

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
ing Activity Charts Metrics						
New Listing Count	21	15	+40%	115	92	+25%
New Listing Volume	\$4,868,200	\$3,489,400	+39.5%	\$27,746,950	\$18,045,950	+53.8%
Active Listing Count	2	66	-97%	NA	N/A	
Active Listing Volume	\$298,900	\$15,001,550	-98%	NA	N/A	
Average Listing Price	\$149,450	\$227,296	-34.2%	\$253,756	\$215,063	+18%
Median Listing Price	\$149,450	\$169,500	-11.8%	\$181,505	\$159,825	+13.6%
Median Daysin RPR	343	138.5	+147.7%	129.97	181.19	-28.3%
Months of Inventory	0.1	4.1	-97.1%	2.8	7.1	-60.5%
Absorption Rate	850%	24.24%	+825.8%	35.71%	14.12%	+21.6%
es Activity Charts Metrics						
New Pending Sales Count	18	27	-33.3%	126	110	+14.5%
New Pending Sales Volume	\$4,111,800	\$5,032,700	-18.3%	\$29,893,550	\$19,828,051	+50.8%
Pending Sales Count	_	28	-	NA	N/A	
Pending Sales Volume	_	\$5,877,500	-	NA	N/A	
Closed Sales Count	10	14	-28.6%	92	70	+31.4%
Closed Sales Volume	\$1,984,900	\$2,593,700	-23.5%	\$22,710,899	\$12,126,884	+87.3%
Average Sales Price	\$198,490	\$185,264	+7.1%	\$246,858	\$173,241	+42.5%
Median Sales Price	\$178,750	\$164,950	+8.4%	\$196,496	\$154,909	+26.8%

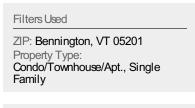


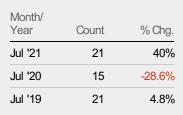


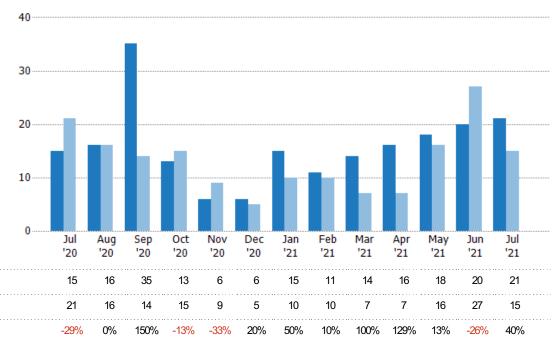


#### **New Listings**

The number of new residential listings that were added each month.







#### New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

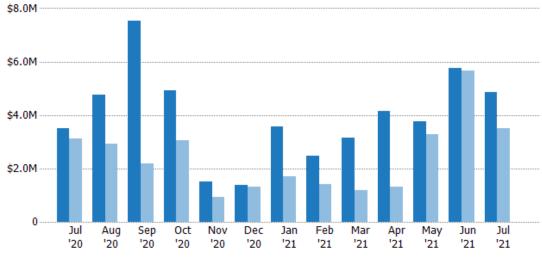
The sum of the listing price of residential listings that were added each month.

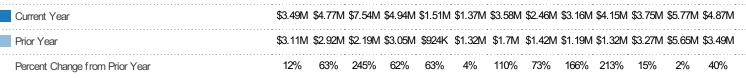
Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$4.87M	39.5%
Jul '20	\$3.49M	12.1%
Jul '19	\$3.11M	18.3%



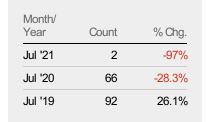




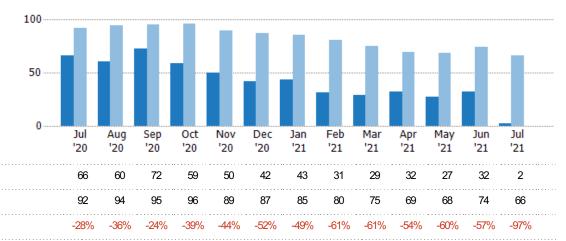
#### **Active Listings**

The number of active residential listings at the end of each month.









#### **Active Listing Volume**

Percent Change from Prior Year

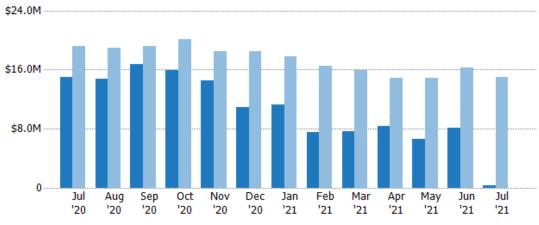
Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$299K	-98%
Jul '20	\$15M	-21.9%
Jul '19	\$19.2M	23.7%









#### **Average Listing Price**

The average listing price of active residential listings at the end of each month.



Month/ Year	Price	% Chg.
Jul '21	\$149K	-34.2%
Jul '20	\$227K	8.8%
Jul '19	\$209K	-1.9%



### **Median Listing Price**

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$149K	-11.8%
Jul '20	\$170K	6.9%
Jul '19	\$159K	7.2%

Percent Change from Prior Year

													_
\$15	50K												
\$10	00K												
\$!	50K												
\$!	0												
\$!			Sep	0ct	Nov	Dec		Feb	Mar '21	Apr '21	May '21	Jun '21	Jul '21
\$!	0 Jul '20	Aug	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	'21	'21	'21	'21	'21
\$5	0 Jul '20 \$170K	Aug '20	Sep '20 \$155K	Oct '20 \$167K	Nov '20 \$181K	Dec '20 \$181K	Jan '21 \$180K	Feb '21 \$180K	'21 \$195K	'21 \$174K	'21 \$175K	'21 \$188K	<b>'21</b> \$149K



Current Year
Prior Year





Avg Est Value

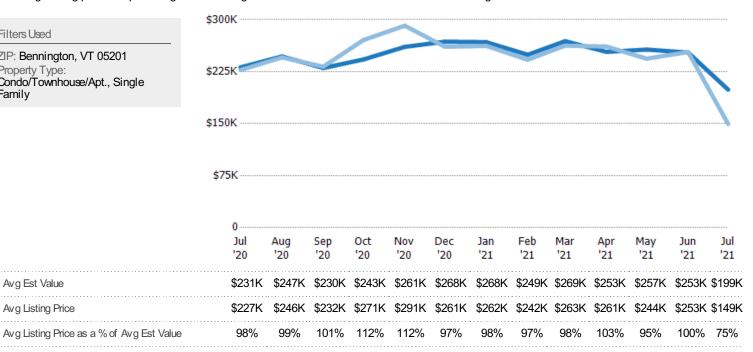
Avg Listing Price

### Market Data Report

#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

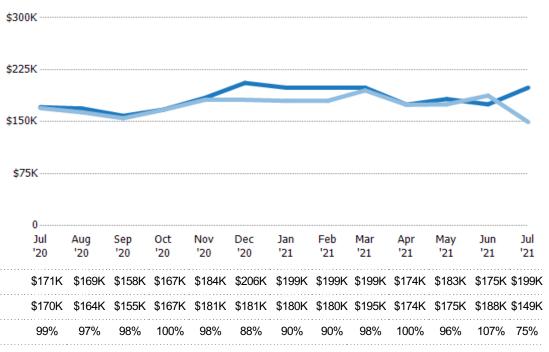




#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family





Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

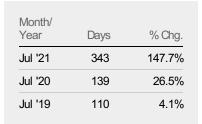




#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.







#### Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Jul '21	0	-97.1%
Jul '20	4.13	-23.8%
Jul '19	5.41	206.2%

Percent Change from Prior Year

20												
15												
				^								
10												
5									<u> </u>			
0												
-												
Jul '20			0ct	Nov '20	Dec '20		Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
		Sep	Oct '20	Nov	Dec	Jan	Feb '21					
 '20	'20	Sep '20	Oct '20 4.92 8.73	Nov '20 2.94 12.7	Dec '20	Jan '21 2.69	Feb '21	'21	'21 4	'21	'21	'21
 '20 4.13	'20 4.29 6.71	Sep '20 4.24 5.94	Oct '20 4.92 8.73	Nov '20 2.94 12.7	Dec '20 2.1 6.69	Jan '21 2.69	Feb '21 2.21	'21 2.64 10.7	'21 4 7.67	'21 1.35 9.71	'21 2.67 8.22	'21 0



Current Year
Prior Year





Current Year

Prior Year

Change from Prior Year

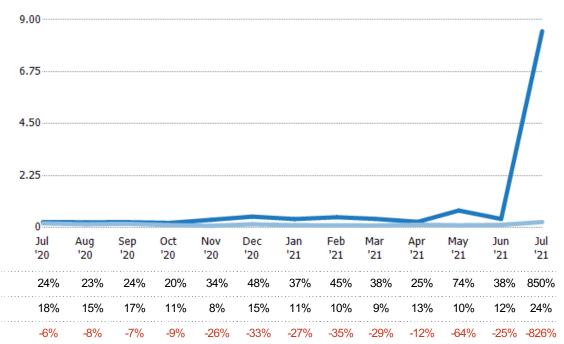
# Market Data Report

#### **Absorption Rate**

The percentage of inventory sold per month.



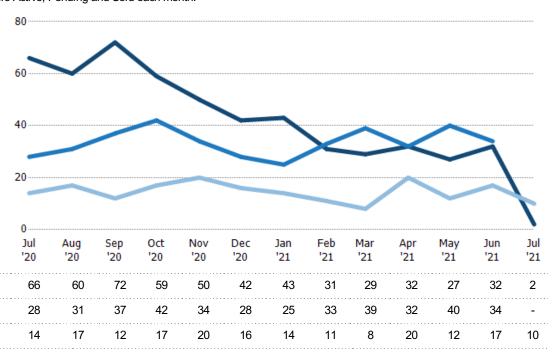
Month/ Year	Rate	Chg.
Jul '21	850%	-825.8%
Jul '20	24%	-5.8%
Jul '19	18%	-67.4%



### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single Family



Active

Sold

Pending



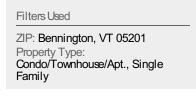
Current Year

Prior Year

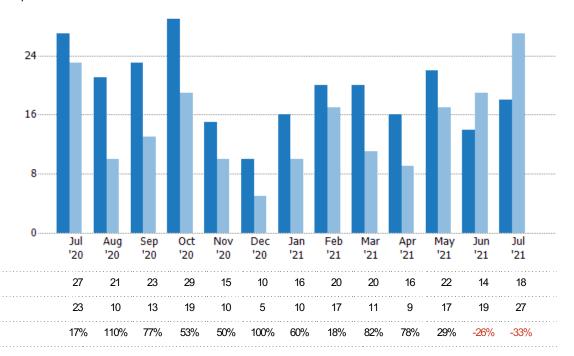
### Market Data Report

#### **New Pending Sales**

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	0/ Cha
Jul '21	18	% Chg. -33.3%
Jul '20	27	17.4%
Jul '19	23	-52.2%



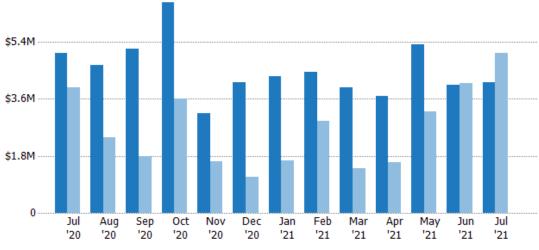
### New Pending Sales Volume

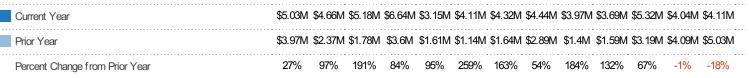
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$4.11M	-18.3%
Jul '20	\$5.03M	26.7%
Jul '19	\$3.97M	-46.5%

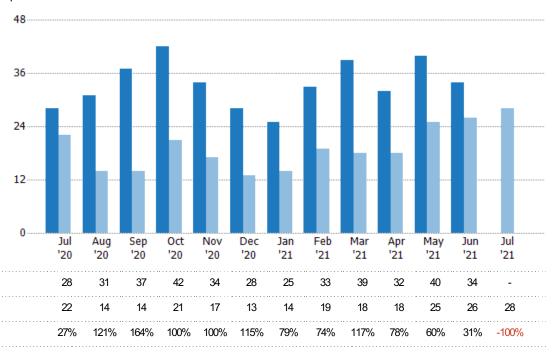




#### **Pending Sales**

The number of residential properties with accepted offers that were available at the end each month.





#### Pending Sales Volume

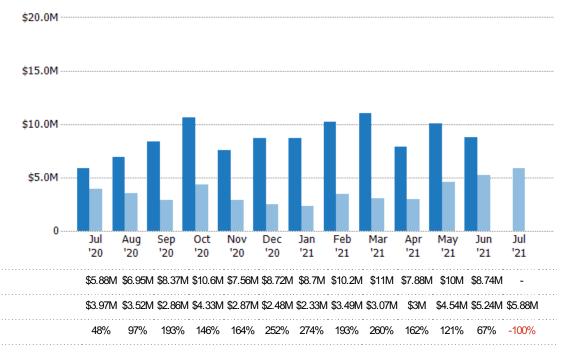
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.







Current Year

Percent Change from Prior Year

Prior Year



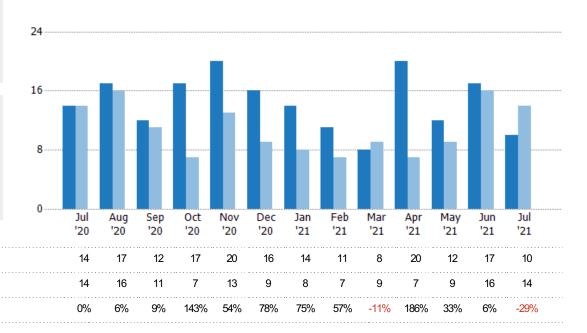


#### **Closed Sales**

The total number of residential properties sold each month.



Month/ Year	Count	% Chg.
Jul '21	10	-28.6%
Jul '20	14	0%
Jul '19	14	-7.1%



#### **Closed Sales Volume**

Percent Change from Prior Year

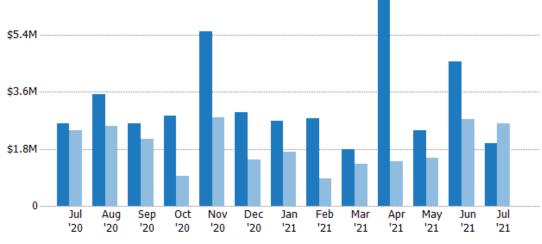
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$1.98M	-23.5%
Jul '20	\$2.59M	9.1%
Jul '19	\$2.38M	-1.2%



 Current Year
 \$2.59M \$3.52M \$2.62M \$2.84M \$5.51M \$2.95M \$2.69M \$2.77M \$1.8M \$6.53M \$2.4M \$4.54M \$1.98M

 Prior Year
 \$2.38M \$2.52M \$2.11M \$944K \$2.8M \$1.47M \$1.7M \$865K \$1.31M \$1.42M \$1.5M \$2.73M \$2.59M

 Percent Change from Prior Year
 9% 40% 24% 201% 97% 101% 58% 220% 37% 360% 59% 67% -23%

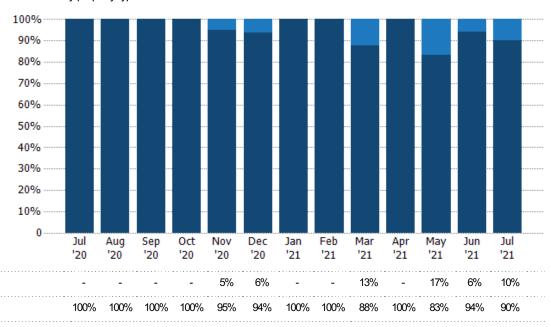




#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family



### **Average Sales Price**

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Price	% Chg.
\$198K	7.1%
\$185K	9.1%
\$170K	6.4%
	\$198K \$185K

Percent Change from Prior Year



Current Year

Prior Year



#### **Median Sales Price**

The median sales price of the residential properties sold each month.



Month/ Year	Price	% Chg.
Jul '21	\$179K	8.4%
Jul '20	\$165K	-2.1%
Jul '19	\$168K	-2%



Current Year	\$165K	\$173K	\$166K	\$165K	\$245K	\$154K	\$148K	\$222K	\$155K	\$193K	\$188K	\$260K	\$179K
Prior Year	\$168K	\$157K	\$168K	\$119K	\$155K	\$163K	\$184K	\$118K	\$125K	\$180K	\$140K	\$162K	\$165K
Percent Change from Prior Year	-2%	10%	-1%	39%	58%	-5%	-19%	89%	24%	8%	34%	60%	8%

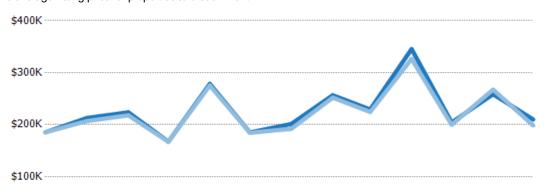
### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family



	0												
	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
Avg List Price	\$185K	\$213K	\$224K	\$167K	\$278K	\$185K	\$201K	\$257K	\$229K	\$345K	\$204K	\$259K	\$210K
Avg Sales Price	\$185K	\$207K	\$218K	\$167K	\$275K	\$184K	\$192K	\$252K	\$224K	\$326K	\$200K	\$267K	\$198K
Avg Sales Price as a % of Avg List Price	100%	97%	97%	100%	99%	100%	95%	98%	98%	95%	98%	103%	95%



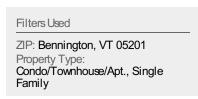
Median List Price

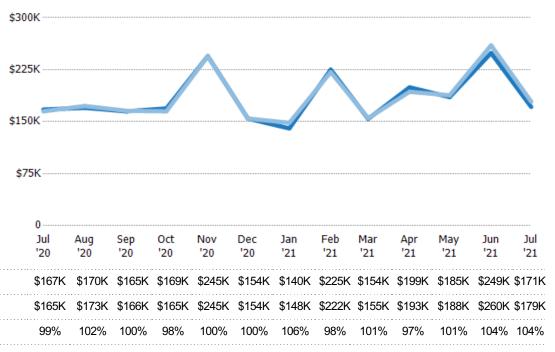
Median Sales Price

### Market Data Report

#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



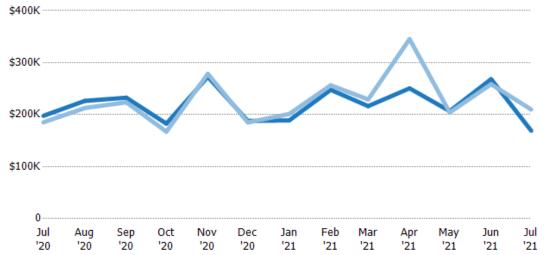


#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single Family

Med Sales Price as a % of Med List Price



	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21	Jul '21
 Avg Est Value	\$198K	\$226K	\$233K	\$183K	\$273K	\$188K	\$189K	\$248K	\$216K	\$251K	\$207K	\$268K	\$169K
Avg Sales Price	\$185K	\$213K	\$224K	\$167K	\$278K	\$185K	\$201K	\$257K	\$229K	\$345K	\$204K	\$259K	\$210K
 Avg Sales Price as a % of Avg Est Value	94%	94%	96%	92%	102%	99%	106%	104%	106%	138%	99%	96%	124%





Median Est Value

Median Sales Price

# Market Data Report

#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family

