

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2021	Jun 2020	+/-	YTD 2021	YTD 2020	+/-
Listing Activity Charts Metrics						
New Listing Count	20	27	-25.9%	94	77	+22.1%
New Listing Volume	\$5,772,400	\$5,648,700	+2.2%	\$22,878,750	\$14,556,550	+57.2%
Active Listing Count	32	75	-57.3%	NA	N/A	
Active Listing Volume	\$8,106,400	\$16,874,550	-52%	NA	N/A	
Average Listing Price	\$253,325	\$224,994	+12.6%	\$254,832	\$217,967	+16.9%
Median Listing Price	\$187,500	\$167,000	+12.3%	\$181,835	\$160,136	+13.6%
Median Days in RPR	46	161	-71.4%	103.99	197.7	-47.4%
Months of Inventory	2.7	8.3	-68%	3.5	7.8	-55.6%
Absorption Rate	37.5%	12%	+25.5%	28.87%	12.83%	+16%
Sales Activity Charts Metrics						
New Pending Sales Count	14	19	-26.3%	108	83	+30.1%
New Pending Sales Volume	\$4,042,400	\$4,086,900	-1.1%	\$25,781,750	\$14,795,351	+74.3%
Pending Sales Count	34	26	+30.8%	NA	N/A	
Pending Sales Volume	\$8,737,400	\$5,237,900	+66.8%	NA	N/A	
Closed Sales Count	17	16	+6.3%	82	56	+46.4%
Closed Sales Volume	\$4,543,900	\$2,727,633	+66.6%	\$20,725,999	\$9,533,184	+117.4%
Average Sales Price	\$267,288	\$170,477	+56.8%	\$252,756	\$170,235	+48.5%
Median Sales Price	\$260,000	\$162,450	+60%	\$198,660	\$152,398	+30.4%





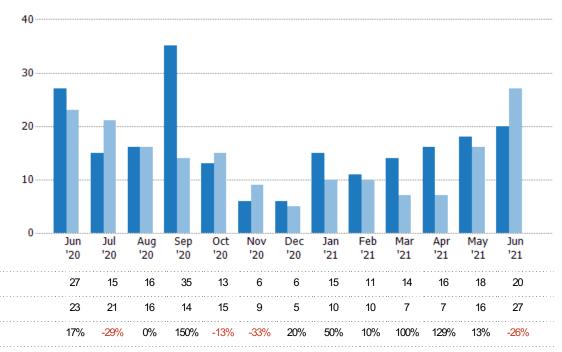


#### **New Listings**

The number of new residential listings that were added each month.



Month/ Year	Count	% Chg.
Jun '21	20	-25.9%
Jun '20	27	17.4%
Jun '19	23	-4.3%



#### New Listing Volume

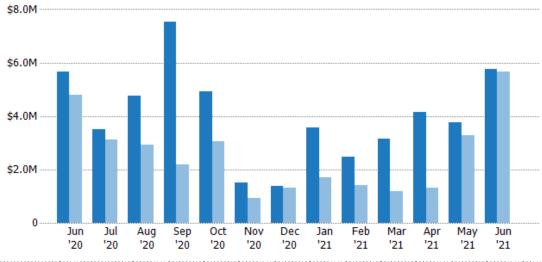
Percent Change from Prior Year

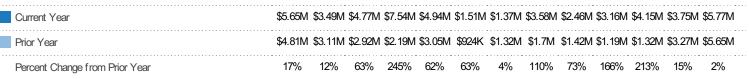
Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

Month/ Year	Volume	% Chg.
Jun '21	\$5.77M	2.2%
Jun '20	\$5.65M	17.5%
Jun '19	\$4.81M	12.1%





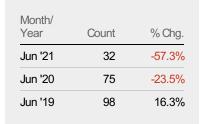


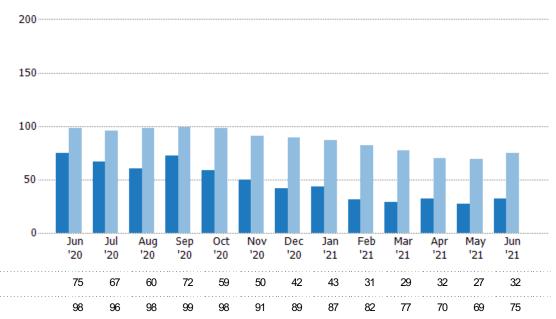


#### **Active Listings**

The number of active residential listings at the end of each month.

Filters Used	
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt., Single Family	





#### **Active Listing Volume**

Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

-23%

-30%

-39%

-27%

-40%

-45%

-53%

-51%

-62%

-62%

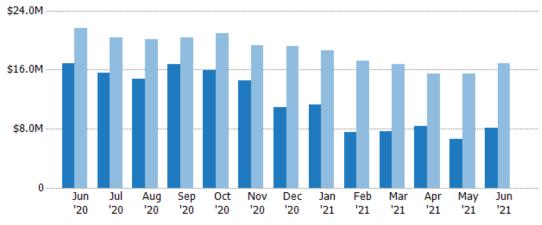
-54%

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
Jun '21	\$8.11M	-52%
Jun '20	\$16.9M	-22%
Jun '19	\$21.6M	15.2%



 Current Year
 \$16.9M \$15.6M \$14.7M \$16.7M \$16.7M \$16M \$14.6M \$11M \$11.3M \$7.51M \$7.61M \$8.36M \$6.58M \$8.11M

 Prior Year
 \$21.6M \$20.3M \$20.1M \$20.3M \$20.9M \$19.3M \$19.2M \$18.6M \$17.2M \$16.7M \$15.4M \$15.5M \$16.9M

 Percent Change from Prior Year
 -22% -23% -27% -18% -24% -24% -24% -39% -39% -56% -54% -46% -57% -52%



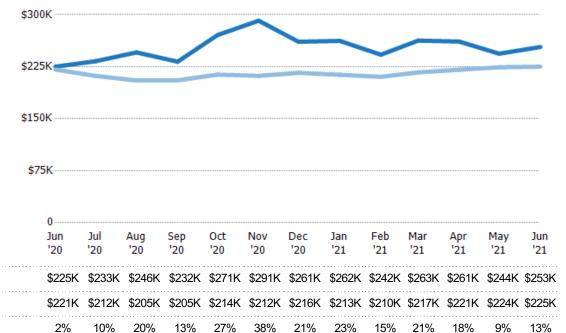


#### **Average Listing Price**

The average listing price of active residential listings at the end of each month.







### **Median Listing Price**

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

\$200K

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jun '21	\$188K	12.3%
Jun '20	\$167K	-0.9%
Jun '19	\$169K	0.8%

Percent Change from Prior Year

50K												
00K												
50K												
0												
0 Jun '20			Sep '20			_	_			Apr '21	May '21	Jur '21
Jun '20	Jul '20	Aug '20	_	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jui '21



Current Year

Prior Year

7%

1%

2%

17%

15%

16%

16%

22%

9%

5%

12%



Avg Est Value

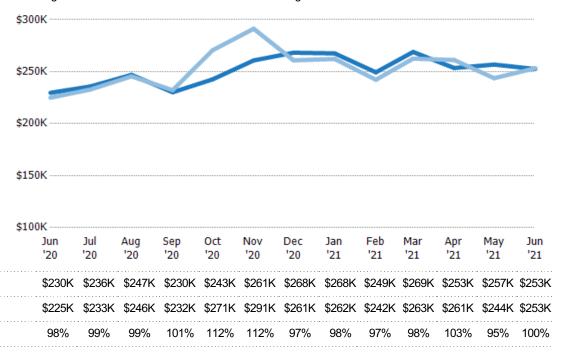
Avg Listing Price

### Market Data Report

#### Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



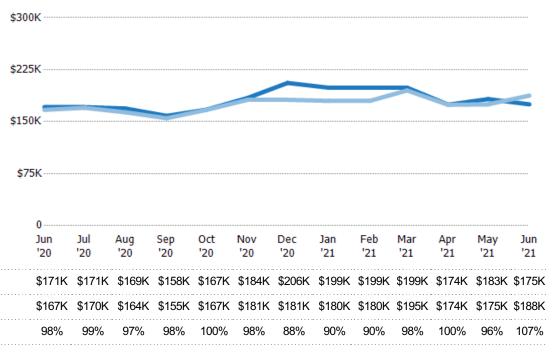


#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Avg Listing Price as a % of Avg Est Value





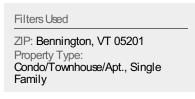
Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value

#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



Month/ Year	Days	% Chg.
Jun '21	46	-71.4%
Jun '20	161	18.4%
Jun '19	136	-16.2%



### Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Months	% Chg.
Jun '21	2.67	-68%
Jun '20	8.33	-15%
Jun '19	9.8	16.3%

Percent Change from Prior Year

15												
13												
10												
5												
0										<u> </u>	<u></u>	
0 Jun '20	Jul '20		Sep '20	0ct	Nov	Dec '20	Jan	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Jun '20	Jul '20 4.19	Aug '20	Sep '20 4.24	Oct '20 4.54	Nov '20	Dec '20 2.1	Jan '21	Feb '21 2.21	Mar '21 2.64	Apr '21 4	May '21	Jun '21

Current Year
Prior Year



Current Year

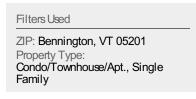
Prior Year

Change from Prior Year

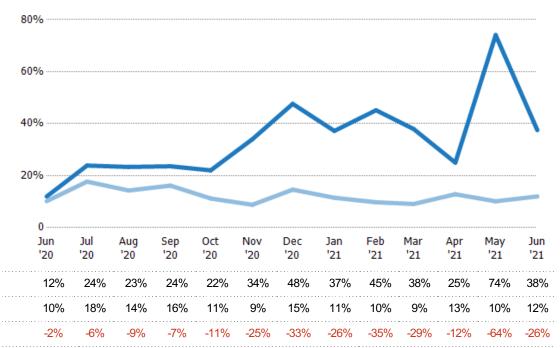
# Market Data Report

#### **Absorption Rate**

The percentage of inventory sold per month.



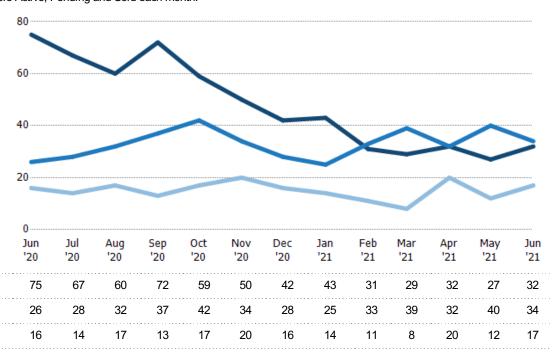
Month/ Year	Rate	Chg.
Jun '21	38%	-25.5%
Jun '20	12%	-1.8%
Jun '19	10%	-14%



### Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family



Active

Sold

Pending



Current Year

Prior Year

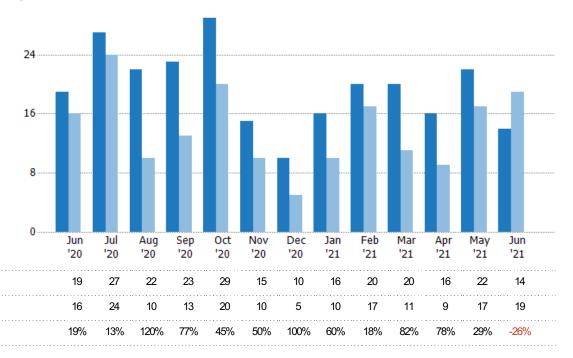
## Market Data Report

#### **New Pending Sales**

The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Jun '21	14	-26.3%
Jun '20	19	18.8%
Jun '19	16	-6.3%

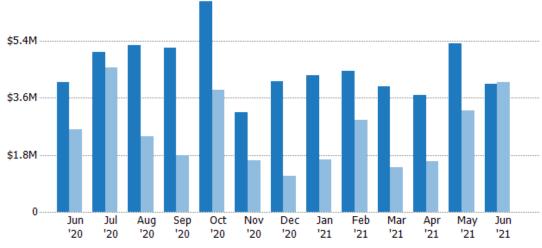


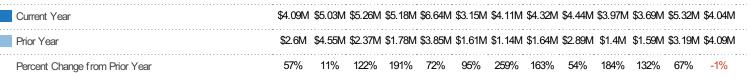
### New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Month/ Year	Volume	% Chg.
Jun '21	\$4.04M	-1.1%
Jun '20	\$4.09M	57.3%
Jun '19	\$2.6M	8%





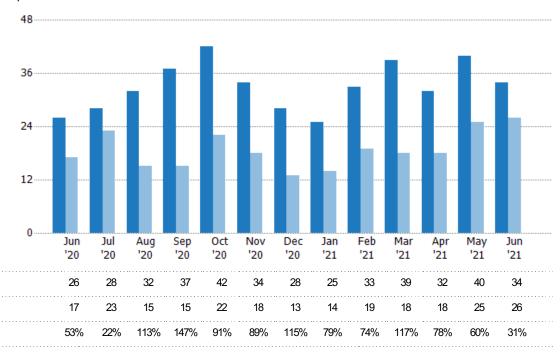


#### **Pending Sales**

The number of residential properties with accepted offers that were available at the end each month.



Month/ Year	Count	% Chg.
Jun '21	34	30.8%
Jun '20	26	52.9%
Jun '19	17	70.6%



### Pending Sales Volume

Percent Change from Prior Year

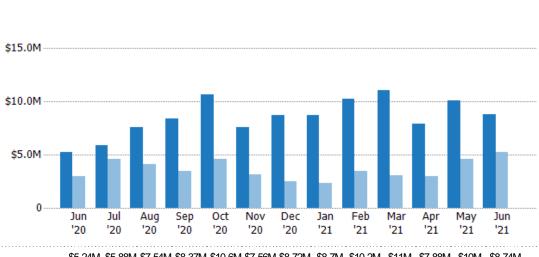
Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

\$20.0M

Month/ Year	Volume	% Chg.
Jun '21	\$8.74M	66.8%
Jun '20	\$5.24M	77.6%
Jun '19	\$2.95M	83.2%







#### **Closed Sales**

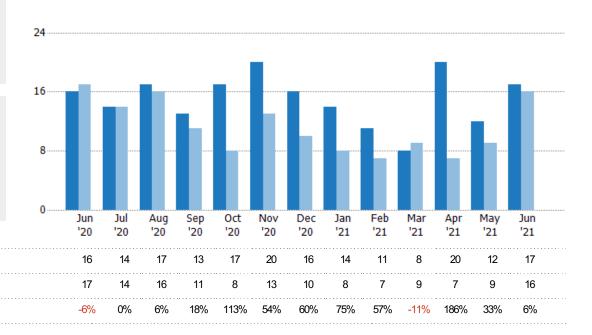
The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
Jun '21	17	6.3%
Jun '20	16	-5.9%
Jun '19	17	-58.8%



#### **Closed Sales Volume**

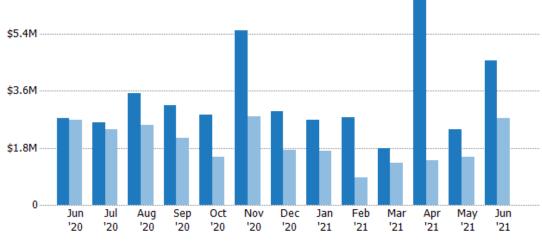
Percent Change from Prior Year

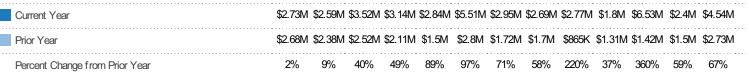
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Month/ Year	Volume	% Chg.
Jun '21	\$4.54M	66.6%
Jun '20	\$2.73M	1.8%
Jun '19	\$2.68M	-53.6%





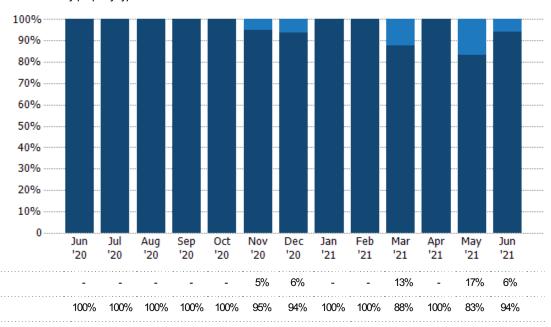




#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family



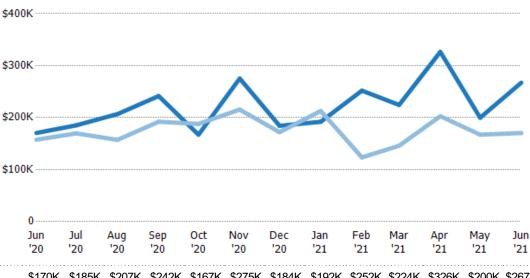
### **Average Sales Price**

Single Family Residence

Condo/Townhouse

The average sales price of the residential properties sold each month.

Month/ Year	Price	% Chg.
Jun '21	\$267K	56.8%
Jun '20	\$170K	8.2%
Jun '19	\$158K	12.8%

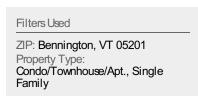






#### **Median Sales Price**

The median sales price of the residential properties sold each month.



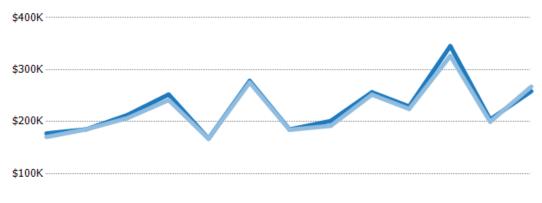




Current Year	\$162K	\$165K	\$173K	\$171K	\$165K	\$245K	\$154K	\$148K	\$222K	\$155K	\$193K	\$188K	\$260K
Prior Year	\$155K	\$168K	\$157K	\$168K	\$145K	\$155K	\$167K	\$184K	\$118K	\$125K	\$180K	\$140K	\$162K
Percent Change from Prior Year	5%	-2%	10%	2%	14%	58%	-7%	-19%	89%	24%	8%	34%	60%

### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.



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	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg List Price	\$177K	\$185K	\$213K	\$252K	\$167K	\$278K	\$185K	\$201K	\$257K	\$229K	\$345K	\$204K	\$259K
Avg Sales Price	\$170K	\$185K	\$207K	\$242K	\$167K	\$275K	\$184K	\$192K	\$252K	\$224K	\$326K	\$200K	\$267K
Avg Sales Price as a % of Avg List Price	96%	100%	97%	96%	100%	99%	100%	95%	98%	98%	95%	98%	103%



Median List Price

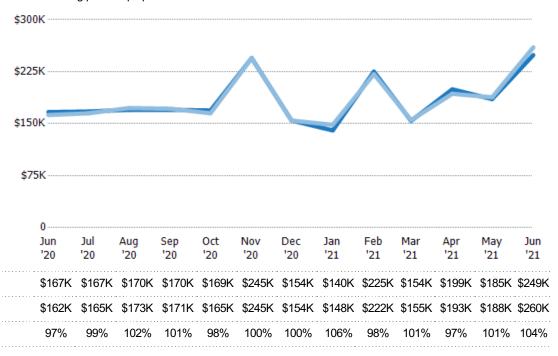
Median Sales Price

### Market Data Report

#### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



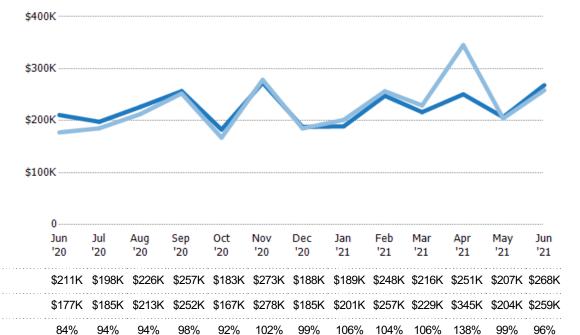


#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt., Single
Family

Med Sales Price as a % of Med List Price





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value



Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

# Market Data Report

#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

