

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	17	26	-34.6%	141	122	+15.6%
New Listing Volume	\$14,831,000	\$8,110,800	+82.9%	\$65,862,645	\$37,071,300	+77.7%
Active Listing Count	2	94	-97.9%	N/A	N/A	
Active Listing Volume	\$859,000	\$35,199,595	-97.6%	N/A	N/A	
Average Listing Price	\$429,500	\$374,464	+14.7%	\$500,256	\$376,364	+32.9%
Median Listing Price	\$429,500	\$299,500	+43.4%	\$320,526	\$303,404	+5.6%
Median Days in RPR	256.5	175.5	+46.2%	131.98	183.34	-28%
Months of Inventory	0.1	11.8	-98.8%	4.7	10.9	-56.7%
Absorption Rate	700%	8.51%	+691.5%	21.28%	9.21%	+12.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	19	38	-50%	138	113	+22.1%
New Pending Sales Volume	\$7,872,400	\$13,516,400	-41.8%	\$50,457,895	\$32,125,100	+57.1%
Pending Sales Count	–	37	–	N/A	N/A	
Pending Sales Volume	–	\$12,842,000	–	N/A	N/A	
Closed Sales Count	14	18	-22.2%	115	70	+64.3%
Closed Sales Volume	\$4,570,557	\$4,236,875	+7.9%	\$40,339,434	\$16,811,576	+140%
Average Sales Price	\$326,468	\$235,382	+38.7%	\$350,778	\$240,165	+46.1%
Median Sales Price	\$314,779	\$195,500	+61%	\$311,341	\$203,984	+52.6%

## New Listings

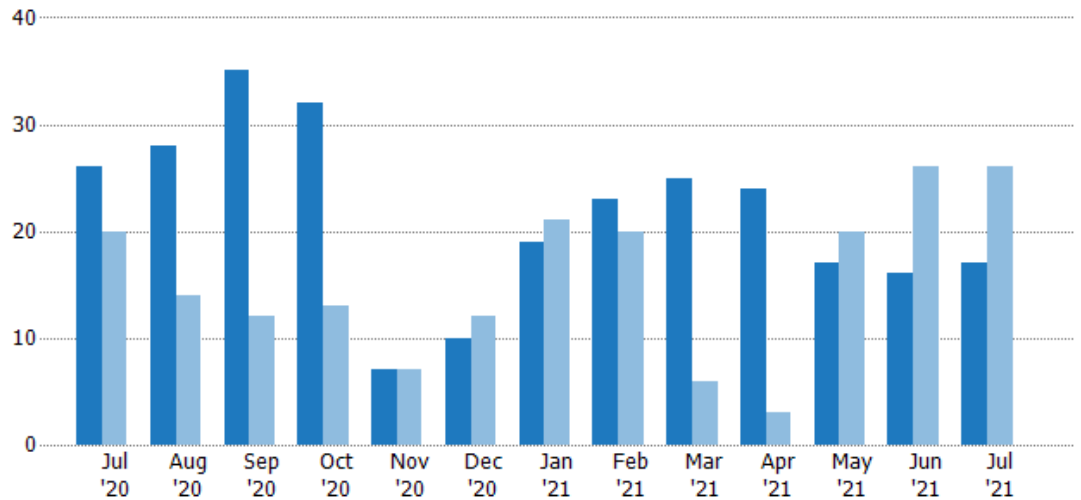
The number of new residential listings that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Jul '21	17	-34.6%
Jul '20	26	30%
Jul '19	20	-15%



Current Year

Prior Year

Percent Change from Prior Year

26	28	35	32	7	10	19	23	25	24	17	16	17
20	14	12	13	7	12	21	20	6	3	20	26	26
30%	100%	192%	146%	0%	-17%	-10%	15%	317%	700%	-15%	-38%	-35%

## New Listing Volume

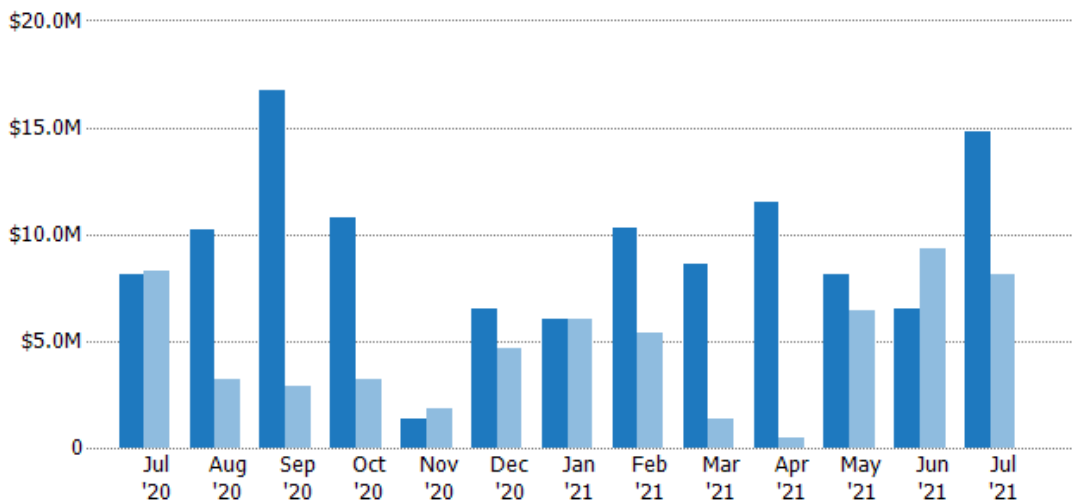
The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Jul '21	\$14.8M	82.9%
Jul '20	\$8.11M	-1.8%
Jul '19	\$8.26M	-38.8%



Current Year

Prior Year

Percent Change from Prior Year

\$8.11M	\$10.2M	\$16.8M	\$10.8M	\$1.37M	\$6.49M	\$6.03M	\$10.3M	\$8.57M	\$11.5M	\$8.12M	\$6.55M	\$14.8M
\$8.26M	\$3.2M	\$2.88M	\$3.19M	\$1.84M	\$4.69M	\$6.03M	\$5.42M	\$1.33M	\$477K	\$6.39M	\$9.31M	\$8.11M
-2%	218%	483%	237%	-25%	38%	0%	90%	542%	2,308%	27%	-30%	83%

## Active Listings

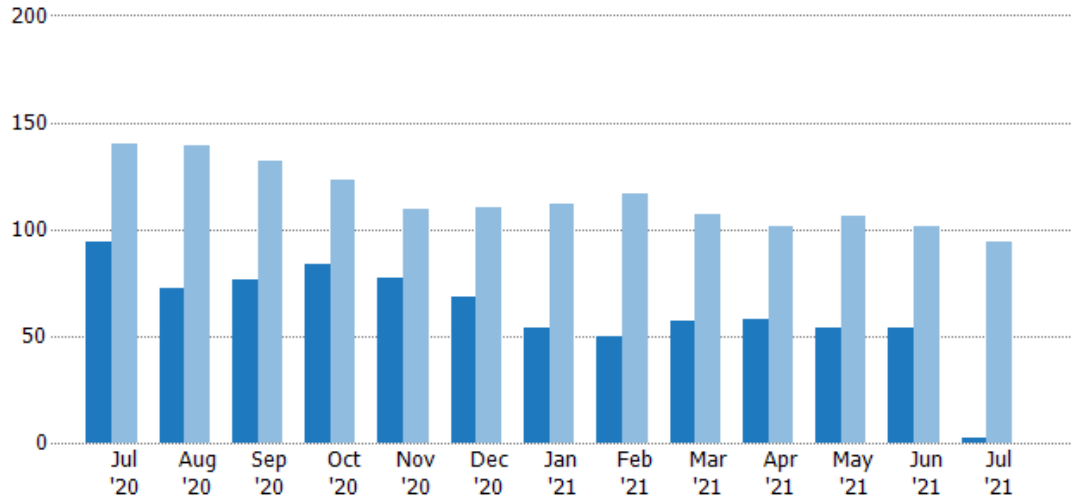
The number of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Jul '21	2	-97.9%
Jul '20	94	-32.9%
Jul '19	140	7.9%



Current Year	94	72	76	84	77	68	54	50	57	58	54	54	2
Prior Year	140	139	132	123	109	110	112	117	107	101	106	101	94
Percent Change from Prior Year	-33%	-48%	-42%	-32%	-29%	-38%	-52%	-57%	-47%	-43%	-49%	-47%	-98%

## Active Listing Volume

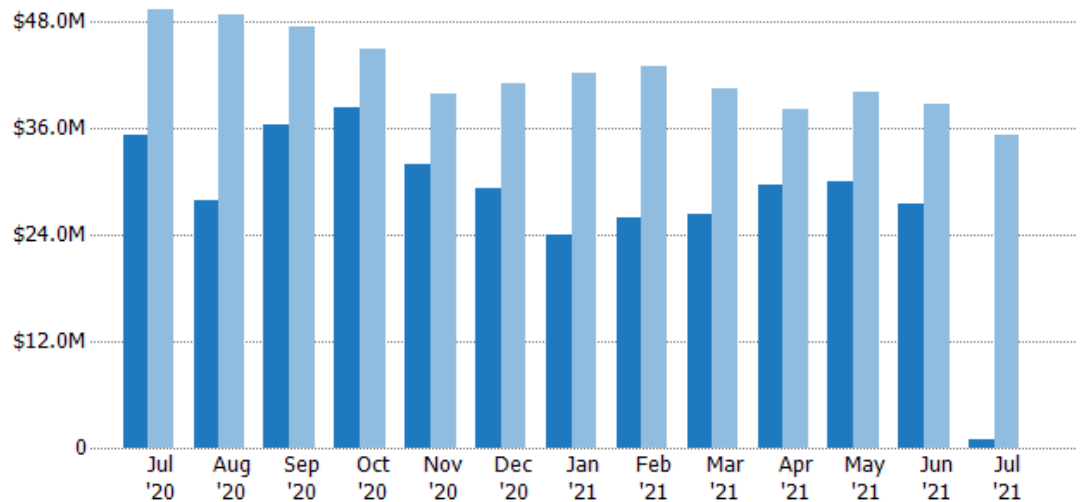
The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Jul '21	\$859K	-97.6%
Jul '20	\$35.2M	-28.8%
Jul '19	\$49.4M	-5%



Current Year	\$35.2M	\$27.9M	\$36.3M	\$38.3M	\$32M	\$29.2M	\$24M	\$25.9M	\$26.4M	\$29.6M	\$30.1M	\$27.6M	\$859K
Prior Year	\$49.4M	\$48.9M	\$47.5M	\$44.9M	\$40M	\$41.1M	\$42.2M	\$43M	\$40.4M	\$38.2M	\$40M	\$38.7M	\$35.2M
Percent Change from Prior Year	-29%	-43%	-23%	-15%	-20%	-29%	-43%	-40%	-35%	-22%	-25%	-29%	-98%

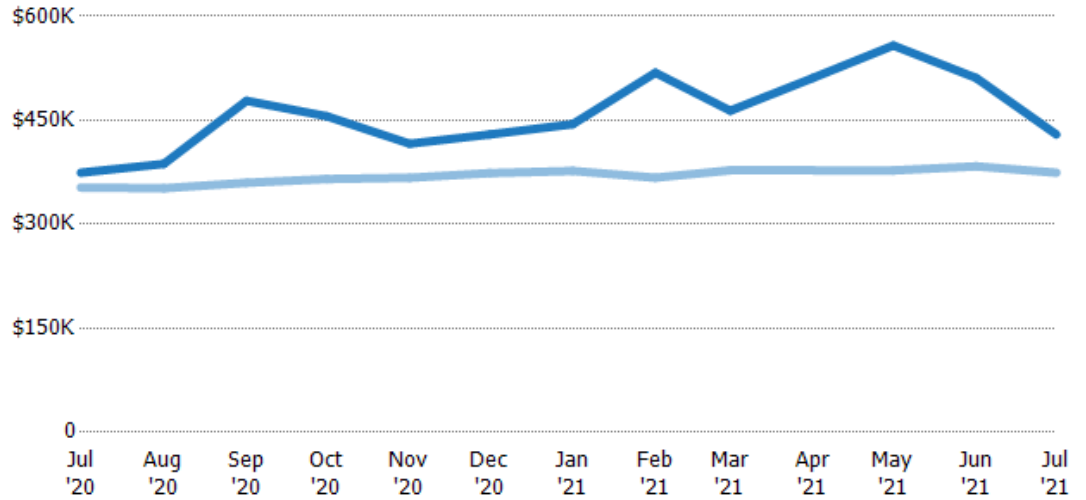
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Jul '21	\$430K	14.7%
Jul '20	\$374K	6.1%
Jul '19	\$353K	-11.9%



Current Year	\$374K	\$387K	\$478K	\$456K	\$416K	\$430K	\$444K	\$519K	\$464K	\$511K	\$558K	\$511K	\$430K
Prior Year	\$353K	\$352K	\$360K	\$365K	\$367K	\$374K	\$377K	\$367K	\$378K	\$378K	\$378K	\$384K	\$374K
Percent Change from Prior Year	6%	10%	33%	25%	13%	15%	18%	41%	23%	35%	48%	33%	15%

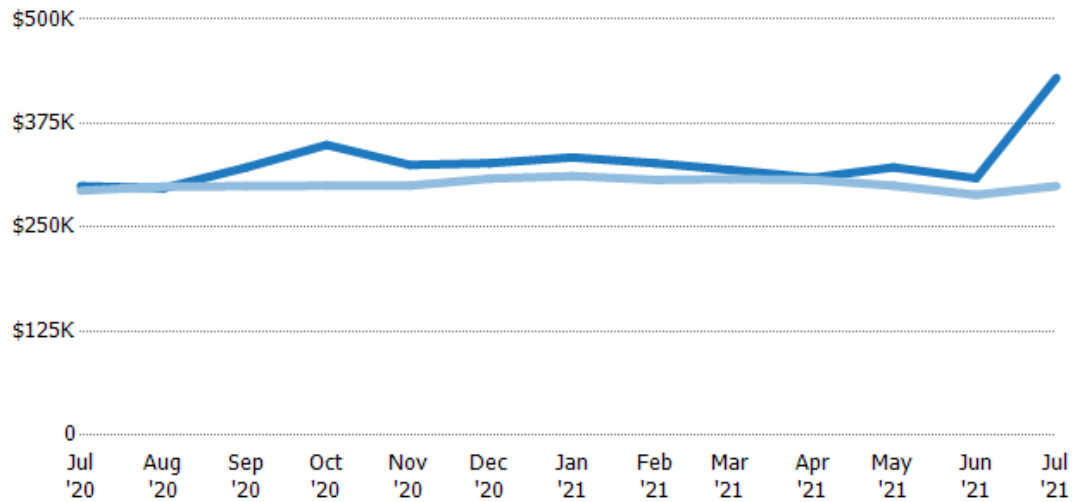
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Jul '21	\$430K	43.4%
Jul '20	\$300K	1.9%
Jul '19	\$294K	-21.8%



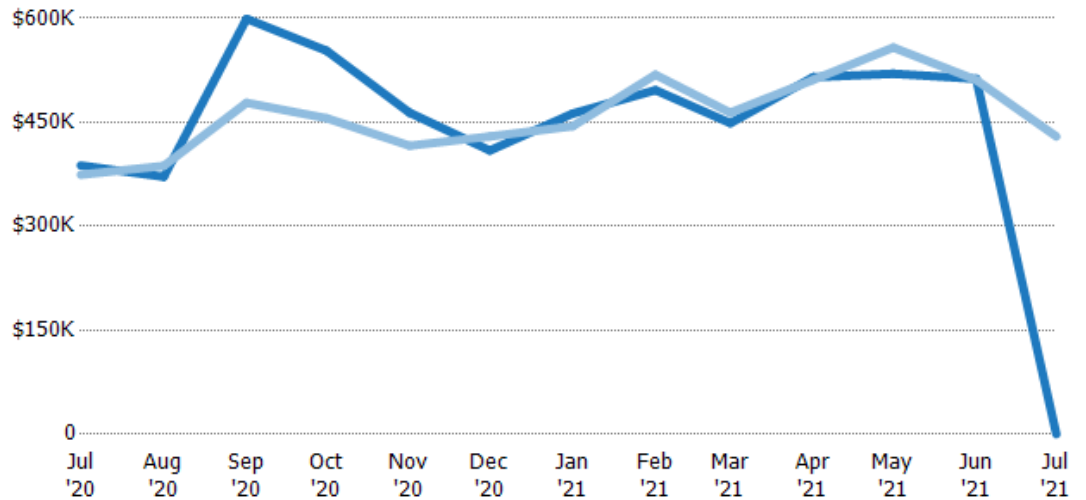
Current Year	\$300K	\$297K	\$322K	\$349K	\$325K	\$327K	\$334K	\$327K	\$319K	\$310K	\$322K	\$309K	\$430K
Prior Year	\$294K	\$299K	\$300K	\$300K	\$300K	\$309K	\$312K	\$307K	\$308K	\$307K	\$300K	\$289K	\$300K
Percent Change from Prior Year	2%	-1%	8%	16%	8%	6%	7%	7%	4%	1%	7%	7%	43%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family



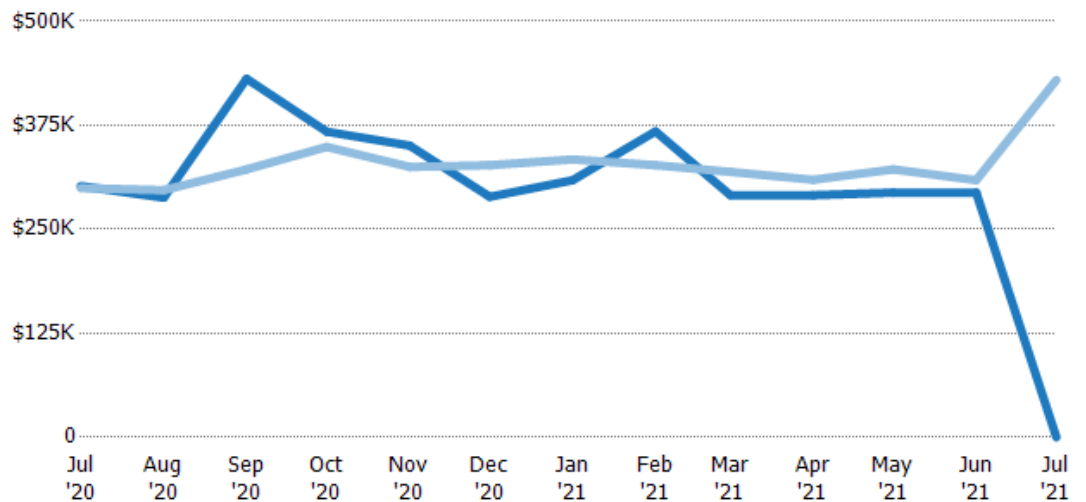
Avg Est Value	\$388K	\$371K	\$599K	\$553K	\$464K	\$409K	\$463K	\$496K	\$449K	\$515K	\$520K	\$513K	\$0
Avg Listing Price	\$374K	\$387K	\$478K	\$456K	\$416K	\$430K	\$444K	\$519K	\$464K	\$511K	\$558K	\$511K	\$430K
Avg Listing Price as a % of Avg Est Value	97%	104%	80%	82%	90%	105%	96%	104%	103%	99%	107%	100%	100%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family



Median Est Value	\$302K	\$288K	\$431K	\$367K	\$351K	\$289K	\$309K	\$368K	\$291K	\$291K	\$294K	\$294K	\$0
Median Listing Price	\$300K	\$297K	\$322K	\$349K	\$325K	\$327K	\$334K	\$327K	\$319K	\$310K	\$322K	\$309K	\$430K
Med Listing Price as a % of Med Est Value	99%	103%	75%	95%	93%	113%	108%	89%	110%	106%	110%	105%	100%

## Median Days in RPR

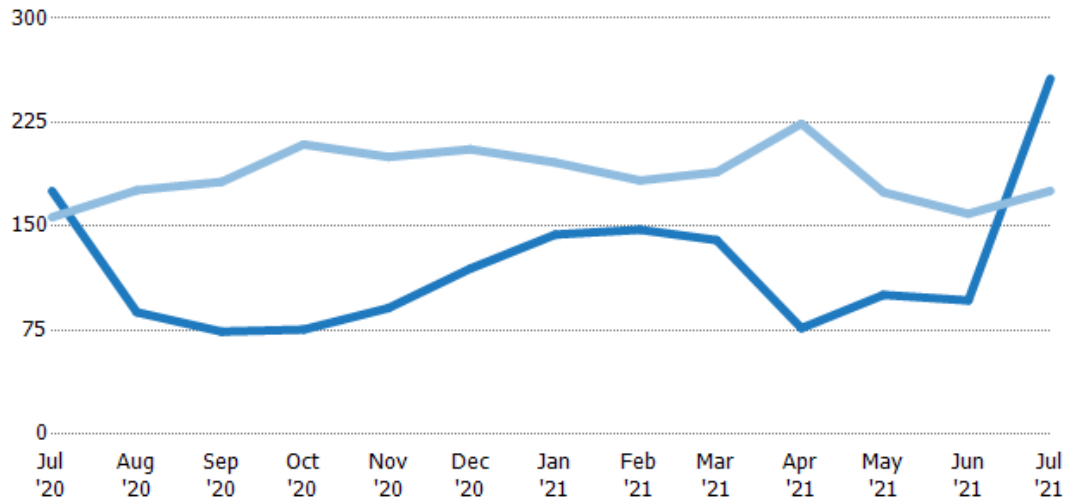
The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Days	% Chg.
Jul '21	257	46.2%
Jul '20	176	12.1%
Jul '19	157	-4.2%



Current Year	176	88	74	75.5	91	120	144	148	140	76.5	101	96.5	257
Prior Year	157	176	182	209	200	206	196	183	189	224	175	159	176
Percent Change from Prior Year	12%	-50%	-59%	-64%	-55%	-42%	-27%	-19%	-26%	-66%	-42%	-39%	46%

## Months of Inventory

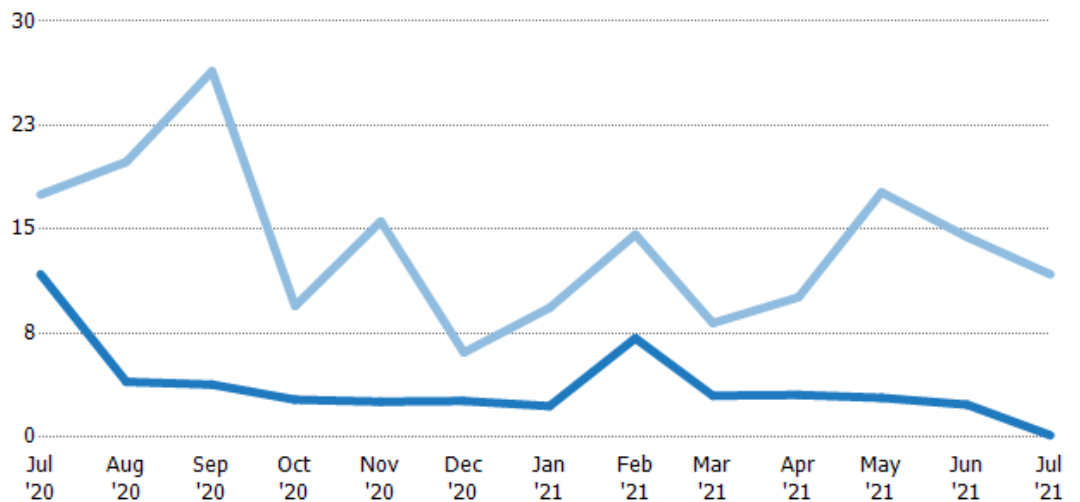
The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Months	% Chg.
Jul '21	0	-98.8%
Jul '20	11.8	-32.9%
Jul '19	17.5	-28.1%



Current Year	11.8	4	3.8	2.71	2.57	2.62	2.25	7.14	3	3.05	2.84	2.35	0
Prior Year	17.5	19.9	26.4	9.46	15.6	6.11	9.33	14.6	8.23	10.1	17.7	14.4	11.8
Percent Change from Prior Year	-33%	-80%	-86%	-71%	-84%	-57%	-76%	-51%	-64%	-70%	-84%	-84%	-99%

## Absorption Rate

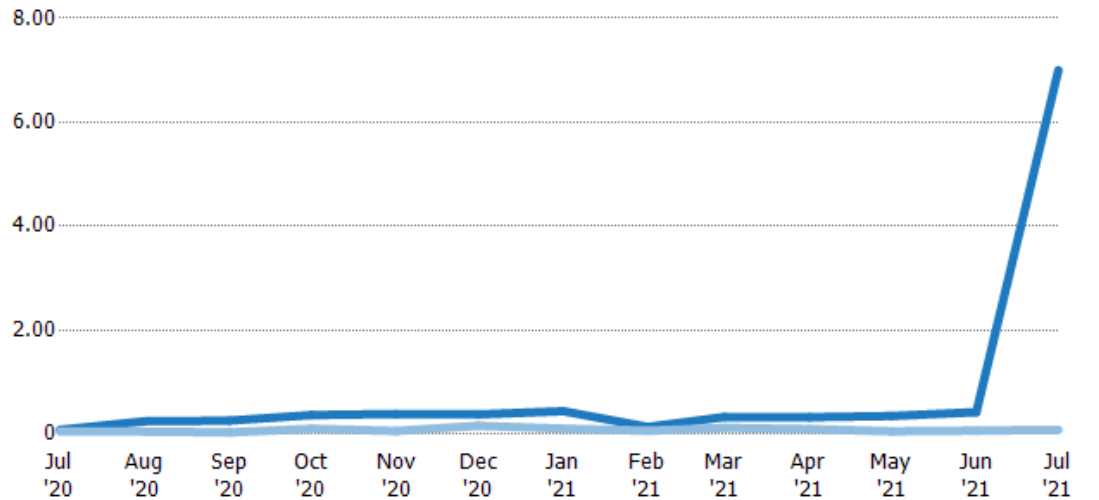
The percentage of inventory sold per month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Rate	Chg.
Jul '21	700%	-691.5%
Jul '20	9%	-2.8%
Jul '19	6%	39.1%



Current Year	9%	25%	26%	37%	39%	38%	44%	14%	33%	33%	35%	43%	700%
Prior Year	6%	5%	4%	11%	6%	16%	11%	7%	12%	10%	6%	7%	9%
Change from Prior Year	-3%	-20%	-23%	-26%	-33%	-22%	-34%	-7%	-21%	-23%	-30%	-36%	-691%

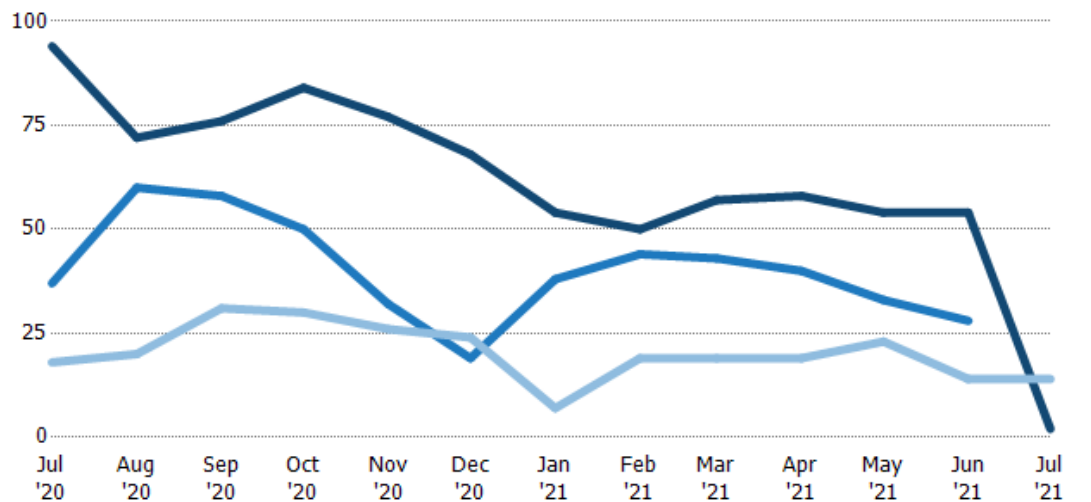
## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



Active	94	72	76	84	77	68	54	50	57	58	54	54	2
Pending	37	60	58	50	32	19	38	44	43	40	33	28	-
Sold	18	20	31	30	26	24	7	19	19	19	23	14	14

## New Pending Sales

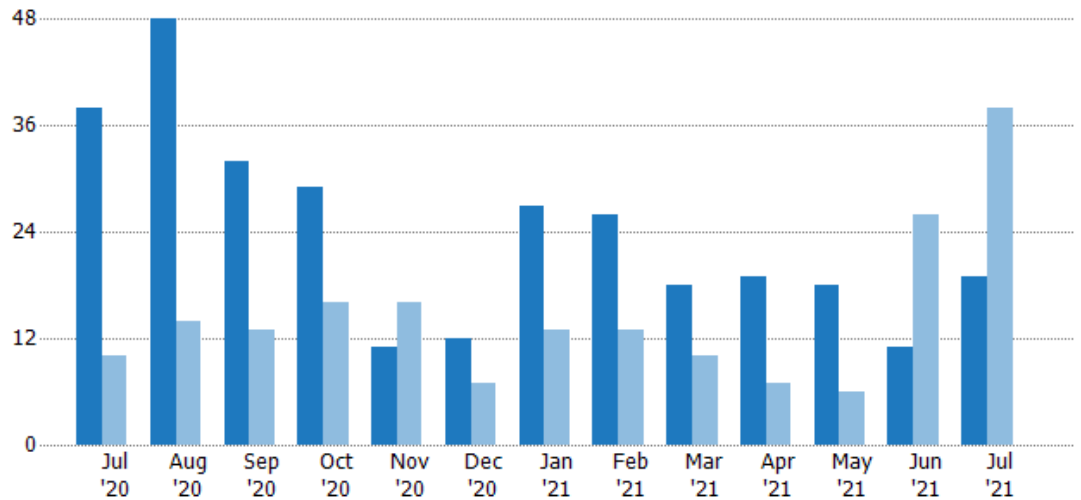
The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Jul '21	19	-50%
Jul '20	38	280%
Jul '19	10	-10%



Current Year	38	48	32	29	11	12	27	26	18	19	18	11	19
Prior Year	10	14	13	16	16	7	13	13	10	7	6	26	38
Percent Change from Prior Year	280%	243%	146%	81%	-31%	71%	108%	100%	80%	171%	200%	-58%	-50%

## New Pending Sales Volume

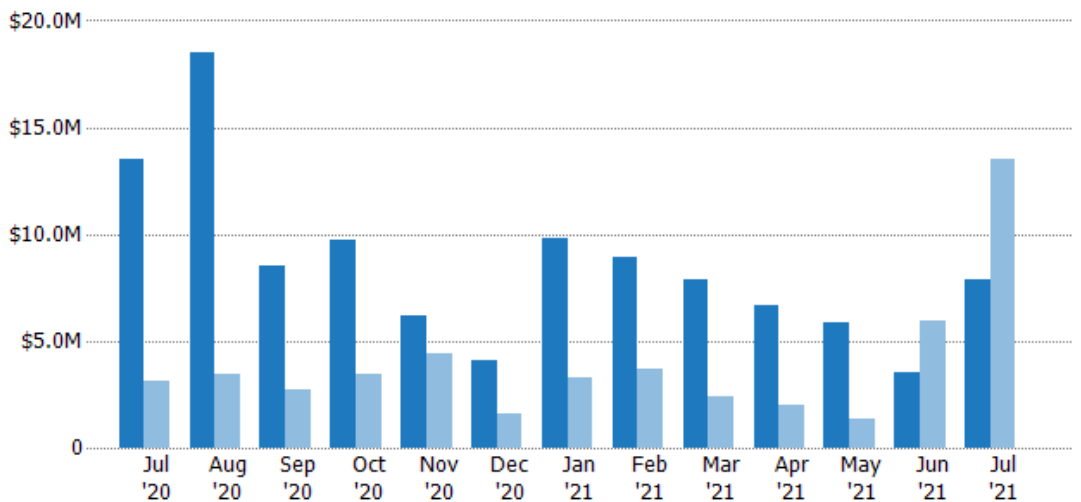
The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Jul '21	\$7.87M	-41.8%
Jul '20	\$13.5M	334.2%
Jul '19	\$3.11M	-25.2%



Current Year	\$13.5M	\$18.5M	\$8.54M	\$9.69M	\$6.2M	\$4.12M	\$9.8M	\$8.89M	\$7.88M	\$6.69M	\$5.82M	\$3.5M	\$7.87M
Prior Year	\$3.11M	\$3.49M	\$2.73M	\$3.46M	\$4.41M	\$1.62M	\$3.32M	\$3.66M	\$2.36M	\$1.99M	\$1.34M	\$5.94M	\$13.5M
Percent Change from Prior Year	334%	431%	213%	180%	41%	153%	195%	143%	233%	237%	335%	-41%	-42%



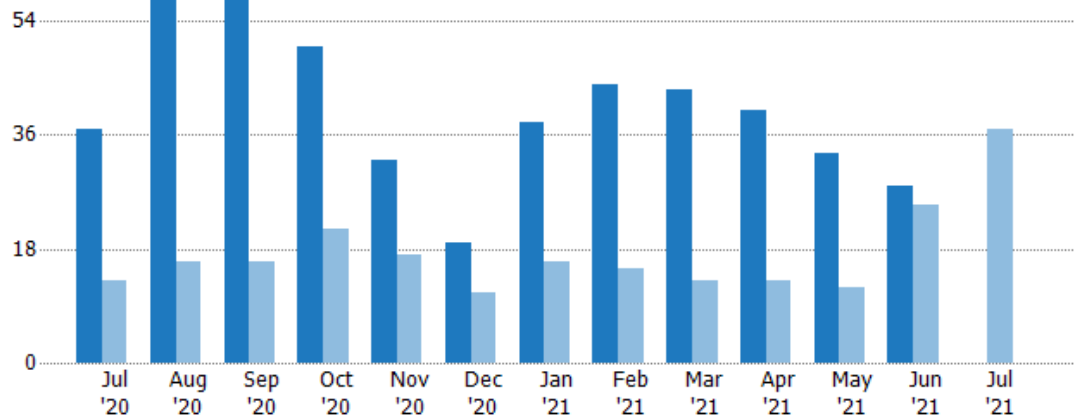
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



Current Year	37	60	58	50	32	19	38	44	43	40	33	28	-
Prior Year	13	16	16	21	17	11	16	15	13	13	12	25	37
Percent Change from Prior Year	185%	275%	263%	138%	88%	73%	138%	193%	231%	208%	175%	12%	-100%

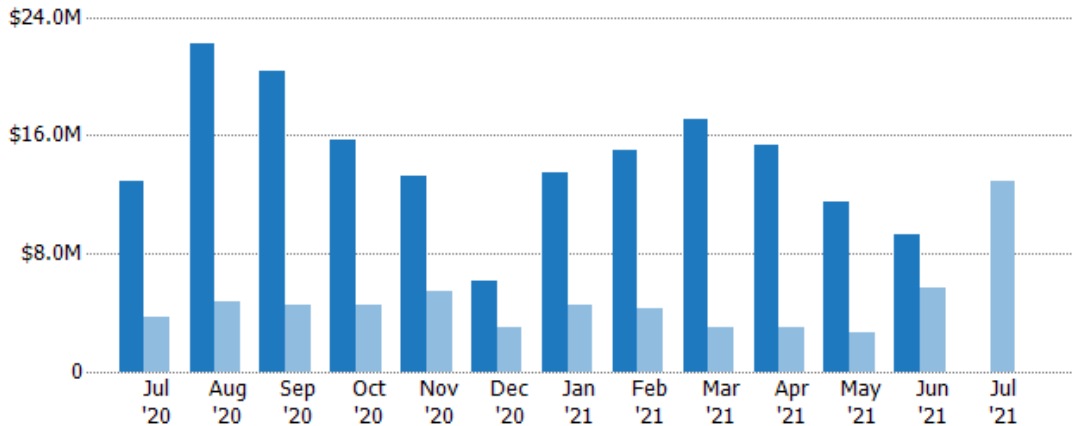
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



Current Year	\$12.8M	\$22.2M	\$20.4M	\$15.7M	\$13.3M	\$6.09M	\$13.4M	\$15M	\$17M	\$15.4M	\$11.5M	\$9.23M	-
Prior Year	\$3.7M	\$4.79M	\$4.48M	\$4.56M	\$5.48M	\$2.98M	\$4.53M	\$4.24M	\$2.96M	\$3.04M	\$2.64M	\$5.66M	\$12.8M
Percent Change from Prior Year	247%	364%	355%	245%	142%	104%	196%	254%	475%	405%	334%	63%	-100%

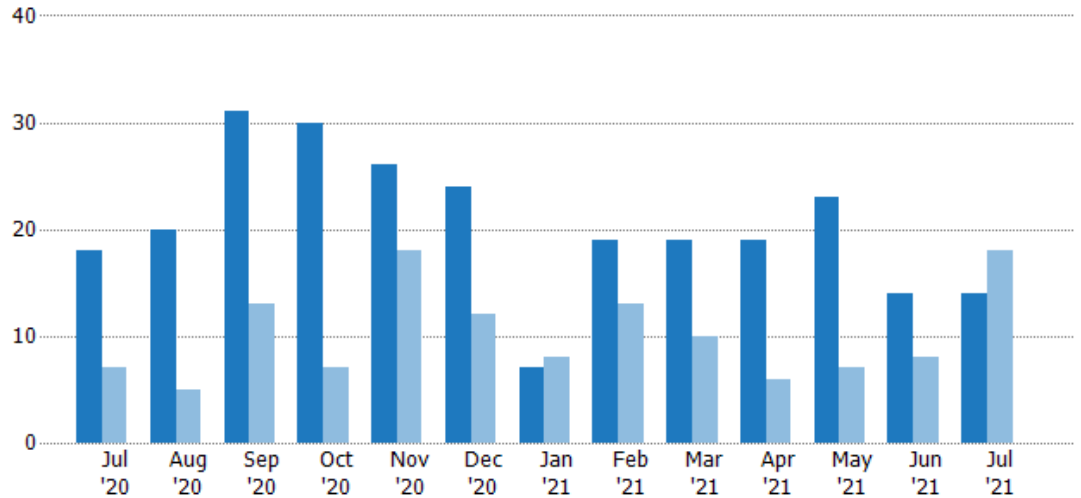
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Count	% Chg.
Jul '21	14	-22.2%
Jul '20	18	157.1%
Jul '19	7	-14.3%



Current Year	18	20	31	30	26	24	7	19	19	19	23	14	14
Prior Year	7	5	13	7	18	12	8	13	10	6	7	8	18
Percent Change from Prior Year	157%	300%	138%	329%	44%	100%	-13%	46%	90%	217%	229%	75%	-22%

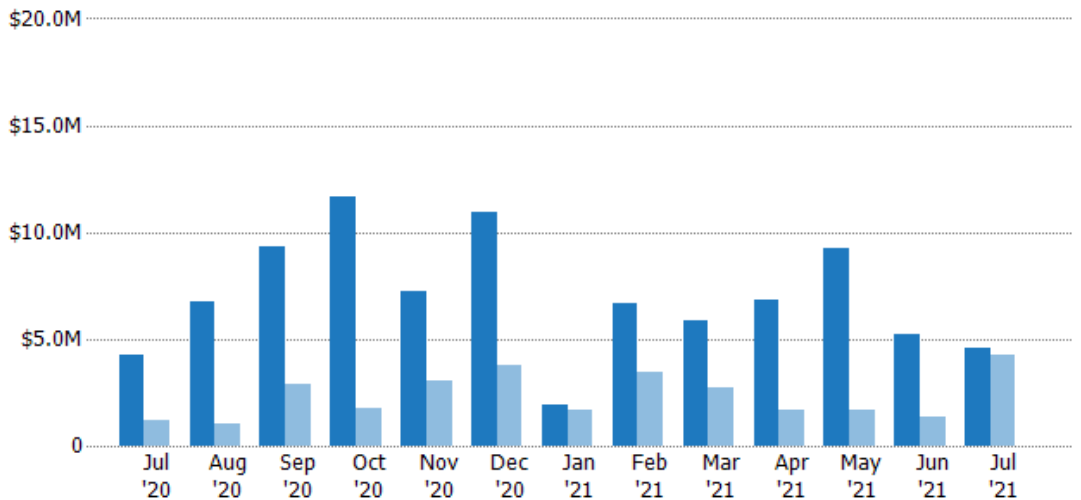
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family

Month/ Year	Volume	% Chg.
Jul '21	\$4.57M	7.9%
Jul '20	\$4.24M	249.4%
Jul '19	\$1.21M	22.3%



Current Year	\$4.24M	\$6.72M	\$9.33M	\$11.6M	\$7.21M	\$11M	\$1.9M	\$6.7M	\$5.89M	\$6.86M	\$9.21M	\$5.21M	\$4.57M
Prior Year	\$1.21M	\$1.04M	\$2.87M	\$1.76M	\$3.05M	\$3.8M	\$1.67M	\$3.45M	\$2.75M	\$1.68M	\$1.66M	\$1.36M	\$4.24M
Percent Change from Prior Year	249%	544%	225%	562%	137%	188%	14%	94%	114%	308%	455%	283%	8%

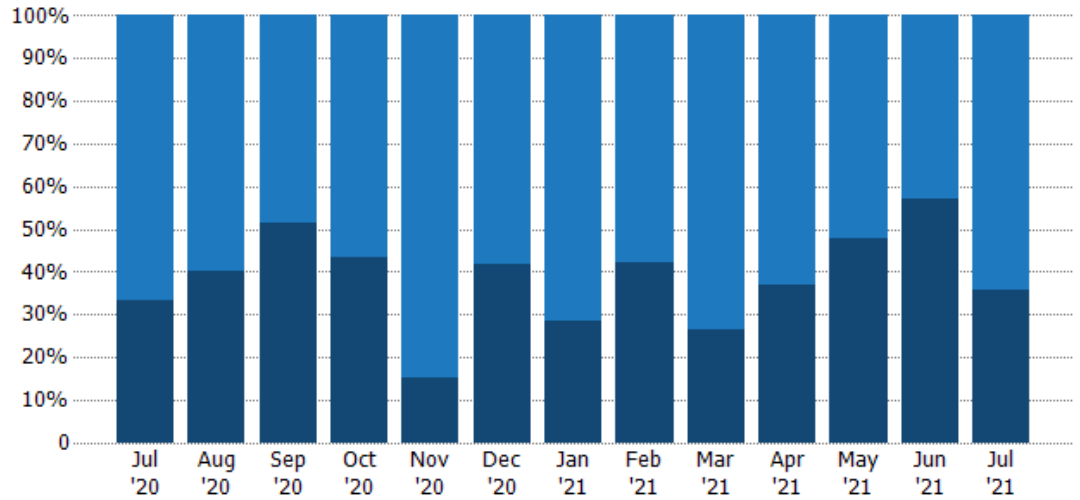
## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



Condo/Townhouse

67% 60% 48% 57% 85% 58% 71% 58% 74% 63% 52% 43% 64%

Single Family Residence

33% 40% 52% 43% 15% 42% 29% 42% 26% 37% 48% 57% 36%

## Average Sales Price

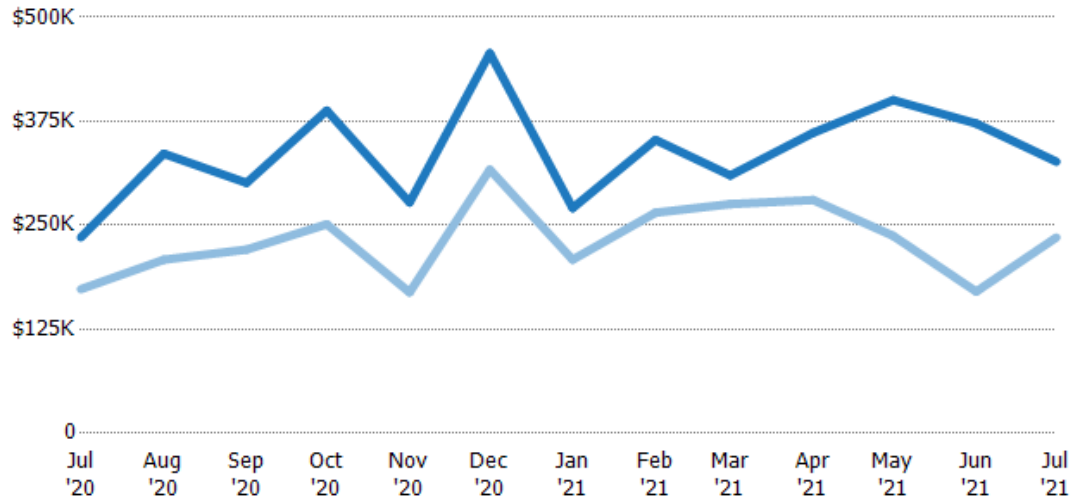
The average sales price of the residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jul '21	\$326K	38.7%
Jul '20	\$235K	35.9%
Jul '19	\$173K	42.7%



Current Year

\$235K \$336K \$301K \$388K \$277K \$457K \$271K \$353K \$310K \$361K \$400K \$372K \$326K

Prior Year

\$173K \$209K \$221K \$251K \$169K \$317K \$209K \$265K \$275K \$280K \$237K \$170K \$235K

Percent Change from Prior Year

36% 61% 36% 54% 64% 44% 30% 33% 13% 29% 69% 119% 39%

## Median Sales Price

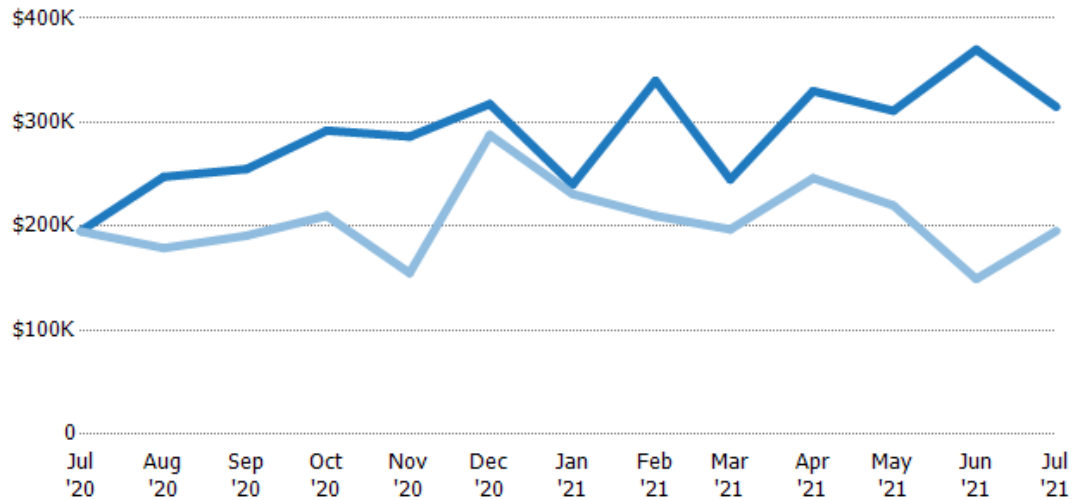
The median sales price of the residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/ Year	Price	% Chg.
Jul '21	\$315K	61%
Jul '20	\$196K	0.3%
Jul '19	\$195K	36.4%



Current Year	\$196K	\$248K	\$255K	\$292K	\$286K	\$318K	\$240K	\$340K	\$245K	\$330K	\$311K	\$370K	\$315K
Prior Year	\$195K	\$179K	\$191K	\$210K	\$155K	\$288K	\$231K	\$210K	\$197K	\$246K	\$220K	\$149K	\$196K
Percent Change from Prior Year	0%	38%	34%	39%	85%	10%	4%	62%	24%	34%	41%	148%	61%

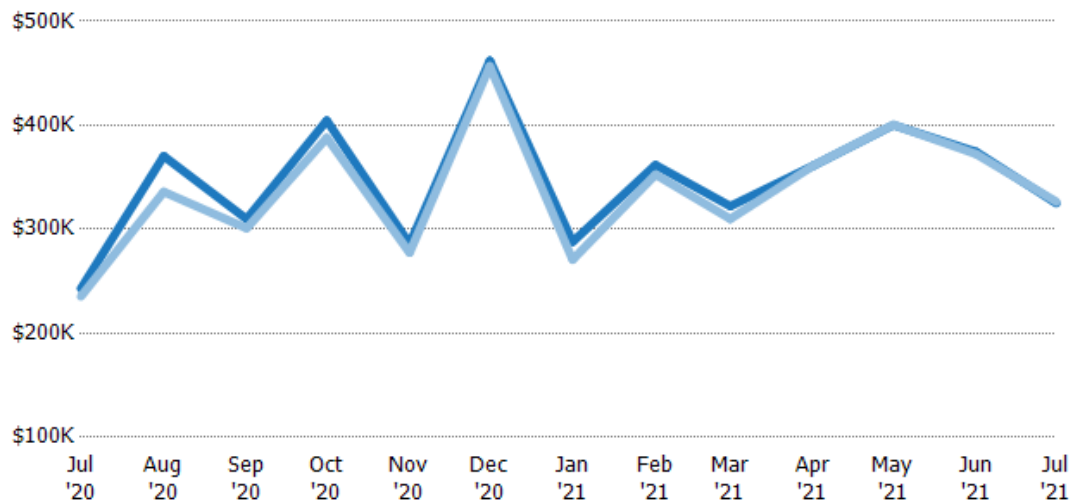
## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



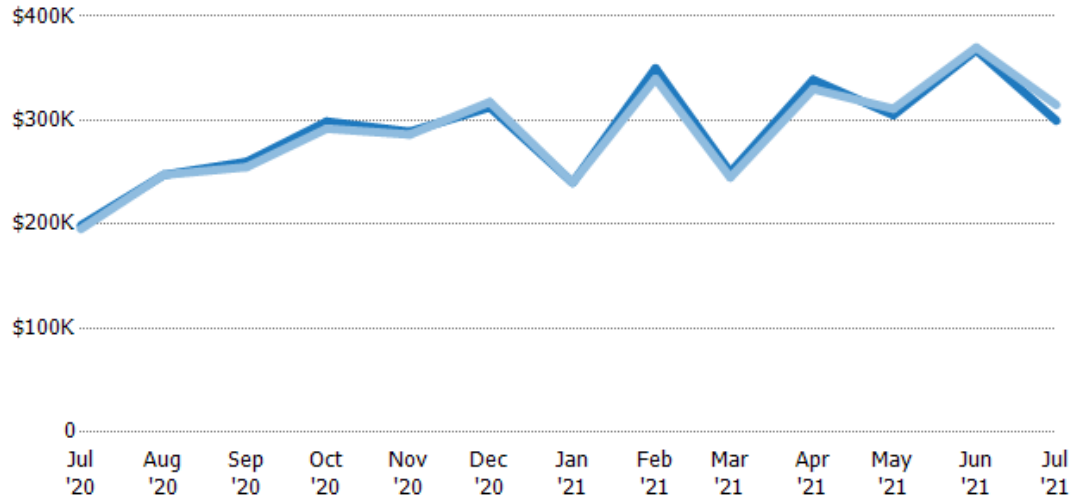
Avg List Price	\$243K	\$370K	\$310K	\$405K	\$286K	\$462K	\$288K	\$362K	\$322K	\$361K	\$400K	\$374K	\$325K
Avg Sales Price	\$235K	\$336K	\$301K	\$388K	\$277K	\$457K	\$271K	\$353K	\$310K	\$361K	\$400K	\$372K	\$326K
Avg Sales Price as a % of Avg List Price	97%	91%	97%	96%	97%	99%	94%	97%	96%	100%	100%	99%	100%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family



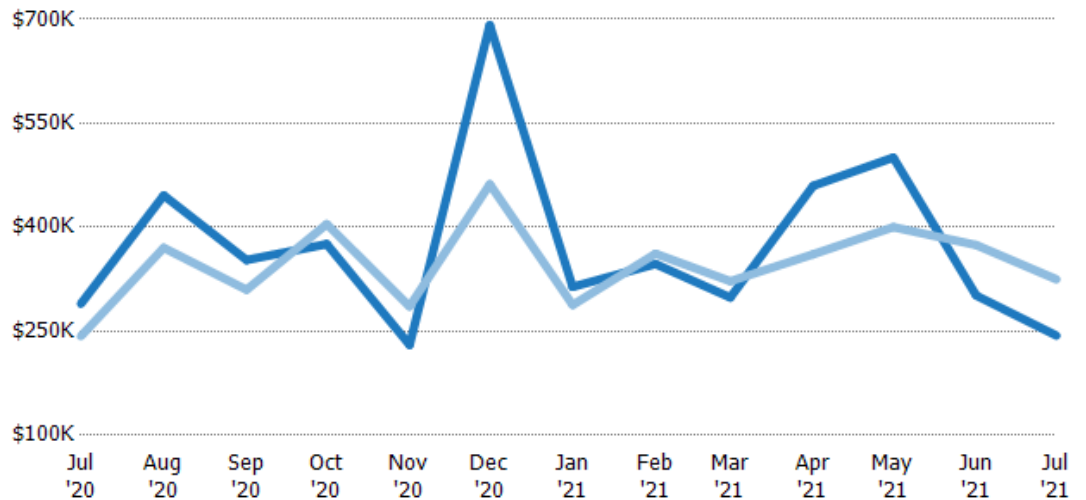
Median List Price	\$199K	\$248K	\$260K	\$299K	\$289K	\$313K	\$240K	\$350K	\$250K	\$339K	\$305K	\$367K	\$300K
Median Sales Price	\$196K	\$248K	\$255K	\$292K	\$286K	\$318K	\$240K	\$340K	\$245K	\$330K	\$311K	\$370K	\$315K
Med Sales Price as a % of Med List Price	98%	100%	98%	98%	99%	102%	100%	97%	98%	97%	102%	101%	105%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family



Avg Est Value	\$290K	\$446K	\$353K	\$376K	\$230K	\$692K	\$314K	\$347K	\$299K	\$460K	\$501K	\$302K	\$244K
Avg Sales Price	\$243K	\$370K	\$310K	\$405K	\$286K	\$462K	\$288K	\$362K	\$322K	\$361K	\$400K	\$374K	\$325K
Avg Sales Price as a % of Avg Est Value	84%	83%	88%	108%	124%	67%	92%	104%	108%	79%	80%	124%	133%

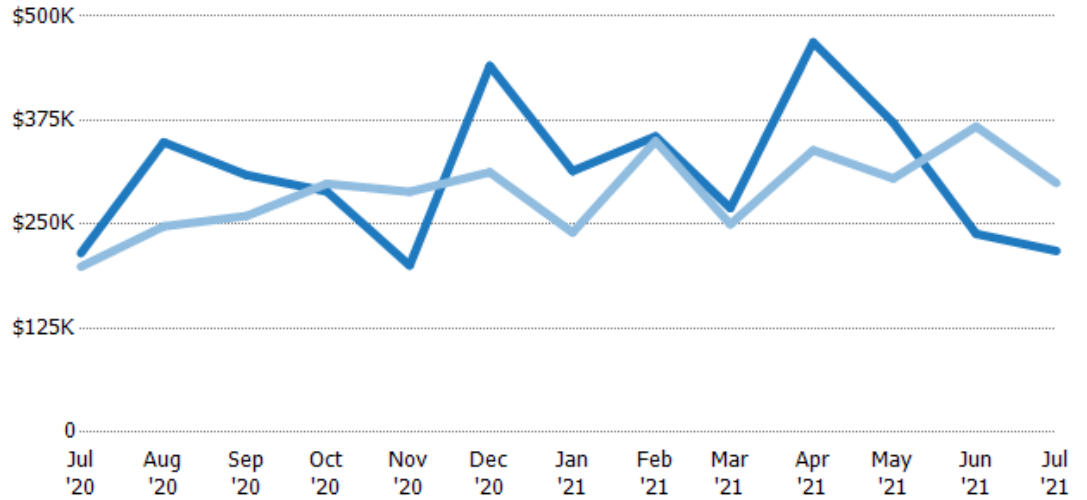
## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



Median Est Value	\$215K	\$349K	\$309K	\$289K	\$201K	\$440K	\$314K	\$356K	\$269K	\$469K	\$372K	\$238K	\$218K
Median Sales Price	\$199K	\$248K	\$260K	\$299K	\$289K	\$313K	\$240K	\$350K	\$250K	\$339K	\$305K	\$367K	\$300K
Med Sales Price as a % of Med Est Value	92%	71%	84%	103%	144%	71%	76%	98%	93%	72%	82%	154%	137%