

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

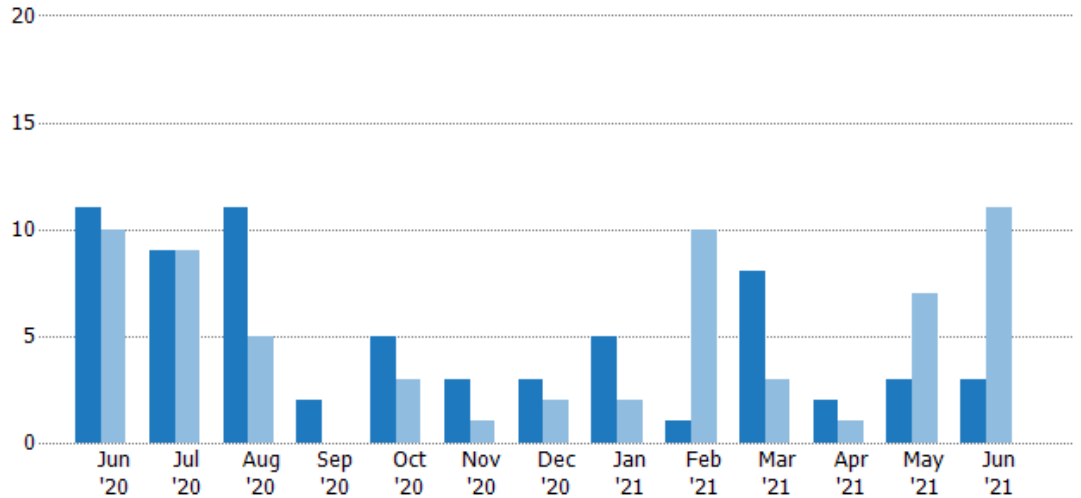
Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	3	11	-72.7%	22	34	-35.3%
New Listing Volume	\$687,900	\$4,267,900	-83.9%	\$6,640,300	\$8,720,250	-23.9%
Active Listing Count	3	30	-90%	N/A	N/A	
Active Listing Volume	\$2,243,000	\$6,949,300	-67.7%	N/A	N/A	
Average Listing Price	\$747,667	\$231,643	+222.8%	\$366,824	\$214,048	+71.4%
Median Listing Price	\$499,000	\$185,000	+169.7%	\$226,483	\$187,967	+20.5%
Median Days in RPR	240	139	+72.7%	163.43	161.82	+1%
Months of Inventory	0.8	30	-97.5%	5.5	17.7	-69.2%
Absorption Rate	133.33%	3.33%	+130%	18.33%	5.65%	+12.7%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	4	16	-75%	35	29	+20.7%
New Pending Sales Volume	\$896,900	\$4,830,200	-81.4%	\$8,532,700	\$7,872,200	+8.4%
Pending Sales Count	10	14	-28.6%	N/A	N/A	
Pending Sales Volume	\$2,447,400	\$3,844,300	-36.3%	N/A	N/A	
Closed Sales Count	4	4	+/-	22	11	+100%
Closed Sales Volume	\$1,175,000	\$1,035,500	+13.5%	\$5,558,500	\$2,651,450	+109.6%
Average Sales Price	\$293,750	\$258,875	+13.5%	\$252,659	\$241,041	+4.8%
Median Sales Price	\$264,000	\$320,000	-17.5%	\$233,568	\$263,268	-11.3%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



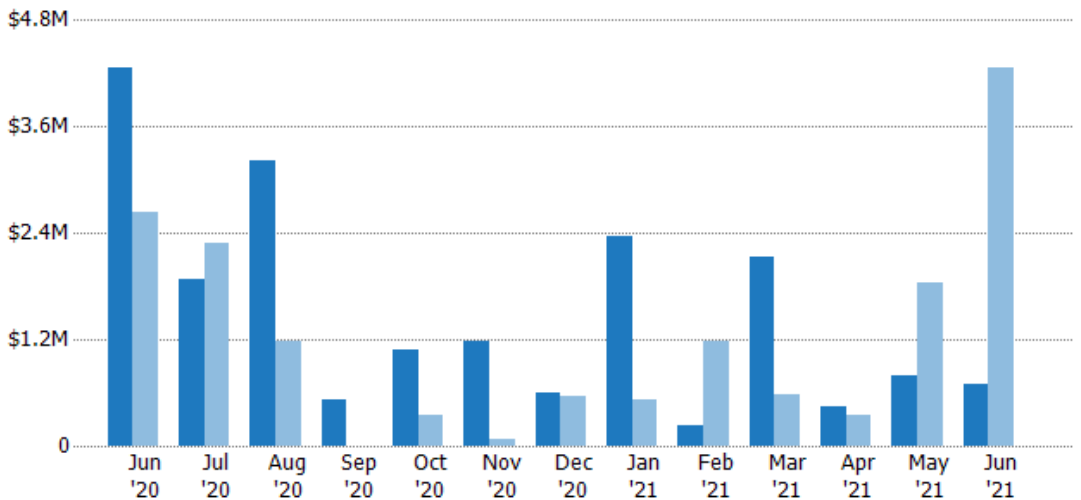
Current Year	11	9	11	2	5	3	3	5	1	8	2	3	3
Prior Year	10	9	5	-	3	1	2	2	10	3	1	7	11
Percent Change from Prior Year	10%	0%	120%	100%	67%	200%	50%	150%	-90%	167%	100%	-57%	-73%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



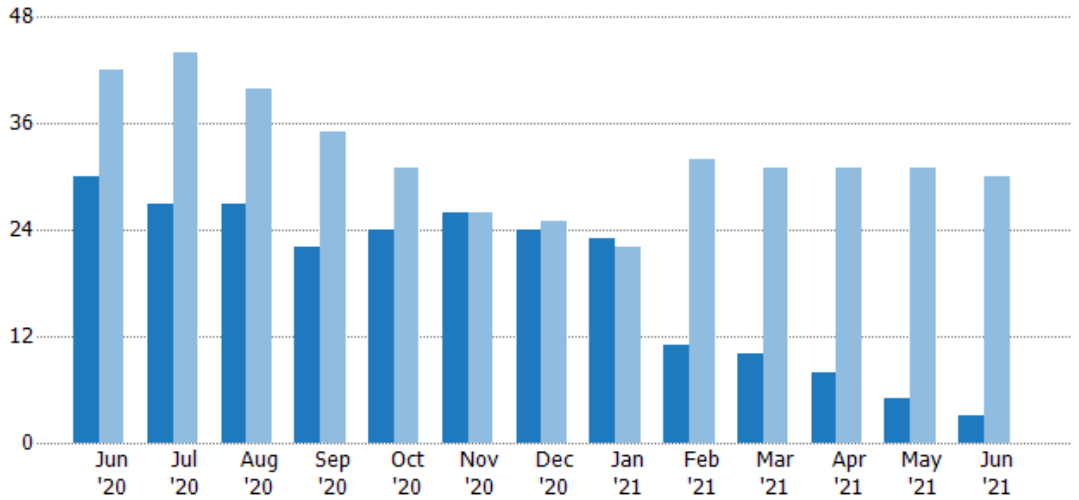
Current Year	\$4.27M	\$1.88M	\$3.22M	\$521K	\$1.09M	\$1.18M	\$605K	\$2.36M	\$225K	\$2.12M	\$448K	\$796K	\$688K
Prior Year	\$2.63M	\$2.28M	\$1.17M	-	\$353K	\$70K	\$567K	\$514K	\$1.18M	\$575K	\$345K	\$1.84M	\$4.27M
Percent Change from Prior Year	62%	-18%	174%	100%	209%	1,591%	7%	360%	-81%	269%	30%	-57%	-84%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



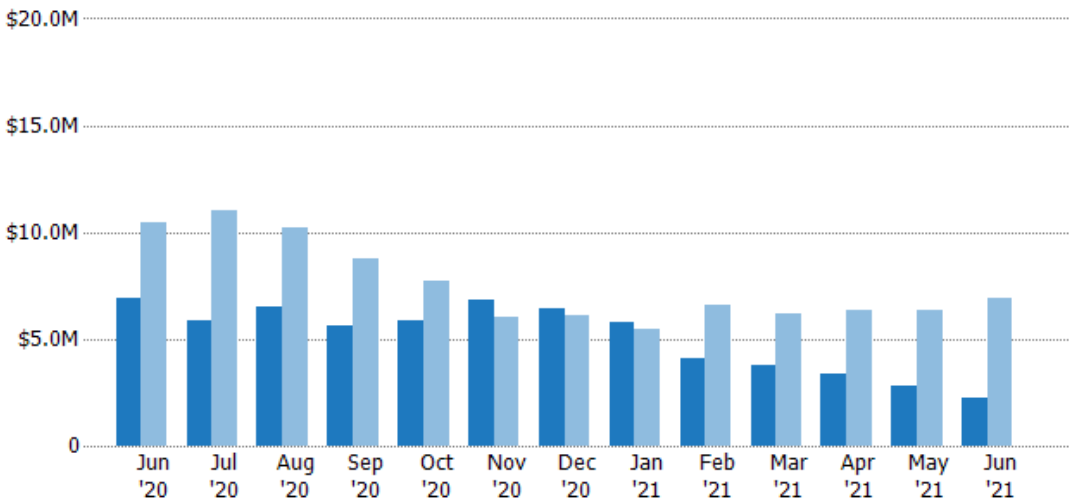
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '21	3	30	-90%
Jul '21	27	44	-39%
Aug '21	27	40	-33%
Sep '21	22	35	-37%
Oct '21	24	31	-23%
Nov '21	26	26	0%
Dec '21	24	25	-4%
Jan '21	23	22	5%
Feb '21	11	32	-66%
Mar '21	10	31	-68%
Apr '21	8	31	-74%
May '21	5	31	-84%
Jun '21	3	30	-90%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '21	\$2.24M	\$6.95M	-67.7%
Jul '21	\$5.83M	\$11M	-47%
Aug '21	\$6.53M	\$10.2M	-36%
Sep '21	\$5.61M	\$8.74M	-36%
Oct '21	\$5.9M	\$7.71M	-24%
Nov '21	\$6.87M	\$6M	14%
Dec '21	\$6.39M	\$6.09M	5%
Jan '21	\$5.81M	\$5.44M	7%
Feb '21	\$4.06M	\$6.62M	-39%
Mar '21	\$3.78M	\$6.2M	-39%
Apr '21	\$3.35M	\$6.32M	-47%
May '21	\$2.78M	\$6.36M	-56%
Jun '21	\$2.24M	\$6.95M	-68%

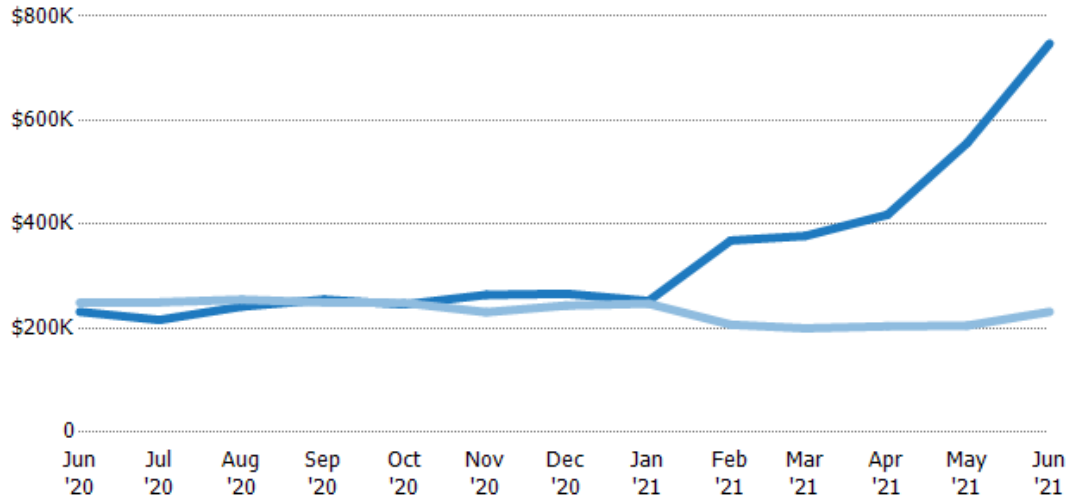
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$748K	222.8%
Jun '20	\$232K	-7.1%
Jun '19	\$249K	-14.4%



Current Year	\$232K	\$216K	\$242K	\$255K	\$246K	\$264K	\$266K	\$252K	\$369K	\$378K	\$418K	\$556K	\$748K
Prior Year	\$249K	\$250K	\$255K	\$250K	\$249K	\$231K	\$244K	\$247K	\$207K	\$200K	\$204K	\$205K	\$232K
Percent Change from Prior Year	-7%	-14%	-5%	2%	-1%	14%	9%	2%	78%	89%	105%	171%	223%

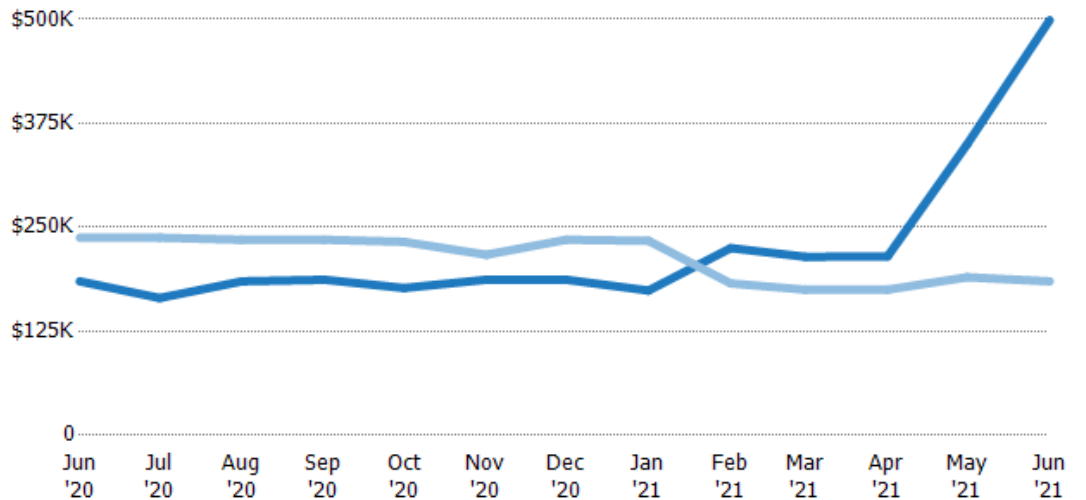
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$499K	169.7%
Jun '20	\$185K	-22.1%
Jun '19	\$237K	-16.6%



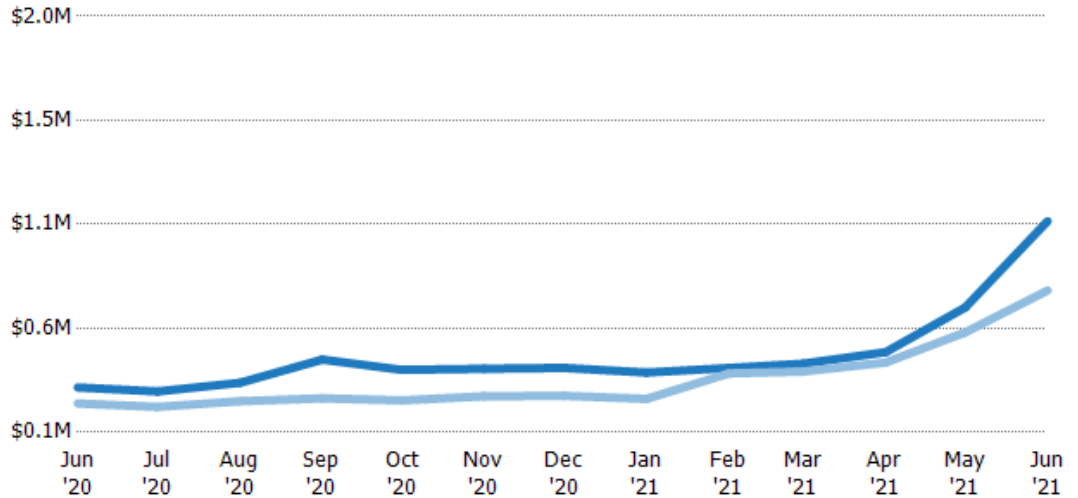
Current Year	\$185K	\$165K	\$185K	\$187K	\$177K	\$187K	\$187K	\$174K	\$225K	\$215K	\$215K	\$350K	\$499K
Prior Year	\$237K	\$237K	\$235K	\$235K	\$233K	\$217K	\$235K	\$234K	\$182K	\$175K	\$175K	\$190K	\$185K
Percent Change from Prior Year	-22%	-31%	-21%	-20%	-24%	-14%	-20%	-26%	23%	23%	23%	84%	170%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



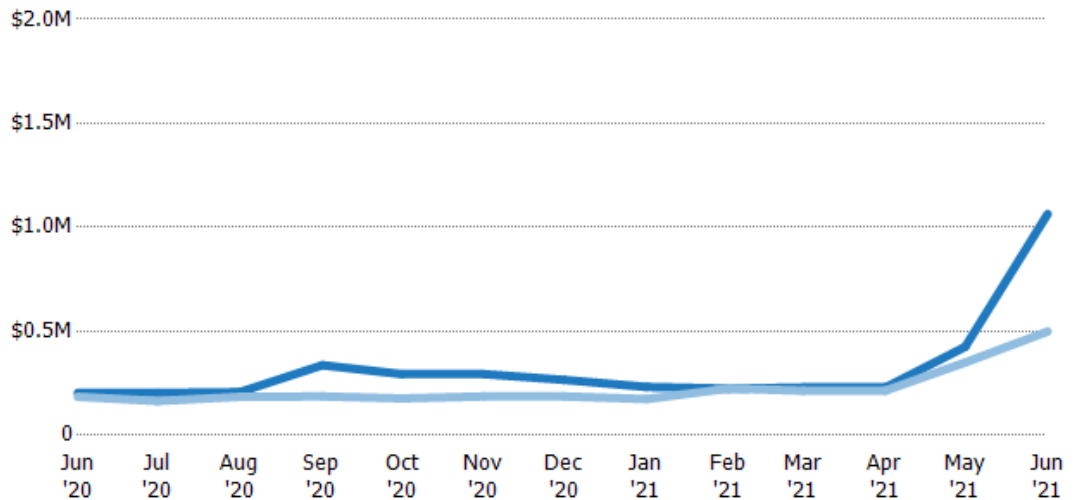
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$305K	\$286K	\$326K	\$432K	\$385K	\$390K	\$394K	\$373K	\$394K	\$413K	\$466K	\$670K	\$1.06M
Avg Listing Price	\$232K	\$216K	\$242K	\$255K	\$246K	\$264K	\$266K	\$252K	\$369K	\$378K	\$418K	\$556K	\$748K
Avg Listing Price as a % of Avg Est Value	76%	75%	74%	59%	64%	68%	68%	68%	94%	91%	90%	83%	70%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



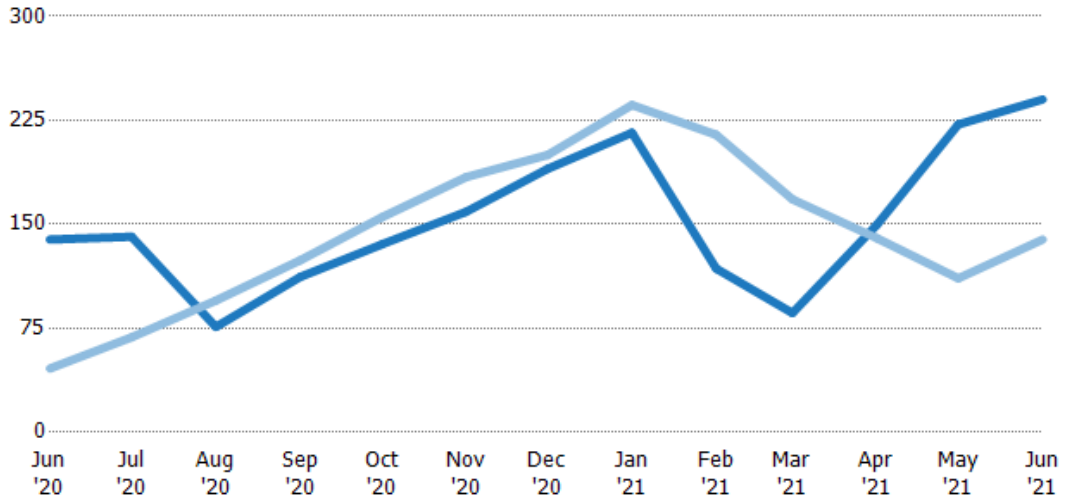
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$204K	\$204K	\$208K	\$337K	\$294K	\$294K	\$266K	\$233K	\$224K	\$230K	\$230K	\$426K	\$1.06M
Median Listing Price	\$185K	\$165K	\$185K	\$187K	\$177K	\$187K	\$187K	\$174K	\$225K	\$215K	\$215K	\$350K	\$499K
Med Listing Price as a % of Med Est Value	91%	81%	89%	55%	60%	64%	70%	75%	100%	93%	93%	82%	47%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



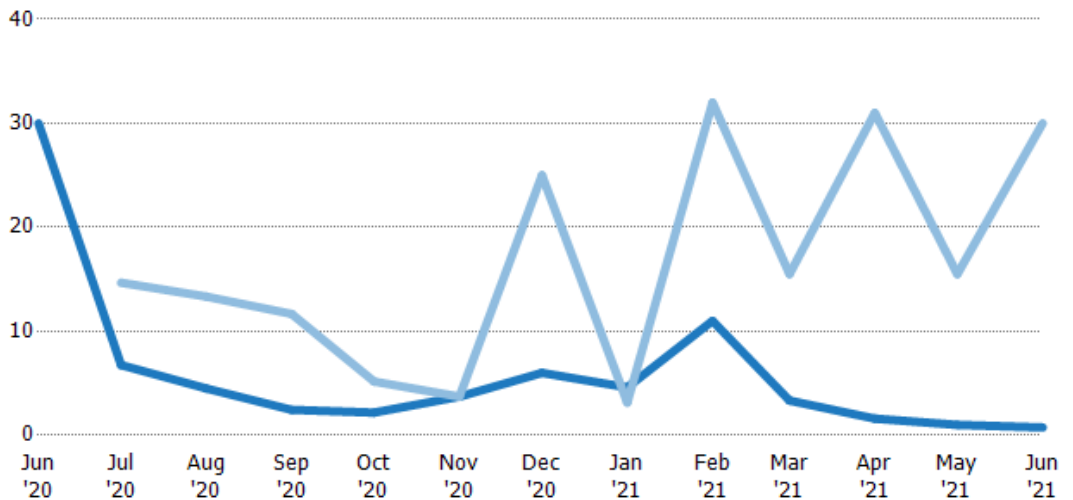
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	139	141	76	112	136	159	190	216	118	86	150	222	240
Prior Year	46	68.5	95	124	155	184	200	236	215	168	140	111	139
Percent Change from Prior Year	202%	106%	-20%	-10%	-13%	-14%	-5%	-8%	-45%	-49%	7%	100%	73%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



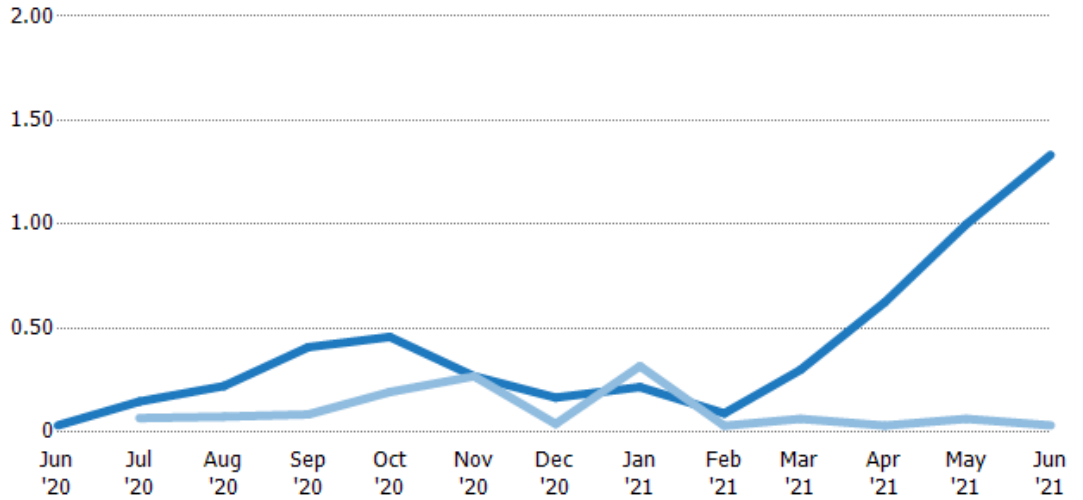
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	30	6.75	4.5	2.44	2.18	3.71	6	4.6	11	3.33	1.6	1	0
Prior Year	-	14.7	13.3	11.7	5.17	3.71	25	3.14	32	15.5	31	15.5	30
Percent Change from Prior Year	100%	-54%	-66%	-79%	-58%	0%	-76%	46%	-66%	-78%	-95%	-94%	-98%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



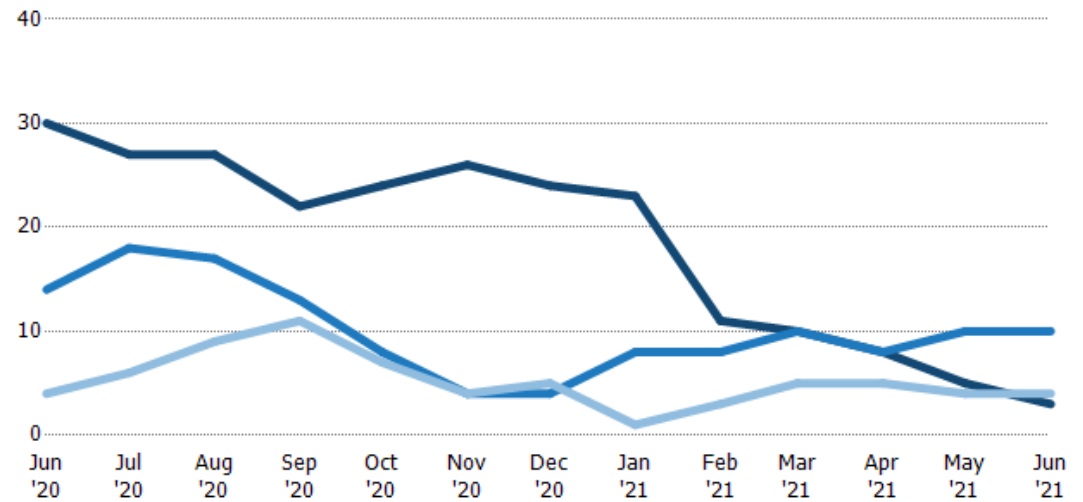
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	3%	15%	22%	41%	46%	27%	17%	22%	9%	30%	63%	100%	133%
Prior Year	-	7%	8%	9%	19%	27%	4%	32%	3%	6%	3%	6%	3%
Change from Prior Year	-3%	-8%	-15%	-32%	-26%	0%	-13%	10%	-6%	-24%	-59%	-94%	-130%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Active	30	27	27	22	24	26	24	23	11	10	8	5	3
Pending	14	18	17	13	8	4	4	8	8	10	8	10	10
Sold	4	6	9	11	7	4	5	1	3	5	5	4	4

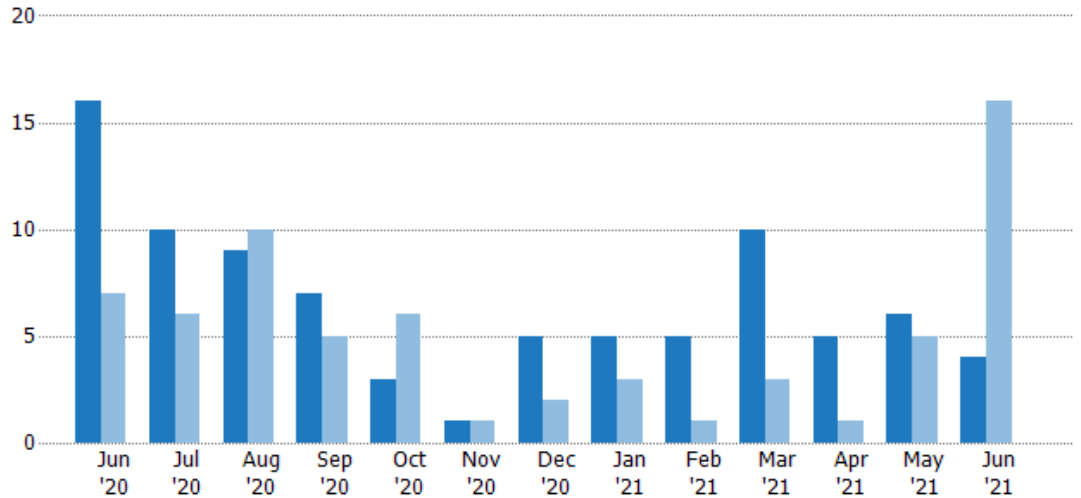
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	4	-75%
Jun '20	16	128.6%
Jun '19	7	0%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	16	10	9	7	3	1	5	5	5	10	5	6	4
Prior Year	7	6	10	5	6	1	2	3	1	3	1	5	16
Percent Change from Prior Year	129%	67%	-10%	40%	-50%	0%	150%	67%	400%	233%	400%	20%	-75%

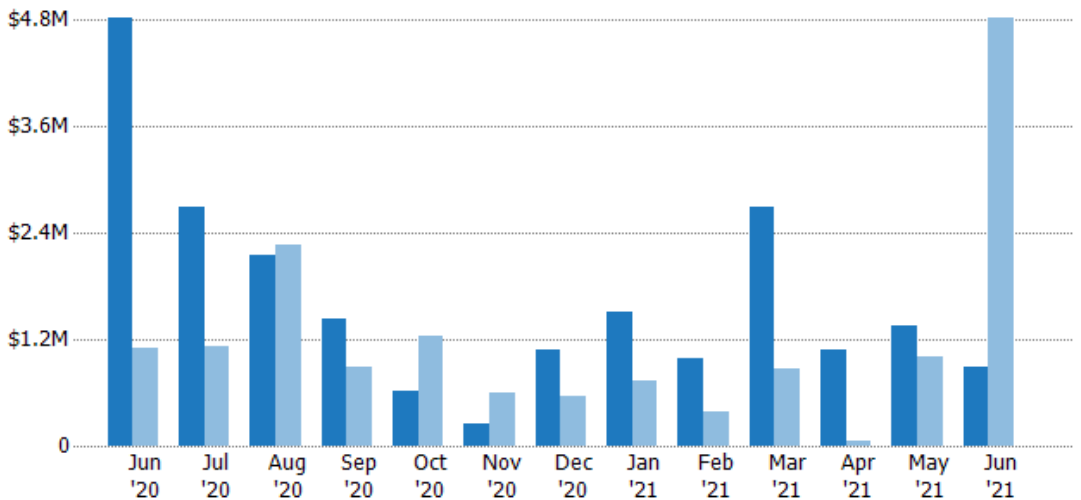
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$897K	-81.4%
Jun '20	\$4.83M	341.5%
Jun '19	\$1.09M	34.4%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$4.83M	\$2.69M	\$2.15M	\$1.43M	\$624K	\$245K	\$1.09M	\$1.52M	\$984K	\$2.69M	\$1.09M	\$1.36M	\$897K
Prior Year	\$1.09M	\$1.12M	\$2.27M	\$894K	\$1.24M	\$599K	\$563K	\$725K	\$385K	\$873K	\$60K	\$999K	\$4.83M
Percent Change from Prior Year	342%	141%	-5%	60%	-50%	-59%	94%	109%	156%	208%	1,710%	36%	-81%



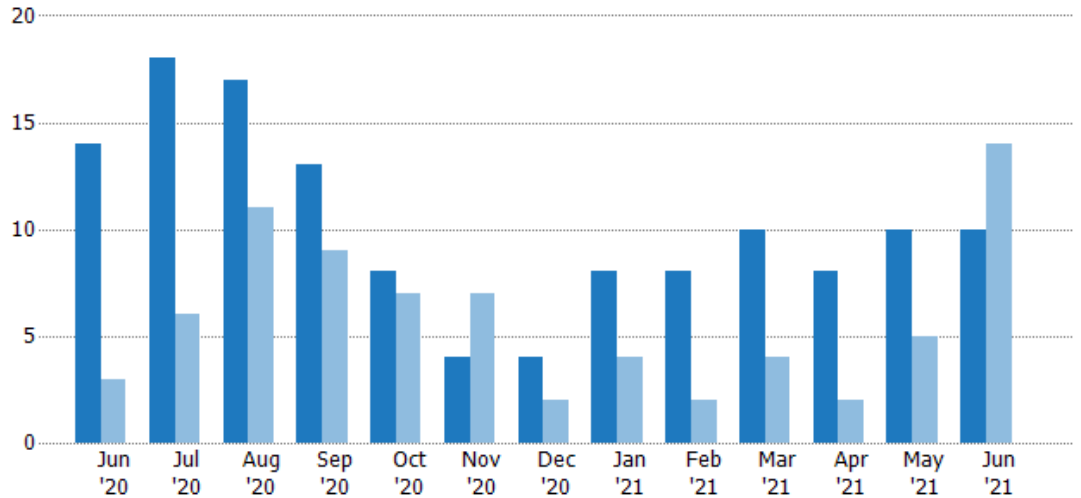
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	10	-28.6%
Jun '20	14	366.7%
Jun '19	3	233.3%



Current Year	14	18	17	13	8	4	4	8	8	10	8	10	10
Prior Year	3	6	11	9	7	7	2	4	2	4	2	5	14
Percent Change from Prior Year	367%	200%	55%	44%	14%	-43%	100%	100%	300%	150%	300%	100%	-29%

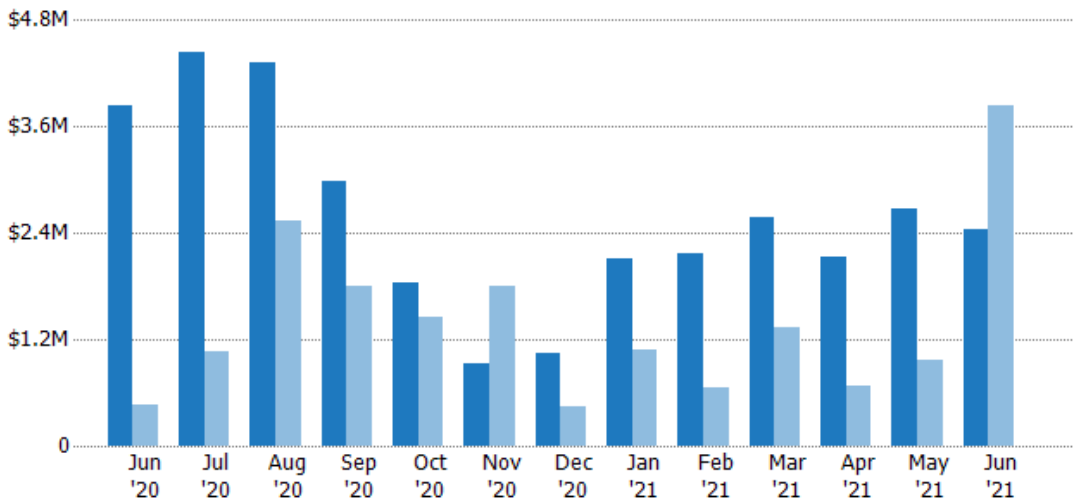
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$2.45M	-36.3%
Jun '20	\$3.84M	738.5%
Jun '19	\$459K	347.3%



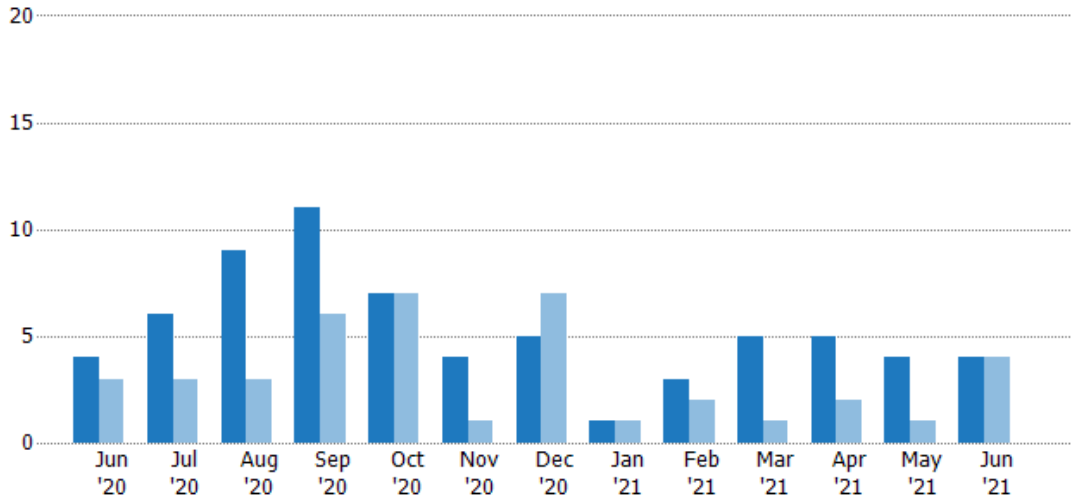
Current Year	\$3.84M	\$4.44M	\$4.33M	\$2.98M	\$1.83M	\$923K	\$1.03M	\$2.1M	\$2.16M	\$2.58M	\$2.13M	\$2.68M	\$2.45M
Prior Year	\$459K	\$1.07M	\$2.54M	\$1.81M	\$1.45M	\$1.8M	\$439K	\$1.09M	\$655K	\$1.33M	\$674K	\$968K	\$3.84M
Percent Change from Prior Year	738%	314%	71%	65%	26%	-49%	136%	93%	230%	94%	216%	176%	-36%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



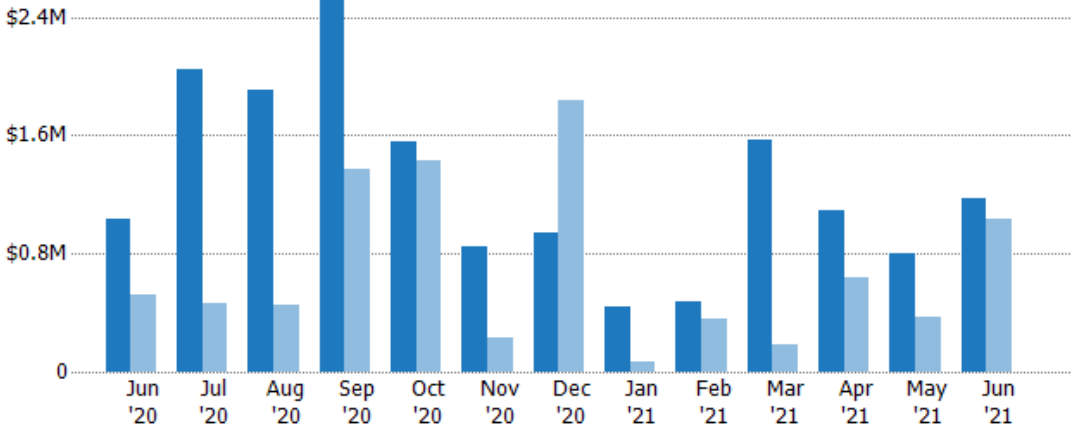
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	4	6	9	11	7	4	5	1	3	5	5	4	4
Prior Year	3	3	3	6	7	1	7	1	2	1	2	1	4
Percent Change from Prior Year	33%	100%	200%	83%	0%	300%	-29%	0%	50%	400%	150%	300%	0%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



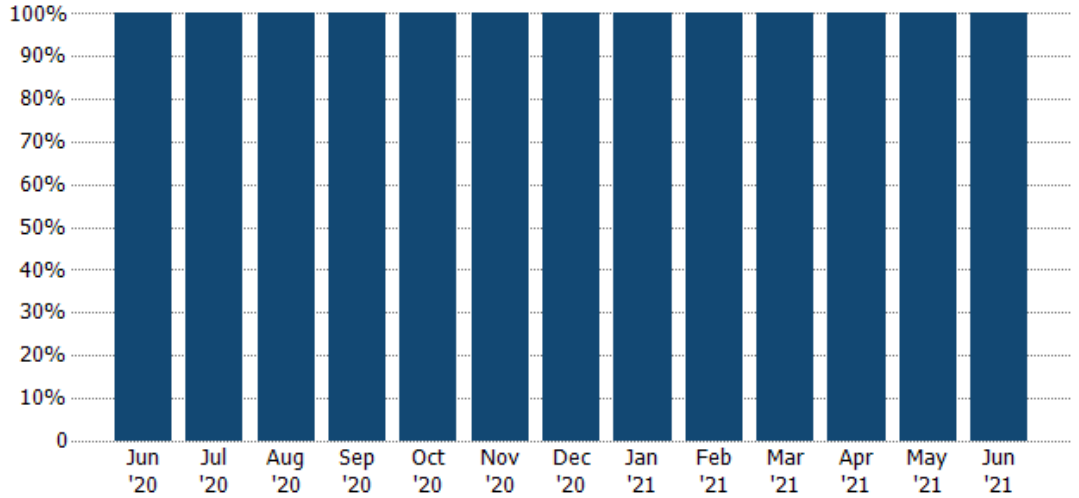
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$1.04M	\$2.05M	\$1.9M	\$2.73M	\$1.55M	\$852K	\$943K	\$440K	\$480K	\$1.57M	\$1.09M	\$800K	\$1.18M
Prior Year	\$520K	\$466K	\$448K	\$1.37M	\$1.43M	\$225K	\$1.83M	\$70.5K	\$357K	\$180K	\$633K	\$375K	\$1.04M
Percent Change from Prior Year	99%	340%	325%	99%	8%	279%	-49%	524%	34%	772%	73%	113%	13%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



■ Single Family Residence

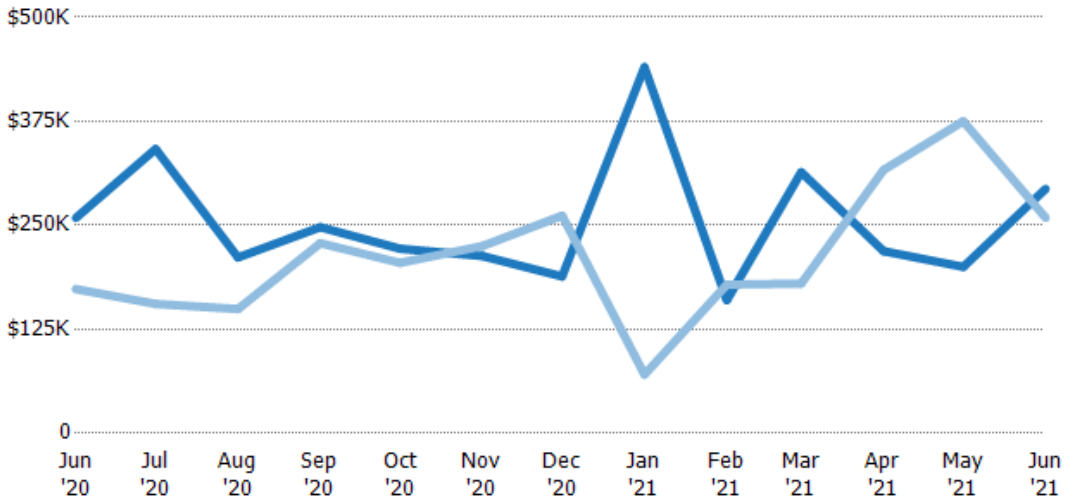
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Jun '21	\$294K	13.5%
Jun '20	\$259K	49.4%
Jun '19	\$173K	12.8%

■ Current Year	\$259K	\$342K	\$211K	\$248K	\$222K	\$213K	\$189K	\$440K	\$160K	\$314K	\$219K	\$200K	\$294K
■ Prior Year	\$173K	\$155K	\$149K	\$229K	\$205K	\$225K	\$262K	\$70.5K	\$179K	\$180K	\$317K	\$375K	\$259K
Percent Change from Prior Year	49%	120%	42%	8%	8%	-5%	-28%	524%	-10%	74%	-31%	-47%	13%

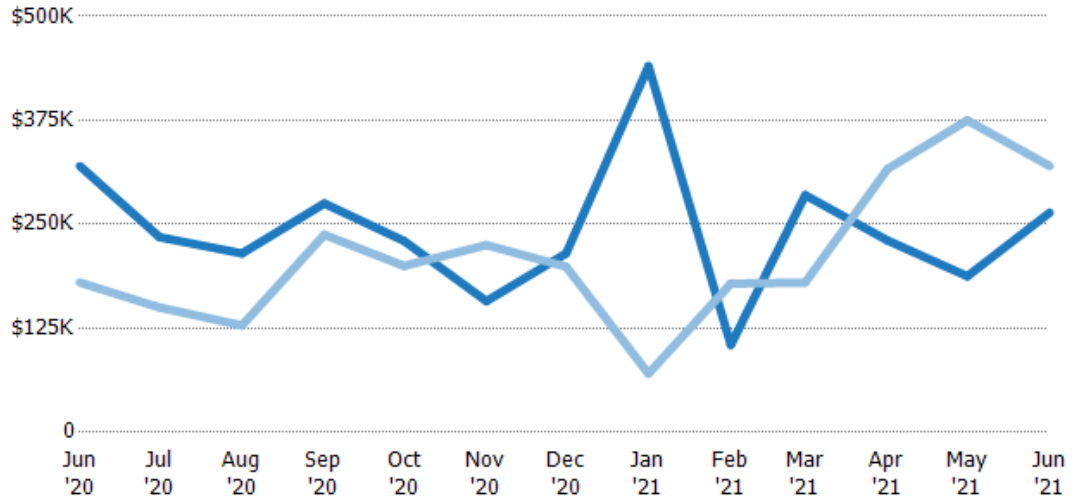
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$264K	-17.5%
Jun '20	\$320K	77.8%
Jun '19	\$180K	19.4%



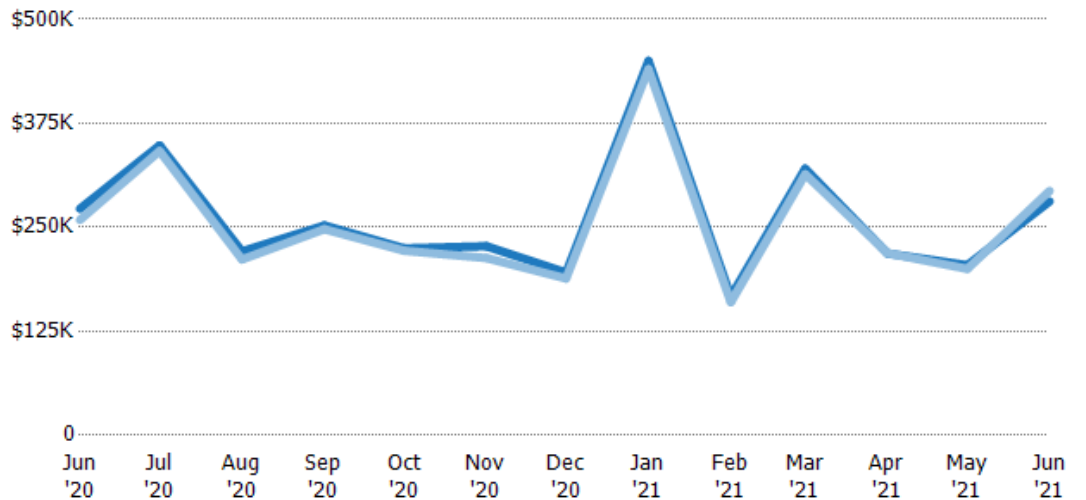
Current Year	\$320K	\$235K	\$215K	\$275K	\$230K	\$158K	\$215K	\$440K	\$105K	\$285K	\$231K	\$188K	\$264K
Prior Year	\$180K	\$150K	\$128K	\$238K	\$200K	\$225K	\$199K	\$70.5K	\$179K	\$180K	\$317K	\$375K	\$320K
Percent Change from Prior Year	78%	56%	67%	16%	15%	-30%	8%	524%	-41%	58%	-27%	-50%	-18%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



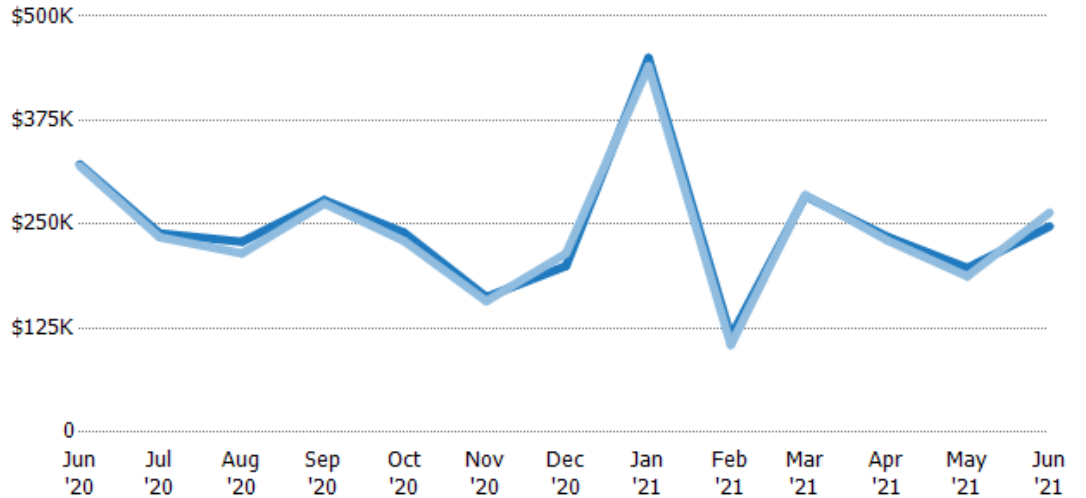
Avg List Price	\$272K	\$348K	\$221K	\$252K	\$225K	\$227K	\$196K	\$450K	\$167K	\$320K	\$219K	\$204K	\$281K
Avg Sales Price	\$259K	\$342K	\$211K	\$248K	\$222K	\$213K	\$189K	\$440K	\$160K	\$314K	\$219K	\$200K	\$294K
Avg Sales Price as a % of Avg List Price	95%	98%	96%	98%	99%	94%	96%	98%	96%	98%	100%	98%	104%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

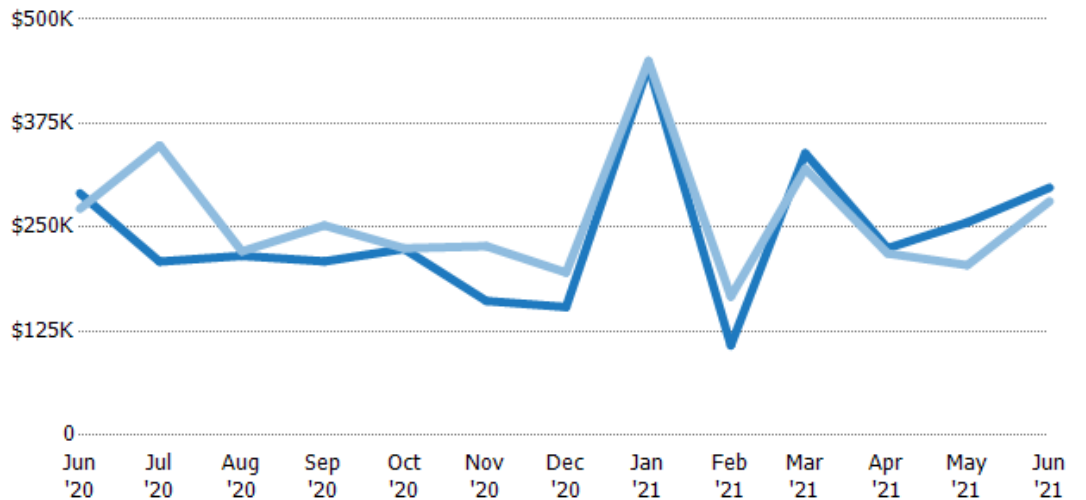


## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

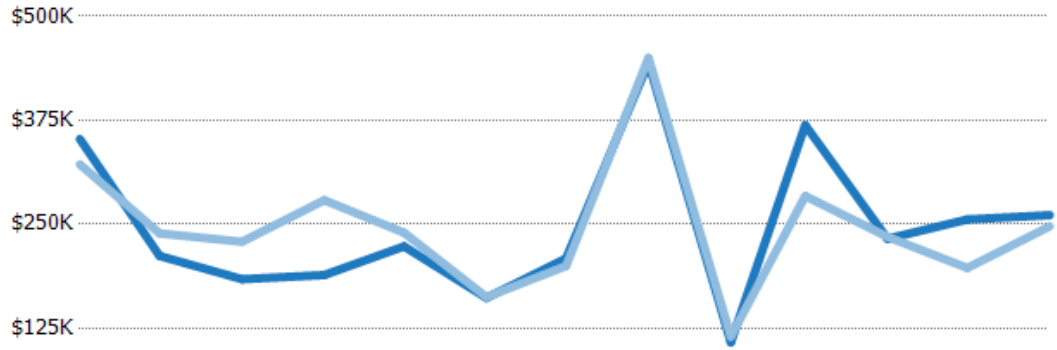


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West  
Danville, VT 05873  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$352K	\$212K	\$184K	\$189K	\$223K	\$161K	\$209K	\$444K	\$108K	\$369K	\$233K	\$256K	\$261K
Median Sales Price	\$322K	\$239K	\$229K	\$279K	\$240K	\$163K	\$200K	\$450K	\$115K	\$284K	\$235K	\$198K	\$248K
Med Sales Price as a % of Med Est Value	91%	113%	124%	148%	107%	101%	96%	101%	106%	77%	101%	77%	95%