

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

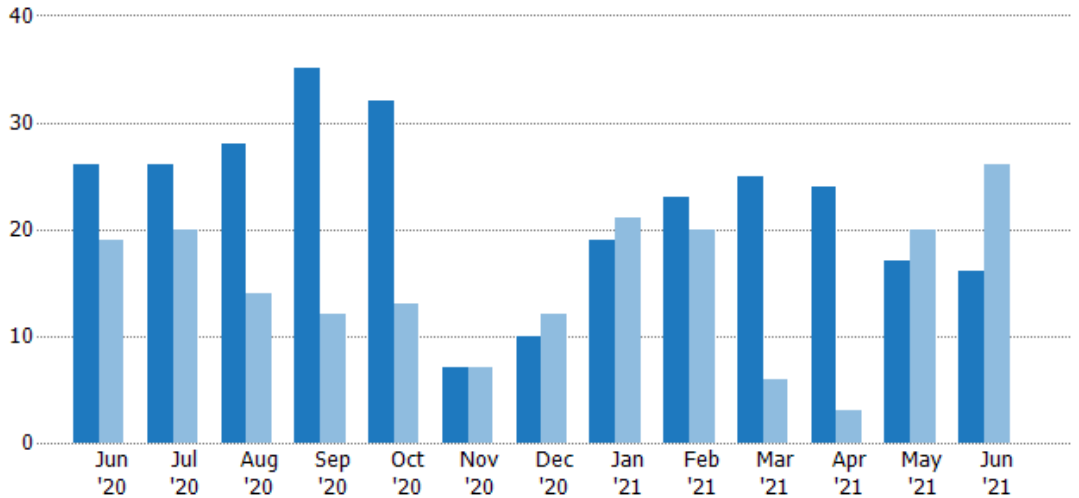
Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	16	26	-38.5%	124	96	+29.2%
New Listing Volume	\$6,547,900	\$9,312,500	-29.7%	\$51,031,645	\$28,960,500	+76.2%
Active Listing Count	54	101	-46.5%	N/A	N/A	
Active Listing Volume	\$27,594,350	\$38,737,295	-28.8%	N/A	N/A	
Average Listing Price	\$511,006	\$383,538	+33.2%	\$500,689	\$376,641	+32.9%
Median Listing Price	\$309,000	\$289,000	+6.9%	\$319,859	\$303,974	+5.2%
Median Days in RPR	96.5	159	-39.3%	114.72	186.05	-38.3%
Months of Inventory	2.3	14.4	-83.7%	6.3	10.2	-38.5%
Absorption Rate	42.59%	6.93%	+35.7%	15.9%	9.78%	+6.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	11	26	-57.7%	119	75	+58.7%
New Pending Sales Volume	\$3,502,400	\$5,940,800	-41%	\$42,585,495	\$18,608,700	+128.8%
Pending Sales Count	28	25	+12%	N/A	N/A	
Pending Sales Volume	\$9,232,100	\$5,658,400	+63.2%	N/A	N/A	
Closed Sales Count	14	8	+75%	101	52	+94.2%
Closed Sales Volume	\$5,212,300	\$1,362,101	+282.7%	\$35,768,877	\$12,574,701	+184.5%
Average Sales Price	\$372,307	\$170,263	+118.7%	\$354,147	\$241,821	+46.5%
Median Sales Price	\$369,950	\$149,301	+147.8%	\$310,864	\$206,921	+50.2%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



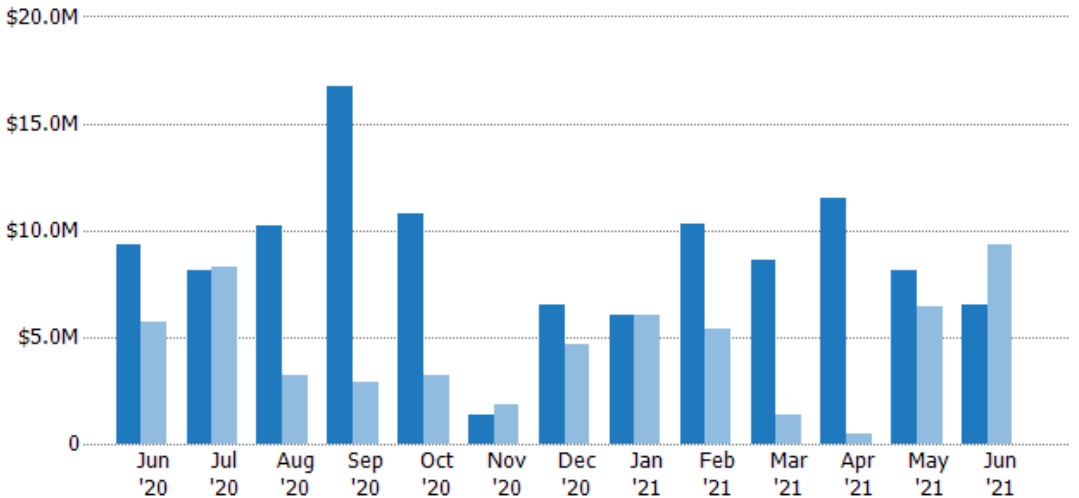
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	26	26	28	35	32	7	10	19	23	25	24	17	16
Prior Year	19	20	14	12	13	7	12	21	20	6	3	20	26
Percent Change from Prior Year	37%	30%	100%	192%	146%	0%	-17%	-10%	15%	317%	700%	-15%	-38%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$9.31M	\$8.11M	\$10.2M	\$16.8M	\$10.8M	\$1.37M	\$6.49M	\$6.03M	\$10.3M	\$8.57M	\$11.5M	\$8.12M	\$6.55M
Prior Year	\$5.69M	\$8.26M	\$3.2M	\$2.88M	\$3.19M	\$1.84M	\$4.69M	\$6.03M	\$5.42M	\$1.33M	\$477K	\$6.39M	\$9.31M
Percent Change from Prior Year	64%	-2%	218%	483%	237%	-25%	38%	0%	90%	542%	2,308%	27%	-30%

## Active Listings

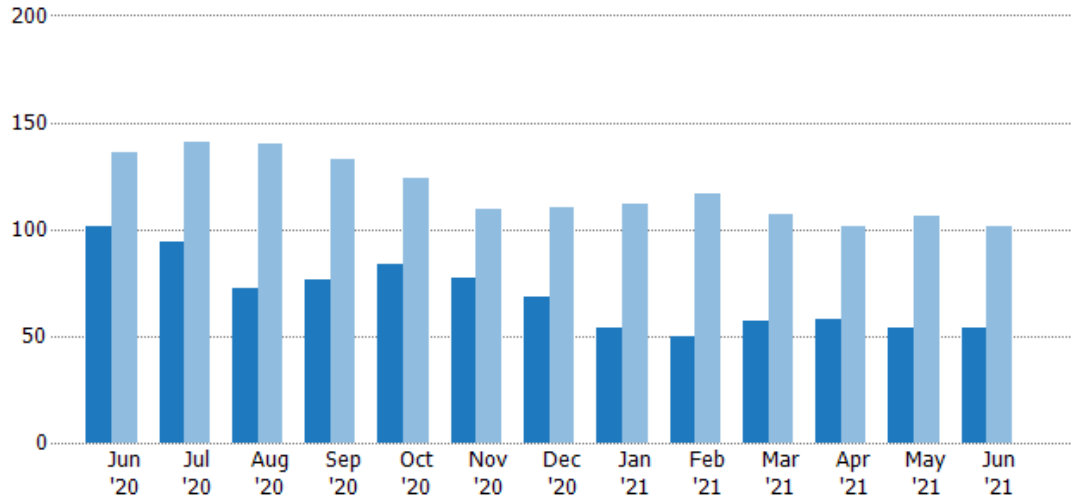
The number of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	54	-46.5%
Jun '20	101	-25.7%
Jun '19	136	22.1%



Current Year	101	94	72	76	84	77	68	54	50	57	58	54	54
Prior Year	136	141	140	133	124	109	110	112	117	107	101	106	101
Percent Change from Prior Year	-26%	-33%	-49%	-43%	-32%	-29%	-38%	-52%	-57%	-47%	-43%	-49%	-47%

## Active Listing Volume

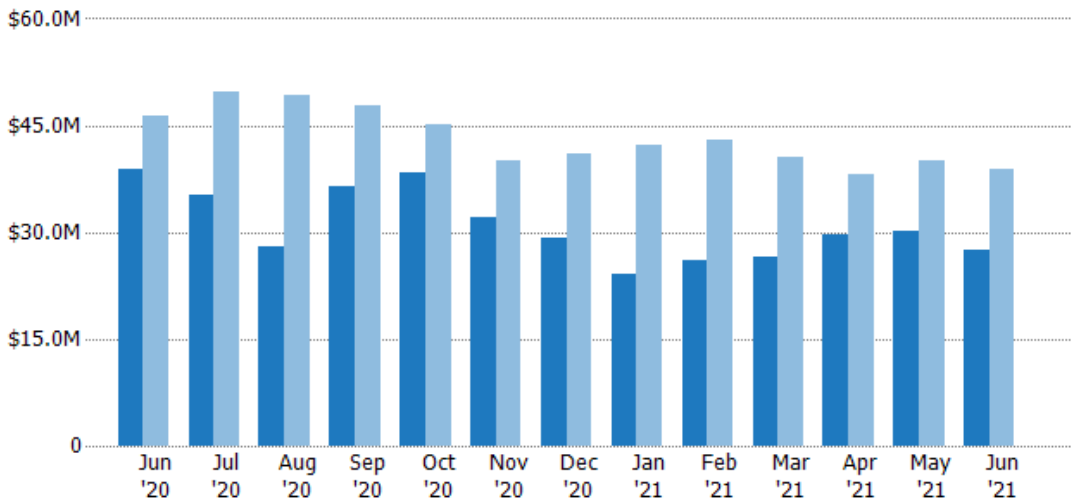
The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$27.6M	-28.8%
Jun '20	\$38.7M	-16.2%
Jun '19	\$46.2M	17.8%



Current Year	\$38.7M	\$35.2M	\$27.9M	\$36.3M	\$38.3M	\$32M	\$29.2M	\$24M	\$25.9M	\$26.4M	\$29.6M	\$30.1M	\$27.6M
Prior Year	\$46.2M	\$49.7M	\$49.2M	\$47.8M	\$45.2M	\$40M	\$41.1M	\$42.2M	\$43M	\$40.4M	\$38.2M	\$40M	\$38.7M
Percent Change from Prior Year	-16%	-29%	-43%	-24%	-15%	-20%	-29%	-43%	-40%	-35%	-22%	-25%	-29%

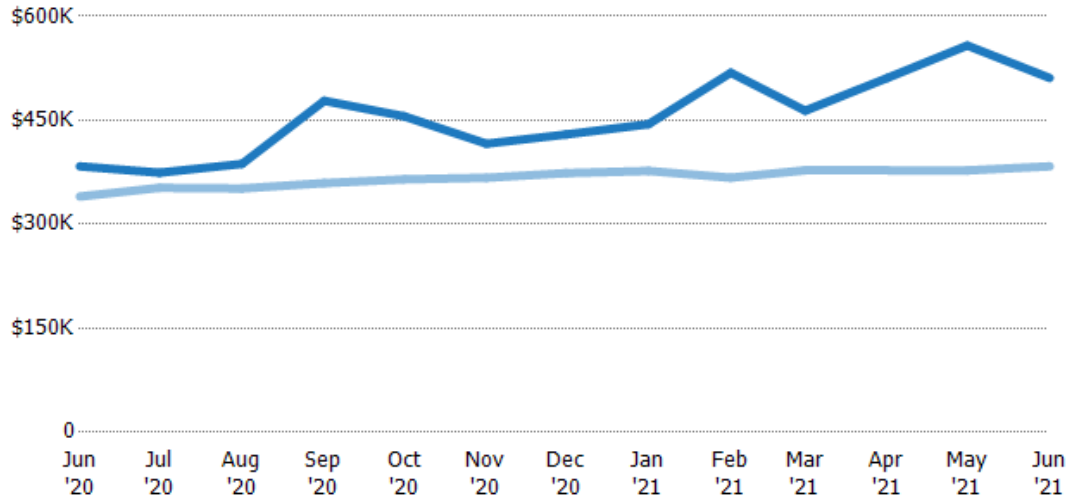
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$511K	33.2%
Jun '20	\$384K	12.8%
Jun '19	\$340K	-3.5%



Current Year	\$384K	\$374K	\$387K	\$478K	\$456K	\$416K	\$430K	\$444K	\$519K	\$464K	\$511K	\$558K	\$511K
Prior Year	\$340K	\$353K	\$352K	\$359K	\$365K	\$367K	\$374K	\$377K	\$367K	\$378K	\$378K	\$378K	\$384K
Percent Change from Prior Year	13%	6%	10%	33%	25%	13%	15%	18%	41%	23%	35%	48%	33%

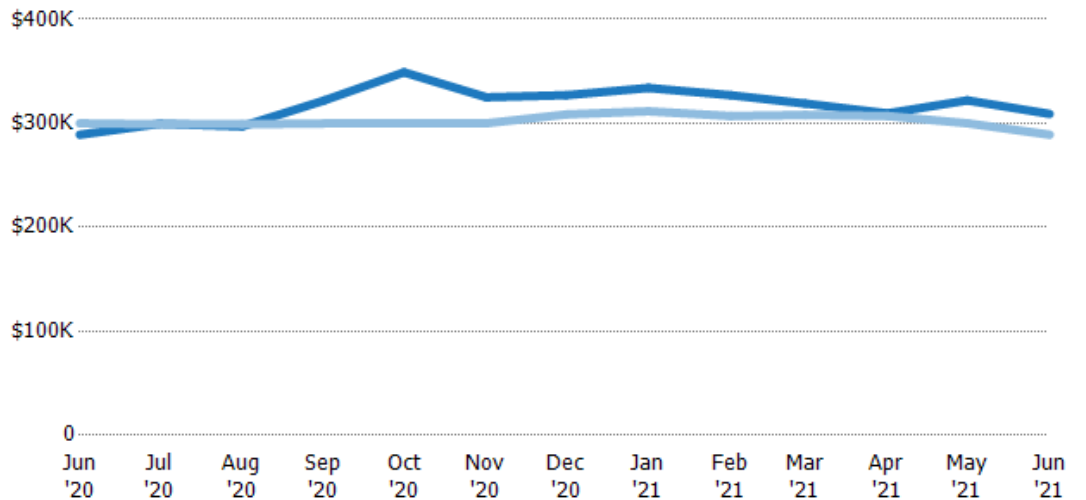
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$309K	6.9%
Jun '20	\$289K	-3.7%
Jun '19	\$300K	-23.3%



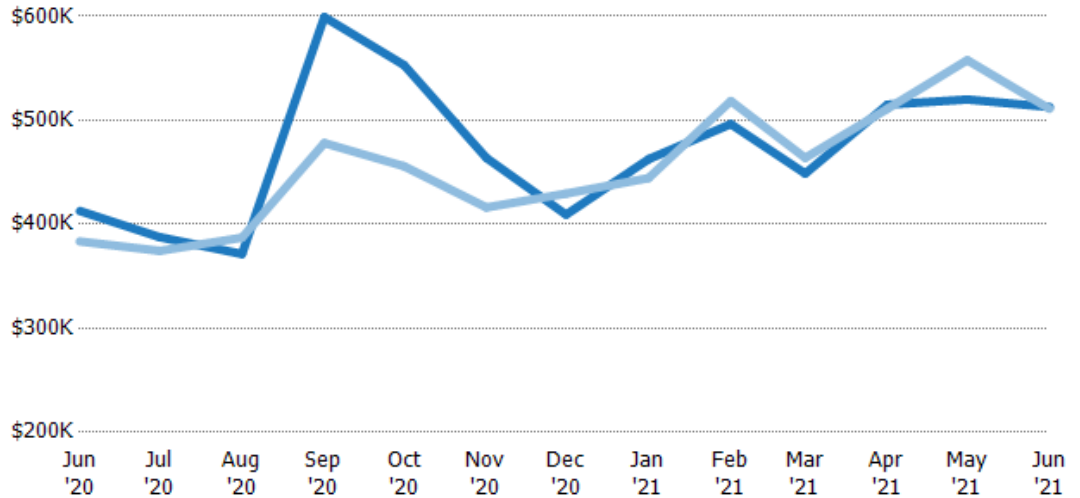
Current Year	\$289K	\$300K	\$297K	\$322K	\$349K	\$325K	\$327K	\$334K	\$327K	\$319K	\$310K	\$322K	\$309K
Prior Year	\$300K	\$299K	\$299K	\$300K	\$300K	\$300K	\$309K	\$312K	\$307K	\$308K	\$307K	\$300K	\$289K
Percent Change from Prior Year	-4%	0%	-1%	7%	16%	8%	6%	7%	7%	4%	1%	7%	7%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family



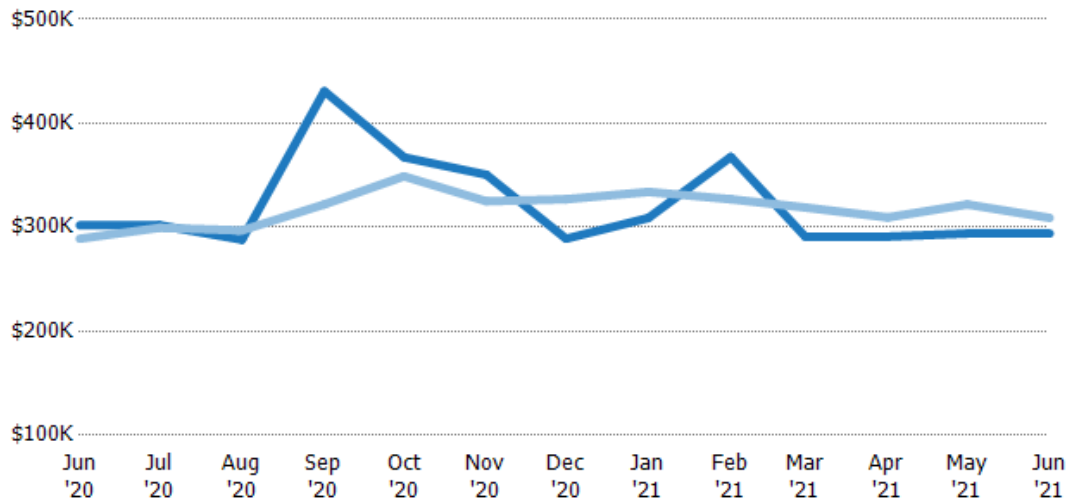
Avg Est Value	\$413K	\$388K	\$371K	\$599K	\$553K	\$464K	\$409K	\$463K	\$496K	\$449K	\$515K	\$520K	\$513K
Avg Listing Price	\$384K	\$374K	\$387K	\$478K	\$456K	\$416K	\$430K	\$444K	\$519K	\$464K	\$511K	\$558K	\$511K
Avg Listing Price as a % of Avg Est Value	93%	97%	104%	80%	82%	90%	105%	96%	104%	103%	99%	107%	100%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
Property Type: Condo/Townhouse/Apt., Single Family



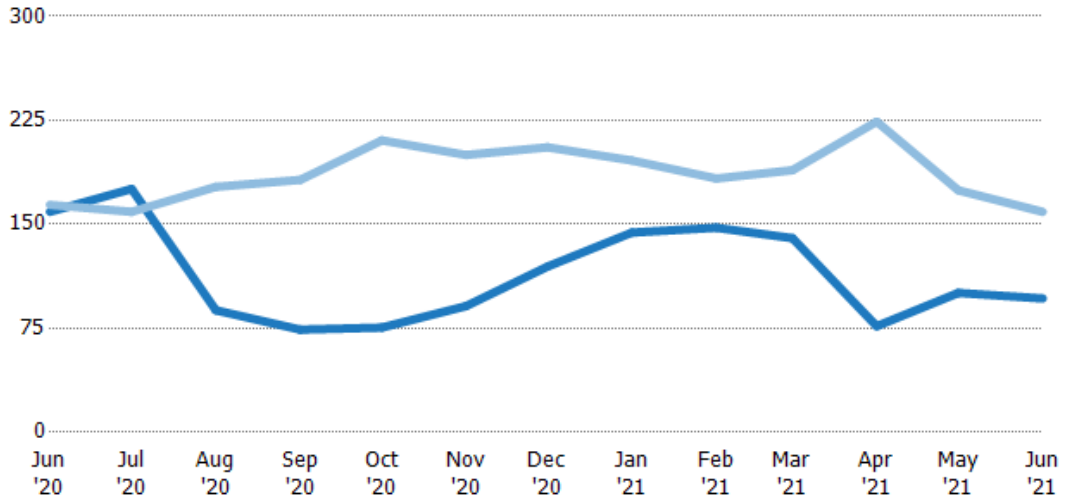
Median Est Value	\$302K	\$302K	\$288K	\$431K	\$367K	\$351K	\$289K	\$309K	\$368K	\$291K	\$291K	\$294K	\$294K
Median Listing Price	\$289K	\$300K	\$297K	\$322K	\$349K	\$325K	\$327K	\$334K	\$327K	\$319K	\$310K	\$322K	\$309K
Med Listing Price as a % of Med Est Value	96%	99%	103%	75%	95%	93%	113%	108%	89%	110%	106%	110%	105%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



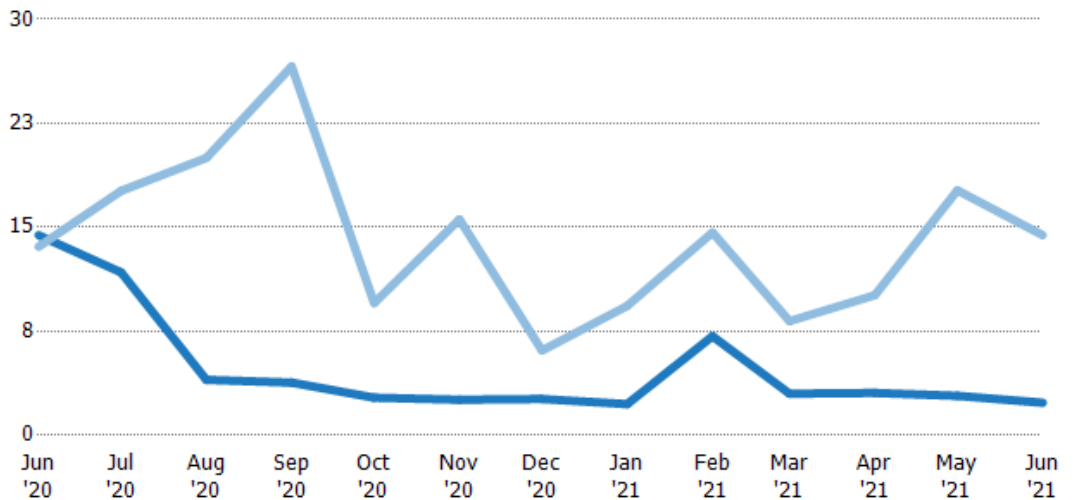
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	159	176	88	74	75.5	91	120	144	148	140	76.5	101	96.5
Prior Year	164	159	177	182	211	200	206	196	183	189	224	175	159
Percent Change from Prior Year	-3%	10%	-50%	-59%	-64%	-55%	-42%	-27%	-19%	-26%	-66%	-42%	-39%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



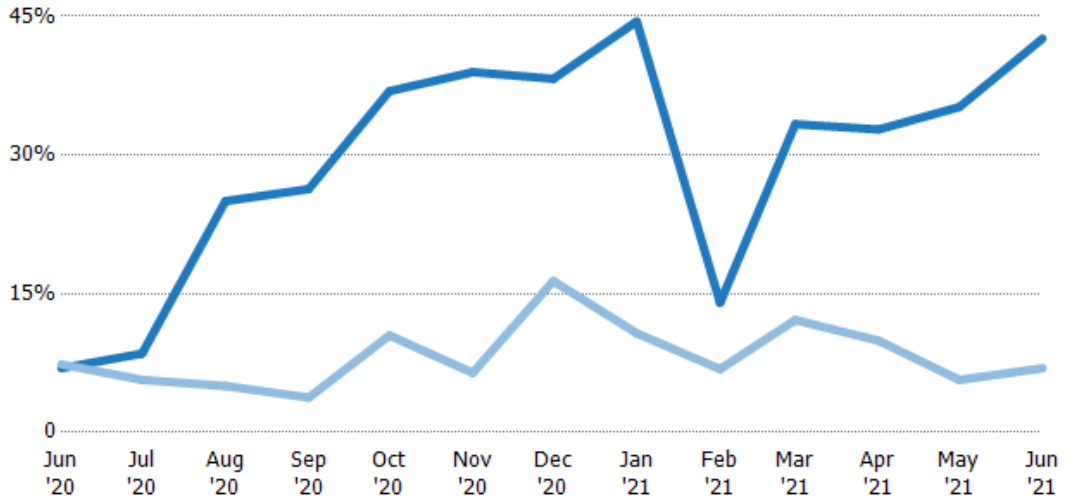
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	14.4	11.8	4	3.8	2.71	2.57	2.62	2.25	7.14	3	3.05	2.84	2.35
Prior Year	13.6	17.6	20	26.6	9.54	15.6	6.11	9.33	14.6	8.23	10.1	17.7	14.4
Percent Change from Prior Year	6%	-33%	-80%	-86%	-72%	-84%	-57%	-76%	-51%	-64%	-70%	-84%	-84%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



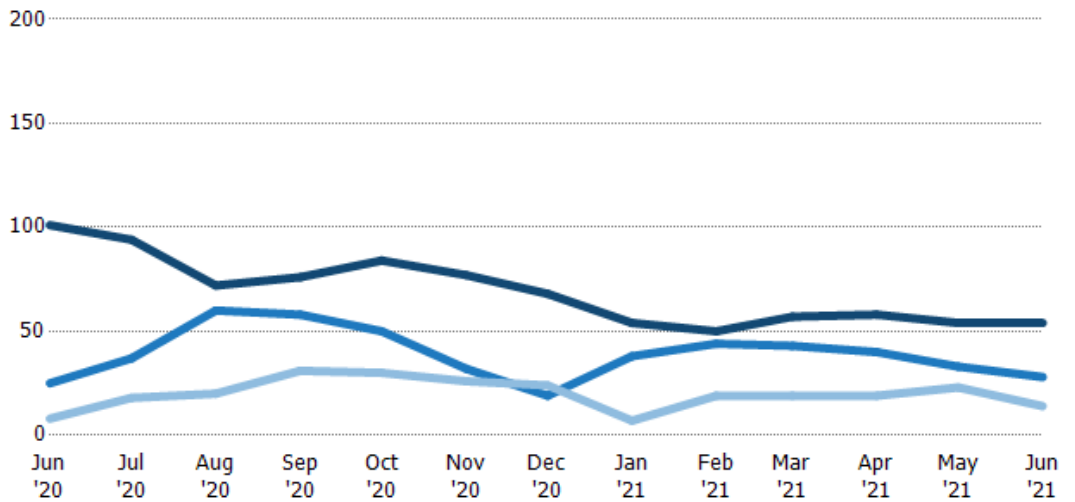
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	7%	9%	25%	26%	37%	39%	38%	44%	14%	33%	33%	35%	43%
Prior Year	7%	6%	5%	4%	10%	6%	16%	11%	7%	12%	10%	6%	7%
Change from Prior Year	0%	-3%	-20%	-23%	-26%	-33%	-22%	-34%	-7%	-21%	-23%	-30%	-36%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Active	101	94	72	76	84	77	68	54	50	57	58	54	54
Pending	25	37	60	58	50	32	19	38	44	43	40	33	28
Sold	8	18	20	31	30	26	24	7	19	19	19	23	14

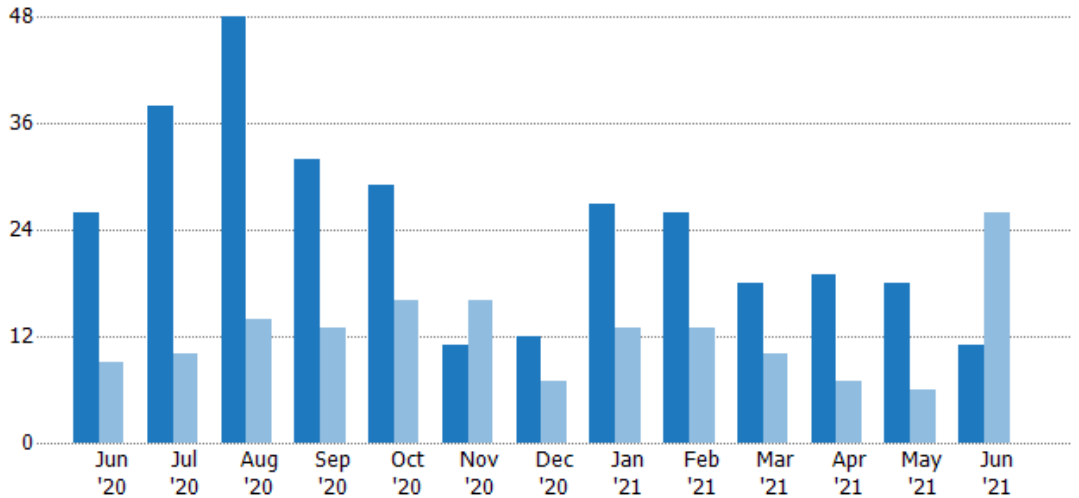
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jun '21	11	-57.7%
Jun '20	26	188.9%
Jun '19	9	-11.1%

	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	26	38	48	32	29	11	12	27	26	18	19	18	11
Prior Year	9	10	14	13	16	16	7	13	13	10	7	6	26
Percent Change from Prior Year	189%	280%	243%	146%	81%	-31%	71%	108%	100%	80%	171%	200%	-58%

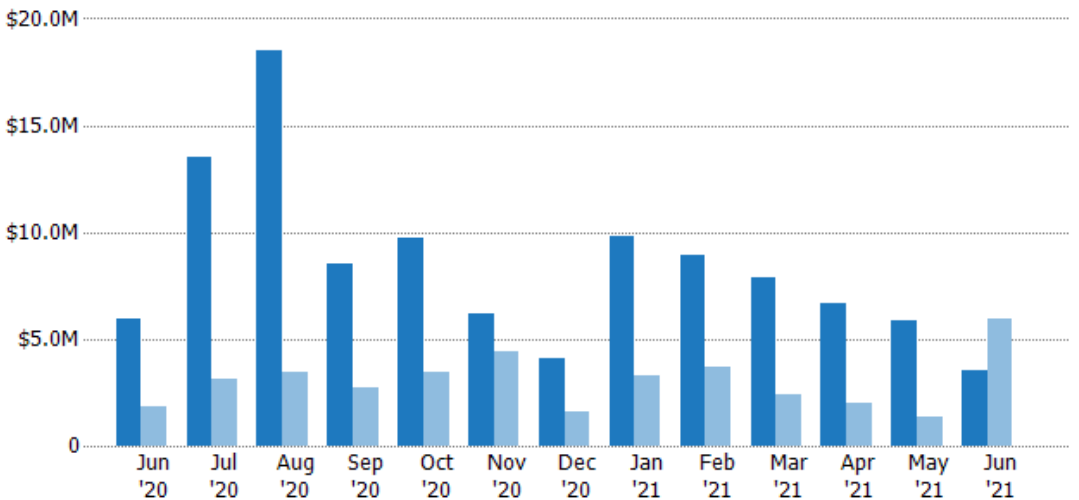
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:  
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jun '21	\$3.5M	-41%
Jun '20	\$5.94M	229.4%
Jun '19	\$1.8M	21.9%

	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$5.94M	\$13.5M	\$18.5M	\$8.54M	\$9.69M	\$6.2M	\$4.12M	\$9.8M	\$8.89M	\$7.88M	\$6.69M	\$5.82M	\$3.5M
Prior Year	\$1.8M	\$3.11M	\$3.49M	\$2.73M	\$3.46M	\$4.41M	\$1.62M	\$3.32M	\$3.66M	\$2.36M	\$1.99M	\$1.34M	\$5.94M
Percent Change from Prior Year	229%	334%	431%	213%	180%	41%	153%	195%	143%	233%	237%	335%	-41%



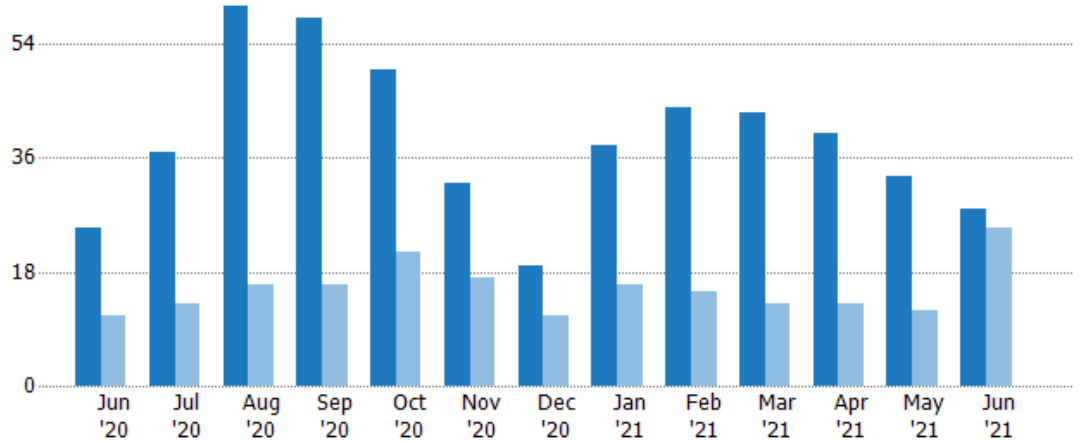
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	28	12%
Jun '20	25	127.3%
Jun '19	11	-27.3%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	25	37	60	58	50	32	19	38	44	43	40	33	28
Prior Year	11	13	16	16	21	17	11	16	15	13	13	12	25
Percent Change from Prior Year	127%	185%	275%	263%	138%	88%	73%	138%	193%	231%	208%	175%	12%

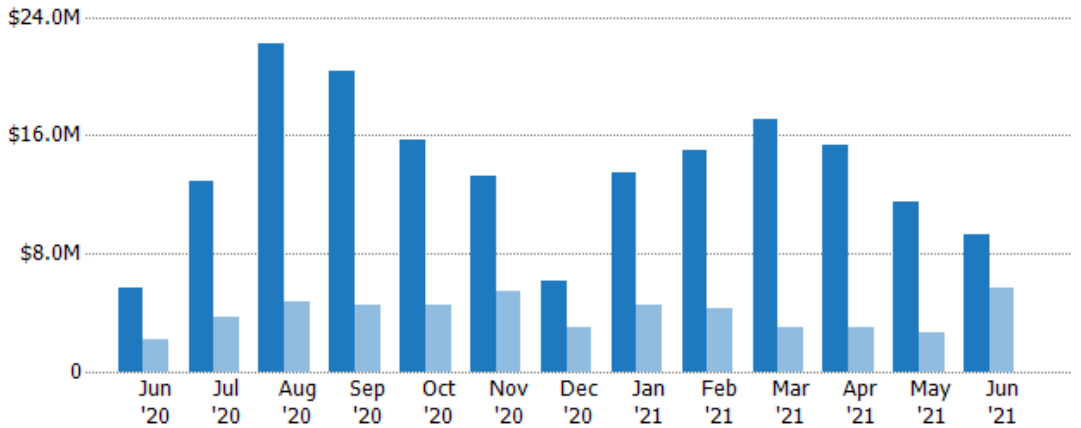
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$9.23M	63.2%
Jun '20	\$5.66M	162.9%
Jun '19	\$2.15M	-1.9%



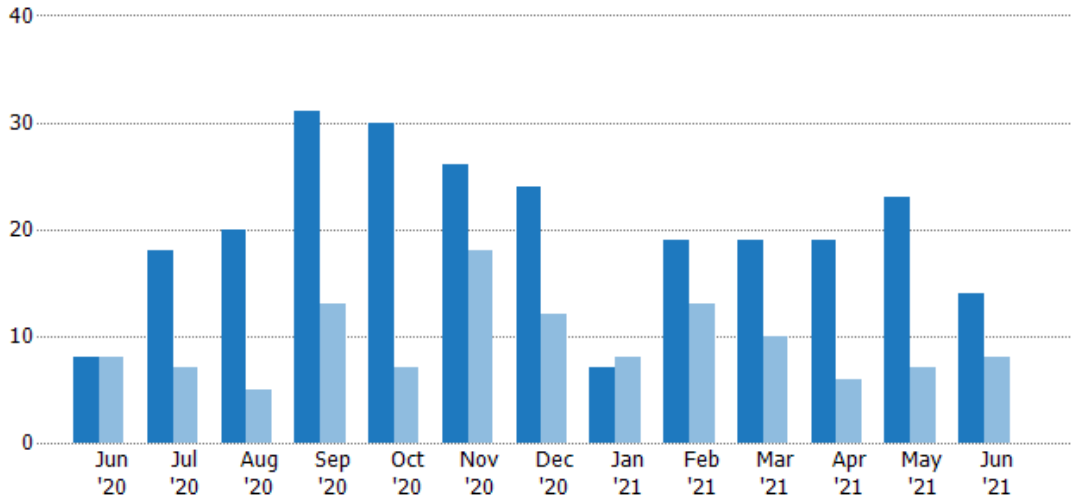
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$5.66M	\$12.8M	\$22.2M	\$20.4M	\$15.7M	\$13.3M	\$6.09M	\$13.4M	\$15M	\$17M	\$15.4M	\$11.5M	\$9.23M
Prior Year	\$2.15M	\$3.7M	\$4.79M	\$4.48M	\$4.56M	\$5.48M	\$2.98M	\$4.53M	\$4.24M	\$2.96M	\$3.04M	\$2.64M	\$5.66M
Percent Change from Prior Year	163%	247%	364%	355%	245%	142%	104%	196%	254%	475%	405%	334%	63%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



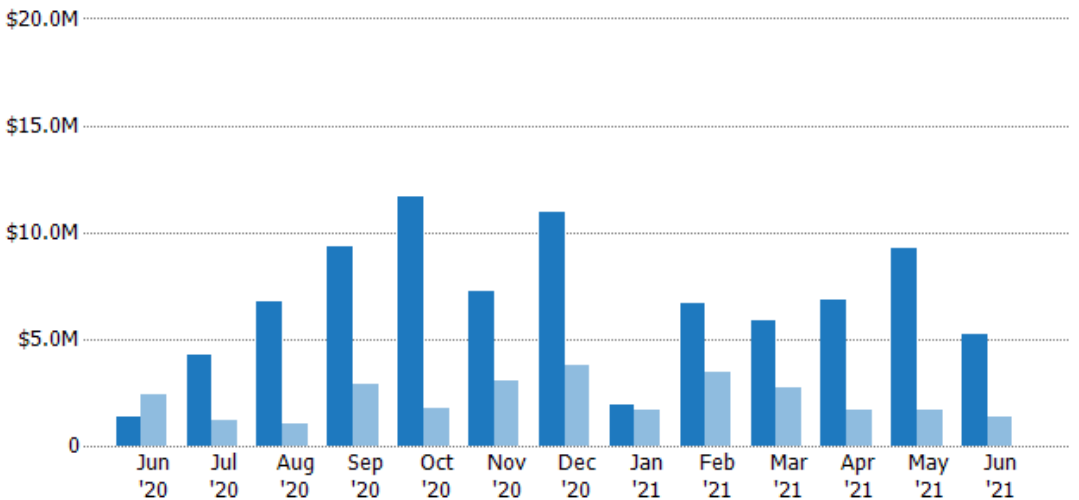
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	8	18	20	31	30	26	24	7	19	19	19	23	14
Prior Year	8	7	5	13	7	18	12	8	13	10	6	7	8
Percent Change from Prior Year	0%	157%	300%	138%	329%	44%	100%	-13%	46%	90%	217%	229%	75%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



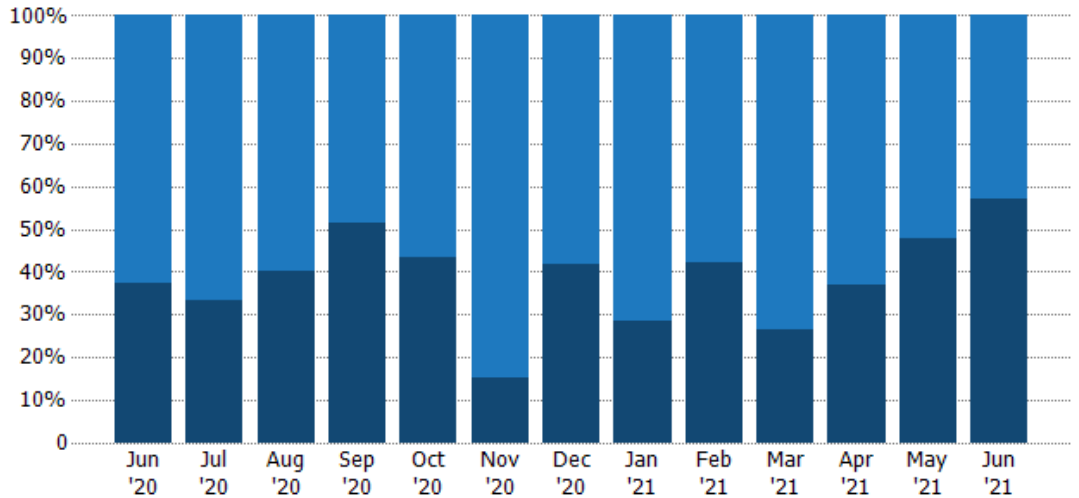
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$1.36M	\$4.24M	\$6.72M	\$9.33M	\$11.6M	\$7.21M	\$11M	\$1.9M	\$6.7M	\$5.89M	\$6.86M	\$9.21M	\$5.21M
Prior Year	\$2.37M	\$1.21M	\$1.04M	\$2.87M	\$1.76M	\$3.05M	\$3.8M	\$1.67M	\$3.45M	\$2.75M	\$1.68M	\$1.66M	\$1.36M
Percent Change from Prior Year	-42%	249%	544%	225%	562%	137%	188%	14%	94%	114%	308%	455%	283%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	63%	67%	60%	48%	57%	85%	58%	71%	58%	74%	63%	52%	43%
Single Family Residence	38%	33%	40%	52%	43%	15%	42%	29%	42%	26%	37%	48%	57%

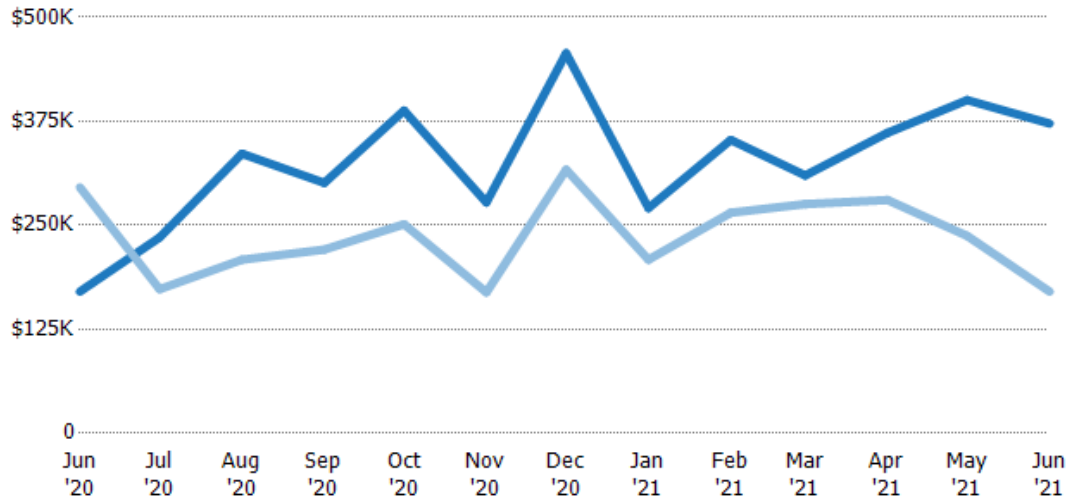
## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$372K	118.7%
Jun '20	\$170K	-42.4%
Jun '19	\$296K	-14.7%



Current Year	\$170K	\$235K	\$336K	\$301K	\$388K	\$277K	\$457K	\$271K	\$353K	\$310K	\$361K	\$400K	\$372K
Prior Year	\$296K	\$173K	\$209K	\$221K	\$251K	\$169K	\$317K	\$209K	\$265K	\$275K	\$280K	\$237K	\$170K
Percent Change from Prior Year	-42%	36%	61%	36%	54%	64%	44%	30%	33%	13%	29%	69%	119%

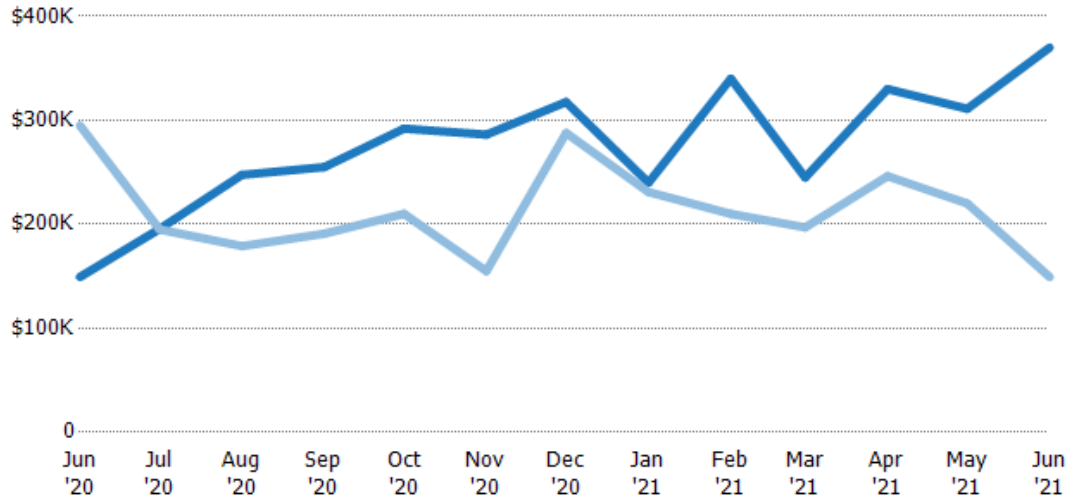
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$370K	147.8%
Jun '20	\$149K	-49.4%
Jun '19	\$295K	-29.3%



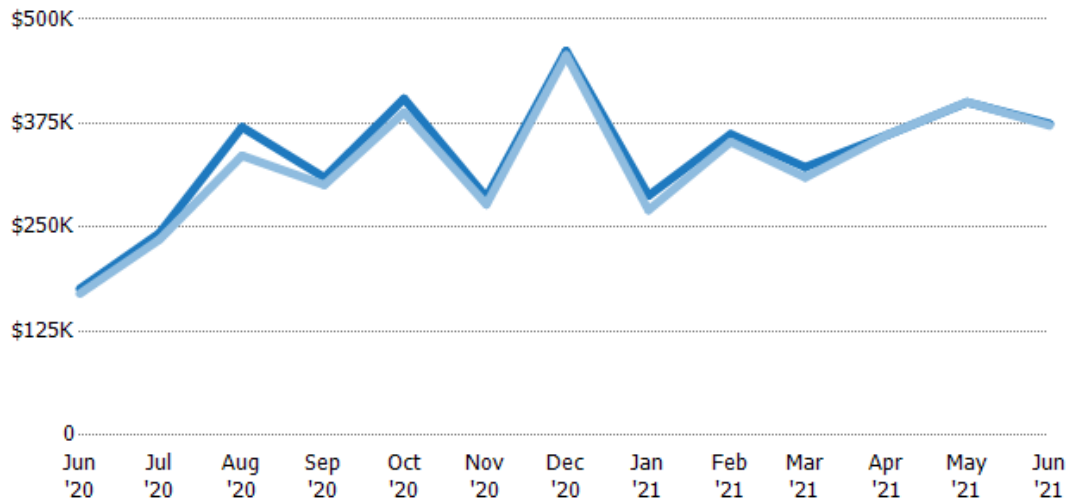
Current Year	\$149K	\$196K	\$248K	\$255K	\$292K	\$286K	\$318K	\$240K	\$340K	\$245K	\$330K	\$311K	\$370K
Prior Year	\$295K	\$195K	\$179K	\$191K	\$210K	\$155K	\$288K	\$231K	\$210K	\$197K	\$246K	\$220K	\$149K
Percent Change from Prior Year	-49%	0%	38%	34%	39%	85%	10%	4%	62%	24%	34%	41%	148%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type: Condo/Townhouse/Apt., Single Family



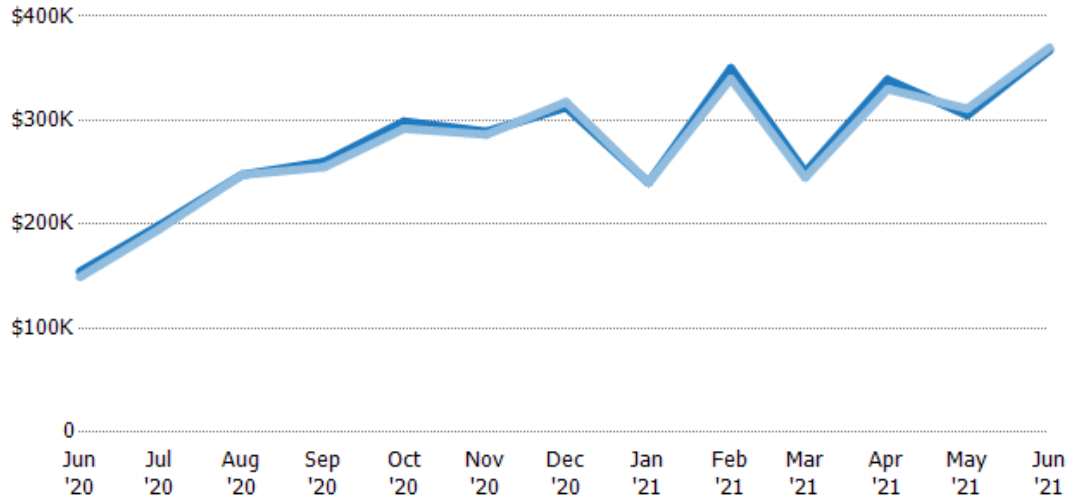
Avg List Price	\$176K	\$243K	\$370K	\$310K	\$405K	\$286K	\$462K	\$288K	\$362K	\$322K	\$361K	\$400K	\$374K
Avg Sales Price	\$170K	\$235K	\$336K	\$301K	\$388K	\$277K	\$457K	\$271K	\$353K	\$310K	\$361K	\$400K	\$372K
Avg Sales Price as a % of Avg List Price	97%	97%	91%	97%	96%	97%	99%	94%	97%	96%	100%	100%	99%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



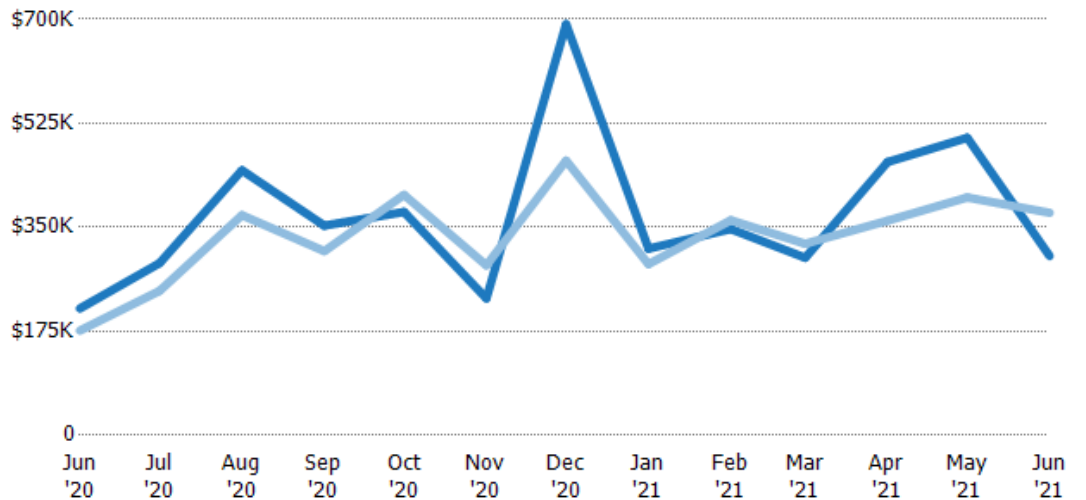
Month	Median List Price	Median Sales Price	Med Sales Price as a % of Med List Price
Jun '20	\$155K	\$149K	97%
Jul '20	\$199K	\$196K	98%
Aug '20	\$248K	\$248K	100%
Sep '20	\$260K	\$255K	98%
Oct '20	\$299K	\$292K	98%
Nov '20	\$289K	\$286K	99%
Dec '20	\$313K	\$318K	102%
Jan '21	\$240K	\$240K	100%
Feb '21	\$350K	\$340K	97%
Mar '21	\$250K	\$245K	98%
Apr '21	\$339K	\$330K	97%
May '21	\$305K	\$311K	102%
Jun '21	\$367K	\$370K	101%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



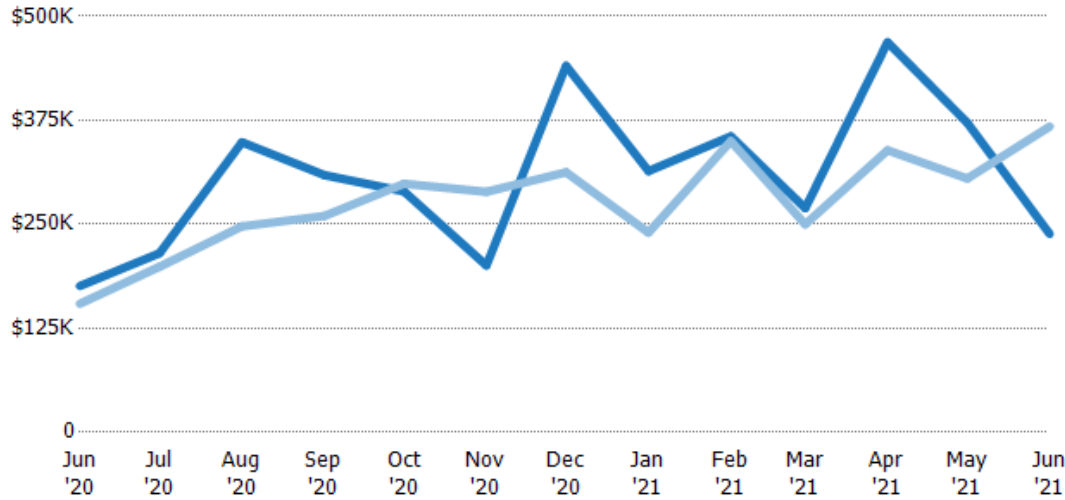
Month	Avg Est Value	Avg Sales Price	Avg Sales Price as a % of Avg Est Value
Jun '20	\$213K	\$176K	83%
Jul '20	\$290K	\$243K	84%
Aug '20	\$446K	\$370K	83%
Sep '20	\$353K	\$310K	88%
Oct '20	\$376K	\$405K	108%
Nov '20	\$230K	\$286K	124%
Dec '20	\$692K	\$462K	67%
Jan '21	\$314K	\$288K	92%
Feb '21	\$347K	\$362K	104%
Mar '21	\$299K	\$322K	108%
Apr '21	\$460K	\$361K	79%
May '21	\$501K	\$400K	80%
Jun '21	\$302K	\$374K	124%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$176K	\$215K	\$349K	\$309K	\$289K	\$201K	\$440K	\$314K	\$356K	\$269K	\$469K	\$372K	\$238K
Median Sales Price	\$155K	\$199K	\$248K	\$260K	\$299K	\$289K	\$313K	\$240K	\$350K	\$250K	\$339K	\$305K	\$367K
Med Sales Price as a % of Med Est Value	88%	92%	71%	84%	103%	144%	71%	76%	98%	93%	72%	82%	154%