

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

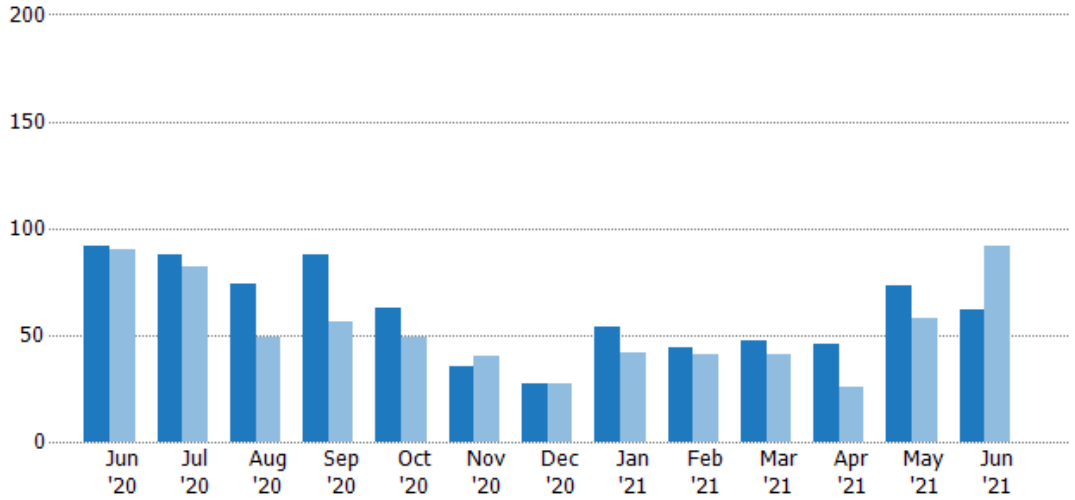
Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	62	92	-32.6%	326	300	+8.7%
New Listing Volume	\$32,988,300	\$39,100,800	-15.6%	\$133,192,448	\$122,833,310	+8.4%
Active Listing Count	125	309	-59.5%	N/A	N/A	
Active Listing Volume	\$79,896,999	\$149,414,790	-46.5%	N/A	N/A	
Average Listing Price	\$639,176	\$483,543	+32.2%	\$590,127	\$455,303	+29.6%
Median Listing Price	\$375,000	\$320,000	+17.2%	\$338,868	\$317,656	+6.7%
Median Days in RPR	62	149	-58.4%	114.21	189.86	-39.8%
Months of Inventory	2.8	10	-71.5%	4.3	9.6	-55.3%
Absorption Rate	35.2%	10.03%	+25.2%	23.26%	10.4%	+12.9%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	53	91	-41.8%	367	291	+26.1%
New Pending Sales Volume	\$20,855,199	\$32,357,800	-35.5%	\$135,001,398	\$90,501,711	+49.2%
Pending Sales Count	109	101	+7.9%	N/A	N/A	
Pending Sales Volume	\$39,299,900	\$33,525,360	+17.2%	N/A	N/A	
Closed Sales Count	53	51	+3.9%	282	191	+47.6%
Closed Sales Volume	\$17,830,400	\$16,512,933	+8%	\$103,114,946	\$58,623,226	+75.9%
Average Sales Price	\$336,423	\$323,783	+3.9%	\$365,656	\$306,928	+19.1%
Median Sales Price	\$284,000	\$249,900	+13.6%	\$274,548	\$252,604	+8.7%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jun '21	62	-32.6%
Jun '20	92	2.2%
Jun '19	90	18.9%

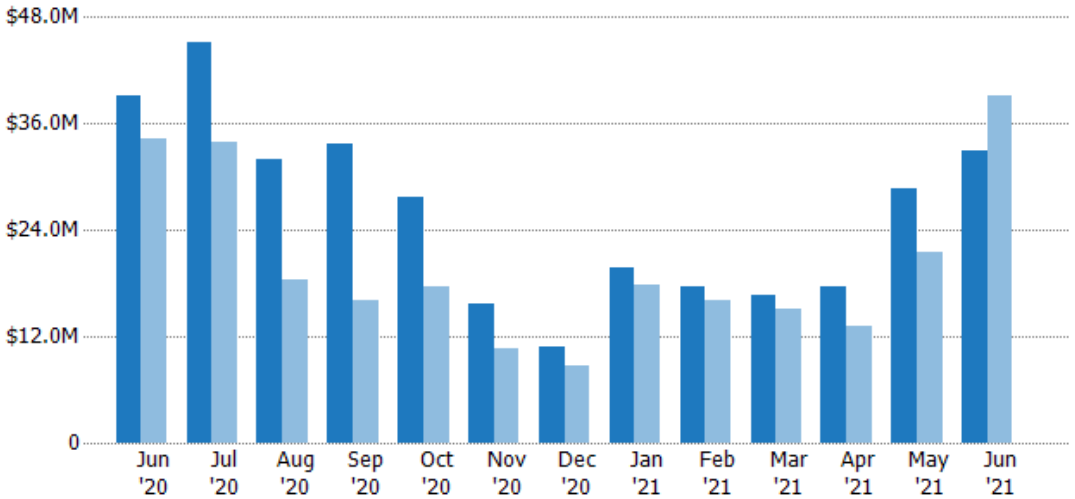
Current Year	92	88	74	88	63	35	27	54	44	47	46	73	62
Prior Year	90	82	49	56	49	40	27	42	41	41	26	58	92
Percent Change from Prior Year	2%	7%	51%	57%	29%	-13%	0%	29%	7%	15%	77%	26%	-33%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jun '21	\$33M	-15.6%
Jun '20	\$39.1M	13.9%
Jun '19	\$34.3M	15.2%

Current Year	\$39.1M	\$45.1M	\$31.9M	\$33.7M	\$27.8M	\$15.7M	\$10.8M	\$19.7M	\$17.6M	\$16.6M	\$17.5M	\$28.7M	\$33M
Prior Year	\$34.3M	\$33.8M	\$18.3M	\$16.1M	\$17.6M	\$10.6M	\$8.71M	\$17.7M	\$16.2M	\$15.2M	\$13.1M	\$21.5M	\$39.1M
Percent Change from Prior Year	14%	33%	74%	110%	58%	48%	24%	11%	9%	9%	34%	33%	-16%

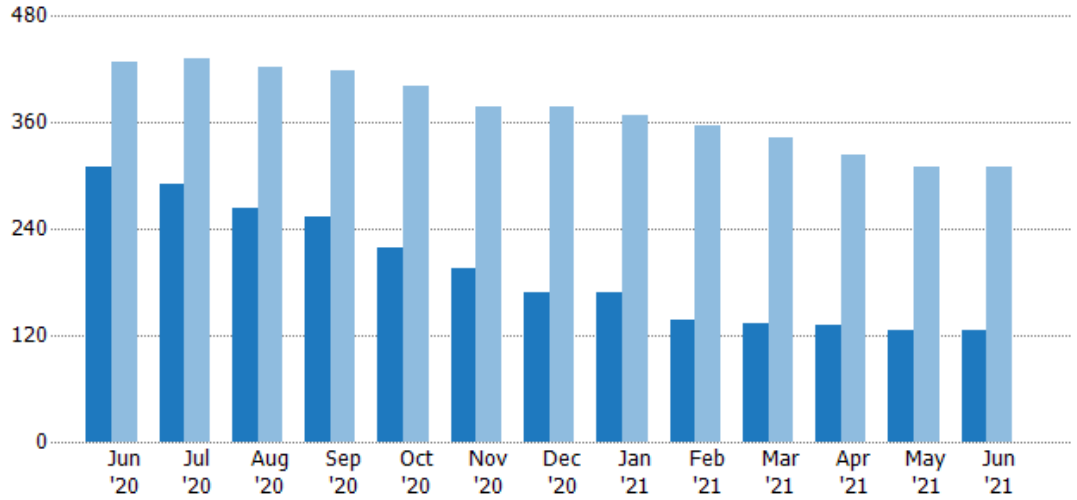
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	125	-59.5%
Jun '20	309	-28%
Jun '19	429	11.9%



Current Year	309	291	263	254	219	195	168	169	138	133	131	125	125
Prior Year	429	432	423	418	402	377	378	368	356	343	324	310	309
Percent Change from Prior Year	-28%	-33%	-38%	-39%	-46%	-48%	-56%	-54%	-61%	-61%	-60%	-60%	-60%

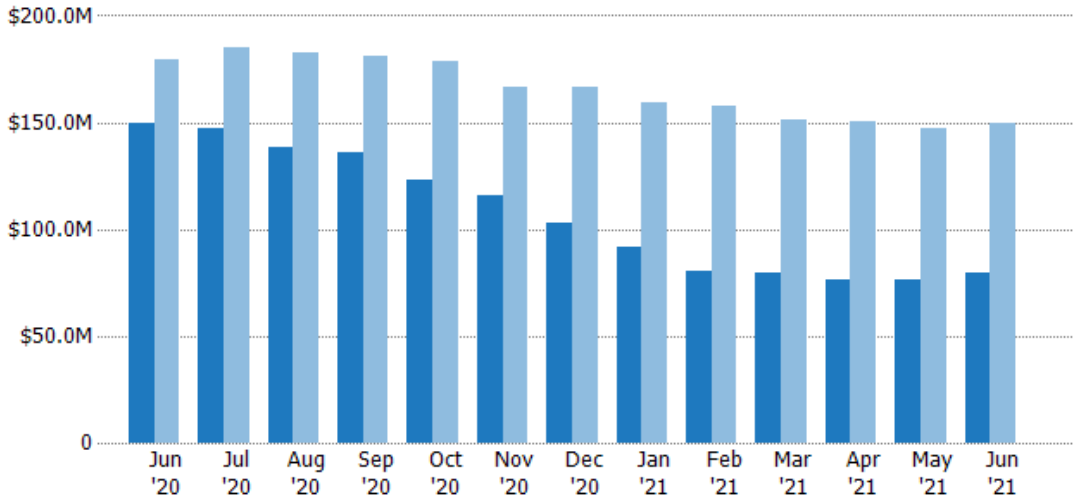
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$79.9M	-46.5%
Jun '20	\$149M	-16.6%
Jun '19	\$179M	-0.3%



Current Year	\$149M	\$148M	\$138M	\$136M	\$123M	\$116M	\$103M	\$91.7M	\$80.1M	\$79.9M	\$76.4M	\$76.5M	\$79.9M
Prior Year	\$179M	\$185M	\$182M	\$181M	\$179M	\$166M	\$167M	\$159M	\$158M	\$151M	\$150M	\$148M	\$149M
Percent Change from Prior Year	-17%	-20%	-24%	-25%	-31%	-30%	-38%	-42%	-49%	-47%	-49%	-48%	-47%

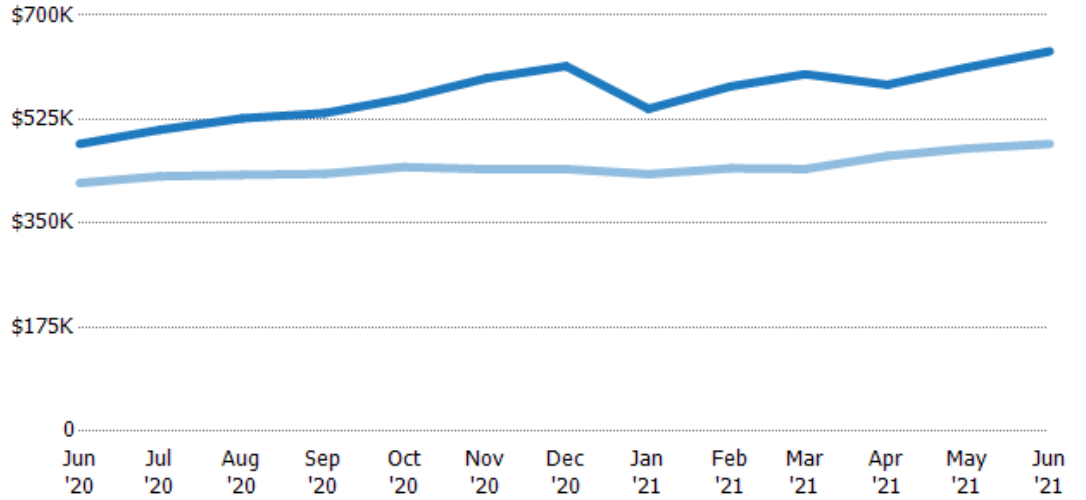
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$639K	32.2%
Jun '20	\$484K	15.7%
Jun '19	\$418K	-10.9%



Current Year	\$484K	\$507K	\$526K	\$535K	\$560K	\$594K	\$614K	\$543K	\$580K	\$601K	\$583K	\$612K	\$639K
Prior Year	\$418K	\$429K	\$431K	\$433K	\$445K	\$441K	\$441K	\$433K	\$443K	\$441K	\$463K	\$476K	\$484K
Percent Change from Prior Year	16%	18%	22%	24%	26%	35%	39%	25%	31%	36%	26%	29%	32%

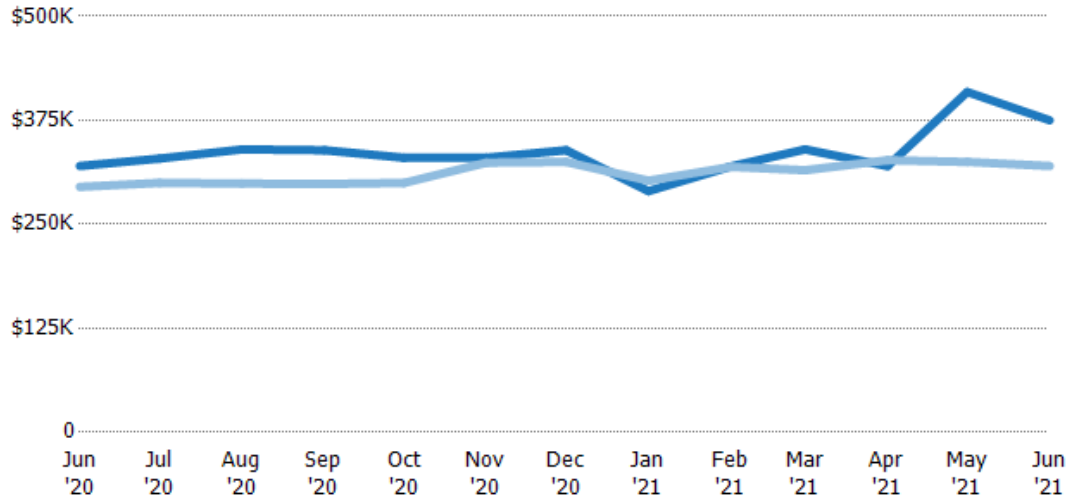
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$375K	17.2%
Jun '20	\$320K	8.5%
Jun '19	\$295K	-6.9%



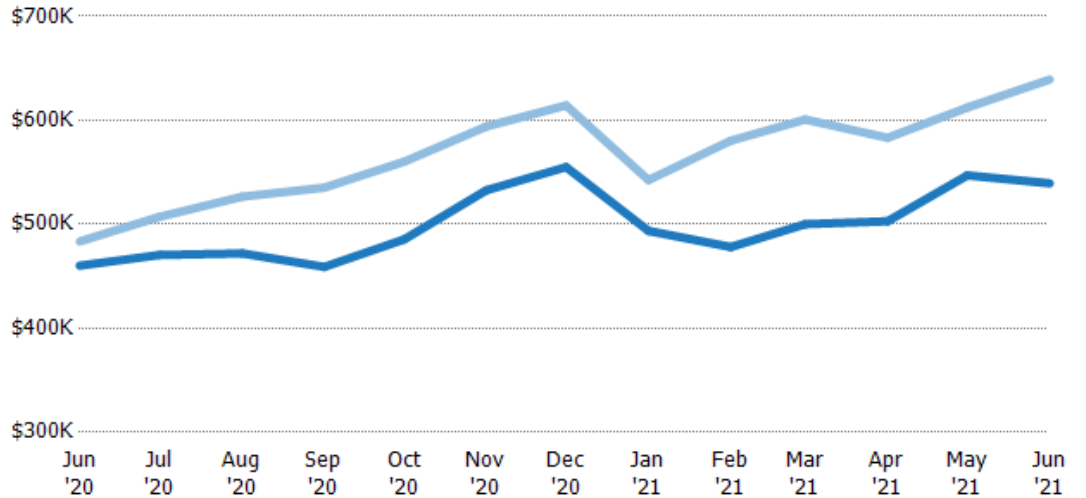
Current Year	\$320K	\$329K	\$340K	\$339K	\$330K	\$330K	\$339K	\$290K	\$320K	\$340K	\$320K	\$409K	\$375K
Prior Year	\$295K	\$300K	\$299K	\$299K	\$300K	\$324K	\$325K	\$302K	\$319K	\$315K	\$327K	\$325K	\$320K
Percent Change from Prior Year	8%	10%	14%	14%	10%	2%	4%	-4%	0%	8%	-2%	26%	17%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: VT  
 County: Bennington County,  
 Vermont  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



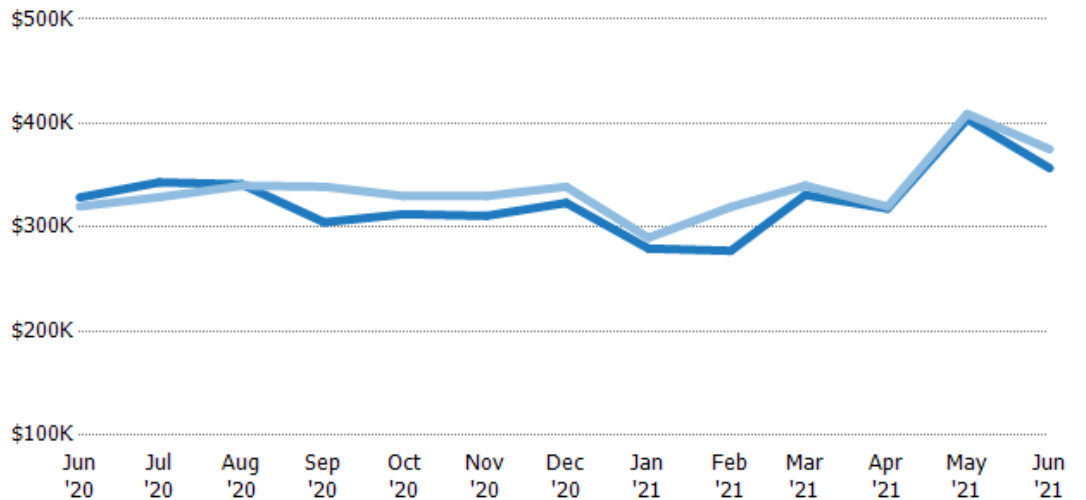
Avg Est Value	\$460K	\$470K	\$472K	\$459K	\$485K	\$533K	\$555K	\$494K	\$478K	\$500K	\$503K	\$547K	\$539K
Avg Listing Price	\$484K	\$507K	\$526K	\$535K	\$560K	\$594K	\$614K	\$543K	\$580K	\$601K	\$583K	\$612K	\$639K
Avg Listing Price as a % of Avg Est Value	105%	108%	112%	117%	115%	112%	111%	110%	121%	120%	116%	112%	119%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: VT  
 County: Bennington County,  
 Vermont  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$329K	\$343K	\$341K	\$305K	\$313K	\$311K	\$323K	\$280K	\$277K	\$331K	\$318K	\$404K	\$357K
Median Listing Price	\$320K	\$329K	\$340K	\$339K	\$330K	\$330K	\$339K	\$290K	\$320K	\$340K	\$320K	\$409K	\$375K
Med Listing Price as a % of Med Est Value	97%	96%	100%	111%	106%	106%	105%	104%	115%	103%	101%	101%	105%

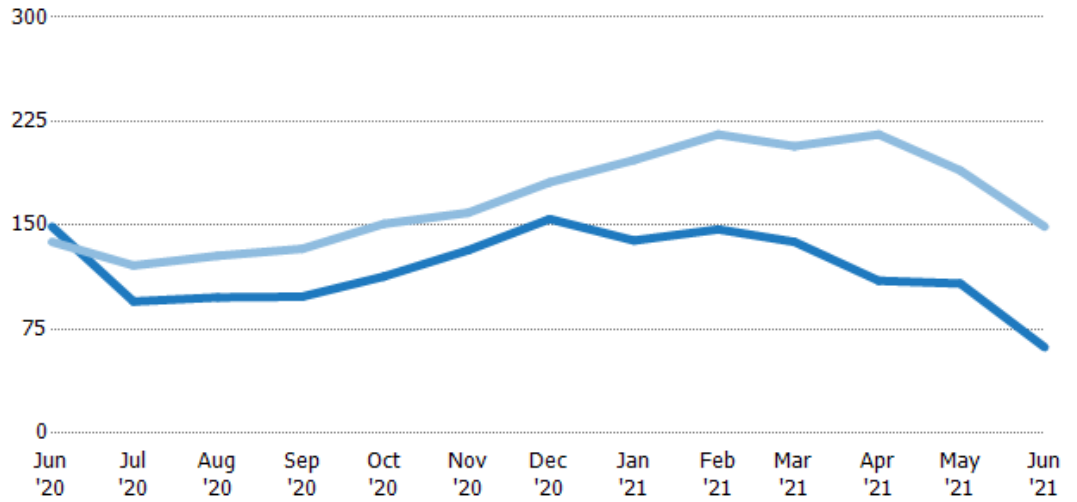
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jun '21	62	-58.4%
Jun '20	149	8%
Jun '19	138	-8%



Current Year	149	95	98	98.5	113	132	155	139	147	138	110	108	62
Prior Year	138	121	128	133	151	159	181	197	216	207	216	190	149
Percent Change from Prior Year	8%	-21%	-23%	-26%	-25%	-17%	-15%	-29%	-32%	-33%	-49%	-43%	-58%

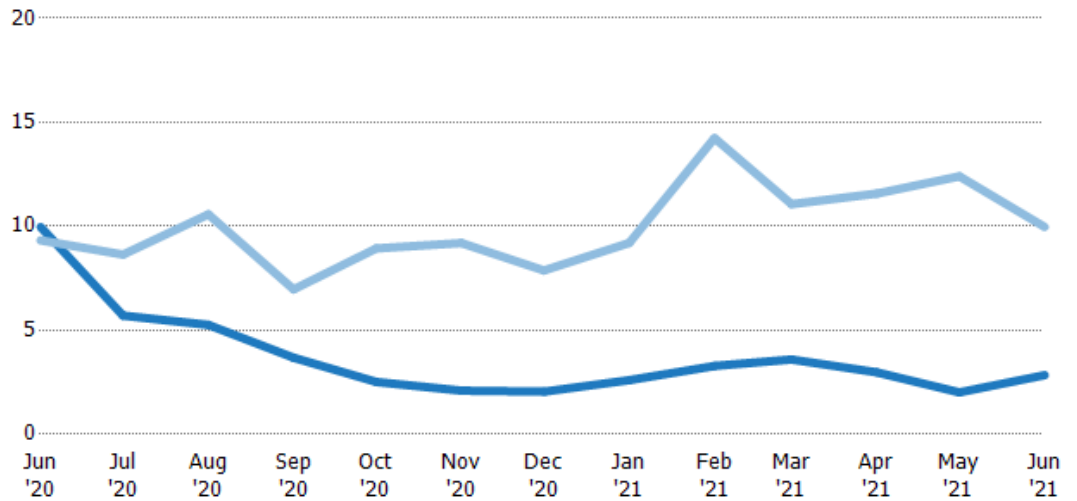
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Jun '21	2.84	-71.5%
Jun '20	9.97	6.9%
Jun '19	9.33	60.8%



Current Year	9.97	5.71	5.26	3.68	2.52	2.1	2.05	2.6	3.29	3.59	2.98	2.02	2.84
Prior Year	9.33	8.64	10.6	6.97	8.93	9.2	7.88	9.2	14.2	11.1	11.6	12.4	9.97
Percent Change from Prior Year	7%	-34%	-50%	-47%	-72%	-77%	-74%	-72%	-77%	-68%	-74%	-84%	-71%

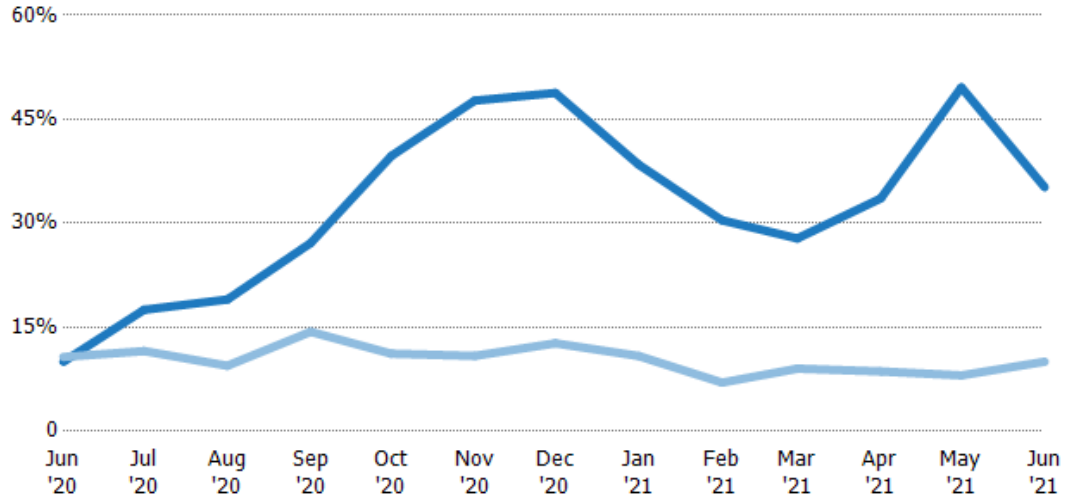
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
Jun '21	35%	-25.2%
Jun '20	10%	0.7%
Jun '19	11%	-37.9%



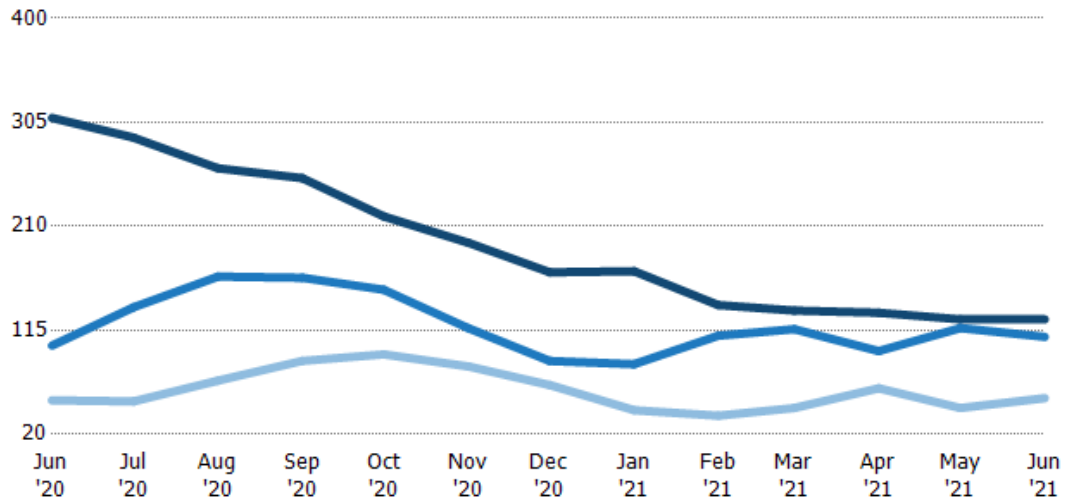
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	10%	18%	19%	27%	40%	48%	49%	38%	30%	28%	34%	50%	35%
Prior Year	11%	12%	9%	14%	11%	11%	13%	11%	7%	9%	9%	8%	10%
Change from Prior Year	1%	-6%	-10%	-13%	-29%	-37%	-36%	-28%	-23%	-19%	-25%	-42%	-25%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Active	309	291	263	254	219	195	168	169	138	133	131	125	125
Pending	101	136	164	163	152	117	87	84	110	116	96	117	109
Sold	51	50	69	87	93	82	65	42	37	44	62	44	53

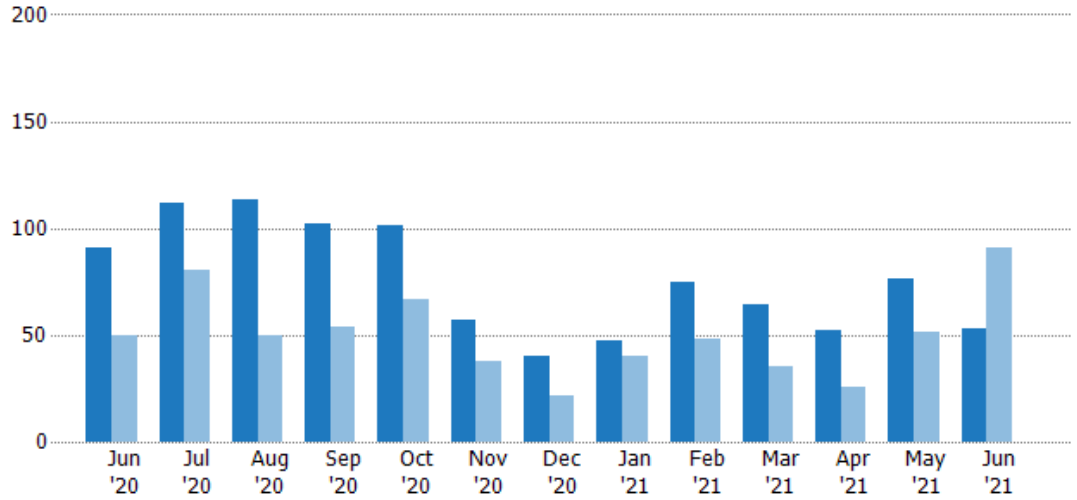
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	53	-41.8%
Jun '20	91	82%
Jun '19	50	-8%



Current Year	91	112	113	102	101	57	40	47	75	64	52	76	53
Prior Year	50	80	50	54	67	38	22	40	48	35	26	51	91
Percent Change from Prior Year	82%	40%	126%	89%	51%	50%	82%	18%	56%	83%	100%	49%	-42%

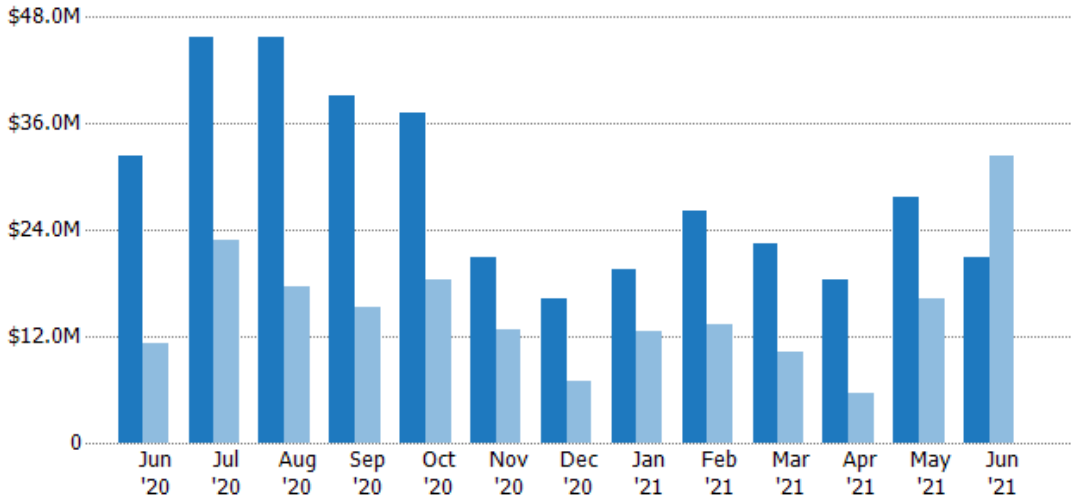
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$20.9M	-35.5%
Jun '20	\$32.4M	186.3%
Jun '19	\$11.3M	-1.8%



Current Year	\$32.4M	\$45.8M	\$45.6M	\$39.2M	\$37.2M	\$20.8M	\$16.3M	\$19.5M	\$26.1M	\$22.4M	\$18.4M	\$27.7M	\$20.9M
Prior Year	\$11.3M	\$22.9M	\$17.7M	\$15.2M	\$18.3M	\$12.7M	\$6.93M	\$12.5M	\$13.4M	\$10.3M	\$5.67M	\$16.3M	\$32.4M
Percent Change from Prior Year	186%	100%	158%	157%	103%	64%	136%	56%	95%	118%	224%	70%	-36%



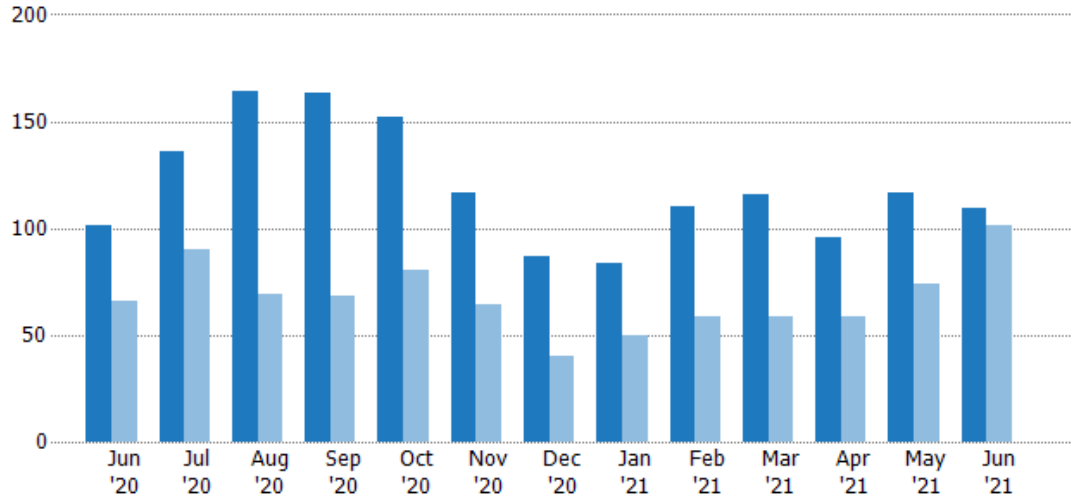
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	109	7.9%
Jun '20	101	53%
Jun '19	66	25.8%



Current Year	101	136	164	163	152	117	87	84	110	116	96	117	109
Prior Year	66	90	69	68	80	64	40	50	59	59	59	74	101
Percent Change from Prior Year	53%	51%	138%	140%	90%	83%	118%	68%	86%	97%	63%	58%	8%

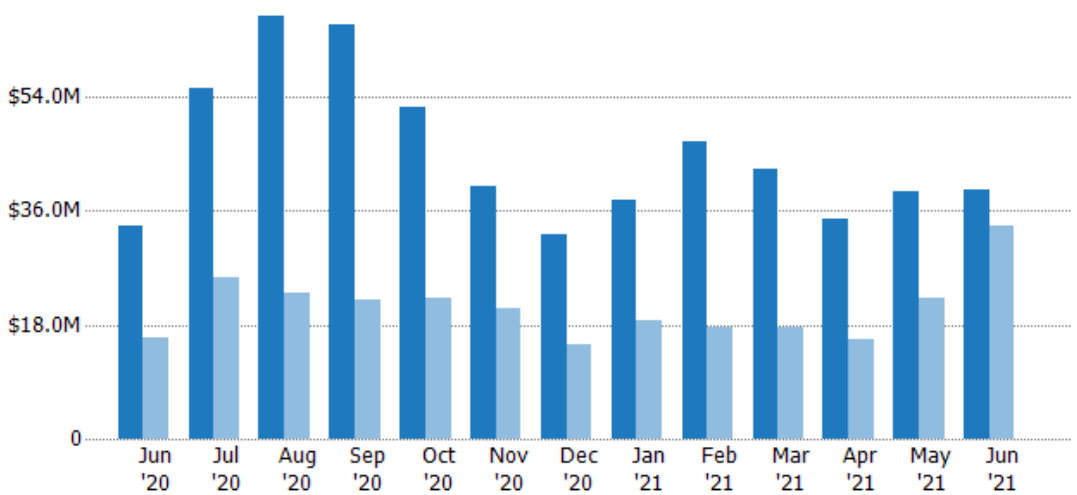
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$39.3M	17.2%
Jun '20	\$33.5M	108.3%
Jun '19	\$16.1M	32.6%



Current Year	\$33.5M	\$55.2M	\$66.8M	\$65.3M	\$52.3M	\$40M	\$32.1M	\$37.7M	\$47M	\$42.7M	\$34.7M	\$39.2M	\$39.3M
Prior Year	\$16.1M	\$25.6M	\$23.2M	\$22M	\$22.3M	\$20.5M	\$14.9M	\$18.8M	\$17.7M	\$17.6M	\$15.7M	\$22.1M	\$33.5M
Percent Change from Prior Year	108%	116%	189%	198%	134%	95%	115%	100%	165%	142%	121%	77%	17%

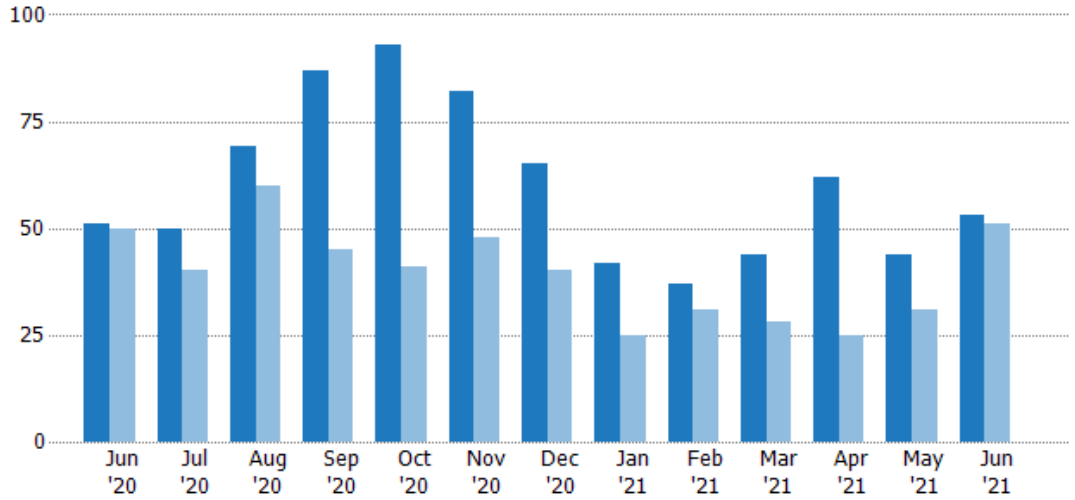
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
Jun '21	53	3.9%
Jun '20	51	2%
Jun '19	50	-16%



Current Year	51	50	69	87	93	82	65	42	37	44	62	44	53
Prior Year	50	40	60	45	41	48	40	25	31	28	25	31	51
Percent Change from Prior Year	2%	25%	15%	93%	127%	71%	63%	68%	19%	57%	148%	42%	4%

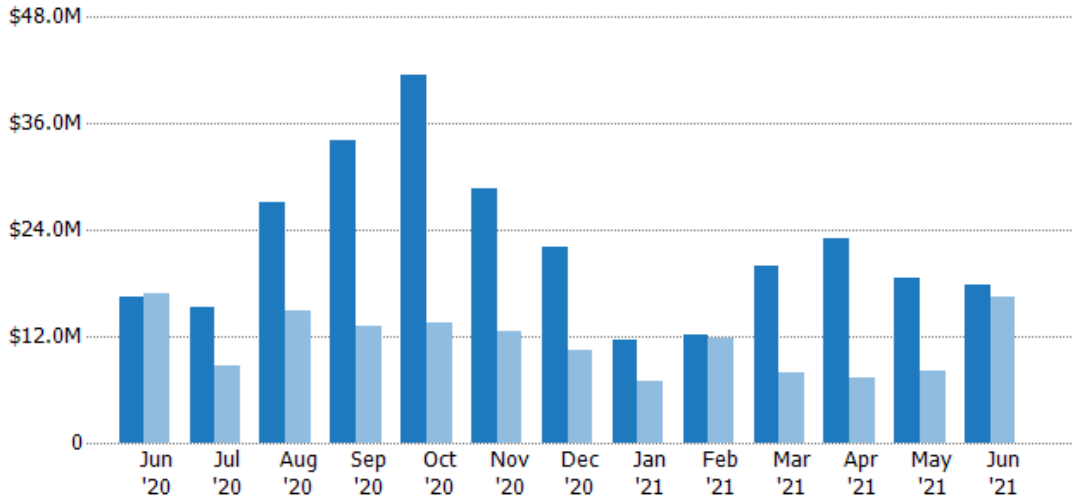
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
Jun '21	\$17.8M	8%
Jun '20	\$16.5M	-2.4%
Jun '19	\$16.9M	-34.4%



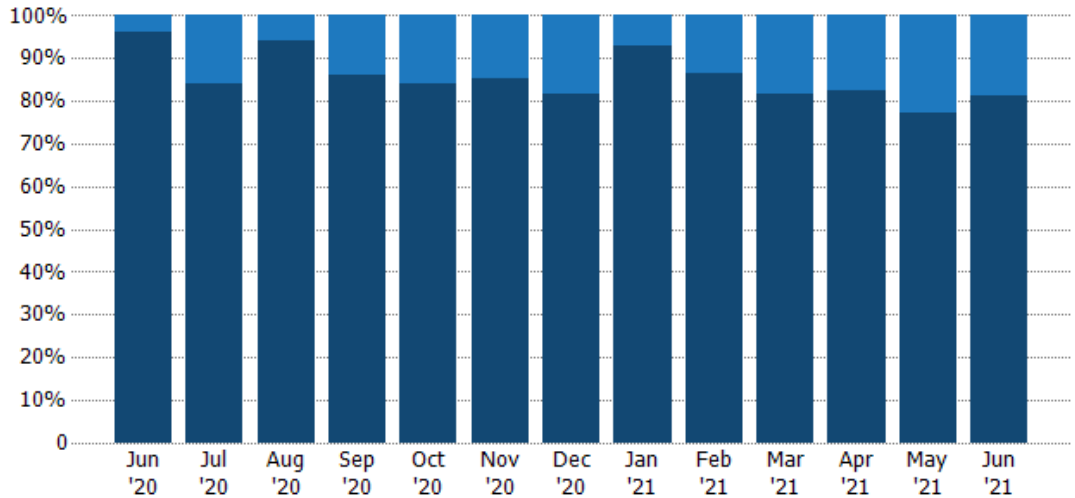
Current Year	\$16.5M	\$15.4M	\$27.1M	\$34M	\$41.5M	\$28.6M	\$22M	\$11.5M	\$12.1M	\$19.9M	\$23.1M	\$18.7M	\$17.8M
Prior Year	\$16.9M	\$8.61M	\$14.8M	\$13.1M	\$13.5M	\$12.6M	\$10.4M	\$7.04M	\$11.7M	\$7.9M	\$7.28M	\$8.17M	\$16.5M
Percent Change from Prior Year	-2%	79%	82%	159%	208%	126%	112%	64%	3%	152%	217%	129%	8%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



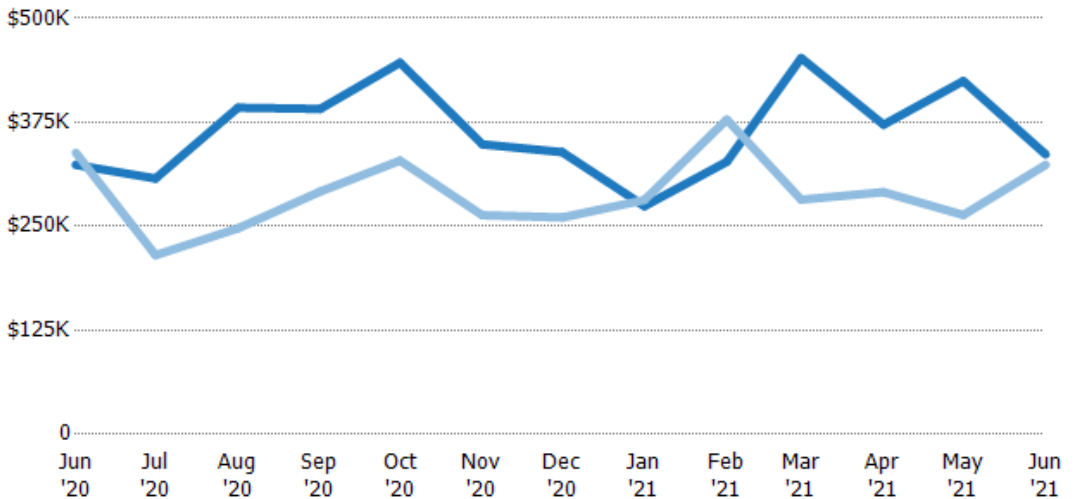
Condo/Townhouse	4%	16%	6%	14%	16%	15%	18%	7%	14%	18%	18%	23%	19%
Single Family Residence	96%	84%	94%	86%	84%	85%	82%	93%	86%	82%	82%	77%	81%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Price	% Chg.
Jun '21	\$336K	3.9%
Jun '20	\$324K	-4.3%
Jun '19	\$338K	-21.9%

Current Year	\$324K	\$307K	\$392K	\$391K	\$447K	\$348K	\$339K	\$274K	\$328K	\$452K	\$372K	\$425K	\$336K
Prior Year	\$338K	\$215K	\$247K	\$292K	\$329K	\$263K	\$261K	\$282K	\$378K	\$282K	\$291K	\$264K	\$324K
Percent Change from Prior Year	-4%	43%	59%	34%	36%	32%	30%	-3%	-13%	60%	28%	61%	4%

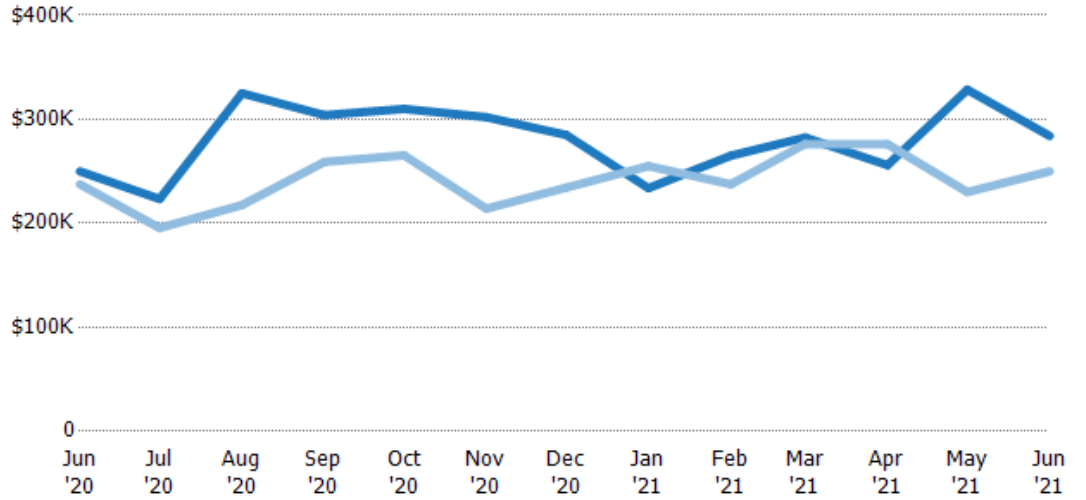
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
Jun '21	\$284K	13.6%
Jun '20	\$250K	5.2%
Jun '19	\$238K	2.1%



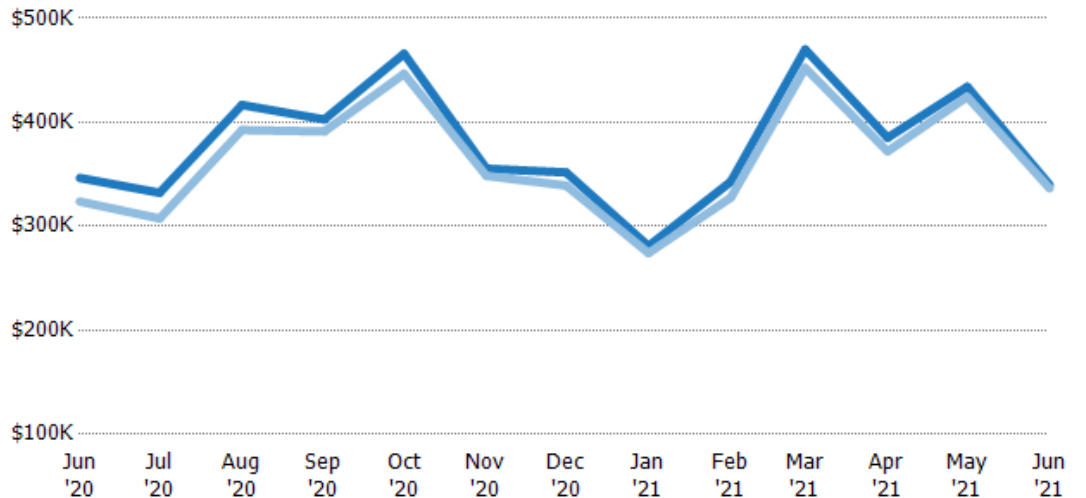
Current Year	\$250K	\$223K	\$325K	\$304K	\$310K	\$302K	\$285K	\$234K	\$265K	\$283K	\$256K	\$329K	\$284K
Prior Year	\$238K	\$196K	\$218K	\$259K	\$265K	\$214K	\$234K	\$255K	\$238K	\$276K	\$276K	\$230K	\$250K
Percent Change from Prior Year	5%	14%	49%	17%	17%	41%	22%	-8%	12%	2%	-7%	43%	14%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



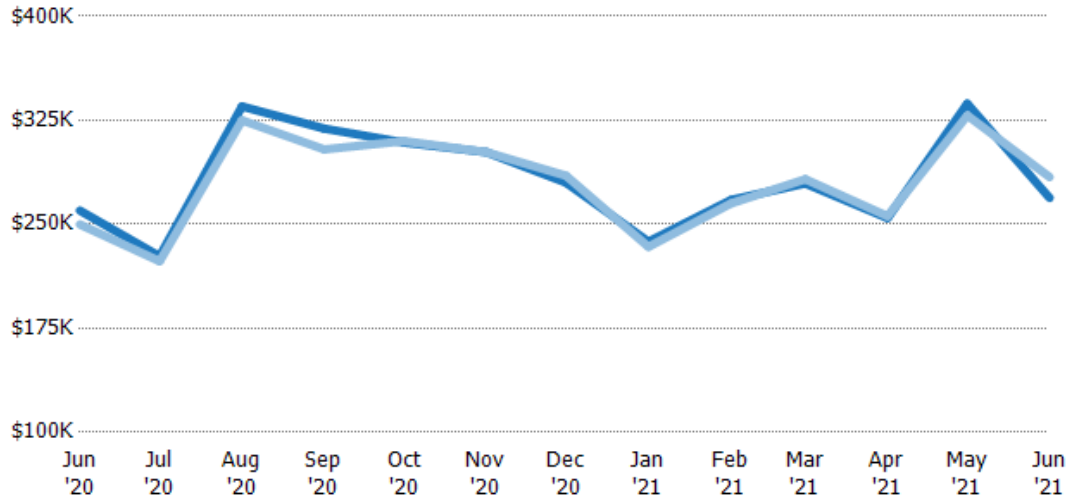
Avg List Price	\$346K	\$332K	\$417K	\$403K	\$466K	\$355K	\$352K	\$281K	\$343K	\$470K	\$385K	\$434K	\$340K
Avg Sales Price	\$324K	\$307K	\$392K	\$391K	\$447K	\$348K	\$339K	\$274K	\$328K	\$452K	\$372K	\$425K	\$336K
Avg Sales Price as a % of Avg List Price	93%	93%	94%	97%	96%	98%	96%	98%	96%	96%	97%	98%	99%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

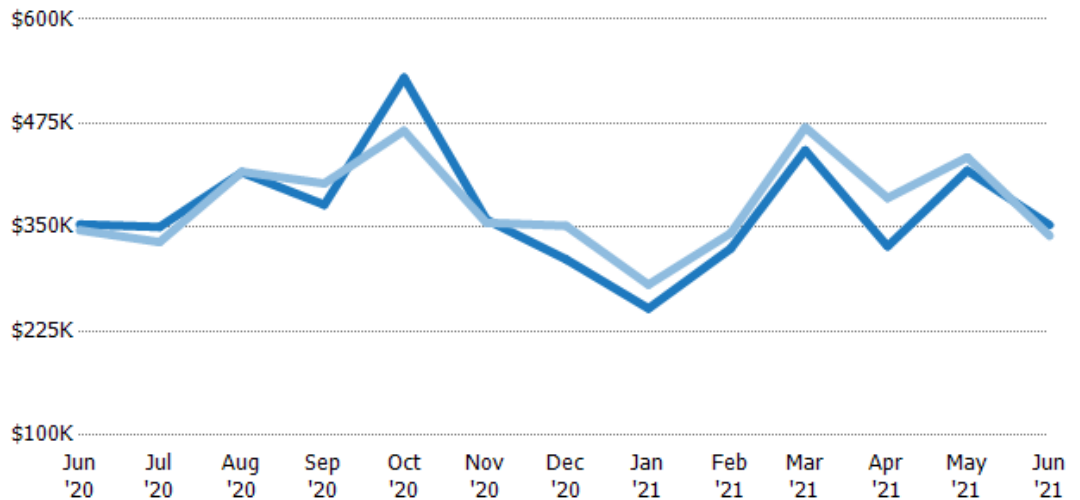


## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family

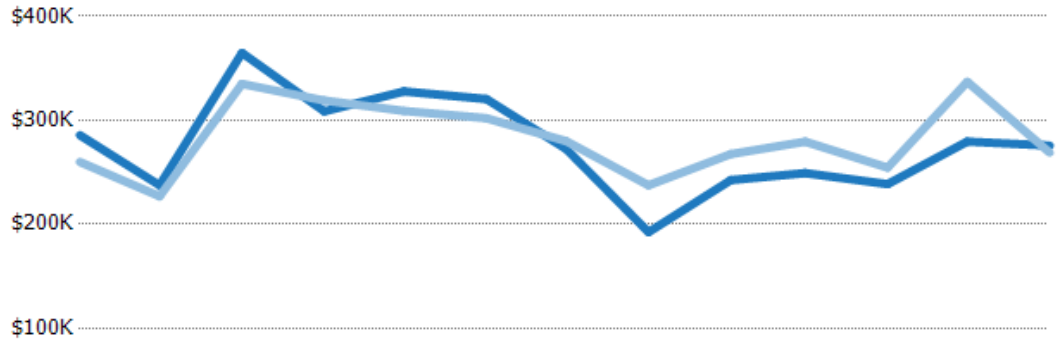


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt., Single Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$286K	\$237K	\$365K	\$309K	\$328K	\$320K	\$273K	\$192K	\$243K	\$249K	\$239K	\$280K	\$276K
Median Sales Price	\$260K	\$227K	\$335K	\$319K	\$309K	\$302K	\$280K	\$238K	\$268K	\$279K	\$255K	\$337K	\$269K
Med Sales Price as a % of Med Est Value	91%	96%	92%	103%	94%	94%	103%	123%	110%	112%	107%	121%	98%