MARKET DATA REPORT

## Vermont June Indicators Report



## Report Characteristics

## Report Name:

Vermont June Indicators Report
Report Date Range:
6/2020-6/2021
Filters Used:
Property Type, Location
Avg/Med: Both
Run Date: 07/28/2021
Scheduled: No

Presented by
Vermont Association of REALTORS®

Other: http://www.vermontrealtors.com/
148 State Street
Montpelier, VT 05602

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| Key Metrics | Jun 2021 | Jun 2020 | + 1 - | YTD 2021 | YTD 2020 | + 1 - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Listing Activity Charts Metrics |  |  |  |  |  |  |
| New Listing Count | 1,165 | 1,268 | -8.1\% | 5,082 | 4,495 | +13.1\% |
| New Listing Volume | \$493,914,577 | \$497,115,502 | -0.6\% | \$2,088,113,658 | \$1,642,626,589 | +27.1\% |
| Active Listing Count | 1,607 | 3,510 | -54.2\% | NA | NA |  |
| Active Listing Volume | \$864,420,684 | \$1,558,126,215 | -44.5\% | NA | NA |  |
| Average Listing Price | \$537,910 | \$443,911 | +21.2\% | \$530,399 | \$414,209 | +28.1\% |
| Median Listing Price | \$350,000 | \$299,900 | +16.7\% | \$336,303 | \$285,408 | +17.8\% |
| Median Days in RPR | 48 | 135 | -64.4\% | 98.61 | 173.48 | -43.2\% |
| Months of Inventory | 2.5 | 7.8 | -68.2\% | 3.5 | 7.3 | -52.1\% |
| Absorption Rate | 40.07\% | 12.76\% | +27.3\% | 28.69\% | 13.75\% | +14.9\% |
| Sales Activ ity Charts Metrics |  |  |  |  |  |  |
| New Pending Sales Count | 1,023 | 1,313 | -22.1\% | 5,339 | 4,578 | +16.6\% |
| New Pending Sales Volume | \$386,441,907 | \$424,834,615 | -9\% | \$1,997,058,524 | \$1,383,830,801 | +44.3\% |
| Pending Sales Count | 1,796 | 1,723 | +4.2\% | NA | NA |  |
| Pending Sales Volume | \$683,559,938 | \$557,170,173 | +22.7\% | NA | NA |  |
| Closed Sales Count | 914 | 741 | +23.3\% | 3,952 | 2,883 | +37.1\% |
| Closed Sales Volume | \$369,264,393 | \$223,393,852 | +65.3\% | \$1,442,470,782 | \$823,920,515 | +75.1\% |
| Average SalesPrice | \$404,009 | \$301,476 | +34\% | \$364,998 | \$285,786 | +27.7\% |
| Median SalesPrice | \$318,000 | \$260,000 | +22.3\% | \$292,568 | \$240,535 | +21.6\% |

## New Listings

The number of new residential listings that were added each month.


## New Listing Volume

The sum of the listing price of residential listings that were added each month.

| Filters Used |
| :--- |
| Ftate: VT <br> Sroprty Type: <br> Condo/Townhouse/Apt., Single <br> Family |



## Current Year

## Prior Year

\$497M \$486M \$470M \$426M \$359M \$207M \$146M \$208M \$241M \$328M \$396M \$420M \$494M
\$442M \$420M \$355M \$258M \$260M \$168M \$126M \$190M \$219M \$216M \$165M \$356M \$497M
$\begin{array}{llllllllllllll}\text { Percent Change from Prior Year } & 13 \% & 16 \% & 33 \% & 65 \% & 38 \% & 24 \% & 16 \% & 10 \% & 10 \% & 52 \% & 140 \% & 18 \% & -1 \%\end{array}$

## Active Listings

The number of active residential listings at the end of each month.


## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

## Filters Used <br> State: VT <br> Property Type: <br> Family

Condo/Townhouse/Apt., Single

| Month/ <br> Year | Volume | \% Chg. |
| ---: | ---: | ---: |
| Jun '21 | $\$ 864 \mathrm{M}$ | $-44.5 \%$ |
| Jun '20 | $\$ 1.56 \mathrm{~B}$ | $-19.2 \%$ |
| Jun '19 | $\$ 1.93 \mathrm{~B}$ | $3.9 \%$ |


| Current Year |
| :--- |
| Prior Year |
| Percent Change from Prior Year |


\$1.56B \$1.52B \$1.47B \$1.44B \$1.35B \$1.25B \$1.06B \$966M \$915M \$857M \$877M \$850M \$864M
\$1.93B \$2.03B \$2.06B \$2.03B \$1.95B \$1.84B \$1.7B \$1.61B \$1.61B \$1.57B \$1.53B \$1.54B \$1.56B
$-19 \% \quad-25 \% \quad-29 \% \quad-29 \% \quad-31 \% \quad-32 \% \quad-38 \% \quad-40 \% \quad-43 \% \quad-46 \% \quad-43 \% \quad-45 \% \quad-45 \%$

## Average Listing Price

The average listing price of active residential listings at the end of each month.


## Median Listing Price

The median listing price of active residential listings at the end of each month.

## Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt., Single
Family

| Month/ <br> Year | Price | \% Chg. |
| :--- | ---: | ---: |
| Jun '21 | $\$ 350 \mathrm{~K}$ | $16.7 \%$ |
| Jun '20 | $\$ 300 \mathrm{~K}$ | $11.1 \%$ |
| Jun '19 | $\$ 270 \mathrm{~K}$ | $-2.6 \%$ |

Current Year
Prior Year
$\begin{array}{llllllllllllllll}\text { Percent Change from Prior Year } & 11 \% & 13 \% & 9 \% & 13 \% & 15 \% & 18 \% & 16 \% & 18 \% & 20 \% & 17 \% & 19 \% & 17 \% & 17 \%\end{array}$

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average $A V M$ or $R V M ®$ valuation estimate for active listings each month.
Filters Used
State: VT
Property Type:
Condo/Townhouse/Apt., Single
Family

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.
Filters Used
State: VT
Property Type:
Condo/Townhouse/Apt., Single
Family

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.


## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.


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## Absorption Rate

The percentage of inventory sold per month.


## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used<br>State: VT<br>Property Type:<br>Condo/Townhouse/Apt., Single<br>Family



## New Pending Sales

The number of residential properties with accepted offers that were added each month.


## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

| Filters Used |  |  |
| :---: | :---: | :---: |
| State: VT <br> Property Type: <br> Condo/Townhouse/Apt., Single Family |  |  |
| Month/ Year | Volume | \% Chg. |
| Jun '21 | \$386M | -9\% |
| Jun '20 | \$425M | 62.2\% |
| Jun '19 | \$262M | -23.5\% |



## Current Year

## Prior Year

\$425M \$525M \$507M \$456M \$417M \$267M \$217M \$253M \$259M \$354M \$350M \$395M \$386M
\$262M \$267M \$292M \$237M \$252M \$181M \$128M \$158M \$183M \$186M \$130M \$302M \$425M
$\begin{array}{llllllllllllll}\text { Percent Change from Prior Year } & 62 \% & 96 \% & 73 \% & 92 \% & 66 \% & 48 \% & 70 \% & 61 \% & 41 \% & 90 \% & 170 \% & 31 \% & -9 \%\end{array}$

## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

| Filters Used |  |  |
| :---: | :---: | :---: |
| State: VT <br> Property Type: <br> Condo/Townhouse/Apt., Single Family |  |  |
| Month/ Year | Count | \% Chg. |
| Jun '21 | 1.8K | 4.2\% |
| Jun '20 | 1.72K | 37.2\% |
| Jun '19 | 1.26K | -5.3\% |



## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

| Filters Used |  |  |
| :---: | :---: | :---: |
| State: VT <br> Property Type: Condo/Townhouse/Apt., Single Family |  |  |
| Month/ Year | Volume | \% Chg. |
| Jun '21 | \$684M | 22.7\% |
| Jun '20 | \$557M | 49.8\% |
| Jun '19 | \$372M | -10.1\% |


$\square$ Current Year
\$557M \$691M \$740M \$739M \$646M \$547M \$365M \$408M \$468M \$549M \$595M \$687M \$684M
\$372M \$391M \$386M \$387M \$344M \$295M \$205M \$216M \$261M \$278M \$273M \$406M \$557M
$\begin{array}{llllllllllllll}\text { Percent Change from Prior Year } & 50 \% & 77 \% & 91 \% & 91 \% & 88 \% & 86 \% & 78 \% & 89 \% & 80 \% & 98 \% & 118 \% & 69 \% & 23 \%\end{array}$

## Closed Sales

The total number of residential properties sold each month.


## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

| Filters Used |  |  |
| :---: | :---: | :---: |
| State: VT <br> Property Type: <br> Condo/Townhouse/Apt., Single Family |  |  |
| Month/ Year | Volume | \% Chg. |
| Jun '21 | \$369M | 65.3\% |
| Jun '20 | \$223M | 5.9\% |
| Jun '19 | \$211M | -6.5\% |



## Current Year

Prior Year
Percent Change from Prior Year
\$223M \$314M \$374M \$394M \$415M \$332M \$354M \$176M \$158M \$225M \$262M \$252M \$369M
\$211M \$211M \$239M \$204M \$245M \$196M \$190M \$125M \$100M \$133M \$114M \$127M \$223M

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.


## Average Sales Price

The average sales price of the residential properties sold each month.

| Filters Used |  |  |
| :---: | :---: | :---: |
| State: VT <br> Property Type: <br> Condo/Townhouse/Apt., Single Family |  |  |
| Month/ Year | Price | \% Chg. |
| Jun '21 | \$404K | 34\% |
| Jun '20 | \$301K | 6.9\% |
| Jun '19 | \$282K | -6.2\% |

$\$ 500 \mathrm{~K}$

\$125K

| 0 |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
| '20 | '20 | '20 | '20 | '20 | '20 | '20 | '21 | '21 | ' 21 | ' 21 | ' 21 | ' 21 |

\$301K \$311K \$348K \$347K \$363K \$353K \$376K \$314K \$331K \$348K \$369K \$391K \$404K
\$282K \$272K \$279K \$282K \$298K \$278K \$283K \$274K \$262K \$279K \$303K \$284K \$301K
$7 \% \quad 14 \% \quad 25 \% \quad 23 \% \quad 22 \% \quad 27 \% \quad 33 \% \quad 15 \% \quad 27 \% \quad 25 \% \quad 22 \% \quad 37 \% \quad 34 \%$

## Median Sales Price

The median sales price of the residential properties sold each month.


## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

| Filters Used |
| :--- |
| State: VT <br> Property Type: <br> Condo/Townhouse/Apt., Single <br> Family |

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.
Filters Used
State: VT
Property Type:
Condo/Townhouse/Apt., Single
Family

Average Sales Price vs Average Est Value
The average sales price as a percentage of the average $A V M$ or $R V M ®$ valuation estimate for properties sold each month.

|  | \$500K |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Filters Used |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State: VT |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property Type: <br> Condo/Townhouse/Apt., Single Family |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | \$275K |  |  |  |  |  |  |  |  |  |  |  |  |
|  | \$200K |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{aligned} & \text { Jun } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Jul } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Aug } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Sep } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Oct } \\ & \text { '20 } \end{aligned}$ | $\begin{aligned} & \text { Nov } \\ & \text { '20 } \end{aligned}$ | $\begin{gathered} \text { Dec } \\ \text { '20 } \end{gathered}$ | $\begin{aligned} & \text { Jan } \\ & \text { '21 } \end{aligned}$ | $\begin{aligned} & \text { Feb } \\ & \text { '21 } \end{aligned}$ | $\begin{aligned} & \text { Mar } \\ & \text { '21 } \end{aligned}$ | $\begin{aligned} & \text { Apr } \\ & \text { '21 } \end{aligned}$ | $\begin{aligned} & \text { May } \\ & \text { '21 } \end{aligned}$ | $\begin{aligned} & \text { Jun } \\ & \text { '21 } \end{aligned}$ |
| $\square$ Avg Est Value | \$345K | \$344K | \$368K | \$365K | \$374K | \$356K | \$383K | \$322K | \$328K | \$349K | \$365K | \$369K | \$383K |
| Avg Sales Price | \$311K | \$321K | \$358K | \$356K | \$373K | \$359K | \$388K | \$322K | \$340K | \$353K | \$373K | \$394K | \$401K |
| Avg Sales Price as a \% of Avg Est Value | 90\% | 93\% | 97\% | 97\% | 100\% | 101\% | 101\% | 100\% | 104\% | 101\% | 102\% | 107\% | 105\% |

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

| Filters Used |
| :--- |
| State: VT |
| Property Type: |
| Condo/Townhouse/Apt., Single |
| Family |


\$175K
 \$293K \$277K \$292K \$302K \$293K \$291K \$283K \$268K \$260K \$269K \$291K \$304K \$304K \$262K \$259K \$282K \$289K \$285K \$289K \$287K \$265K \$275K \$275K \$298K \$300K \$310K $90 \% \quad 94 \% \quad 97 \% \quad 96 \% \quad 97 \% \quad 99 \% \quad 101 \% \quad 99 \% \quad 106 \% \quad 102 \% \quad 102 \% \quad 99 \% \quad 102 \%$

## Sales Activity by ZIP

Jun 2021

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | $\begin{array}{r} \text { Avg } \\ \text { Sales Price } \end{array}$ | Median Sales Price | Avg Sales <br> Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05001 | 24 | \$6,332,700 | 10 | \$3,063,000 | \$306,300 | \$345,000 | \$188 | \$184 | 6 |
| 05031 | 3 | \$1,544,000 | 5 | \$3,258,000 | \$651,600 | \$695,000 | \$249 | \$255 | 12 |
| 05032 | 7 | \$2,150,900 | 5 | \$942,000 | \$188,400 | \$187,000 | \$158 | \$146 | 11 |
| 05033 | 5 | \$1,130,900 | 4 | \$855,600 | \$213,900 | \$230,000 | \$140 | \$154 | 6 |
| 05034 | 1 | \$143,000 | 1 | \$425,000 | \$425,000 | \$425,000 | \$210 | \$210 | 19 |
| 05035 | 4 | \$1,783,900 | 1 | \$945,000 | \$945,000 | \$945,000 | \$154 | \$154 | 562 |
| 05036 | 7 | \$1,812,900 | 2 | \$745,500 | \$372,750 | \$372,750 | \$129 | \$129 | 89 |
| 05037 | 1 | \$550,000 | 3 | \$1,250,000 | \$416,667 | \$360,000 | \$163 | \$157 | 3 |
| 05038 | 2 | \$1,545,000 | 1 | \$300,000 | \$300,000 | \$300,000 | \$240 | \$240 | 6 |
| 05039 | 8 | \$2,523,800 | 2 | \$222,250 | \$111,125 | \$111,125 | \$98 | \$98 | 223 |
| 05045 | 3 | \$1,396,000 | 2 | \$961,000 | \$480,500 | \$480,500 | \$145 | \$145 | 3 |
| 05046 | 5 | \$1,182,400 | 1 | \$500,000 | \$500,000 | \$500,000 | \$241 | \$241 | 101 |
| 05048 | 2 | \$788,000 | 4 | \$1,755,000 | \$438,750 | \$375,000 | \$164 | \$163 | 42 |
| 05051 | 5 | \$1,323,000 | 2 | \$314,000 | \$157,000 | \$157,000 | \$98 | \$98 | 143 |
| 05055 | 12 | \$9,037,388 | 3 | \$5,285,000 | \$1,761,667 | \$1,360,000 | \$500 | \$442 | 3 |
| 05058 |  |  | 1 | \$205,000 | \$205,000 | \$205,000 | \$178 | \$178 | 8 |
| 05059 | 16 | \$8,557,000 | 12 | \$5,214,000 | \$434,500 | \$366,250 | \$172 | \$163 | 9 |
| 05060 | 12 | \$3,942,500 | 5 | \$1,325,000 | \$265,000 | \$229,000 | \$137 | \$126 | 3 |
| 05062 | 1 | \$895,000 | 2 | \$931,750 | \$465,875 | \$465,875 | \$154 | \$154 | 6 |
| 05065 | 2 | \$895,000 | 2 | \$740,000 | \$370,000 | \$370,000 | \$203 | \$203 | 70 |
| 05068 | 8 | \$3,577,900 | 5 | \$1,639,500 | \$327,900 | \$325,000 | \$147 | \$130 | 7 |
| 05071 | 3 | \$3,180,000 | 1 | \$650,000 | \$650,000 | \$650,000 | \$278 | \$278 | 0 |
| 05074 | 2 | \$872,500 | 1 | \$700,000 | \$700,000 | \$700,000 | \$221 | \$221 | 12 |
| 05075 | 5 | \$2,571,500 | 1 | \$425,000 | \$425,000 | \$425,000 | \$180 | \$180 | 8 |
| 05076 | 1 | \$93,000 | 1 | \$140,000 | \$140,000 | \$140,000 | \$85 | \$85 | 5 |
| 05077 | 3 | \$1,099,000 | 1 | \$575,000 | \$575,000 | \$575,000 | \$191 | \$191 | 274 |
| 05083 | 3 | \$1,011,000 | 2 | \$609,515 | \$304,758 | \$304,758 | \$228 | \$228 | 6 |
| 05084 | 1 | \$315,000 | 1 | \$910,000 | \$910,000 | \$910,000 | \$198 | \$198 | 282 |
| 05089 | 8 | \$3,457,000 | 11 | \$2,982,100 | \$271,100 | \$222,000 | \$153 | \$156 | 2 |
| 05091 | 14 | \$8,242,000 | 3 | \$2,340,000 | \$780,000 | \$825,000 | \$257 | \$216 | 214 |
| 05101 | 5 | \$1,103,500 | 5 | \$1,323,000 | \$264,600 | \$295,000 | \$143 | \$137 | 19 |
| 05142 | 3 | \$1,167,900 | 5 | \$1,666,500 | \$333,300 | \$325,000 | \$129 | \$125 | 29 |
| 05143 | 14 | \$5,350,950 | 2 | \$830,000 | \$415,000 | \$415,000 | \$170 | \$170 | 30 |
| 05146 | 1 | \$349,500 | 1 | \$420,000 | \$420,000 | \$420,000 | \$137 | \$137 | 8 |
| 05148 | 8 | \$2,591,000 | 2 | \$1,085,000 | \$542,500 | \$542,500 | \$252 | \$252 | 103 |
| 05149 | 7 | \$3,389,000 | 8 | \$5,264,500 | \$658,063 | \$436,250 | \$230 | \$199 | 17 |
| 05150 | 2 | \$304,000 | 1 | \$155,000 | \$155,000 | \$155,000 | \$62 | \$62 | 14 |
| 05151 | 4 | \$1,482,500 | 3 | \$840,000 | \$280,000 | \$270,000 | \$168 | \$169 | 5 |

## Sales Activity by ZIP

Jun 2021
$\leftarrow$ Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | $\begin{array}{r} \text { Avg } \\ \text { Sales Price } \end{array}$ | Median Sales Price | Avg Sales <br> Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05152 | 4 | \$1,203,000 | 4 | \$943,000 | \$235,750 | \$239,500 | \$242 | \$238 | 9 |
| 05155 | 3 | \$1,753,000 | 2 | \$478,000 | \$239,000 | \$239,000 | \$208 | \$208 | 4 |
| 05156 | 11 | \$1,900,800 | 5 | \$1,758,000 | \$351,600 | \$265,000 | \$133 | \$137 | 43 |
| 05158 | 7 | \$1,580,000 | 1 | \$320,000 | \$320,000 | \$320,000 | \$141 | \$141 | 142 |
| 05201 | 34 | \$8,737,400 | 17 | \$4,543,900 | \$267,288 | \$260,000 | \$138 | \$114 | 8 |
| 05250 | 13 | \$5,521,000 | 4 | \$933,000 | \$233,250 | \$225,000 | \$182 | \$165 | 6 |
| 05253 | 1 | \$319,900 | 1 | \$725,000 | \$725,000 | \$725,000 | \$296 | \$296 | 36 |
| 05254 | 5 | \$2,544,000 | 1 | \$410,000 | \$410,000 | \$410,000 | \$163 | \$163 | 9 |
| 05255 | 7 | \$3,390,000 | 6 | \$2,819,000 | \$469,833 | \$387,500 | \$211 | \$201 | 22 |
| 05257 | 2 | \$448,900 | 5 | \$1,396,500 | \$279,300 | \$265,000 | \$164 | \$157 | 104 |
| 05261 | 5 | \$1,269,000 | 3 | \$490,500 | \$163,500 | \$182,500 | \$130 | \$114 | 7 |
| 05262 | 11 | \$3,292,600 | 2 | \$230,000 | \$115,000 | \$115,000 | \$118 | \$118 | 13 |
| 05301 | 42 | \$13,663,995 | 19 | \$5,524,400 | \$290,758 | \$225,000 | \$168 | \$164 | 7 |
| 05340 | 7 | \$2,470,000 | 10 | \$5,339,500 | \$533,950 | \$387,500 | \$224 | \$215 | 9 |
| 05341 | 1 | \$179,900 | 1 | \$235,000 | \$235,000 | \$235,000 | \$212 | \$212 | 27 |
| 05342 | 2 | \$848,000 | 1 | \$625,000 | \$625,000 | \$625,000 | \$139 | \$139 | 309 |
| 05344 | 1 | \$339,000 | 5 | \$3,043,000 | \$608,600 | \$475,000 | \$208 | \$204 | 10 |
| 05345 | 7 | \$2,873,000 | 3 | \$1,244,000 | \$414,667 | \$359,000 | \$175 | \$172 | 16 |
| 05346 | 5 | \$4,349,000 | 1 | \$270,000 | \$270,000 | \$270,000 | \$174 | \$174 | 26 |
| 05351 |  |  | 1 | \$294,600 | \$294,600 | \$294,600 | \$123 | \$123 | 128 |
| 05353 | 4 | \$1,707,900 | 2 | \$665,000 | \$332,500 | \$332,500 | \$120 | \$120 | 61 |
| 05354 | 10 | \$2,566,900 | 1 | \$220,000 | \$220,000 | \$220,000 | \$190 | \$190 | 5 |
| 05355 | 5 | \$993,300 | 3 | \$809,000 | \$269,667 | \$289,000 | \$194 | \$186 | 4 |
| 05356 | 27 | \$9,052,200 | 13 | \$4,977,300 | \$382,869 | \$385,000 | \$175 | \$171 | 12 |
| 05358 | 1 | \$1,499,000 | 2 | \$389,000 | \$194,500 | \$194,500 | \$150 | \$150 | 23 |
| 05359 | 3 | \$847,000 | 5 | \$1,648,000 | \$329,600 | \$229,000 | \$174 | \$153 | 7 |
| 05360 | 12 | \$5,332,900 | 10 | \$10,872,000 | \$1,087,200 | \$697,500 | \$394 | \$404 | 14 |
| 05361 | 2 | \$562,500 | 2 | \$637,899 | \$318,950 | \$318,950 | \$146 | \$146 | 133 |
| 05363 | 24 | \$8,606,550 | 15 | \$6,239,150 | \$415,943 | \$380,000 | \$173 | \$161 | 20 |
| 05401 | 33 | \$15,812,400 | 22 | \$13,124,900 | \$596,586 | \$544,500 | \$323 | \$298 | 6 |
| 05403 | 98 | \$45,541,930 | 33 | \$14,680,966 | \$444,878 | \$425,000 | \$219 | \$213 | 5 |
| 05404 | 14 | \$4,636,400 | 8 | \$2,673,165 | \$334,146 | \$336,500 | \$269 | \$249 | 8 |
| 05408 | 23 | \$10,231,400 | 13 | \$8,483,250 | \$652,558 | \$400,000 | \$280 | \$260 | 5 |
| 05440 | 5 | \$1,887,800 | 8 | \$2,987,975 | \$373,497 | \$316,488 | \$226 | \$253 | 13 |
| 05441 | 4 | \$1,451,000 | 1 | \$230,000 | \$230,000 | \$230,000 | \$127 | \$127 | 22 |
| 05443 | 14 | \$4,968,700 | 5 | \$2,056,400 | \$411,280 | \$311,500 | \$203 | \$198 | 10 |
| 05444 | 2 | \$798,900 | 3 | \$1,215,500 | \$405,167 | \$300,000 | \$159 | \$153 | 6 |

## Sales Activity by ZIP

Jun 2021

+ Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | $\begin{array}{r} \text { Avg } \\ \text { Sales Price } \end{array}$ | Median Sales Price | Avg Sales <br> Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05445 | 9 | \$4,630,900 | 4 | \$2,803,000 | \$700,750 | \$712,500 | \$261 | \$286 | 8 |
| 05446 | 38 | \$21,659,800 | 23 | \$9,488,896 | \$412,561 | \$405,000 | \$224 | \$207 | 4 |
| 05448 | 4 | \$1,806,400 | 2 | \$660,000 | \$330,000 | \$330,000 | \$182 | \$182 | 3 |
| 05450 | 7 | \$2,352,700 | 2 | \$430,000 | \$215,000 | \$215,000 | \$119 | \$119 | 157 |
| 05452 | 64 | \$22,778,525 | 34 | \$12,635,764 | \$371,640 | \$336,500 | \$197 | \$185 | 5 |
| 05454 | 22 | \$7,542,730 | 13 | \$5,251,732 | \$403,979 | \$399,000 | \$204 | \$208 | 4 |
| 05455 | 3 | \$1,055,000 | 2 | \$714,500 | \$357,250 | \$357,250 | \$173 | \$173 | 4 |
| 05456 | 1 | \$297,000 | 2 | \$669,000 | \$334,500 | \$334,500 | \$142 | \$142 | 23 |
| 05457 | 3 | \$812,700 | 2 | \$489,900 | \$244,950 | \$244,950 | \$127 | \$127 | 65 |
| 05458 | 6 | \$3,467,800 | 3 | \$1,351,500 | \$450,500 | \$360,000 | \$235 | \$234 | 4 |
| 05459 | 8 | \$2,112,700 | 3 | \$770,000 | \$256,667 | \$275,000 | \$121 | \$129 | 2 |
| 05461 | 13 | \$5,270,278 | 8 | \$3,940,554 | \$492,569 | \$461,000 | \$226 | \$224 | 6 |
| 05462 | 4 | \$1,531,300 | 1 | \$459,000 | \$459,000 | \$459,000 | \$202 | \$202 | 4 |
| 05464 | 5 | \$1,404,000 | 5 | \$1,120,500 | \$224,100 | \$180,000 | \$132 | \$125 | 207 |
| 05465 | 13 | \$5,278,700 | 4 | \$2,271,000 | \$567,750 | \$546,000 | \$238 | \$236 | 7 |
| 05468 | 33 | \$11,925,200 | 24 | \$8,829,000 | \$367,875 | \$347,500 | \$186 | \$187 | 5 |
| 05469 | 2 | \$1,450,000 | 2 | \$492,500 | \$246,250 | \$246,250 | \$121 | \$121 | 7 |
| 05471 | 2 | \$598,900 | 2 | \$284,000 | \$142,000 | \$142,000 | \$88 | \$88 | 209 |
| 05472 | 7 | \$3,818,000 | 3 | \$2,093,700 | \$697,900 | \$800,000 | \$203 | \$175 | 32 |
| 05473 | 1 | \$215,000 | 3 | \$1,840,000 | \$613,333 | \$530,000 | \$305 | \$244 | 222 |
| 05474 | 9 | \$3,768,500 | 4 | \$1,820,850 | \$455,213 | \$310,050 | \$223 | \$219 | 5 |
| 05476 | 5 | \$852,900 | 8 | \$1,636,400 | \$204,550 | \$153,000 | \$82 | \$84 | 17 |
| 05477 | 8 | \$3,442,400 | 1 | \$650,000 | \$650,000 | \$650,000 | \$295 | \$295 | 3 |
| 05478 | 47 | \$14,625,245 | 20 | \$6,285,785 | \$314,289 | \$315,500 | \$191 | \$178 | 6 |
| 05481 | 1 | \$249,000 | 1 | \$257,000 | \$257,000 | \$257,000 | \$404 | \$404 | 4 |
| 05482 | 18 | \$11,621,900 | 13 | \$9,210,910 | \$708,532 | \$660,000 | \$237 | \$210 | 3 |
| 05483 | 4 | \$1,395,000 | 3 | \$836,000 | \$278,667 | \$245,000 | \$160 | \$158 | 49 |
| 05486 | 6 | \$2,396,700 | 1 | \$1,051,000 | \$1,051,000 | \$1,051,000 | \$383 | \$383 | 2 |
| 05487 | 4 | \$1,295,000 | 1 | \$270,000 | \$270,000 | \$270,000 | \$253 | \$253 | 4 |
| 05488 | 19 | \$6,028,106 | 10 | \$2,882,400 | \$288,240 | \$258,000 | \$182 | \$176 | 6 |
| 05489 | 4 | \$1,738,000 | 1 | \$525,000 | \$525,000 | \$525,000 | \$230 | \$230 | 5 |
| 05491 | 17 | \$6,513,300 | 7 | \$3,752,500 | \$536,071 | \$350,000 | \$268 | \$227 | 87 |
| 05495 | 16 | \$7,723,500 | 14 | \$6,028,910 | \$430,636 | \$414,955 | \$215 | \$210 | 6 |
| 05602 | 20 | \$6,681,100 | 6 | \$2,117,000 | \$352,833 | \$313,000 | \$182 | \$176 | 7 |
| 05641 | 52 | \$12,891,100 | 26 | \$6,919,250 | \$266,125 | \$229,500 | \$138 | \$130 | 7 |
| 05647 | 4 | \$1,172,000 | 3 | \$619,900 | \$206,633 | \$210,000 | \$137 | \$133 | 10 |
| 05648 | 3 | \$1,054,376 | 1 | \$400,000 | \$400,000 | \$400,000 | \$222 | \$222 | 4 |

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## Sales Activity by ZIP

Jun 2021
$\leftarrow$ Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | $\begin{array}{r} \text { Avg } \\ \text { Sales Price } \end{array}$ | Median Sales Price | Avg Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05651 | 3 | \$745,000 | 1 | \$850,000 | \$850,000 | \$850,000 | \$175 | \$175 | 201 |
| 05653 | 3 | \$413,000 | 1 | \$92,000 | \$92,000 | \$92,000 | \$230 | \$230 | 10 |
| 05654 | 4 | \$1,065,000 | 3 | \$358,000 | \$119,333 | \$142,500 | \$139 | \$151 | 5 |
| 05655 | 10 | \$2,891,875 | 1 | \$425,000 | \$425,000 | \$425,000 | \$180 | \$180 | 10 |
| 05656 | 5 | \$2,279,000 | 2 | \$628,900 | \$314,450 | \$314,450 | \$206 | \$206 | 30 |
| 05660 | 4 | \$4,070,000 | 2 | \$846,111 | \$423,056 | \$423,056 | \$186 | \$186 | 7 |
| 05661 | 15 | \$6,338,900 | 4 | \$2,870,000 | \$717,500 | \$690,000 | \$273 | \$269 | 106 |
| 05663 | 18 | \$6,101,000 | 6 | \$1,843,000 | \$307,167 | \$304,500 | \$135 | \$112 | 16 |
| 05667 | 3 | \$1,073,900 | 2 | \$689,250 | \$344,625 | \$344,625 | \$190 | \$190 | 5 |
| 05669 | 3 | \$709,000 | 1 | \$321,000 | \$321,000 | \$321,000 | \$162 | \$162 | 6 |
| 05672 | 39 | \$32,097,999 | 16 | \$18,642,667 | \$1,165,167 | \$648,500 | \$439 | \$334 | 15 |
| 05673 | 9 | \$7,908,000 | 6 | \$5,631,906 | \$938,651 | \$786,000 | \$338 | \$280 | 7 |
| 05674 | 14 | \$6,426,000 | 7 | \$2,338,500 | \$334,071 | \$242,500 | \$213 | \$156 | 3 |
| 05676 | 11 | \$4,642,800 | 9 | \$3,745,000 | \$416,111 | \$390,000 | \$221 | \$201 | 8 |
| 05677 | 4 | \$2,030,000 | 2 | \$2,148,000 | \$1,074,000 | \$1,074,000 | \$268 | \$268 | 7 |
| 05679 | 6 | \$1,958,900 | 5 | \$1,628,000 | \$325,600 | \$325,000 | \$199 | \$206 | 6 |
| 05701 | 42 | \$12,034,550 | 31 | \$14,326,450 | \$462,144 | \$205,000 | \$159 | \$131 | 16 |
| 05733 | 21 | \$6,252,200 | 4 | \$1,426,000 | \$356,500 | \$345,250 | \$176 | \$147 | 10 |
| 05734 | 4 | \$2,756,000 | 2 | \$1,227,500 | \$613,750 | \$613,750 | \$250 | \$250 | 35 |
| 05735 | 8 | \$3,023,900 | 6 | \$1,336,900 | \$222,817 | \$186,500 | \$182 | \$131 | 23 |
| 05738 | 3 | \$584,000 | 2 | \$820,000 | \$410,000 | \$410,000 | \$177 | \$177 | 10 |
| 05739 | 1 | \$337,000 | 2 | \$561,000 | \$280,500 | \$280,500 | \$169 | \$169 | 9 |
| 05740 |  |  | 1 | \$300,000 | \$300,000 | \$300,000 | \$102 | \$102 | 4 |
| 05743 | 6 | \$1,523,900 | 6 | \$1,518,400 | \$253,067 | \$260,750 | \$167 | \$132 | 37 |
| 05747 | 2 | \$144,400 | 2 | \$500,000 | \$250,000 | \$250,000 | \$205 | \$205 | 131 |
| 05751 | 21 | \$9,486,700 | 22 | \$7,247,300 | \$329,423 | \$300,500 | \$243 | \$254 | 8 |
| 05753 | 15 | \$5,515,000 | 12 | \$4,831,500 | \$402,625 | \$398,000 | \$252 | \$244 | 5 |
| 05758 | 3 | \$4,459,000 | 1 | \$457,500 | \$457,500 | \$457,500 | \$217 | \$217 | 5 |
| 05759 | 2 | \$571,100 | 5 | \$1,091,650 | \$218,330 | \$182,250 | \$113 | \$112 | 6 |
| 05760 | 5 | \$1,748,800 | 4 | \$1,705,000 | \$426,250 | \$389,000 | \$163 | \$115 | 27 |
| 05761 | 1 | \$239,000 | 1 | \$570,000 | \$570,000 | \$570,000 | \$174 | \$174 | 6 |
| 05763 | 5 | \$1,768,900 | 2 | \$428,500 | \$214,250 | \$214,250 | \$109 | \$109 | 127 |
| 05764 | 13 | \$2,723,200 | 4 | \$806,000 | \$201,500 | \$198,000 | \$168 | \$162 | 126 |
| 05765 | 6 | \$1,331,800 | 3 | \$645,000 | \$215,000 | \$175,000 | \$106 | \$75 | 12 |
| 05766 |  |  | 2 | \$726,000 | \$363,000 | \$363,000 | \$179 | \$179 | 7 |
| 05767 | 1 | \$285,000 | 1 | \$275,000 | \$275,000 | \$275,000 | \$156 | \$156 | 6 |
| 05769 | 2 | \$764,000 | 1 | \$470,000 | \$470,000 | \$470,000 | \$133 | \$133 | 3 |

## Sales Activity by ZIP

Jun 2021
$\leftarrow$ Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | $\begin{array}{r} \text { Avg } \\ \text { Sales Price } \end{array}$ | Median Sales Price | Avg Sales Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05770 | 2 | \$629,000 | 2 | \$565,000 | \$282,500 | \$282,500 | \$242 | \$242 | 13 |
| 05773 | 3 | \$1,093,500 | 1 | \$419,000 | \$419,000 | \$419,000 | \$196 | \$196 | 62 |
| 05774 | 7 | \$1,897,900 | 4 | \$1,225,000 | \$306,250 | \$344,000 | \$183 | \$109 | 40 |
| 05775 | 1 | \$299,000 | 2 | \$368,000 | \$184,000 | \$184,000 | \$110 | \$110 | 13 |
| 05777 | 4 | \$624,800 | 1 | \$300,000 | \$300,000 | \$300,000 | \$97 | \$97 | 77 |
| 05778 | 1 | \$346,000 | 1 | \$177,500 | \$177,500 | \$177,500 | \$91 | \$91 | 59 |
| 05819 | 27 | \$6,567,400 | 12 | \$2,409,500 | \$200,792 | \$203,500 | \$112 | \$112 | 6 |
| 05820 | 3 | \$1,599,900 | 1 | \$159,000 | \$159,000 | \$159,000 | \$117 | \$117 | 10 |
| 05822 | 7 | \$1,642,630 | 4 | \$584,000 | \$146,000 | \$112,500 | \$99 | \$106 | 43 |
| 05824 | 1 | \$62,500 | 1 | \$55,000 | \$55,000 | \$55,000 | \$47 | \$47 | 49 |
| 05825 | 5 | \$1,108,000 | 2 | \$564,900 | \$282,450 | \$282,450 | \$112 | \$112 | 173 |
| 05828 | 6 | \$1,693,500 | 2 | \$647,000 | \$323,500 | \$323,500 | \$95 | \$95 | 71 |
| 05829 | 10 | \$2,819,900 | 4 | \$1,072,400 | \$268,100 | \$262,500 | \$155 | \$125 | 85 |
| 05830 | 4 | \$702,900 | 5 | \$1,030,288 | \$206,058 | \$200,000 | \$111 | \$126 | 54 |
| 05832 | 7 | \$2,110,000 | 3 | \$1,002,000 | \$334,000 | \$442,000 | \$194 | \$200 | 7 |
| 05837 | 2 | \$180,000 | 1 | \$195,000 | \$195,000 | \$195,000 | \$170 | \$170 | 10 |
| 05839 | 10 | \$2,931,800 | 1 | \$299,900 | \$299,900 | \$299,900 | \$374 | \$374 | 2 |
| 05841 | 1 | \$620,000 | 1 | \$550,000 | \$550,000 | \$550,000 | \$289 | \$289 | 681 |
| 05843 | 7 | \$1,264,700 | 5 | \$776,000 | \$155,200 | \$132,000 | \$129 | \$110 | 19 |
| 05845 | 5 | \$1,366,200 | 3 | \$215,000 | \$71,667 | \$65,000 | \$92 | \$57 | 20 |
| 05846 | 6 | \$833,900 | 2 | \$281,000 | \$140,500 | \$140,500 | \$56 | \$56 | 47 |
| 05847 | 5 | \$837,900 | 2 | \$446,000 | \$223,000 | \$223,000 | \$152 | \$152 | 155 |
| 05851 | 11 | \$3,339,000 | 6 | \$1,410,000 | \$235,000 | \$237,500 | \$108 | \$117 | 14 |
| 05853 | 4 | \$2,358,800 | 3 | \$570,000 | \$190,000 | \$185,000 | \$134 | \$143 | 162 |
| 05855 | 13 | \$2,556,699 | 9 | \$1,514,400 | \$168,267 | \$172,000 | \$77 | \$77 | 5 |
| 05857 | 11 | \$3,169,300 | 2 | \$1,614,000 | \$807,000 | \$807,000 | \$174 | \$174 | 97 |
| 05859 | 7 | \$1,910,000 | 8 | \$2,565,400 | \$320,675 | \$255,000 | \$142 | \$112 | 9 |
| 05860 | 6 | \$1,641,500 | 2 | \$300,000 | \$150,000 | \$150,000 | \$153 | \$153 | 226 |
| 05862 | 4 | \$1,895,000 | 2 | \$1,550,000 | \$775,000 | \$775,000 | \$213 | \$213 | 29 |
| 05866 | 1 | \$325,000 | 1 | \$233,500 | \$233,500 | \$233,500 | \$119 | \$119 | 24 |
| 05867 | 2 | \$350,000 | 1 | \$235,000 | \$235,000 | \$235,000 | \$229 | \$229 | 10 |
| 05868 | 1 | \$329,000 | 1 | \$120,000 | \$120,000 | \$120,000 | \$162 | \$162 | 5 |
| 05871 | 4 | \$766,900 | 2 | \$675,000 | \$337,500 | \$337,500 | \$214 | \$214 | 5 |
| 05873 | 4 | \$753,900 | 2 | \$528,000 | \$264,000 | \$264,000 | \$143 | \$143 | 99 |
| 05874 | 3 | \$583,900 | 3 | \$827,000 | \$275,667 | \$270,000 | \$137 | \$116 | 5 |
| 05875 |  |  | 1 | \$500,000 | \$500,000 | \$500,000 | \$149 | \$149 | 6 |
| 05902 |  |  | 1 | \$92,500 | \$92,500 | \$92,500 | \$65 | \$65 | 12 |

Market Data Report

## Sales Activity by ZIP

## Jun 2021

$\leftarrow$ Continued from previous page

| ZIP | Pendings (Month End) | Pending Volume (Month End) | Sales | Sales Volume | Avg <br> Sales Price | Median Sales Price | Avg Sales <br> Price per Sq Ft | Median Sales Price per Sq Ft | Median Days In RPR |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 05903 | 6 | \$1,178,600 | 1 | \$186,500 | \$186,500 | \$186,500 | \$104 | \$104 | 644 |
| 05905 | 5 | \$1,680,000 | 1 | \$285,000 | \$285,000 | \$285,000 | \$178 | \$178 | 8 |
| 05906 | 2 | \$354,000 | 3 | \$708,000 | \$236,000 | \$165,000 | \$118 | \$109 | 35 |
| 05907 | 4 | \$1,583,400 | 1 | \$500,000 | \$500,000 | \$500,000 | \$175 | \$175 | 122 |

## Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

## Report Details

Report Name: Vermont June Indicators Report
Run Date: 07/28/2021

## Scheduled: No

Report Date Range: From 6/2020 To: 6/2021

## Information Included

| $\square$ Include Cover Sheet |  | $\nabla$ Averages |
| :--- | :--- | :--- |
| $\nabla$ Include Key Metric Summary* | $\nabla$ Include Appendix | $\nabla$ Medians |

## $\square$ Include Metrics By

* The Key Metrics Table's YTD redian calculations are calculated using a weighted average of the median values for each month that is included.


## MLS Filter

MLS: All

## Listing Filters

| Property Types: | Condo/Townhouse/Apt. | Single Family |
| :--- | :--- | :--- | :--- |
| Sales Types: | All |  |
| Price Range: | None |  |

## Location Filters

| State: | Vermont |
| :---: | :---: |
| County: | All |



