

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

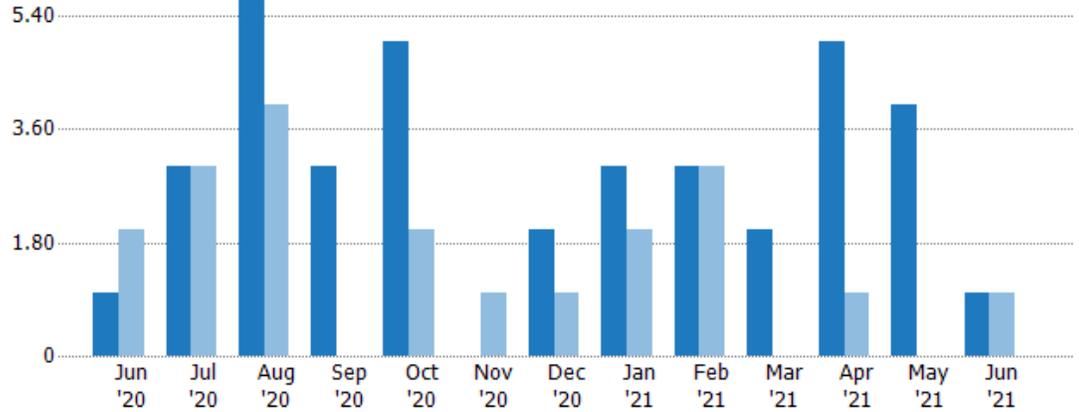
| Key Metrics                            | Jun 2021     | Jun 2020     | + / -  | YTD 2021     | YTD 2020    | + / -   |
|--|--------------|--------------|--------|--------------|-------------|---------|
| <b>Listing Activity Charts Metrics</b> |              |              |        |              |             |         |
| New Listing Count                      | 1            | 1            | +/-    | 18           | 7           | +157.1% |
| New Listing Volume                     | \$499,000    | \$1,500,000  | -66.7% | \$10,422,899 | \$4,168,000 | +150.1% |
| Active Listing Count                   | 10           | 11           | -9.1%  | N/A          | N/A         |         |
| Active Listing Volume                  | \$11,456,899 | \$11,569,000 | -1%    | N/A          | N/A         |         |
| Average Listing Price                  | \$1,145,690  | \$1,051,727  | +8.9%  | \$1,061,949  | \$817,382   | +29.9%  |
| Median Listing Price                   | \$625,000    | \$660,000    | -5.3%  | \$622,462    | \$518,462   | +20.1%  |
| Median Days in RPR                     | 121          | 354          | -65.8% | 99.69        | 297.33      | -66.5%  |
| Months of Inventory                    | 2.5          | 5.5          | -54.5% | 7.2          | 35.3        | -79.6%  |
| Absorption Rate                        | 40%          | 18.18%       | +21.8% | 13.85%       | 2.83%       | +11%    |
| <b>Sales Activity Charts Metrics</b>   |              |              |        |              |             |         |
| New Pending Sales Count                | 1            | 5            | -80%   | 19           | 15          | +26.7%  |
| New Pending Sales Volume               | \$395,000    | \$2,878,000  | -86.3% | \$8,799,000  | \$8,571,500 | +2.7%   |
| Pending Sales Count                    | 3            | 6            | -50%   | N/A          | N/A         |         |
| Pending Sales Volume                   | \$1,753,000  | \$3,400,000  | -48.4% | N/A          | N/A         |         |
| Closed Sales Count                     | 2            | 3            | -33.3% | 13           | 9           | +44.4%  |
| Closed Sales Volume                    | \$478,000    | \$1,003,000  | -52.3% | \$5,578,750  | \$3,303,500 | +68.9%  |
| Average Sales Price                    | \$239,000    | \$334,333    | -28.5% | \$429,135    | \$367,056   | +16.9%  |
| Median Sales Price                     | \$239,000    | \$460,000    | -48%   | \$396,308    | \$408,944   | -3.1%   |

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



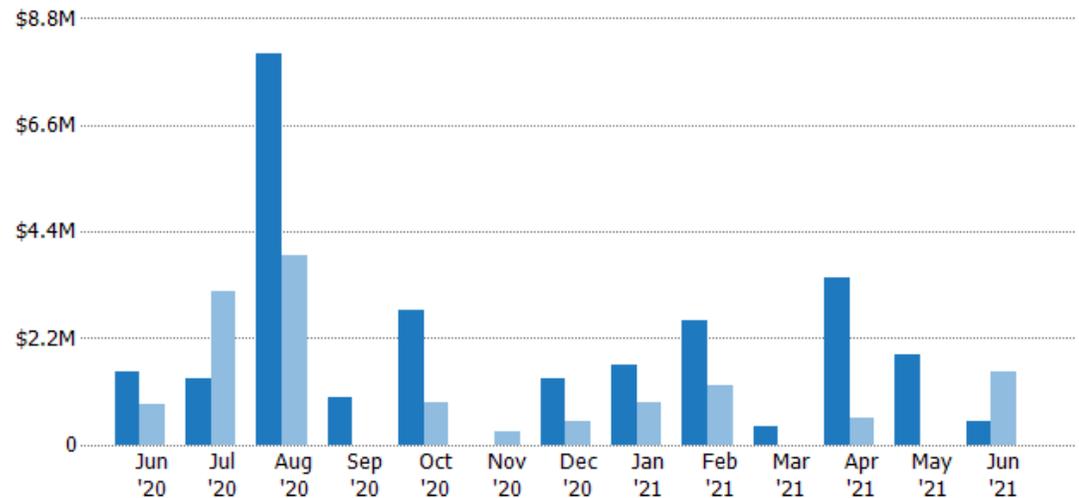
|                                |      |    |     |      |      |       |      |     |    |      |      |      |    |
|--------------------------------|------|----|-----|------|------|-------|------|-----|----|------|------|------|----|
| Current Year                   | 1    | 3  | 6   | 3    | 5    | -     | 2    | 3   | 3  | 2    | 5    | 4    | 1  |
| Prior Year                     | 2    | 3  | 4   | -    | 2    | 1     | 1    | 2   | 3  | -    | 1    | -    | 1  |
| Percent Change from Prior Year | -50% | 0% | 50% | 100% | 150% | -100% | 100% | 50% | 0% | 100% | 400% | 100% | 0% |

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



|                                |        |         |         |        |         |        |         |         |         |        |         |         |        |
|--------------------------------|--------|---------|---------|--------|---------|--------|---------|---------|---------|--------|---------|---------|--------|
| Current Year                   | \$1.5M | \$1.37M | \$8.06M | \$973K | \$2.77M | -      | \$1.38M | \$1.64M | \$2.58M | \$384K | \$3.47M | \$1.85M | \$499K |
| Prior Year                     | \$855K | \$3.18M | \$3.9M  | -      | \$873K  | \$289K | \$475K  | \$880K  | \$1.24M | -      | \$545K  | -       | \$1.5M |
| Percent Change from Prior Year | 75%    | -57%    | 107%    | 100%   | 217%    | -100%  | 189%    | 86%     | 108%    | 100%   | 536%    | 100%    | -67%   |

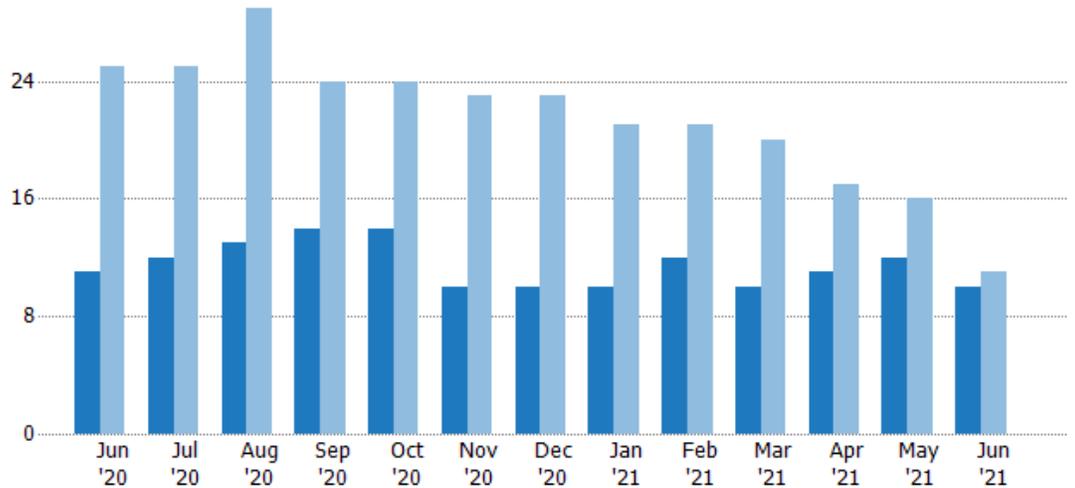
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Jun '21        | 10    | -9.1%  |
| Jun '20        | 11    | -56%   |
| Jun '19        | 25    | -8%    |



|                                |      |      |      |      |      |      |      |      |      |      |      |      |     |
|--------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|-----|
| Current Year                   | 11   | 12   | 13   | 14   | 14   | 10   | 10   | 10   | 12   | 10   | 11   | 12   | 10  |
| Prior Year                     | 25   | 25   | 29   | 24   | 24   | 23   | 23   | 21   | 21   | 20   | 17   | 16   | 11  |
| Percent Change from Prior Year | -56% | -52% | -55% | -42% | -42% | -57% | -57% | -52% | -43% | -50% | -35% | -25% | -9% |

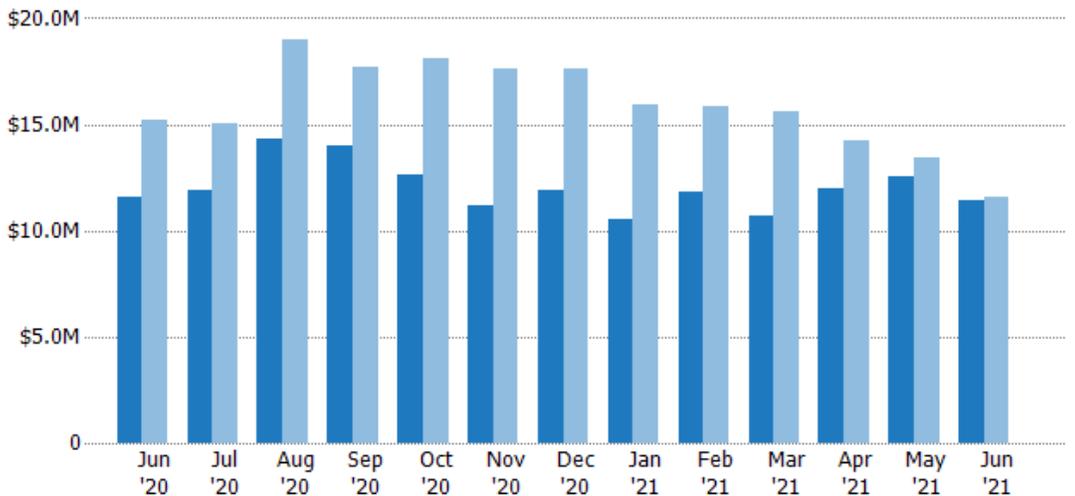
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Jun '21        | \$11.5M | -1%    |
| Jun '20        | \$11.6M | -23.8% |
| Jun '19        | \$15.2M | -20.7% |



|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$11.6M | \$11.9M | \$14.3M | \$14M   | \$12.6M | \$11.2M | \$11.9M | \$10.5M | \$11.8M | \$10.7M | \$12M   | \$12.5M | \$11.5M |
| Prior Year                     | \$15.2M | \$15.1M | \$19M   | \$17.7M | \$18.1M | \$17.6M | \$17.6M | \$16M   | \$15.8M | \$15.6M | \$14.2M | \$13.4M | \$11.6M |
| Percent Change from Prior Year | -24%    | -21%    | -25%    | -21%    | -30%    | -36%    | -33%    | -34%    | -25%    | -32%    | -16%    | -7%     | -1%     |

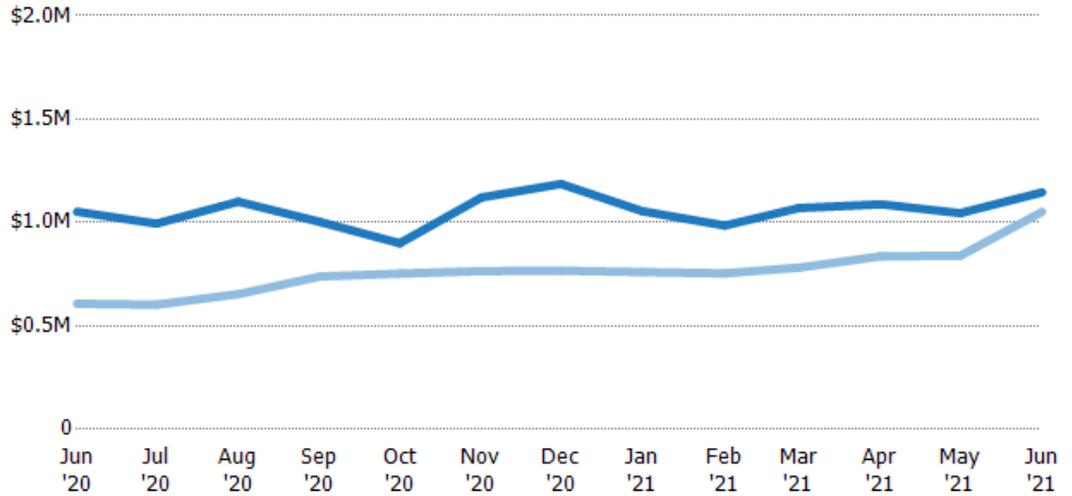
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Price   | % Chg. |
|------------|---------|--------|
| Jun '21    | \$1.15M | 8.9%   |
| Jun '20    | \$1.05M | 73.2%  |
| Jun '19    | \$607K  | -13.8% |



|                                |         |        |        |        |        |         |         |         |        |         |         |         |         |
|--------------------------------|---------|--------|--------|--------|--------|---------|---------|---------|--------|---------|---------|---------|---------|
| Current Year                   | \$1.05M | \$994K | \$1.1M | \$1M   | \$900K | \$1.12M | \$1.19M | \$1.05M | \$985K | \$1.07M | \$1.09M | \$1.05M | \$1.15M |
| Prior Year                     | \$607K  | \$603K | \$654K | \$739K | \$753K | \$765K  | \$767K  | \$760K  | \$754K | \$782K  | \$837K  | \$839K  | \$1.05M |
| Percent Change from Prior Year | 73%     | 65%    | 68%    | 36%    | 20%    | 47%     | 55%     | 39%     | 31%    | 37%     | 30%     | 25%     | 9%      |

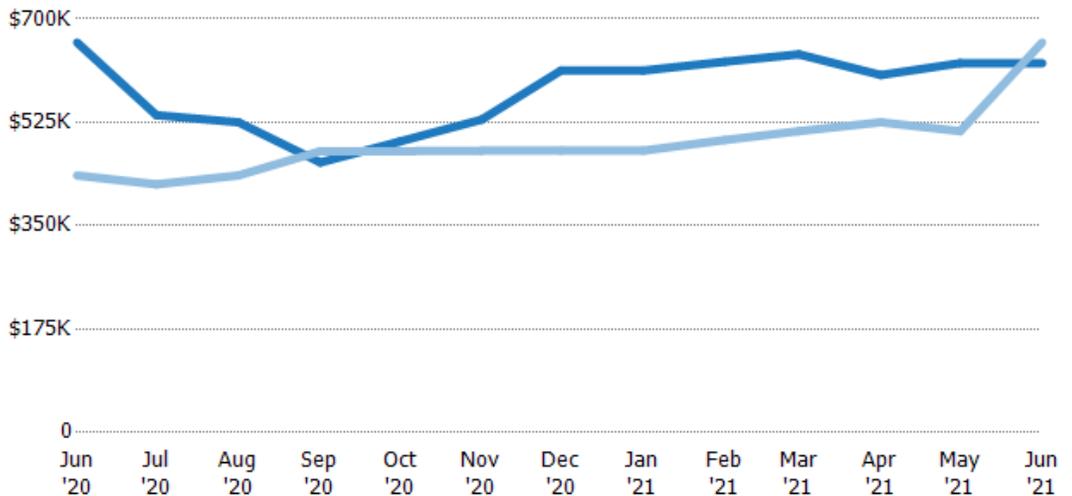
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Jun '21    | \$625K | -5.3%  |
| Jun '20    | \$660K | 51.7%  |
| Jun '19    | \$435K | 0%     |



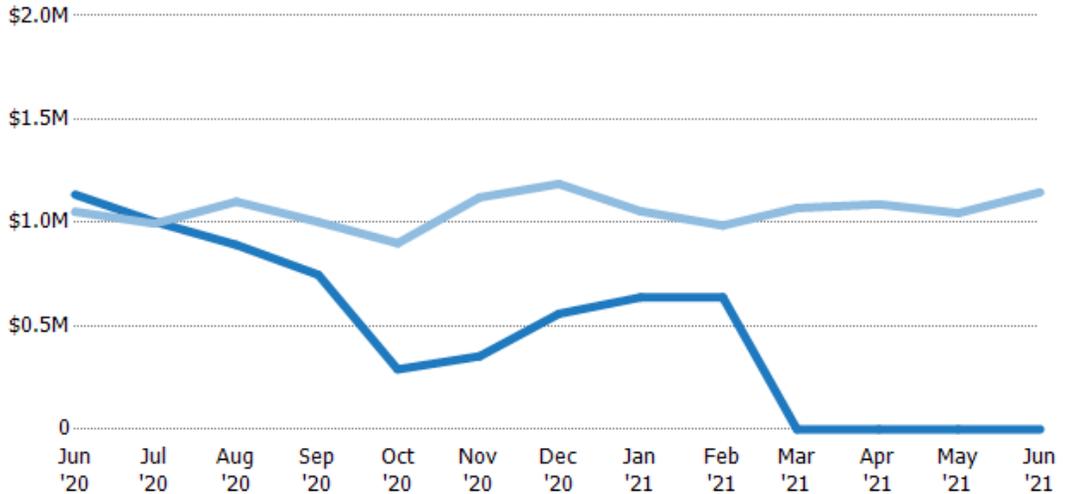
|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$660K | \$537K | \$525K | \$457K | \$493K | \$530K | \$613K | \$613K | \$628K | \$640K | \$605K | \$625K | \$625K |
| Prior Year                     | \$435K | \$420K | \$435K | \$476K | \$476K | \$477K | \$477K | \$477K | \$495K | \$510K | \$525K | \$510K | \$660K |
| Percent Change from Prior Year | 52%    | 28%    | 21%    | -4%    | 3%     | 11%    | 28%    | 28%    | 27%    | 25%    | 15%    | 23%    | -5%    |

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type: Condo/Townhouse/Apt., Single Family



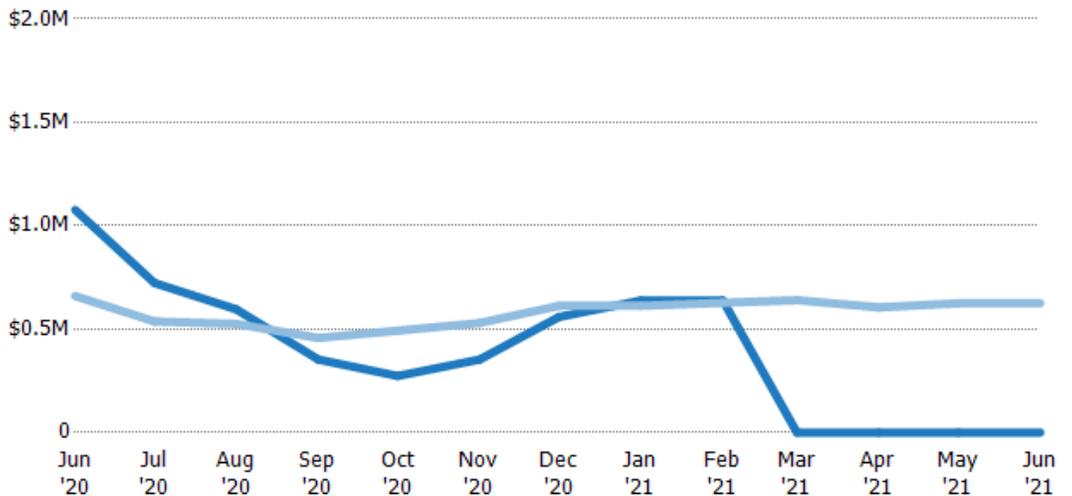
|   |         |        |        |        |        |         |         |         |        |         |         |         |         |
|---|---------|--------|--------|--------|--------|---------|---------|---------|--------|---------|---------|---------|---------|
| Avg Est Value                             | \$1.14M | \$1M   | \$892K | \$747K | \$290K | \$353K  | \$559K  | \$638K  | \$638K | \$0     | \$0     | \$0     | \$0     |
| Avg Listing Price                         | \$1.05M | \$994K | \$1.1M | \$1M   | \$900K | \$1.12M | \$1.19M | \$1.05M | \$985K | \$1.07M | \$1.09M | \$1.05M | \$1.15M |
| Avg Listing Price as a % of Avg Est Value | 93%     | 99%    | 123%   | 134%   | 311%   | 318%    | 212%    | 165%    | 154%   | 100%    | 100%    | 100%    | 100%    |

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type: Condo/Townhouse/Apt., Single Family



|   |         |        |        |        |        |        |        |        |        |        |        |        |        |
|---|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Median Est Value                          | \$1.08M | \$723K | \$595K | \$353K | \$273K | \$353K | \$559K | \$638K | \$638K | \$0    | \$0    | \$0    | \$0    |
| Median Listing Price                      | \$660K  | \$537K | \$525K | \$457K | \$493K | \$530K | \$613K | \$613K | \$628K | \$640K | \$605K | \$625K | \$625K |
| Med Listing Price as a % of Med Est Value | 61%     | 74%    | 88%    | 129%   | 180%   | 150%   | 110%   | 96%    | 98%    | 100%   | 100%   | 100%   | 100%   |

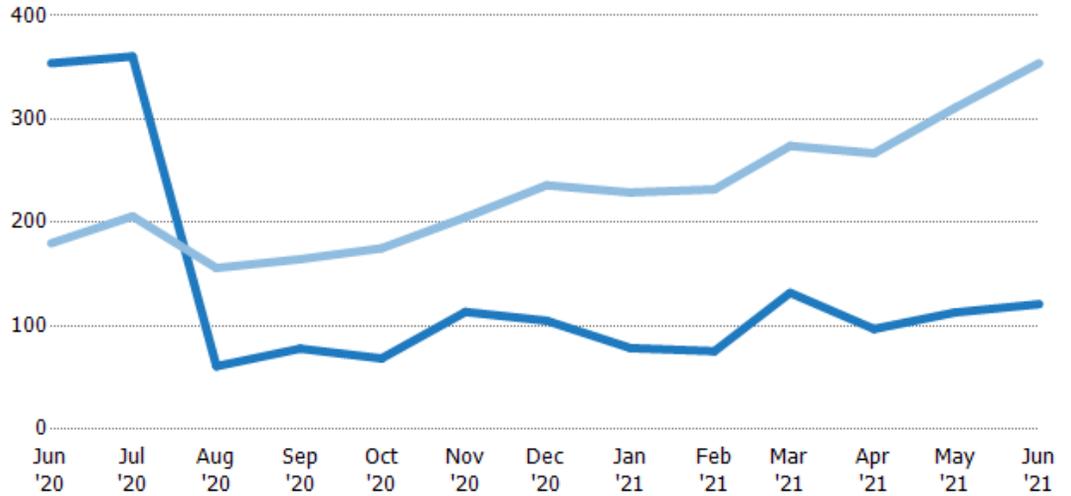
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

| Month/Year | Days | % Chg. |
|------------|------|--------|
| Jun '21    | 121  | -65.8% |
| Jun '20    | 354  | 96.7%  |
| Jun '19    | 180  | -30%   |



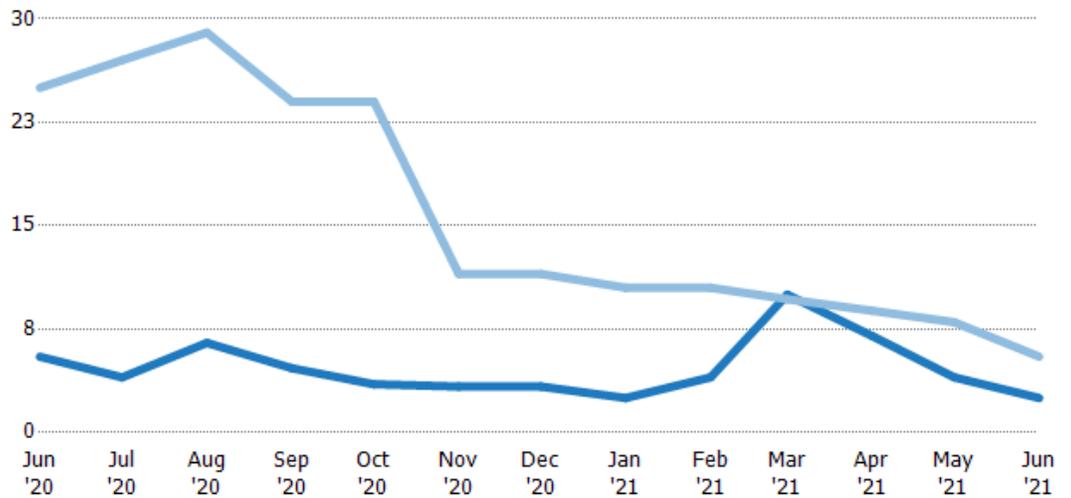
|                                |     |     |      |      |      |      |      |      |      |      |      |      |      |
|--------------------------------|-----|-----|------|------|------|------|------|------|------|------|------|------|------|
| Current Year                   | 354 | 361 | 61   | 78   | 68.5 | 114  | 105  | 78.5 | 75.5 | 132  | 97   | 113  | 121  |
| Prior Year                     | 180 | 206 | 156  | 165  | 175  | 205  | 236  | 229  | 232  | 274  | 267  | 311  | 354  |
| Percent Change from Prior Year | 97% | 75% | -61% | -53% | -61% | -45% | -56% | -66% | -67% | -52% | -64% | -64% | -66% |

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



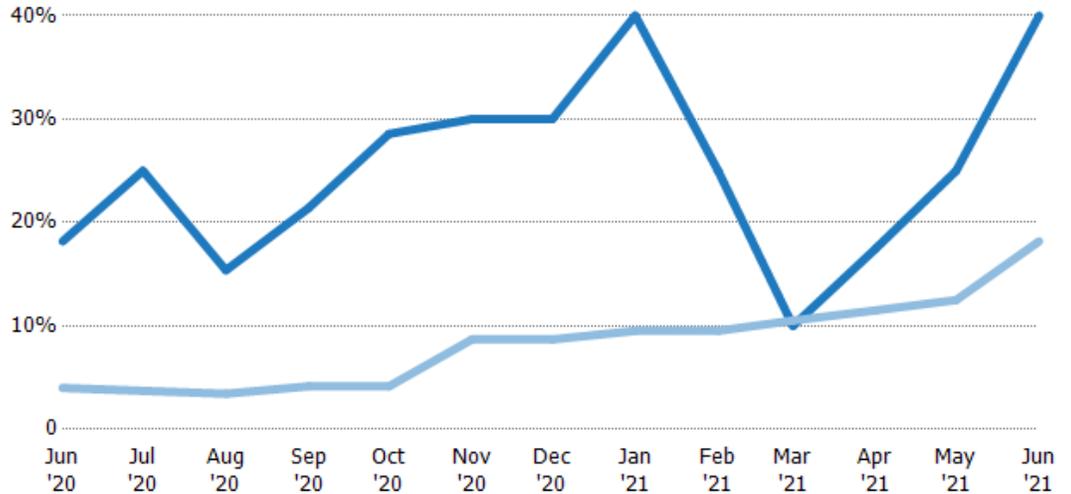
|                                |      |      |      |      |      |      |      |      |      |      |      |      |      |
|--------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Current Year                   | 5.5  | 4    | 6.5  | 4.67 | 3.5  | 3.33 | 3.33 | 2.5  | 4    | 10   | 7    | 4    | 2.5  |
| Prior Year                     | 25   | 27   | 29   | 24   | 24   | 11.5 | 11.5 | 10.5 | 10.5 | 9.67 | 8.83 | 8    | 5.5  |
| Percent Change from Prior Year | -78% | 100% | -78% | -81% | -85% | -71% | -71% | -76% | -62% | 100% | 25%  | -50% | -55% |

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



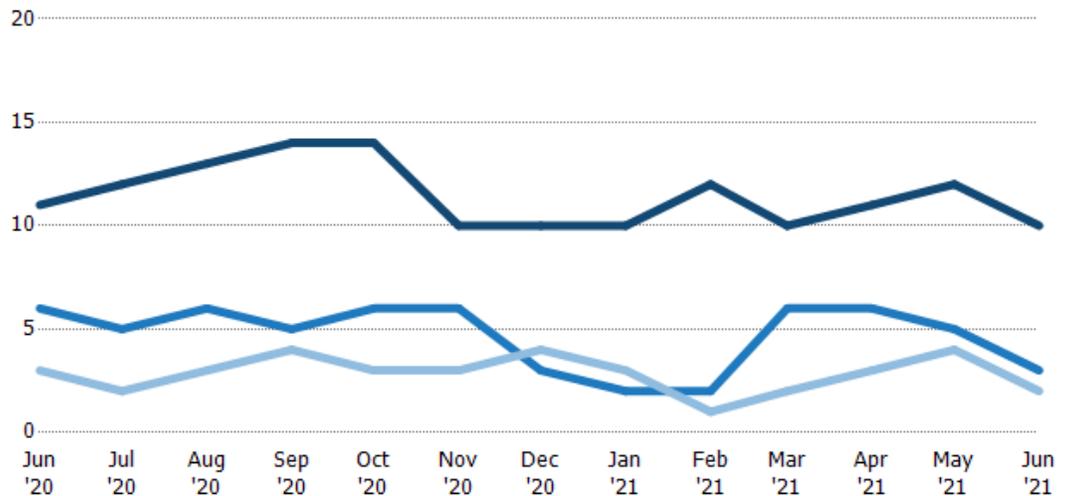
|                        | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year           | 18%     | 25%     | 15%     | 21%     | 29%     | 30%     | 30%     | 40%     | 25%     | 10%     | 18%     | 25%     | 40%     |
| Prior Year             | 4%      | 4%      | 3%      | 4%      | 4%      | 9%      | 9%      | 10%     | 10%     | 11%     | 12%     | 13%     | 18%     |
| Change from Prior Year | -14%    | -25%    | -12%    | -17%    | -24%    | -21%    | -21%    | -30%    | -15%    | -10%    | -11%    | -13%    | -22%    |

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



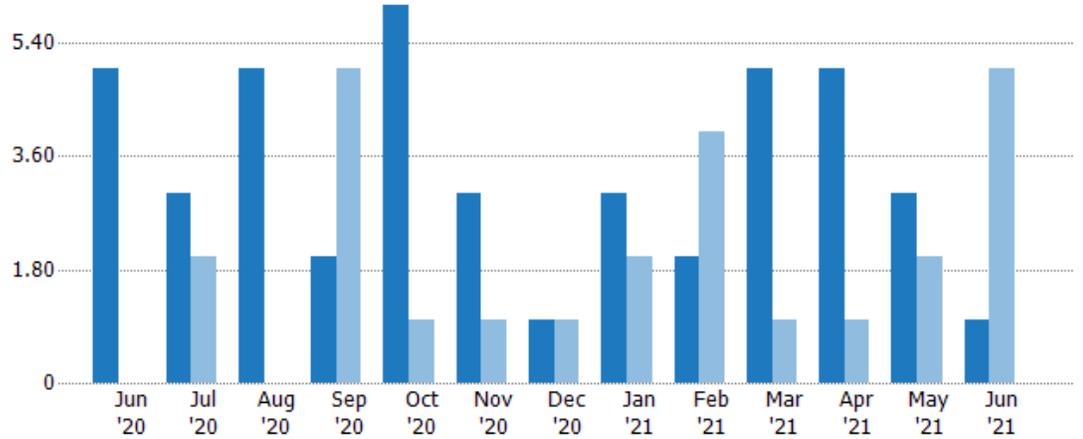
|         | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Active  | 11      | 12      | 13      | 14      | 14      | 10      | 10      | 10      | 12      | 10      | 11      | 12      | 10      |
| Pending | 6       | 5       | 6       | 5       | 6       | 6       | 3       | 2       | 2       | 6       | 6       | 5       | 3       |
| Sold    | 3       | 2       | 3       | 4       | 3       | 3       | 4       | 3       | 1       | 2       | 3       | 4       | 2       |

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



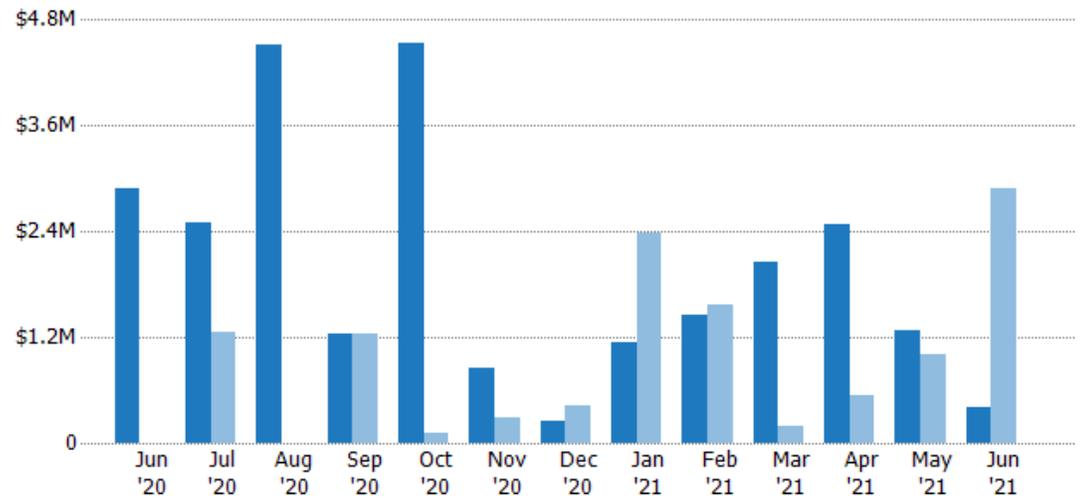
|                                |      |     |      |      |      |      |    |     |      |      |      |     |      |
|--------------------------------|------|-----|------|------|------|------|----|-----|------|------|------|-----|------|
| Current Year                   | 5    | 3   | 5    | 2    | 6    | 3    | 1  | 3   | 2    | 5    | 5    | 3   | 1    |
| Prior Year                     | -    | 2   | -    | 5    | 1    | 1    | 1  | 2   | 4    | 1    | 1    | 2   | 5    |
| Percent Change from Prior Year | 100% | 50% | 100% | -60% | 500% | 200% | 0% | 50% | -50% | 400% | 400% | 50% | -80% |

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



|                                |         |         |         |         |         |        |        |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|--------|--------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$2.88M | \$2.5M  | \$4.51M | \$1.24M | \$4.53M | \$859K | \$250K | \$1.14M | \$1.45M | \$2.06M | \$2.47M | \$1.28M | \$395K  |
| Prior Year                     | -       | \$1.25M | -       | \$1.23M | \$119K  | \$289K | \$424K | \$2.39M | \$1.57M | \$199K  | \$545K  | \$999K  | \$2.88M |
| Percent Change from Prior Year | 100%    | 100%    | 100%    | 1%      | 3,709%  | 197%   | -41%   | -52%    | -7%     | 935%    | 354%    | 28%     | -86%    |

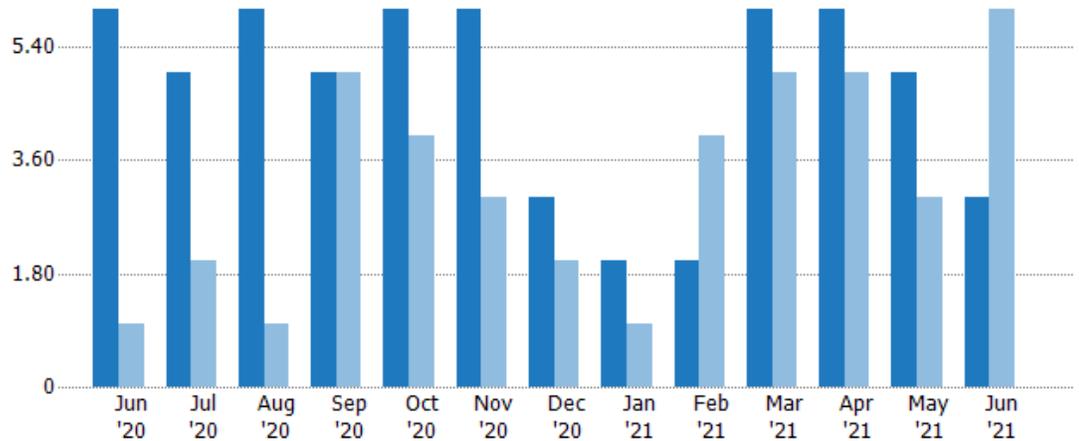
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: South Londondery, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single Family

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Jun '21    | 3     | -50%   |
| Jun '20    | 6     | 500%   |
| Jun '19    | 1     | 100%   |



|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 6       | 5       | 6       | 5       | 6       | 6       | 3       | 2       | 2       | 6       | 6       | 5       | 3       |
| Prior Year                     | 1       | 2       | 1       | 5       | 4       | 3       | 2       | 1       | 4       | 5       | 5       | 3       | 6       |
| Percent Change from Prior Year | 500%    | 150%    | 500%    | 0%      | 50%     | 100%    | 50%     | 100%    | -50%    | 20%     | 20%     | 67%     | -50%    |

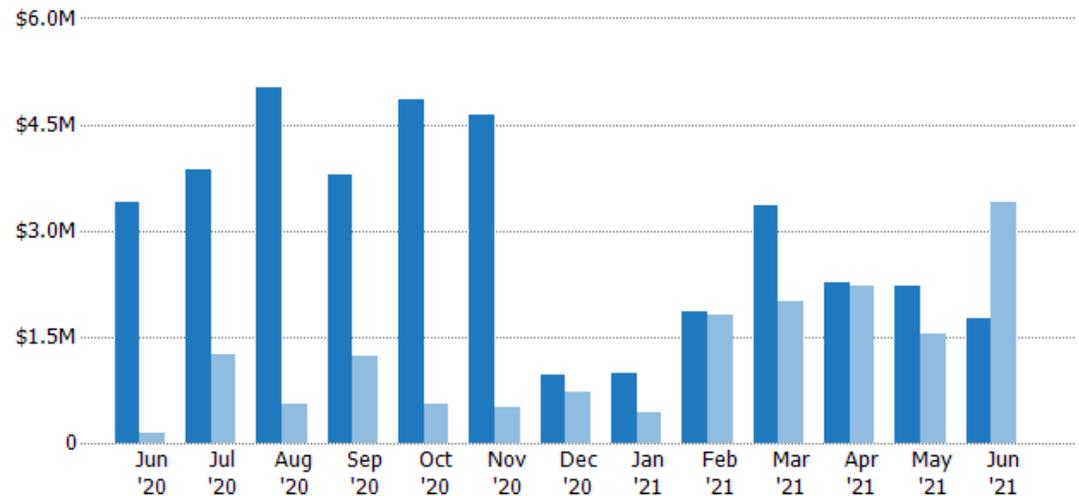
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single Family

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Jun '21    | \$1.75M | -48.4% |
| Jun '20    | \$3.4M  | 2,346% |
| Jun '19    | \$139K  | 560.4% |



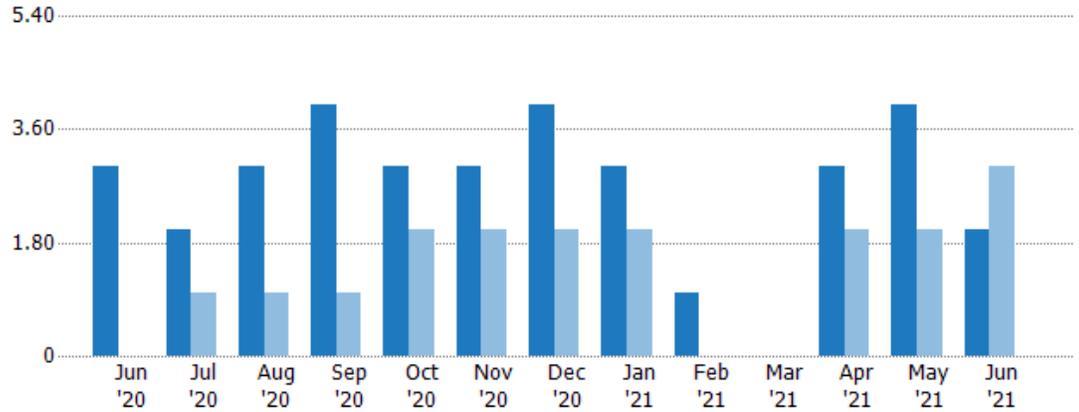
|                                | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$3.4M  | \$3.86M | \$5.01M | \$3.79M | \$4.86M | \$4.63M | \$964K  | \$988K  | \$1.84M | \$3.35M | \$2.27M | \$2.23M | \$1.75M |
| Prior Year                     | \$139K  | \$1.25M | \$550K  | \$1.23M | \$557K  | \$503K  | \$713K  | \$435K  | \$1.8M  | \$2M    | \$2.23M | \$1.54M | \$3.4M  |
| Percent Change from Prior Year | 2,346%  | 209%    | 811%    | 208%    | 772%    | 820%    | 35%     | 127%    | 2%      | 68%     | 2%      | 44%     | -48%    |

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



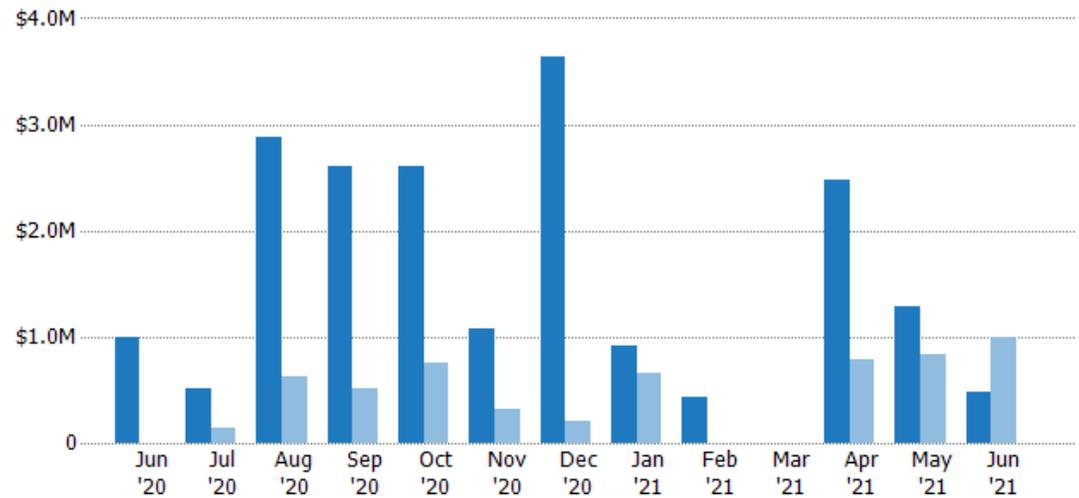
|                                |      |      |      |      |     |     |      |     |      |   |     |      |      |
|--------------------------------|------|------|------|------|-----|-----|------|-----|------|---|-----|------|------|
| Current Year                   | 3    | 2    | 3    | 4    | 3   | 3   | 4    | 3   | 1    | - | 3   | 4    | 2    |
| Prior Year                     | -    | 1    | 1    | 1    | 2   | 2   | 2    | 2   | -    | - | 2   | 2    | 3    |
| Percent Change from Prior Year | 100% | 100% | 200% | 300% | 50% | 50% | 100% | 50% | 100% | - | 50% | 100% | -33% |

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



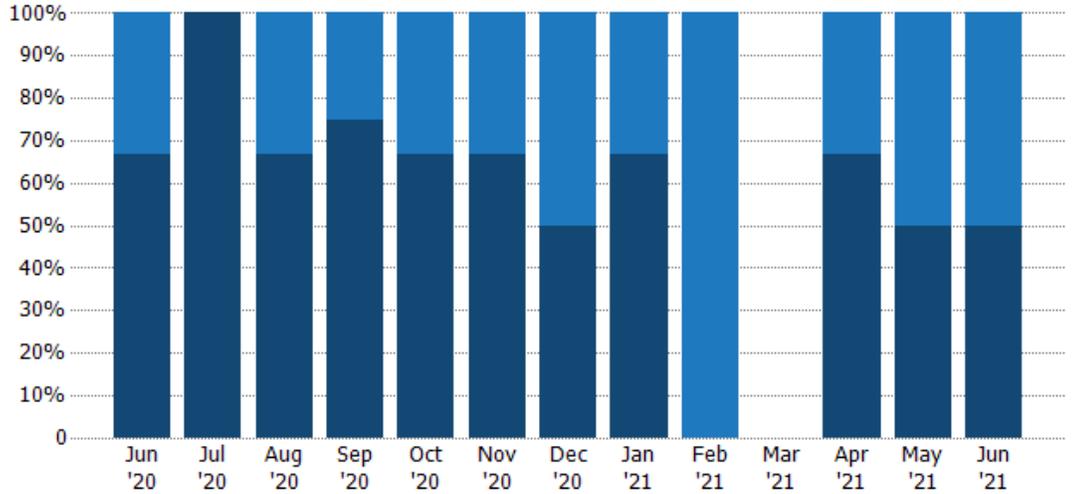
|                                |      |        |         |         |        |         |         |        |        |   |         |         |        |
|--------------------------------|------|--------|---------|---------|--------|---------|---------|--------|--------|---|---------|---------|--------|
| Current Year                   | \$1M | \$520K | \$2.88M | \$2.61M | \$2.6M | \$1.07M | \$3.63M | \$914K | \$425K | - | \$2.48M | \$1.29M | \$478K |
| Prior Year                     | -    | \$135K | \$630K  | \$510K  | \$755K | \$318K  | \$202K  | \$665K | -      | - | \$793K  | \$843K  | \$1M   |
| Percent Change from Prior Year | 100% | 285%   | 357%    | 411%    | 244%   | 237%    | 1,701%  | 37%    | 100%   | - | 212%    | 53%     | -52%   |

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



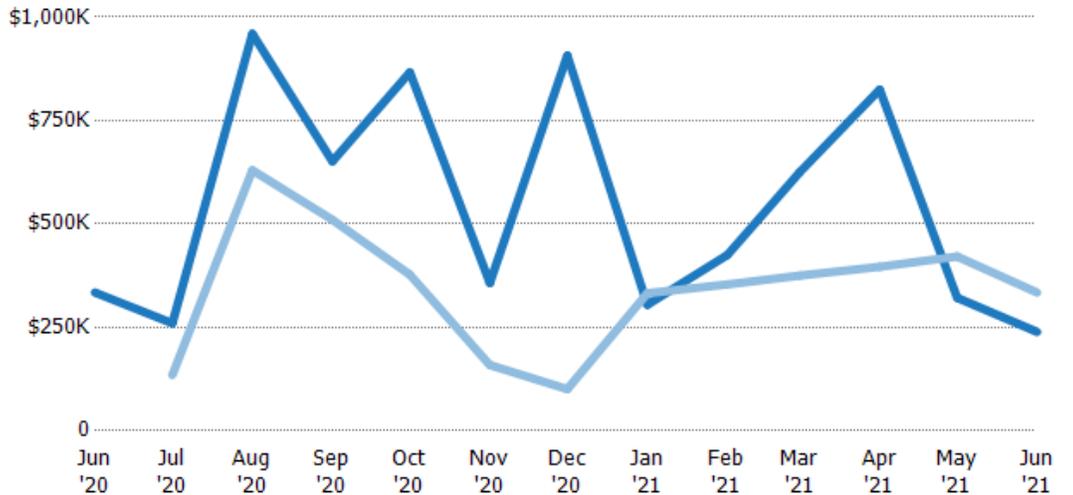
|                         |     |      |     |     |     |     |     |     |      |   |     |     |     |
|-------------------------|-----|------|-----|-----|-----|-----|-----|-----|------|---|-----|-----|-----|
| Condo/Townhouse         | 33% | -    | 33% | 25% | 33% | 33% | 50% | 33% | 100% | - | 33% | 50% | 50% |
| Single Family Residence | 67% | 100% | 67% | 75% | 67% | 67% | 50% | 67% | -    | - | 67% | 50% | 50% |

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



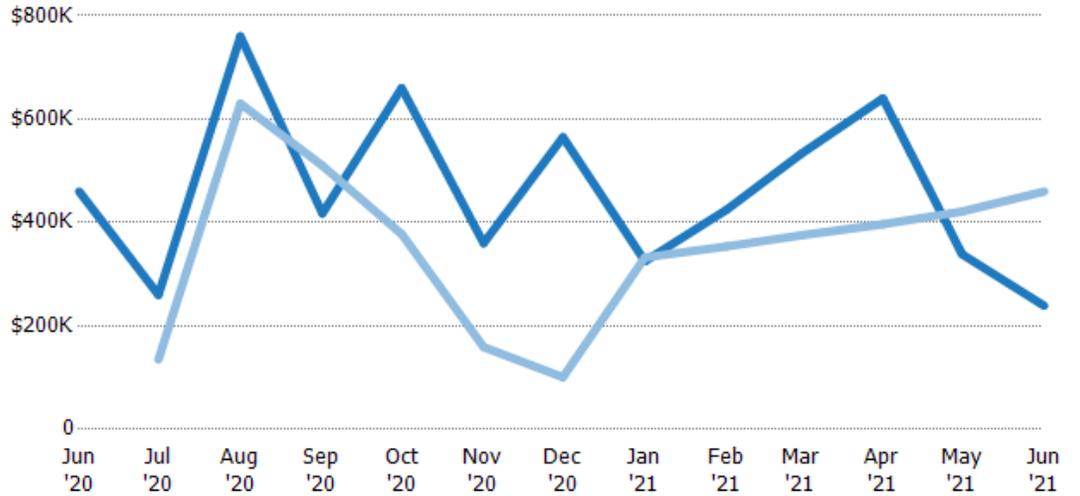
|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$334K | \$260K | \$960K | \$651K | \$867K | \$357K | \$907K | \$305K | \$425K | \$625K | \$825K | \$322K | \$239K |
| Prior Year                     | -      | \$135K | \$630K | \$510K | \$378K | \$159K | \$101K | \$333K | \$354K | \$375K | \$397K | \$421K | \$334K |
| Percent Change from Prior Year | 100%   | 93%    | 52%    | 28%    | 130%   | 125%   | 800%   | -8%    | 100%   | 104%   | 108%   | -24%   | -29%   |

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



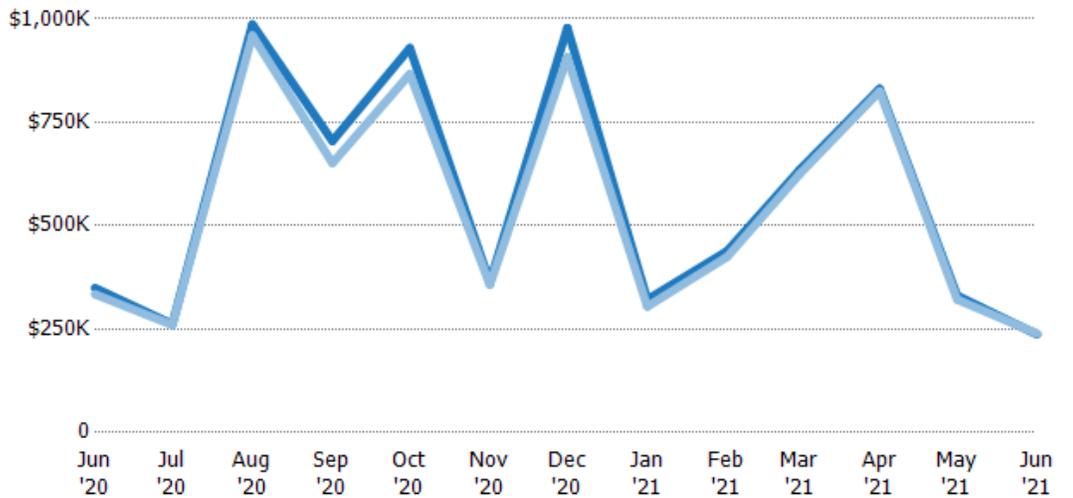
|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$460K | \$260K | \$760K | \$418K | \$660K | \$360K | \$565K | \$325K | \$425K | \$533K | \$640K | \$339K | \$239K |
| Prior Year                     | -      | \$135K | \$630K | \$510K | \$378K | \$159K | \$101K | \$333K | \$354K | \$375K | \$397K | \$421K | \$460K |
| Percent Change from Prior Year | 100%   | 93%    | 21%    | -18%   | 75%    | 126%   | 461%   | -2%    | 100%   | 81%    | 61%    | -20%   | -48%   |

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



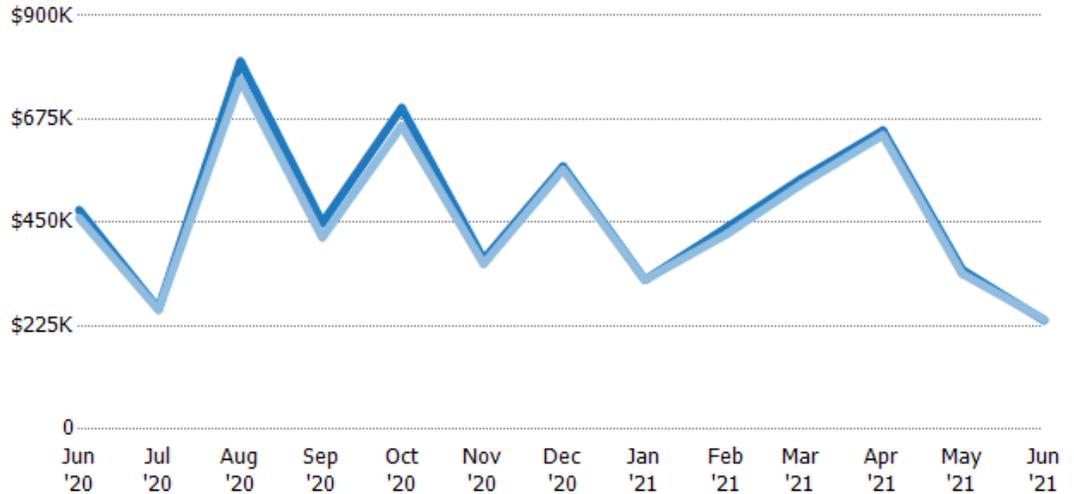
|  |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Avg List Price                           | \$350K | \$262K | \$987K | \$705K | \$930K | \$363K | \$978K | \$321K | \$439K | \$635K | \$831K | \$331K | \$237K |
| Avg Sales Price                          | \$334K | \$260K | \$960K | \$651K | \$867K | \$357K | \$907K | \$305K | \$425K | \$625K | \$825K | \$322K | \$239K |
| Avg Sales Price as a % of Avg List Price | 96%    | 99%    | 97%    | 92%    | 93%    | 98%    | 93%    | 95%    | 97%    | 98%    | 99%    | 97%    | 101%   |

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



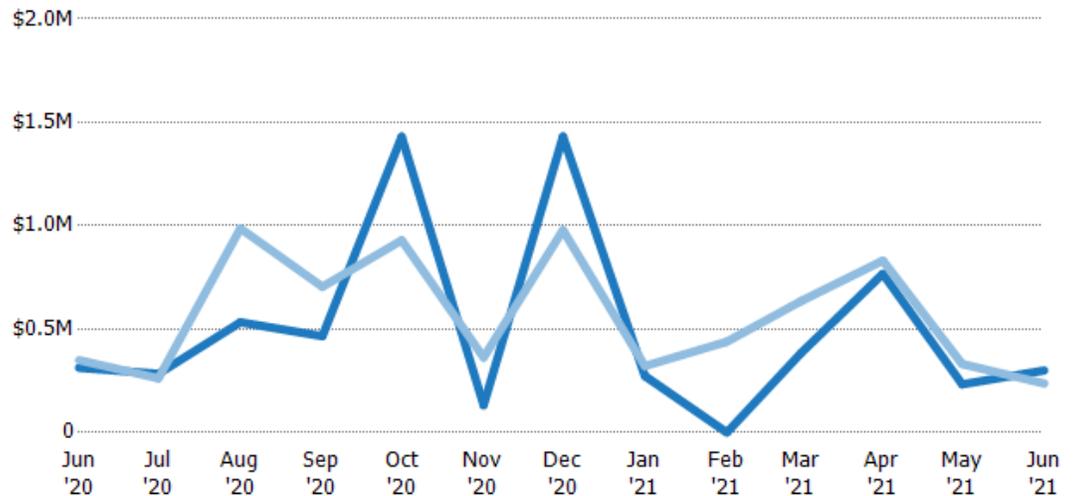
|  | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median List Price                        | \$477K  | \$262K  | \$800K  | \$449K  | \$699K  | \$369K  | \$572K  | \$325K  | \$439K  | \$545K  | \$650K  | \$347K  | \$237K  |
| Median Sales Price                       | \$460K  | \$260K  | \$760K  | \$418K  | \$660K  | \$360K  | \$565K  | \$325K  | \$425K  | \$533K  | \$640K  | \$339K  | \$239K  |
| Med Sales Price as a % of Med List Price | 96%     | 99%     | 95%     | 93%     | 94%     | 98%     | 99%     | 100%    | 97%     | 98%     | 98%     | 98%     | 101%    |

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



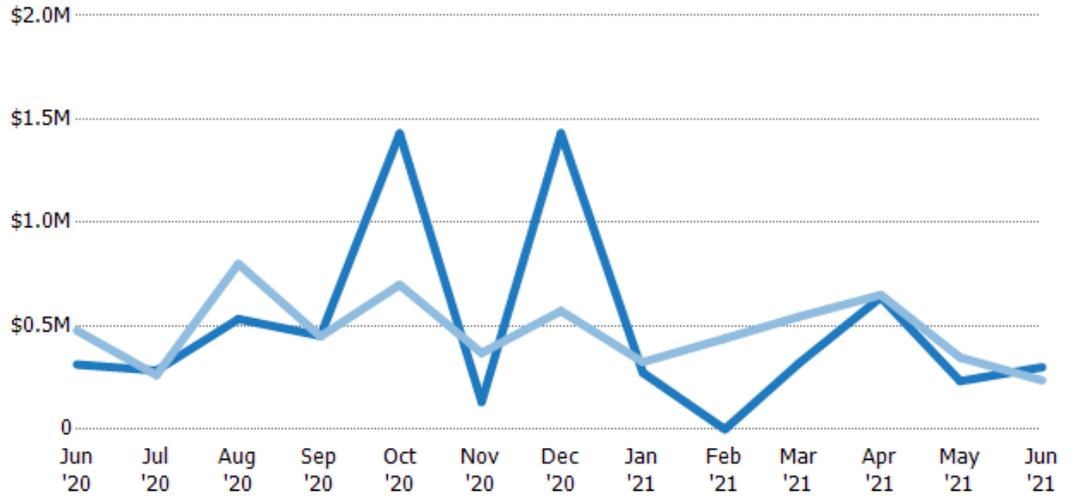
|   | Jun '20 | Jul '20 | Aug '20 | Sep '20 | Oct '20 | Nov '20 | Dec '20 | Jan '21 | Feb '21 | Mar '21 | Apr '21 | May '21 | Jun '21 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                           | \$313K  | \$284K  | \$533K  | \$466K  | \$1.43M | \$132K  | \$1.43M | \$273K  | \$0     | \$384K  | \$767K  | \$233K  | \$300K  |
| Avg Sales Price                         | \$350K  | \$262K  | \$987K  | \$705K  | \$930K  | \$363K  | \$978K  | \$321K  | \$439K  | \$635K  | \$831K  | \$331K  | \$237K  |
| Avg Sales Price as a % of Avg Est Value | 112%    | 92%     | 185%    | 151%    | 65%     | 274%    | 68%     | 118%    | 100%    | 104%    | 108%    | 142%    | 79%     |

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



|   |        |        |        |        |         |        |         |        |        |        |        |        |        |
|---|--------|--------|--------|--------|---------|--------|---------|--------|--------|--------|--------|--------|--------|
| Median Est Value                        | \$313K | \$284K | \$533K | \$452K | \$1.43M | \$132K | \$1.43M | \$273K | \$0    | \$319K | \$638K | \$233K | \$300K |
| Median Sales Price                      | \$477K | \$262K | \$800K | \$449K | \$699K  | \$369K | \$572K  | \$325K | \$439K | \$545K | \$650K | \$347K | \$237K |
| Med Sales Price as a % of Med Est Value | 152%   | 92%    | 150%   | 99%    | 49%     | 279%   | 40%     | 119%   | 100%   | 101%   | 102%   | 149%   | 79%    |