

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	13	19	-31.6%	81	65	+24.6%
New Listing Volume	\$8,230,000	\$11,516,999	-28.5%	\$71,624,400	\$47,004,249	+52.4%
Active Listing Count	18	95	-81.1%	N/A	N/A	
Active Listing Volume	\$18,745,000	\$95,693,399	-80.4%	N/A	N/A	
Average Listing Price	\$1,041,389	\$1,007,299	+3.4%	\$1,343,721	\$1,021,641	+31.5%
Median Listing Price	\$732,500	\$699,000	+4.8%	\$672,622	\$694,658	-3.2%
Median Days in RPR	85.5	208	-58.9%	106.88	192.94	-44.6%
Months of Inventory	1.1	15.8	-93.3%	5.8	8.8	-33.7%
Absorption Rate	94.44%	6.32%	+88.1%	17.23%	11.42%	+5.8%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	23	13	+76.9%	90	59	+52.5%
New Pending Sales Volume	\$23,043,000	\$8,607,750	+167.7%	\$84,980,900	\$43,743,050	+94.3%
Pending Sales Count	13	19	-31.6%	N/A	N/A	
Pending Sales Volume	\$13,416,000	\$14,985,050	-10.5%	N/A	N/A	
Closed Sales Count	20	8	+150%	78	41	+90.2%
Closed Sales Volume	\$12,912,606	\$3,285,000	+293.1%	\$65,403,006	\$27,901,000	+134.4%
Average Sales Price	\$645,630	\$410,625	+57.2%	\$838,500	\$680,512	+23.2%
Median Sales Price	\$675,500	\$326,250	+107%	\$679,179	\$553,817	+22.6%

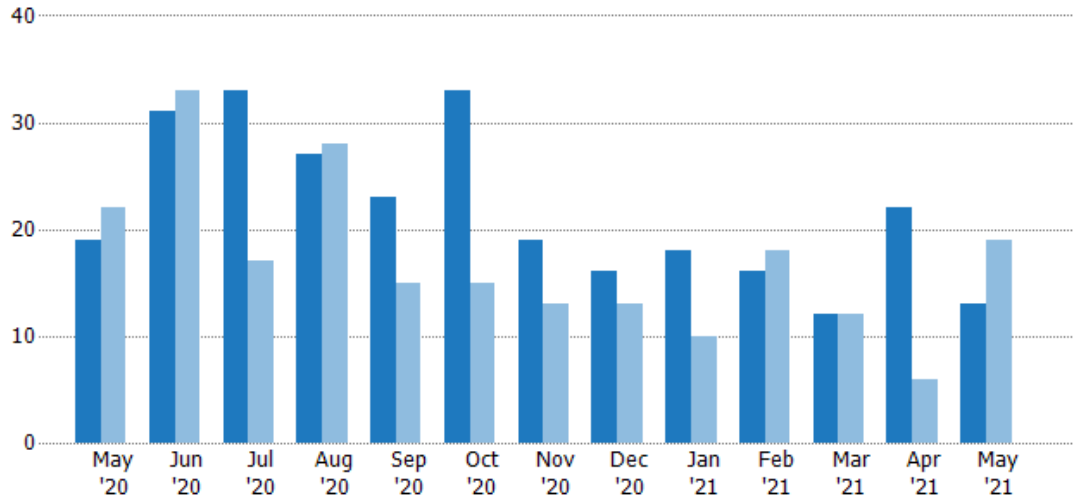
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
May '21	13	-31.6%
May '20	19	-13.6%
May '19	22	27.3%



Current Year	19	31	33	27	23	33	19	16	18	16	12	22	13
Prior Year	22	33	17	28	15	15	13	13	10	18	12	6	19
Percent Change from Prior Year	-14%	-6%	94%	-4%	53%	120%	46%	23%	80%	-11%	0%	267%	-32%

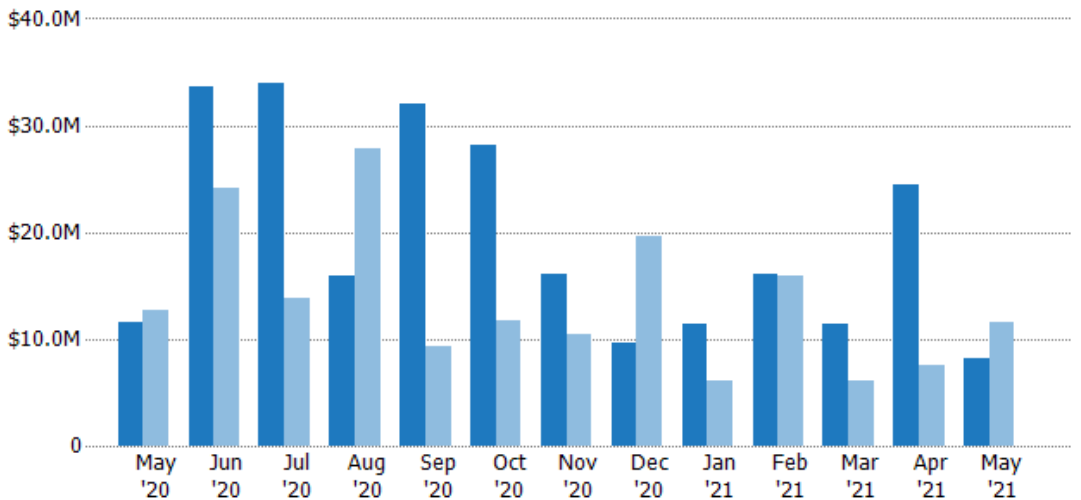
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
May '21	\$8.23M	-28.5%
May '20	\$11.5M	-8.9%
May '19	\$12.6M	39.3%



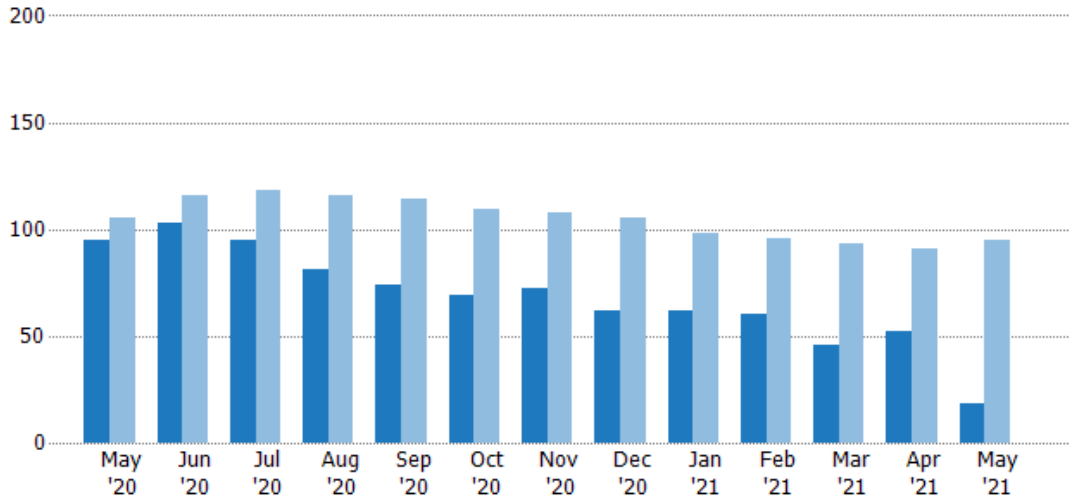
Current Year	\$11.5M	\$33.6M	\$34M	\$16M	\$32M	\$28.2M	\$16.1M	\$9.58M	\$11.5M	\$16.1M	\$11.4M	\$24.4M	\$8.23M
Prior Year	\$12.6M	\$24.1M	\$13.9M	\$27.9M	\$9.37M	\$11.8M	\$10.5M	\$19.6M	\$6.01M	\$15.9M	\$6.06M	\$7.54M	\$11.5M
Percent Change from Prior Year	-9%	39%	145%	-43%	242%	140%	54%	-51%	90%	2%	88%	223%	-29%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



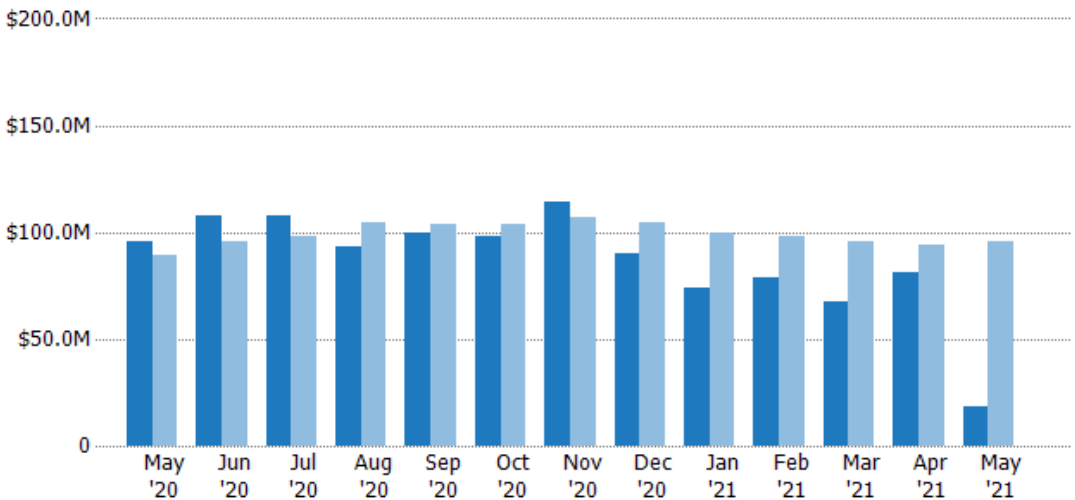
Month/Year	Count	% Chg.
May '21	18	-81.1%
May '20	95	-9.5%
May '19	105	-11.4%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Month/Year	Volume	% Chg.
May '21	\$18.7M	-80.4%
May '20	\$95.7M	7.4%
May '19	\$89.1M	-24.7%

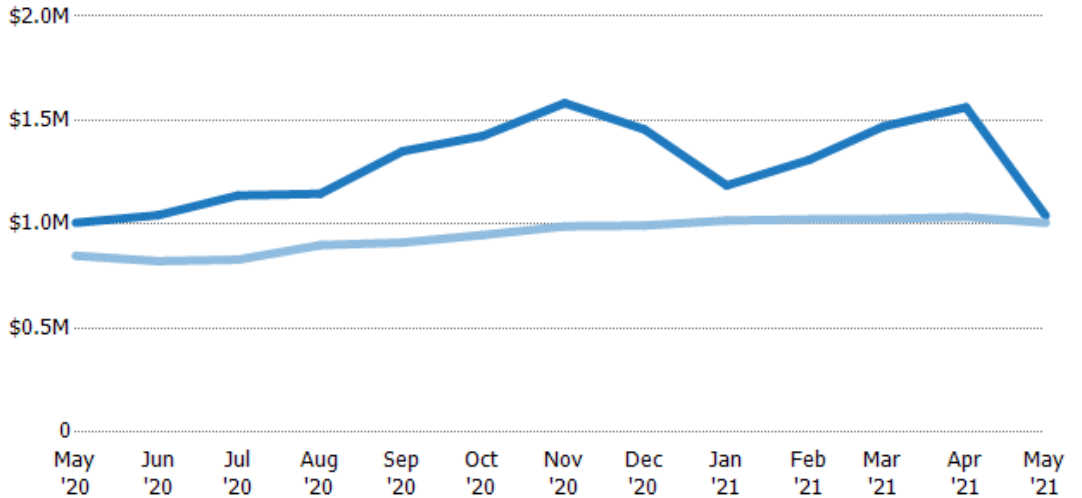
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$1.04M	3.4%
May '20	\$1.01M	18.7%
May '19	\$848K	-15%



Current Year	\$1.01M	\$1.04M	\$1.14M	\$1.15M	\$1.35M	\$1.42M	\$1.58M	\$1.46M	\$1.19M	\$1.31M	\$1.47M	\$1.56M	\$1.04M
Prior Year	\$848K	\$823K	\$830K	\$900K	\$912K	\$948K	\$990K	\$994K	\$1.02M	\$1.02M	\$1.03M	\$1.03M	\$1.01M
Percent Change from Prior Year	19%	27%	37%	27%	48%	50%	60%	46%	17%	28%	43%	51%	3%

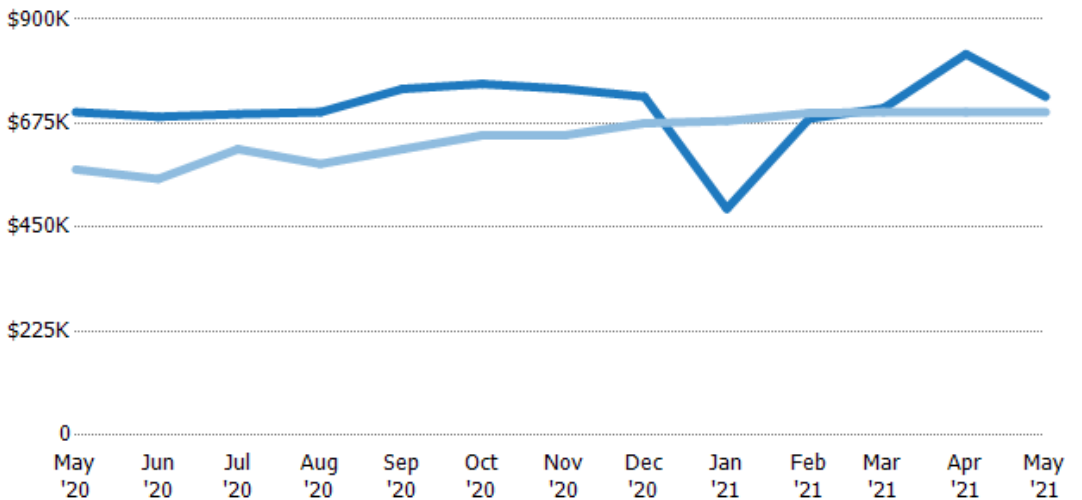
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$733K	4.8%
May '20	\$699K	21.6%
May '19	\$575K	0%



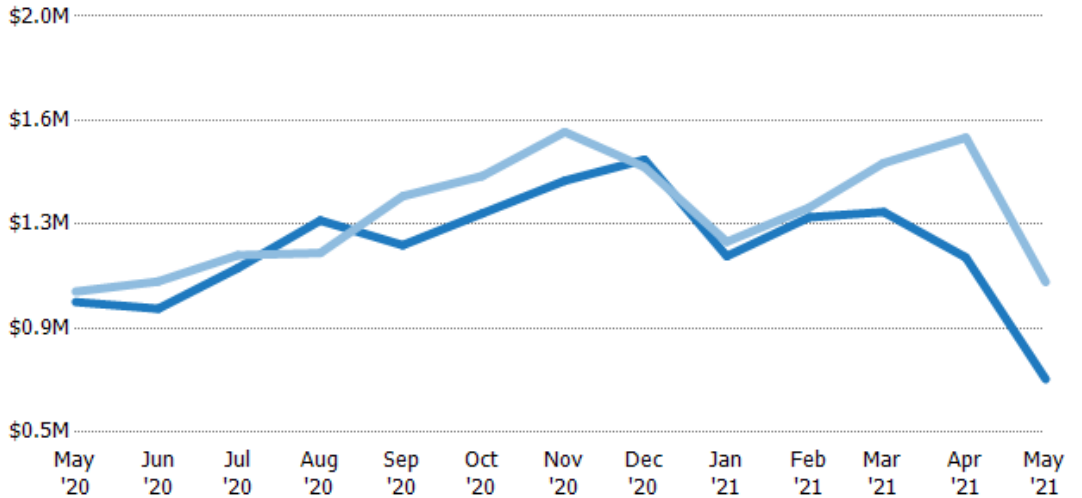
Current Year	\$699K	\$689K	\$695K	\$699K	\$749K	\$760K	\$749K	\$733K	\$490K	\$685K	\$708K	\$825K	\$733K
Prior Year	\$575K	\$555K	\$619K	\$587K	\$619K	\$649K	\$649K	\$675K	\$680K	\$697K	\$699K	\$699K	\$699K
Percent Change from Prior Year	22%	24%	12%	19%	21%	17%	15%	9%	-28%	-2%	1%	18%	5%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



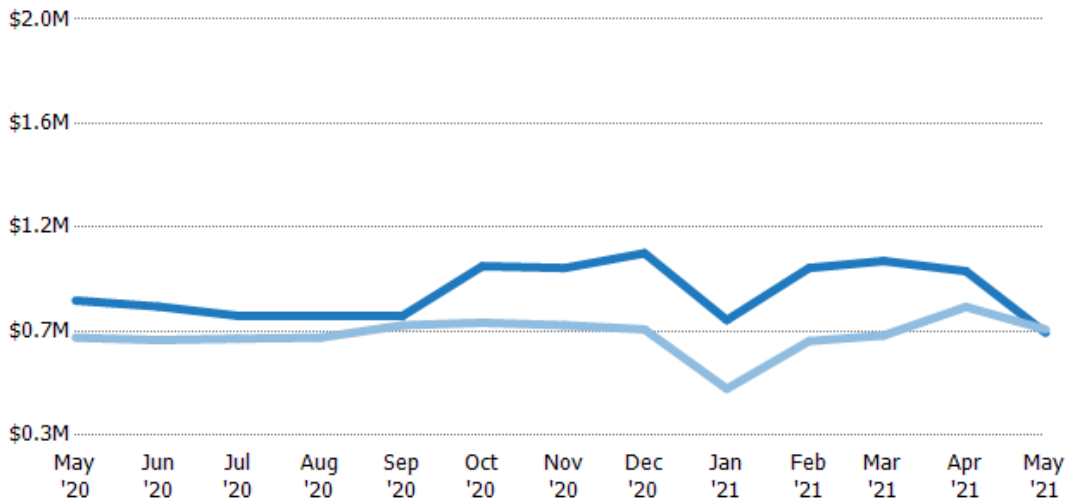
Avg Est Value	\$970K	\$945K	\$1.09M	\$1.26M	\$1.17M	\$1.29M	\$1.41M	\$1.48M	\$1.13M	\$1.28M	\$1.29M	\$1.13M	\$691K
Avg Listing Price	\$1.01M	\$1.04M	\$1.14M	\$1.15M	\$1.35M	\$1.42M	\$1.58M	\$1.46M	\$1.19M	\$1.31M	\$1.47M	\$1.56M	\$1.04M
Avg Listing Price as a % of Avg Est Value	104%	110%	104%	91%	115%	110%	112%	98%	105%	103%	114%	138%	151%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



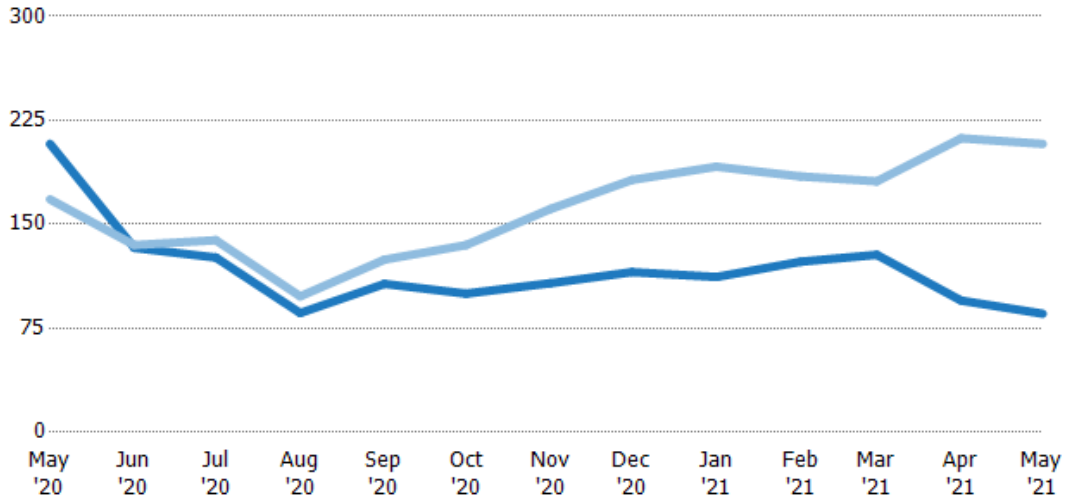
Median Est Value	\$851K	\$826K	\$788K	\$788K	\$788K	\$991K	\$984K	\$1.04M	\$771K	\$984K	\$1.01M	\$971K	\$718K
Median Listing Price	\$699K	\$689K	\$695K	\$699K	\$749K	\$760K	\$749K	\$733K	\$490K	\$685K	\$708K	\$825K	\$733K
Med Listing Price as a % of Med Est Value	82%	83%	88%	89%	95%	77%	76%	70%	64%	70%	70%	85%	102%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



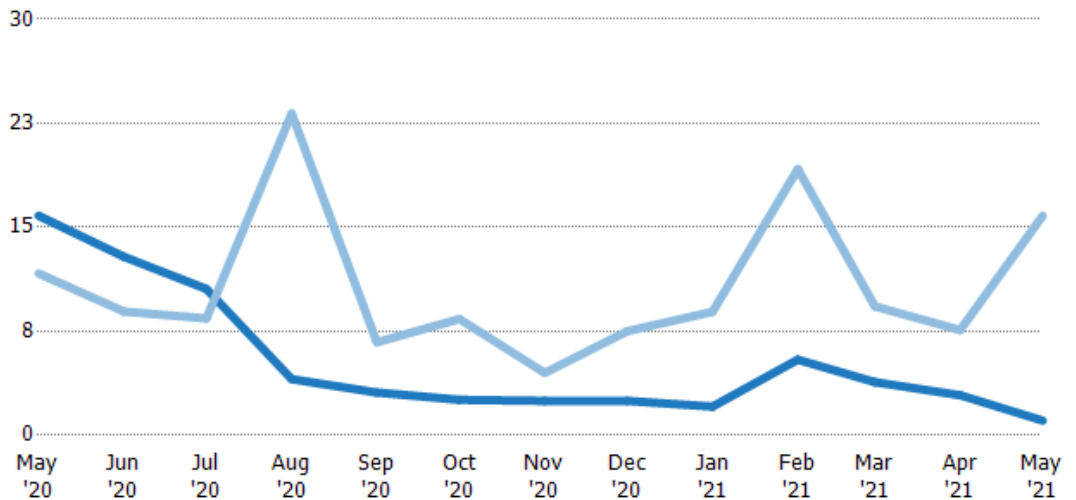
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	208	133	126	86	107	100	108	116	112	123	128	95	85.5
Prior Year	168	135	139	98	125	135	161	182	192	185	181	212	208
Percent Change from Prior Year	24%	-1%	-9%	-12%	-14%	-26%	-33%	-37%	-42%	-33%	-29%	-55%	-59%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



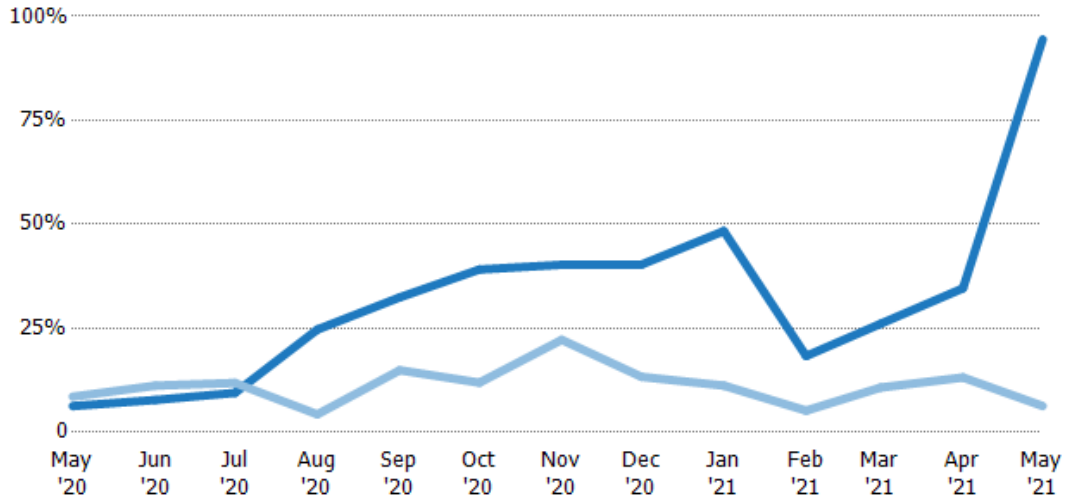
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	15.8	12.9	10.6	4.05	3.08	2.56	2.48	2.48	2.07	5.45	3.83	2.89	1.06
Prior Year	11.7	8.92	8.43	23.2	6.71	8.38	4.5	7.5	8.91	19.2	9.3	7.58	15.8
Percent Change from Prior Year	36%	44%	25%	-83%	-54%	-70%	-45%	-67%	-77%	-72%	-59%	-62%	-93%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



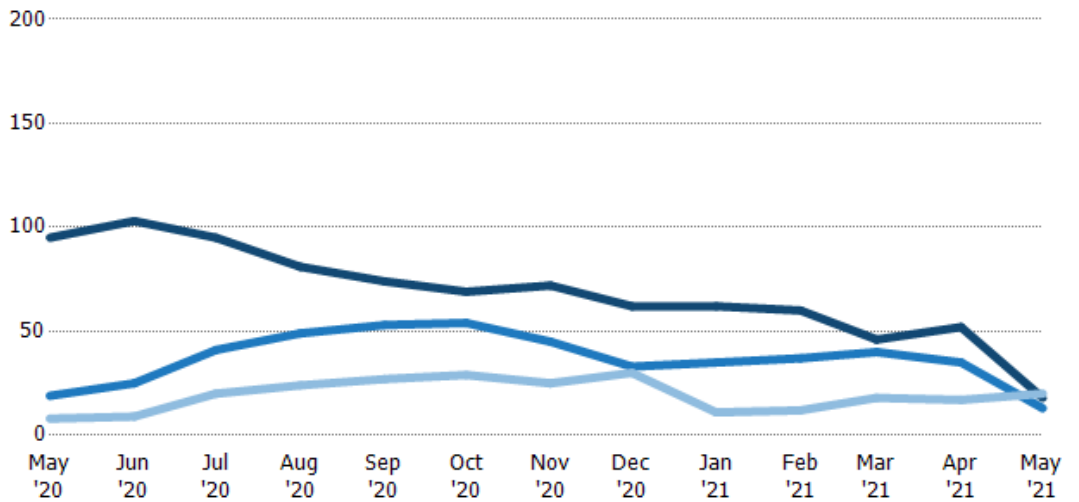
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	6%	8%	9%	25%	32%	39%	40%	40%	48%	18%	26%	35%	94%
Prior Year	9%	11%	12%	4%	15%	12%	22%	13%	11%	5%	11%	13%	6%
Change from Prior Year	2%	3%	2%	-20%	-18%	-27%	-18%	-27%	-37%	-13%	-15%	-21%	-88%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Active	95	103	95	81	74	69	72	62	62	60	46	52	18
Pending	19	25	41	49	53	54	45	33	35	37	40	35	13
Sold	8	9	20	24	27	29	25	30	11	12	18	17	20

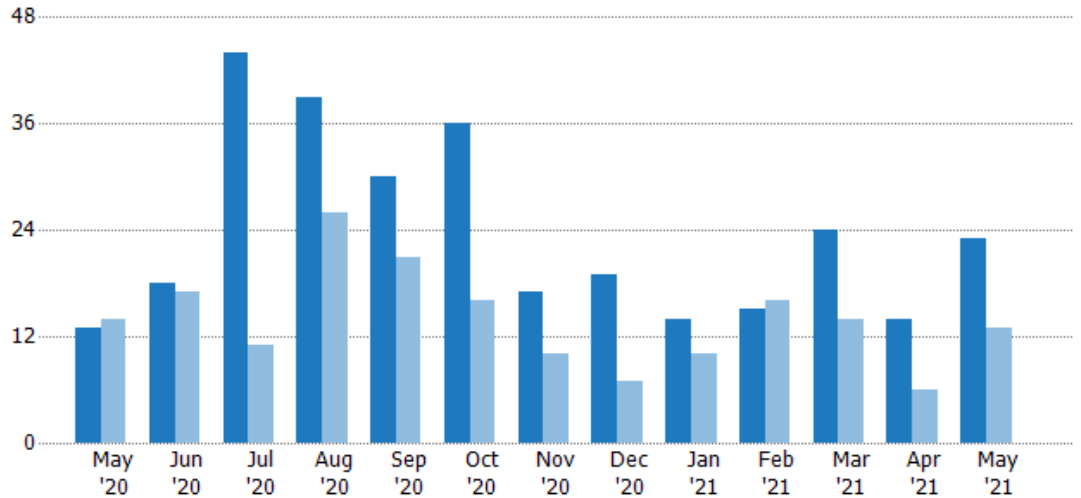
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
May '21	23	76.9%
May '20	13	-7.1%
May '19	14	7.1%



Current Year	13	18	44	39	30	36	17	19	14	15	24	14	23
Prior Year	14	17	11	26	21	16	10	7	10	16	14	6	13
Percent Change from Prior Year	-7%	6%	300%	50%	43%	125%	70%	171%	40%	-6%	71%	133%	77%

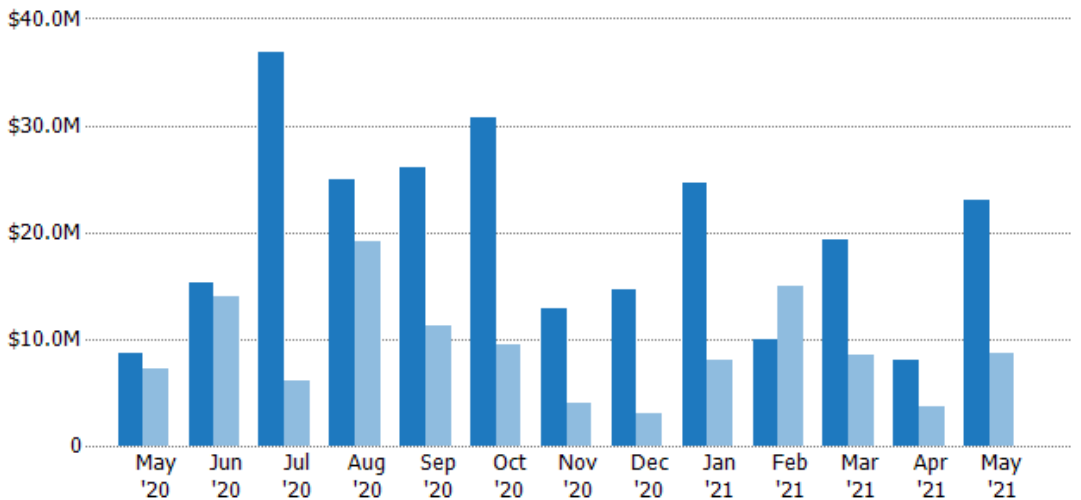
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
May '21	\$23M	167.7%
May '20	\$8.61M	18.8%
May '19	\$7.25M	8.4%



Current Year	\$8.61M	\$15.3M	\$36.8M	\$25M	\$26.1M	\$30.7M	\$12.9M	\$14.6M	\$24.6M	\$9.94M	\$19.4M	\$7.99M	\$23M
Prior Year	\$7.25M	\$13.9M	\$6.06M	\$19.1M	\$11.3M	\$9.47M	\$3.97M	\$3.03M	\$8.02M	\$15M	\$8.52M	\$3.6M	\$8.61M
Percent Change from Prior Year	19%	10%	507%	31%	131%	224%	224%	383%	207%	-34%	127%	122%	168%



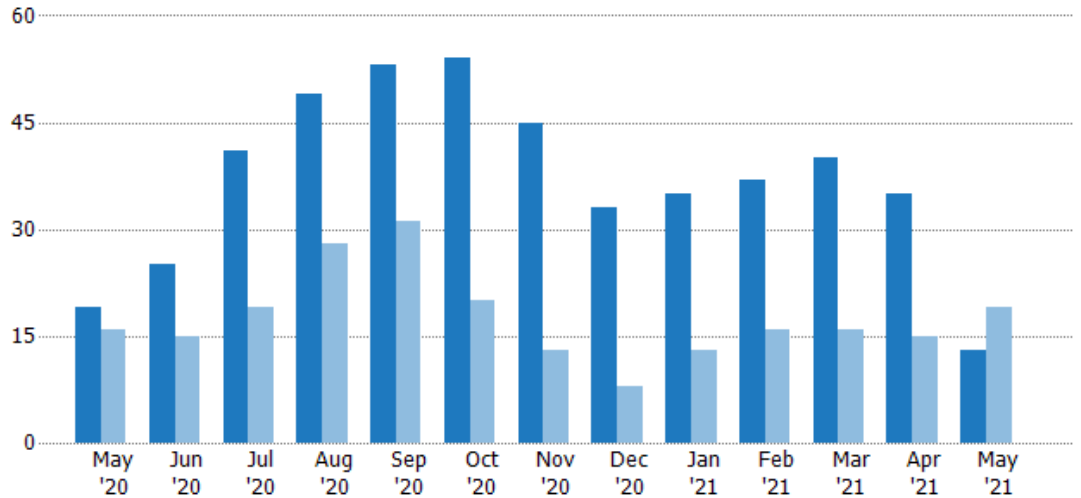
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	13	-31.6%
May '20	19	18.8%
May '19	16	12.5%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	19	25	41	49	53	54	45	33	35	37	40	35	13
Prior Year	16	15	19	28	31	20	13	8	13	16	16	15	19
Percent Change from Prior Year	19%	67%	116%	75%	71%	170%	246%	313%	169%	131%	150%	133%	-32%

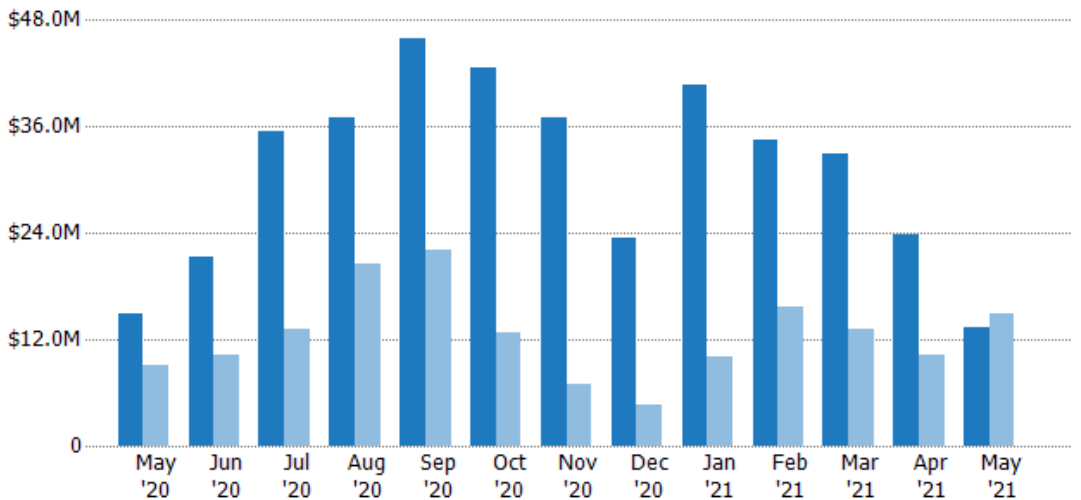
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Stowe, VT 05672  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$13.4M	-10.5%
May '20	\$15M	65.4%
May '19	\$9.06M	21.7%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$15M	\$21.4M	\$35.4M	\$37.1M	\$45.9M	\$42.7M	\$36.9M	\$23.4M	\$40.8M	\$34.5M	\$33M	\$23.8M	\$13.4M
Prior Year	\$9.06M	\$10.3M	\$13.1M	\$20.6M	\$22M	\$12.8M	\$7.02M	\$4.54M	\$10.1M	\$15.6M	\$13.1M	\$10.3M	\$15M
Percent Change from Prior Year	65%	108%	171%	80%	108%	233%	426%	416%	303%	121%	151%	132%	-10%

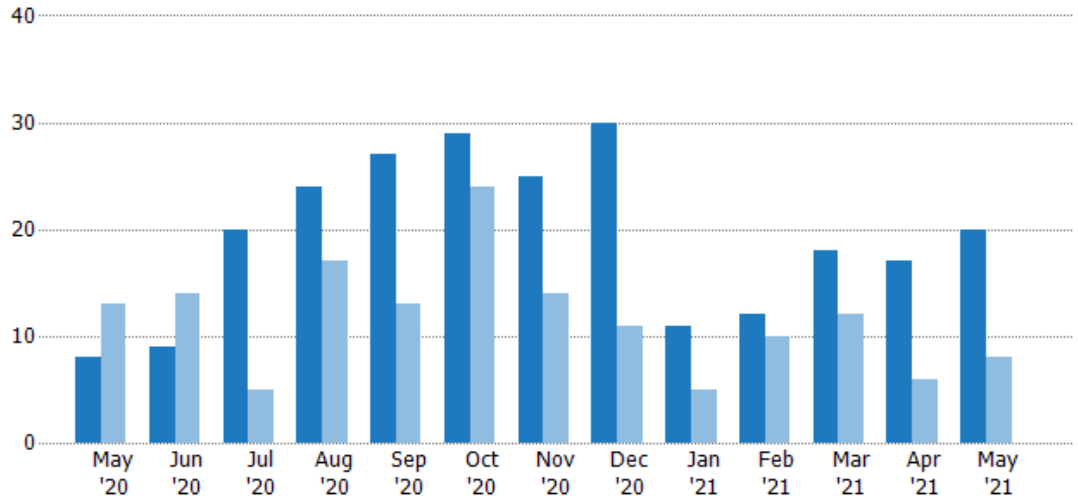
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Count	% Chg.
May '21	20	150%
May '20	8	-38.5%
May '19	13	15.4%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	8	9	20	24	27	29	25	30	11	12	18	17	20
Prior Year	13	14	5	17	13	24	14	11	5	10	12	6	8
Percent Change from Prior Year	-38%	-36%	300%	41%	108%	21%	79%	173%	120%	20%	50%	183%	150%

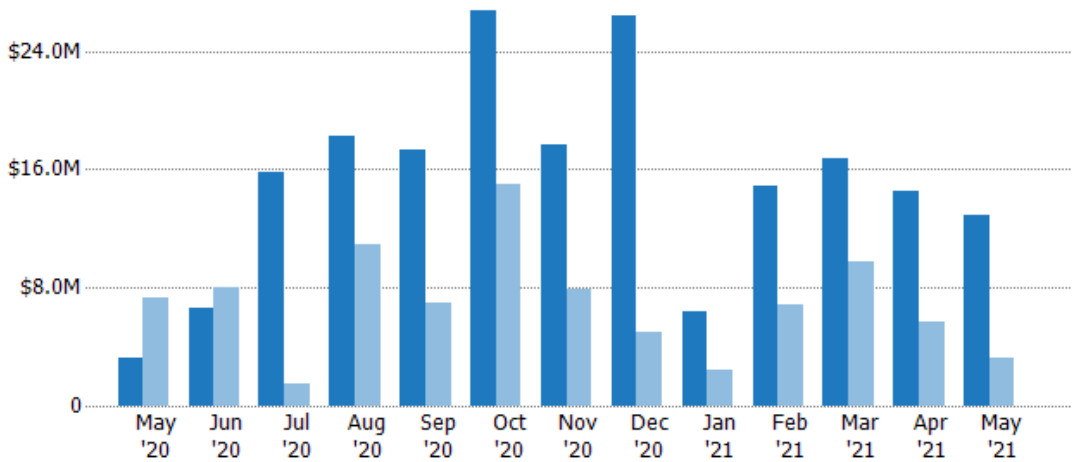
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family

Month/ Year	Volume	% Chg.
May '21	\$12.9M	293.1%
May '20	\$3.29M	-55%
May '19	\$7.3M	-27.7%



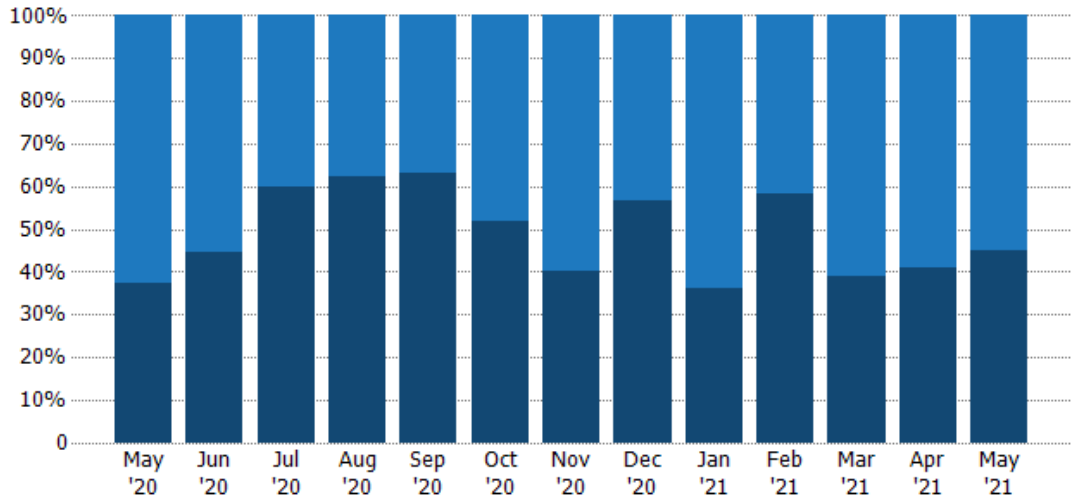
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$3.29M	\$6.63M	\$15.8M	\$18.2M	\$17.3M	\$26.7M	\$17.7M	\$26.4M	\$6.38M	\$14.9M	\$16.8M	\$14.5M	\$12.9M
Prior Year	\$7.3M	\$8.02M	\$1.51M	\$11M	\$6.95M	\$15M	\$7.94M	\$4.97M	\$2.39M	\$6.82M	\$9.7M	\$5.71M	\$3.29M
Percent Change from Prior Year	-55%	-17%	952%	66%	149%	79%	122%	430%	167%	118%	73%	154%	293%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



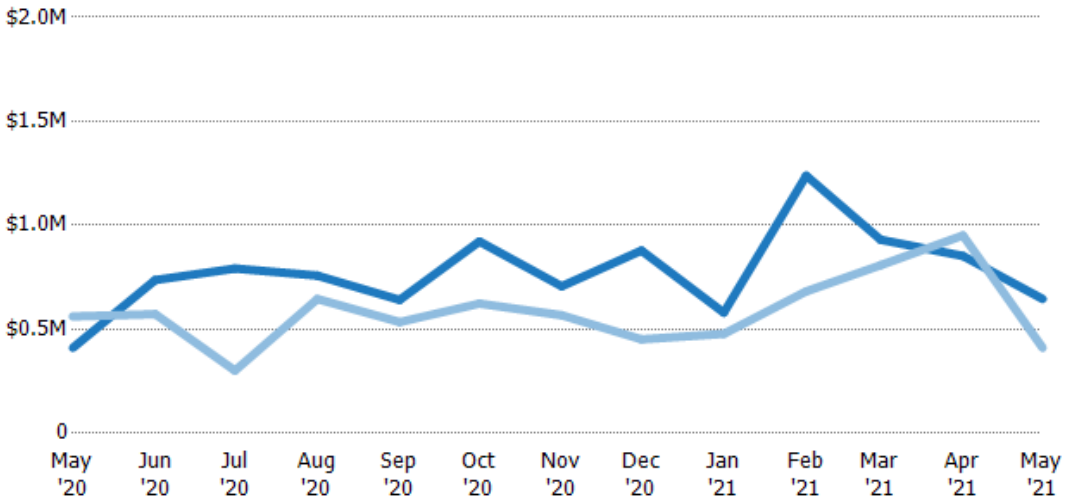
Condo/Townhouse	63%	56%	40%	38%	37%	48%	60%	43%	64%	42%	61%	59%	55%
Single Family Residence	38%	44%	60%	63%	63%	52%	40%	57%	36%	58%	39%	41%	45%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Current Year	\$411K	\$737K	\$792K	\$758K	\$641K	\$922K	\$707K	\$879K	\$580K	\$1.24M	\$931K	\$853K	\$646K
Prior Year	\$562K	\$573K	\$301K	\$646K	\$535K	\$623K	\$567K	\$452K	\$478K	\$682K	\$808K	\$951K	\$411K
Percent Change from Prior Year	-27%	29%	163%	17%	20%	48%	25%	95%	21%	82%	15%	-10%	57%

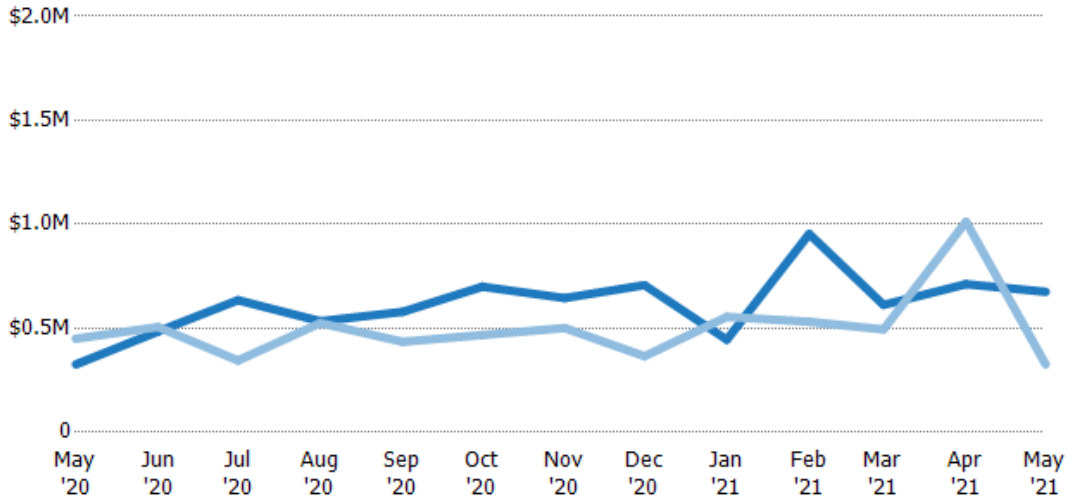
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$676K	107%
May '20	\$326K	-27.5%
May '19	\$450K	-44.4%



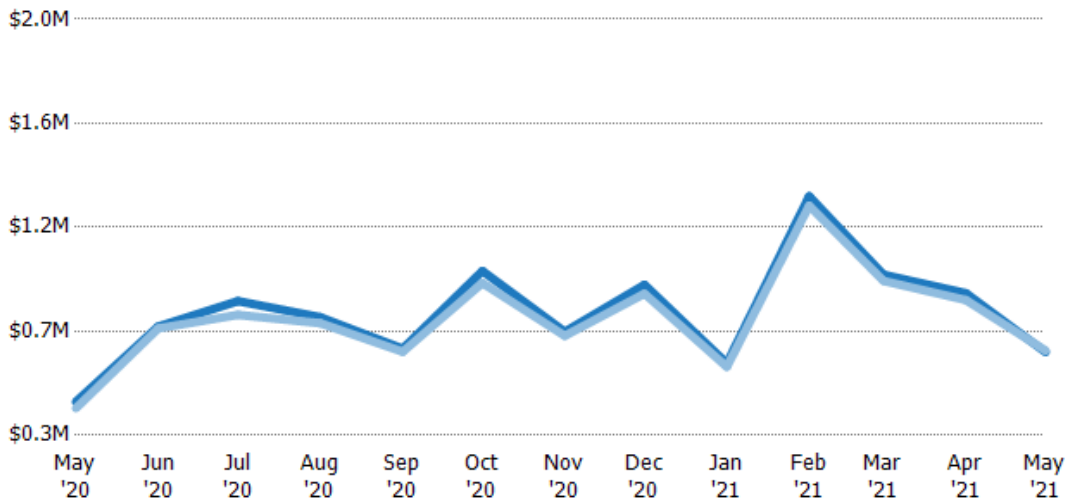
Current Year	\$326K	\$485K	\$635K	\$534K	\$579K	\$700K	\$645K	\$708K	\$445K	\$954K	\$613K	\$712K	\$676K
Prior Year	\$450K	\$506K	\$345K	\$525K	\$435K	\$468K	\$501K	\$366K	\$555K	\$531K	\$495K	\$1.01M	\$326K
Percent Change from Prior Year	-28%	-4%	84%	2%	33%	50%	29%	94%	-20%	79%	24%	-30%	107%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single Family



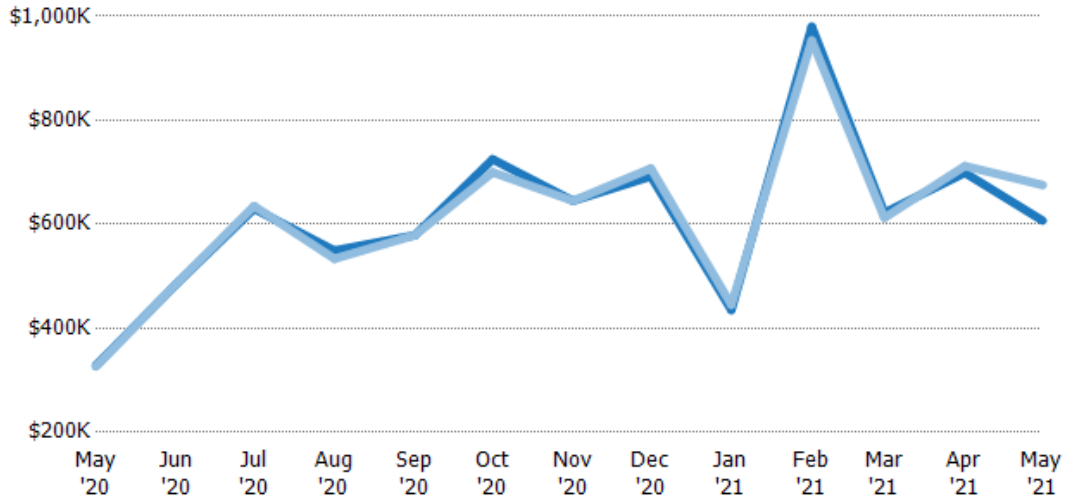
Avg List Price	\$437K	\$745K	\$848K	\$783K	\$654K	\$971K	\$723K	\$915K	\$594K	\$1.28M	\$956K	\$881K	\$639K
Avg Sales Price	\$411K	\$737K	\$792K	\$758K	\$641K	\$922K	\$707K	\$879K	\$580K	\$1.24M	\$931K	\$853K	\$646K
Avg Sales Price as a % of Avg List Price	94%	99%	93%	97%	98%	95%	98%	96%	98%	97%	97%	97%	101%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type: Condo/Townhouse/Apt., Single Family



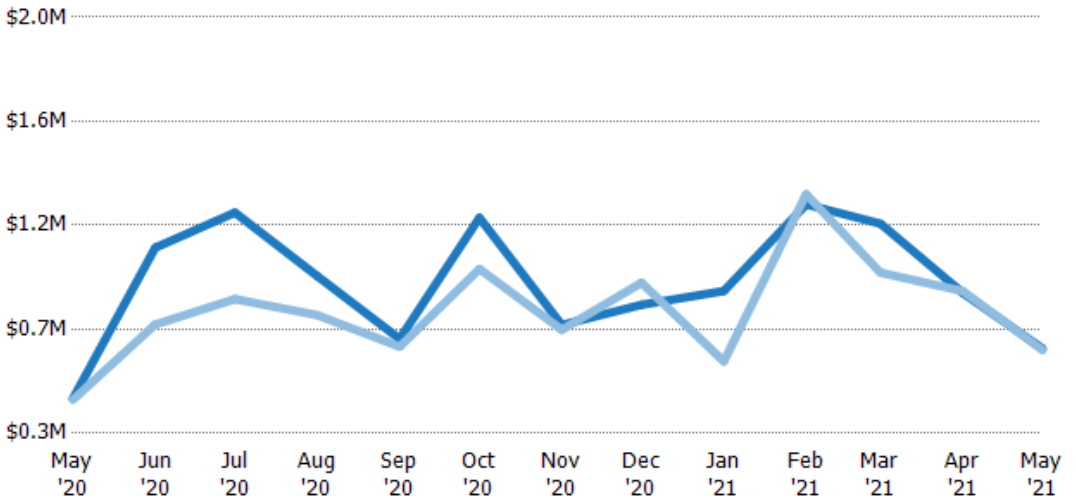
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median List Price	\$328K	\$485K	\$630K	\$550K	\$579K	\$725K	\$645K	\$692K	\$435K	\$980K	\$622K	\$699K	\$607K
Median Sales Price	\$326K	\$485K	\$635K	\$534K	\$579K	\$700K	\$645K	\$708K	\$445K	\$954K	\$613K	\$712K	\$676K
Med Sales Price as a % of Med List Price	99%	100%	101%	97%	100%	97%	100%	102%	102%	97%	98%	102%	111%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type: Condo/Townhouse/Apt., Single Family



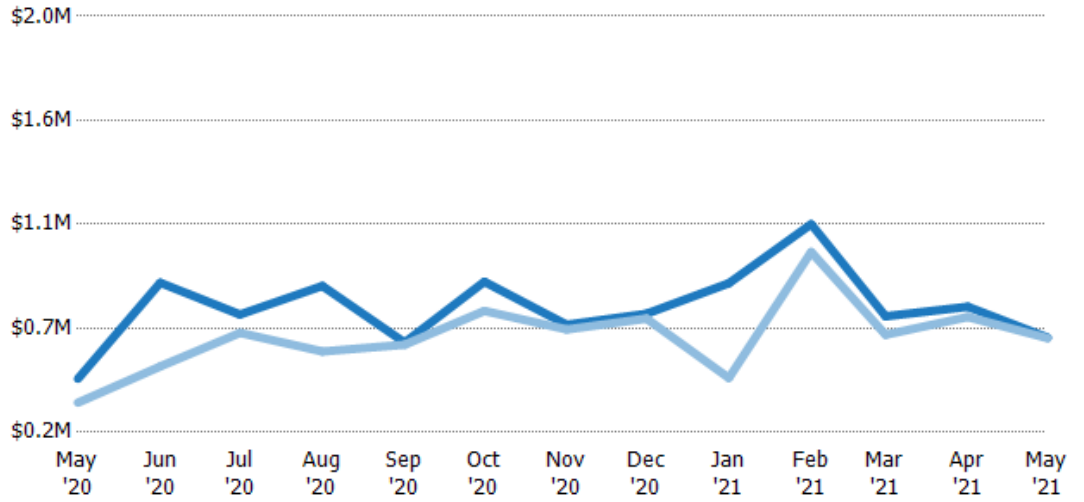
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$442K	\$1.06M	\$1.2M	\$942K	\$686K	\$1.18M	\$742K	\$825K	\$881K	\$1.24M	\$1.16M	\$873K	\$646K
Avg Sales Price	\$437K	\$745K	\$848K	\$783K	\$654K	\$971K	\$723K	\$915K	\$594K	\$1.28M	\$956K	\$881K	\$639K
Avg Sales Price as a % of Avg Est Value	99%	70%	71%	83%	95%	82%	97%	111%	67%	103%	83%	101%	99%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Stowe, VT 05672  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



Median Est Value	\$431K	\$847K	\$710K	\$833K	\$588K	\$852K	\$665K	\$713K	\$845K	\$1.1M	\$702K	\$743K	\$610K
Median Sales Price	\$328K	\$485K	\$630K	\$550K	\$579K	\$725K	\$645K	\$692K	\$435K	\$980K	\$622K	\$699K	\$607K
Med Sales Price as a % of Med Est Value	76%	57%	89%	66%	98%	85%	97%	97%	51%	89%	89%	94%	100%