

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

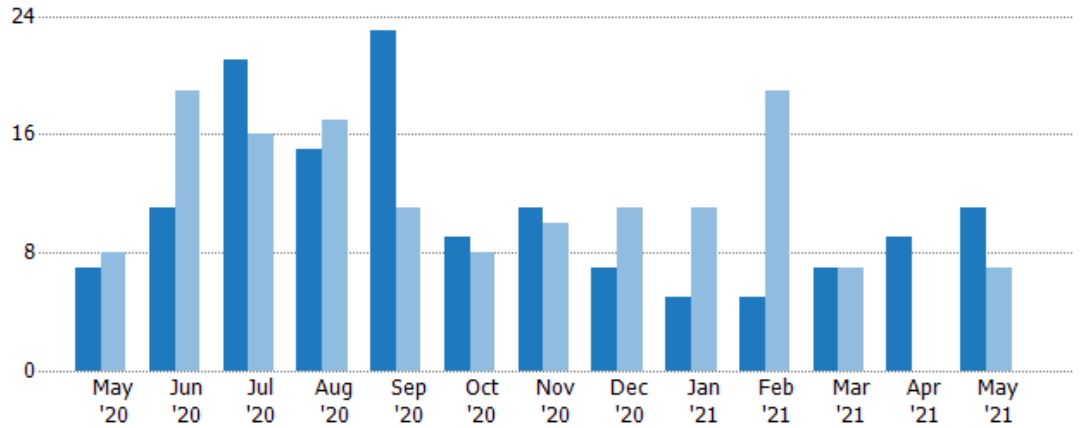
Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	11	7	+57.1%	37	44	-15.9%
New Listing Volume	\$4,871,000	\$3,268,000	+49.1%	\$14,687,300	\$16,150,000	-9.1%
Active Listing Count	12	61	-80.3%	N/A	N/A	
Active Listing Volume	\$5,493,000	\$24,407,300	-77.5%	N/A	N/A	
Average Listing Price	\$457,750	\$400,120	+14.4%	\$489,793	\$403,995	+21.2%
Median Listing Price	\$240,000	\$290,000	-17.2%	\$203,037	\$307,276	-33.9%
Median Days in RPR	22	176	-87.5%	84.32	149.74	-43.7%
Months of Inventory	1.5	6.1	-75.4%	3.5	9.2	-62.2%
Absorption Rate	66.67%	16.39%	+50.3%	28.7%	10.85%	+17.9%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	9	9	+/-	46	41	+12.2%
New Pending Sales Volume	\$4,048,000	\$3,853,800	+5%	\$17,457,500	\$15,366,800	+13.6%
Pending Sales Count	6	7	-14.3%	N/A	N/A	
Pending Sales Volume	\$2,159,000	\$2,793,900	-22.7%	N/A	N/A	
Closed Sales Count	14	2	+600%	38	31	+22.6%
Closed Sales Volume	\$3,585,400	\$940,000	+281.4%	\$12,348,650	\$9,334,500	+32.3%
Average Sales Price	\$256,100	\$470,000	-45.5%	\$324,964	\$301,113	+7.9%
Median Sales Price	\$199,500	\$470,000	-57.6%	\$258,579	\$254,032	+1.8%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



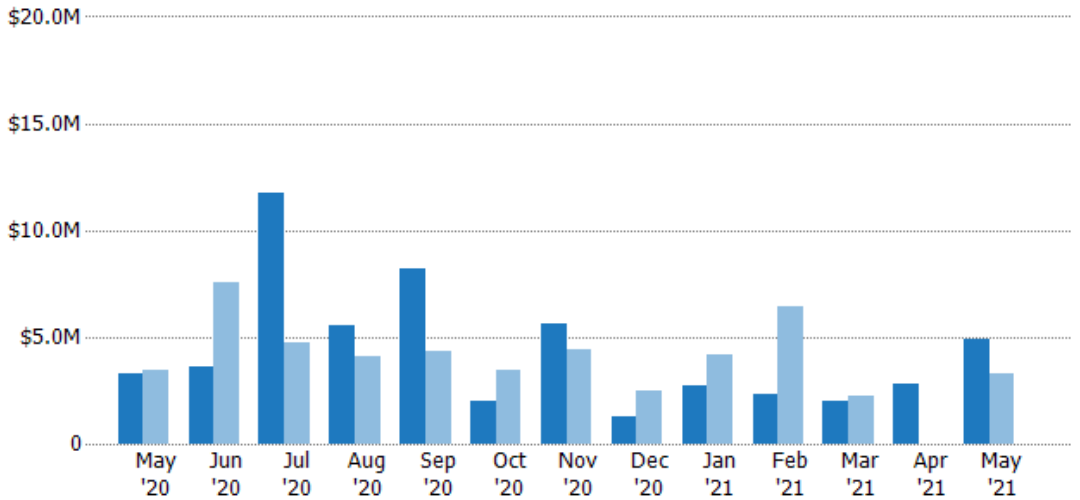
Current Year	7	11	21	15	23	9	11	7	5	5	7	9	11
Prior Year	8	19	16	17	11	8	10	11	11	19	7	-	7
Percent Change from Prior Year	-13%	-42%	31%	-12%	109%	13%	10%	-36%	-55%	-74%	0%	100%	57%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



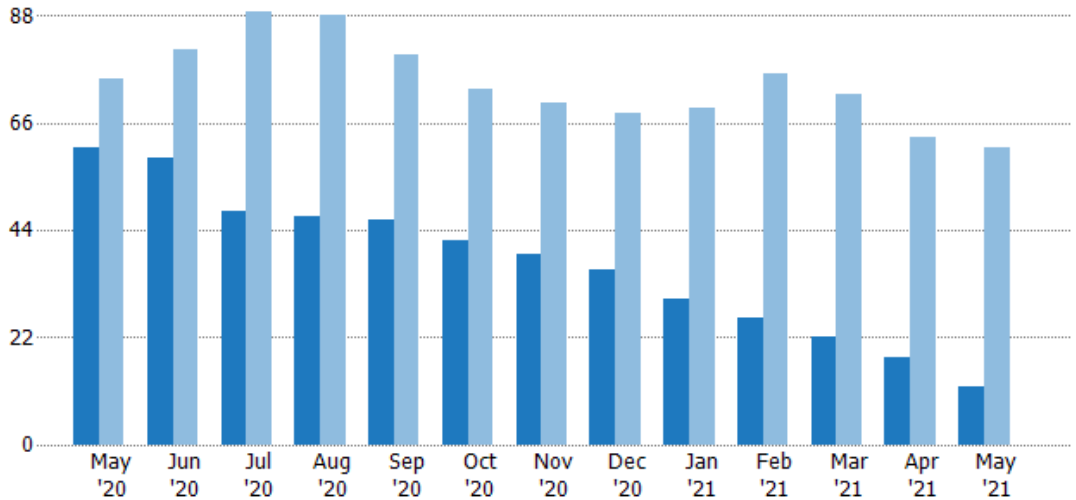
Current Year	\$3.27M	\$3.65M	\$11.7M	\$5.51M	\$8.18M	\$2.02M	\$5.59M	\$1.24M	\$2.73M	\$2.29M	\$2.01M	\$2.79M	\$4.87M
Prior Year	\$3.48M	\$7.56M	\$4.75M	\$4.07M	\$4.3M	\$3.45M	\$4.4M	\$2.49M	\$4.2M	\$6.45M	\$2.23M	-	\$3.27M
Percent Change from Prior Year	-6%	-52%	147%	35%	90%	-41%	27%	-50%	-35%	-65%	-10%	100%	49%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



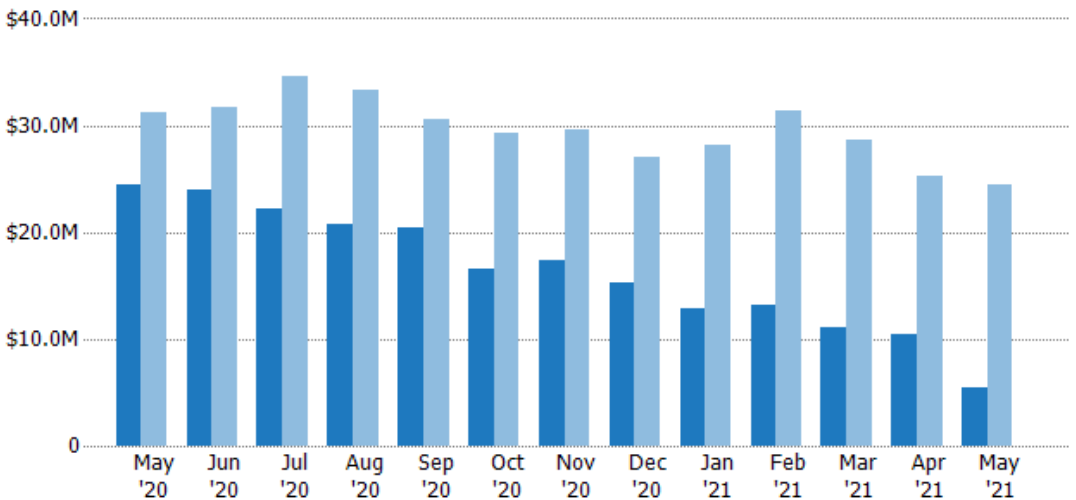
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	61	59	48	47	46	42	39	36	30	26	22	18	12
Prior Year	75	81	89	88	80	73	70	68	69	76	72	63	61
Percent Change from Prior Year	-19%	-27%	-46%	-47%	-43%	-42%	-44%	-47%	-57%	-66%	-69%	-71%	-80%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$24.4M	\$23.9M	\$22.2M	\$20.7M	\$20.5M	\$16.5M	\$17.3M	\$15.3M	\$12.8M	\$13.1M	\$11.1M	\$10.4M	\$5.49M
Prior Year	\$31.1M	\$31.8M	\$34.7M	\$33.3M	\$30.6M	\$29.2M	\$29.6M	\$27.1M	\$28.1M	\$31.3M	\$28.7M	\$25.3M	\$24.4M
Percent Change from Prior Year	-22%	-25%	-36%	-38%	-33%	-43%	-42%	-44%	-54%	-58%	-61%	-59%	-77%

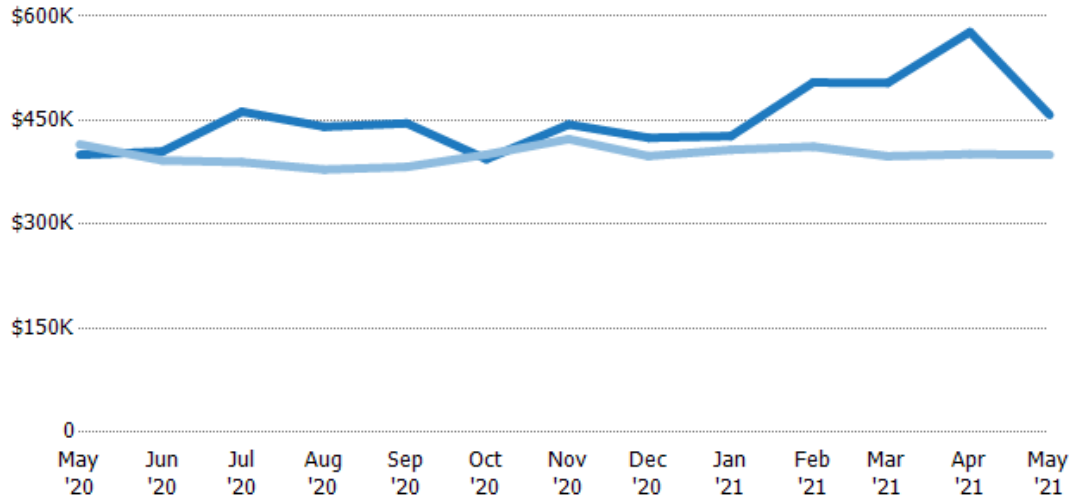
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
May '21	\$458K	14.4%
May '20	\$400K	-3.6%
May '19	\$415K	-12.5%



Current Year	\$400K	\$405K	\$462K	\$441K	\$446K	\$394K	\$444K	\$425K	\$427K	\$505K	\$504K	\$577K	\$458K
Prior Year	\$415K	\$392K	\$390K	\$379K	\$383K	\$401K	\$423K	\$398K	\$407K	\$412K	\$398K	\$401K	\$400K
Percent Change from Prior Year	-4%	3%	19%	16%	16%	-2%	5%	7%	5%	22%	27%	44%	14%

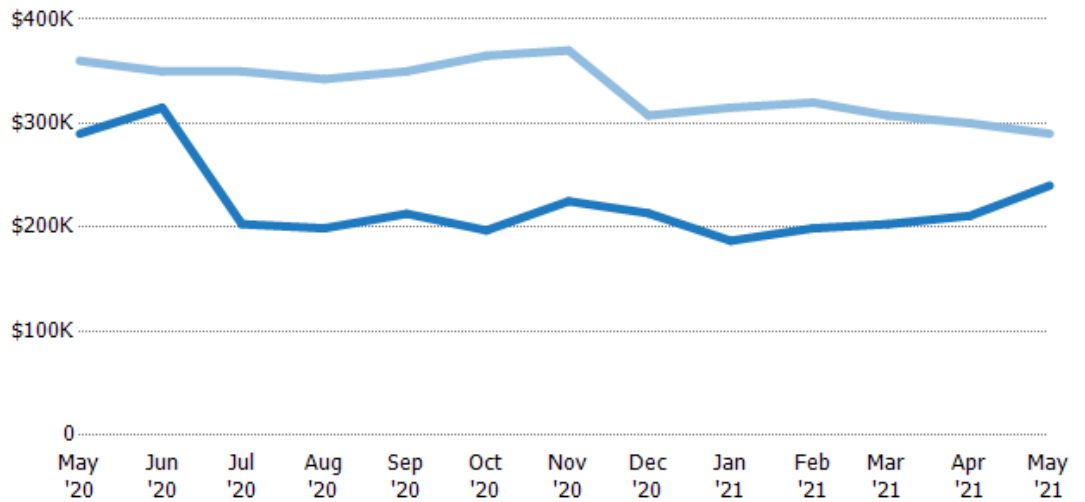
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Price	% Chg.
May '21	\$240K	-17.2%
May '20	\$290K	-19.4%
May '19	\$360K	-20.6%



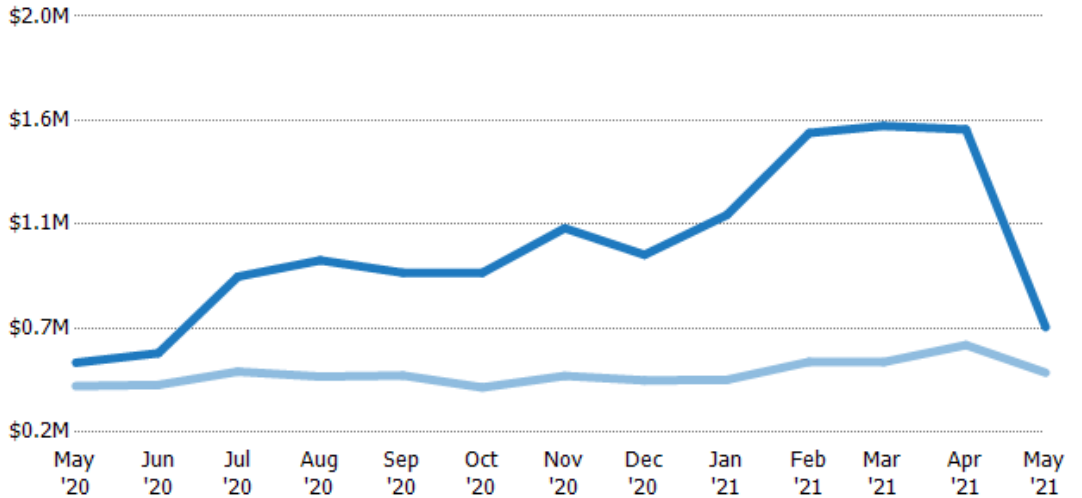
Current Year	\$290K	\$315K	\$203K	\$199K	\$213K	\$197K	\$225K	\$213K	\$187K	\$199K	\$203K	\$211K	\$240K
Prior Year	\$360K	\$350K	\$350K	\$342K	\$350K	\$365K	\$370K	\$308K	\$315K	\$320K	\$308K	\$300K	\$290K
Percent Change from Prior Year	-19%	-10%	-42%	-42%	-39%	-46%	-39%	-31%	-41%	-38%	-34%	-30%	-17%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



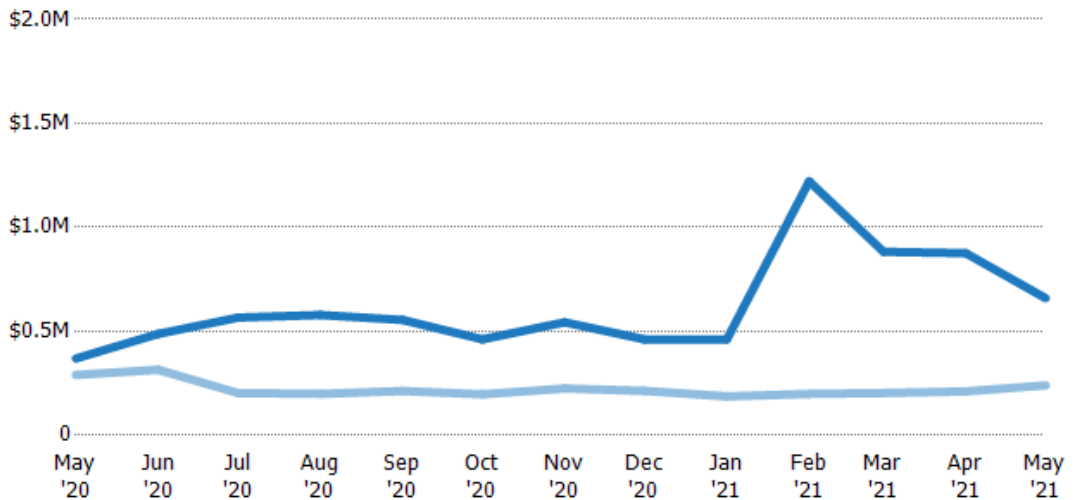
Avg Est Value	\$501K	\$542K	\$873K	\$944K	\$890K	\$890K	\$1.08M	\$968K	\$1.14M	\$1.49M	\$1.53M	\$1.51M	\$655K
Avg Listing Price	\$400K	\$405K	\$462K	\$441K	\$446K	\$394K	\$444K	\$425K	\$427K	\$505K	\$504K	\$577K	\$458K
Avg Listing Price as a % of Avg Est Value	80%	75%	53%	47%	50%	44%	41%	44%	37%	34%	33%	38%	70%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$369K	\$487K	\$566K	\$578K	\$555K	\$461K	\$543K	\$461K	\$461K	\$1.22M	\$882K	\$875K	\$659K
Median Listing Price	\$290K	\$315K	\$203K	\$199K	\$213K	\$197K	\$225K	\$213K	\$187K	\$199K	\$203K	\$211K	\$240K
Med Listing Price as a % of Med Est Value	79%	65%	36%	34%	38%	43%	41%	46%	41%	16%	23%	24%	36%

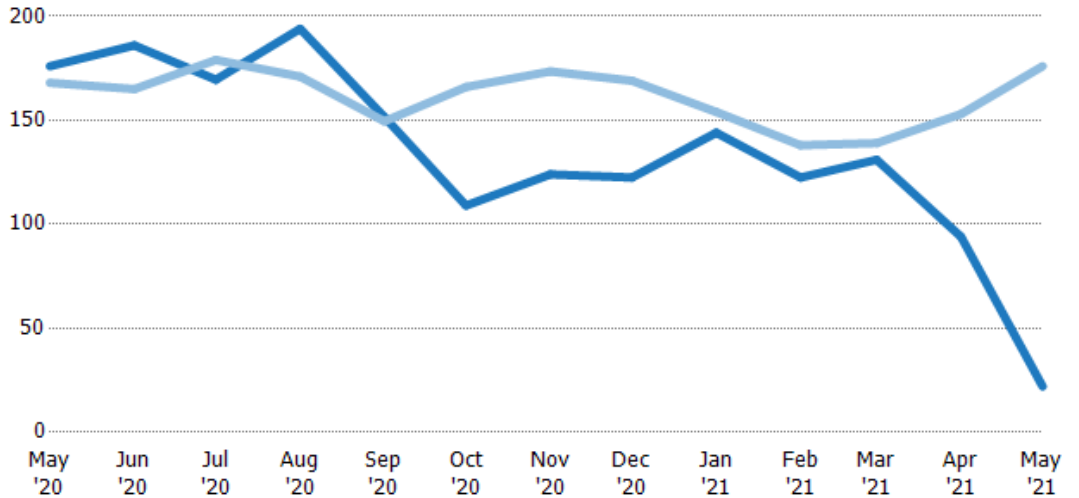
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
May '21	22	-87.5%
May '20	176	4.8%
May '19	168	13.4%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	176	186	170	194	152	109	124	123	144	123	131	94	22
Prior Year	168	165	179	171	150	166	174	169	154	138	139	153	176
Percent Change from Prior Year	5%	13%	-5%	13%	1%	-34%	-29%	-28%	-6%	-11%	-6%	-39%	-88%

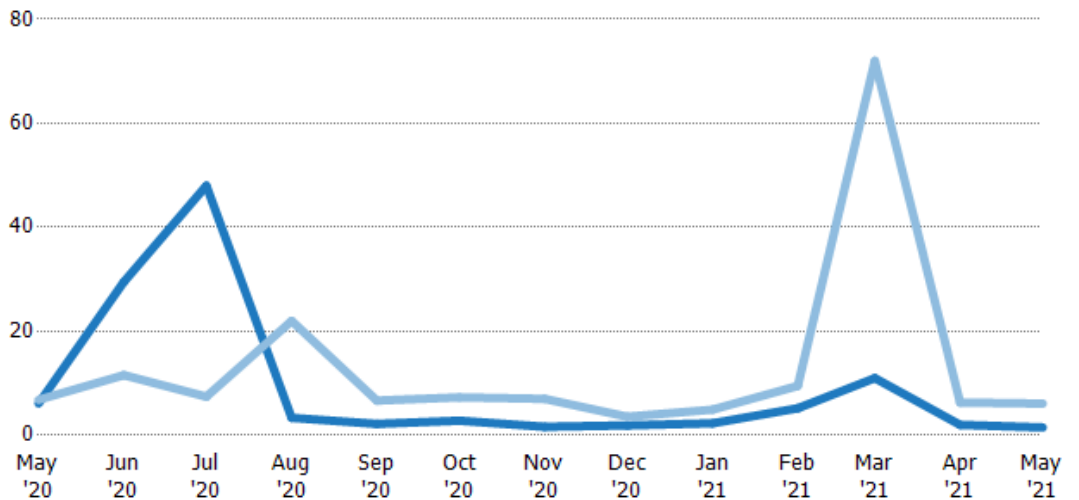
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
May '21	1.5	-75.4%
May '20	6.1	-10.5%
May '19	6.82	100.4%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	6.1	29.5	48	3.36	2.19	2.8	1.63	1.89	2.31	5.2	11	2	1.5
Prior Year	6.82	11.6	7.42	22	6.67	7.3	7	3.58	4.93	9.5	72	6.3	6.1
Percent Change from Prior Year	-11%	155%	547%	-85%	-67%	-62%	-77%	-47%	-53%	-45%	-85%	-68%	-75%

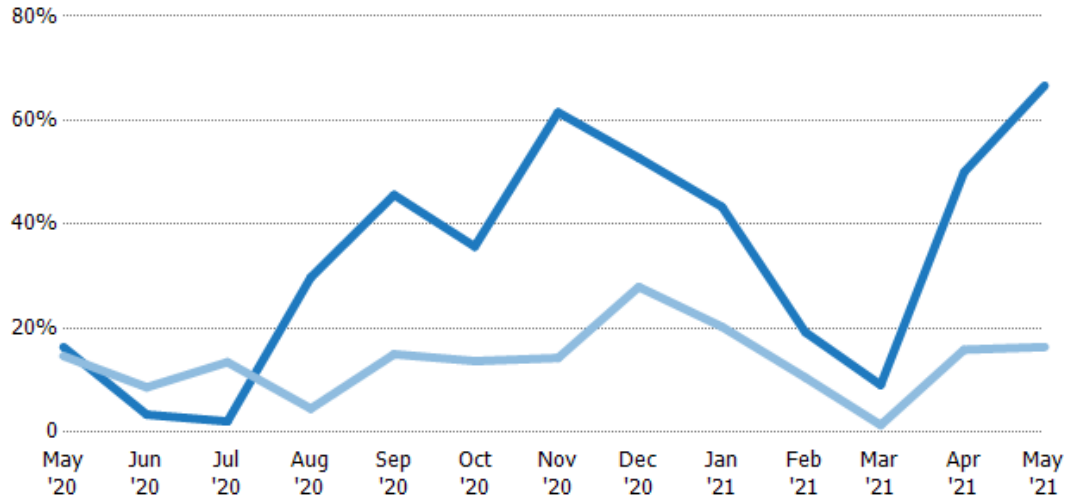
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family

Month/ Year	Rate	Chg.
May '21	67%	-50.3%
May '20	16%	-1.7%
May '19	15%	-50.1%



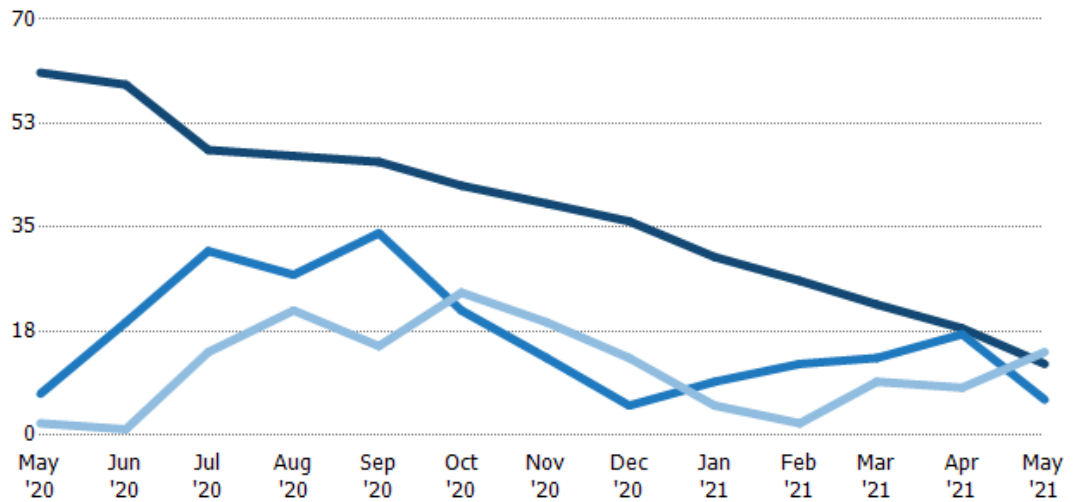
Current Year	16%	3%	2%	30%	46%	36%	62%	53%	43%	19%	9%	50%	67%
Prior Year	15%	9%	13%	5%	15%	14%	14%	28%	20%	11%	1%	16%	16%
Change from Prior Year	-2%	5%	11%	-25%	-31%	-22%	-47%	-25%	-23%	-9%	-8%	-34%	-50%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Warren, VT 05674  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Active	61	59	48	47	46	42	39	36	30	26	22	18	12
Pending	7	19	31	27	34	21	13	5	9	12	13	17	6
Sold	2	1	14	21	15	24	19	13	5	2	9	8	14

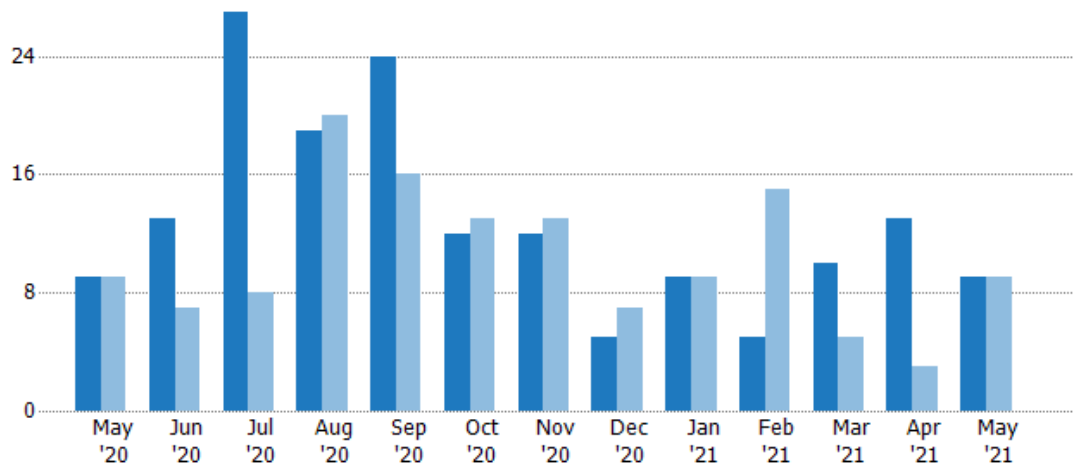
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
May '21	9	0%
May '20	9	0%
May '19	9	0%



Current Year	9	13	27	19	24	12	12	5	9	5	10	13	9
Prior Year	9	7	8	20	16	13	13	7	9	15	5	3	9
Percent Change from Prior Year	0%	86%	238%	-5%	50%	-8%	-8%	-29%	0%	-67%	100%	333%	0%

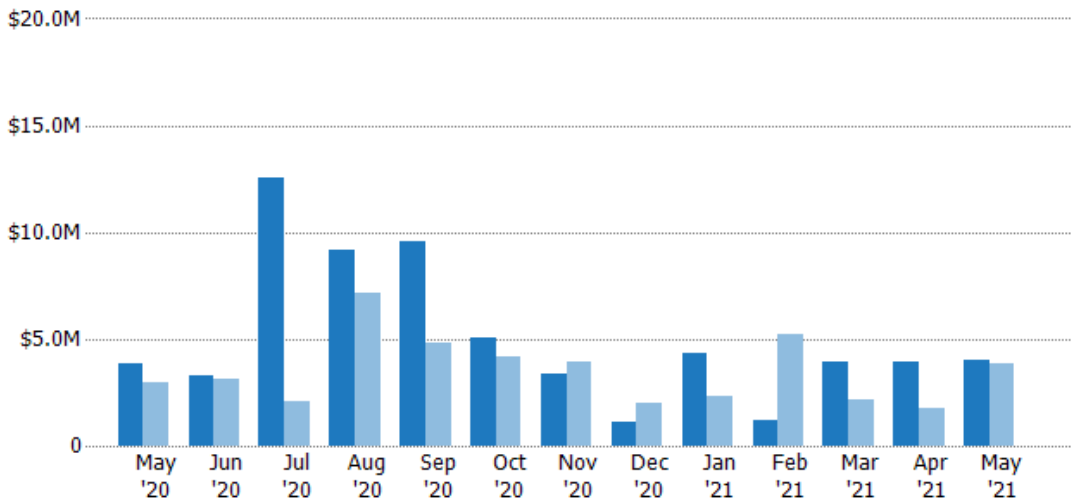
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
May '21	\$4.05M	5%
May '20	\$3.85M	29.2%
May '19	\$2.98M	-35.5%



Current Year	\$3.85M	\$3.28M	\$12.6M	\$9.14M	\$9.55M	\$5.06M	\$3.35M	\$1.07M	\$4.31M	\$1.22M	\$3.91M	\$3.97M	\$4.05M
Prior Year	\$2.98M	\$3.16M	\$2.12M	\$7.19M	\$4.86M	\$4.18M	\$3.93M	\$2.03M	\$2.32M	\$5.25M	\$2.15M	\$1.79M	\$3.85M
Percent Change from Prior Year	29%	4%	494%	27%	97%	21%	-15%	-47%	86%	-77%	82%	121%	5%



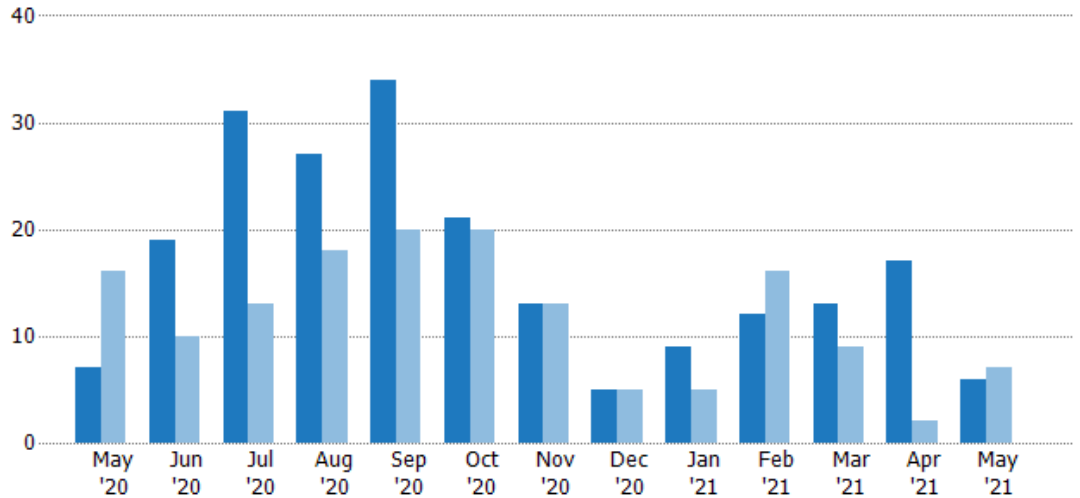
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
May '21	6	-14.3%
May '20	7	-56.3%
May '19	16	-18.8%



Current Year	7	19	31	27	34	21	13	5	9	12	13	17	6
Prior Year	16	10	13	18	20	20	13	5	5	16	9	2	7
Percent Change from Prior Year	-56%	90%	138%	50%	70%	5%	0%	0%	80%	-25%	44%	750%	-14%

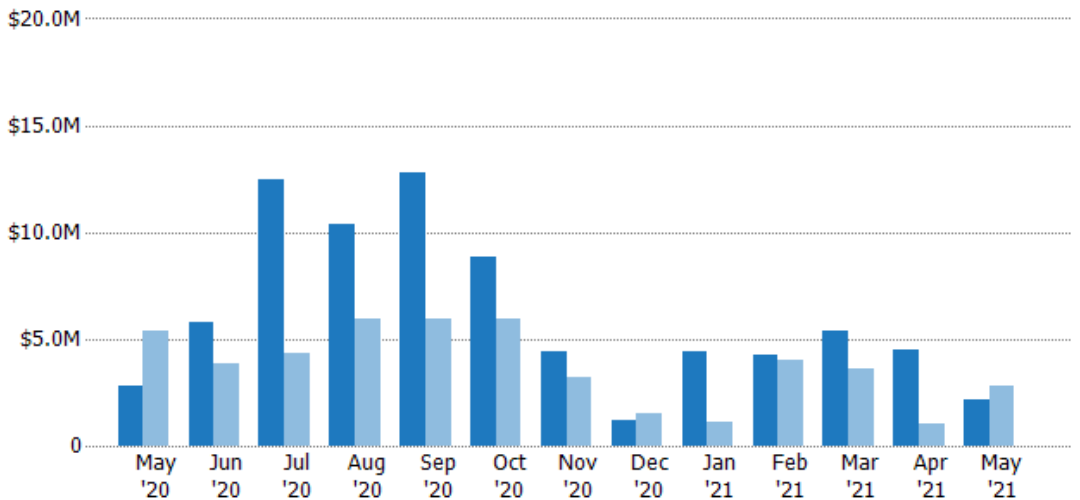
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
May '21	\$2.16M	-22.7%
May '20	\$2.79M	-48%
May '19	\$5.37M	-33.3%



Current Year	\$2.79M	\$5.82M	\$12.5M	\$10.3M	\$12.8M	\$8.81M	\$4.41M	\$1.18M	\$4.44M	\$4.23M	\$5.36M	\$4.52M	\$2.16M
Prior Year	\$5.37M	\$3.88M	\$4.3M	\$5.97M	\$5.92M	\$5.95M	\$3.21M	\$1.53M	\$1.11M	\$4M	\$3.63M	\$1.02M	\$2.79M
Percent Change from Prior Year	-48%	50%	190%	73%	116%	48%	37%	-23%	301%	6%	48%	343%	-23%

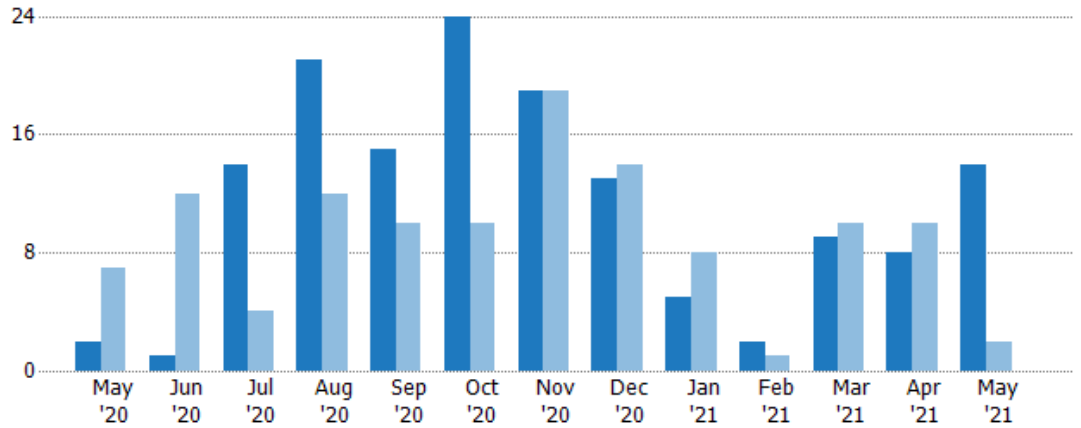
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
May '21	14	600%
May '20	2	-71.4%
May '19	7	-28.6%



Current Year	2	1	14	21	15	24	19	13	5	2	9	8	14
Prior Year	7	12	4	12	10	10	19	14	8	1	10	10	2
Percent Change from Prior Year	-71%	-92%	250%	75%	50%	140%	0%	-7%	-38%	100%	-10%	-20%	600%

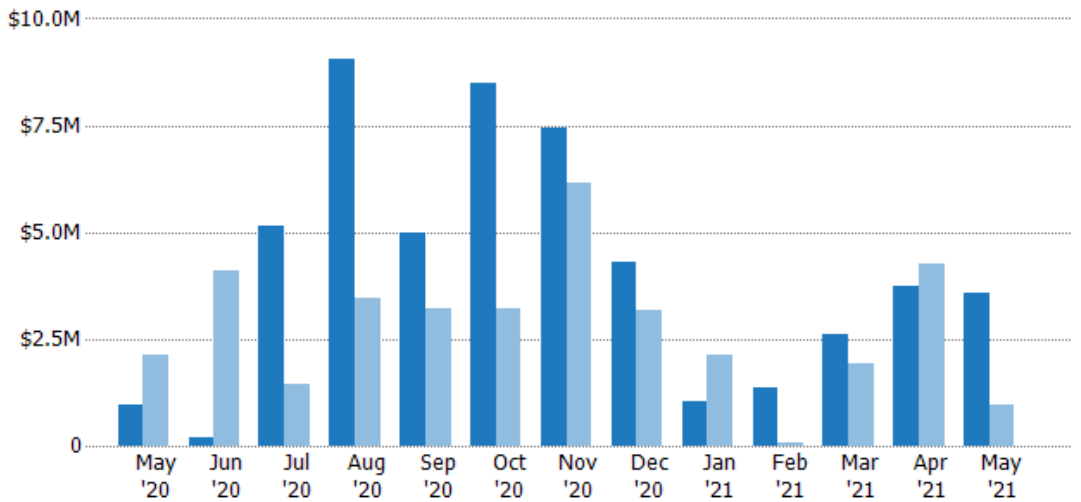
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
May '21	\$3.59M	281.4%
May '20	\$940K	-56.1%
May '19	\$2.14M	-20.6%



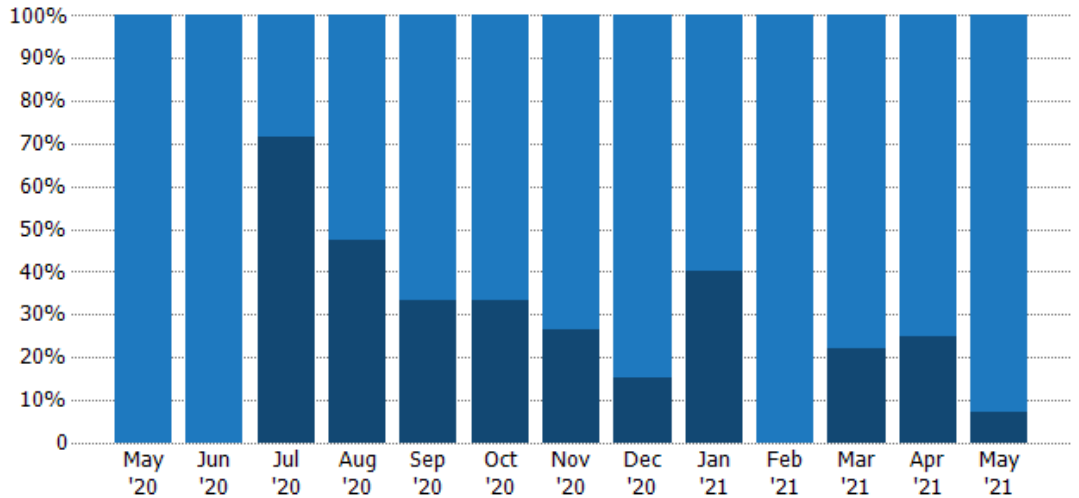
Current Year	\$940K	\$210K	\$5.13M	\$9.07M	\$4.98M	\$8.48M	\$7.46M	\$4.31M	\$1.05M	\$1.38M	\$2.61M	\$3.73M	\$3.59M
Prior Year	\$2.14M	\$4.12M	\$1.43M	\$3.44M	\$3.22M	\$3.19M	\$6.17M	\$3.17M	\$2.15M	\$65K	\$1.94M	\$4.24M	\$940K
Percent Change from Prior Year	-56%	-95%	258%	164%	55%	165%	21%	36%	-51%	2,023%	34%	-12%	281%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Property Type	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Condo/Townhouse	100%	100%	29%	52%	67%	67%	74%	85%	60%	100%	78%	75%	93%
Single Family Residence	-	-	71%	48%	33%	33%	26%	15%	40%	-	22%	25%	7%

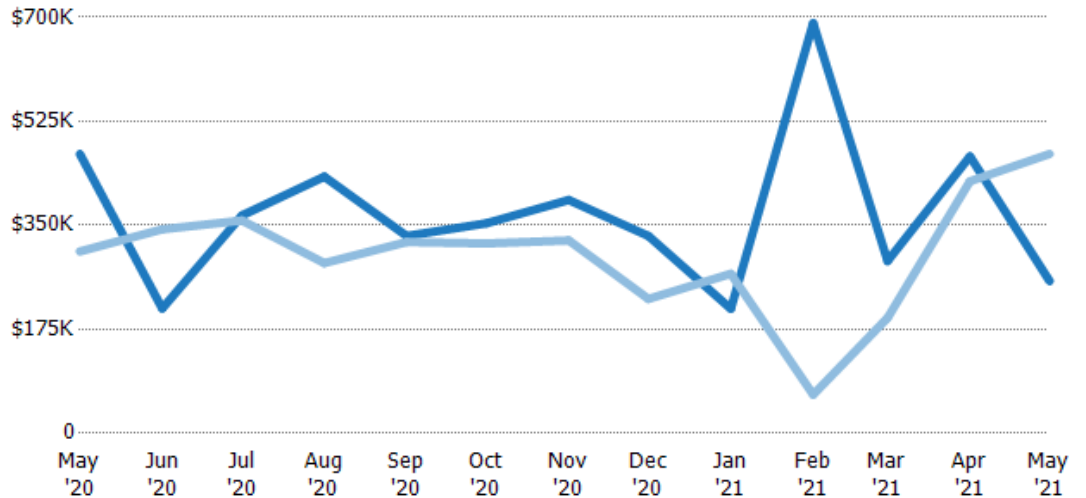
## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/Year	Price	% Chg.
May '21	\$256K	-45.5%
May '20	\$470K	53.6%
May '19	\$306K	11.2%



Property Type	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$470K	\$210K	\$367K	\$432K	\$332K	\$353K	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K
Prior Year	\$306K	\$343K	\$358K	\$286K	\$322K	\$319K	\$325K	\$226K	\$268K	\$65K	\$194K	\$424K	\$470K
Percent Change from Prior Year	54%	-39%	2%	51%	3%	11%	21%	47%	-22%	962%	49%	10%	-46%

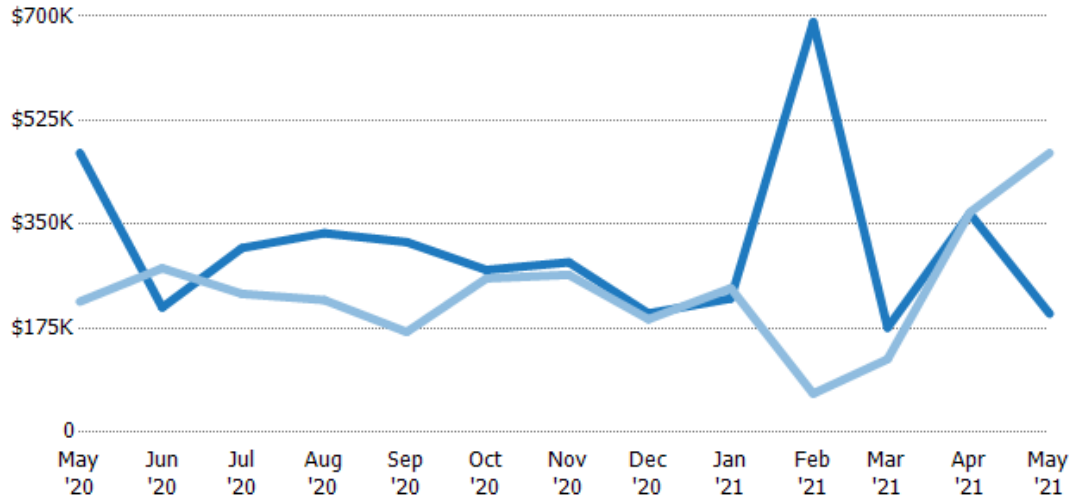
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Price	% Chg.
May '21	\$200K	-57.6%
May '20	\$470K	113.6%
May '19	\$220K	0%



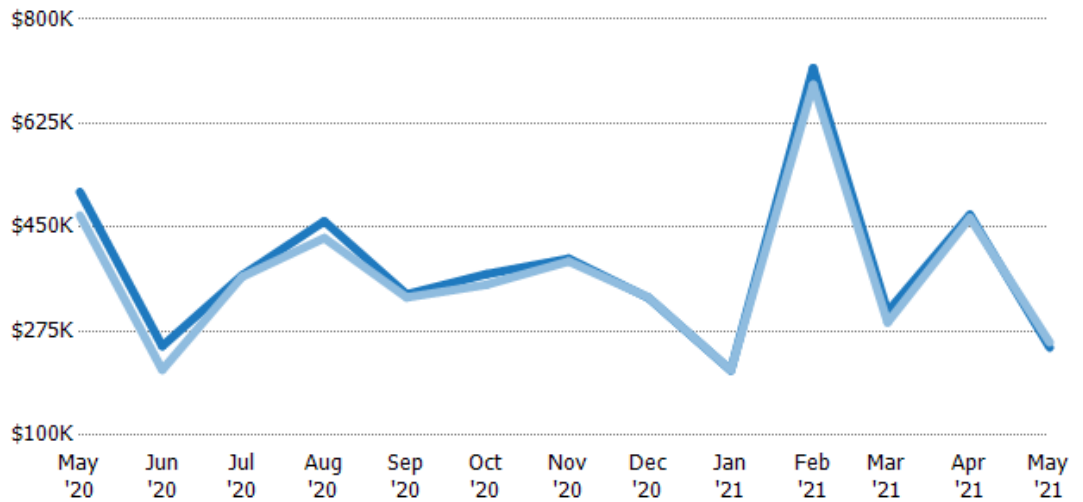
Current Year	\$470K	\$210K	\$310K	\$335K	\$320K	\$273K	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K
Prior Year	\$220K	\$276K	\$233K	\$223K	\$169K	\$259K	\$265K	\$190K	\$243K	\$65K	\$123K	\$370K	\$470K
Percent Change from Prior Year	114%	-24%	33%	51%	90%	6%	8%	5%	-7%	962%	43%	-1%	-58%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



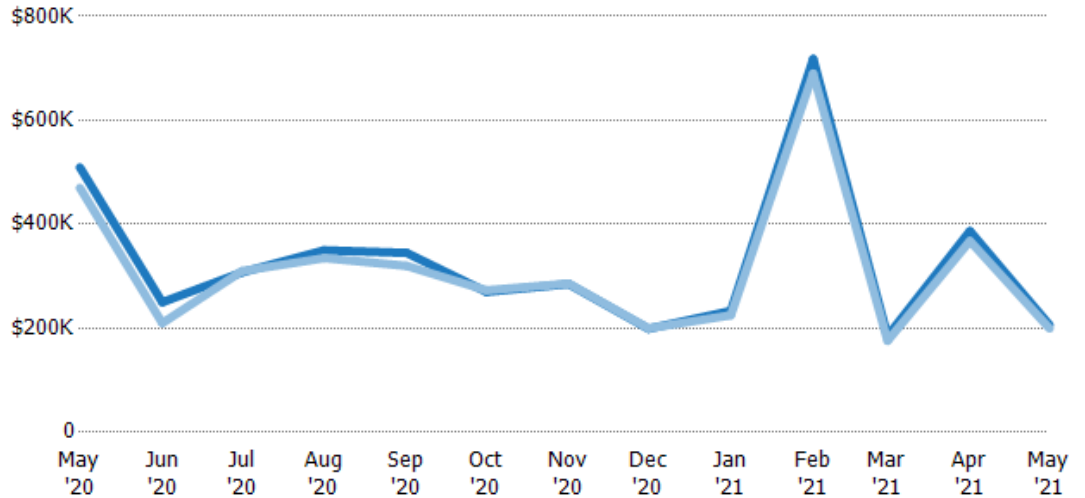
Avg List Price	\$510K	\$250K	\$369K	\$460K	\$337K	\$371K	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K
Avg Sales Price	\$470K	\$210K	\$367K	\$432K	\$332K	\$353K	\$393K	\$332K	\$210K	\$690K	\$290K	\$466K	\$256K
Avg Sales Price as a % of Avg List Price	92%	84%	99%	94%	98%	95%	99%	100%	100%	96%	94%	99%	103%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



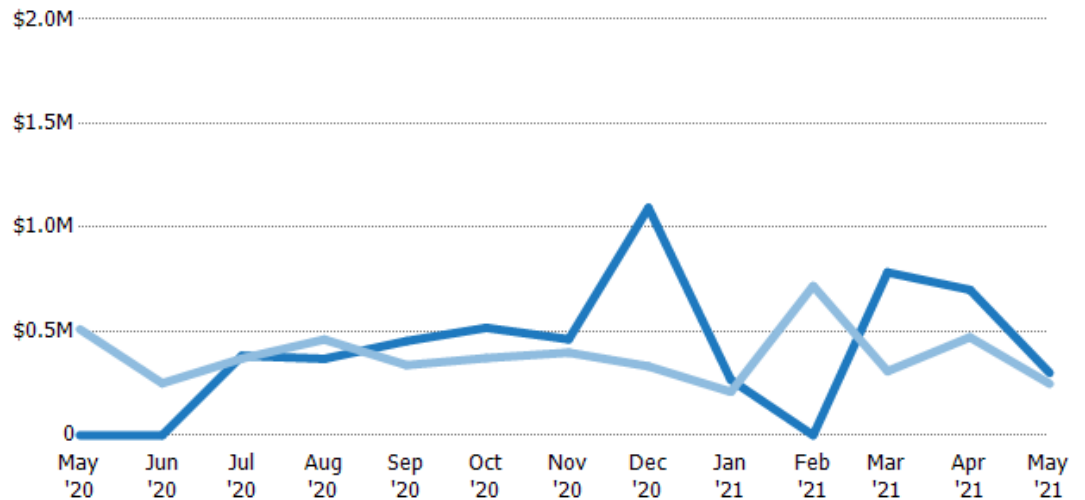
Median List Price	\$510K	\$250K	\$307K	\$350K	\$345K	\$270K	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K
Median Sales Price	\$470K	\$210K	\$310K	\$335K	\$320K	\$273K	\$286K	\$200K	\$225K	\$690K	\$176K	\$368K	\$200K
Med Sales Price as a % of Med List Price	92%	84%	101%	96%	93%	101%	100%	100%	96%	96%	95%	95%	97%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



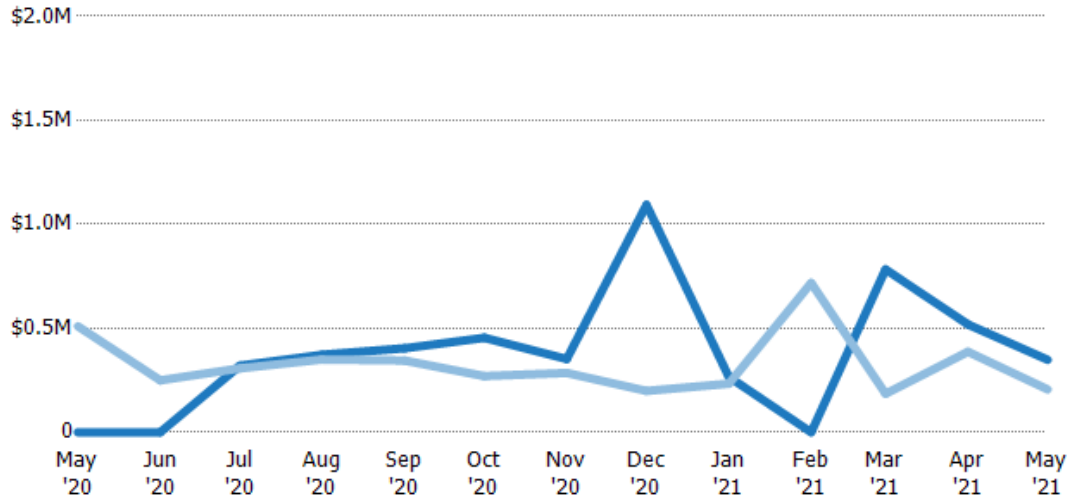
Avg Est Value	\$0	\$0	\$382K	\$367K	\$453K	\$517K	\$461K	\$1.09M	\$267K	\$0	\$783K	\$699K	\$300K
Avg Sales Price	\$510K	\$250K	\$369K	\$460K	\$337K	\$371K	\$397K	\$331K	\$209K	\$718K	\$308K	\$471K	\$248K
Avg Sales Price as a % of Avg Est Value	100%	100%	96%	125%	74%	72%	86%	30%	78%	100%	39%	67%	83%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Warren, VT 05674  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$0	\$0	\$320K	\$373K	\$404K	\$454K	\$352K	\$1.09M	\$267K	\$0	\$783K	\$519K	\$348K
Median Sales Price	\$510K	\$250K	\$307K	\$350K	\$345K	\$270K	\$285K	\$199K	\$233K	\$718K	\$185K	\$387K	\$206K
Med Sales Price as a % of Med Est Value	100%	100%	96%	94%	85%	59%	81%	18%	88%	100%	24%	75%	59%