

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

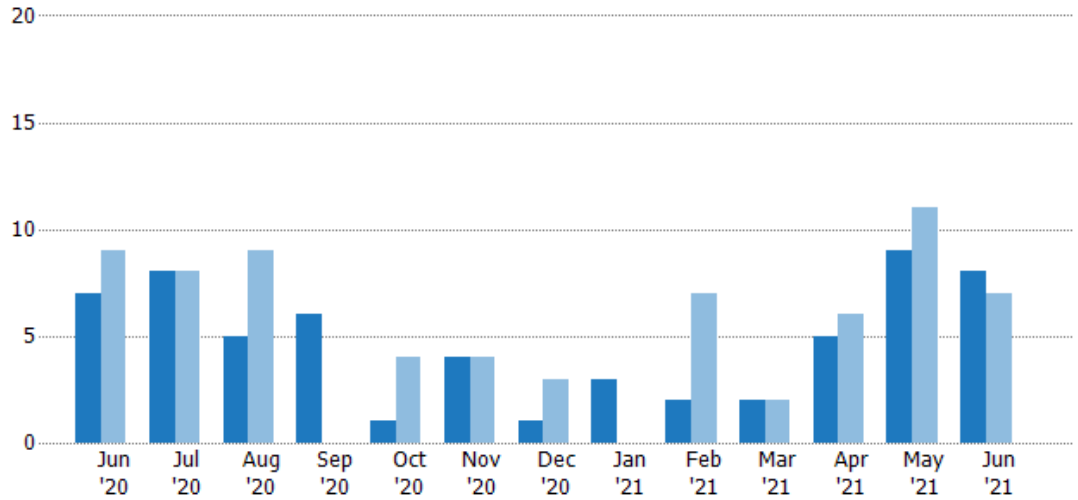
Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	8	7	+14.3%	29	33	-12.1%
New Listing Volume	\$2,913,899	\$5,482,600	-46.9%	\$10,440,499	\$13,257,100	-21.2%
Active Listing Count	9	21	-57.1%	N/A	N/A	
Active Listing Volume	\$3,544,899	\$10,619,700	-66.6%	N/A	N/A	
Average Listing Price	\$393,878	\$505,700	-22.1%	\$601,103	\$395,166	+52.1%
Median Listing Price	\$349,999	\$325,000	+7.7%	\$361,460	\$281,738	+28.3%
Median Days in RPR	43	69	-37.7%	168.29	149.14	+12.8%
Months of Inventory	1.8	7	-74.3%	5.4	6	-11.4%
Absorption Rate	55.56%	14.29%	+41.3%	18.67%	16.54%	+2.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	7	11	-36.4%	35	33	+6.1%
New Pending Sales Volume	\$3,038,800	\$3,377,600	-10%	\$12,096,600	\$8,487,600	+42.5%
Pending Sales Count	14	17	-17.6%	N/A	N/A	
Pending Sales Volume	\$4,968,700	\$4,770,500	+4.2%	N/A	N/A	
Closed Sales Count	5	1	+400%	24	14	+71.4%
Closed Sales Volume	\$2,056,400	\$275,000	+647.8%	\$7,541,815	\$3,208,400	+135.1%
Average Sales Price	\$411,280	\$275,000	+49.6%	\$314,242	\$229,171	+37.1%
Median Sales Price	\$311,500	\$275,000	+13.3%	\$302,760	\$233,014	+29.9%

## New Listings

The number of new residential listings that were added each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type: Condo/Townhouse/Apt., Single Family



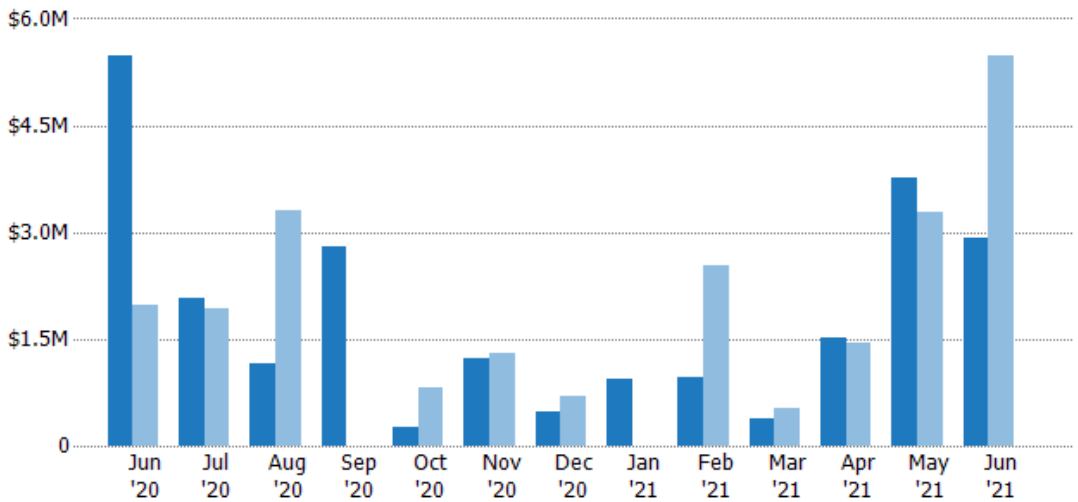
Current Year	7	8	5	6	1	4	1	3	2	2	5	9	8
Prior Year	9	8	9	-	4	4	3	-	7	2	6	11	7
Percent Change from Prior Year	-22%	0%	-44%	100%	-75%	0%	-67%	100%	-71%	0%	-17%	-18%	14%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type: Condo/Townhouse/Apt., Single Family



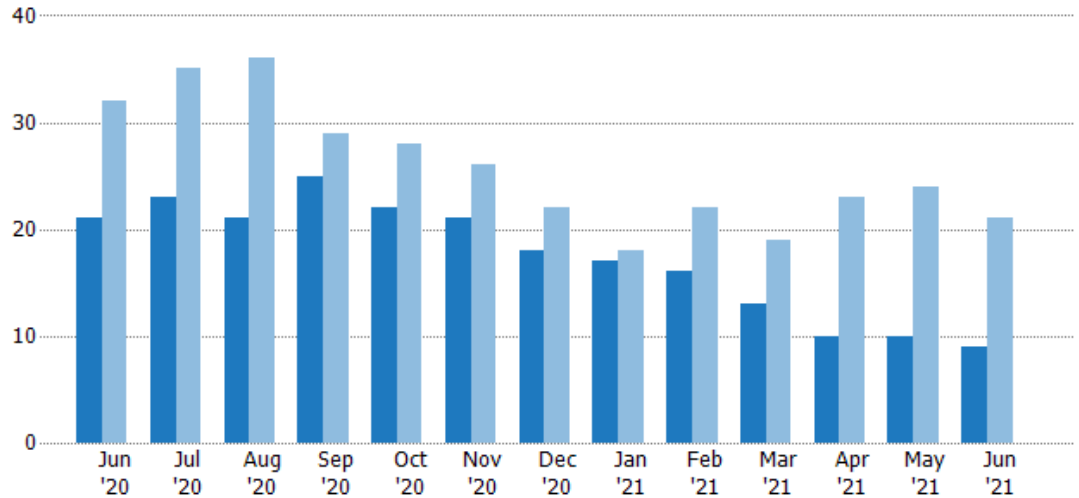
Current Year	\$5.48M	\$2.07M	\$1.17M	\$2.79M	\$260K	\$1.22M	\$485K	\$929K	\$954K	\$374K	\$1.51M	\$3.76M	\$2.91M
Prior Year	\$1.96M	\$1.92M	\$3.3M	-	\$824K	\$1.3M	\$693K	-	\$2.52M	\$529K	\$1.44M	\$3.29M	\$5.48M
Percent Change from Prior Year	179%	8%	-65%	100%	-68%	-6%	-30%	100%	-62%	-29%	5%	14%	-47%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Count	% Chg.
Jun '21	9	-57.1%
Jun '20	21	-34.4%
Jun '19	32	0%

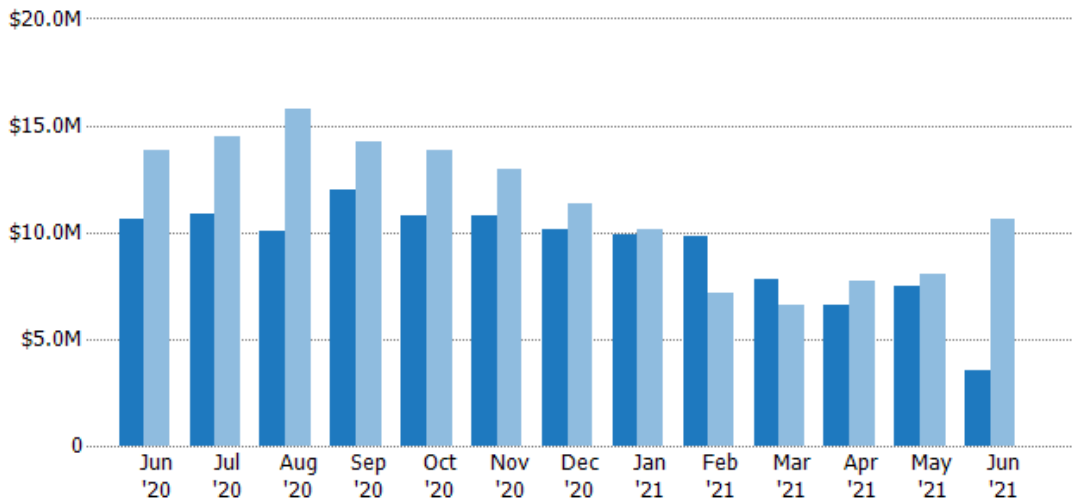
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	21	23	21	25	22	21	18	17	16	13	10	10	9
Prior Year	32	35	36	29	28	26	22	18	22	19	23	24	21
Percent Change from Prior Year	-34%	-34%	-42%	-14%	-21%	-19%	-18%	-6%	-27%	-32%	-57%	-58%	-57%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Volume	% Chg.
Jun '21	\$3.54M	-66.6%
Jun '20	\$10.6M	-23.3%
Jun '19	\$13.8M	-2.1%

	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$10.6M	\$10.8M	\$10.1M	\$12M	\$10.8M	\$10.8M	\$10.2M	\$9.88M	\$9.77M	\$7.79M	\$6.6M	\$7.49M	\$3.54M
Prior Year	\$13.8M	\$14.5M	\$15.8M	\$14.2M	\$13.9M	\$12.9M	\$11.4M	\$10.1M	\$7.16M	\$6.59M	\$7.68M	\$8.01M	\$10.6M
Percent Change from Prior Year	-23%	-25%	-36%	-16%	-22%	-16%	-11%	-3%	37%	18%	-14%	-6%	-67%

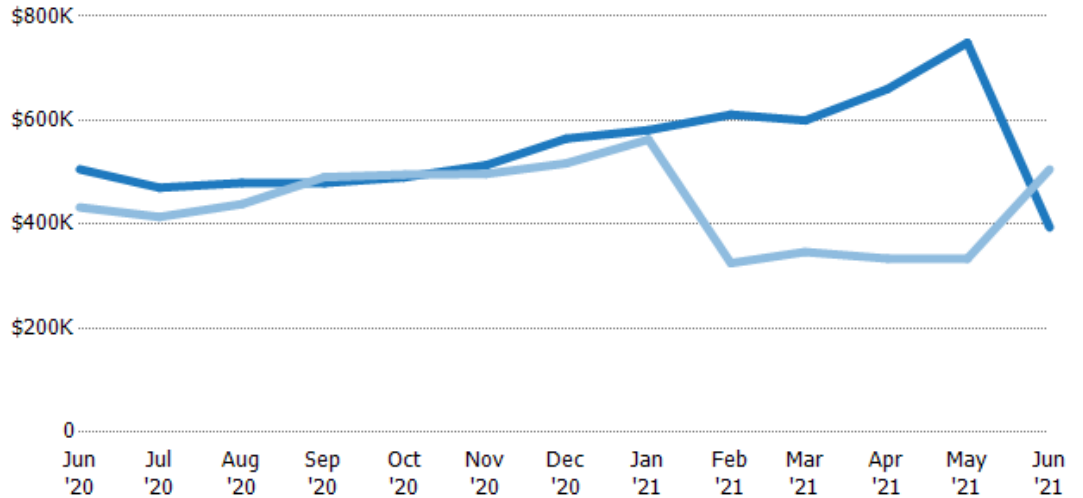
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$394K	-22.1%
Jun '20	\$506K	16.9%
Jun '19	\$432K	-2.1%



Current Year	\$506K	\$470K	\$479K	\$479K	\$490K	\$514K	\$565K	\$581K	\$611K	\$600K	\$660K	\$749K	\$394K
Prior Year	\$432K	\$414K	\$439K	\$491K	\$495K	\$497K	\$517K	\$563K	\$325K	\$347K	\$334K	\$334K	\$506K
Percent Change from Prior Year	17%	14%	9%	-2%	-1%	3%	9%	3%	88%	73%	98%	125%	-22%

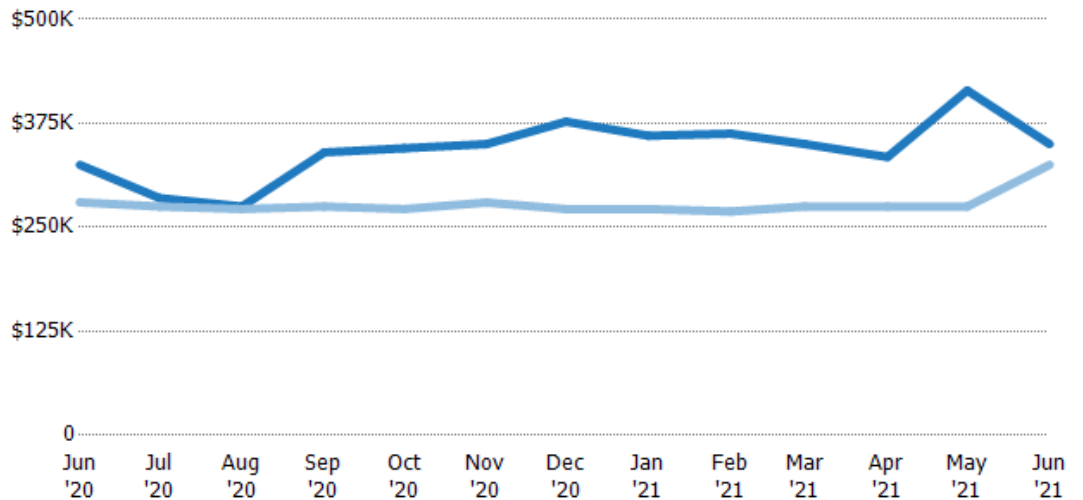
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$350K	7.7%
Jun '20	\$325K	16.1%
Jun '19	\$280K	-2.9%



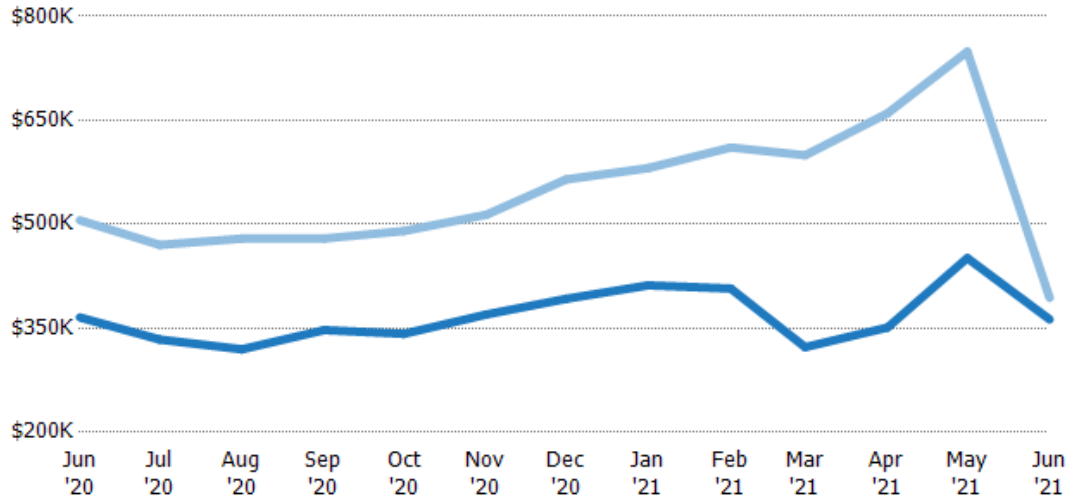
Current Year	\$325K	\$285K	\$275K	\$340K	\$345K	\$350K	\$377K	\$360K	\$363K	\$350K	\$335K	\$414K	\$350K
Prior Year	\$280K	\$275K	\$272K	\$275K	\$272K	\$280K	\$272K	\$272K	\$269K	\$275K	\$275K	\$275K	\$325K
Percent Change from Prior Year	16%	4%	1%	24%	27%	25%	39%	32%	35%	27%	22%	51%	8%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



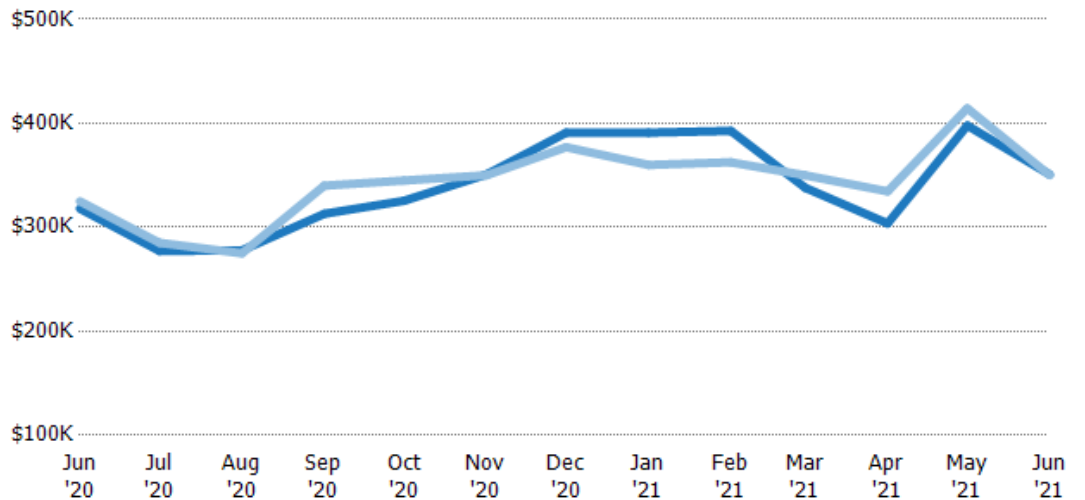
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$366K	\$334K	\$320K	\$347K	\$342K	\$370K	\$392K	\$412K	\$407K	\$323K	\$351K	\$451K	\$363K
Avg Listing Price	\$506K	\$470K	\$479K	\$479K	\$490K	\$514K	\$565K	\$581K	\$611K	\$600K	\$660K	\$749K	\$394K
Avg Listing Price as a % of Avg Est Value	138%	141%	150%	138%	143%	139%	144%	141%	150%	186%	188%	166%	109%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$318K	\$277K	\$278K	\$313K	\$325K	\$351K	\$391K	\$391K	\$393K	\$338K	\$304K	\$398K	\$351K
Median Listing Price	\$325K	\$285K	\$275K	\$340K	\$345K	\$350K	\$377K	\$360K	\$363K	\$350K	\$335K	\$414K	\$350K
Med Listing Price as a % of Med Est Value	102%	103%	99%	109%	106%	100%	96%	92%	92%	104%	110%	104%	100%

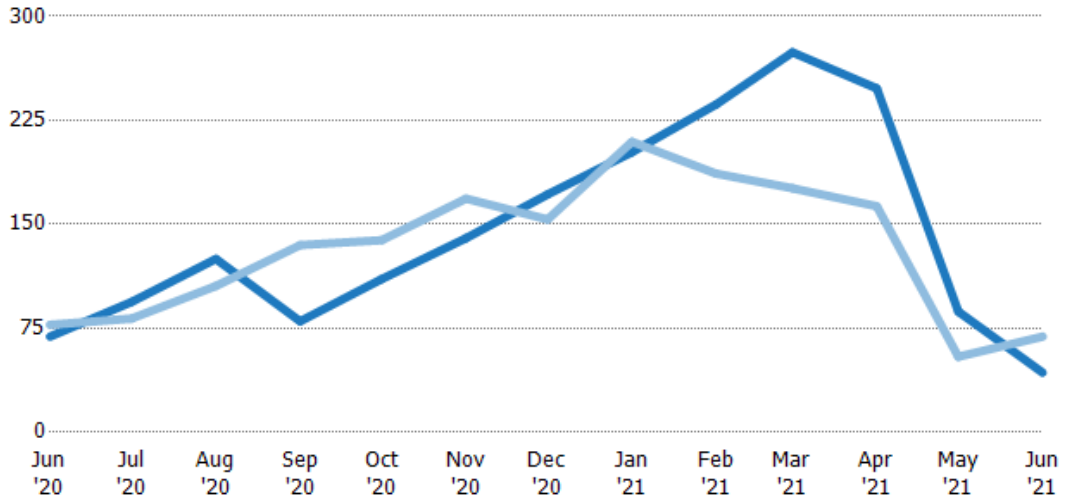
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jun '21	43	-37.7%
Jun '20	69	-11%
Jun '19	77.5	1.3%



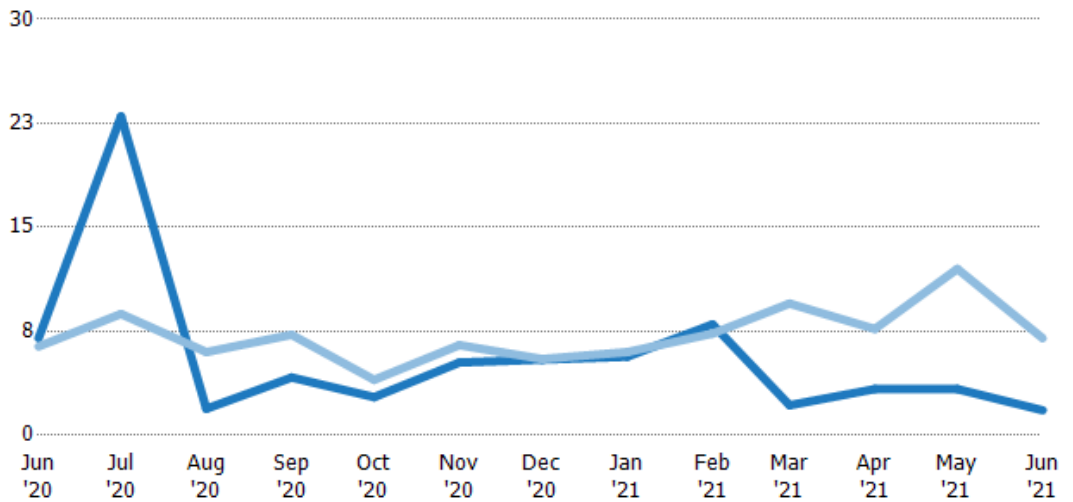
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	69	94	125	80	111	140	172	202	237	274	248	87	43
Prior Year	77.5	82	106	135	139	169	154	210	187	176	163	54.5	69
Percent Change from Prior Year	-11%	15%	18%	-41%	-20%	-17%	12%	-4%	27%	56%	52%	60%	-38%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type: Condo/Townhouse/Apt., Single Family



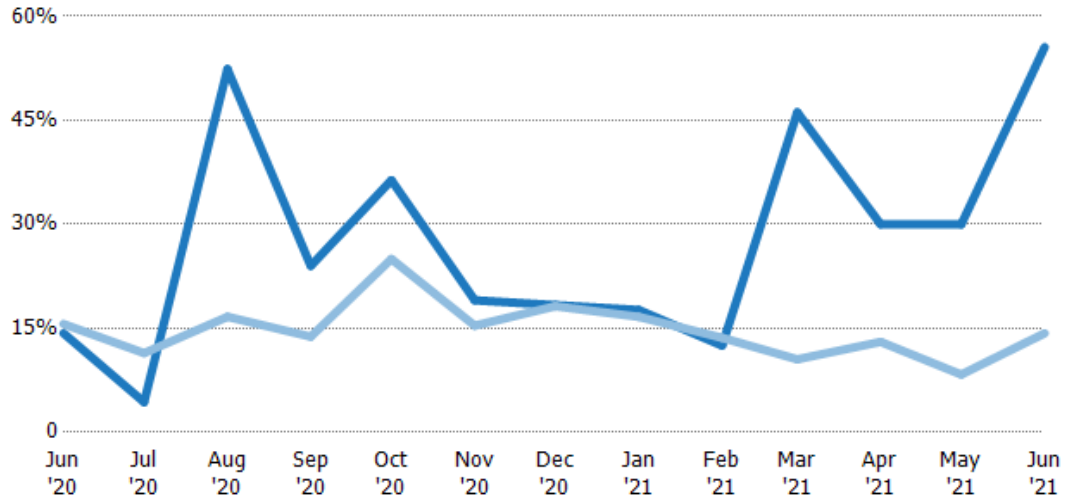
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	7	23	1.91	4.17	2.75	5.25	5.46	5.67	8	2.17	3.33	3.33	1.8
Prior Year	6.4	8.75	6	7.25	4	6.5	5.5	6	7.33	9.5	7.67	12	7
Percent Change from Prior Year	9%	163%	-68%	-43%	-31%	-19%	-100%	-6%	9%	-77%	-57%	-72%	-74%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



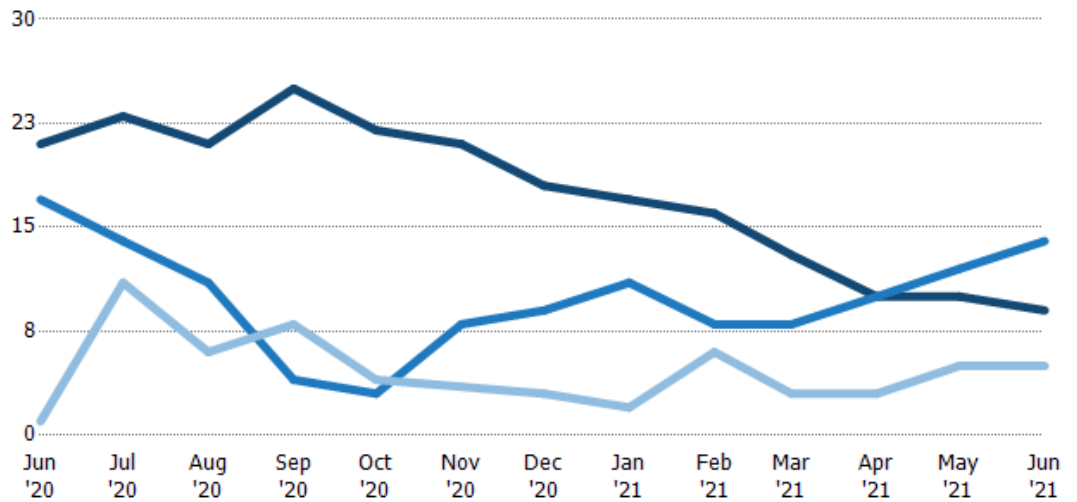
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	14%	4%	52%	24%	36%	19%	18%	18%	13%	46%	30%	30%	56%
Prior Year	16%	11%	17%	14%	25%	15%	18%	17%	14%	11%	13%	8%	14%
Change from Prior Year	1%	7%	-36%	-10%	-11%	-4%	18%	-1%	1%	-36%	-17%	-22%	-41%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Active	21	23	21	25	22	21	18	17	16	13	10	10	9
Pending	17	14	11	4	3	8	9	11	8	8	10	12	14
Sold	1	11	6	8	4	3.5	3	2	6	3	3	5	5

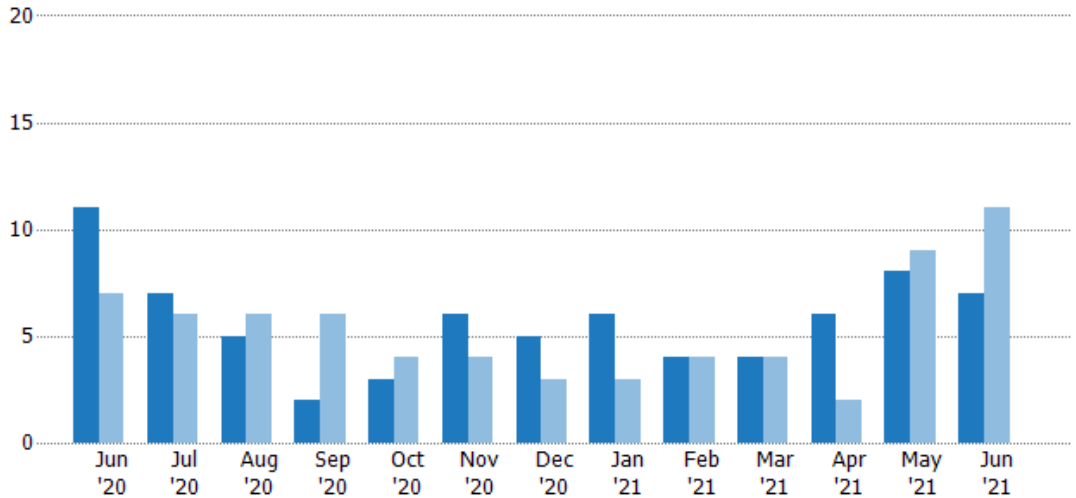
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	7	-36.4%
Jun '20	11	57.1%
Jun '19	7	14.3%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	11	7	5	2	3	6	5	6	4	4	6	8	7
Prior Year	7	6	6	6	4	4	3	3	4	4	2	9	11
Percent Change from Prior Year	57%	17%	-17%	-67%	-25%	50%	67%	100%	0%	0%	200%	-11%	-36%

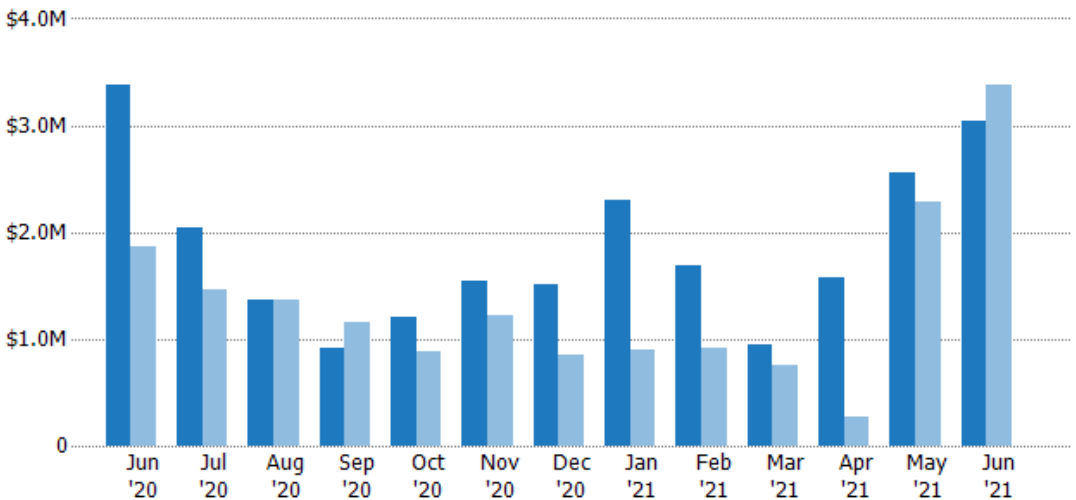
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$3.04M	-10%
Jun '20	\$3.38M	80.4%
Jun '19	\$1.87M	13.7%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$3.38M	\$2.04M	\$1.37M	\$913K	\$1.2M	\$1.55M	\$1.52M	\$2.3M	\$1.7M	\$942K	\$1.57M	\$2.55M	\$3.04M
Prior Year	\$1.87M	\$1.46M	\$1.36M	\$1.16M	\$881K	\$1.21M	\$853K	\$893K	\$908K	\$750K	\$274K	\$2.29M	\$3.38M
Percent Change from Prior Year	80%	39%	1%	-21%	36%	27%	78%	157%	87%	26%	473%	12%	-10%



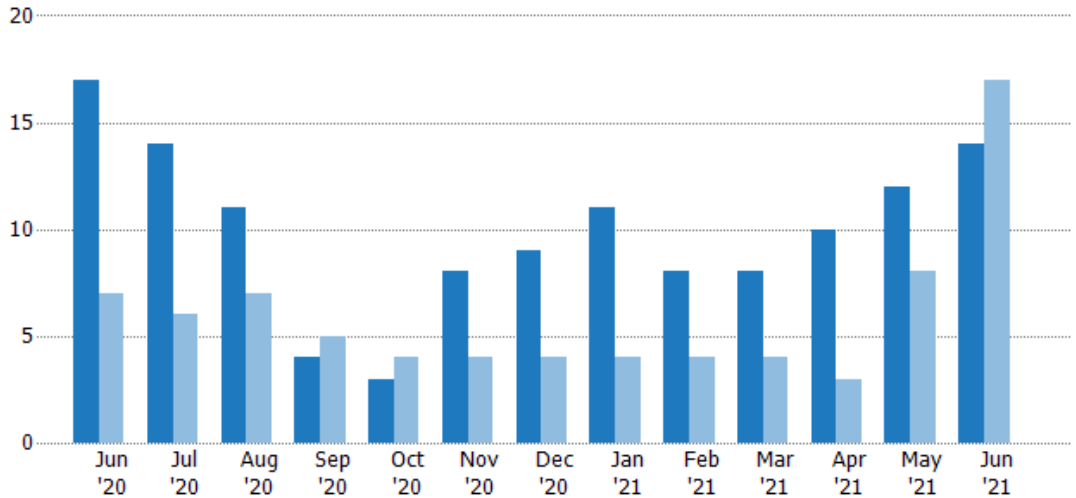
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	14	-17.6%
Jun '20	17	142.9%
Jun '19	7	42.9%



Current Year	17	14	11	4	3	8	9	11	8	8	10	12	14
Prior Year	7	6	7	5	4	4	4	4	4	4	3	8	17
Percent Change from Prior Year	143%	133%	57%	-20%	-25%	100%	125%	175%	100%	100%	233%	50%	-18%

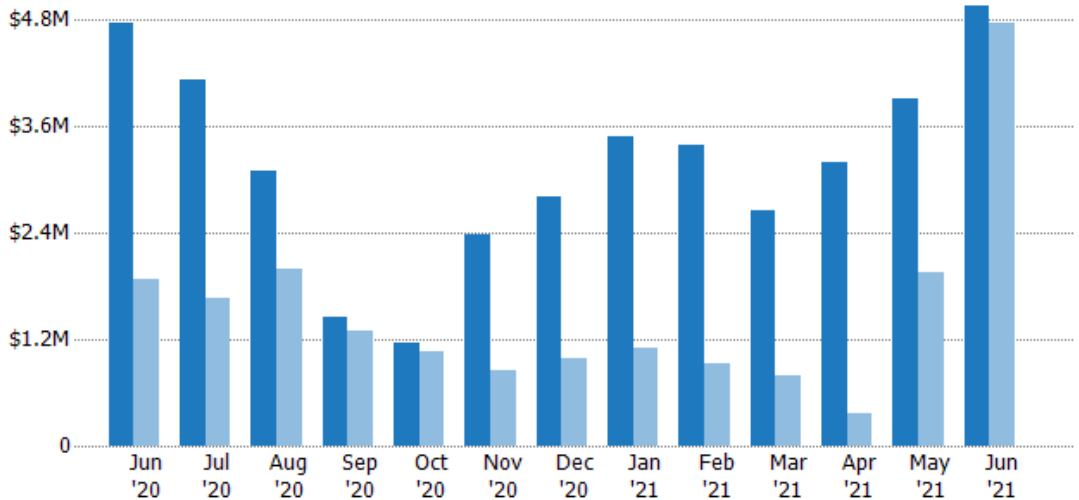
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$4.97M	4.2%
Jun '20	\$4.77M	154.8%
Jun '19	\$1.87M	32%



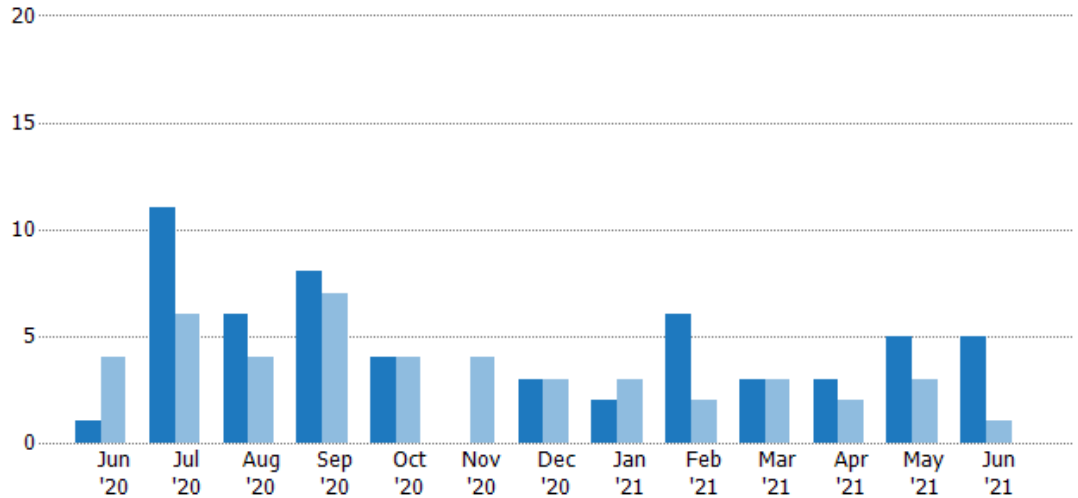
Current Year	\$4.77M	\$4.13M	\$3.1M	\$1.45M	\$1.15M	\$2.37M	\$2.81M	\$3.49M	\$3.39M	\$2.66M	\$3.2M	\$3.91M	\$4.97M
Prior Year	\$1.87M	\$1.67M	\$2M	\$1.3M	\$1.06M	\$856K	\$983K	\$1.11M	\$932K	\$794K	\$375K	\$1.95M	\$4.77M
Percent Change from Prior Year	155%	147%	55%	12%	9%	177%	186%	215%	264%	235%	754%	101%	4%

## Closed Sales

The total number of residential properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



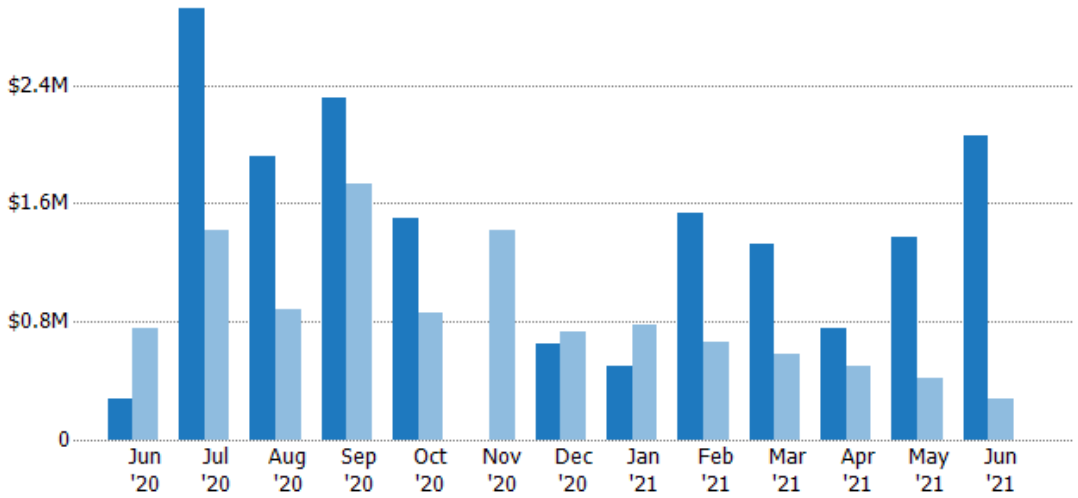
Current Year	1	11	6	8	4	-	3	2	6	3	3	5	5
Prior Year	4	6	4	7	4	4	3	3	2	3	2	3	1
Percent Change from Prior Year	-75%	83%	50%	14%	0%	-100%	0%	-33%	200%	0%	50%	67%	400%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



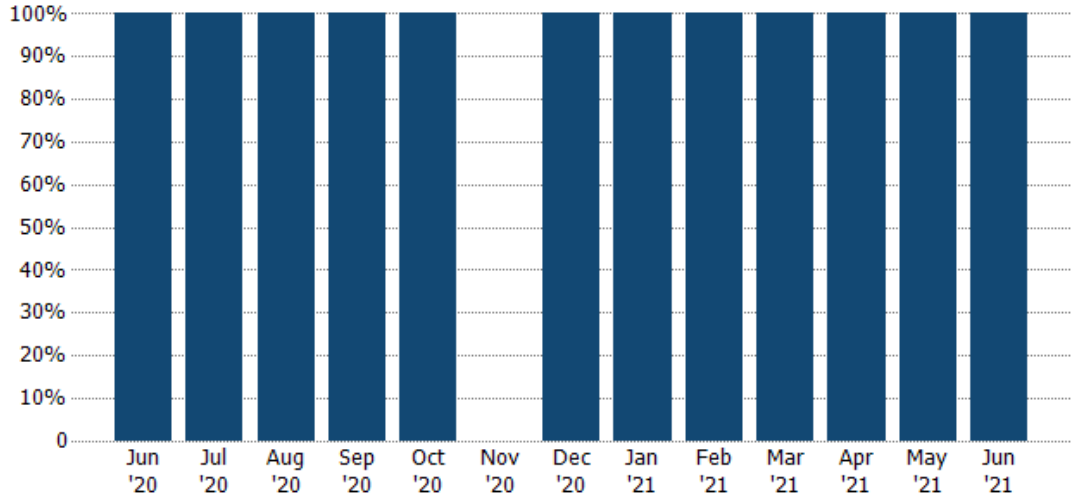
Current Year	\$275K	\$2.92M	\$1.91M	\$2.32M	\$1.5M	-	\$652K	\$501K	\$1.54M	\$1.33M	\$750K	\$1.37M	\$2.06M
Prior Year	\$751K	\$1.41M	\$887K	\$1.74M	\$861K	\$1.41M	\$729K	\$777K	\$661K	\$577K	\$503K	\$416K	\$275K
Percent Change from Prior Year	-63%	107%	116%	33%	74%	-100%	-11%	-36%	133%	130%	49%	229%	648%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



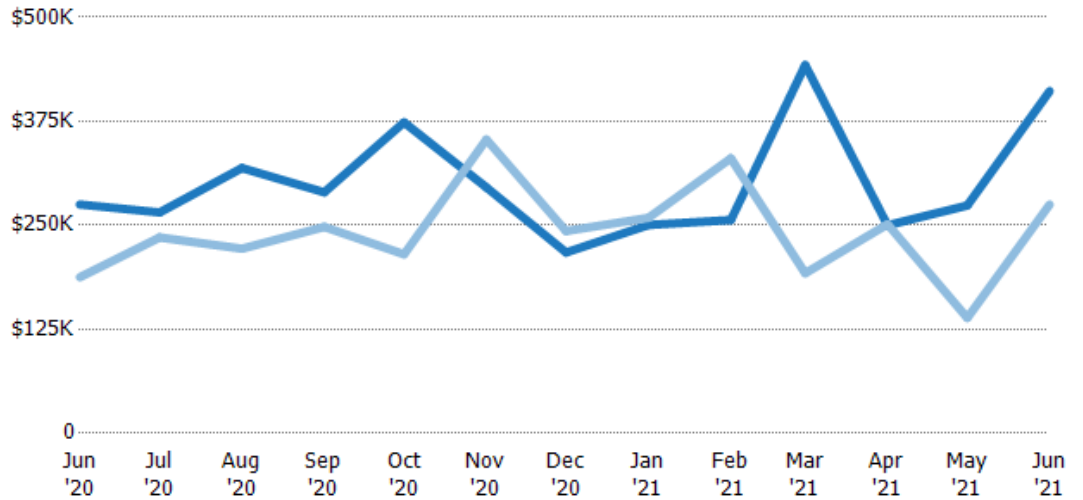
Single Family Residence	100%	100%	100%	100%	100%	-	100%	100%	100%	100%	100%	100%	100%
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## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



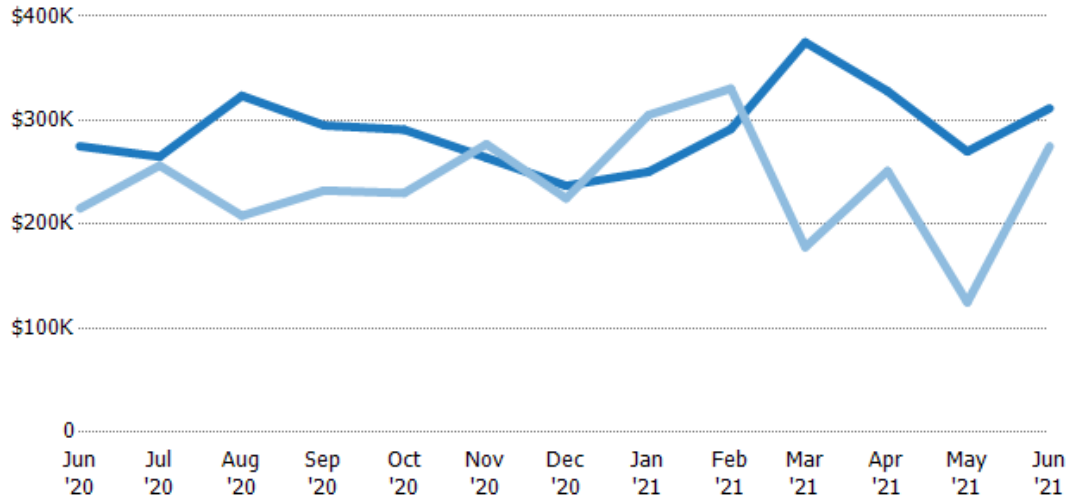
Current Year	\$275K	\$265K	\$319K	\$290K	\$374K	\$296K	\$217K	\$250K	\$256K	\$443K	\$250K	\$274K	\$411K
Prior Year	\$188K	\$235K	\$222K	\$248K	\$215K	\$353K	\$243K	\$259K	\$331K	\$192K	\$251K	\$139K	\$275K
Percent Change from Prior Year	47%	13%	44%	17%	74%	-100%	-11%	-3%	-22%	130%	0%	97%	50%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type: Condo/Townhouse/Apt., Single Family



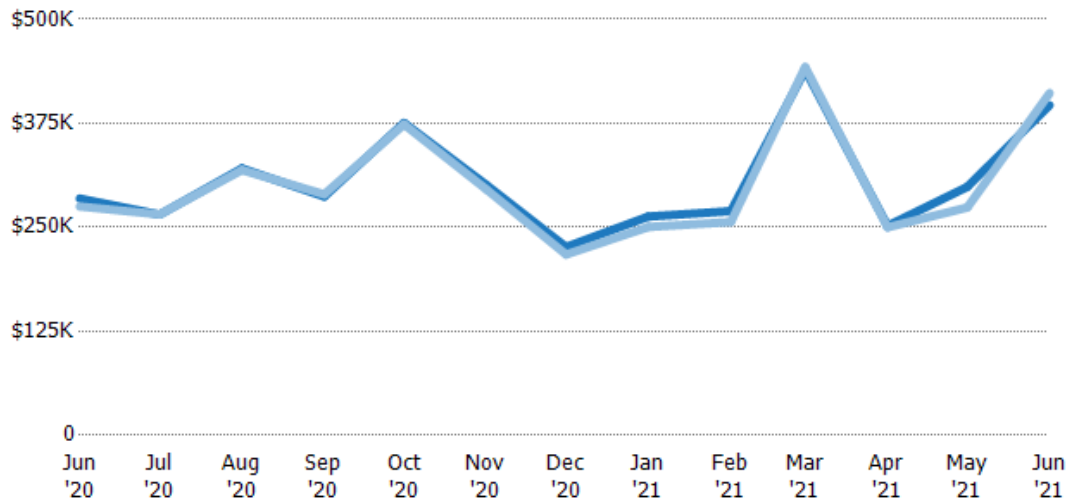
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$275K	\$265K	\$324K	\$295K	\$291K	\$264K	\$237K	\$250K	\$292K	\$375K	\$328K	\$270K	\$312K
Prior Year	\$215K	\$256K	\$208K	\$233K	\$230K	\$277K	\$225K	\$305K	\$331K	\$178K	\$251K	\$125K	\$275K
Percent Change from Prior Year	28%	3%	55%	27%	27%	-100%	5%	-18%	-12%	111%	31%	116%	13%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type: Condo/Townhouse/Apt., Single Family



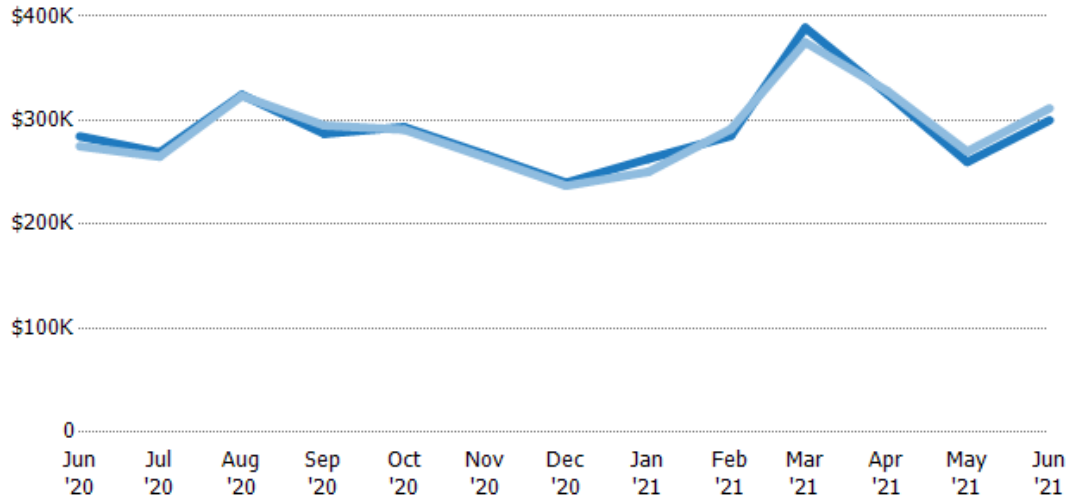
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg List Price	\$285K	\$265K	\$321K	\$287K	\$375K	\$301K	\$226K	\$263K	\$269K	\$439K	\$252K	\$299K	\$397K
Avg Sales Price	\$275K	\$265K	\$319K	\$290K	\$374K	\$296K	\$217K	\$250K	\$256K	\$443K	\$250K	\$274K	\$411K
Avg Sales Price as a % of Avg List Price	97%	100%	99%	101%	100%	98%	96%	95%	95%	101%	99%	92%	104%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



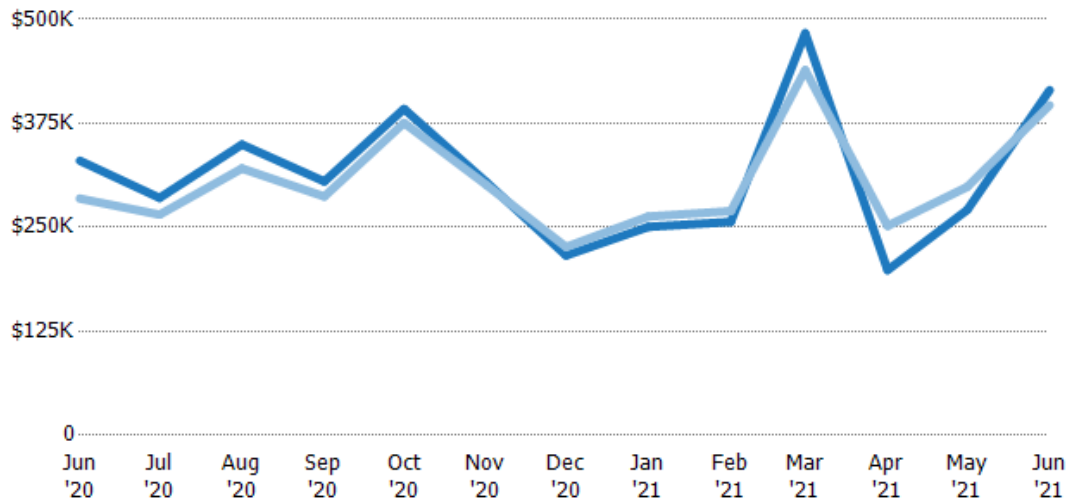
Median List Price	\$285K	\$269K	\$324K	\$287K	\$294K	\$267K	\$240K	\$263K	\$285K	\$389K	\$325K	\$260K	\$300K
Median Sales Price	\$275K	\$265K	\$324K	\$295K	\$291K	\$264K	\$237K	\$250K	\$292K	\$375K	\$328K	\$270K	\$312K
Med Sales Price as a % of Med List Price	97%	99%	100%	103%	99%	99%	99%	95%	102%	96%	101%	104%	104%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



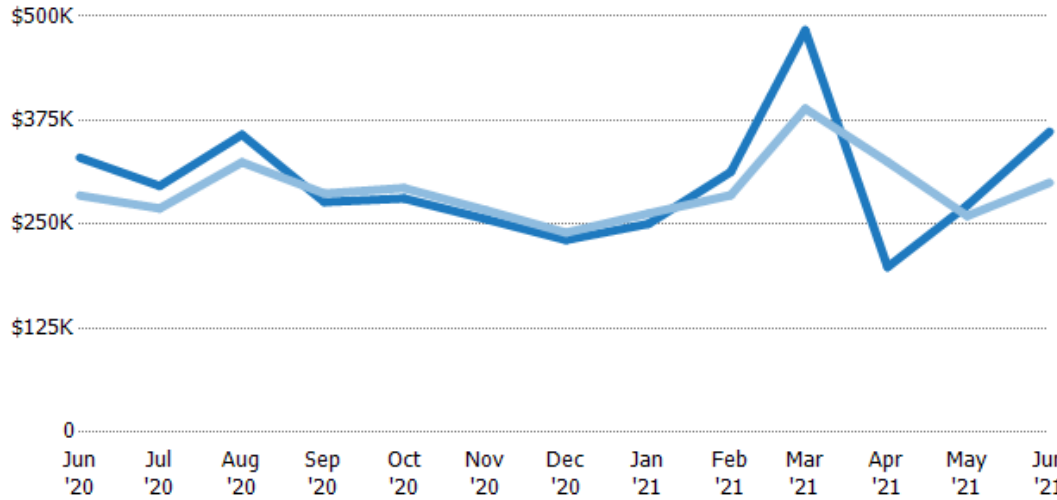
Avg Est Value	\$330K	\$285K	\$349K	\$305K	\$392K	\$304K	\$216K	\$251K	\$256K	\$483K	\$199K	\$271K	\$415K
Avg Sales Price	\$285K	\$265K	\$321K	\$287K	\$375K	\$301K	\$226K	\$263K	\$269K	\$439K	\$252K	\$299K	\$397K
Avg Sales Price as a % of Avg Est Value	86%	93%	92%	94%	96%	100%	105%	105%	105%	91%	127%	110%	96%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$330K	\$296K	\$358K	\$277K	\$281K	\$256K	\$231K	\$251K	\$313K	\$483K	\$199K	\$273K	\$361K
Median Sales Price	\$285K	\$269K	\$324K	\$287K	\$294K	\$267K	\$240K	\$263K	\$285K	\$389K	\$325K	\$260K	\$300K
Med Sales Price as a % of Med Est Value	86%	91%	91%	104%	104%	104%	104%	105%	91%	81%	164%	95%	83%