

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	19	41	-53.7%	130	137	-5.1%
New Listing Volume	\$4,305,550	\$10,339,799	-58.4%	\$37,806,650	\$29,518,198	+28.1%
Active Listing Count	34	100	-66%	N/A	N/A	
Active Listing Volume	\$12,316,900	\$22,618,493	-45.5%	N/A	N/A	
Average Listing Price	\$362,262	\$226,185	+60.2%	\$389,327	\$211,603	+84%
Median Listing Price	\$249,950	\$169,000	+47.9%	\$220,605	\$167,873	+31.4%
Median Days in RPR	68	142.5	-52.3%	87.31	138.94	-37.2%
Months of Inventory	1.8	7.7	-76.7%	2.9	7	-58.3%
Absorption Rate	55.88%	13%	+42.9%	34.3%	14.29%	+20%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	27	40	-32.5%	155	132	+17.4%
New Pending Sales Volume	\$7,400,450	\$8,055,200	-8.1%	\$42,462,850	\$24,178,370	+75.6%
Pending Sales Count	42	42	±	N/A	N/A	
Pending Sales Volume	\$12,034,550	\$9,756,500	+23.3%	N/A	N/A	
Closed Sales Count	31	26	+19.2%	128	95	+34.7%
Closed Sales Volume	\$14,326,450	\$4,182,001	+242.6%	\$35,223,492	\$15,640,301	+125.2%
Average Sales Price	\$462,144	\$160,846	+187.3%	\$275,184	\$164,635	+67.1%
Median Sales Price	\$205,000	\$156,000	+31.4%	\$183,910	\$152,289	+20.8%

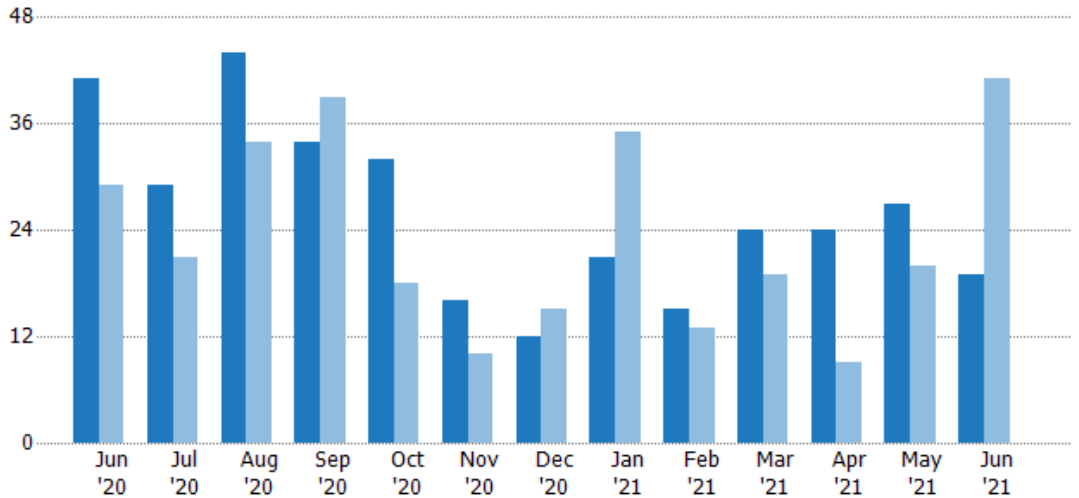
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jun '21	19	-53.7%
Jun '20	41	41.4%
Jun '19	29	27.6%

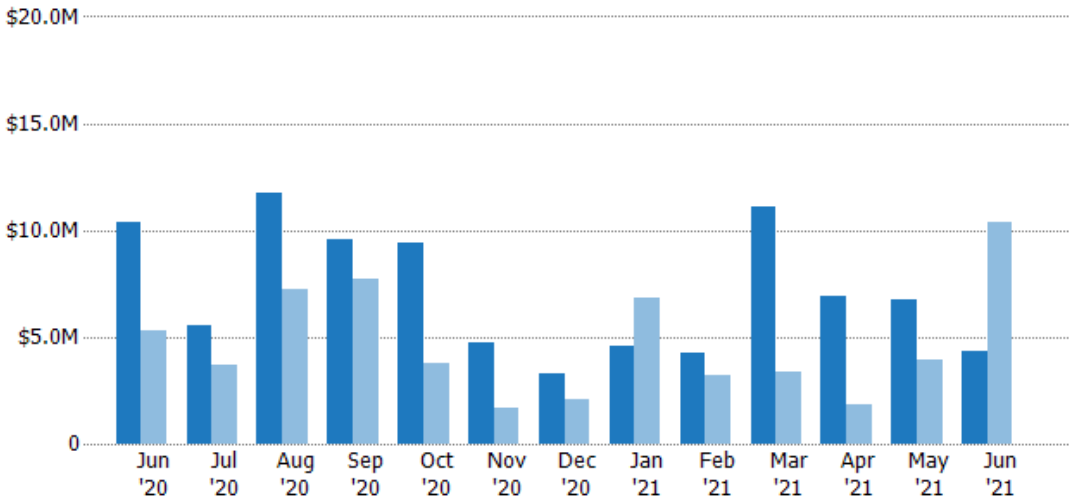
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jun '21	\$4.31M	-58.4%
Jun '20	\$10.3M	94.2%
Jun '19	\$5.32M	22%

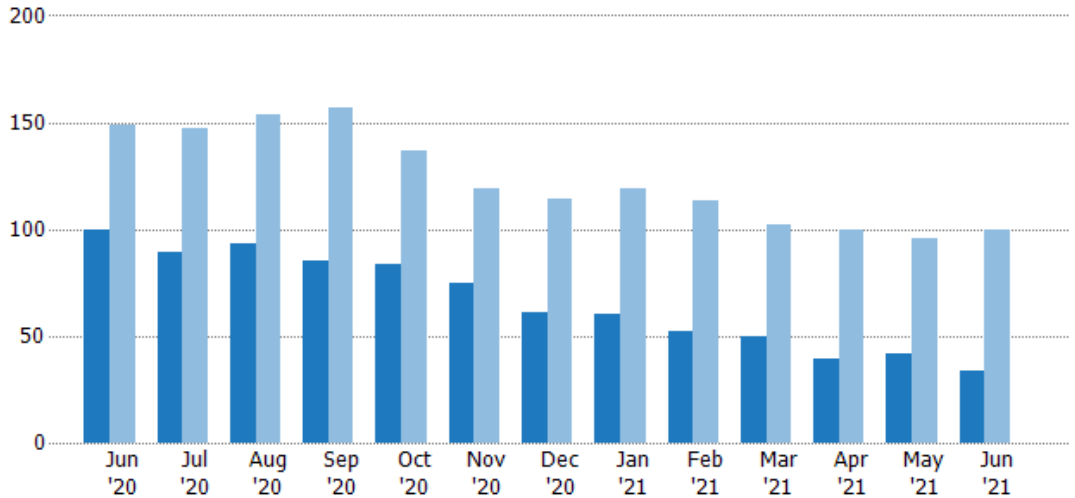
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jun '21	34	-66%
Jun '20	100	-32.9%
Jun '19	149	-4%

	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	100	89	93	85	84	75	61	60	52	50	39	42	34
Prior Year	149	147	154	157	137	119	114	119	113	102	100	96	100
Percent Change from Prior Year	-33%	-39%	-40%	-46%	-39%	-37%	-46%	-50%	-54%	-51%	-61%	-56%	-66%

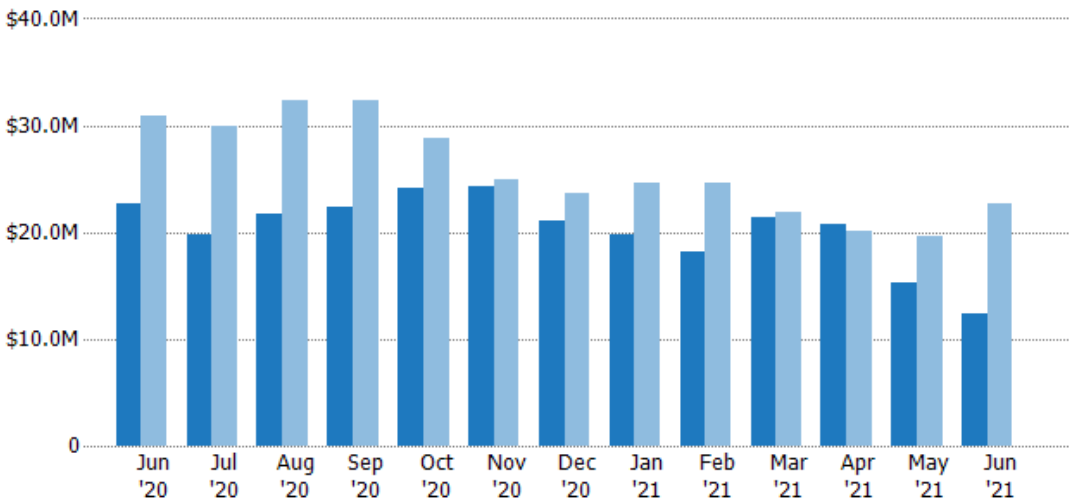
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jun '21	\$12.3M	-45.5%
Jun '20	\$22.6M	-26.8%
Jun '19	\$30.9M	-1.4%

	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$22.6M	\$19.7M	\$21.7M	\$22.4M	\$24.1M	\$24.3M	\$21M	\$19.8M	\$18.2M	\$21.5M	\$20.8M	\$15.3M	\$12.3M
Prior Year	\$30.9M	\$29.9M	\$32.4M	\$32.3M	\$28.8M	\$24.9M	\$23.6M	\$24.6M	\$24.6M	\$21.8M	\$20.1M	\$19.6M	\$22.6M
Percent Change from Prior Year	-27%	-34%	-33%	-31%	-16%	-3%	-11%	-19%	-26%	-2%	3%	-22%	-46%

## Average Listing Price

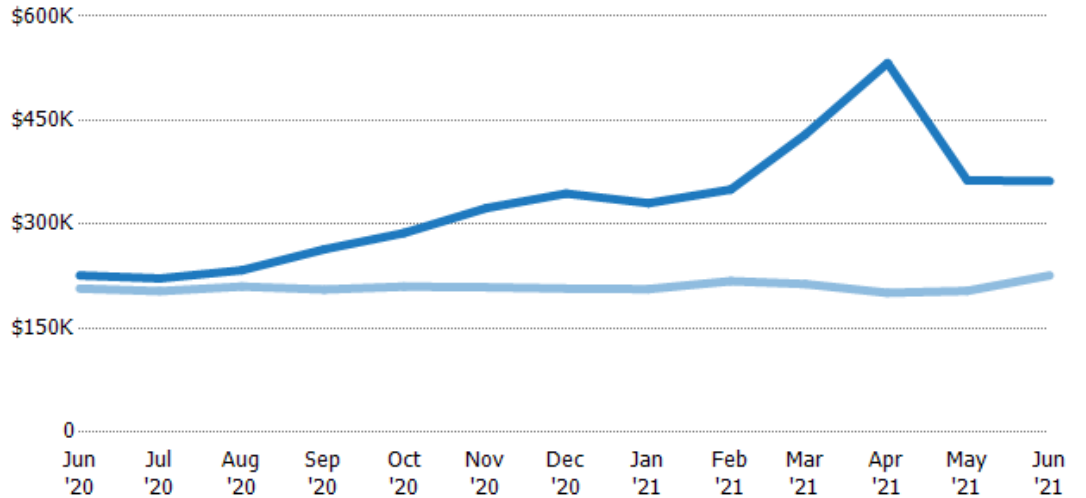
The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$362K	60.2%
Jun '20	\$226K	9.1%
Jun '19	\$207K	2.7%



Current Year	\$226K	\$222K	\$234K	\$264K	\$287K	\$323K	\$344K	\$330K	\$350K	\$429K	\$532K	\$363K	\$362K
Prior Year	\$207K	\$204K	\$210K	\$206K	\$210K	\$209K	\$207K	\$206K	\$218K	\$214K	\$201K	\$204K	\$226K
Percent Change from Prior Year	9%	9%	11%	28%	37%	55%	66%	60%	61%	101%	165%	78%	60%

## Median Listing Price

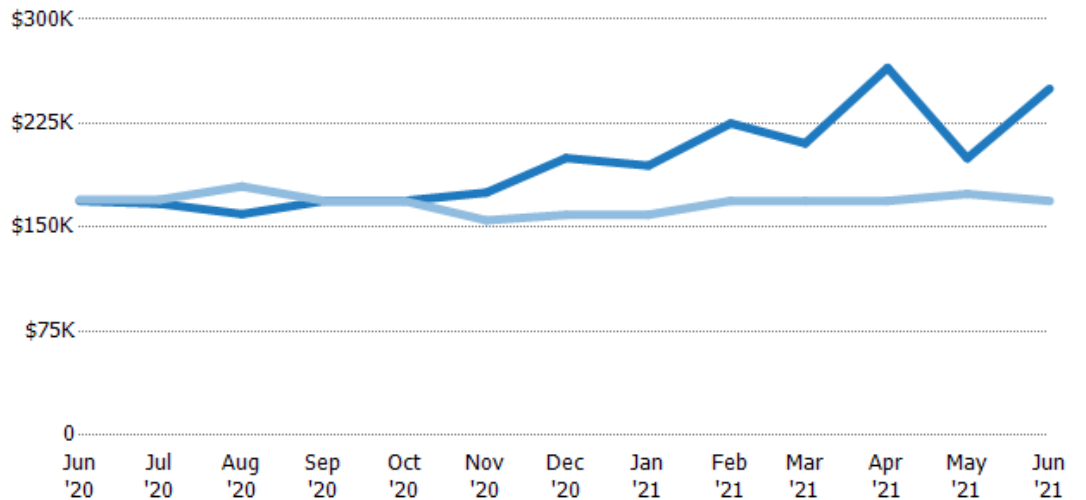
The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$250K	47.9%
Jun '20	\$169K	-0.5%
Jun '19	\$170K	2.9%



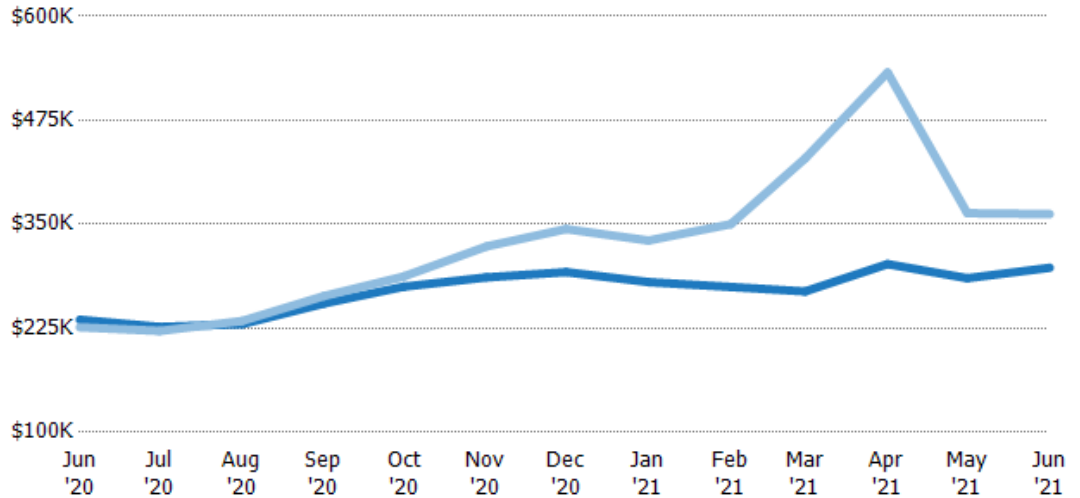
Current Year	\$169K	\$167K	\$160K	\$169K	\$169K	\$175K	\$200K	\$194K	\$225K	\$211K	\$265K	\$200K	\$250K
Prior Year	\$170K	\$170K	\$179K	\$169K	\$169K	\$155K	\$159K	\$159K	\$169K	\$169K	\$169K	\$174K	\$169K
Percent Change from Prior Year	-1%	-2%	-11%	0%	0%	13%	26%	22%	33%	25%	57%	15%	48%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702  
 Property Type: Condo/Townhouse/Apt., Single Family



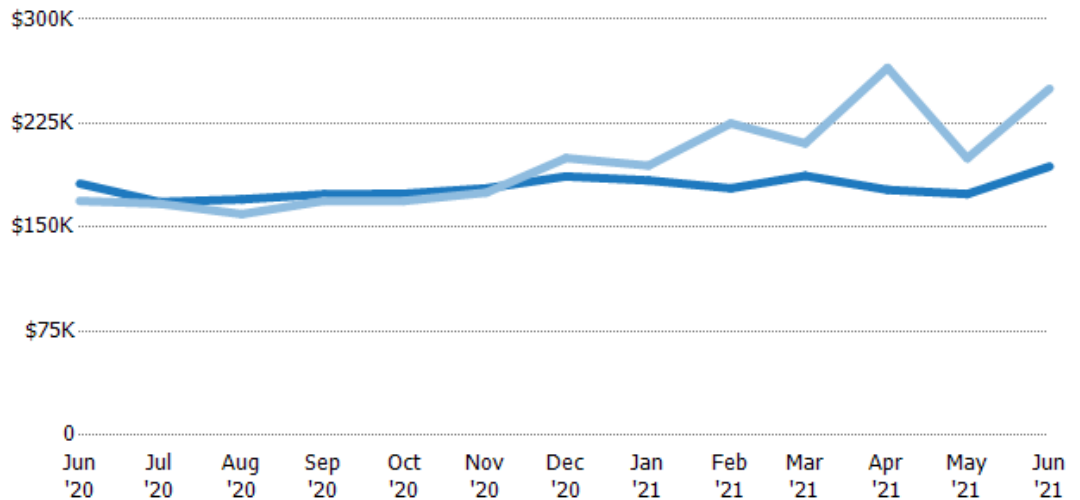
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$235K	\$227K	\$230K	\$255K	\$275K	\$286K	\$292K	\$281K	\$275K	\$269K	\$302K	\$285K	\$298K
Avg Listing Price	\$226K	\$222K	\$234K	\$264K	\$287K	\$323K	\$344K	\$330K	\$350K	\$429K	\$532K	\$363K	\$362K
Avg Listing Price as a % of Avg Est Value	96%	98%	102%	104%	104%	113%	118%	118%	127%	159%	176%	127%	122%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702  
 Property Type: Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$181K	\$168K	\$170K	\$174K	\$174K	\$178K	\$187K	\$184K	\$178K	\$187K	\$177K	\$174K	\$194K
Median Listing Price	\$169K	\$167K	\$160K	\$169K	\$169K	\$175K	\$200K	\$194K	\$225K	\$211K	\$265K	\$200K	\$250K
Med Listing Price as a % of Med Est Value	93%	99%	94%	97%	97%	98%	107%	106%	126%	112%	150%	115%	129%

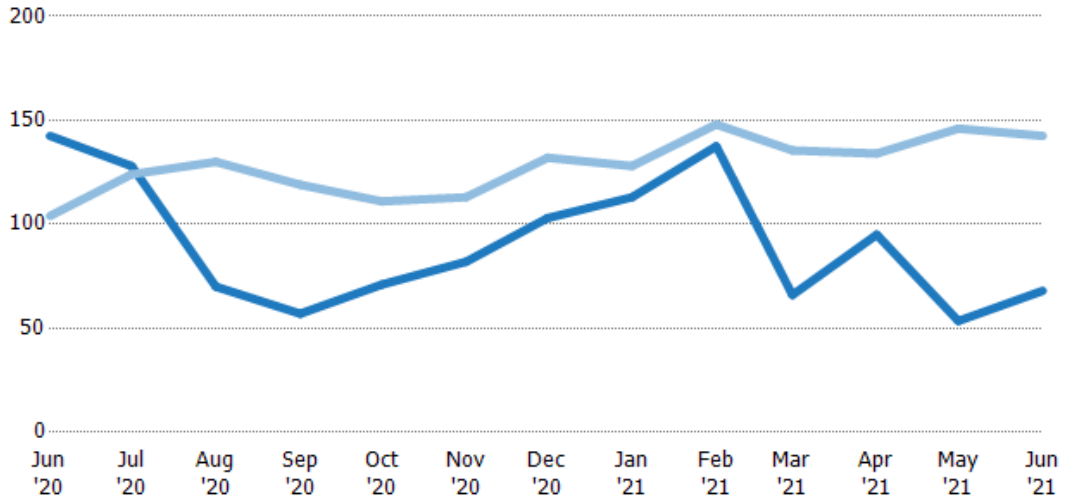
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	143	128	70	57	71	82	103	113	138	66	95	53.5	68
Prior Year	104	124	130	119	111	113	132	128	148	136	134	146	143
Percent Change from Prior Year	37%	3%	-46%	-52%	-36%	-27%	-22%	-12%	-7%	-51%	-29%	-63%	-52%

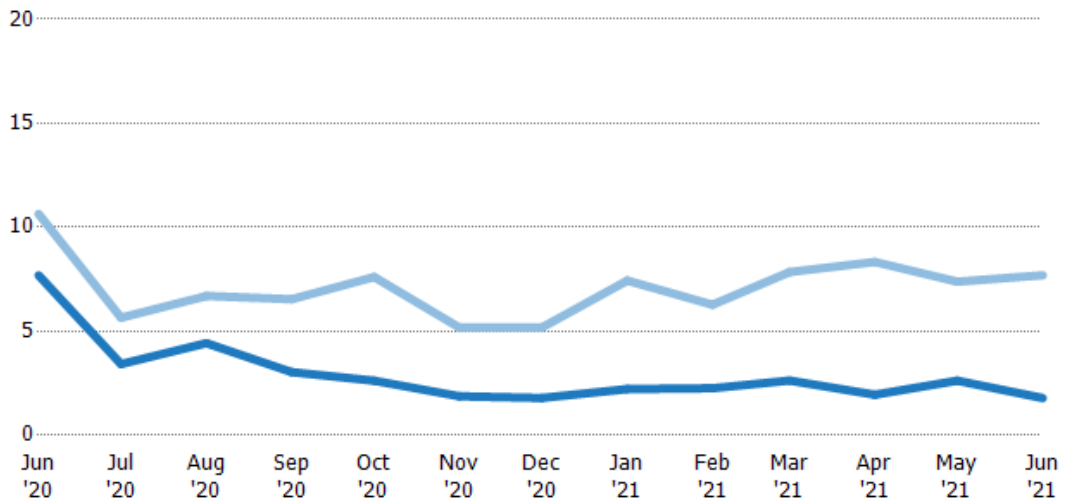
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	7.69	3.42	4.43	3.04	2.63	1.88	1.79	2.22	2.26	2.63	1.95	2.63	1.79
Prior Year	10.6	5.65	6.7	6.54	7.61	5.17	5.18	7.44	6.28	7.85	8.33	7.38	7.69
Percent Change from Prior Year	-28%	-39%	-34%	-54%	-66%	-64%	-65%	-70%	-64%	-66%	-77%	-64%	-77%

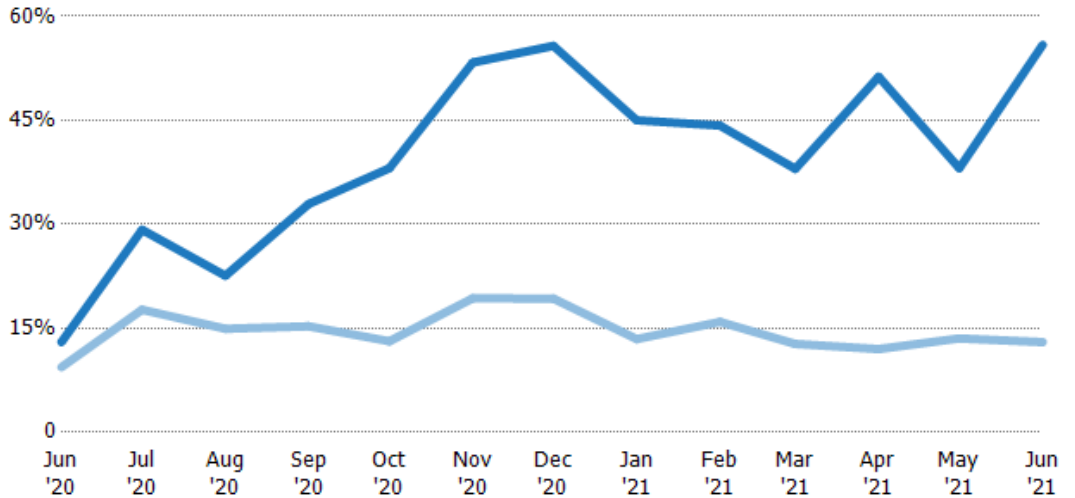
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	13%	29%	23%	33%	38%	53%	56%	45%	44%	38%	51%	38%	56%
Prior Year	9%	18%	15%	15%	13%	19%	19%	13%	16%	13%	12%	14%	13%
Change from Prior Year	-4%	-12%	-8%	-18%	-25%	-34%	-36%	-32%	-28%	-25%	-39%	-25%	-43%

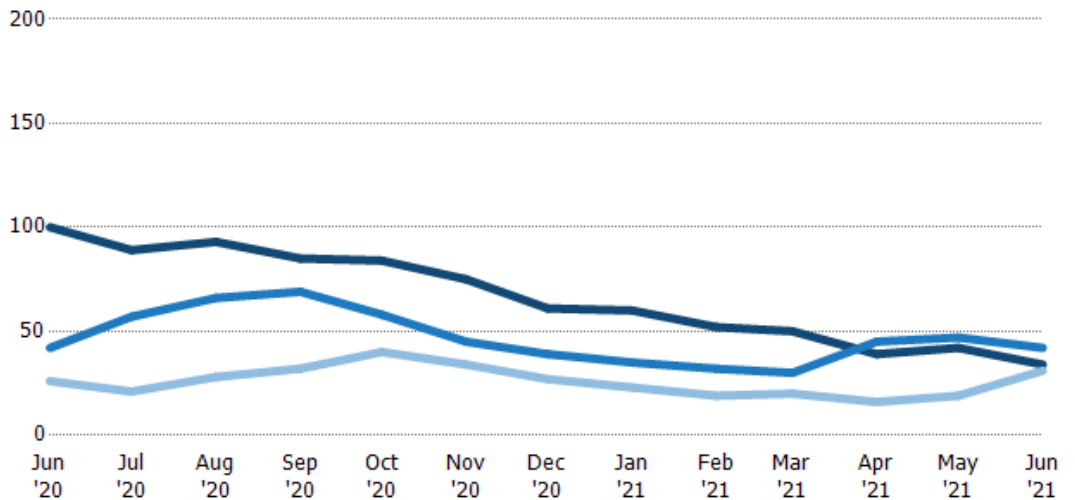
## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Active	100	89	93	85	84	75	61	60	52	50	39	42	34
Pending	42	57	66	69	58	45	39	35	32	30	45	47	42
Sold	26	21	28	32	40	34	27	23	19	20	16	19	31

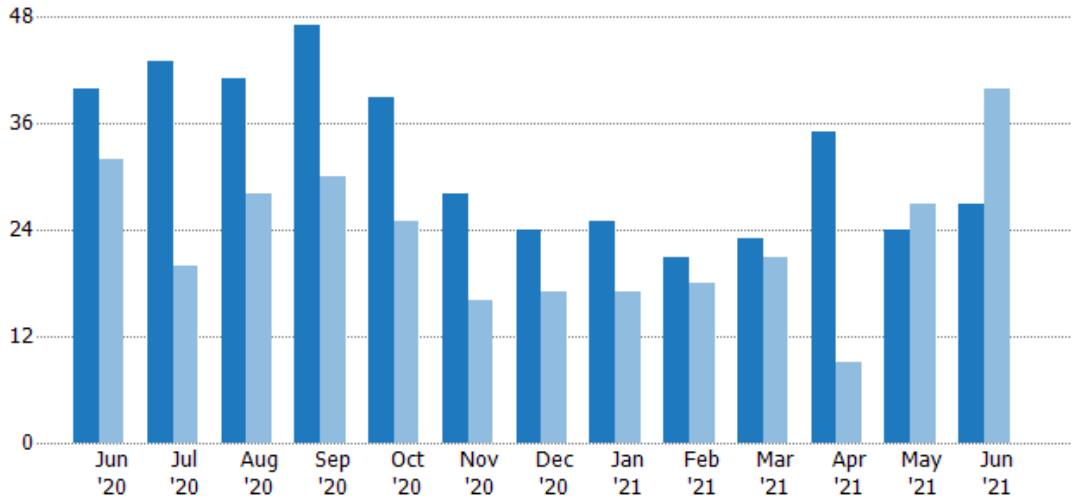
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jun '21	27	-32.5%
Jun '20	40	25%
Jun '19	32	-59.4%

	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	40	43	41	47	39	28	24	25	21	23	35	24	27
Prior Year	32	20	28	30	25	16	17	17	18	21	9	27	40
Percent Change from Prior Year	25%	115%	46%	57%	56%	75%	41%	47%	17%	10%	289%	-11%	-33%

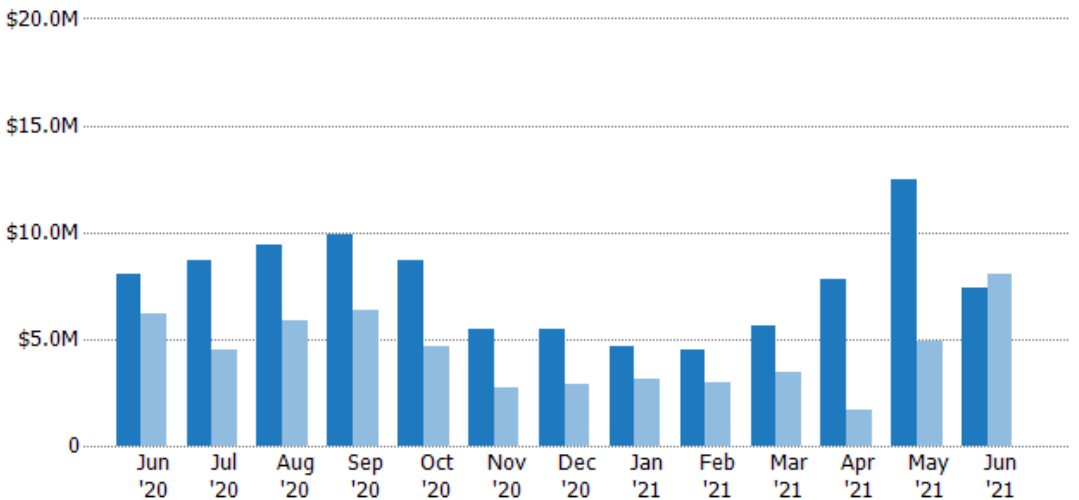
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jun '21	\$7.4M	-8.1%
Jun '20	\$8.06M	30.6%
Jun '19	\$6.17M	-68%

	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$8.06M	\$8.67M	\$9.43M	\$9.87M	\$8.71M	\$5.49M	\$5.48M	\$4.66M	\$4.5M	\$5.64M	\$7.79M	\$12.5M	\$7.4M
Prior Year	\$6.17M	\$4.49M	\$5.85M	\$6.32M	\$4.65M	\$2.73M	\$2.86M	\$3.13M	\$2.99M	\$3.46M	\$1.68M	\$4.87M	\$8.06M
Percent Change from Prior Year	31%	93%	61%	56%	88%	101%	91%	49%	51%	63%	363%	156%	-8%



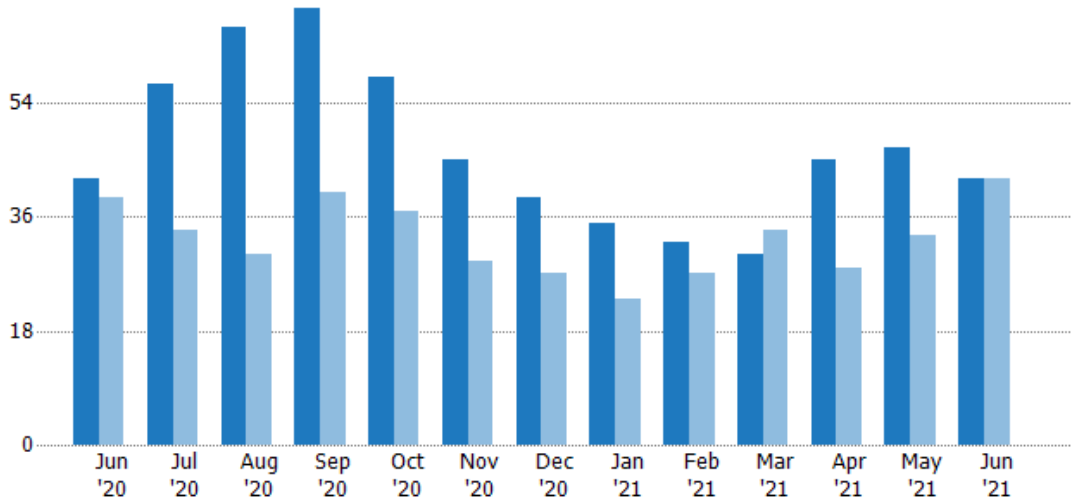
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '21	42	39	8%
Jul '21	57	34	68%
Aug '21	66	30	120%
Sep '21	69	40	73%
Oct '21	58	37	57%
Nov '21	45	29	55%
Dec '21	39	27	44%
Jan '21	35	23	52%
Feb '21	32	27	19%
Mar '21	30	34	-12%
Apr '21	45	28	61%
May '21	47	33	42%
Jun '21	42	42	0%

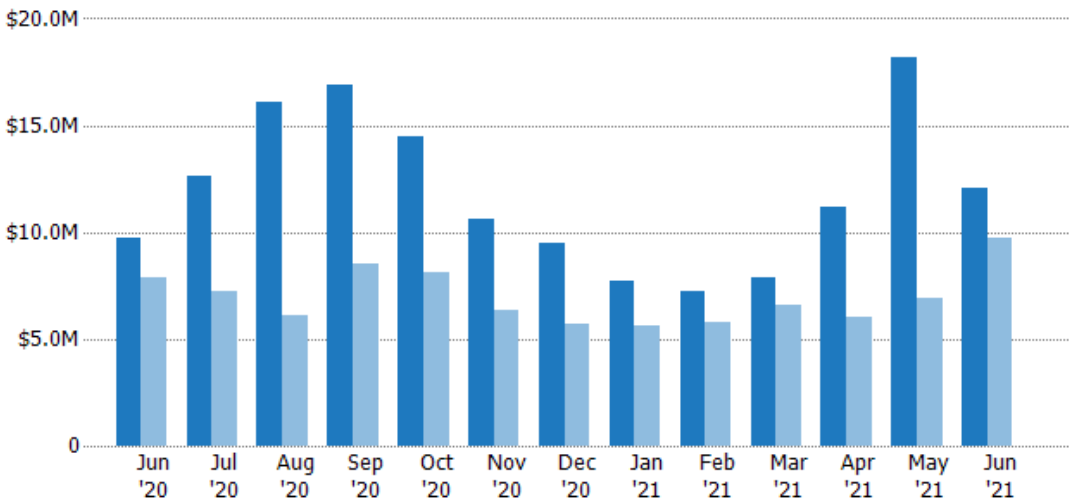
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '21	\$12M	\$9.76M	24%
Jul '21	\$12.6M	\$7.22M	74%
Aug '21	\$16.1M	\$6.08M	164%
Sep '21	\$16.9M	\$8.54M	98%
Oct '21	\$14.5M	\$8.15M	78%
Nov '21	\$10.6M	\$6.31M	68%
Dec '21	\$9.48M	\$5.71M	66%
Jan '21	\$7.68M	\$5.59M	37%
Feb '21	\$7.23M	\$5.74M	26%
Mar '21	\$7.86M	\$6.6M	19%
Apr '21	\$11.2M	\$6.01M	86%
May '21	\$18.2M	\$6.94M	162%
Jun '21	\$12M	\$9.76M	23%

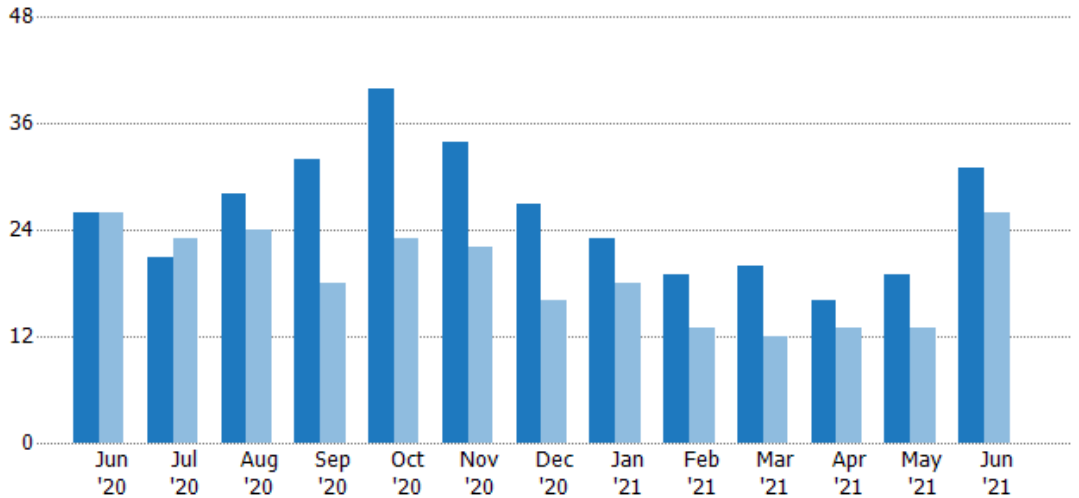
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jun '21	31	19.2%
Jun '20	26	0%
Jun '19	26	-30.8%

	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	26	21	28	32	40	34	27	23	19	20	16	19	31
Prior Year	26	23	24	18	23	22	16	18	13	12	13	13	26
Percent Change from Prior Year	0%	-9%	17%	78%	74%	55%	69%	28%	46%	67%	23%	46%	19%

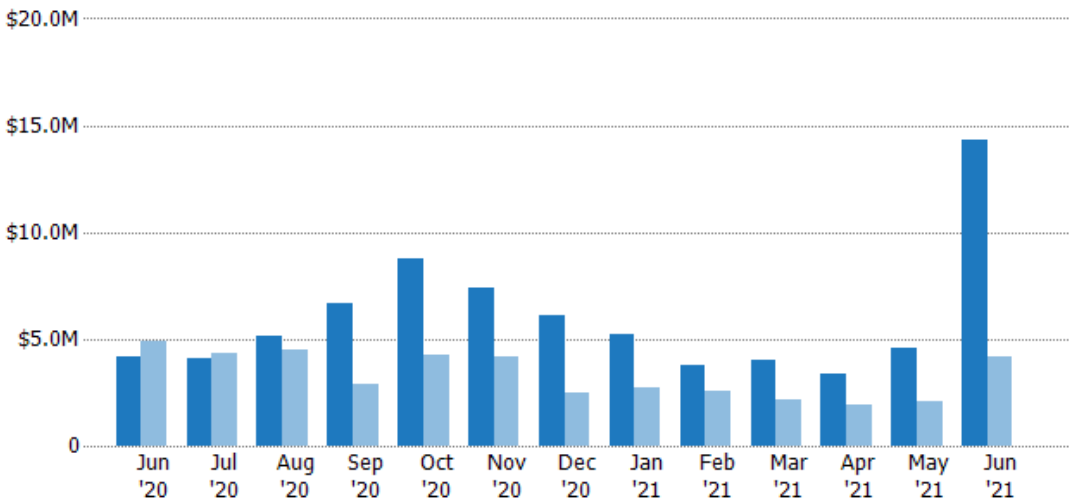
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jun '21	\$14.3M	242.6%
Jun '20	\$4.18M	-15.1%
Jun '19	\$4.93M	-44.6%

	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$4.18M	\$4.11M	\$5.11M	\$6.71M	\$8.79M	\$7.43M	\$6.1M	\$5.24M	\$3.75M	\$4.02M	\$3.36M	\$4.54M	\$14.3M
Prior Year	\$4.93M	\$4.36M	\$4.53M	\$2.89M	\$4.23M	\$4.21M	\$2.46M	\$2.73M	\$2.54M	\$2.19M	\$1.89M	\$2.1M	\$4.18M
Percent Change from Prior Year	-15%	-6%	13%	132%	108%	76%	148%	92%	47%	84%	78%	116%	243%

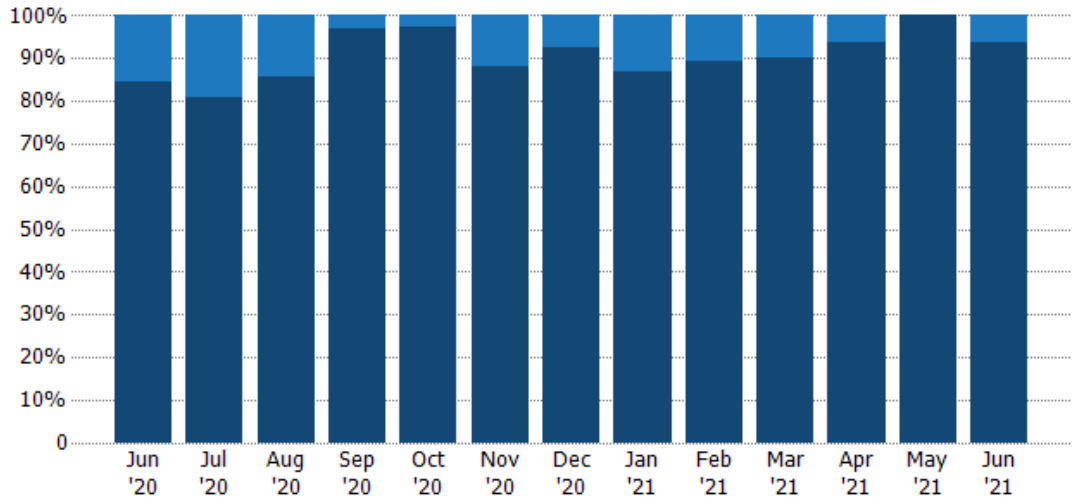
## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	15%	19%	14%	3%	3%	12%	7%	13%	11%	10%	6%	-	6%
Single Family Residence	85%	81%	86%	97%	98%	88%	93%	87%	89%	90%	94%	100%	94%

## Average Sales Price

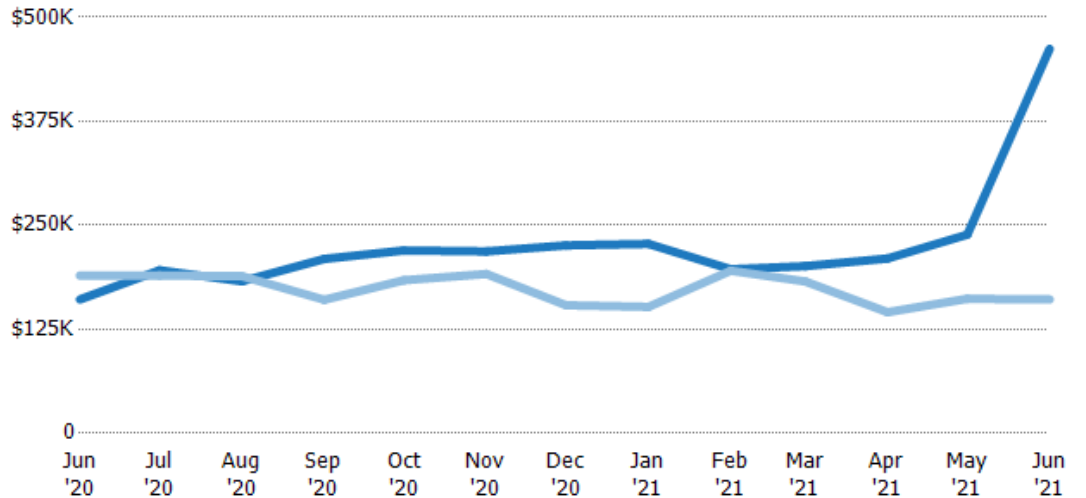
The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$462K	187.3%
Jun '20	\$161K	-15.1%
Jun '19	\$190K	-20%



Current Year	\$161K	\$196K	\$183K	\$210K	\$220K	\$219K	\$226K	\$228K	\$197K	\$201K	\$210K	\$239K	\$462K
Prior Year	\$190K	\$190K	\$189K	\$160K	\$184K	\$191K	\$154K	\$152K	\$195K	\$182K	\$146K	\$162K	\$161K
Percent Change from Prior Year	-15%	3%	-3%	31%	19%	14%	47%	50%	1%	10%	44%	48%	187%

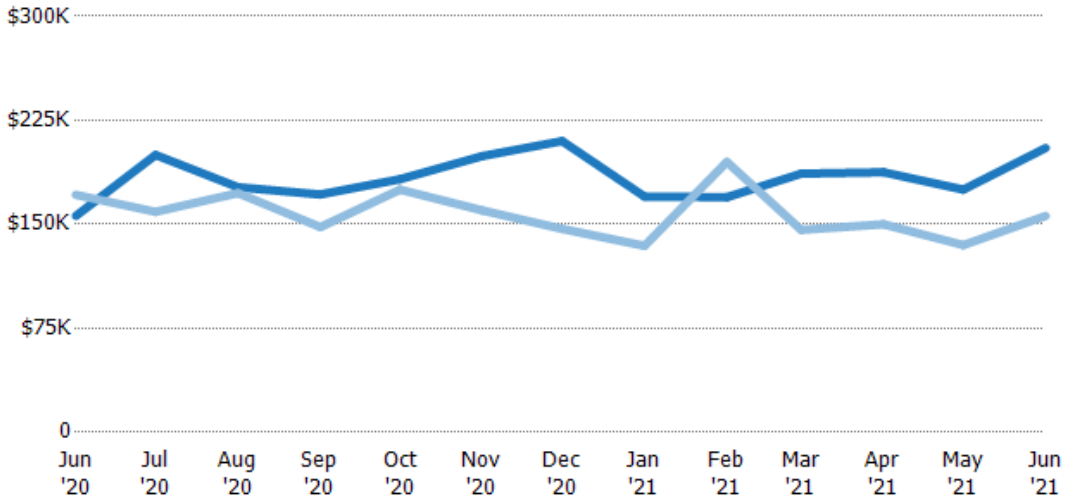
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Jun '21	\$205K	31.4%
Jun '20	\$156K	-8.9%
Jun '19	\$171K	-13.1%

Current Year	\$156K	\$200K	\$177K	\$172K	\$183K	\$199K	\$210K	\$170K	\$170K	\$187K	\$188K	\$175K	\$205K
Prior Year	\$171K	\$159K	\$172K	\$148K	\$175K	\$160K	\$147K	\$134K	\$195K	\$146K	\$150K	\$135K	\$156K
Percent Change from Prior Year	-9%	26%	2%	16%	4%	25%	43%	26%	-13%	28%	25%	30%	31%

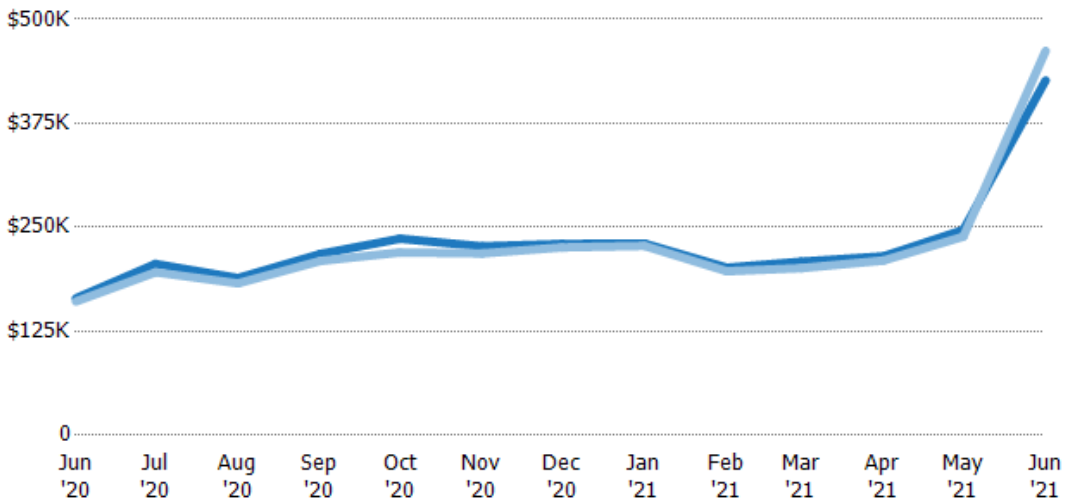
## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



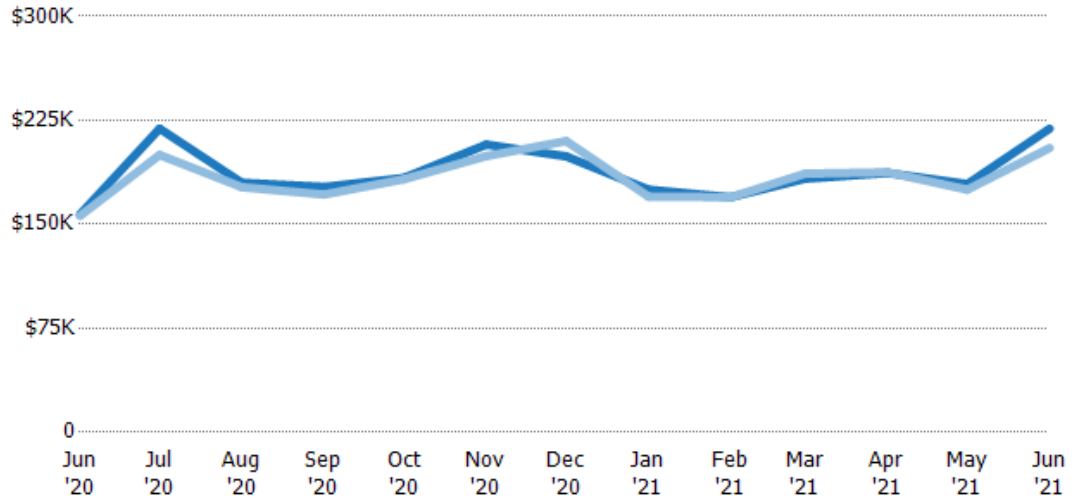
Avg List Price	\$165K	\$206K	\$189K	\$218K	\$236K	\$227K	\$230K	\$230K	\$201K	\$209K	\$215K	\$247K	\$427K
Avg Sales Price	\$161K	\$196K	\$183K	\$210K	\$220K	\$219K	\$226K	\$228K	\$197K	\$201K	\$210K	\$239K	\$462K
Avg Sales Price as a % of Avg List Price	98%	95%	97%	96%	93%	96%	98%	99%	98%	96%	98%	97%	108%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702  
 Property Type: Condo/Townhouse/Apt., Single Family



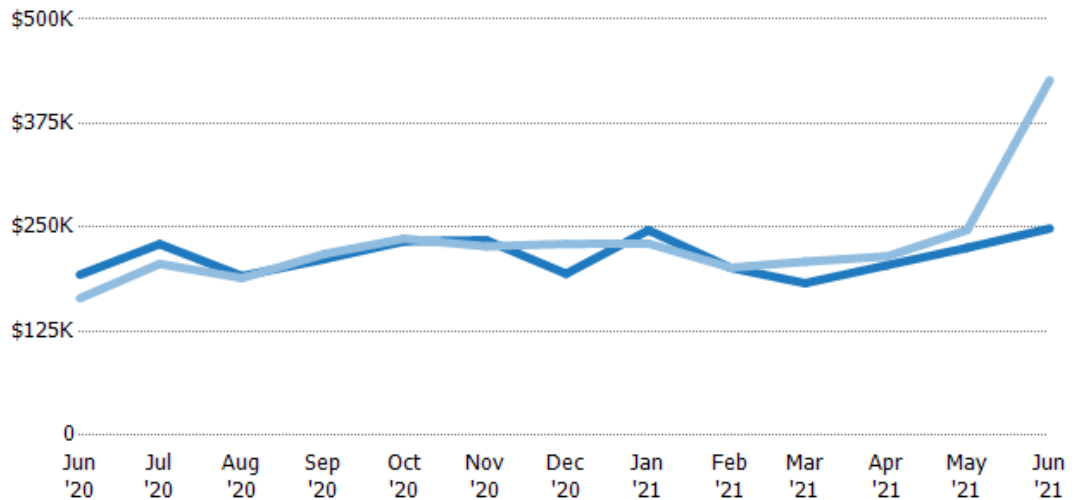
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median List Price	\$157K	\$219K	\$180K	\$177K	\$183K	\$208K	\$199K	\$175K	\$170K	\$183K	\$187K	\$179K	\$219K
Median Sales Price	\$156K	\$200K	\$177K	\$172K	\$183K	\$199K	\$210K	\$170K	\$170K	\$187K	\$188K	\$175K	\$205K
Med Sales Price as a % of Med List Price	99%	91%	98%	97%	99%	96%	106%	97%	100%	102%	100%	98%	94%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702  
 Property Type: Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$193K	\$230K	\$191K	\$212K	\$233K	\$234K	\$194K	\$246K	\$201K	\$183K	\$205K	\$225K	\$248K
Avg Sales Price	\$165K	\$206K	\$189K	\$218K	\$236K	\$227K	\$230K	\$230K	\$201K	\$209K	\$215K	\$247K	\$427K
Avg Sales Price as a % of Avg Est Value	85%	90%	99%	103%	101%	97%	118%	94%	100%	114%	105%	109%	172%

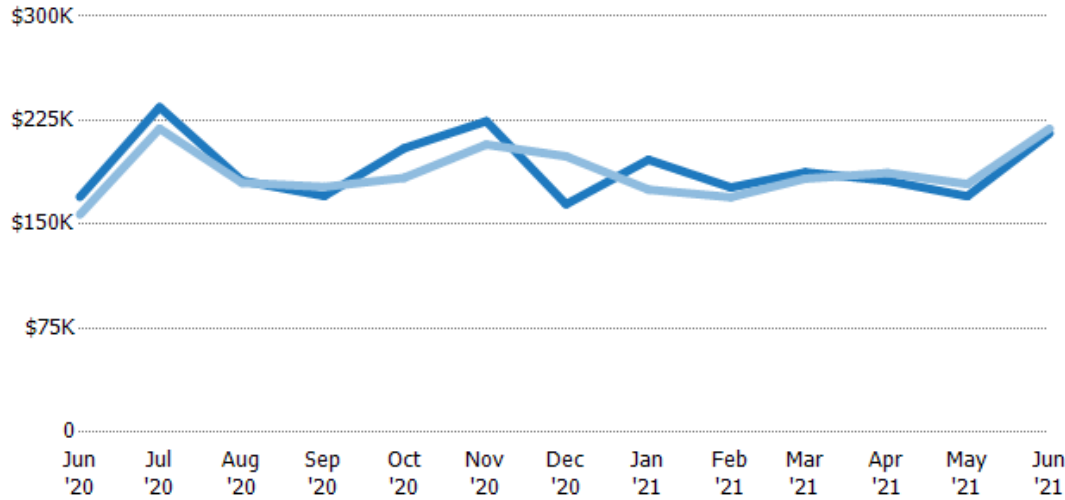
## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Rutland, VT 05701, Rutland, VT 05702

Property Type:  
Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$170K	\$234K	\$181K	\$170K	\$205K	\$224K	\$164K	\$197K	\$177K	\$187K	\$181K	\$170K	\$216K
Median Sales Price	\$157K	\$219K	\$180K	\$177K	\$183K	\$208K	\$199K	\$175K	\$170K	\$183K	\$187K	\$179K	\$219K
Med Sales Price as a % of Med Est Value	93%	93%	99%	104%	90%	92%	121%	89%	96%	98%	103%	105%	102%