

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

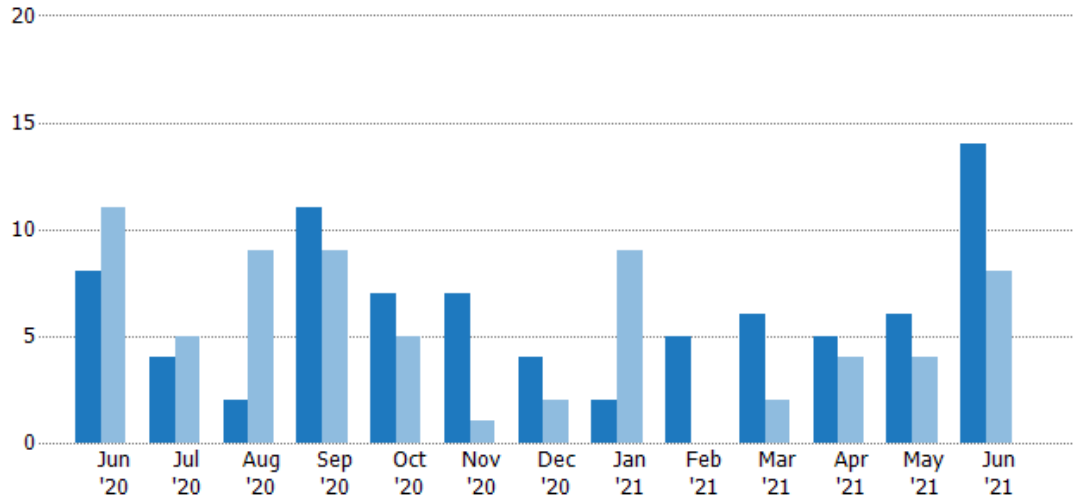
| Key Metrics                            | Jun 2021    | Jun 2020     | + / -   | YTD 2021     | YTD 2020     | + / -   |
|--|-------------|--------------|---------|--------------|--------------|---------|
| <b>Listing Activity Charts Metrics</b> |             |              |         |              |              |         |
| New Listing Count                      | 14          | 8            | +75%    | 38           | 27           | +40.7%  |
| New Listing Volume                     | \$6,327,700 | \$5,554,634  | +13.9%  | \$16,537,572 | \$13,445,734 | +23%    |
| Active Listing Count                   | 11          | 22           | -50%    | N/A          | N/A          |         |
| Active Listing Volume                  | \$4,554,000 | \$12,853,372 | -64.6%  | N/A          | N/A          |         |
| Average Listing Price                  | \$414,000   | \$584,244    | -29.1%  | \$506,067    | \$427,175    | +18.5%  |
| Median Listing Price                   | \$345,000   | \$404,450    | -14.7%  | \$347,917    | \$331,045    | +5.1%   |
| Median Days in RPR                     | 20          | 196.5        | -89.8%  | 106.52       | 239.74       | -55.6%  |
| Months of Inventory                    | 1.6         | 11           | -85.7%  | 2.9          | 5.8          | -50.7%  |
| Absorption Rate                        | 63.64%      | 9.09%        | +54.5%  | 34.72%       | 17.11%       | +17.6%  |
| <b>Sales Activity Charts Metrics</b>   |             |              |         |              |              |         |
| New Pending Sales Count                | 9           | 6            | +50%    | 40           | 27           | +48.1%  |
| New Pending Sales Volume               | \$3,838,600 | \$1,778,562  | +115.8% | \$17,404,072 | \$8,145,362  | +113.7% |
| Pending Sales Count                    | 17          | 9            | +88.9%  | N/A          | N/A          |         |
| Pending Sales Volume                   | \$6,513,300 | \$3,140,062  | +107.4% | N/A          | N/A          |         |
| Closed Sales Count                     | 7           | 6            | +16.7%  | 29           | 25           | +16%    |
| Closed Sales Volume                    | \$3,752,500 | \$1,950,650  | +92.4%  | \$12,451,570 | \$6,764,450  | +84.1%  |
| Average Sales Price                    | \$536,071   | \$325,108    | +64.9%  | \$429,364    | \$270,578    | +58.7%  |
| Median Sales Price                     | \$350,000   | \$296,750    | +17.9%  | \$317,744    | \$279,268    | +13.8%  |

## New Listings

The number of new residential listings that were added each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



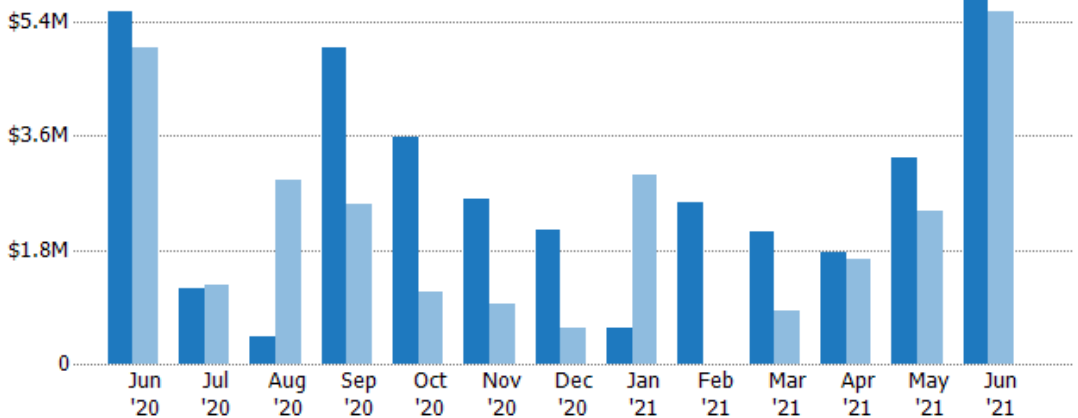
|                                |      |      |      |     |     |      |      |      |      |      |     |     |     |
|--------------------------------|------|------|------|-----|-----|------|------|------|------|------|-----|-----|-----|
| Current Year                   | 8    | 4    | 2    | 11  | 7   | 7    | 4    | 2    | 5    | 6    | 5   | 6   | 14  |
| Prior Year                     | 11   | 5    | 9    | 9   | 5   | 1    | 2    | 9    | -    | 2    | 4   | 4   | 8   |
| Percent Change from Prior Year | -27% | -20% | -78% | 22% | 40% | 600% | 100% | -78% | 100% | 200% | 25% | 50% | 75% |

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



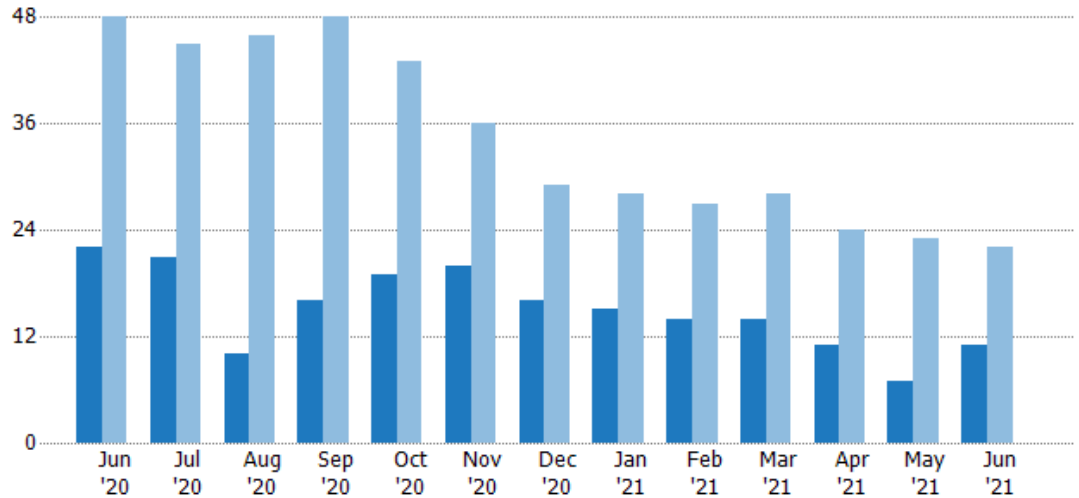
|                                |         |         |         |         |         |        |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|--------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$5.55M | \$1.19M | \$419K  | \$5M    | \$3.59M | \$2.6M | \$2.12M | \$554K  | \$2.55M | \$2.09M | \$1.77M | \$3.24M | \$6.33M |
| Prior Year                     | \$5M    | \$1.26M | \$2.91M | \$2.52M | \$1.15M | \$949K | \$567K  | \$2.98M | -       | \$830K  | \$1.66M | \$2.42M | \$5.55M |
| Percent Change from Prior Year | 11%     | -6%     | -86%    | 98%     | 213%    | 174%   | 274%    | -81%    | 100%    | 152%    | 7%      | 34%     | 14%     |

## Active Listings

The number of active residential listings at the end of each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family



| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Jun '21    | 11    | -50%   |
| Jun '20    | 22    | -54.2% |
| Jun '19    | 48    | -12.5% |

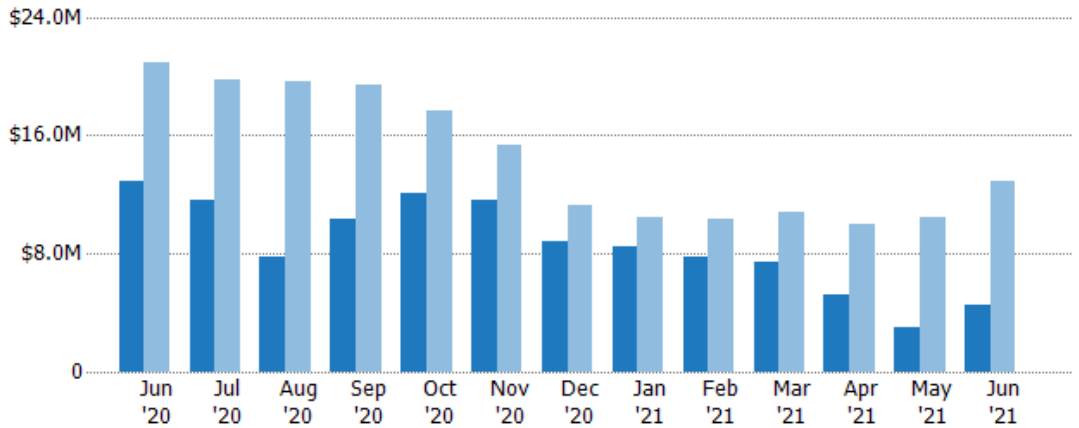
|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 22      | 21      | 10      | 16      | 19      | 20      | 16      | 15      | 14      | 14      | 11      | 7       | 11      |
| Prior Year                     | 48      | 45      | 46      | 48      | 43      | 36      | 29      | 28      | 27      | 28      | 24      | 23      | 22      |
| Percent Change from Prior Year | -54%    | -53%    | -78%    | -67%    | -56%    | -44%    | -45%    | -46%    | -48%    | -50%    | -54%    | -70%    | -50%    |

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family



| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Jun '21    | \$4.55M | -64.6% |
| Jun '20    | \$12.9M | -38.5% |
| Jun '19    | \$20.9M | 1.7%   |

|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$12.9M | \$11.7M | \$7.74M | \$10.4M | \$12.1M | \$11.6M | \$8.84M | \$8.5M  | \$7.78M | \$7.41M | \$5.17M | \$3.01M | \$4.55M |
| Prior Year                     | \$20.9M | \$19.7M | \$19.6M | \$19.5M | \$17.7M | \$15.3M | \$11.2M | \$10.5M | \$10.3M | \$10.8M | \$10M   | \$10.5M | \$12.9M |
| Percent Change from Prior Year | -38%    | -41%    | -61%    | -47%    | -32%    | -24%    | -21%    | -19%    | -25%    | -32%    | -48%    | -71%    | -65%    |

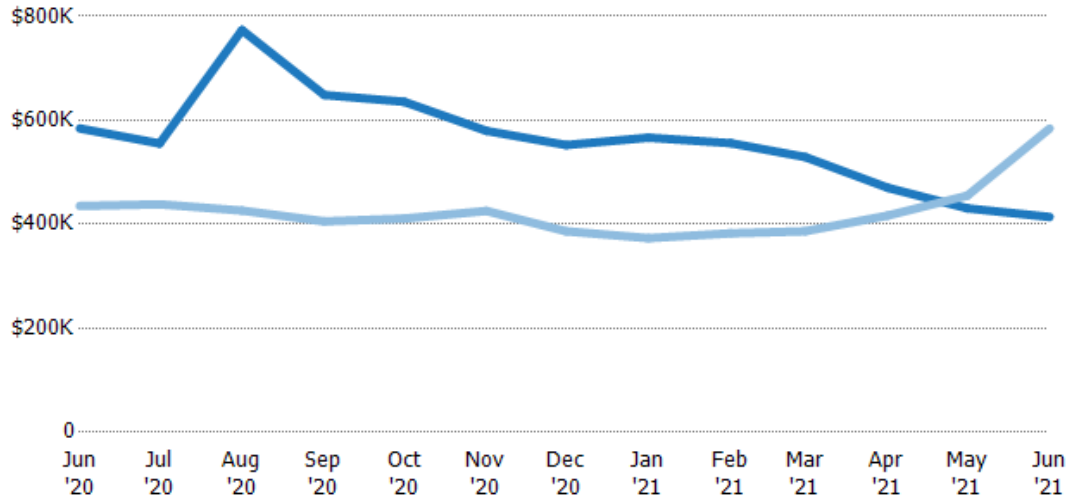
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Jun '21    | \$414K | -29.1% |
| Jun '20    | \$584K | 34.3%  |
| Jun '19    | \$435K | 16.2%  |



|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$584K | \$555K | \$774K | \$649K | \$636K | \$580K | \$552K | \$567K | \$556K | \$529K | \$470K | \$431K | \$414K |
| Prior Year                     | \$435K | \$438K | \$426K | \$406K | \$411K | \$426K | \$387K | \$373K | \$383K | \$387K | \$417K | \$455K | \$584K |
| Percent Change from Prior Year | 34%    | 27%    | 81%    | 60%    | 55%    | 36%    | 43%    | 52%    | 45%    | 37%    | 13%    | -5%    | -29%   |

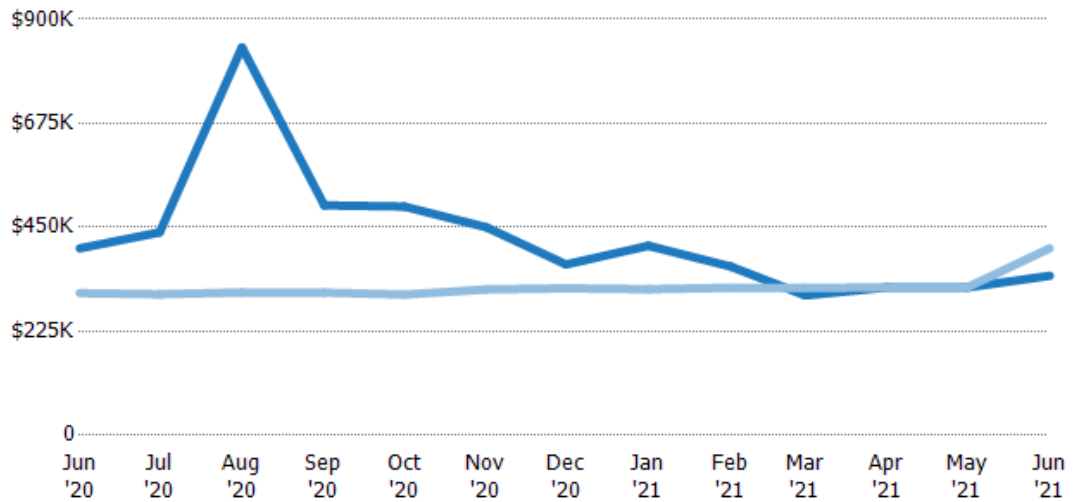
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Jun '21    | \$345K | -14.7% |
| Jun '20    | \$404K | 31.5%  |
| Jun '19    | \$308K | 20%    |



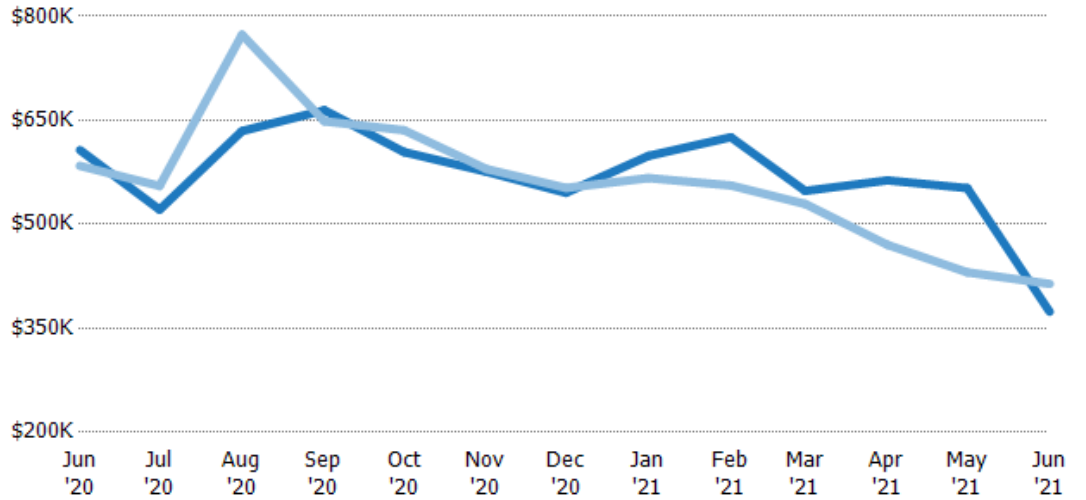
|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$404K | \$439K | \$840K | \$497K | \$495K | \$450K | \$370K | \$410K | \$365K | \$303K | \$320K | \$320K | \$345K |
| Prior Year                     | \$308K | \$305K | \$309K | \$309K | \$304K | \$316K | \$318K | \$316K | \$319K | \$319K | \$320K | \$320K | \$404K |
| Percent Change from Prior Year | 32%    | 44%    | 172%   | 61%    | 63%    | 43%    | 16%    | 30%    | 14%    | -5%    | 0%     | 0%     | -15%   |

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



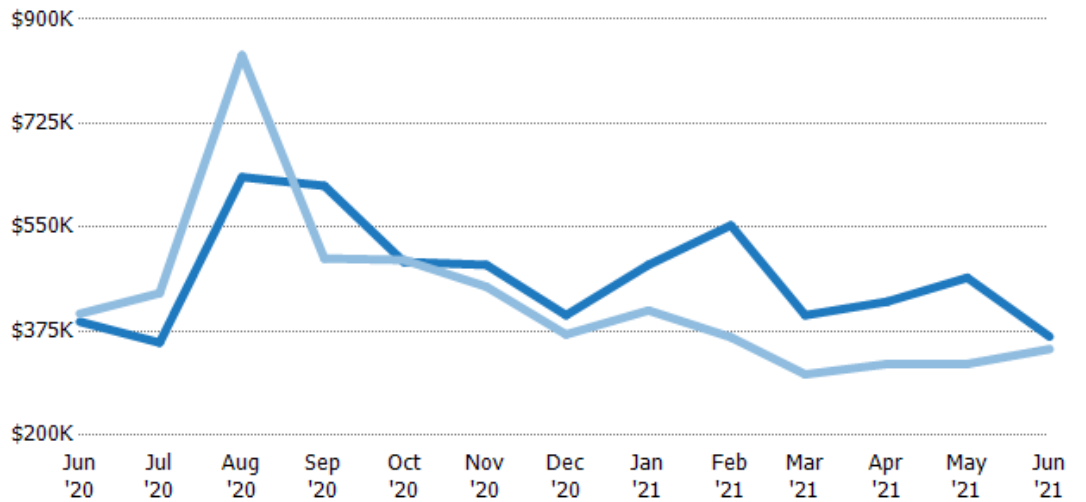
|   | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                             | \$607K  | \$521K  | \$634K  | \$665K  | \$604K  | \$576K  | \$545K  | \$599K  | \$626K  | \$548K  | \$563K  | \$552K  | \$374K  |
| Avg Listing Price                         | \$584K  | \$555K  | \$774K  | \$649K  | \$636K  | \$580K  | \$552K  | \$567K  | \$556K  | \$529K  | \$470K  | \$431K  | \$414K  |
| Avg Listing Price as a % of Avg Est Value | 96%     | 107%    | 122%    | 98%     | 105%    | 101%    | 101%    | 95%     | 89%     | 97%     | 83%     | 78%     | 111%    |

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



|   | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                          | \$391K  | \$356K  | \$634K  | \$620K  | \$492K  | \$487K  | \$402K  | \$487K  | \$553K  | \$402K  | \$425K  | \$465K  | \$366K  |
| Median Listing Price                      | \$404K  | \$439K  | \$840K  | \$497K  | \$495K  | \$450K  | \$370K  | \$410K  | \$365K  | \$303K  | \$320K  | \$320K  | \$345K  |
| Med Listing Price as a % of Med Est Value | 103%    | 123%    | 132%    | 80%     | 101%    | 92%     | 92%     | 84%     | 66%     | 75%     | 75%     | 69%     | 94%     |

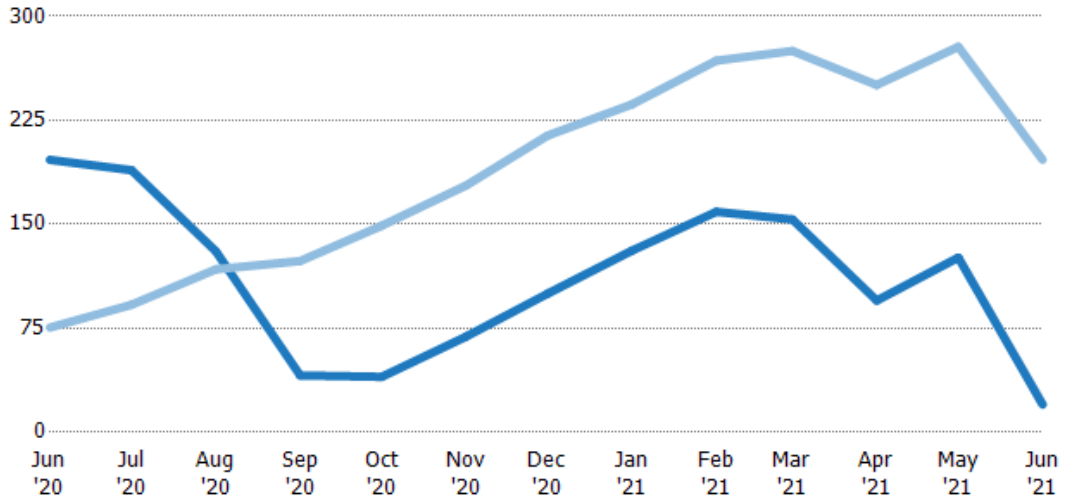
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Days | % Chg. |
|------------|------|--------|
| Jun '21    | 20   | -89.8% |
| Jun '20    | 197  | 160.3% |
| Jun '19    | 75.5 | 32.5%  |



|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 197     | 189     | 131     | 41      | 40      | 69      | 100     | 131     | 159     | 154     | 95      | 126     | 20      |
| Prior Year                     | 75.5    | 92      | 118     | 124     | 149     | 178     | 214     | 237     | 268     | 275     | 251     | 278     | 197     |
| Percent Change from Prior Year | 160%    | 105%    | 11%     | -67%    | -73%    | -61%    | -53%    | -45%    | -41%    | -44%    | -62%    | -55%    | -90%    |

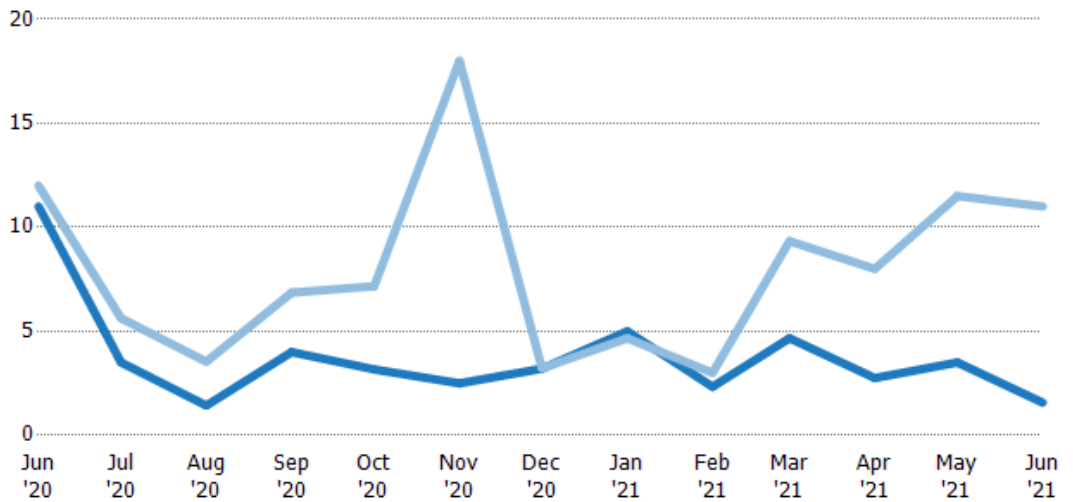
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Vergennes, VT 05491  
Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Months | % Chg. |
|------------|--------|--------|
| Jun '21    | 1.57   | -85.7% |
| Jun '20    | 11     | -8.3%  |
| Jun '19    | 12     | -30%   |



|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 11      | 3.5     | 1.43    | 4       | 3.17    | 2.5     | 3.2     | 5       | 2.33    | 4.67    | 2.75    | 3.5     | 1.57    |
| Prior Year                     | 12      | 5.63    | 3.54    | 6.86    | 7.17    | 18      | 3.22    | 4.67    | 3       | 9.33    | 8       | 11.5    | 11      |
| Percent Change from Prior Year | -8%     | -38%    | -60%    | -42%    | -56%    | -86%    | -1%     | 7%      | -22%    | -50%    | -66%    | -70%    | -86%    |

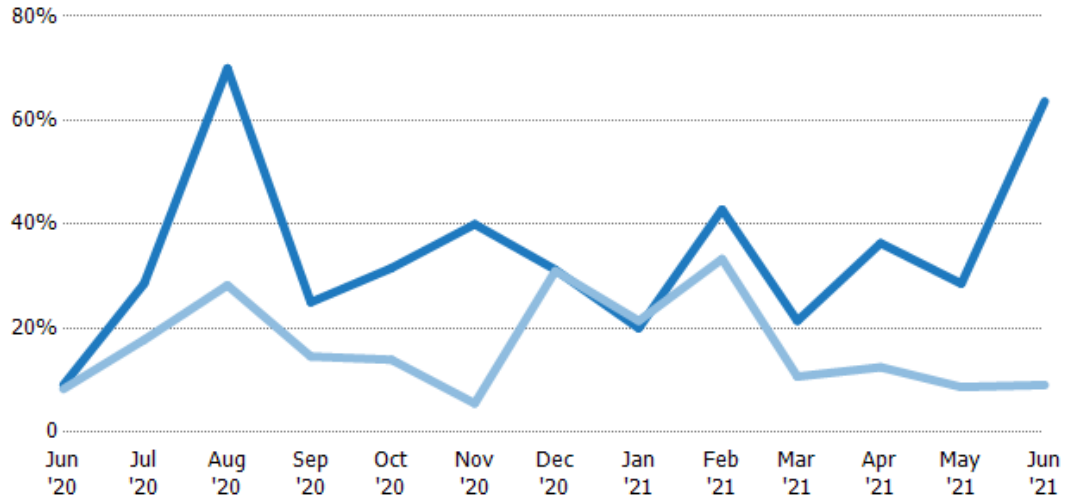
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

| Month/<br>Year | Rate | Chg.   |
|----------------|------|--------|
| Jun '21        | 64%  | -54.5% |
| Jun '20        | 9%   | -0.8%  |
| Jun '19        | 8%   | 42.9%  |



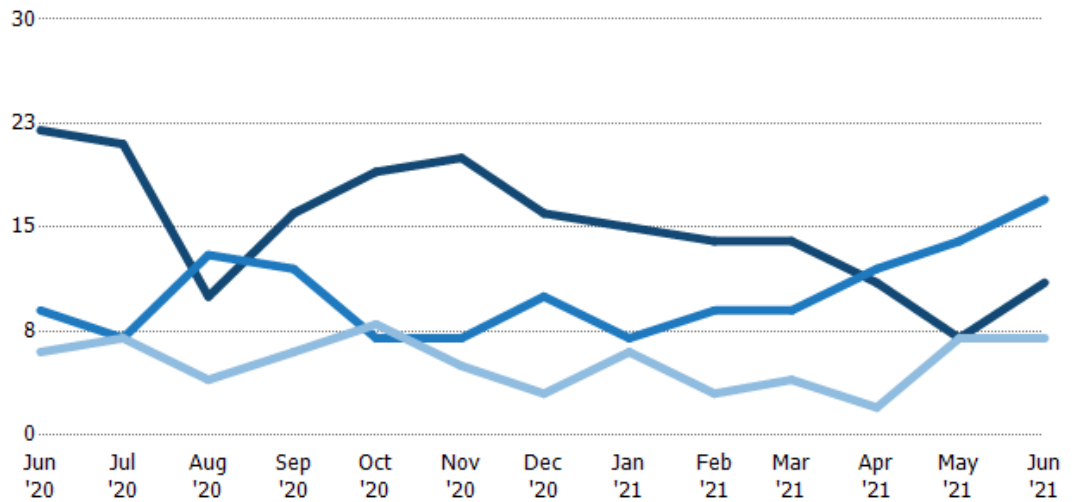
|                        |     |      |      |      |      |      |     |     |      |      |      |      |      |
|------------------------|-----|------|------|------|------|------|-----|-----|------|------|------|------|------|
| Current Year           | 9%  | 29%  | 70%  | 25%  | 32%  | 40%  | 31% | 20% | 43%  | 21%  | 36%  | 29%  | 64%  |
| Prior Year             | 8%  | 18%  | 28%  | 15%  | 14%  | 6%   | 31% | 21% | 33%  | 11%  | 13%  | 9%   | 9%   |
| Change from Prior Year | -1% | -11% | -42% | -10% | -18% | -34% | 0%  | 1%  | -10% | -11% | -24% | -20% | -55% |

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



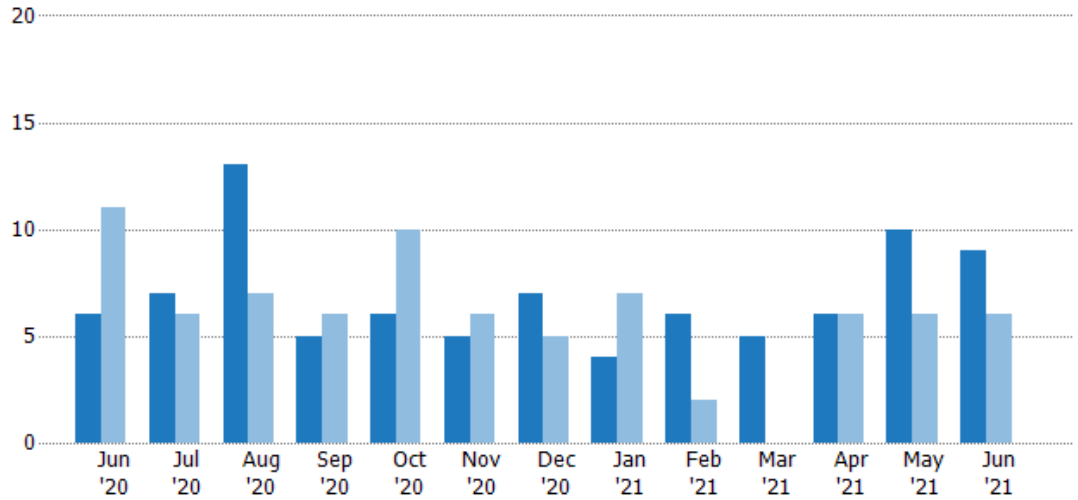
|         |    |    |    |    |    |    |    |    |    |    |    |    |    |
|---------|----|----|----|----|----|----|----|----|----|----|----|----|----|
| Active  | 22 | 21 | 10 | 16 | 19 | 20 | 16 | 15 | 14 | 14 | 11 | 7  | 11 |
| Pending | 9  | 7  | 13 | 12 | 7  | 7  | 10 | 7  | 9  | 9  | 12 | 14 | 17 |
| Sold    | 6  | 7  | 4  | 6  | 8  | 5  | 3  | 6  | 3  | 4  | 2  | 7  | 7  |

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family



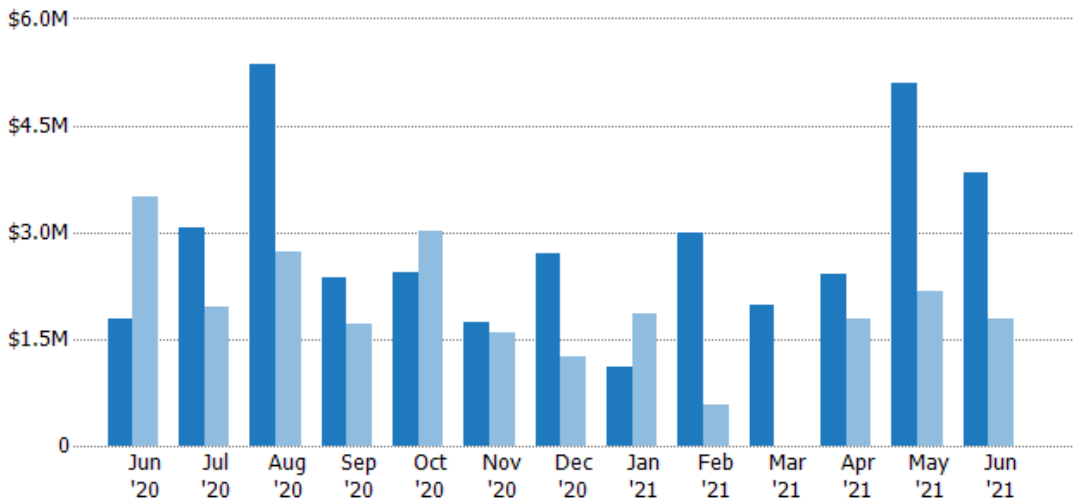
|                                |      |     |     |      |      |      |     |      |      |      |    |     |     |
|--------------------------------|------|-----|-----|------|------|------|-----|------|------|------|----|-----|-----|
| Current Year                   | 6    | 7   | 13  | 5    | 6    | 5    | 7   | 4    | 6    | 5    | 6  | 10  | 9   |
| Prior Year                     | 11   | 6   | 7   | 6    | 10   | 6    | 5   | 7    | 2    | -    | 6  | 6   | 6   |
| Percent Change from Prior Year | -45% | 17% | 86% | -17% | -40% | -17% | 40% | -43% | 200% | 100% | 0% | 67% | 50% |

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family



|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$1.78M | \$3.07M | \$5.35M | \$2.36M | \$2.44M | \$1.74M | \$2.71M | \$1.11M | \$2.99M | \$1.96M | \$2.4M  | \$5.09M | \$3.84M |
| Prior Year                     | \$3.5M  | \$1.95M | \$2.72M | \$1.71M | \$3.02M | \$1.59M | \$1.24M | \$1.85M | \$579K  | -       | \$1.77M | \$2.17M | \$1.78M |
| Percent Change from Prior Year | -49%    | 57%     | 97%     | 37%     | -19%    | 10%     | 118%    | -40%    | 417%    | 100%    | 35%     | 135%    | 116%    |



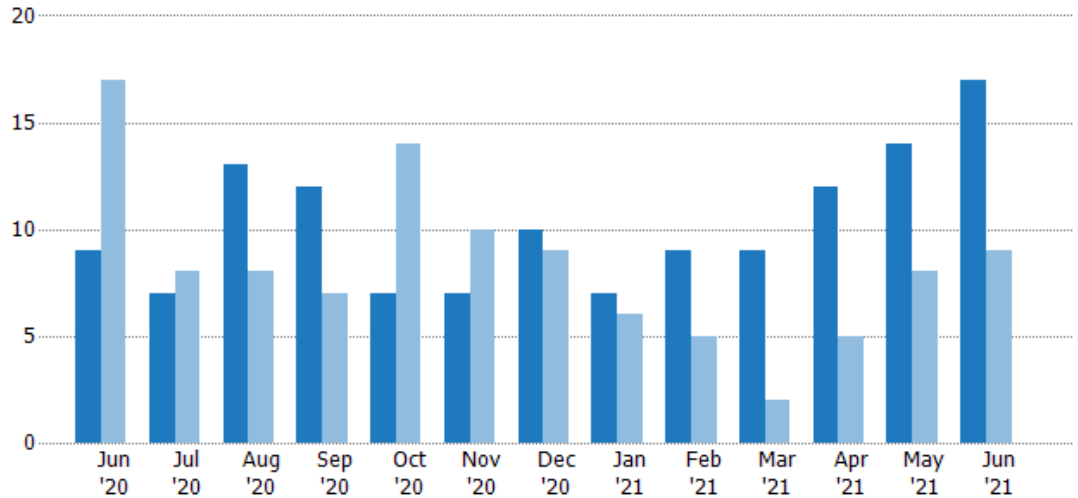
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Jun '21        | 17    | 88.9%  |
| Jun '20        | 9     | -47.1% |
| Jun '19        | 17    | -47.1% |



|                                |      |      |     |     |      |      |     |     |     |      |      |     |     |
|--------------------------------|------|------|-----|-----|------|------|-----|-----|-----|------|------|-----|-----|
| Current Year                   | 9    | 7    | 13  | 12  | 7    | 7    | 10  | 7   | 9   | 9    | 12   | 14  | 17  |
| Prior Year                     | 17   | 8    | 8   | 7   | 14   | 10   | 9   | 6   | 5   | 2    | 5    | 8   | 9   |
| Percent Change from Prior Year | -47% | -13% | 63% | 71% | -50% | -30% | 11% | 17% | 80% | 350% | 140% | 75% | 89% |

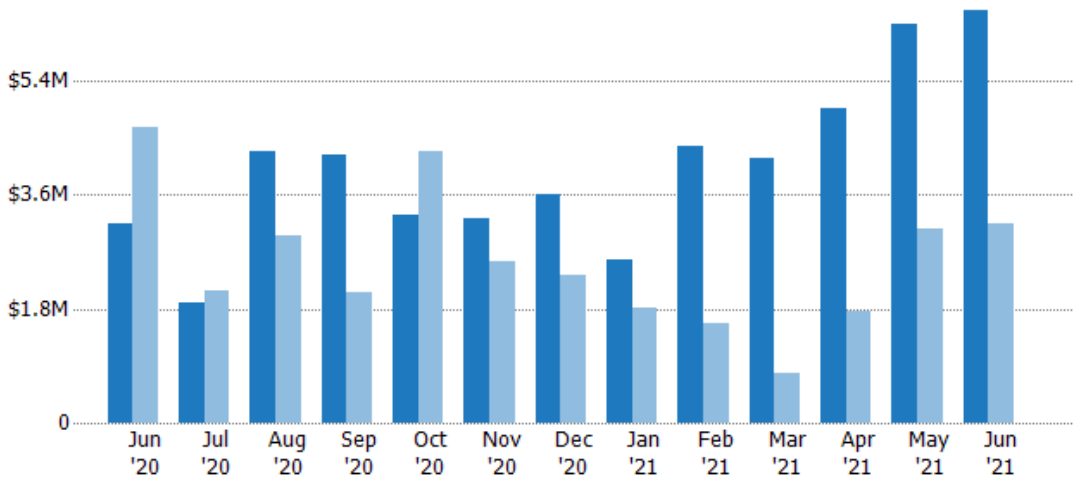
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Jun '21        | \$6.51M | 107.4% |
| Jun '20        | \$3.14M | -32.7% |
| Jun '19        | \$4.67M | -34.5% |



|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$3.14M | \$1.89M | \$4.28M | \$4.23M | \$3.27M | \$3.24M | \$3.6M  | \$2.58M | \$4.36M | \$4.16M | \$4.96M | \$6.28M | \$6.51M |
| Prior Year                     | \$4.67M | \$2.09M | \$2.95M | \$2.05M | \$4.28M | \$2.54M | \$2.33M | \$1.8M  | \$1.58M | \$778K  | \$1.75M | \$3.07M | \$3.14M |
| Percent Change from Prior Year | -33%    | -10%    | 45%     | 106%    | -24%    | 28%     | 54%     | 43%     | 176%    | 435%    | 183%    | 104%    | 107%    |

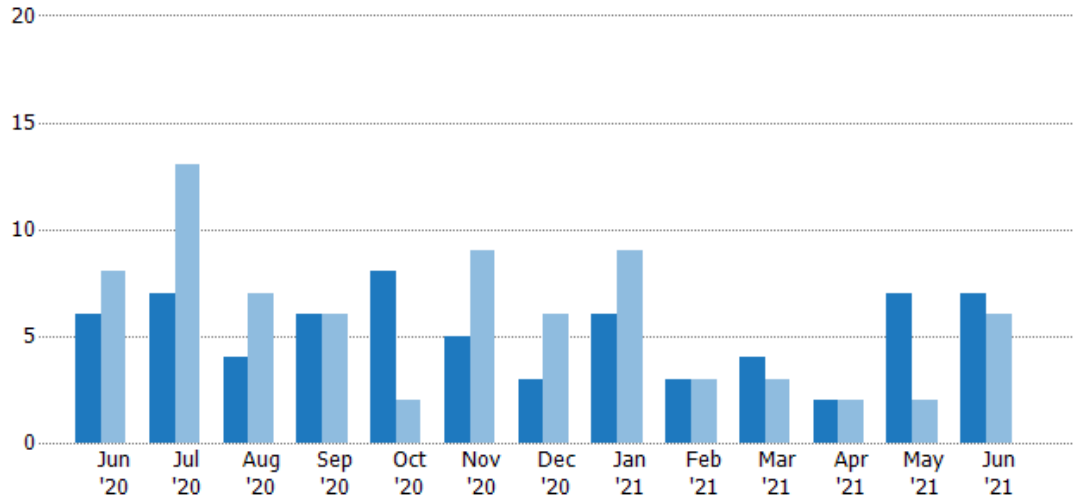
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Jun '21    | 7     | 16.7%  |
| Jun '20    | 6     | -25%   |
| Jun '19    | 8     | -75%   |



|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 6       | 7       | 4       | 6       | 8       | 5       | 3       | 6       | 3       | 4       | 2       | 7       | 7       |
| Prior Year                     | 8       | 13      | 7       | 6       | 2       | 9       | 6       | 9       | 3       | 3       | 2       | 2       | 6       |
| Percent Change from Prior Year | -25%    | -46%    | -43%    | 0%      | 300%    | -44%    | -50%    | -33%    | 0%      | 33%     | 0%      | 250%    | 17%     |

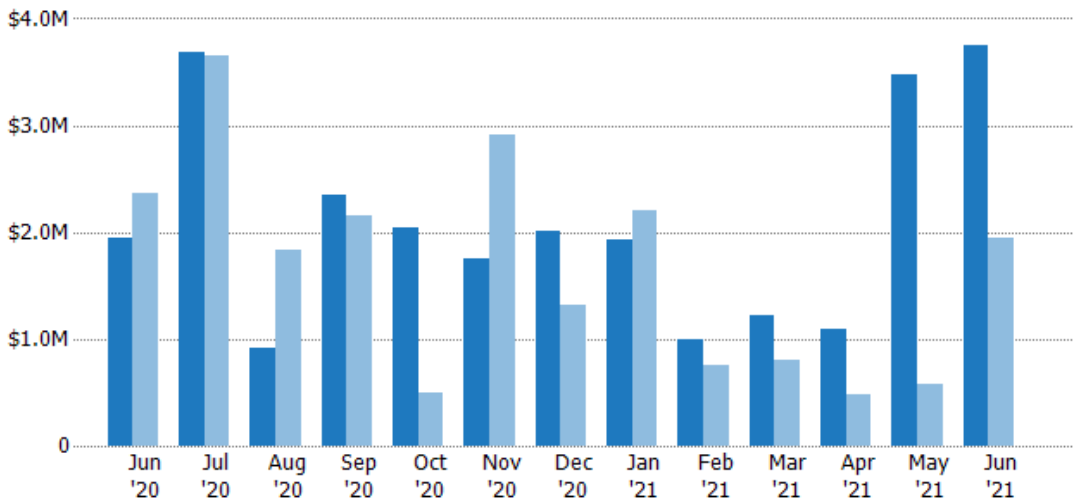
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Jun '21    | \$3.75M | 92.4%  |
| Jun '20    | \$1.95M | -17.7% |
| Jun '19    | \$2.37M | -81.2% |



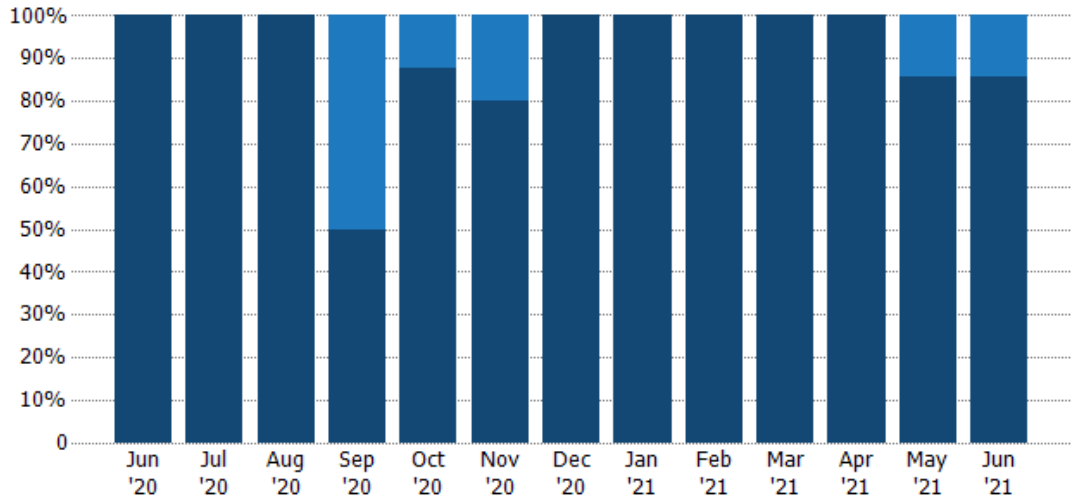
|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$1.95M | \$3.68M | \$911K  | \$2.35M | \$2.05M | \$1.76M | \$2.02M | \$1.93M | \$993K  | \$1.22M | \$1.09M | \$3.47M | \$3.75M |
| Prior Year                     | \$2.37M | \$3.66M | \$1.84M | \$2.16M | \$490K  | \$2.91M | \$1.32M | \$2.2M  | \$754K  | \$804K  | \$484K  | \$576K  | \$1.95M |
| Percent Change from Prior Year | -18%    | 1%      | -51%    | 9%      | 318%    | -40%    | 52%     | -12%    | 32%     | 51%     | 126%    | 502%    | 92%     |

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



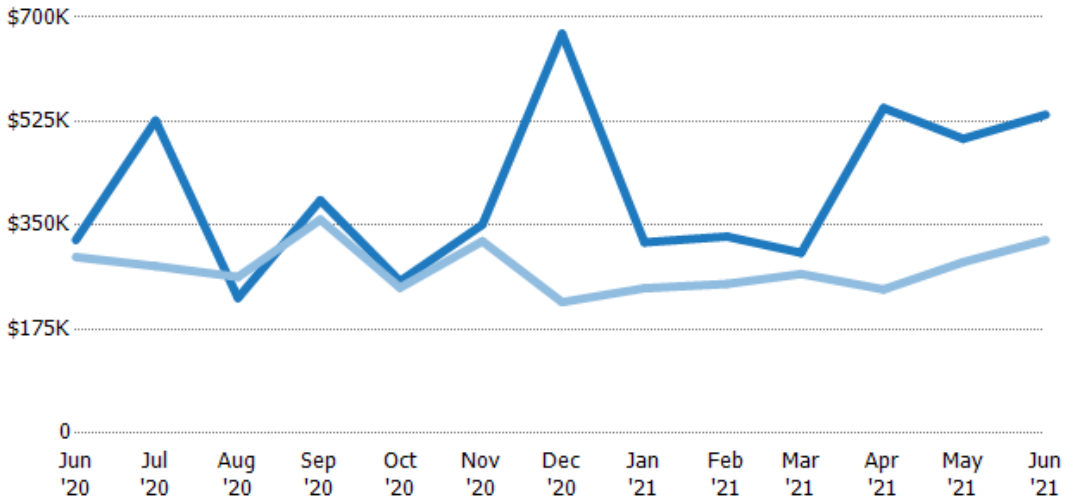
| Property Type           | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Condo/Townhouse         | -       | -       | -       | 50%     | 13%     | 20%     | -       | -       | -       | -       | -       | 14%     | 14%     |
| Single Family Residence | 100%    | 100%    | 100%    | 50%     | 88%     | 80%     | 100%    | 100%    | 100%    | 100%    | 100%    | 86%     | 86%     |

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Jun '21    | \$536K | 64.9%  |
| Jun '20    | \$325K | 9.7%   |
| Jun '19    | \$296K | -24.9% |

| Property Type                  | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$325K  | \$526K  | \$228K  | \$392K  | \$256K  | \$351K  | \$672K  | \$321K  | \$331K  | \$304K  | \$547K  | \$496K  | \$536K  |
| Prior Year                     | \$296K  | \$281K  | \$263K  | \$360K  | \$245K  | \$323K  | \$221K  | \$244K  | \$251K  | \$268K  | \$242K  | \$288K  | \$325K  |
| Percent Change from Prior Year | 10%     | 87%     | -13%    | 9%      | 4%      | 9%      | 205%    | 32%     | 32%     | 13%     | 126%    | 72%     | 65%     |

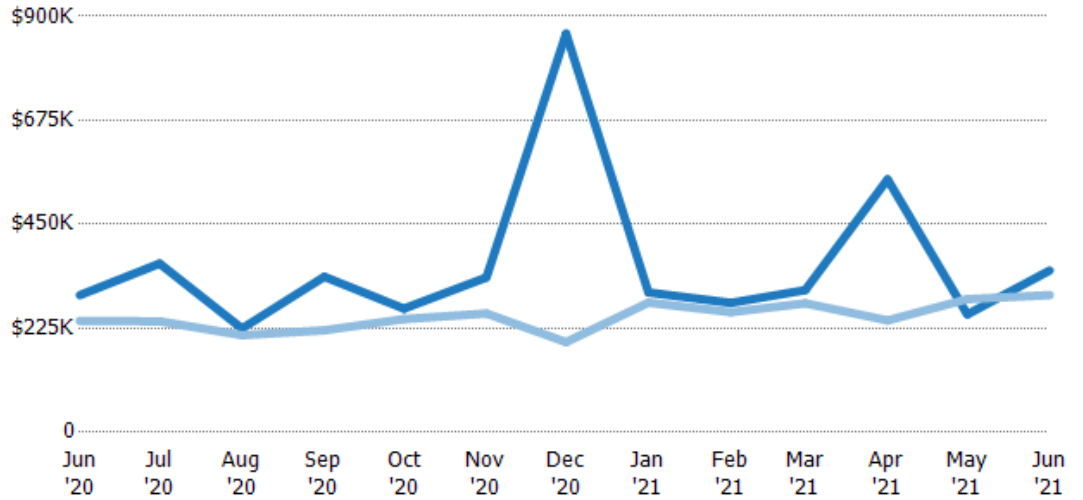
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Jun '21    | \$350K | 17.9%  |
| Jun '20    | \$297K | 23.1%  |
| Jun '19    | \$241K | -7.6%  |



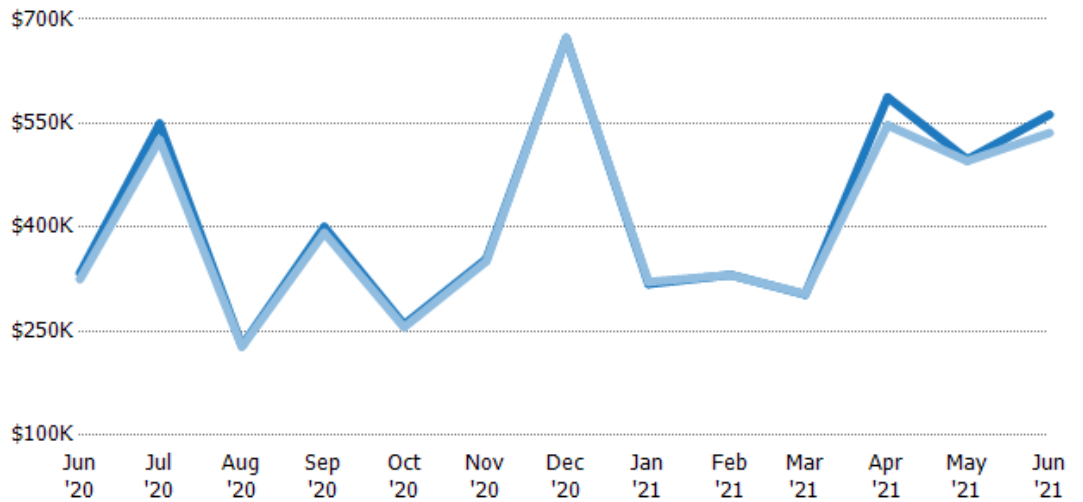
|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$297K | \$365K | \$225K | \$337K | \$268K | \$335K | \$863K | \$303K | \$280K | \$308K | \$547K | \$255K | \$350K |
| Prior Year                     | \$241K | \$240K | \$210K | \$221K | \$245K | \$257K | \$195K | \$281K | \$260K | \$279K | \$242K | \$288K | \$297K |
| Percent Change from Prior Year | 23%    | 52%    | 7%     | 53%    | 9%     | 30%    | 342%   | 8%     | 8%     | 10%    | 126%   | -11%   | 18%    |

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type: Condo/Townhouse/Apt., Single Family



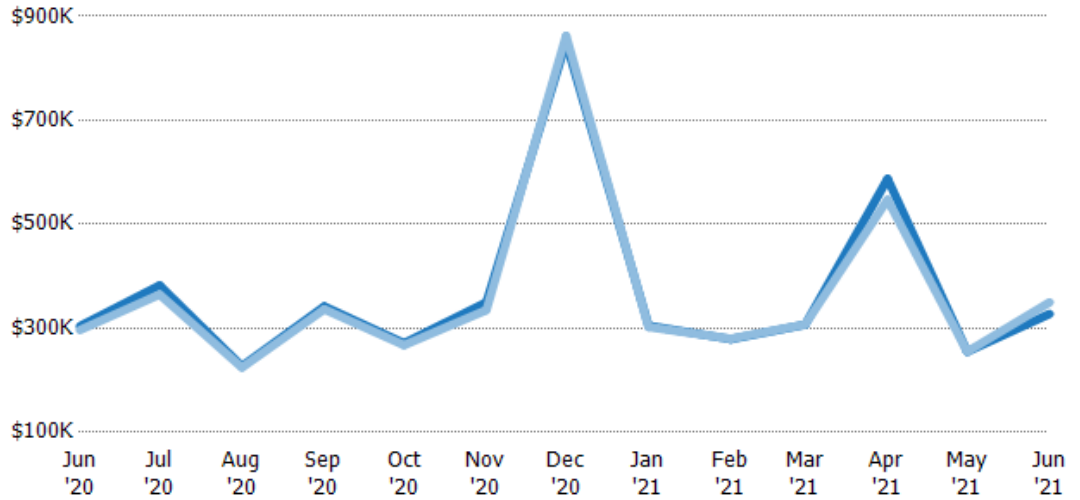
|  |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Avg List Price                           | \$333K | \$549K | \$229K | \$401K | \$260K | \$354K | \$673K | \$318K | \$331K | \$303K | \$587K | \$498K | \$563K |
| Avg Sales Price                          | \$325K | \$526K | \$228K | \$392K | \$256K | \$351K | \$672K | \$321K | \$331K | \$304K | \$547K | \$496K | \$536K |
| Avg Sales Price as a % of Avg List Price | 97%    | 96%    | 99%    | 98%    | 98%    | 99%    | 100%   | 101%   | 100%   | 100%   | 93%    | 100%   | 95%    |

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



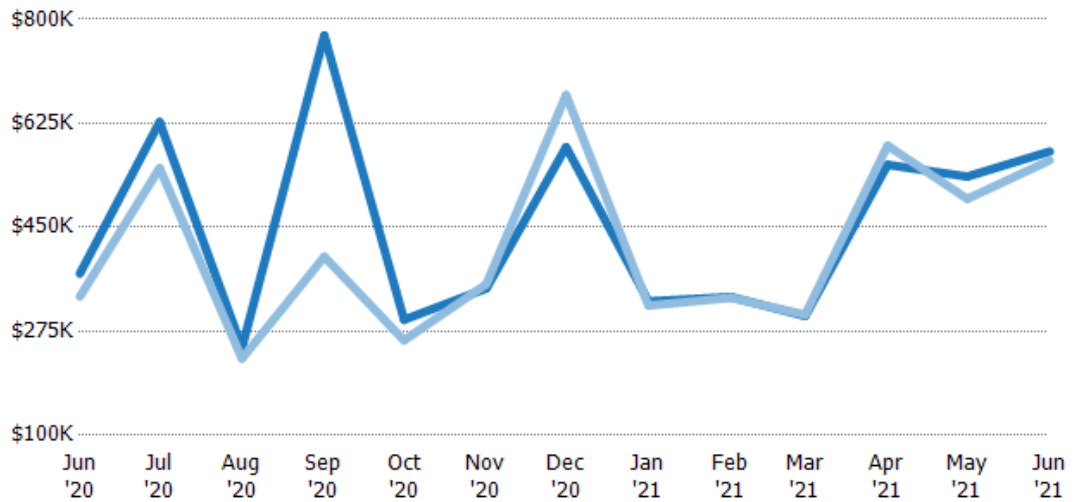
|  | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median List Price                        | \$304K  | \$383K  | \$227K  | \$342K  | \$271K  | \$350K  | \$850K  | \$305K  | \$279K  | \$307K  | \$587K  | \$255K  | \$328K  |
| Median Sales Price                       | \$297K  | \$365K  | \$225K  | \$337K  | \$268K  | \$335K  | \$863K  | \$303K  | \$280K  | \$308K  | \$547K  | \$255K  | \$350K  |
| Med Sales Price as a % of Med List Price | 98%     | 95%     | 99%     | 98%     | 99%     | 96%     | 101%    | 99%     | 100%    | 100%    | 93%     | 100%    | 107%    |

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



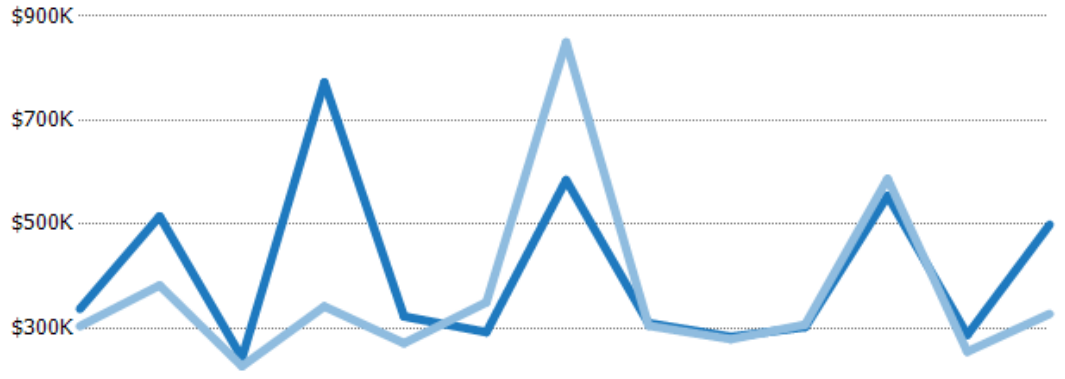
|   | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                           | \$372K  | \$627K  | \$247K  | \$773K  | \$294K  | \$347K  | \$585K  | \$325K  | \$333K  | \$301K  | \$555K  | \$535K  | \$578K  |
| Avg Sales Price                         | \$333K  | \$549K  | \$229K  | \$401K  | \$260K  | \$354K  | \$673K  | \$318K  | \$331K  | \$303K  | \$587K  | \$498K  | \$563K  |
| Avg Sales Price as a % of Avg Est Value | 90%     | 88%     | 93%     | 52%     | 88%     | 102%    | 115%    | 98%     | 100%    | 101%    | 106%    | 93%     | 97%     |

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Vergennes, VT 05491  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



|   | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                        | \$337K  | \$515K  | \$243K  | \$773K  | \$323K  | \$293K  | \$585K  | \$310K  | \$284K  | \$302K  | \$555K  | \$287K  | \$499K  |
| Median Sales Price                      | \$304K  | \$383K  | \$227K  | \$342K  | \$271K  | \$350K  | \$850K  | \$305K  | \$279K  | \$307K  | \$587K  | \$255K  | \$328K  |
| Med Sales Price as a % of Med Est Value | 90%     | 74%     | 93%     | 44%     | 84%     | 120%    | 145%    | 98%     | 98%     | 102%    | 106%    | 89%     | 66%     |