

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

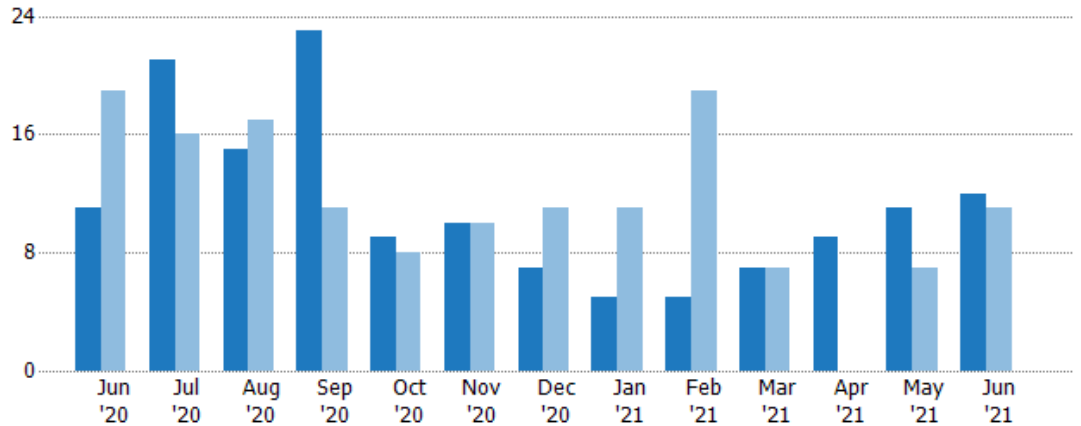
Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	12	11	+9.1%	49	55	-10.9%
New Listing Volume	\$4,830,000	\$3,648,000	+32.4%	\$19,404,300	\$19,798,000	-2%
Active Listing Count	18	59	-69.5%	N/A	N/A	
Active Listing Volume	\$10,139,000	\$23,894,900	-57.6%	N/A	N/A	
Average Listing Price	\$563,278	\$404,998	+39.1%	\$514,828	\$401,864	+28.1%
Median Listing Price	\$237,000	\$315,000	-24.8%	\$203,969	\$304,851	-33.1%
Median Days in RPR	33	186	-82.3%	109.04	148.28	-26.5%
Months of Inventory	1.3	29.5	-95.6%	4.1	8.1	-49.6%
Absorption Rate	77.78%	3.39%	+74.4%	24.62%	12.41%	+12.2%
Sales Activity Charts Metrics						
New Pending Sales Count	12	13	-7.7%	57	54	+5.6%
New Pending Sales Volume	\$4,597,500	\$3,279,400	+40.2%	\$21,530,000	\$18,646,200	+15.5%
Pending Sales Count	14	19	-26.3%	N/A	N/A	
Pending Sales Volume	\$6,426,000	\$5,823,300	+10.3%	N/A	N/A	
Closed Sales Count	7	1	+600%	45	32	+40.6%
Closed Sales Volume	\$2,338,500	\$210,000	+1,013.6%	\$14,687,150	\$9,544,500	+53.9%
Average Sales Price	\$334,071	\$210,000	+59.1%	\$326,381	\$298,266	+9.4%
Median Sales Price	\$242,500	\$210,000	+15.5%	\$256,078	\$252,656	+1.4%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



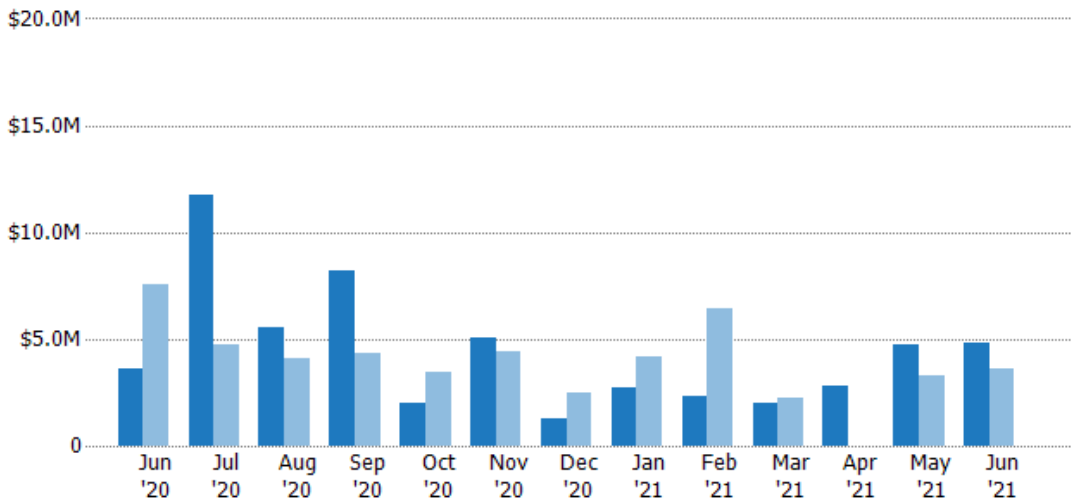
Current Year	11	21	15	23	9	10	7	5	5	7	9	11	12
Prior Year	19	16	17	11	8	10	11	11	19	7	-	7	11
Percent Change from Prior Year	-42%	31%	-12%	109%	13%	0%	-36%	-55%	-74%	0%	100%	57%	9%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



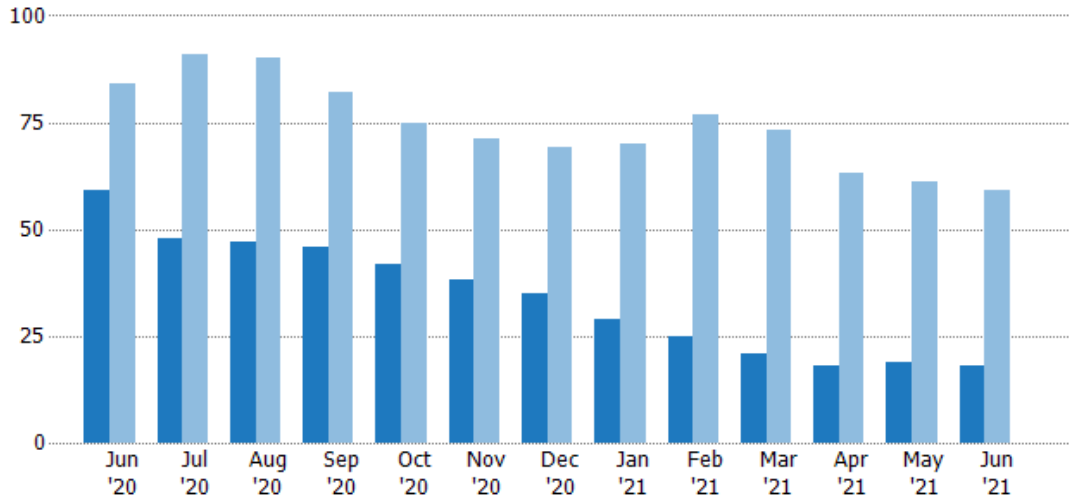
Current Year	\$3.65M	\$11.7M	\$5.51M	\$8.18M	\$2.02M	\$5.06M	\$1.24M	\$2.73M	\$2.29M	\$2.01M	\$2.79M	\$4.76M	\$4.83M
Prior Year	\$7.56M	\$4.75M	\$4.07M	\$4.3M	\$3.45M	\$4.4M	\$2.49M	\$4.2M	\$6.45M	\$2.23M	-	\$3.27M	\$3.65M
Percent Change from Prior Year	-52%	147%	35%	90%	-41%	15%	-50%	-35%	-65%	-10%	100%	46%	32%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jun '21	18	-69.5%
Jun '20	59	-29.8%
Jun '19	84	9.5%

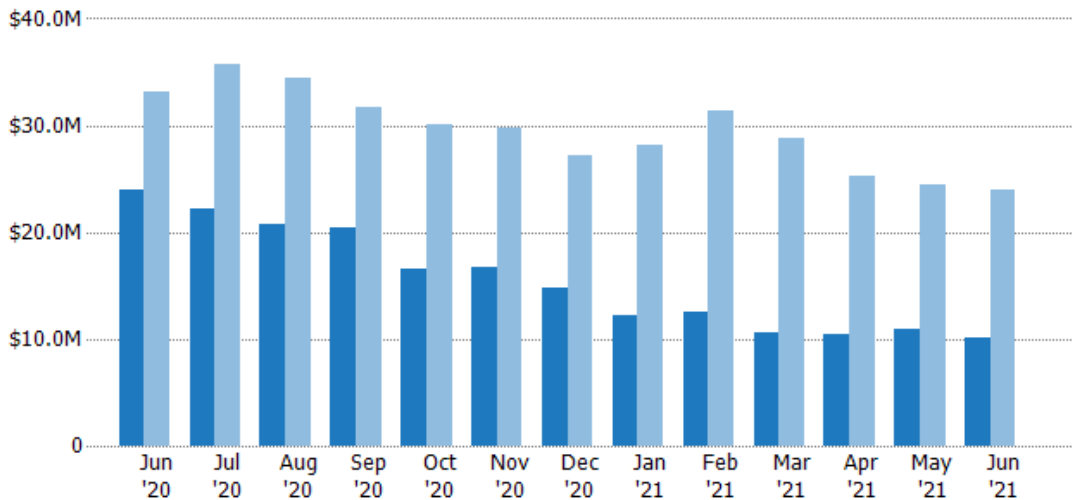
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '20	59	84	-30%
Jul '20	48	91	-47%
Aug '20	47	90	-48%
Sep '20	46	82	-44%
Oct '20	42	75	-44%
Nov '20	38	71	-46%
Dec '20	35	69	-49%
Jan '21	29	70	-59%
Feb '21	25	77	-68%
Mar '21	21	73	-71%
Apr '21	18	63	-71%
May '21	19	61	-69%
Jun '21	18	59	-69%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jun '21	\$10.1M	-57.6%
Jun '20	\$23.9M	-27.7%
Jun '19	\$33.1M	11%

Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '20	\$23.9M	\$33.1M	-28%
Jul '20	\$22.3M	\$35.8M	-38%
Aug '20	\$20.7M	\$34.4M	-40%
Sep '20	\$20.5M	\$31.7M	-35%
Oct '20	\$16.5M	\$30M	-45%
Nov '20	\$16.8M	\$29.7M	-44%
Dec '20	\$14.8M	\$27.2M	-46%
Jan '21	\$12.3M	\$28.2M	-56%
Feb '21	\$12.6M	\$31.4M	-60%
Mar '21	\$10.6M	\$28.8M	-63%
Apr '21	\$10.4M	\$25.3M	-59%
May '21	\$11M	\$24.4M	-55%
Jun '21	\$10.1M	\$23.9M	-58%

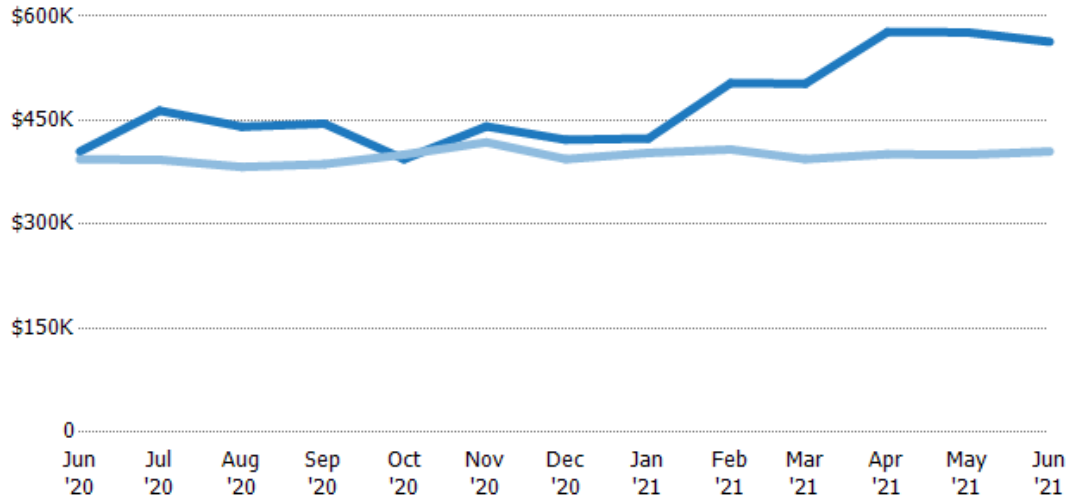
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$563K	39.1%
Jun '20	\$405K	2.9%
Jun '19	\$394K	1.3%



Current Year	\$405K	\$464K	\$441K	\$445K	\$394K	\$441K	\$422K	\$424K	\$504K	\$503K	\$577K	\$577K	\$563K
Prior Year	\$394K	\$393K	\$383K	\$387K	\$400K	\$418K	\$394K	\$403K	\$408K	\$394K	\$401K	\$400K	\$405K
Percent Change from Prior Year	3%	18%	15%	15%	-2%	5%	7%	5%	23%	28%	44%	44%	39%

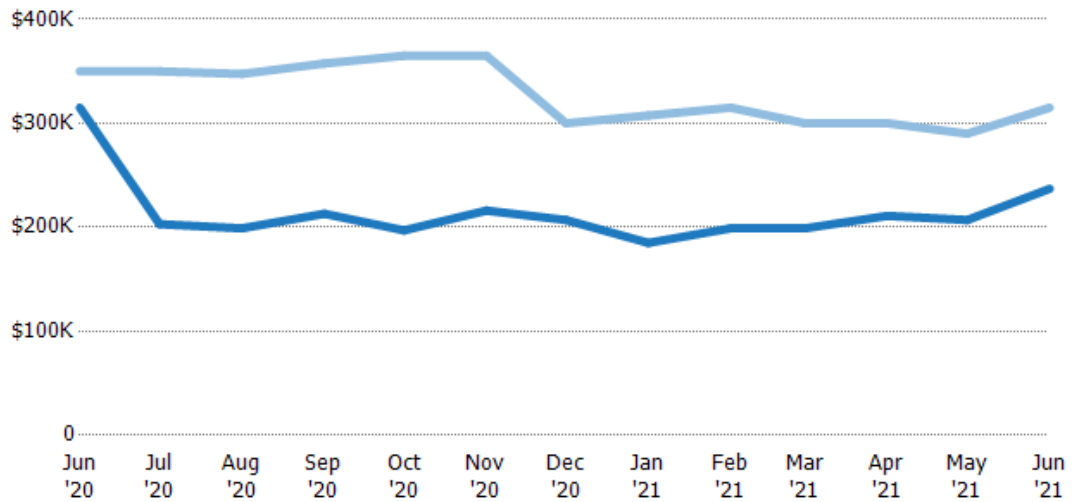
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$237K	-24.8%
Jun '20	\$315K	-10%
Jun '19	\$350K	-16.2%



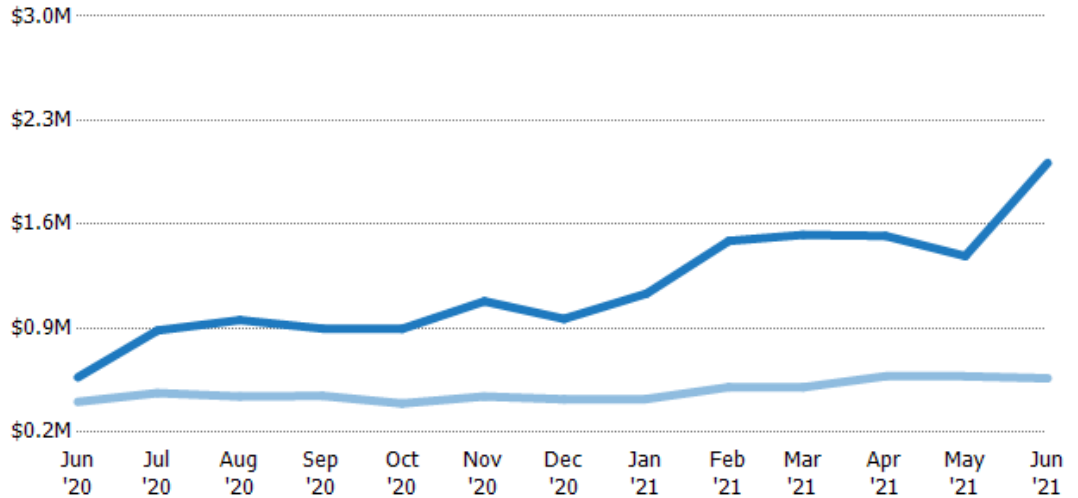
Current Year	\$315K	\$203K	\$199K	\$213K	\$197K	\$216K	\$207K	\$185K	\$199K	\$199K	\$211K	\$207K	\$237K
Prior Year	\$350K	\$350K	\$347K	\$358K	\$365K	\$365K	\$300K	\$308K	\$315K	\$300K	\$300K	\$290K	\$315K
Percent Change from Prior Year	-10%	-42%	-43%	-40%	-46%	-41%	-31%	-40%	-37%	-34%	-30%	-29%	-25%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



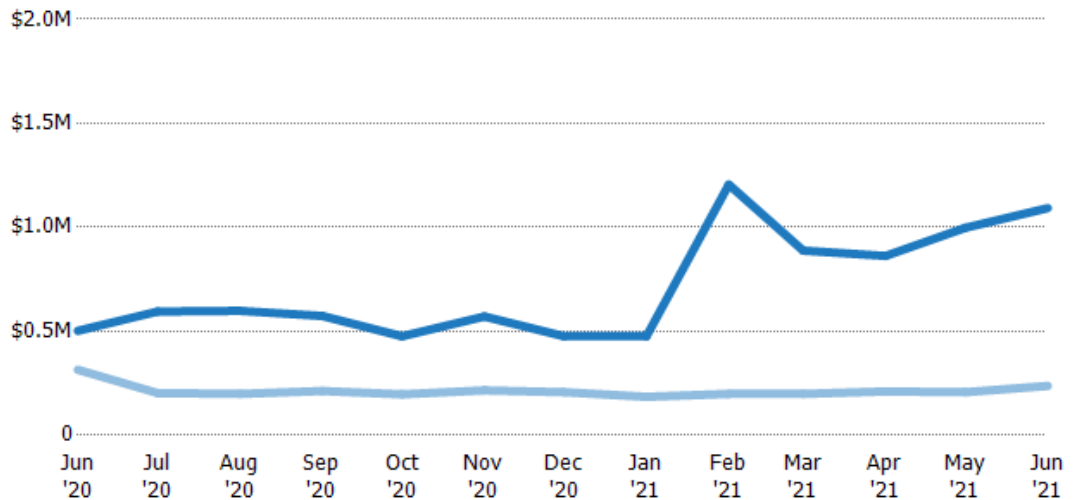
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$570K	\$886K	\$955K	\$898K	\$896K	\$1.08M	\$964K	\$1.13M	\$1.49M	\$1.53M	\$1.52M	\$1.39M	\$2.01M
Avg Listing Price	\$405K	\$464K	\$441K	\$445K	\$394K	\$441K	\$422K	\$424K	\$504K	\$503K	\$577K	\$577K	\$563K
Avg Listing Price as a % of Avg Est Value	71%	52%	46%	50%	44%	41%	44%	37%	34%	33%	38%	42%	28%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$502K	\$595K	\$598K	\$574K	\$476K	\$571K	\$476K	\$476K	\$1.21M	\$888K	\$862K	\$997K	\$1.09M
Median Listing Price	\$315K	\$203K	\$199K	\$213K	\$197K	\$216K	\$207K	\$185K	\$199K	\$199K	\$211K	\$207K	\$237K
Med Listing Price as a % of Med Est Value	63%	34%	33%	37%	41%	38%	43%	39%	17%	22%	24%	21%	22%

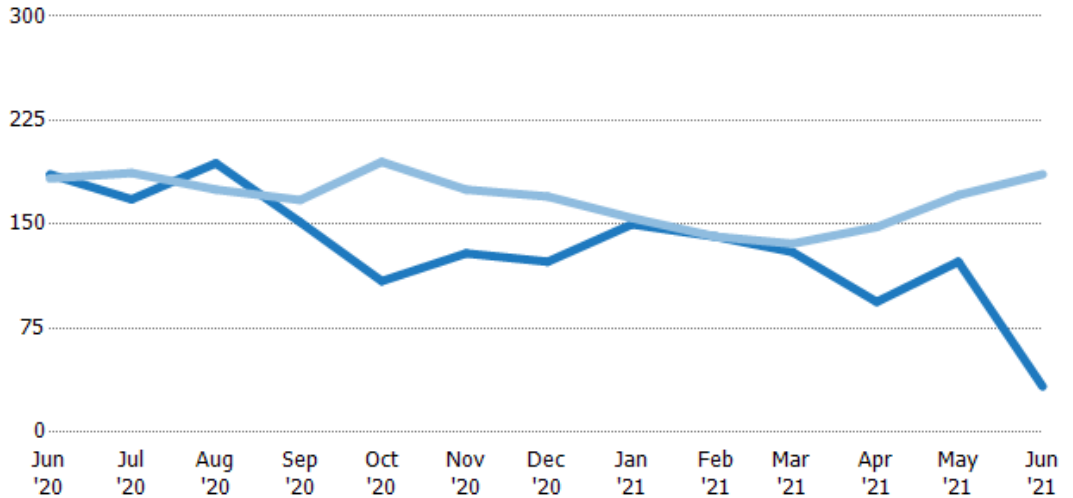
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jun '21	33	-82.3%
Jun '20	186	1.6%
Jun '19	183	20.5%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	186	168	194	152	109	129	123	150	141	130	94	123	33
Prior Year	183	187	175	168	195	175	170	155	141	136	148	171	186
Percent Change from Prior Year	2%	-10%	11%	-10%	-44%	-26%	-28%	-3%	0%	-4%	-36%	-28%	-82%

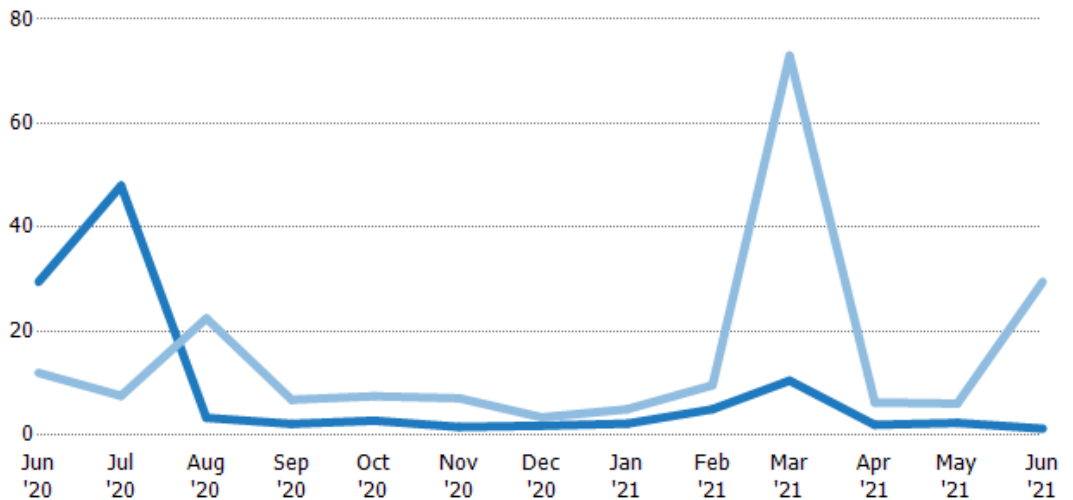
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Jun '21	1.29	-95.6%
Jun '20	29.5	145.8%
Jun '19	12	53.3%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	29.5	48	3.36	2.19	2.8	1.58	1.84	2.23	5	10.5	2	2.38	1.29
Prior Year	12	7.58	22.5	6.83	7.5	7.1	3.45	5	9.63	73	6.3	6.1	29.5
Percent Change from Prior Year	146%	533%	-85%	-68%	-63%	-78%	-47%	-55%	-48%	-86%	-68%	-61%	-96%

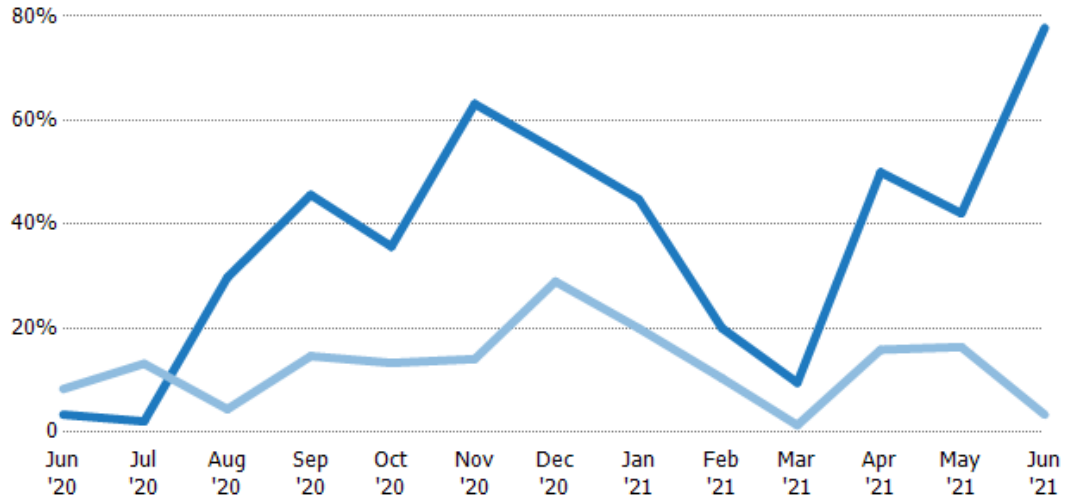
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Jun '21	78%	-74.4%
Jun '20	3%	5%
Jun '19	8%	-34.8%



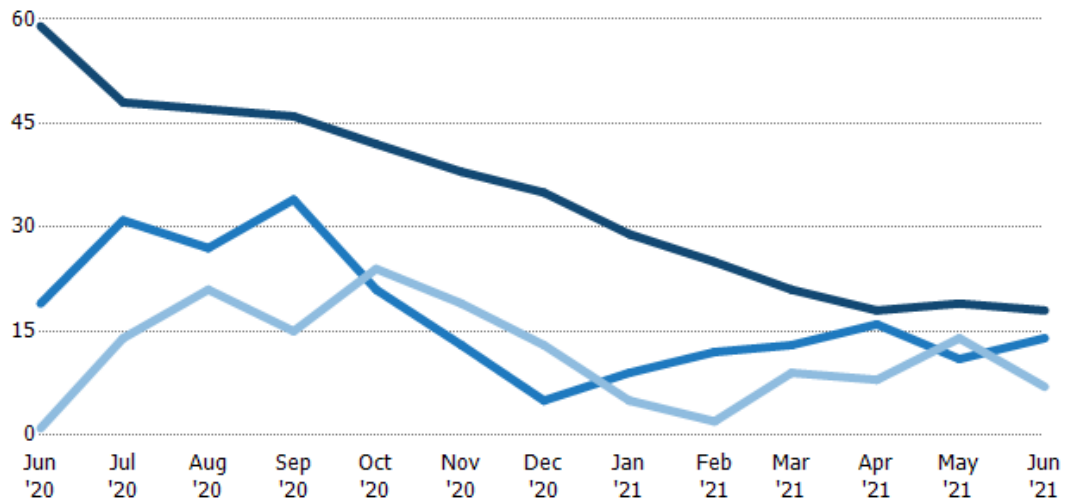
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	3%	2%	30%	46%	36%	63%	54%	45%	20%	10%	50%	42%	78%
Prior Year	8%	13%	4%	15%	13%	14%	29%	20%	10%	1%	16%	16%	3%
Change from Prior Year	5%	11%	-25%	-31%	-22%	-49%	-25%	-25%	-10%	-8%	-34%	-26%	-74%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Active	59	48	47	46	42	38	35	29	25	21	18	19	18
Pending	19	31	27	34	21	13	5	9	12	13	16	11	14
Sold	1	14	21	15	24	19	13	5	2	9	8	14	7

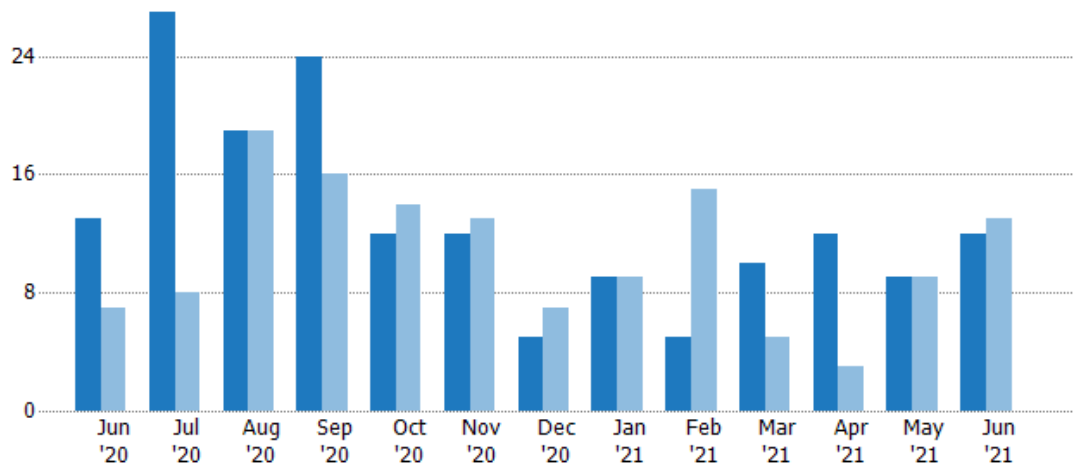
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Count	% Chg.
Jun '21	12	-7.7%
Jun '20	13	85.7%
Jun '19	7	0%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	13	27	19	24	12	12	5	9	5	10	12	9	12
Prior Year	7	8	19	16	14	13	7	9	15	5	3	9	13
Percent Change from Prior Year	86%	238%	0%	50%	-14%	-8%	-29%	0%	-67%	100%	300%	0%	-8%

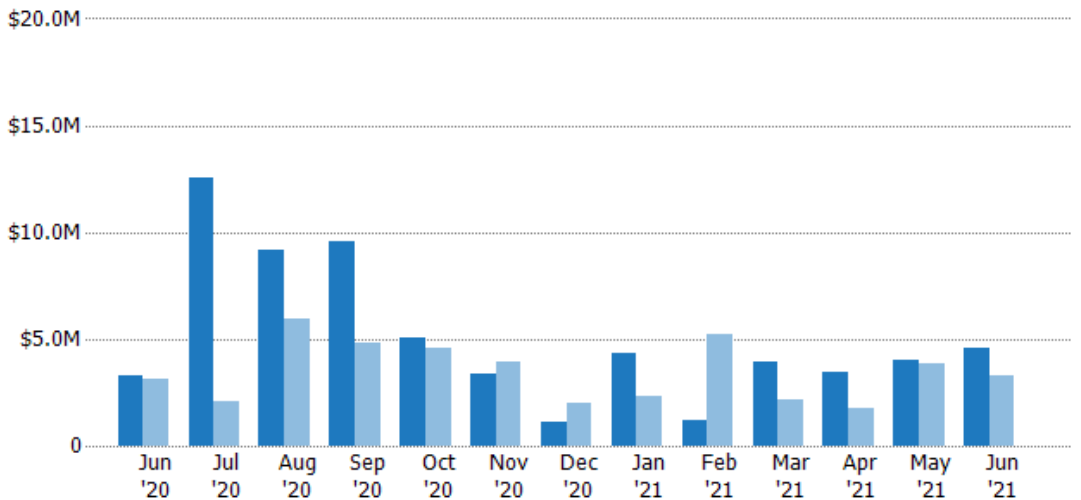
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/Year	Volume	% Chg.
Jun '21	\$4.6M	40.2%
Jun '20	\$3.28M	3.9%
Jun '19	\$3.16M	-54.8%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$3.28M	\$12.6M	\$9.14M	\$9.55M	\$5.06M	\$3.35M	\$1.07M	\$4.31M	\$1.22M	\$3.91M	\$3.45M	\$4.05M	\$4.6M
Prior Year	\$3.16M	\$2.12M	\$5.91M	\$4.86M	\$4.58M	\$3.93M	\$2.03M	\$2.32M	\$5.25M	\$2.15M	\$1.79M	\$3.85M	\$3.28M
Percent Change from Prior Year	4%	494%	55%	97%	11%	-15%	-47%	86%	-77%	82%	92%	5%	40%

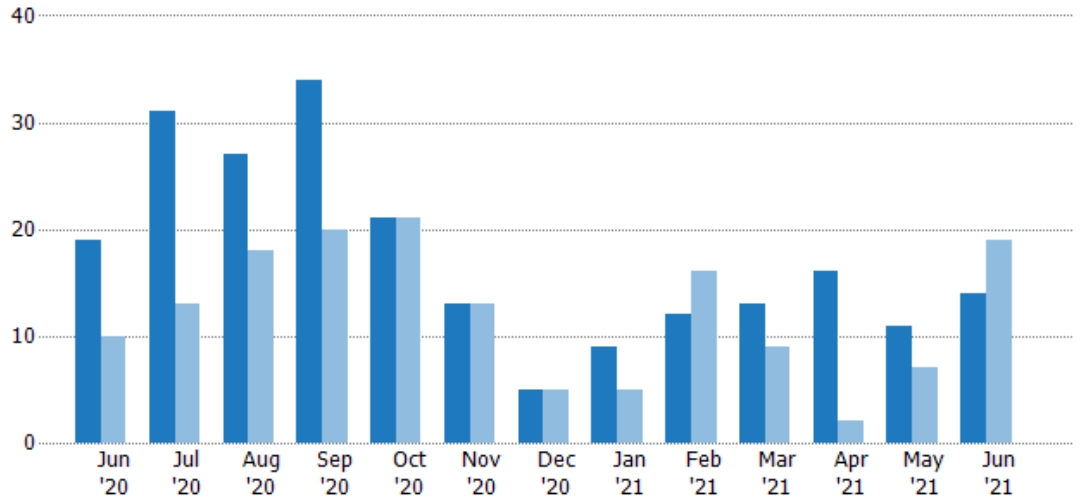
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Count	% Chg.
Jun '21	14	-26.3%
Jun '20	19	90%
Jun '19	10	20%



Current Year	19	31	27	34	21	13	5	9	12	13	16	11	14
Prior Year	10	13	18	20	21	13	5	5	16	9	2	7	19
Percent Change from Prior Year	90%	138%	50%	70%	0%	0%	0%	80%	-25%	44%	700%	57%	-26%

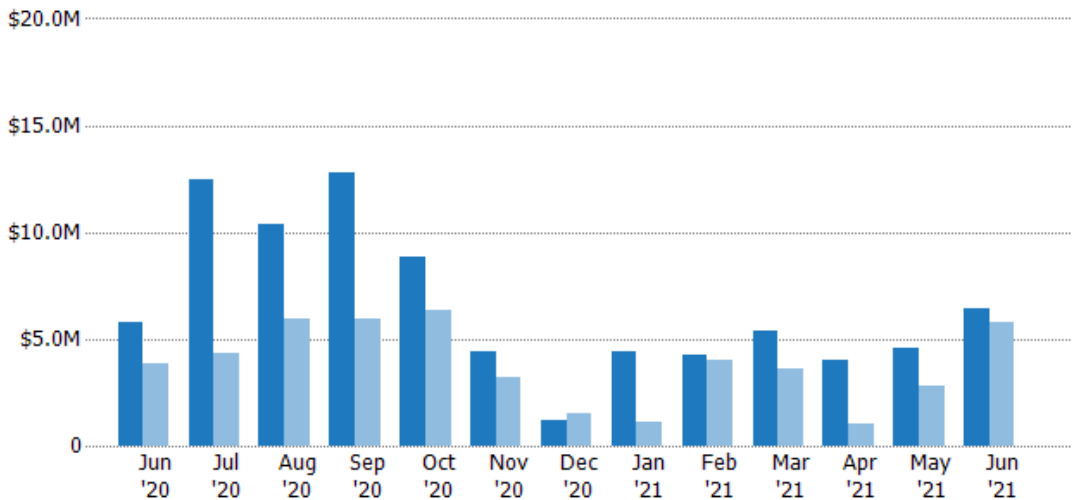
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Volume	% Chg.
Jun '21	\$6.43M	10.3%
Jun '20	\$5.82M	50.1%
Jun '19	\$3.88M	6.5%



Current Year	\$5.82M	\$12.5M	\$10.3M	\$12.8M	\$8.81M	\$4.41M	\$1.18M	\$4.44M	\$4.23M	\$5.36M	\$3.99M	\$4.57M	\$6.43M
Prior Year	\$3.88M	\$4.3M	\$5.97M	\$5.92M	\$6.35M	\$3.21M	\$1.53M	\$1.11M	\$4M	\$3.63M	\$1.02M	\$2.79M	\$5.82M
Percent Change from Prior Year	50%	190%	73%	116%	39%	37%	-23%	301%	6%	48%	292%	64%	10%

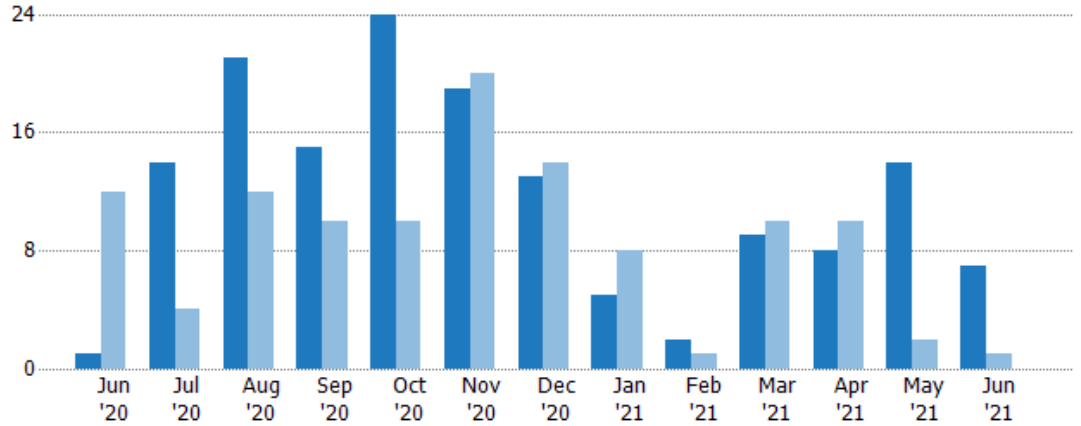
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jun '21	7	600%
Jun '20	1	-91.7%
Jun '19	12	-25%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	1	14	21	15	24	19	13	5	2	9	8	14	7
Prior Year	12	4	12	10	10	20	14	8	1	10	10	2	1
Percent Change from Prior Year	-92%	250%	75%	50%	140%	-5%	-7%	-38%	100%	-10%	-20%	600%	600%

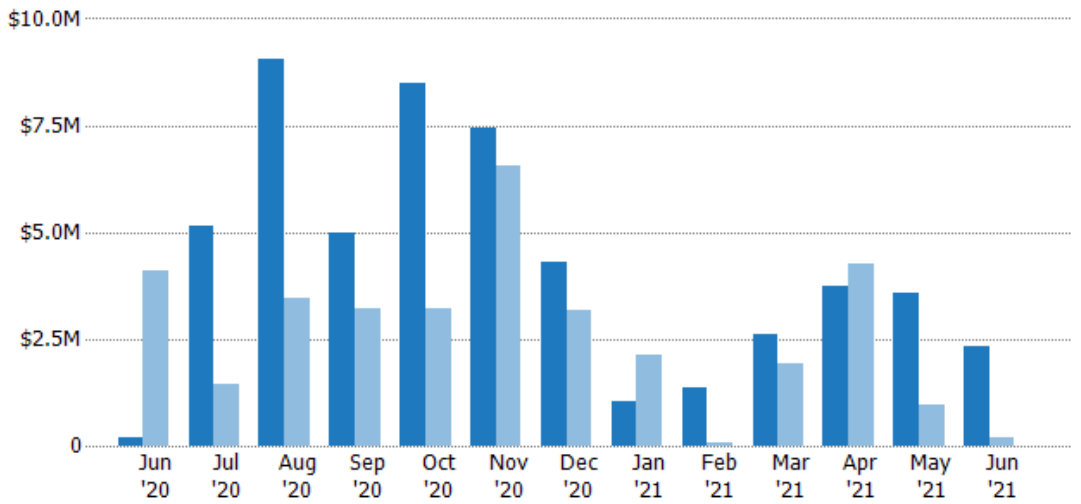
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jun '21	\$2.34M	1,013.6%
Jun '20	\$210K	-94.9%
Jun '19	\$4.12M	-68.9%



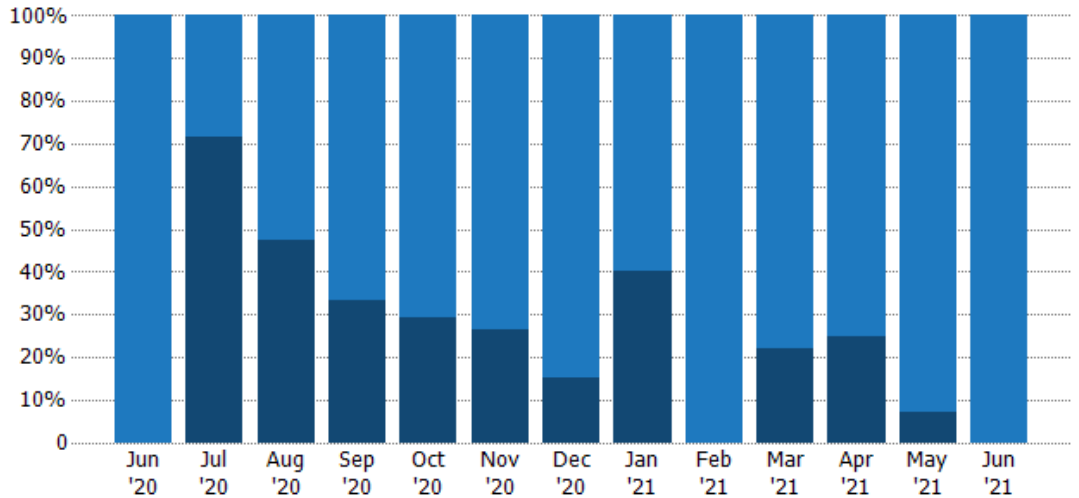
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$210K	\$5.13M	\$9.07M	\$4.98M	\$8.48M	\$7.46M	\$4.31M	\$1.05M	\$1.38M	\$2.61M	\$3.73M	\$3.59M	\$2.34M
Prior Year	\$4.12M	\$1.43M	\$3.44M	\$3.22M	\$3.19M	\$6.57M	\$3.17M	\$2.15M	\$65K	\$1.94M	\$4.24M	\$940K	\$210K
Percent Change from Prior Year	-95%	258%	164%	55%	165%	14%	36%	-51%	2,023%	34%	-12%	281%	1,014%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



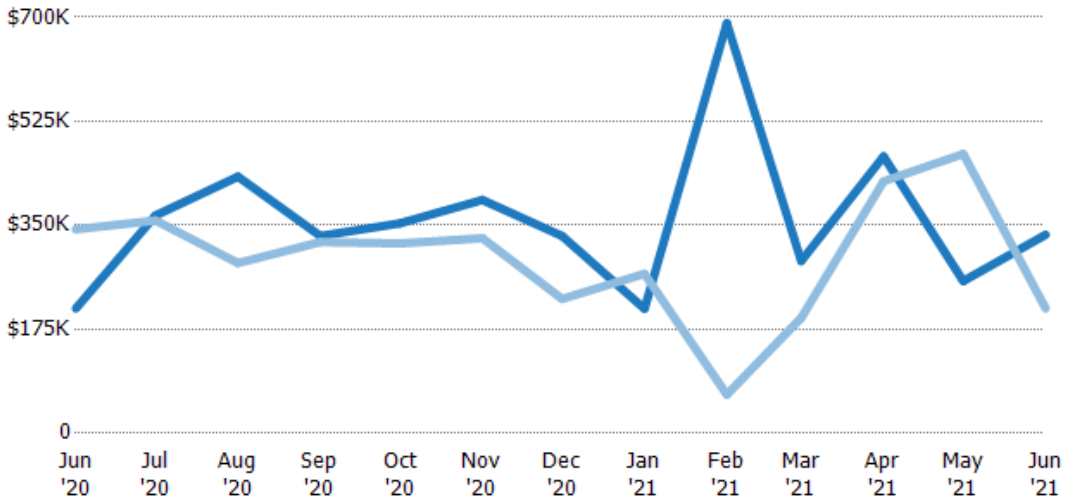
Property Type	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Condo/Townhouse	100%	29%	52%	67%	71%	74%	85%	60%	100%	78%	75%	93%	100%
Single Family Residence	-	71%	48%	33%	29%	26%	15%	40%	-	22%	25%	7%	-

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Jun '21	\$334K	59.1%
Jun '20	\$210K	-38.8%
Jun '19	\$343K	-58.5%

Property Type	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$210K	\$367K	\$432K	\$332K	\$353K	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K
Prior Year	\$343K	\$358K	\$286K	\$322K	\$319K	\$328K	\$226K	\$268K	\$65K	\$194K	\$424K	\$470K	\$210K
Percent Change from Prior Year	-39%	2%	51%	3%	11%	20%	47%	-22%	962%	49%	10%	-46%	59%

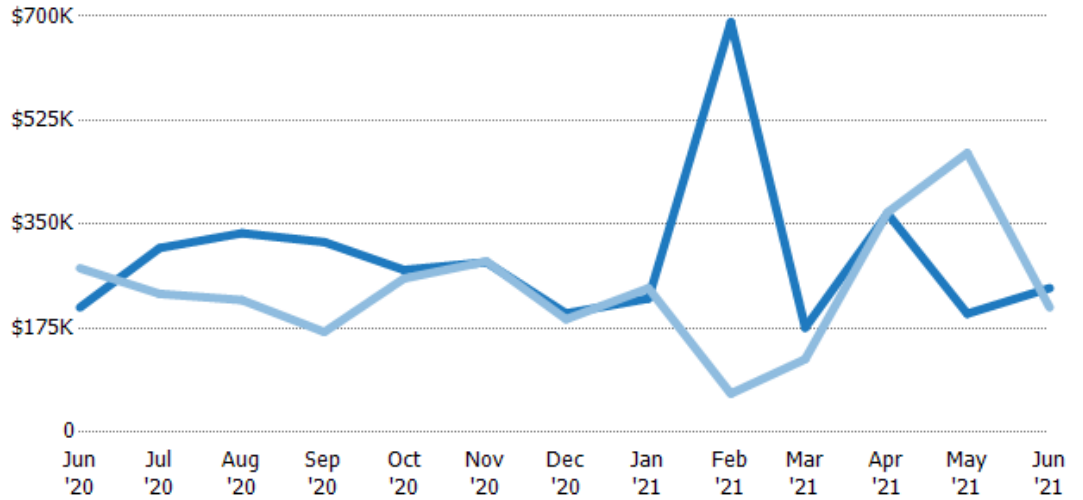
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$243K	15.5%
Jun '20	\$210K	-23.9%
Jun '19	\$276K	-69.2%



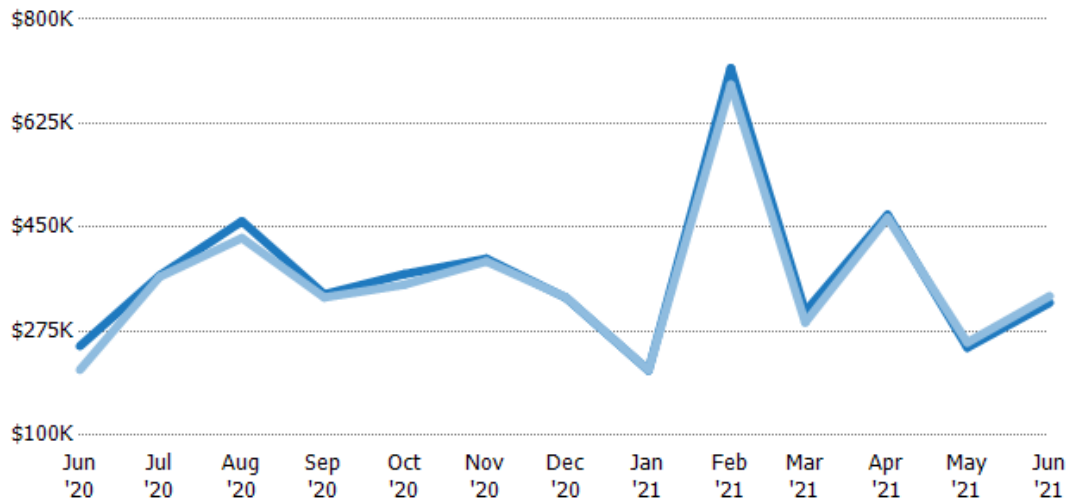
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$210K	\$310K	\$335K	\$320K	\$273K	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K
Prior Year	\$276K	\$233K	\$223K	\$169K	\$259K	\$288K	\$190K	\$243K	\$65K	\$123K	\$370K	\$470K	\$210K
Percent Change from Prior Year	-24%	33%	51%	90%	6%	-1%	5%	-7%	962%	43%	-1%	-58%	15%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
Property Type: Condo/Townhouse/Apt., Single Family



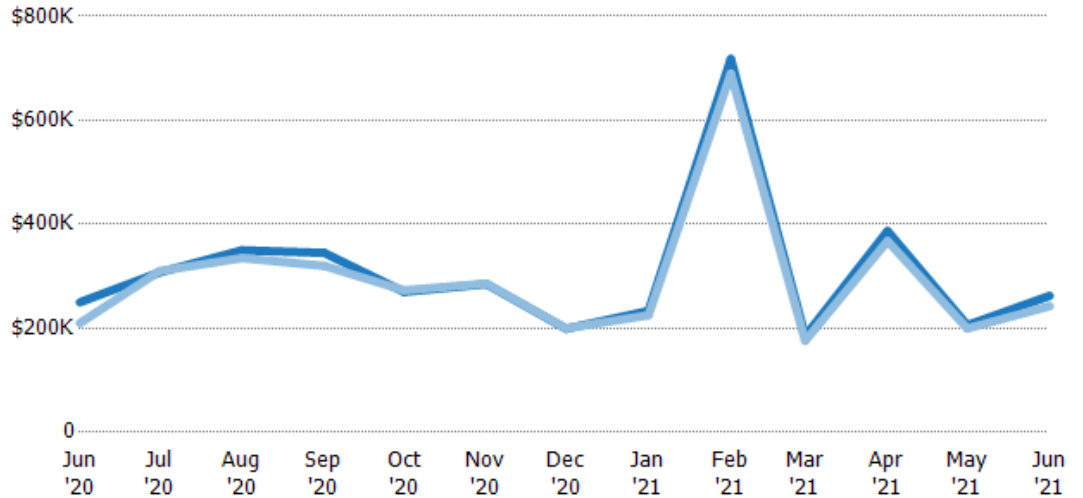
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg List Price	\$250K	\$369K	\$460K	\$337K	\$371K	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K
Avg Sales Price	\$210K	\$367K	\$432K	\$332K	\$353K	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K	\$334K
Avg Sales Price as a % of Avg List Price	84%	99%	94%	98%	95%	99%	100%	100%	96%	94%	99%	103%	103%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



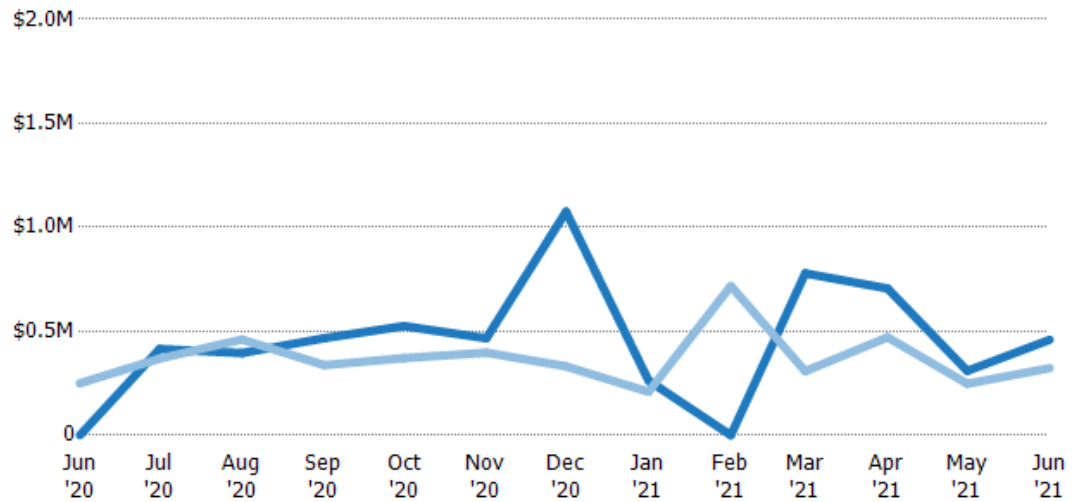
Median List Price	\$250K	\$307K	\$350K	\$345K	\$270K	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K
Median Sales Price	\$210K	\$310K	\$335K	\$320K	\$273K	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K	\$243K
Med Sales Price as a % of Med List Price	84%	101%	96%	93%	101%	100%	100%	96%	96%	95%	95%	97%	92%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



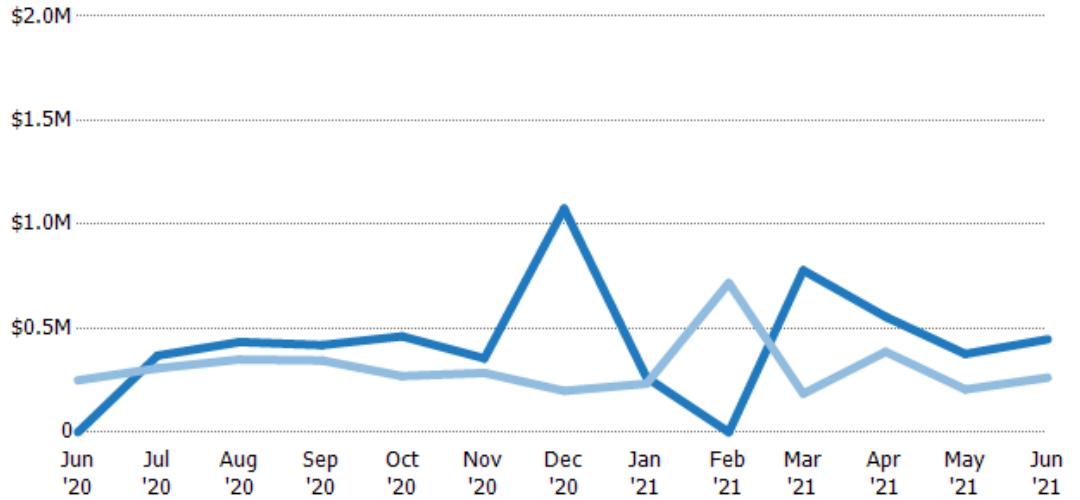
Avg Est Value	\$0	\$415K	\$395K	\$467K	\$525K	\$466K	\$1.08M	\$264K	\$0	\$779K	\$706K	\$310K	\$459K
Avg Sales Price	\$250K	\$369K	\$460K	\$337K	\$371K	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K	\$323K
Avg Sales Price as a % of Avg Est Value	100%	89%	116%	72%	71%	85%	31%	79%	100%	40%	67%	80%	70%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Warren, VT 05674
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$0	\$369K	\$434K	\$419K	\$461K	\$355K	\$1.08M	\$264K	\$0	\$779K	\$555K	\$376K	\$447K
Median Sales Price	\$250K	\$307K	\$350K	\$345K	\$270K	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K	\$263K
Med Sales Price as a % of Med Est Value	100%	83%	81%	82%	59%	80%	19%	88%	100%	24%	70%	55%	59%