

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

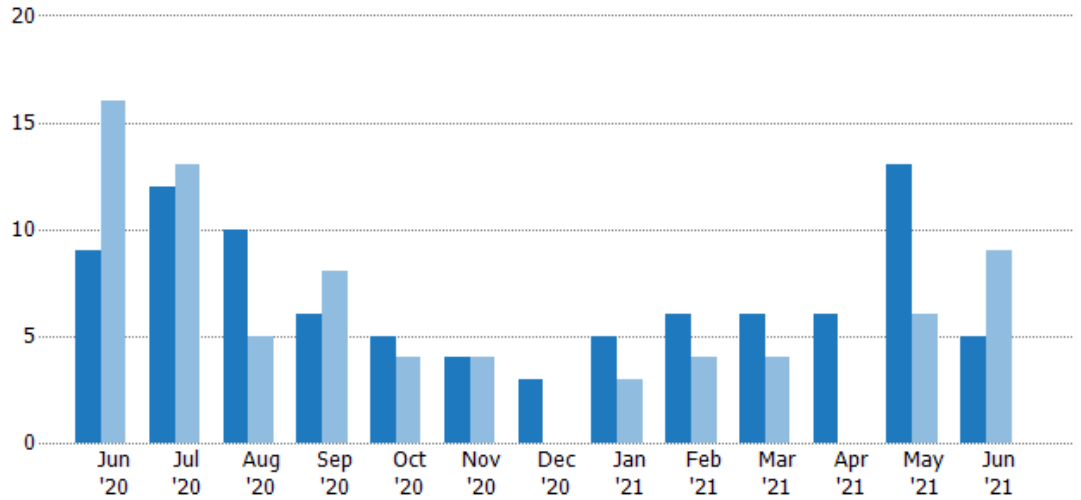
Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	5	9	-44.4%	41	26	+57.7%
New Listing Volume	\$1,016,900	\$2,189,400	-53.6%	\$9,732,000	\$6,259,600	+55.5%
Active Listing Count	17	25	-32%	N/A	N/A	
Active Listing Volume	\$3,832,050	\$6,975,508	-45.1%	N/A	N/A	
Average Listing Price	\$225,415	\$279,020	-19.2%	\$236,381	\$301,469	-21.6%
Median Listing Price	\$185,000	\$250,000	-26%	\$188,217	\$227,858	-17.4%
Median Days in RPR	58	134	-56.7%	61.34	216.58	-71.7%
Months of Inventory	3.4	8.3	-59.2%	3.4	9.3	-63.5%
Absorption Rate	29.41%	12%	+17.4%	29.63%	10.81%	+18.8%
Sales Activity Charts Metrics						
New Pending Sales Count	5	11	-54.5%	38	35	+8.6%
New Pending Sales Volume	\$1,139,400	\$3,860,800	-70.5%	\$9,937,550	\$7,980,055	+24.5%
Pending Sales Count	11	13	-15.4%	N/A	N/A	
Pending Sales Volume	\$3,339,000	\$4,214,200	-20.8%	N/A	N/A	
Closed Sales Count	6	6	+/-	28	24	+16.7%
Closed Sales Volume	\$1,410,000	\$852,000	+65.5%	\$6,680,177	\$4,898,400	+36.4%
Average Sales Price	\$235,000	\$142,000	+65.5%	\$238,578	\$204,100	+16.9%
Median Sales Price	\$237,500	\$148,000	+60.5%	\$234,179	\$170,513	+37.3%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



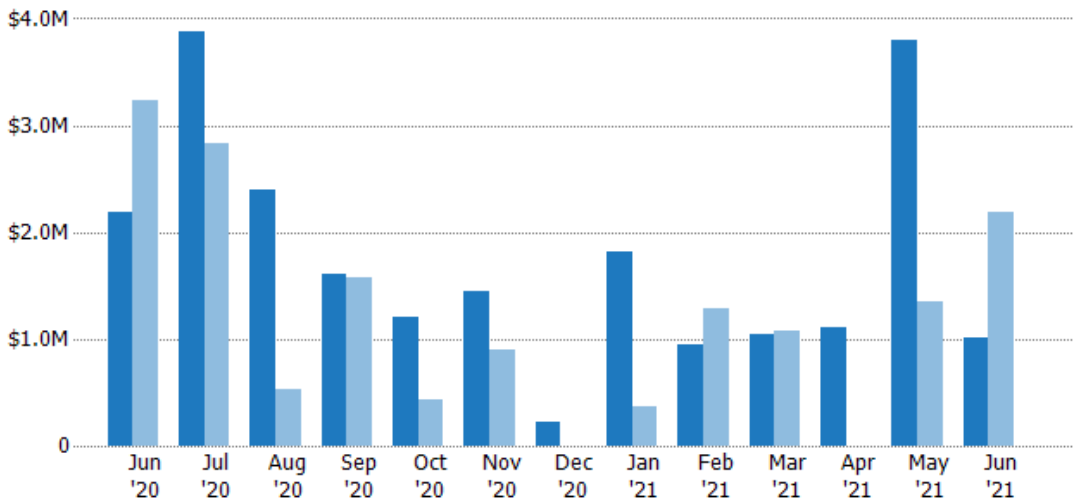
Current Year	9	12	10	6	5	4	3	5	6	6	6	13	5
Prior Year	16	13	5	8	4	4	-	3	4	4	-	6	9
Percent Change from Prior Year	-44%	-8%	100%	-25%	25%	0%	100%	67%	50%	50%	100%	117%	-44%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$2.19M	\$3.89M	\$2.4M	\$1.61M	\$1.21M	\$1.44M	\$226K	\$1.81M	\$951K	\$1.04M	\$1.11M	\$3.79M	\$1.02M
Prior Year	\$3.24M	\$2.83M	\$529K	\$1.57M	\$437K	\$904K	-	\$363K	\$1.29M	\$1.07M	-	\$1.35M	\$2.19M
Percent Change from Prior Year	-32%	37%	354%	3%	177%	60%	100%	399%	-26%	-3%	100%	181%	-54%

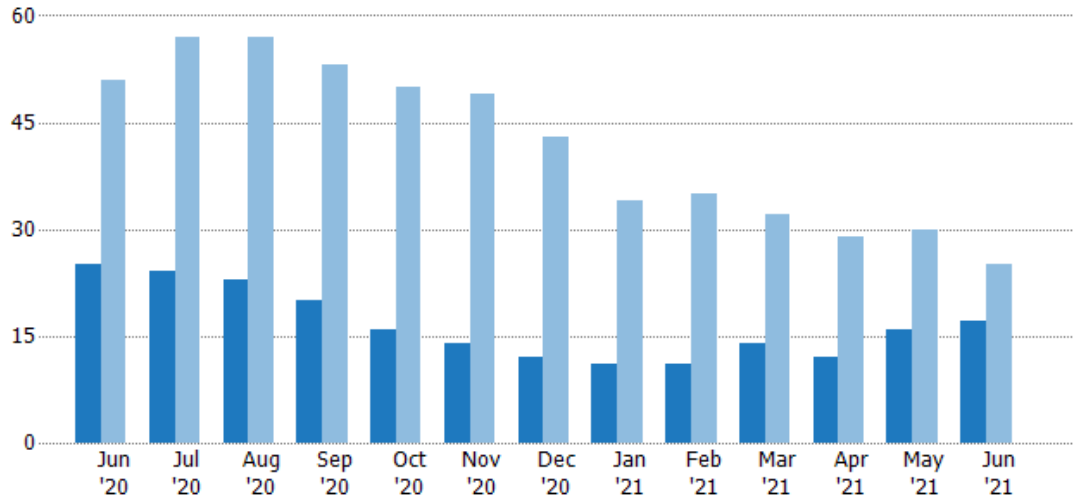
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jun '21	17	-32%
Jun '20	25	-51%
Jun '19	51	-19.6%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	25	24	23	20	16	14	12	11	11	14	12	16	17
Prior Year	51	57	57	53	50	49	43	34	35	32	29	30	25
Percent Change from Prior Year	-51%	-58%	-60%	-62%	-68%	-71%	-72%	-68%	-69%	-56%	-59%	-47%	-32%

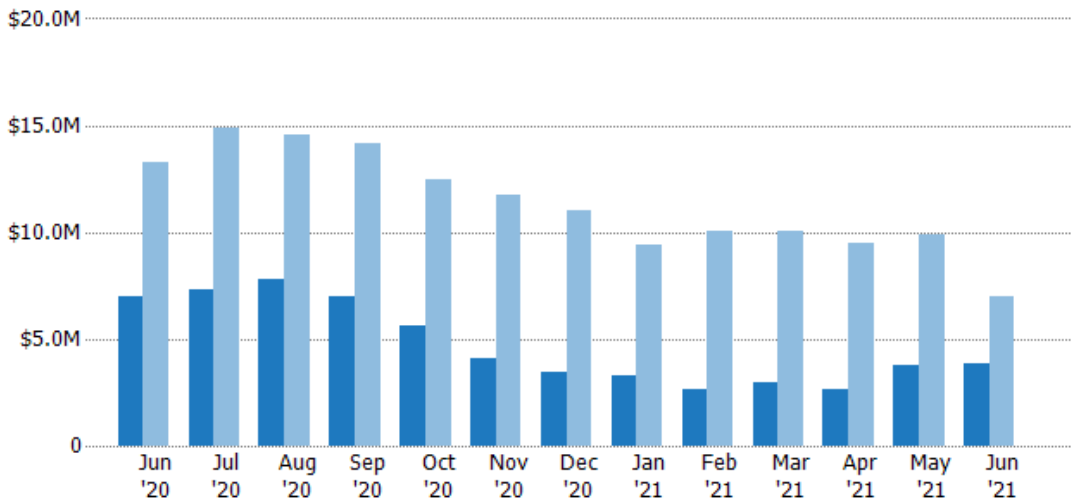
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$3.83M	-45.1%
Jun '20	\$6.98M	-47.5%
Jun '19	\$13.3M	-19.5%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$6.98M	\$7.33M	\$7.76M	\$7.01M	\$5.61M	\$4.11M	\$3.47M	\$3.29M	\$2.62M	\$2.97M	\$2.65M	\$3.79M	\$3.83M
Prior Year	\$13.3M	\$14.9M	\$14.6M	\$14.2M	\$12.4M	\$11.7M	\$11M	\$9.41M	\$10M	\$10M	\$9.46M	\$9.87M	\$6.98M
Percent Change from Prior Year	-47%	-51%	-47%	-50%	-55%	-65%	-69%	-65%	-74%	-70%	-72%	-62%	-45%

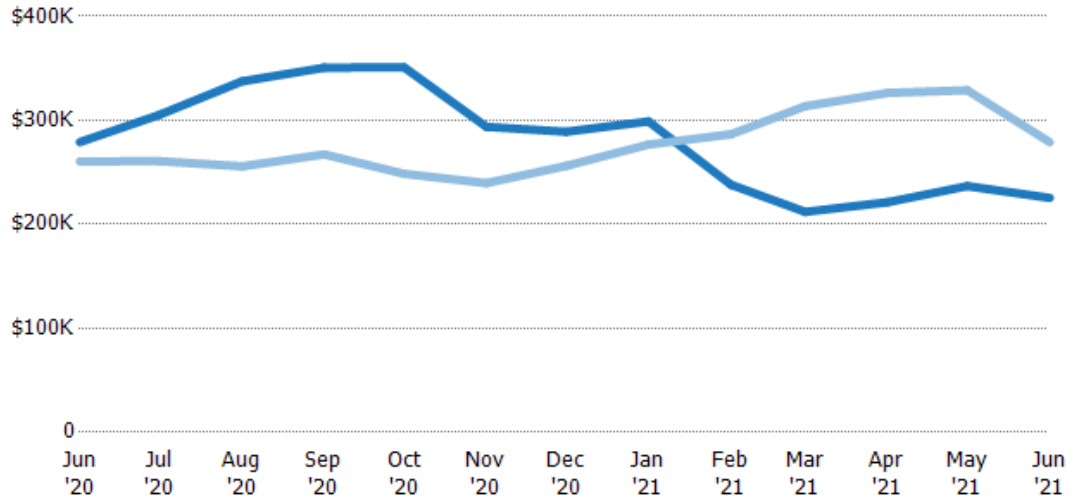
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$225K	-19.2%
Jun '20	\$279K	7.1%
Jun '19	\$260K	0.2%



Current Year	\$279K	\$305K	\$337K	\$351K	\$351K	\$294K	\$289K	\$299K	\$238K	\$212K	\$221K	\$237K	\$225K
Prior Year	\$260K	\$261K	\$256K	\$267K	\$249K	\$240K	\$256K	\$277K	\$287K	\$314K	\$326K	\$329K	\$279K
Percent Change from Prior Year	7%	17%	32%	31%	41%	23%	13%	8%	-17%	-32%	-32%	-28%	-19%

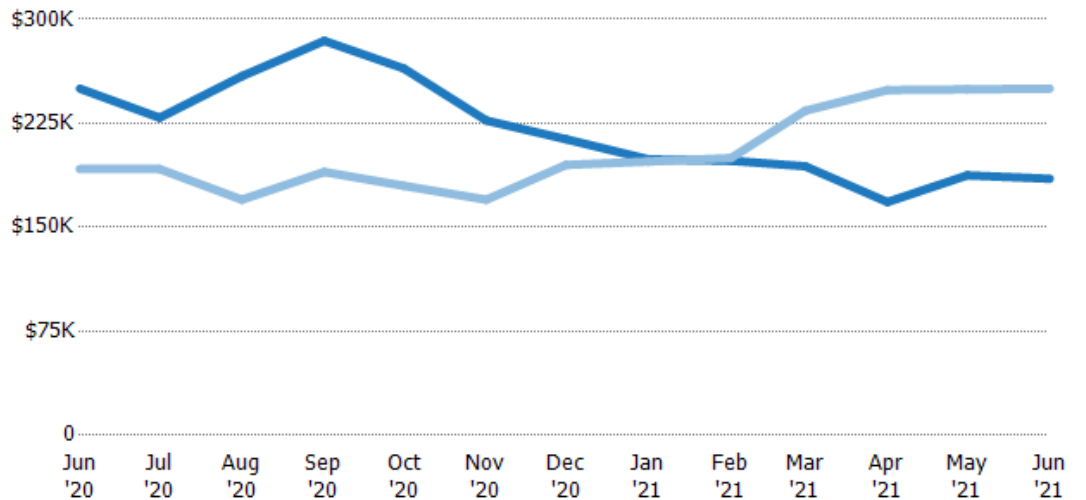
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$185K	-26%
Jun '20	\$250K	30.2%
Jun '19	\$192K	-6.8%



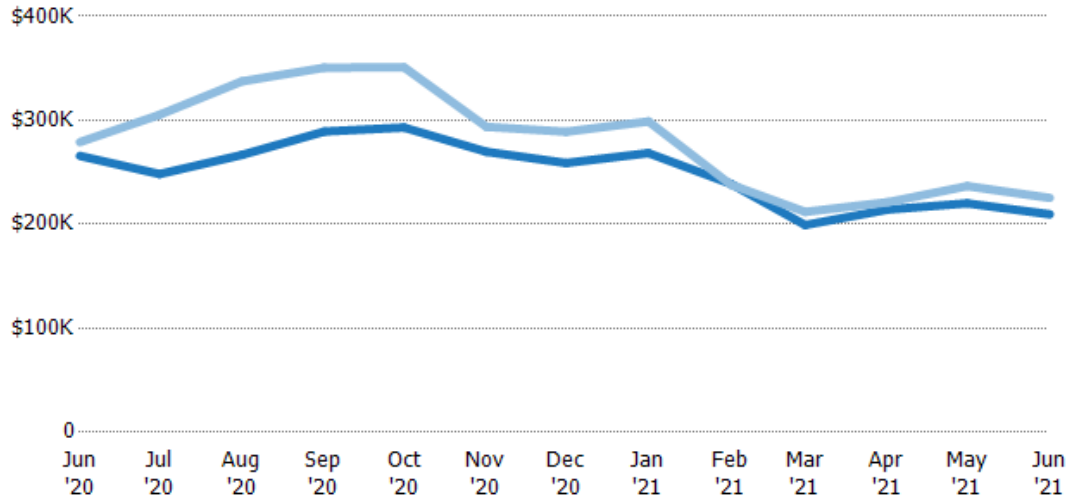
Current Year	\$250K	\$229K	\$259K	\$284K	\$264K	\$227K	\$214K	\$199K	\$198K	\$194K	\$168K	\$187K	\$185K
Prior Year	\$192K	\$192K	\$170K	\$190K	\$180K	\$170K	\$195K	\$197K	\$200K	\$234K	\$249K	\$250K	\$250K
Percent Change from Prior Year	30%	19%	52%	50%	47%	34%	9%	1%	-1%	-17%	-32%	-25%	-26%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



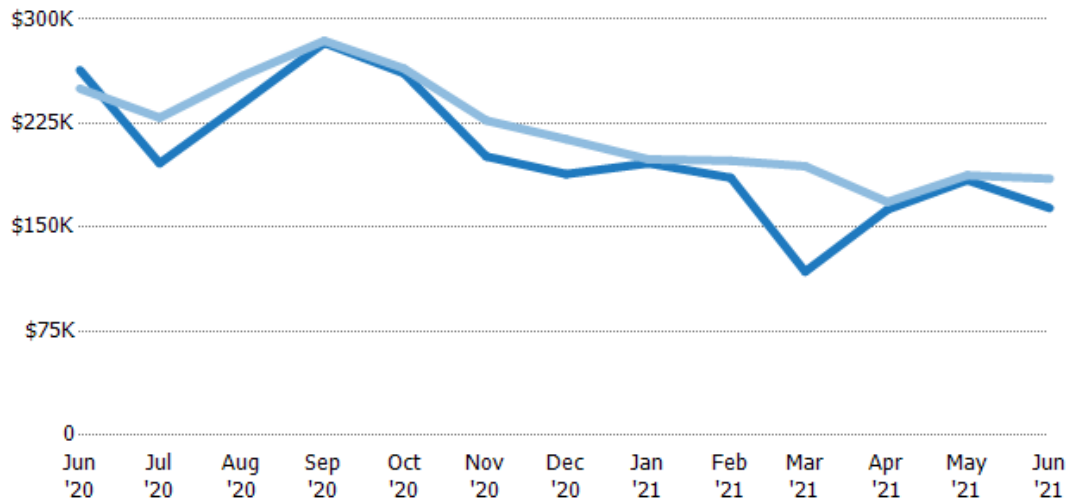
Avg Est Value	\$266K	\$248K	\$267K	\$289K	\$293K	\$270K	\$259K	\$268K	\$239K	\$199K	\$214K	\$220K	\$210K
Avg Listing Price	\$279K	\$305K	\$337K	\$351K	\$351K	\$294K	\$289K	\$299K	\$238K	\$212K	\$221K	\$237K	\$225K
Avg Listing Price as a % of Avg Est Value	105%	123%	127%	121%	120%	109%	112%	111%	100%	106%	103%	108%	108%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$263K	\$196K	\$239K	\$283K	\$261K	\$201K	\$188K	\$196K	\$186K	\$118K	\$163K	\$184K	\$164K
Median Listing Price	\$250K	\$229K	\$259K	\$284K	\$264K	\$227K	\$214K	\$199K	\$198K	\$194K	\$168K	\$187K	\$185K
Med Listing Price as a % of Med Est Value	95%	117%	108%	101%	101%	113%	113%	101%	107%	164%	103%	102%	113%

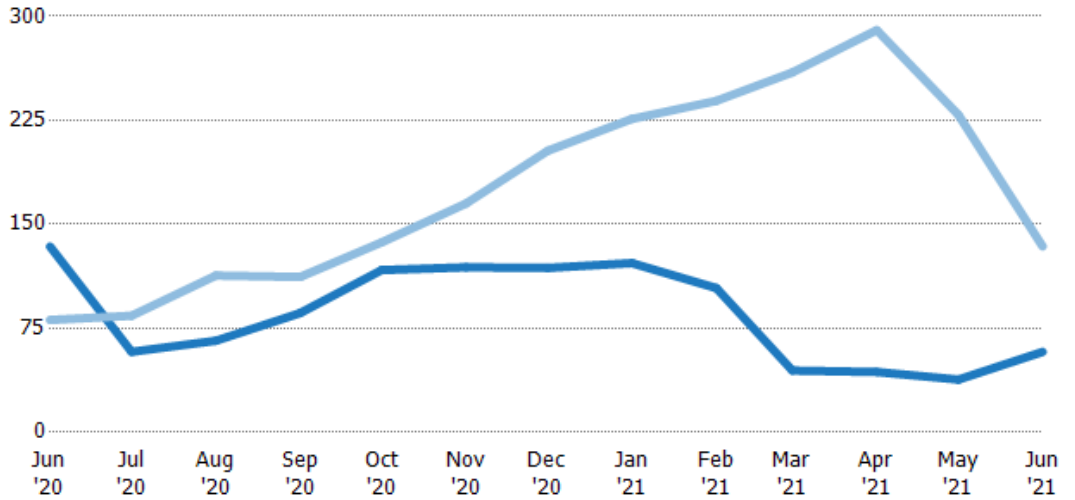
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Days	% Chg.
Jun '21	58	-56.7%
Jun '20	134	65.4%
Jun '19	81	-25.9%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	134	58	66	86	117	119	119	122	104	44.5	43.5	38	58
Prior Year	81	84	113	112	137	165	203	226	239	260	290	229	134
Percent Change from Prior Year	65%	-31%	-42%	-23%	-15%	-28%	-42%	-46%	-56%	-83%	-85%	-83%	-57%

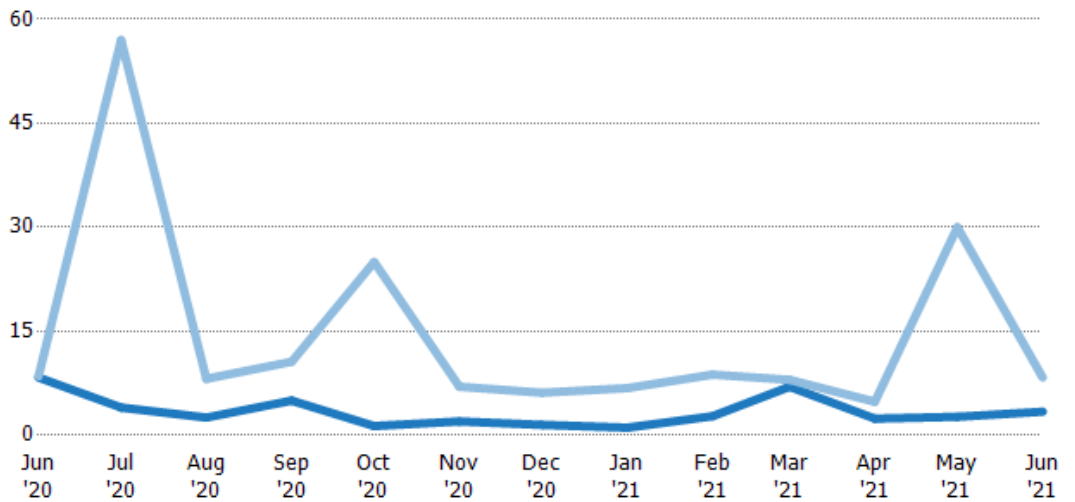
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Months	% Chg.
Jun '21	3.4	-59.2%
Jun '20	8.33	-2%
Jun '19	8.5	60.8%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	8.33	4	2.56	5	1.33	2	1.5	1.1	2.75	7	2.4	2.67	3.4
Prior Year	8.5	57	8.14	10.6	25	7	6.14	6.8	8.75	8	4.83	30	8.33
Percent Change from Prior Year	-2%	-93%	-69%	-53%	-95%	-71%	-76%	-84%	-69%	-13%	-50%	-91%	-59%

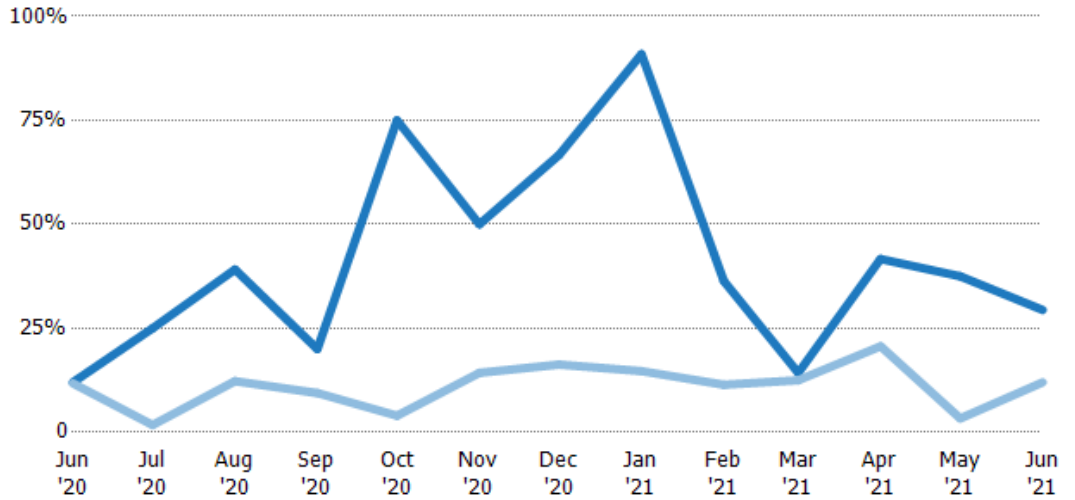
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Jun '21	29%	-17.4%
Jun '20	12%	-0.2%
Jun '19	12%	-37.8%



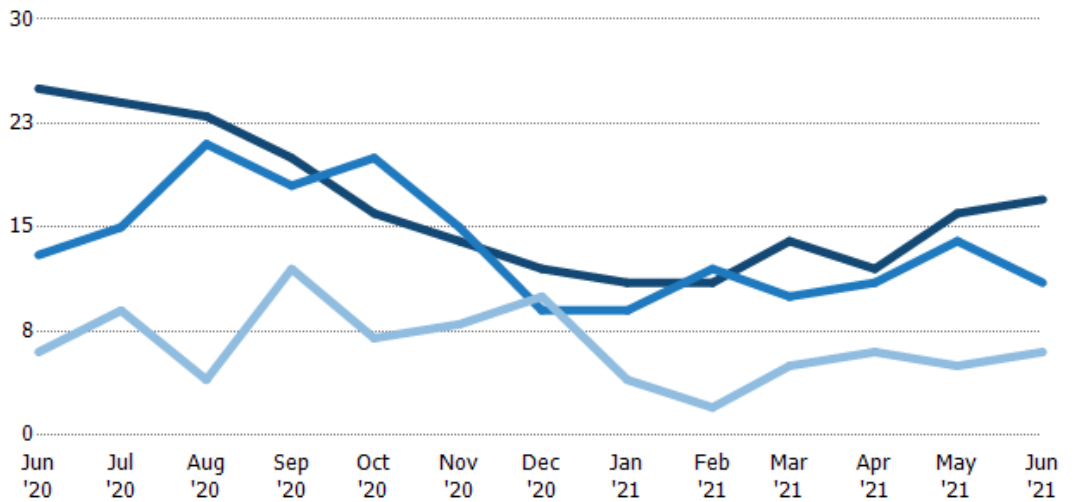
Current Year	12%	25%	39%	20%	75%	50%	67%	91%	36%	14%	42%	38%	29%
Prior Year	12%	2%	12%	9%	4%	14%	16%	15%	11%	13%	21%	3%	12%
Change from Prior Year	0%	-23%	-27%	-11%	-71%	-36%	-50%	-76%	-25%	-2%	-21%	-34%	-17%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



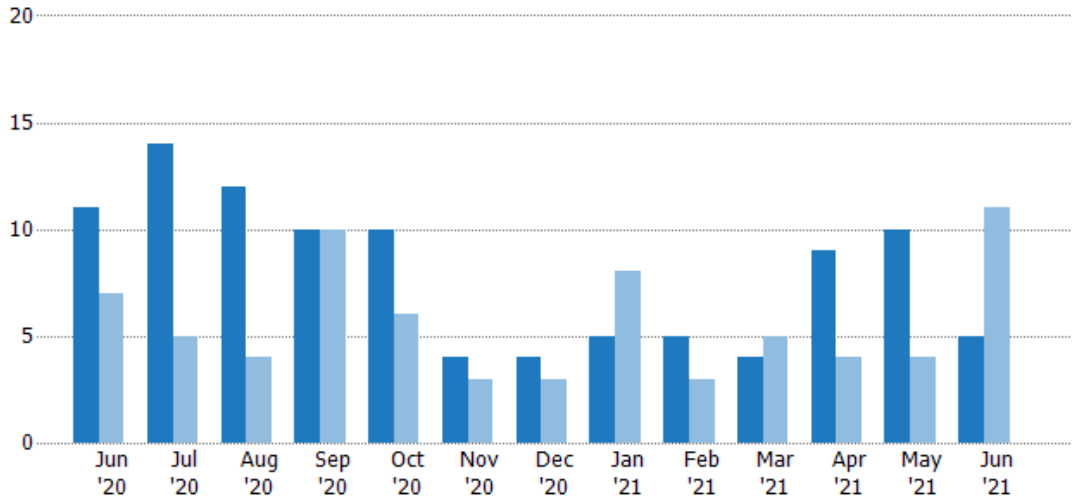
Active	25	24	23	20	16	14	12	11	11	14	12	16	17
Pending	13	15	21	18	20	15	9	9	12	10	11	14	11
Sold	6	9	4	12	7	8	10	4	2	5	6	5	6

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Count	% Chg.
Jun '21	5	-54.5%
Jun '20	11	57.1%
Jun '19	7	42.9%

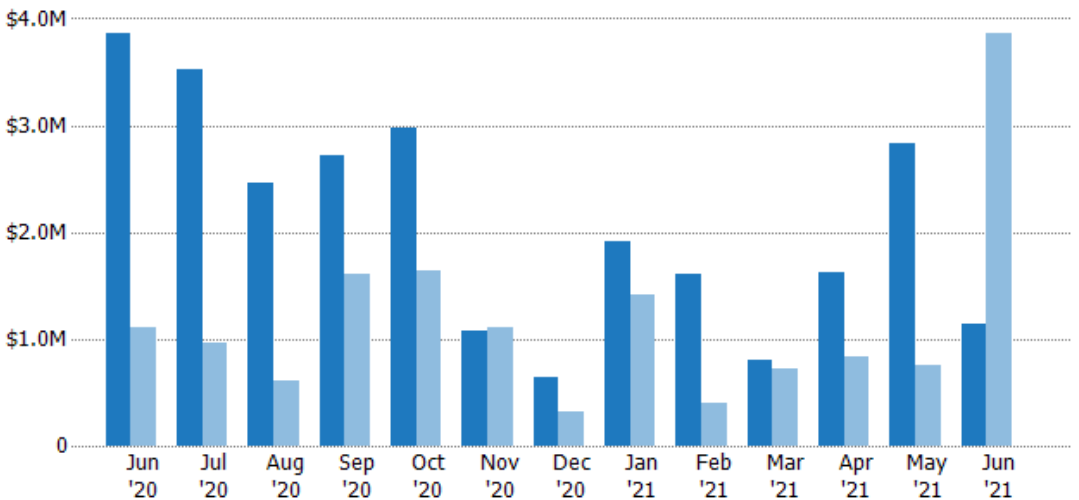
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	11	14	12	10	10	4	4	5	5	4	9	10	5
Prior Year	7	5	4	10	6	3	3	8	3	5	4	4	11
Percent Change from Prior Year	57%	180%	200%	0%	67%	33%	33%	-38%	67%	-20%	125%	150%	-55%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Volume	% Chg.
Jun '21	\$1.14M	-70.5%
Jun '20	\$3.86M	246.6%
Jun '19	\$1.11M	25.3%

	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$3.86M	\$3.53M	\$2.45M	\$2.72M	\$2.97M	\$1.08M	\$646K	\$1.92M	\$1.62M	\$801K	\$1.63M	\$2.84M	\$1.14M
Prior Year	\$1.11M	\$964K	\$604K	\$1.61M	\$1.64M	\$1.11M	\$317K	\$1.42M	\$401K	\$715K	\$838K	\$750K	\$3.86M
Percent Change from Prior Year	247%	266%	306%	69%	81%	-3%	104%	35%	303%	12%	94%	278%	-70%

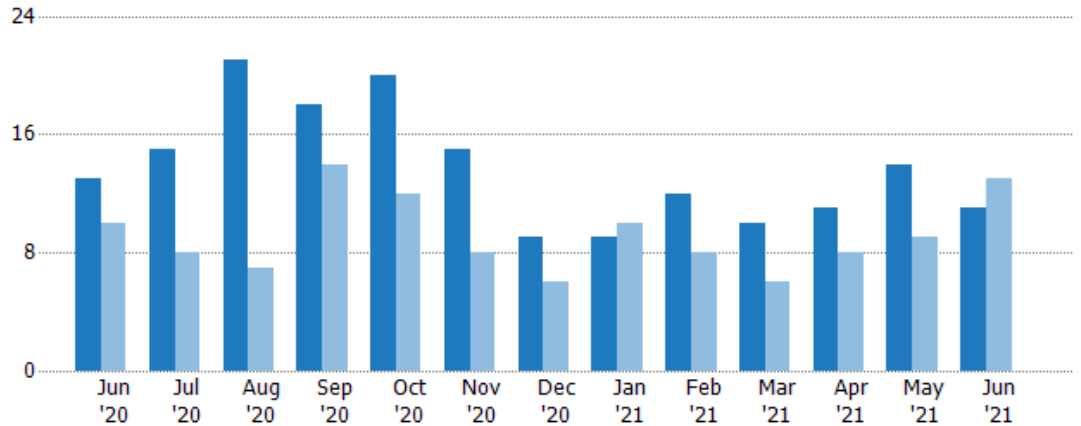
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	11	-15.4%
Jun '20	13	30%
Jun '19	10	20%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	13	15	21	18	20	15	9	9	12	10	11	14	11
Prior Year	10	8	7	14	12	8	6	10	8	6	8	9	13
Percent Change from Prior Year	30%	88%	200%	29%	67%	88%	50%	-10%	50%	67%	38%	56%	-15%

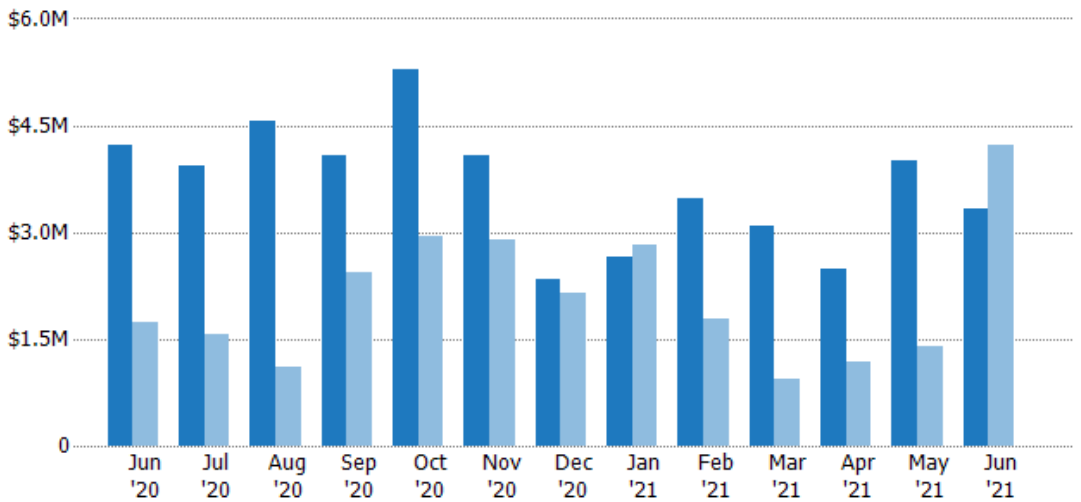
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$3.34M	-20.8%
Jun '20	\$4.21M	143.5%
Jun '19	\$1.73M	111.9%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$4.21M	\$3.94M	\$4.57M	\$4.08M	\$5.28M	\$4.08M	\$2.34M	\$2.65M	\$3.49M	\$3.1M	\$2.49M	\$4.01M	\$3.34M
Prior Year	\$1.73M	\$1.58M	\$1.12M	\$2.43M	\$2.95M	\$2.89M	\$2.16M	\$2.83M	\$1.79M	\$940K	\$1.18M	\$1.39M	\$4.21M
Percent Change from Prior Year	144%	150%	309%	68%	79%	41%	9%	-6%	95%	230%	110%	189%	-21%

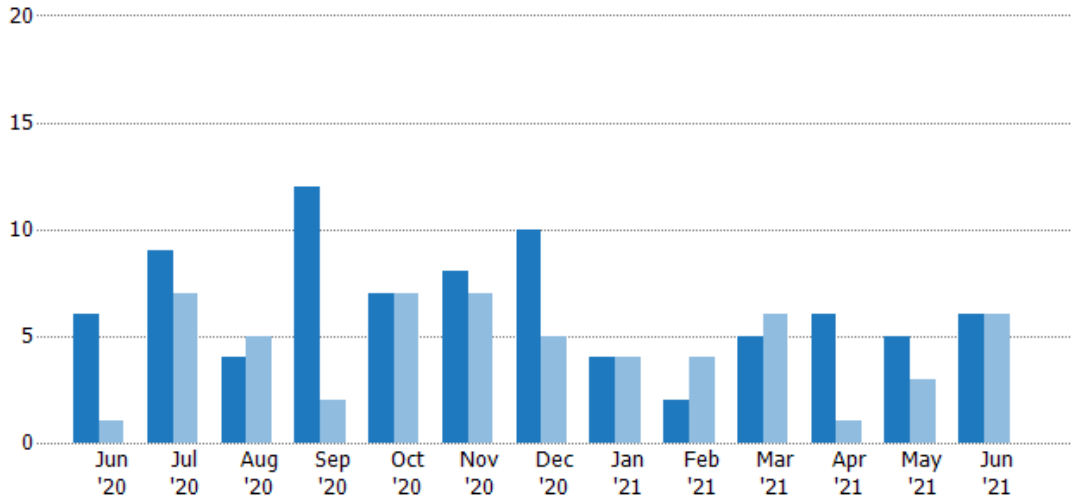
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	6	0%
Jun '20	6	500%
Jun '19	1	700%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	6	9	4	12	7	8	10	4	2	5	6	5	6
Prior Year	1	7	5	2	7	7	5	4	4	6	1	3	6
Percent Change from Prior Year	500%	29%	-20%	500%	0%	14%	100%	0%	-50%	-17%	500%	67%	0%

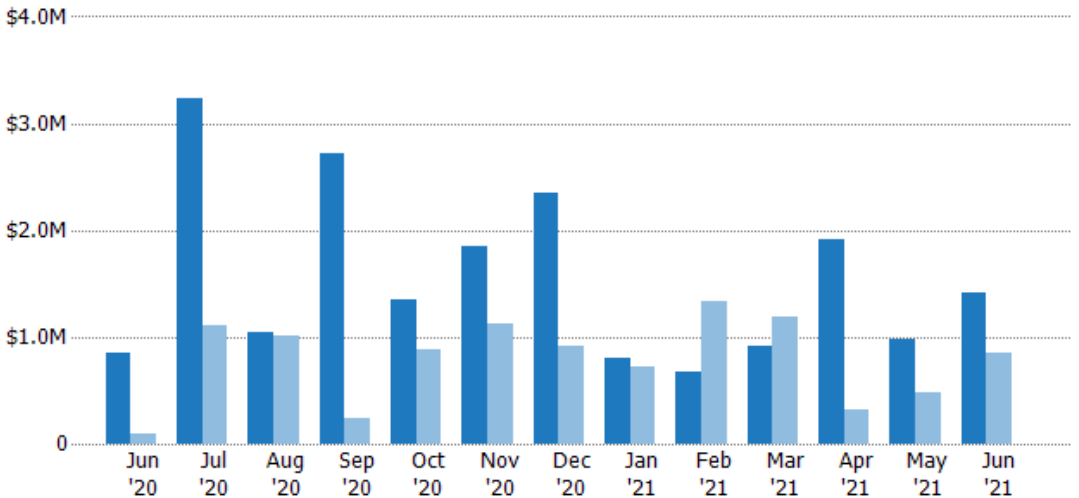
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$1.41M	65.5%
Jun '20	\$852K	846.7%
Jun '19	\$90K	1,021.7%



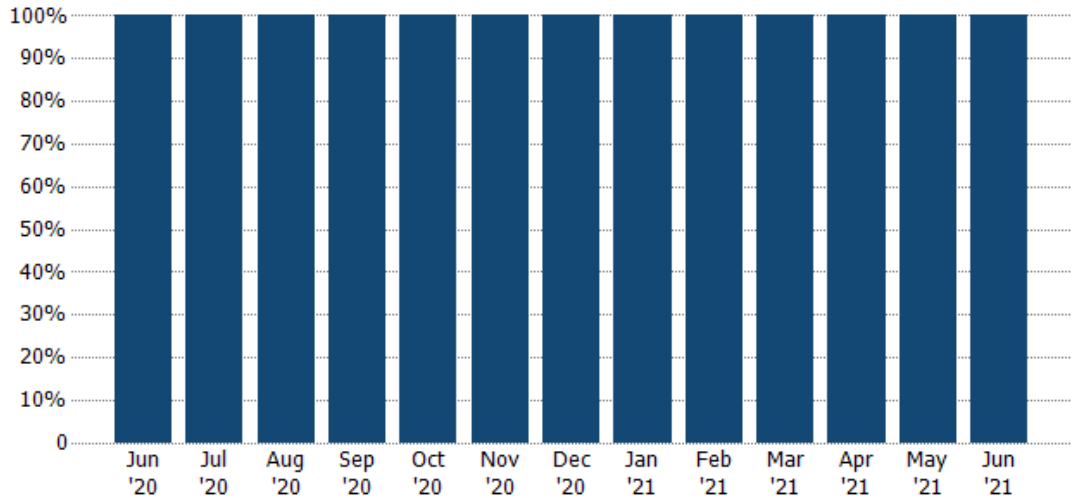
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$852K	\$3.24M	\$1.04M	\$2.72M	\$1.35M	\$1.86M	\$2.34M	\$800K	\$675K	\$910K	\$1.91M	\$974K	\$1.41M
Prior Year	\$90K	\$1.11M	\$1.01M	\$235K	\$883K	\$1.13M	\$908K	\$726K	\$1.33M	\$1.19M	\$323K	\$478K	\$852K
Percent Change from Prior Year	847%	193%	3%	1,059%	52%	65%	158%	10%	-49%	-23%	493%	104%	65%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Single Family Residence

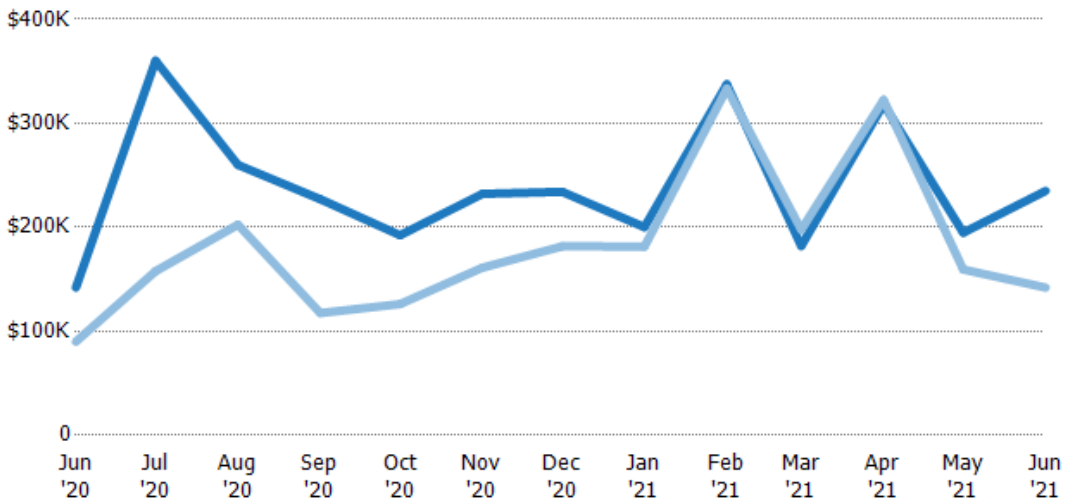
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Current Year

■ Prior Year

Percent Change from Prior Year

Current Year	\$142K	\$360K	\$260K	\$227K	\$192K	\$232K	\$234K	\$200K	\$338K	\$182K	\$318K	\$195K	\$235K
Prior Year	\$90K	\$158K	\$203K	\$118K	\$126K	\$161K	\$182K	\$182K	\$333K	\$198K	\$323K	\$159K	\$142K
Percent Change from Prior Year	58%	128%	28%	93%	52%	44%	29%	10%	1%	-8%	-1%	22%	65%

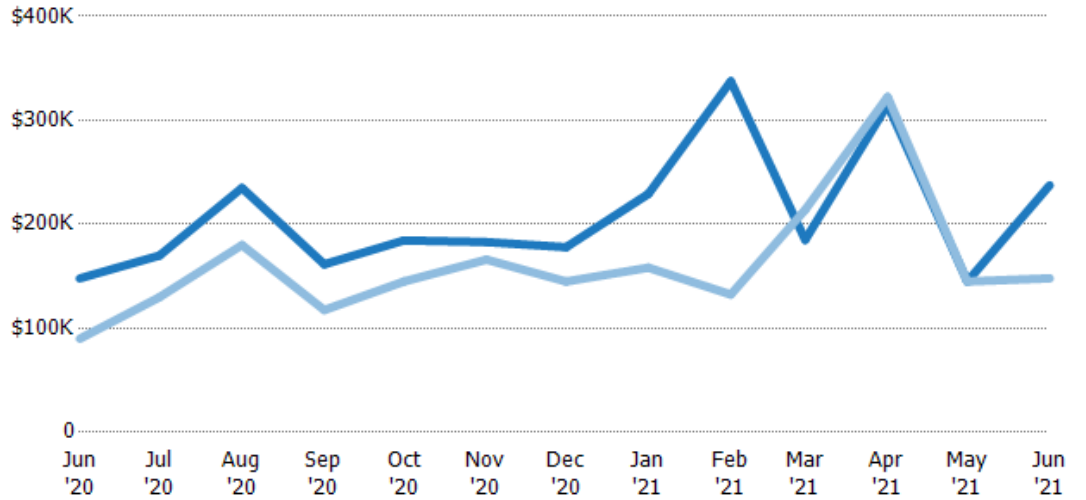
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$238K	60.5%
Jun '20	\$148K	64.4%
Jun '19	\$90K	45%



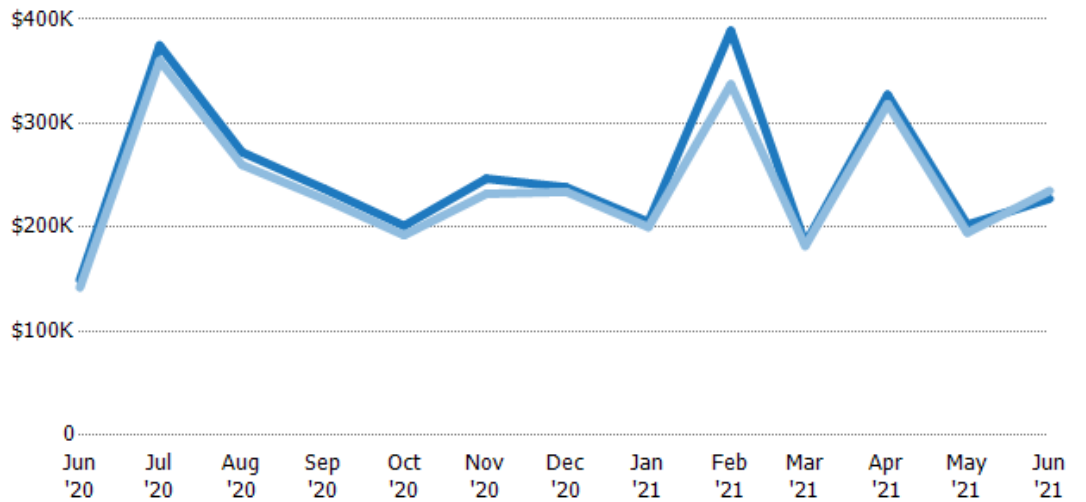
Current Year	\$148K	\$170K	\$235K	\$162K	\$185K	\$183K	\$178K	\$229K	\$338K	\$185K	\$315K	\$145K	\$238K
Prior Year	\$90K	\$130K	\$180K	\$118K	\$145K	\$166K	\$145K	\$158K	\$132K	\$214K	\$323K	\$145K	\$148K
Percent Change from Prior Year	64%	31%	31%	37%	27%	10%	23%	45%	155%	-14%	-2%	0%	60%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



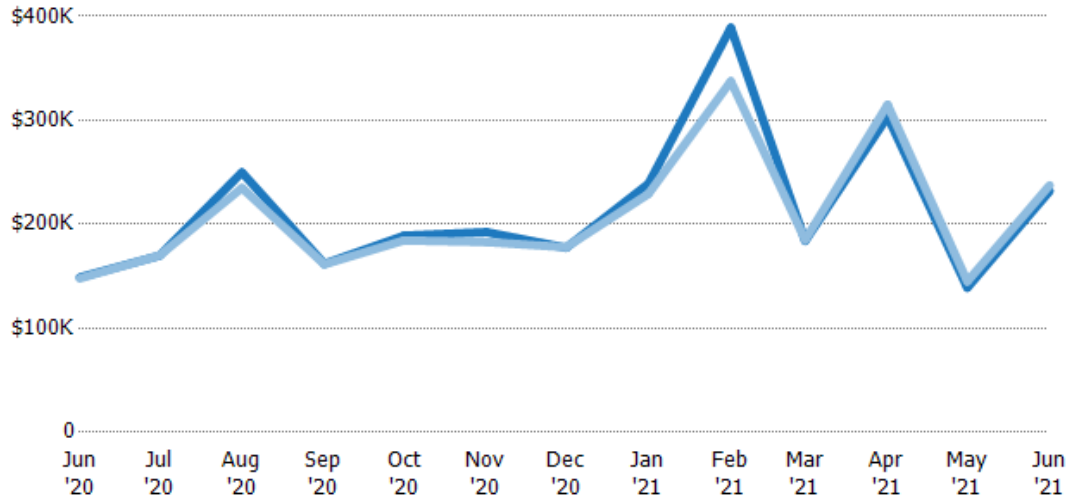
Avg List Price	\$149K	\$375K	\$272K	\$237K	\$201K	\$247K	\$238K	\$205K	\$389K	\$184K	\$328K	\$202K	\$227K
Avg Sales Price	\$142K	\$360K	\$260K	\$227K	\$192K	\$232K	\$234K	\$200K	\$338K	\$182K	\$318K	\$195K	\$235K
Avg Sales Price as a % of Avg List Price	95%	96%	96%	96%	96%	94%	98%	98%	87%	99%	97%	96%	103%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



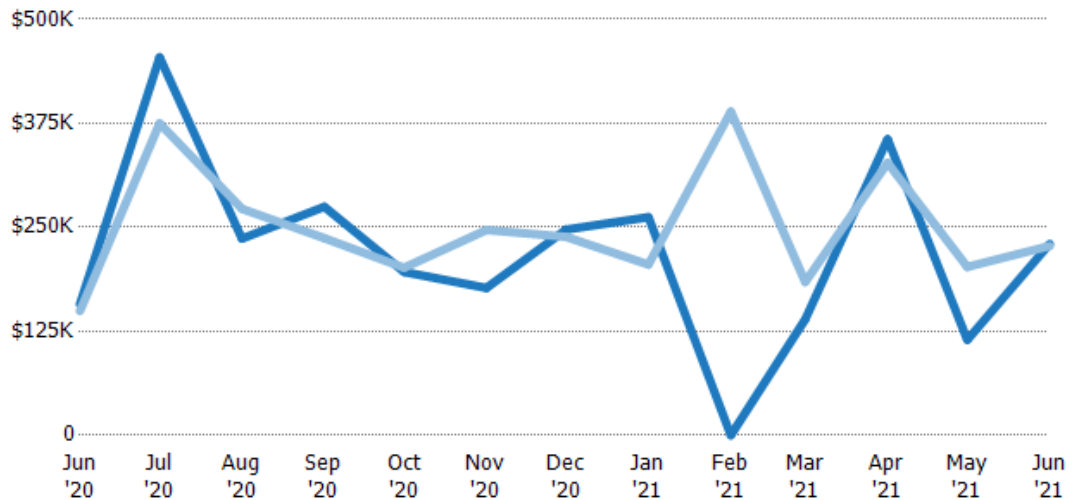
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median List Price	\$149K	\$170K	\$250K	\$162K	\$189K	\$192K	\$177K	\$239K	\$389K	\$184K	\$304K	\$139K	\$232K
Median Sales Price	\$148K	\$170K	\$235K	\$162K	\$185K	\$183K	\$178K	\$229K	\$338K	\$185K	\$315K	\$145K	\$238K
Med Sales Price as a % of Med List Price	99%	100%	94%	100%	98%	95%	100%	96%	87%	101%	104%	104%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



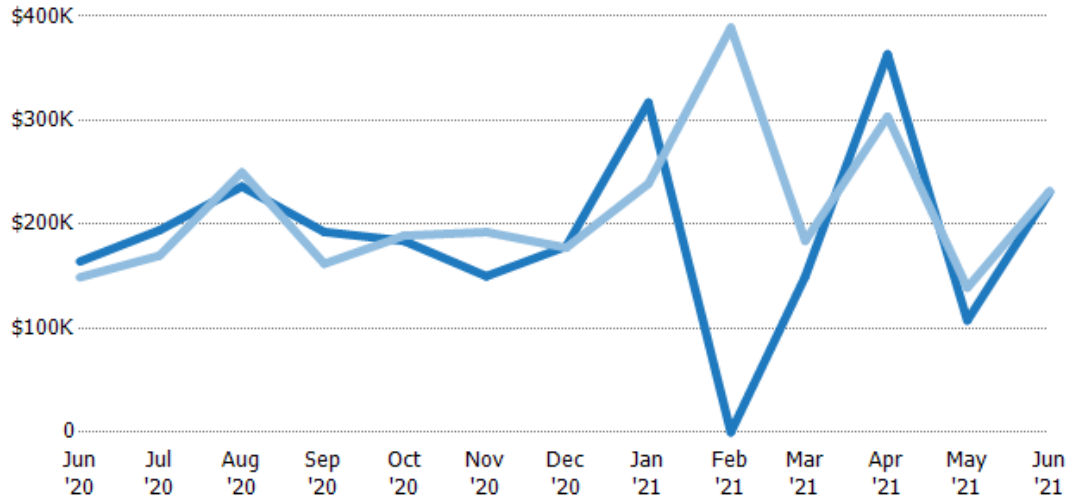
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$157K	\$454K	\$236K	\$275K	\$196K	\$177K	\$247K	\$262K	\$0	\$139K	\$356K	\$115K	\$230K
Avg Sales Price	\$149K	\$375K	\$272K	\$237K	\$201K	\$247K	\$238K	\$205K	\$389K	\$184K	\$328K	\$202K	\$227K
Avg Sales Price as a % of Avg Est Value	95%	83%	115%	86%	103%	139%	96%	78%	100%	132%	92%	176%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$164K	\$194K	\$236K	\$193K	\$184K	\$150K	\$179K	\$317K	\$0	\$150K	\$363K	\$108K	\$231K
Median Sales Price	\$149K	\$170K	\$250K	\$162K	\$189K	\$192K	\$177K	\$239K	\$389K	\$184K	\$304K	\$139K	\$232K
Med Sales Price as a % of Med Est Value	91%	87%	106%	84%	103%	128%	99%	75%	100%	123%	84%	129%	100%