

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

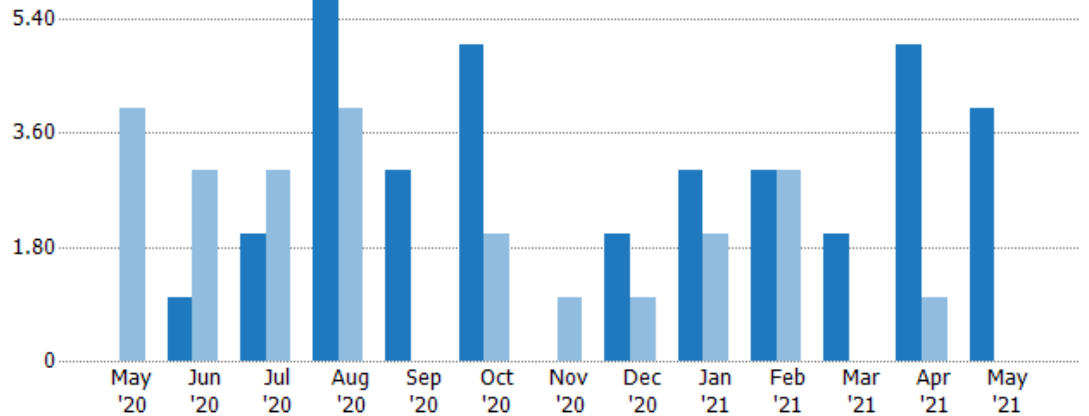
Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	4	-	-	17	6	+183.3%
New Listing Volume	\$1,853,999	-	-	\$10,287,999	\$2,668,000	+285.6%
Active Listing Count	1	15	-93.3%	N/A	N/A	
Active Listing Volume	\$395,000	\$11,722,000	-96.6%	N/A	N/A	
Average Listing Price	\$395,000	\$781,467	-49.5%	\$1,052,930	\$744,438	+41.4%
Median Listing Price	\$395,000	\$495,000	-20.2%	\$624,419	\$491,831	+27%
Median Days in RPR	5	298	-98.3%	49.5	260.3	-81%
Months of Inventory	0.5	15	-96.7%	8.6	22.3	-61.3%
Absorption Rate	200%	6.67%	+193.3%	11.63%	4.49%	+7.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	3	2	+50%	17	8	+112.5%
New Pending Sales Volume	\$1,279,000	\$999,000	+28%	\$7,855,000	\$3,425,000	+129.3%
Pending Sales Count	2	3	-33.3%	N/A	N/A	
Pending Sales Volume	\$754,000	\$1,544,000	-51.2%	N/A	N/A	
Closed Sales Count	4	2	+100%	10	5	+100%
Closed Sales Volume	\$1,287,000	\$842,500	+52.8%	\$4,560,750	\$2,022,500	+125.5%
Average Sales Price	\$321,750	\$421,250	-23.6%	\$456,075	\$404,500	+12.8%
Median Sales Price	\$338,500	\$421,250	-19.6%	\$468,900	\$404,500	+15.9%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



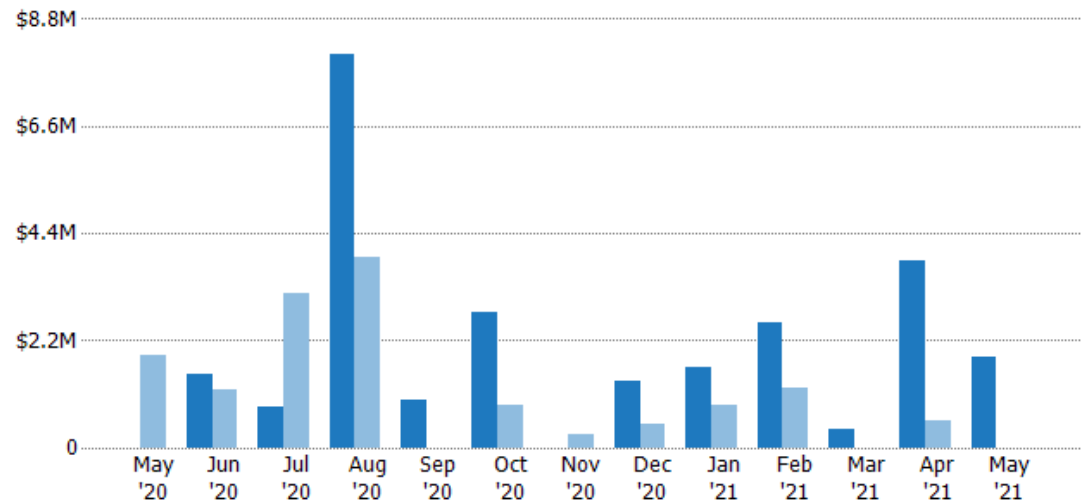
Current Year	-	1	2	6	3	5	-	2	3	3	2	5	4
Prior Year	4	3	3	4	-	2	1	1	2	3	-	1	-
Percent Change from Prior Year	-100%	-67%	-33%	50%	100%	150%	-100%	100%	50%	0%	100%	400%	100%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



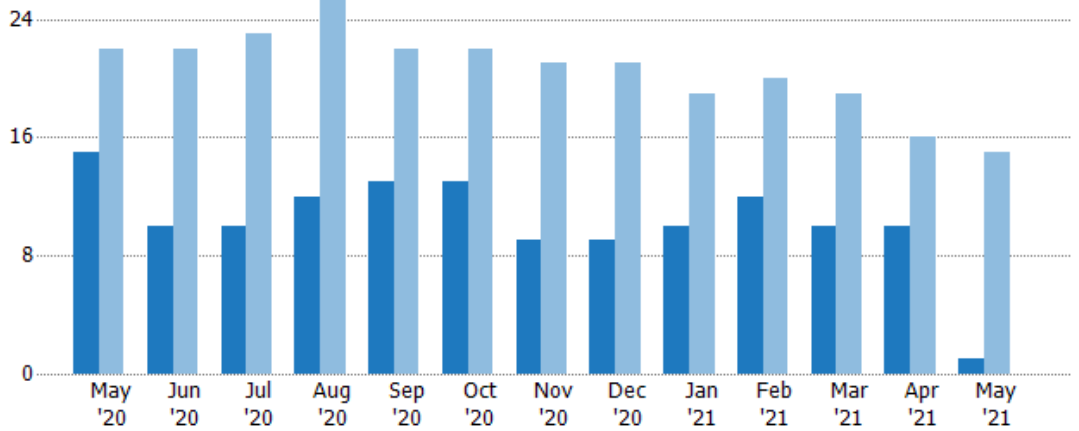
Current Year	-	\$1.5M	\$824K	\$8.06M	\$973K	\$2.77M	-	\$1.38M	\$1.64M	\$2.58M	\$384K	\$3.83M	\$1.85M
Prior Year	\$1.91M	\$1.18M	\$3.18M	\$3.9M	-	\$873K	\$289K	\$475K	\$880K	\$1.24M	-	\$545K	-
Percent Change from Prior Year	-100%	27%	-74%	107%	100%	217%	-100%	189%	86%	108%	100%	603%	100%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



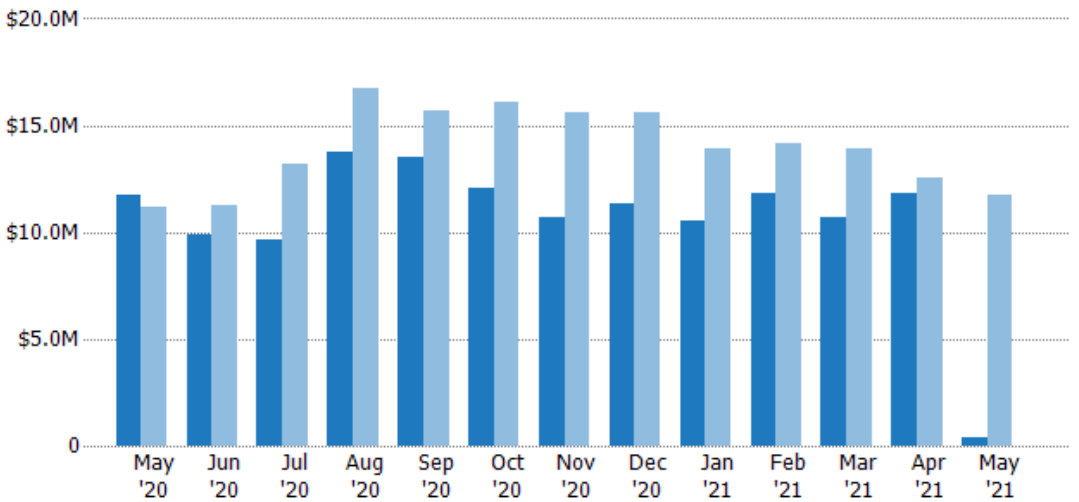
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	15	10	10	12	13	13	9	9	10	12	10	10	1
Prior Year	22	22	23	26	22	22	21	21	19	20	19	16	15
Percent Change from Prior Year	-32%	-55%	-57%	-54%	-41%	-41%	-57%	-57%	-47%	-40%	-47%	-38%	-93%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$11.7M	\$9.87M	\$9.68M	\$13.8M	\$13.5M	\$12M	\$10.7M	\$11.3M	\$10.5M	\$11.8M	\$10.7M	\$11.8M	\$395K
Prior Year	\$11.2M	\$11.3M	\$13.2M	\$16.8M	\$15.7M	\$16M	\$15.6M	\$15.6M	\$13.9M	\$14.1M	\$13.9M	\$12.5M	\$11.7M
Percent Change from Prior Year	5%	-12%	-27%	-18%	-14%	-25%	-32%	-28%	-24%	-16%	-23%	-6%	-97%

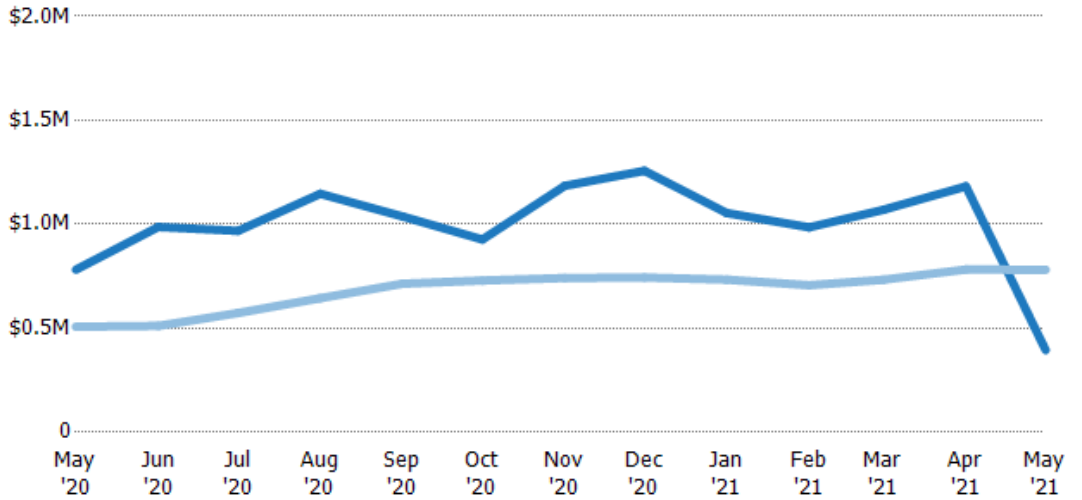
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$395K	-49.5%
May '20	\$781K	54%
May '19	\$507K	-10.2%



Current Year	\$781K	\$987K	\$968K	\$1.15M	\$1.04M	\$927K	\$1.18M	\$1.26M	\$1.05M	\$985K	\$1.07M	\$1.18M	\$395K
Prior Year	\$507K	\$511K	\$573K	\$645K	\$714K	\$730K	\$742K	\$744K	\$734K	\$707K	\$733K	\$783K	\$781K
Percent Change from Prior Year	54%	93%	69%	78%	45%	27%	60%	69%	44%	39%	46%	51%	-49%

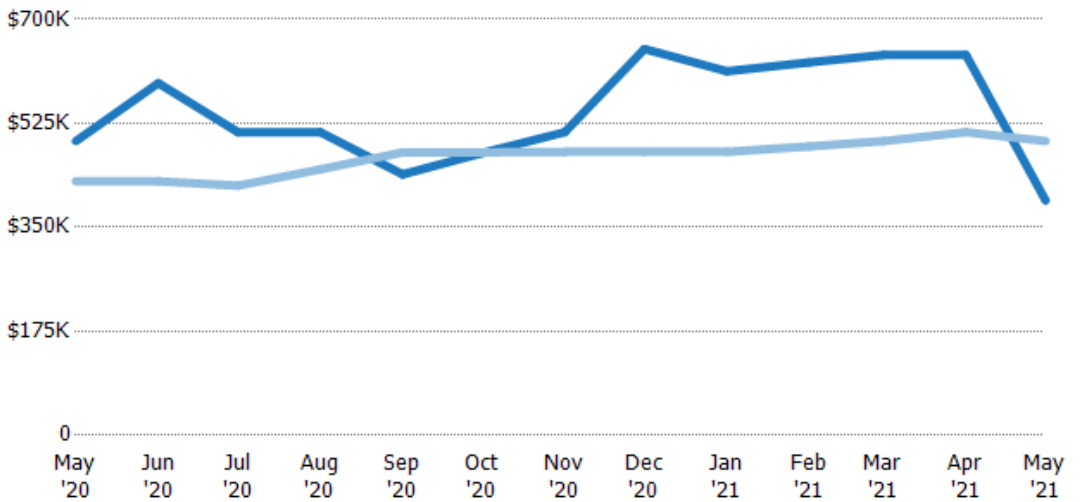
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$395K	-20.2%
May '20	\$495K	15.8%
May '19	\$428K	-20.7%



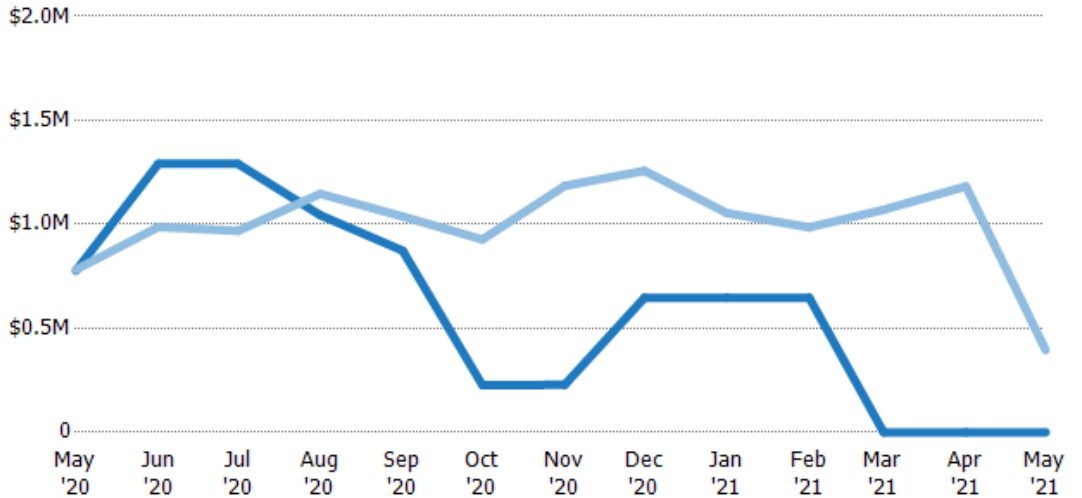
Current Year	\$495K	\$593K	\$510K	\$510K	\$439K	\$475K	\$510K	\$650K	\$613K	\$628K	\$640K	\$640K	\$395K
Prior Year	\$428K	\$428K	\$420K	\$448K	\$476K	\$476K	\$477K	\$477K	\$477K	\$486K	\$495K	\$510K	\$495K
Percent Change from Prior Year	16%	39%	21%	14%	-8%	0%	7%	36%	28%	29%	29%	25%	-20%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



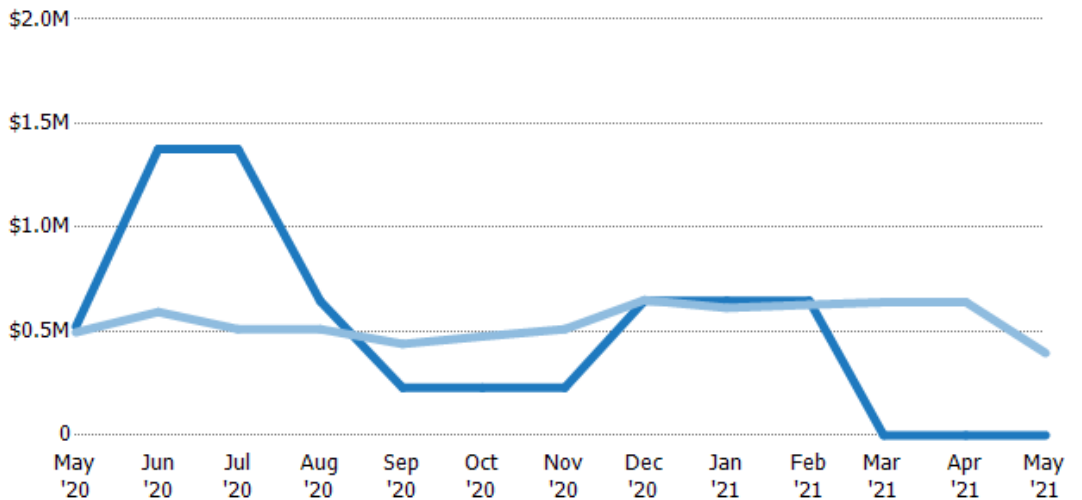
Avg Est Value	\$777K	\$1.29M	\$1.29M	\$1.04M	\$873K	\$226K	\$228K	\$647K	\$647K	\$647K	\$0	\$0	\$0
Avg Listing Price	\$781K	\$987K	\$968K	\$1.15M	\$1.04M	\$927K	\$1.18M	\$1.26M	\$1.05M	\$985K	\$1.07M	\$1.18M	\$395K
Avg Listing Price as a % of Avg Est Value	101%	76%	75%	110%	119%	410%	519%	194%	163%	152%	100%	100%	100%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single  
Family



Median Est Value	\$523K	\$1.38M	\$1.38M	\$645K	\$228K	\$228K	\$228K	\$647K	\$647K	\$647K	\$0	\$0	\$0
Median Listing Price	\$495K	\$593K	\$510K	\$510K	\$439K	\$475K	\$510K	\$650K	\$613K	\$628K	\$640K	\$640K	\$395K
Med Listing Price as a % of Med Est Value	95%	43%	37%	79%	192%	208%	223%	100%	95%	97%	100%	100%	100%

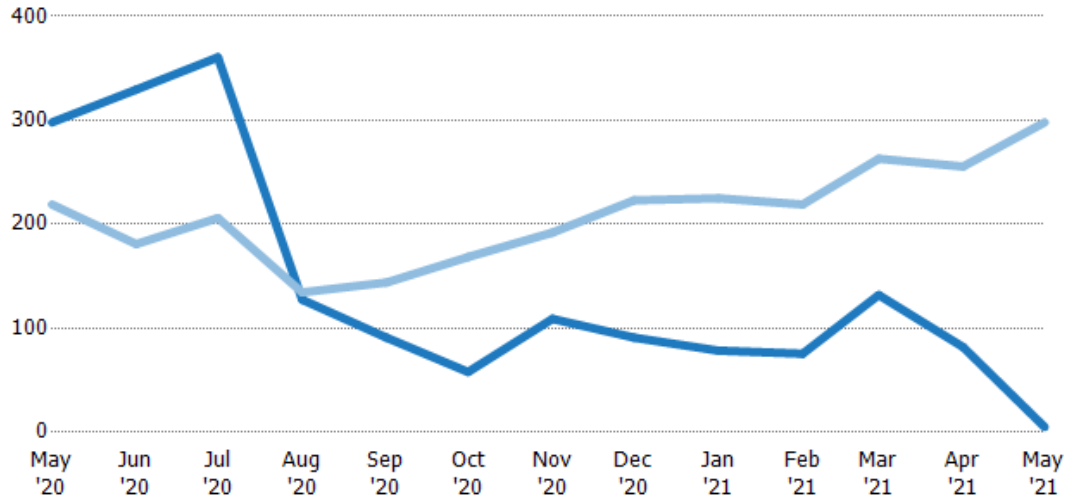
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
May '21	5	-98.3%
May '20	298	36.1%
May '19	219	-22.4%



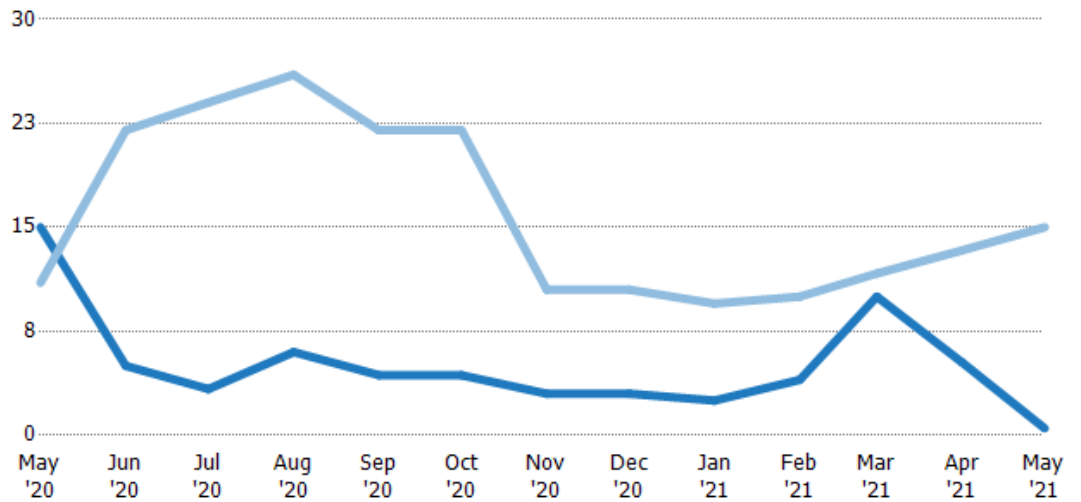
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	298	330	361	128	91	58	109	91	78.5	75.5	132	82	5
Prior Year	219	181	206	135	144	169	192	223	225	219	263	256	298
Percent Change from Prior Year	36%	82%	75%	-5%	-37%	-66%	-43%	-59%	-65%	-66%	-50%	-68%	-98%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



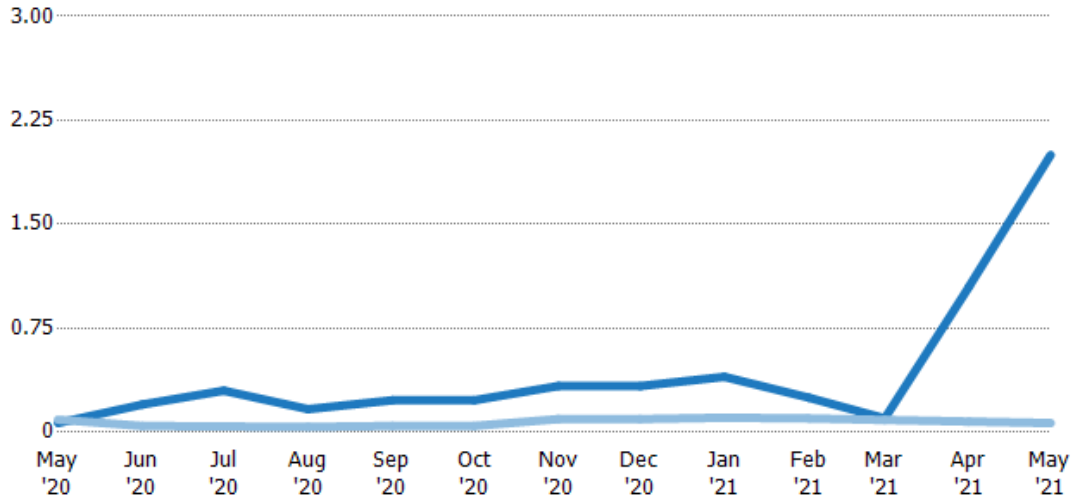
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	15	5	3.33	6	4.33	4.33	3	3	2.5	4	10	5.25	0
Prior Year	11	22	24	26	22	22	10.5	10.5	9.5	10	11.7	13.3	15
Percent Change from Prior Year	36%	-77%	100%	-77%	-80%	-80%	-71%	-71%	-74%	-60%	100%	2%	-97%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
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 Family



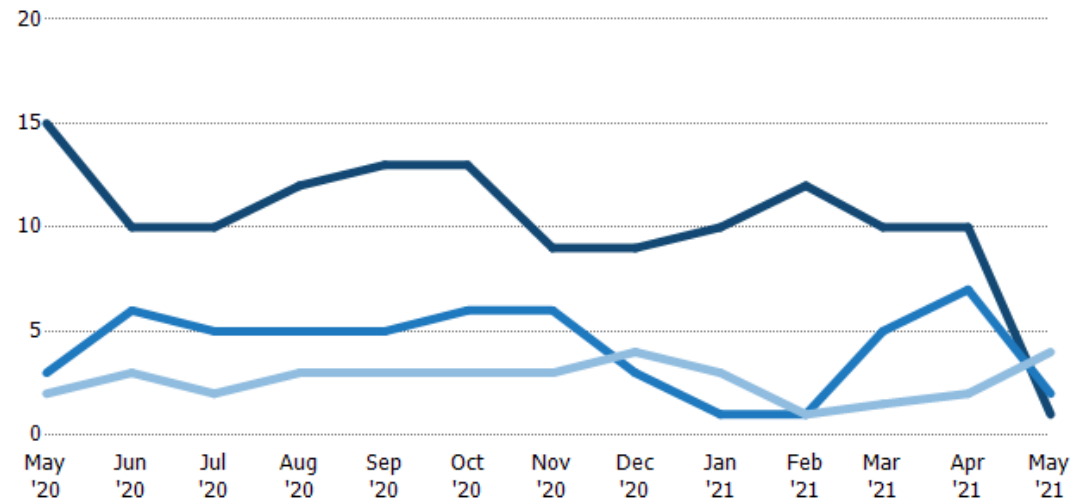
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	7%	20%	30%	17%	23%	23%	33%	33%	40%	25%	10%	105%	200%
Prior Year	9%	5%	4%	4%	5%	5%	10%	10%	11%	10%	9%	8%	7%
Change from Prior Year	2%	-15%	-30%	-13%	-19%	-19%	-24%	-24%	-29%	-15%	-10%	-102%	-193%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



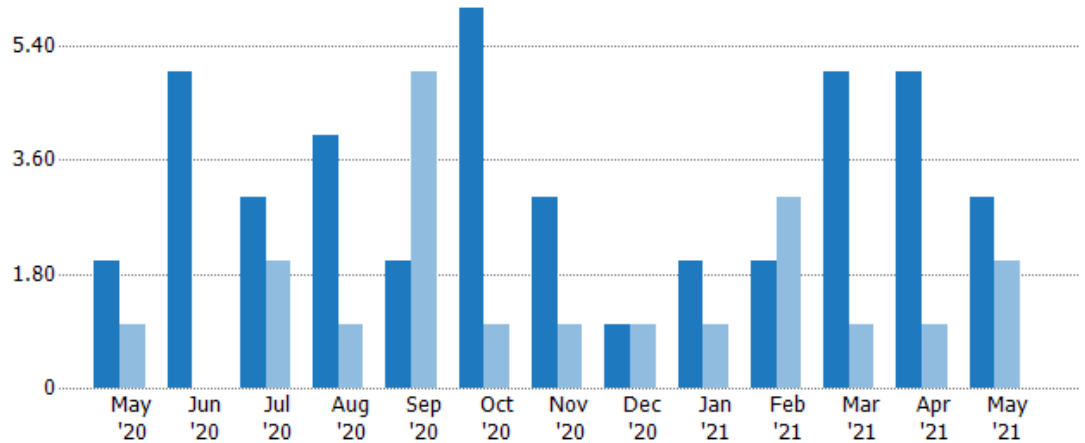
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Active	15	10	10	12	13	13	9	9	10	12	10	10	1
Pending	3	6	5	5	5	6	6	3	1	1	5	7	2
Sold	2	3	2	3	3	3	3	4	3	1	1.5	2	4

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



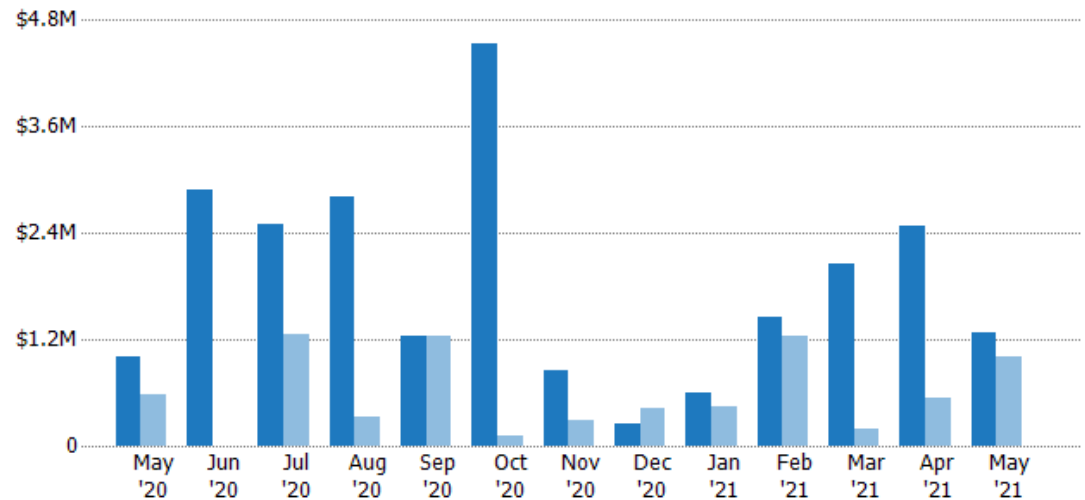
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	2	5	3	4	2	6	3	1	2	2	5	5	3
Prior Year	1	-	2	1	5	1	1	1	1	3	1	1	2
Percent Change from Prior Year	100%	100%	50%	300%	-60%	500%	200%	0%	100%	-33%	400%	400%	50%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$999K	\$2.88M	\$2.5M	\$2.81M	\$1.24M	\$4.53M	\$859K	\$250K	\$594K	\$1.45M	\$2.06M	\$2.47M	\$1.28M
Prior Year	\$580K	-	\$1.25M	\$325K	\$1.23M	\$119K	\$289K	\$424K	\$435K	\$1.25M	\$199K	\$545K	\$999K
Percent Change from Prior Year	72%	100%	100%	766%	1%	3,709%	197%	-41%	37%	16%	935%	354%	28%



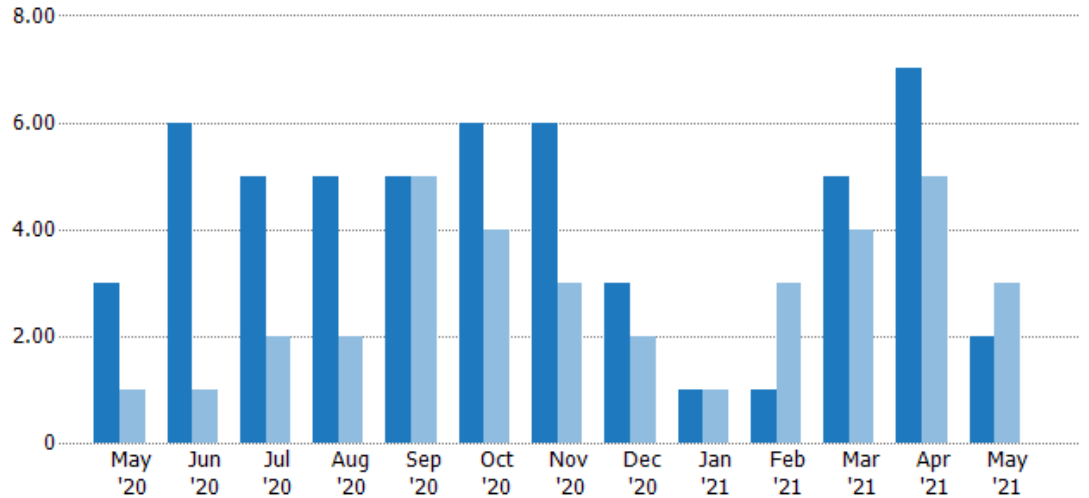
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: South Londondery, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	2	-33.3%
May '20	3	200%
May '19	1	400%



Current Year	3	6	5	5	5	6	6	3	1	1	5	7	2
Prior Year	1	1	2	2	5	4	3	2	1	3	4	5	3
Percent Change from Prior Year	200%	500%	150%	150%	0%	50%	100%	50%	0%	-67%	25%	40%	-33%

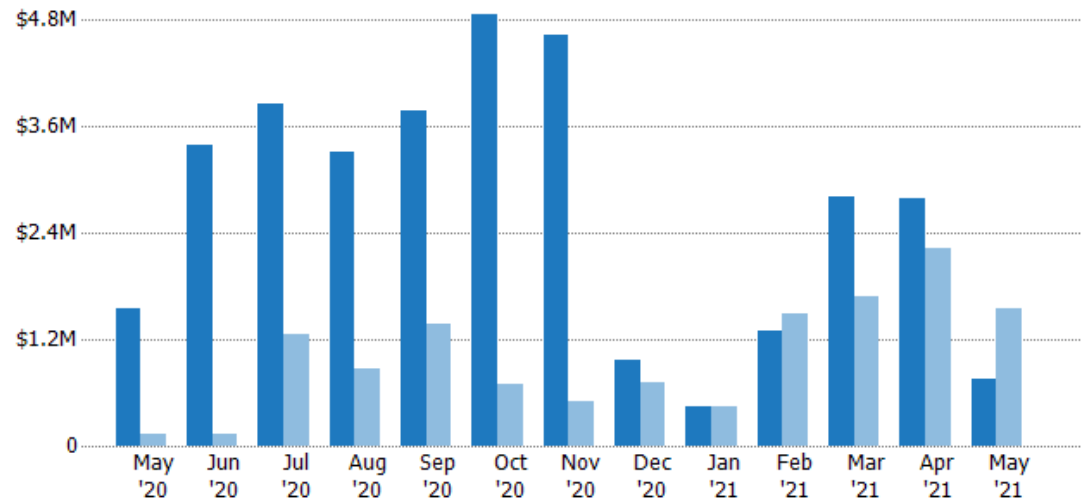
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: South Londondery, VT 05155  
Property Type:  
Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$754K	-51.2%
May '20	\$1.54M	1,010.8%
May '19	\$139K	925.2%



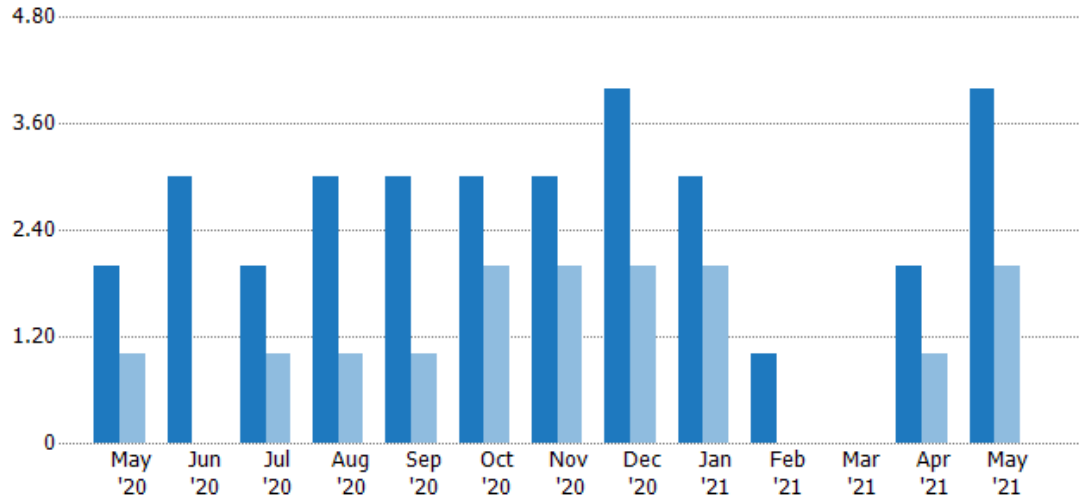
Current Year	\$1.54M	\$3.4M	\$3.86M	\$3.31M	\$3.79M	\$4.86M	\$4.63M	\$964K	\$439K	\$1.3M	\$2.8M	\$2.78M	\$754K
Prior Year	\$139K	\$139K	\$1.25M	\$875K	\$1.37M	\$698K	\$503K	\$713K	\$435K	\$1.48M	\$1.68M	\$2.23M	\$1.54M
Percent Change from Prior Year	1,011%	2,346%	209%	279%	176%	596%	820%	35%	1%	-13%	67%	25%	-51%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



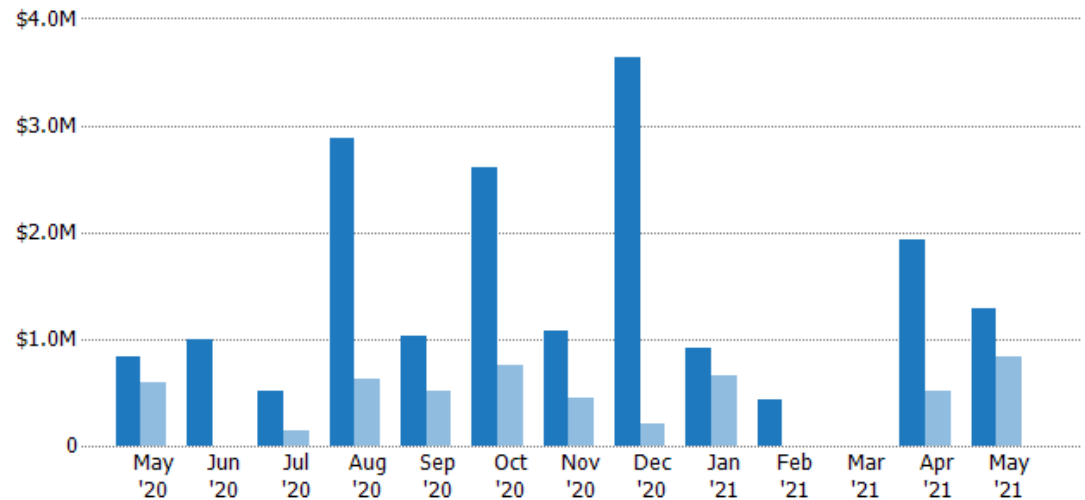
Current Year	2	3	2	3	3	3	3	4	3	1	-	2	4
Prior Year	1	-	1	1	1	2	2	2	2	-	-	1	2
Percent Change from Prior Year	100%	100%	100%	200%	200%	50%	50%	100%	50%	100%	-	100%	100%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



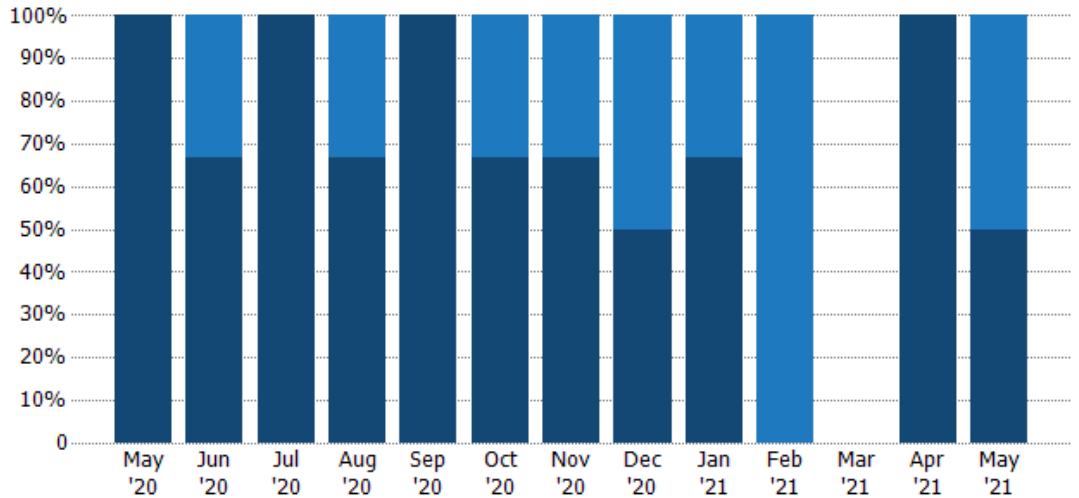
Current Year	\$843K	\$1M	\$520K	\$2.88M	\$1.03M	\$2.6M	\$1.07M	\$3.63M	\$914K	\$425K	-	\$1.94M	\$1.29M
Prior Year	\$595K	-	\$135K	\$630K	\$510K	\$755K	\$451K	\$202K	\$665K	-	-	\$515K	\$843K
Percent Change from Prior Year	42%	100%	285%	357%	102%	244%	138%	1,701%	37%	100%	-	276%	53%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



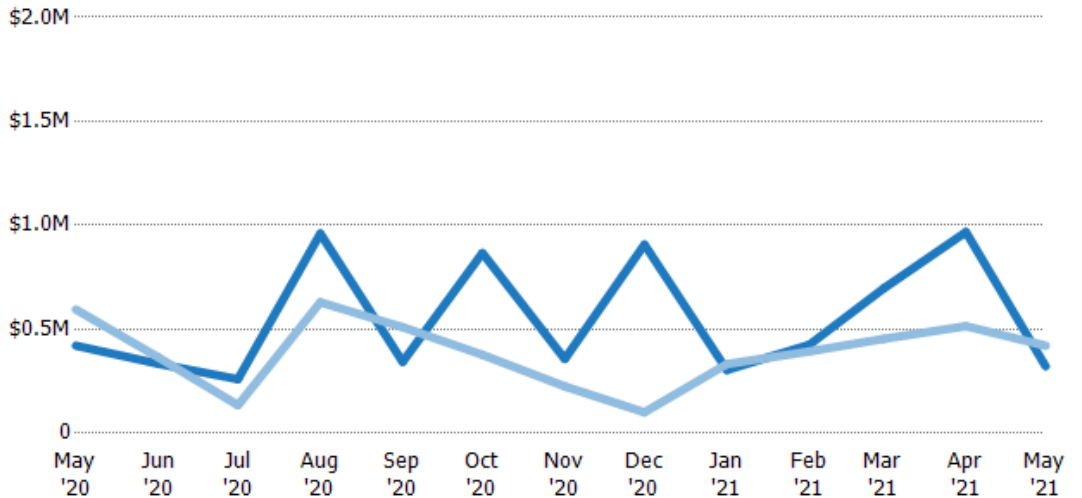
Property Type	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Condo/Townhouse	-	33%	-	33%	-	33%	33%	50%	33%	100%	-	-	50%
Single Family Residence	100%	67%	100%	67%	100%	67%	67%	50%	67%	-	-	100%	50%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



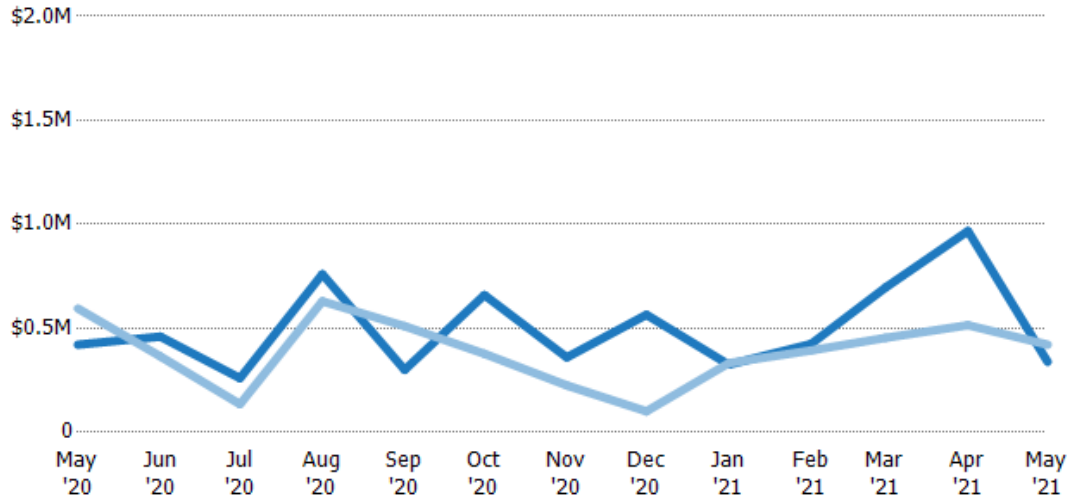
Property Type	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$421K	\$334K	\$260K	\$960K	\$343K	\$867K	\$357K	\$907K	\$305K	\$425K	\$696K	\$968K	\$322K
Prior Year	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$226K	\$101K	\$333K	\$393K	\$454K	\$515K	\$421K
Percent Change from Prior Year	-29%	100%	93%	52%	-33%	130%	58%	800%	-8%	100%	94%	88%	-24%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



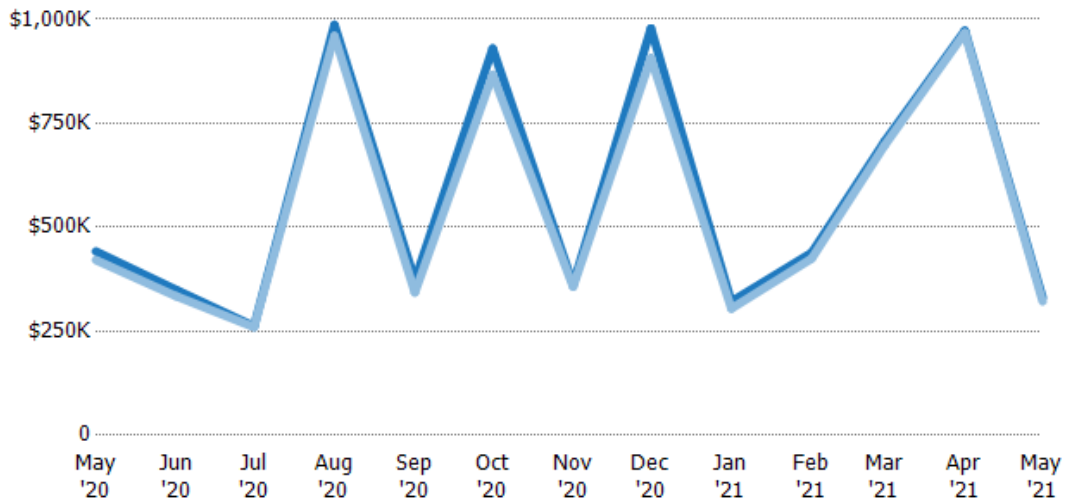
Current Year	\$421K	\$460K	\$260K	\$760K	\$300K	\$660K	\$360K	\$565K	\$325K	\$425K	\$696K	\$968K	\$339K
Prior Year	\$595K	\$365K	\$135K	\$630K	\$510K	\$378K	\$226K	\$101K	\$333K	\$393K	\$454K	\$515K	\$421K
Percent Change from Prior Year	-29%	100%	93%	21%	-41%	75%	60%	461%	-2%	100%	94%	88%	-20%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: South Londondery, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



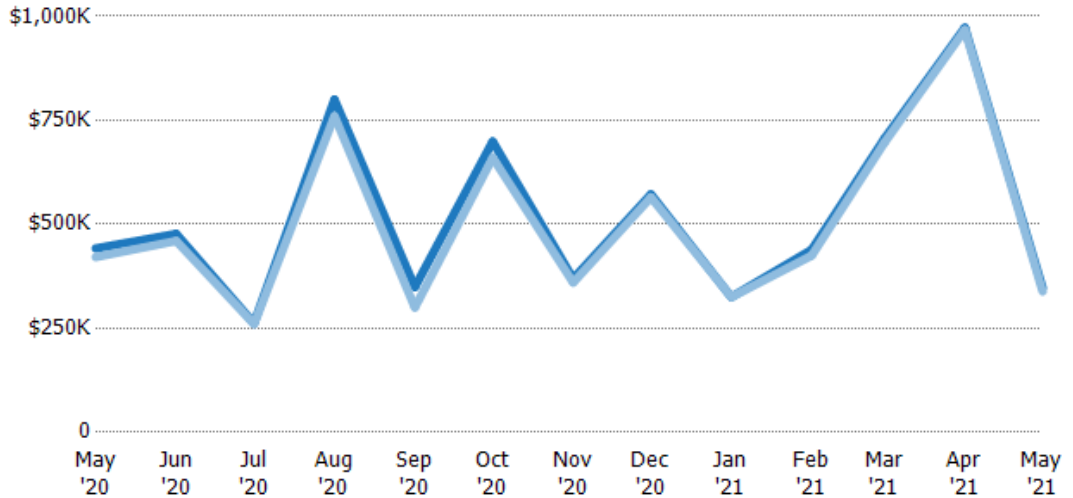
Avg List Price	\$442K	\$350K	\$262K	\$987K	\$373K	\$930K	\$363K	\$978K	\$321K	\$439K	\$706K	\$973K	\$331K
Avg Sales Price	\$421K	\$334K	\$260K	\$960K	\$343K	\$867K	\$357K	\$907K	\$305K	\$425K	\$696K	\$968K	\$322K
Avg Sales Price as a % of Avg List Price	95%	96%	99%	97%	92%	93%	98%	93%	95%	97%	98%	99%	97%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



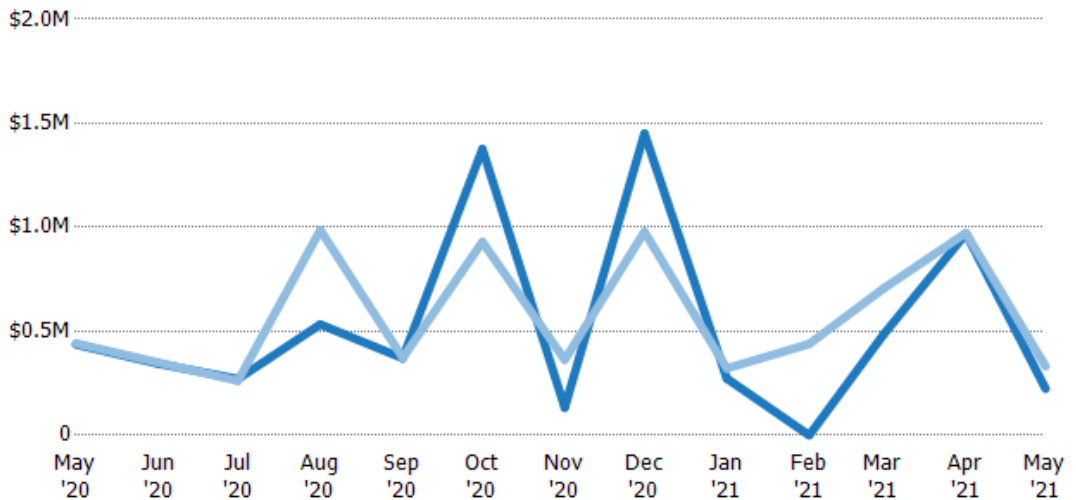
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median List Price	\$442K	\$477K	\$262K	\$800K	\$349K	\$699K	\$369K	\$572K	\$325K	\$439K	\$706K	\$973K	\$347K
Median Sales Price	\$421K	\$460K	\$260K	\$760K	\$300K	\$660K	\$360K	\$565K	\$325K	\$425K	\$696K	\$968K	\$339K
Med Sales Price as a % of Med List Price	95%	96%	99%	95%	86%	94%	98%	99%	100%	97%	98%	99%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



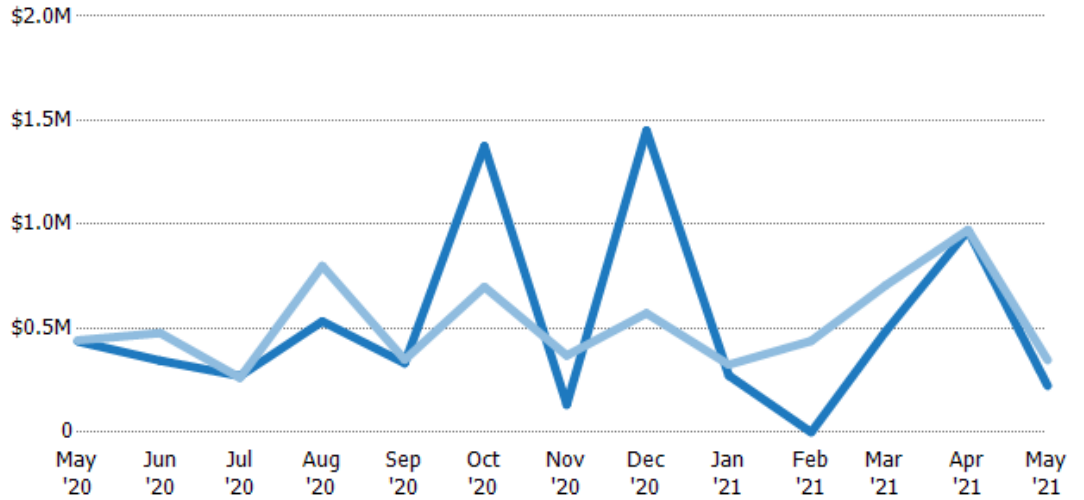
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$436K	\$344K	\$271K	\$533K	\$370K	\$1.38M	\$133K	\$1.45M	\$273K	\$0	\$485K	\$970K	\$223K
Avg Sales Price	\$442K	\$350K	\$262K	\$987K	\$373K	\$930K	\$363K	\$978K	\$321K	\$439K	\$706K	\$973K	\$331K
Avg Sales Price as a % of Avg Est Value	101%	102%	97%	185%	101%	68%	273%	67%	118%	100%	100%	100%	148%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$436K	\$344K	\$271K	\$533K	\$332K	\$1.38M	\$133K	\$1.45M	\$273K	\$0	\$485K	\$970K	\$223K
Median Sales Price	\$442K	\$477K	\$262K	\$800K	\$349K	\$699K	\$369K	\$572K	\$325K	\$439K	\$706K	\$973K	\$347K
Med Sales Price as a % of Med Est Value	101%	139%	97%	150%	105%	51%	277%	39%	119%	100%	100%	100%	155%