

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	17	22	-22.7%	147	79	+86.1%
New Listing Volume	\$6,665,400	\$8,129,800	-18%	\$67,075,100	\$25,311,400	+165%
Active Listing Count	1	60	-98.3%	N/A	N/A	
Active Listing Volume	\$279,000	\$25,841,500	-98.9%	N/A	N/A	
Average Listing Price	\$279,000	\$430,692	-35.2%	\$674,706	\$442,120	+52.6%
Median Listing Price	\$279,000	\$269,500	+3.5%	\$374,403	\$276,090	+35.6%
Median Days in RPR	350	186	+88.2%	86.81	155.64	-44.2%
Months of Inventory	0	60	-99.9%	4.5	5.3	-15%
Absorption Rate	2,200%	1.67%	+2,198.3%	22.28%	18.94%	+3.3%
Sales Activity Charts Metrics						
New Pending Sales Count	26	28	-7.1%	159	72	+120.8%
New Pending Sales Volume	\$10,901,800	\$8,660,300	+25.9%	\$62,651,900	\$19,095,300	+228.1%
Pending Sales Count	—	28	—	N/A	N/A	
Pending Sales Volume	—	\$9,242,900	—	N/A	N/A	
Closed Sales Count	8	10	-20%	129	43	+200%
Closed Sales Volume	\$3,536,000	\$2,198,000	+60.9%	\$48,187,050	\$8,951,400	+438.3%
Average Sales Price	\$442,000	\$219,800	+101.1%	\$373,543	\$208,172	+79.4%
Median Sales Price	\$344,500	\$187,500	+83.7%	\$279,661	\$202,826	+37.9%

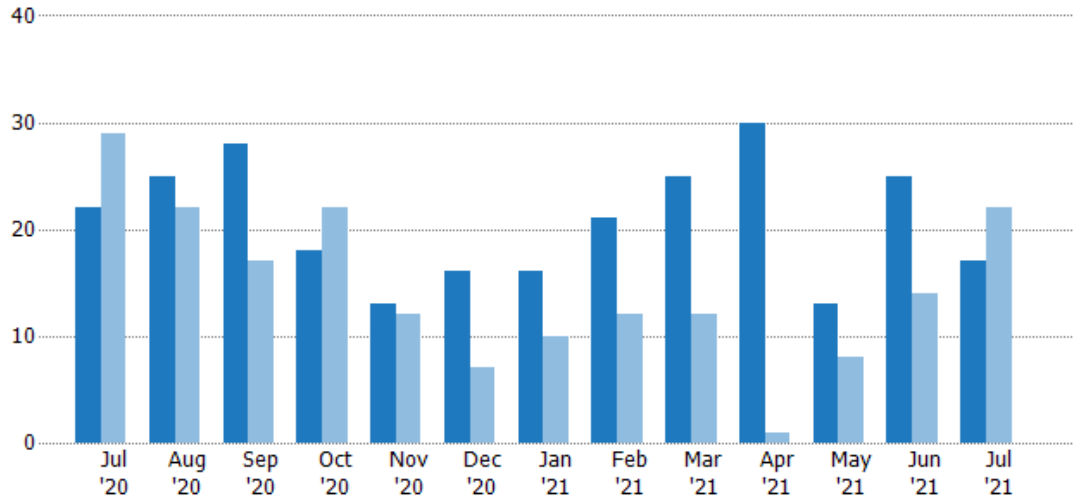
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	17	-22.7%
Jul '20	22	-24.1%
Jul '19	29	-58.6%



Current Year	22	25	28	18	13	16	16	21	25	30	13	25	17
Prior Year	29	22	17	22	12	7	10	12	12	1	8	14	22
Percent Change from Prior Year	-24%	14%	65%	-18%	8%	129%	60%	75%	108%	2,900%	63%	79%	-23%

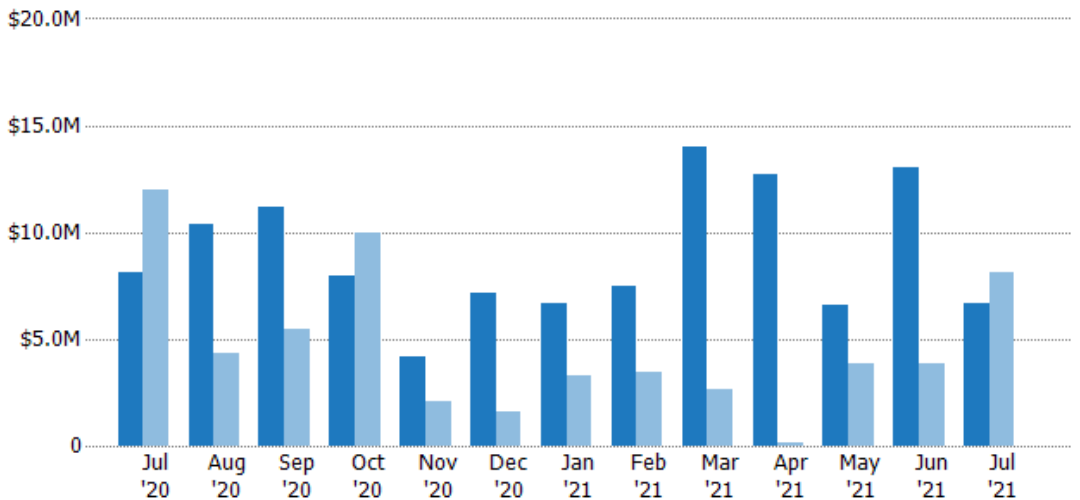
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$6.67M	-18%
Jul '20	\$8.13M	-32%
Jul '19	\$12M	-70.2%



Current Year	\$8.13M	\$10.4M	\$11.2M	\$7.99M	\$4.17M	\$7.11M	\$6.65M	\$7.47M	\$14M	\$12.7M	\$6.57M	\$13M	\$6.67M
Prior Year	\$12M	\$4.36M	\$5.46M	\$9.94M	\$2.11M	\$1.59M	\$3.32M	\$3.42M	\$2.62M	\$120K	\$3.83M	\$3.86M	\$8.13M
Percent Change from Prior Year	-32%	137%	105%	-20%	98%	347%	100%	118%	432%	10,556%	71%	237%	-18%

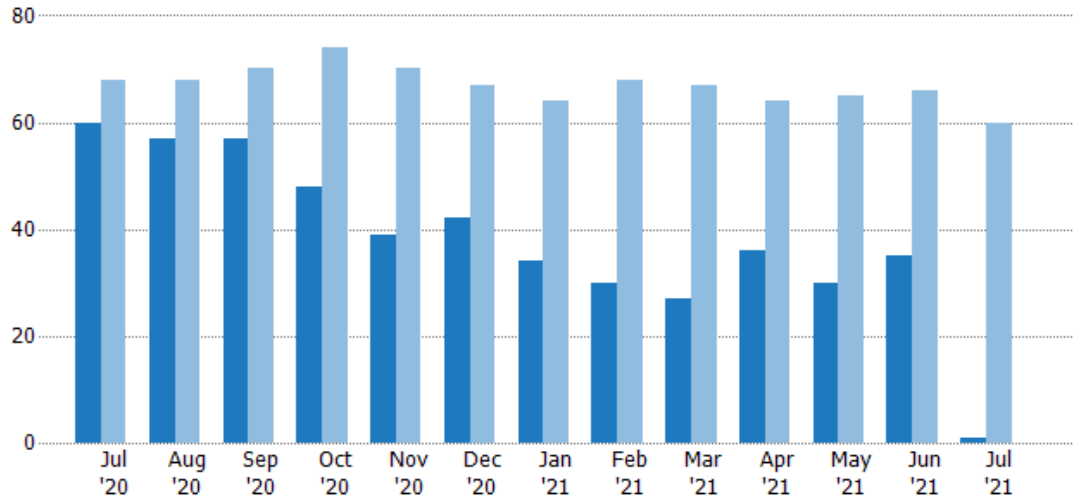
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	1	-98.3%
Jul '20	60	-11.8%
Jul '19	68	8.8%



Current Year	60	57	57	48	39	42	34	30	27	36	30	35	1
Prior Year	68	68	70	74	70	67	64	68	67	64	65	66	60
Percent Change from Prior Year	-12%	-16%	-19%	-35%	-44%	-37%	-47%	-56%	-60%	-44%	-54%	-47%	-98%

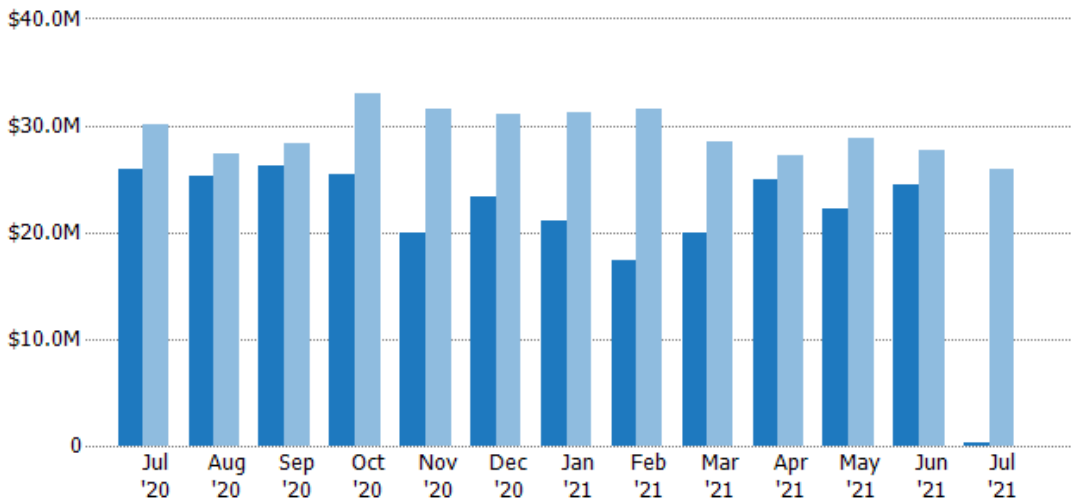
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$279K	-98.9%
Jul '20	\$25.8M	-14.2%
Jul '19	\$30.1M	-25.7%



Current Year	\$25.8M	\$25.3M	\$26.3M	\$25.4M	\$20M	\$23.3M	\$21.1M	\$17.4M	\$19.9M	\$24.9M	\$22.2M	\$24.4M	\$279K
Prior Year	\$30.1M	\$27.4M	\$28.3M	\$32.9M	\$31.5M	\$31.1M	\$31.3M	\$31.5M	\$28.5M	\$27.1M	\$28.9M	\$27.6M	\$25.8M
Percent Change from Prior Year	-14%	-8%	-7%	-23%	-37%	-25%	-33%	-45%	-30%	-8%	-23%	-11%	-99%

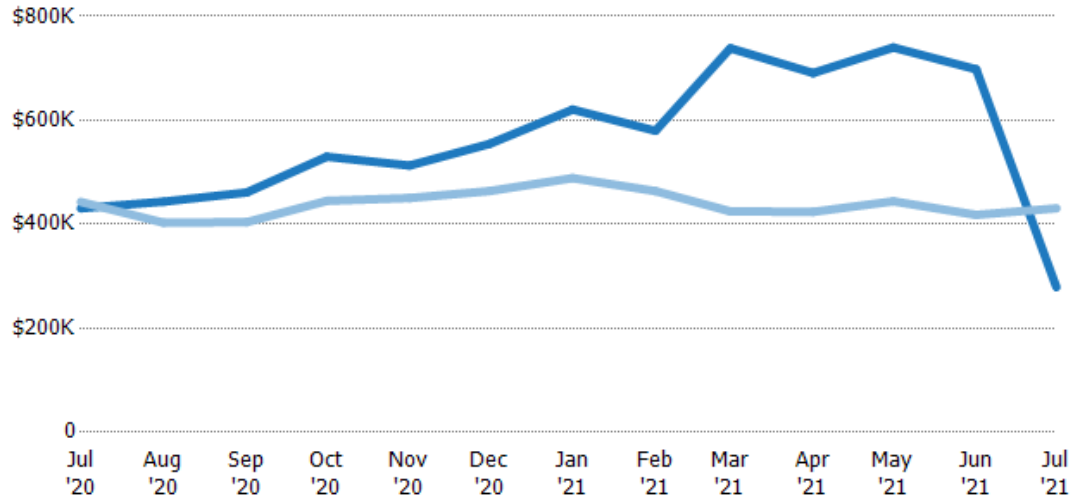
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$279K	-35.2%
Jul '20	\$431K	-2.8%
Jul '19	\$443K	-31.7%



Current Year	\$431K	\$444K	\$461K	\$530K	\$513K	\$555K	\$621K	\$580K	\$739K	\$691K	\$740K	\$698K	\$279K
Prior Year	\$443K	\$403K	\$404K	\$445K	\$450K	\$464K	\$489K	\$464K	\$425K	\$424K	\$444K	\$418K	\$431K
Percent Change from Prior Year	-3%	10%	14%	19%	14%	20%	27%	25%	74%	63%	67%	67%	-35%

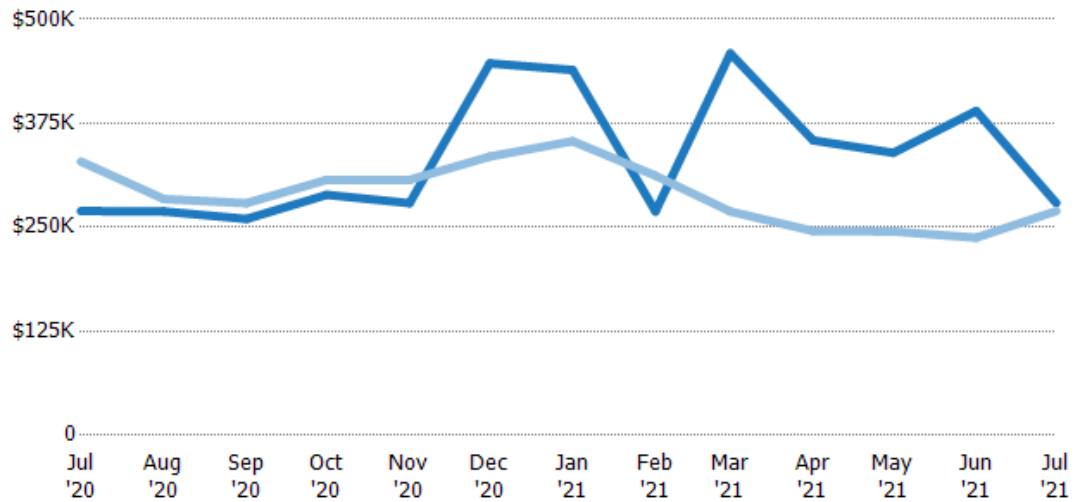
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$279K	3.5%
Jul '20	\$270K	-18.1%
Jul '19	\$329K	-45.9%



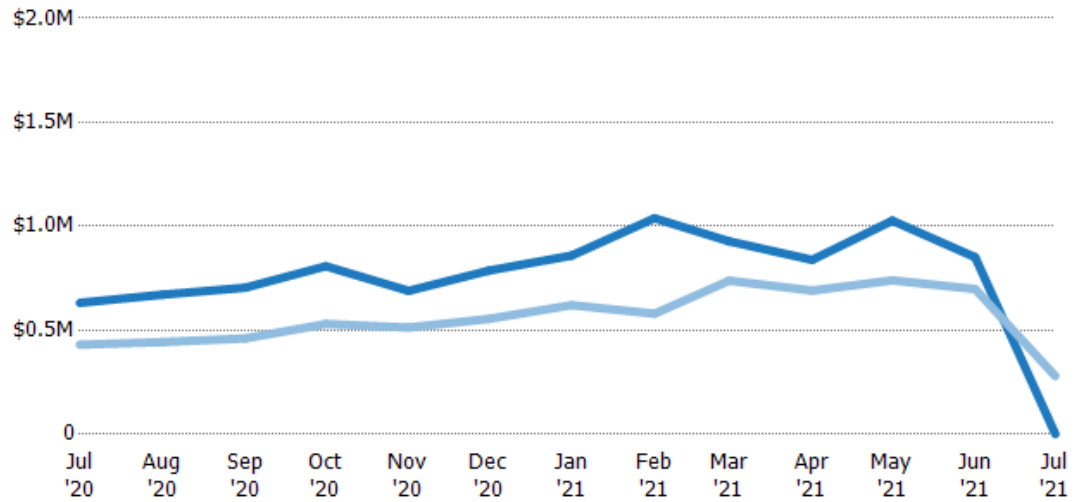
Current Year	\$270K	\$269K	\$260K	\$289K	\$279K	\$447K	\$439K	\$269K	\$459K	\$354K	\$340K	\$390K	\$279K
Prior Year	\$329K	\$284K	\$279K	\$307K	\$307K	\$335K	\$354K	\$312K	\$269K	\$246K	\$245K	\$238K	\$270K
Percent Change from Prior Year	-18%	-5%	-7%	-6%	-9%	33%	24%	-14%	71%	44%	39%	64%	4%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



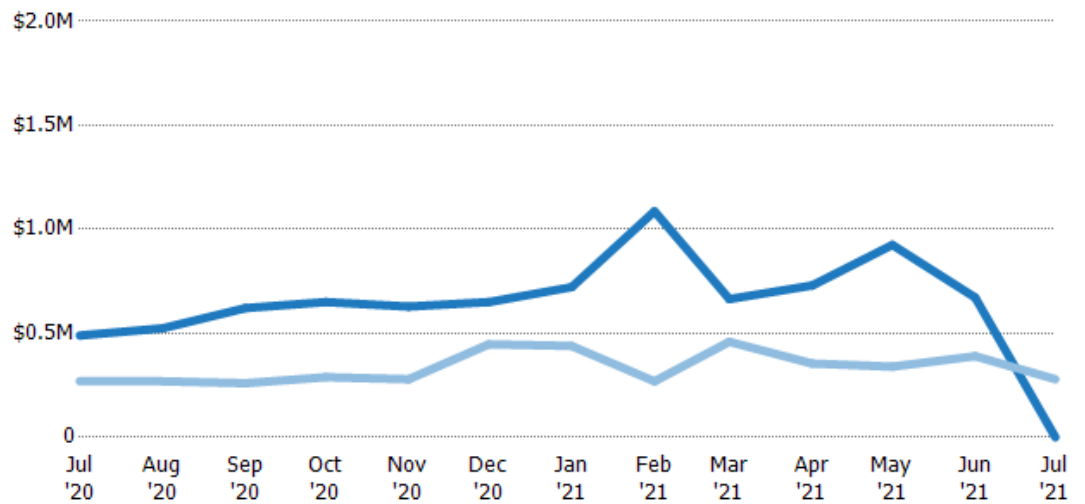
Avg Est Value	\$632K	\$671K	\$705K	\$808K	\$690K	\$787K	\$859K	\$1.04M	\$927K	\$838K	\$1.03M	\$851K	\$0
Avg Listing Price	\$431K	\$444K	\$461K	\$530K	\$513K	\$555K	\$621K	\$580K	\$739K	\$691K	\$740K	\$698K	\$279K
Avg Listing Price as a % of Avg Est Value	68%	66%	65%	66%	74%	71%	72%	56%	80%	82%	72%	82%	100%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$490K	\$524K	\$621K	\$650K	\$628K	\$650K	\$722K	\$1.09M	\$664K	\$730K	\$925K	\$672K	\$0
Median Listing Price	\$270K	\$269K	\$260K	\$289K	\$279K	\$447K	\$439K	\$269K	\$459K	\$354K	\$340K	\$390K	\$279K
Med Listing Price as a % of Med Est Value	55%	51%	42%	44%	44%	69%	61%	25%	69%	49%	37%	58%	100%

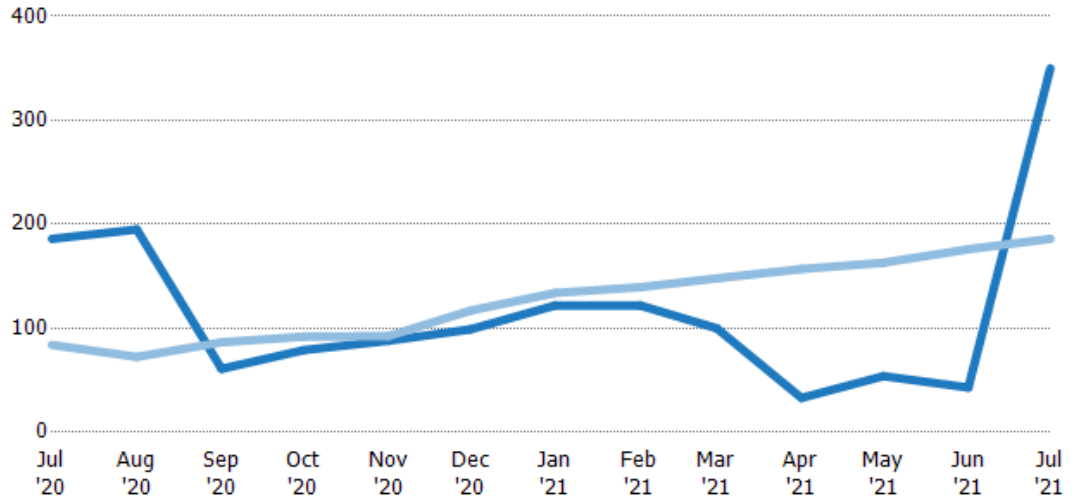
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Jul '21	350	88.2%
Jul '20	186	121.4%
Jul '19	84	72%



Current Year	186	195	61	79	88	99	122	122	100	33	54	43	350
Prior Year	84	72.5	86.5	92	92.5	117	134	140	148	157	163	176	186
Percent Change from Prior Year	121%	169%	-29%	-14%	-5%	-15%	-9%	-13%	-32%	-79%	-67%	-76%	88%

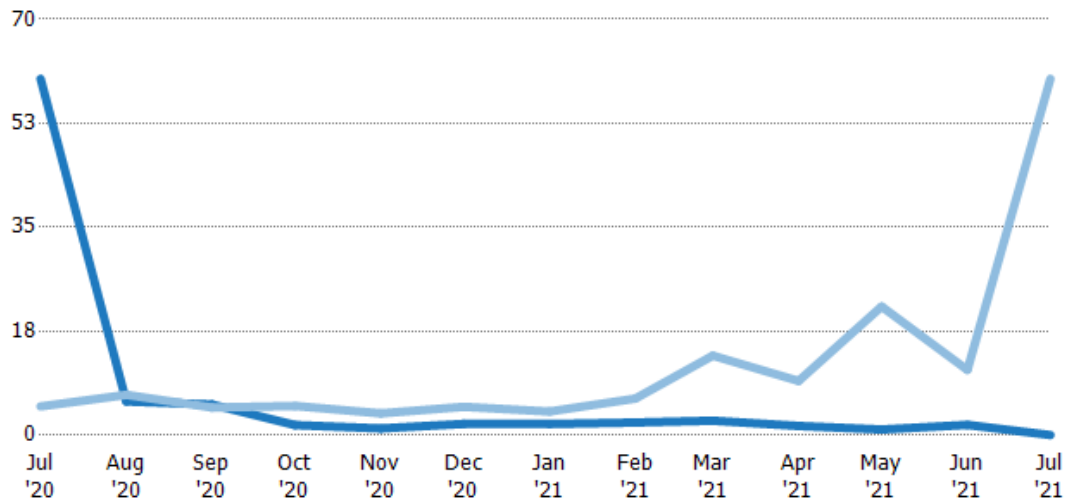
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Jul '21	0	-99.9%
Jul '20	60	1,135.3%
Jul '19	4.86	69.3%



Current Year	60	5.7	5.18	1.71	1.15	1.91	1.89	2.14	2.45	1.57	0	1.75	0
Prior Year	4.86	6.8	4.67	4.93	3.68	4.79	4	6.18	13.4	9.14	21.7	11	60
Percent Change from Prior Year	1,135%	-16%	11%	-65%	-69%	-60%	-53%	-65%	-82%	-83%	-96%	-84%	-100%

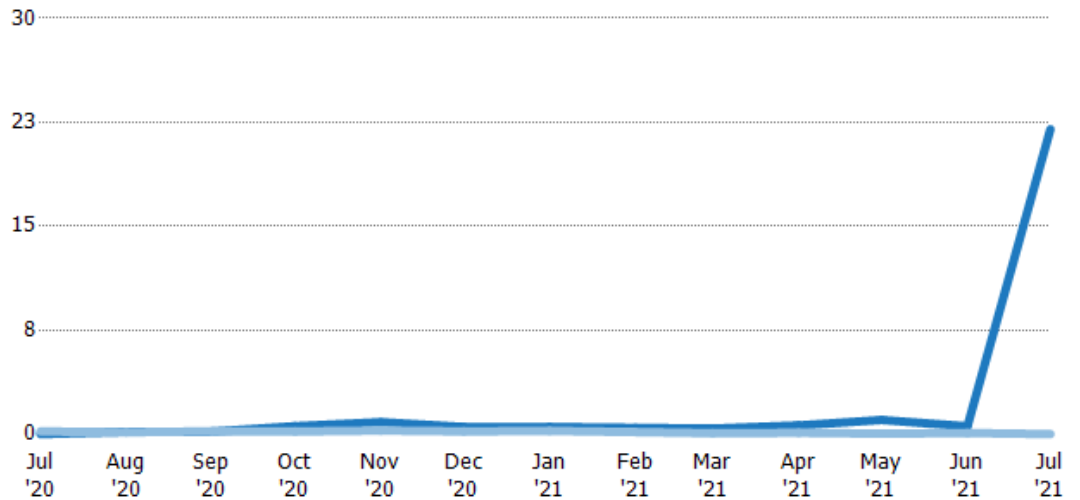
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Jul '21	2,200%	-2,198.3%
Jul '20	2%	18.9%
Jul '19	21%	-40.9%



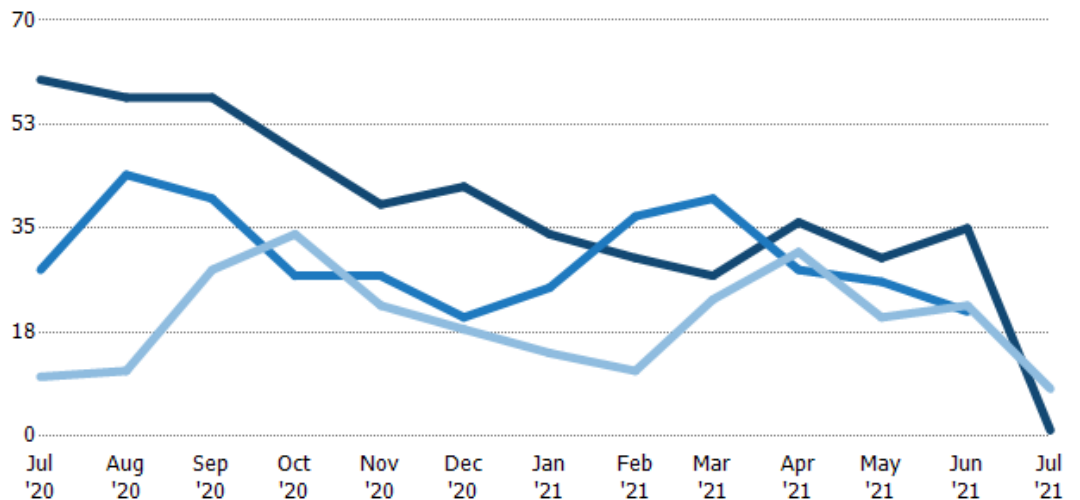
Current Year	2%	18%	19%	58%	87%	52%	53%	47%	41%	64%	103%	57%	2,200%
Prior Year	21%	15%	21%	20%	27%	21%	25%	16%	7%	11%	5%	9%	2%
Change from Prior Year	19%	-3%	2%	-38%	-60%	-31%	-28%	-30%	-33%	-53%	-99%	-48%	-2,198%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	60	57	57	48	39	42	34	30	27	36	30	35	1
Pending	28	44	40	27	27	20	25	37	40	28	26	21	-
Sold	10	11	28	34	22	18	14	11	23	31	20	22	8

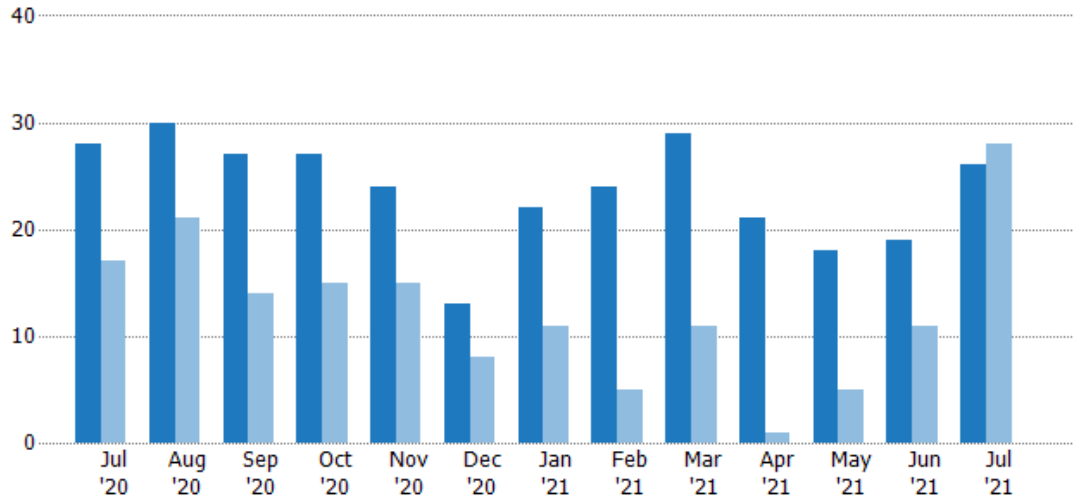
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	26	-7.1%
Jul '20	28	64.7%
Jul '19	17	-64.7%



Current Year	28	30	27	27	24	13	22	24	29	21	18	19	26
Prior Year	17	21	14	15	15	8	11	5	11	1	5	11	28
Percent Change from Prior Year	65%	43%	93%	80%	60%	63%	100%	380%	164%	2,000%	260%	73%	-7%

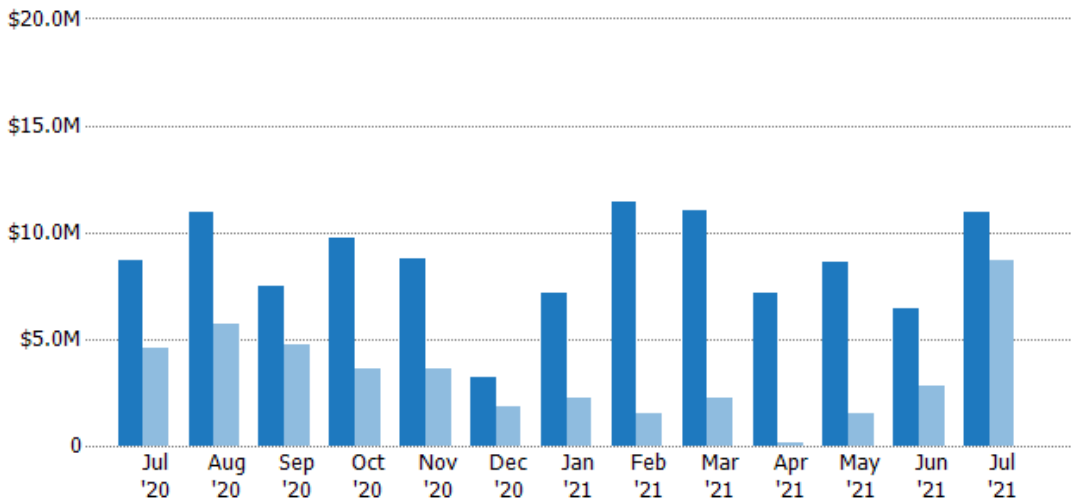
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$10.9M	25.9%
Jul '20	\$8.66M	89.2%
Jul '19	\$4.58M	-77.9%



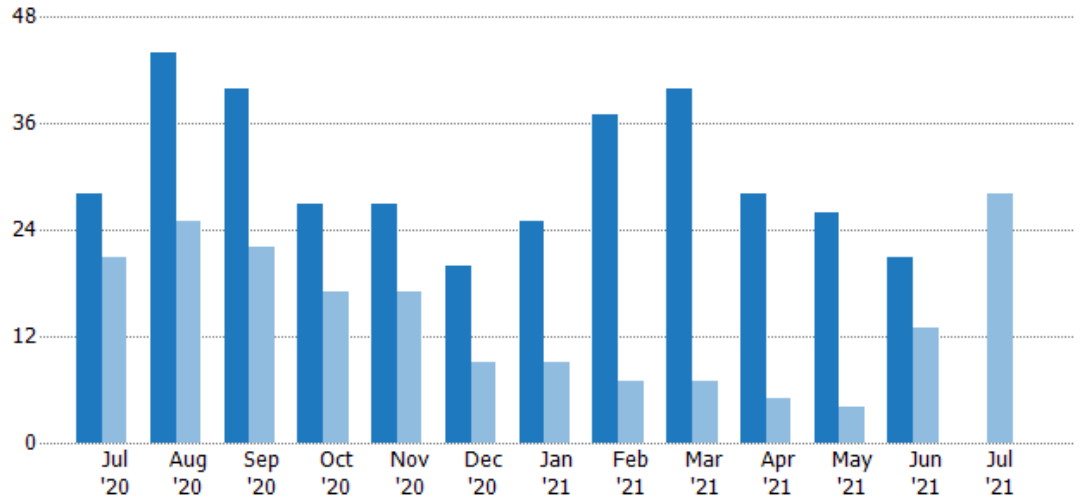
Current Year	\$8.66M	\$10.9M	\$7.5M	\$9.72M	\$8.73M	\$3.21M	\$7.18M	\$11.4M	\$11M	\$7.12M	\$8.62M	\$6.42M	\$10.9M
Prior Year	\$4.58M	\$5.72M	\$4.75M	\$3.58M	\$3.63M	\$1.8M	\$2.25M	\$1.52M	\$2.24M	\$120K	\$1.51M	\$2.79M	\$8.66M
Percent Change from Prior Year	89%	91%	58%	171%	140%	78%	219%	652%	390%	5,840%	470%	130%	26%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



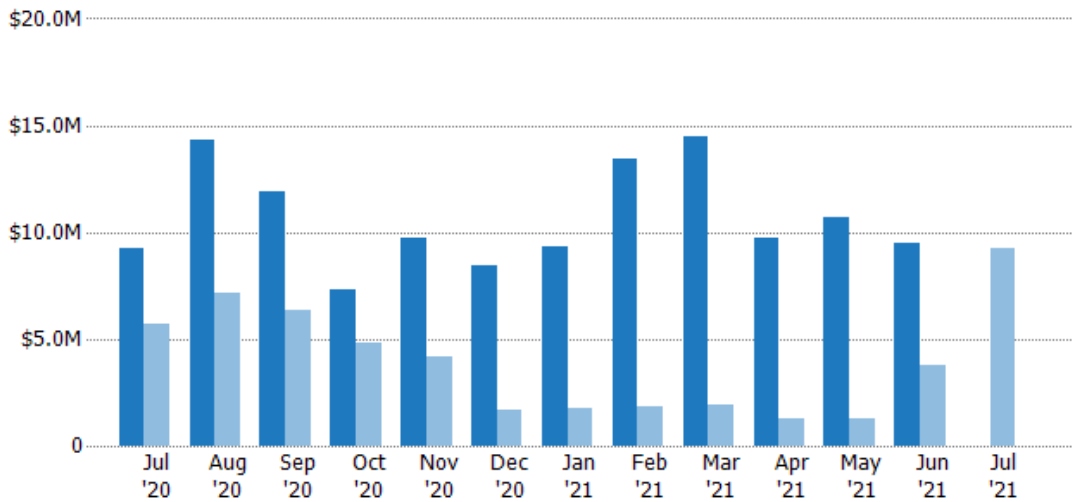
Current Year	28	44	40	27	27	20	25	37	40	28	26	21	-
Prior Year	21	25	22	17	17	9	9	7	7	5	4	13	28
Percent Change from Prior Year	33%	76%	82%	59%	59%	122%	178%	429%	471%	460%	550%	62%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$9.24M	\$14.4M	\$11.9M	\$7.31M	\$9.72M	\$8.47M	\$9.33M	\$13.5M	\$14.4M	\$9.74M	\$10.7M	\$9.49M	-
Prior Year	\$5.67M	\$7.13M	\$6.36M	\$4.81M	\$4.18M	\$1.67M	\$1.79M	\$1.87M	\$1.93M	\$1.3M	\$1.31M	\$3.79M	\$9.24M
Percent Change from Prior Year	63%	101%	87%	52%	133%	408%	422%	621%	648%	651%	717%	150%	-100%

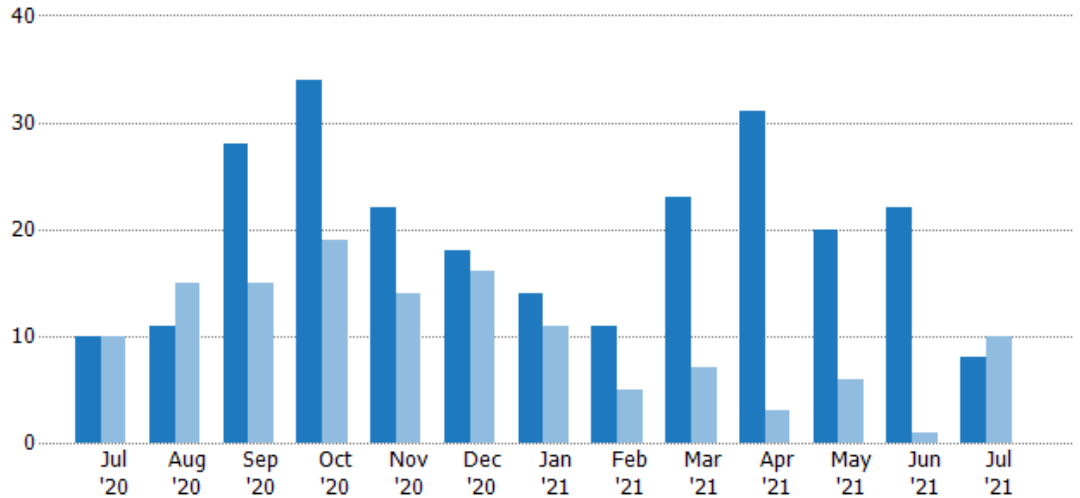
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	8	-20%
Jul '20	10	0%
Jul '19	10	-20%



Current Year	10	11	28	34	22	18	14	11	23	31	20	22	8
Prior Year	10	15	15	19	14	16	11	5	7	3	6	1	10
Percent Change from Prior Year	0%	-27%	87%	79%	57%	13%	27%	120%	229%	933%	233%	2,100%	-20%

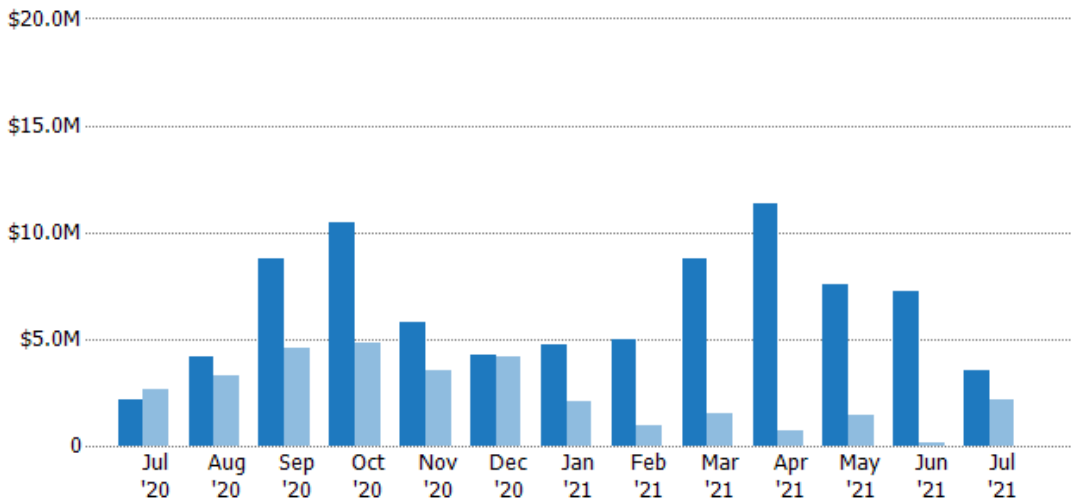
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$3.54M	60.9%
Jul '20	\$2.2M	-18%
Jul '19	\$2.68M	-36.6%



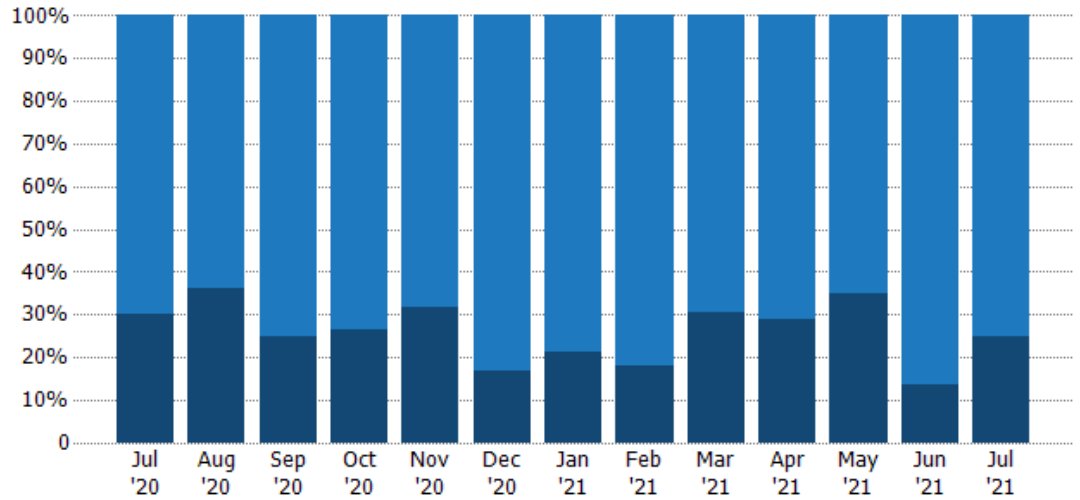
Current Year	\$2.2M	\$4.19M	\$8.75M	\$10.5M	\$5.82M	\$4.23M	\$4.74M	\$4.99M	\$8.75M	\$11.3M	\$7.59M	\$7.25M	\$3.54M
Prior Year	\$2.68M	\$3.29M	\$4.55M	\$4.84M	\$3.51M	\$4.14M	\$2.05M	\$929K	\$1.49M	\$710K	\$1.44M	\$132K	\$2.2M
Percent Change from Prior Year	-18%	27%	92%	116%	66%	2%	131%	437%	485%	1,498%	427%	5,390%	61%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse	70%	64%	75%	74%	68%	83%	79%	82%	70%	71%	65%	86%	75%
Single Family Residence	30%	36%	25%	26%	32%	17%	21%	18%	30%	29%	35%	14%	25%

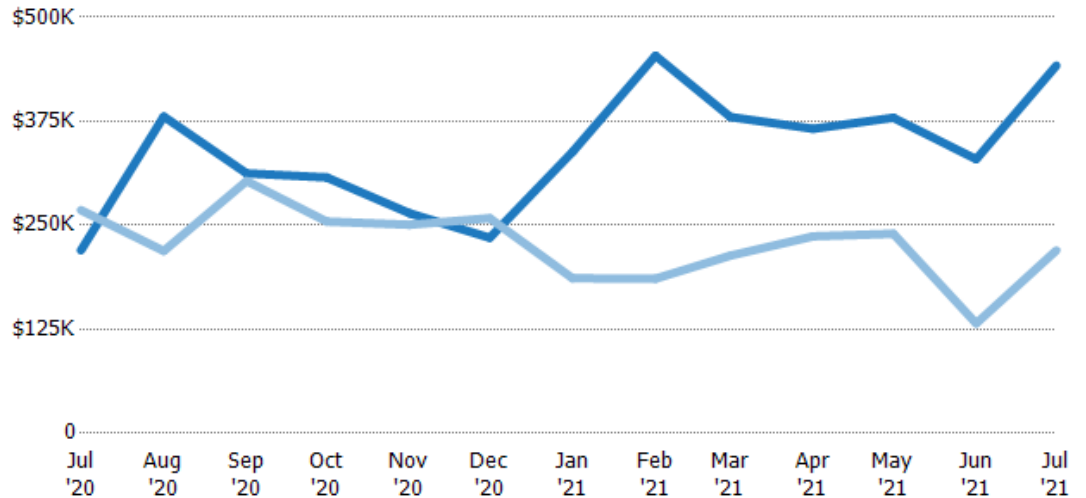
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$442K	101.1%
Jul '20	\$220K	-18%
Jul '19	\$268K	-20.7%



Current Year	\$220K	\$381K	\$312K	\$308K	\$264K	\$235K	\$338K	\$454K	\$380K	\$366K	\$379K	\$329K	\$442K
Prior Year	\$268K	\$219K	\$303K	\$254K	\$251K	\$258K	\$186K	\$186K	\$214K	\$237K	\$240K	\$132K	\$220K
Percent Change from Prior Year	-18%	74%	3%	21%	5%	-9%	82%	144%	78%	55%	58%	150%	101%

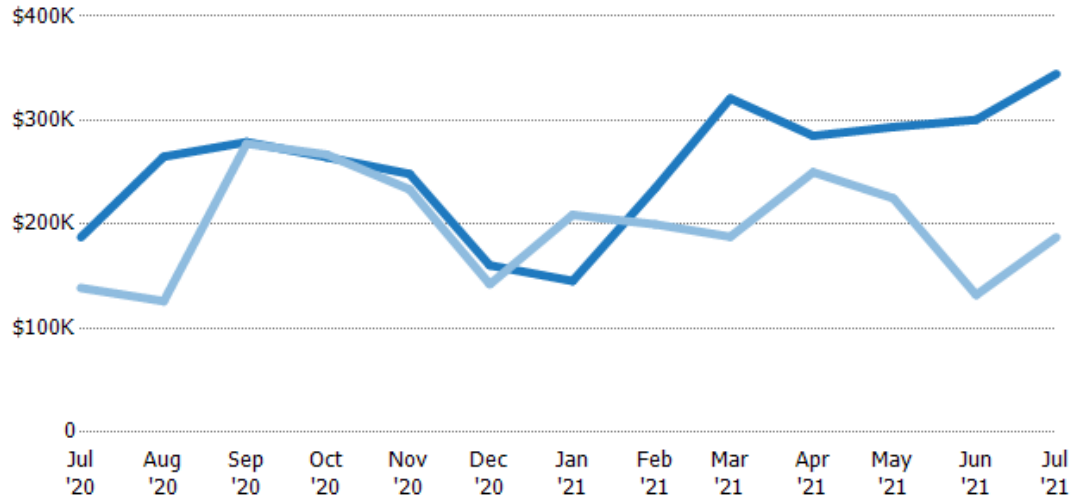
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$345K	83.7%
Jul '20	\$188K	35.1%
Jul '19	\$139K	28.1%



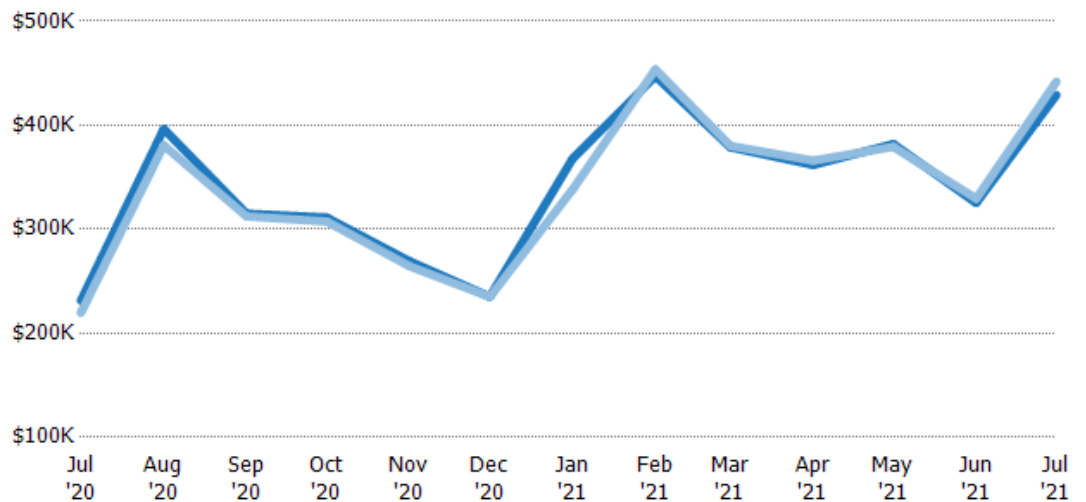
Current Year	\$188K	\$265K	\$279K	\$265K	\$248K	\$161K	\$145K	\$235K	\$321K	\$285K	\$294K	\$301K	\$345K
Prior Year	\$139K	\$126K	\$278K	\$267K	\$234K	\$142K	\$209K	\$200K	\$188K	\$250K	\$225K	\$132K	\$188K
Percent Change from Prior Year	35%	110%	1%	-1%	6%	13%	-30%	18%	71%	14%	30%	128%	84%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



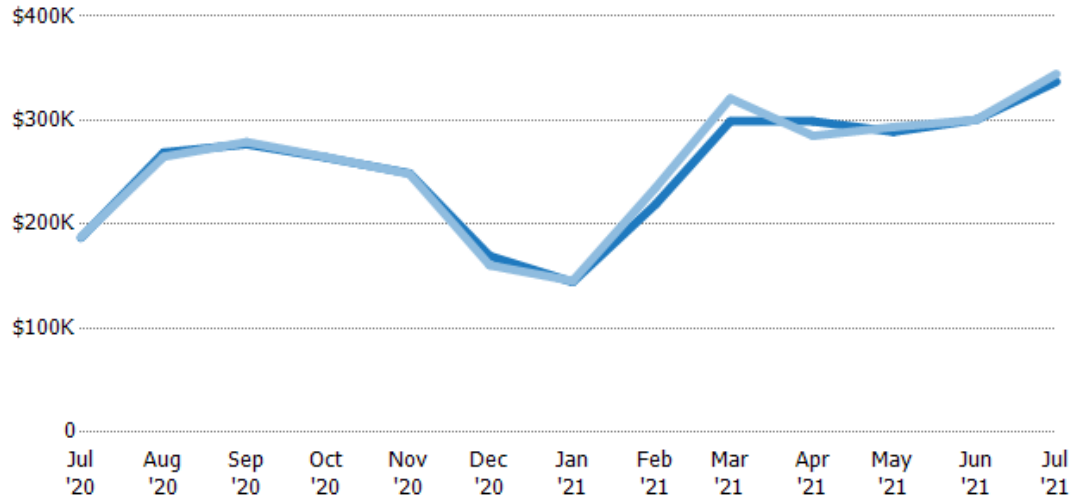
Avg List Price	\$231K	\$396K	\$315K	\$311K	\$269K	\$235K	\$368K	\$447K	\$379K	\$362K	\$382K	\$325K	\$429K
Avg Sales Price	\$220K	\$381K	\$312K	\$308K	\$264K	\$235K	\$338K	\$454K	\$380K	\$366K	\$379K	\$329K	\$442K
Avg Sales Price as a % of Avg List Price	95%	96%	99%	99%	98%	100%	92%	101%	100%	101%	99%	101%	103%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

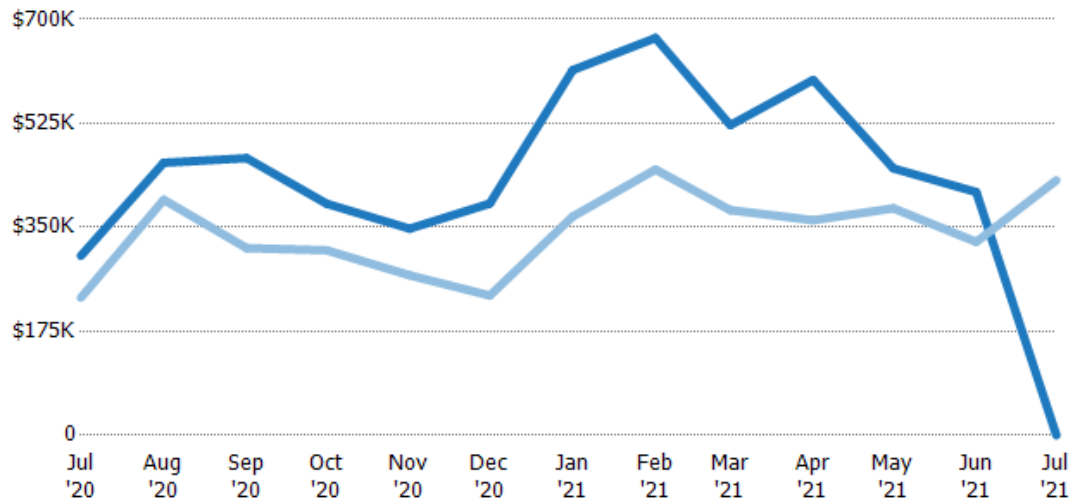


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

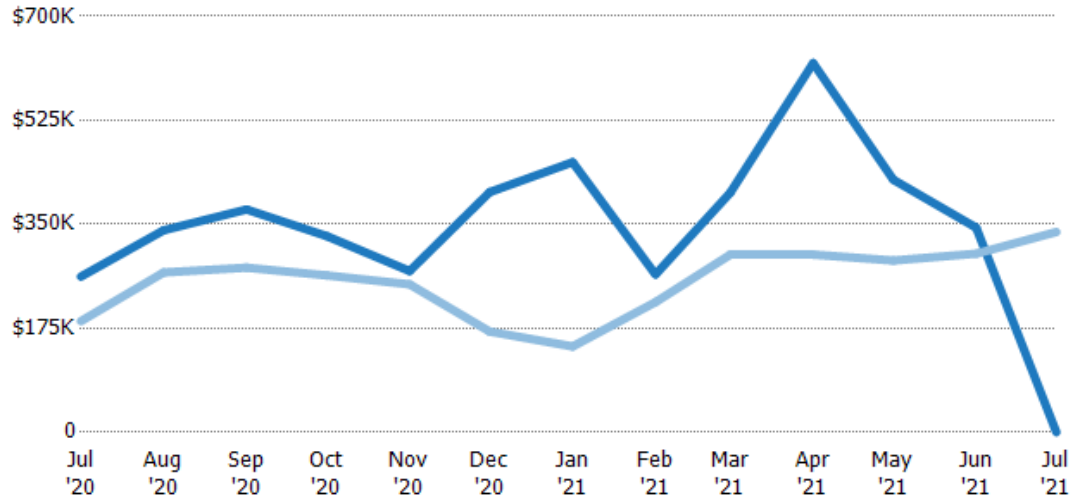


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$262K	\$340K	\$375K	\$330K	\$271K	\$404K	\$454K	\$266K	\$403K	\$621K	\$425K	\$344K	\$0
Median Sales Price	\$187K	\$269K	\$277K	\$264K	\$249K	\$169K	\$144K	\$219K	\$299K	\$299K	\$289K	\$301K	\$337K
Med Sales Price as a % of Med Est Value	71%	79%	74%	80%	92%	42%	32%	82%	74%	48%	68%	87%	100%