

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	25	14	+78.6%	130	57	+128.1%
New Listing Volume	\$13,018,700	\$3,863,400	+237%	\$60,409,700	\$17,181,600	+251.6%
Active Listing Count	35	66	-47%	N/A	N/A	
Active Listing Volume	\$24,431,800	\$27,592,000	-11.5%	N/A	N/A	
Average Listing Price	\$698,051	\$418,061	+67%	\$676,767	\$443,860	+52.5%
Median Listing Price	\$389,900	\$237,500	+64.2%	\$374,899	\$277,094	+35.3%
Median Days in RPR	43	176	-75.6%	69.41	146.44	-52.6%
Months of Inventory	1.8	11	-84.1%	5.8	5.2	+12.2%
Absorption Rate	57.14%	9.09%	+48.1%	17.19%	19.29%	-2.1%
Sales Activity Charts Metrics						
New Pending Sales Count	19	11	+72.7%	133	44	+202.3%
New Pending Sales Volume	\$6,419,700	\$2,791,000	+130%	\$51,750,100	\$10,435,000	+395.9%
Pending Sales Count	21	13	+61.5%	N/A	N/A	
Pending Sales Volume	\$9,486,700	\$3,790,000	+150.3%	N/A	N/A	
Closed Sales Count	22	1	+2,100%	121	33	+266.7%
Closed Sales Volume	\$7,247,300	\$132,000	+5,390.4%	\$44,651,050	\$6,753,400	+561.2%
Average Sales Price	\$329,423	\$132,000	+149.6%	\$369,017	\$204,648	+80.3%
Median Sales Price	\$300,500	\$132,000	+127.7%	\$275,374	\$207,470	+32.7%

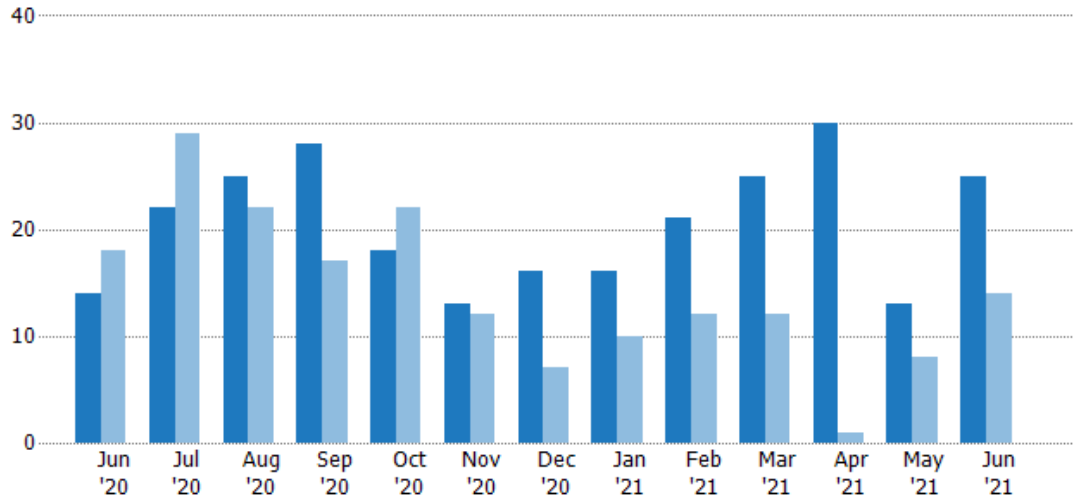
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	25	78.6%
Jun '20	14	-22.2%
Jun '19	18	-61.1%



Current Year	14	22	25	28	18	13	16	16	21	25	30	13	25
Prior Year	18	29	22	17	22	12	7	10	12	12	1	8	14
Percent Change from Prior Year	-22%	-24%	14%	65%	-18%	8%	129%	60%	75%	108%	2,900%	63%	79%

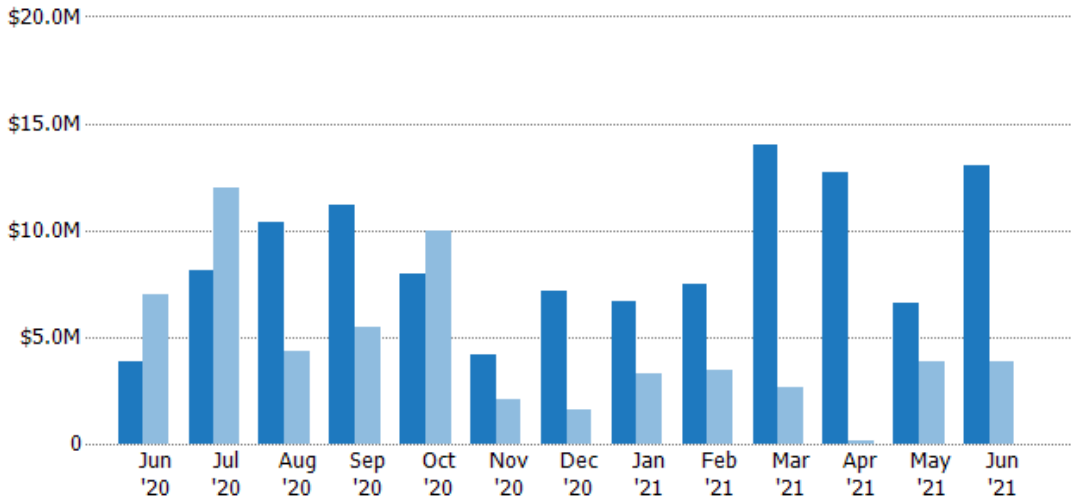
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$13M	237%
Jun '20	\$3.86M	-44.8%
Jun '19	\$7M	-75%



Current Year	\$3.86M	\$8.13M	\$10.4M	\$11.2M	\$7.99M	\$4.17M	\$7.11M	\$6.65M	\$7.47M	\$14M	\$12.7M	\$6.57M	\$13M
Prior Year	\$7M	\$12M	\$4.36M	\$5.46M	\$9.94M	\$2.11M	\$1.59M	\$3.32M	\$3.42M	\$2.62M	\$120K	\$3.83M	\$3.86M
Percent Change from Prior Year	-45%	-32%	137%	105%	-20%	98%	347%	100%	118%	432%	10,566%	71%	237%

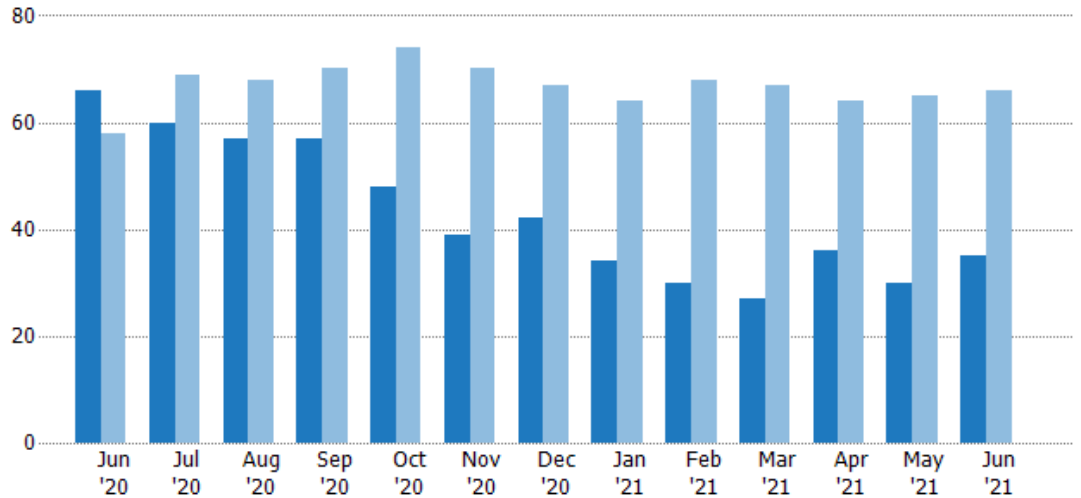
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jun '21	35	-47%
Jun '20	66	13.8%
Jun '19	58	32.8%



Current Year	66	60	57	57	48	39	42	34	30	27	36	30	35
Prior Year	58	69	68	70	74	70	67	64	68	67	64	65	66
Percent Change from Prior Year	14%	-13%	-16%	-19%	-35%	-44%	-37%	-47%	-56%	-60%	-44%	-54%	-47%

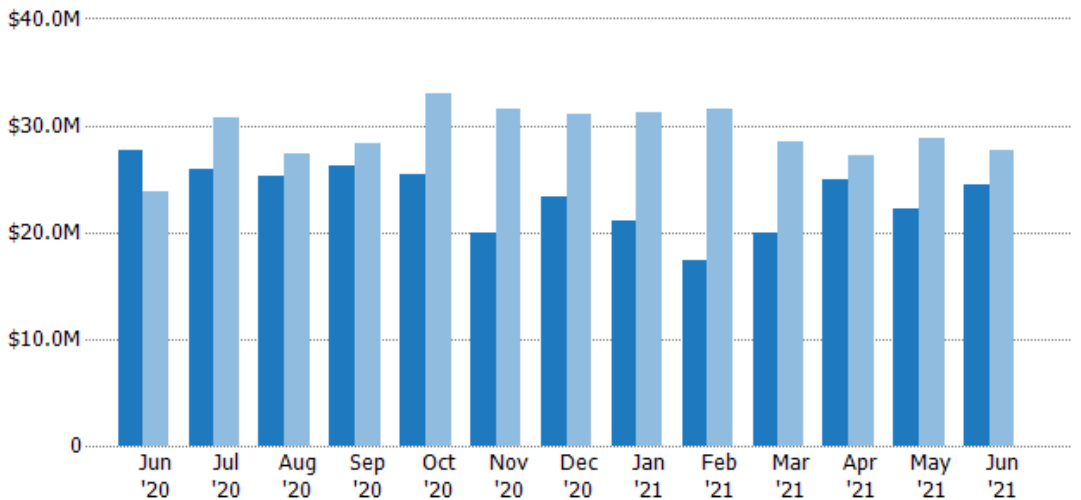
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jun '21	\$24.4M	-11.5%
Jun '20	\$27.6M	15.8%
Jun '19	\$23.8M	11.7%



Current Year	\$27.6M	\$25.8M	\$25.3M	\$26.3M	\$25.4M	\$20M	\$23.3M	\$21.1M	\$17.4M	\$19.9M	\$24.9M	\$22.2M	\$24.4M
Prior Year	\$23.8M	\$30.7M	\$27.4M	\$28.3M	\$32.9M	\$31.5M	\$31.1M	\$31.3M	\$31.5M	\$28.5M	\$27.1M	\$28.9M	\$27.6M
Percent Change from Prior Year	16%	-16%	-8%	-7%	-23%	-37%	-25%	-33%	-45%	-30%	-8%	-23%	-11%

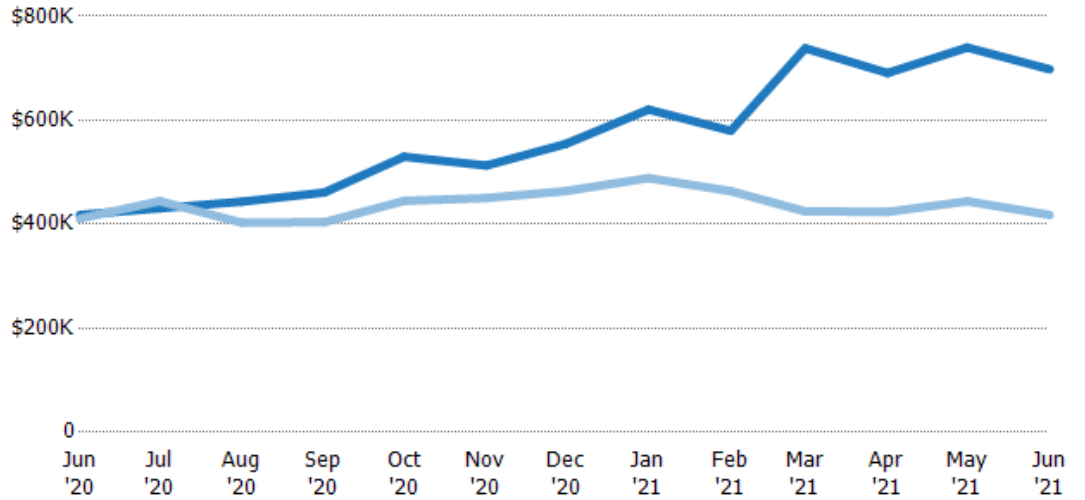
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$698K	67%
Jun '20	\$418K	1.7%
Jun '19	\$411K	-15.9%



Current Year	\$418K	\$431K	\$444K	\$461K	\$530K	\$513K	\$555K	\$621K	\$580K	\$739K	\$691K	\$740K	\$698K
Prior Year	\$411K	\$444K	\$403K	\$404K	\$445K	\$450K	\$464K	\$489K	\$464K	\$425K	\$424K	\$444K	\$418K
Percent Change from Prior Year	2%	-3%	10%	14%	19%	14%	20%	27%	25%	74%	63%	67%	67%

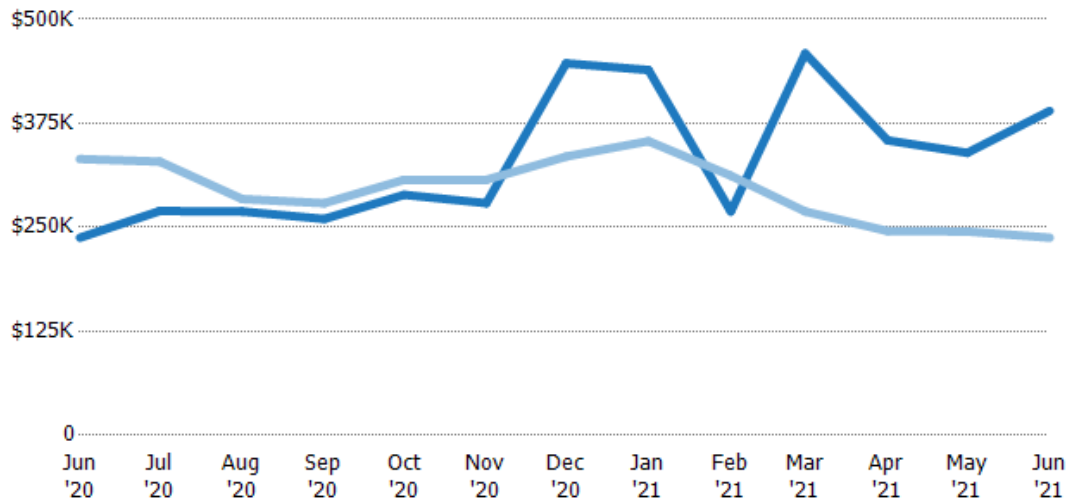
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$390K	64.2%
Jun '20	\$238K	-28.5%
Jun '19	\$332K	-46.7%



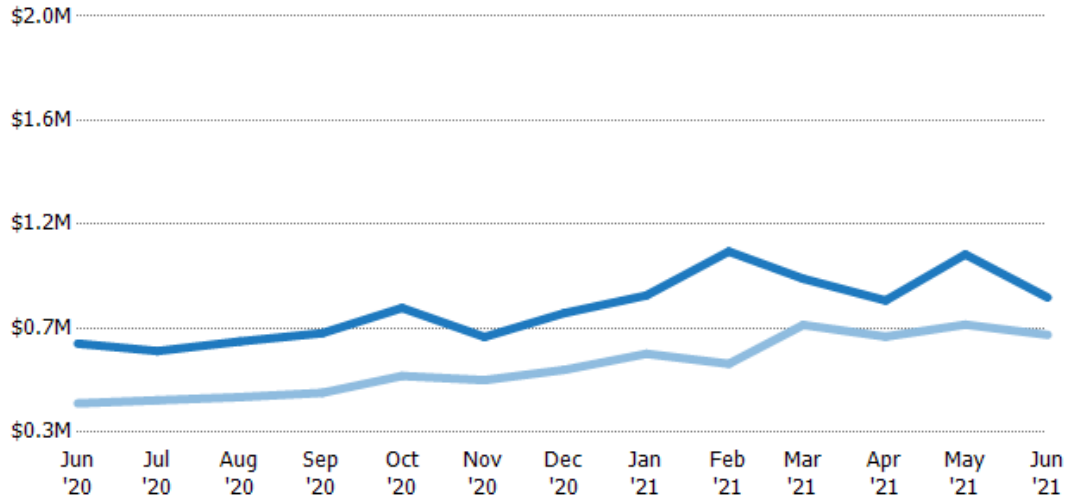
Current Year	\$238K	\$270K	\$269K	\$260K	\$289K	\$279K	\$447K	\$439K	\$269K	\$459K	\$354K	\$340K	\$390K
Prior Year	\$332K	\$329K	\$284K	\$279K	\$307K	\$307K	\$335K	\$354K	\$312K	\$269K	\$246K	\$245K	\$238K
Percent Change from Prior Year	-28%	-18%	-5%	-7%	-6%	-9%	33%	24%	-14%	71%	44%	39%	64%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



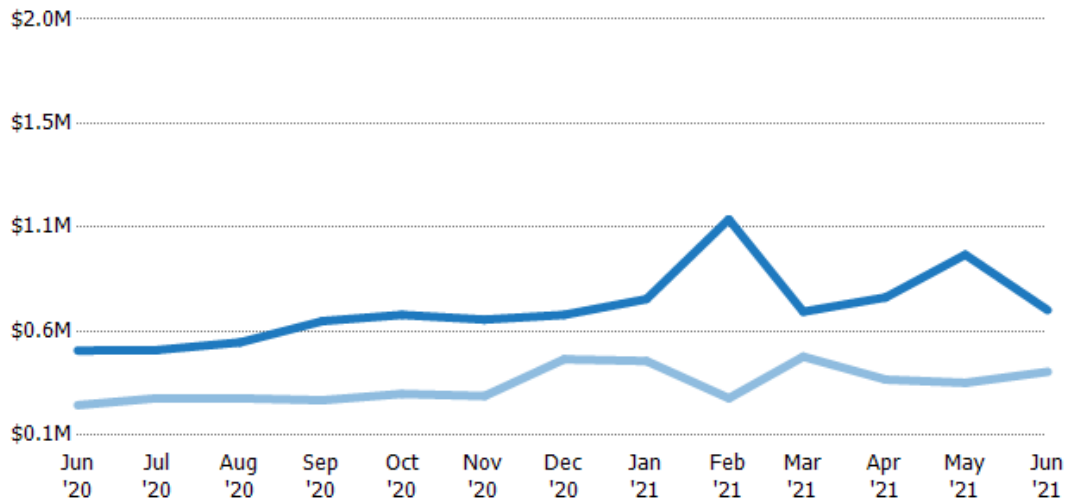
Avg Est Value	\$662K	\$632K	\$671K	\$705K	\$808K	\$690K	\$787K	\$859K	\$1.04M	\$927K	\$838K	\$1.03M	\$851K
Avg Listing Price	\$418K	\$431K	\$444K	\$461K	\$530K	\$513K	\$555K	\$621K	\$580K	\$739K	\$691K	\$740K	\$698K
Avg Listing Price as a % of Avg Est Value	63%	68%	66%	65%	66%	74%	71%	72%	56%	80%	82%	72%	82%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$487K	\$490K	\$524K	\$621K	\$650K	\$628K	\$650K	\$722K	\$1.09M	\$664K	\$730K	\$925K	\$672K
Median Listing Price	\$238K	\$270K	\$269K	\$260K	\$289K	\$279K	\$447K	\$439K	\$269K	\$459K	\$354K	\$340K	\$390K
Med Listing Price as a % of Med Est Value	49%	55%	51%	42%	44%	44%	69%	61%	25%	69%	49%	37%	58%

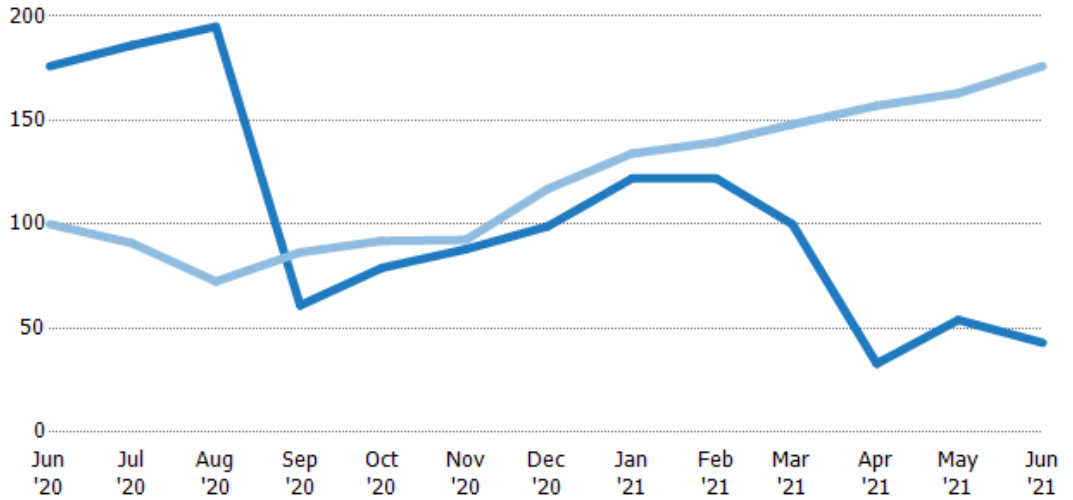
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jun '21	43	-75.6%
Jun '20	176	76%
Jun '19	100	33%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	176	186	195	61	79	88	99	122	122	100	33	54	43
Prior Year	100	91	72.5	86.5	92	92.5	117	134	140	148	157	163	176
Percent Change from Prior Year	76%	104%	169%	-29%	-14%	-5%	-15%	-9%	-13%	-32%	-79%	-67%	-76%

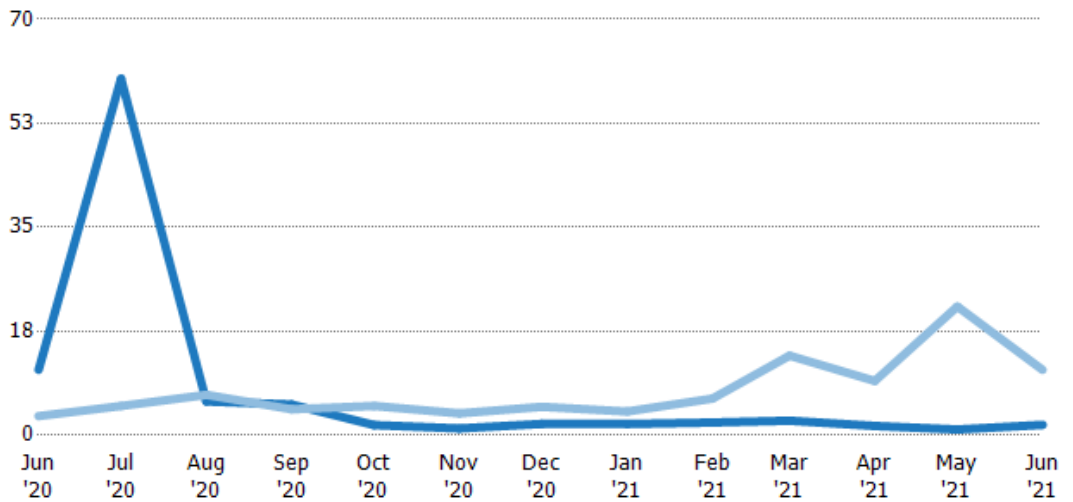
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Jun '21	1.75	-84.1%
Jun '20	11	241.4%
Jun '19	3.22	497.4%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	11	60	5.7	5.18	1.71	1.15	1.91	1.89	2.14	2.45	1.57	0	1.75
Prior Year	3.22	4.93	6.8	4.38	4.93	3.68	4.79	4	6.18	13.4	9.14	21.7	11
Percent Change from Prior Year	241%	1,117%	-16%	18%	-65%	-69%	-60%	-53%	-65%	-82%	-83%	-96%	-84%

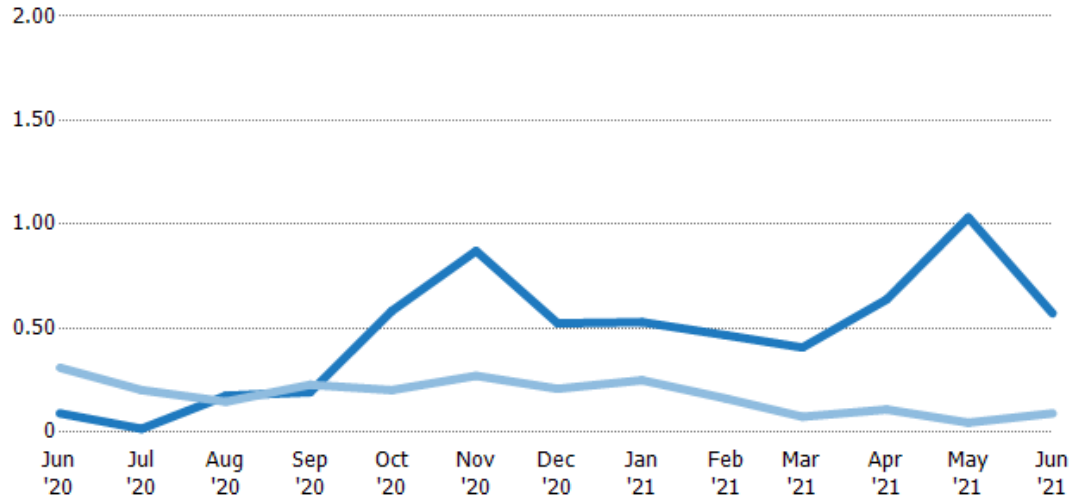
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Jun '21	57%	-48.1%
Jun '20	9%	21.9%
Jun '19	31%	-83.3%



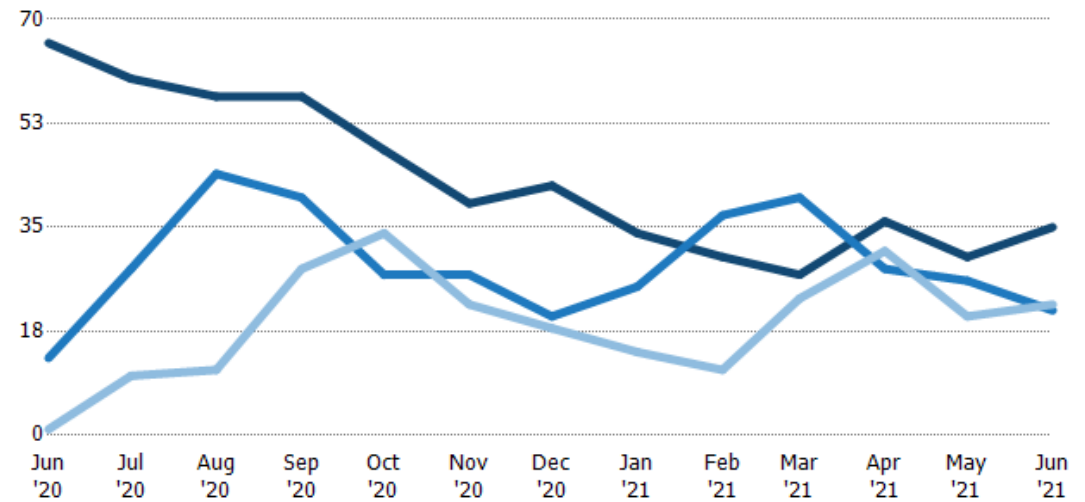
Current Year	9%	2%	18%	19%	58%	87%	52%	53%	47%	41%	64%	103%	57%
Prior Year	31%	20%	15%	23%	20%	27%	21%	25%	16%	7%	11%	5%	9%
Change from Prior Year	22%	19%	-3%	4%	-38%	-60%	-31%	-28%	-30%	-33%	-53%	-99%	-48%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



Active	66	60	57	57	48	39	42	34	30	27	36	30	35
Pending	13	28	44	40	27	27	20	25	37	40	28	26	21
Sold	1	10	11	28	34	22	18	14	11	23	31	20	22

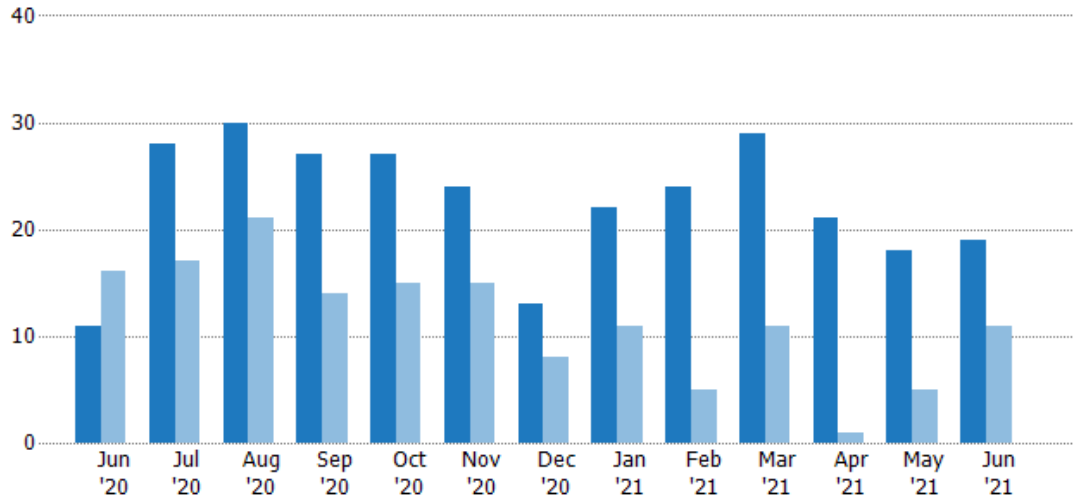
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jun '21	19	72.7%
Jun '20	11	-31.3%
Jun '19	16	-12.5%



Current Year	11	28	30	27	27	24	13	22	24	29	21	18	19
Prior Year	16	17	21	14	15	15	8	11	5	11	1	5	11
Percent Change from Prior Year	-31%	65%	43%	93%	80%	60%	63%	100%	380%	164%	2,000%	260%	73%

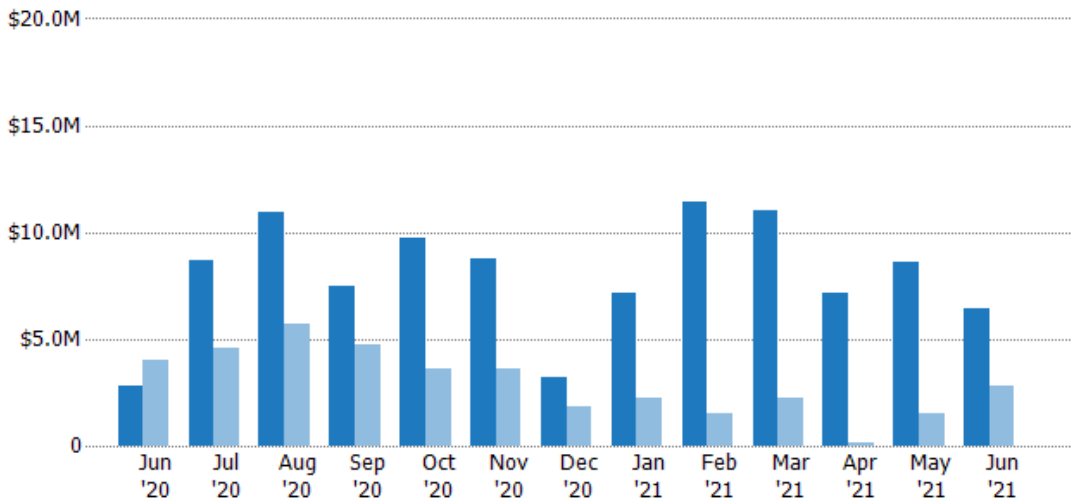
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$6.42M	130%
Jun '20	\$2.79M	-30.6%
Jun '19	\$4.02M	-37.7%



Current Year	\$2.79M	\$8.66M	\$10.9M	\$7.5M	\$9.72M	\$8.73M	\$3.21M	\$7.18M	\$11.4M	\$11M	\$7.12M	\$8.62M	\$6.42M
Prior Year	\$4.02M	\$4.58M	\$5.72M	\$4.75M	\$3.58M	\$3.63M	\$1.8M	\$2.25M	\$1.52M	\$2.24M	\$120K	\$1.51M	\$2.79M
Percent Change from Prior Year	-31%	89%	91%	58%	171%	140%	78%	219%	652%	390%	5,840%	470%	130%

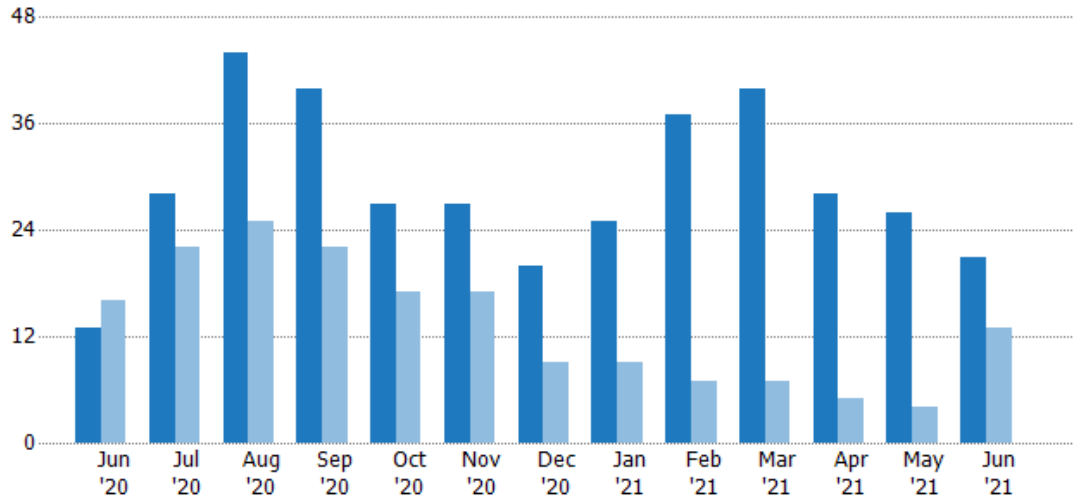
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jun '21	21	61.5%
Jun '20	13	-18.8%
Jun '19	16	-6.3%



Current Year	13	28	44	40	27	27	20	25	37	40	28	26	21
Prior Year	16	22	25	22	17	17	9	9	7	7	5	4	13
Percent Change from Prior Year	-19%	27%	76%	82%	59%	59%	122%	178%	429%	471%	460%	550%	62%

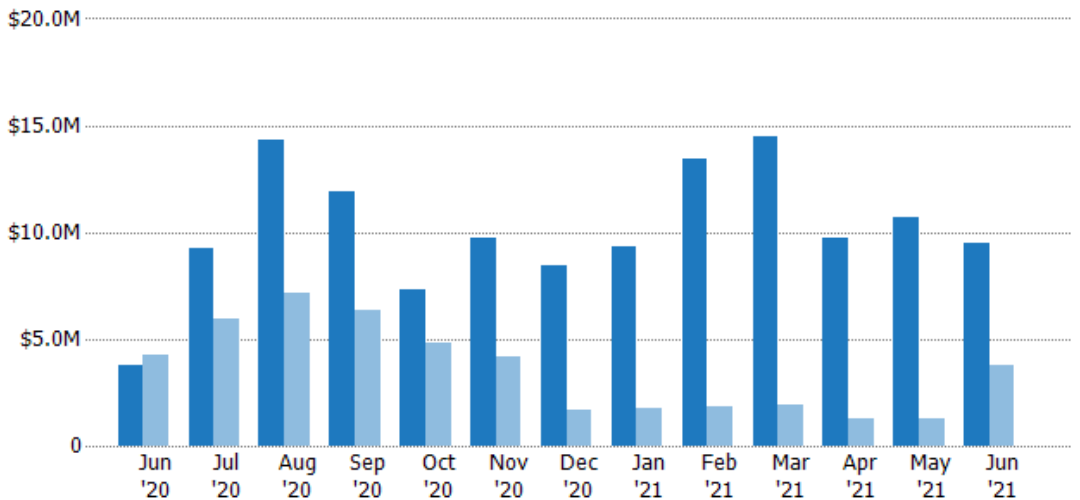
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$9.49M	150.3%
Jun '20	\$3.79M	-10.4%
Jun '19	\$4.23M	-26.6%



Current Year	\$3.79M	\$9.24M	\$14.4M	\$11.9M	\$7.31M	\$9.72M	\$8.47M	\$9.33M	\$13.5M	\$14.4M	\$9.74M	\$10.7M	\$9.49M
Prior Year	\$4.23M	\$5.94M	\$7.13M	\$6.36M	\$4.81M	\$4.18M	\$1.67M	\$1.79M	\$1.87M	\$1.93M	\$1.3M	\$1.31M	\$3.79M
Percent Change from Prior Year	-10%	56%	101%	87%	52%	133%	408%	422%	621%	648%	651%	717%	150%

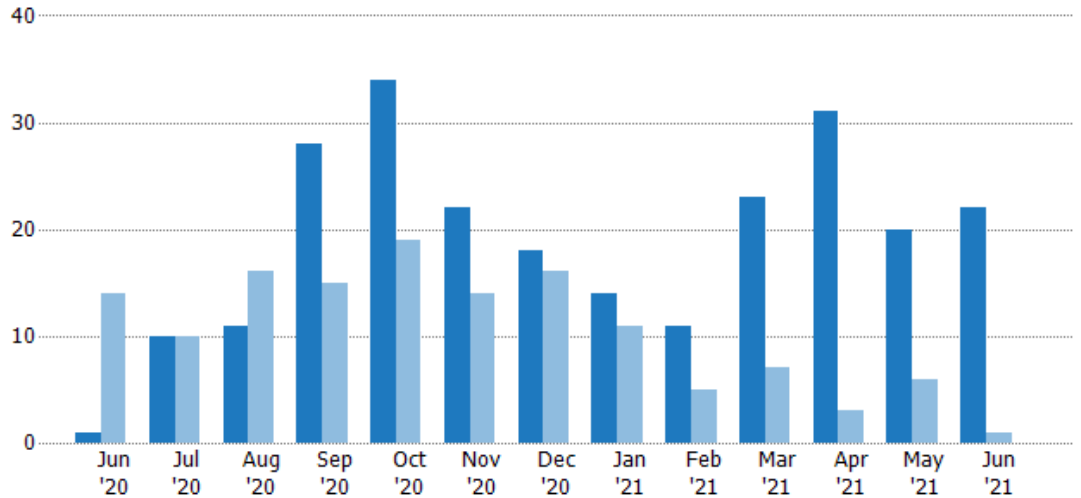
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	22	2,100%
Jun '20	1	-92.9%
Jun '19	14	-35.7%



Current Year	1	10	11	28	34	22	18	14	11	23	31	20	22
Prior Year	14	10	16	15	19	14	16	11	5	7	3	6	1
Percent Change from Prior Year	-93%	0%	-31%	87%	79%	57%	13%	27%	120%	229%	933%	233%	2,100%

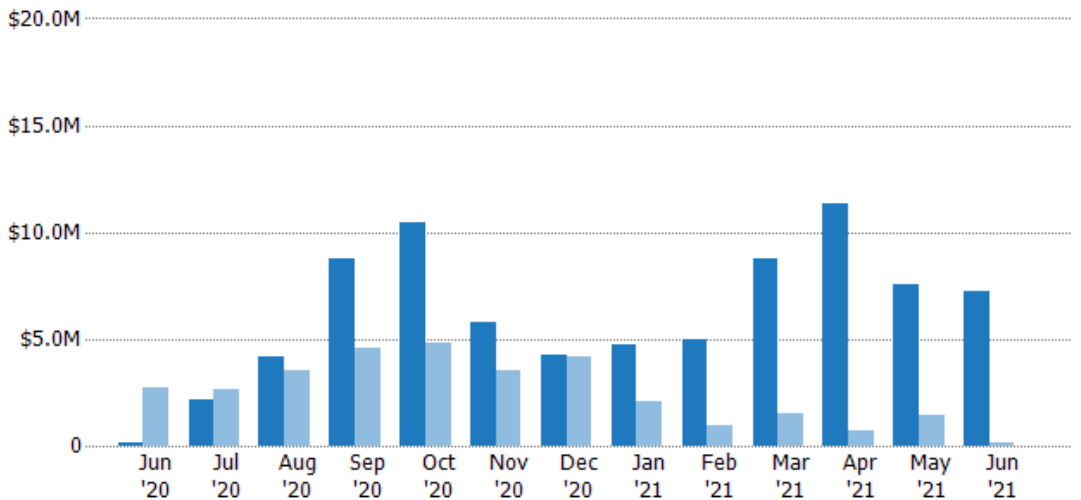
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$7.25M	5,390.4%
Jun '20	\$132K	-95.2%
Jun '19	\$2.72M	-34.9%



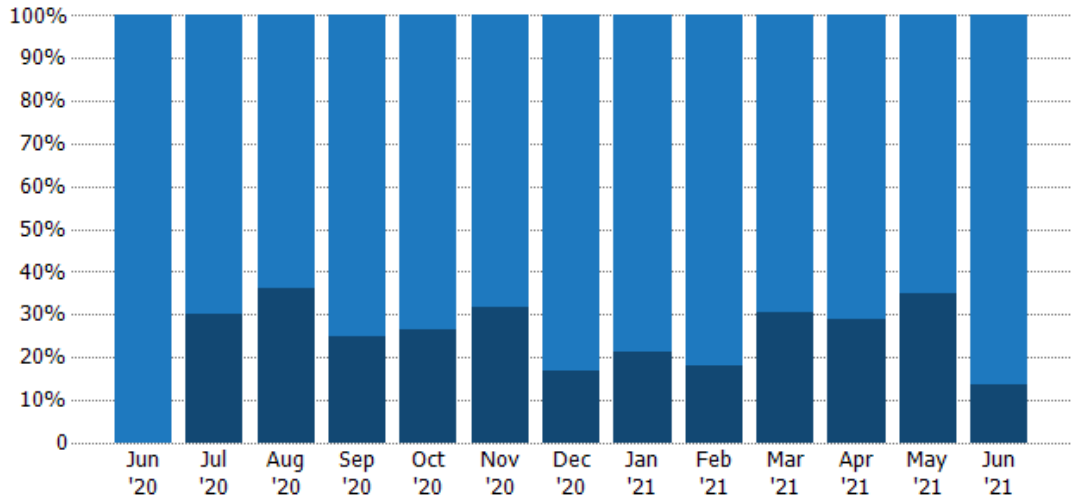
Current Year	\$132K	\$2.2M	\$4.19M	\$8.75M	\$10.5M	\$5.82M	\$4.23M	\$4.74M	\$4.99M	\$8.75M	\$11.3M	\$7.59M	\$7.25M
Prior Year	\$2.72M	\$2.68M	\$3.54M	\$4.55M	\$4.84M	\$3.51M	\$4.14M	\$2.05M	\$929K	\$1.49M	\$710K	\$1.44M	\$132K
Percent Change from Prior Year	-95%	-18%	18%	92%	116%	66%	2%	131%	437%	485%	1,498%	427%	5,390%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



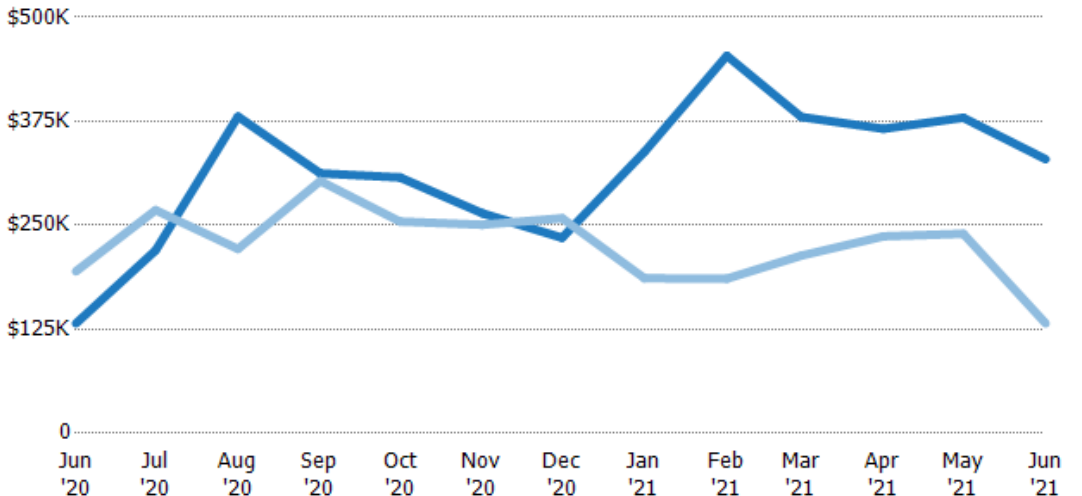
Property Type	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Condo/Townhouse	100%	70%	64%	75%	74%	68%	83%	79%	82%	70%	71%	65%	86%
Single Family Residence	-	30%	36%	25%	26%	32%	17%	21%	18%	30%	29%	35%	14%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
Jun '21	\$329K	149.6%
Jun '20	\$132K	-32.2%
Jun '19	\$195K	1.3%

Property Type	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$132K	\$220K	\$381K	\$312K	\$308K	\$264K	\$235K	\$338K	\$454K	\$380K	\$366K	\$379K	\$329K
Prior Year	\$195K	\$268K	\$222K	\$303K	\$254K	\$251K	\$258K	\$186K	\$186K	\$214K	\$237K	\$240K	\$132K
Percent Change from Prior Year	-32%	-18%	72%	3%	21%	5%	-9%	82%	144%	78%	55%	58%	150%

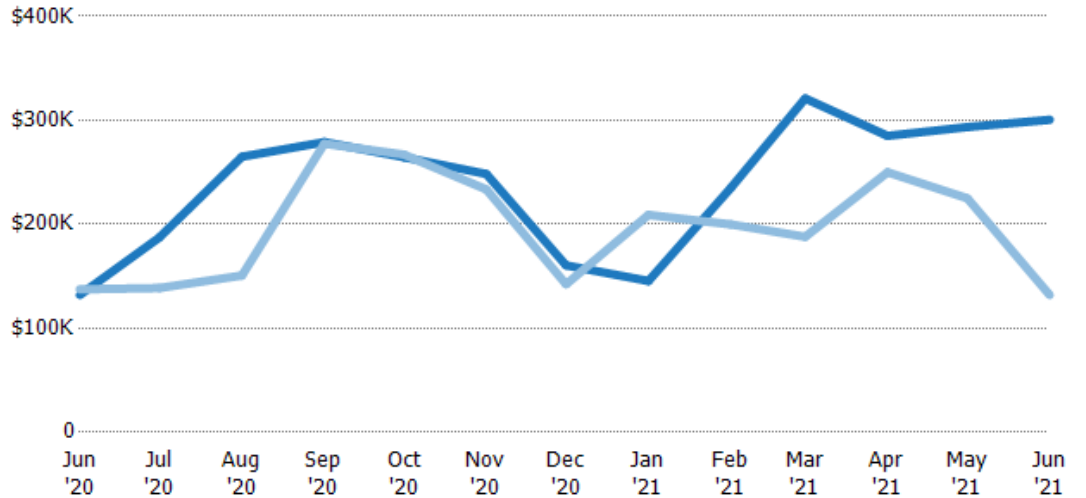
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$301K	127.7%
Jun '20	\$132K	-4%
Jun '19	\$138K	29.5%



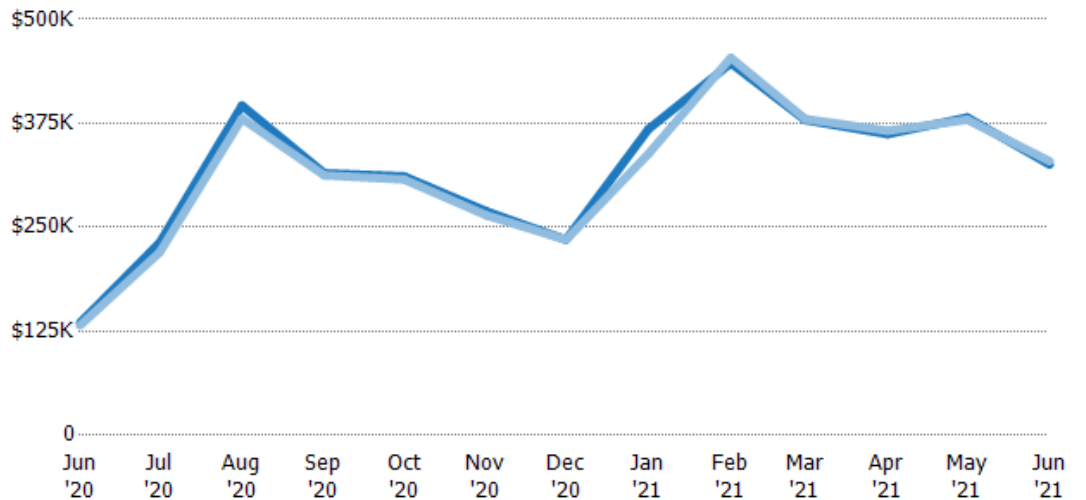
Current Year	\$132K	\$188K	\$265K	\$279K	\$265K	\$248K	\$161K	\$145K	\$235K	\$321K	\$285K	\$294K	\$301K
Prior Year	\$138K	\$139K	\$151K	\$278K	\$267K	\$234K	\$142K	\$209K	\$200K	\$188K	\$250K	\$225K	\$132K
Percent Change from Prior Year	-4%	35%	76%	1%	-1%	6%	13%	-30%	18%	71%	14%	30%	128%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



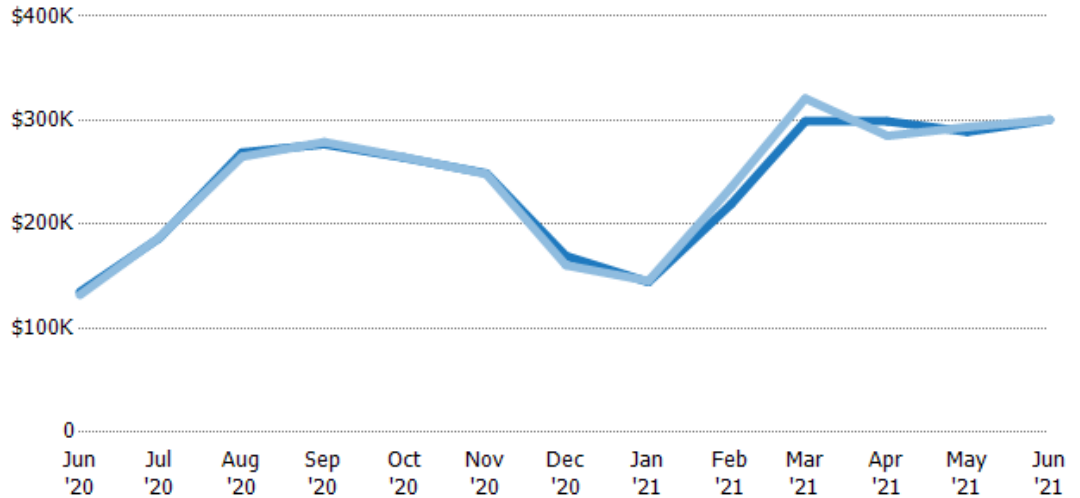
Avg List Price	\$135K	\$231K	\$396K	\$315K	\$311K	\$269K	\$235K	\$368K	\$447K	\$379K	\$362K	\$382K	\$325K
Avg Sales Price	\$132K	\$220K	\$381K	\$312K	\$308K	\$264K	\$235K	\$338K	\$454K	\$380K	\$366K	\$379K	\$329K
Avg Sales Price as a % of Avg List Price	98%	95%	96%	99%	99%	98%	100%	92%	101%	100%	101%	99%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



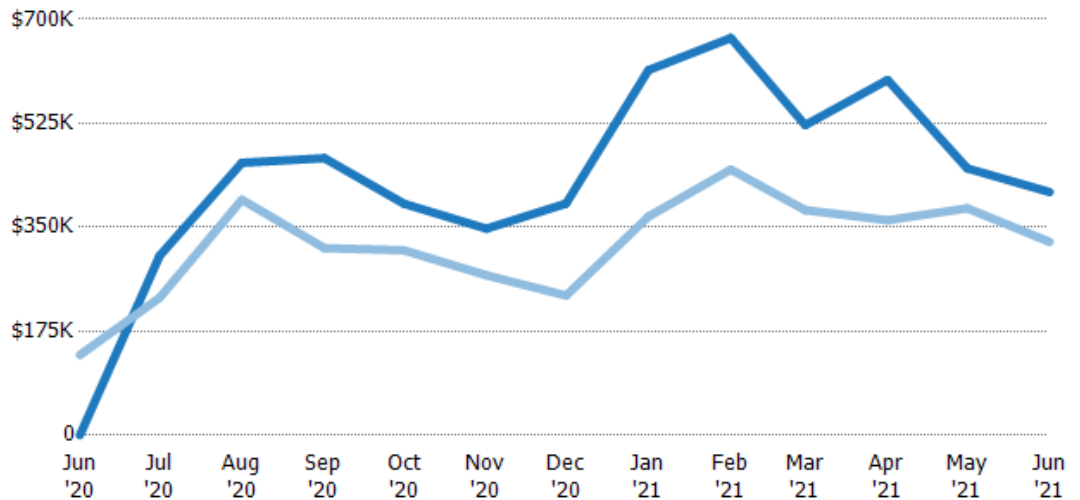
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median List Price	\$135K	\$187K	\$269K	\$277K	\$264K	\$249K	\$169K	\$144K	\$219K	\$299K	\$299K	\$289K	\$301K
Median Sales Price	\$132K	\$188K	\$265K	\$279K	\$265K	\$248K	\$161K	\$145K	\$235K	\$321K	\$285K	\$294K	\$301K
Med Sales Price as a % of Med List Price	98%	100%	99%	101%	100%	100%	95%	101%	107%	107%	95%	102%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single
Family



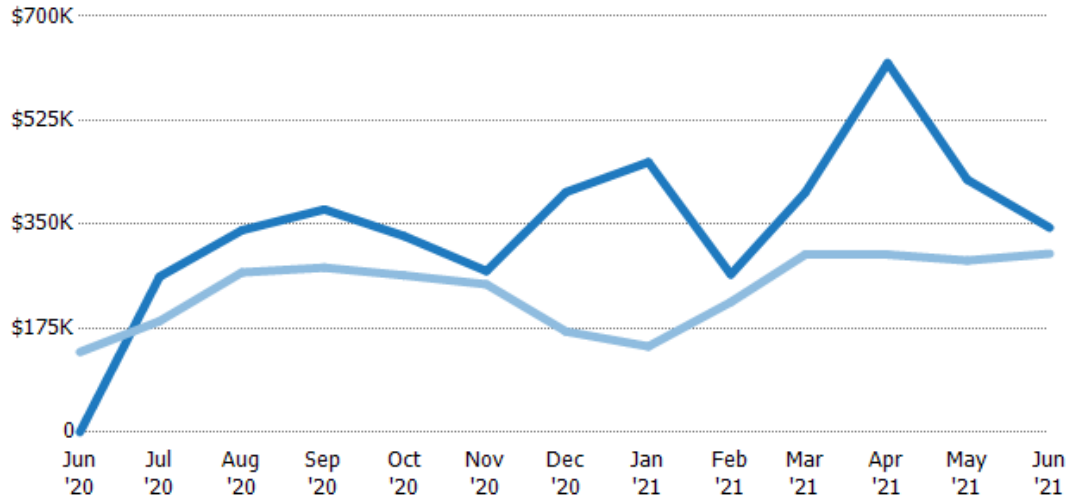
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$0	\$302K	\$459K	\$466K	\$390K	\$348K	\$390K	\$614K	\$669K	\$522K	\$598K	\$449K	\$409K
Avg Sales Price	\$135K	\$231K	\$396K	\$315K	\$311K	\$269K	\$235K	\$368K	\$447K	\$379K	\$362K	\$382K	\$325K
Avg Sales Price as a % of Avg Est Value	100%	77%	86%	68%	80%	77%	60%	60%	67%	73%	61%	85%	79%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$0	\$262K	\$340K	\$375K	\$330K	\$271K	\$404K	\$454K	\$266K	\$403K	\$621K	\$425K	\$344K
Median Sales Price	\$135K	\$187K	\$269K	\$277K	\$264K	\$249K	\$169K	\$144K	\$219K	\$299K	\$299K	\$289K	\$301K
Med Sales Price as a % of Med Est Value	100%	71%	79%	74%	80%	92%	42%	32%	82%	74%	48%	68%	87%