

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	4	+75%	33	23	+43.5%
New Listing Volume	\$1,516,900	\$1,307,000	+16.1%	\$7,611,700	\$5,602,600	+35.9%
Active Listing Count	8	30	-73.3%	N/A	N/A	
Active Listing Volume	\$2,975,800	\$10,045,200	-70.4%	N/A	N/A	
Average Listing Price	\$371,975	\$334,840	+11.1%	\$375,995	\$297,838	+26.2%
Median Listing Price	\$267,000	\$250,750	+6.5%	\$320,013	\$205,384	+55.8%
Median Days in RPR	60	252.5	-76.2%	127	212.07	-40.1%
Months of Inventory	1.3	6	-77.8%	3.3	9.1	-63.4%
Absorption Rate	75%	16.67%	+58.3%	29.87%	10.94%	+18.9%
Sales Activity Charts Metrics						
New Pending Sales Count	8	11	-27.3%	39	45	-13.3%
New Pending Sales Volume	\$1,631,000	\$2,275,600	-28.3%	\$9,116,094	\$7,897,300	+15.4%
Pending Sales Count	5	15	-66.7%	N/A	N/A	
Pending Sales Volume	\$1,647,699	\$3,082,100	-46.5%	N/A	N/A	
Closed Sales Count	6	2	+200%	26	23	+13%
Closed Sales Volume	\$1,220,000	\$213,000	+472.8%	\$5,302,540	\$3,117,000	+70.1%
Average Sales Price	\$203,333	\$106,500	+90.9%	\$203,944	\$135,522	+50.5%
Median Sales Price	\$192,500	\$106,500	+80.8%	\$175,385	\$126,435	+38.7%

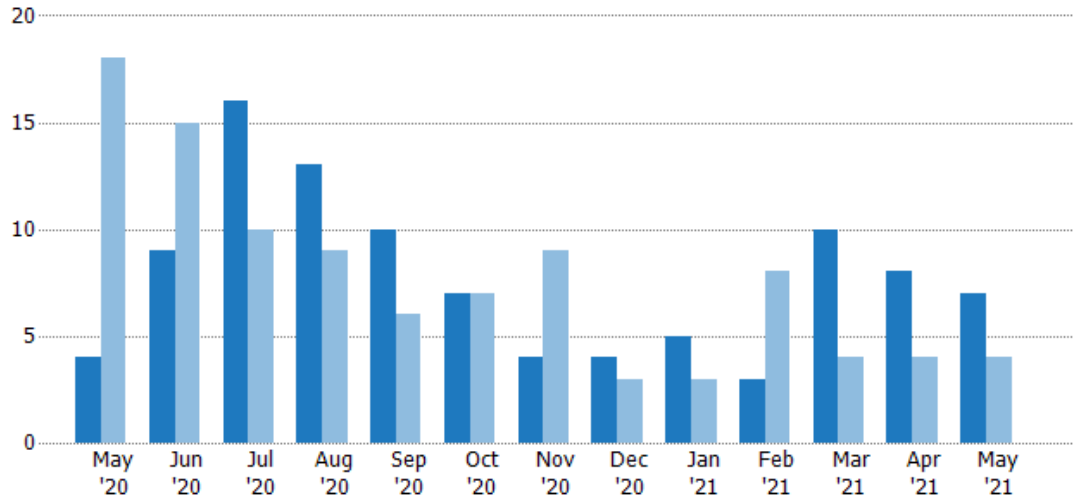
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
May '21	7	75%
May '20	4	-77.8%
May '19	18	-44.4%



Current Year	4	9	16	13	10	7	4	4	5	3	10	8	7
Prior Year	18	15	10	9	6	7	9	3	3	8	4	4	4
Percent Change from Prior Year	-78%	-40%	60%	44%	67%	0%	-56%	33%	67%	-63%	150%	100%	75%

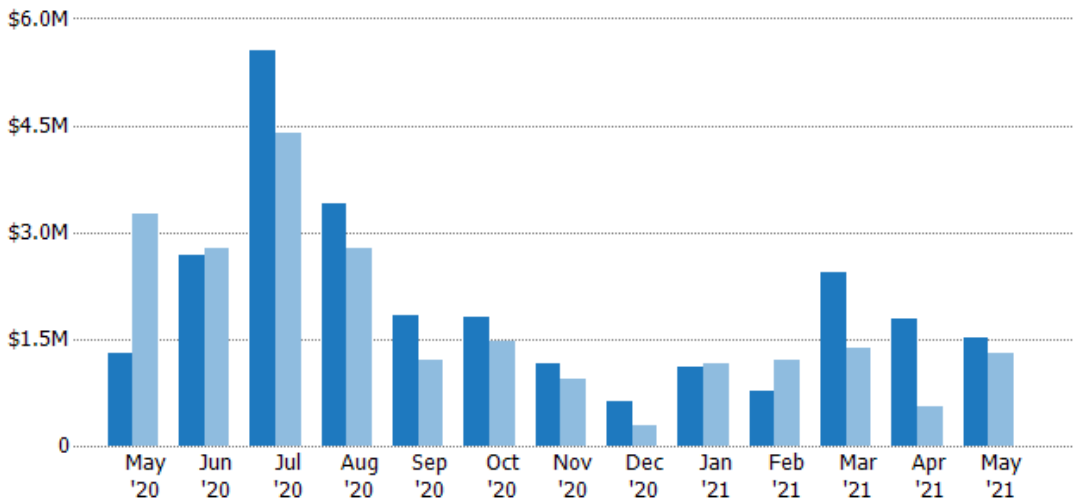
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
May '21	\$1.52M	16.1%
May '20	\$1.31M	-59.9%
May '19	\$3.26M	-17.5%



Current Year	\$1.31M	\$2.67M	\$5.56M	\$3.39M	\$1.83M	\$1.8M	\$1.15M	\$626K	\$1.1M	\$769K	\$2.43M	\$1.79M	\$1.52M
Prior Year	\$3.26M	\$2.77M	\$4.39M	\$2.78M	\$1.19M	\$1.47M	\$932K	\$293K	\$1.15M	\$1.21M	\$1.38M	\$556K	\$1.31M
Percent Change from Prior Year	-60%	-4%	27%	22%	53%	22%	23%	114%	-4%	-37%	77%	222%	16%

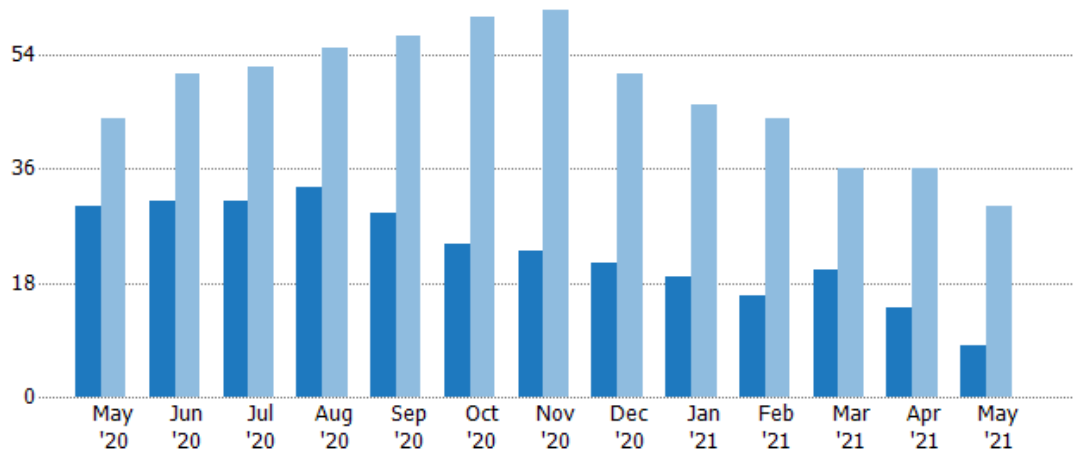
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
May '21	8	-73.3%
May '20	30	-31.8%
May '19	44	22.7%



Current Year	30	31	31	33	29	24	23	21	19	16	20	14	8
Prior Year	44	51	52	55	57	60	61	51	46	44	36	36	30
Percent Change from Prior Year	-32%	-39%	-40%	-40%	-49%	-60%	-62%	-59%	-59%	-64%	-44%	-61%	-73%

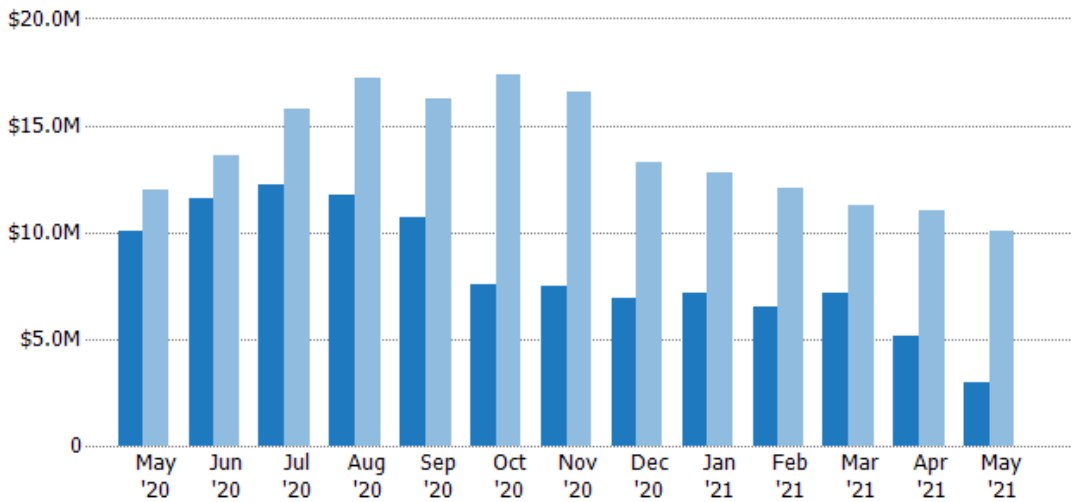
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
May '21	\$2.98M	-70.4%
May '20	\$10M	-16.1%
May '19	\$12M	41.5%



Current Year	\$10M	\$11.6M	\$12.2M	\$11.7M	\$10.7M	\$7.54M	\$7.51M	\$6.92M	\$7.11M	\$6.51M	\$7.18M	\$5.17M	\$2.98M
Prior Year	\$12M	\$13.6M	\$15.7M	\$17.2M	\$16.3M	\$17.3M	\$16.6M	\$13.3M	\$12.8M	\$12.1M	\$11.2M	\$11M	\$10M
Percent Change from Prior Year	-16%	-15%	-22%	-32%	-34%	-57%	-55%	-48%	-44%	-46%	-36%	-53%	-70%

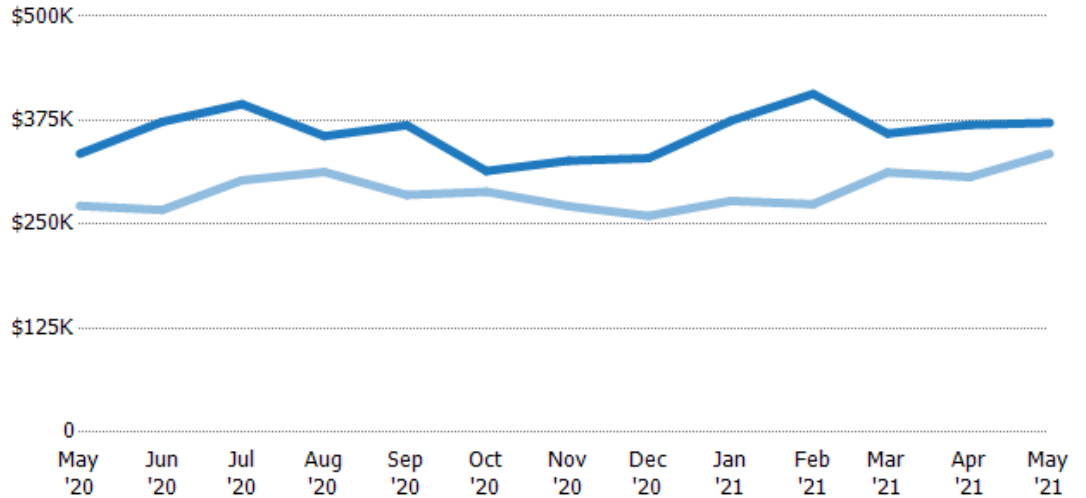
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
May '21	\$372K	11.1%
May '20	\$335K	23.1%
May '19	\$272K	15.3%



Current Year	\$335K	\$373K	\$394K	\$356K	\$369K	\$314K	\$326K	\$329K	\$374K	\$407K	\$359K	\$369K	\$372K
Prior Year	\$272K	\$267K	\$303K	\$313K	\$285K	\$289K	\$272K	\$260K	\$278K	\$274K	\$312K	\$307K	\$335K
Percent Change from Prior Year	23%	40%	30%	14%	29%	9%	20%	27%	35%	48%	15%	20%	11%

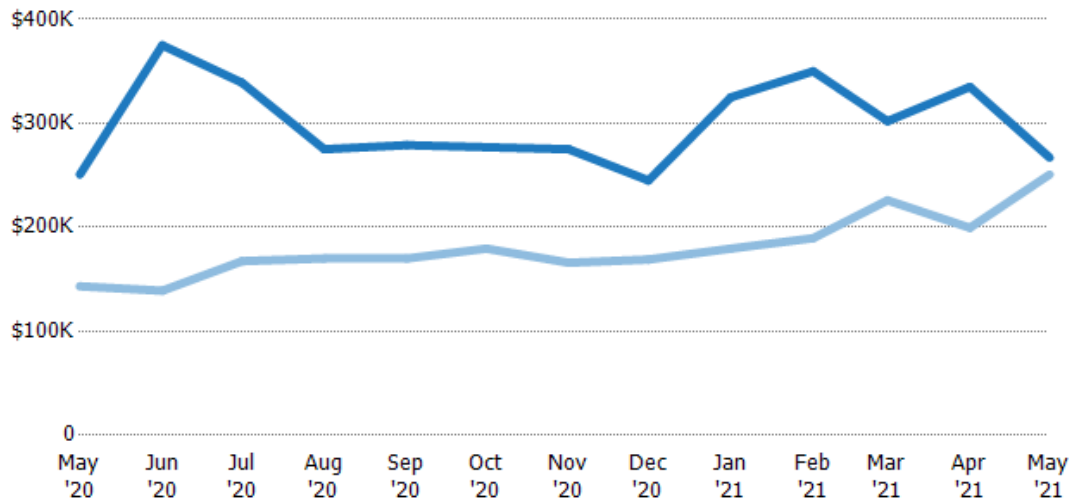
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
May '21	\$267K	6.5%
May '20	\$251K	75%
May '19	\$143K	4%



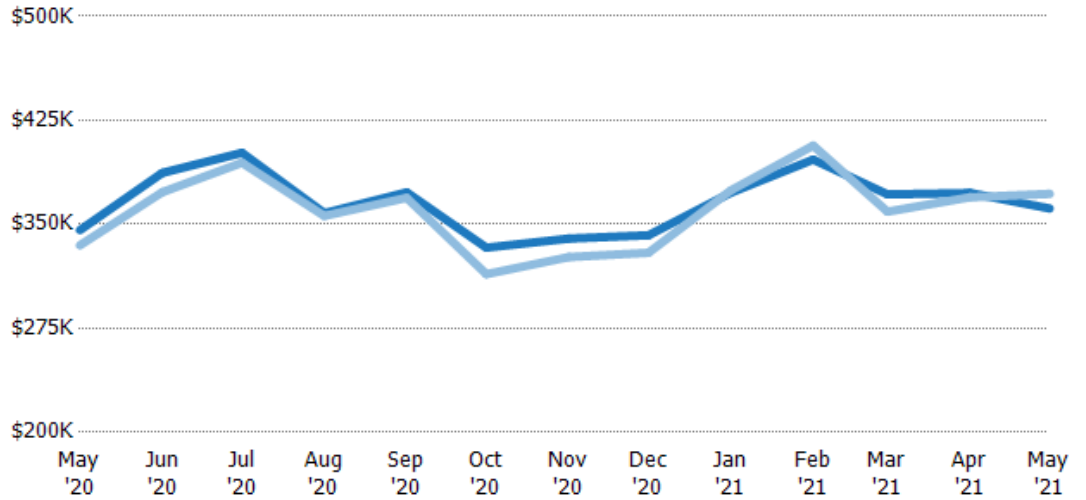
Current Year	\$251K	\$375K	\$339K	\$275K	\$279K	\$277K	\$275K	\$245K	\$325K	\$350K	\$302K	\$335K	\$267K
Prior Year	\$143K	\$139K	\$167K	\$170K	\$170K	\$180K	\$166K	\$169K	\$180K	\$190K	\$226K	\$200K	\$251K
Percent Change from Prior Year	75%	170%	103%	62%	64%	54%	66%	45%	81%	85%	34%	68%	6%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

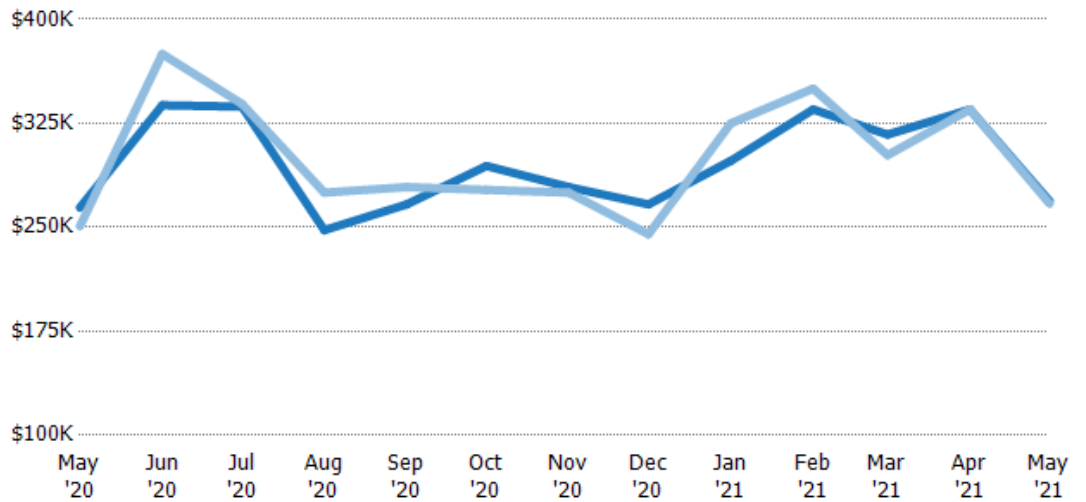


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

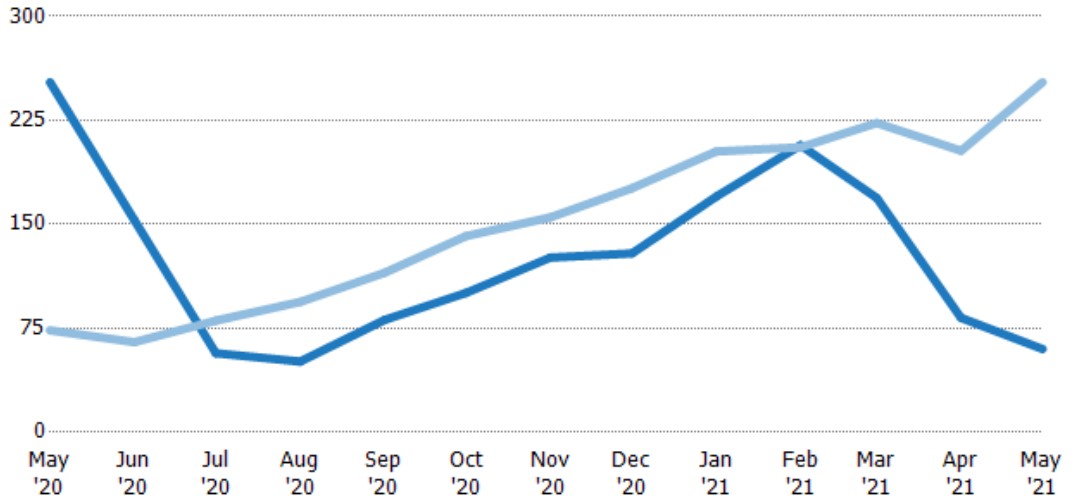


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



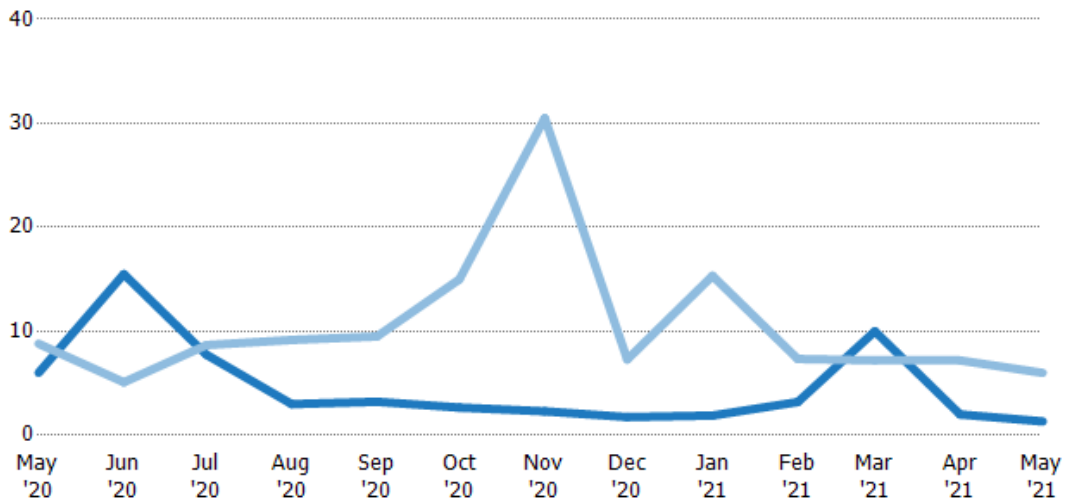
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	253	153	57	51	81	101	126	129	170	207	169	82.5	60
Prior Year	73.5	65	80.5	94	115	142	155	176	203	206	223	203	253
Percent Change from Prior Year	244%	135%	-29%	-46%	-30%	-29%	-19%	-27%	-16%	1%	-24%	-59%	-76%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



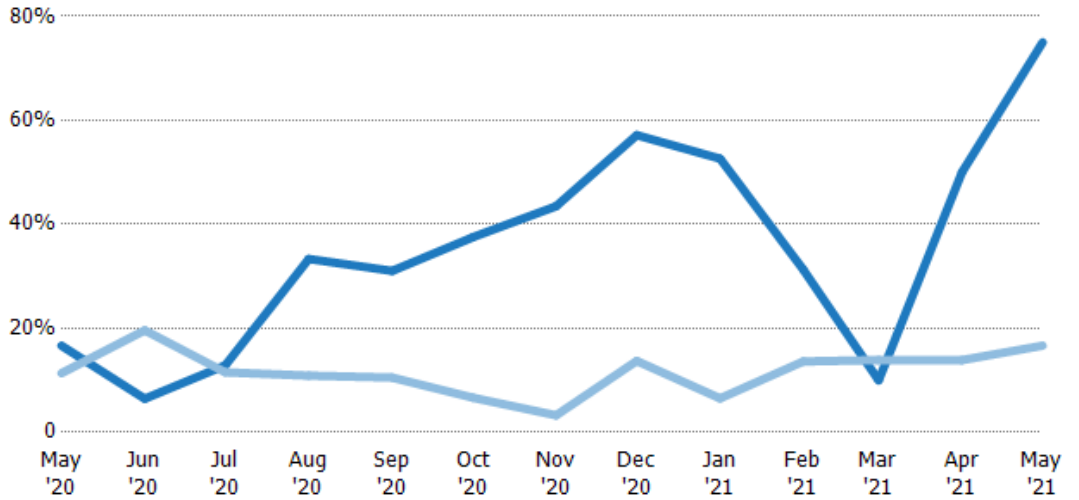
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	6	15.5	7.75	3	3.22	2.67	2.3	1.75	1.9	3.2	10	2	1.33
Prior Year	8.8	5.1	8.67	9.17	9.5	15	30.5	7.29	15.3	7.33	7.2	7.2	6
Percent Change from Prior Year	-32%	204%	-11%	-67%	-66%	-82%	-92%	-76%	-88%	-56%	39%	-72%	-78%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



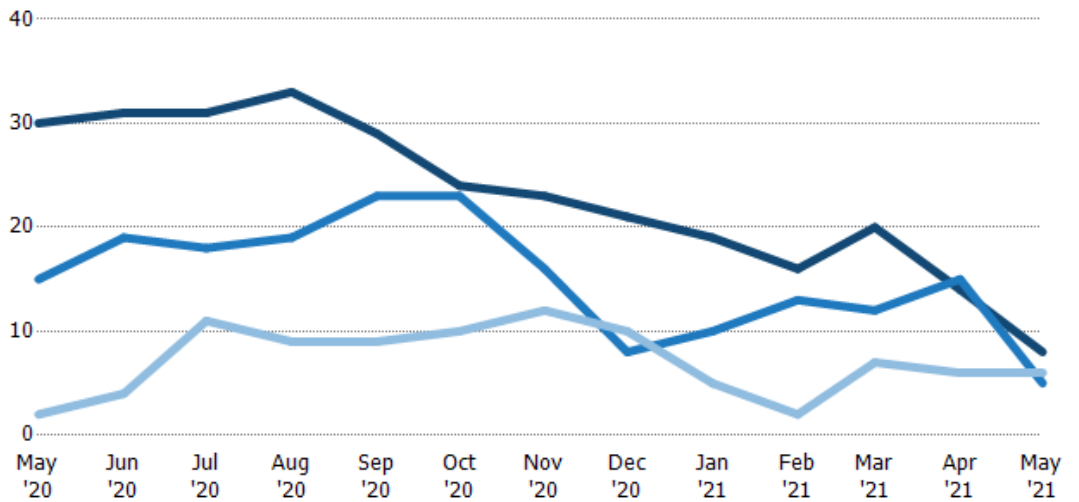
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	17%	6%	13%	33%	31%	38%	43%	57%	53%	31%	10%	50%	75%
Prior Year	11%	20%	12%	11%	11%	7%	3%	14%	7%	14%	14%	14%	17%
Change from Prior Year	-5%	13%	-1%	-22%	-21%	-31%	-40%	-43%	-46%	-18%	4%	-36%	-58%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Active	30	31	31	33	29	24	23	21	19	16	20	14	8
Pending	15	19	18	19	23	23	16	8	10	13	12	15	5
Sold	2	4	11	9	9	10	12	10	5	2	7	6	6

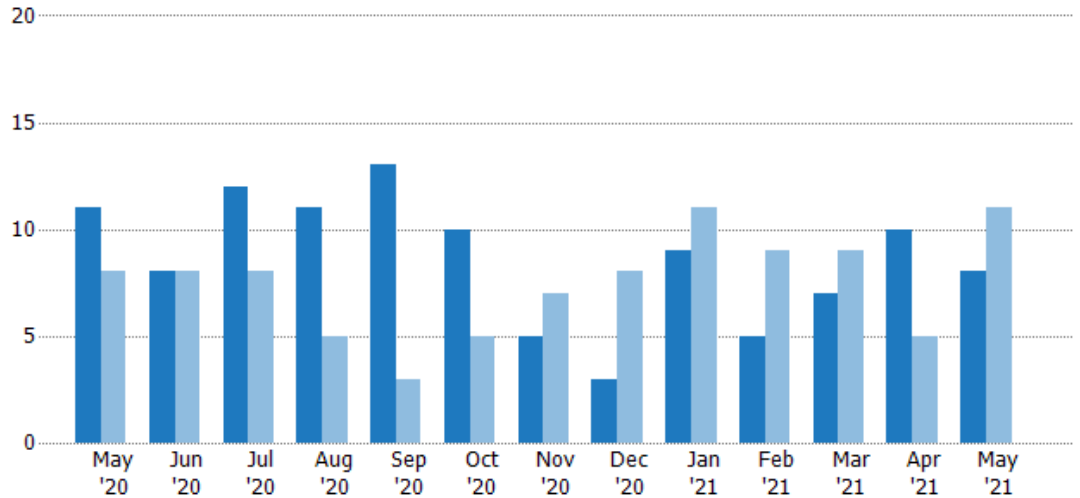
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
May '21	8	-27.3%
May '20	11	37.5%
May '19	8	-25%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	11	8	12	11	13	10	5	3	9	5	7	10	8
Prior Year	8	8	8	5	3	5	7	8	11	9	9	5	11
Percent Change from Prior Year	38%	0%	50%	120%	333%	100%	-29%	-63%	-18%	-44%	-22%	100%	-27%

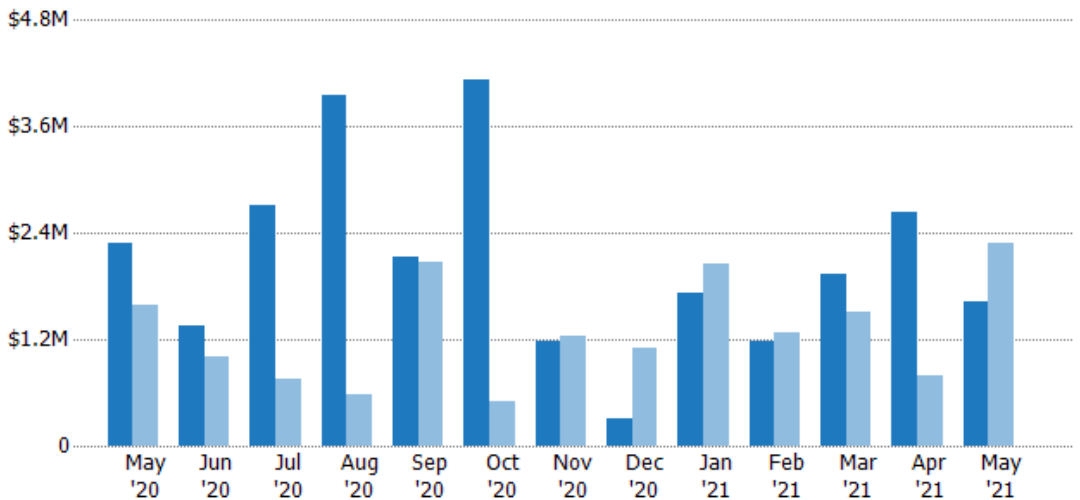
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
May '21	\$1.63M	-28.3%
May '20	\$2.28M	43.6%
May '19	\$1.58M	-36.4%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$2.28M	\$1.35M	\$2.72M	\$3.95M	\$2.12M	\$4.12M	\$1.18M	\$301K	\$1.72M	\$1.18M	\$1.95M	\$2.63M	\$1.63M
Prior Year	\$1.58M	\$1.01M	\$756K	\$583K	\$2.08M	\$499K	\$1.23M	\$1.11M	\$2.05M	\$1.27M	\$1.51M	\$791K	\$2.28M
Percent Change from Prior Year	44%	33%	259%	578%	2%	726%	-5%	-73%	-16%	-7%	29%	233%	-28%

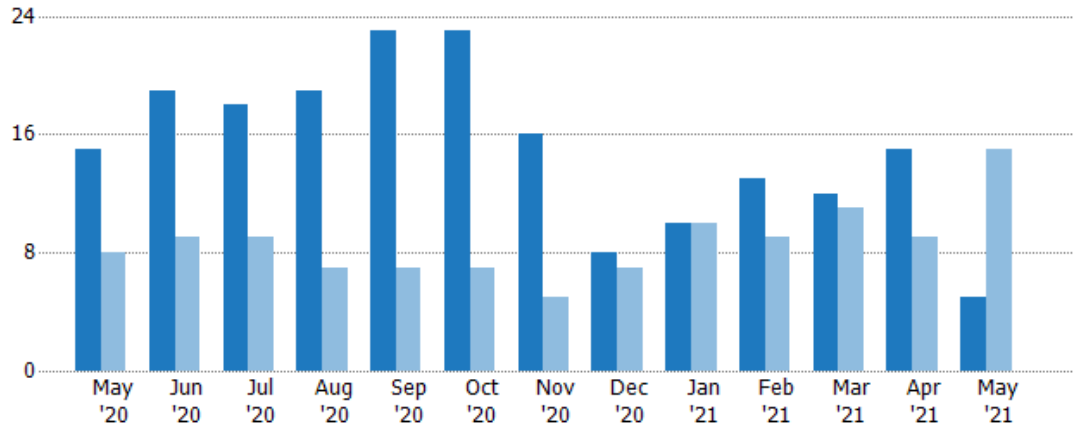
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
May '21	5	-66.7%
May '20	15	87.5%
May '19	8	25%



Current Year	15	19	18	19	23	23	16	8	10	13	12	15	5
Prior Year	8	9	9	7	7	7	5	7	10	9	11	9	15
Percent Change from Prior Year	88%	111%	100%	171%	229%	229%	220%	14%	0%	44%	9%	67%	-67%

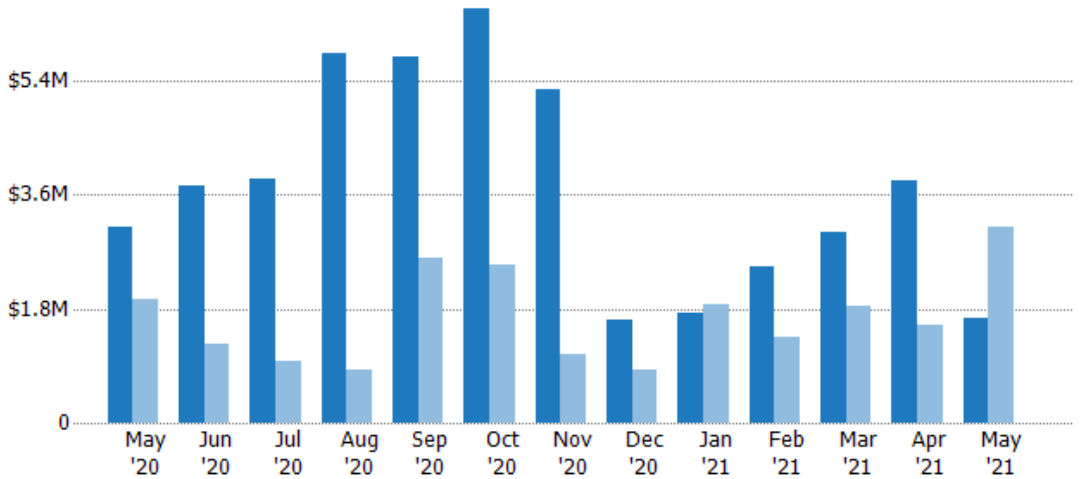
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
May '21	\$1.65M	-46.5%
May '20	\$3.08M	57.9%
May '19	\$1.95M	-0.5%



Current Year	\$3.08M	\$3.75M	\$3.85M	\$5.82M	\$5.77M	\$6.54M	\$5.27M	\$1.62M	\$1.73M	\$2.48M	\$3M	\$3.83M	\$1.65M
Prior Year	\$1.95M	\$1.24M	\$962K	\$825K	\$2.61M	\$2.51M	\$1.08M	\$833K	\$1.86M	\$1.37M	\$1.85M	\$1.54M	\$3.08M
Percent Change from Prior Year	58%	203%	300%	605%	121%	161%	386%	95%	-7%	81%	62%	149%	-47%

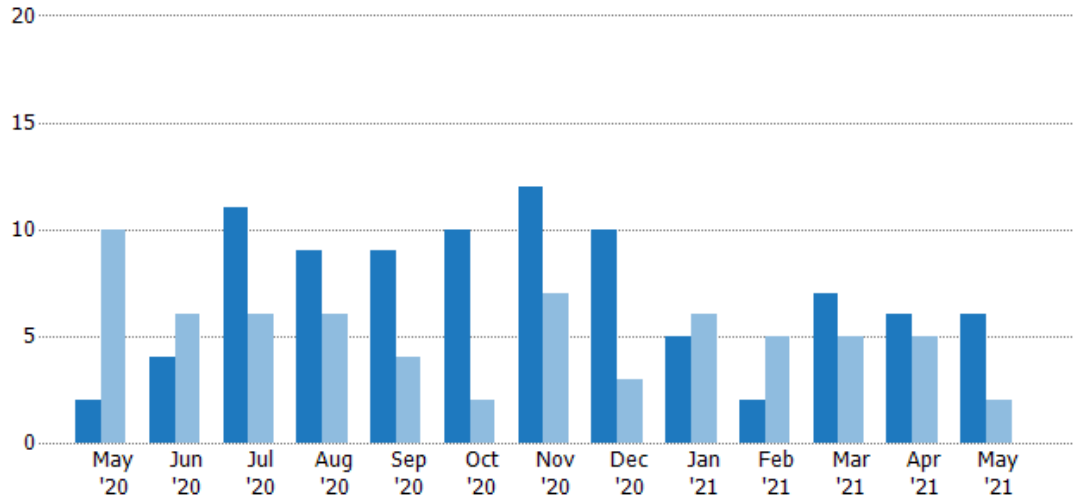
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Count	% Chg.
May '21	6	200%
May '20	2	-80%
May '19	10	-60%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	2	4	11	9	9	10	12	10	5	2	7	6	6
Prior Year	10	6	6	6	4	2	7	3	6	5	5	5	2
Percent Change from Prior Year	-80%	-33%	83%	50%	125%	400%	71%	233%	-17%	-60%	40%	20%	200%

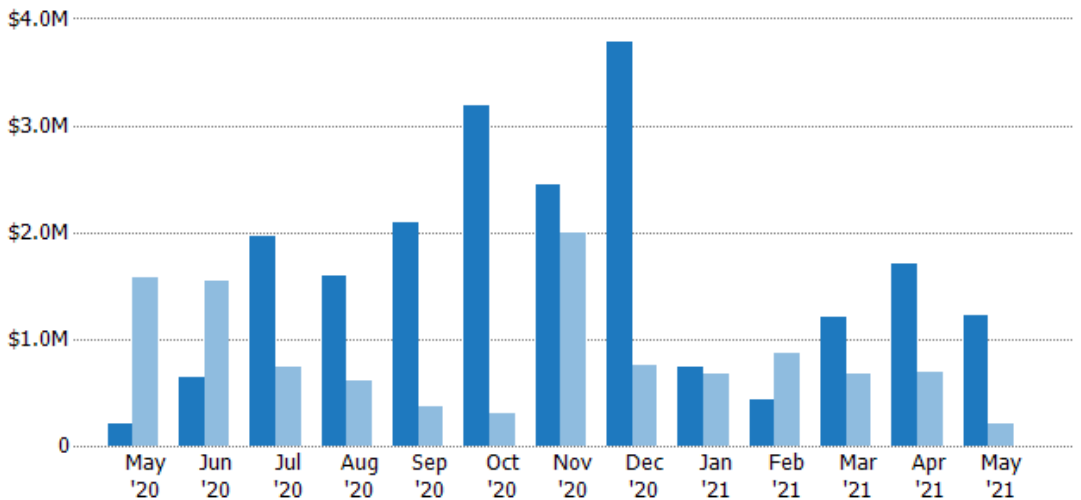
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Volume	% Chg.
May '21	\$1.22M	472.8%
May '20	\$213K	-86.5%
May '19	\$1.58M	-67%



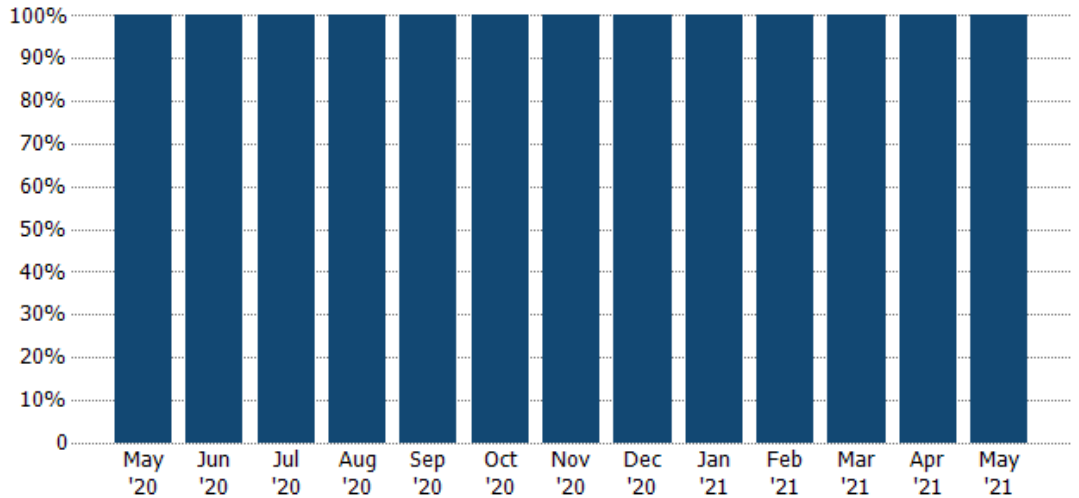
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$213K	\$635K	\$1.96M	\$1.58M	\$2.1M	\$3.18M	\$2.44M	\$3.78M	\$737K	\$425K	\$1.21M	\$1.71M	\$1.22M
Prior Year	\$1.58M	\$1.54M	\$737K	\$608K	\$375K	\$304K	\$1.99M	\$753K	\$668K	\$873K	\$678K	\$685K	\$213K
Percent Change from Prior Year	-86%	-59%	166%	160%	460%	946%	22%	402%	10%	-51%	79%	149%	473%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Single Family Residence

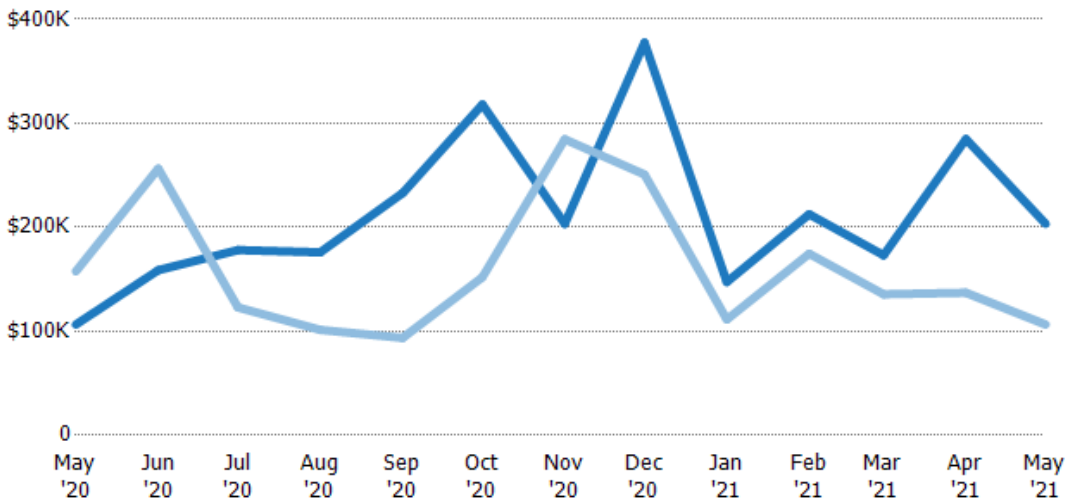
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



Month/Year	Price	% Chg.
May '21	\$203K	90.9%
May '20	\$107K	-32.4%
May '19	\$158K	-17.6%

Current Year	\$107K	\$159K	\$178K	\$176K	\$233K	\$318K	\$203K	\$378K	\$147K	\$213K	\$173K	\$285K	\$203K
Prior Year	\$158K	\$256K	\$123K	\$101K	\$93.6K	\$152K	\$285K	\$251K	\$111K	\$175K	\$136K	\$137K	\$107K
Percent Change from Prior Year	-32%	-38%	45%	74%	149%	109%	-29%	51%	32%	22%	28%	108%	91%

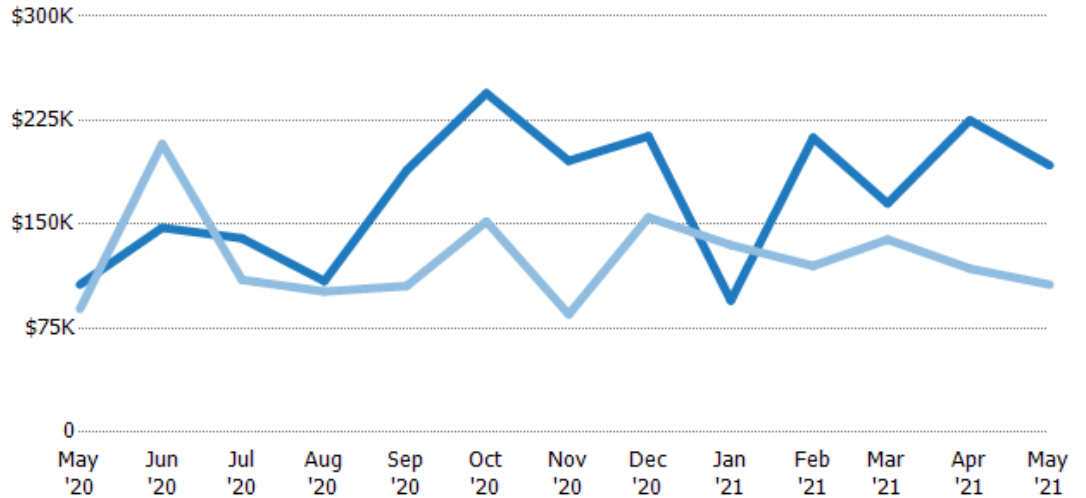
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family

Month/ Year	Price	% Chg.
May '21	\$193K	80.8%
May '20	\$107K	19.7%
May '19	\$89K	20.2%



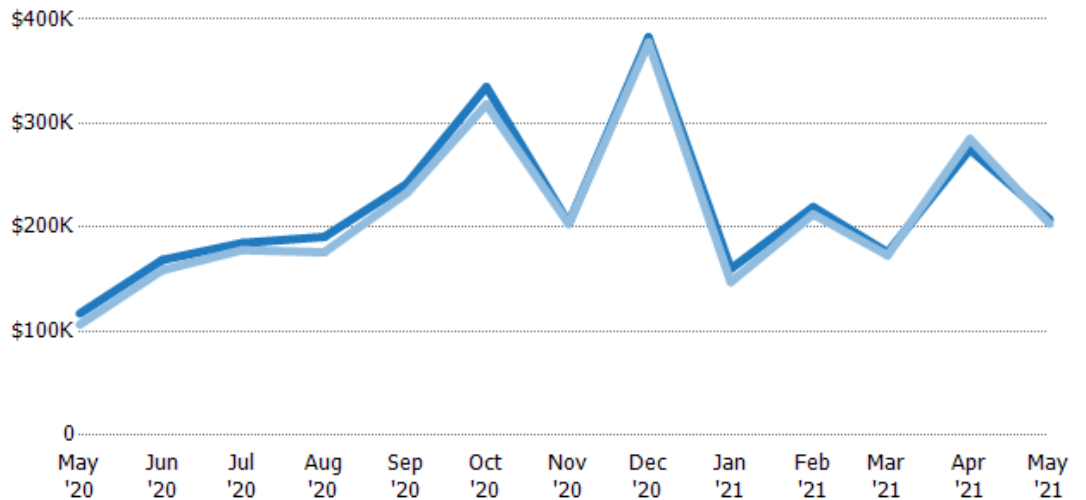
Current Year	\$107K	\$148K	\$140K	\$109K	\$189K	\$245K	\$196K	\$214K	\$95K	\$213K	\$165K	\$225K	\$193K
Prior Year	\$89K	\$208K	\$110K	\$102K	\$106K	\$152K	\$85K	\$155K	\$135K	\$120K	\$139K	\$118K	\$107K
Percent Change from Prior Year	20%	-29%	27%	7%	79%	61%	130%	38%	-30%	77%	19%	91%	81%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



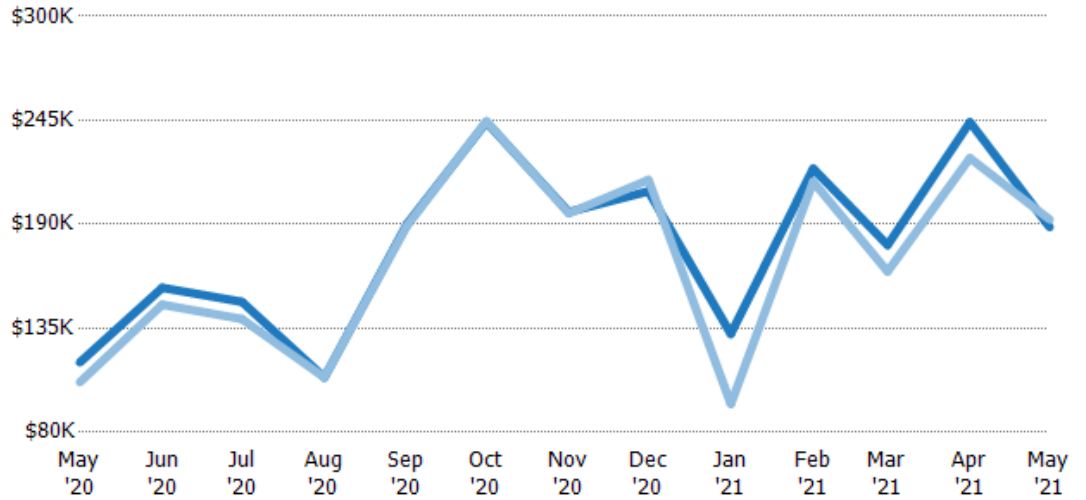
Avg List Price	\$117K	\$168K	\$185K	\$191K	\$242K	\$335K	\$204K	\$383K	\$160K	\$219K	\$176K	\$275K	\$208K
Avg Sales Price	\$107K	\$159K	\$178K	\$176K	\$233K	\$318K	\$203K	\$378K	\$147K	\$213K	\$173K	\$285K	\$203K
Avg Sales Price as a % of Avg List Price	91%	94%	96%	92%	96%	95%	100%	99%	92%	97%	98%	104%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



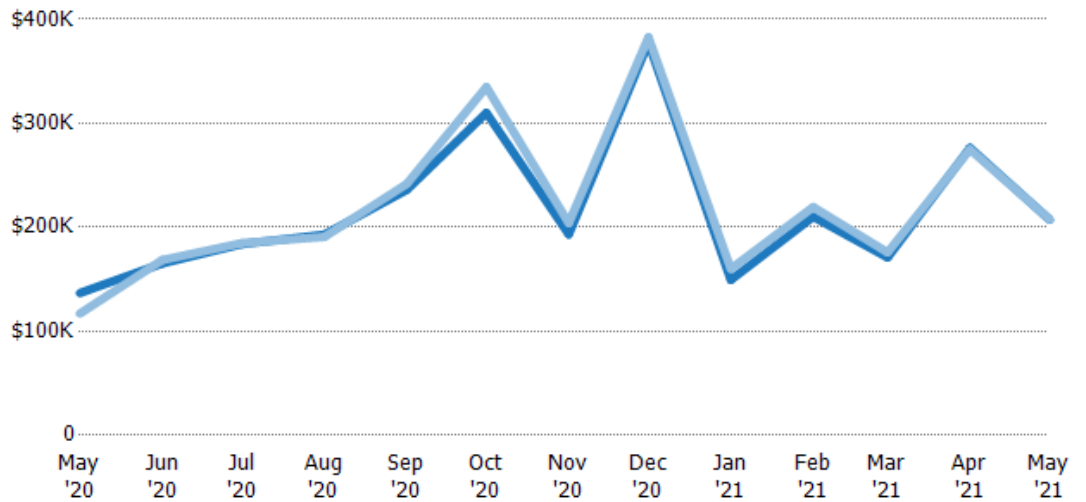
Median List Price	\$117K	\$156K	\$149K	\$109K	\$190K	\$244K	\$197K	\$207K	\$132K	\$219K	\$179K	\$244K	\$189K
Median Sales Price	\$107K	\$148K	\$140K	\$109K	\$189K	\$245K	\$196K	\$214K	\$95K	\$213K	\$165K	\$225K	\$193K
Med Sales Price as a % of Med List Price	91%	94%	94%	100%	100%	100%	100%	103%	72%	97%	92%	92%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



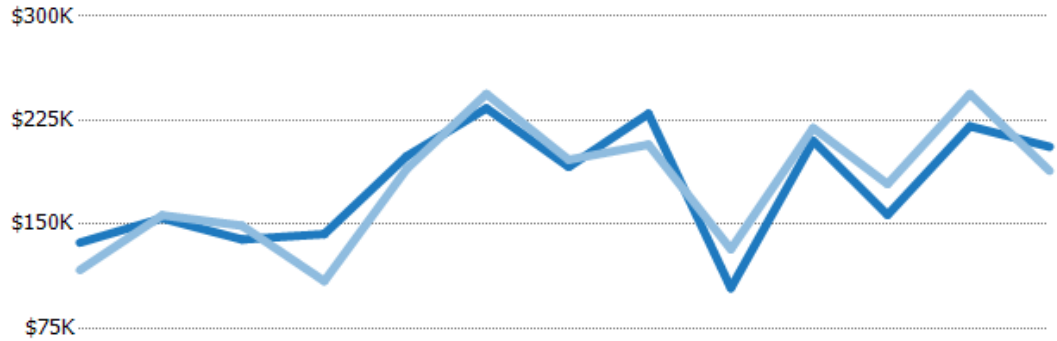
Avg Est Value	\$137K	\$165K	\$184K	\$193K	\$236K	\$310K	\$193K	\$378K	\$149K	\$210K	\$171K	\$276K	\$207K
Avg Sales Price	\$117K	\$168K	\$185K	\$191K	\$242K	\$335K	\$204K	\$383K	\$160K	\$219K	\$176K	\$275K	\$208K
Avg Sales Price as a % of Avg Est Value	86%	102%	101%	99%	102%	108%	106%	101%	107%	104%	103%	99%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: North Springfield, VT 05150,
Springfield, VT 05156
Property Type:
Condo/Townhouse/Apt., Single
Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$137K	\$154K	\$139K	\$143K	\$199K	\$234K	\$191K	\$230K	\$104K	\$210K	\$157K	\$221K	\$206K
Median Sales Price	\$117K	\$156K	\$149K	\$109K	\$190K	\$244K	\$197K	\$207K	\$132K	\$219K	\$179K	\$244K	\$189K
Med Sales Price as a % of Med Est Value	86%	101%	107%	76%	95%	104%	103%	90%	127%	104%	114%	111%	92%