

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

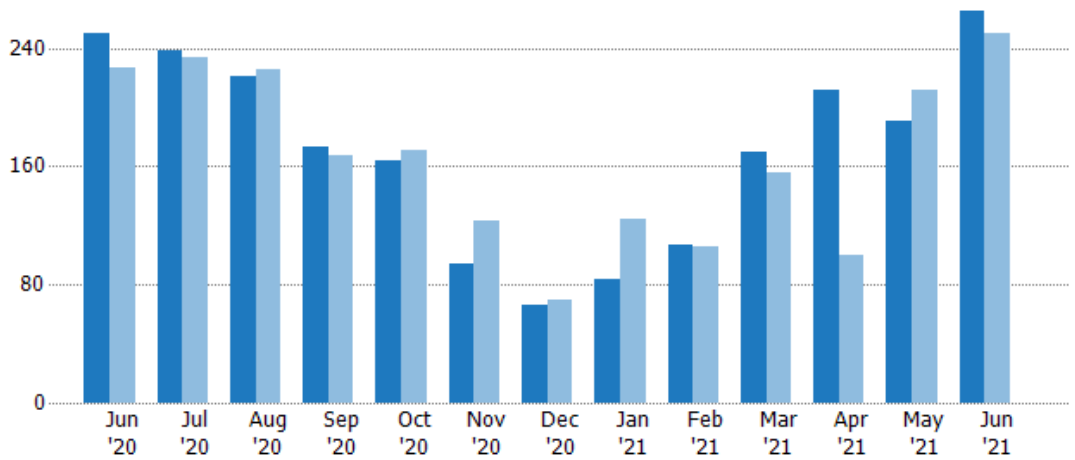
Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	265	250	+6%	1,028	947	+8.6%
New Listing Volume	\$123,397,760	\$107,153,330	+15.2%	\$482,490,671	\$394,943,655	+22.2%
Active Listing Count	202	371	-45.6%	N/A	N/A	
Active Listing Volume	\$120,836,041	\$195,773,278	-38.3%	N/A	N/A	
Average Listing Price	\$598,198	\$527,691	+13.4%	\$582,143	\$500,401	+16.3%
Median Listing Price	\$495,000	\$434,975	+13.8%	\$479,229	\$418,235	+14.6%
Median Days in RPR	33.5	82	-59.1%	70.21	109.12	-35.7%
Months of Inventory	1.9	4.2	-56%	1.6	3.2	-48.8%
Absorption Rate	53.96%	23.72%	+30.2%	61.47%	31.47%	+30%
Sales Activity Charts Metrics						
New Pending Sales Count	232	240	-3.3%	982	924	+6.3%
New Pending Sales Volume	\$101,031,867	\$101,956,347	-0.9%	\$431,084,501	\$352,936,798	+22.1%
Pending Sales Count	385	354	+8.8%	N/A	N/A	
Pending Sales Volume	\$173,018,930	\$146,341,386	+18.2%	N/A	N/A	
Closed Sales Count	201	178	+12.9%	710	659	+7.7%
Closed Sales Volume	\$95,024,315	\$70,949,941	+33.9%	\$310,782,867	\$243,602,378	+27.6%
Average Sales Price	\$472,758	\$398,595	+18.6%	\$437,722	\$369,655	+18.4%
Median Sales Price	\$405,000	\$348,000	+16.4%	\$379,056	\$329,090	+15.2%

New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



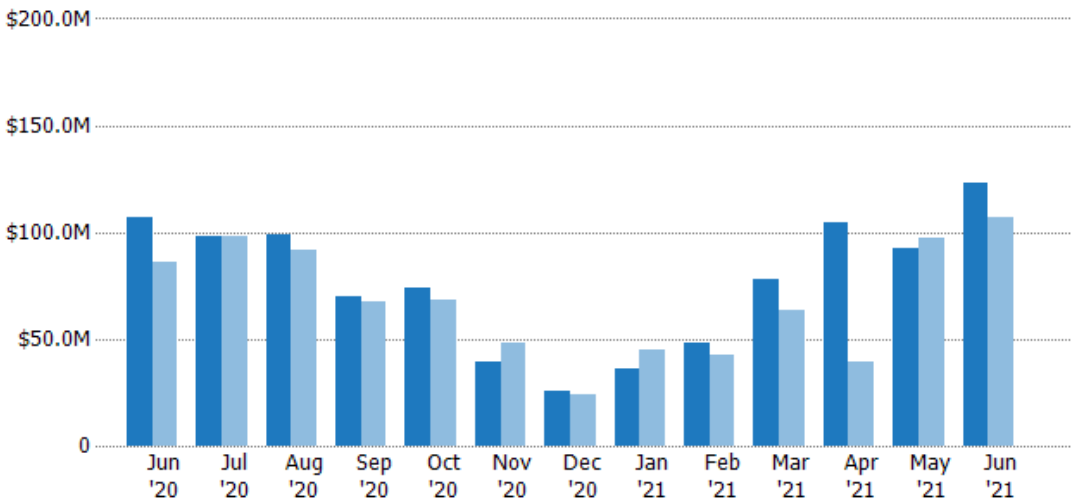
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	250	238	221	173	164	94	66	84	107	170	211	191	265
Prior Year	227	234	225	167	171	123	70	124	106	156	100	211	250
Percent Change from Prior Year	10%	2%	-2%	4%	-4%	-24%	-6%	-32%	1%	9%	111%	-9%	6%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



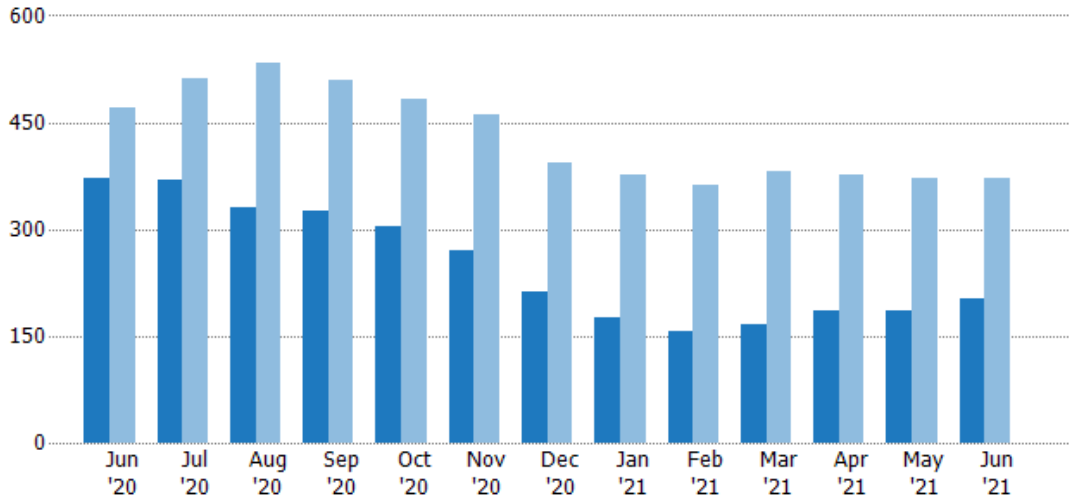
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$107M	\$98.4M	\$98.9M	\$69.9M	\$74.1M	\$39.5M	\$25.5M	\$36.1M	\$47.9M	\$77.7M	\$105M	\$92.5M	\$123M
Prior Year	\$86.2M	\$98.4M	\$91.8M	\$67.3M	\$68.4M	\$48M	\$23.7M	\$45.3M	\$42.5M	\$63.3M	\$39.6M	\$97.1M	\$107M
Percent Change from Prior Year	24%	0%	8%	4%	8%	-18%	8%	-20%	13%	23%	165%	-5%	15%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



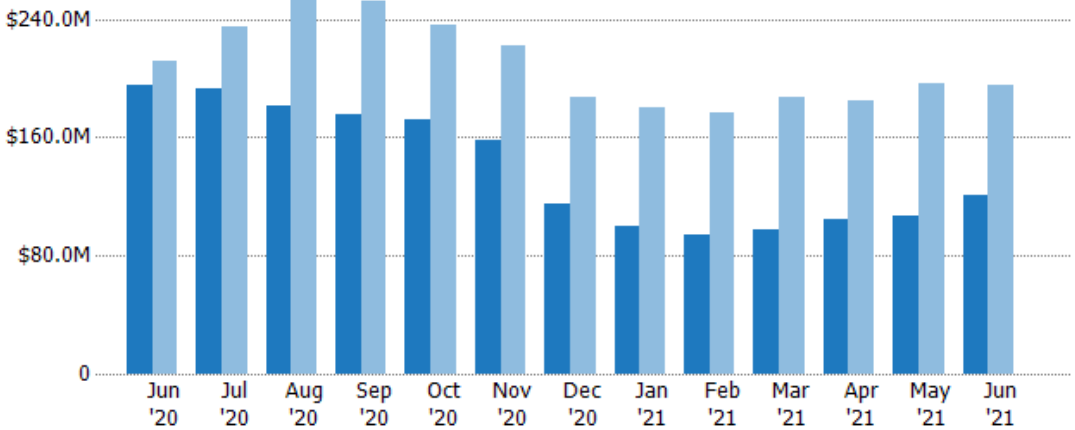
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	371	369	330	325	304	270	211	176	156	167	186	185	202
Prior Year	470	511	533	510	483	460	394	377	362	381	377	372	371
Percent Change from Prior Year	-21%	-28%	-38%	-36%	-37%	-41%	-46%	-53%	-57%	-56%	-51%	-50%	-46%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$196M	\$194M	\$181M	\$175M	\$172M	\$158M	\$115M	\$100M	\$94.3M	\$97.7M	\$105M	\$107M	\$121M
Prior Year	\$212M	\$235M	\$254M	\$252M	\$236M	\$222M	\$187M	\$181M	\$176M	\$187M	\$185M	\$196M	\$196M
Percent Change from Prior Year	-8%	-17%	-29%	-30%	-27%	-29%	-39%	-45%	-46%	-48%	-43%	-46%	-38%

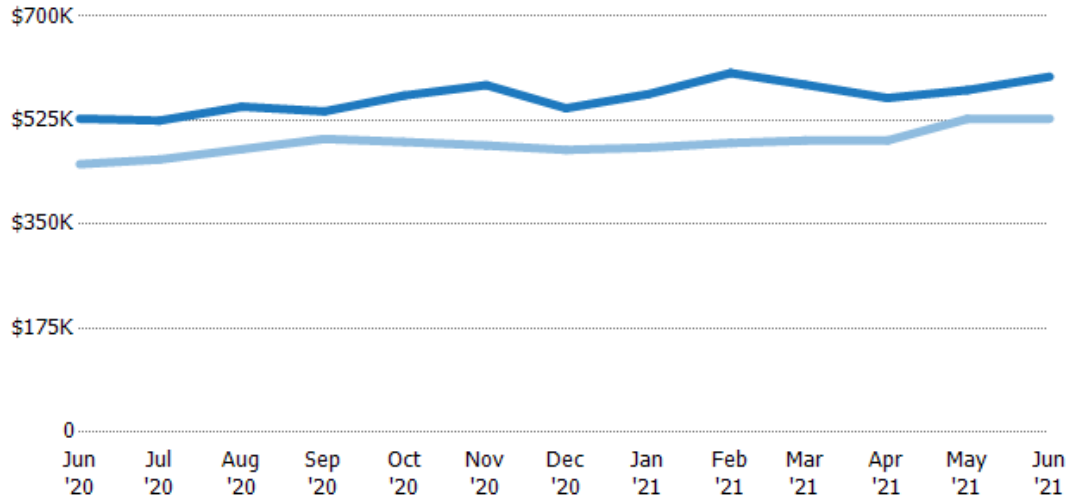
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$598K	13.4%
Jun '20	\$528K	17%
Jun '19	\$451K	2.4%



Current Year	\$528K	\$524K	\$548K	\$540K	\$567K	\$584K	\$545K	\$569K	\$605K	\$585K	\$562K	\$576K	\$598K
Prior Year	\$451K	\$459K	\$476K	\$494K	\$489K	\$483K	\$475K	\$479K	\$487K	\$491K	\$491K	\$527K	\$528K
Percent Change from Prior Year	17%	14%	15%	9%	16%	21%	15%	19%	24%	19%	15%	9%	13%

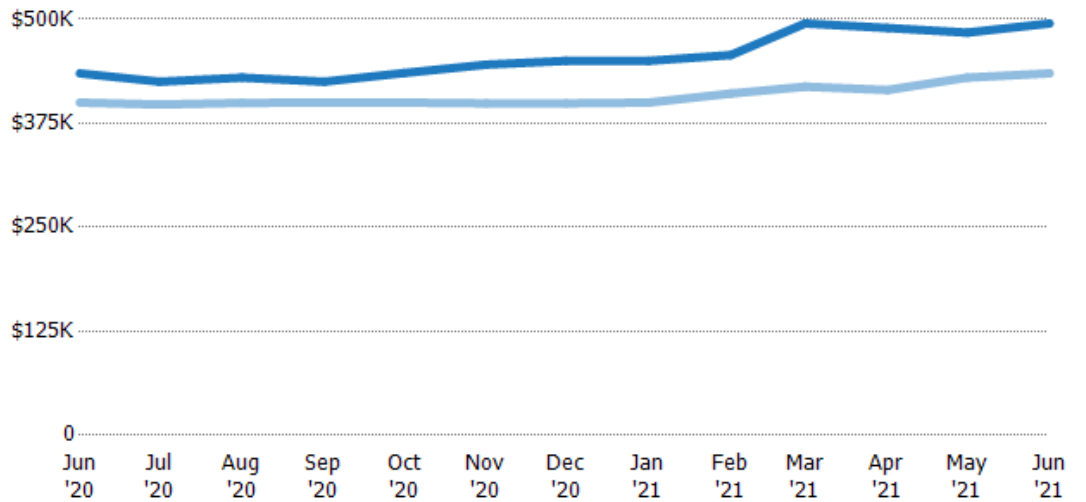
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$495K	13.8%
Jun '20	\$435K	8.8%
Jun '19	\$400K	-5%



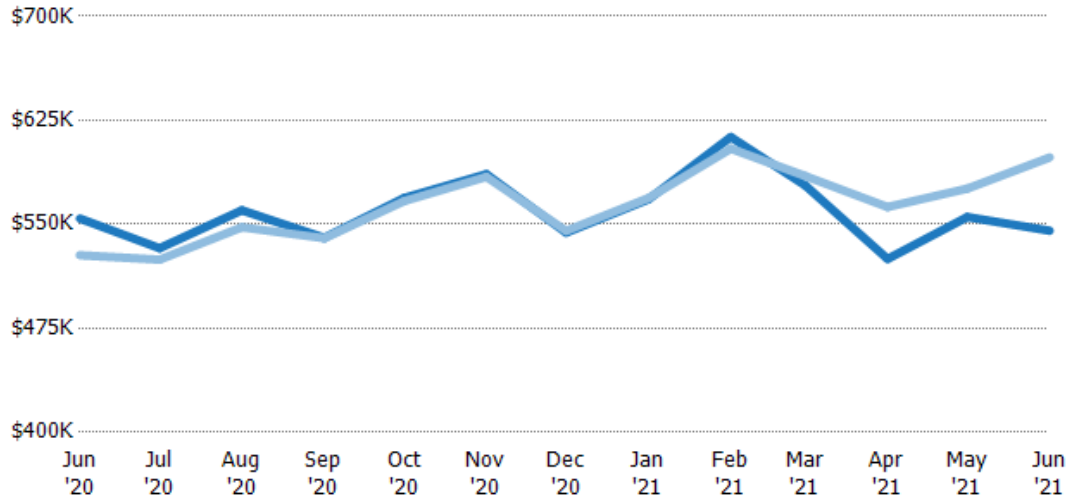
Current Year	\$435K	\$425K	\$430K	\$425K	\$435K	\$445K	\$450K	\$450K	\$457K	\$495K	\$490K	\$484K	\$495K
Prior Year	\$400K	\$398K	\$400K	\$400K	\$400K	\$399K	\$399K	\$400K	\$411K	\$419K	\$415K	\$430K	\$435K
Percent Change from Prior Year	9%	7%	8%	6%	9%	12%	13%	13%	11%	18%	18%	13%	14%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



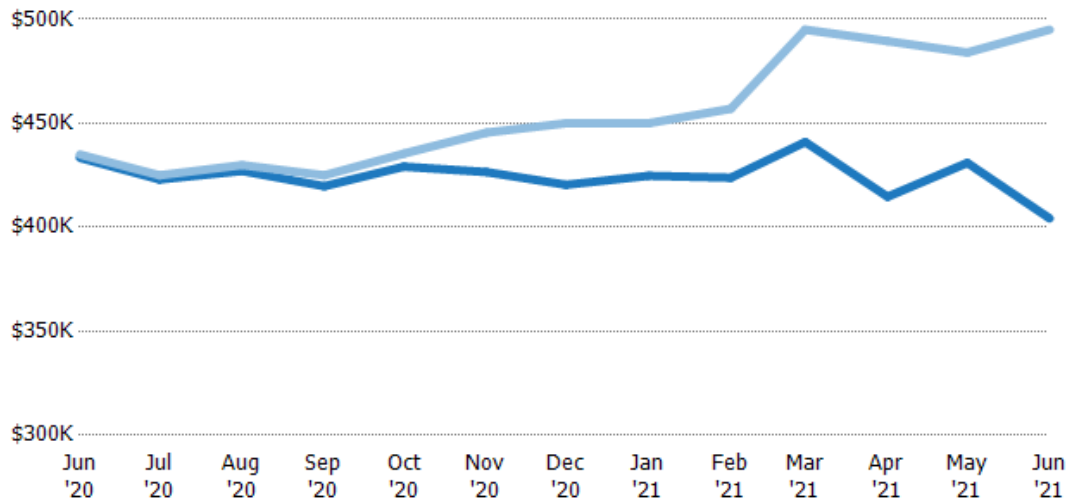
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$554K	\$533K	\$560K	\$540K	\$569K	\$586K	\$544K	\$568K	\$613K	\$578K	\$525K	\$555K	\$545K
Avg Listing Price	\$528K	\$524K	\$548K	\$540K	\$567K	\$584K	\$545K	\$569K	\$605K	\$585K	\$562K	\$576K	\$598K
Avg Listing Price as a % of Avg Est Value	95%	98%	98%	100%	100%	100%	100%	100%	99%	101%	107%	104%	110%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



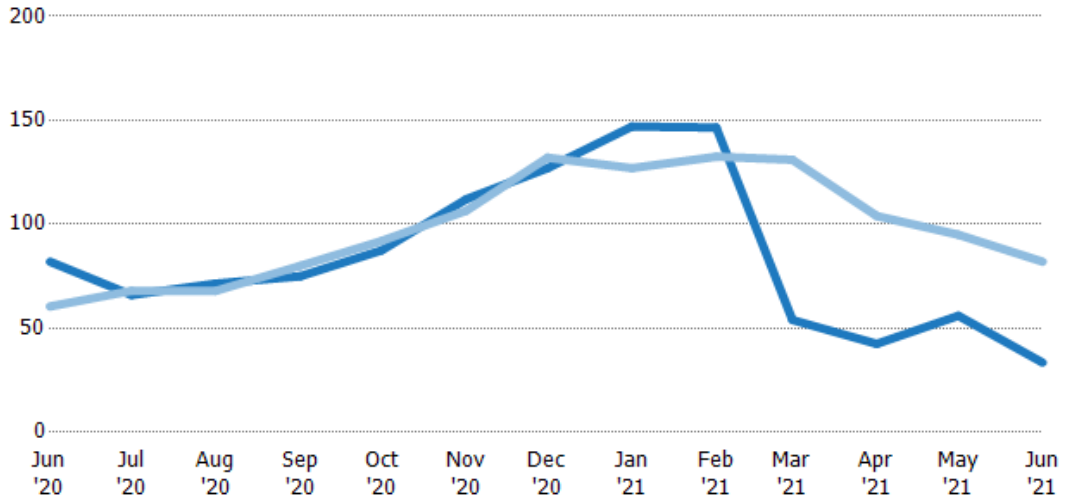
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$433K	\$423K	\$427K	\$420K	\$429K	\$427K	\$420K	\$425K	\$424K	\$441K	\$415K	\$431K	\$404K
Median Listing Price	\$435K	\$425K	\$430K	\$425K	\$435K	\$445K	\$450K	\$450K	\$457K	\$495K	\$490K	\$484K	\$495K
Med Listing Price as a % of Med Est Value	100%	100%	101%	101%	101%	104%	107%	106%	108%	112%	118%	112%	122%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



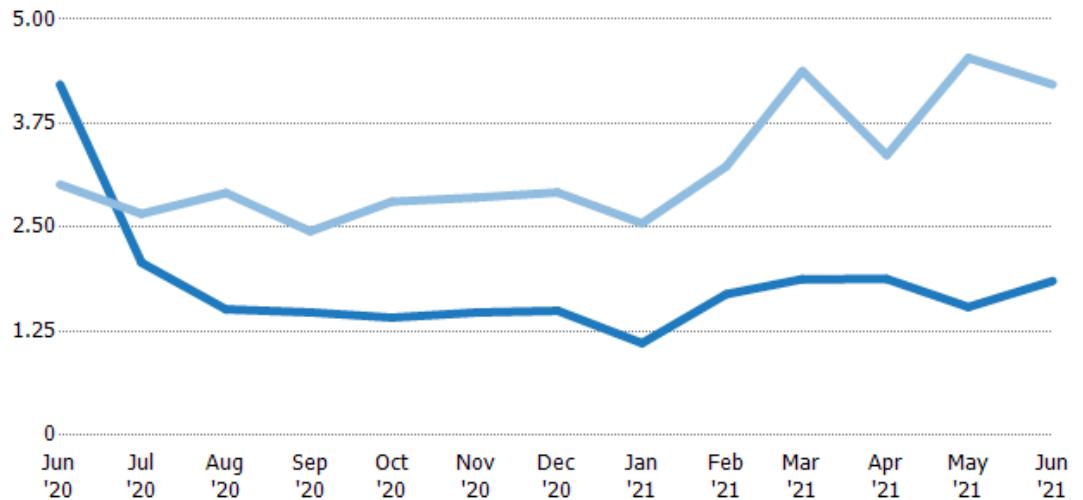
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	82	66	71.5	75	87.5	112	127	147	147	54	42.5	56	33.5
Prior Year	60.5	68	68	80	92	107	132	127	133	131	104	95	82
Percent Change from Prior Year	36%	-3%	5%	-6%	-5%	5%	-4%	16%	11%	-59%	-59%	-41%	-59%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



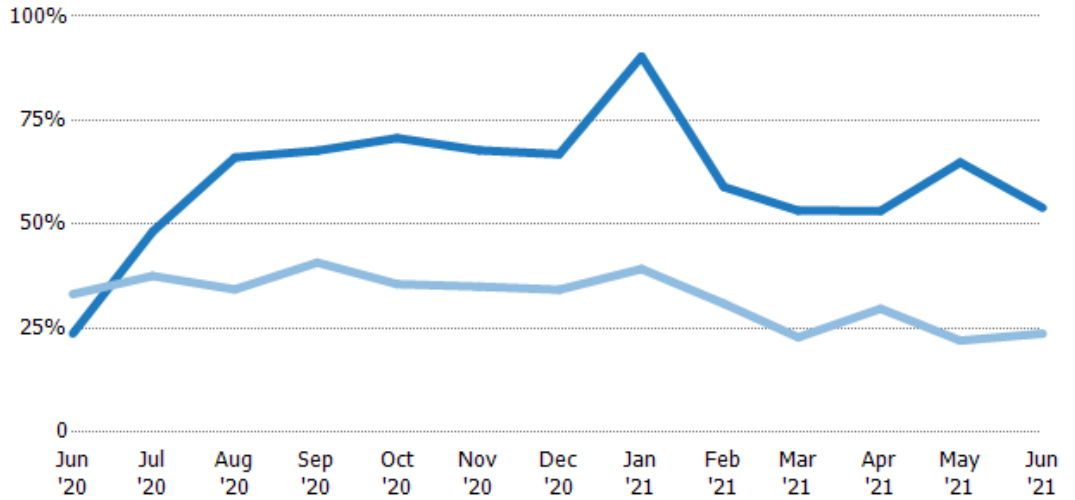
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	4.22	2.07	1.51	1.48	1.41	1.48	1.5	1.11	1.7	1.88	1.88	1.54	1.85
Prior Year	3.01	2.66	2.91	2.45	2.81	2.86	2.92	2.55	3.23	4.38	3.37	4.54	4.22
Percent Change from Prior Year	40%	-22%	-48%	-40%	-50%	-48%	-49%	-57%	-48%	-57%	-44%	-66%	-56%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



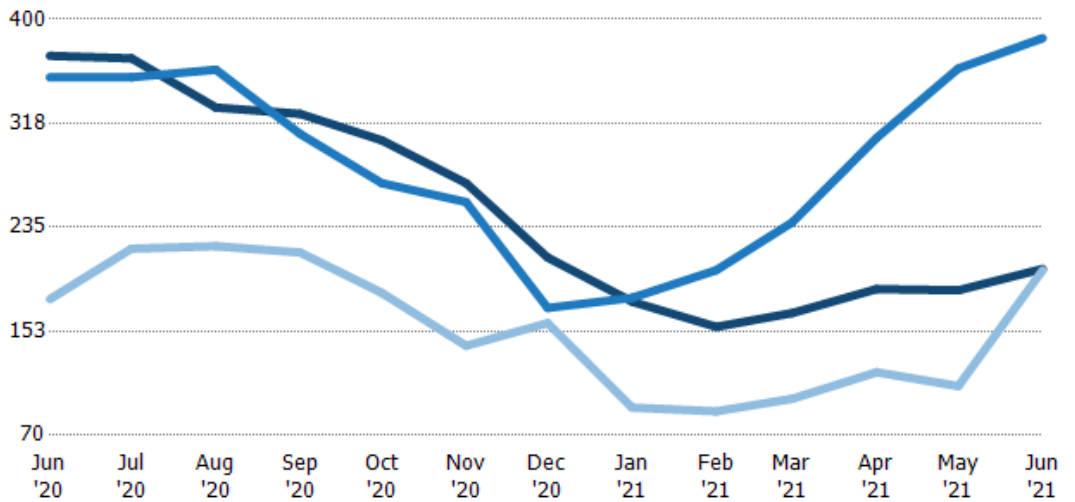
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	24%	48%	66%	68%	71%	68%	67%	90%	59%	53%	53%	65%	54%
Prior Year	33%	38%	34%	41%	36%	35%	34%	39%	31%	23%	30%	22%	24%
Change from Prior Year	9%	-11%	-32%	-27%	-35%	-33%	-33%	-51%	-28%	-30%	-24%	-43%	-30%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type: Condo/Townhouse/Apt., Single Family



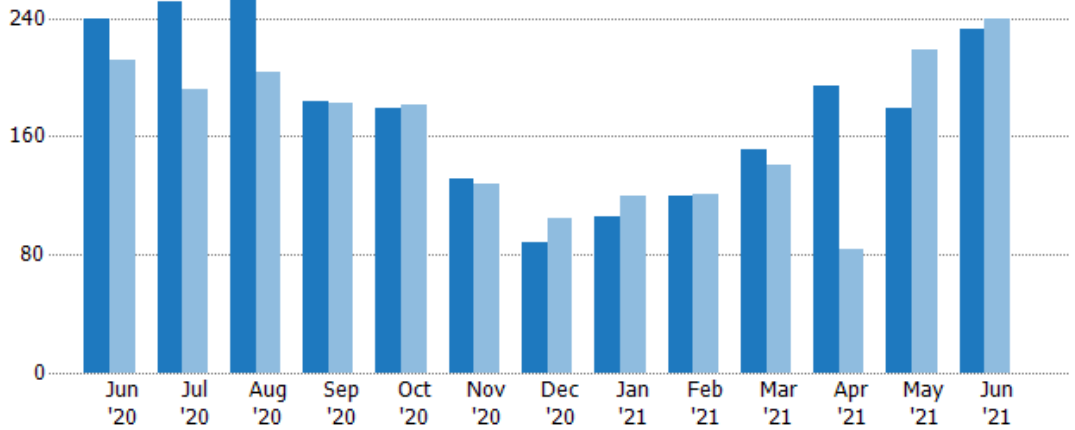
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Active	371	369	330	325	304	270	211	176	156	167	186	185	202
Pending	354	354	360	309	270	255	171	179	201	239	306	361	385
Sold	178	218	220	215	183	141	159	92	89	99	120	109	201

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jun '21	232	-3.3%
Jun '20	240	13.7%
Jun '19	211	-28.9%

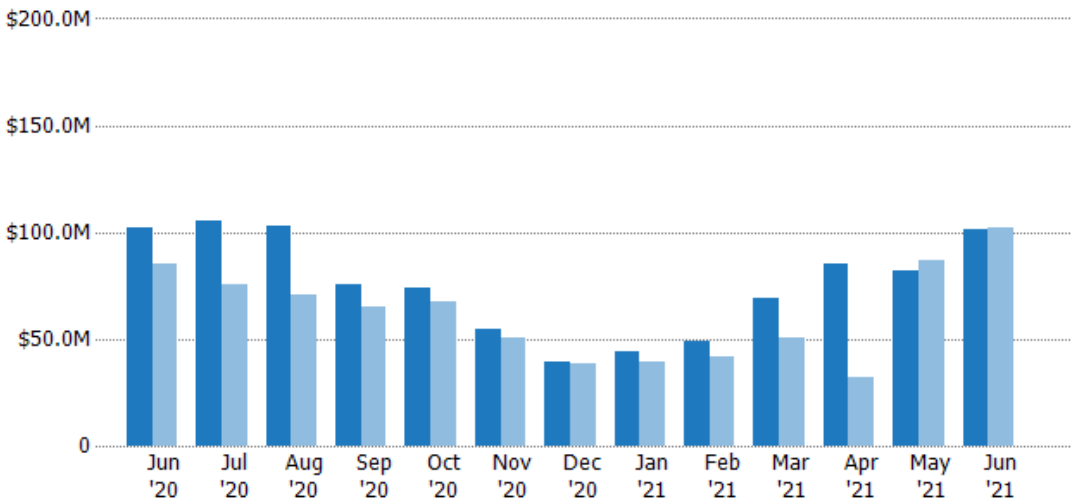
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	240	251	255	184	179	131	88	106	120	151	194	179	232
Prior Year	211	192	203	182	181	128	105	120	121	141	84	218	240
Percent Change from Prior Year	14%	31%	26%	1%	-1%	2%	-16%	-12%	-1%	7%	131%	-18%	-3%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jun '21	\$101M	-0.9%
Jun '20	\$102M	19.1%
Jun '19	\$85.6M	-36.4%

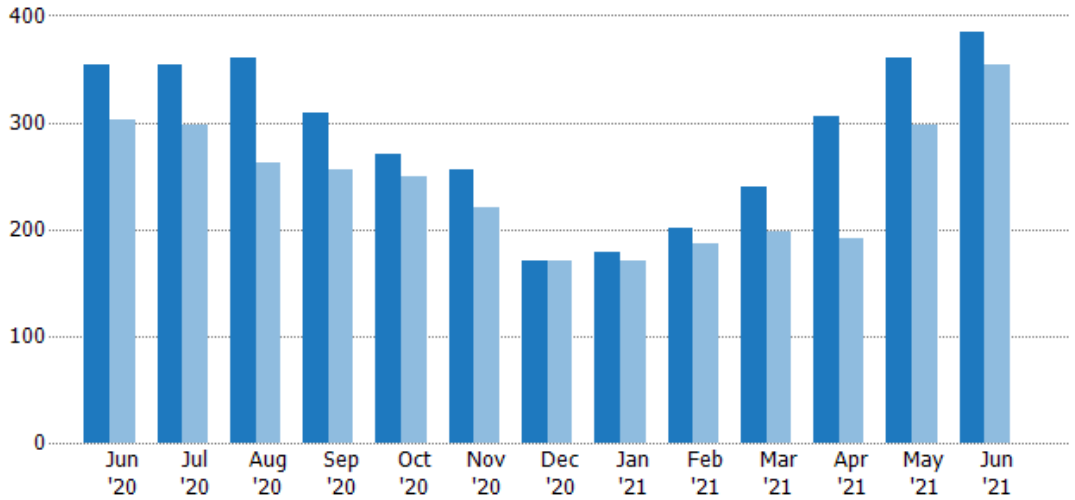
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$102M	\$105M	\$103M	\$75.7M	\$74.3M	\$54.3M	\$39.4M	\$44.3M	\$49.3M	\$69.2M	\$85.5M	\$81.8M	\$101M
Prior Year	\$85.6M	\$75.4M	\$70.8M	\$65.4M	\$67.6M	\$50.9M	\$38.8M	\$39.3M	\$42.1M	\$50.4M	\$32.2M	\$87M	\$102M
Percent Change from Prior Year	19%	39%	45%	16%	10%	7%	1%	13%	17%	37%	165%	-6%	-1%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



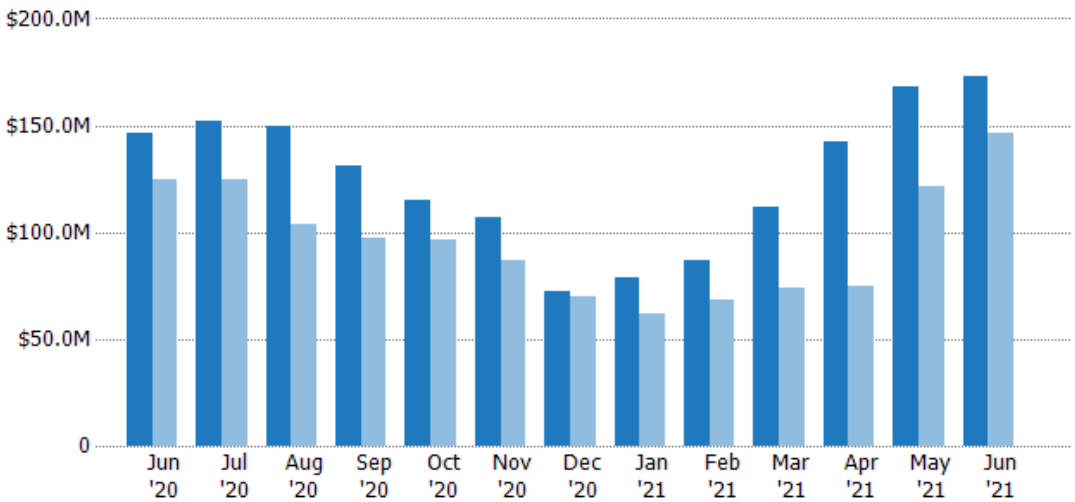
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	354	354	360	309	270	255	171	179	201	239	306	361	385
Prior Year	302	297	262	255	249	220	170	170	186	197	191	298	354
Percent Change from Prior Year	17%	19%	37%	21%	8%	16%	1%	5%	8%	21%	60%	21%	9%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



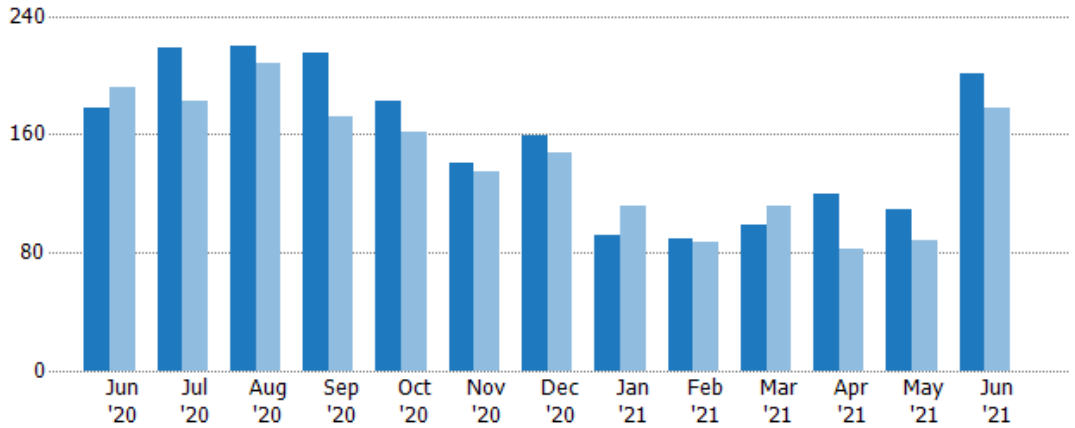
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$146M	\$152M	\$150M	\$131M	\$115M	\$107M	\$72.6M	\$78.6M	\$87.1M	\$112M	\$142M	\$168M	\$173M
Prior Year	\$124M	\$125M	\$104M	\$96.9M	\$96.2M	\$87.1M	\$70.3M	\$61.8M	\$68.1M	\$73.7M	\$74.5M	\$121M	\$146M
Percent Change from Prior Year	18%	22%	44%	36%	19%	22%	3%	27%	28%	52%	91%	39%	18%

Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



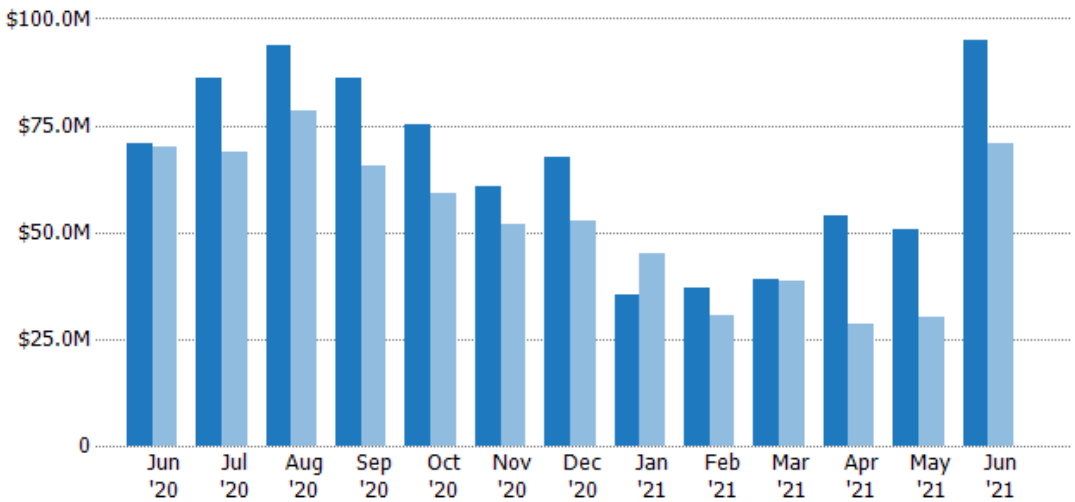
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	178	218	220	215	183	141	159	92	89	99	120	109	201
Prior Year	192	183	208	172	161	135	148	112	87	112	82	88	178
Percent Change from Prior Year	-7%	19%	6%	25%	14%	4%	7%	-18%	2%	-12%	46%	24%	13%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



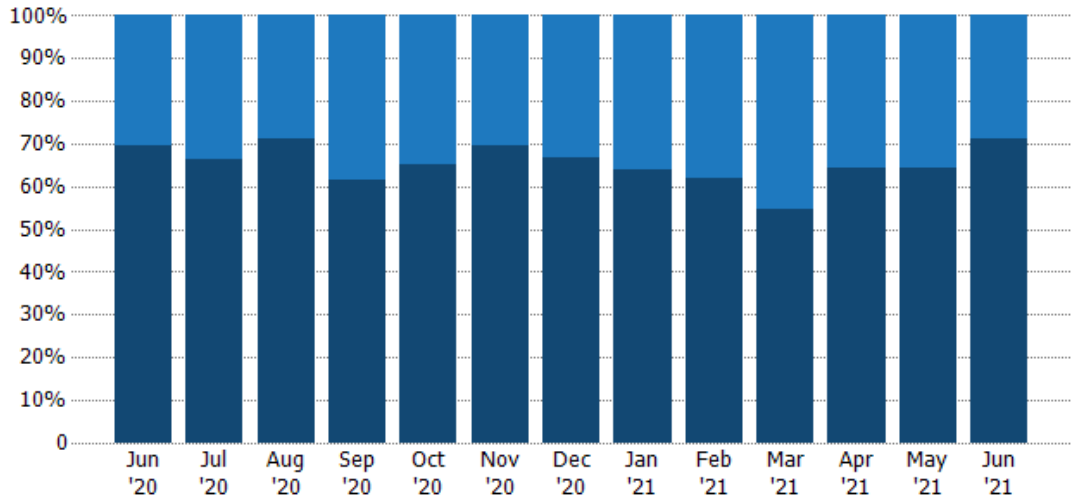
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$70.9M	\$86.2M	\$93.9M	\$86M	\$75.3M	\$60.7M	\$67.5M	\$35.4M	\$37M	\$39M	\$53.8M	\$50.5M	\$95M
Prior Year	\$70.1M	\$68.7M	\$78.4M	\$65.6M	\$59M	\$51.8M	\$52.8M	\$44.9M	\$30.3M	\$38.6M	\$28.7M	\$30.2M	\$70.9M
Percent Change from Prior Year	1%	25%	20%	31%	28%	17%	28%	-21%	22%	1%	88%	67%	34%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



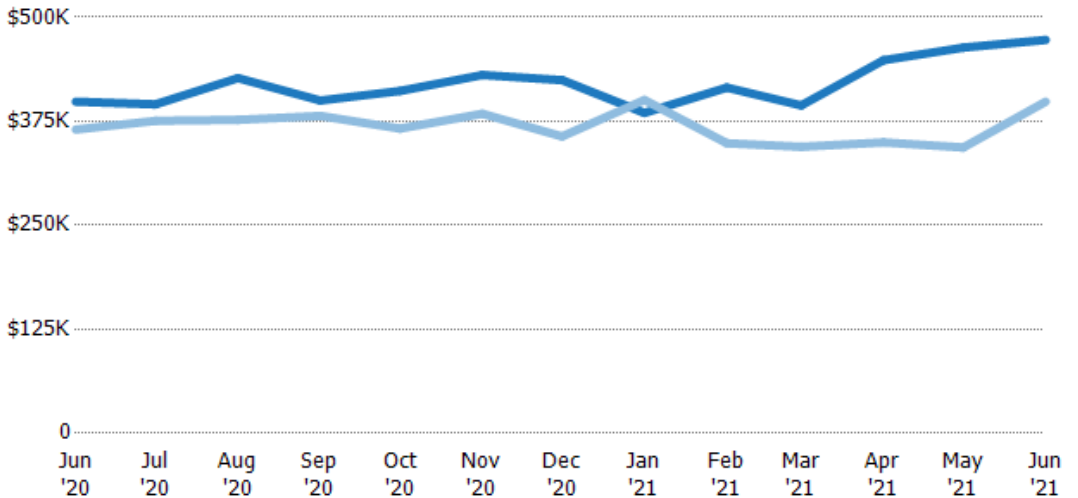
Condo/Townhouse	30%	33%	29%	39%	35%	30%	33%	36%	38%	45%	36%	36%	29%
Single Family Residence	70%	67%	71%	61%	65%	70%	67%	64%	62%	55%	64%	64%	71%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



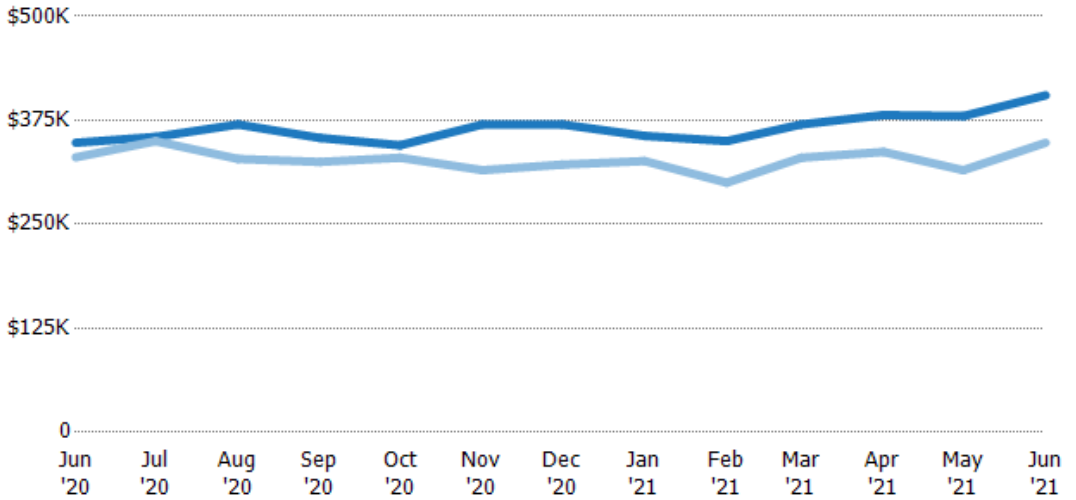
Current Year	\$399K	\$395K	\$427K	\$400K	\$411K	\$431K	\$424K	\$385K	\$415K	\$394K	\$448K	\$464K	\$473K
Prior Year	\$365K	\$376K	\$377K	\$381K	\$366K	\$384K	\$357K	\$401K	\$349K	\$344K	\$350K	\$344K	\$399K
Percent Change from Prior Year	9%	5%	13%	5%	12%	12%	19%	-4%	19%	14%	28%	35%	19%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



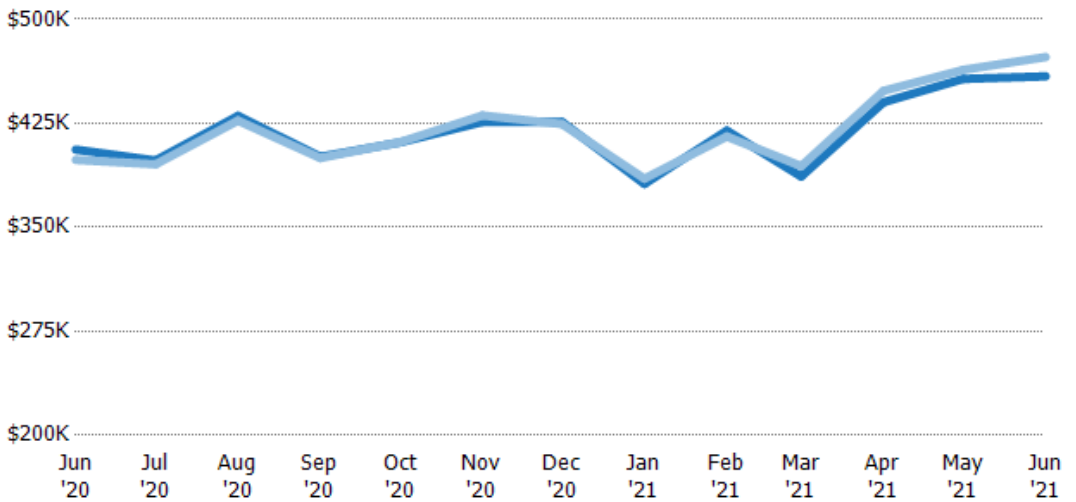
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$348K	\$355K	\$370K	\$354K	\$345K	\$370K	\$370K	\$356K	\$350K	\$370K	\$381K	\$380K	\$405K
Prior Year	\$331K	\$350K	\$329K	\$325K	\$330K	\$315K	\$322K	\$326K	\$300K	\$330K	\$337K	\$315K	\$348K
Percent Change from Prior Year	5%	1%	13%	9%	5%	17%	15%	9%	17%	12%	13%	21%	16%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



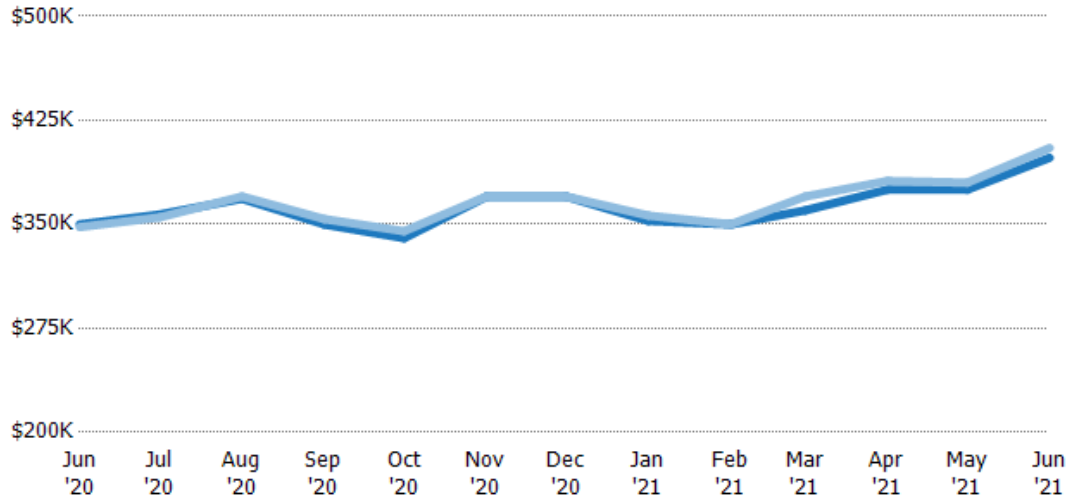
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg List Price	\$406K	\$398K	\$430K	\$401K	\$411K	\$426K	\$426K	\$381K	\$420K	\$387K	\$440K	\$457K	\$459K
Avg Sales Price	\$399K	\$395K	\$427K	\$400K	\$411K	\$431K	\$424K	\$385K	\$415K	\$394K	\$448K	\$464K	\$473K
Avg Sales Price as a % of Avg List Price	98%	99%	99%	100%	100%	101%	100%	101%	99%	102%	102%	101%	103%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



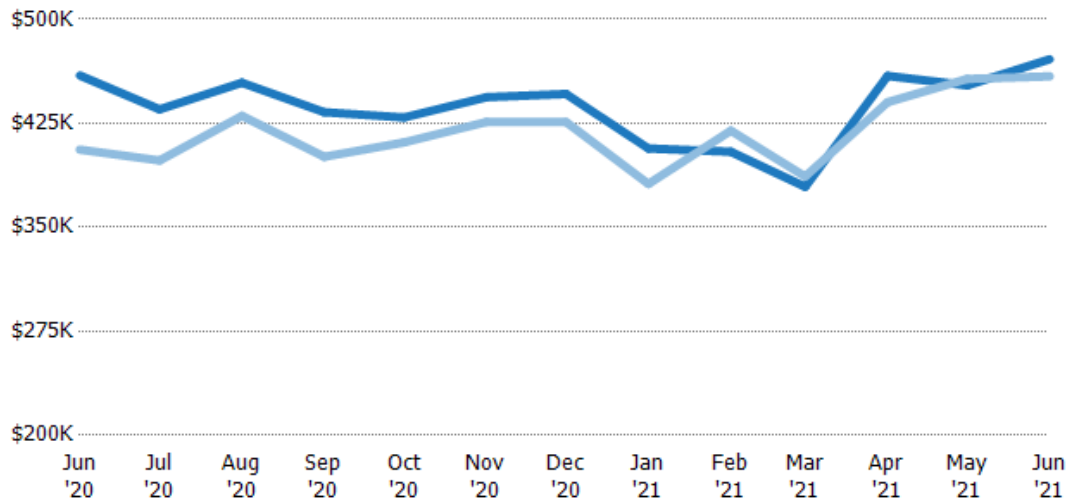
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median List Price	\$350K	\$357K	\$368K	\$350K	\$340K	\$370K	\$370K	\$352K	\$350K	\$360K	\$375K	\$375K	\$398K
Median Sales Price	\$348K	\$355K	\$370K	\$354K	\$345K	\$370K	\$370K	\$356K	\$350K	\$370K	\$381K	\$380K	\$405K
Med Sales Price as a % of Med List Price	99%	99%	100%	101%	101%	100%	100%	101%	100%	103%	102%	101%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



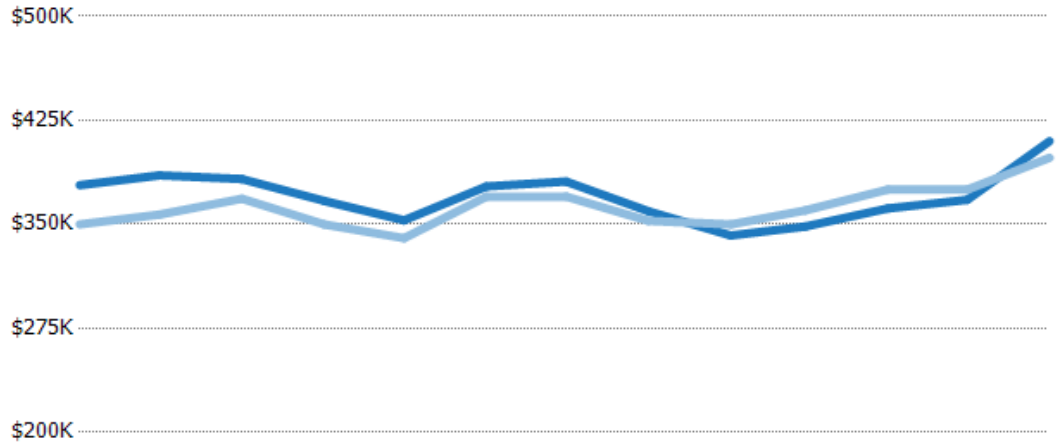
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$459K	\$435K	\$454K	\$433K	\$429K	\$444K	\$446K	\$407K	\$404K	\$379K	\$459K	\$452K	\$471K
Avg Sales Price	\$406K	\$398K	\$430K	\$401K	\$411K	\$426K	\$426K	\$381K	\$420K	\$387K	\$440K	\$457K	\$459K
Avg Sales Price as a % of Avg Est Value	88%	92%	95%	93%	96%	96%	95%	94%	104%	102%	96%	101%	97%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 County: Chittenden County, Vermont
 Property Type:
 Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$378K	\$385K	\$383K	\$367K	\$353K	\$377K	\$381K	\$359K	\$342K	\$348K	\$361K	\$368K	\$410K
Median Sales Price	\$350K	\$357K	\$368K	\$350K	\$340K	\$370K	\$370K	\$352K	\$350K	\$360K	\$375K	\$375K	\$398K
Med Sales Price as a % of Med Est Value	93%	93%	96%	95%	96%	98%	97%	98%	102%	103%	104%	102%	97%