

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

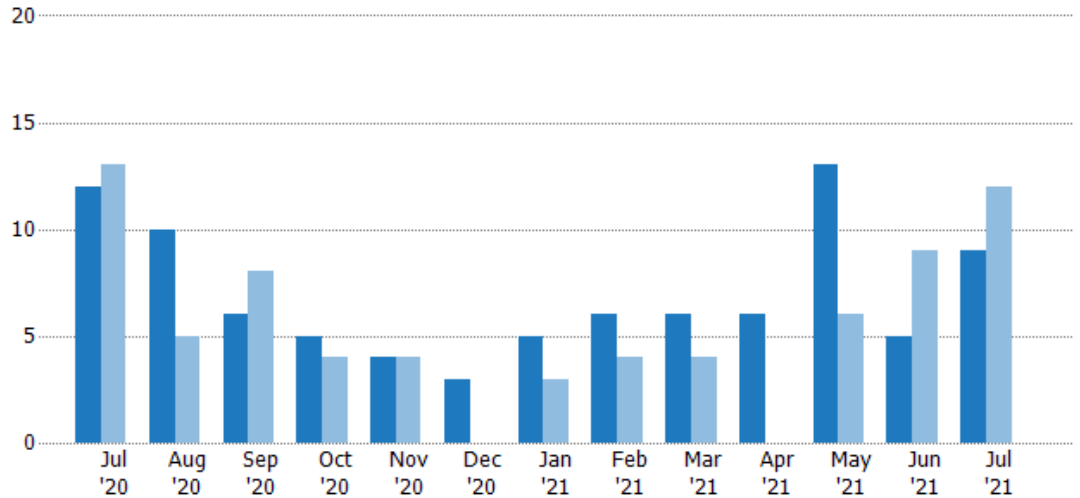
Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	9	12	-25%	50	38	+31.6%
New Listing Volume	\$2,165,900	\$3,885,300	-44.3%	\$11,897,900	\$10,144,900	+17.3%
Active Listing Count	1	24	-95.8%	N/A	N/A	
Active Listing Volume	\$349,000	\$7,327,100	-95.2%	N/A	N/A	
Average Listing Price	\$349,000	\$305,296	+14.3%	\$237,754	\$262,862	-9.6%
Median Listing Price	\$349,000	\$229,000	+52.4%	\$190,178	\$222,825	-14.7%
Median Days in RPR	77	58	+32.8%	64.47	170.2	-62.1%
Months of Inventory	0.2	4	-95.8%	2.5	7.6	-67.1%
Absorption Rate	600%	25%	+575%	40.24%	13.24%	+27%
Sales Activity Charts Metrics						
New Pending Sales Count	11	14	-21.4%	49	49	+—
New Pending Sales Volume	\$2,440,350	\$3,528,608	-30.8%	\$12,377,900	\$11,508,663	+7.6%
Pending Sales Count	—	15	—	N/A	N/A	
Pending Sales Volume	—	\$3,940,108	—	N/A	N/A	
Closed Sales Count	7	9	-22.2%	35	33	+6.1%
Closed Sales Volume	\$2,486,000	\$3,241,500	-23.3%	\$9,166,177	\$8,139,900	+12.6%
Average Sales Price	\$355,143	\$360,167	-1.4%	\$261,891	\$246,664	+6.2%
Median Sales Price	\$315,000	\$170,000	+85.3%	\$250,343	\$170,373	+46.9%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



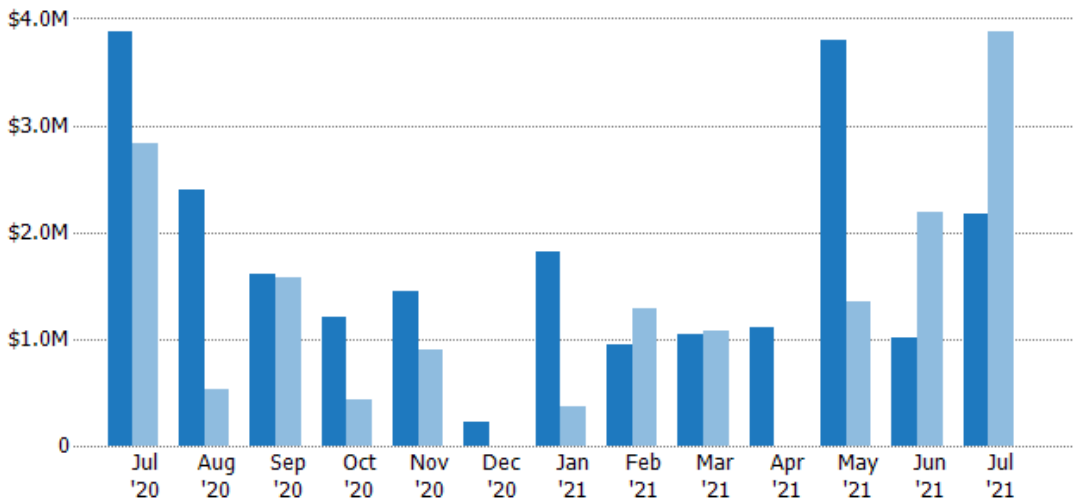
Current Year	12	10	6	5	4	3	5	6	6	6	13	5	9
Prior Year	13	5	8	4	4	-	3	4	4	-	6	9	12
Percent Change from Prior Year	-8%	100%	-25%	25%	0%	100%	67%	50%	50%	100%	117%	-44%	-25%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$3.89M	\$2.4M	\$1.61M	\$1.21M	\$1.44M	\$226K	\$1.81M	\$951K	\$1.04M	\$1.11M	\$3.79M	\$1.02M	\$2.17M
Prior Year	\$2.83M	\$529K	\$1.57M	\$437K	\$904K	-	\$363K	\$1.29M	\$1.07M	-	\$1.35M	\$2.19M	\$3.89M
Percent Change from Prior Year	37%	354%	3%	177%	60%	100%	399%	-26%	-3%	100%	181%	-54%	-44%

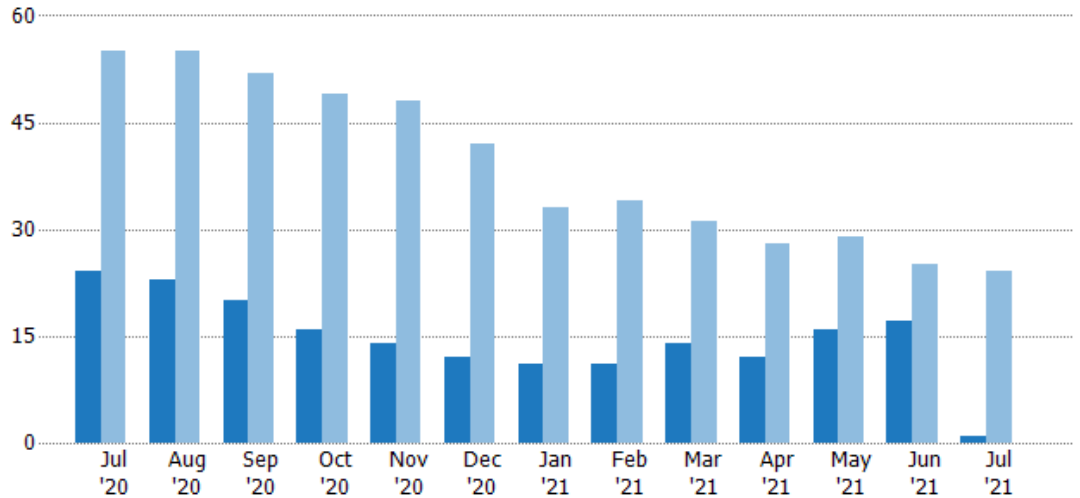
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	1	-95.8%
Jul '20	24	-56.4%
Jul '19	55	-30.9%



Current Year	24	23	20	16	14	12	11	11	14	12	16	17	1
Prior Year	55	55	52	49	48	42	33	34	31	28	29	25	24
Percent Change from Prior Year	-56%	-58%	-62%	-67%	-71%	-71%	-67%	-68%	-55%	-57%	-45%	-32%	-96%

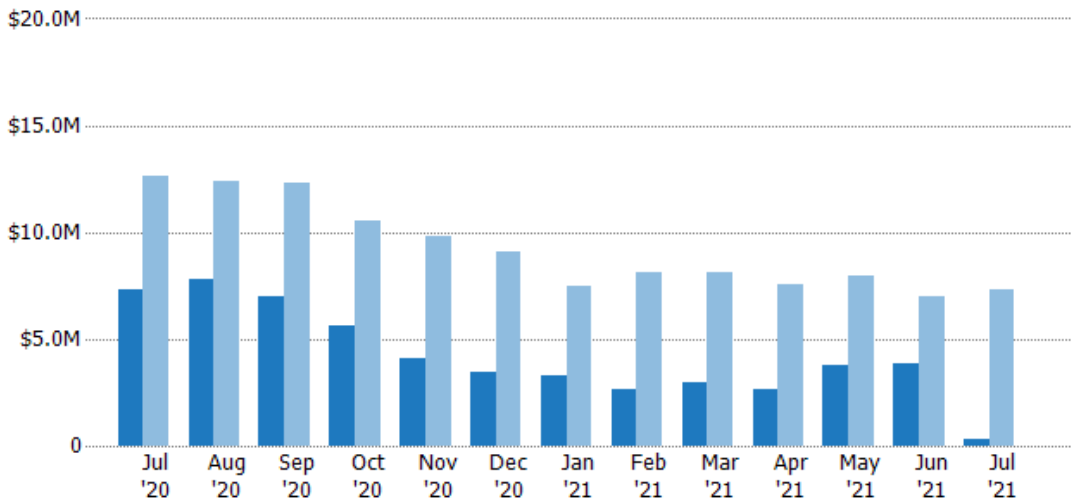
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$349K	-95.2%
Jul '20	\$7.33M	-42.1%
Jul '19	\$12.7M	-45.6%



Current Year	\$7.33M	\$7.76M	\$7.01M	\$5.61M	\$4.11M	\$3.47M	\$3.29M	\$2.62M	\$2.97M	\$2.65M	\$3.79M	\$3.83M	\$349K
Prior Year	\$12.7M	\$12.4M	\$12.3M	\$10.5M	\$9.85M	\$9.12M	\$7.51M	\$8.13M	\$8.14M	\$7.57M	\$7.97M	\$6.98M	\$7.33M
Percent Change from Prior Year	-42%	-37%	-43%	-47%	-58%	-62%	-56%	-68%	-64%	-65%	-52%	-45%	-95%

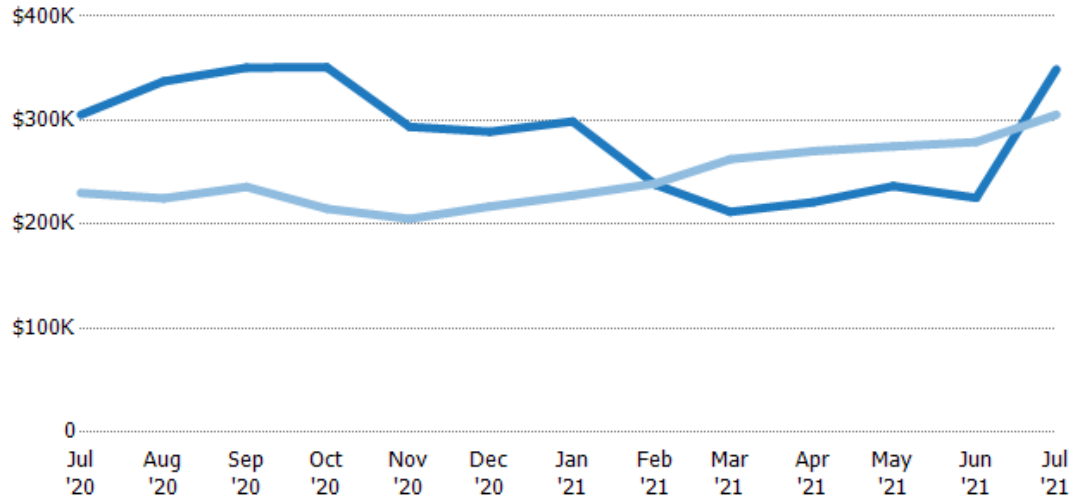
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$349K	14.3%
Jul '20	\$305K	32.7%
Jul '19	\$230K	-21.3%



Current Year	\$305K	\$337K	\$351K	\$351K	\$294K	\$289K	\$299K	\$238K	\$212K	\$221K	\$237K	\$225K	\$349K
Prior Year	\$230K	\$225K	\$236K	\$215K	\$205K	\$217K	\$228K	\$239K	\$263K	\$270K	\$275K	\$279K	\$305K
Percent Change from Prior Year	33%	50%	49%	63%	43%	33%	31%	0%	-19%	-18%	-14%	-19%	14%

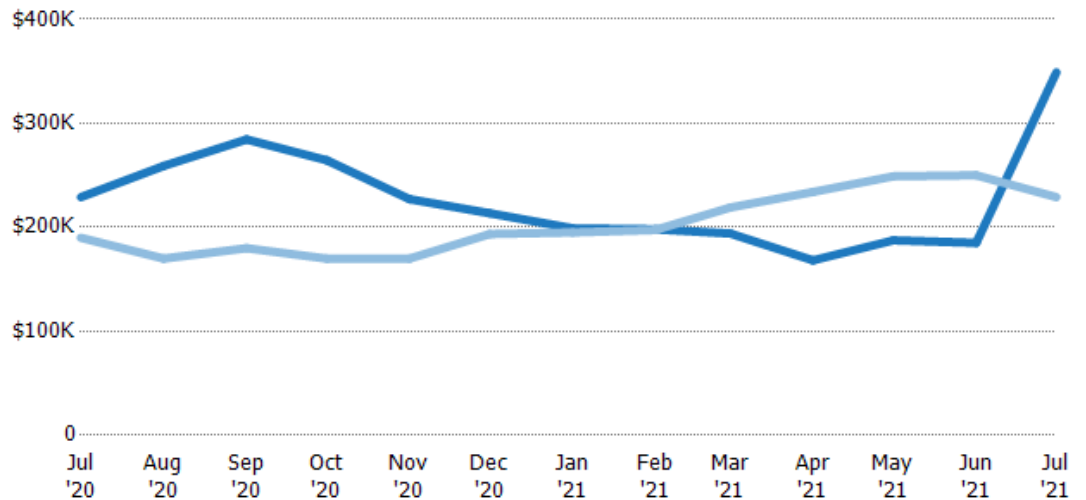
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$349K	52.4%
Jul '20	\$229K	20.6%
Jul '19	\$190K	-15%



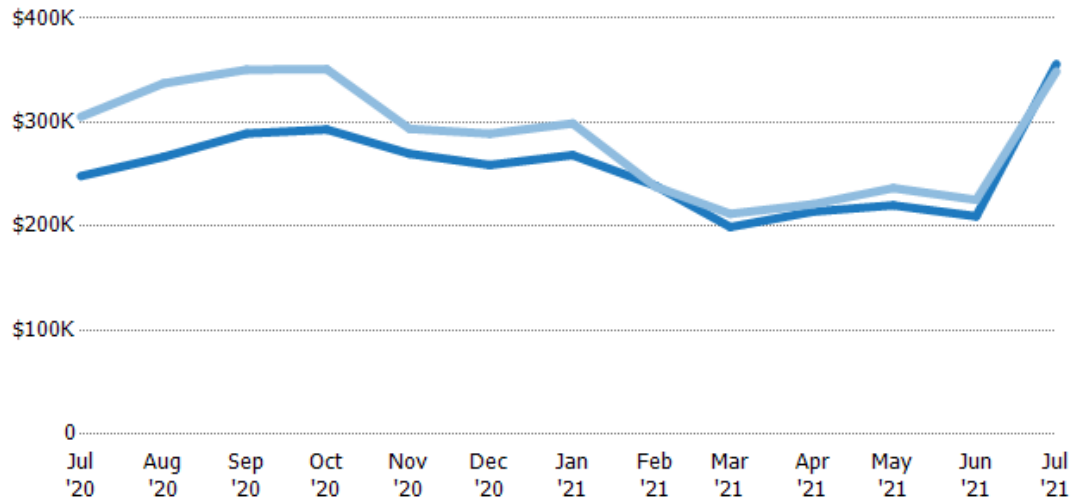
Current Year	\$229K	\$259K	\$284K	\$264K	\$227K	\$214K	\$199K	\$198K	\$194K	\$168K	\$187K	\$185K	\$349K
Prior Year	\$190K	\$170K	\$180K	\$170K	\$170K	\$194K	\$195K	\$197K	\$219K	\$234K	\$249K	\$250K	\$229K
Percent Change from Prior Year	21%	52%	58%	56%	34%	10%	2%	0%	-11%	-28%	-25%	-26%	52%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

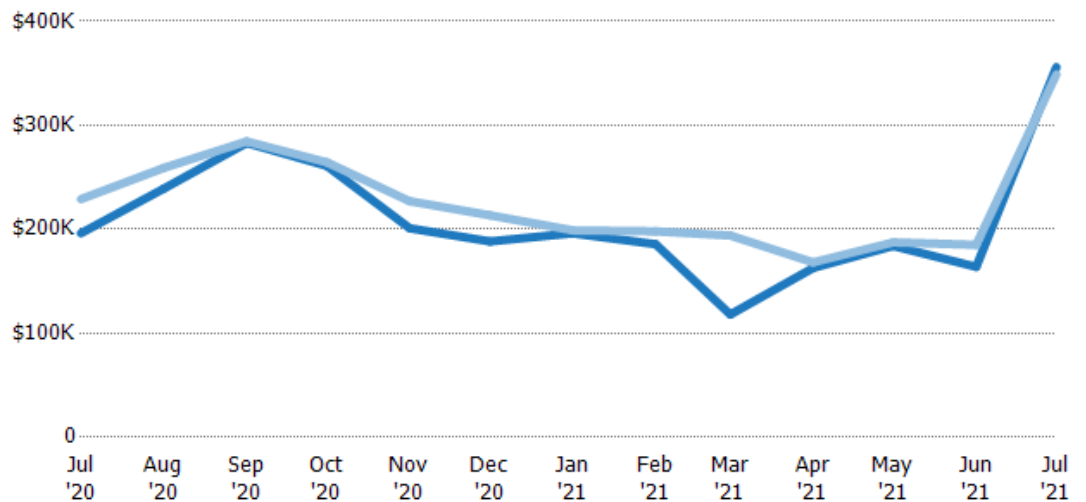


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



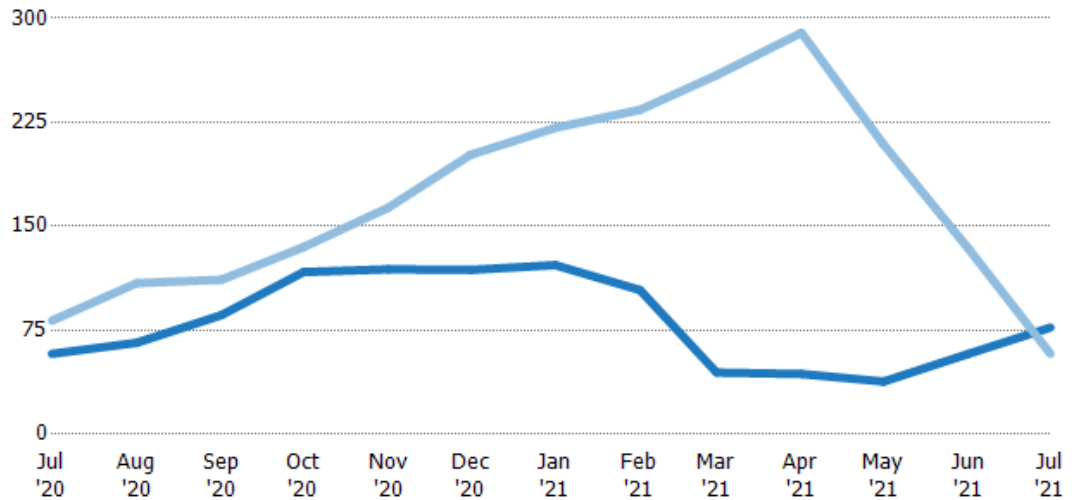
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Jul '21	77	32.8%
Jul '20	58	-29.3%
Jul '19	82	-1.2%



Current Year	58	66	86	117	119	119	122	104	44.5	43.5	38	58	77
Prior Year	82	109	112	135	164	202	221	234	259	290	209	134	58
Percent Change from Prior Year	-29%	-39%	-23%	-13%	-27%	-41%	-45%	-56%	-83%	-85%	-82%	-57%	33%

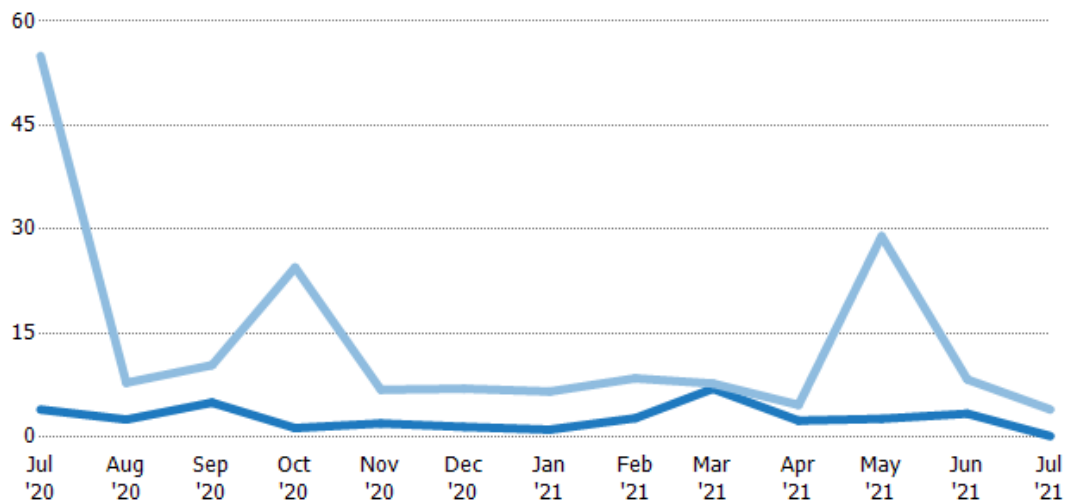
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Jul '21	0	-95.8%
Jul '20	4	-92.7%
Jul '19	55	-91.4%



Current Year	4	2.56	5	1.33	2	1.5	1.1	2.75	7	2.4	2.67	3.4	0
Prior Year	55	7.86	10.4	24.5	6.86	7	6.6	8.5	7.75	4.67	29	8.33	4
Percent Change from Prior Year	-93%	-67%	-52%	-95%	-71%	-79%	-83%	-68%	-10%	-49%	-91%	-59%	-96%

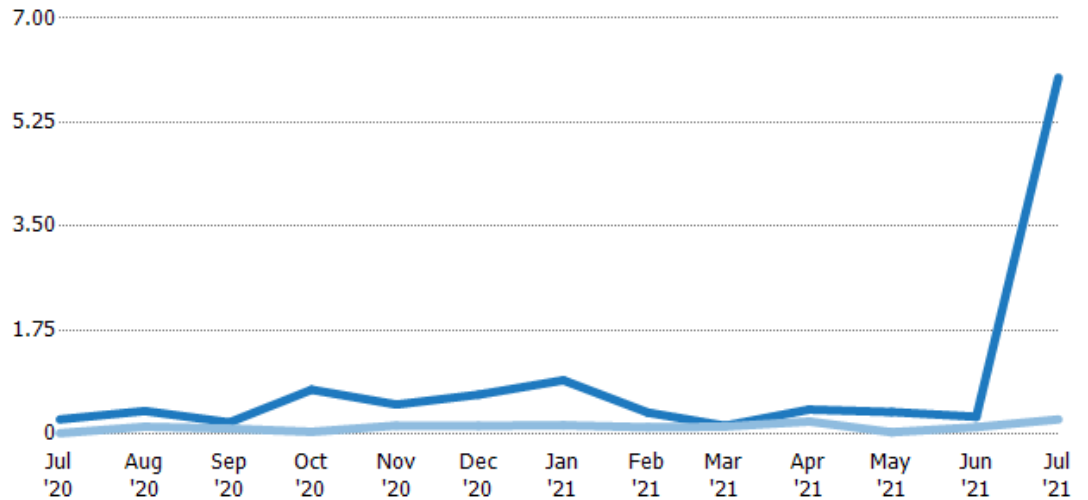
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Jul '21	600%	-575%
Jul '20	25%	-23.2%
Jul '19	2%	1,063%



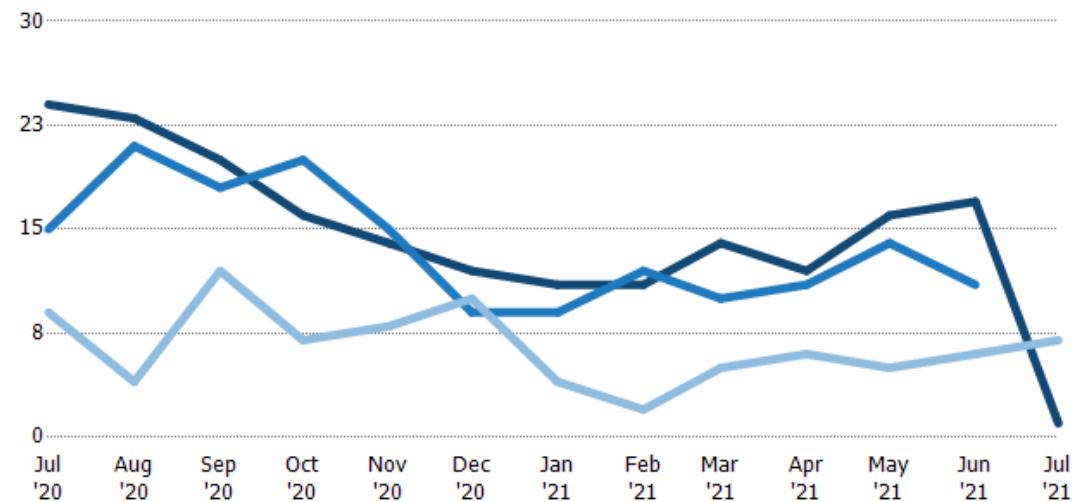
Current Year	25%	39%	20%	75%	50%	67%	91%	36%	14%	42%	38%	29%	600%
Prior Year	2%	13%	10%	4%	15%	14%	15%	12%	13%	21%	3%	12%	25%
Change from Prior Year	-23%	-26%	-10%	-71%	-35%	-52%	-76%	-25%	-1%	-20%	-34%	-17%	-575%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	24	23	20	16	14	12	11	11	14	12	16	17	1
Pending	15	21	18	20	15	9	9	12	10	11	14	11	-
Sold	9	4	12	7	8	10	4	2	5	6	5	6	7

New Pending Sales

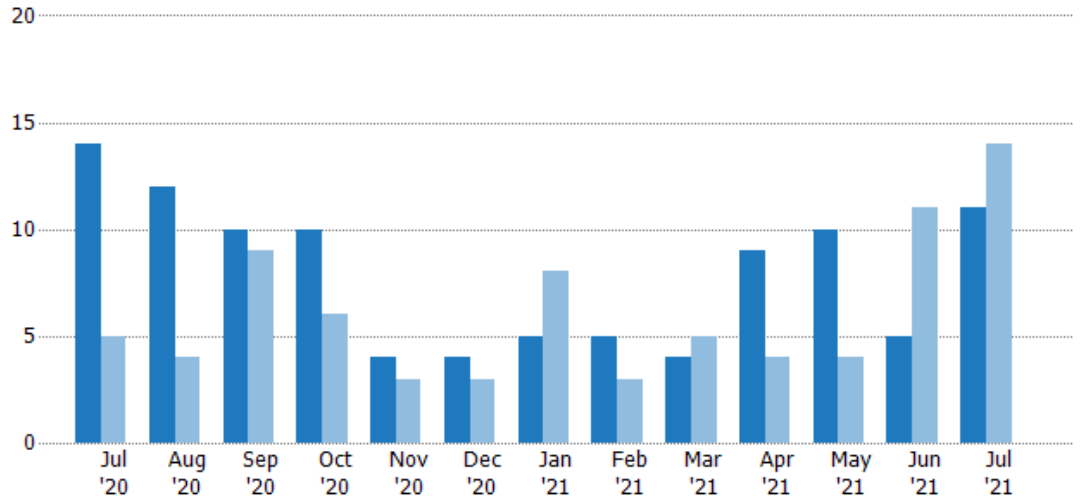
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	11	-21.4%
Jul '20	14	180%
Jul '19	5	20%



Current Year	14	12	10	10	4	4	5	5	4	9	10	5	11
Prior Year	5	4	9	6	3	3	8	3	5	4	4	11	14
Percent Change from Prior Year	180%	200%	11%	67%	33%	33%	-38%	67%	-20%	125%	150%	-55%	-21%

New Pending Sales Volume

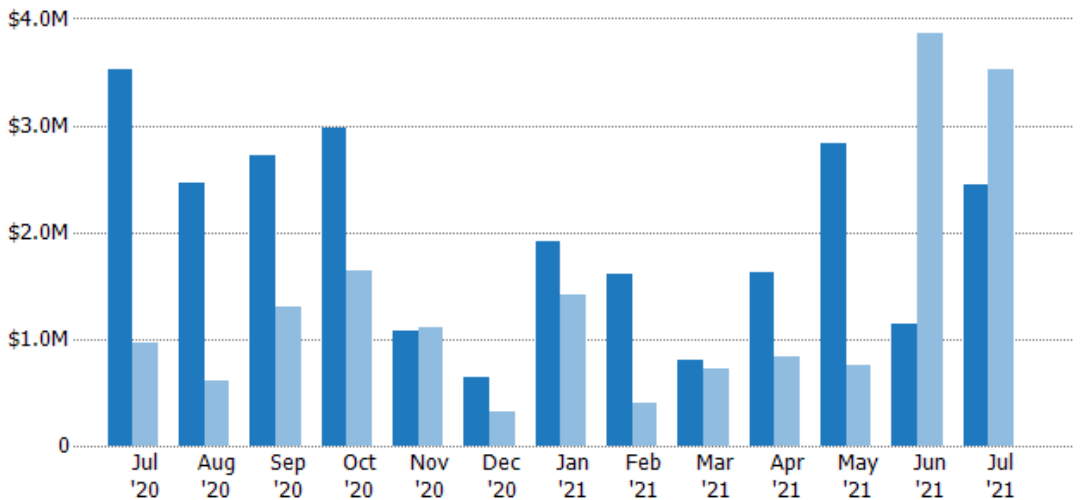
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$2.44M	-30.8%
Jul '20	\$3.53M	266.1%
Jul '19	\$964K	50.6%



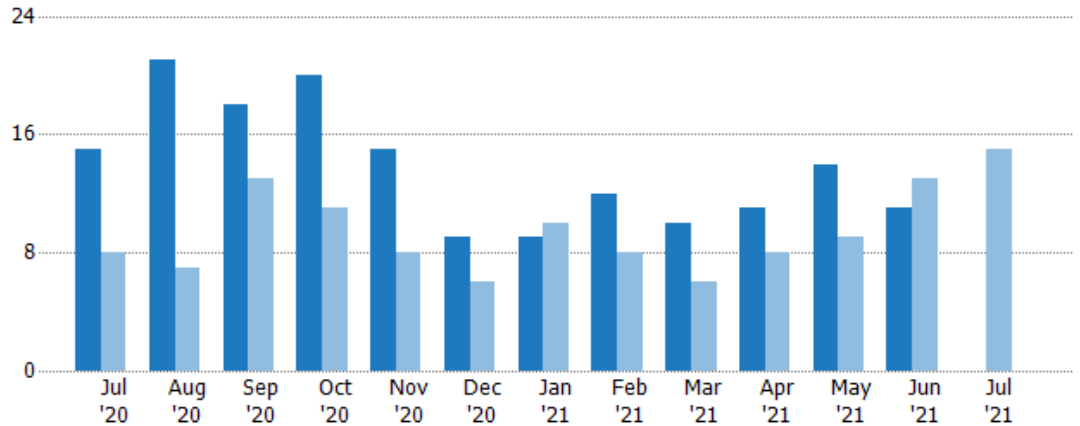
Current Year	\$3.53M	\$2.45M	\$2.72M	\$2.97M	\$1.08M	\$646K	\$1.92M	\$1.62M	\$801K	\$1.63M	\$2.84M	\$1.14M	\$2.44M
Prior Year	\$964K	\$604K	\$1.31M	\$1.64M	\$1.11M	\$317K	\$1.42M	\$401K	\$715K	\$838K	\$750K	\$3.86M	\$3.53M
Percent Change from Prior Year	266%	306%	109%	81%	-3%	104%	35%	303%	12%	94%	278%	-70%	-31%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



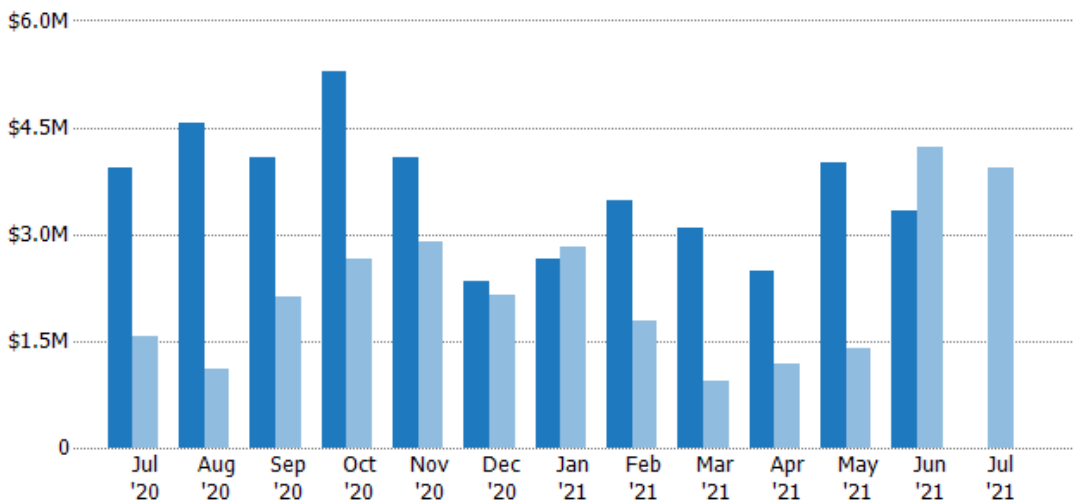
Current Year	15	21	18	20	15	9	9	12	10	11	14	11	-
Prior Year	8	7	13	11	8	6	10	8	6	8	9	13	15
Percent Change from Prior Year	88%	200%	38%	82%	88%	50%	-10%	50%	67%	38%	56%	-15%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$3.94M	\$4.57M	\$4.08M	\$5.28M	\$4.08M	\$2.34M	\$2.65M	\$3.49M	\$3.1M	\$2.49M	\$4.01M	\$3.34M	-
Prior Year	\$1.58M	\$1.12M	\$2.12M	\$2.64M	\$2.89M	\$2.16M	\$2.83M	\$1.79M	\$940K	\$1.18M	\$1.39M	\$4.21M	\$3.94M
Percent Change from Prior Year	150%	309%	93%	100%	41%	9%	-6%	95%	230%	110%	189%	-21%	-100%

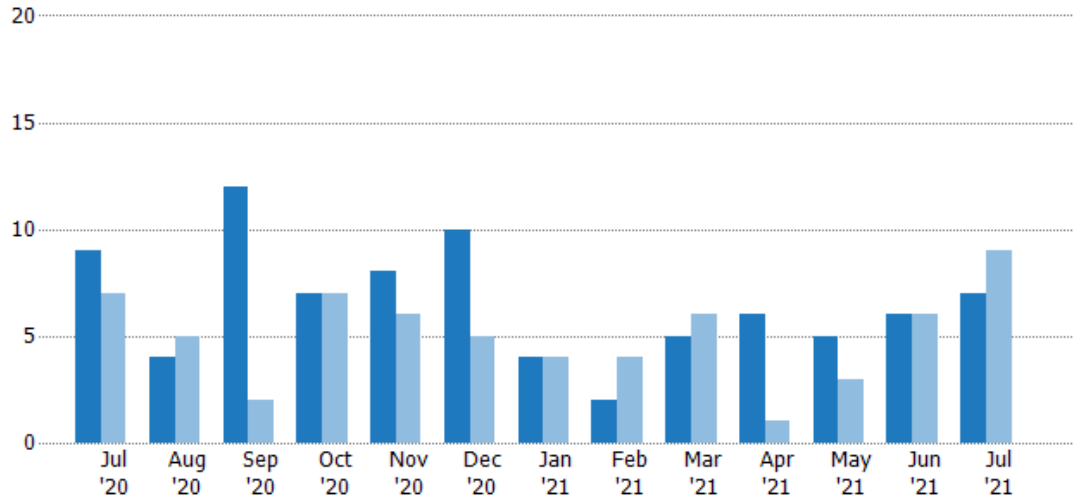
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	7	-22.2%
Jul '20	9	28.6%
Jul '19	7	28.6%



Current Year	9	4	12	7	8	10	4	2	5	6	5	6	7
Prior Year	7	5	2	7	6	5	4	4	6	1	3	6	9
Percent Change from Prior Year	29%	-20%	500%	0%	33%	100%	0%	-50%	-17%	500%	67%	0%	-22%

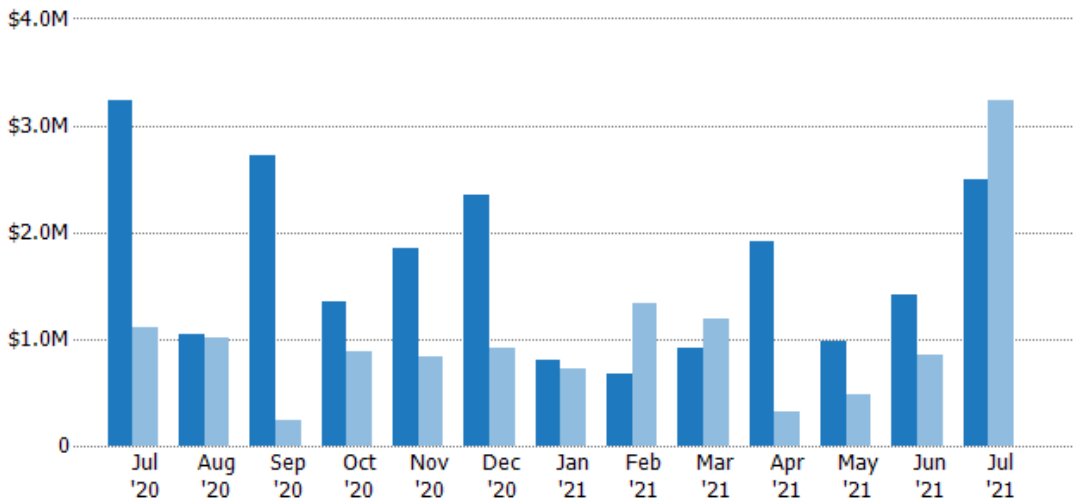
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$2.49M	-23.3%
Jul '20	\$3.24M	193.3%
Jul '19	\$1.11M	18%



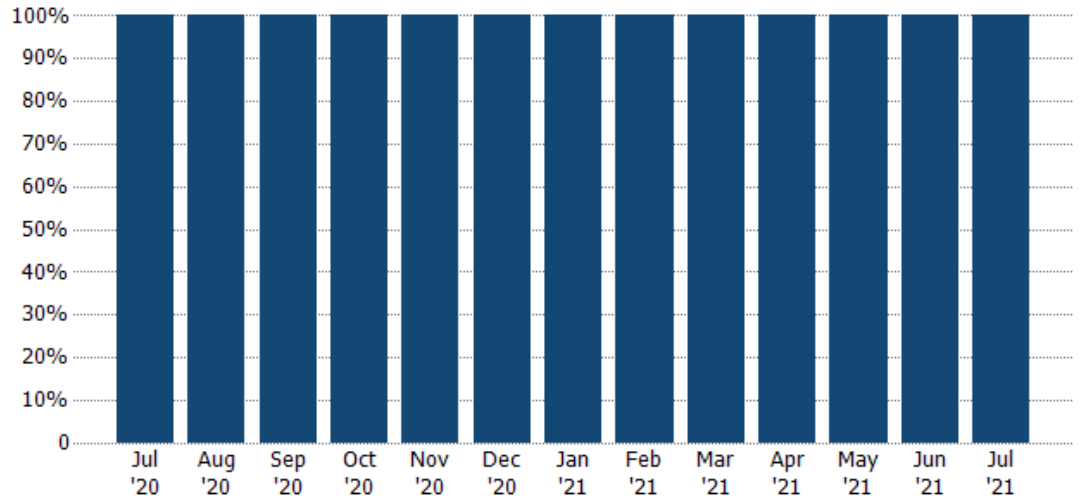
Current Year	\$3.24M	\$1.04M	\$2.72M	\$1.35M	\$1.86M	\$2.34M	\$800K	\$675K	\$910K	\$1.91M	\$974K	\$1.41M	\$2.49M
Prior Year	\$1.11M	\$1.01M	\$235K	\$883K	\$828K	\$908K	\$726K	\$1.33M	\$1.19M	\$323K	\$478K	\$852K	\$3.24M
Percent Change from Prior Year	193%	3%	1,059%	52%	124%	158%	10%	-49%	-23%	493%	104%	65%	-23%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



Single Family Residence

100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

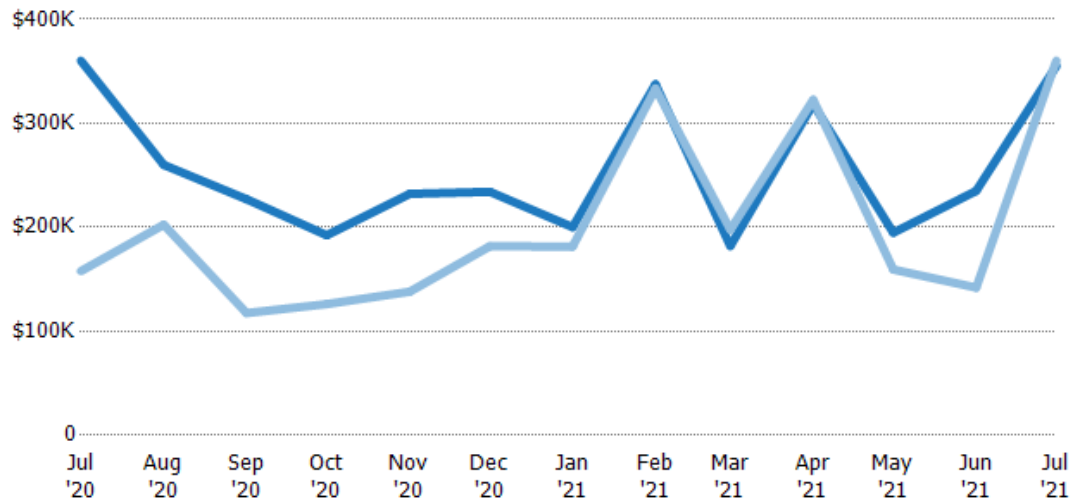
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$355K	-1.4%
Jul '20	\$360K	128.2%
Jul '19	\$158K	-8.2%



Current Year	\$360K	\$260K	\$227K	\$192K	\$232K	\$234K	\$200K	\$338K	\$182K	\$318K	\$195K	\$235K	\$355K
Prior Year	\$158K	\$203K	\$118K	\$126K	\$138K	\$182K	\$182K	\$333K	\$198K	\$323K	\$159K	\$142K	\$360K
Percent Change from Prior Year	128%	28%	93%	52%	68%	29%	10%	1%	-8%	-1%	22%	65%	-1%

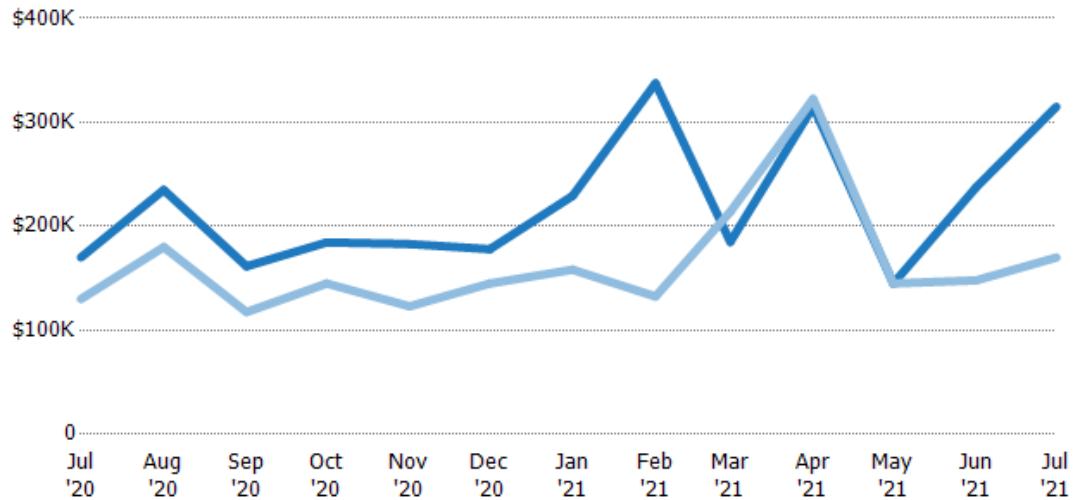
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$315K	85.3%
Jul '20	\$170K	30.8%
Jul '19	\$130K	22.2%



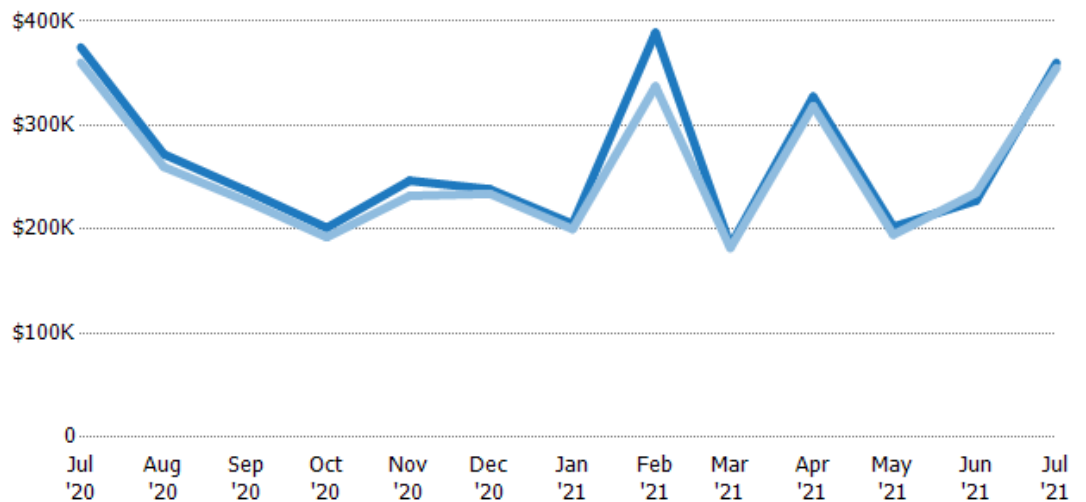
Current Year	\$170K	\$235K	\$162K	\$185K	\$183K	\$178K	\$229K	\$338K	\$185K	\$315K	\$145K	\$238K	\$315K
Prior Year	\$130K	\$180K	\$118K	\$145K	\$123K	\$145K	\$158K	\$132K	\$214K	\$323K	\$145K	\$148K	\$170K
Percent Change from Prior Year	31%	31%	37%	27%	49%	23%	45%	155%	-14%	-2%	0%	60%	85%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



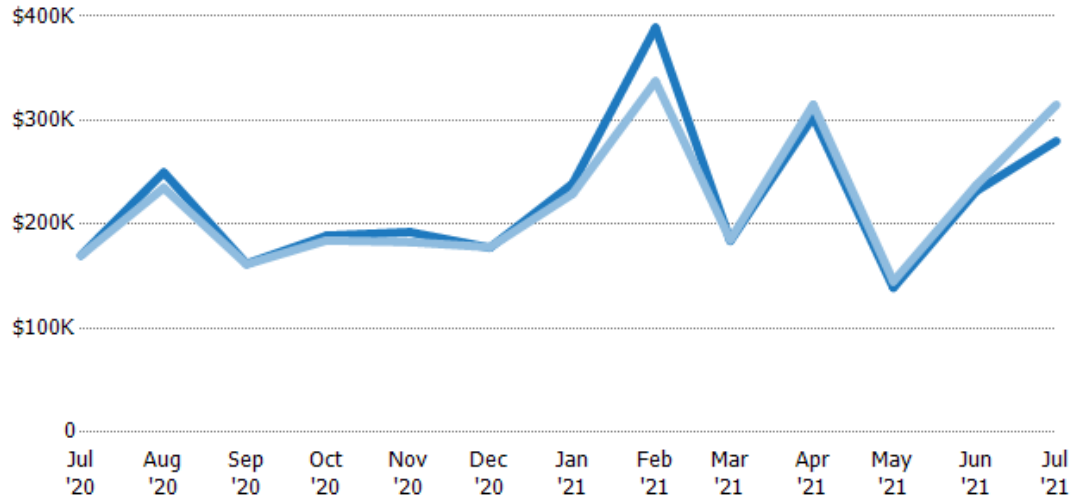
Avg List Price	\$375K	\$272K	\$237K	\$201K	\$247K	\$238K	\$205K	\$389K	\$184K	\$328K	\$202K	\$227K	\$360K
Avg Sales Price	\$360K	\$260K	\$227K	\$192K	\$232K	\$234K	\$200K	\$338K	\$182K	\$318K	\$195K	\$235K	\$355K
Avg Sales Price as a % of Avg List Price	96%	96%	96%	96%	94%	98%	98%	87%	99%	97%	96%	103%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

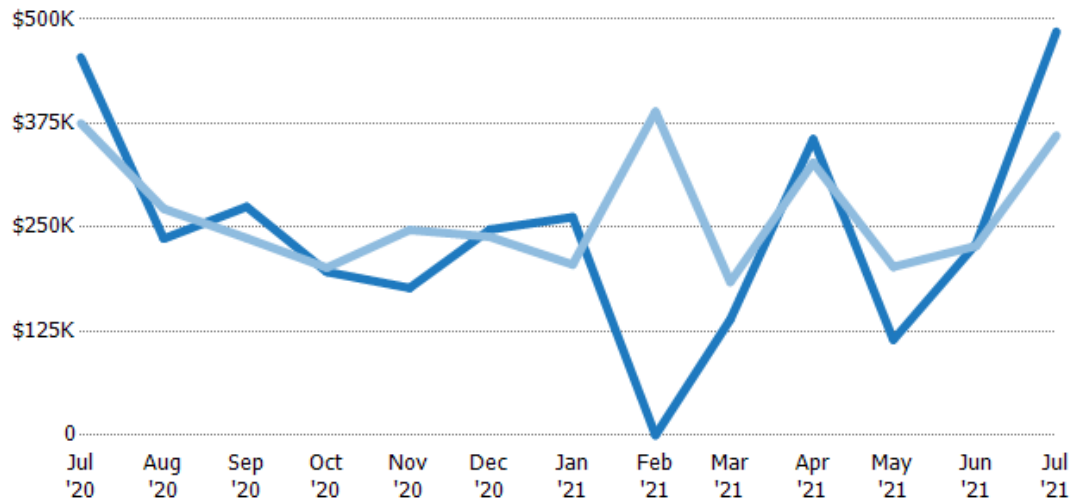


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family

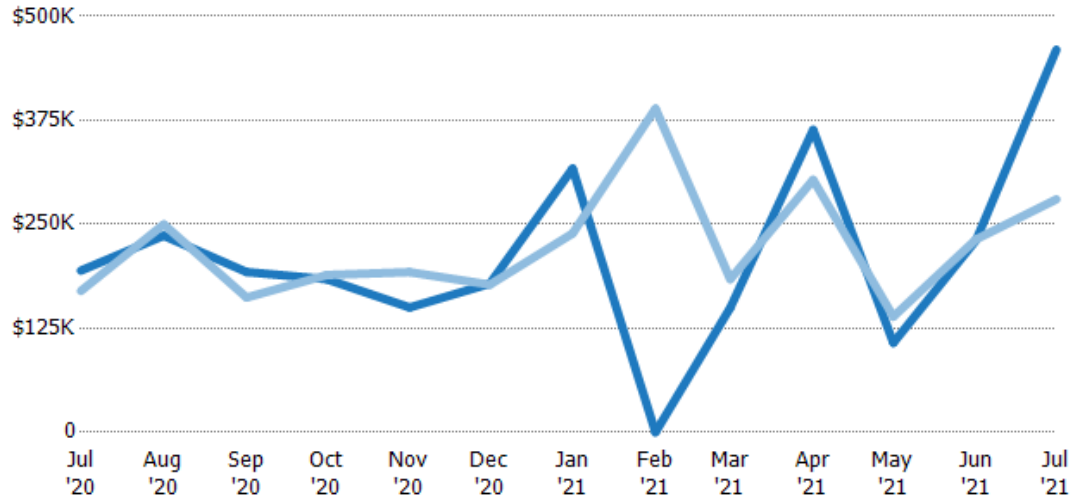


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$194K	\$236K	\$193K	\$184K	\$150K	\$179K	\$317K	\$0	\$150K	\$363K	\$108K	\$231K	\$460K
Median Sales Price	\$170K	\$250K	\$162K	\$189K	\$192K	\$177K	\$239K	\$389K	\$184K	\$304K	\$139K	\$232K	\$280K
Med Sales Price as a % of Med Est Value	87%	106%	84%	103%	128%	99%	75%	100%	123%	84%	129%	100%	61%