

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	9	-66.7%	25	43	-41.9%
New Listing Volume	\$1,064,000	\$1,875,400	-43.3%	\$7,704,300	\$10,595,650	-27.3%
Active Listing Count	—	27	—	N/A	N/A	
Active Listing Volume	—	\$5,832,300	—	N/A	N/A	
Average Listing Price	—	\$216,011	—	\$366,824	\$214,308	+71.2%
Median Listing Price	—	\$164,950	—	\$226,483	\$184,921	+22.5%
Median Days in RPR	—	141	—	156.33	154.47	+1.2%
Months of Inventory	—	6.8	-100%	3.5	15.7	-77.5%
Absorption Rate	—	14.81%	—	28.33%	6.37%	+22%
Sales Activity Charts Metrics						
New Pending Sales Count	4	10	-60%	39	39	+—
New Pending Sales Volume	\$1,463,000	\$2,688,350	-45.6%	\$9,995,700	\$10,560,550	-5.3%
Pending Sales Count	—	18	—	N/A	N/A	
Pending Sales Volume	—	\$4,441,750	—	N/A	N/A	
Closed Sales Count	1	6	-83.3%	23	17	+35.3%
Closed Sales Volume	\$129,900	\$2,050,000	-93.7%	\$5,688,400	\$4,701,450	+21%
Average Sales Price	\$129,900	\$341,667	-62%	\$247,322	\$276,556	-10.6%
Median Sales Price	\$129,900	\$234,500	-44.6%	\$229,061	\$253,115	-9.5%

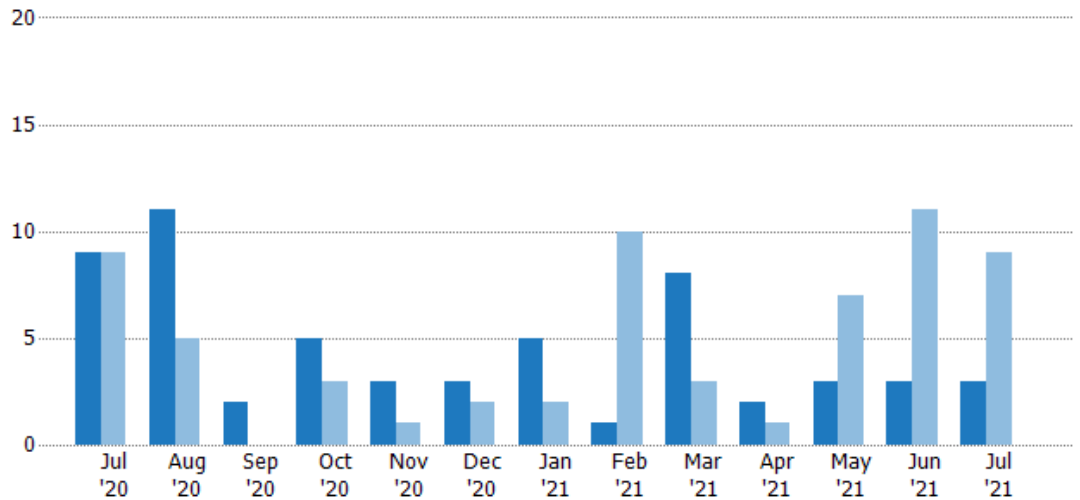
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	9	11	2	5	3	3	5	1	8	2	3	3	3
Prior Year	9	5	-	3	1	2	2	10	3	1	7	11	9
Percent Change from Prior Year	0%	120%	100%	67%	200%	50%	150%	-90%	167%	100%	-57%	-73%	-67%

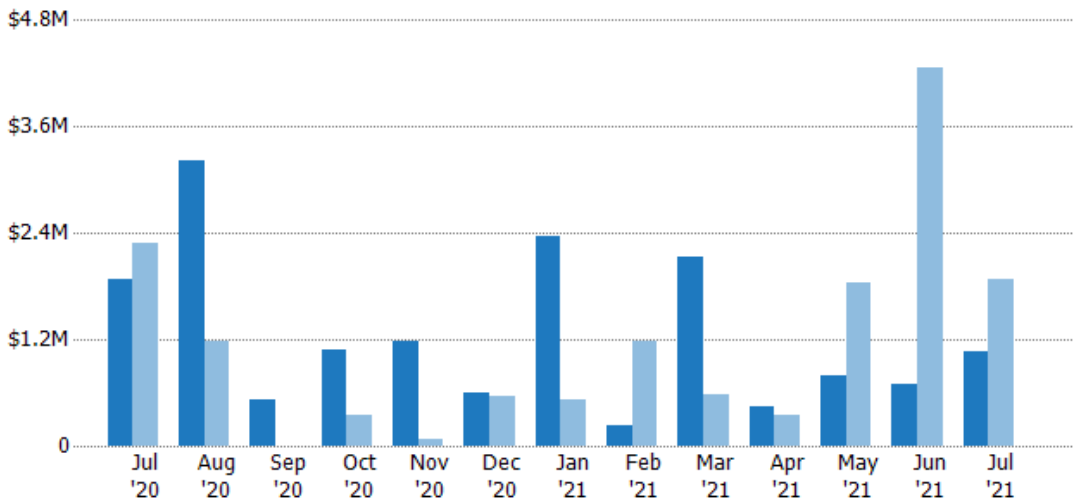
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$1.88M	\$3.22M	\$521K	\$1.09M	\$1.18M	\$605K	\$2.36M	\$225K	\$2.12M	\$448K	\$796K	\$688K	\$1.06M
Prior Year	\$2.28M	\$1.17M	-	\$353K	\$70K	\$567K	\$514K	\$1.18M	\$575K	\$345K	\$1.84M	\$4.27M	\$1.88M
Percent Change from Prior Year	-18%	174%	100%	209%	1,591%	7%	360%	-81%	269%	30%	-57%	-84%	-43%

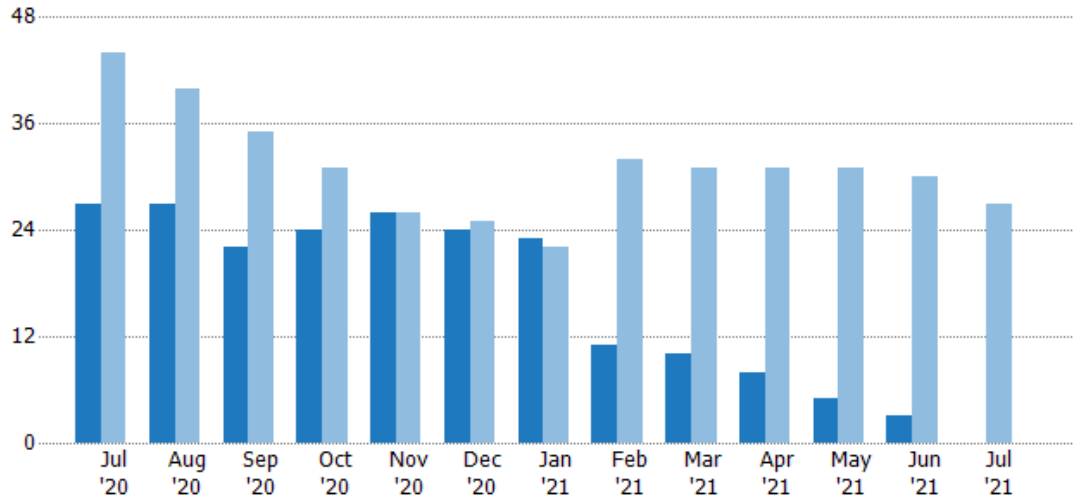
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	27	27	22	24	26	24	23	11	10	8	5	3	-
Prior Year	44	40	35	31	26	25	22	32	31	31	31	30	27
Percent Change from Prior Year	-39%	-33%	-37%	-23%	0%	-4%	5%	-66%	-68%	-74%	-84%	-90%	-100%

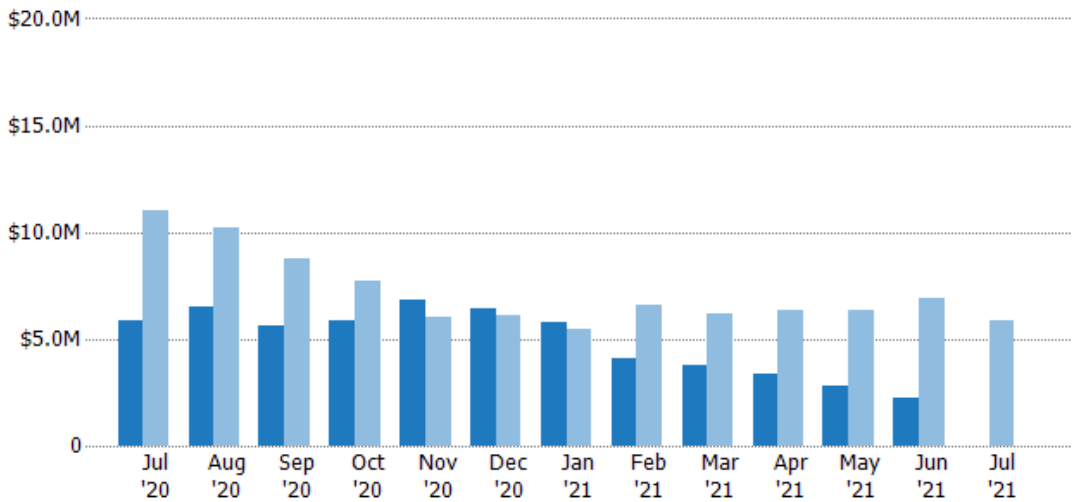
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$5.83M	\$6.53M	\$5.61M	\$5.9M	\$6.87M	\$6.39M	\$5.81M	\$4.06M	\$3.78M	\$3.35M	\$2.78M	\$2.24M	-
Prior Year	\$11M	\$10.2M	\$8.74M	\$7.71M	\$6M	\$6.09M	\$5.44M	\$6.62M	\$6.2M	\$6.32M	\$6.36M	\$6.95M	\$5.83M
Percent Change from Prior Year	-47%	-36%	-36%	-24%	14%	5%	7%	-39%	-39%	-47%	-56%	-68%	-100%

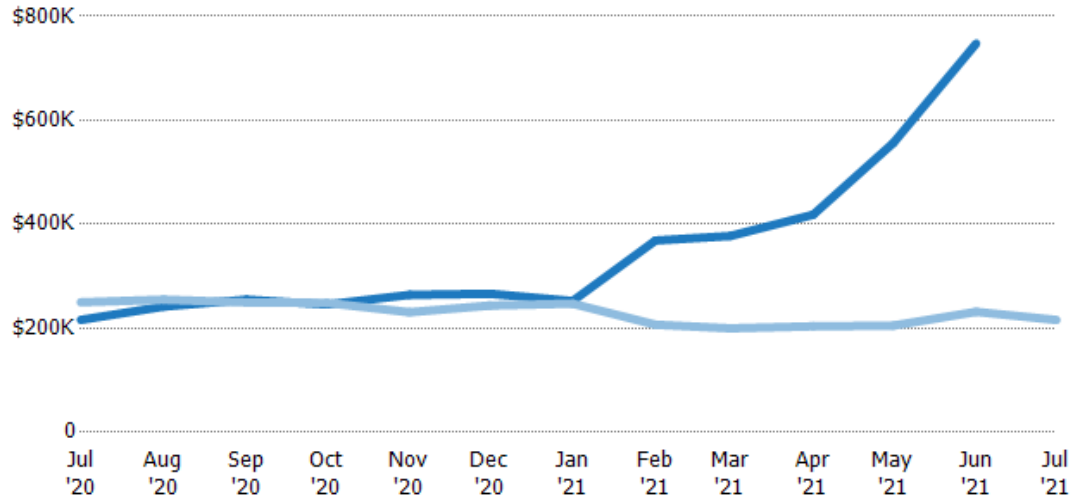
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$216K	\$242K	\$255K	\$246K	\$264K	\$266K	\$252K	\$369K	\$378K	\$418K	\$556K	\$748K	-
Prior Year	\$250K	\$255K	\$250K	\$249K	\$231K	\$244K	\$247K	\$207K	\$200K	\$204K	\$205K	\$232K	\$216K
Percent Change from Prior Year	-14%	-5%	2%	-1%	14%	9%	2%	78%	89%	105%	171%	223%	-100%

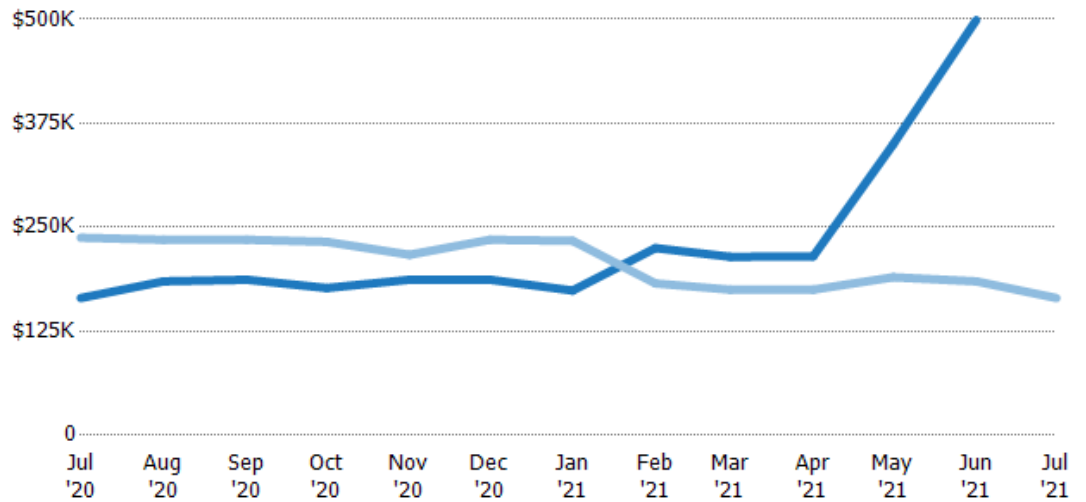
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$165K	\$185K	\$187K	\$177K	\$187K	\$187K	\$174K	\$225K	\$215K	\$215K	\$350K	\$499K	-
Prior Year	\$237K	\$235K	\$235K	\$233K	\$217K	\$235K	\$234K	\$182K	\$175K	\$175K	\$190K	\$185K	\$165K
Percent Change from Prior Year	-31%	-21%	-20%	-24%	-14%	-20%	-26%	23%	23%	23%	84%	170%	-100%

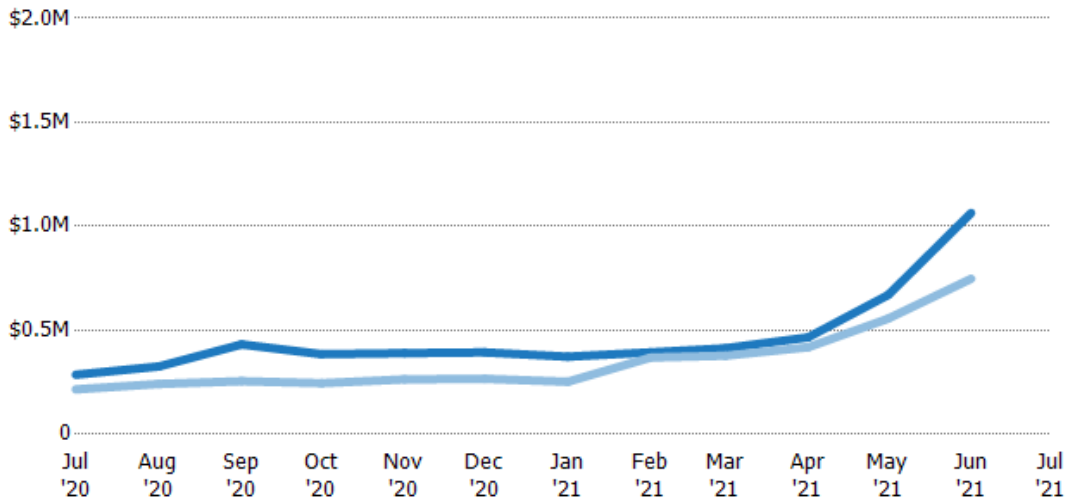
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Avg Est Value	\$286K	\$326K	\$432K	\$385K	\$390K	\$394K	\$373K	\$394K	\$413K	\$466K	\$670K	\$1.06M	-
Avg Listing Price	\$216K	\$242K	\$255K	\$246K	\$264K	\$266K	\$252K	\$369K	\$378K	\$418K	\$556K	\$748K	-
Avg Listing Price as a % of Avg Est Value	75%	74%	59%	64%	68%	68%	68%	94%	91%	90%	83%	70%	-

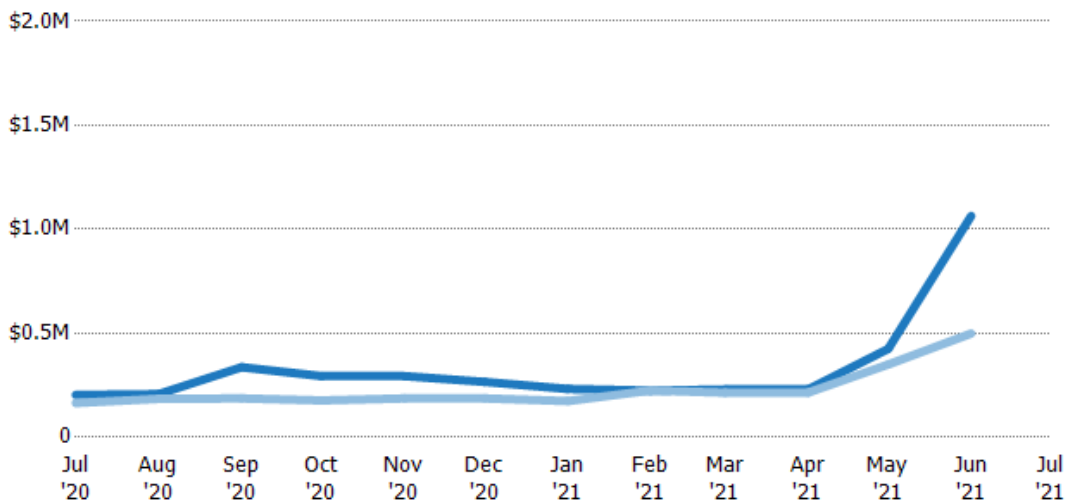
Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$204K	\$208K	\$337K	\$294K	\$294K	\$266K	\$233K	\$224K	\$230K	\$230K	\$426K	\$1.06M	-
Median Listing Price	\$165K	\$185K	\$187K	\$177K	\$187K	\$187K	\$174K	\$225K	\$215K	\$215K	\$350K	\$499K	-
Med Listing Price as a % of Med Est Value	81%	89%	55%	60%	64%	70%	75%	100%	93%	93%	82%	47%	-

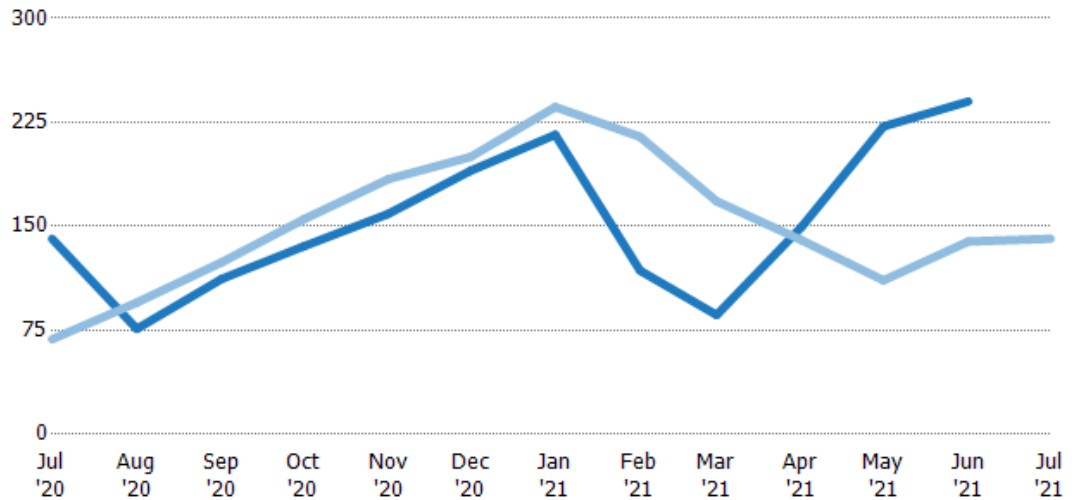
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	141	76	112	136	159	190	216	118	86	150	222	240	-
Prior Year	68.5	95	124	155	184	200	236	215	168	140	111	139	141
Percent Change from Prior Year	106%	-20%	-10%	-13%	-14%	-5%	-8%	-45%	-49%	7%	100%	73%	-100%

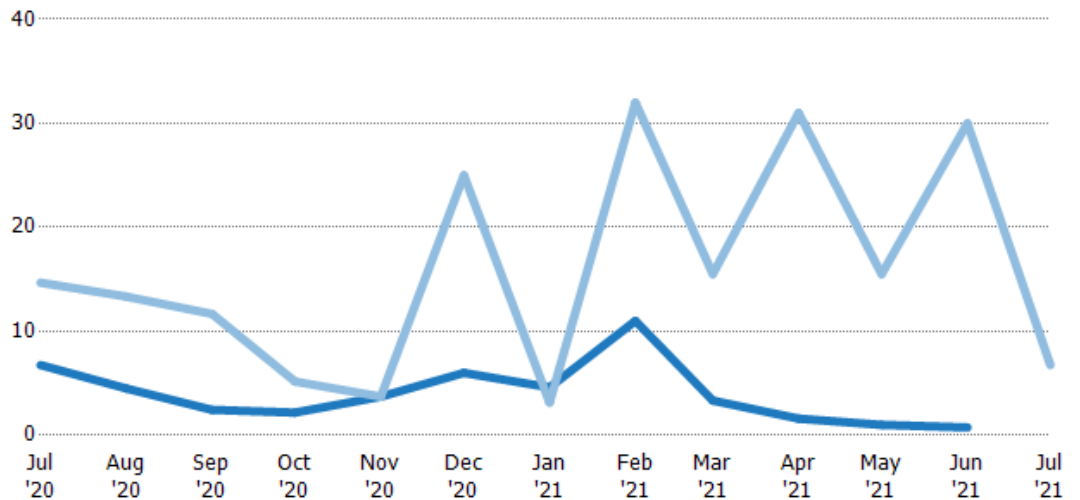
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	6.75	4.5	2.44	2.18	3.71	6	4.6	11	3.33	1.6	1	0	-
Prior Year	14.7	13.3	11.7	5.17	3.71	25	3.14	32	15.5	31	15.5	30	6.75
Percent Change from Prior Year	-54%	-66%	-79%	-58%	0%	-76%	46%	-66%	-78%	-95%	-94%	-98%	-100%

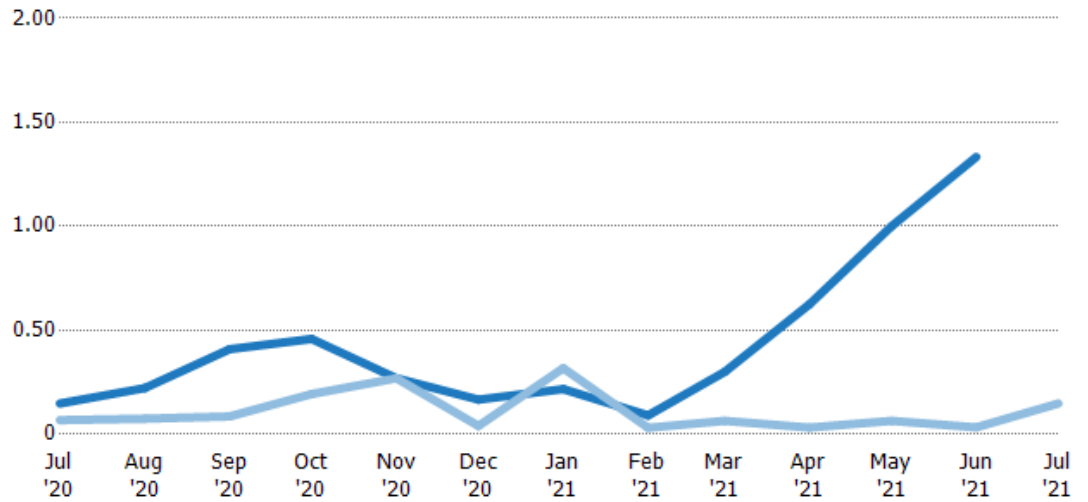
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	15%	22%	41%	46%	27%	17%	22%	9%	30%	63%	100%	133%	-
Prior Year	7%	8%	9%	19%	27%	4%	32%	3%	6%	3%	6%	3%	15%
Change from Prior Year	-8%	-15%	-32%	-26%	0%	-13%	10%	-6%	-24%	-59%	-94%	-130%	15%

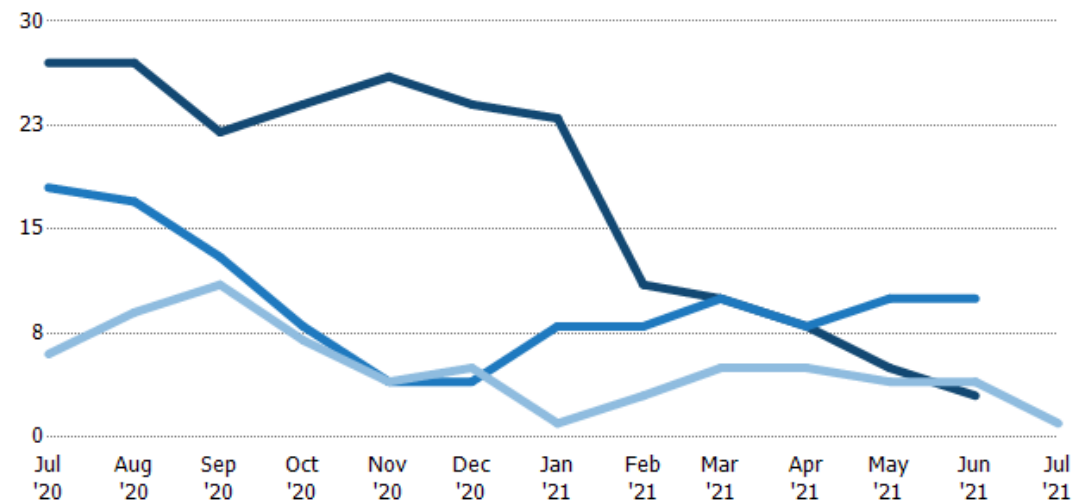
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Active	27	27	22	24	26	24	23	11	10	8	5	3	-
Pending	18	17	13	8	4	4	8	8	10	8	10	10	-
Sold	6	9	11	7	4	5	1	3	5	5	4	4	1

New Pending Sales

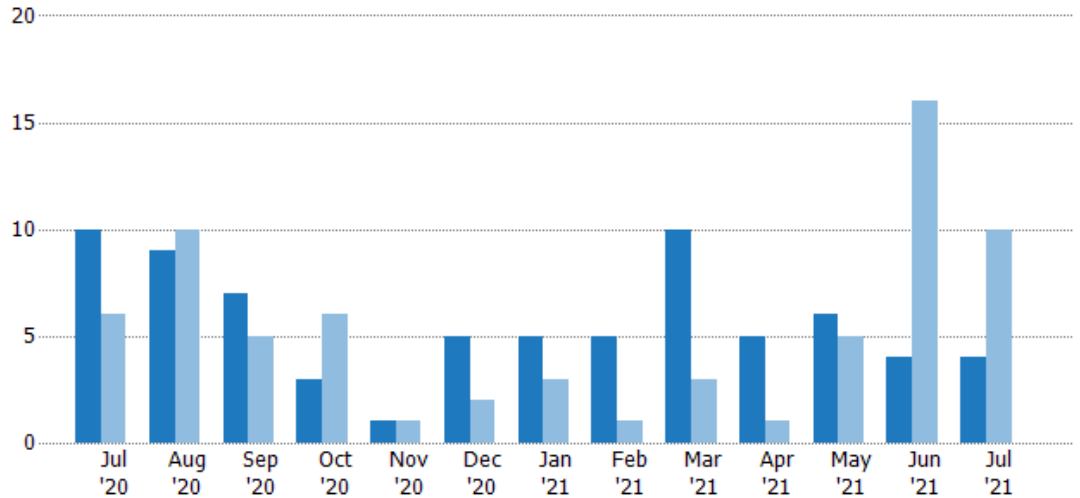
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	4	-60%
Jul '20	10	66.7%
Jul '19	6	-83.3%



Current Year	10	9	7	3	1	5	5	5	10	5	6	4	4
Prior Year	6	10	5	6	1	2	3	1	3	1	5	16	10
Percent Change from Prior Year	67%	-10%	40%	-50%	0%	150%	67%	400%	233%	400%	20%	-75%	-60%

New Pending Sales Volume

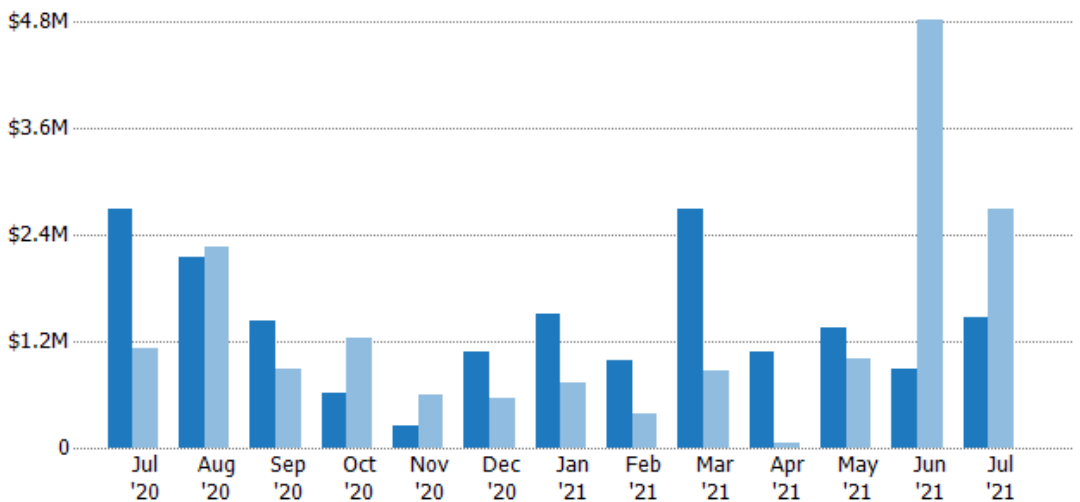
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$1.46M	-45.6%
Jul '20	\$2.69M	140.5%
Jul '19	\$1.12M	-79%



Current Year	\$2.69M	\$2.15M	\$1.43M	\$624K	\$245K	\$1.09M	\$1.52M	\$984K	\$2.69M	\$1.09M	\$1.36M	\$897K	\$1.46M
Prior Year	\$1.12M	\$2.27M	\$894K	\$1.24M	\$599K	\$563K	\$725K	\$385K	\$873K	\$60K	\$999K	\$4.83M	\$2.69M
Percent Change from Prior Year	141%	-5%	60%	-50%	-59%	94%	109%	156%	208%	1,710%	36%	-81%	-46%

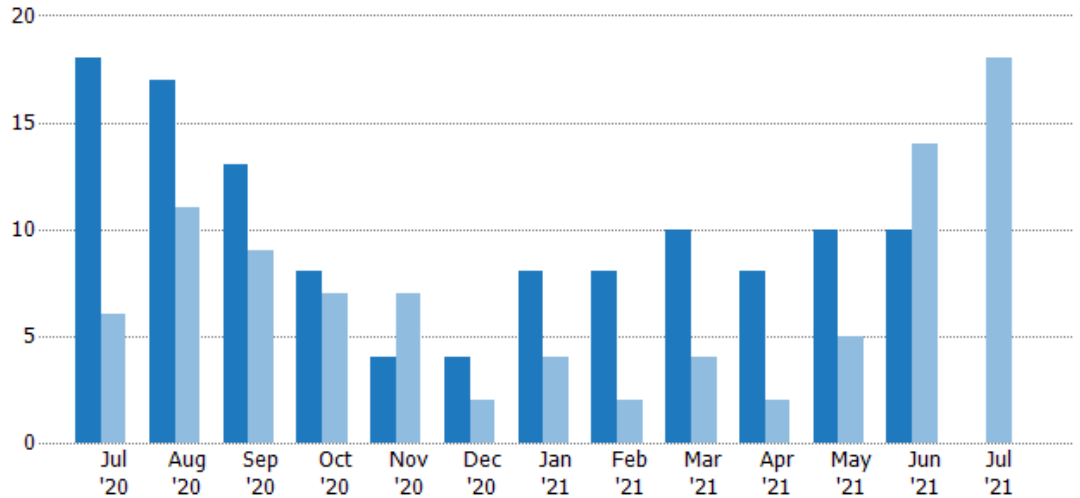
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	18	17	13	8	4	4	8	8	10	8	10	10	-
Prior Year	6	11	9	7	7	2	4	2	4	2	5	14	18
Percent Change from Prior Year	200%	55%	44%	14%	-43%	100%	100%	300%	150%	300%	100%	-29%	-100%

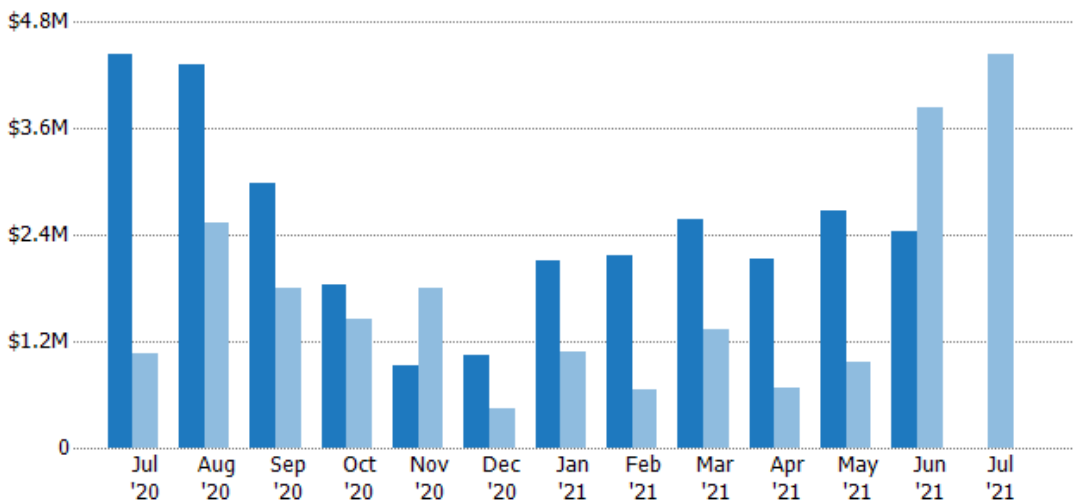
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$4.44M	\$4.33M	\$2.98M	\$1.83M	\$923K	\$1.03M	\$2.1M	\$2.16M	\$2.58M	\$2.13M	\$2.68M	\$2.45M	-
Prior Year	\$1.07M	\$2.54M	\$1.81M	\$1.45M	\$1.8M	\$439K	\$1.09M	\$655K	\$1.33M	\$674K	\$968K	\$3.84M	\$4.44M
Percent Change from Prior Year	314%	71%	65%	26%	-49%	136%	93%	230%	94%	216%	176%	-36%	-100%

Closed Sales

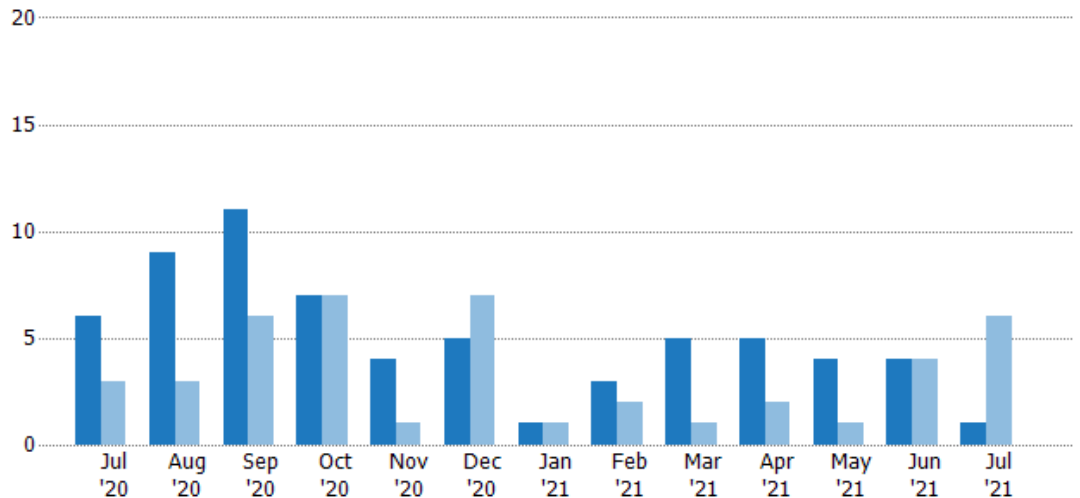
The total number of residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	1	-83.3%
Jul '20	6	100%
Jul '19	3	133.3%



Current Year

Prior Year

Percent Change from Prior Year

6	9	11	7	4	5	1	3	5	5	4	4	1
3	3	6	7	1	7	1	2	1	2	1	4	6
100%	200%	83%	0%	300%	-29%	0%	50%	400%	150%	300%	0%	-83%

Closed Sales Volume

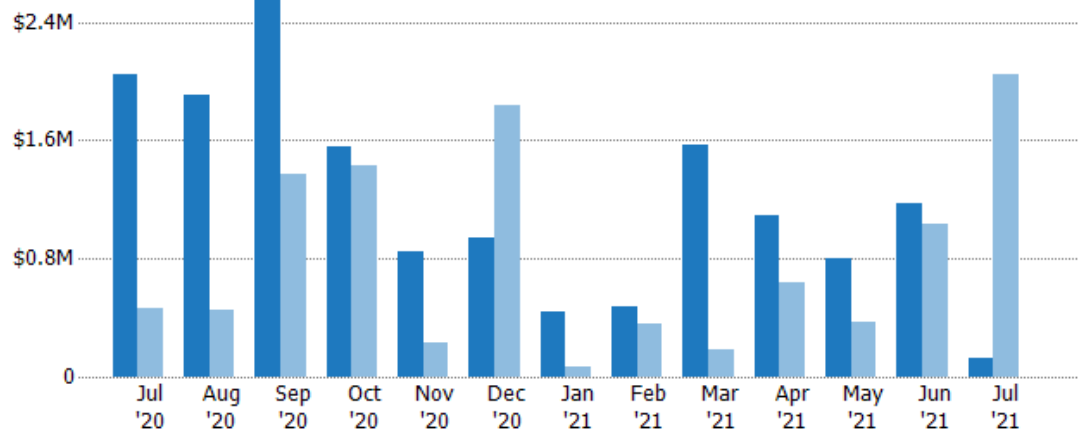
The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$130K	-93.7%
Jul '20	\$2.05M	339.6%
Jul '19	\$466K	199.5%



Current Year

Prior Year

Percent Change from Prior Year

\$2.05M	\$1.9M	\$2.73M	\$1.55M	\$852K	\$943K	\$440K	\$480K	\$1.57M	\$1.09M	\$800K	\$1.18M	\$130K
\$466K	\$448K	\$1.37M	\$1.43M	\$225K	\$1.83M	\$70.5K	\$357K	\$180K	\$633K	\$375K	\$1.04M	\$2.05M
340%	325%	99%	8%	279%	-49%	524%	34%	772%	73%	113%	13%	-94%

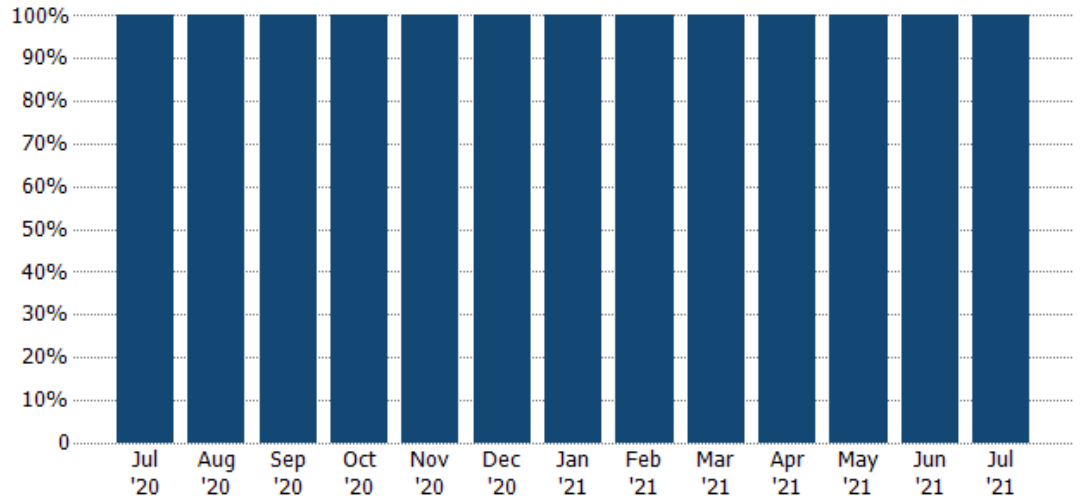
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



Single Family Residence

100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

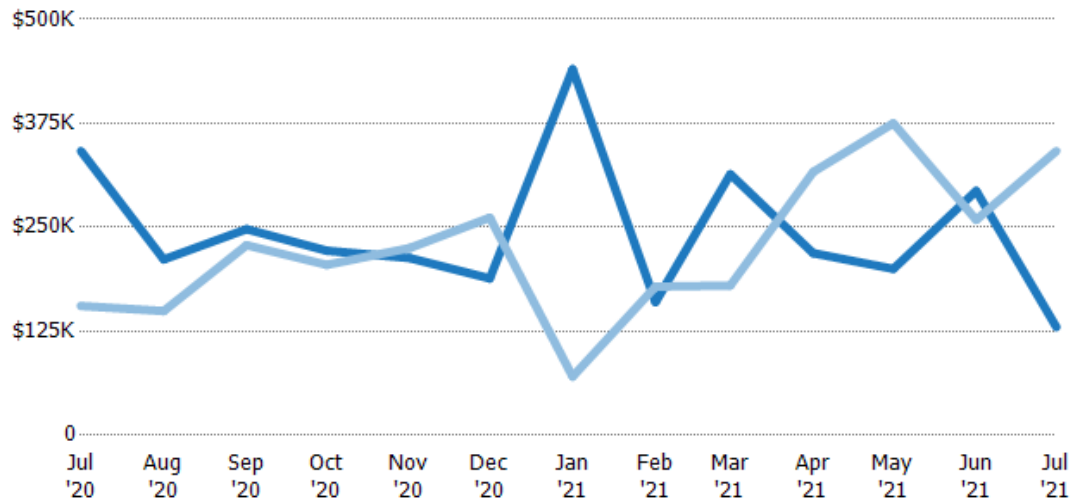
The average sales price of the residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$130K	-62%
Jul '20	\$342K	119.8%
Jul '19	\$155K	28.4%



Current Year	\$342K	\$211K	\$248K	\$222K	\$213K	\$189K	\$440K	\$160K	\$314K	\$219K	\$200K	\$294K	\$130K
Prior Year	\$155K	\$149K	\$229K	\$205K	\$225K	\$262K	\$70.5K	\$179K	\$180K	\$317K	\$375K	\$259K	\$342K
Percent Change from Prior Year	120%	42%	8%	8%	-5%	-28%	524%	-10%	74%	-31%	-47%	13%	-62%

Median Sales Price

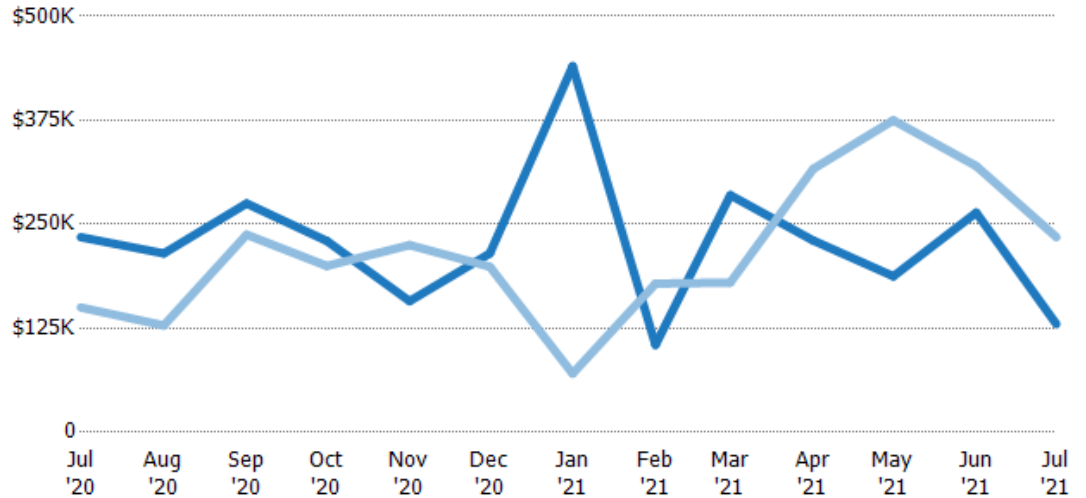
The median sales price of the residential properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$130K	-44.6%
Jul '20	\$235K	56.3%
Jul '19	\$150K	48%



Current Year	\$235K	\$215K	\$275K	\$230K	\$158K	\$215K	\$440K	\$105K	\$285K	\$231K	\$188K	\$264K	\$130K
Prior Year	\$150K	\$128K	\$238K	\$200K	\$225K	\$199K	\$70.5K	\$179K	\$180K	\$317K	\$375K	\$320K	\$235K
Percent Change from Prior Year	56%	67%	16%	15%	-30%	8%	524%	-41%	58%	-27%	-50%	-18%	-45%

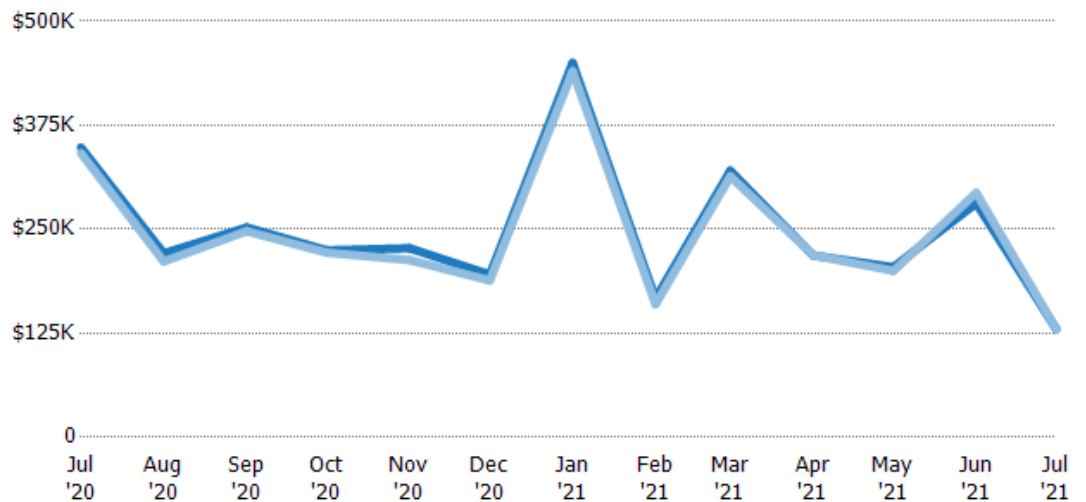
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873

Property Type:
Condo/Townhouse/Apt., Single
Family



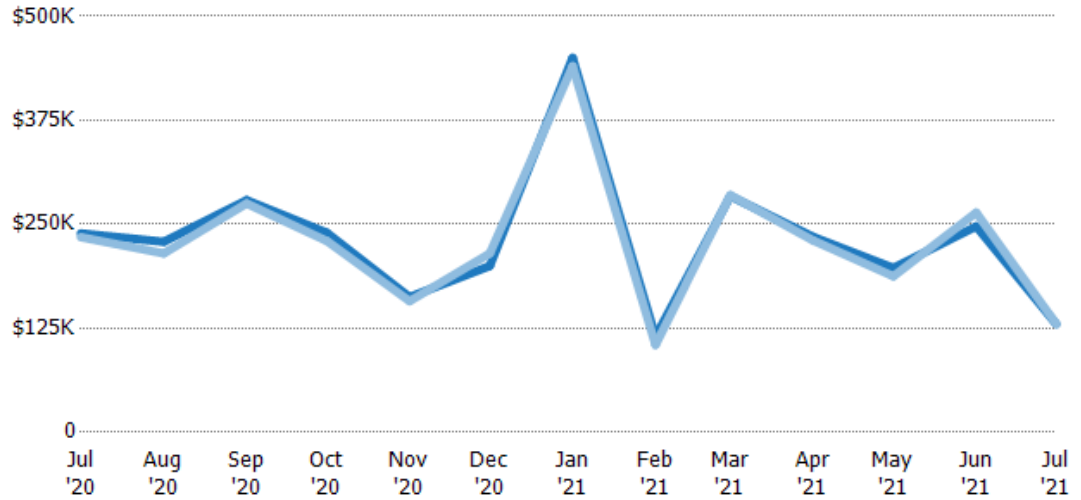
Avg List Price	\$348K	\$221K	\$252K	\$225K	\$227K	\$196K	\$450K	\$167K	\$320K	\$219K	\$204K	\$281K	\$130K
Avg Sales Price	\$342K	\$211K	\$248K	\$222K	\$213K	\$189K	\$440K	\$160K	\$314K	\$219K	\$200K	\$294K	\$130K
Avg Sales Price as a % of Avg List Price	98%	96%	98%	99%	94%	96%	98%	96%	98%	100%	98%	104%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



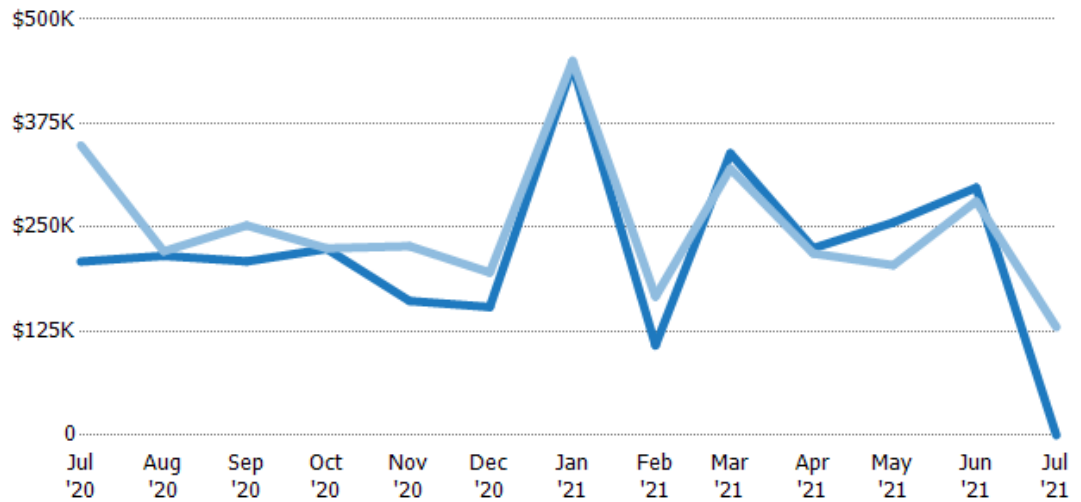
Median List Price	\$239K	\$229K	\$279K	\$240K	\$163K	\$200K	\$450K	\$115K	\$284K	\$235K	\$198K	\$248K	\$130K
Median Sales Price	\$235K	\$215K	\$275K	\$230K	\$158K	\$215K	\$440K	\$105K	\$285K	\$231K	\$188K	\$264K	\$130K
Med Sales Price as a % of Med List Price	98%	94%	99%	96%	97%	108%	98%	91%	100%	98%	95%	107%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



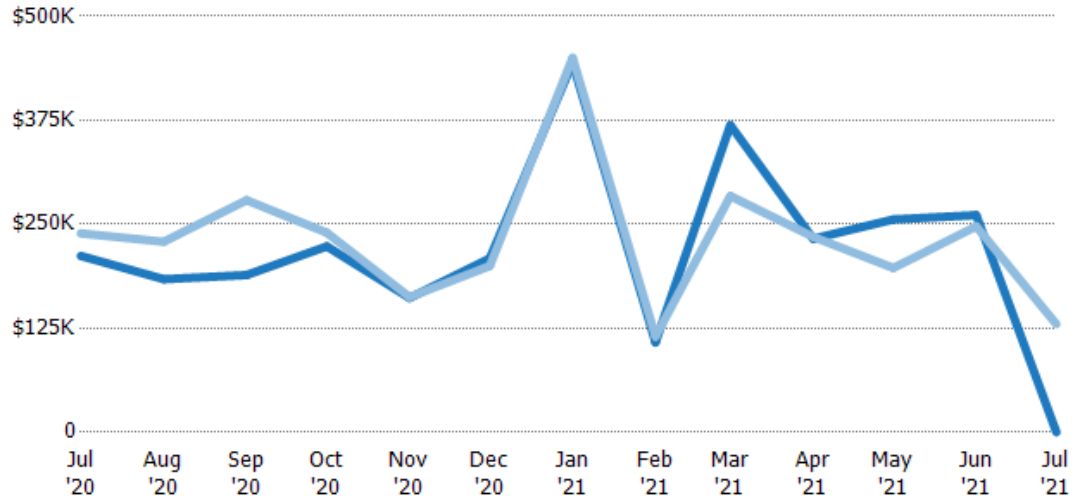
Avg Est Value	\$209K	\$216K	\$209K	\$224K	\$161K	\$154K	\$444K	\$108K	\$339K	\$225K	\$256K	\$298K	\$0
Avg Sales Price	\$348K	\$221K	\$252K	\$225K	\$227K	\$196K	\$450K	\$167K	\$320K	\$219K	\$204K	\$281K	\$130K
Avg Sales Price as a % of Avg Est Value	167%	102%	121%	100%	141%	127%	101%	154%	95%	97%	80%	94%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Danville, VT 05828, West
Danville, VT 05873
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$212K	\$184K	\$189K	\$223K	\$161K	\$209K	\$444K	\$108K	\$369K	\$233K	\$256K	\$261K	\$0
Median Sales Price	\$239K	\$229K	\$279K	\$240K	\$163K	\$200K	\$450K	\$115K	\$284K	\$235K	\$198K	\$248K	\$130K
Med Sales Price as a % of Med Est Value	113%	124%	148%	107%	101%	96%	101%	106%	77%	101%	77%	95%	100%