

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2021	Jun 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	35	18	+94.4%	138	91	+51.6%
New Listing Volume	\$9,117,299	\$3,786,200	+140.8%	\$36,844,899	\$19,816,950	+85.9%
Active Listing Count	24	40	-40%	N/A	N/A	
Active Listing Volume	\$8,017,299	\$10,409,550	-23%	N/A	N/A	
Average Listing Price	\$334,054	\$260,239	+28.4%	\$294,543	\$238,183	+23.7%
Median Listing Price	\$275,000	\$246,450	+11.6%	\$262,105	\$218,889	+19.7%
Median Days in RPR	22.5	117.5	-80.9%	45.49	118.62	-61.6%
Months of Inventory	1.3	4	-66.7%	2.2	4.7	-53.2%
Absorption Rate	75%	25%	+50%	45.83%	21.45%	+24.4%
Sales Activity Charts Metrics						
New Pending Sales Count	28	26	+7.7%	142	114	+24.6%
New Pending Sales Volume	\$7,400,700	\$5,377,700	+37.6%	\$35,917,400	\$24,014,800	+49.6%
Pending Sales Count	52	45	+15.6%	N/A	N/A	
Pending Sales Volume	\$12,891,100	\$10,106,750	+27.5%	N/A	N/A	
Closed Sales Count	26	24	+8.3%	91	77	+18.2%
Closed Sales Volume	\$6,919,250	\$4,734,233	+46.2%	\$23,068,400	\$14,909,529	+54.7%
Average Sales Price	\$266,125	\$197,260	+34.9%	\$253,499	\$193,630	+30.9%
Median Sales Price	\$229,500	\$183,500	+25.1%	\$234,585	\$186,740	+25.6%

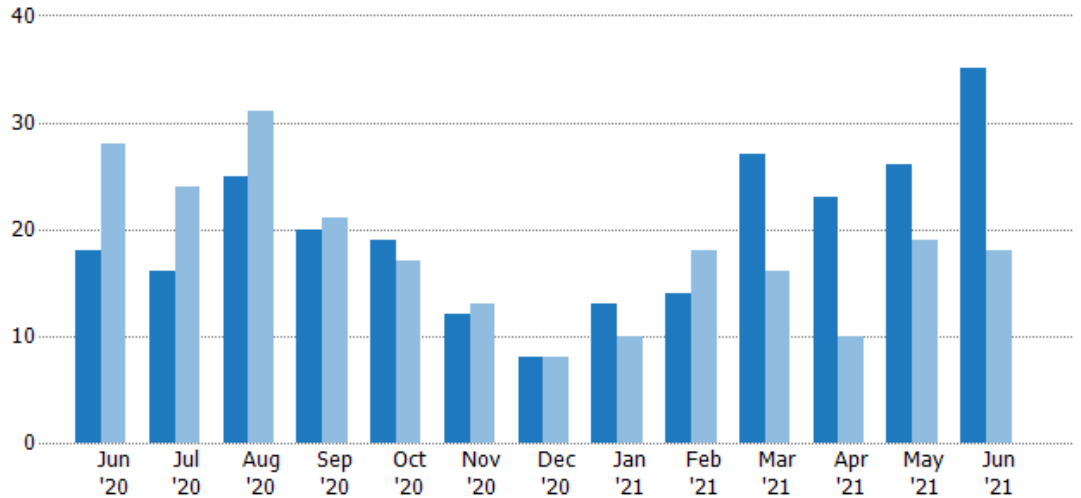
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jun '21	35	94.4%
Jun '20	18	-35.7%
Jun '19	28	0%



Current Year	18	16	25	20	19	12	8	13	14	27	23	26	35
Prior Year	28	24	31	21	17	13	8	10	18	16	10	19	18
Percent Change from Prior Year	-36%	-33%	-19%	-5%	12%	-8%	0%	30%	-22%	69%	130%	37%	94%

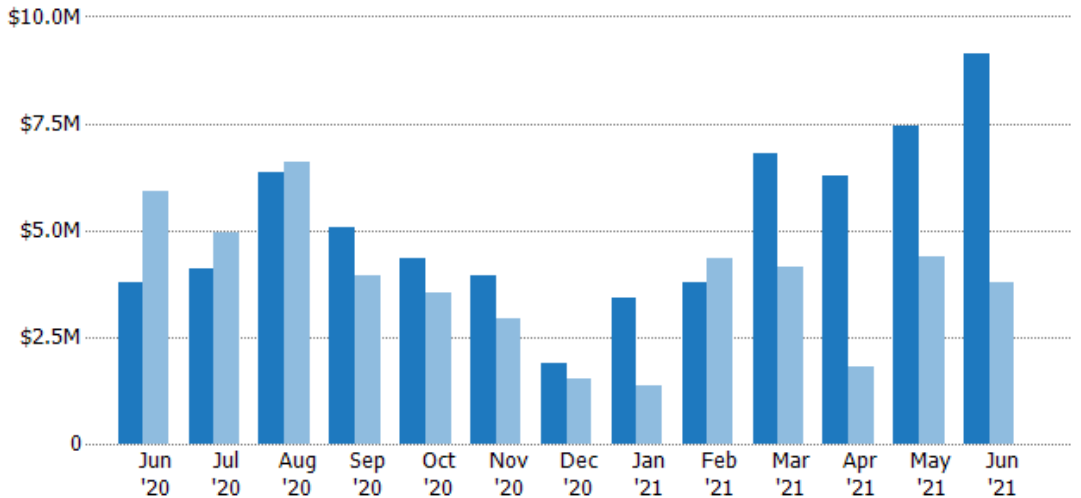
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$9.12M	140.8%
Jun '20	\$3.79M	-35.8%
Jun '19	\$5.9M	-1.5%



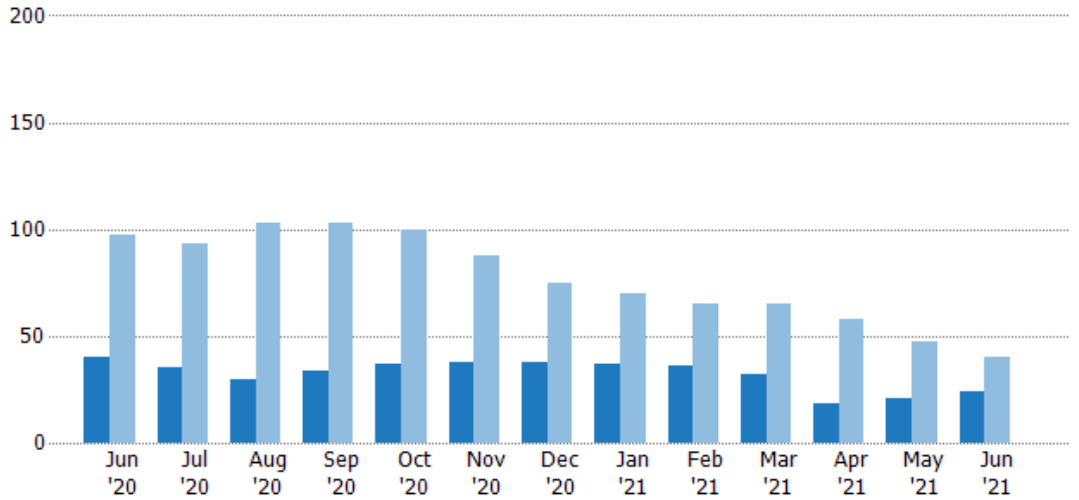
Current Year	\$3.79M	\$4.08M	\$6.36M	\$5.08M	\$4.33M	\$3.93M	\$1.87M	\$3.43M	\$3.76M	\$6.81M	\$6.28M	\$7.45M	\$9.12M
Prior Year	\$5.9M	\$4.95M	\$6.59M	\$3.95M	\$3.52M	\$2.92M	\$1.54M	\$1.38M	\$4.34M	\$4.14M	\$1.8M	\$4.37M	\$3.79M
Percent Change from Prior Year	-36%	-18%	-3%	28%	23%	35%	22%	149%	-13%	65%	248%	71%	141%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



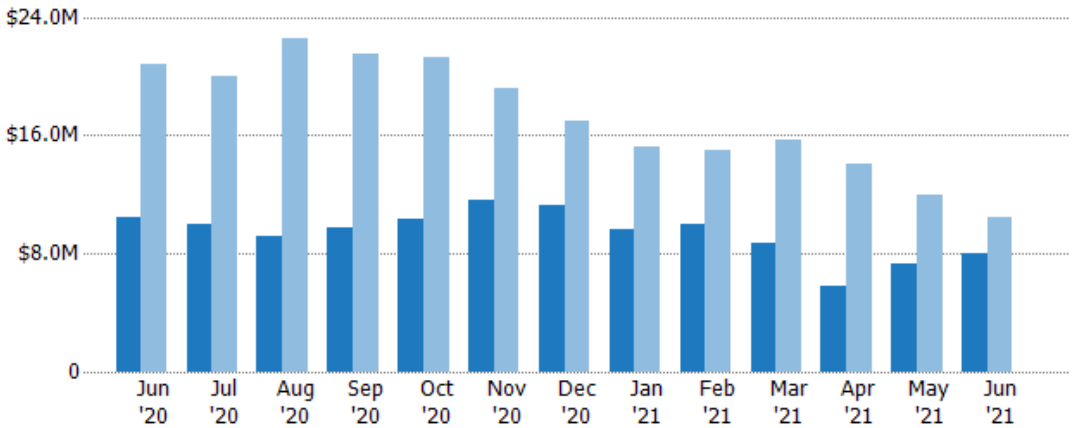
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '20	40	97	-59%
Jul '20	35	93	-62%
Aug '20	30	103	-71%
Sep '20	34	103	-67%
Oct '20	37	100	-63%
Nov '20	38	88	-57%
Dec '20	38	75	-49%
Jan '21	37	70	-47%
Feb '21	36	65	-45%
Mar '21	32	65	-51%
Apr '21	18	58	-69%
May '21	21	47	-55%
Jun '21	24	40	-40%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jun '20	\$10.4M	\$20.8M	-50%
Jul '20	\$9.97M	\$20M	-50%
Aug '20	\$9.13M	\$22.6M	-60%
Sep '20	\$9.79M	\$21.6M	-55%
Oct '20	\$10.3M	\$21.2M	-51%
Nov '20	\$11.6M	\$19.2M	-39%
Dec '20	\$11.3M	\$17M	-33%
Jan '21	\$9.68M	\$15.2M	-36%
Feb '21	\$9.97M	\$14.9M	-33%
Mar '21	\$8.73M	\$15.6M	-44%
Apr '21	\$5.8M	\$14M	-59%
May '21	\$7.29M	\$12M	-39%
Jun '21	\$8.02M	\$10.4M	-23%

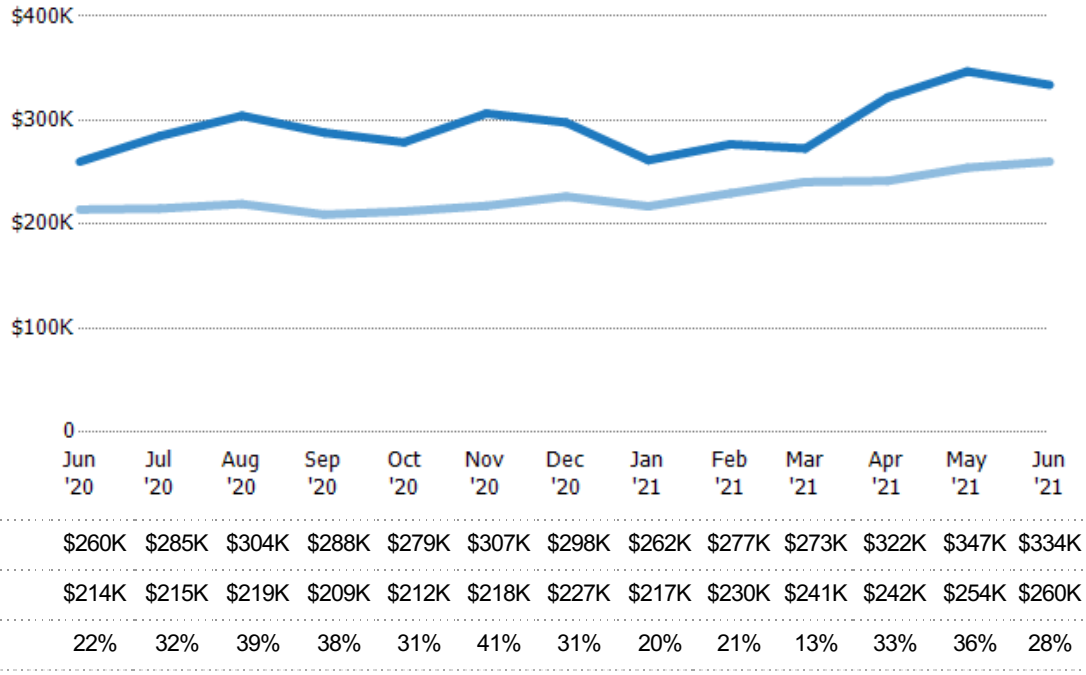
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jun '21	\$334K	28.4%
Jun '20	\$260K	21.5%
Jun '19	\$214K	0.4%



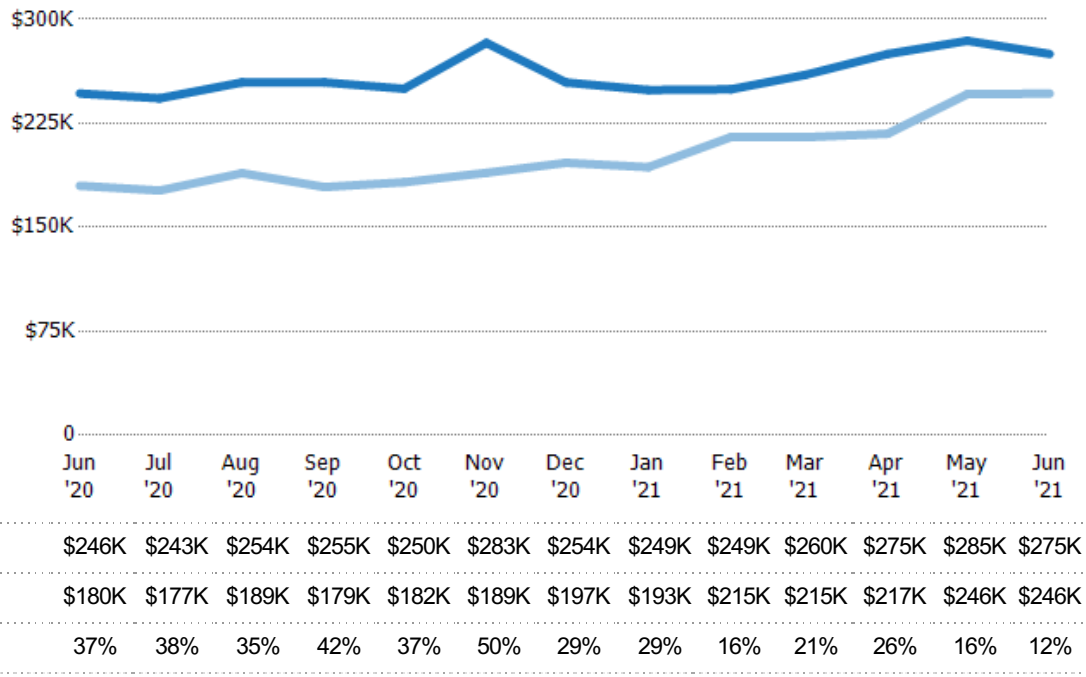
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jun '21	\$275K	11.6%
Jun '20	\$246K	37%
Jun '19	\$180K	-1.9%

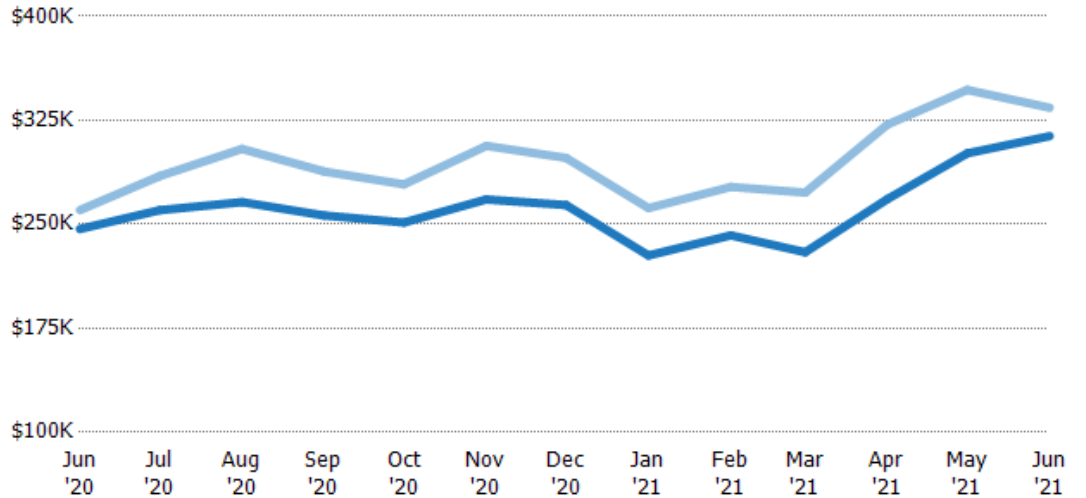


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



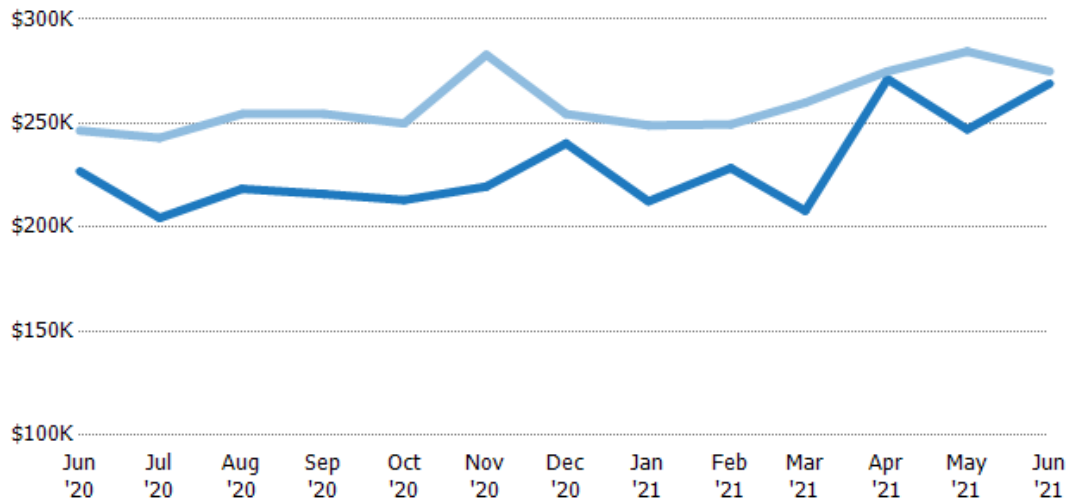
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$247K	\$260K	\$266K	\$256K	\$251K	\$268K	\$264K	\$228K	\$242K	\$230K	\$268K	\$301K	\$314K
Avg Listing Price	\$260K	\$285K	\$304K	\$288K	\$279K	\$307K	\$298K	\$262K	\$277K	\$273K	\$322K	\$347K	\$334K
Avg Listing Price as a % of Avg Est Value	106%	109%	114%	112%	111%	114%	113%	115%	114%	119%	120%	115%	107%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$227K	\$205K	\$218K	\$216K	\$213K	\$220K	\$240K	\$212K	\$228K	\$208K	\$271K	\$247K	\$269K
Median Listing Price	\$246K	\$243K	\$254K	\$255K	\$250K	\$283K	\$254K	\$249K	\$249K	\$260K	\$275K	\$285K	\$275K
Med Listing Price as a % of Med Est Value	109%	119%	116%	118%	117%	129%	106%	117%	109%	125%	101%	115%	102%

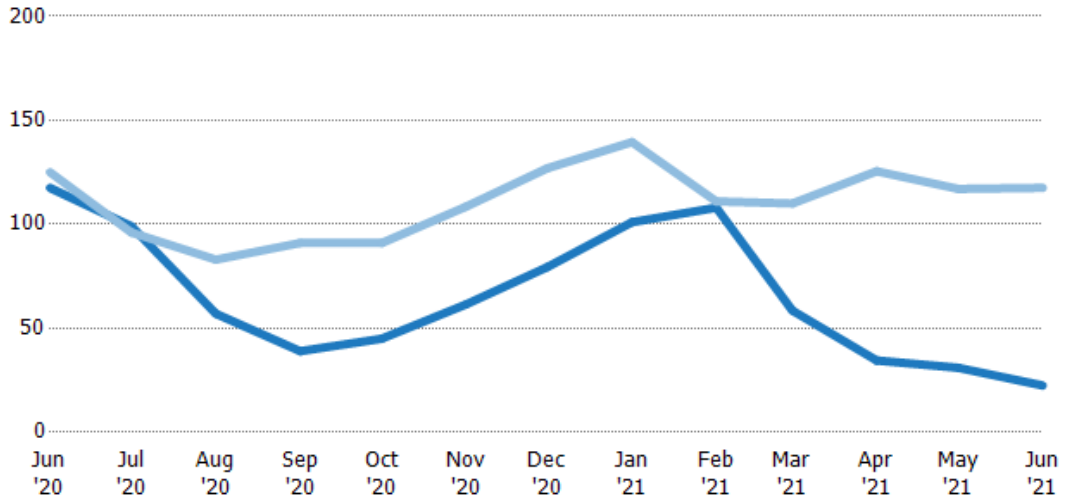
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
Jun '21	22.5	-80.9%
Jun '20	118	-6%
Jun '19	125	-32%



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	118	99	57	39	45	61.5	79.5	101	108	58.5	34.5	31	22.5
Prior Year	125	96	83	91	91	109	127	140	111	110	126	117	118
Percent Change from Prior Year	-6%	3%	-31%	-57%	-51%	-43%	-37%	-28%	-3%	-47%	-73%	-74%	-81%

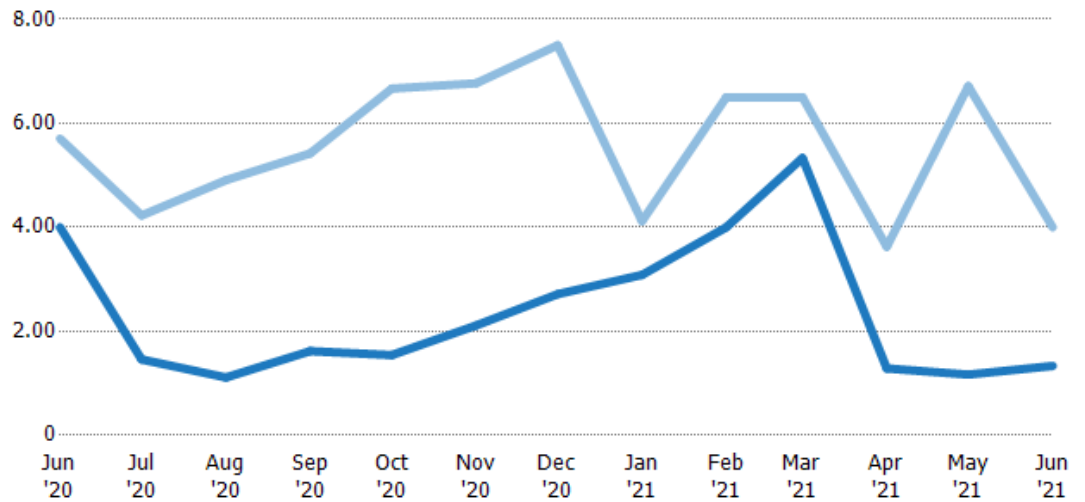
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
Jun '21	1.33	-66.7%
Jun '20	4	-29.9%
Jun '19	5.71	-4.1%



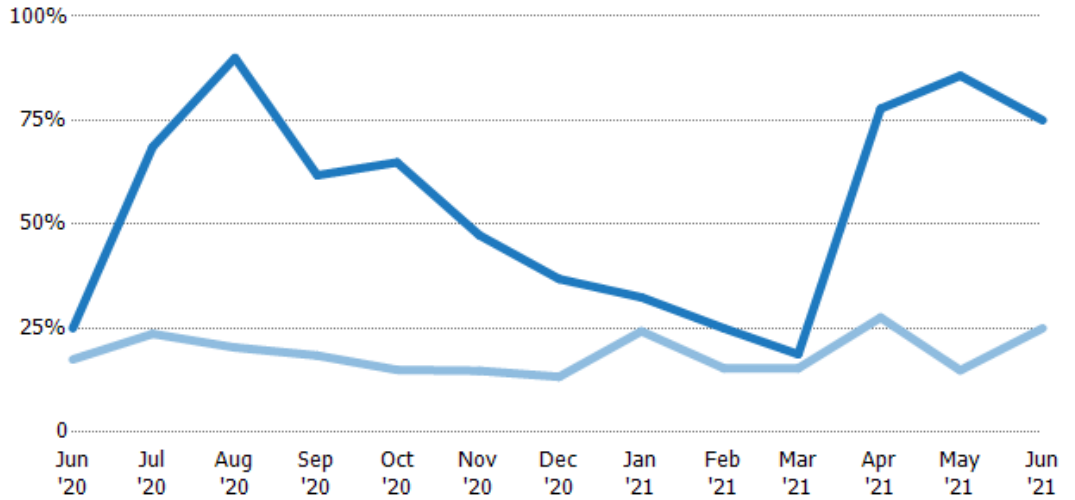
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	4	1.46	1.11	1.62	1.54	2.11	2.71	3.08	4	5.33	1.29	1.17	1.33
Prior Year	5.71	4.23	4.9	5.42	6.67	6.77	7.5	4.12	6.5	6.5	3.63	6.71	4
Percent Change from Prior Year	-30%	-66%	-77%	-70%	-77%	-69%	-64%	-25%	-38%	-18%	-65%	-83%	-67%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



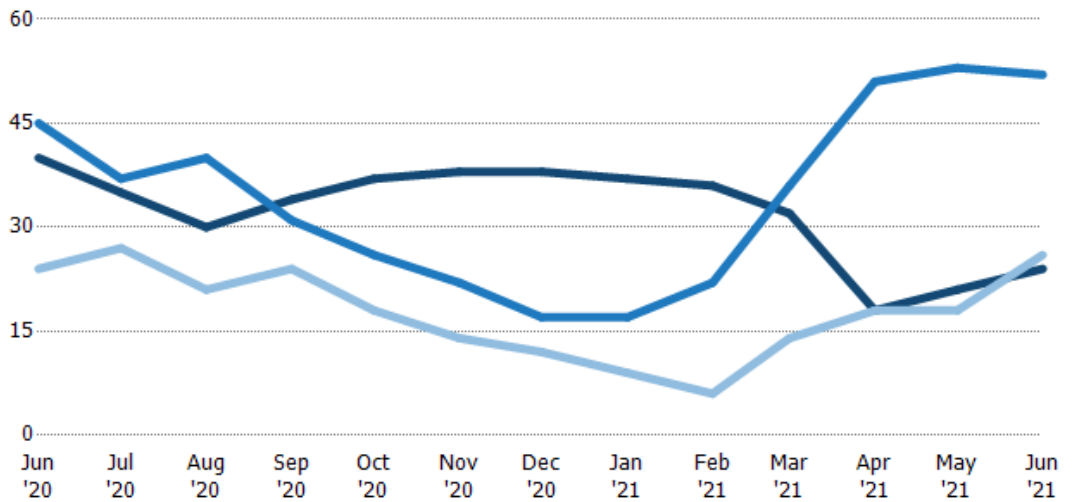
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	25%	69%	90%	62%	65%	47%	37%	32%	25%	19%	78%	86%	75%
Prior Year	18%	24%	20%	18%	15%	15%	13%	24%	15%	15%	28%	15%	25%
Change from Prior Year	-7%	-45%	-70%	-43%	-50%	-33%	-24%	-8%	-10%	-3%	-50%	-71%	-50%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Active	40	35	30	34	37	38	38	37	36	32	18	21	24
Pending	45	37	40	31	26	22	17	17	22	36	51	53	52
Sold	24	27	21	24	18	14	12	9	6	14	18	18	26

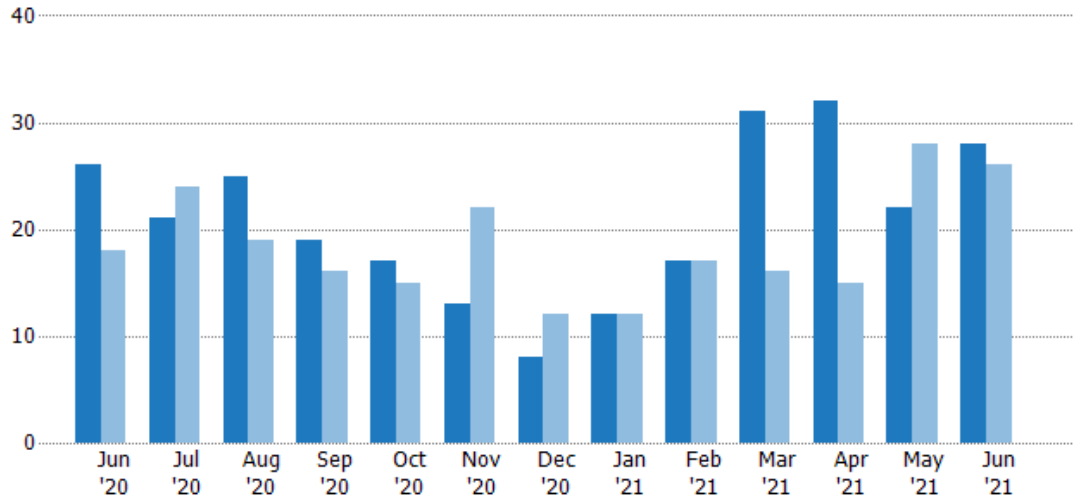
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jun '21	28	7.7%
Jun '20	26	44.4%
Jun '19	18	0%



Current Year	26	21	25	19	17	13	8	12	17	31	32	22	28
Prior Year	18	24	19	16	15	22	12	12	17	16	15	28	26
Percent Change from Prior Year	44%	-13%	32%	19%	13%	-41%	-33%	0%	0%	94%	113%	-21%	8%

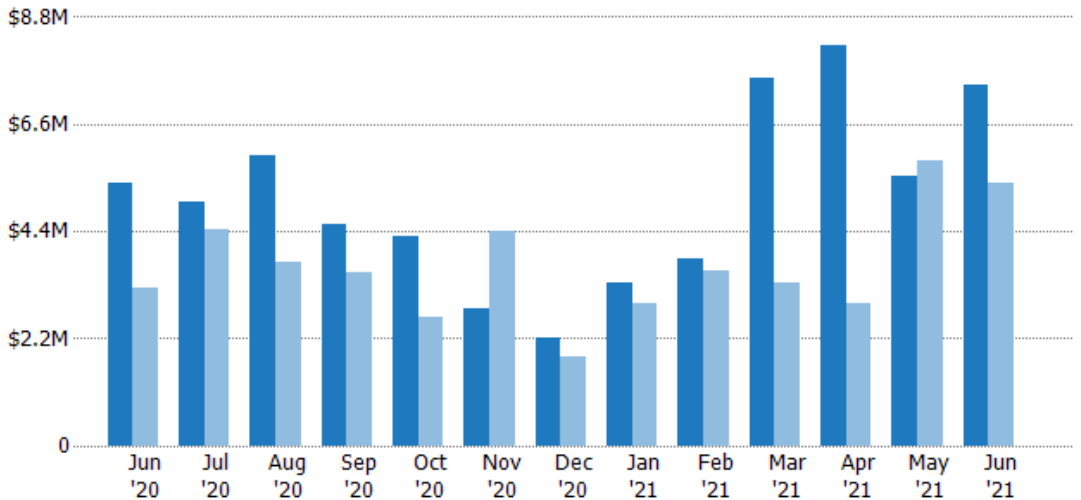
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$7.4M	37.6%
Jun '20	\$5.38M	65.8%
Jun '19	\$3.24M	2.2%



Current Year	\$5.38M	\$5M	\$5.96M	\$4.56M	\$4.29M	\$2.82M	\$2.2M	\$3.36M	\$3.84M	\$7.55M	\$8.21M	\$5.55M	\$7.4M
Prior Year	\$3.24M	\$4.43M	\$3.78M	\$3.56M	\$2.66M	\$4.4M	\$1.82M	\$2.93M	\$3.6M	\$3.35M	\$2.91M	\$5.86M	\$5.38M
Percent Change from Prior Year	66%	13%	58%	28%	61%	-36%	21%	15%	7%	126%	182%	-5%	38%

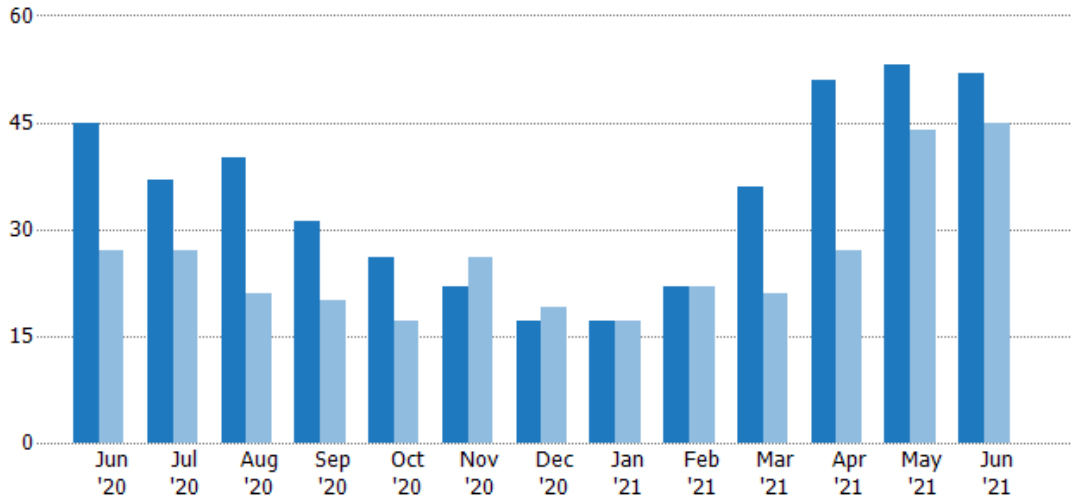
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
Jun '21	52	15.6%
Jun '20	45	66.7%
Jun '19	27	7.4%



Current Year	45	37	40	31	26	22	17	17	22	36	51	53	52
Prior Year	27	27	21	20	17	26	19	17	22	21	27	44	45
Percent Change from Prior Year	67%	37%	90%	55%	53%	-15%	-11%	0%	0%	71%	89%	20%	16%

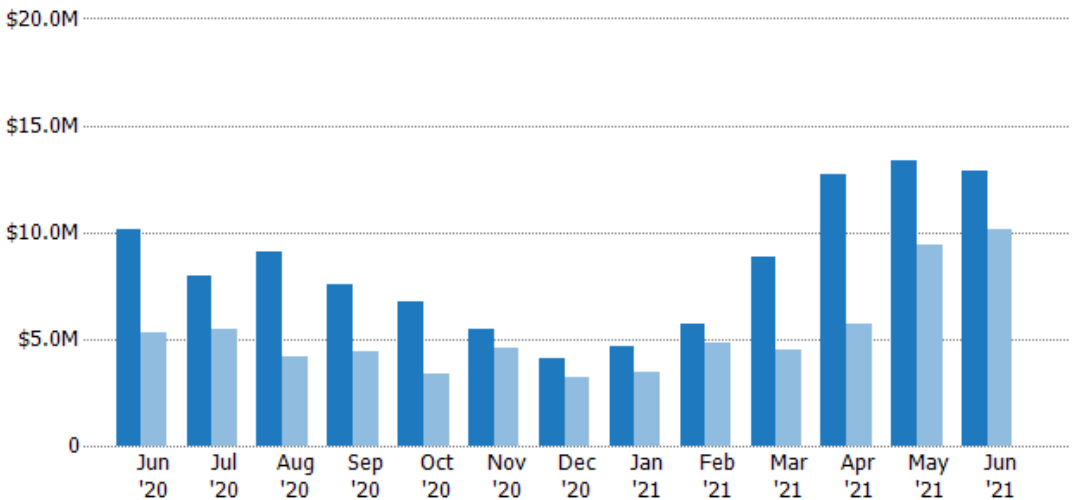
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
Jun '21	\$12.9M	27.5%
Jun '20	\$10.1M	91.1%
Jun '19	\$5.29M	4.3%



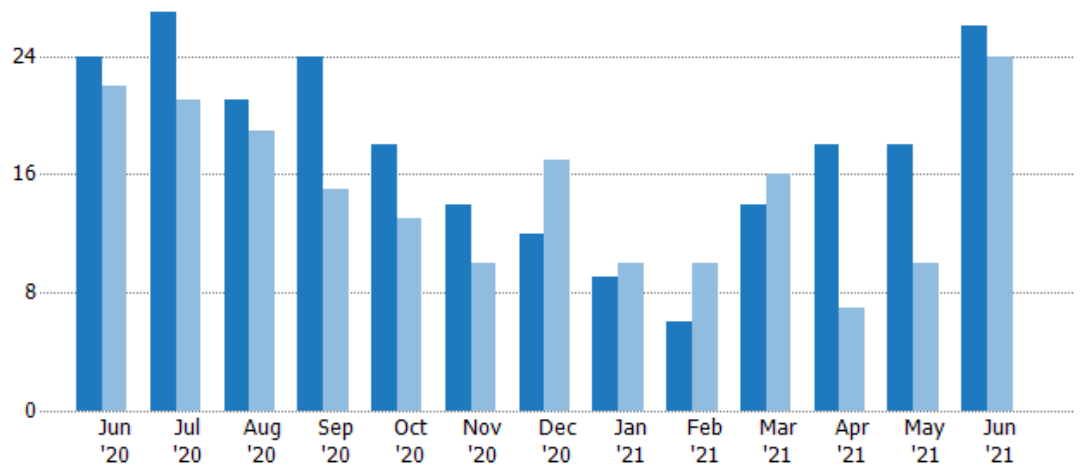
Current Year	\$10.1M	\$7.97M	\$9.12M	\$7.58M	\$6.79M	\$5.45M	\$4.1M	\$4.64M	\$5.73M	\$8.87M	\$12.7M	\$13.4M	\$12.9M
Prior Year	\$5.29M	\$5.47M	\$4.19M	\$4.42M	\$3.39M	\$4.56M	\$3.17M	\$3.44M	\$4.82M	\$4.53M	\$5.71M	\$9.4M	\$10.1M
Percent Change from Prior Year	91%	46%	117%	72%	100%	19%	30%	35%	19%	96%	122%	42%	28%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
Jun '21	26	8.3%
Jun '20	24	9.1%
Jun '19	22	-54.5%

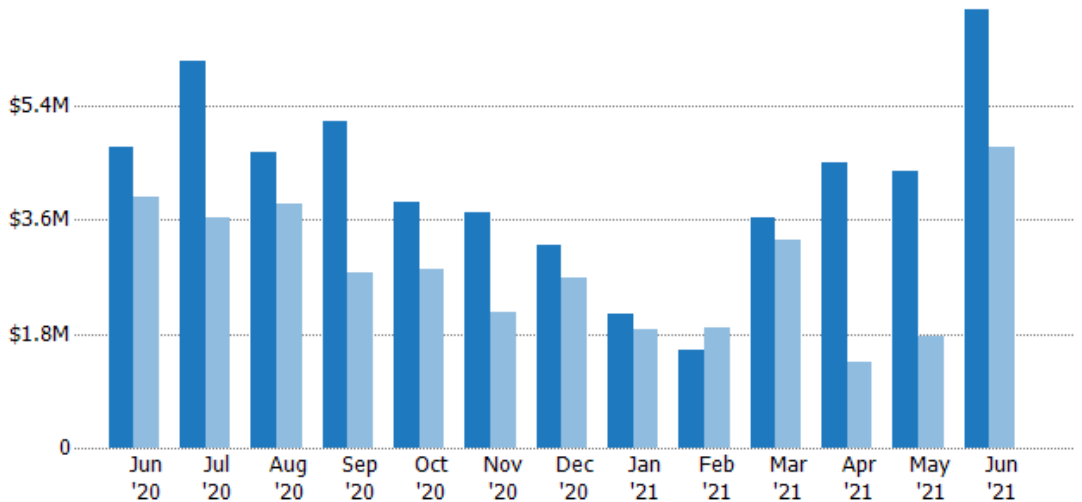
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	24	27	21	24	18	14	12	9	6	14	18	18	26
Prior Year	22	21	19	15	13	10	17	10	10	16	7	10	24
Percent Change from Prior Year	9%	29%	11%	60%	38%	40%	-29%	-10%	-40%	-13%	157%	80%	8%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
Jun '21	\$6.92M	46.2%
Jun '20	\$4.73M	19.7%
Jun '19	\$3.95M	-51.6%

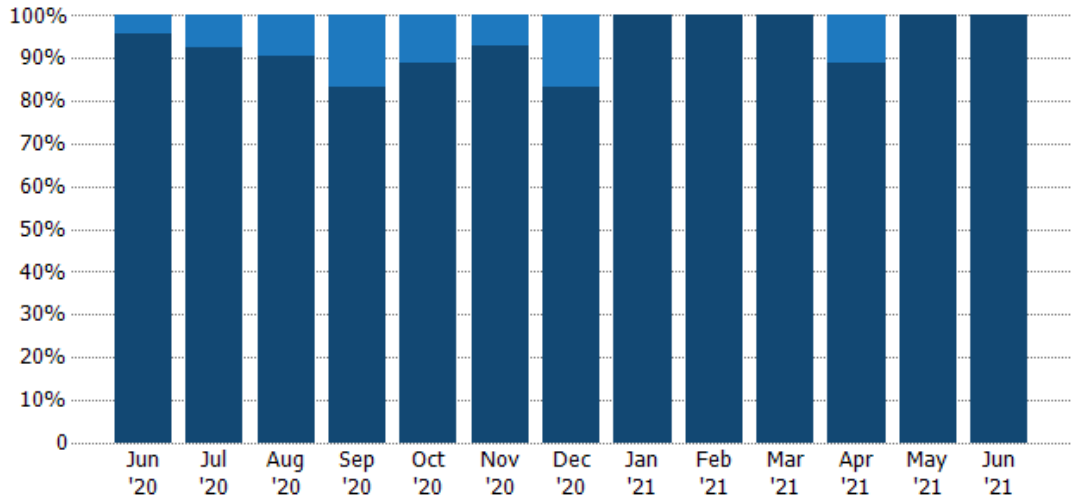
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Current Year	\$4.73M	\$6.1M	\$4.66M	\$5.16M	\$3.89M	\$3.71M	\$3.21M	\$2.12M	\$1.53M	\$3.63M	\$4.49M	\$4.38M	\$6.92M
Prior Year	\$3.95M	\$3.65M	\$3.85M	\$2.77M	\$2.83M	\$2.14M	\$2.69M	\$1.87M	\$1.88M	\$3.29M	\$1.36M	\$1.77M	\$4.73M
Percent Change from Prior Year	20%	67%	21%	87%	38%	74%	19%	13%	-19%	10%	231%	147%	46%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



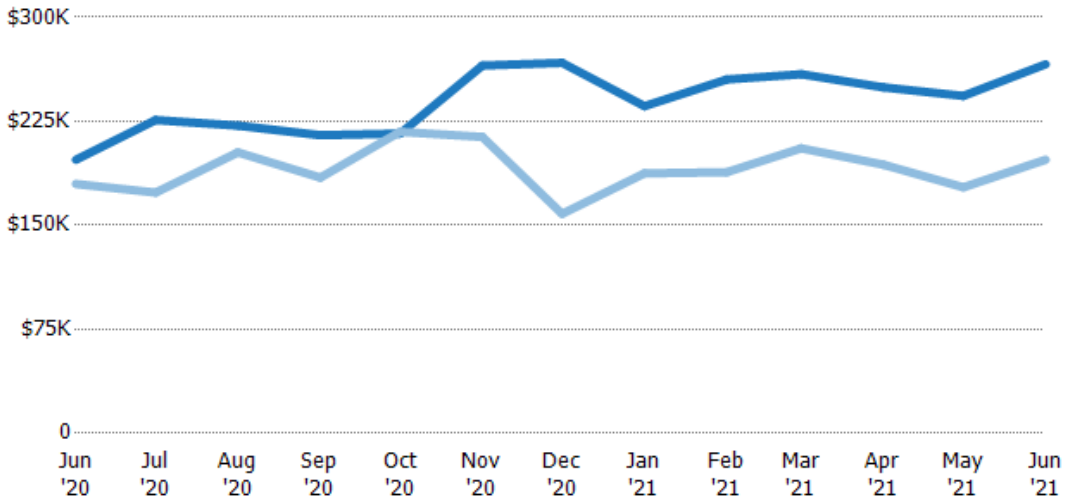
Condo/Townhouse	4%	7%	10%	17%	11%	7%	17%	-	-	-	11%	-	-
Single Family Residence	96%	93%	90%	83%	89%	93%	83%	100%	100%	100%	89%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Current Year	\$197K	\$226K	\$222K	\$215K	\$216K	\$265K	\$267K	\$236K	\$255K	\$259K	\$249K	\$243K	\$266K
Prior Year	\$180K	\$174K	\$203K	\$184K	\$217K	\$214K	\$158K	\$187K	\$188K	\$206K	\$194K	\$177K	\$197K
Percent Change from Prior Year	10%	30%	10%	17%	-1%	24%	69%	26%	36%	26%	29%	37%	35%

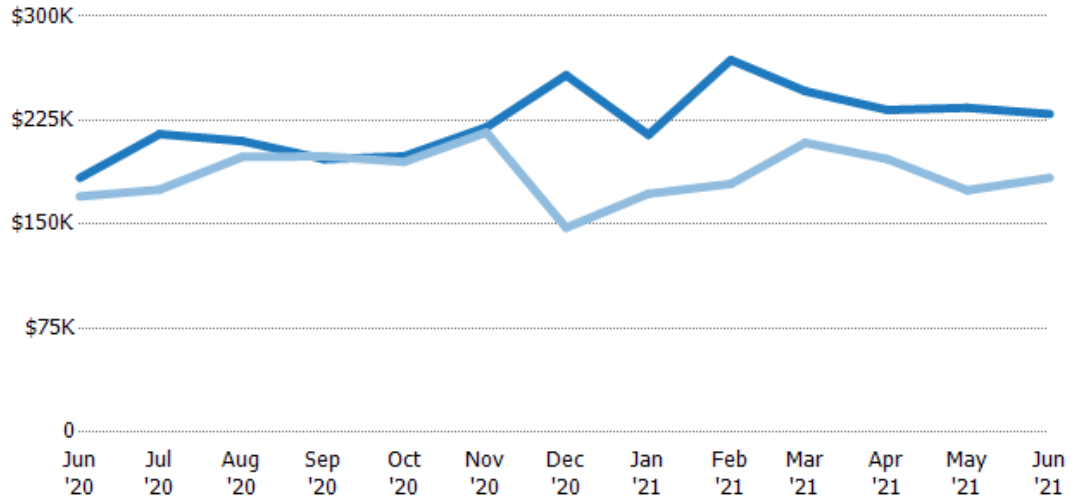
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
Jun '21	\$230K	25.1%
Jun '20	\$184K	7.9%
Jun '19	\$170K	20.3%



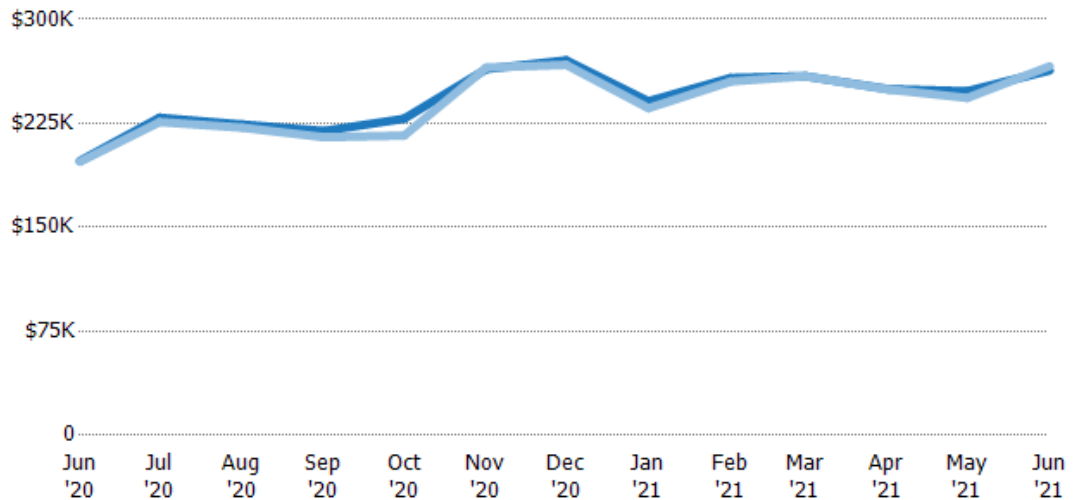
Current Year	\$184K	\$215K	\$210K	\$197K	\$199K	\$220K	\$258K	\$215K	\$269K	\$246K	\$232K	\$234K	\$230K
Prior Year	\$170K	\$175K	\$199K	\$199K	\$195K	\$216K	\$148K	\$172K	\$179K	\$209K	\$197K	\$175K	\$184K
Percent Change from Prior Year	8%	23%	6%	-1%	2%	2%	75%	25%	50%	18%	18%	34%	25%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt., Single
Family



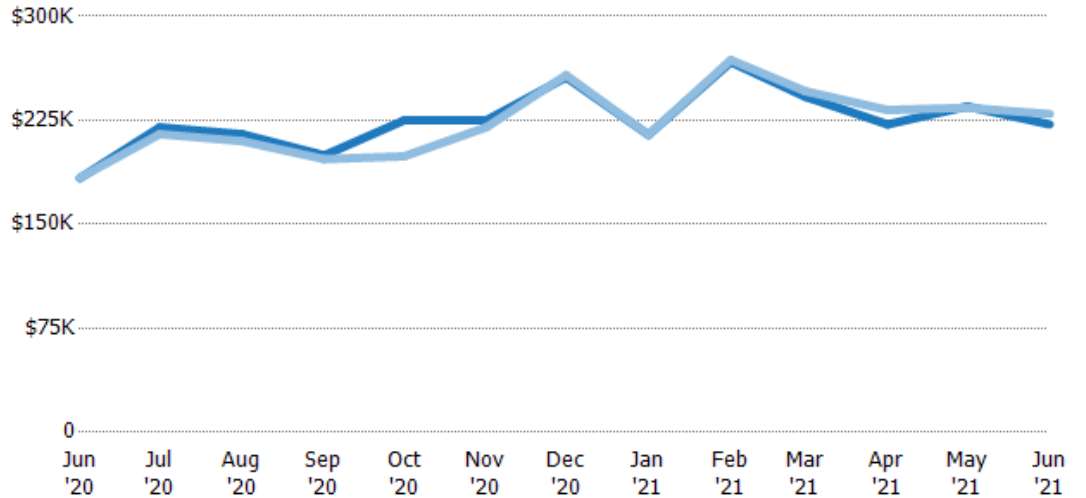
Avg List Price	\$198K	\$229K	\$224K	\$220K	\$228K	\$264K	\$270K	\$241K	\$258K	\$259K	\$250K	\$248K	\$263K
Avg Sales Price	\$197K	\$226K	\$222K	\$215K	\$216K	\$265K	\$267K	\$236K	\$255K	\$259K	\$249K	\$243K	\$266K
Avg Sales Price as a % of Avg List Price	100%	99%	99%	98%	95%	100%	99%	98%	99%	100%	100%	98%	101%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



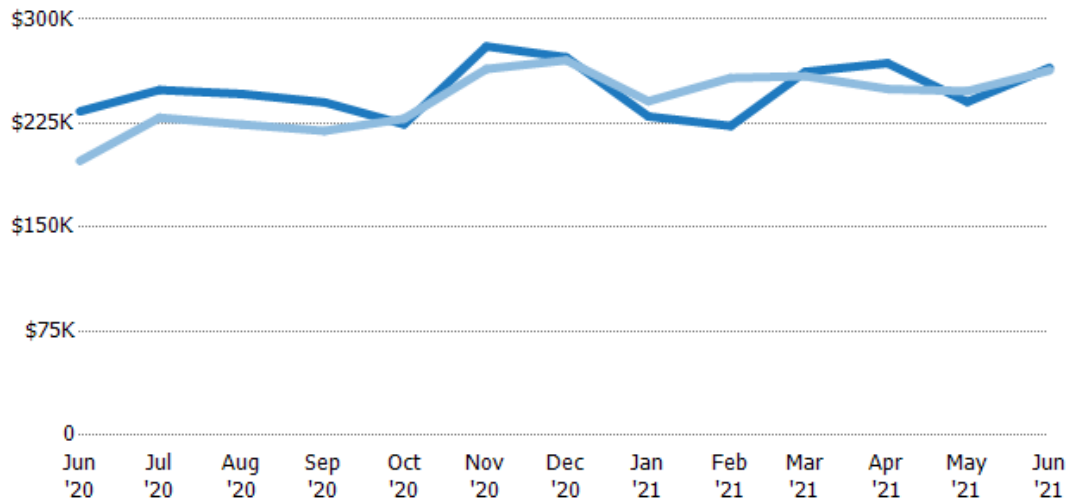
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median List Price	\$183K	\$220K	\$215K	\$200K	\$225K	\$225K	\$256K	\$215K	\$267K	\$242K	\$222K	\$235K	\$222K
Median Sales Price	\$184K	\$215K	\$210K	\$197K	\$199K	\$220K	\$258K	\$215K	\$269K	\$246K	\$232K	\$234K	\$230K
Med Sales Price as a % of Med List Price	100%	98%	98%	99%	88%	98%	101%	100%	101%	102%	105%	100%	103%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



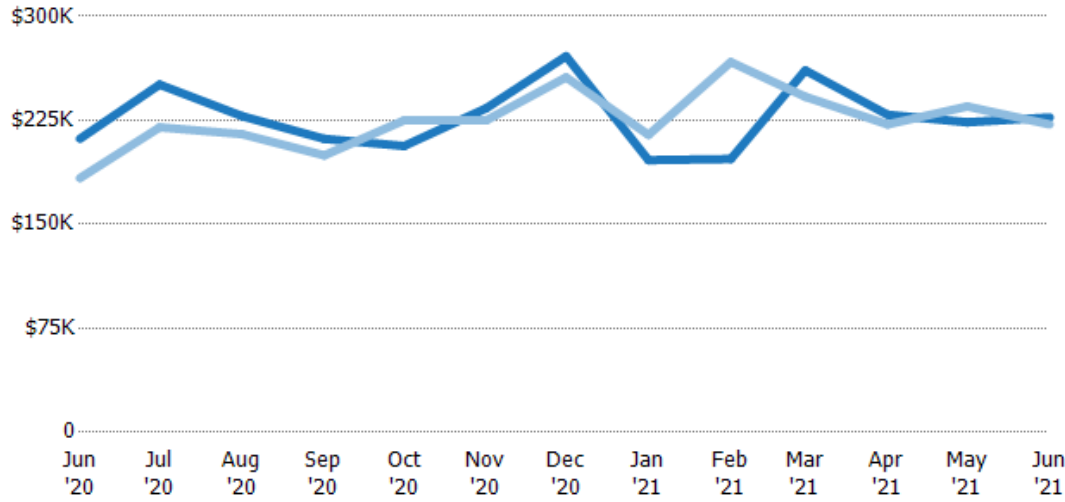
	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Avg Est Value	\$234K	\$249K	\$246K	\$240K	\$224K	\$280K	\$273K	\$230K	\$223K	\$262K	\$268K	\$240K	\$265K
Avg Sales Price	\$198K	\$229K	\$224K	\$220K	\$228K	\$264K	\$270K	\$241K	\$258K	\$259K	\$250K	\$248K	\$263K
Avg Sales Price as a % of Avg Est Value	85%	92%	91%	91%	102%	94%	99%	105%	116%	99%	93%	103%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21	Jun '21
Median Est Value	\$212K	\$251K	\$228K	\$212K	\$206K	\$234K	\$271K	\$196K	\$197K	\$261K	\$229K	\$224K	\$227K
Median Sales Price	\$183K	\$220K	\$215K	\$200K	\$225K	\$225K	\$256K	\$215K	\$267K	\$242K	\$222K	\$235K	\$222K
Med Sales Price as a % of Med Est Value	87%	88%	94%	94%	109%	96%	94%	109%	135%	93%	97%	105%	98%