

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2021	Jul 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	22	16	+37.5%	160	107	+49.5%
New Listing Volume	\$5,280,299	\$4,082,150	+29.4%	\$42,125,198	\$23,899,100	+76.3%
Active Listing Count	—	35	—	N/A	N/A	
Active Listing Volume	—	\$9,965,700	—	N/A	N/A	
Average Listing Price	—	\$284,734	—	\$294,543	\$239,210	+23.1%
Median Listing Price	—	\$243,000	—	\$262,105	\$219,425	+19.5%
Median Days in RPR	—	99	—	36.96	110.47	-66.5%
Months of Inventory	—	1.5	-100%	1.6	4	-59.6%
Absorption Rate	—	68.57%	—	61.9%	25%	+36.9%
Sales Activity Charts Metrics						
New Pending Sales Count	19	21	-9.5%	161	135	+19.3%
New Pending Sales Volume	\$5,288,300	\$4,996,450	+5.8%	\$41,205,700	\$29,011,250	+42%
Pending Sales Count	—	37	—	N/A	N/A	
Pending Sales Volume	—	\$7,967,950	—	N/A	N/A	
Closed Sales Count	21	27	-22.2%	112	104	+7.7%
Closed Sales Volume	\$5,098,300	\$6,099,800	-16.4%	\$28,166,700	\$21,009,329	+34.1%
Average Sales Price	\$242,776	\$225,919	+7.5%	\$251,488	\$202,013	+24.5%
Median Sales Price	\$255,000	\$215,000	+18.6%	\$238,413	\$194,077	+22.8%

New Listings

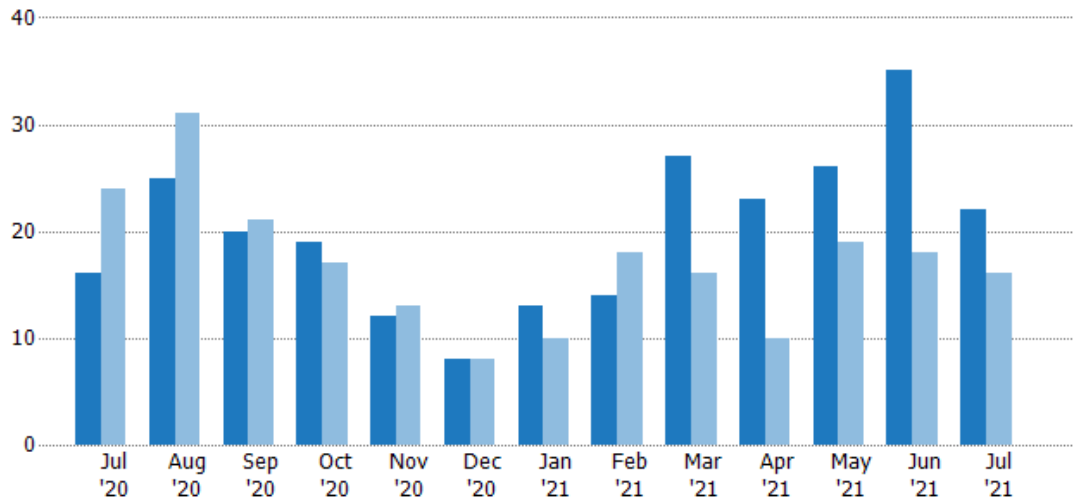
The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	22	37.5%
Jul '20	16	-33.3%
Jul '19	24	37.5%



Current Year	16	25	20	19	12	8	13	14	27	23	26	35	22
Prior Year	24	31	21	17	13	8	10	18	16	10	19	18	16
Percent Change from Prior Year	-33%	-19%	-5%	12%	-8%	0%	30%	-22%	69%	130%	37%	94%	38%

New Listing Volume

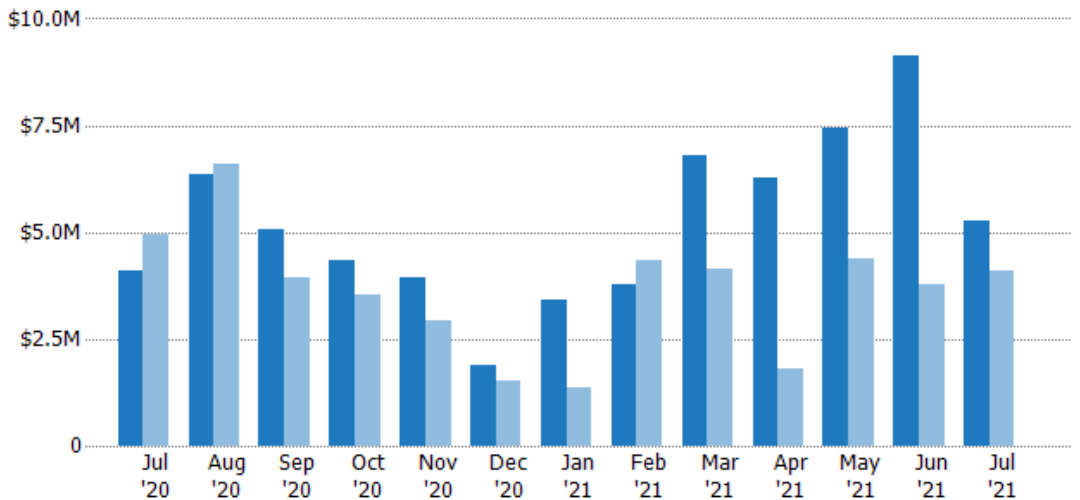
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$5.28M	29.4%
Jul '20	\$4.08M	-17.5%
Jul '19	\$4.95M	33.2%



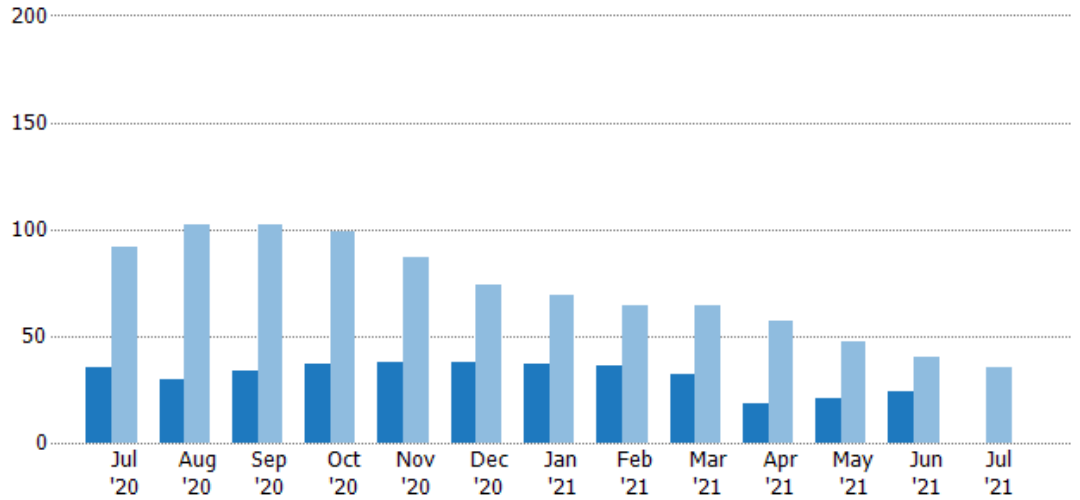
Current Year	\$4.08M	\$6.36M	\$5.08M	\$4.33M	\$3.93M	\$1.87M	\$3.43M	\$3.76M	\$6.81M	\$6.28M	\$7.45M	\$9.12M	\$5.28M
Prior Year	\$4.95M	\$6.59M	\$3.95M	\$3.52M	\$2.92M	\$1.54M	\$1.38M	\$4.34M	\$4.14M	\$1.8M	\$4.37M	\$3.79M	\$4.08M
Percent Change from Prior Year	-18%	-3%	28%	23%	35%	22%	149%	-13%	65%	248%	71%	141%	29%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



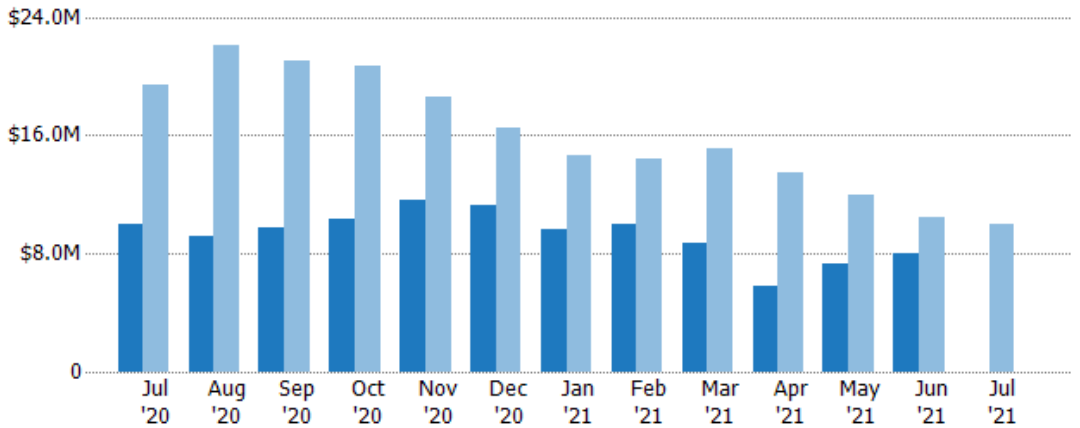
Current Year	35	30	34	37	38	38	37	36	32	18	21	24	-
Prior Year	92	102	102	99	87	74	69	64	64	57	47	40	35
Percent Change from Prior Year	-62%	-71%	-67%	-63%	-56%	-49%	-46%	-44%	-50%	-68%	-55%	-40%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



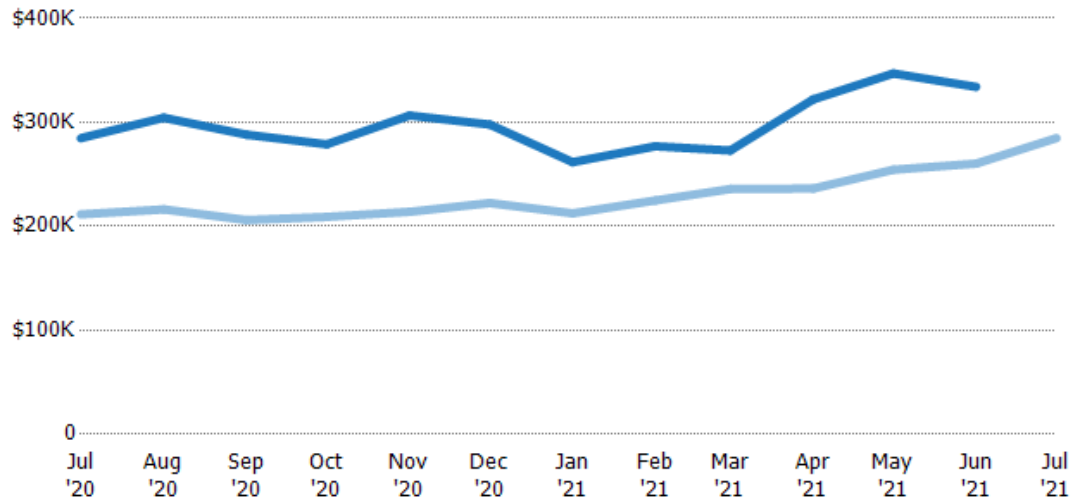
Current Year	\$9.97M	\$9.13M	\$9.79M	\$10.3M	\$11.6M	\$11.3M	\$9.68M	\$9.97M	\$8.73M	\$5.8M	\$7.29M	\$8.02M	-
Prior Year	\$19.5M	\$22.1M	\$21M	\$20.7M	\$18.6M	\$16.5M	\$14.7M	\$14.4M	\$15.1M	\$13.5M	\$12M	\$10.4M	\$9.97M
Percent Change from Prior Year	-49%	-59%	-53%	-50%	-37%	-31%	-34%	-31%	-42%	-57%	-39%	-23%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



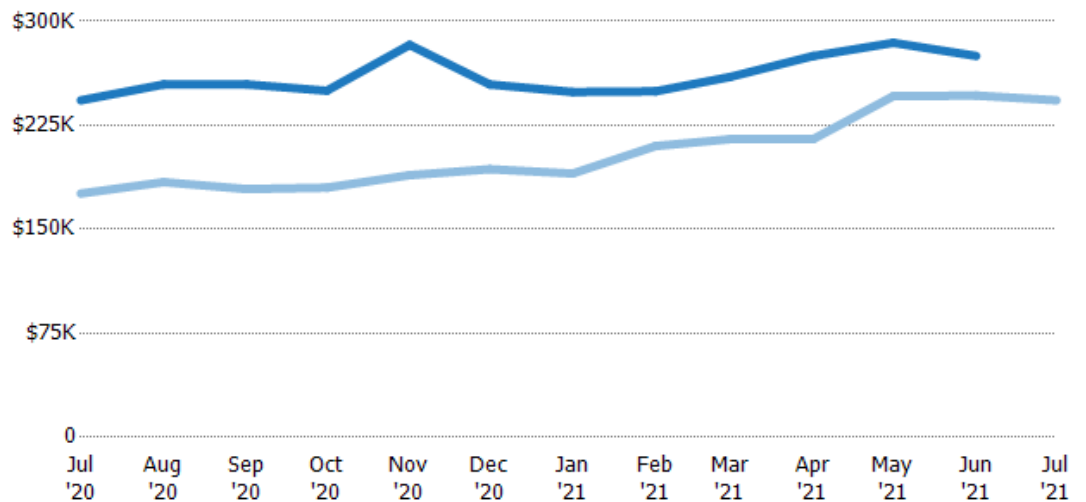
Current Year	\$285K	\$304K	\$288K	\$279K	\$307K	\$298K	\$262K	\$277K	\$273K	\$322K	\$347K	\$334K	-
Prior Year	\$211K	\$216K	\$206K	\$209K	\$214K	\$222K	\$212K	\$225K	\$236K	\$236K	\$254K	\$260K	\$285K
Percent Change from Prior Year	35%	41%	40%	33%	43%	34%	23%	23%	16%	36%	36%	28%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



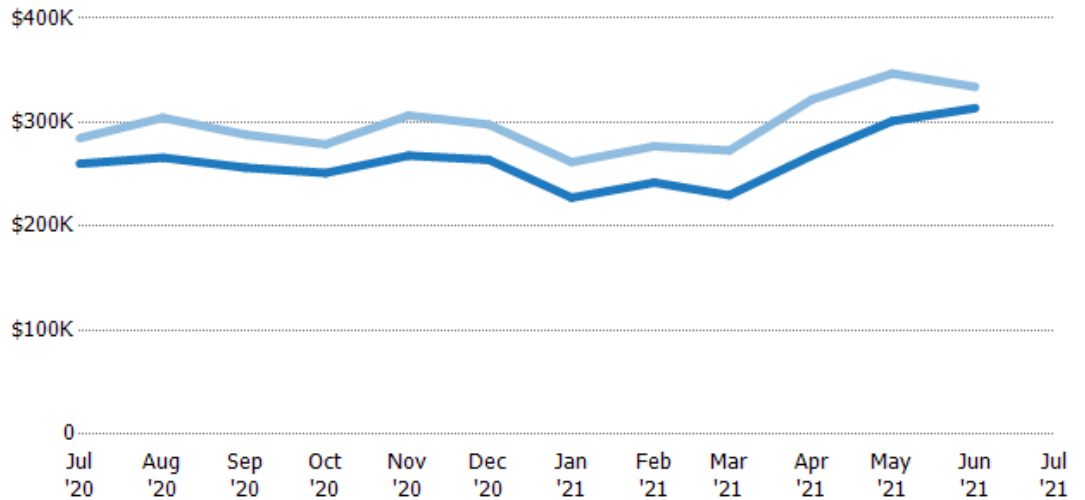
Current Year	\$243K	\$254K	\$255K	\$250K	\$283K	\$254K	\$249K	\$249K	\$260K	\$275K	\$285K	\$275K	-
Prior Year	\$176K	\$184K	\$179K	\$180K	\$189K	\$193K	\$190K	\$210K	\$215K	\$215K	\$246K	\$246K	\$243K
Percent Change from Prior Year	38%	38%	42%	39%	50%	32%	31%	19%	21%	28%	16%	12%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



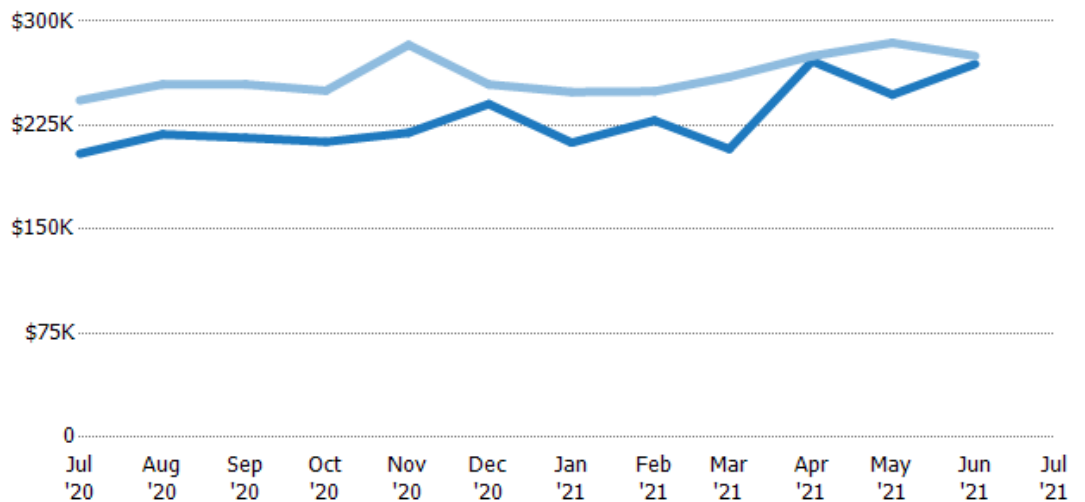
Avg Est Value	\$260K	\$266K	\$256K	\$251K	\$268K	\$264K	\$228K	\$242K	\$230K	\$268K	\$301K	\$314K	-
Avg Listing Price	\$285K	\$304K	\$288K	\$279K	\$307K	\$298K	\$262K	\$277K	\$273K	\$322K	\$347K	\$334K	-
Avg Listing Price as a % of Avg Est Value	109%	114%	112%	111%	114%	113%	115%	114%	119%	120%	115%	107%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



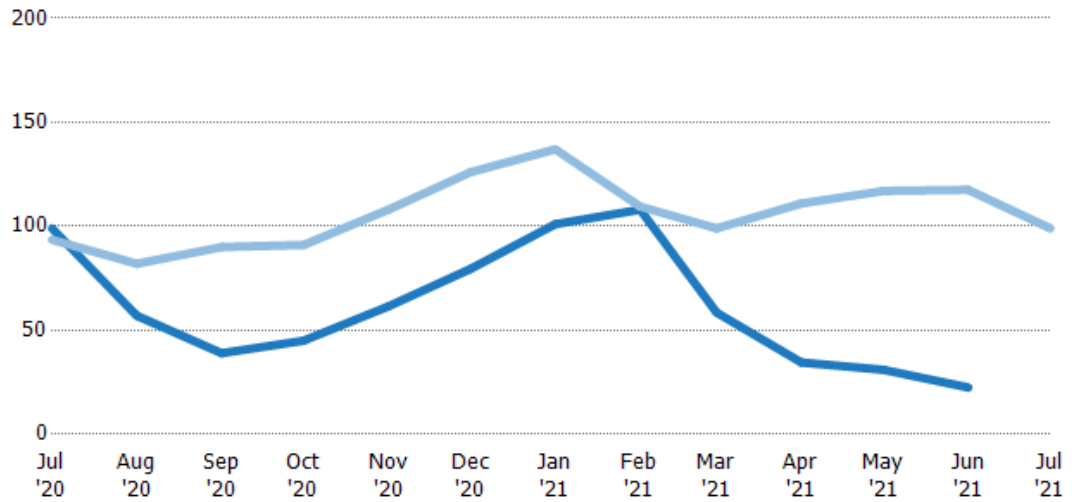
Median Est Value	\$205K	\$218K	\$216K	\$213K	\$220K	\$240K	\$212K	\$228K	\$208K	\$271K	\$247K	\$269K	-
Median Listing Price	\$243K	\$254K	\$255K	\$250K	\$283K	\$254K	\$249K	\$249K	\$260K	\$275K	\$285K	\$275K	-
Med Listing Price as a % of Med Est Value	119%	116%	118%	117%	129%	106%	117%	109%	125%	101%	115%	102%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



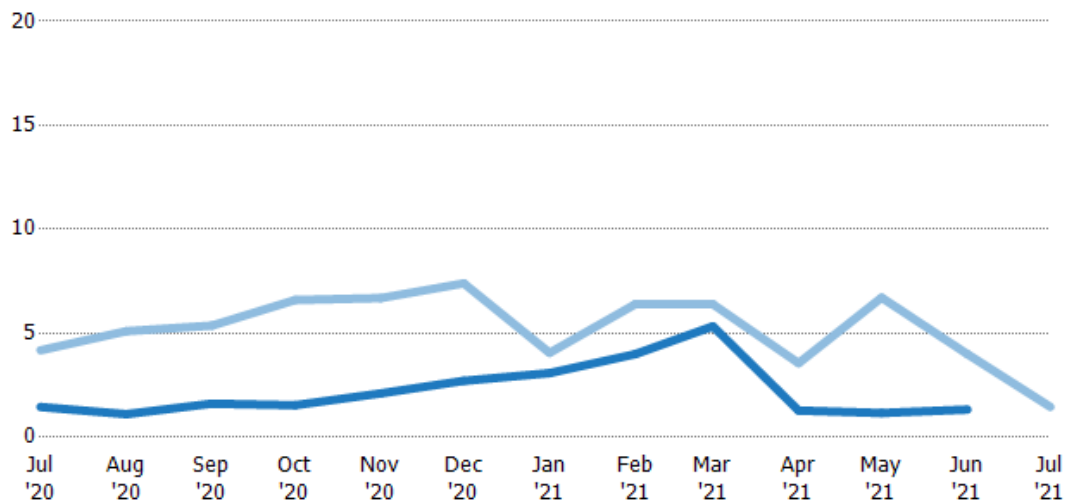
Current Year	99	57	39	45	61.5	79.5	101	108	58.5	34.5	31	22.5	-
Prior Year	93.5	82	90	91	108	126	137	110	99	111	117	118	99
Percent Change from Prior Year	6%	-30%	-57%	-51%	-43%	-37%	-26%	-1%	-41%	-69%	-74%	-81%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



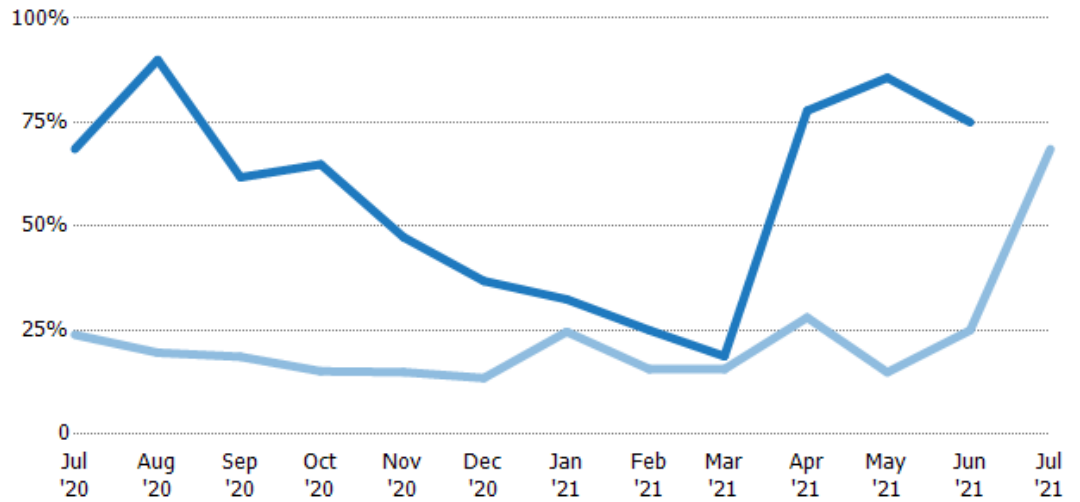
Current Year	1.46	1.11	1.62	1.54	2.11	2.71	3.08	4	5.33	1.29	1.17	1.33	-
Prior Year	4.18	5.1	5.37	6.6	6.69	7.4	4.06	6.4	6.4	3.56	6.71	4	1.46
Percent Change from Prior Year	-65%	-78%	-70%	-77%	-68%	-63%	-24%	-38%	-17%	-64%	-83%	-67%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year

69% 90% 62% 65% 47% 37% 32% 25% 19% 78% 86% 75% -

Prior Year

24% 20% 19% 15% 15% 14% 25% 16% 16% 28% 15% 25% 69%

Change from Prior Year

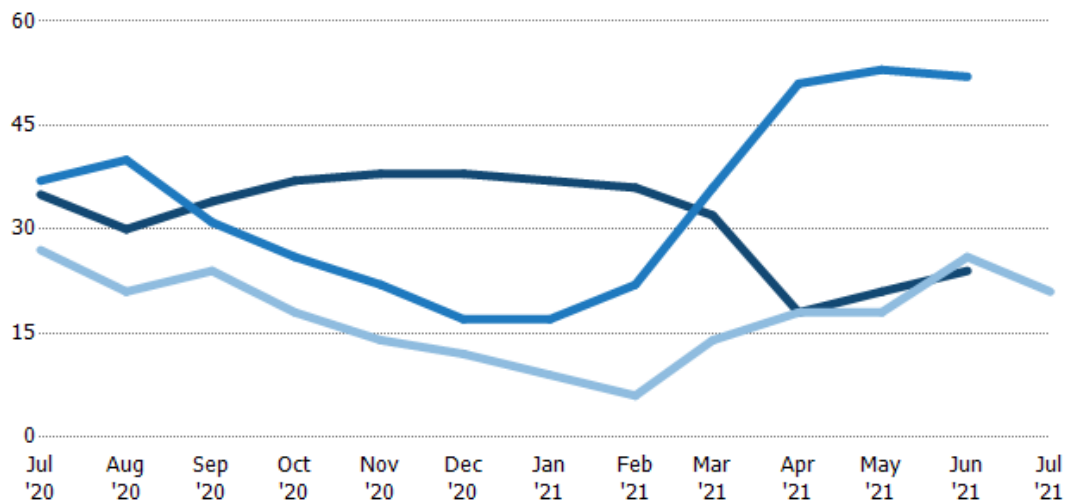
-45% -70% -43% -50% -32% -23% -8% -9% -3% -50% -71% -50% 69%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



Active

35 30 34 37 38 38 37 36 32 18 21 24 -

Pending

37 40 31 26 22 17 17 22 36 51 53 52 -

Sold

27 21 24 18 14 12 9 6 14 18 18 26 21

New Pending Sales

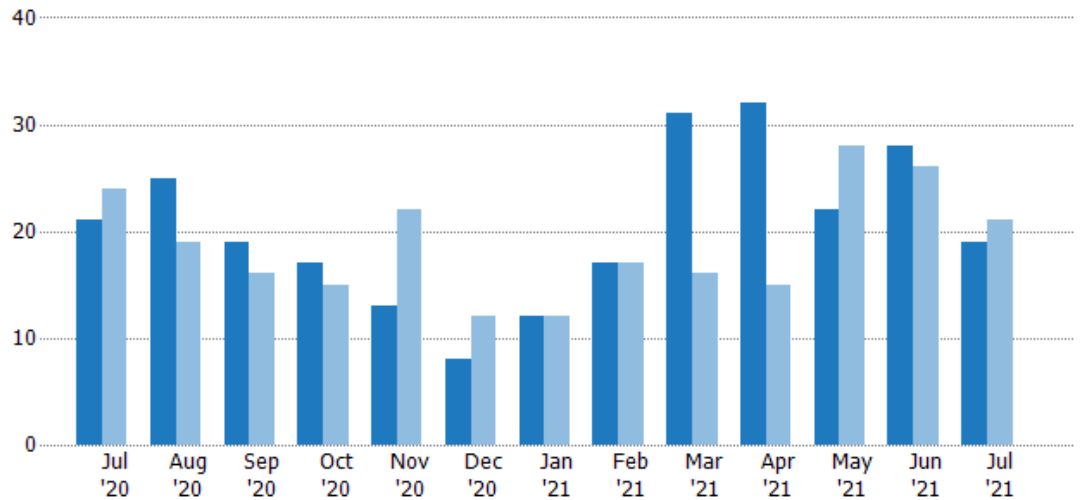
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	19	-9.5%
Jul '20	21	-12.5%
Jul '19	24	-37.5%



Current Year	21	25	19	17	13	8	12	17	31	32	22	28	19
Prior Year	24	19	16	15	22	12	12	17	16	15	28	26	21
Percent Change from Prior Year	-13%	32%	19%	13%	-41%	-33%	0%	0%	94%	113%	-21%	8%	-10%

New Pending Sales Volume

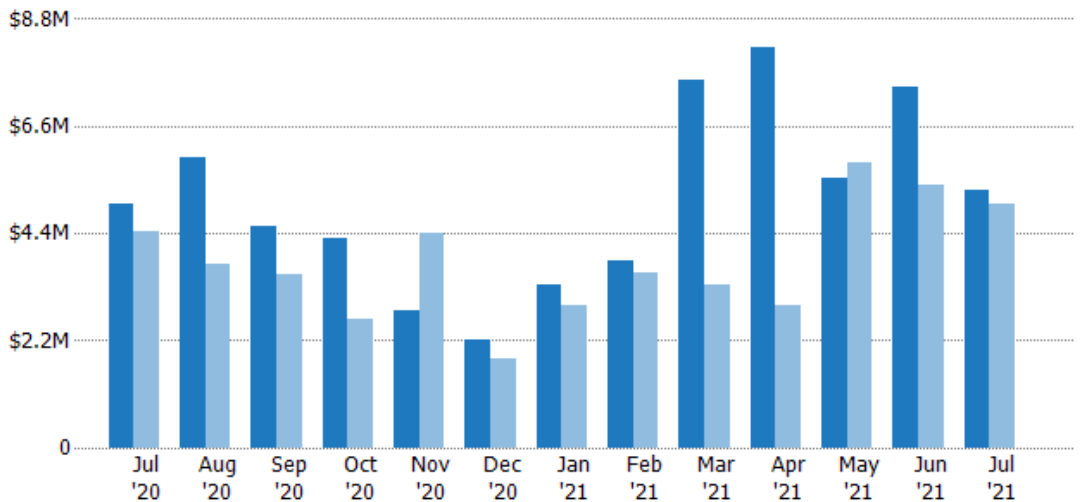
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$5.29M	5.8%
Jul '20	\$5M	12.7%
Jul '19	\$4.43M	-42.4%



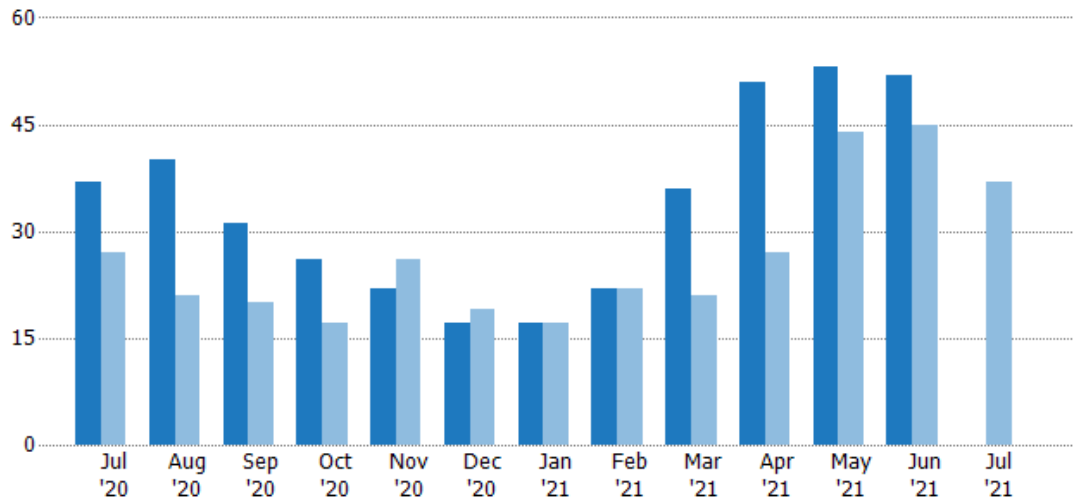
Current Year	\$5M	\$5.96M	\$4.56M	\$4.29M	\$2.82M	\$2.2M	\$3.36M	\$3.84M	\$7.55M	\$8.21M	\$5.55M	\$7.4M	\$5.29M
Prior Year	\$4.43M	\$3.78M	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.6M	\$3.35M	\$2.91M	\$5.86M	\$5.38M	\$5M
Percent Change from Prior Year	13%	58%	28%	61%	-36%	21%	15%	7%	126%	182%	-5%	38%	6%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



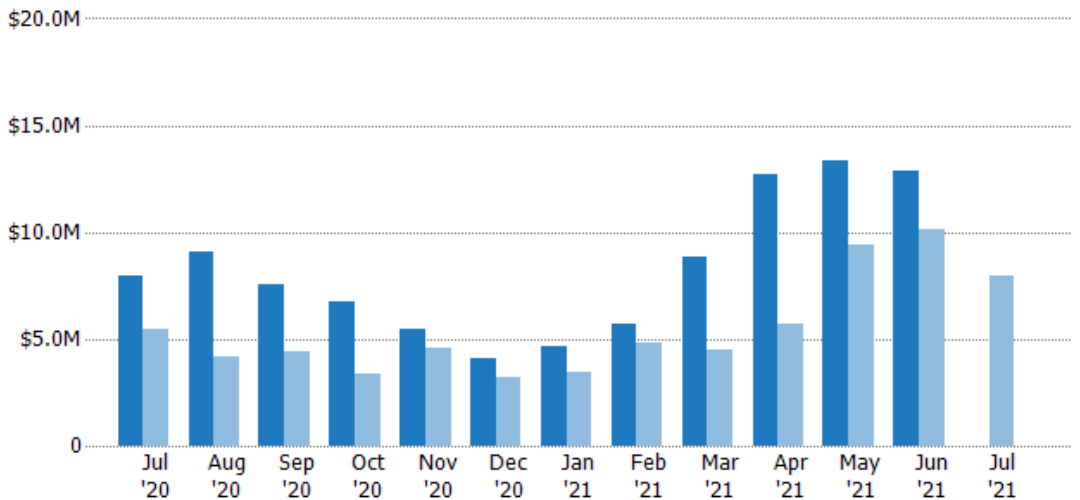
Current Year	37	40	31	26	22	17	17	22	36	51	53	52	-
Prior Year	27	21	20	17	26	19	17	22	21	27	44	45	37
Percent Change from Prior Year	37%	90%	55%	53%	-15%	-11%	0%	0%	71%	89%	20%	16%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



Current Year	\$7.97M	\$9.12M	\$7.58M	\$6.79M	\$5.45M	\$4.1M	\$4.64M	\$5.73M	\$8.87M	\$12.7M	\$13.4M	\$12.9M	-
Prior Year	\$5.47M	\$4.19M	\$4.42M	\$3.39M	\$4.56M	\$3.17M	\$3.44M	\$4.82M	\$4.53M	\$5.71M	\$9.4M	\$10.1M	\$7.97M
Percent Change from Prior Year	46%	117%	72%	100%	19%	30%	35%	19%	96%	122%	42%	28%	-100%

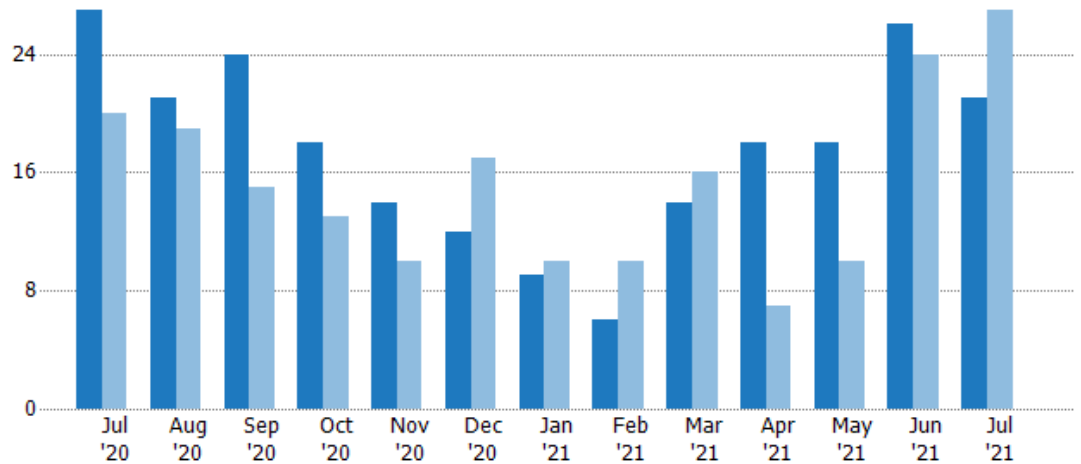
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jul '21	21	-22.2%
Jul '20	27	35%
Jul '19	20	-20%



Current Year	27	21	24	18	14	12	9	6	14	18	18	26	21
Prior Year	20	19	15	13	10	17	10	10	16	7	10	24	27
Percent Change from Prior Year	35%	11%	60%	38%	40%	-29%	-10%	-40%	-13%	157%	80%	8%	-22%

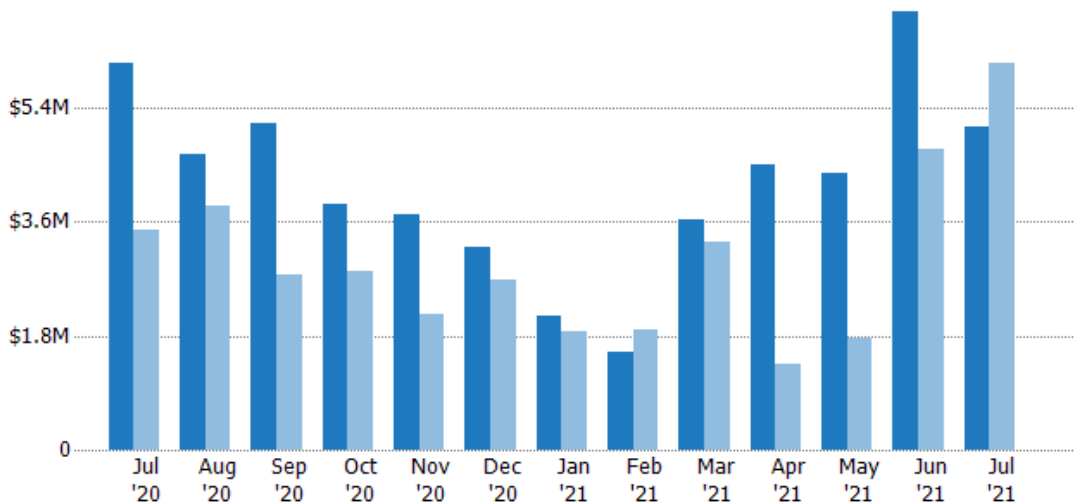
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jul '21	\$5.1M	-16.4%
Jul '20	\$6.1M	76%
Jul '19	\$3.47M	-15%



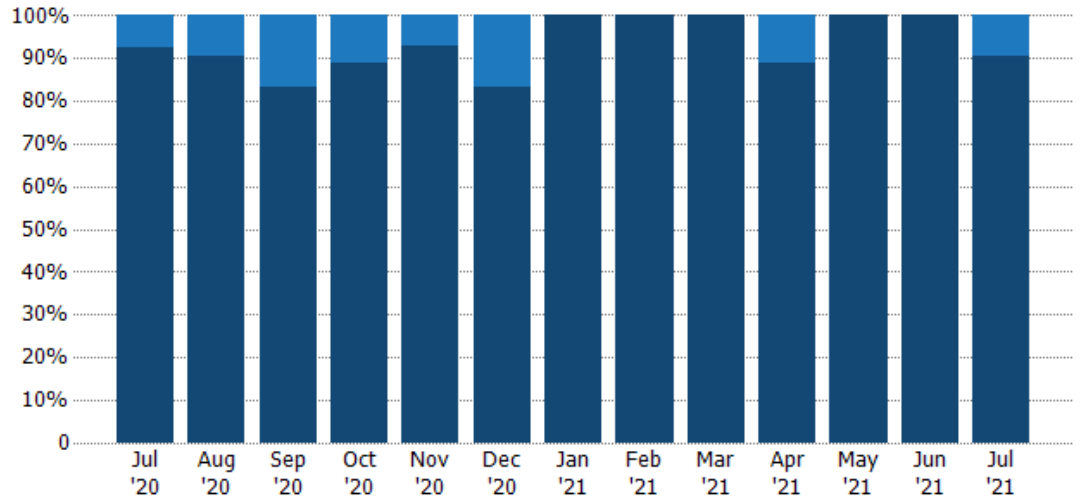
Current Year	\$6.1M	\$4.66M	\$5.16M	\$3.89M	\$3.71M	\$3.21M	\$2.12M	\$1.53M	\$3.63M	\$4.49M	\$4.38M	\$6.92M	\$5.1M
Prior Year	\$3.47M	\$3.85M	\$2.77M	\$2.83M	\$2.14M	\$2.69M	\$1.87M	\$1.88M	\$3.29M	\$1.36M	\$1.77M	\$4.73M	\$6.1M
Percent Change from Prior Year	76%	21%	87%	38%	74%	19%	13%	-19%	10%	231%	147%	46%	-16%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



Condo/Townhouse	7%	10%	17%	11%	7%	17%	-	-	-	11%	-	-	10%
Single Family Residence	93%	90%	83%	89%	93%	83%	100%	100%	100%	89%	100%	100%	90%

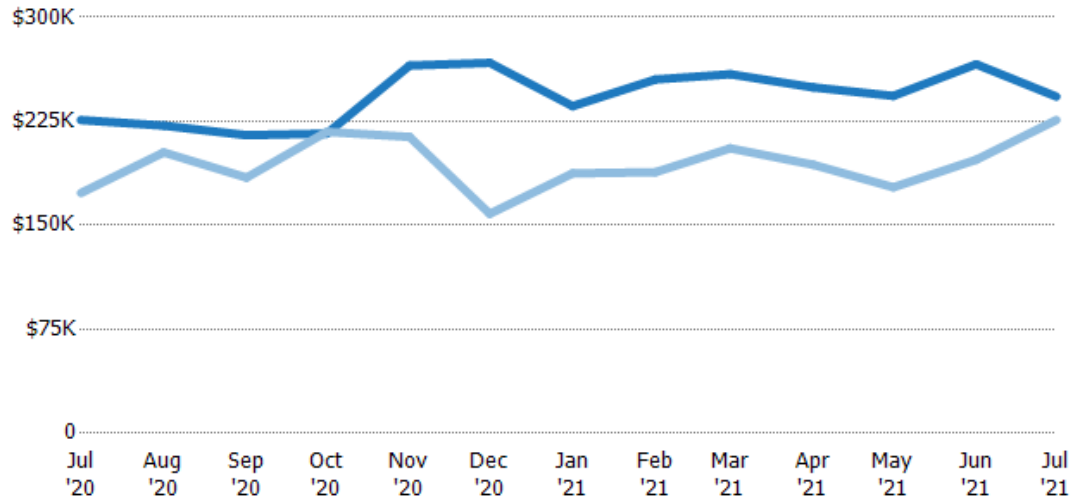
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$243K	7.5%
Jul '20	\$226K	30.4%
Jul '19	\$173K	6.3%



Current Year	\$226K	\$222K	\$215K	\$216K	\$265K	\$267K	\$236K	\$255K	\$259K	\$249K	\$243K	\$266K	\$243K
Prior Year	\$173K	\$203K	\$184K	\$217K	\$214K	\$158K	\$187K	\$188K	\$206K	\$194K	\$177K	\$197K	\$226K
Percent Change from Prior Year	30%	10%	17%	-1%	24%	69%	26%	36%	26%	29%	37%	35%	7%

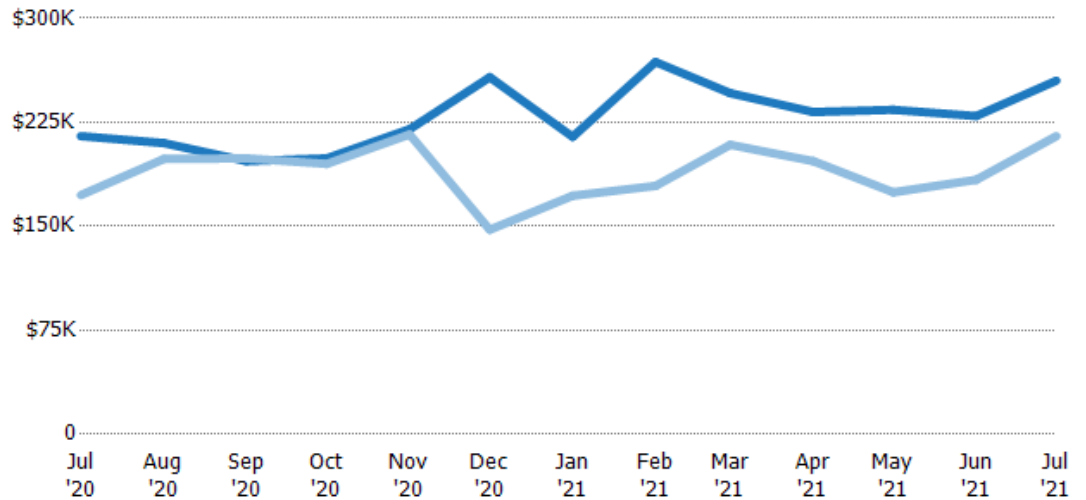
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jul '21	\$255K	18.6%
Jul '20	\$215K	24.6%
Jul '19	\$173K	-6.4%



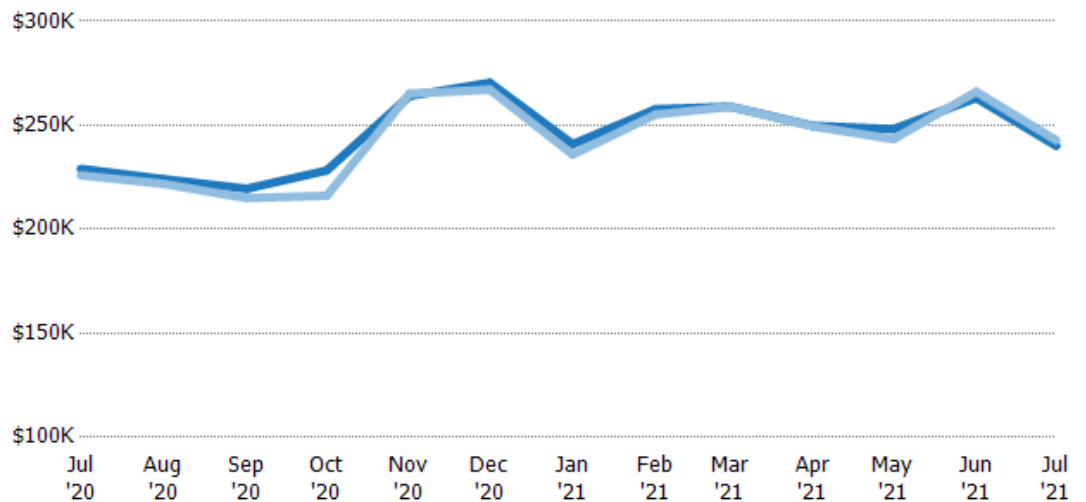
Current Year	\$215K	\$210K	\$197K	\$199K	\$220K	\$258K	\$215K	\$269K	\$246K	\$232K	\$234K	\$230K	\$255K
Prior Year	\$173K	\$199K	\$199K	\$195K	\$216K	\$148K	\$172K	\$179K	\$209K	\$197K	\$175K	\$184K	\$215K
Percent Change from Prior Year	25%	6%	-1%	2%	2%	75%	25%	50%	18%	18%	34%	25%	19%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



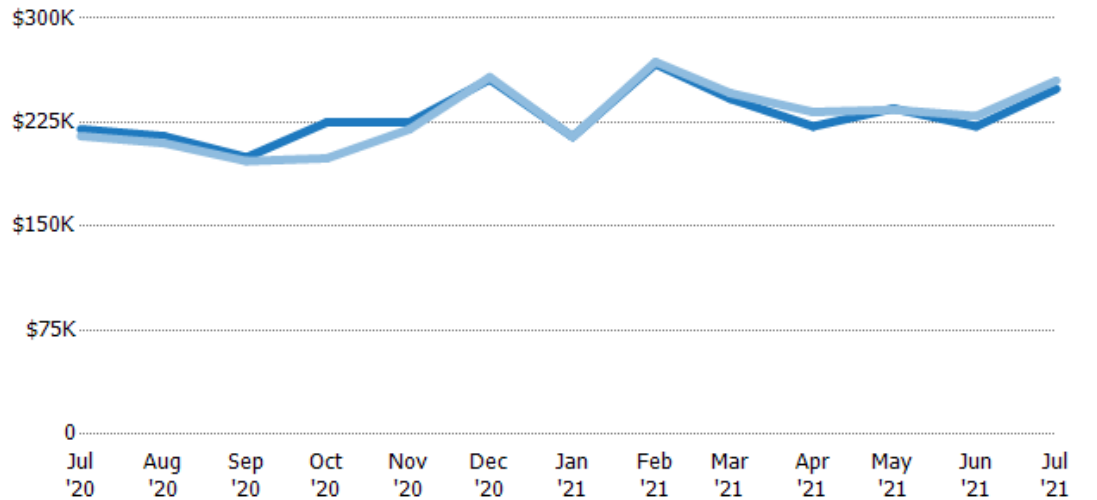
Avg List Price	\$229K	\$224K	\$220K	\$228K	\$264K	\$270K	\$241K	\$258K	\$259K	\$250K	\$248K	\$263K	\$240K
Avg Sales Price	\$226K	\$222K	\$215K	\$216K	\$265K	\$267K	\$236K	\$255K	\$259K	\$249K	\$243K	\$266K	\$243K
Avg Sales Price as a % of Avg List Price	99%	99%	98%	95%	100%	99%	98%	99%	100%	100%	98%	101%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



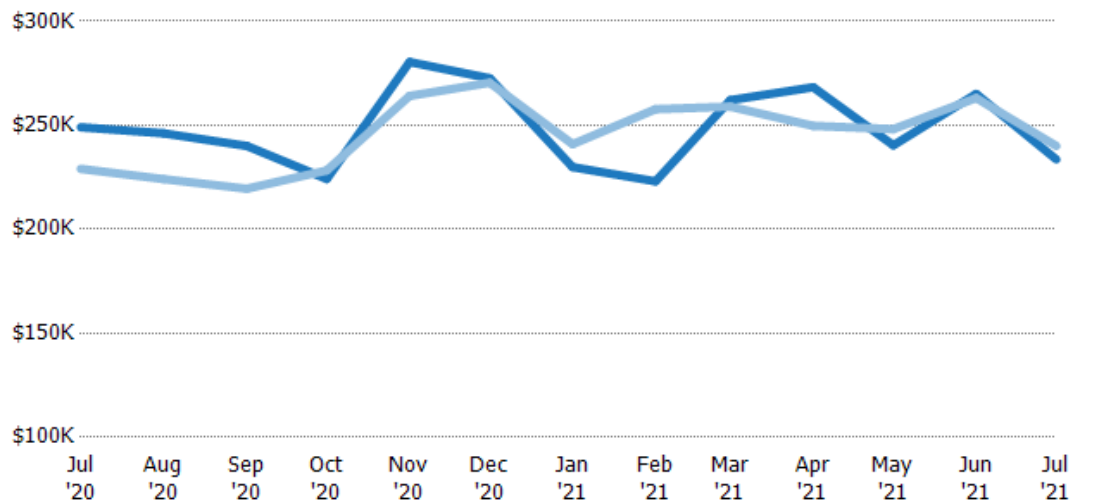
Median List Price	\$220K	\$215K	\$200K	\$225K	\$225K	\$256K	\$215K	\$267K	\$242K	\$222K	\$235K	\$222K	\$249K
Median Sales Price	\$215K	\$210K	\$197K	\$199K	\$220K	\$258K	\$215K	\$269K	\$246K	\$232K	\$234K	\$230K	\$255K
Med Sales Price as a % of Med List Price	98%	98%	99%	88%	98%	101%	100%	101%	102%	105%	100%	103%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



Avg Est Value	\$249K	\$246K	\$240K	\$224K	\$280K	\$273K	\$230K	\$223K	\$262K	\$268K	\$240K	\$265K	\$234K
Avg Sales Price	\$229K	\$224K	\$220K	\$228K	\$264K	\$270K	\$241K	\$258K	\$259K	\$250K	\$248K	\$263K	\$240K
Avg Sales Price as a % of Avg Est Value	92%	91%	91%	102%	94%	99%	105%	116%	99%	93%	103%	99%	103%

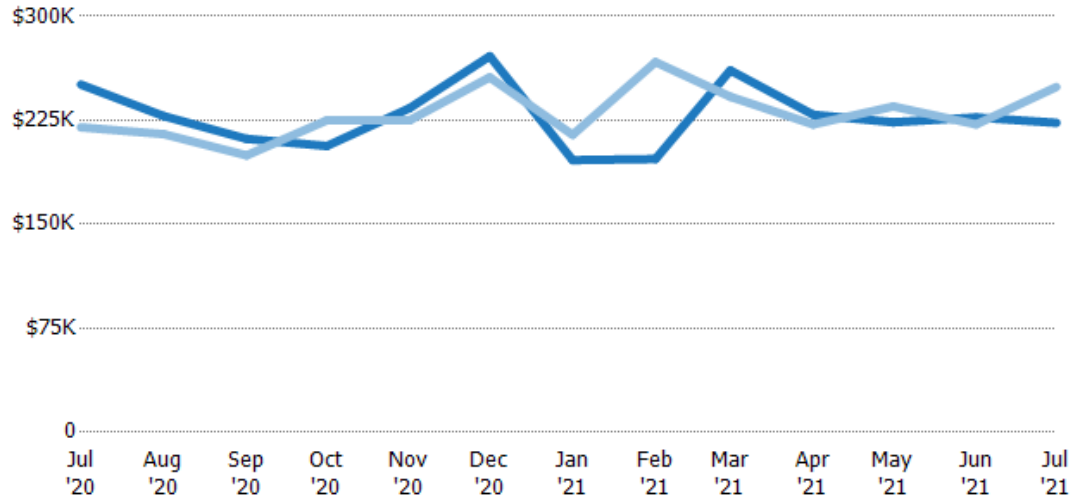
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$251K	\$228K	\$212K	\$206K	\$234K	\$271K	\$196K	\$197K	\$261K	\$229K	\$224K	\$227K	\$223K
Median Sales Price	\$220K	\$215K	\$200K	\$225K	\$225K	\$256K	\$215K	\$267K	\$242K	\$222K	\$235K	\$222K	\$249K
Med Sales Price as a % of Med Est Value	88%	94%	94%	109%	96%	94%	109%	135%	93%	97%	105%	98%	112%