

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| Key Metrics                            | Jun 2021    | Jun 2020    | + / -  | YTD 2021     | YTD 2020     | + / -  |
|--|-------------|-------------|--------|--------------|--------------|--------|
| <b>Listing Activity Charts Metrics</b> |             |             |        |              |              |        |
| New Listing Count                      | 6           | 11          | -45.5% | 56           | 65           | -13.8% |
| New Listing Volume                     | \$1,833,800 | \$2,744,600 | -33.2% | \$17,700,499 | \$15,049,600 | +17.6% |
| Active Listing Count                   | 7           | 26          | -73.1% | N/A          | N/A          |        |
| Active Listing Volume                  | \$2,235,800 | \$7,995,300 | -72%   | N/A          | N/A          |        |
| Average Listing Price                  | \$319,400   | \$307,512   | +3.9%  | \$387,926    | \$294,932    | +31.5% |
| Median Listing Price                   | \$289,000   | \$256,500   | +12.7% | \$297,326    | \$252,525    | +17.7% |
| Median Days in RPR                     | 48          | 109         | -56%   | 58.63        | 113.61       | -48.4% |
| Months of Inventory                    | 0.8         | 2.9         | -73.1% | 0.9          | 4.6          | -79.4% |
| Absorption Rate                        | 128.57%     | 34.62%      | +94%   | 106.52%      | 21.89%       | +84.6% |
| <b>Sales Activity Charts Metrics</b>   |             |             |        |              |              |        |
| New Pending Sales Count                | 7           | 16          | -56.3% | 61           | 72           | -15.3% |
| New Pending Sales Volume               | \$2,247,900 | \$3,821,900 | -41.2% | \$19,307,099 | \$16,836,100 | +14.7% |
| Pending Sales Count                    | 24          | 27          | -11.1% | N/A          | N/A          |        |
| Pending Sales Volume                   | \$6,332,700 | \$6,942,200 | -8.8%  | N/A          | N/A          |        |
| Closed Sales Count                     | 10          | 11          | -9.1%  | 43           | 49           | -12.2% |
| Closed Sales Volume                    | \$3,063,000 | \$2,587,300 | +18.4% | \$12,380,048 | \$10,672,750 | +16%   |
| Average Sales Price                    | \$306,300   | \$235,209   | +30.2% | \$287,908    | \$217,811    | +32.2% |
| Median Sales Price                     | \$345,000   | \$238,000   | +45%   | \$285,965    | \$204,841    | +39.6% |

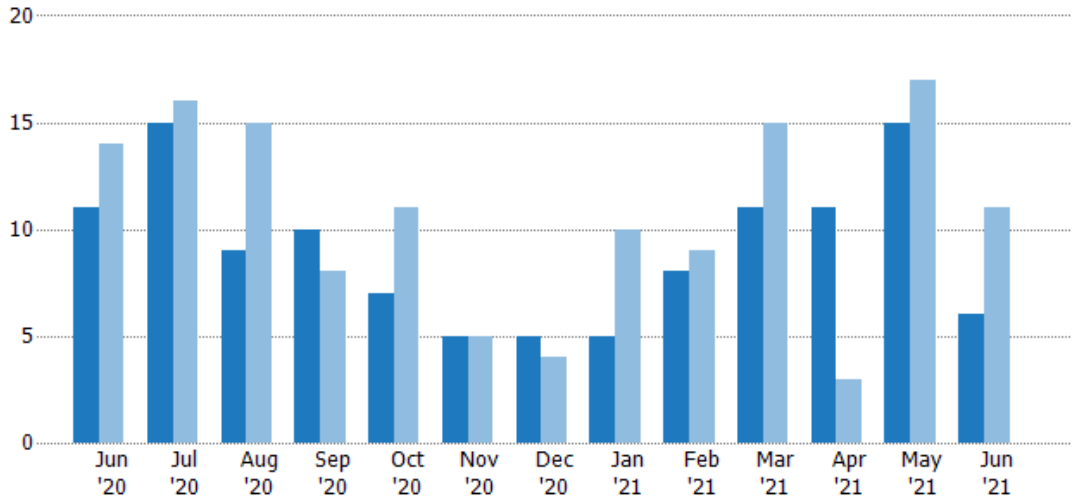
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Jun '21    | 6     | -45.5% |
| Jun '20    | 11    | -21.4% |
| Jun '19    | 14    | 28.6%  |



|                                |      |     |      |     |      |    |     |      |      |      |      |      |      |
|--------------------------------|------|-----|------|-----|------|----|-----|------|------|------|------|------|------|
| Current Year                   | 11   | 15  | 9    | 10  | 7    | 5  | 5   | 5    | 8    | 11   | 11   | 15   | 6    |
| Prior Year                     | 14   | 16  | 15   | 8   | 11   | 5  | 4   | 10   | 9    | 15   | 3    | 17   | 11   |
| Percent Change from Prior Year | -21% | -6% | -40% | 25% | -36% | 0% | 25% | -50% | -11% | -27% | 267% | -12% | -45% |

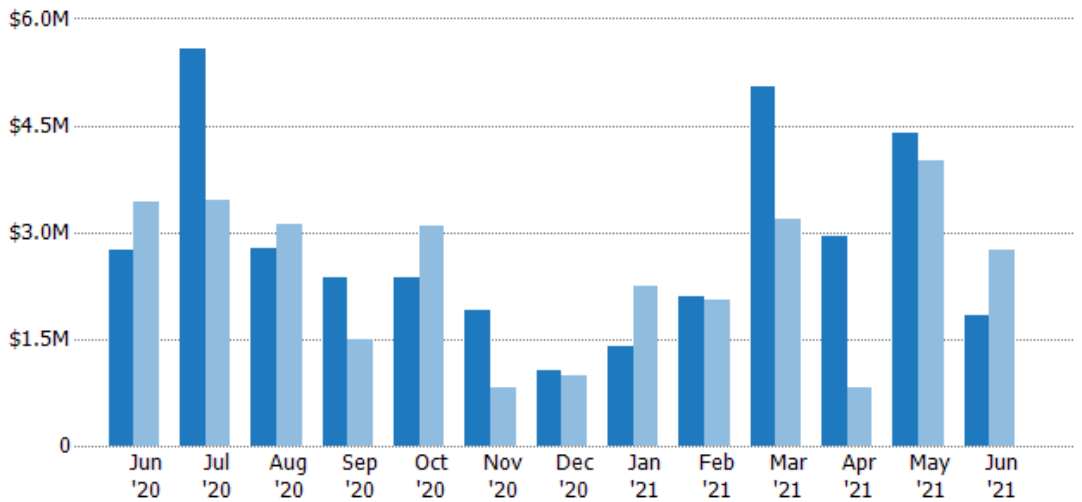
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Jun '21    | \$1.83M | -33.2% |
| Jun '20    | \$2.74M | -19.8% |
| Jun '19    | \$3.42M | 16%    |



|                                |         |         |         |         |         |        |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|--------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$2.74M | \$5.56M | \$2.78M | \$2.37M | \$2.35M | \$1.9M | \$1.06M | \$1.41M | \$2.1M  | \$5.04M | \$2.93M | \$4.39M | \$1.83M |
| Prior Year                     | \$3.42M | \$3.44M | \$3.11M | \$1.5M  | \$3.08M | \$824K | \$994K  | \$2.25M | \$2.05M | \$3.19M | \$814K  | \$4M    | \$2.74M |
| Percent Change from Prior Year | -20%    | 62%     | -11%    | 57%     | -24%    | 130%   | 7%      | -38%    | 2%      | 58%     | 261%    | 10%     | -33%    |

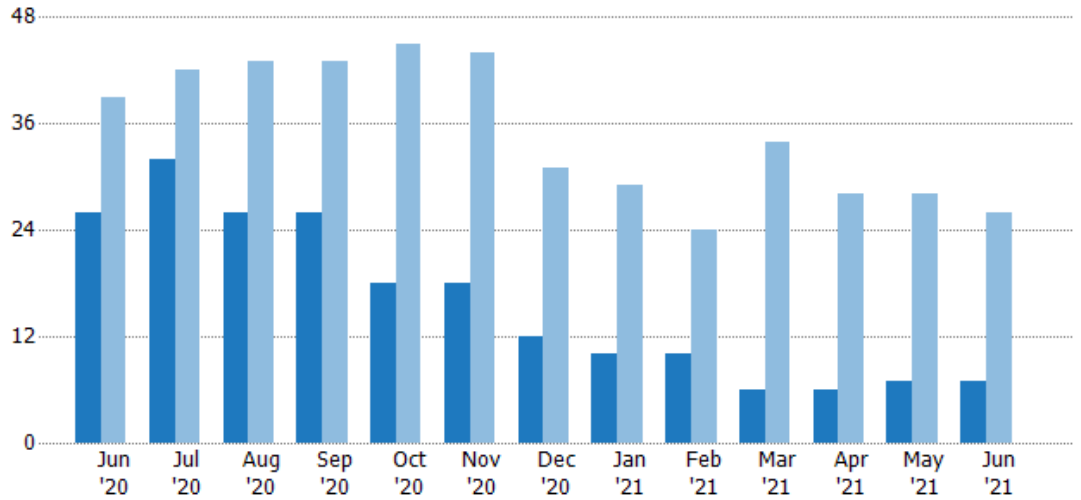
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Jun '21    | 7     | -73.1% |
| Jun '20    | 26    | -33.3% |
| Jun '19    | 39    | -20.5% |



|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 26      | 32      | 26      | 26      | 18      | 18      | 12      | 10      | 10      | 6       | 6       | 7       | 7       |
| Prior Year                     | 39      | 42      | 43      | 43      | 45      | 44      | 31      | 29      | 24      | 34      | 28      | 28      | 26      |
| Percent Change from Prior Year | -33%    | -24%    | -40%    | -40%    | -60%    | -59%    | -61%    | -66%    | -58%    | -82%    | -79%    | -75%    | -73%    |

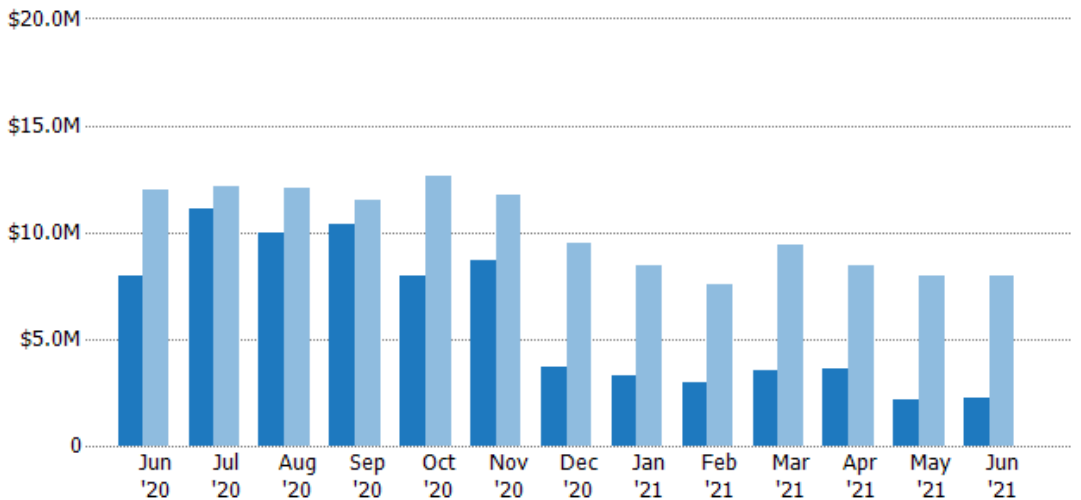
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Jun '21    | \$2.24M | -72%   |
| Jun '20    | \$8M    | -33.1% |
| Jun '19    | \$12M   | -22.4% |



|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$8M    | \$11.1M | \$9.95M | \$10.4M | \$7.92M | \$8.65M | \$3.66M | \$3.3M  | \$2.96M | \$3.57M | \$3.59M | \$2.2M  | \$2.24M |
| Prior Year                     | \$12M   | \$12.2M | \$12.1M | \$11.5M | \$12.6M | \$11.8M | \$9.53M | \$8.44M | \$7.56M | \$9.45M | \$8.47M | \$7.94M | \$8M    |
| Percent Change from Prior Year | -33%    | -9%     | -18%    | -9%     | -37%    | -27%    | -62%    | -61%    | -61%    | -62%    | -58%    | -72%    | -72%    |

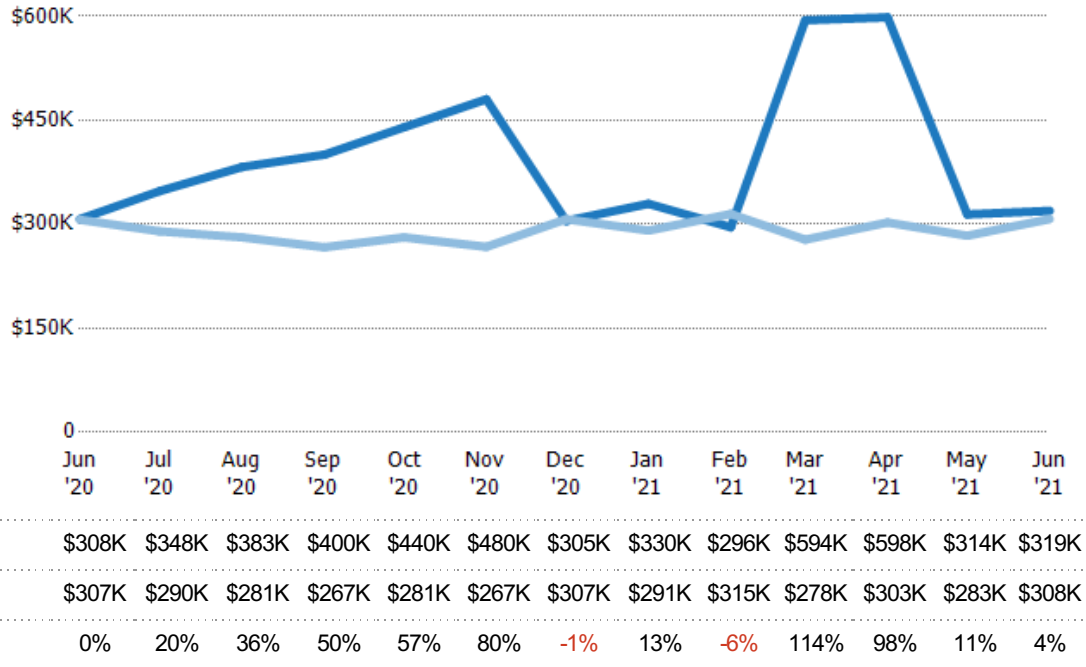
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Jun '21    | \$319K | 3.9%   |
| Jun '20    | \$308K | 0.3%   |
| Jun '19    | \$307K | -2.4%  |



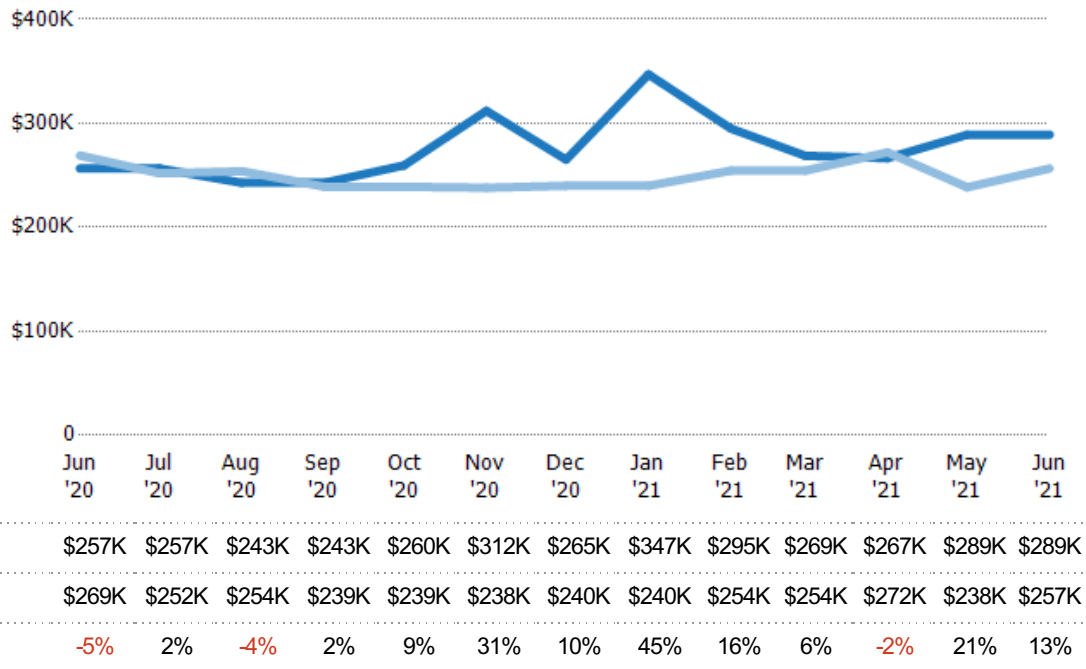
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Jun '21    | \$289K | 12.7%  |
| Jun '20    | \$257K | -4.6%  |
| Jun '19    | \$269K | 3.7%   |

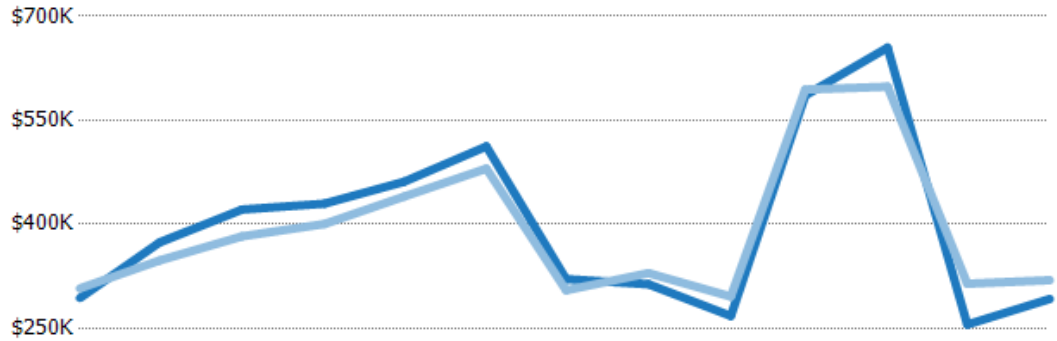


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: White River Junction, VT 05001  
 Property Type: Condo/Townhouse/Apt., Single Family



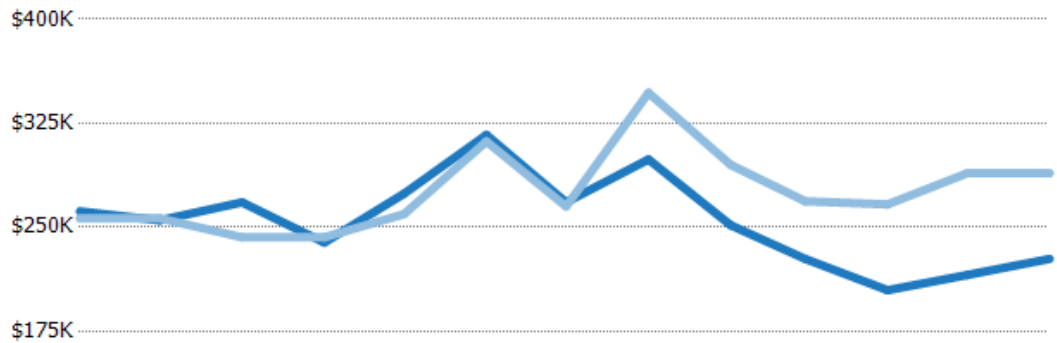
|   | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                             | \$294K  | \$374K  | \$421K  | \$430K  | \$461K  | \$512K  | \$321K  | \$314K  | \$268K  | \$586K  | \$655K  | \$255K  | \$292K  |
| Avg Listing Price                         | \$308K  | \$348K  | \$383K  | \$400K  | \$440K  | \$480K  | \$305K  | \$330K  | \$296K  | \$594K  | \$598K  | \$314K  | \$319K  |
| Avg Listing Price as a % of Avg Est Value | 105%    | 93%     | 91%     | 93%     | 95%     | 94%     | 95%     | 105%    | 110%    | 101%    | 91%     | 123%    | 109%    |

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: White River Junction, VT 05001  
 Property Type: Condo/Townhouse/Apt., Single Family



|   | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                          | \$261K  | \$255K  | \$268K  | \$239K  | \$274K  | \$317K  | \$268K  | \$299K  | \$251K  | \$227K  | \$205K  | \$216K  | \$227K  |
| Median Listing Price                      | \$257K  | \$257K  | \$243K  | \$243K  | \$260K  | \$312K  | \$265K  | \$347K  | \$295K  | \$269K  | \$267K  | \$289K  | \$289K  |
| Med Listing Price as a % of Med Est Value | 98%     | 101%    | 91%     | 102%    | 95%     | 99%     | 99%     | 116%    | 117%    | 118%    | 130%    | 134%    | 127%    |

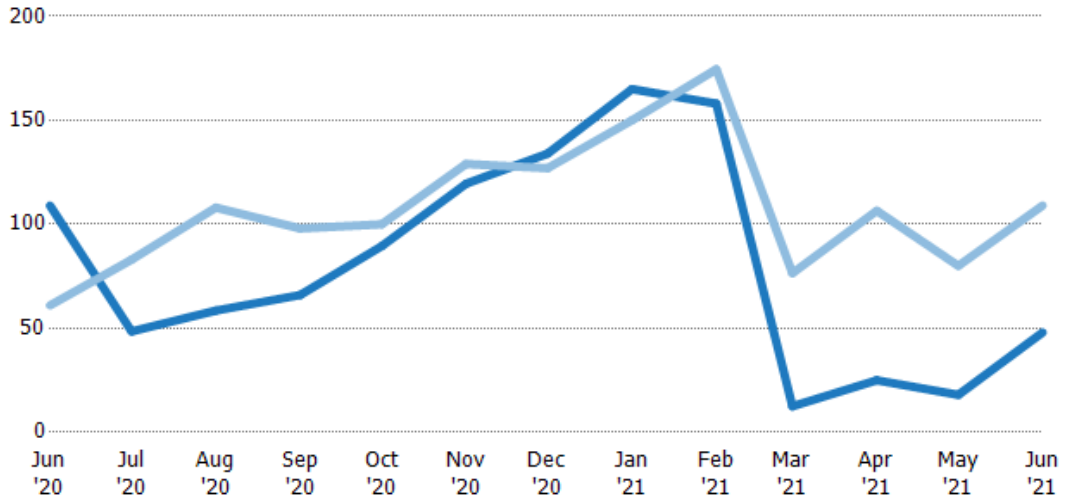
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Days | % Chg. |
|------------|------|--------|
| Jun '21    | 48   | -56%   |
| Jun '20    | 109  | 78.7%  |
| Jun '19    | 61   | -23%   |



|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 109     | 48.5    | 58.5    | 66      | 89.5    | 120     | 134     | 165     | 158     | 12.5    | 25      | 18      | 48      |
| Prior Year                     | 61      | 83      | 108     | 98      | 100     | 129     | 127     | 150     | 175     | 76.5    | 107     | 80      | 109     |
| Percent Change from Prior Year | 79%     | -42%    | -46%    | -33%    | -11%    | -7%     | 6%      | 10%     | -9%     | -84%    | -77%    | -78%    | -56%    |

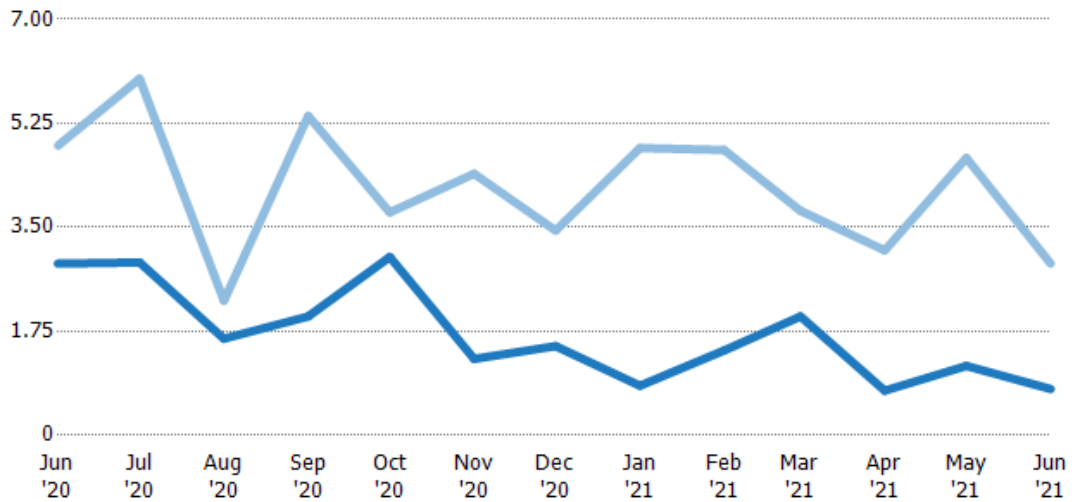
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Months | % Chg. |
|------------|--------|--------|
| Jun '21    | 0      | -73.1% |
| Jun '20    | 2.89   | -40.7% |
| Jun '19    | 4.88   | -20.5% |



|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 2.89    | 2.91    | 1.63    | 2       | 3       | 1.29    | 1.5     | 0       | 1.43    | 2       | 0       | 1.17    | 0       |
| Prior Year                     | 4.88    | 6       | 2.26    | 5.38    | 3.75    | 4.4     | 3.44    | 4.83    | 4.8     | 3.78    | 3.11    | 4.67    | 2.89    |
| Percent Change from Prior Year | -41%    | -52%    | -28%    | -63%    | -20%    | -71%    | -56%    | -83%    | -70%    | -47%    | -76%    | -75%    | -73%    |

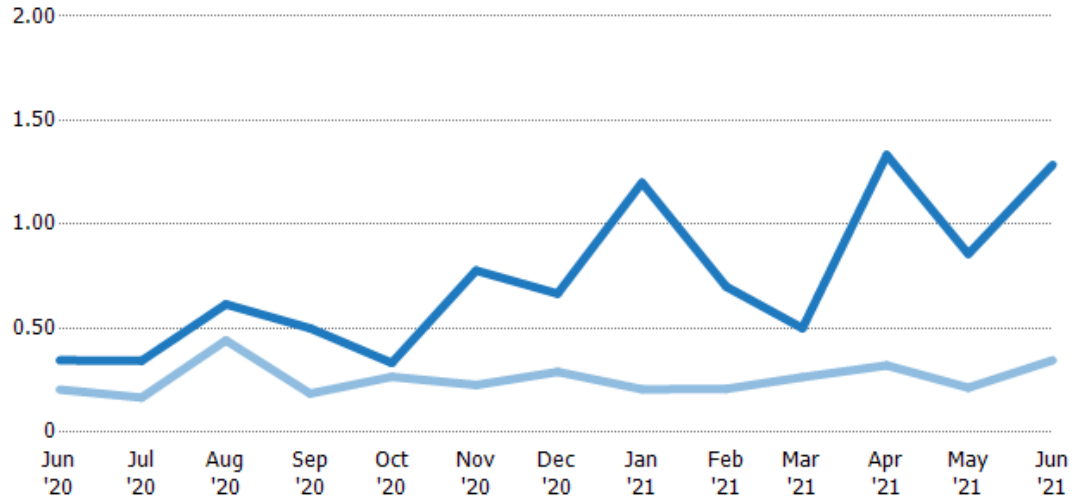
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Rate | Chg.   |
|------------|------|--------|
| Jun '21    | 129% | -94%   |
| Jun '20    | 35%  | -14.1% |
| Jun '19    | 21%  | 25.8%  |



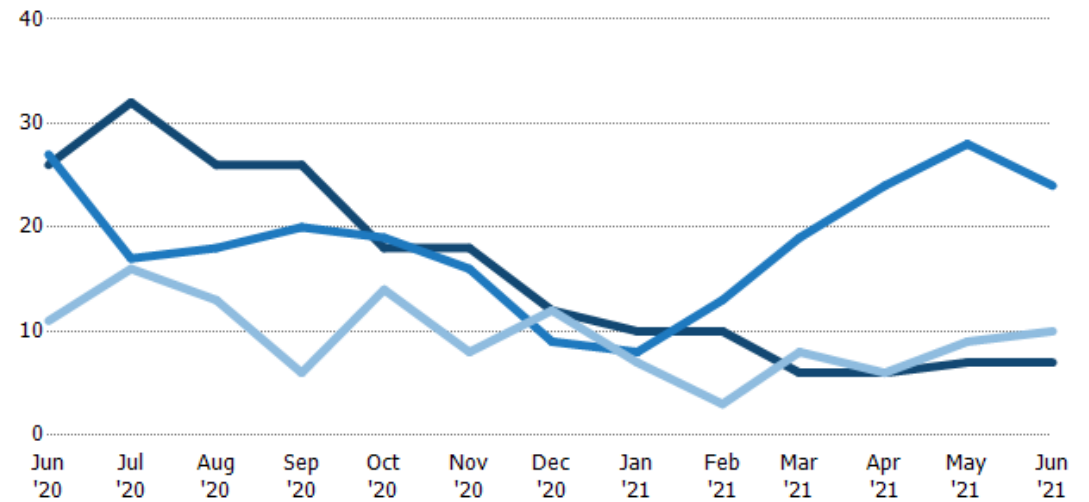
|                        |      |      |      |      |     |      |      |      |      |      |       |      |      |
|------------------------|------|------|------|------|-----|------|------|------|------|------|-------|------|------|
| Current Year           | 35%  | 34%  | 62%  | 50%  | 33% | 78%  | 67%  | 120% | 70%  | 50%  | 133%  | 86%  | 129% |
| Prior Year             | 21%  | 17%  | 44%  | 19%  | 27% | 23%  | 29%  | 21%  | 21%  | 26%  | 32%   | 21%  | 35%  |
| Change from Prior Year | -14% | -18% | -17% | -31% | -7% | -55% | -38% | -99% | -49% | -24% | -101% | -64% | -94% |

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



|         |    |    |    |    |    |    |    |    |    |    |    |    |    |
|---------|----|----|----|----|----|----|----|----|----|----|----|----|----|
| Active  | 26 | 32 | 26 | 26 | 18 | 18 | 12 | 10 | 10 | 6  | 6  | 7  | 7  |
| Pending | 27 | 17 | 18 | 20 | 19 | 16 | 9  | 8  | 13 | 19 | 24 | 28 | 24 |
| Sold    | 11 | 16 | 13 | 6  | 14 | 8  | 12 | 7  | 3  | 8  | 6  | 9  | 10 |

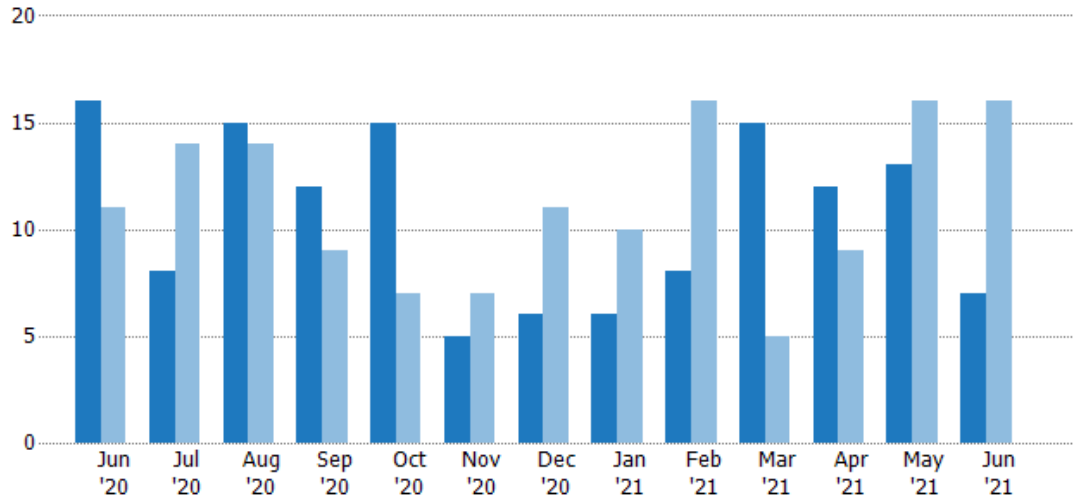
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Jun '21    | 7     | -56.3% |
| Jun '20    | 16    | 45.5%  |
| Jun '19    | 11    | 0%     |



|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 16      | 8       | 15      | 12      | 15      | 5       | 6       | 6       | 8       | 15      | 12      | 13      | 7       |
| Prior Year                     | 11      | 14      | 14      | 9       | 7       | 7       | 11      | 10      | 16      | 5       | 9       | 16      | 16      |
| Percent Change from Prior Year | 45%     | -43%    | 7%      | 33%     | 114%    | -29%    | -45%    | -40%    | -50%    | 200%    | 33%     | -19%    | -56%    |

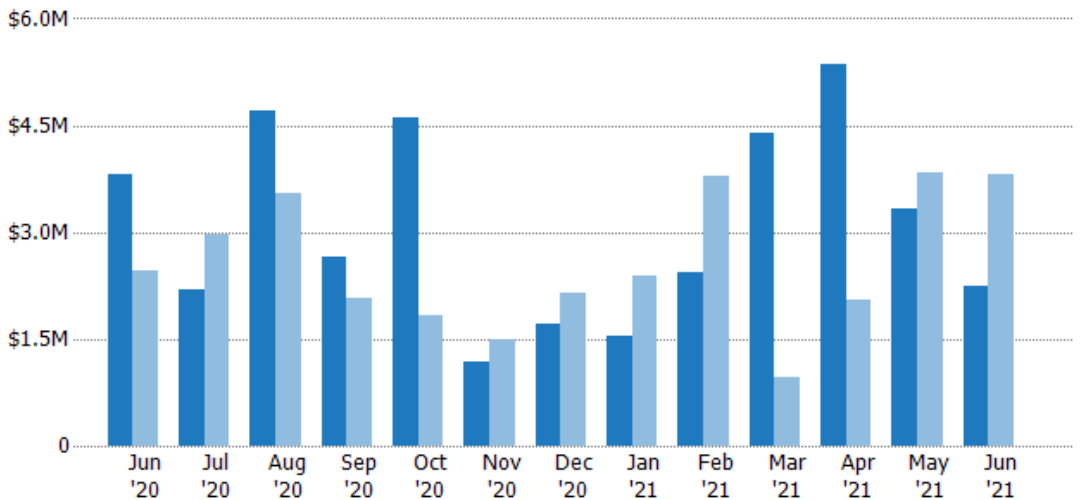
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Jun '21    | \$2.25M | -41.2% |
| Jun '20    | \$3.82M | 55.1%  |
| Jun '19    | \$2.46M | 4.4%   |



|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$3.82M | \$2.21M | \$4.71M | \$2.65M | \$4.61M | \$1.17M | \$1.7M  | \$1.54M | \$2.43M | \$4.39M | \$5.36M | \$3.33M | \$2.25M |
| Prior Year                     | \$2.46M | \$2.97M | \$3.55M | \$2.07M | \$1.83M | \$1.49M | \$2.15M | \$2.39M | \$3.78M | \$952K  | \$2.06M | \$3.84M | \$3.82M |
| Percent Change from Prior Year | 55%     | -26%    | 33%     | 28%     | 151%    | -22%    | -21%    | -36%    | -36%    | 362%    | 160%    | -13%    | -41%    |



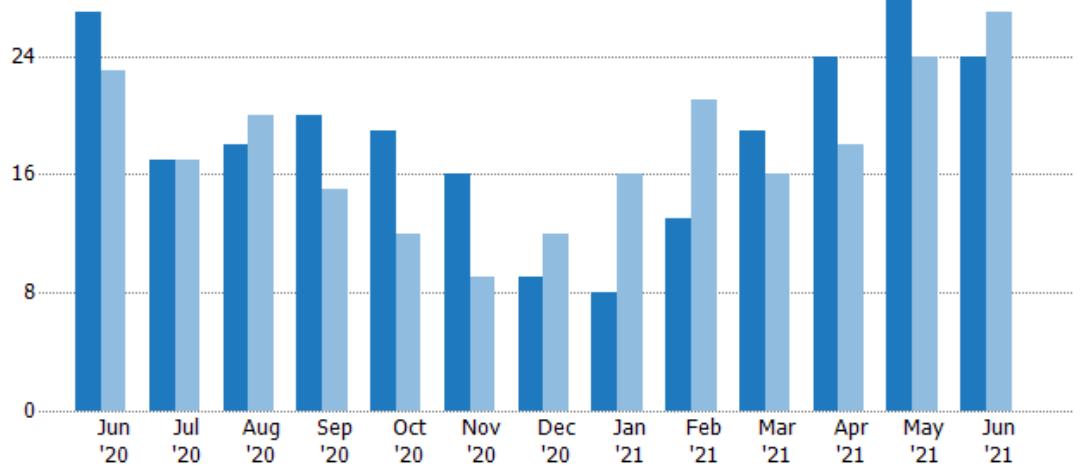
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Jun '21    | 24    | -11.1% |
| Jun '20    | 27    | 17.4%  |
| Jun '19    | 23    | -21.7% |



|                                |     |    |      |     |     |     |      |      |      |     |     |     |      |
|--------------------------------|-----|----|------|-----|-----|-----|------|------|------|-----|-----|-----|------|
| Current Year                   | 27  | 17 | 18   | 20  | 19  | 16  | 9    | 8    | 13   | 19  | 24  | 28  | 24   |
| Prior Year                     | 23  | 17 | 20   | 15  | 12  | 9   | 12   | 16   | 21   | 16  | 18  | 24  | 27   |
| Percent Change from Prior Year | 17% | 0% | -10% | 33% | 58% | 78% | -25% | -50% | -38% | 19% | 33% | 17% | -11% |

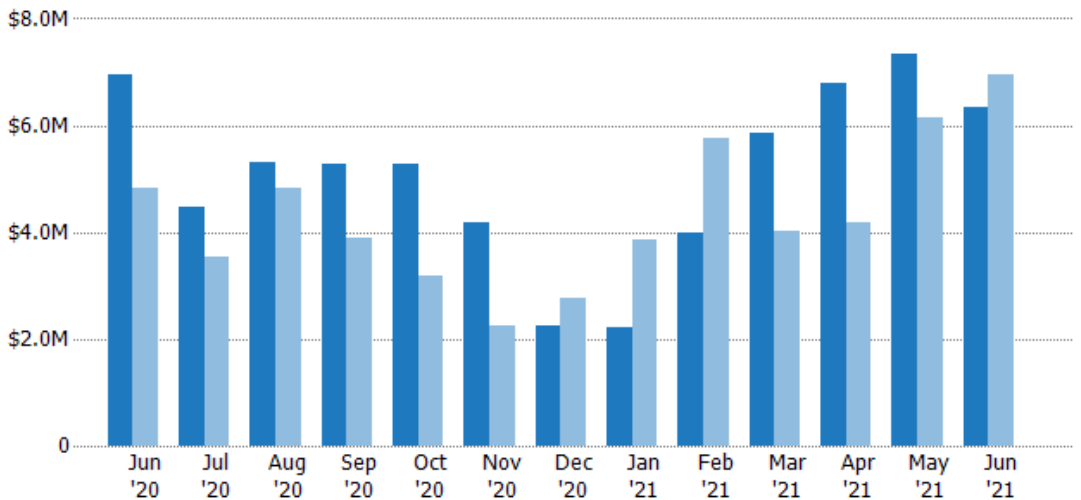
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Jun '21    | \$6.33M | -8.8%  |
| Jun '20    | \$6.94M | 43.7%  |
| Jun '19    | \$4.83M | -14.2% |



|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$6.94M | \$4.47M | \$5.32M | \$5.27M | \$5.26M | \$4.19M | \$2.25M | \$2.22M | \$3.97M | \$5.86M | \$6.8M  | \$7.33M | \$6.33M |
| Prior Year                     | \$4.83M | \$3.54M | \$4.83M | \$3.88M | \$3.2M  | \$2.26M | \$2.75M | \$3.84M | \$5.75M | \$4.01M | \$4.18M | \$6.14M | \$6.94M |
| Percent Change from Prior Year | 44%     | 26%     | 10%     | 36%     | 65%     | 85%     | -18%    | -42%    | -31%    | 46%     | 63%     | 19%     | -9%     |

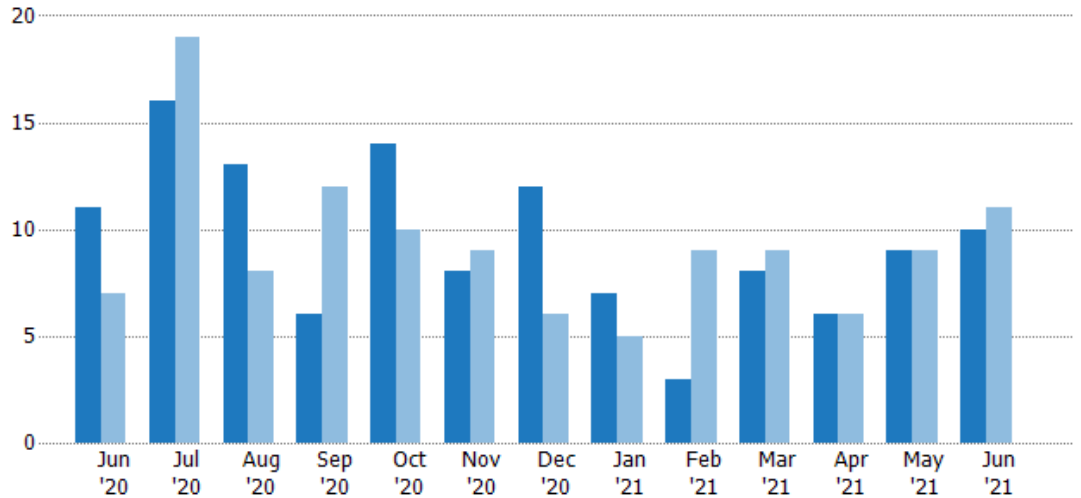
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Jun '21    | 10    | -9.1%  |
| Jun '20    | 11    | 57.1%  |
| Jun '19    | 7     | 142.9% |



|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 11      | 16      | 13      | 6       | 14      | 8       | 12      | 7       | 3       | 8       | 6       | 9       | 10      |
| Prior Year                     | 7       | 19      | 8       | 12      | 10      | 9       | 6       | 5       | 9       | 9       | 6       | 9       | 11      |
| Percent Change from Prior Year | 57%     | -16%    | 63%     | -50%    | 40%     | -11%    | 100%    | 40%     | -67%    | -11%    | 0%      | 0%      | -9%     |

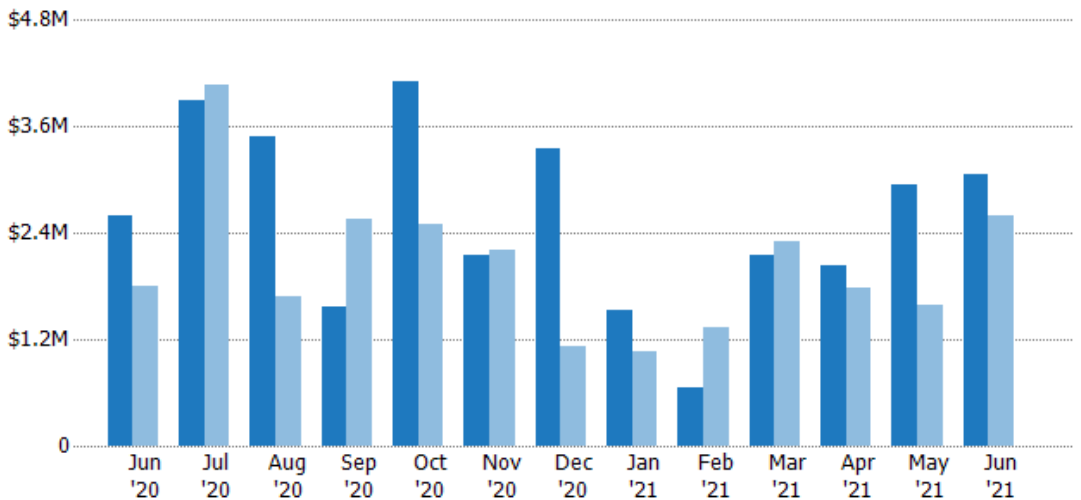
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Jun '21    | \$3.06M | 18.4%  |
| Jun '20    | \$2.59M | 43.3%  |
| Jun '19    | \$1.81M | 75.4%  |



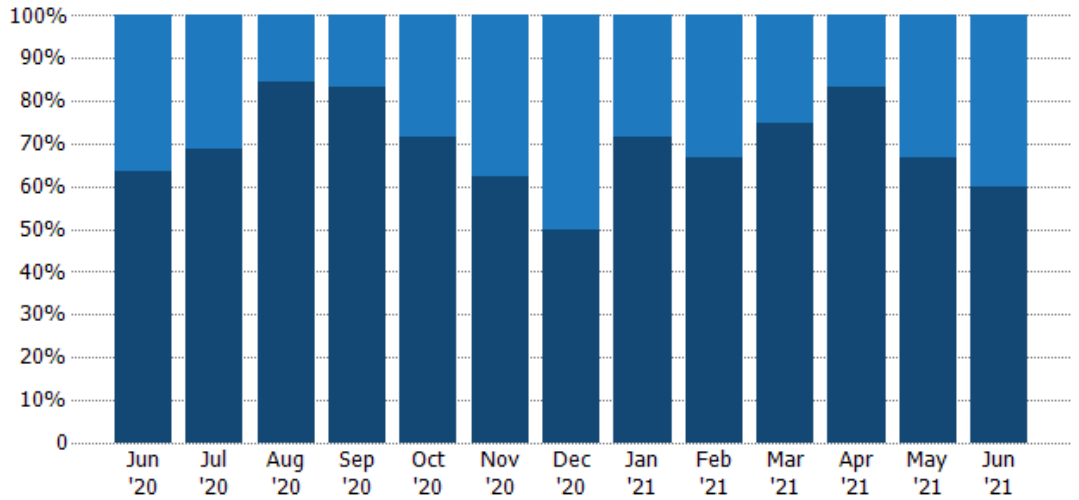
|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$2.59M | \$3.89M | \$3.49M | \$1.57M | \$4.1M  | \$2.15M | \$3.36M | \$1.53M | \$665K  | \$2.16M | \$2.02M | \$2.94M | \$3.06M |
| Prior Year                     | \$1.81M | \$4.06M | \$1.68M | \$2.55M | \$2.5M  | \$2.21M | \$1.13M | \$1.07M | \$1.33M | \$2.31M | \$1.79M | \$1.58M | \$2.59M |
| Percent Change from Prior Year | 43%     | -4%     | 108%    | -38%    | 64%     | -3%     | 198%    | 43%     | -50%    | -7%     | 13%     | 86%     | 18%     |

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



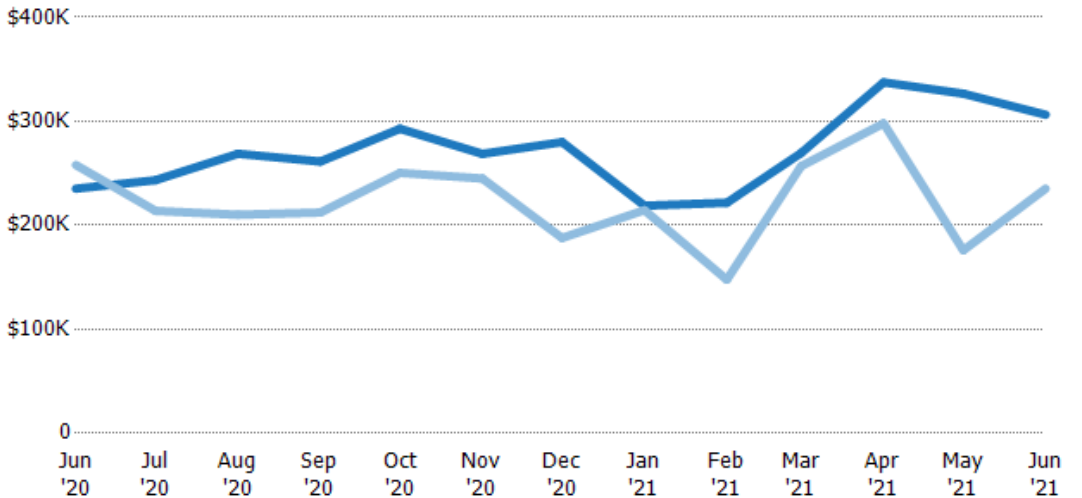
|                         |     |     |     |     |     |     |     |     |     |     |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Condo/Townhouse         | 36% | 31% | 15% | 17% | 29% | 38% | 50% | 29% | 33% | 25% | 17% | 33% | 40% |
| Single Family Residence | 64% | 69% | 85% | 83% | 71% | 63% | 50% | 71% | 67% | 75% | 83% | 67% | 60% |

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$235K | \$243K | \$269K | \$261K | \$293K | \$269K | \$280K | \$219K | \$222K | \$270K | \$337K | \$327K | \$306K |
| Prior Year                     | \$258K | \$214K | \$210K | \$212K | \$250K | \$245K | \$188K | \$215K | \$148K | \$257K | \$298K | \$176K | \$235K |
| Percent Change from Prior Year | -9%    | 14%    | 28%    | 23%    | 17%    | 10%    | 49%    | 2%     | 50%    | 5%     | 13%    | 86%    | 30%    |

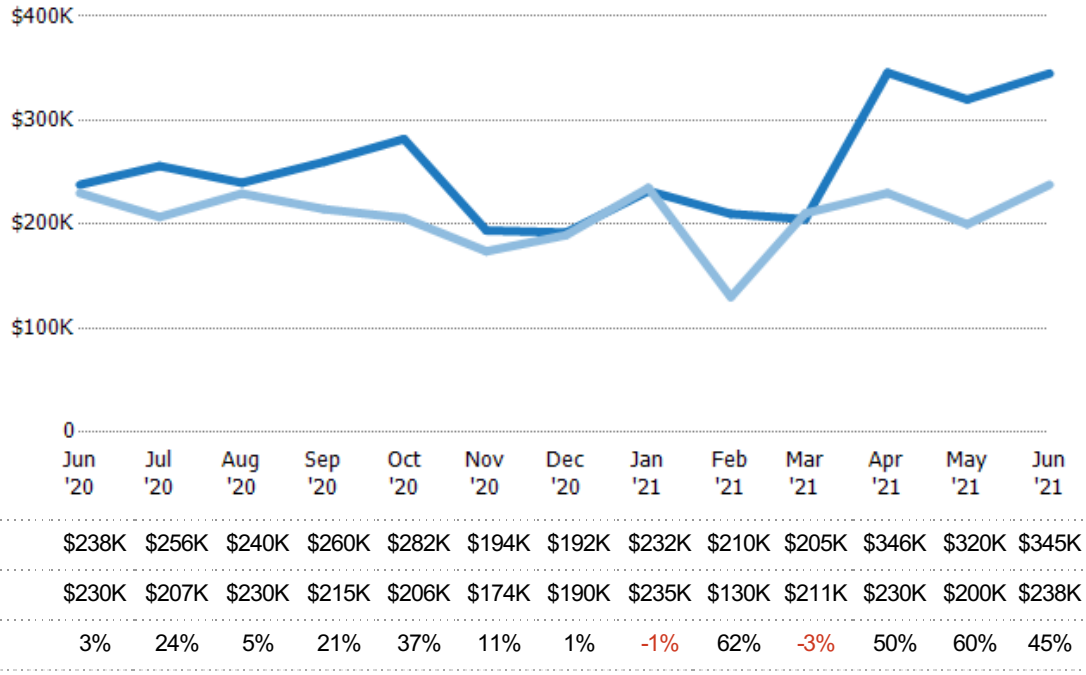
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Jun '21    | \$345K | 45%    |
| Jun '20    | \$238K | 3.5%   |
| Jun '19    | \$230K | -15.2% |

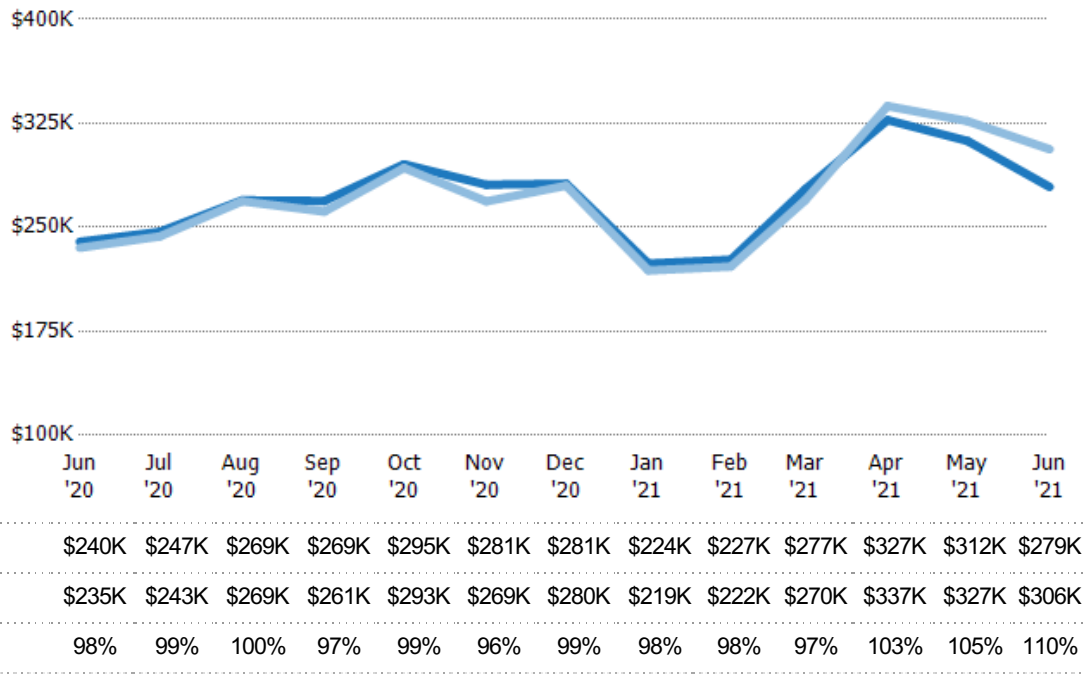


## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

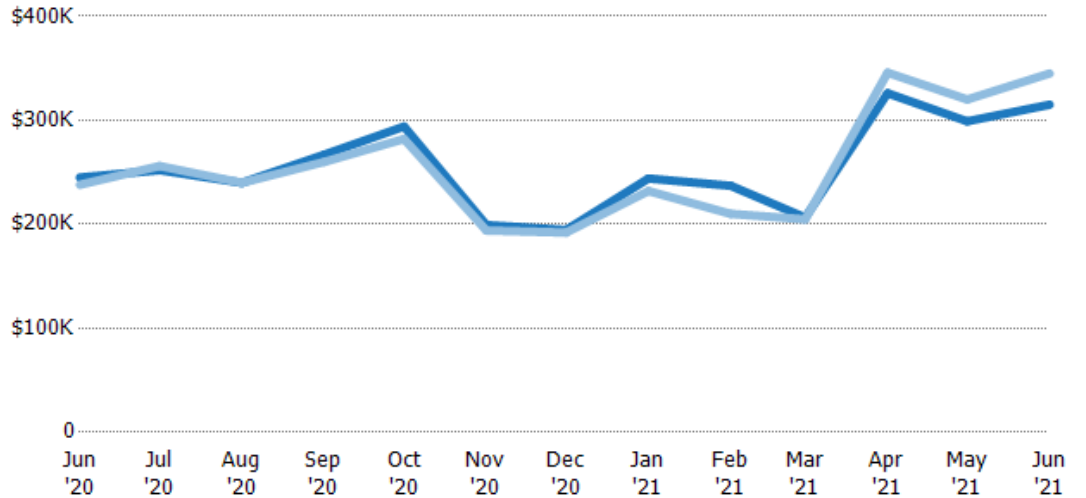


## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



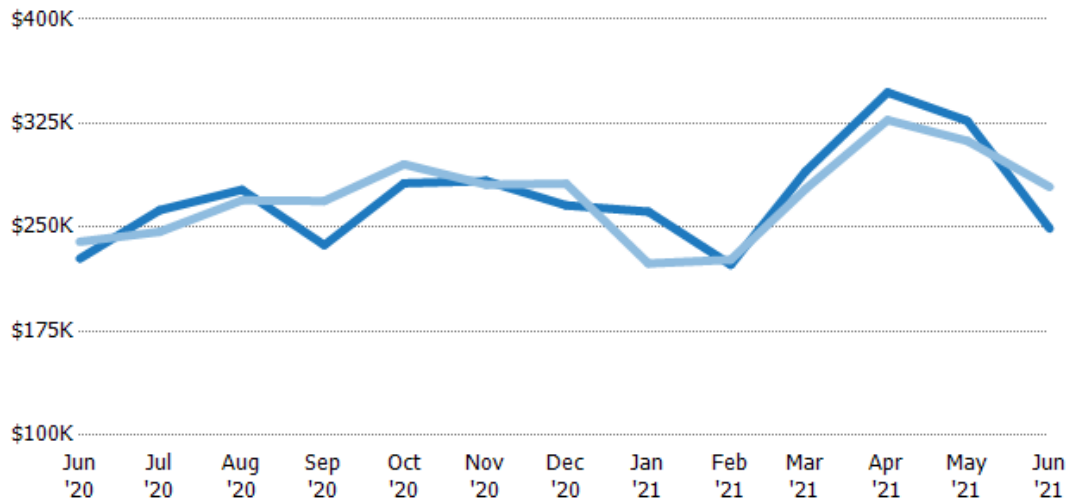
|  | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median List Price                        | \$245K  | \$252K  | \$240K  | \$267K  | \$294K  | \$199K  | \$195K  | \$244K  | \$237K  | \$206K  | \$326K  | \$299K  | \$315K  |
| Median Sales Price                       | \$238K  | \$256K  | \$240K  | \$260K  | \$282K  | \$194K  | \$192K  | \$232K  | \$210K  | \$205K  | \$346K  | \$320K  | \$345K  |
| Med Sales Price as a % of Med List Price | 97%     | 102%    | 100%    | 97%     | 96%     | 97%     | 99%     | 95%     | 89%     | 99%     | 106%    | 107%    | 110%    |

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



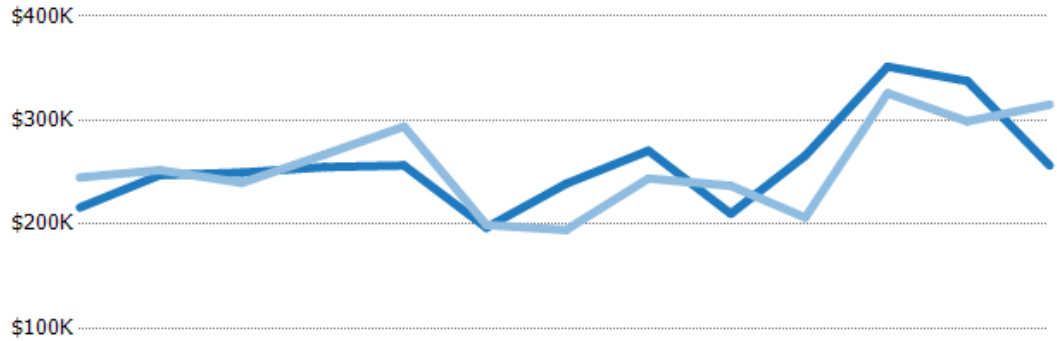
|   | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                           | \$227K  | \$262K  | \$277K  | \$237K  | \$282K  | \$283K  | \$266K  | \$261K  | \$223K  | \$290K  | \$347K  | \$327K  | \$249K  |
| Avg Sales Price                         | \$240K  | \$247K  | \$269K  | \$269K  | \$295K  | \$281K  | \$281K  | \$224K  | \$227K  | \$277K  | \$327K  | \$312K  | \$279K  |
| Avg Sales Price as a % of Avg Est Value | 105%    | 94%     | 97%     | 113%    | 105%    | 99%     | 106%    | 86%     | 102%    | 96%     | 94%     | 96%     | 112%    |

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: White River Junction, VT 05001  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



|   | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                        | \$216K  | \$247K  | \$250K  | \$255K  | \$257K  | \$197K  | \$239K  | \$271K  | \$210K  | \$266K  | \$352K  | \$338K  | \$257K  |
| Median Sales Price                      | \$245K  | \$252K  | \$240K  | \$267K  | \$294K  | \$199K  | \$195K  | \$244K  | \$237K  | \$206K  | \$326K  | \$299K  | \$315K  |
| Med Sales Price as a % of Med Est Value | 113%    | 102%    | 96%     | 105%    | 115%    | 101%    | 81%     | 90%     | 113%    | 78%     | 93%     | 89%     | 123%    |