

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	74	87	-14.9%	399	387	+3.1%
New Listing Volume	\$37,001,000	\$44,683,000	-17.2%	\$169,694,448	\$167,516,310	+1.3%
Active Listing Count	5	287	-98.3%	N/A	N/A	
Active Listing Volume	\$1,592,800	\$145,696,990	-98.9%	N/A	N/A	
Average Listing Price	\$318,560	\$507,655	-37.2%	\$588,592	\$462,023	+27.4%
Median Listing Price	\$209,000	\$325,000	-35.7%	\$338,033	\$316,407	+6.8%
Median Days in RPR	351	94	+273.4%	142.12	167.6	-15.2%
Months of Inventory	0.1	5.6	-98.3%	3.4	9.3	-63%
Absorption Rate	1,040%	17.77%	+1,022.2%	29.21%	10.81%	+18.4%
Sales Activity Charts Metrics						
New Pending Sales Count	63	111	-43.2%	428	402	+6.5%
New Pending Sales Volume	\$23,576,098	\$45,362,300	-48%	\$157,579,496	\$135,864,011	+16%
Pending Sales Count	—	136	—	N/A	N/A	
Pending Sales Volume	—	\$55,224,800	—	N/A	N/A	
Closed Sales Count	37	50	-26%	318	241	+32%
Closed Sales Volume	\$11,625,301	\$15,374,225	-24.4%	\$114,230,247	\$73,997,451	+54.4%
Average Sales Price	\$314,197	\$307,485	+2.2%	\$359,215	\$307,043	+17%
Median Sales Price	\$261,400	\$223,363	+17%	\$272,866	\$246,537	+10.7%

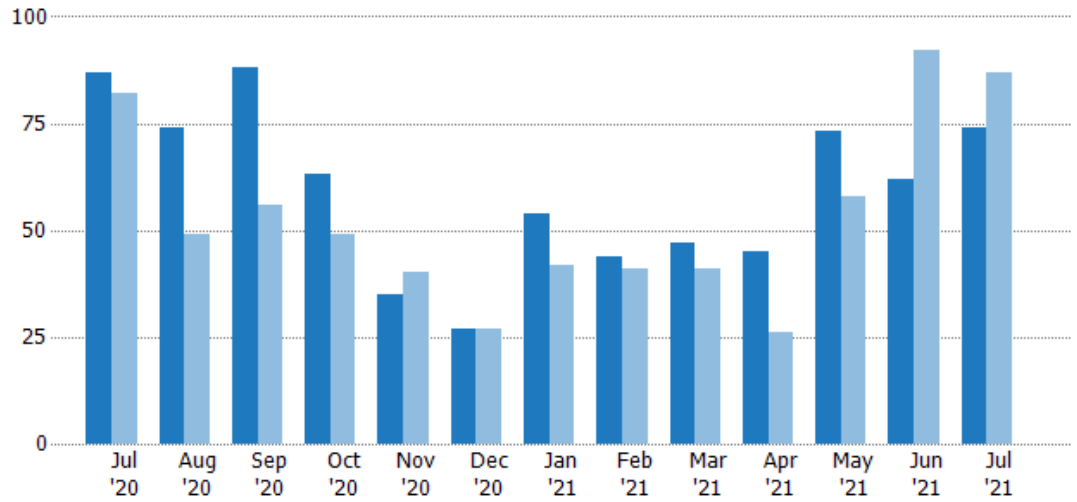
New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jul '21	74	-14.9%
Jul '20	87	6.1%
Jul '19	82	-1.2%



Current Year	87	74	88	63	35	27	54	44	47	45	73	62	74
Prior Year	82	49	56	49	40	27	42	41	41	26	58	92	87
Percent Change from Prior Year	6%	51%	57%	29%	-13%	0%	29%	7%	15%	73%	26%	-33%	-15%

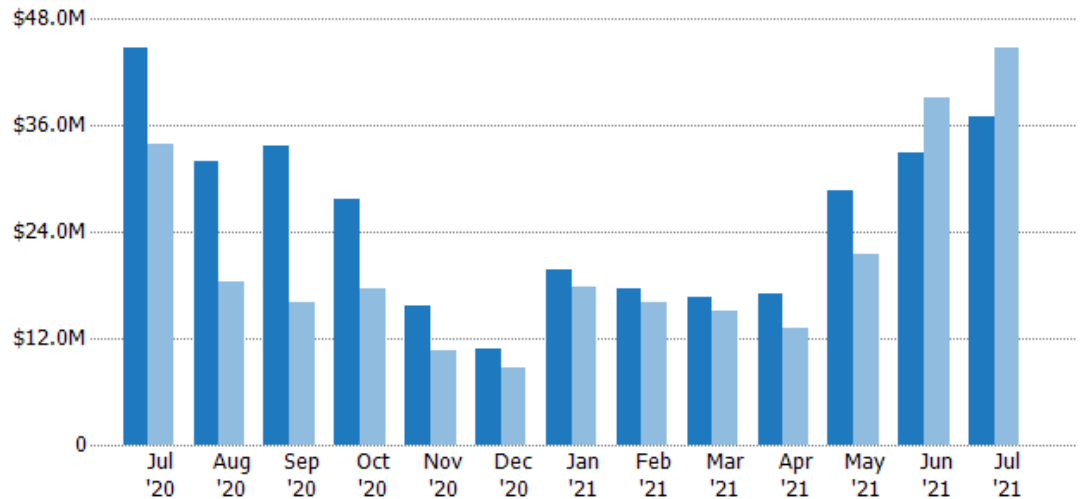
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jul '21	\$37M	-17.2%
Jul '20	\$44.7M	32.1%
Jul '19	\$33.8M	-0.5%



Current Year	\$44.7M	\$31.9M	\$33.7M	\$27.8M	\$15.7M	\$10.8M	\$19.7M	\$17.6M	\$16.6M	\$17M	\$28.7M	\$33M	\$37M
Prior Year	\$33.8M	\$18.3M	\$16.1M	\$17.6M	\$10.6M	\$8.71M	\$17.7M	\$16.2M	\$15.2M	\$13.1M	\$21.5M	\$39.1M	\$44.7M
Percent Change from Prior Year	32%	74%	110%	58%	48%	24%	11%	9%	9%	30%	33%	-16%	-17%

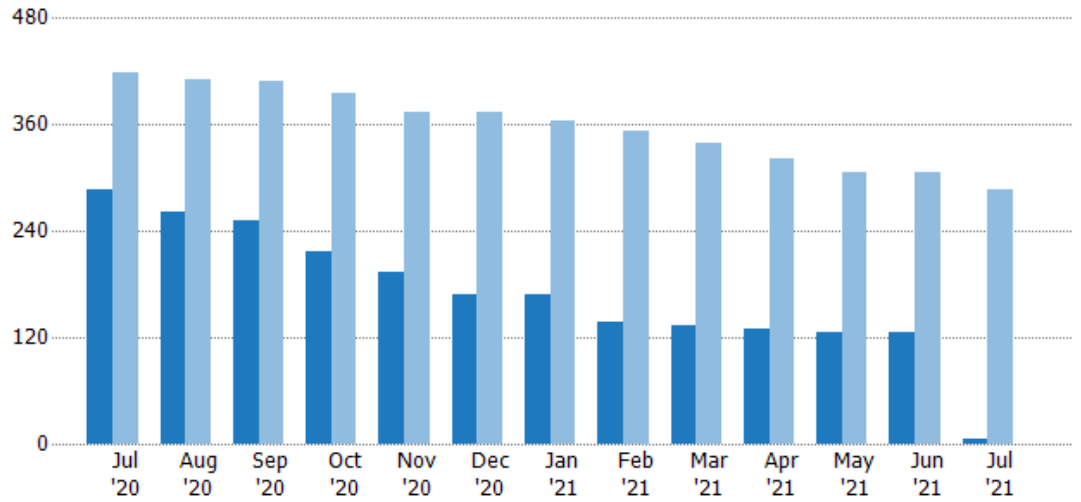
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jul '21	5	-98.3%
Jul '20	287	-31.5%
Jul '19	419	8.8%



Current Year	287	261	252	217	194	168	169	138	133	130	125	125	5
Prior Year	419	411	409	396	373	374	364	352	339	321	307	306	287
Percent Change from Prior Year	-32%	-36%	-38%	-45%	-48%	-55%	-54%	-61%	-61%	-60%	-59%	-59%	-98%

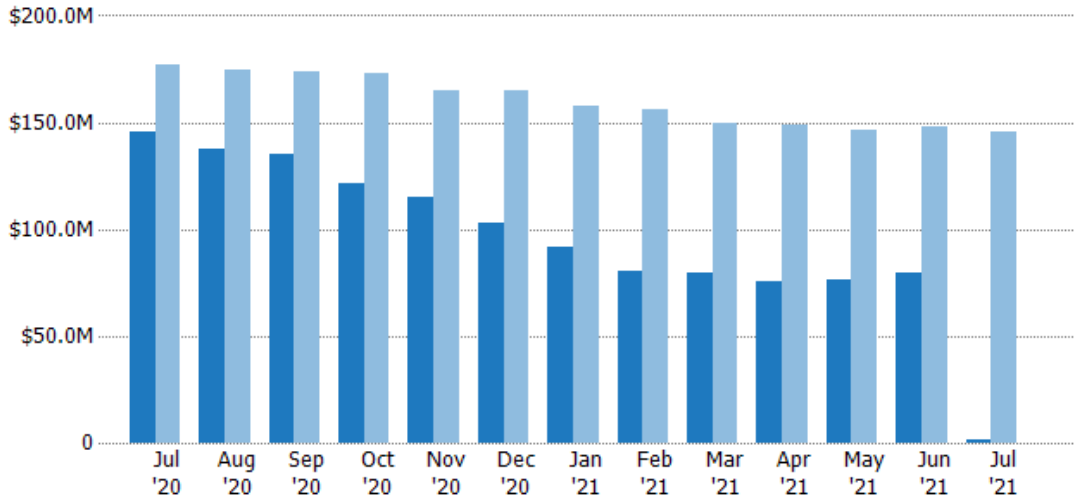
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jul '21	\$1.59M	-98.9%
Jul '20	\$146M	-17.7%
Jul '19	\$177M	-5.3%



Current Year	\$146M	\$137M	\$135M	\$122M	\$115M	\$103M	\$91.7M	\$80.1M	\$79.9M	\$75.9M	\$76.5M	\$79.9M	\$1.59M
Prior Year	\$177M	\$174M	\$174M	\$173M	\$165M	\$165M	\$158M	\$156M	\$150M	\$149M	\$146M	\$148M	\$146M
Percent Change from Prior Year	-18%	-21%	-22%	-30%	-30%	-37%	-42%	-49%	-47%	-49%	-48%	-46%	-99%

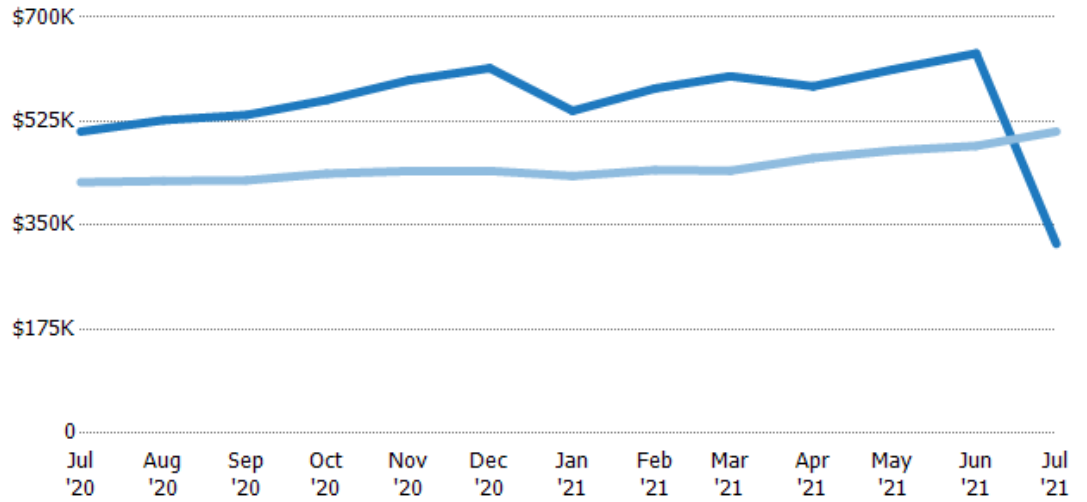
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jul '21	\$319K	-37.2%
Jul '20	\$508K	20.2%
Jul '19	\$422K	-13%



Current Year	\$508K	\$527K	\$536K	\$561K	\$594K	\$614K	\$543K	\$580K	\$601K	\$584K	\$612K	\$639K	\$319K
Prior Year	\$422K	\$424K	\$426K	\$437K	\$441K	\$441K	\$433K	\$443K	\$442K	\$463K	\$476K	\$483K	\$508K
Percent Change from Prior Year	20%	24%	26%	28%	35%	39%	25%	31%	36%	26%	29%	32%	-37%

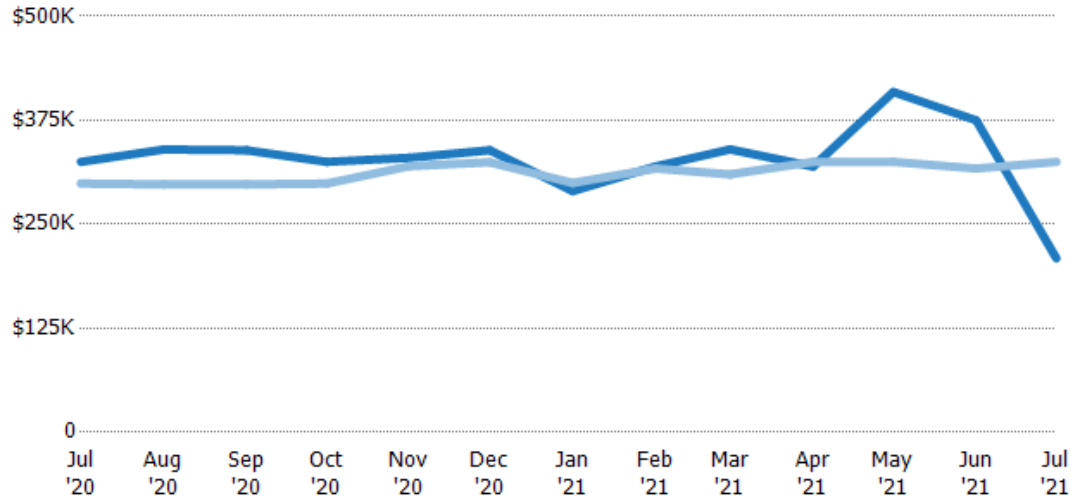
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jul '21	\$209K	-35.7%
Jul '20	\$325K	8.7%
Jul '19	\$299K	-8.3%



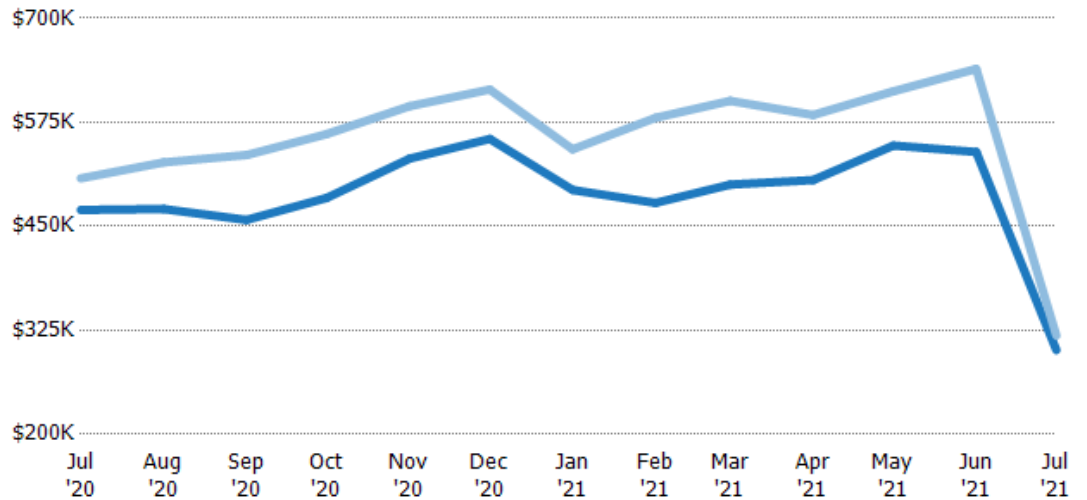
Current Year	\$325K	\$340K	\$339K	\$325K	\$330K	\$339K	\$290K	\$320K	\$340K	\$319K	\$409K	\$375K	\$209K
Prior Year	\$299K	\$298K	\$298K	\$299K	\$320K	\$325K	\$300K	\$317K	\$310K	\$325K	\$325K	\$317K	\$325K
Percent Change from Prior Year	9%	14%	14%	9%	3%	4%	-3%	1%	10%	-2%	26%	18%	-36%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

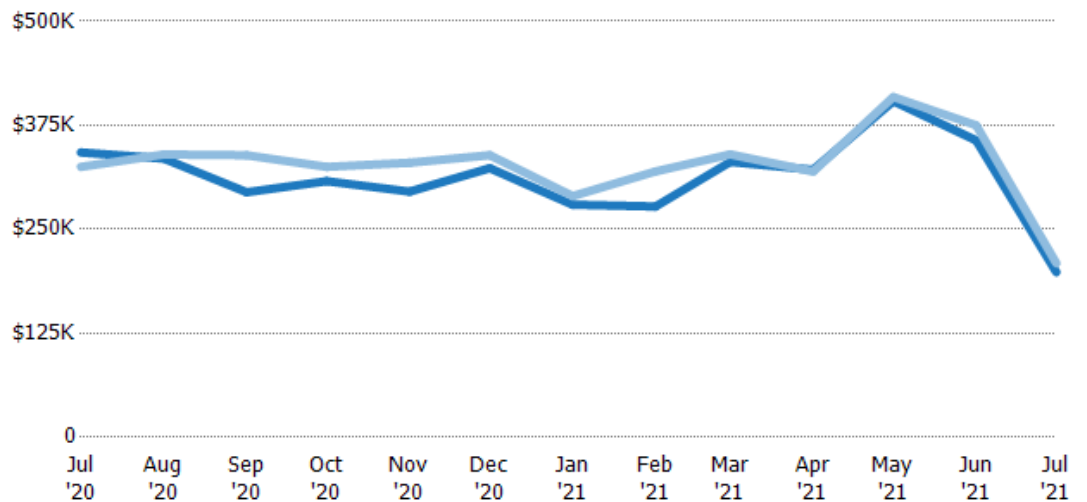


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family



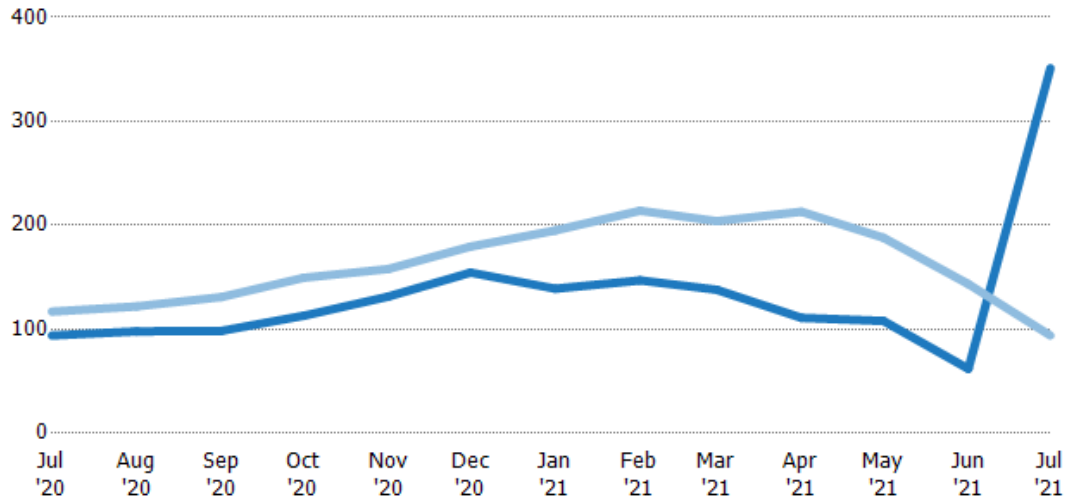
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Days	% Chg.
Jul '21	351	273.4%
Jul '20	94	-19.7%
Jul '19	117	-9%



Current Year	94	98	98.5	113	132	155	139	147	138	111	108	62	351
Prior Year	117	122	131	150	158	180	195	214	204	213	188	144	94
Percent Change from Prior Year	-20%	-20%	-25%	-24%	-17%	-14%	-29%	-31%	-32%	-48%	-43%	-57%	273%

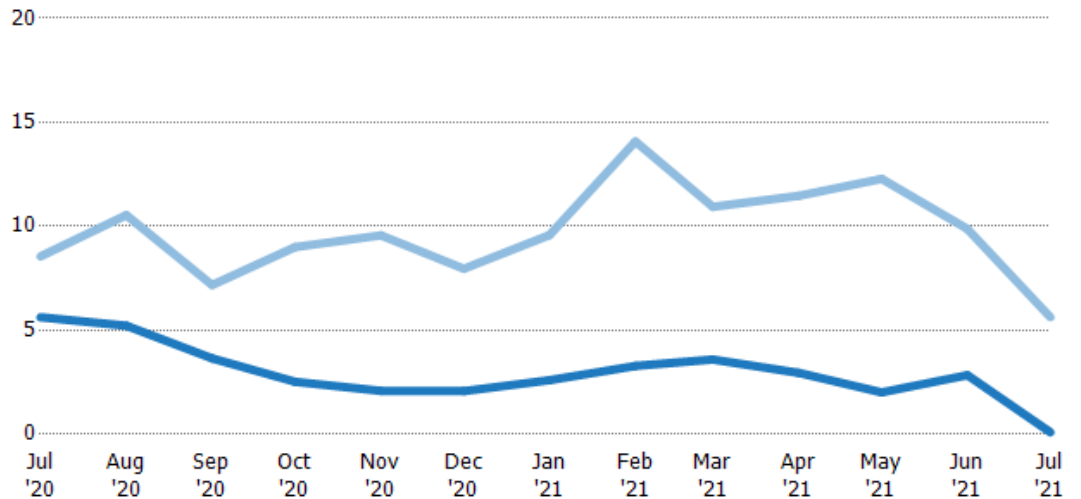
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Jul '21	0	-98.3%
Jul '20	5.63	-34.2%
Jul '19	8.55	33.3%



Current Year	5.63	5.22	3.65	2.52	2.09	2.07	2.6	3.29	3.59	2.95	2.02	2.84	0
Prior Year	8.55	10.5	7.18	9	9.56	7.96	9.58	14.1	10.9	11.5	12.3	9.87	5.63
Percent Change from Prior Year	-34%	-50%	-49%	-72%	-78%	-74%	-73%	-77%	-67%	-74%	-84%	-71%	-98%

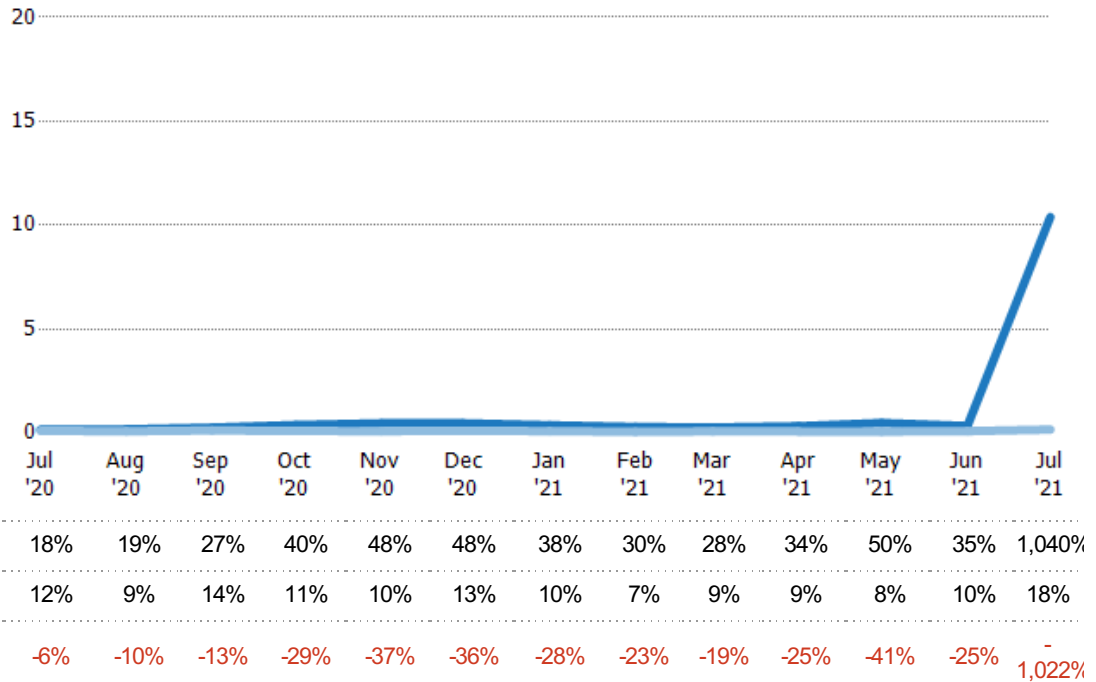
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Rate	Chg.
Jul '21	1,040%	-1,022.2%
Jul '20	18%	-6.1%
Jul '19	12%	-25%

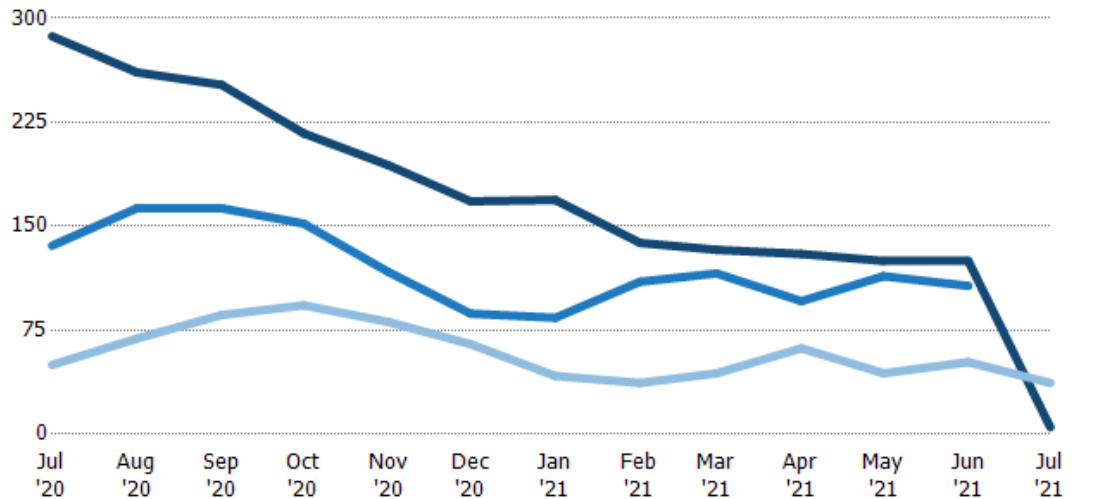


Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family



Active	287	261	252	217	194	168	169	138	133	130	125	125	5
Pending	136	163	163	152	117	87	84	110	116	96	114	107	-
Sold	50	69	86	93	81	65	42	37	44	62	44	52	37

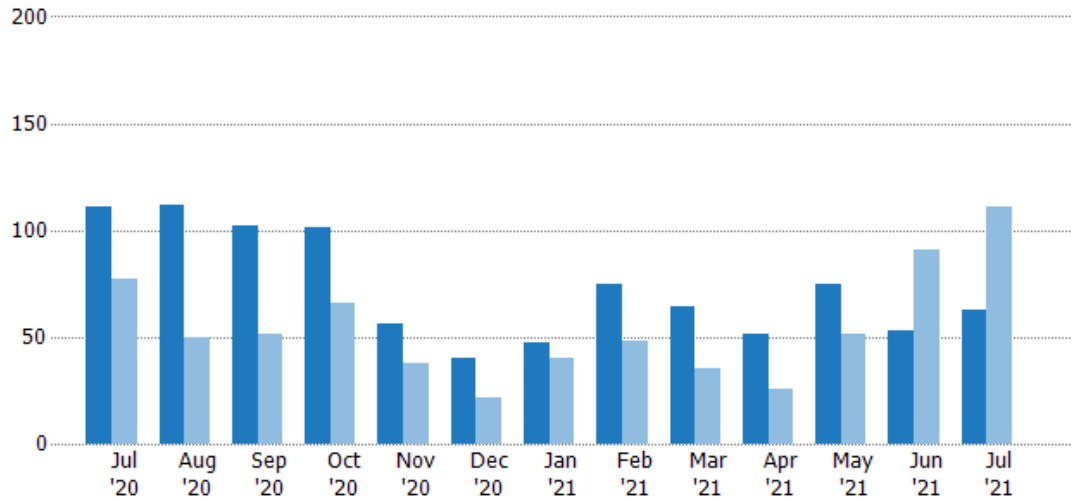
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	63	-43.2%
Jul '20	111	44.2%
Jul '19	77	-44.2%



Current Year	111	112	102	101	56	40	47	75	64	51	75	53	63
Prior Year	77	50	51	66	38	22	40	48	35	26	51	91	111
Percent Change from Prior Year	44%	124%	100%	53%	47%	82%	18%	56%	83%	96%	47%	-42%	-43%

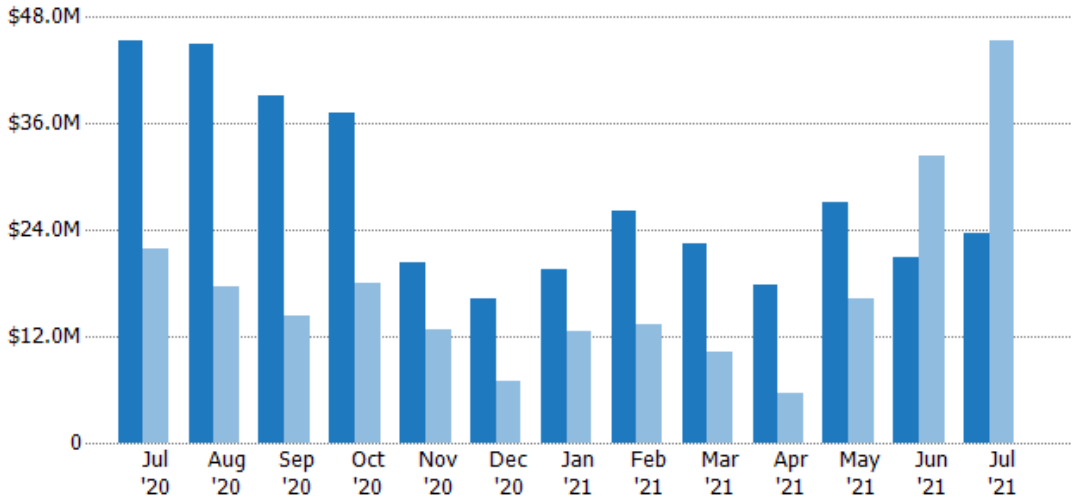
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$23.6M	-48%
Jul '20	\$45.4M	107.8%
Jul '19	\$21.8M	-49.9%



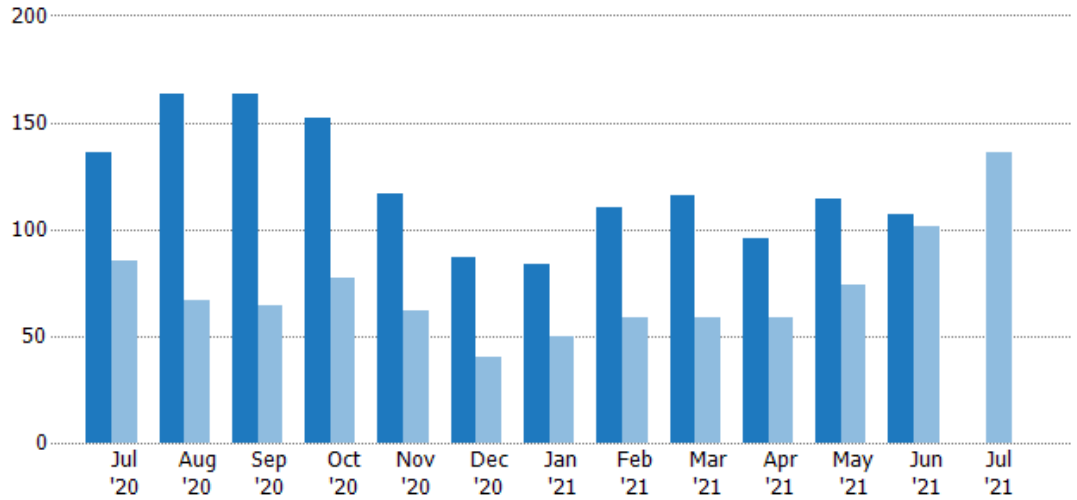
Current Year	\$45.4M	\$45M	\$39.2M	\$37.2M	\$20.4M	\$16.3M	\$19.5M	\$26.1M	\$22.4M	\$17.9M	\$27.2M	\$20.9M	\$23.6M
Prior Year	\$21.8M	\$17.7M	\$14.2M	\$18.1M	\$12.7M	\$6.93M	\$12.5M	\$13.4M	\$10.3M	\$5.67M	\$16.3M	\$32.4M	\$45.4M
Percent Change from Prior Year	108%	154%	175%	106%	60%	136%	56%	95%	118%	215%	67%	-36%	-48%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family



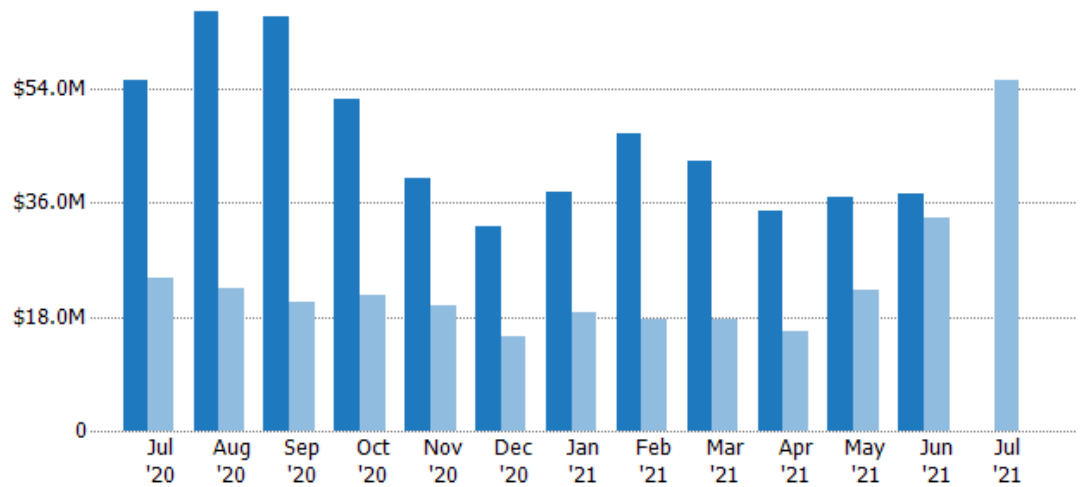
Current Year	136	163	163	152	117	87	84	110	116	96	114	107	-
Prior Year	85	67	64	77	62	40	50	59	59	59	74	101	136
Percent Change from Prior Year	60%	143%	155%	97%	89%	118%	68%	86%	97%	63%	54%	6%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$55.2M	\$66.2M	\$65.3M	\$52.3M	\$40M	\$32.1M	\$37.7M	\$47M	\$42.7M	\$34.7M	\$36.8M	\$37.5M	-
Prior Year	\$24.1M	\$22.4M	\$20.4M	\$21.5M	\$19.9M	\$14.9M	\$18.8M	\$17.7M	\$17.6M	\$15.7M	\$22.1M	\$33.5M	\$55.2M
Percent Change from Prior Year	130%	196%	220%	144%	101%	115%	100%	165%	142%	121%	67%	12%	-100%

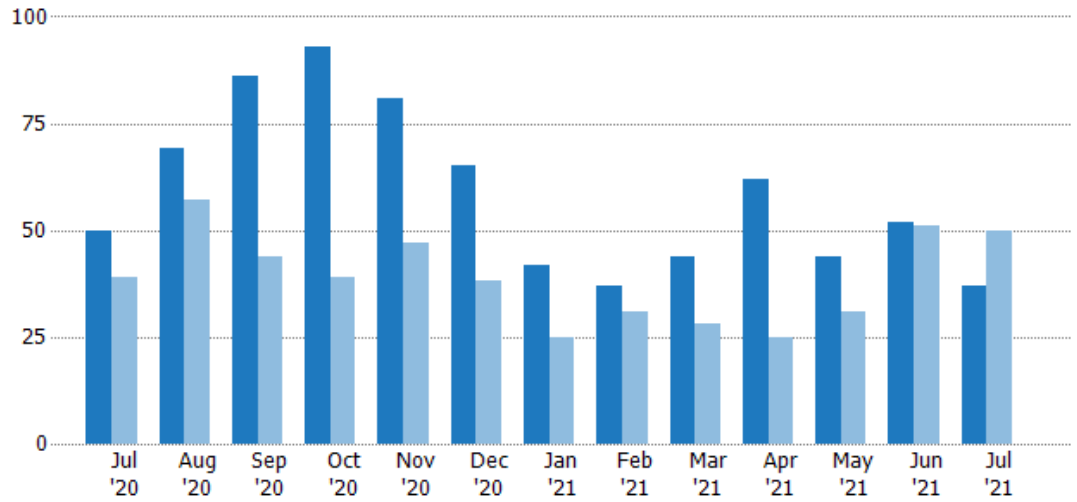
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jul '21	37	-26%
Jul '20	50	28.2%
Jul '19	39	10.3%



Current Year	50	69	86	93	81	65	42	37	44	62	44	52	37
Prior Year	39	57	44	39	47	38	25	31	28	25	31	51	50
Percent Change from Prior Year	28%	21%	95%	138%	72%	71%	68%	19%	57%	148%	42%	2%	-26%

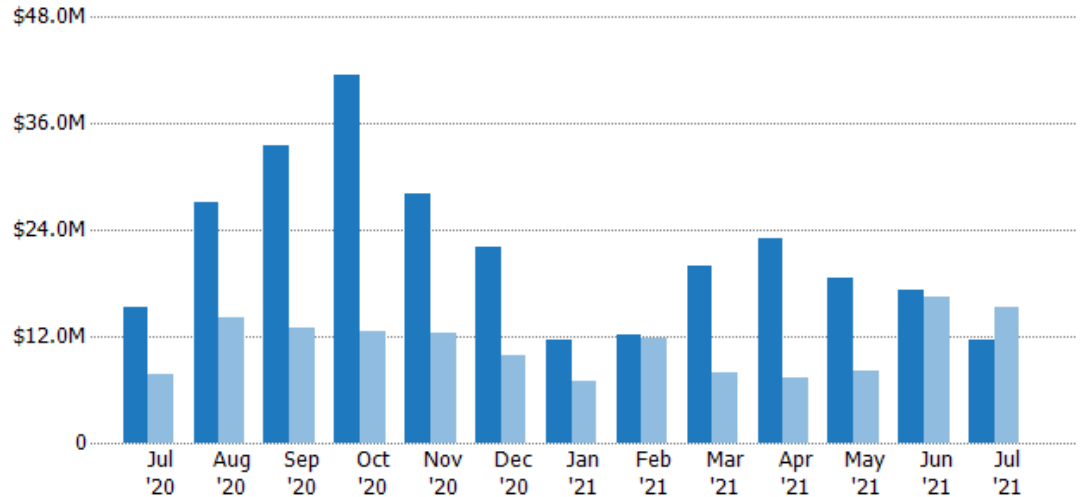
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jul '21	\$11.6M	-24.4%
Jul '20	\$15.4M	99%
Jul '19	\$7.72M	38%



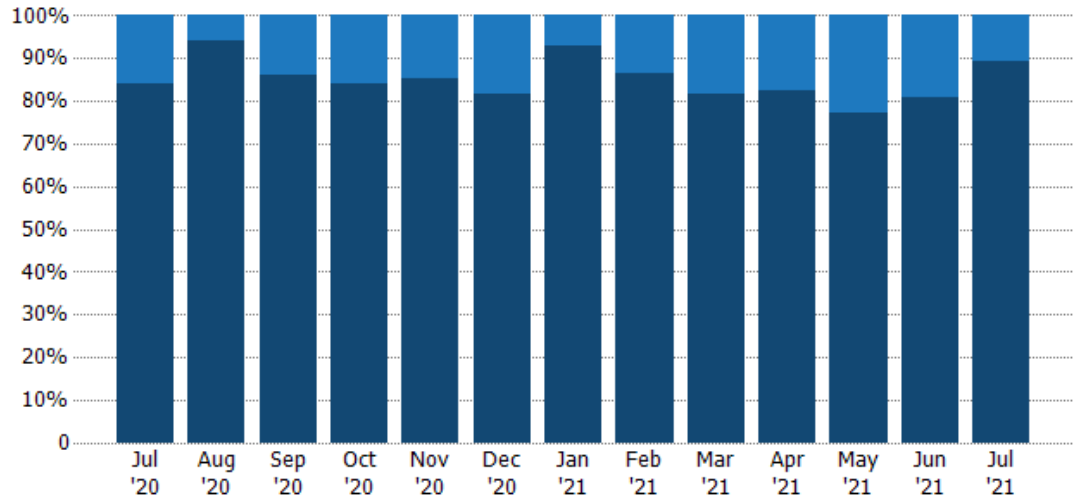
Current Year	\$15.4M	\$27.1M	\$33.5M	\$41.5M	\$28.2M	\$22M	\$11.5M	\$12.1M	\$19.9M	\$23.1M	\$18.7M	\$17.3M	\$11.6M
Prior Year	\$7.72M	\$14.1M	\$12.9M	\$12.5M	\$12.4M	\$9.83M	\$7.04M	\$11.7M	\$7.9M	\$7.28M	\$8.17M	\$16.5M	\$15.4M
Percent Change from Prior Year	99%	91%	159%	232%	126%	124%	64%	3%	152%	217%	129%	5%	-24%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse	16%	6%	14%	16%	15%	18%	7%	14%	18%	18%	23%	19%	11%
Single Family Residence	84%	94%	86%	84%	85%	82%	93%	86%	82%	82%	77%	81%	89%

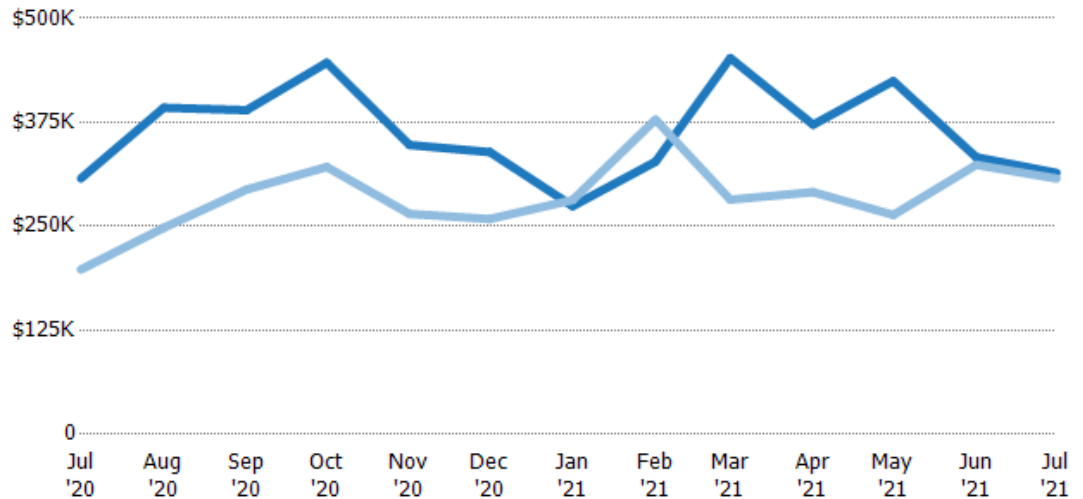
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$314K	2.2%
Jul '20	\$307K	55.2%
Jul '19	\$198K	25.1%



Current Year	\$307K	\$392K	\$390K	\$447K	\$348K	\$339K	\$274K	\$328K	\$452K	\$372K	\$425K	\$333K	\$314K
Prior Year	\$198K	\$248K	\$294K	\$321K	\$265K	\$259K	\$282K	\$378K	\$282K	\$291K	\$264K	\$324K	\$307K
Percent Change from Prior Year	55%	58%	32%	39%	31%	31%	-3%	-13%	60%	28%	61%	3%	2%

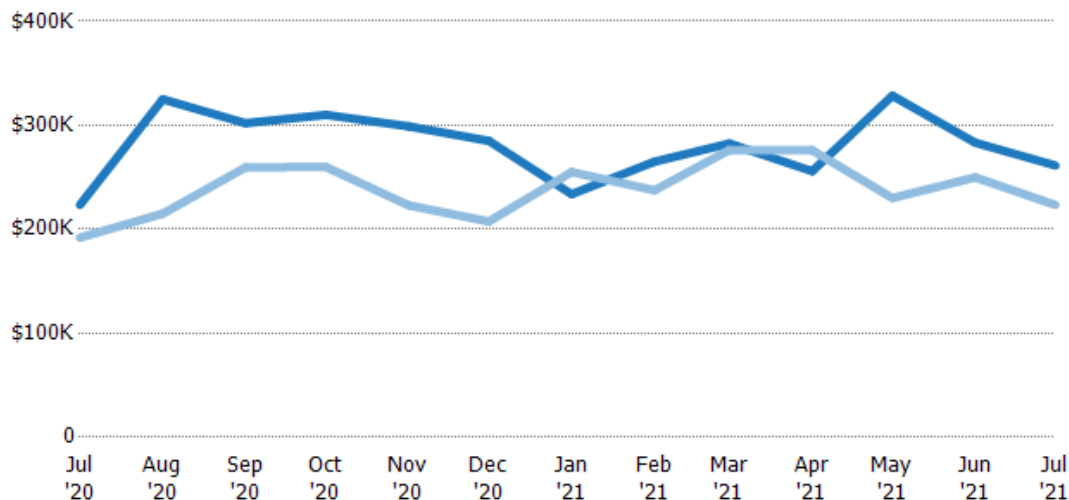
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jul '21	\$261K	17%
Jul '20	\$223K	16.3%
Jul '19	\$192K	13%



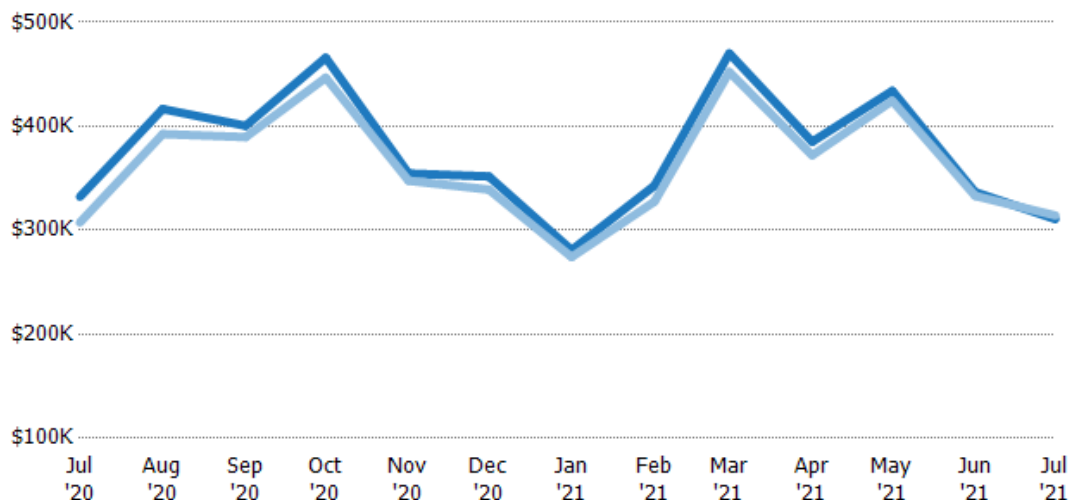
Current Year	\$223K	\$325K	\$302K	\$310K	\$299K	\$285K	\$234K	\$265K	\$283K	\$256K	\$329K	\$283K	\$261K
Prior Year	\$192K	\$215K	\$260K	\$260K	\$223K	\$208K	\$255K	\$238K	\$276K	\$276K	\$230K	\$250K	\$223K
Percent Change from Prior Year	16%	51%	16%	19%	34%	37%	-8%	12%	2%	-7%	43%	13%	17%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family



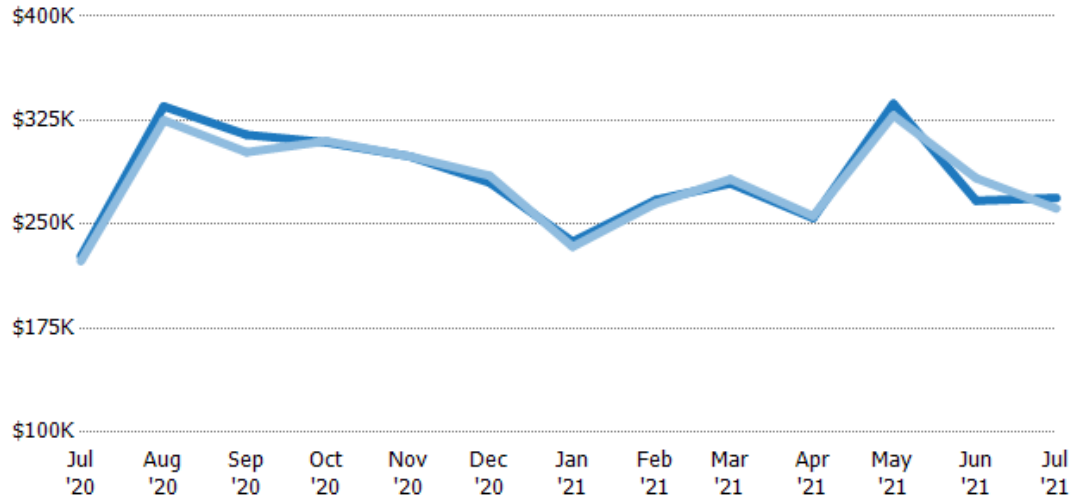
Avg List Price	\$332K	\$417K	\$400K	\$466K	\$355K	\$352K	\$281K	\$343K	\$470K	\$385K	\$434K	\$337K	\$311K
Avg Sales Price	\$307K	\$392K	\$390K	\$447K	\$348K	\$339K	\$274K	\$328K	\$452K	\$372K	\$425K	\$333K	\$314K
Avg Sales Price as a % of Avg List Price	93%	94%	97%	96%	98%	96%	98%	96%	96%	97%	98%	99%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

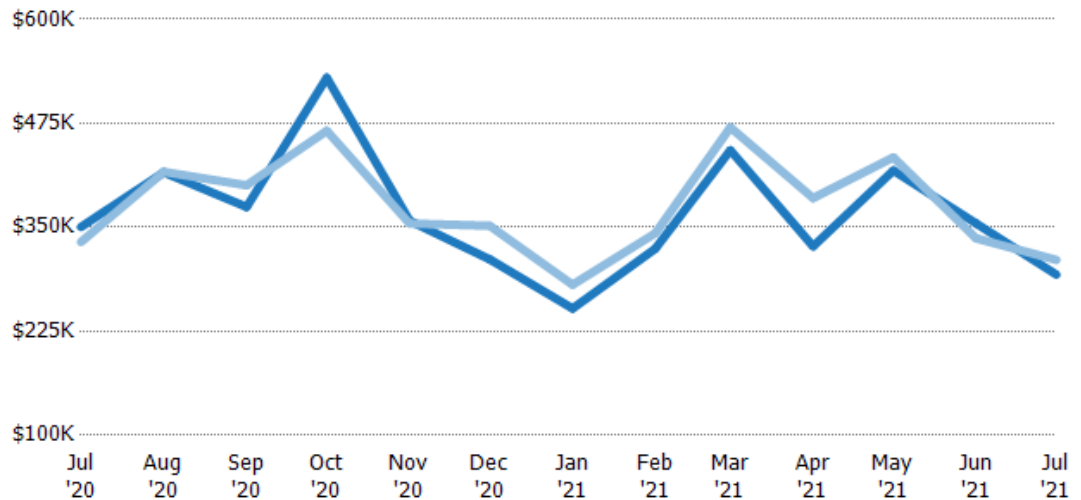


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
County: Bennington County,
Vermont
Property Type:
Condo/Townhouse/Apt., Single
Family

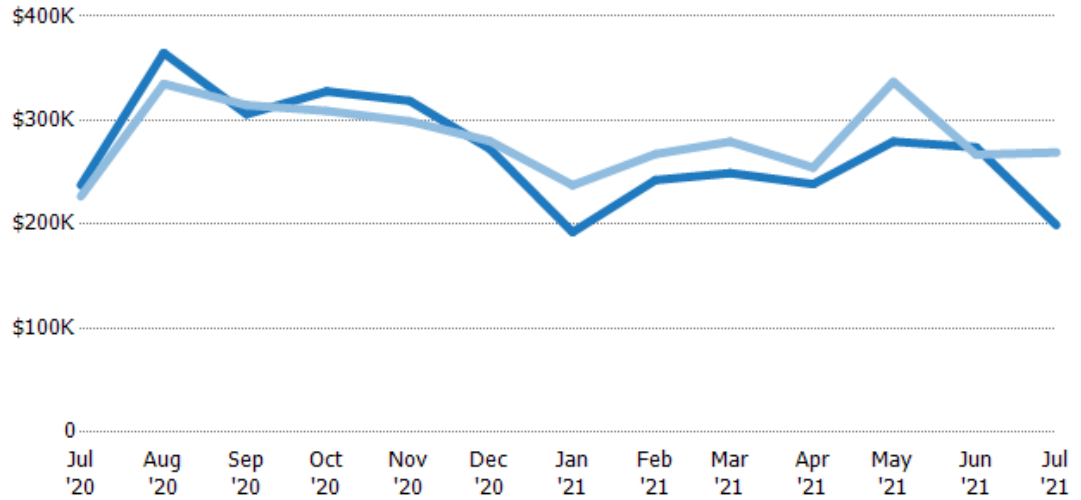


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
County: Bennington County, Vermont
Property Type: Condo/Townhouse/Apt., Single Family



Median Est Value	\$237K	\$365K	\$306K	\$328K	\$319K	\$273K	\$192K	\$243K	\$249K	\$239K	\$280K	\$274K	\$199K
Median Sales Price	\$227K	\$335K	\$315K	\$309K	\$299K	\$280K	\$238K	\$268K	\$279K	\$255K	\$337K	\$267K	\$269K
Med Sales Price as a % of Med Est Value	96%	92%	103%	94%	94%	103%	123%	110%	112%	107%	121%	97%	135%