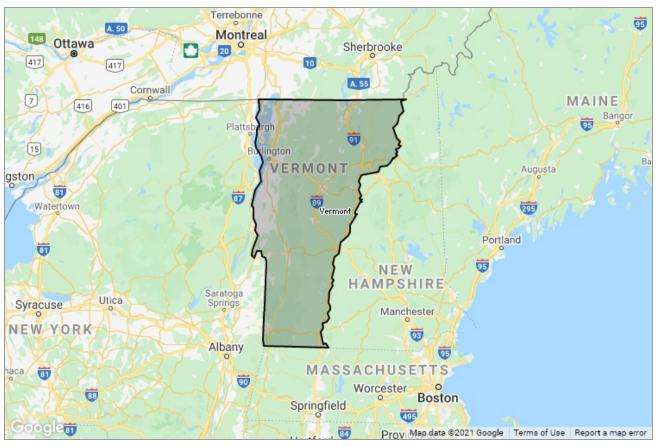


MARKET DATA REPORT

Vermont June Indicators Report



Report Characteristics

Report Name: Vermont June Indicators Report

Report Date Range: 6/2020 – 6/2021

Filters Used: Property Type, Location

Avg/Med: Both

Run Date: 07/28/2021

Scheduled: No

Presented by

Vermont Association of REALTORS®

Other: http://www.vermontrealtors.com/

148 State Street Montpelier, VT 05602







Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| +/- | YTD 2020 | YTD 2021 | +/- | Jun 2020 | Jun 2021 | Key Metrics |
|--------|-----------------|-----------------|--------|-----------------|---------------|---------------------------------|
| | | | | | | Listing Activity Charts Metrics |
| +13.1% | 4,495 | 5,082 | -8.1% | 1,268 | 1,165 | New Listing Count |
| +27.1% | \$1,642,626,589 | \$2,088,113,658 | -0.6% | \$497,115,502 | \$493,914,577 | New Listing Volume |
| | N⁄A | N/A | -54.2% | 3,510 | 1,607 | Active Listing Count |
| | N⁄A | N/A | -44.5% | \$1,558,126,215 | \$864,420,684 | Active Listing Volume |
| +28.1% | \$414,209 | \$530,399 | +21.2% | \$443,911 | \$537,910 | Average Listing Price |
| +17.8% | \$285,408 | \$336,303 | +16.7% | \$299,900 | \$350,000 | Median Listing Price |
| -43.2% | 173.48 | 98.61 | -64.4% | 135 | 48 | Median Days in RPR |
| -52.1% | 7.3 | 3.5 | -68.2% | 7.8 | 2.5 | Months of Inventory |
| +14.9% | 13.75% | 28.69% | +27.3% | 12.76% | 40.07% | Absorption Rate |
| | | | | | | Sales Activity Charts Metrics |
| +16.6% | 4,578 | 5,339 | -22.1% | 1,313 | 1,023 | New Pending Sales Count |
| +44.3% | \$1,383,830,801 | \$1,997,058,524 | -9% | \$424,834,615 | \$386,441,907 | New Pending Sales Volume |
| | N⁄A | N/A | +4.2% | 1,723 | 1,796 | Pending Sales Count |
| | N⁄A | N/A | +22.7% | \$557,170,173 | \$683,559,938 | Pending Sales Volume |
| +37.1% | 2,883 | 3,952 | +23.3% | 741 | 914 | Cloæd Sales Count |
| +75.1% | \$823,920,515 | \$1,442,470,782 | +65.3% | \$223,393,852 | \$369,264,393 | Closed Sales Volume |
| +27.7% | \$285,786 | \$364,998 | +34% | \$301,476 | \$404,009 | Average Sales Price |
| +21.6% | \$240,535 | \$292,568 | +22.3% | \$260,000 | \$318,000 | Median Sales Price |





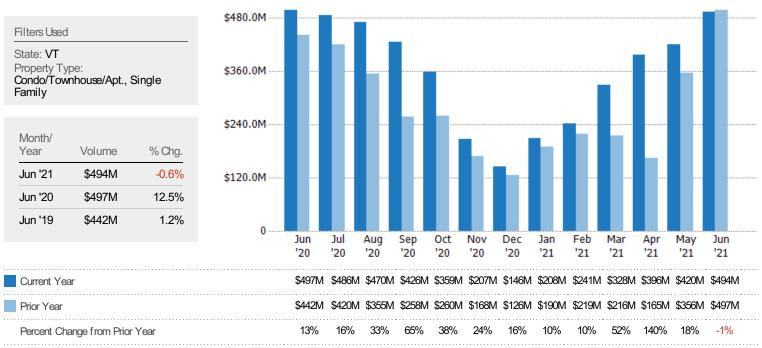
New Listings

The number of new residential listings that were added each month.



New Listing Volume

The sum of the listing price of residential listings that were added each month.



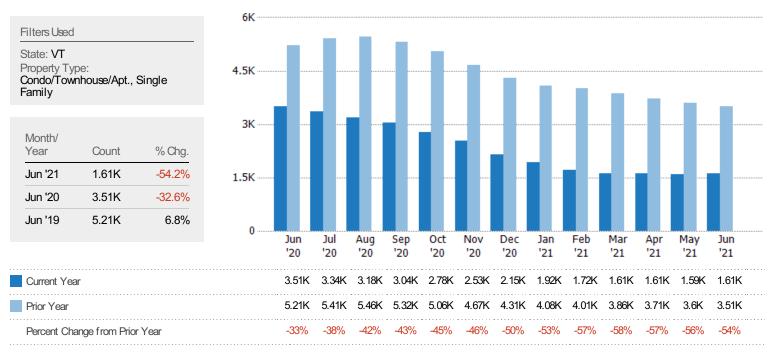


仓



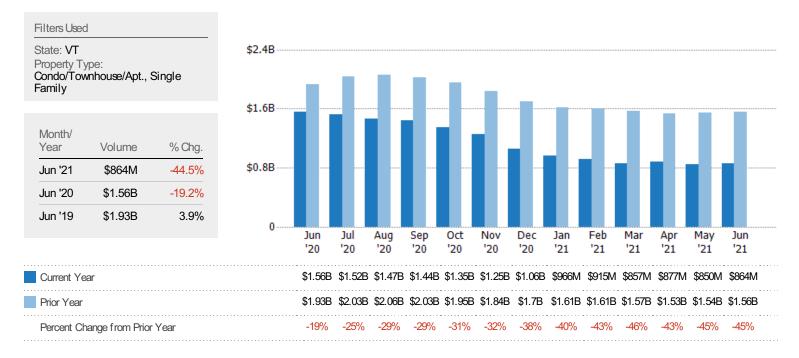
Active Listings

The number of active residential listings at the end of each month.



Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.





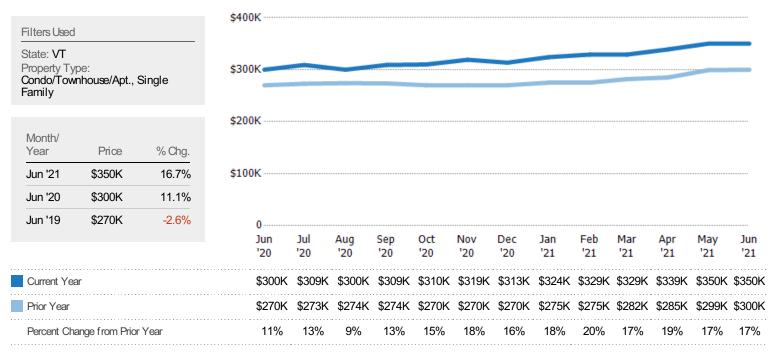
Average Listing Price

The average listing price of active residential listings at the end of each month.

| Eltern Llead | | | \$600K ····· | | | | | | | | | | | | |
|---|-------------|--------|--------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Filters Used State: VT Property Type: Condo/Townhous Family | æ/Apt., Si | ngle | \$450K | | | | | | | | | | | | |
| Month/ | | | \$300K | | | | | | | | | | | | |
| | Price | % Chg. | | | | | | | | | | | | | |
| Jun '21 \$5 | 38K | 21.2% | \$150K | | | | | | | | | | | | |
| Jun '20 \$4 | 44K | 19.8% | | | | | | | | | | | | | |
| Jun '19 \$3 | 370K | -2.7% | 0 | | | | ~ . | | _ | - | - 1 | | | | |
| | | | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
| Current Year | | | \$444K | \$454K | \$462K | \$473K | \$484K | \$497K | \$491K | \$503K | \$533K | \$532K | \$546K | \$536K | \$538K |
| Prior Year | | | \$370K | \$376K | \$377K | \$381K | \$386K | \$394K | \$395K | \$395K | \$402K | \$408K | \$414K | \$429K | \$444K |
| Percent Change f | rom Prior Y | ′ear | 20% | 21% | 23% | 24% | 26% | 26% | 24% | 27% | 33% | 30% | 32% | 25% | 21% |

Median Listing Price

The median listing price of active residential listings at the end of each month.

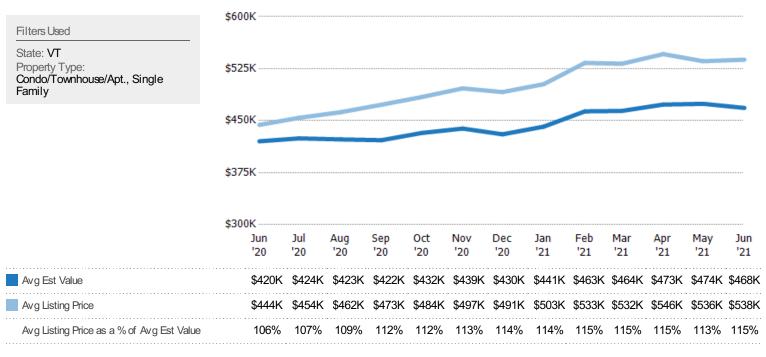






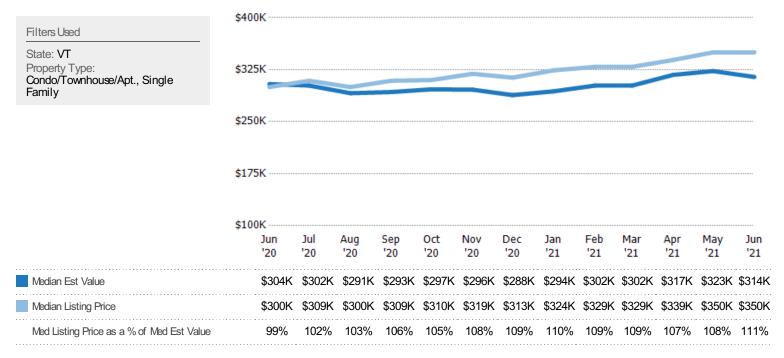
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

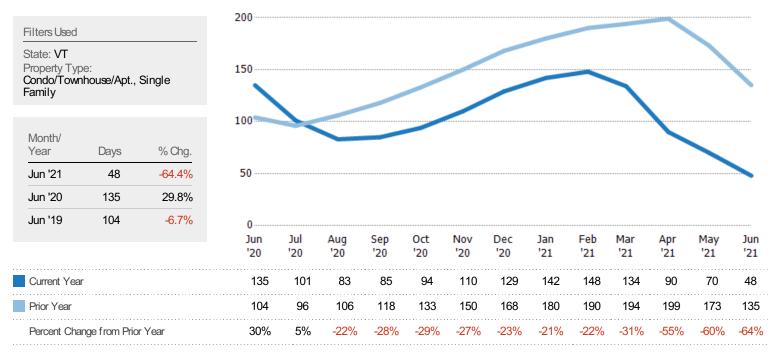






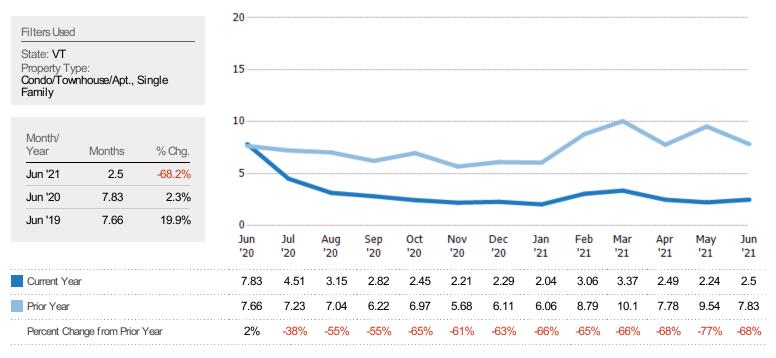
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

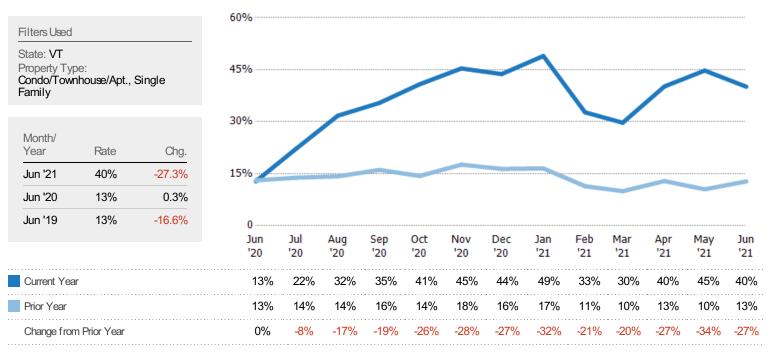






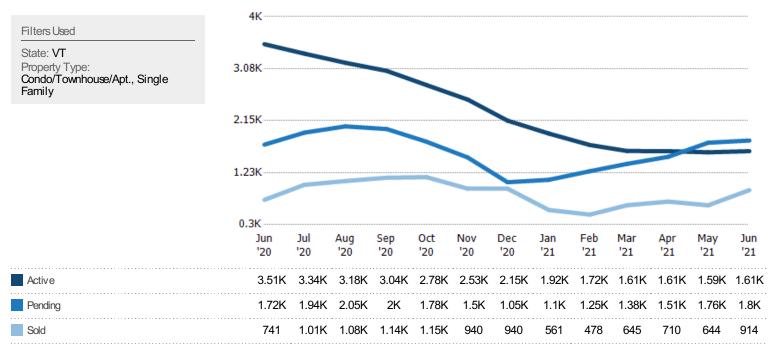
Absorption Rate

The percentage of inventory sold per month.



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

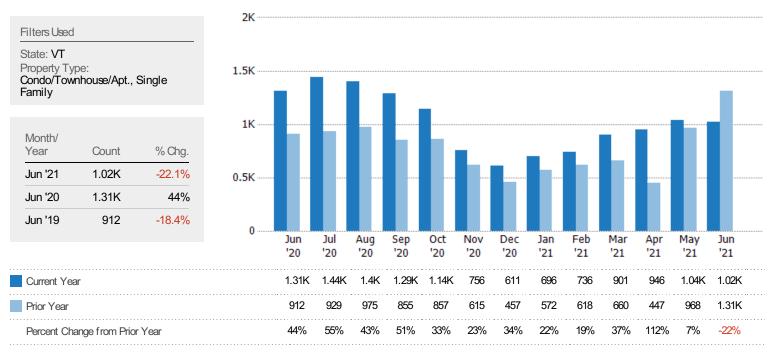






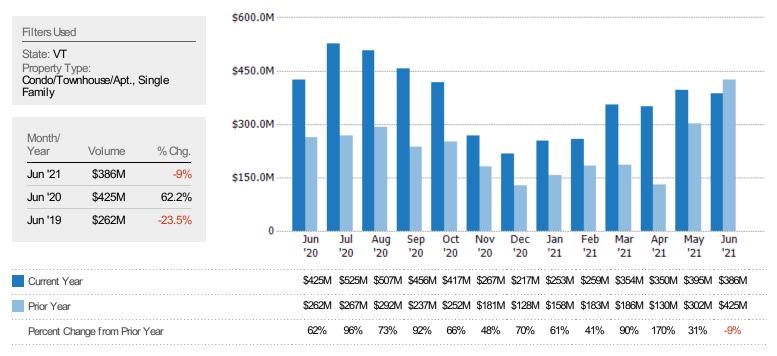
New Pending Sales

The number of residential properties with accepted offers that were added each month.



New Pending Sales Volume

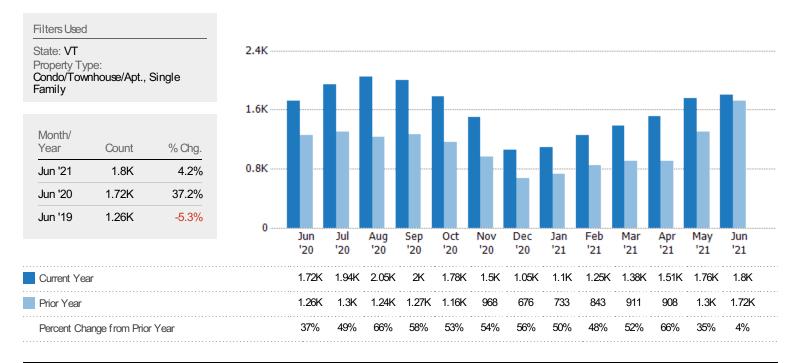
The sum of the sales price of residential properties with accepted offers that were added each month.





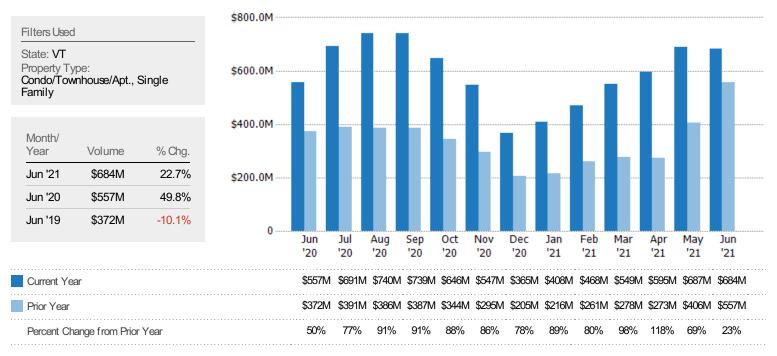
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

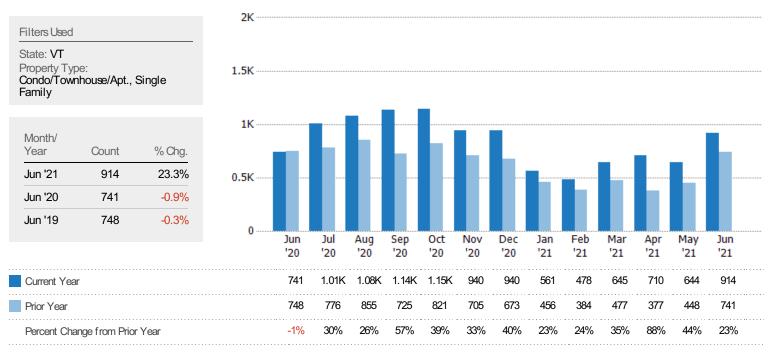






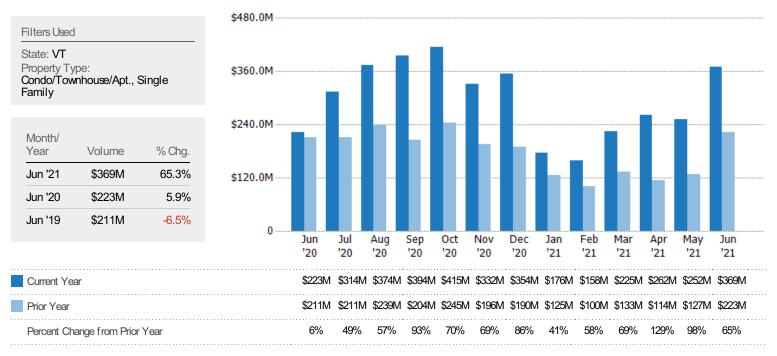
Closed Sales

The total number of residential properties sold each month.



Closed Sales Volume

The sum of the sales price of residential properties sold each month.

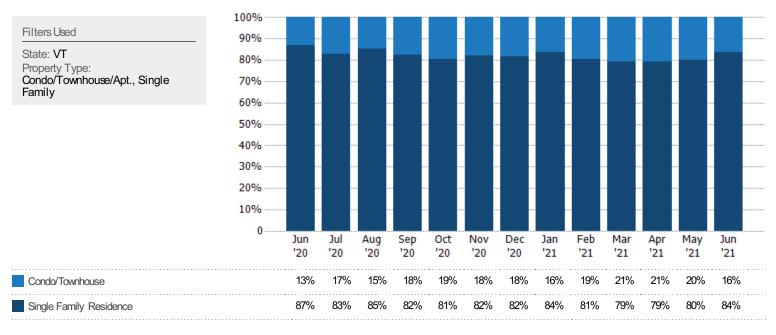






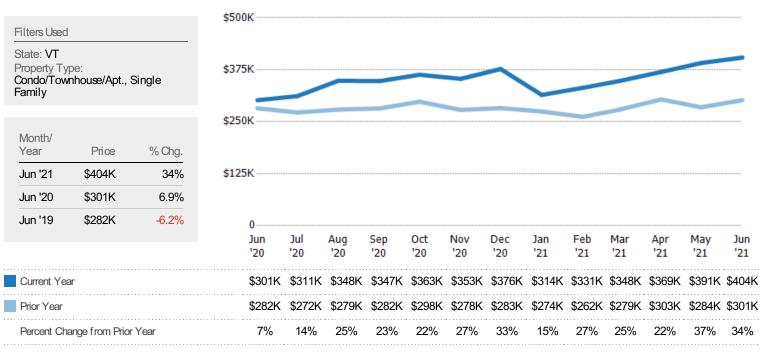
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



Average Sales Price

The average sales price of the residential properties sold each month.

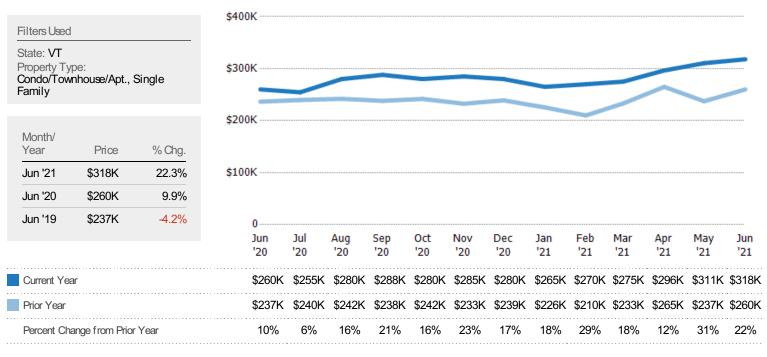






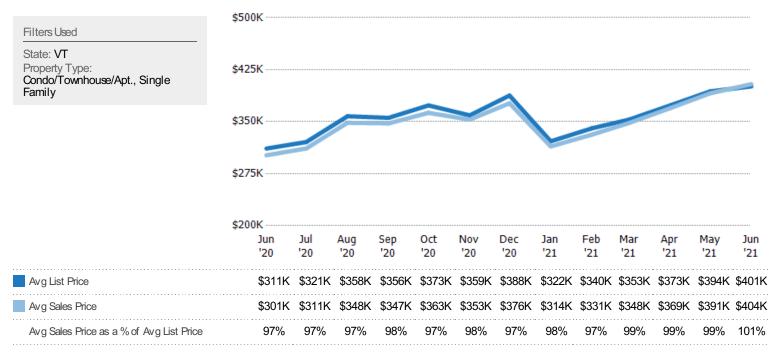
Median Sales Price

The median sales price of the residential properties sold each month.



Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

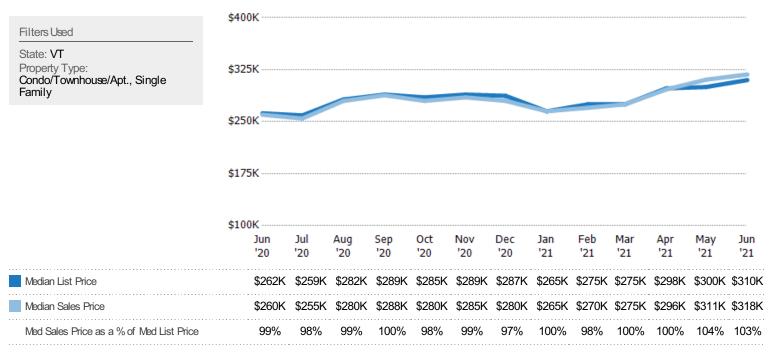






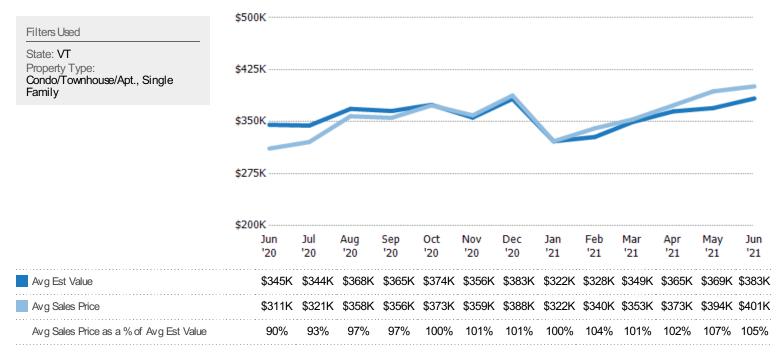
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

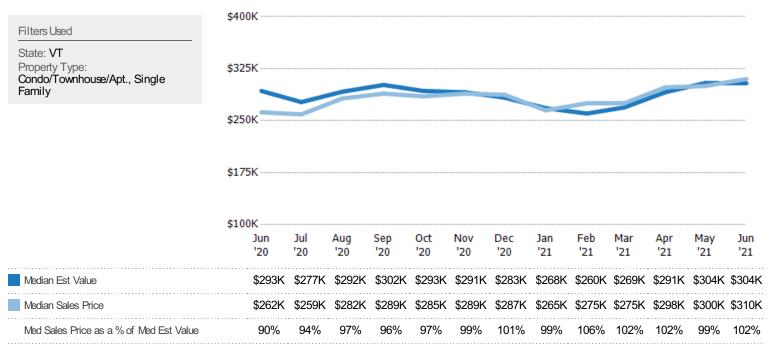






Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.







Jun 2021

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Av g Sales Price | Median Sales Price | Av g Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
|-------|-------------------------|-------------------------------|-------|--------------|---------------------|-----------------------|-------------------------------|---------------------------------|-----------------------|
| 05001 | 24 | \$6,332,700 | 10 | \$3,063,000 | \$306,300 | \$345,000 | \$188 | \$184 | 6 |
| 05031 | 3 | \$1,544,000 | 5 | \$3,258,000 | \$651,600 | \$695,000 | \$249 | \$255 | 12 |
| 05032 | 7 | \$2,150,900 | 5 | \$942,000 | \$188,400 | \$187,000 | \$158 | \$146 | 11 |
| 05033 | 5 | \$1,130,900 | 4 | \$855,600 | \$213,900 | \$230,000 | \$140 | \$154 | 6 |
| 05034 | 1 | \$143,000 | 1 | \$425,000 | \$425,000 | \$425,000 | \$210 | \$210 | 19 |
| 05035 | 4 | \$1,783,900 | 1 | \$945,000 | \$945,000 | \$945,000 | \$154 | \$154 | 562 |
| 05036 | 7 | \$1,812,900 | 2 | \$745,500 | \$372,750 | \$372,750 | \$129 | \$129 | 89 |
| 05037 | 1 | \$550,000 | 3 | \$1,250,000 | \$416,667 | \$360,000 | \$163 | \$157 | 3 |
| 05038 | 2 | \$1,545,000 | 1 | \$300,000 | \$300,000 | \$300,000 | \$240 | \$240 | 6 |
| 05039 | 8 | \$2,523,800 | 2 | \$222,250 | \$111,125 | \$111,125 | \$98 | \$98 | 223 |
| 05045 | 3 | \$1,396,000 | 2 | \$961,000 | \$480,500 | \$480,500 | \$145 | \$145 | 3 |
| 05046 | 5 | \$1,182,400 | 1 | \$500,000 | \$500,000 | \$500,000 | \$241 | \$241 | 101 |
| 05048 | 2 | \$788,000 | 4 | \$1,755,000 | \$438,750 | \$375,000 | \$164 | \$163 | 42 |
| 05051 | 5 | \$1,323,000 | 2 | \$314,000 | \$157,000 | \$157,000 | \$98 | \$98 | 143 |
| 05055 | 12 | \$9,037,388 | 3 | \$5,285,000 | \$1,761,667 | \$1,360,000 | \$500 | \$442 | 3 |
| 05058 | | | 1 | \$205,000 | \$205,000 | \$205,000 | \$178 | \$178 | 8 |
| 05059 | 16 | \$8,557,000 | 12 | \$5,214,000 | \$434,500 | \$366,250 | \$172 | \$163 | 9 |
| 05060 | 12 | \$3,942,500 | 5 | \$1,325,000 | \$265,000 | \$229,000 | \$137 | \$126 | 3 |
| 05062 | 1 | \$895,000 | 2 | \$931,750 | \$465,875 | \$465,875 | \$154 | \$154 | 6 |
| 05065 | 2 | \$895,000 | 2 | \$740,000 | \$370,000 | \$370,000 | \$203 | \$203 | 70 |
| 05068 | 8 | \$3,577,900 | 5 | \$1,639,500 | \$327,900 | \$325,000 | \$147 | \$130 | 7 |
| 05071 | 3 | \$3,180,000 | 1 | \$650,000 | \$650,000 | \$650,000 | \$278 | \$278 | 0 |
| 05074 | 2 | \$872,500 | 1 | \$700,000 | \$700,000 | \$700,000 | \$221 | \$221 | 12 |
| 05075 | 5 | \$2,571,500 | 1 | \$425,000 | \$425,000 | \$425,000 | \$180 | \$180 | 8 |
| 05076 | 1 | \$93,000 | 1 | \$140,000 | \$140,000 | \$140,000 | \$85 | \$85 | 5 |
| 05077 | 3 | \$1,099,000 | 1 | \$575,000 | \$575,000 | \$575,000 | \$191 | \$191 | 274 |
| 05083 | 3 | \$1,011,000 | 2 | \$609,515 | \$304,758 | \$304,758 | \$228 | \$228 | 6 |
| 05084 | 1 | \$315,000 | 1 | \$910,000 | \$910,000 | \$910,000 | \$198 | \$198 | 282 |
| 05089 | 8 | \$3,457,000 | 11 | \$2,982,100 | \$271,100 | \$222,000 | \$153 | \$156 | 2 |
| 05091 | 14 | \$8,242,000 | 3 | \$2,340,000 | \$780,000 | \$825,000 | \$257 | \$216 | 214 |
| 05101 | 5 | \$1,103,500 | 5 | \$1,323,000 | \$264,600 | \$295,000 | \$143 | \$137 | 19 |
| 05142 | 3 | \$1,167,900 | 5 | \$1,666,500 | \$333,300 | \$325,000 | \$129 | \$125 | 29 |
| 05143 | 14 | \$5,350,950 | 2 | \$830,000 | \$415,000 | \$415,000 | \$170 | \$170 | 30 |
| 05146 | 1 | \$349,500 | 1 | \$420,000 | \$420,000 | \$420,000 | \$137 | \$137 | 8 |
| 05148 | 8 | \$2,591,000 | 2 | \$1,085,000 | \$542,500 | \$542,500 | \$252 | \$252 | 103 |
| 05149 | 7 | \$3,389,000 | 8 | \$5,264,500 | \$658,063 | \$436,250 | \$230 | \$199 | 17 |
| 05150 | 2 | \$304,000 | 1 | \$155,000 | \$155,000 | \$155,000 | \$62 | \$62 | 14 |
| 05151 | 4 | \$1,482,500 | 3 | \$840,000 | \$280,000 | \$270,000 | \$168 | \$169 | 5 |
| | | | | | | | | Continues | on next page 🗕 |





Jun 2021

Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Av g Sales Price | Median Sales Price | Av g Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
|-------|-------------------------|-------------------------------|-------|--------------|---------------------|-----------------------|-------------------------------|---------------------------------|-----------------------|
| 05152 | 4 | \$1,203,000 | 4 | \$943,000 | \$235,750 | \$239,500 | \$242 | \$238 | 9 |
| 05155 | 3 | \$1,753,000 | 2 | \$478,000 | \$239,000 | \$239,000 | \$208 | \$208 | 4 |
| 05156 | 11 | \$1,900,800 | 5 | \$1,758,000 | \$351,600 | \$265,000 | \$133 | \$137 | 43 |
| 05158 | 7 | \$1,580,000 | 1 | \$320,000 | \$320,000 | \$320,000 | \$141 | \$141 | 142 |
| 05201 | 34 | \$8,737,400 | 17 | \$4,543,900 | \$267,288 | \$260,000 | \$138 | \$114 | 8 |
| 05250 | 13 | \$5,521,000 | 4 | \$933,000 | \$233,250 | \$225,000 | \$182 | \$165 | 6 |
| 05253 | 1 | \$319,900 | 1 | \$725,000 | \$725,000 | \$725,000 | \$296 | \$296 | 36 |
| 05254 | 5 | \$2,544,000 | 1 | \$410,000 | \$410,000 | \$410,000 | \$163 | \$163 | 9 |
| 05255 | 7 | \$3,390,000 | 6 | \$2,819,000 | \$469,833 | \$387,500 | \$211 | \$201 | 22 |
| 05257 | 2 | \$448,900 | 5 | \$1,396,500 | \$279,300 | \$265,000 | \$164 | \$157 | 104 |
| 05261 | 5 | \$1,269,000 | 3 | \$490,500 | \$163,500 | \$182,500 | \$130 | \$114 | 7 |
| 05262 | 11 | \$3,292,600 | 2 | \$230,000 | \$115,000 | \$115,000 | \$118 | \$118 | 13 |
| 05301 | 42 | \$13,663,995 | 19 | \$5,524,400 | \$290,758 | \$225,000 | \$168 | \$164 | 7 |
| 05340 | 7 | \$2,470,000 | 10 | \$5,339,500 | \$533,950 | \$387,500 | \$224 | \$215 | 9 |
| 05341 | 1 | \$179,900 | 1 | \$235,000 | \$235,000 | \$235,000 | \$212 | \$212 | 27 |
| 05342 | 2 | \$848,000 | 1 | \$625,000 | \$625,000 | \$625,000 | \$139 | \$139 | 309 |
| 05344 | 1 | \$339,000 | 5 | \$3,043,000 | \$608,600 | \$475,000 | \$208 | \$204 | 10 |
| 05345 | 7 | \$2,873,000 | 3 | \$1,244,000 | \$414,667 | \$359,000 | \$175 | \$172 | 16 |
| 05346 | 5 | \$4,349,000 | 1 | \$270,000 | \$270,000 | \$270,000 | \$174 | \$174 | 26 |
| 05351 | | | 1 | \$294,600 | \$294,600 | \$294,600 | \$123 | \$123 | 128 |
| 05353 | 4 | \$1,707,900 | 2 | \$665,000 | \$332,500 | \$332,500 | \$120 | \$120 | 61 |
| 05354 | 10 | \$2,566,900 | 1 | \$220,000 | \$220,000 | \$220,000 | \$190 | \$190 | 5 |
| 05355 | 5 | \$993,300 | 3 | \$809,000 | \$269,667 | \$289,000 | \$194 | \$186 | 4 |
| 05356 | 27 | \$9,052,200 | 13 | \$4,977,300 | \$382,869 | \$385,000 | \$175 | \$171 | 12 |
| 05358 | 1 | \$1,499,000 | 2 | \$389,000 | \$194,500 | \$194,500 | \$150 | \$150 | 23 |
| 05359 | 3 | \$847,000 | 5 | \$1,648,000 | \$329,600 | \$229,000 | \$174 | \$153 | 7 |
| 05360 | 12 | \$5,332,900 | 10 | \$10,872,000 | \$1,087,200 | \$697,500 | \$394 | \$404 | 14 |
| 05361 | 2 | \$562,500 | 2 | \$637,899 | \$318,950 | \$318,950 | \$146 | \$146 | 133 |
| 05363 | 24 | \$8,606,550 | 15 | \$6,239,150 | \$415,943 | \$380,000 | \$173 | \$161 | 20 |
| 05401 | 33 | \$15,812,400 | 22 | \$13,124,900 | \$596,586 | \$544,500 | \$323 | \$298 | 6 |
| 05403 | 98 | \$45,541,930 | 33 | \$14,680,966 | \$444,878 | \$425,000 | \$219 | \$213 | 5 |
| 05404 | 14 | \$4,636,400 | 8 | \$2,673,165 | \$334,146 | \$336,500 | \$269 | \$249 | 8 |
| 05408 | 23 | \$10,231,400 | 13 | \$8,483,250 | \$652,558 | \$400,000 | \$280 | \$260 | 5 |
| 05440 | 5 | \$1,887,800 | 8 | \$2,987,975 | \$373,497 | \$316,488 | \$226 | \$253 | 13 |
| 05441 | 4 | \$1,451,000 | 1 | \$230,000 | \$230,000 | \$230,000 | \$127 | \$127 | 22 |
| 05443 | 14 | \$4,968,700 | 5 | \$2,056,400 | \$411,280 | \$311,500 | \$203 | \$198 | 10 |
| 05444 | 2 | \$798,900 | 3 | \$1,215,500 | \$405,167 | \$300,000 | \$159 | \$153 | 6 |





Jun 2021

Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Av g Sales Price | Median Sales Price | Av g Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
|-------|-------------------------|-------------------------------|-------|--------------|---------------------|-----------------------|-------------------------------|---------------------------------|-----------------------|
| 05445 | 9 | \$4,630,900 | 4 | \$2,803,000 | \$700,750 | \$712,500 | \$261 | \$286 | 8 |
| 05446 | 38 | \$21,659,800 | 23 | \$9,488,896 | \$412,561 | \$405,000 | \$224 | \$207 | 4 |
| 05448 | 4 | \$1,806,400 | 2 | \$660,000 | \$330,000 | \$330,000 | \$182 | \$182 | 3 |
| 05450 | 7 | \$2,352,700 | 2 | \$430,000 | \$215,000 | \$215,000 | \$119 | \$119 | 157 |
| 05452 | 64 | \$22,778,525 | 34 | \$12,635,764 | \$371,640 | \$336,500 | \$197 | \$185 | 5 |
| 05454 | 22 | \$7,542,730 | 13 | \$5,251,732 | \$403,979 | \$399,000 | \$204 | \$208 | 4 |
| 05455 | 3 | \$1,055,000 | 2 | \$714,500 | \$357,250 | \$357,250 | \$173 | \$173 | 4 |
| 05456 | 1 | \$297,000 | 2 | \$669,000 | \$334,500 | \$334,500 | \$142 | \$142 | 23 |
| 05457 | 3 | \$812,700 | 2 | \$489,900 | \$244,950 | \$244,950 | \$127 | \$127 | 65 |
| 05458 | 6 | \$3,467,800 | 3 | \$1,351,500 | \$450,500 | \$360,000 | \$235 | \$234 | 4 |
| 05459 | 8 | \$2,112,700 | 3 | \$770,000 | \$256,667 | \$275,000 | \$121 | \$129 | 2 |
| 05461 | 13 | \$5,270,278 | 8 | \$3,940,554 | \$492,569 | \$461,000 | \$226 | \$224 | 6 |
| 05462 | 4 | \$1,531,300 | 1 | \$459,000 | \$459,000 | \$459,000 | \$202 | \$202 | 4 |
| 05464 | 5 | \$1,404,000 | 5 | \$1,120,500 | \$224,100 | \$180,000 | \$132 | \$125 | 207 |
| 05465 | 13 | \$5,278,700 | 4 | \$2,271,000 | \$567,750 | \$546,000 | \$238 | \$236 | 7 |
| 05468 | 33 | \$11,925,200 | 24 | \$8,829,000 | \$367,875 | \$347,500 | \$186 | \$187 | 5 |
| 05469 | 2 | \$1,450,000 | 2 | \$492,500 | \$246,250 | \$246,250 | \$121 | \$121 | 7 |
| 05471 | 2 | \$598,900 | 2 | \$284,000 | \$142,000 | \$142,000 | \$88 | \$88 | 209 |
| 05472 | 7 | \$3,818,000 | 3 | \$2,093,700 | \$697,900 | \$800,000 | \$203 | \$175 | 32 |
| 05473 | 1 | \$215,000 | 3 | \$1,840,000 | \$613,333 | \$530,000 | \$305 | \$244 | 222 |
| 05474 | 9 | \$3,768,500 | 4 | \$1,820,850 | \$455,213 | \$310,050 | \$223 | \$219 | 5 |
| 05476 | 5 | \$852,900 | 8 | \$1,636,400 | \$204,550 | \$153,000 | \$82 | \$84 | 17 |
| 05477 | 8 | \$3,442,400 | 1 | \$650,000 | \$650,000 | \$650,000 | \$295 | \$295 | 3 |
| 05478 | 47 | \$14,625,245 | 20 | \$6,285,785 | \$314,289 | \$315,500 | \$191 | \$178 | 6 |
| 05481 | 1 | \$249,000 | 1 | \$257,000 | \$257,000 | \$257,000 | \$404 | \$404 | 4 |
| 05482 | 18 | \$11,621,900 | 13 | \$9,210,910 | \$708,532 | \$660,000 | \$237 | \$210 | 3 |
| 05483 | 4 | \$1,395,000 | 3 | \$836,000 | \$278,667 | \$245,000 | \$160 | \$158 | 49 |
| 05486 | 6 | \$2,396,700 | 1 | \$1,051,000 | \$1,051,000 | \$1,051,000 | \$383 | \$383 | 2 |
| 05487 | 4 | \$1,295,000 | 1 | \$270,000 | \$270,000 | \$270,000 | \$253 | \$253 | 4 |
| 05488 | 19 | \$6,028,106 | 10 | \$2,882,400 | \$288,240 | \$258,000 | \$182 | \$176 | 6 |
| 05489 | 4 | \$1,738,000 | 1 | \$525,000 | \$525,000 | \$525,000 | \$230 | \$230 | 5 |
| 05491 | 17 | \$6,513,300 | 7 | \$3,752,500 | \$536,071 | \$350,000 | \$268 | \$227 | 87 |
| 05495 | 16 | \$7,723,500 | 14 | \$6,028,910 | \$430,636 | \$414,955 | \$215 | \$210 | 6 |
| 05602 | 20 | \$6,681,100 | 6 | \$2,117,000 | \$352,833 | \$313,000 | \$182 | \$176 | 7 |
| 05641 | 52 | \$12,891,100 | 26 | \$6,919,250 | \$266,125 | \$229,500 | \$138 | \$130 | 7 |
| 05647 | 4 | \$1,172,000 | 3 | \$619,900 | \$206,633 | \$210,000 | \$137 | \$133 | 10 |
| 05648 | 3 | \$1,054,376 | 1 | \$400,000 | \$400,000 | \$400,000 | \$222 | \$222 | 4 |
| | | | | | | | | Continues of | on next nage 🔺 |





Jun 2021

Continued from previous page

| 05651 05653 05654 05655 05656 05660 | 3 3 4 10 5 4 | \$745,000 \$413,000 \$1,065,000 \$2,891,875 | 1 1 3 | \$850,000 \$92,000 | \$850,000 | \$850,000 | \$175 | \$175 | 201 |
|--|-----------------------------|--|-------------|-----------------------|-------------|-------------|-------|-------|-----|
| 05654 05655 05656 | 4 10 5 | \$1,065,000 | | \$92,000 | | | | | |
| 05655 05656 | 10 5 | | 3 | | \$92,000 | \$92,000 | \$230 | \$230 | 10 |
| 05656 | 5 | \$2,891,875 | | \$358,000 | \$119,333 | \$142,500 | \$139 | \$151 | 5 |
| | | | 1 | \$425,000 | \$425,000 | \$425,000 | \$180 | \$180 | 10 |
| 05660 | 4 | \$2,279,000 | 2 | \$628,900 | \$314,450 | \$314,450 | \$206 | \$206 | 30 |
| · · · · • | | \$4,070,000 | 2 | \$846,111 | \$423,056 | \$423,056 | \$186 | \$186 | 7 |
| 05661 | 15 | \$6,338,900 | 4 | \$2,870,000 | \$717,500 | \$690,000 | \$273 | \$269 | 106 |
| 05663 | 18 | \$6,101,000 | 6 | \$1,843,000 | \$307,167 | \$304,500 | \$135 | \$112 | 16 |
| 05667 | 3 | \$1,073,900 | 2 | \$689,250 | \$344,625 | \$344,625 | \$190 | \$190 | 5 |
| 05669 | 3 | \$709,000 | 1 | \$321,000 | \$321,000 | \$321,000 | \$162 | \$162 | 6 |
| 05672 | 39 | \$32,097,999 | 16 | \$18,642,667 | \$1,165,167 | \$648,500 | \$439 | \$334 | 15 |
| 05673 | 9 | \$7,908,000 | 6 | \$5,631,906 | \$938,651 | \$786,000 | \$338 | \$280 | 7 |
| 05674 | 14 | \$6,426,000 | 7 | \$2,338,500 | \$334,071 | \$242,500 | \$213 | \$156 | 3 |
| 05676 | 11 | \$4,642,800 | 9 | \$3,745,000 | \$416,111 | \$390,000 | \$221 | \$201 | 8 |
| 05677 | 4 | \$2,030,000 | 2 | \$2,148,000 | \$1,074,000 | \$1,074,000 | \$268 | \$268 | 7 |
| 05679 | 6 | \$1,958,900 | 5 | \$1,628,000 | \$325,600 | \$325,000 | \$199 | \$206 | 6 |
| 05701 | 42 | \$12,034,550 | 31 | \$14,326,450 | \$462,144 | \$205,000 | \$159 | \$131 | 16 |
| 05733 | 21 | \$6,252,200 | 4 | \$1,426,000 | \$356,500 | \$345,250 | \$176 | \$147 | 10 |
| 05734 | 4 | \$2,756,000 | 2 | \$1,227,500 | \$613,750 | \$613,750 | \$250 | \$250 | 35 |
| 05735 | 8 | \$3,023,900 | 6 | \$1,336,900 | \$222,817 | \$186,500 | \$182 | \$131 | 23 |
| 05738 | 3 | \$584,000 | 2 | \$820,000 | \$410,000 | \$410,000 | \$177 | \$177 | 10 |
| 05739 | 1 | \$337,000 | 2 | \$561,000 | \$280,500 | \$280,500 | \$169 | \$169 | 9 |
| 05740 | | | 1 | \$300,000 | \$300,000 | \$300,000 | \$102 | \$102 | 4 |
| 05743 | 6 | \$1,523,900 | 6 | \$1,518,400 | \$253,067 | \$260,750 | \$167 | \$132 | 37 |
| 05747 | 2 | \$144,400 | 2 | \$500,000 | \$250,000 | \$250,000 | \$205 | \$205 | 131 |
| 05751 | 21 | \$9,486,700 | 22 | \$7,247,300 | \$329,423 | \$300,500 | \$243 | \$254 | 8 |
| 05753 | 15 | \$5,515,000 | 12 | \$4,831,500 | \$402,625 | \$398,000 | \$252 | \$244 | 5 |
| 05758 | 3 | \$4,459,000 | 1 | \$457,500 | \$457,500 | \$457,500 | \$217 | \$217 | 5 |
| 05759 | 2 | \$571,100 | 5 | \$1,091,650 | \$218,330 | \$182,250 | \$113 | \$112 | 6 |
| 05760 | 5 | \$1,748,800 | 4 | \$1,705,000 | \$426,250 | \$389,000 | \$163 | \$115 | 27 |
| 05761 | 1 | \$239,000 | 1 | \$570,000 | \$570,000 | \$570,000 | \$174 | \$174 | 6 |
| 05763 | 5 | \$1,768,900 | 2 | \$428,500 | \$214,250 | \$214,250 | \$109 | \$109 | 127 |
| 05764 | 13 | \$2,723,200 | 4 | \$806,000 | \$201,500 | \$198,000 | \$168 | \$162 | 126 |
| 05765 | 6 | \$1,331,800 | 3 | \$645,000 | \$215,000 | \$175,000 | \$106 | \$75 | 12 |
| 05766 | | | 2 | \$726,000 | \$363,000 | \$363,000 | \$179 | \$179 | 7 |
| 05767 | 1 | \$285,000 | 1 | \$275,000 | \$275,000 | \$275,000 | \$156 | \$156 | 6 |
| 05769 | 2 | \$764,000 | 1 | \$470,000 | \$470,000 | \$470,000 | \$133 | \$133 | 3 |





Jun 2021

Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Av g Sales Price | Median Sales Price | Av g Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
|-------|-------------------------|-------------------------------|-------|--------------|---------------------|-----------------------|-------------------------------|---------------------------------|-----------------------|
| 05770 | 2 | \$629,000 | 2 | \$565,000 | \$282,500 | \$282,500 | \$242 | \$242 | 13 |
| 05773 | 3 | \$1,093,500 | 1 | \$419,000 | \$419,000 | \$419,000 | \$196 | \$196 | 62 |
| 05774 | 7 | \$1,897,900 | 4 | \$1,225,000 | \$306,250 | \$344,000 | \$183 | \$109 | 40 |
| 05775 | 1 | \$299,000 | 2 | \$368,000 | \$184,000 | \$184,000 | \$110 | \$110 | 13 |
| 05777 | 4 | \$624,800 | 1 | \$300,000 | \$300,000 | \$300,000 | \$97 | \$97 | 77 |
| 05778 | 1 | \$346,000 | 1 | \$177,500 | \$177,500 | \$177,500 | \$91 | \$91 | 59 |
| 05819 | 27 | \$6,567,400 | 12 | \$2,409,500 | \$200,792 | \$203,500 | \$112 | \$112 | 6 |
| 05820 | 3 | \$1,599,900 | 1 | \$159,000 | \$159,000 | \$159,000 | \$117 | \$117 | 10 |
| 05822 | 7 | \$1,642,630 | 4 | \$584,000 | \$146,000 | \$112,500 | \$99 | \$106 | 43 |
| 05824 | 1 | \$62,500 | 1 | \$55,000 | \$55,000 | \$55,000 | \$47 | \$47 | 49 |
| 05825 | 5 | \$1,108,000 | 2 | \$564,900 | \$282,450 | \$282,450 | \$112 | \$112 | 173 |
| 05828 | 6 | \$1,693,500 | 2 | \$647,000 | \$323,500 | \$323,500 | \$95 | \$95 | 71 |
| 05829 | 10 | \$2,819,900 | 4 | \$1,072,400 | \$268,100 | \$262,500 | \$155 | \$125 | 85 |
| 05830 | 4 | \$702,900 | 5 | \$1,030,288 | \$206,058 | \$200,000 | \$111 | \$126 | 54 |
| 05832 | 7 | \$2,110,000 | 3 | \$1,002,000 | \$334,000 | \$442,000 | \$194 | \$200 | 7 |
| 05837 | 2 | \$180,000 | 1 | \$195,000 | \$195,000 | \$195,000 | \$170 | \$170 | 10 |
| 05839 | 10 | \$2,931,800 | 1 | \$299,900 | \$299,900 | \$299,900 | \$374 | \$374 | 2 |
| 05841 | 1 | \$620,000 | 1 | \$550,000 | \$550,000 | \$550,000 | \$289 | \$289 | 681 |
| 05843 | 7 | \$1,264,700 | 5 | \$776,000 | \$155,200 | \$132,000 | \$129 | \$110 | 19 |
| 05845 | 5 | \$1,366,200 | 3 | \$215,000 | \$71,667 | \$65,000 | \$92 | \$57 | 20 |
| 05846 | 6 | \$833,900 | 2 | \$281,000 | \$140,500 | \$140,500 | \$56 | \$56 | 47 |
| 05847 | 5 | \$837,900 | 2 | \$446,000 | \$223,000 | \$223,000 | \$152 | \$152 | 155 |
| 05851 | 11 | \$3,339,000 | 6 | \$1,410,000 | \$235,000 | \$237,500 | \$108 | \$117 | 14 |
| 05853 | 4 | \$2,358,800 | 3 | \$570,000 | \$190,000 | \$185,000 | \$134 | \$143 | 162 |
| 05855 | 13 | \$2,556,699 | 9 | \$1,514,400 | \$168,267 | \$172,000 | \$77 | \$77 | 5 |
| 05857 | 11 | \$3,169,300 | 2 | \$1,614,000 | \$807,000 | \$807,000 | \$174 | \$174 | 97 |
| 05859 | 7 | \$1,910,000 | 8 | \$2,565,400 | \$320,675 | \$255,000 | \$142 | \$112 | 9 |
| 05860 | 6 | \$1,641,500 | 2 | \$300,000 | \$150,000 | \$150,000 | \$153 | \$153 | 226 |
| 05862 | 4 | \$1,895,000 | 2 | \$1,550,000 | \$775,000 | \$775,000 | \$213 | \$213 | 29 |
| 05866 | 1 | \$325,000 | 1 | \$233,500 | \$233,500 | \$233,500 | \$119 | \$119 | 24 |
| 05867 | 2 | \$350,000 | 1 | \$235,000 | \$235,000 | \$235,000 | \$229 | \$229 | 10 |
| 05868 | 1 | \$329,000 | 1 | \$120,000 | \$120,000 | \$120,000 | \$162 | \$162 | 5 |
| 05871 | 4 | \$766,900 | 2 | \$675,000 | \$337,500 | \$337,500 | \$214 | \$214 | 5 |
| 05873 | 4 | \$753,900 | 2 | \$528,000 | \$264,000 | \$264,000 | \$143 | \$143 | 99 |
| 05874 | 3 | \$583,900 | 3 | \$827,000 | \$275,667 | \$270,000 | \$137 | \$116 | 5 |
| 05875 | | | 1 | \$500,000 | \$500,000 | \$500,000 | \$149 | \$149 | 6 |
| 05902 | | | 1 | \$92,500 | \$92,500 | \$92,500 | \$65 | \$65 | 12 |
| | | | | | | | | Continues o | on next nage 🔺 |





Jun 2021

Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Av g Sales Price | Median Sales Price | Av g Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
|-------|-------------------------|-------------------------------|-------|--------------|---------------------|-----------------------|-------------------------------|---------------------------------|-----------------------|
| 05903 | 6 | \$1,178,600 | 1 | \$186,500 | \$186,500 | \$186,500 | \$104 | \$104 | 644 |
| 05905 | 5 | \$1,680,000 | 1 | \$285,000 | \$285,000 | \$285,000 | \$178 | \$178 | 8 |
| 05906 | 2 | \$354,000 | 3 | \$708,000 | \$236,000 | \$165,000 | \$118 | \$109 | 35 |
| 05907 | 4 | \$1,583,400 | 1 | \$500,000 | \$500,000 | \$500,000 | \$175 | \$175 | 122 |





Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

| Report Detail | S | | | Listing Activity Charts |
|-----------------------|-----------------------------------|-----------------------|---------|--|
| Report Name: V | ermont June Indicators Repo | rt | | 🗹 New Listings |
| Run Date: 07/28/2 | | | | ☑ Active Listings |
| Scheduled: No | | | | ✓ Avg/Med Listing Price |
| Report Date Ran | ige: From 6/2020 To: 6/202 | 1 | | Avg/Med Listing Price per Sq Ft |
| | - | | | ✓ Avg/Med Listing Price vs Est Value |
| Information In | cluded | | | 🗹 Median Days in RPR |
| 🗹 Include Cover | Sheet | Months of Inventory | | |
| 🗹 Include Key M | letric Summary * | 🗹 Include Appendix | Medians | Absorption Rate |
| 📃 Include Metric | cs By | | | |
| | able's YTD median calculations ar | Sales Activity Charts | | |
| month that is include | <i>a.</i> | | | Active/Pending/Sold |
| MLS Filter | | | | Vew Pending Sales |
| MLS: | All | | | Pending Sales |
| MLS. | All | | | Closed Sales |
| Listing Filters | | | | ✓ Avg/Med Sales Price |
| Property Types: | Condo/Townhouse/Apt. | Single Family | | Avg/Med Sales Price per Sq Ft |
| Toperty Types. | | Single Fairing | | ✓ Avg/Med Sales Price vs Listing Price |
| Sales Types: | All | | | ✓ Avg/Med Sales Price vs Est Value |
| Price Range: | None | | | Distressed Charts |
| | | | | Distressed Listings |
| Location Filte | rs | | | Distressed Sales |
| State: | Vermont | | | |
| 0 | A 11 | | | Data Tables Using 6/2021 data |
| County: | All | | | Listing Activity by ZIP |
| ZIP Code: | All | | | Listing Activity by Metro Area |
| | | | | Sales Activity by ZIP |
| | | | | Sales Activity by Metro Area |

