

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	24	31	-22.6%	105	97	+8.2%
New Listing Volume	\$25,108,499	\$33,607,400	-25.3%	\$97,851,899	\$81,186,649	+20.5%
Active Listing Count	34	105	-67.6%	N/A	N/A	
Active Listing Volume	\$48,638,000	\$103,600,799	-53.1%	N/A	N/A	
Average Listing Price	\$1,430,529	\$986,674	+45%	\$1,350,757	\$1,056,961	+27.8%
Median Listing Price	\$857,500	\$689,000	+24.5%	\$730,193	\$691,948	+5.5%
Median Days in RPR	67	138	-51.4%	107.64	178.89	-39.8%
Months of Inventory	1.7	13.1	-87%	6.2	8.2	-24.4%
Absorption Rate	58.82%	7.62%	+51.2%	16.08%	12.16%	+3.9%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	21	18	+16.7%	111	77	+44.2%
New Pending Sales Volume	\$19,825,499	\$15,341,500	+29.2%	\$104,806,399	\$59,084,550	+77.4%
Pending Sales Count	39	25	+56%	N/A	N/A	
Pending Sales Volume	\$32,097,999	\$21,394,500	+50%	N/A	N/A	
Closed Sales Count	16	9	+77.8%	94	50	+88%
Closed Sales Volume	\$18,642,667	\$6,631,750	+181.1%	\$84,045,673	\$34,532,750	+143.4%
Average Sales Price	\$1,165,167	\$736,861	+58.1%	\$894,103	\$690,655	+29.5%
Median Sales Price	\$648,500	\$485,000	+33.7%	\$673,957	\$541,430	+24.5%

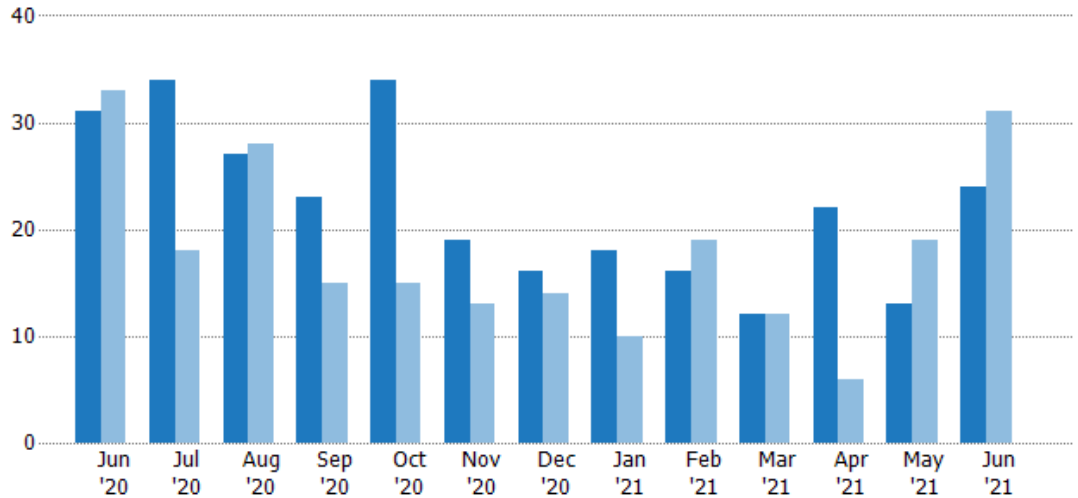
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Jun '21	24	-22.6%
Jun '20	31	-6.1%
Jun '19	33	-33.3%



Current Year	31	34	27	23	34	19	16	18	16	12	22	13	24
Prior Year	33	18	28	15	15	13	14	10	19	12	6	19	31
Percent Change from Prior Year	-6%	89%	-4%	53%	127%	46%	14%	80%	-16%	0%	267%	-32%	-23%

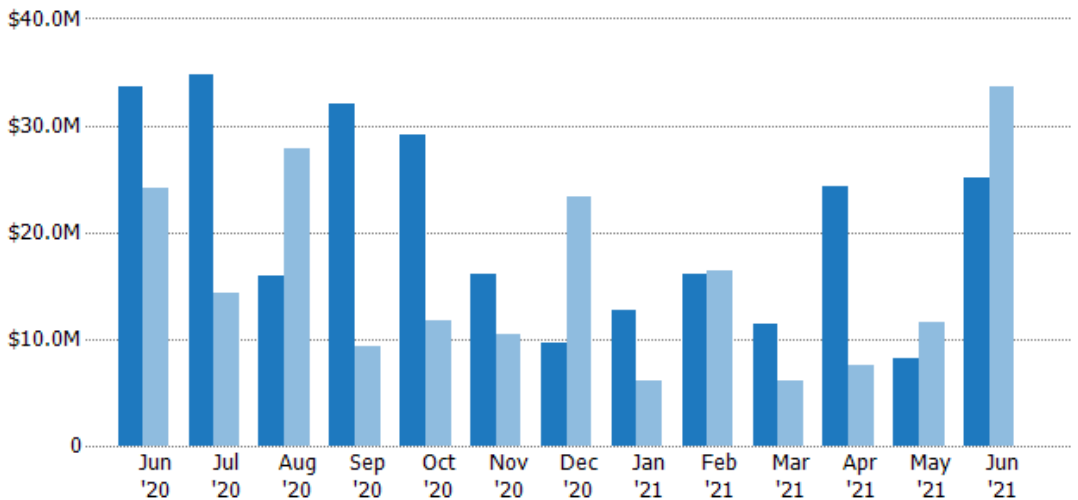
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$25.1M	-25.3%
Jun '20	\$33.6M	39.3%
Jun '19	\$24.1M	-39.4%



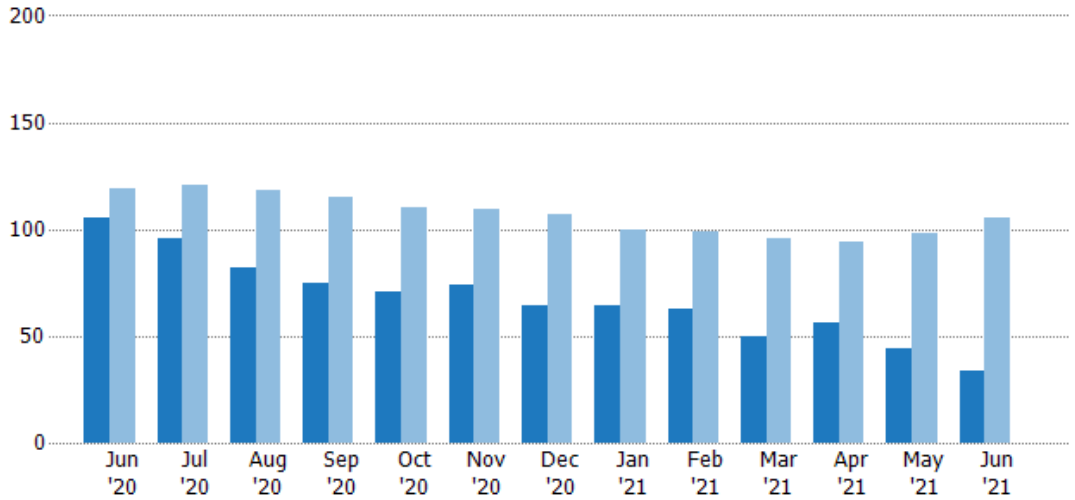
Current Year	\$33.6M	\$34.7M	\$16M	\$32M	\$29.1M	\$16.1M	\$9.58M	\$12.8M	\$16M	\$11.4M	\$24.3M	\$8.23M	\$25.1M
Prior Year	\$24.1M	\$14.3M	\$27.9M	\$9.37M	\$11.8M	\$10.5M	\$23.3M	\$6.01M	\$16.4M	\$6.06M	\$7.54M	\$11.5M	\$33.6M
Percent Change from Prior Year	39%	143%	-43%	242%	148%	54%	-59%	112%	-3%	88%	222%	-29%	-25%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



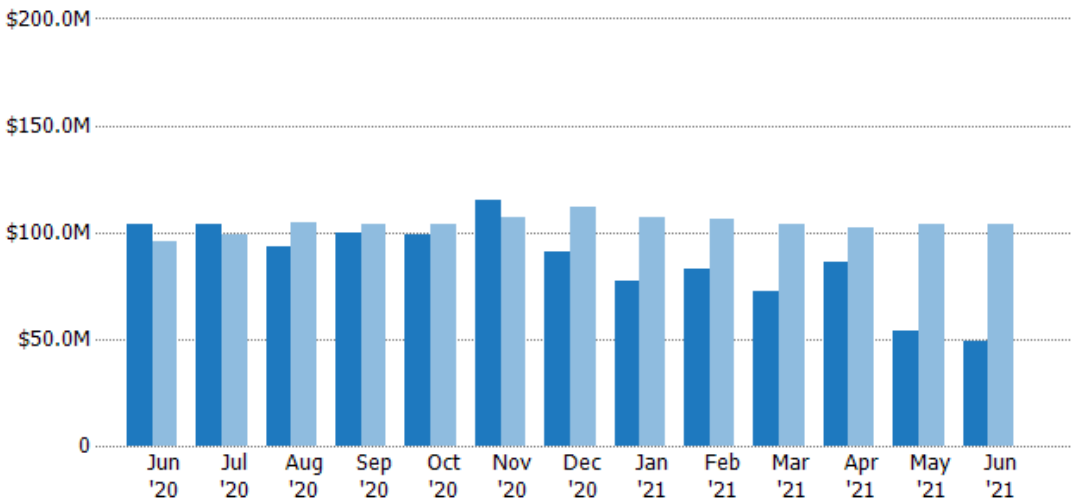
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '20	105	119	-12%
Jul '20	96	121	-21%
Aug '20	82	118	-31%
Sep '20	75	115	-35%
Oct '20	71	110	-35%
Nov '20	74	109	-32%
Dec '20	64	107	-40%
Jan '21	64	100	-36%
Feb '21	63	99	-36%
Mar '21	50	96	-48%
Apr '21	56	94	-40%
May '21	44	98	-55%
Jun '21	34	105	-68%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '20	\$104M	\$95.9M	8%
Jul '20	\$104M	\$98.6M	5%
Aug '20	\$93M	\$105M	-11%
Sep '20	\$100M	\$104M	-4%
Oct '20	\$99.1M	\$103M	-4%
Nov '20	\$115M	\$107M	7%
Dec '20	\$91.1M	\$112M	-18%
Jan '21	\$77M	\$107M	-28%
Feb '21	\$82.8M	\$106M	-22%
Mar '21	\$72.2M	\$103M	-30%
Apr '21	\$85.7M	\$102M	-16%
May '21	\$53.8M	\$103M	-48%
Jun '21	\$48.6M	\$104M	-53%

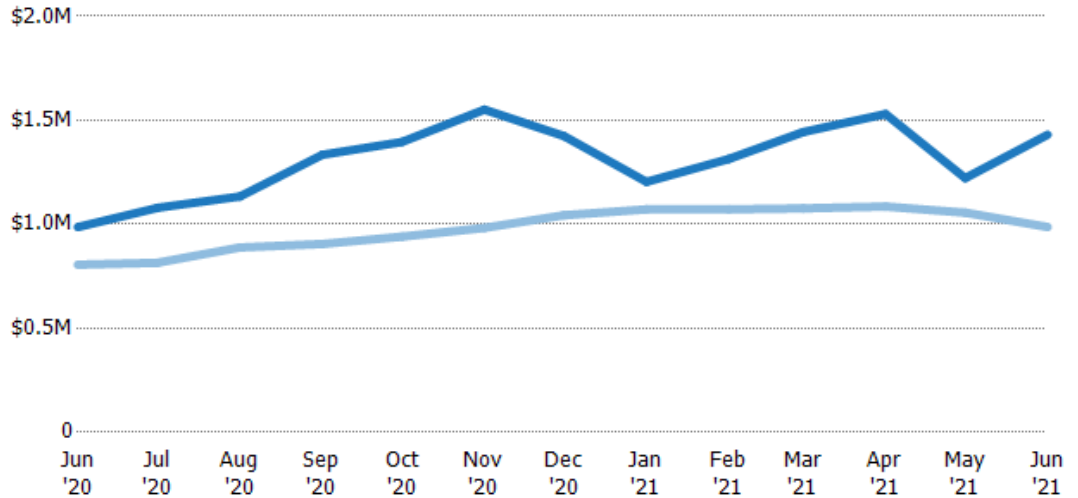
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
Jun '21	\$1.43M	45%
Jun '20	\$987K	22.5%
Jun '19	\$806K	-8.3%



Current Year	\$987K	\$1.08M	\$1.13M	\$1.33M	\$1.4M	\$1.55M	\$1.42M	\$1.2M	\$1.31M	\$1.44M	\$1.53M	\$1.22M	\$1.43M
Prior Year	\$806K	\$815K	\$888K	\$905K	\$940K	\$983K	\$1.04M	\$1.07M	\$1.07M	\$1.08M	\$1.09M	\$1.06M	\$987K
Percent Change from Prior Year	22%	32%	28%	47%	48%	58%	36%	12%	23%	34%	41%	16%	45%

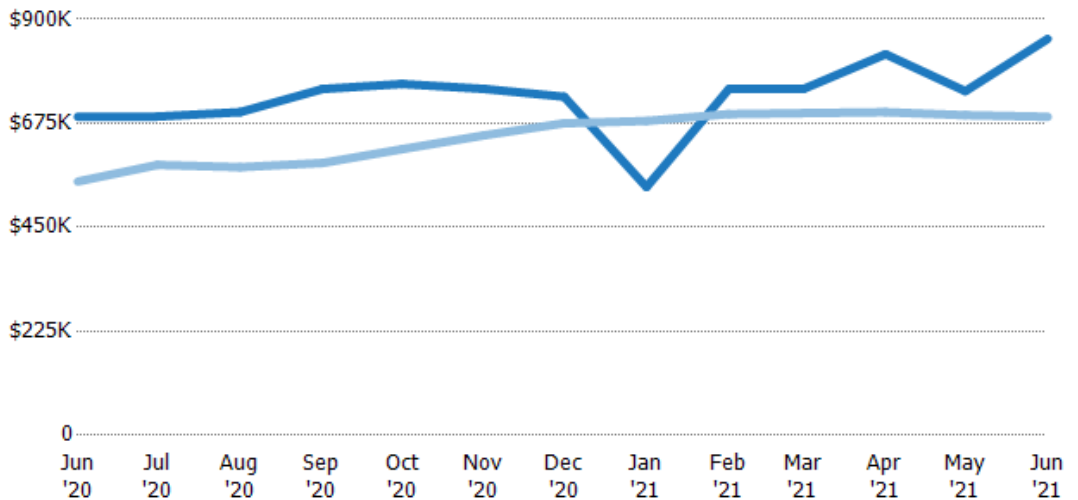
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
Jun '21	\$858K	24.5%
Jun '20	\$689K	25.5%
Jun '19	\$549K	4.7%



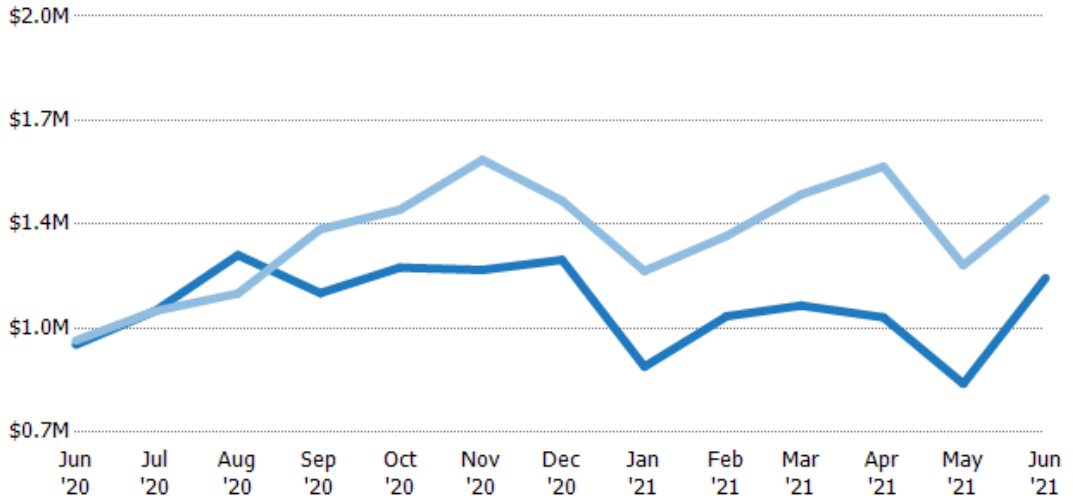
Current Year	\$689K	\$690K	\$699K	\$749K	\$760K	\$749K	\$733K	\$537K	\$749K	\$749K	\$825K	\$745K	\$858K
Prior Year	\$549K	\$585K	\$580K	\$589K	\$619K	\$649K	\$675K	\$680K	\$695K	\$697K	\$699K	\$693K	\$689K
Percent Change from Prior Year	26%	18%	21%	27%	23%	15%	9%	-21%	8%	7%	18%	8%	24%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type: Condo/Townhouse/Apt., Single Family



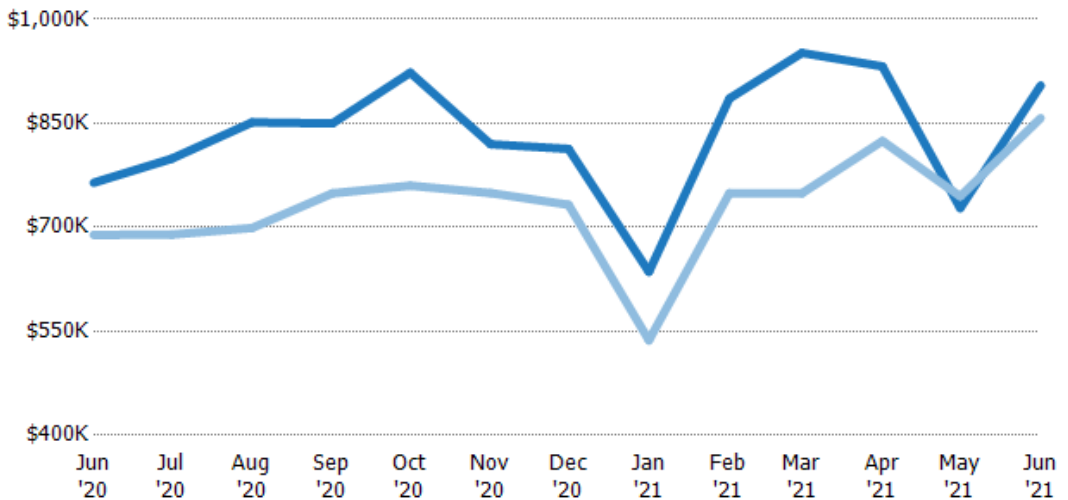
Avg Est Value	\$974K	\$1.08M	\$1.25M	\$1.13M	\$1.21M	\$1.21M	\$1.24M	\$905K	\$1.06M	\$1.1M	\$1.06M	\$851K	\$1.18M
Avg Listing Price	\$987K	\$1.08M	\$1.13M	\$1.33M	\$1.4M	\$1.55M	\$1.42M	\$1.2M	\$1.31M	\$1.44M	\$1.53M	\$1.22M	\$1.43M
Avg Listing Price as a % of Avg Est Value	101%	100%	90%	118%	115%	129%	115%	133%	124%	132%	145%	144%	121%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type: Condo/Townhouse/Apt., Single Family



Median Est Value	\$764K	\$799K	\$851K	\$850K	\$923K	\$820K	\$813K	\$636K	\$886K	\$952K	\$932K	\$728K	\$905K
Median Listing Price	\$689K	\$690K	\$699K	\$749K	\$760K	\$749K	\$733K	\$537K	\$749K	\$749K	\$825K	\$745K	\$858K
Med Listing Price as a % of Med Est Value	90%	86%	82%	88%	82%	91%	90%	84%	85%	79%	88%	102%	95%

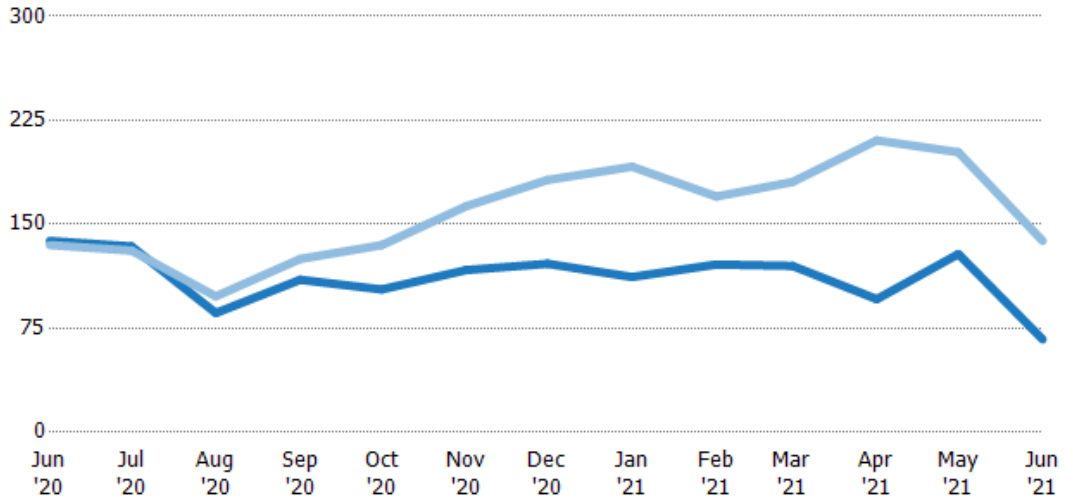
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jun '21	67	-51.4%
Jun '20	138	2.2%
Jun '19	135	17.8%



Current Year	138	134	86	110	103	117	122	112	121	120	96	129	67
Prior Year	135	131	98	125	135	163	182	192	170	181	211	202	138
Percent Change from Prior Year	2%	2%	-12%	-12%	-24%	-28%	-33%	-42%	-29%	-34%	-54%	-36%	-51%

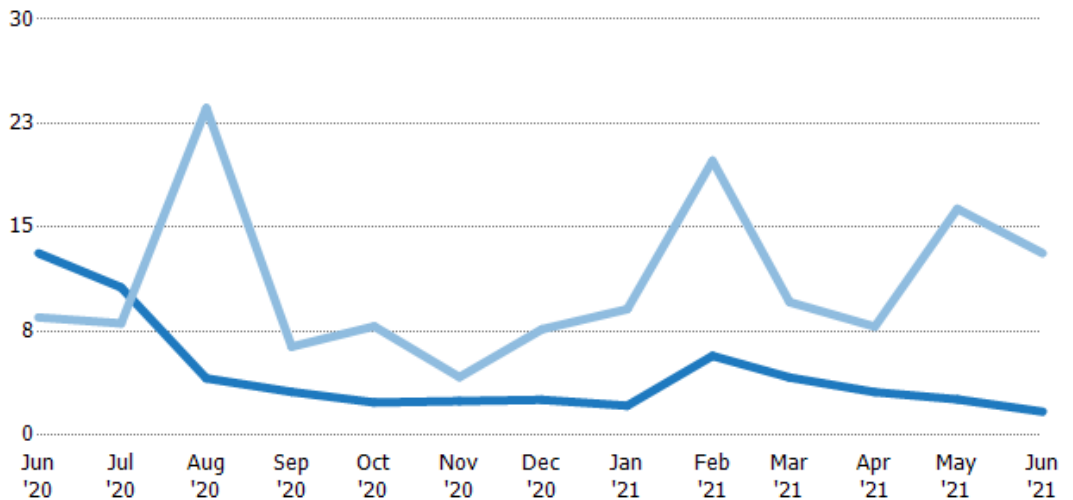
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Jun '21	1.7	-87%
Jun '20	13.1	54.4%
Jun '19	8.5	-31.5%



Current Year	13.1	10.7	4.1	3.13	2.37	2.47	2.56	2.13	5.73	4.17	3.11	2.59	1.7
Prior Year	8.5	8.07	23.6	6.39	7.86	4.19	7.64	9.09	19.8	9.6	7.83	16.3	13.1
Percent Change from Prior Year	54%	32%	-83%	-51%	-70%	-41%	-67%	-77%	-71%	-57%	-60%	-84%	-87%

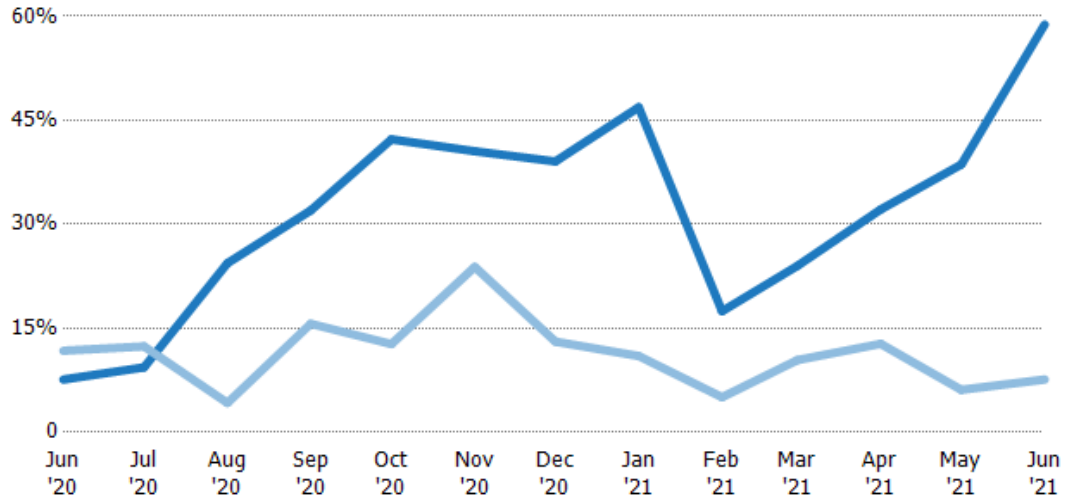
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Rate	Chg.
Jun '21	59%	-51.2%
Jun '20	8%	4.2%
Jun '19	12%	46%



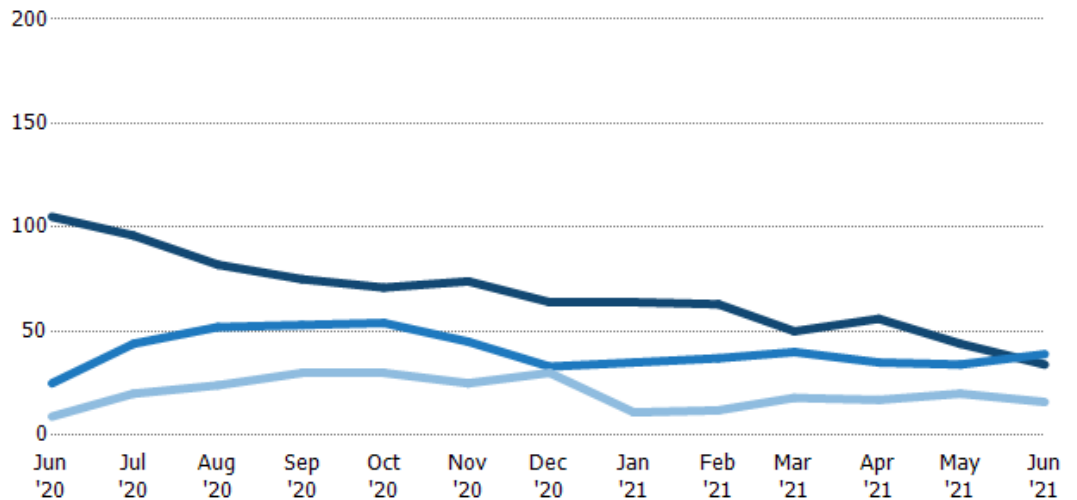
Current Year	8%	9%	24%	32%	42%	41%	39%	47%	17%	24%	32%	39%	59%
Prior Year	12%	12%	4%	16%	13%	24%	13%	11%	5%	10%	13%	6%	8%
Change from Prior Year	4%	3%	-20%	-16%	-30%	-17%	-26%	-36%	-12%	-14%	-19%	-33%	-51%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Active	105	96	82	75	71	74	64	64	63	50	56	44	34
Pending	25	44	52	53	54	45	33	35	37	40	35	34	39
Sold	9	20	24	30	30	25	30	11	12	18	17	20	16

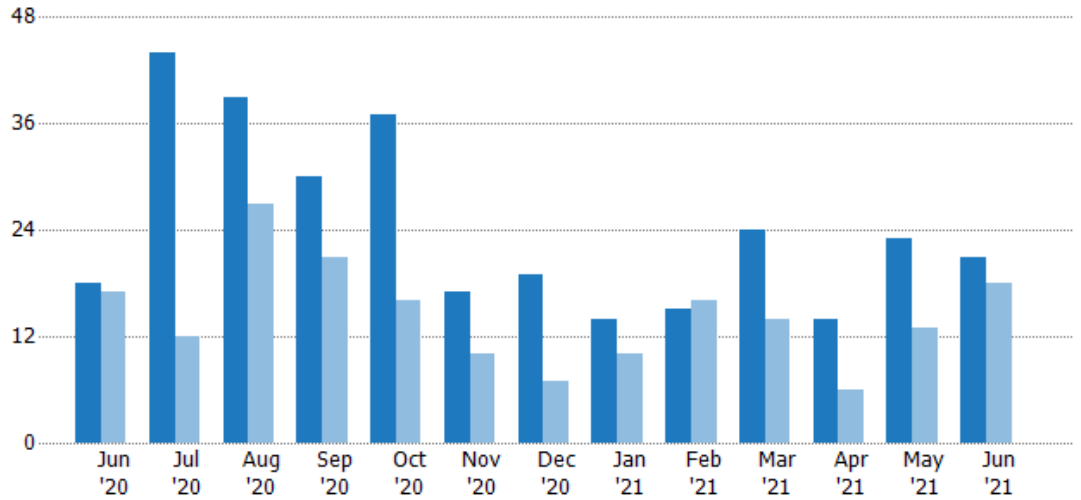
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Jun '21	21	16.7%
Jun '20	18	5.9%
Jun '19	17	-23.5%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	18	44	39	30	37	17	19	14	15	24	14	23	21
Prior Year	17	12	27	21	16	10	7	10	16	14	6	13	18
Percent Change from Prior Year	6%	267%	44%	43%	131%	70%	171%	40%	-6%	71%	133%	77%	17%

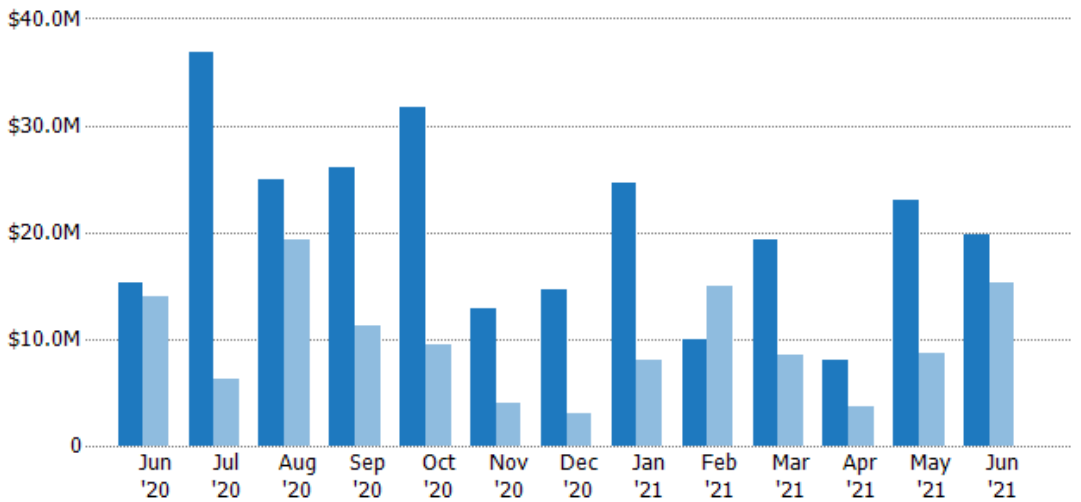
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$19.8M	29.2%
Jun '20	\$15.3M	10.2%
Jun '19	\$13.9M	-44.4%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$15.3M	\$36.8M	\$25M	\$26.1M	\$31.7M	\$12.9M	\$14.6M	\$24.6M	\$9.94M	\$19.4M	\$7.99M	\$23M	\$19.8M
Prior Year	\$13.9M	\$6.21M	\$19.3M	\$11.3M	\$9.47M	\$3.97M	\$3.03M	\$8.02M	\$15M	\$8.52M	\$3.6M	\$8.61M	\$15.3M
Percent Change from Prior Year	10%	493%	29%	131%	234%	224%	383%	207%	-34%	127%	122%	168%	29%



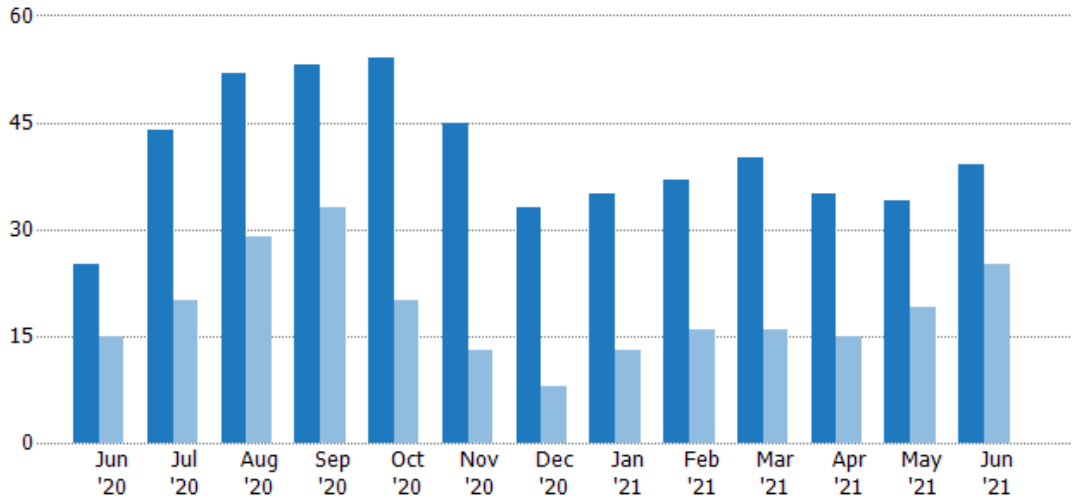
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
Jun '21	39	56%
Jun '20	25	66.7%
Jun '19	15	46.7%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	25	44	52	53	54	45	33	35	37	40	35	34	39
Prior Year	15	20	29	33	20	13	8	13	16	16	15	19	25
Percent Change from Prior Year	67%	120%	79%	61%	170%	246%	313%	169%	131%	150%	133%	79%	56%

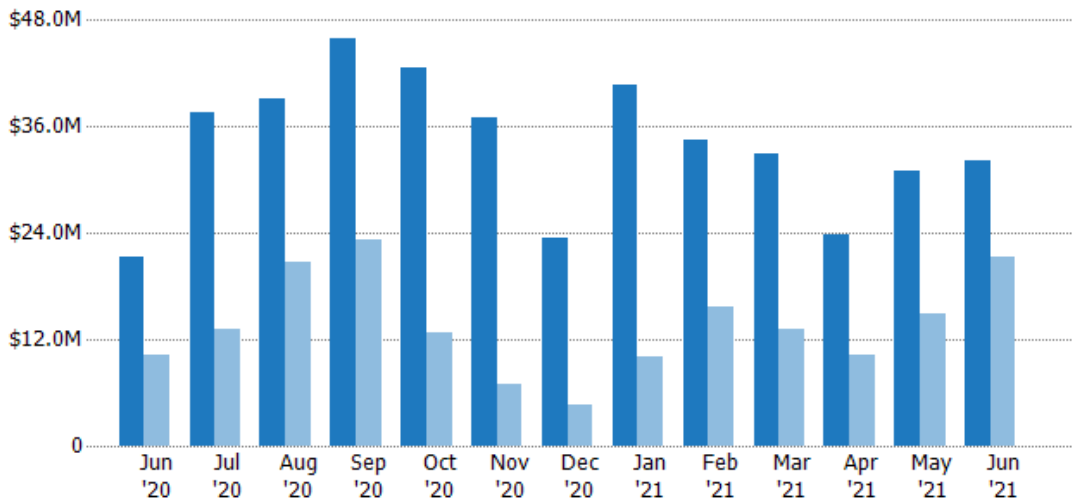
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$32.1M	50%
Jun '20	\$21.4M	108.3%
Jun '19	\$10.3M	27.3%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$21.4M	\$37.5M	\$39.1M	\$45.9M	\$42.7M	\$36.9M	\$23.4M	\$40.8M	\$34.5M	\$33M	\$23.8M	\$31M	\$32.1M
Prior Year	\$10.3M	\$13.2M	\$20.8M	\$23.2M	\$12.8M	\$7.02M	\$4.54M	\$10.1M	\$15.6M	\$13.1M	\$10.3M	\$15M	\$21.4M
Percent Change from Prior Year	108%	183%	88%	98%	233%	426%	416%	303%	121%	151%	132%	107%	50%

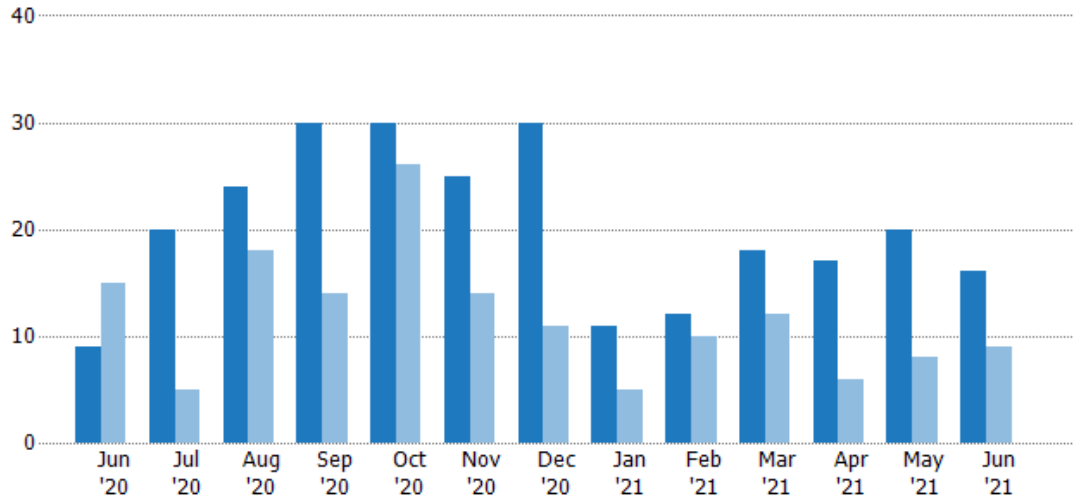
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	16	77.8%
Jun '20	9	-40%
Jun '19	15	-53.3%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	9	20	24	30	30	25	30	11	12	18	17	20	16
Prior Year	15	5	18	14	26	14	11	5	10	12	6	8	9
Percent Change from Prior Year	-40%	300%	33%	114%	15%	79%	173%	120%	20%	50%	183%	150%	78%

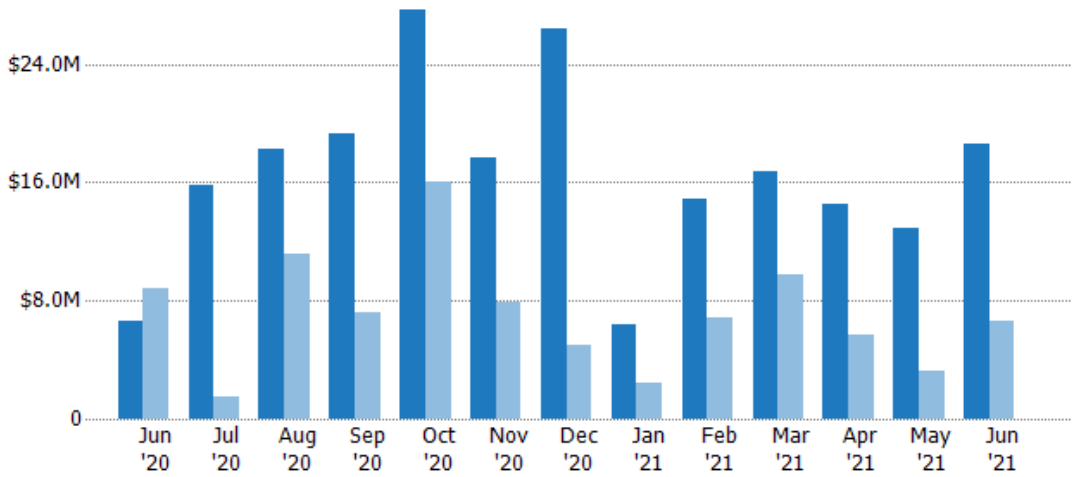
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$18.6M	181.1%
Jun '20	\$6.63M	-25.3%
Jun '19	\$8.88M	-55.4%



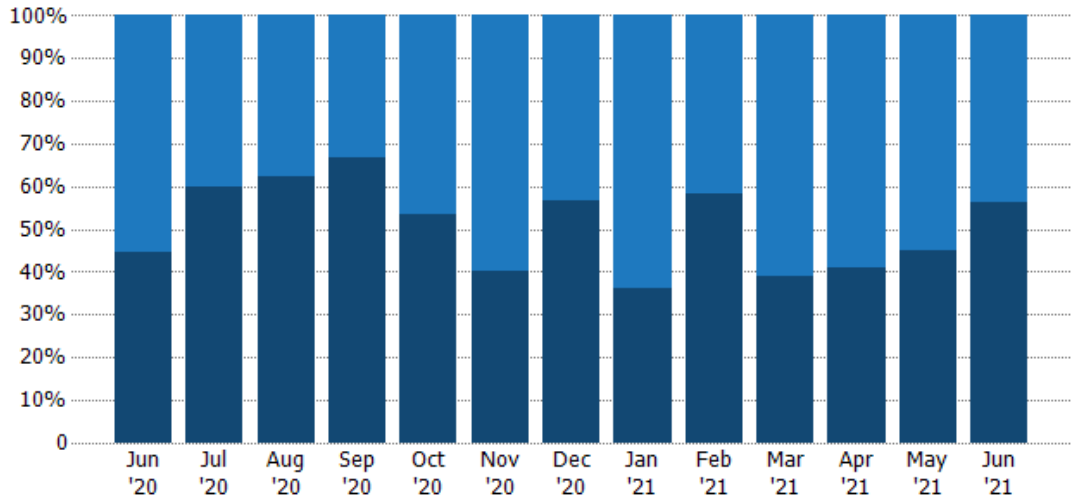
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$6.63M	\$15.8M	\$18.2M	\$19.3M	\$27.7M	\$17.7M	\$26.4M	\$6.38M	\$14.9M	\$16.8M	\$14.5M	\$12.9M	\$18.6M
Prior Year	\$8.88M	\$1.51M	\$11.1M	\$7.15M	\$16.1M	\$7.94M	\$4.97M	\$2.39M	\$6.82M	\$9.7M	\$5.71M	\$3.29M	\$6.63M
Percent Change from Prior Year	-25%	952%	64%	170%	73%	122%	430%	167%	118%	73%	154%	293%	181%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



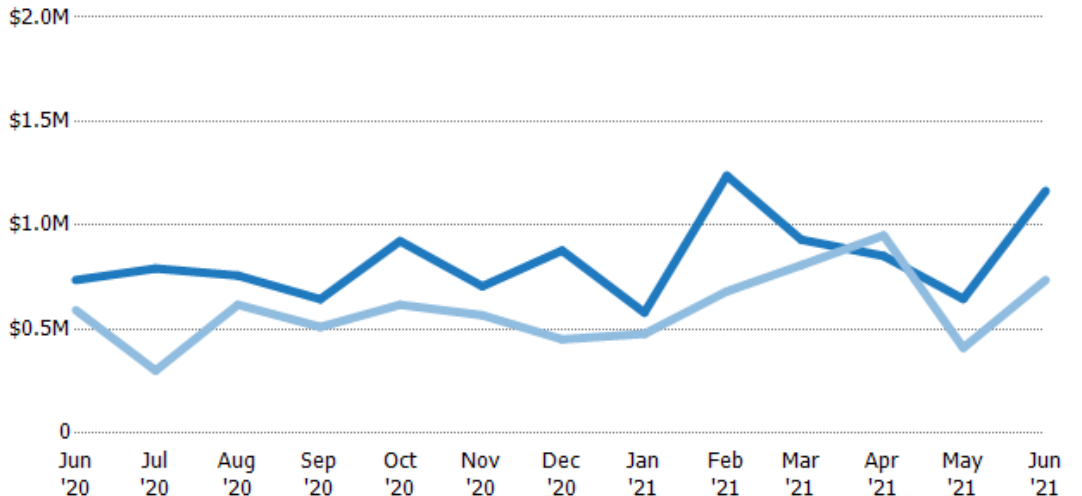
Condo/Townhouse	56%	40%	38%	33%	47%	60%	43%	64%	42%	61%	59%	55%	44%
Single Family Residence	44%	60%	63%	67%	53%	40%	57%	36%	58%	39%	41%	45%	56%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$737K	\$792K	\$758K	\$644K	\$924K	\$707K	\$879K	\$580K	\$1.24M	\$931K	\$853K	\$646K	\$1.17M
Prior Year	\$592K	\$301K	\$618K	\$511K	\$618K	\$567K	\$452K	\$478K	\$682K	\$808K	\$951K	\$411K	\$737K
Percent Change from Prior Year	25%	163%	23%	26%	50%	25%	95%	21%	82%	15%	-10%	57%	58%

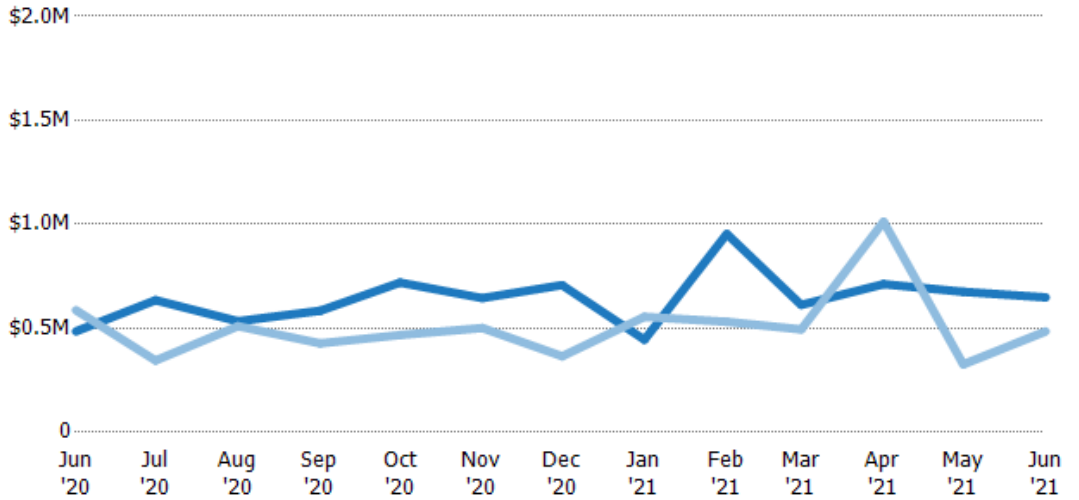
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$649K	33.7%
Jun '20	\$485K	-17.4%
Jun '19	\$587K	-11.4%



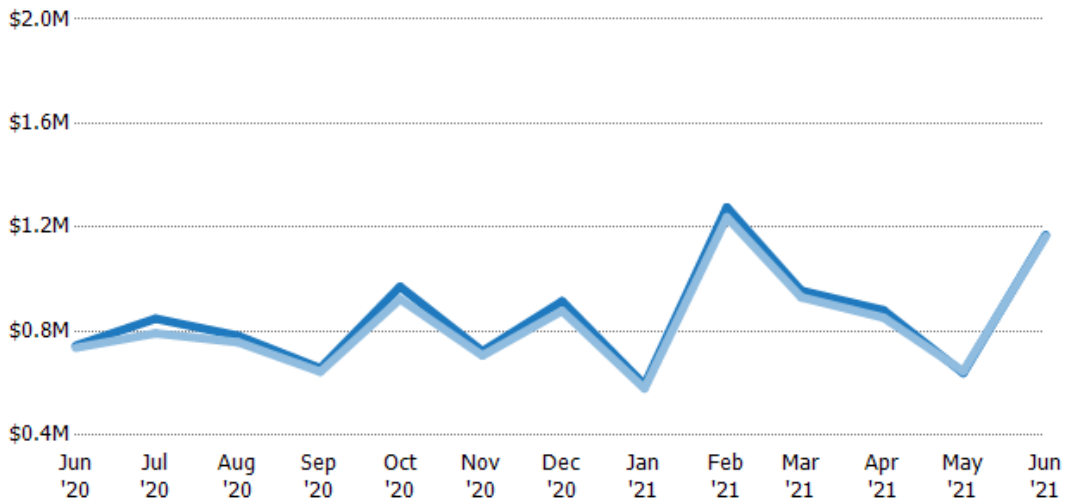
Current Year	\$485K	\$635K	\$534K	\$585K	\$720K	\$645K	\$708K	\$445K	\$954K	\$613K	\$712K	\$676K	\$649K
Prior Year	\$587K	\$345K	\$510K	\$428K	\$468K	\$501K	\$366K	\$555K	\$531K	\$495K	\$1.01M	\$326K	\$485K
Percent Change from Prior Year	-17%	84%	5%	37%	54%	29%	94%	-20%	79%	24%	-30%	107%	34%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



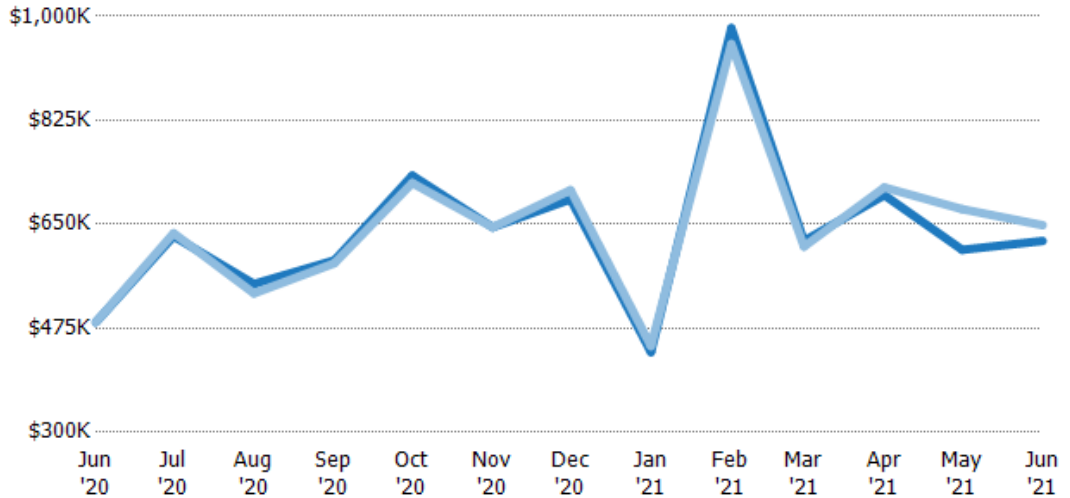
Avg List Price	\$745K	\$848K	\$783K	\$657K	\$972K	\$723K	\$915K	\$594K	\$1.28M	\$956K	\$881K	\$639K	\$1.17M
Avg Sales Price	\$737K	\$792K	\$758K	\$644K	\$924K	\$707K	\$879K	\$580K	\$1.24M	\$931K	\$853K	\$646K	\$1.17M
Avg Sales Price as a % of Avg List Price	99%	93%	97%	98%	95%	98%	96%	98%	97%	97%	97%	101%	100%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



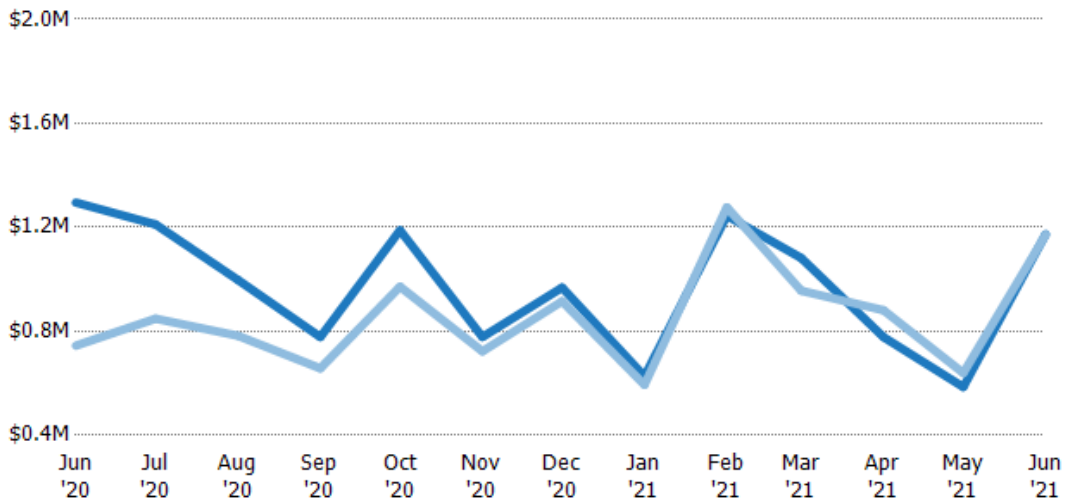
Median List Price	\$485K	\$630K	\$550K	\$589K	\$732K	\$645K	\$692K	\$435K	\$980K	\$622K	\$699K	\$607K	\$622K
Median Sales Price	\$485K	\$635K	\$534K	\$585K	\$720K	\$645K	\$708K	\$445K	\$954K	\$613K	\$712K	\$676K	\$649K
Med Sales Price as a % of Med List Price	100%	101%	97%	99%	98%	100%	102%	102%	97%	98%	102%	111%	104%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



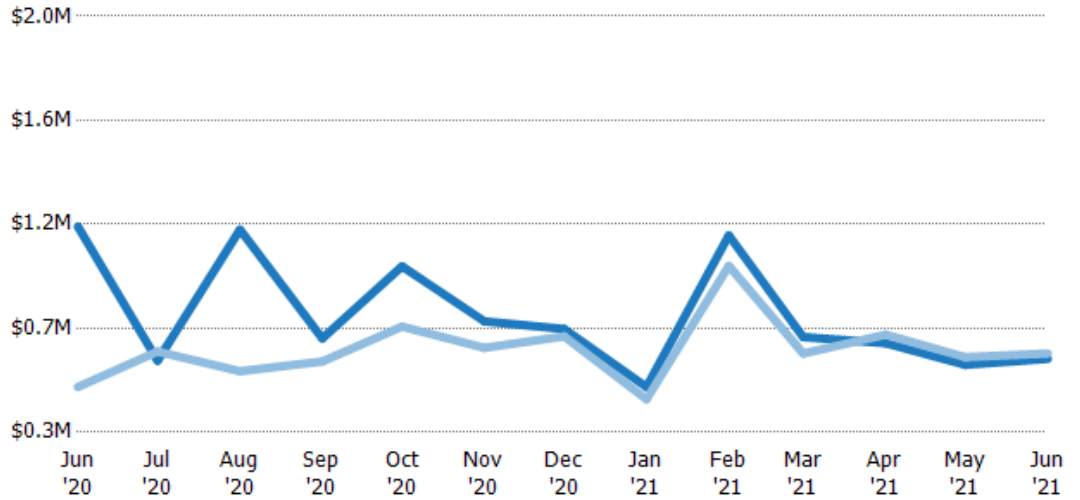
Avg Est Value	\$1.3M	\$1.21M	\$998K	\$778K	\$1.19M	\$778K	\$968K	\$627K	\$1.24M	\$1.08M	\$777K	\$586K	\$1.17M
Avg Sales Price	\$745K	\$848K	\$783K	\$657K	\$972K	\$723K	\$915K	\$594K	\$1.28M	\$956K	\$881K	\$639K	\$1.17M
Avg Sales Price as a % of Avg Est Value	57%	70%	78%	85%	82%	93%	95%	95%	103%	88%	113%	109%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



Median Est Value	\$1.14M	\$593K	\$1.13M	\$684K	\$978K	\$753K	\$722K	\$485K	\$1.1M	\$689K	\$664K	\$576K	\$600K
Median Sales Price	\$485K	\$630K	\$550K	\$589K	\$732K	\$645K	\$692K	\$435K	\$980K	\$622K	\$699K	\$607K	\$622K
Med Sales Price as a % of Med Est Value	43%	106%	49%	86%	75%	86%	96%	90%	89%	90%	105%	105%	104%