

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	1	+1,200%	42	18	+133.3%
New Listing Volume	\$6,220,000	\$375,000	+1,558.7%	\$19,897,900	\$5,139,000	+287.2%
Active Listing Count	21	23	-8.7%	N/A	N/A	
Active Listing Volume	\$11,624,900	\$10,911,300	+6.5%	N/A	N/A	
Average Listing Price	\$553,567	\$474,404	+16.7%	\$688,749	\$419,773	+64.1%
Median Listing Price	\$450,000	\$289,000	+55.7%	\$465,345	\$288,619	+61.2%
Median Days in RPR	43	287	-85%	109.32	224.42	-51.3%
Months of Inventory	4.2	7.7	-45.2%	4.4	9	-51.1%
Absorption Rate	23.81%	13.04%	+10.8%	22.73%	11.11%	+11.6%
Sales Activity Charts Metrics						
New Pending Sales Count	7	4	+75%	35	41	-14.6%
New Pending Sales Volume	\$3,557,000	\$1,234,000	+188.2%	\$19,133,900	\$11,766,000	+62.6%
Pending Sales Count	15	7	+114.3%	N/A	N/A	
Pending Sales Volume	\$6,338,900	\$1,997,000	+217.4%	N/A	N/A	
Closed Sales Count	4	4	+/-	25	25	+/-
Closed Sales Volume	\$2,870,000	\$1,115,600	+157.3%	\$15,190,250	\$6,429,100	+136.3%
Average Sales Price	\$717,500	\$278,900	+157.3%	\$607,610	\$257,164	+136.3%
Median Sales Price	\$690,000	\$287,000	+140.4%	\$458,120	\$237,680	+92.7%

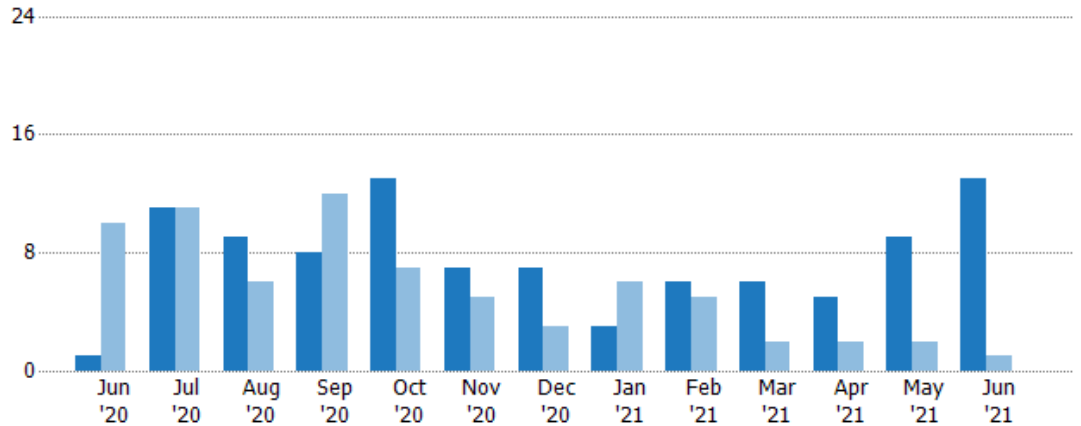
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jun '21	13	1,200%
Jun '20	1	-90%
Jun '19	10	100%



Current Year	1	11	9	8	13	7	7	3	6	6	5	9	13
Prior Year	10	11	6	12	7	5	3	6	5	2	2	2	1
Percent Change from Prior Year	-90%	0%	50%	-33%	86%	40%	133%	-50%	20%	200%	150%	350%	1,200%

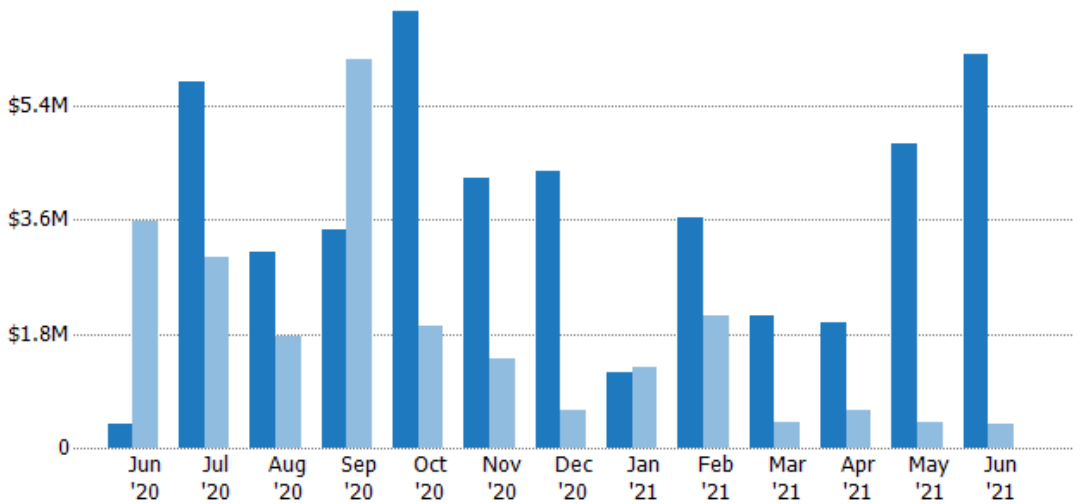
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$6.22M	1,558.7%
Jun '20	\$375K	-89.6%
Jun '19	\$3.59M	46.6%



Current Year	\$375K	\$5.77M	\$3.08M	\$3.44M	\$6.9M	\$4.27M	\$4.38M	\$1.19M	\$3.62M	\$2.09M	\$1.98M	\$4.8M	\$6.22M
Prior Year	\$3.59M	\$3.02M	\$1.75M	\$6.12M	\$1.92M	\$1.41M	\$585K	\$1.28M	\$2.09M	\$404K	\$589K	\$400K	\$375K
Percent Change from Prior Year	-90%	91%	76%	-44%	260%	202%	648%	-7%	73%	418%	236%	1,099%	1,559%

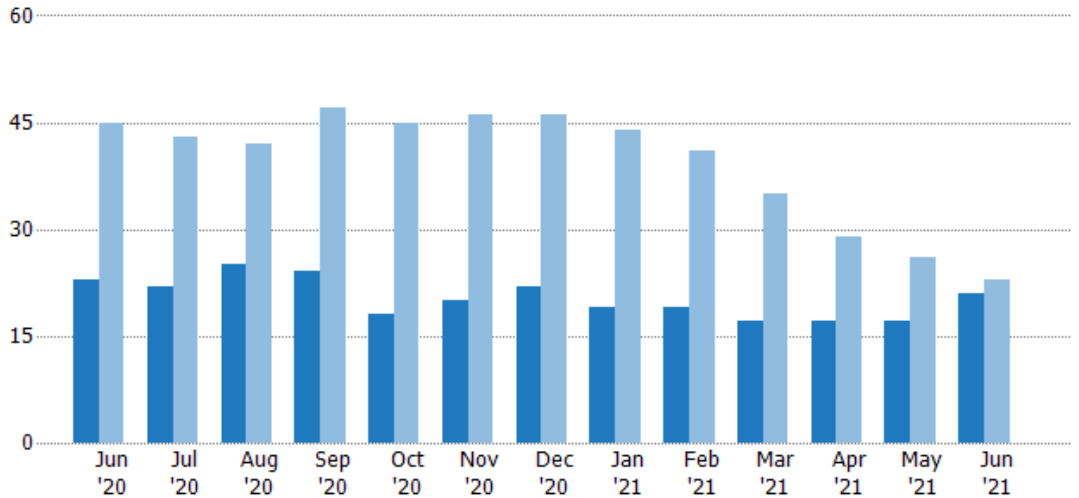
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jun '21	21	-8.7%
Jun '20	23	-48.9%
Jun '19	45	28.9%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	23	22	25	24	18	20	22	19	19	17	17	17	21
Prior Year	45	43	42	47	45	46	46	44	41	35	29	26	23
Percent Change from Prior Year	-49%	-49%	-40%	-49%	-60%	-57%	-52%	-57%	-54%	-51%	-41%	-35%	-9%

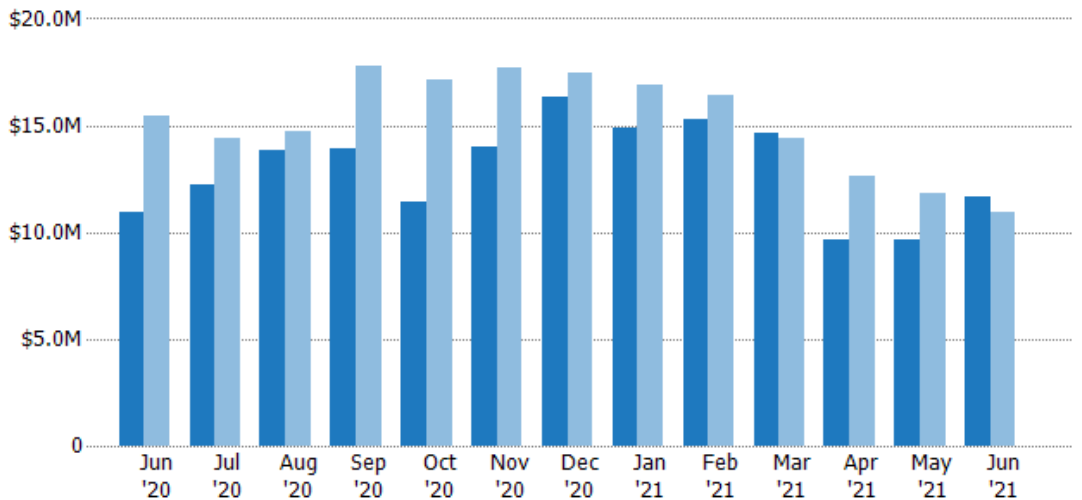
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$11.6M	6.5%
Jun '20	\$10.9M	-29.3%
Jun '19	\$15.4M	26.4%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$10.9M	\$12.2M	\$13.8M	\$13.9M	\$11.4M	\$14M	\$16.3M	\$14.9M	\$15.3M	\$14.6M	\$9.68M	\$9.61M	\$11.6M
Prior Year	\$15.4M	\$14.4M	\$14.7M	\$17.7M	\$17.2M	\$17.7M	\$17.5M	\$16.9M	\$16.4M	\$14.4M	\$12.6M	\$11.8M	\$10.9M
Percent Change from Prior Year	-29%	-15%	-6%	-22%	-34%	-21%	-7%	-12%	-7%	1%	-23%	-19%	7%

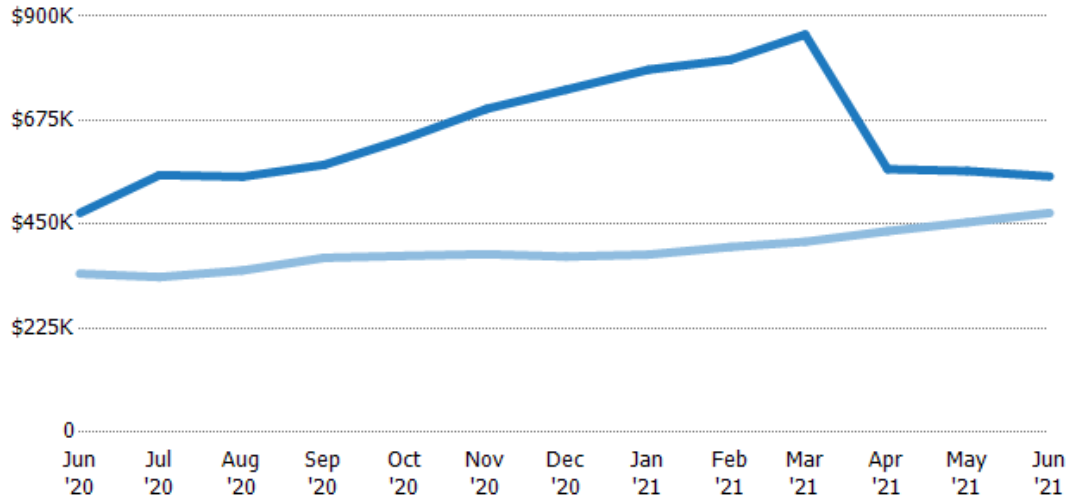
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$554K	16.7%
Jun '20	\$474K	38.3%
Jun '19	\$343K	-2%



Current Year	\$474K	\$557K	\$553K	\$579K	\$634K	\$700K	\$741K	\$784K	\$806K	\$861K	\$569K	\$565K	\$554K
Prior Year	\$343K	\$336K	\$350K	\$377K	\$382K	\$385K	\$380K	\$384K	\$401K	\$412K	\$435K	\$454K	\$474K
Percent Change from Prior Year	38%	66%	58%	53%	66%	82%	95%	104%	101%	109%	31%	24%	17%

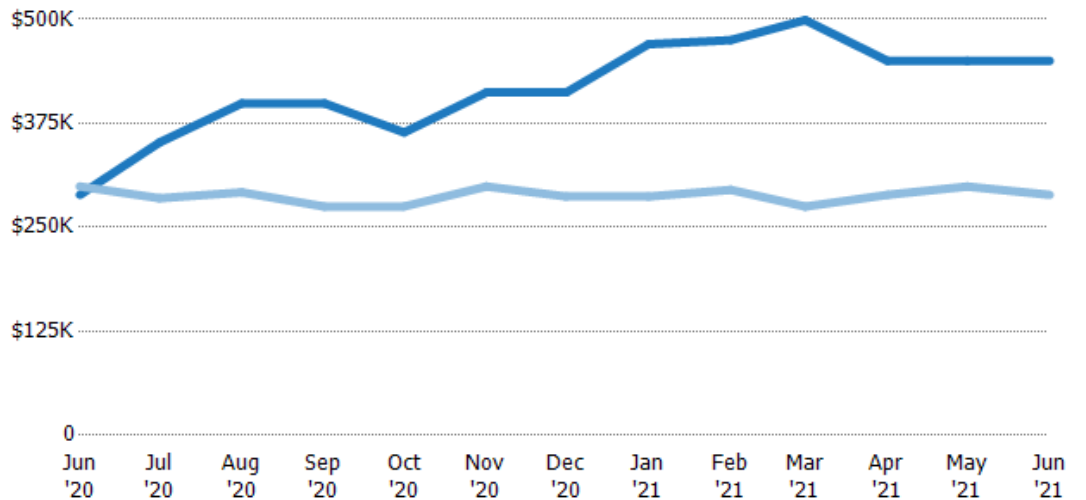
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$450K	55.7%
Jun '20	\$289K	-3.3%
Jun '19	\$299K	1.7%



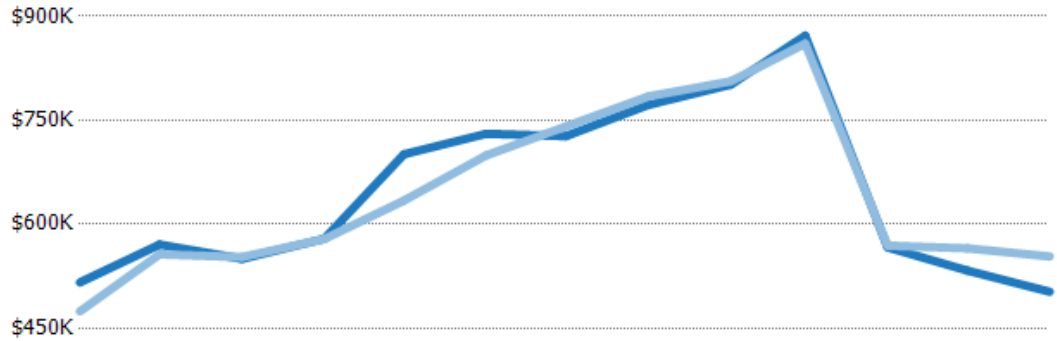
Current Year	\$289K	\$352K	\$399K	\$399K	\$364K	\$412K	\$412K	\$470K	\$475K	\$499K	\$450K	\$450K	\$450K
Prior Year	\$299K	\$285K	\$292K	\$275K	\$275K	\$299K	\$287K	\$287K	\$295K	\$275K	\$289K	\$299K	\$289K
Percent Change from Prior Year	-3%	24%	37%	45%	32%	38%	44%	64%	61%	82%	56%	51%	56%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



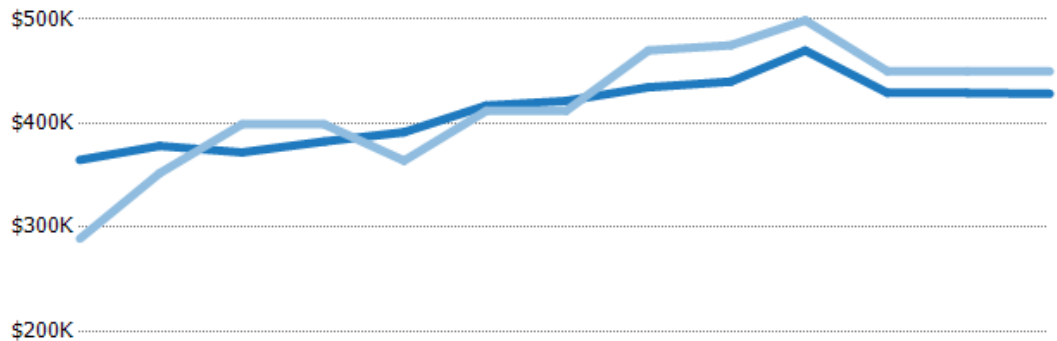
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$516K	\$571K	\$550K	\$579K	\$701K	\$731K	\$727K	\$772K	\$801K	\$872K	\$567K	\$533K	\$503K
Avg Listing Price	\$474K	\$557K	\$553K	\$579K	\$634K	\$700K	\$741K	\$784K	\$806K	\$861K	\$569K	\$565K	\$554K
Avg Listing Price as a % of Avg Est Value	92%	98%	100%	100%	90%	96%	102%	102%	101%	99%	100%	106%	110%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$365K	\$378K	\$372K	\$383K	\$391K	\$417K	\$422K	\$435K	\$440K	\$470K	\$429K	\$429K	\$428K
Median Listing Price	\$289K	\$352K	\$399K	\$399K	\$364K	\$412K	\$412K	\$470K	\$475K	\$499K	\$450K	\$450K	\$450K
Med Listing Price as a % of Med Est Value	79%	93%	107%	104%	93%	99%	98%	108%	108%	106%	105%	105%	105%

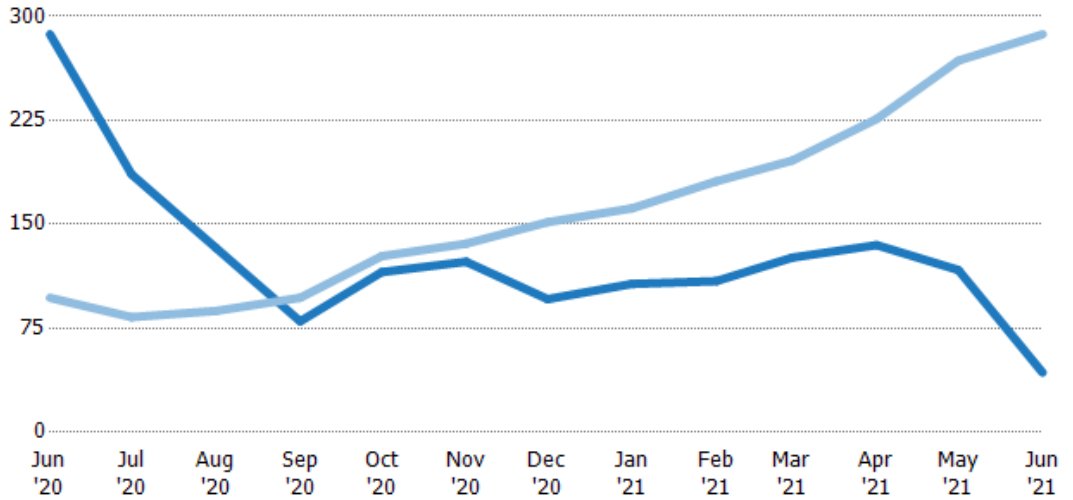
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jun '21	43	-85%
Jun '20	287	195.9%
Jun '19	97	-31.4%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	287	186	133	80	116	123	96	107	109	126	135	117	43
Prior Year	97	83	87.5	97	127	136	152	162	181	196	226	268	287
Percent Change from Prior Year	196%	124%	52%	-18%	-9%	-10%	-37%	-34%	-40%	-36%	-40%	-56%	-85%

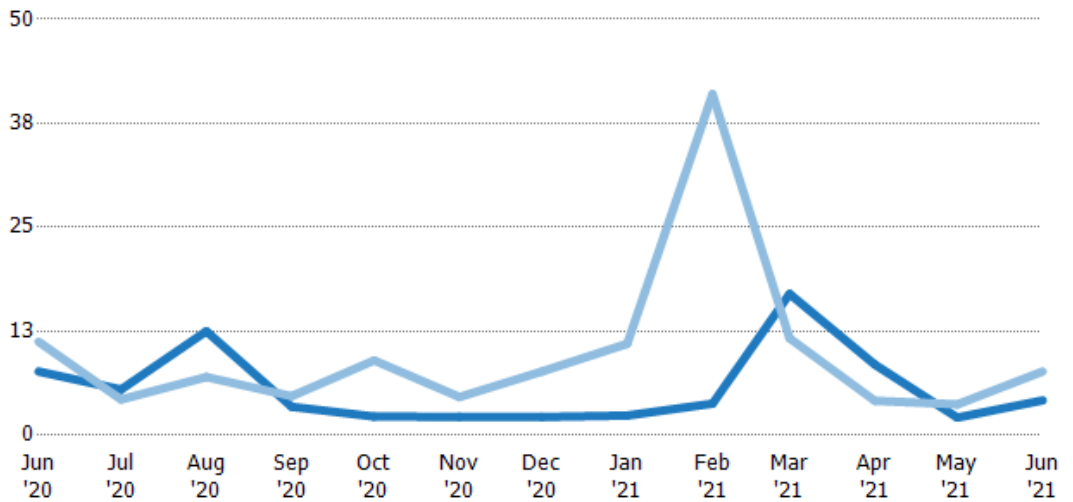
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Jun '21	4.2	-45.2%
Jun '20	7.67	-31.9%
Jun '19	11.3	3.1%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	7.67	5.5	12.5	3.43	2.25	2.22	2.2	2.38	3.8	17	8.5	2.13	4.2
Prior Year	11.3	4.3	7	4.7	9	4.6	7.67	11	41	11.7	4.14	3.71	7.67
Percent Change from Prior Year	-32%	28%	79%	-27%	-75%	-52%	-71%	-78%	-91%	46%	105%	-43%	-45%

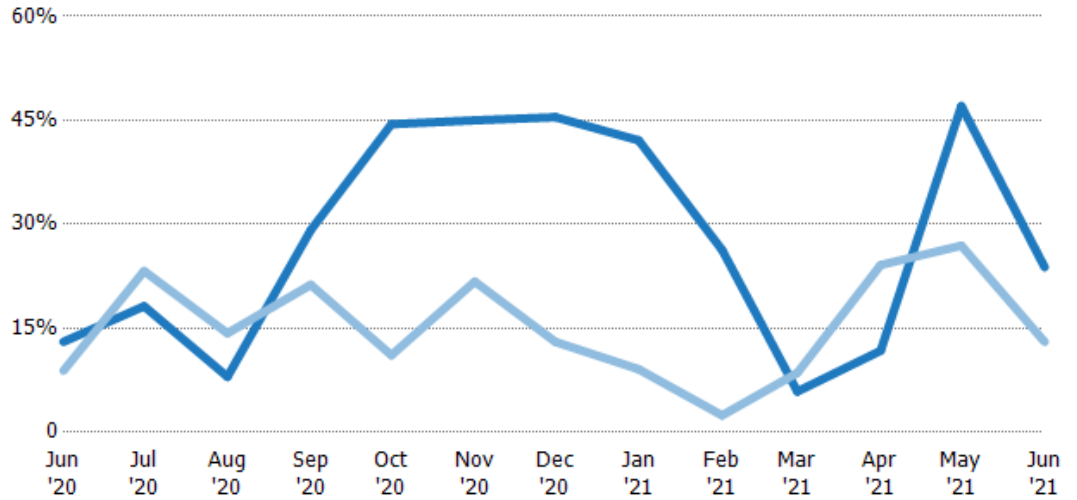
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
Jun '21	24%	-10.8%
Jun '20	13%	-4.2%
Jun '19	9%	-2.9%



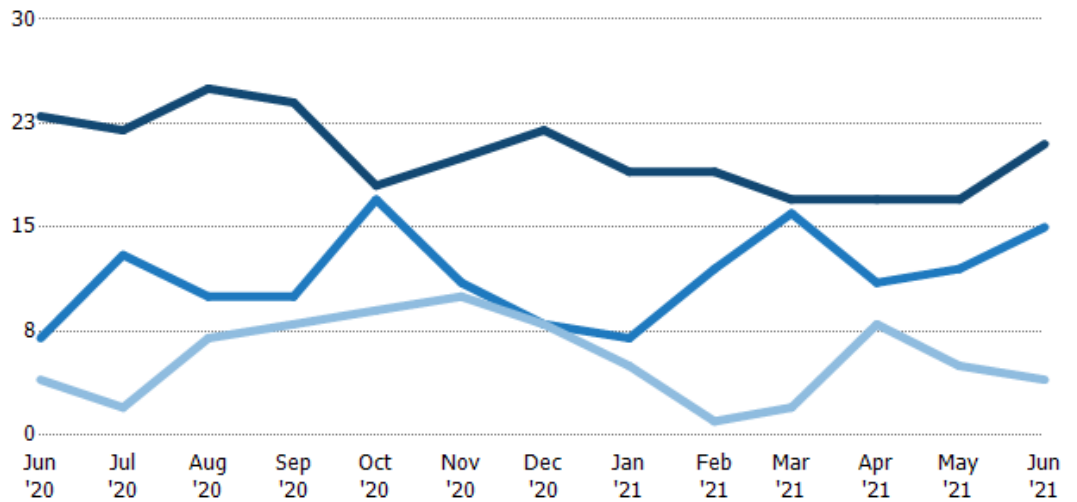
Current Year	13%	18%	8%	29%	44%	45%	45%	42%	26%	6%	12%	47%	24%
Prior Year	9%	23%	14%	21%	11%	22%	13%	9%	2%	9%	24%	27%	13%
Change from Prior Year	-4%	5%	6%	-8%	-33%	-23%	-32%	-33%	-24%	3%	12%	-20%	-11%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Active	23	22	25	24	18	20	22	19	19	17	17	17	21
Pending	7	13	10	10	17	11	8	7	12	16	11	12	15
Sold	4	2	7	8	9	10	8	5	1	2	8	5	4

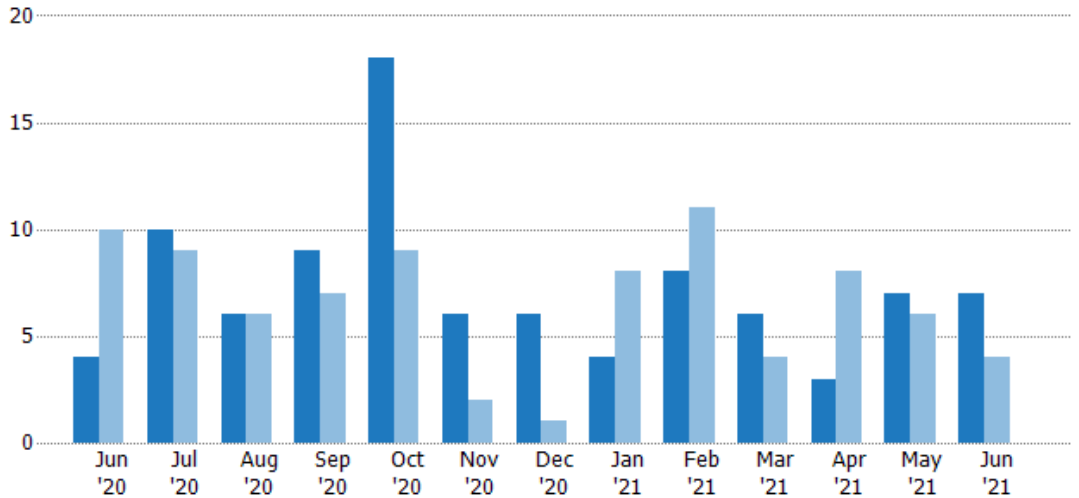
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	7	75%
Jun '20	4	-60%
Jun '19	10	-20%



Current Year	4	10	6	9	18	6	6	4	8	6	3	7	7
Prior Year	10	9	6	7	9	2	1	8	11	4	8	6	4
Percent Change from Prior Year	-60%	11%	0%	29%	100%	200%	500%	-50%	-27%	50%	-63%	17%	75%

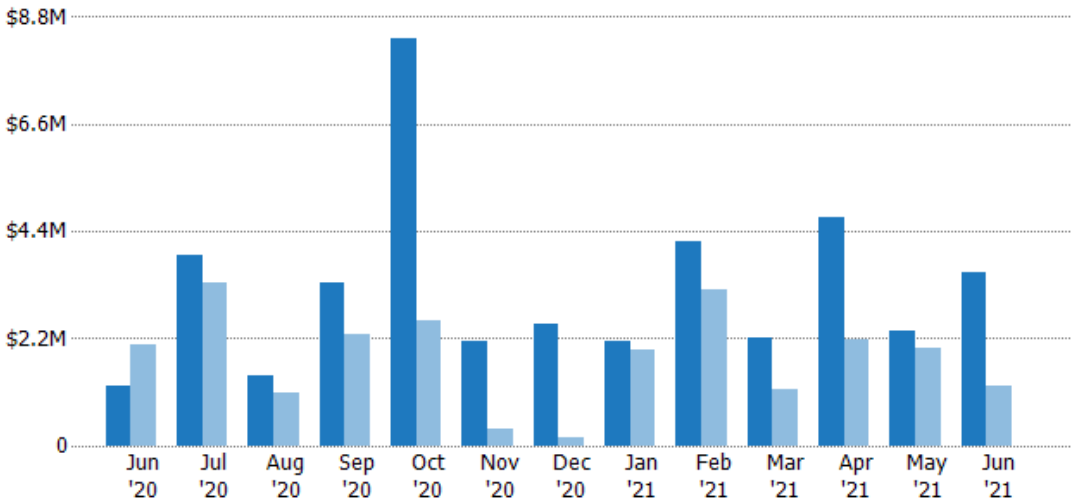
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$3.56M	188.2%
Jun '20	\$1.23M	-40.4%
Jun '19	\$2.07M	-3.2%



Current Year	\$1.23M	\$3.91M	\$1.43M	\$3.35M	\$8.37M	\$2.15M	\$2.48M	\$2.14M	\$4.2M	\$2.21M	\$4.69M	\$2.34M	\$3.56M
Prior Year	\$2.07M	\$3.35M	\$1.09M	\$2.29M	\$2.59M	\$344K	\$178K	\$1.96M	\$3.22M	\$1.17M	\$2.2M	\$1.99M	\$1.23M
Percent Change from Prior Year	-40%	17%	31%	46%	224%	524%	1,295%	9%	30%	89%	114%	18%	188%

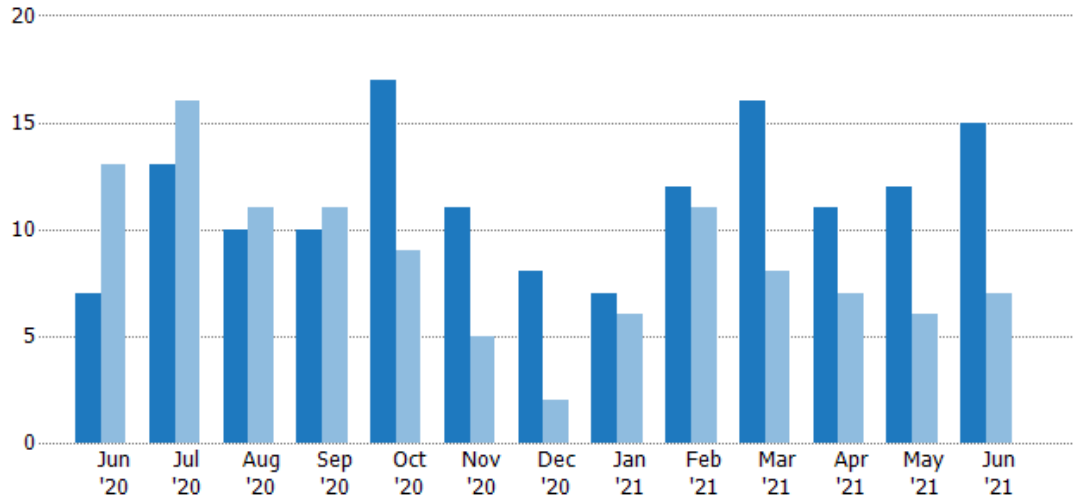
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jun '21	15	114.3%
Jun '20	7	-46.2%
Jun '19	13	-23.1%



Current Year	7	13	10	10	17	11	8	7	12	16	11	12	15
Prior Year	13	16	11	11	9	5	2	6	11	8	7	6	7
Percent Change from Prior Year	-46%	-19%	-9%	-9%	89%	120%	300%	17%	9%	100%	57%	100%	114%

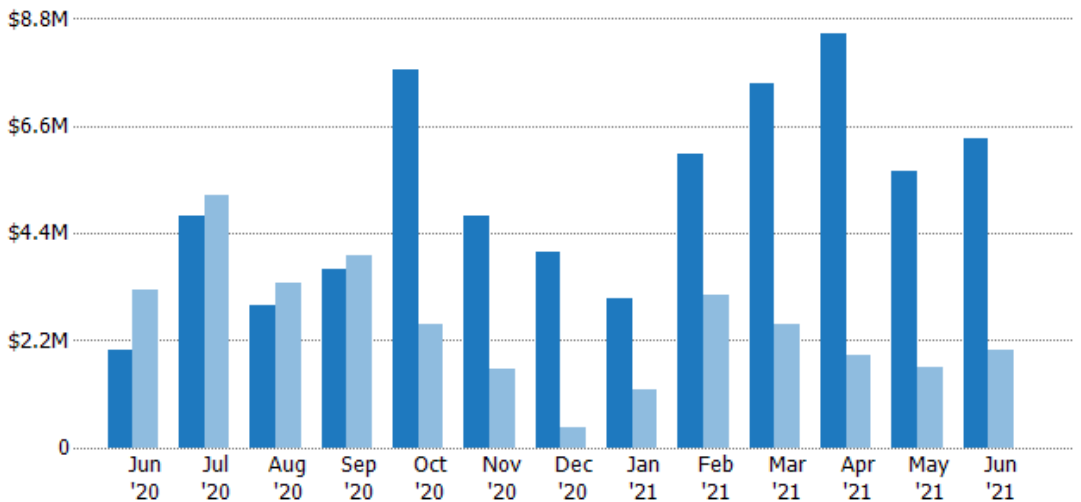
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$6.34M	217.4%
Jun '20	\$2M	-38.6%
Jun '19	\$3.25M	-16%



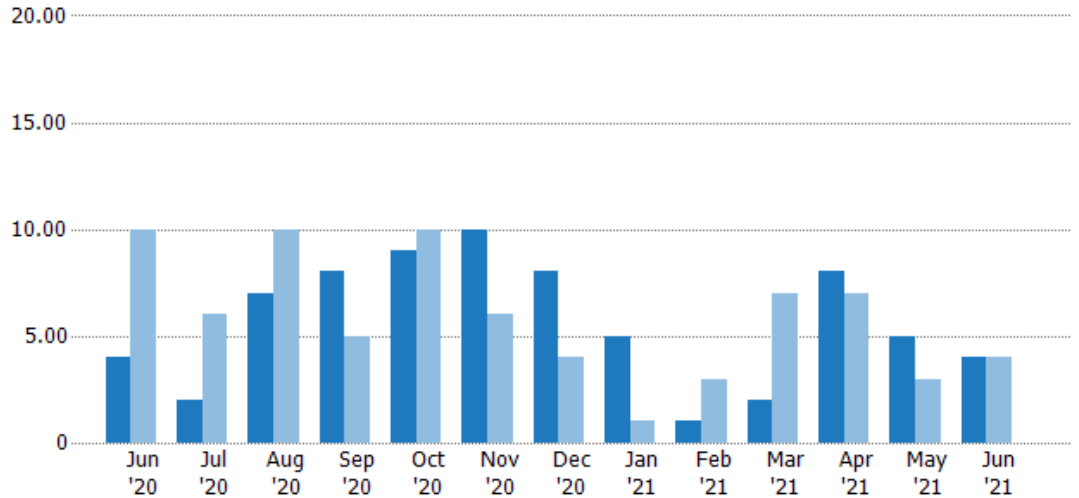
Current Year	\$2M	\$4.77M	\$2.92M	\$3.65M	\$7.77M	\$4.76M	\$4.03M	\$3.07M	\$6.03M	\$7.48M	\$8.49M	\$5.68M	\$6.34M
Prior Year	\$3.25M	\$5.17M	\$3.37M	\$3.94M	\$2.54M	\$1.61M	\$417K	\$1.18M	\$3.14M	\$2.54M	\$1.91M	\$1.65M	\$2M
Percent Change from Prior Year	-39%	-8%	-14%	-7%	206%	195%	866%	160%	92%	194%	344%	245%	217%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family



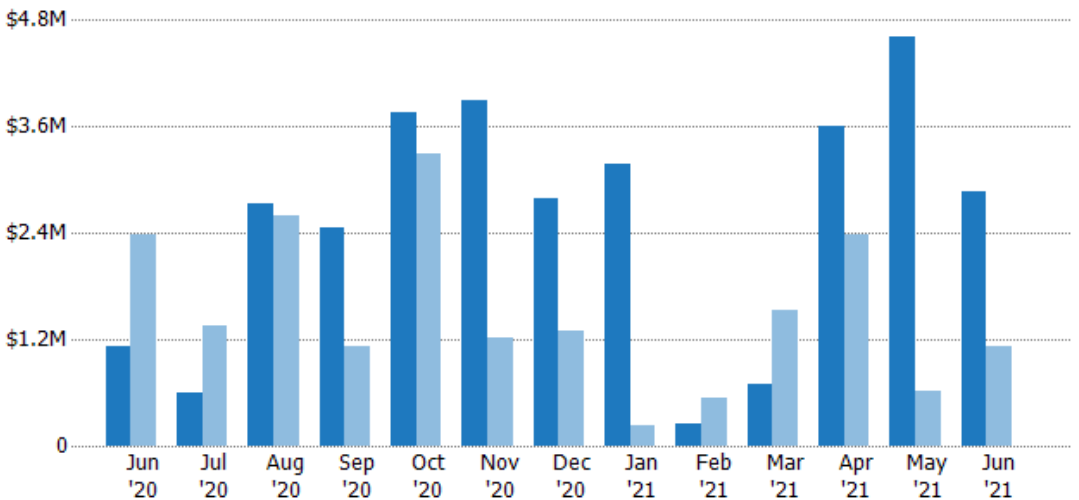
Month/Year	Count	% Chg.
Jun '21	4	0%
Jun '20	4	-60%
Jun '19	10	-50%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single Family



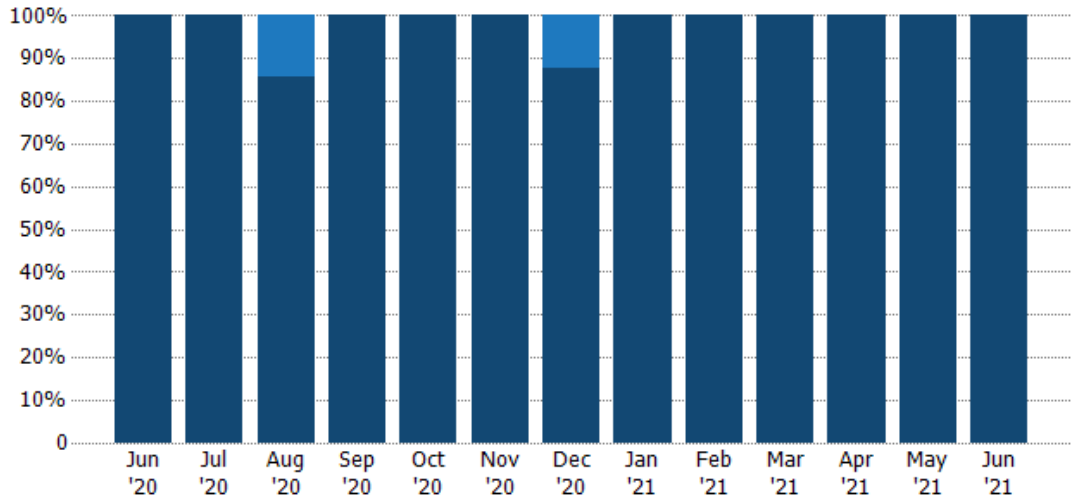
Month/Year	Volume	% Chg.
Jun '21	\$2.87M	157.3%
Jun '20	\$1.12M	-53.2%
Jun '19	\$2.38M	-52%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



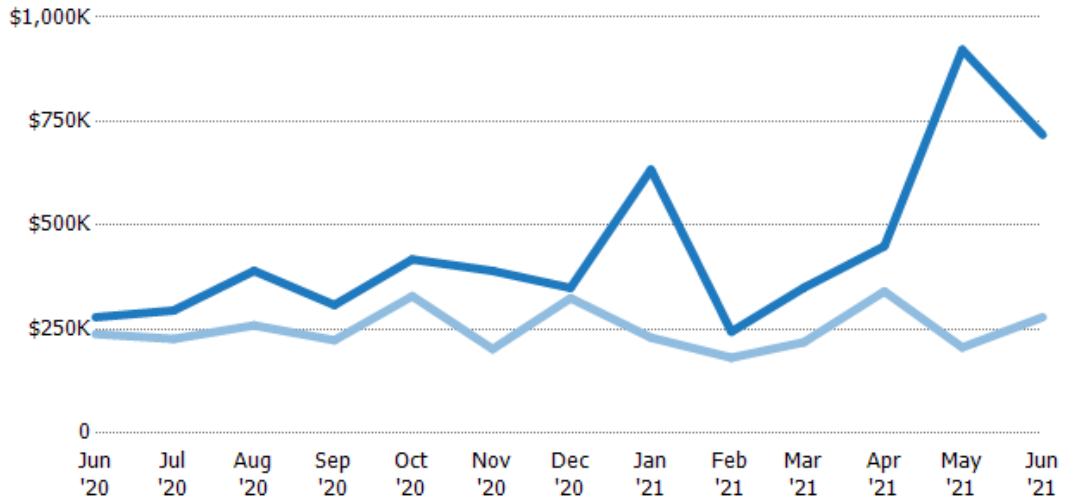
Condo/Townhouse	-	-	14%	-	-	-	13%	-	-	-	-	-	-
Single Family Residence	100%	100%	86%	100%	100%	100%	88%	100%	100%	100%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$279K	\$295K	\$391K	\$308K	\$418K	\$390K	\$349K	\$634K	\$244K	\$350K	\$450K	\$922K	\$718K
Prior Year	\$238K	\$227K	\$259K	\$224K	\$330K	\$202K	\$325K	\$230K	\$182K	\$219K	\$341K	\$206K	\$279K
Percent Change from Prior Year	17%	30%	51%	38%	27%	93%	8%	176%	34%	60%	32%	347%	157%

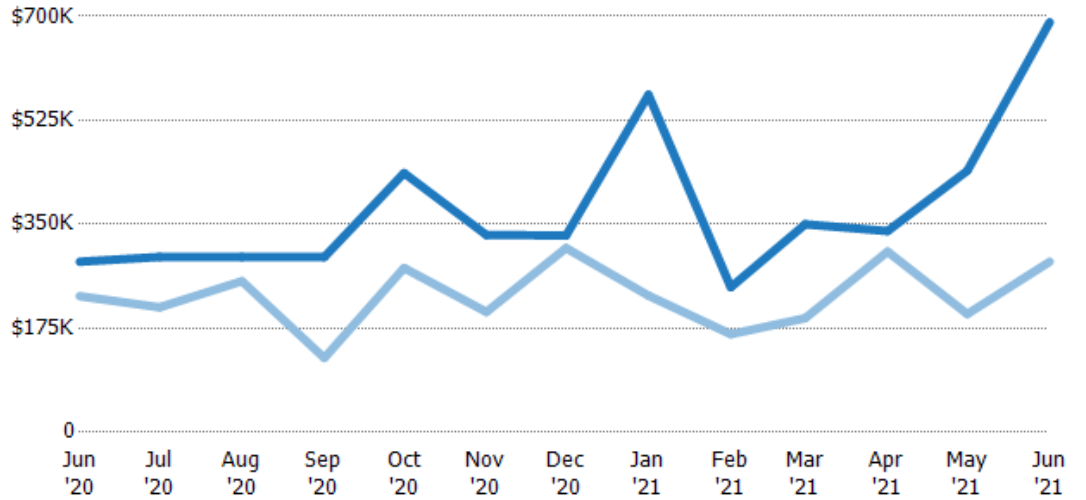
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
Jun '21	\$690K	140.4%
Jun '20	\$287K	25.3%
Jun '19	\$229K	5.7%



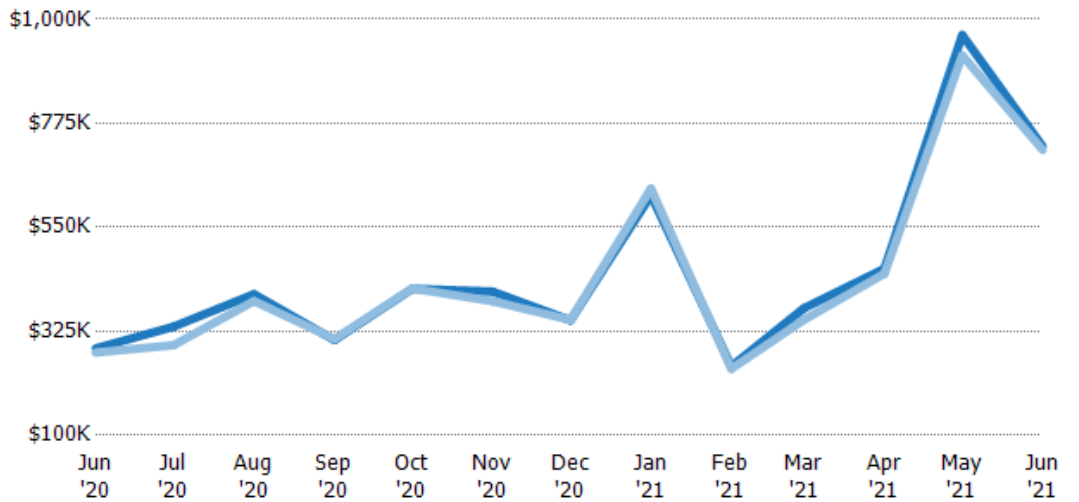
Current Year	\$287K	\$295K	\$295K	\$295K	\$436K	\$332K	\$331K	\$568K	\$244K	\$350K	\$339K	\$440K	\$690K
Prior Year	\$229K	\$210K	\$254K	\$125K	\$277K	\$203K	\$310K	\$230K	\$165K	\$192K	\$304K	\$199K	\$287K
Percent Change from Prior Year	25%	40%	16%	136%	58%	64%	7%	147%	48%	82%	11%	121%	140%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



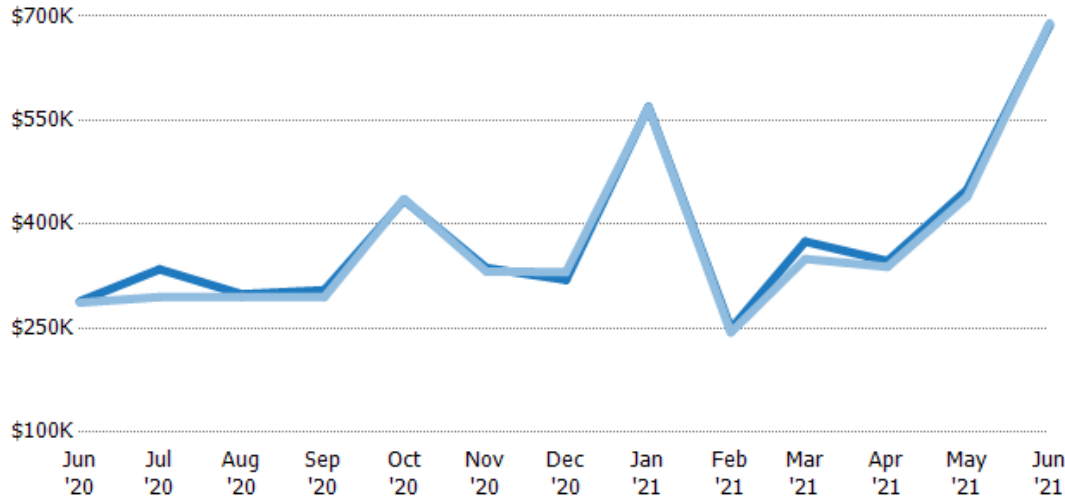
Avg List Price	\$288K	\$335K	\$405K	\$306K	\$417K	\$411K	\$349K	\$619K	\$249K	\$375K	\$461K	\$966K	\$725K
Avg Sales Price	\$279K	\$295K	\$391K	\$308K	\$418K	\$390K	\$349K	\$634K	\$244K	\$350K	\$450K	\$922K	\$718K
Avg Sales Price as a % of Avg List Price	97%	88%	96%	101%	100%	95%	100%	102%	98%	93%	98%	95%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



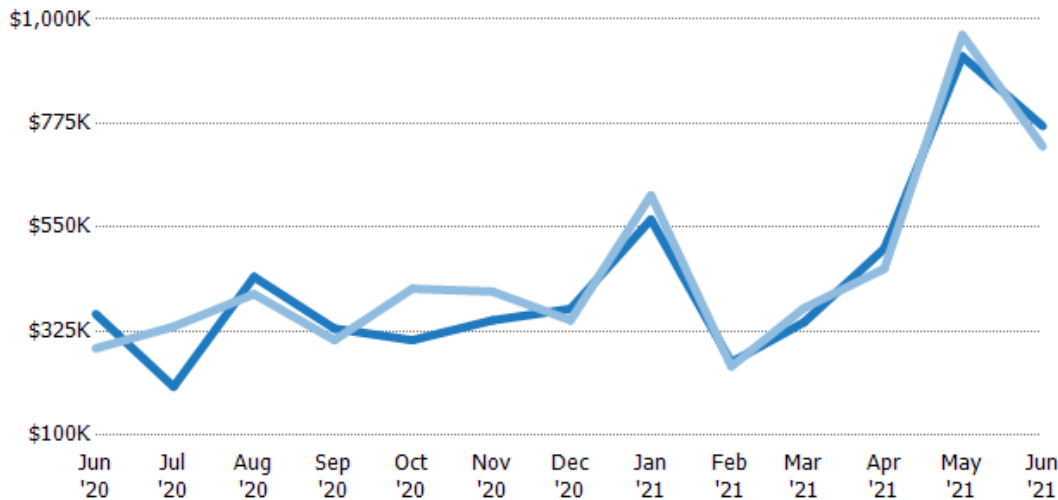
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median List Price	\$289K	\$335K	\$299K	\$305K	\$435K	\$337K	\$320K	\$569K	\$249K	\$375K	\$347K	\$450K	\$687K
Median Sales Price	\$287K	\$295K	\$295K	\$295K	\$436K	\$332K	\$331K	\$568K	\$244K	\$350K	\$339K	\$440K	\$690K
Med Sales Price as a % of Med List Price	99%	88%	99%	97%	100%	99%	104%	100%	98%	93%	98%	98%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

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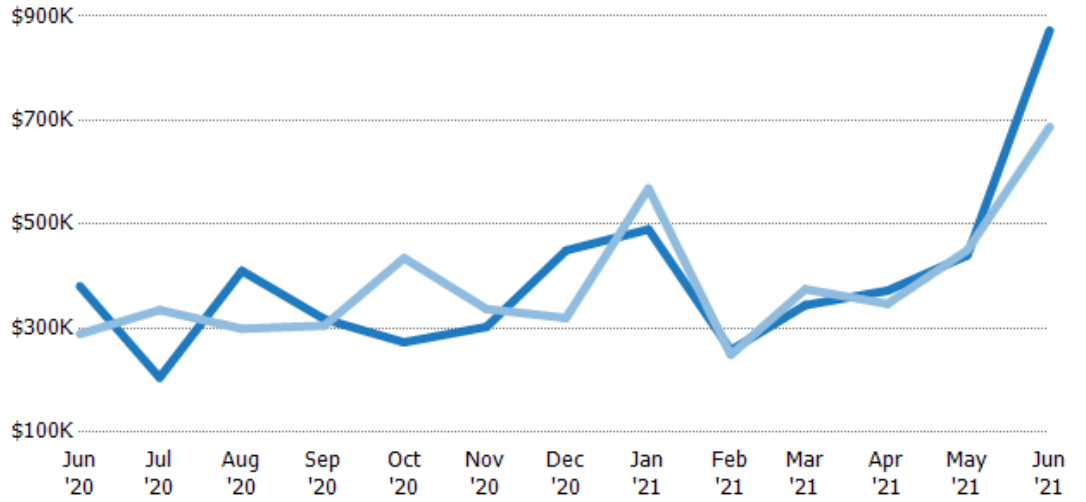
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$362K	\$205K	\$443K	\$331K	\$306K	\$349K	\$373K	\$567K	\$258K	\$344K	\$504K	\$920K	\$769K
Avg Sales Price	\$288K	\$335K	\$405K	\$306K	\$417K	\$411K	\$349K	\$619K	\$249K	\$375K	\$461K	\$966K	\$725K
Avg Sales Price as a % of Avg Est Value	80%	163%	92%	92%	136%	118%	93%	109%	97%	109%	91%	105%	94%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
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	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$381K	\$205K	\$410K	\$318K	\$273K	\$302K	\$450K	\$490K	\$258K	\$344K	\$372K	\$440K	\$873K
Median Sales Price	\$289K	\$335K	\$299K	\$305K	\$435K	\$337K	\$320K	\$569K	\$249K	\$375K	\$347K	\$450K	\$687K
Med Sales Price as a % of Med Est Value	76%	163%	73%	96%	159%	111%	71%	116%	97%	109%	93%	102%	79%