

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	14	-50%	31	45	-31.1%
New Listing Volume	\$1,635,800	\$2,692,100	-39.2%	\$6,659,000	\$9,020,459	-26.2%
Active Listing Count	12	30	-60%	N/A	N/A	
Active Listing Volume	\$2,526,900	\$7,131,299	-64.6%	N/A	N/A	
Average Listing Price	\$210,575	\$237,710	-11.4%	\$199,011	\$223,912	-11.1%
Median Listing Price	\$157,500	\$159,900	-1.5%	\$149,891	\$173,291	-13.5%
Median Days in RPR	103.5	125	-17.2%	133.18	180.71	-26.3%
Months of Inventory	3	4.3	-30%	3	8.1	-63.2%
Absorption Rate	33.33%	23.33%	+10%	33.7%	12.39%	+21.3%
Sales Activity Charts Metrics						
New Pending Sales Count	8	11	-27.3%	41	49	-16.3%
New Pending Sales Volume	\$1,760,800	\$2,309,100	-23.7%	\$8,379,598	\$8,310,179	+0.8%
Pending Sales Count	13	22	-40.9%	N/A	N/A	
Pending Sales Volume	\$2,556,699	\$4,562,120	-44%	N/A	N/A	
Closed Sales Count	9	7	+28.6%	31	31	+0%
Closed Sales Volume	\$1,514,400	\$1,312,000	+15.4%	\$6,994,000	\$4,209,229	+66.2%
Average Sales Price	\$168,267	\$187,429	-10.2%	\$225,613	\$135,782	+66.2%
Median Sales Price	\$172,000	\$207,000	-16.9%	\$186,710	\$142,800	+30.7%

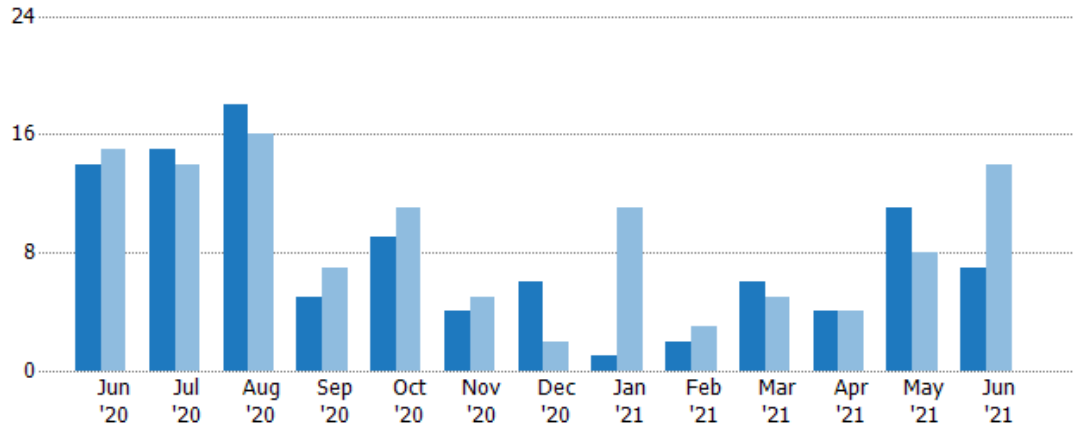
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	7	-50%
Jun '20	14	-6.7%
Jun '19	15	40%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	14	15	18	5	9	4	6	1	2	6	4	11	7
Prior Year	15	14	16	7	11	5	2	11	3	5	4	8	14
Percent Change from Prior Year	-7%	7%	13%	-29%	-18%	-20%	200%	-91%	-33%	20%	0%	38%	-50%

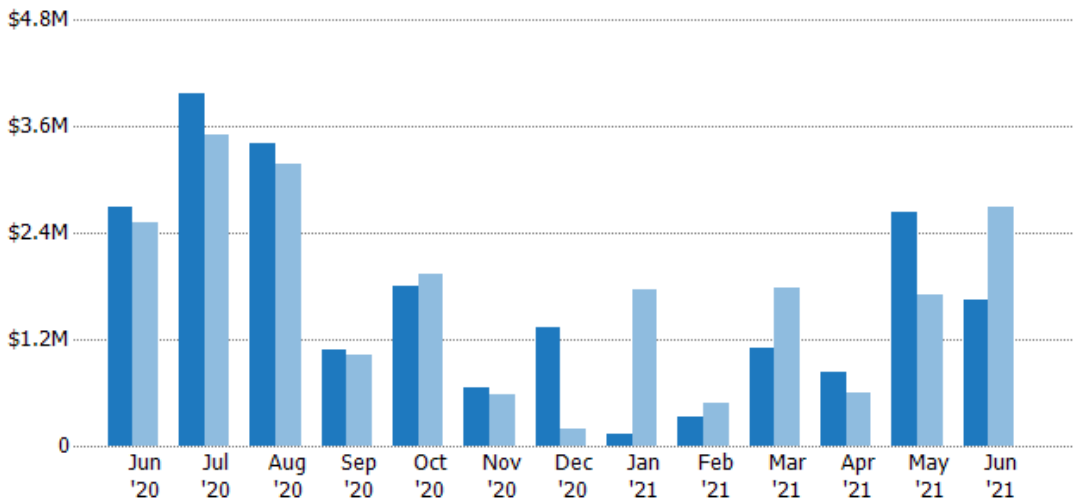
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$1.64M	-39.2%
Jun '20	\$2.69M	7.1%
Jun '19	\$2.51M	65.9%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$2.69M	\$3.97M	\$3.41M	\$1.09M	\$1.8M	\$660K	\$1.34M	\$139K	\$328K	\$1.1M	\$827K	\$2.63M	\$1.64M
Prior Year	\$2.51M	\$3.5M	\$3.18M	\$1.03M	\$1.93M	\$575K	\$195K	\$1.76M	\$489K	\$1.77M	\$595K	\$1.71M	\$2.69M
Percent Change from Prior Year	7%	13%	7%	6%	-7%	15%	586%	-92%	-33%	-38%	39%	54%	-39%

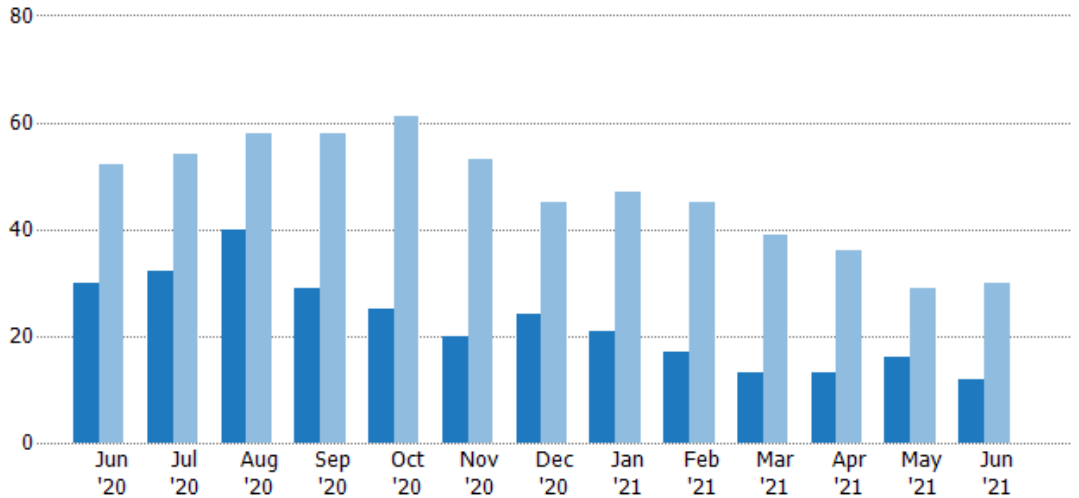
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jun '21	12	-60%
Jun '20	30	-42.3%
Jun '19	52	46.2%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	30	32	40	29	25	20	24	21	17	13	13	16	12
Prior Year	52	54	58	58	61	53	45	47	45	39	36	29	30
Percent Change from Prior Year	-42%	-41%	-31%	-50%	-59%	-62%	-47%	-55%	-62%	-67%	-64%	-45%	-60%

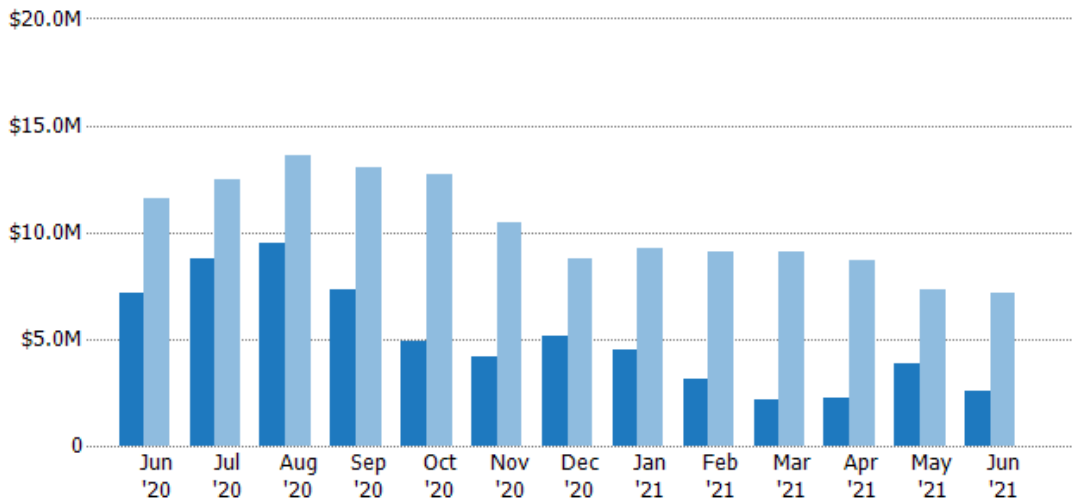
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$2.53M	-64.6%
Jun '20	\$7.13M	-38.3%
Jun '19	\$11.6M	31.8%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$7.13M	\$8.79M	\$9.5M	\$7.32M	\$4.93M	\$4.18M	\$5.17M	\$4.49M	\$3.09M	\$2.13M	\$2.22M	\$3.84M	\$2.53M
Prior Year	\$11.6M	\$12.5M	\$13.6M	\$13M	\$12.7M	\$10.5M	\$8.77M	\$9.27M	\$9.05M	\$9.11M	\$8.68M	\$7.35M	\$7.13M
Percent Change from Prior Year	-38%	-30%	-30%	-44%	-61%	-60%	-41%	-52%	-66%	-77%	-74%	-48%	-65%

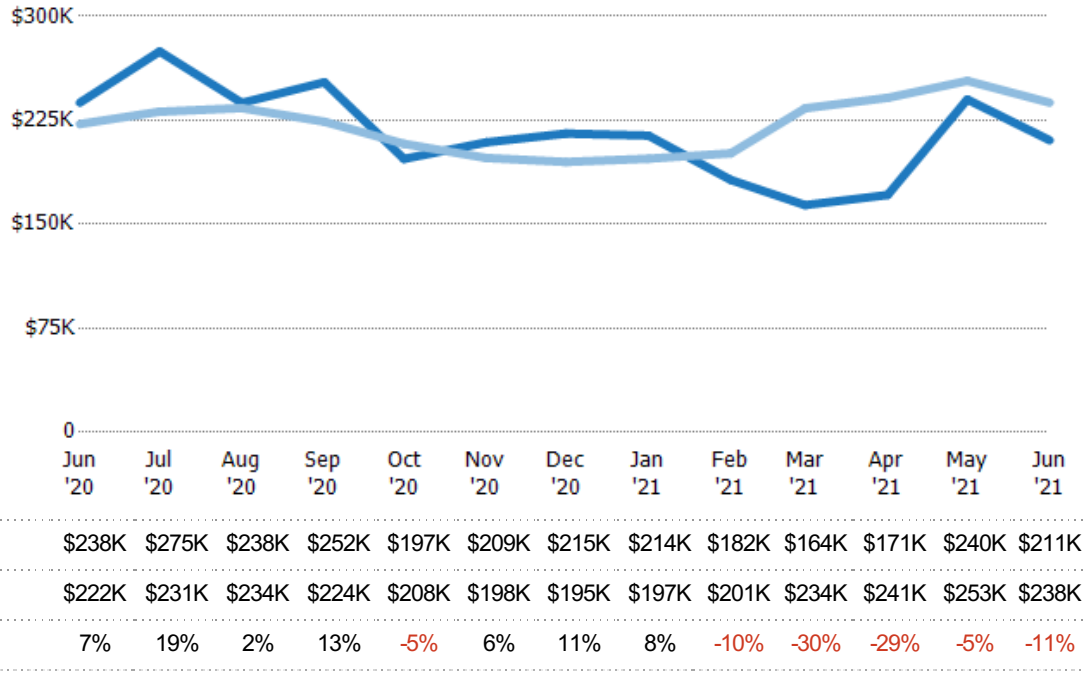
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Jun '21	\$211K	-11.4%
Jun '20	\$238K	7%
Jun '19	\$222K	-9.8%



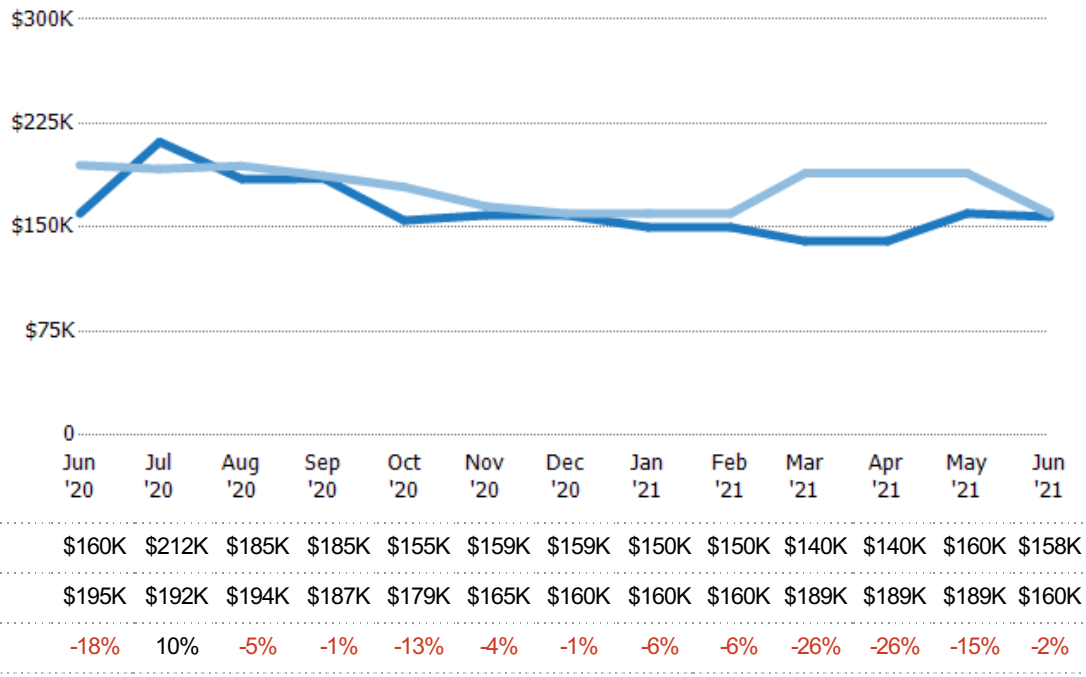
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Jun '21	\$158K	-1.5%
Jun '20	\$160K	-17.9%
Jun '19	\$195K	1.8%

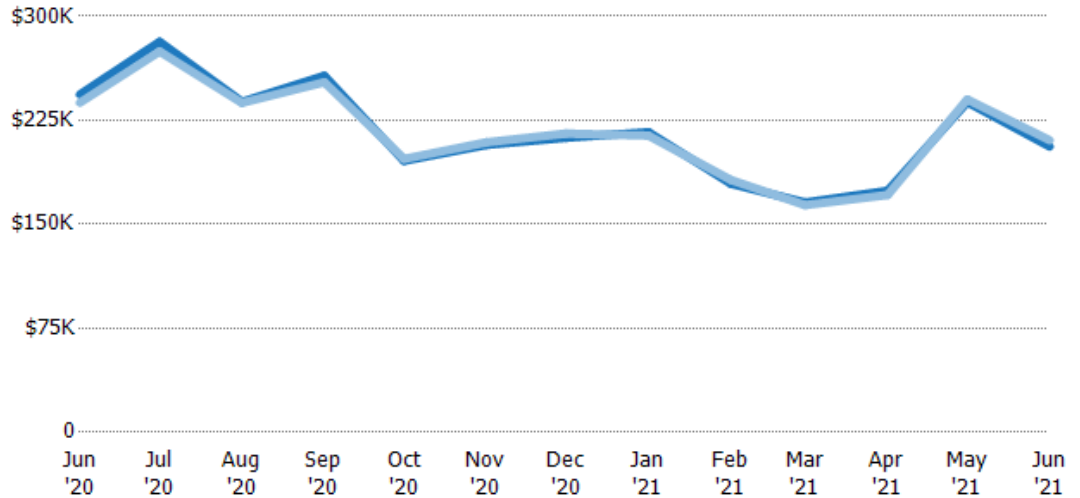


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



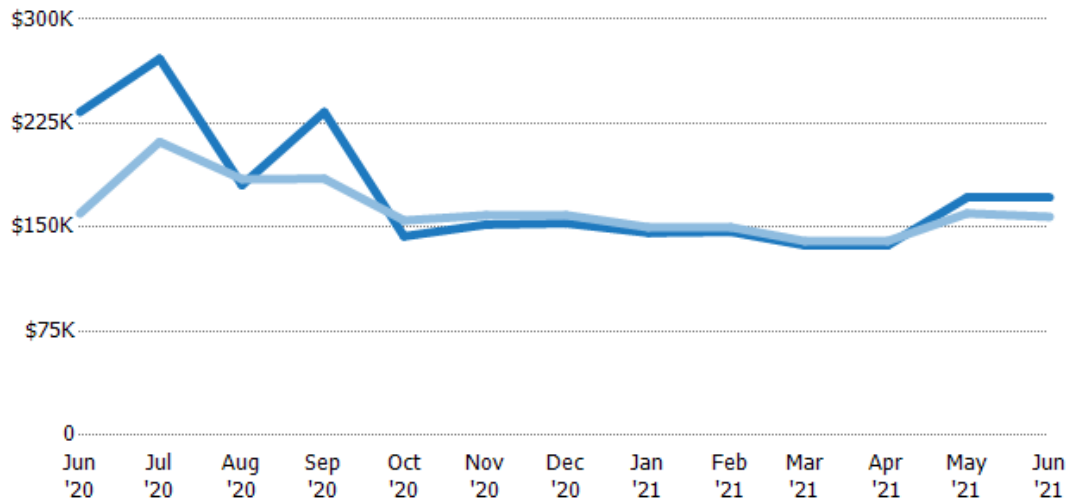
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$244K	\$282K	\$238K	\$257K	\$196K	\$207K	\$212K	\$216K	\$179K	\$166K	\$174K	\$238K	\$206K
Avg Listing Price	\$238K	\$275K	\$238K	\$252K	\$197K	\$209K	\$215K	\$214K	\$182K	\$164K	\$171K	\$240K	\$211K
Avg Listing Price as a % of Avg Est Value	98%	98%	100%	98%	101%	101%	101%	99%	102%	99%	98%	101%	102%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$233K	\$272K	\$180K	\$233K	\$143K	\$152K	\$153K	\$146K	\$147K	\$137K	\$137K	\$172K	\$172K
Median Listing Price	\$160K	\$212K	\$185K	\$185K	\$155K	\$159K	\$159K	\$150K	\$150K	\$140K	\$140K	\$160K	\$158K
Med Listing Price as a % of Med Est Value	69%	78%	102%	79%	108%	104%	104%	103%	102%	102%	102%	93%	92%

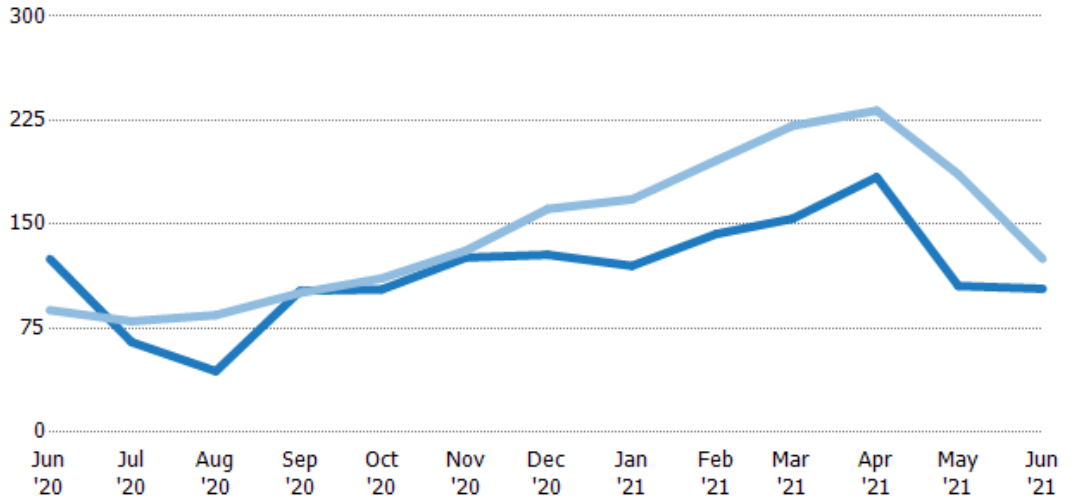
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jun '21	104	-17.2%
Jun '20	125	42%
Jun '19	88	-15.3%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	125	65	44	102	103	126	128	120	143	154	184	106	104
Prior Year	88	80	84.5	101	111	131	161	168	196	221	232	186	125
Percent Change from Prior Year	42%	-19%	-48%	1%	-7%	-4%	-20%	-29%	-27%	-30%	-21%	-43%	-17%

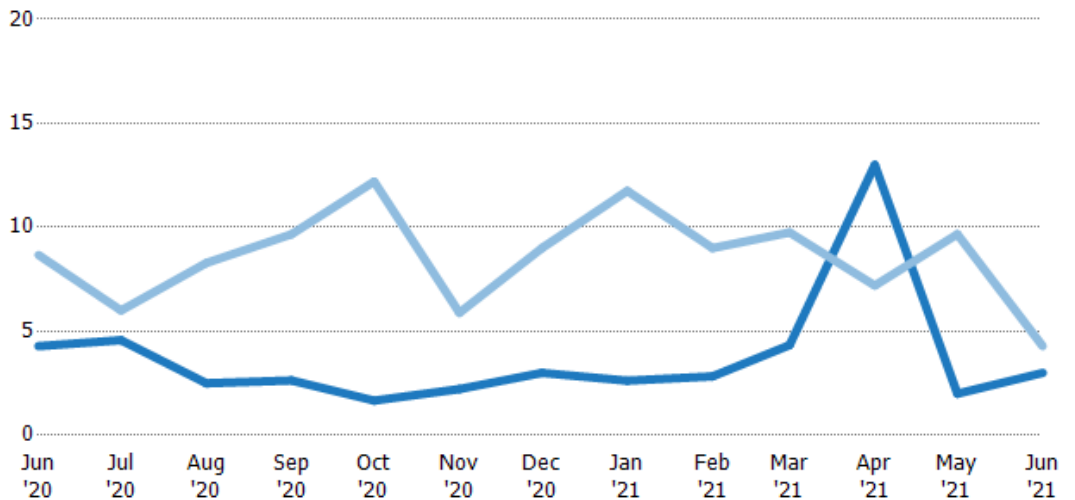
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Jun '21	3	-30%
Jun '20	4.29	-50.5%
Jun '19	8.67	75.4%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	4.29	4.57	2.5	2.64	1.67	2.22	3	2.63	2.83	4.33	13	2	3
Prior Year	8.67	6	8.29	9.67	12.2	5.89	9	11.8	9	9.75	7.2	9.67	4.29
Percent Change from Prior Year	-51%	-24%	-70%	-73%	-86%	-62%	-67%	-78%	-69%	-56%	81%	-79%	-30%

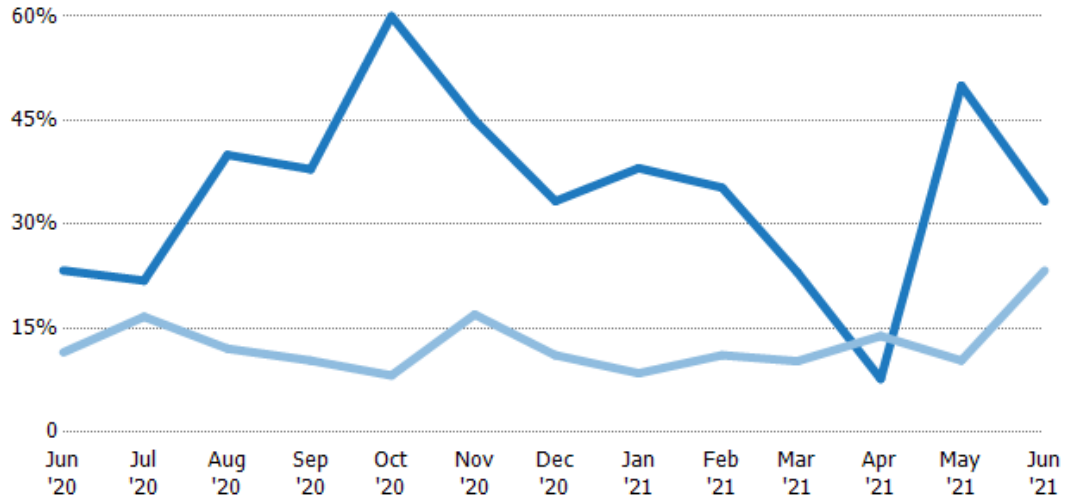
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Jun '21	33%	-10%
Jun '20	23%	-11.8%
Jun '19	12%	-43%



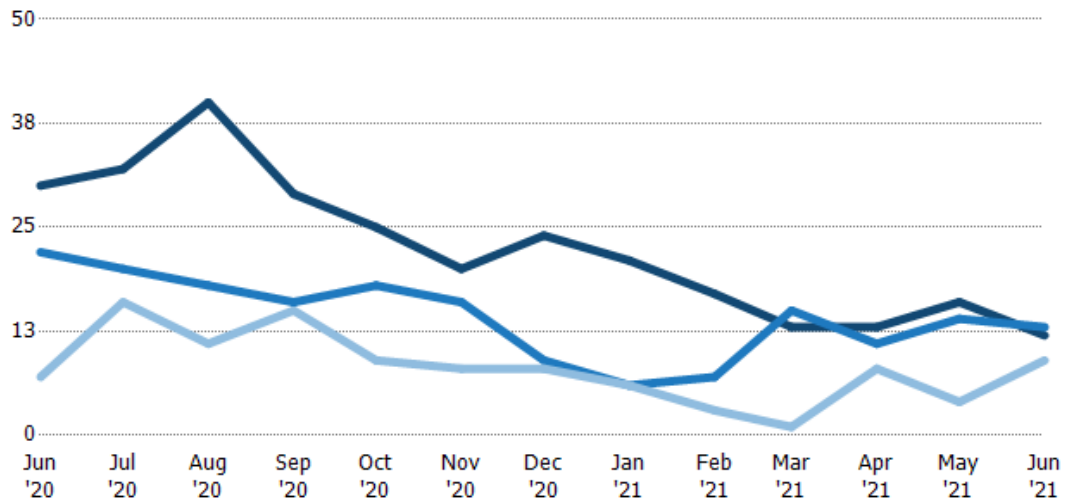
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	23%	22%	40%	38%	60%	45%	33%	38%	35%	23%	8%	50%	33%
Prior Year	12%	17%	12%	10%	8%	17%	11%	9%	11%	10%	14%	10%	23%
Change from Prior Year	-12%	-5%	-28%	-28%	-52%	-28%	-22%	-30%	-24%	-13%	6%	-40%	-10%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



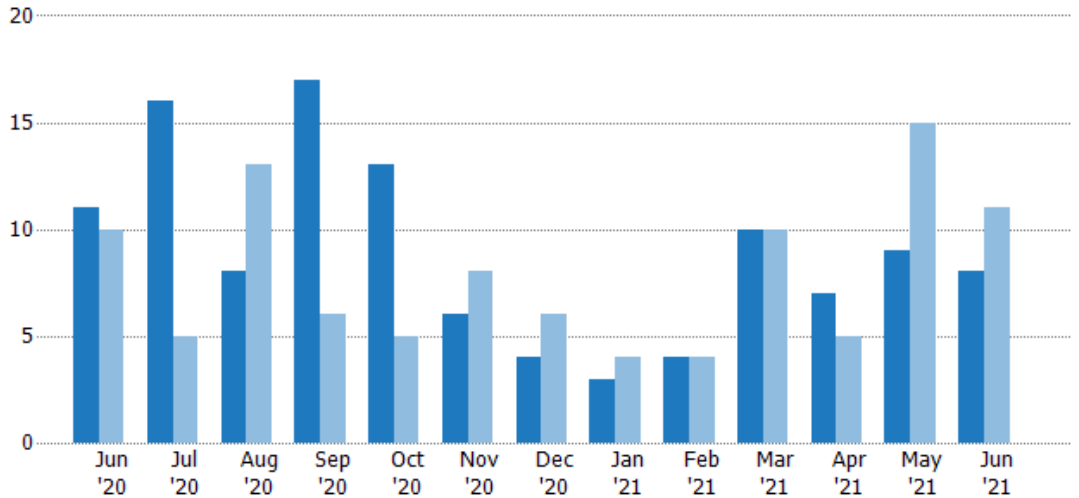
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Active	30	32	40	29	25	20	24	21	17	13	13	16	12
Pending	22	20	18	16	18	16	9	6	7	15	11	14	13
Sold	7	16	11	15	9	8	8	6	3	1	8	4	9

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jun '21	8	-27.3%
Jun '20	11	10%
Jun '19	10	-50%

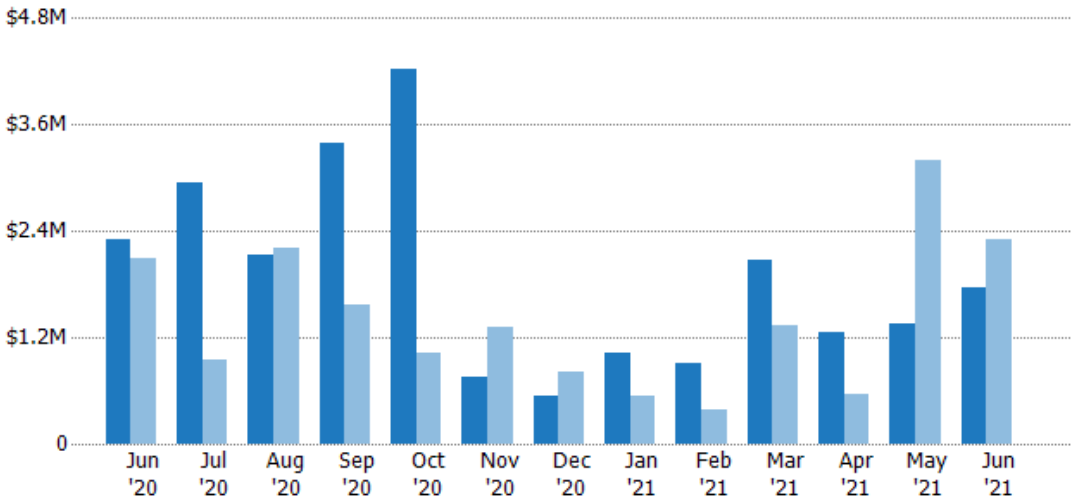
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	11	16	8	17	13	6	4	3	4	10	7	9	8
Prior Year	10	5	13	6	5	8	6	4	4	10	5	15	11
Percent Change from Prior Year	10%	220%	-38%	183%	160%	-25%	-33%	-25%	0%	0%	40%	-40%	-27%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jun '21	\$1.76M	-23.7%
Jun '20	\$2.31M	10.9%
Jun '19	\$2.08M	-59.9%

	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$2.31M	\$2.95M	\$2.12M	\$3.39M	\$4.22M	\$762K	\$548K	\$1.02M	\$912K	\$2.06M	\$1.26M	\$1.36M	\$1.76M
Prior Year	\$2.08M	\$946K	\$2.2M	\$1.57M	\$1.02M	\$1.32M	\$804K	\$536K	\$389K	\$1.33M	\$552K	\$3.2M	\$2.31M
Percent Change from Prior Year	11%	212%	-4%	116%	313%	-42%	-32%	91%	134%	55%	129%	-58%	-24%

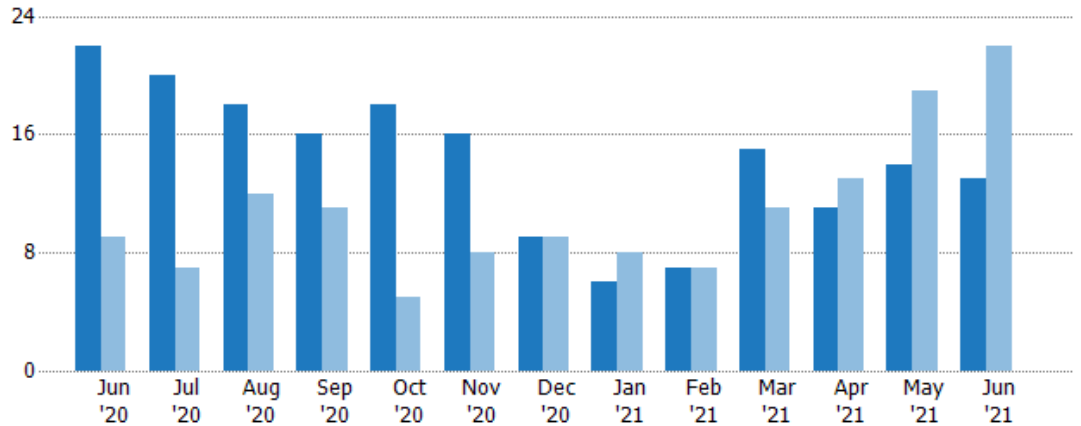
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	13	-40.9%
Jun '20	22	144.4%
Jun '19	9	0%



Current Year	22	20	18	16	18	16	9	6	7	15	11	14	13
Prior Year	9	7	12	11	5	8	9	8	7	11	13	19	22
Percent Change from Prior Year	144%	186%	50%	45%	260%	100%	0%	-25%	0%	36%	-15%	-26%	-41%

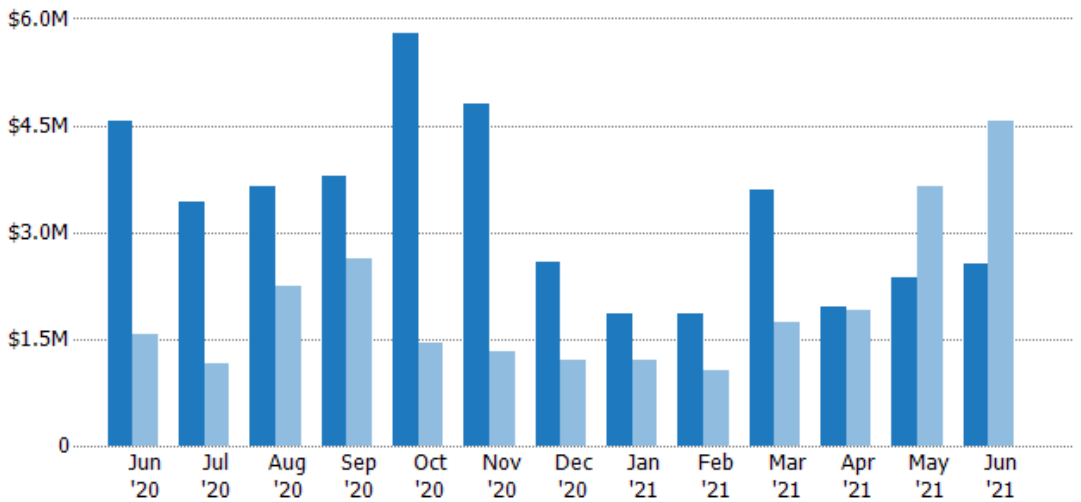
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$2.56M	-44%
Jun '20	\$4.56M	192.7%
Jun '19	\$1.56M	-5.2%



Current Year	\$4.56M	\$3.42M	\$3.65M	\$3.78M	\$5.78M	\$4.8M	\$2.57M	\$1.85M	\$1.86M	\$3.61M	\$1.94M	\$2.35M	\$2.56M
Prior Year	\$1.56M	\$1.14M	\$2.24M	\$2.62M	\$1.45M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.73M	\$1.91M	\$3.65M	\$4.56M
Percent Change from Prior Year	193%	199%	63%	44%	298%	264%	112%	53%	74%	108%	2%	-36%	-44%

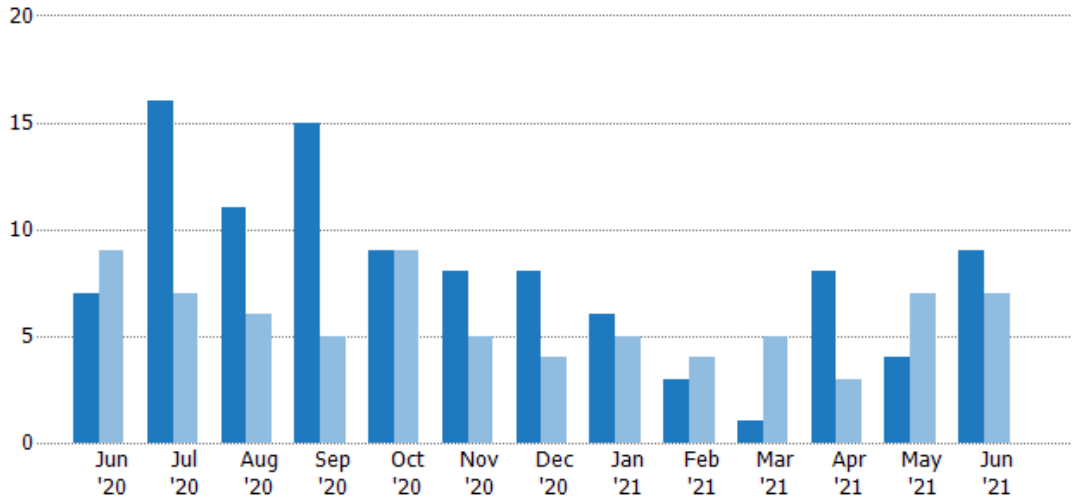
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	9	28.6%
Jun '20	7	-22.2%
Jun '19	9	-33.3%



Current Year	7	16	11	15	9	8	8	6	3	1	8	4	9
Prior Year	9	7	6	5	9	5	4	5	4	5	3	7	7
Percent Change from Prior Year	-22%	129%	83%	200%	0%	60%	100%	20%	-25%	-80%	167%	-43%	29%

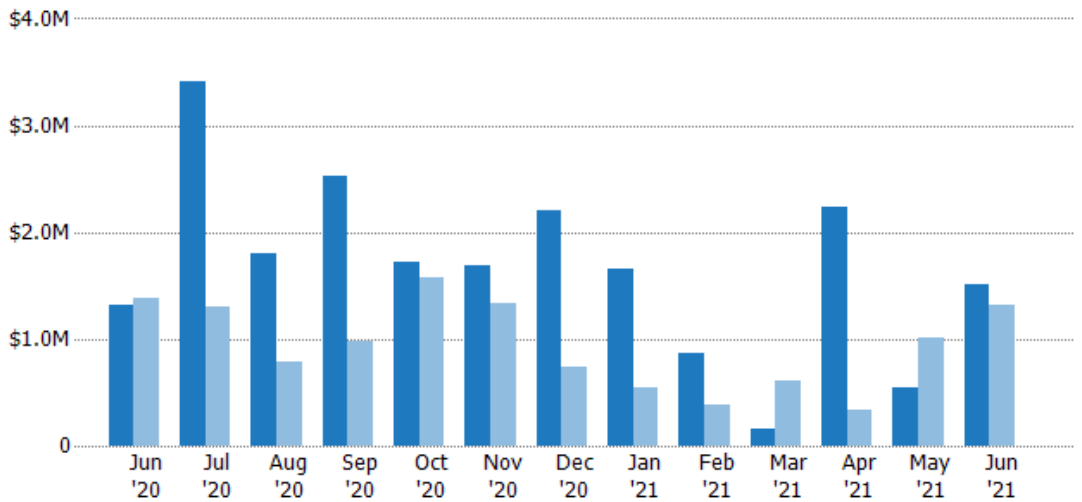
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$1.51M	15.4%
Jun '20	\$1.31M	-4.8%
Jun '19	\$1.38M	-45.6%



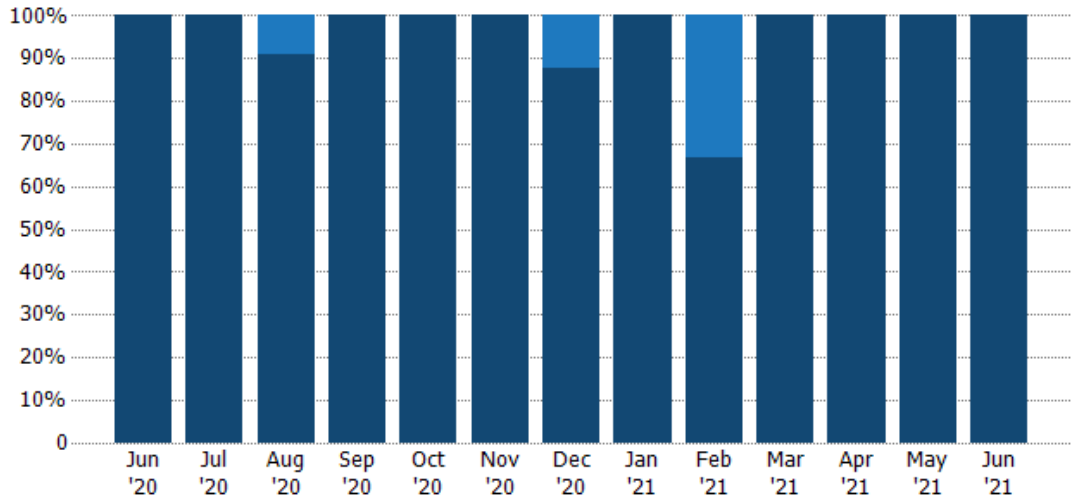
Current Year	\$1.31M	\$3.41M	\$1.81M	\$2.52M	\$1.72M	\$1.69M	\$2.21M	\$1.66M	\$870K	\$156K	\$2.24M	\$550K	\$1.51M
Prior Year	\$1.38M	\$1.29M	\$794K	\$979K	\$1.57M	\$1.33M	\$745K	\$543K	\$390K	\$606K	\$342K	\$1.02M	\$1.31M
Percent Change from Prior Year	-5%	163%	128%	158%	9%	28%	196%	206%	123%	-74%	556%	-46%	15%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



Property Type	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Condo/Townhouse	-	-	9%	-	-	-	13%	-	33%	-	-	-	-
Single Family Residence	100%	100%	91%	100%	100%	100%	88%	100%	67%	100%	100%	100%	100%

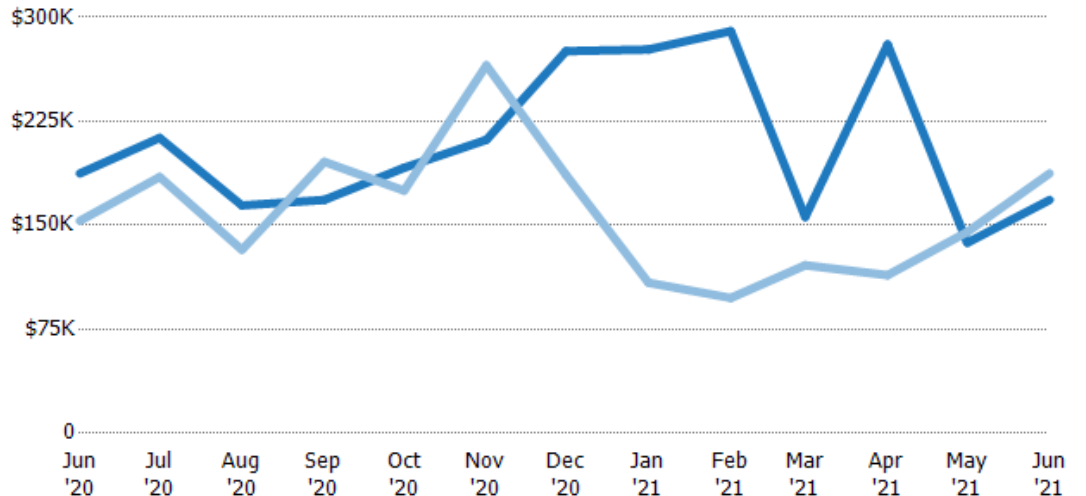
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$168K	-10.2%
Jun '20	\$187K	22.4%
Jun '19	\$153K	-18.4%



Property Type	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$187K	\$213K	\$164K	\$168K	\$191K	\$212K	\$276K	\$277K	\$290K	\$156K	\$280K	\$137K	\$168K
Prior Year	\$153K	\$185K	\$132K	\$196K	\$175K	\$265K	\$186K	\$109K	\$97.6K	\$121K	\$114K	\$145K	\$187K
Percent Change from Prior Year	22%	15%	24%	-14%	9%	-20%	48%	155%	197%	29%	146%	-5%	-10%

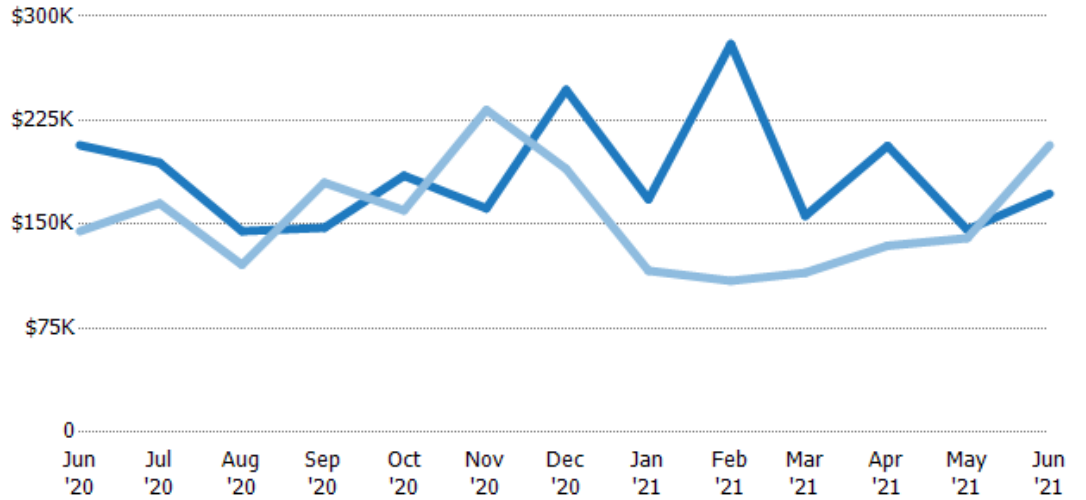
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$172K	-16.9%
Jun '20	\$207K	42.8%
Jun '19	\$145K	-22.8%



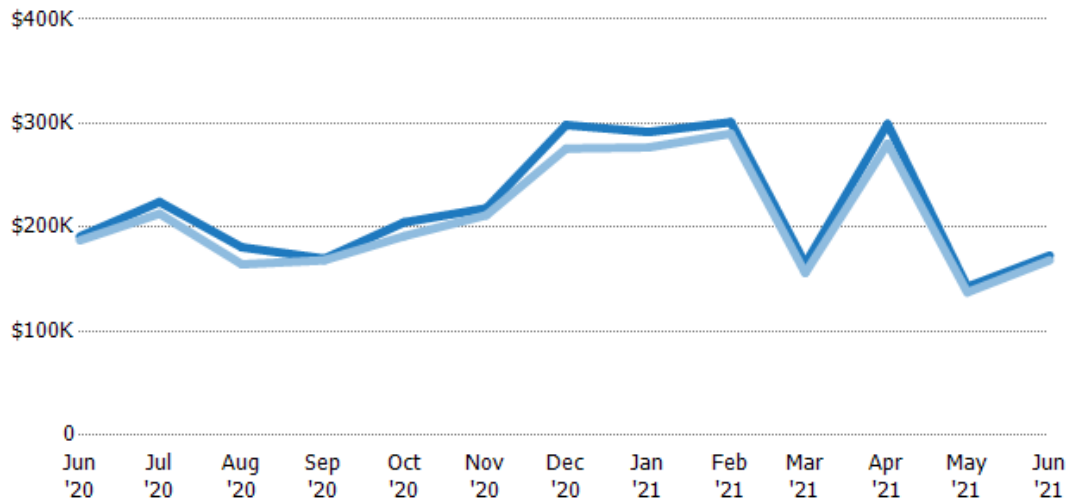
Current Year	\$207K	\$194K	\$145K	\$148K	\$185K	\$161K	\$247K	\$168K	\$280K	\$156K	\$207K	\$146K	\$172K
Prior Year	\$145K	\$165K	\$121K	\$180K	\$160K	\$233K	\$190K	\$117K	\$109K	\$115K	\$135K	\$140K	\$207K
Percent Change from Prior Year	43%	18%	20%	-18%	16%	-31%	30%	44%	156%	36%	54%	4%	-17%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



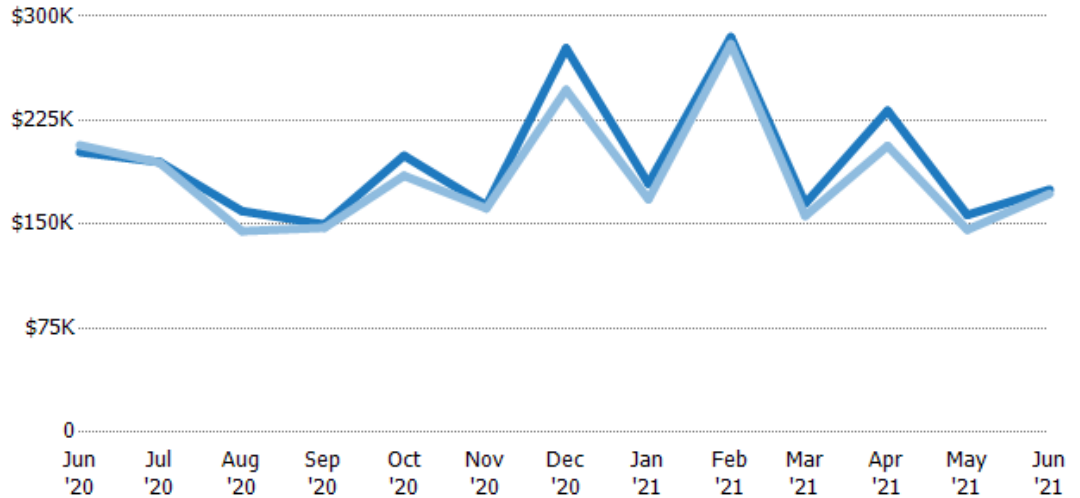
Avg List Price	\$191K	\$224K	\$181K	\$170K	\$205K	\$218K	\$298K	\$292K	\$301K	\$165K	\$299K	\$143K	\$173K
Avg Sales Price	\$187K	\$213K	\$164K	\$168K	\$191K	\$212K	\$276K	\$277K	\$290K	\$156K	\$280K	\$137K	\$168K
Avg Sales Price as a % of Avg List Price	98%	95%	91%	99%	94%	97%	92%	95%	96%	95%	94%	96%	97%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



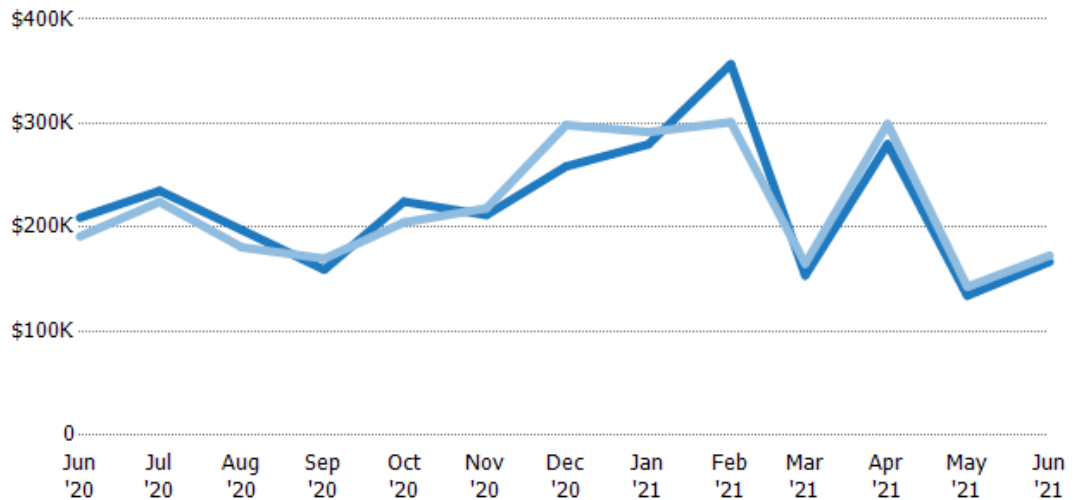
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median List Price	\$202K	\$195K	\$160K	\$150K	\$200K	\$163K	\$277K	\$179K	\$285K	\$165K	\$232K	\$157K	\$175K
Median Sales Price	\$207K	\$194K	\$145K	\$148K	\$185K	\$161K	\$247K	\$168K	\$280K	\$156K	\$207K	\$146K	\$172K
Med Sales Price as a % of Med List Price	102%	100%	91%	98%	93%	99%	89%	94%	98%	95%	89%	93%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



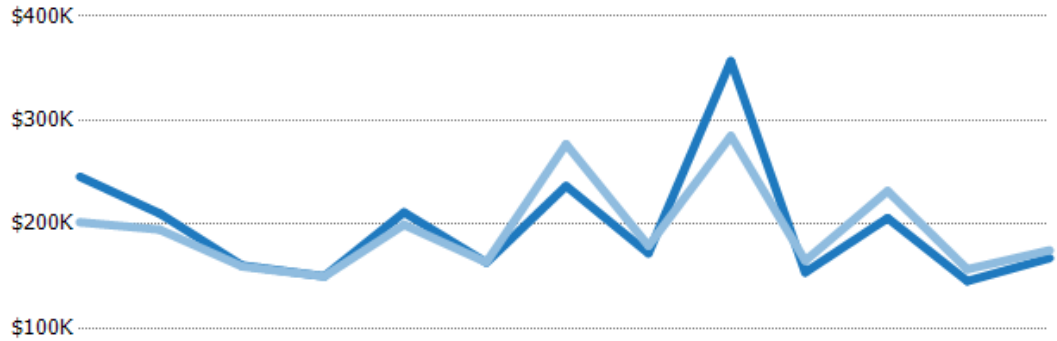
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$209K	\$235K	\$197K	\$159K	\$225K	\$212K	\$258K	\$280K	\$357K	\$154K	\$280K	\$134K	\$167K
Avg Sales Price	\$191K	\$224K	\$181K	\$170K	\$205K	\$218K	\$298K	\$292K	\$301K	\$165K	\$299K	\$143K	\$173K
Avg Sales Price as a % of Avg Est Value	91%	95%	92%	107%	91%	103%	115%	104%	84%	107%	107%	106%	104%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$246K	\$210K	\$160K	\$150K	\$211K	\$163K	\$237K	\$172K	\$357K	\$154K	\$206K	\$145K	\$167K
Median Sales Price	\$202K	\$195K	\$160K	\$150K	\$200K	\$163K	\$277K	\$179K	\$285K	\$165K	\$232K	\$157K	\$175K
Med Sales Price as a % of Med Est Value	82%	93%	99%	100%	94%	100%	117%	104%	80%	107%	113%	108%	105%