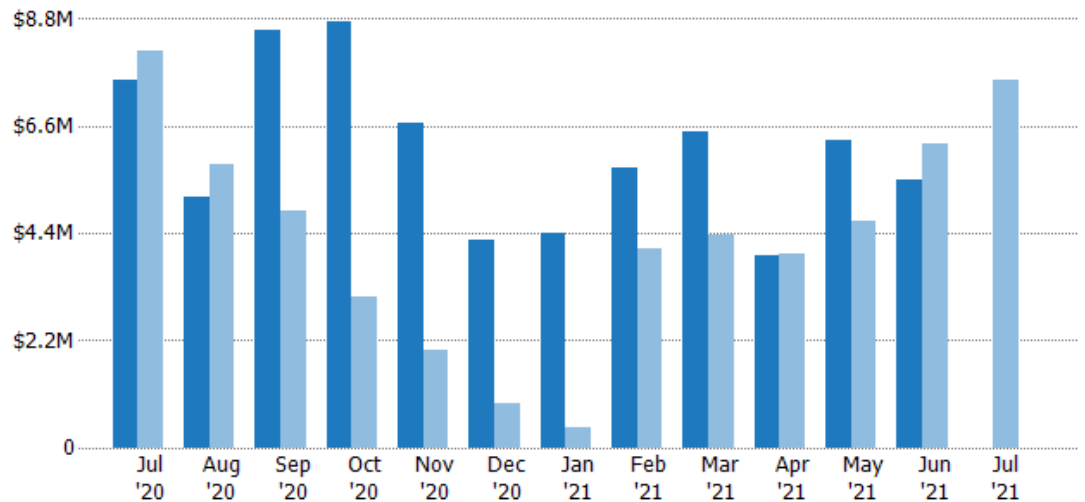
Current Year	20	17	22	19	17	11	12	14	15	10	16	15	-
Prior Year	24	16	13	9	6	3	2	11	15	14	15	19	20
Percent Change from Prior Year	-17%	6%	69%	111%	183%	267%	500%	27%	0%	-29%	7%	-21%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$7.53M	\$5.14M	\$8.58M	\$8.76M	\$6.67M	\$4.25M	\$4.4M	\$5.75M	\$6.47M	\$3.95M	\$6.32M	\$5.52M	-
Prior Year	\$8.16M	\$5.8M	\$4.86M	\$3.09M	\$1.99M	\$899K	\$415K	\$4.08M	\$4.37M	\$3.99M	\$4.66M	\$6.25M	\$7.53M
Percent Change from Prior Year	-8%	-11%	76%	183%	235%	373%	962%	41%	48%	-1%	36%	-12%	-100%

Closed Sales

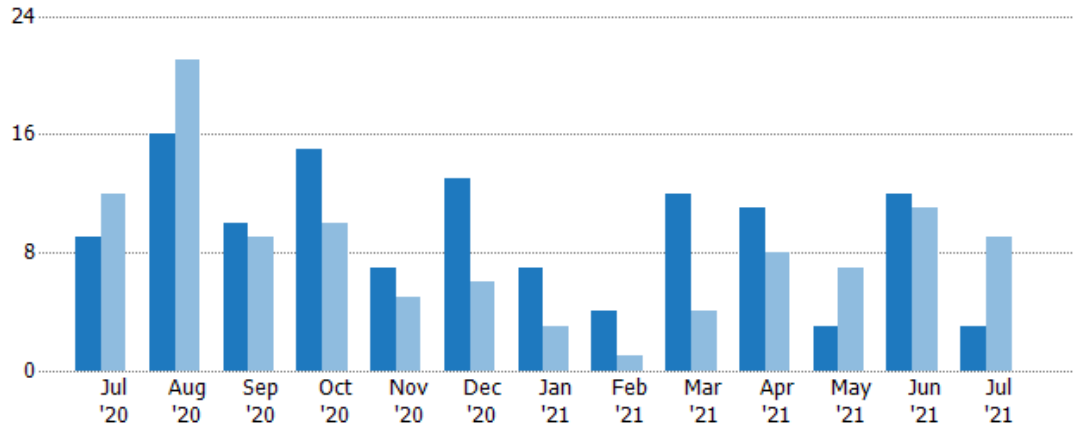
The total number of residential properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	3	-66.7%
Jul '20	9	-25%
Jul '19	12	-50%



Current Year	9	16	10	15	7	13	7	4	12	11	3	12	3
Prior Year	12	21	9	10	5	6	3	1	4	8	7	11	9
Percent Change from Prior Year	-25%	-24%	11%	50%	40%	117%	133%	300%	200%	38%	-57%	9%	-67%

Closed Sales Volume

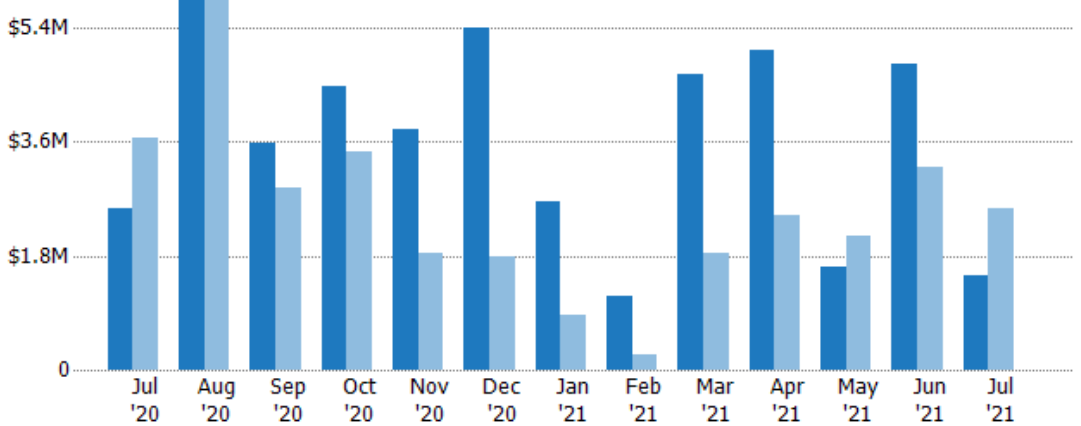
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$1.49M	-41.6%
Jul '20	\$2.55M	-30.6%
Jul '19	\$3.67M	-58.6%



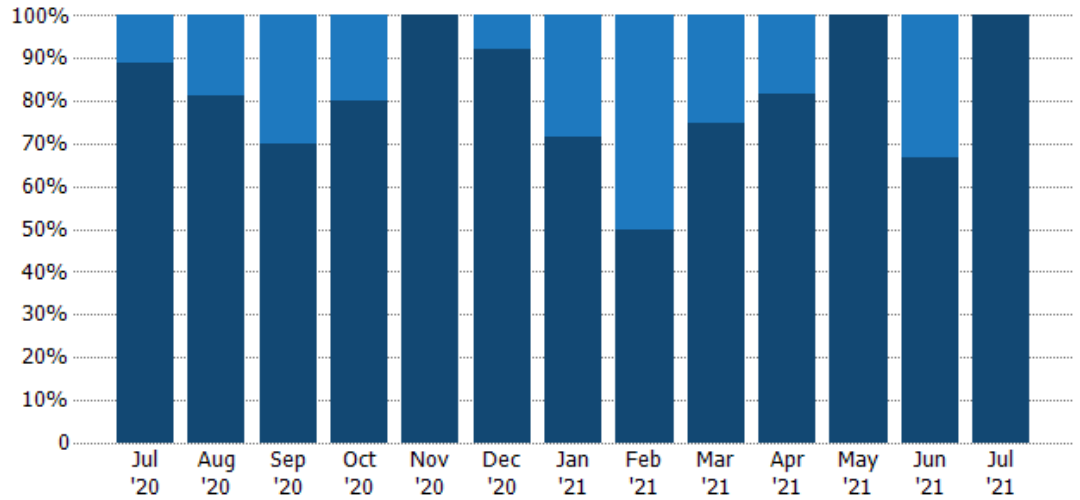
Current Year	\$2.55M	\$6.18M	\$3.59M	\$4.47M	\$3.8M	\$5.39M	\$2.65M	\$1.15M	\$4.68M	\$5.03M	\$1.62M	\$4.83M	\$1.49M
Prior Year	\$3.67M	\$6.69M	\$2.89M	\$3.44M	\$1.83M	\$1.8M	\$858K	\$240K	\$1.84M	\$2.44M	\$2.11M	\$3.2M	\$2.55M
Percent Change from Prior Year	-31%	-8%	24%	30%	107%	199%	209%	379%	155%	106%	-23%	51%	-42%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse	11%	19%	30%	20%	-	8%	29%	50%	25%	18%	-	33%	-
Single Family Residence	89%	81%	70%	80%	100%	92%	71%	50%	75%	82%	100%	67%	100%

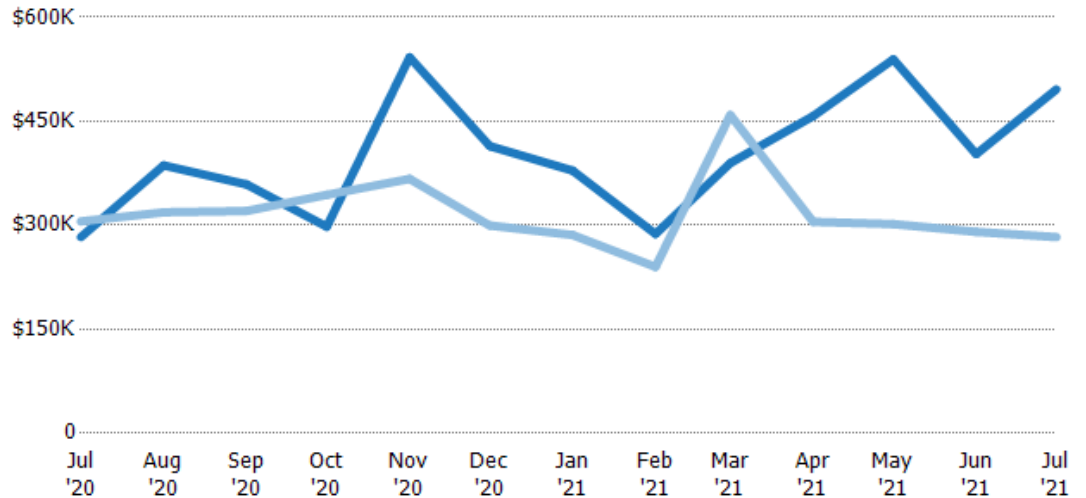
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$496K	75.3%
Jul '20	\$283K	-7.4%
Jul '19	\$306K	-17.2%



Current Year	\$283K	\$386K	\$359K	\$298K	\$542K	\$414K	\$379K	\$288K	\$390K	\$458K	\$539K	\$403K	\$496K
Prior Year	\$306K	\$319K	\$321K	\$344K	\$367K	\$300K	\$286K	\$240K	\$459K	\$305K	\$302K	\$291K	\$283K
Percent Change from Prior Year	-7%	21%	12%	-13%	48%	38%	32%	20%	-15%	50%	79%	39%	75%

Median Sales Price

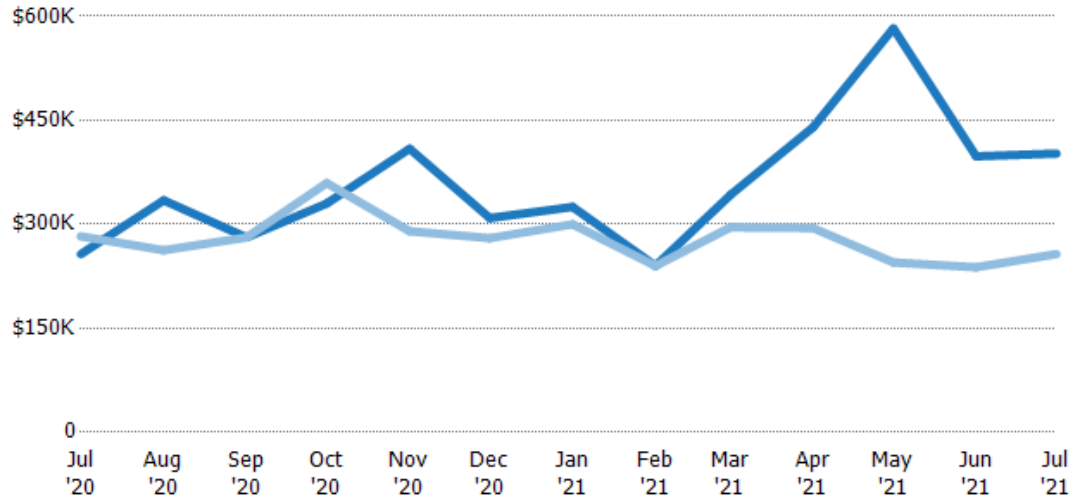
The median sales price of the residential properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$402K	56.5%
Jul '20	\$257K	-9.1%
Jul '19	\$283K	-21.6%



Current Year	\$257K	\$335K	\$281K	\$330K	\$409K	\$309K	\$325K	\$240K	\$342K	\$440K	\$583K	\$398K	\$402K
Prior Year	\$283K	\$263K	\$281K	\$360K	\$290K	\$280K	\$300K	\$240K	\$296K	\$295K	\$245K	\$238K	\$257K
Percent Change from Prior Year	-9%	27%	0%	-8%	41%	10%	8%	0%	16%	49%	138%	67%	56%

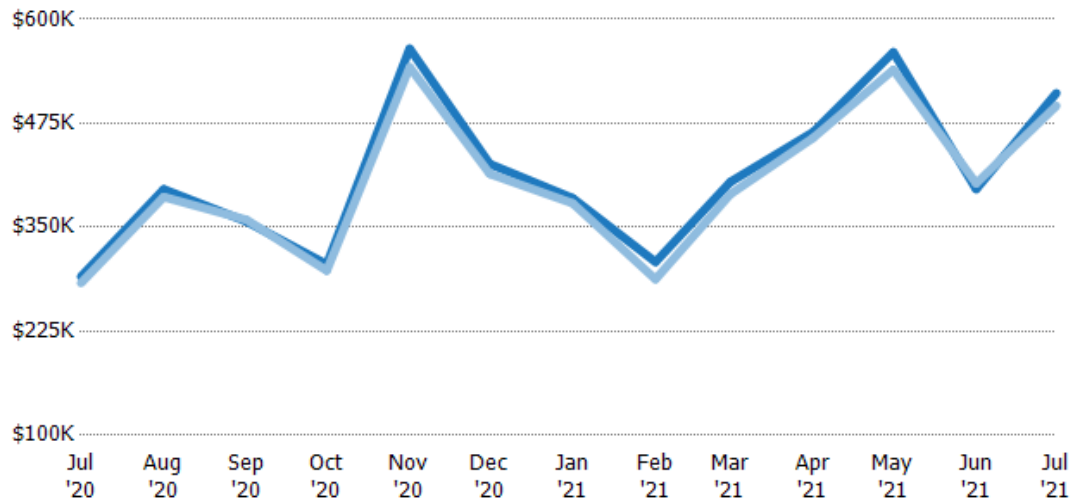
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753

Property Type:
Condo/Townhouse/Apt., Single
Family



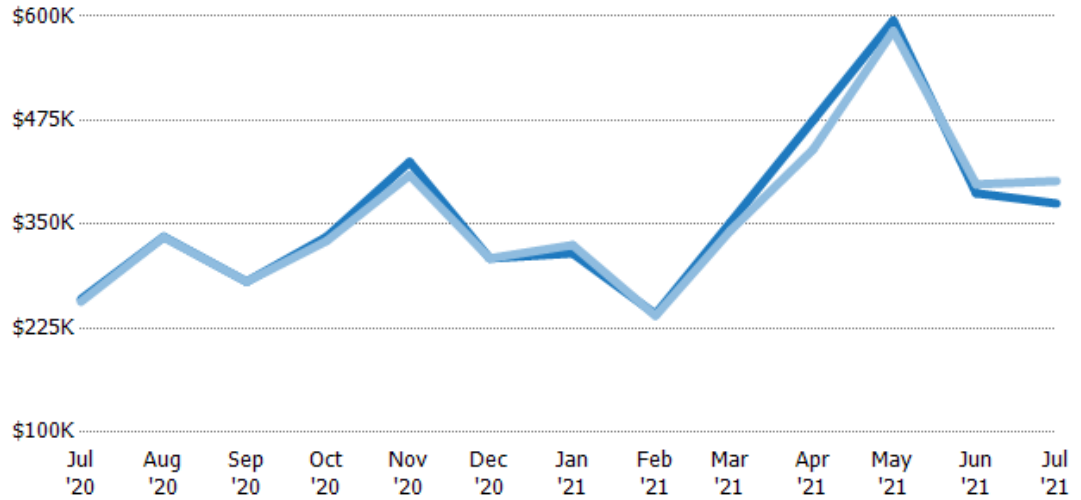
Avg List Price	\$291K	\$396K	\$357K	\$305K	\$565K	\$426K	\$385K	\$308K	\$404K	\$464K	\$561K	\$396K	\$511K
Avg Sales Price	\$283K	\$386K	\$359K	\$298K	\$542K	\$414K	\$379K	\$288K	\$390K	\$458K	\$539K	\$403K	\$496K
Avg Sales Price as a % of Avg List Price	97%	98%	101%	98%	96%	97%	98%	93%	96%	99%	96%	102%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

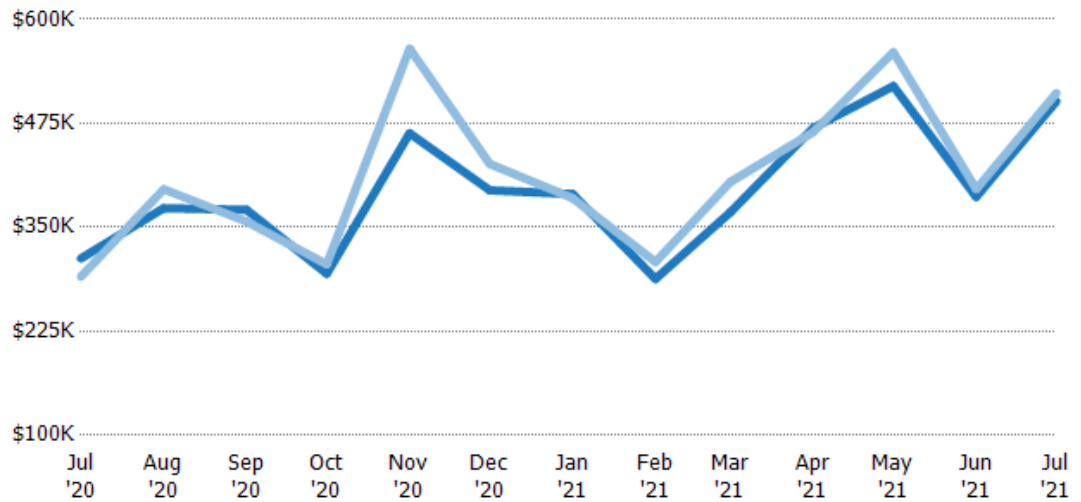


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family

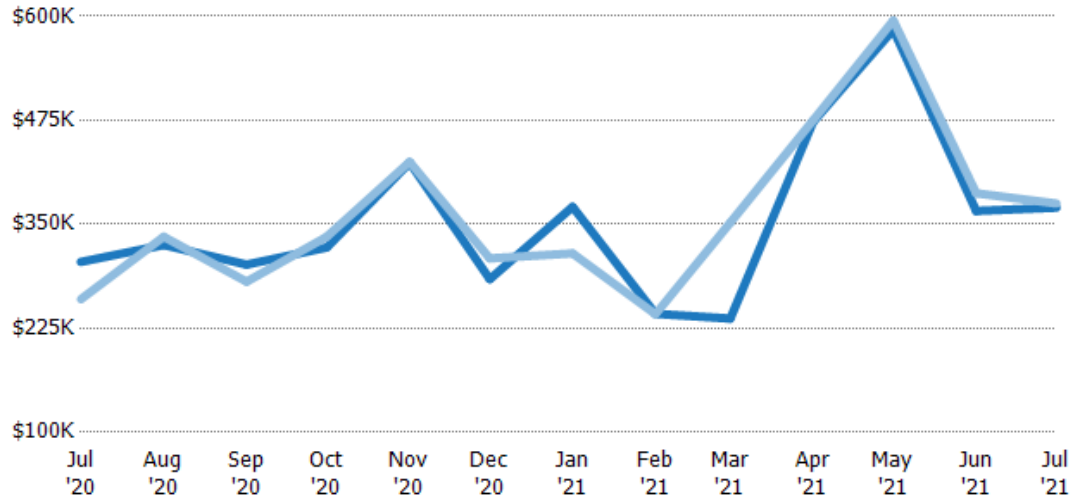


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Middlebury, VT 05753
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$305K	\$325K	\$302K	\$322K	\$424K	\$284K	\$371K	\$242K	\$237K	\$473K	\$584K	\$366K	\$370K
Median Sales Price	\$260K	\$335K	\$281K	\$335K	\$425K	\$309K	\$315K	\$242K	\$352K	\$475K	\$595K	\$387K	\$375K
Med Sales Price as a % of Med Est Value	85%	103%	93%	104%	100%	109%	85%	100%	149%	100%	102%	106%	101%