

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

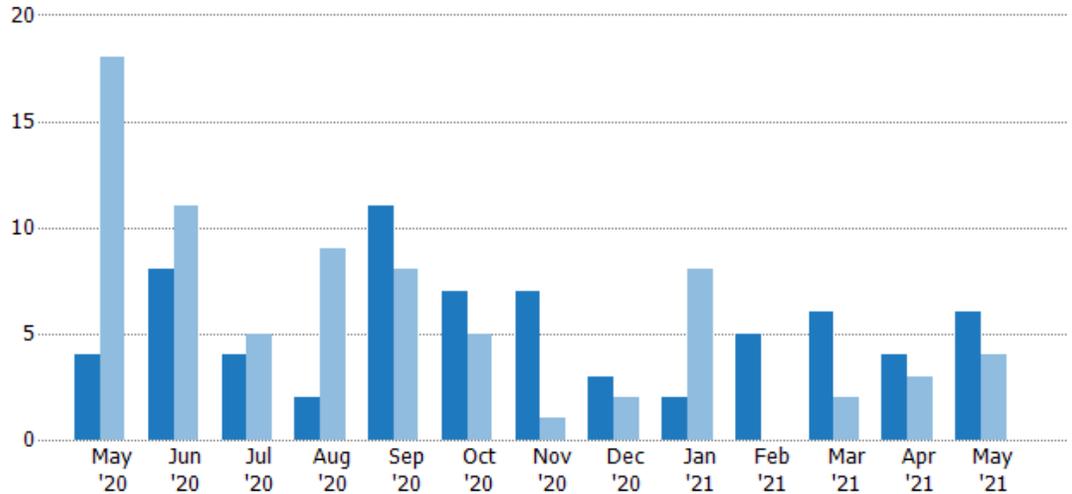
Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	4	+50%	23	17	+35.3%
New Listing Volume	\$3,244,900	\$2,416,000	+34.3%	\$9,968,472	\$7,392,200	+34.9%
Active Listing Count	5	23	-78.3%	N/A	N/A	
Active Listing Volume	\$1,749,400	\$10,466,300	-83.3%	N/A	N/A	
Average Listing Price	\$349,880	\$455,057	-23.1%	\$519,244	\$402,693	+28.9%
Median Listing Price	\$289,500	\$320,000	-9.5%	\$347,356	\$319,271	+8.8%
Median Days in RPR	126	278	-54.7%	133.48	254.29	-47.5%
Months of Inventory	2.5	11.5	-78.3%	3.5	8.6	-59.6%
Absorption Rate	40%	8.7%	+31.3%	28.81%	11.63%	+17.2%
Sales Activity Charts Metrics						
New Pending Sales Count	10	6	+66.7%	31	20	+55%
New Pending Sales Volume	\$5,094,200	\$2,169,400	+134.8%	\$13,565,472	\$5,997,800	+126.2%
Pending Sales Count	3	7	-57.1%	N/A	N/A	
Pending Sales Volume	\$950,000	\$2,704,300	-64.9%	N/A	N/A	
Closed Sales Count	6	2	+200%	20	17	+17.6%
Closed Sales Volume	\$3,214,000	\$576,000	+458%	\$8,119,070	\$4,563,900	+77.9%
Average Sales Price	\$535,667	\$288,000	+86%	\$405,953	\$268,465	+51.2%
Median Sales Price	\$291,000	\$288,000	+1%	\$319,029	\$280,924	+13.6%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



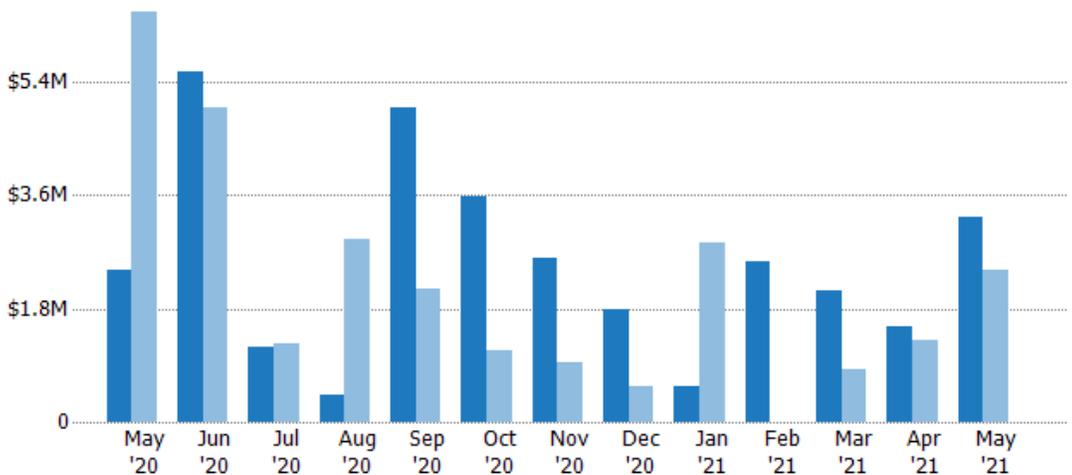
Current Year	4	8	4	2	11	7	7	3	2	5	6	4	6
Prior Year	18	11	5	9	8	5	1	2	8	-	2	3	4
Percent Change from Prior Year	-78%	-27%	-20%	-78%	38%	40%	600%	50%	-75%	100%	200%	33%	50%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$2.42M	\$5.55M	\$1.19M	\$419K	\$5M	\$3.59M	\$2.6M	\$1.79M	\$559K	\$2.55M	\$2.09M	\$1.53M	\$3.24M
Prior Year	\$6.51M	\$5M	\$1.26M	\$2.91M	\$2.11M	\$1.15M	\$949K	\$567K	\$2.85M	-	\$830K	\$1.29M	\$2.42M
Percent Change from Prior Year	-63%	11%	-6%	-86%	136%	213%	174%	216%	-80%	100%	152%	18%	34%

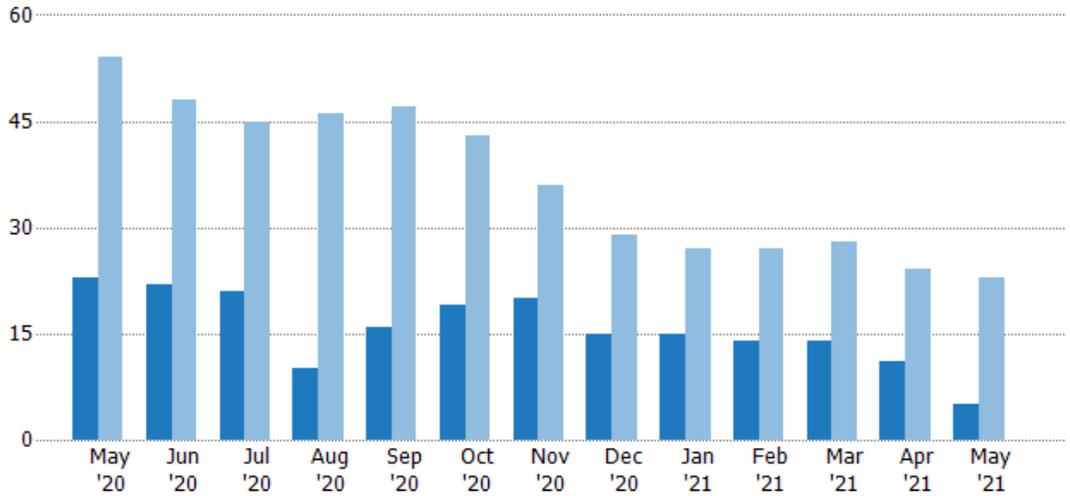
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
May '21	5	-78.3%
May '20	23	-57.4%
May '19	54	-37%



Current Year	23	22	21	10	16	19	20	15	15	14	14	11	5
Prior Year	54	48	45	46	47	43	36	29	27	27	28	24	23
Percent Change from Prior Year	-57%	-54%	-53%	-78%	-66%	-56%	-44%	-48%	-44%	-48%	-50%	-54%	-78%

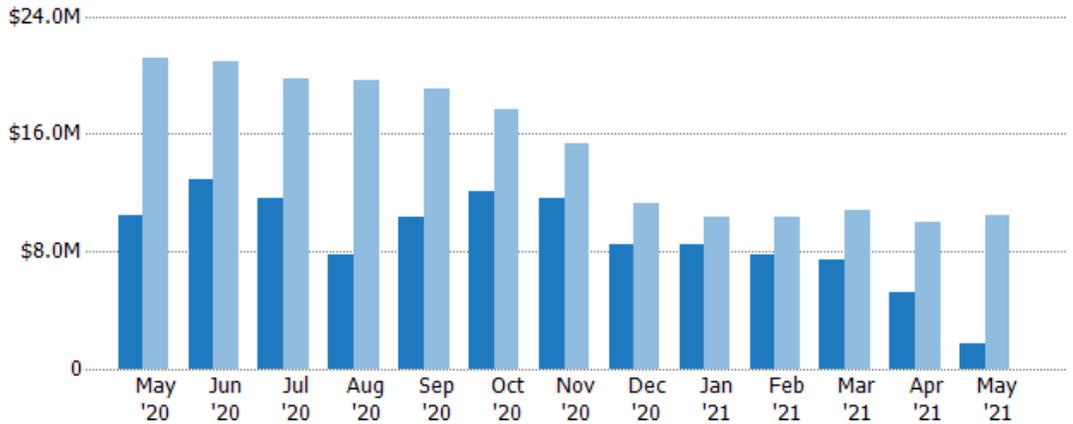
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
May '21	\$1.75M	-83.3%
May '20	\$10.5M	-50.4%
May '19	\$21.1M	-12.5%



Current Year	\$10.5M	\$12.9M	\$11.7M	\$7.74M	\$10.4M	\$12.1M	\$11.6M	\$8.51M	\$8.5M	\$7.79M	\$7.42M	\$5.18M	\$1.75M
Prior Year	\$21.1M	\$20.9M	\$19.7M	\$19.6M	\$19.1M	\$17.7M	\$15.3M	\$11.2M	\$10.3M	\$10.3M	\$10.8M	\$10M	\$10.5M
Percent Change from Prior Year	-50%	-38%	-41%	-61%	-46%	-32%	-24%	-24%	-18%	-25%	-31%	-48%	-83%

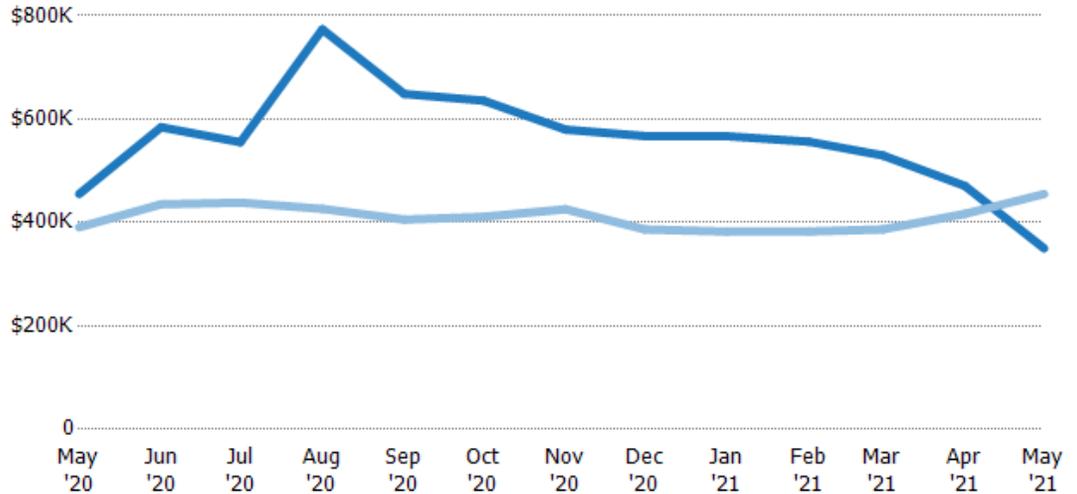
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$350K	-23.1%
May '20	\$455K	16.4%
May '19	\$391K	39%



Current Year	\$455K	\$584K	\$555K	\$774K	\$649K	\$636K	\$580K	\$567K	\$567K	\$556K	\$530K	\$471K	\$350K
Prior Year	\$391K	\$435K	\$438K	\$426K	\$406K	\$411K	\$426K	\$387K	\$382K	\$383K	\$387K	\$417K	\$455K
Percent Change from Prior Year	16%	34%	27%	81%	60%	55%	36%	47%	48%	45%	37%	13%	-23%

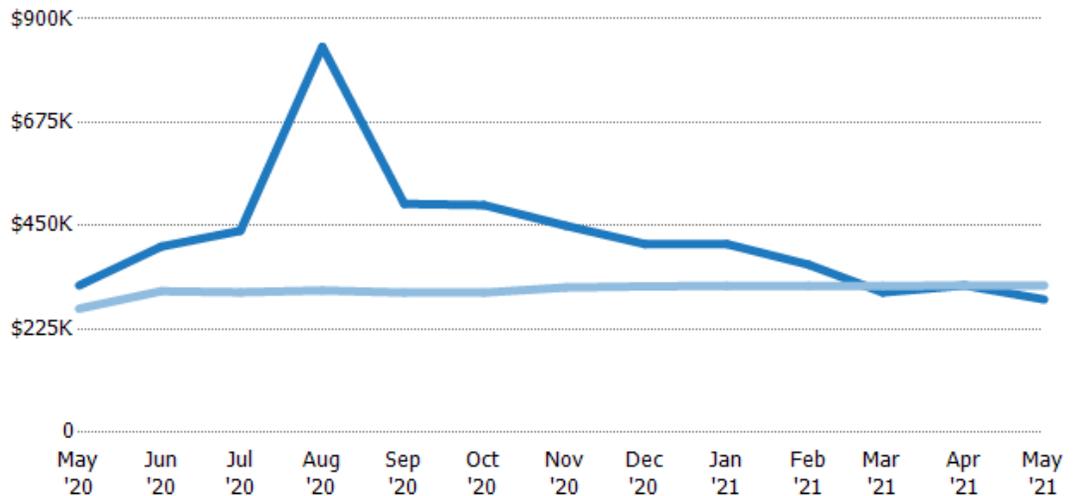
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$290K	-9.5%
May '20	\$320K	18.8%
May '19	\$269K	48.5%



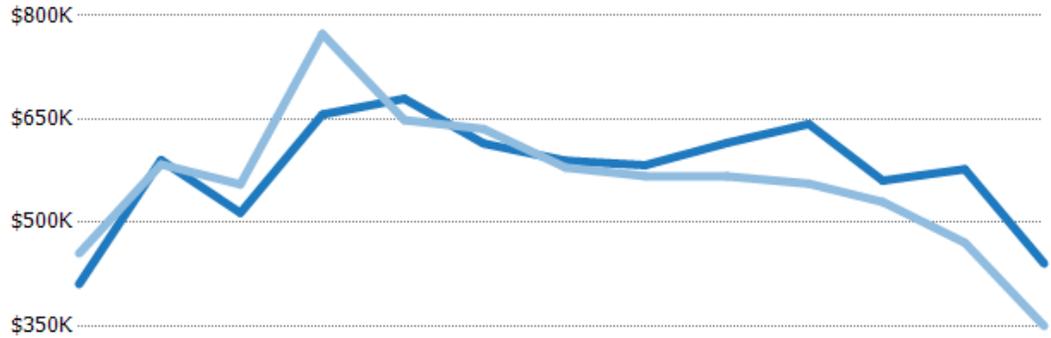
Current Year	\$320K	\$404K	\$439K	\$840K	\$497K	\$495K	\$450K	\$410K	\$410K	\$365K	\$305K	\$320K	\$290K
Prior Year	\$269K	\$308K	\$305K	\$309K	\$304K	\$304K	\$316K	\$318K	\$319K	\$319K	\$319K	\$320K	\$320K
Percent Change from Prior Year	19%	32%	44%	172%	63%	63%	43%	29%	29%	14%	-4%	0%	-10%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



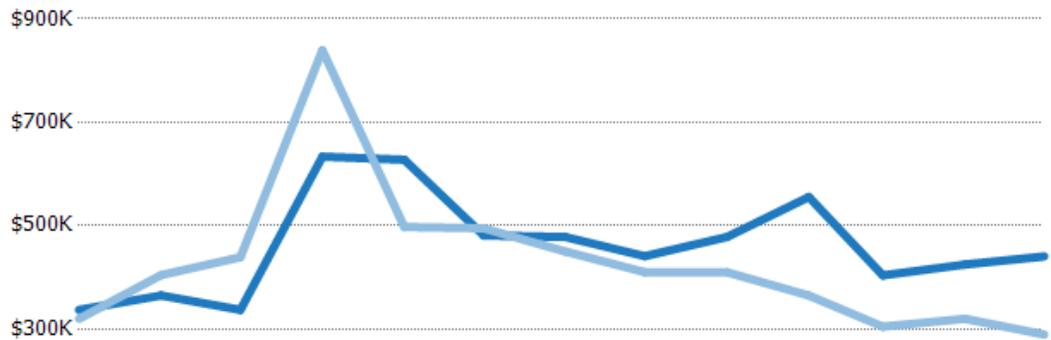
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$411K	\$591K	\$514K	\$657K	\$680K	\$615K	\$590K	\$583K	\$615K	\$643K	\$561K	\$577K	\$441K
Avg Listing Price	\$455K	\$584K	\$555K	\$774K	\$649K	\$636K	\$580K	\$567K	\$567K	\$556K	\$530K	\$471K	\$350K
Avg Listing Price as a % of Avg Est Value	111%	99%	108%	118%	95%	103%	98%	97%	92%	87%	94%	82%	79%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$337K	\$365K	\$337K	\$634K	\$628K	\$481K	\$478K	\$441K	\$478K	\$556K	\$404K	\$425K	\$441K
Median Listing Price	\$320K	\$404K	\$439K	\$840K	\$497K	\$495K	\$450K	\$410K	\$410K	\$365K	\$305K	\$320K	\$290K
Med Listing Price as a % of Med Est Value	95%	111%	130%	133%	79%	103%	94%	93%	86%	66%	75%	75%	66%

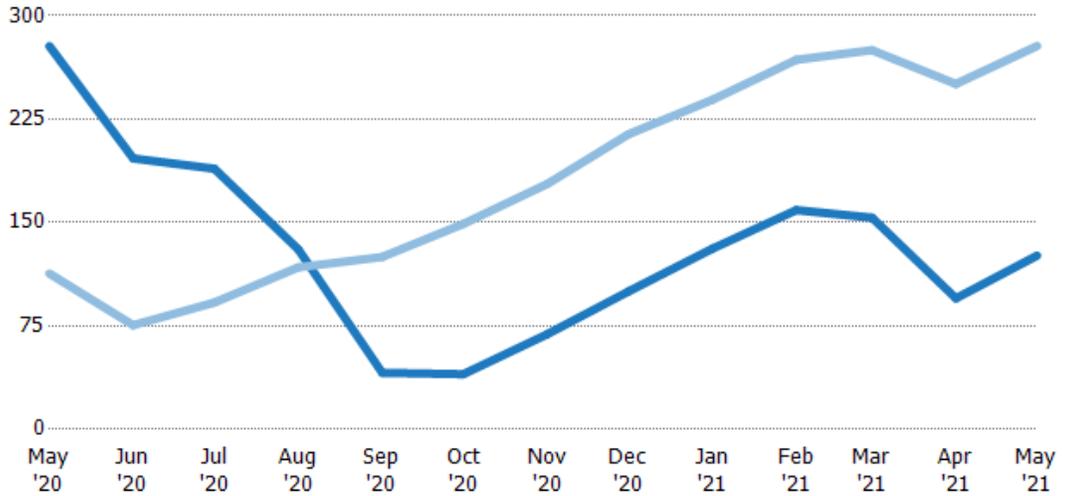
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
May '21	126	-54.7%
May '20	278	146%
May '19	113	109.7%



Current Year	278	197	189	131	41	40	69	100	131	159	154	95	126
Prior Year	113	75.5	92	118	125	149	178	214	239	268	275	251	278
Percent Change from Prior Year	146%	160%	105%	11%	-67%	-73%	-61%	-53%	-45%	-41%	-44%	-62%	-55%

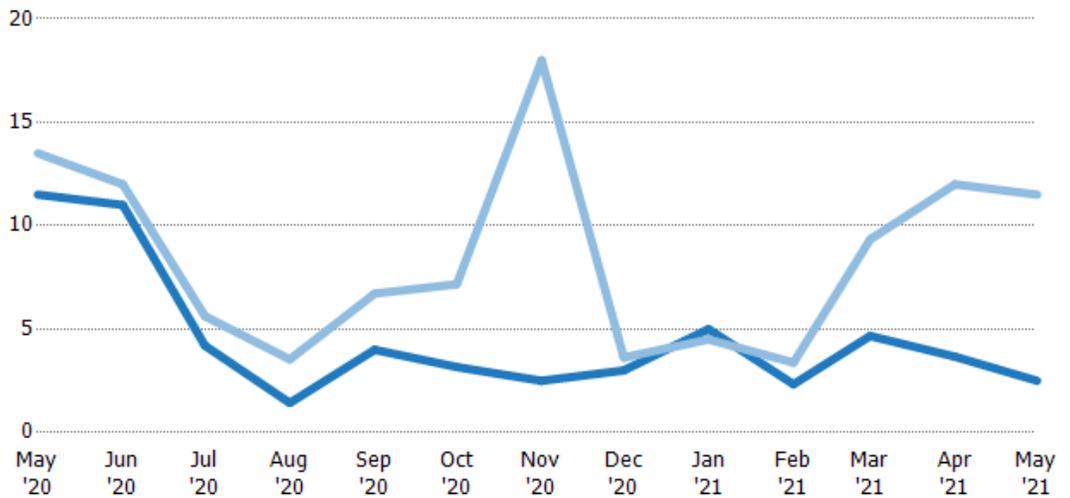
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
May '21	2.5	-78.3%
May '20	11.5	-14.8%
May '19	13.5	-58%



Current Year	11.5	11	4.2	1.43	4	3.17	2.5	3	5	2.33	4.67	3.67	2.5
Prior Year	13.5	12	5.63	3.54	6.71	7.17	18	3.63	4.5	3.38	9.33	12	11.5
Percent Change from Prior Year	-15%	-8%	-25%	-60%	-40%	-56%	-86%	-17%	11%	-31%	-50%	-69%	-78%

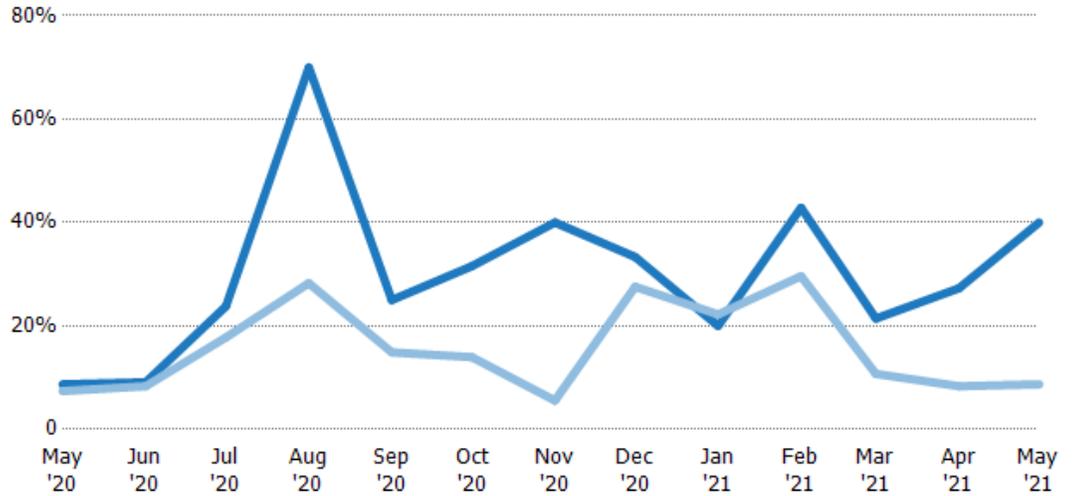
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Rate	Chg.
May '21	40%	-31.3%
May '20	9%	-1.3%
May '19	7%	138.4%



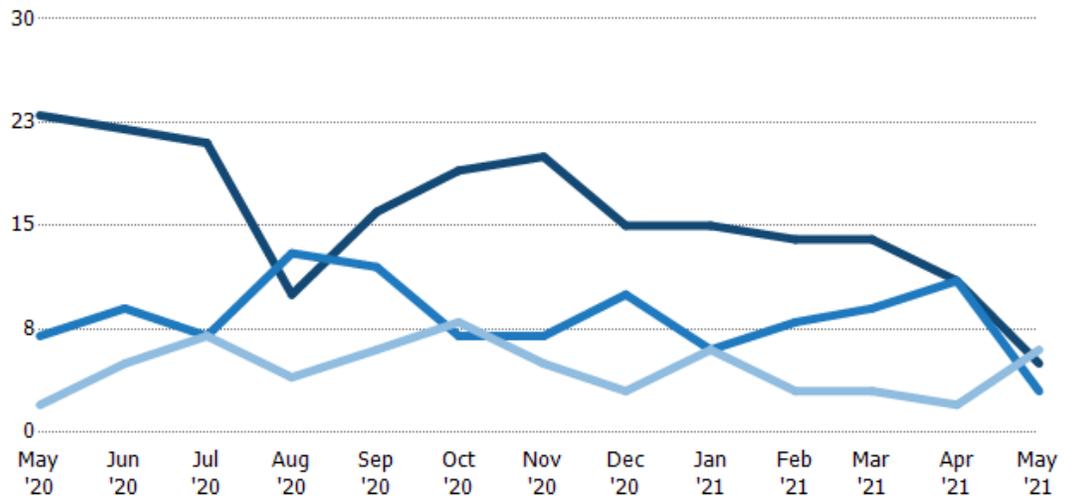
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	9%	9%	24%	70%	25%	32%	40%	33%	20%	43%	21%	27%	40%
Prior Year	7%	8%	18%	28%	15%	14%	6%	28%	22%	30%	11%	8%	9%
Change from Prior Year	-1%	-1%	-6%	-42%	-10%	-18%	-34%	-6%	2%	-13%	-11%	-19%	-31%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



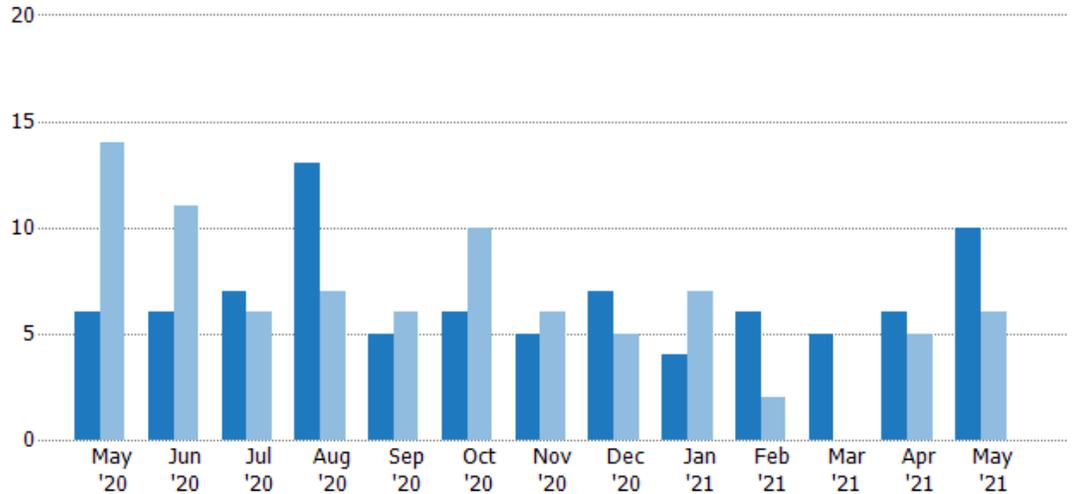
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Active	23	22	21	10	16	19	20	15	15	14	14	11	5
Pending	7	9	7	13	12	7	7	10	6	8	9	11	3
Sold	2	5	7	4	6	8	5	3	6	3	3	2	6

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



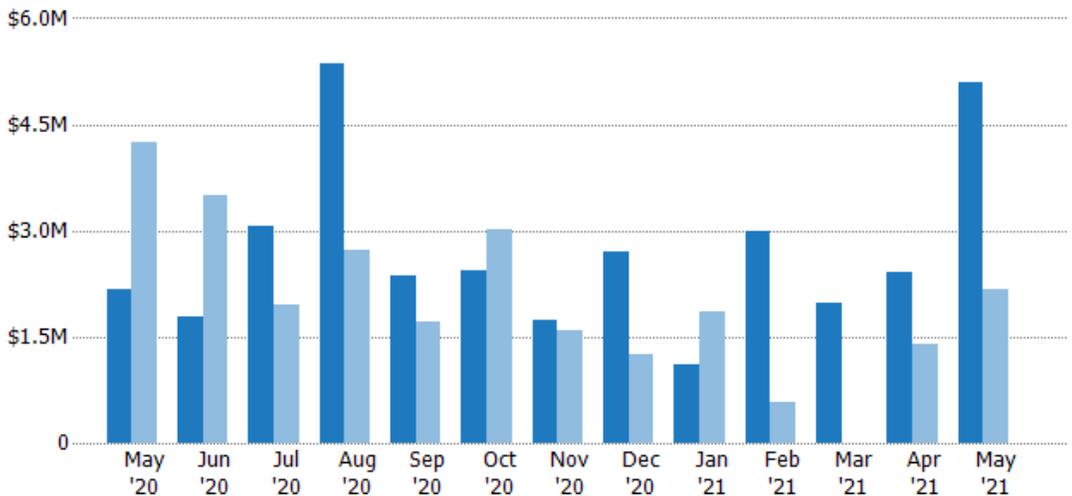
Current Year	6	6	7	13	5	6	5	7	4	6	5	6	10
Prior Year	14	11	6	7	6	10	6	5	7	2	-	5	6
Percent Change from Prior Year	-57%	-45%	17%	86%	-17%	-40%	-17%	40%	-43%	200%	100%	20%	67%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



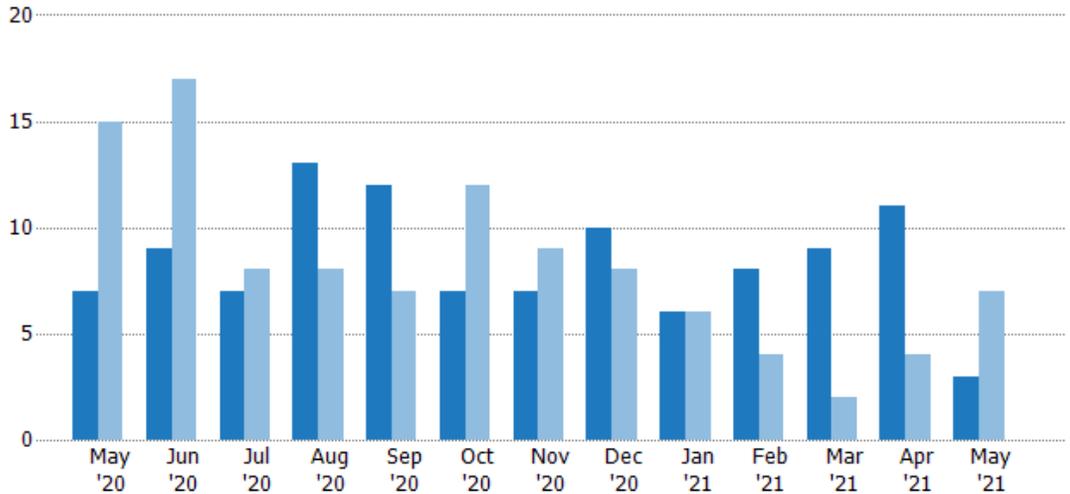
Current Year	\$2.17M	\$1.78M	\$3.07M	\$5.35M	\$2.36M	\$2.44M	\$1.74M	\$2.71M	\$1.11M	\$2.99M	\$1.96M	\$2.4M	\$5.09M
Prior Year	\$4.26M	\$3.5M	\$1.95M	\$2.72M	\$1.71M	\$3.02M	\$1.59M	\$1.24M	\$1.85M	\$579K	-	\$1.4M	\$2.17M
Percent Change from Prior Year	-49%	-49%	57%	97%	37%	-19%	10%	118%	-40%	417%	100%	71%	135%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family



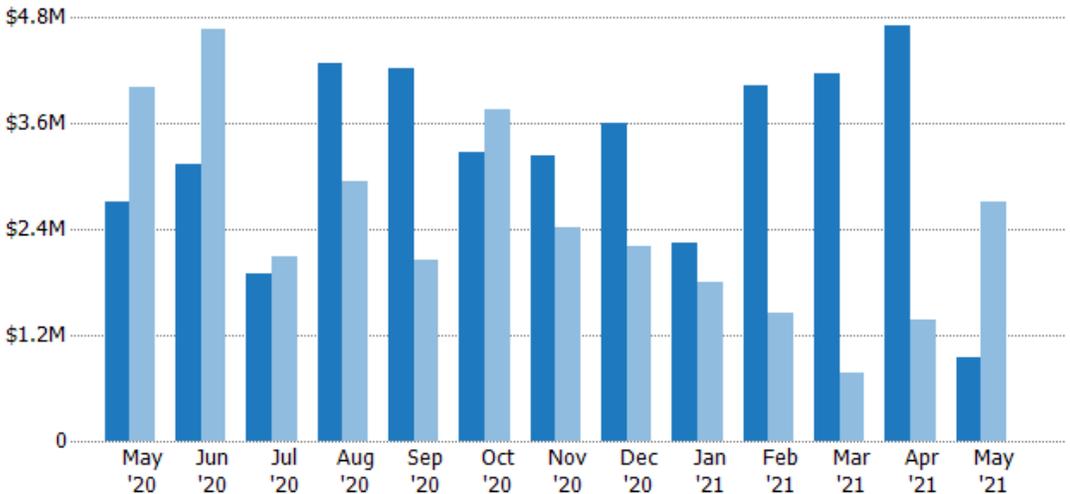
Month/Year	Count	% Chg.
May '21	3	-57.1%
May '20	7	-53.3%
May '19	15	-40%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
May '21	\$950K	-64.9%
May '20	\$2.7M	-32.6%
May '19	\$4.01M	-24%

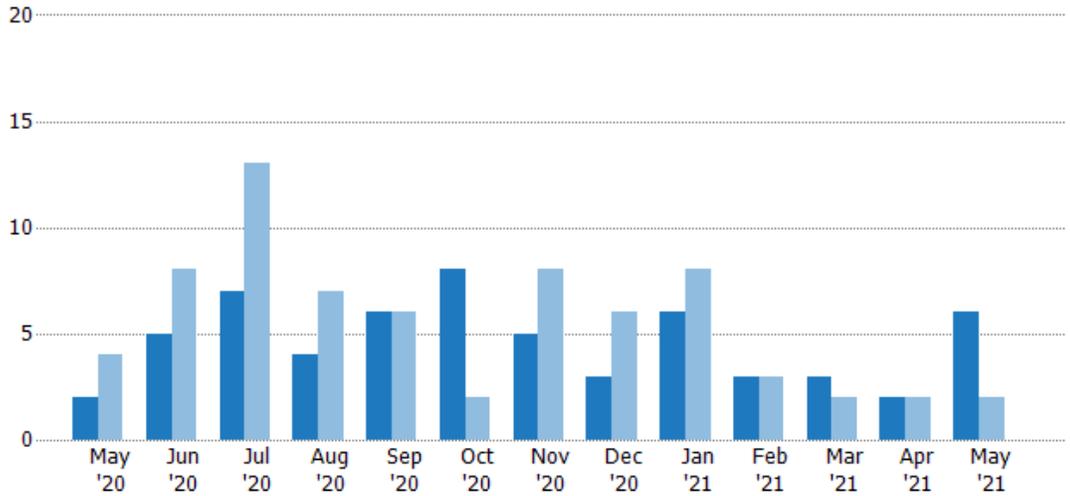
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	6	200%
May '20	2	-50%
May '19	4	25%



Current Year	2	5	7	4	6	8	5	3	6	3	3	2	6
Prior Year	4	8	13	7	6	2	8	6	8	3	2	2	2
Percent Change from Prior Year	-50%	-38%	-46%	-43%	0%	300%	-38%	-50%	-25%	0%	50%	0%	200%

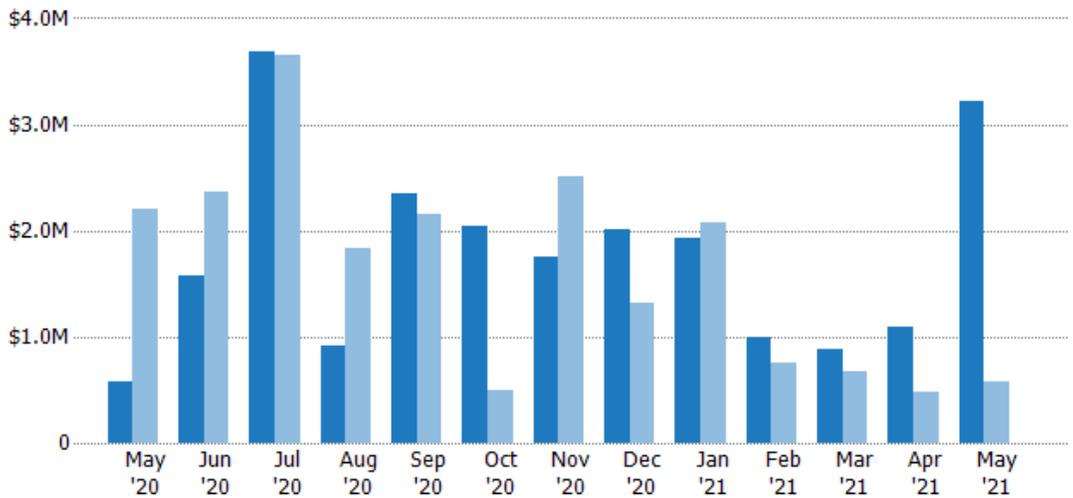
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$3.21M	458%
May '20	\$576K	-73.9%
May '19	\$2.21M	-24.3%



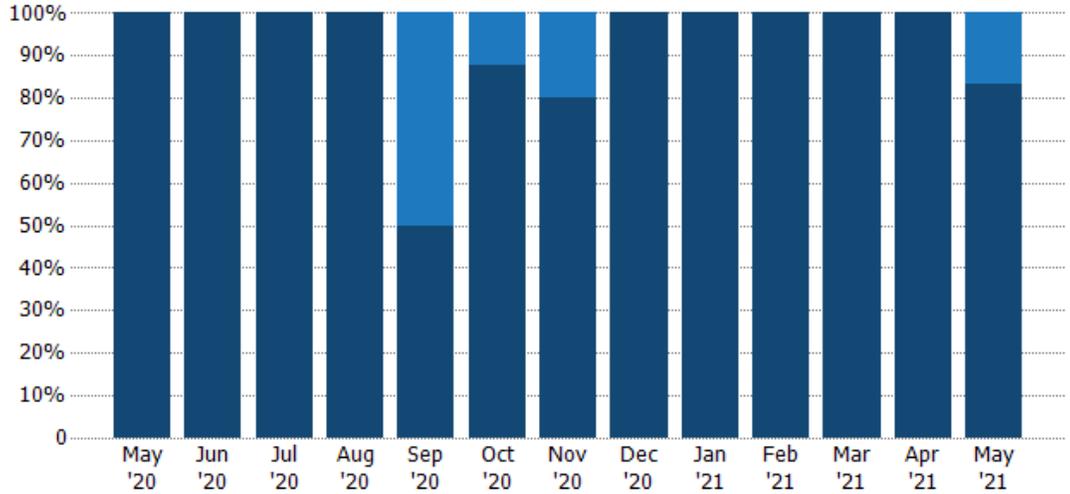
Current Year	\$576K	\$1.58M	\$3.68M	\$911K	\$2.35M	\$2.05M	\$1.76M	\$2.02M	\$1.93M	\$993K	\$890K	\$1.09M	\$3.21M
Prior Year	\$2.21M	\$2.37M	\$3.66M	\$1.84M	\$2.16M	\$490K	\$2.5M	\$1.32M	\$2.08M	\$754K	\$674K	\$484K	\$576K
Percent Change from Prior Year	-74%	-33%	1%	-51%	9%	318%	-30%	52%	-7%	32%	32%	126%	458%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



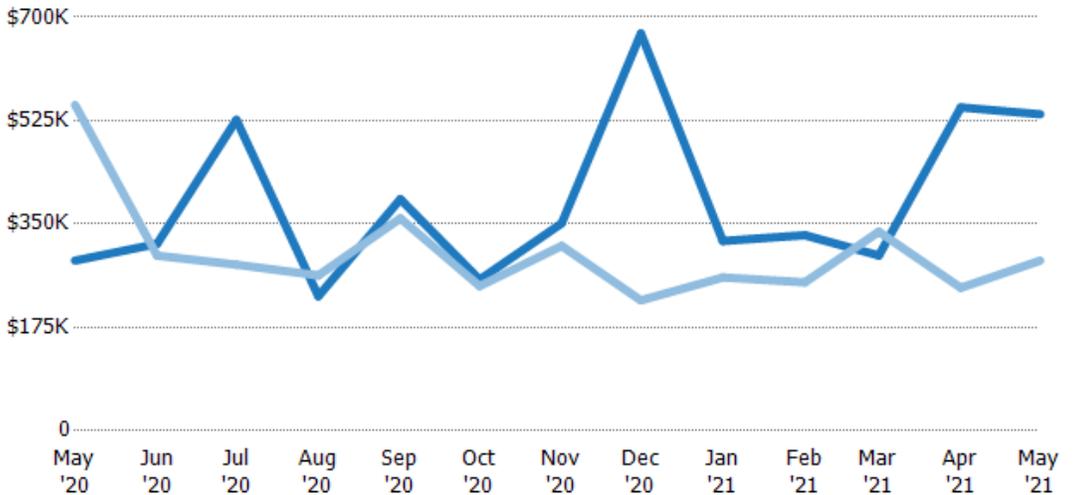
Property Type	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Condo/Townhouse	-	-	-	-	50%	13%	20%	-	-	-	-	-	17%
Single Family Residence	100%	100%	100%	100%	50%	88%	80%	100%	100%	100%	100%	100%	83%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
May '21	\$536K	86%
May '20	\$288K	-47.8%
May '19	\$551K	-39.4%

Property Type	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$288K	\$316K	\$526K	\$228K	\$392K	\$256K	\$351K	\$672K	\$321K	\$331K	\$297K	\$547K	\$536K
Prior Year	\$551K	\$296K	\$281K	\$263K	\$360K	\$245K	\$313K	\$221K	\$260K	\$251K	\$337K	\$242K	\$288K
Percent Change from Prior Year	-48%	7%	87%	-13%	9%	4%	12%	205%	24%	32%	-12%	126%	86%

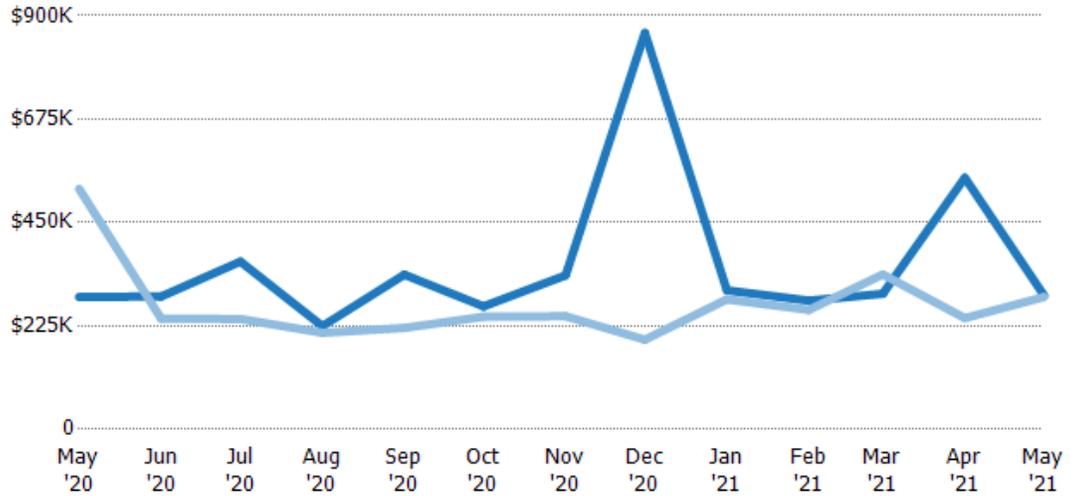
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$291K	1%
May '20	\$288K	-45%
May '19	\$523K	-46.5%



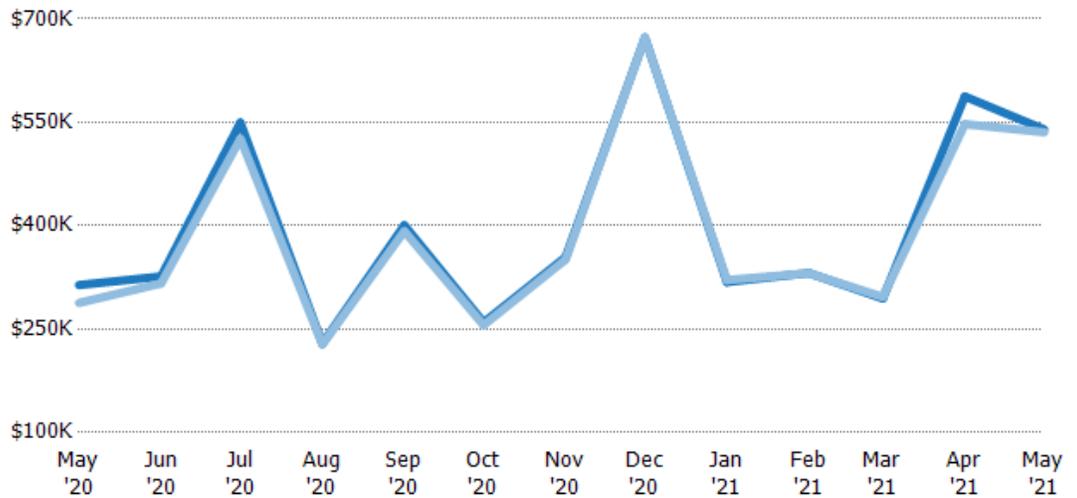
Current Year	\$288K	\$289K	\$365K	\$225K	\$337K	\$268K	\$335K	\$863K	\$303K	\$280K	\$295K	\$547K	\$291K
Prior Year	\$523K	\$241K	\$240K	\$210K	\$221K	\$245K	\$246K	\$195K	\$283K	\$260K	\$337K	\$242K	\$288K
Percent Change from Prior Year	-45%	20%	52%	7%	53%	9%	36%	342%	7%	8%	-12%	126%	1%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
Property Type: Condo/Townhouse/Apt., Single Family



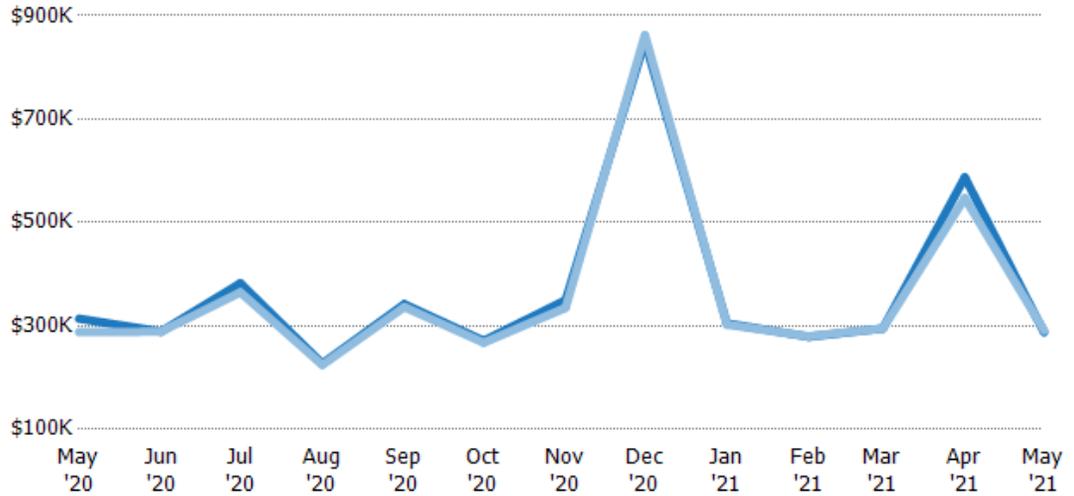
Avg List Price	\$314K	\$326K	\$549K	\$229K	\$401K	\$260K	\$354K	\$673K	\$318K	\$331K	\$294K	\$587K	\$540K
Avg Sales Price	\$288K	\$316K	\$526K	\$228K	\$392K	\$256K	\$351K	\$672K	\$321K	\$331K	\$297K	\$547K	\$536K
Avg Sales Price as a % of Avg List Price	92%	97%	96%	99%	98%	98%	99%	100%	101%	100%	101%	93%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



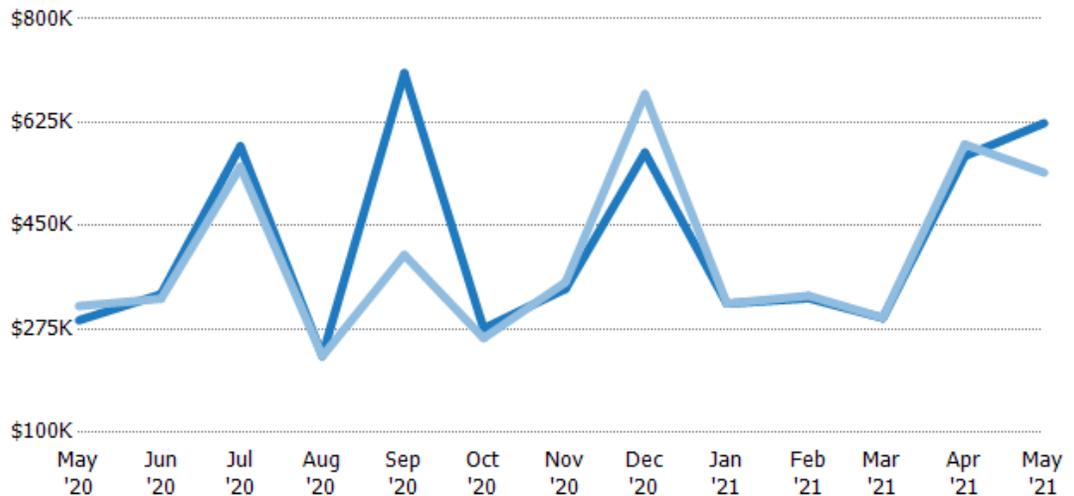
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median List Price	\$314K	\$289K	\$383K	\$227K	\$342K	\$271K	\$350K	\$850K	\$305K	\$279K	\$295K	\$587K	\$288K
Median Sales Price	\$288K	\$289K	\$365K	\$225K	\$337K	\$268K	\$335K	\$863K	\$303K	\$280K	\$295K	\$547K	\$291K
Med Sales Price as a % of Med List Price	92%	100%	95%	99%	98%	99%	96%	101%	99%	100%	100%	93%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type: Condo/Townhouse/Apt., Single Family



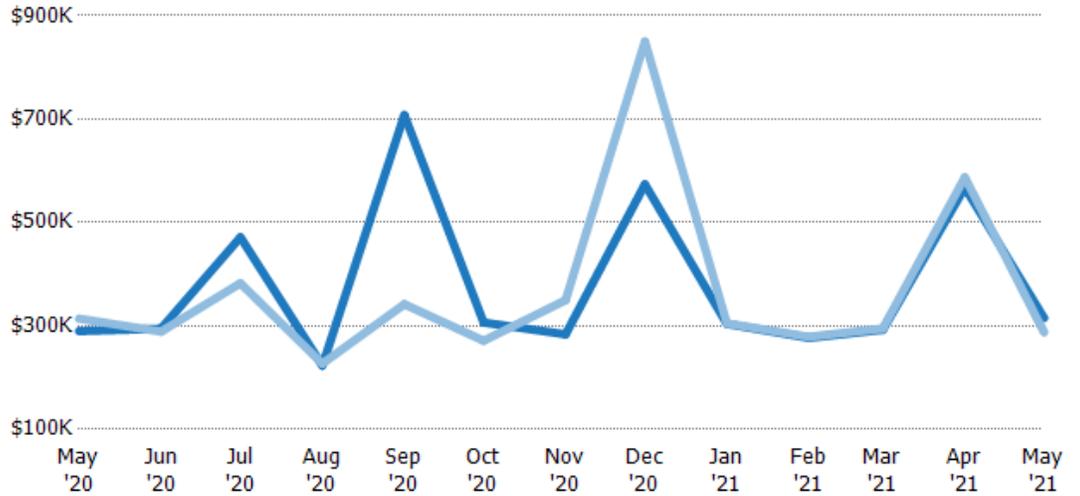
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$290K	\$334K	\$584K	\$230K	\$708K	\$276K	\$343K	\$574K	\$318K	\$327K	\$294K	\$568K	\$623K
Avg Sales Price	\$314K	\$326K	\$549K	\$229K	\$401K	\$260K	\$354K	\$673K	\$318K	\$331K	\$294K	\$587K	\$540K
Avg Sales Price as a % of Avg Est Value	108%	98%	94%	100%	57%	94%	103%	117%	100%	101%	100%	103%	87%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Vergennes, VT 05491
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$290K	\$295K	\$472K	\$223K	\$708K	\$307K	\$284K	\$574K	\$304K	\$277K	\$293K	\$568K	\$315K
Median Sales Price	\$314K	\$289K	\$383K	\$227K	\$342K	\$271K	\$350K	\$850K	\$305K	\$279K	\$295K	\$587K	\$288K
Med Sales Price as a % of Med Est Value	108%	98%	81%	102%	48%	88%	123%	148%	100%	101%	101%	103%	91%