

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	8	+37.5%	24	32	-25%
New Listing Volume	\$2,683,700	\$1,712,500	+56.7%	\$5,087,100	\$6,398,259	-20.5%
Active Listing Count	7	28	-75%	N/A	N/A	
Active Listing Volume	\$1,818,900	\$6,674,699	-72.7%	N/A	N/A	
Average Listing Price	\$259,843	\$238,382	+9%	\$178,185	\$209,936	-15.1%
Median Listing Price	\$175,000	\$189,000	-7.4%	\$150,182	\$173,796	-13.6%
Median Days in RPR	8	168	-95.2%	125.89	191.25	-34.2%
Months of Inventory	0.9	9.3	-90.6%	2.8	10.6	-74.1%
Absorption Rate	114.29%	10.71%	+103.6%	36.36%	9.42%	+26.9%
Sales Activity Charts Metrics						
New Pending Sales Count	9	15	-40%	33	40	-17.5%
New Pending Sales Volume	\$1,357,699	\$3,195,460	-57.5%	\$6,618,798	\$6,259,979	+5.7%
Pending Sales Count	4	19	-78.9%	N/A	N/A	
Pending Sales Volume	\$702,300	\$3,653,780	-80.8%	N/A	N/A	
Closed Sales Count	4	7	-42.9%	22	24	-8.3%
Closed Sales Volume	\$549,750	\$1,016,000	-45.9%	\$5,479,600	\$2,897,229	+89.1%
Average Sales Price	\$137,438	\$145,143	-5.3%	\$249,073	\$120,718	+106.3%
Median Sales Price	\$146,000	\$140,000	+4.3%	\$192,727	\$124,075	+55.3%

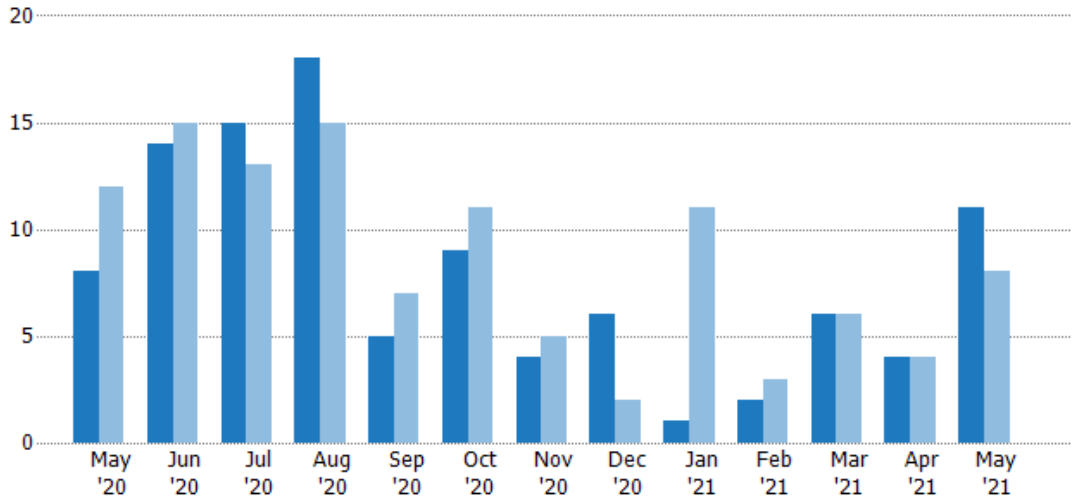
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	11	37.5%
May '20	8	-33.3%
May '19	12	16.7%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	8	14	15	18	5	9	4	6	1	2	6	4	11
Prior Year	12	15	13	15	7	11	5	2	11	3	6	4	8
Percent Change from Prior Year	-33%	-7%	15%	20%	-29%	-18%	-20%	200%	-91%	-33%	0%	0%	38%

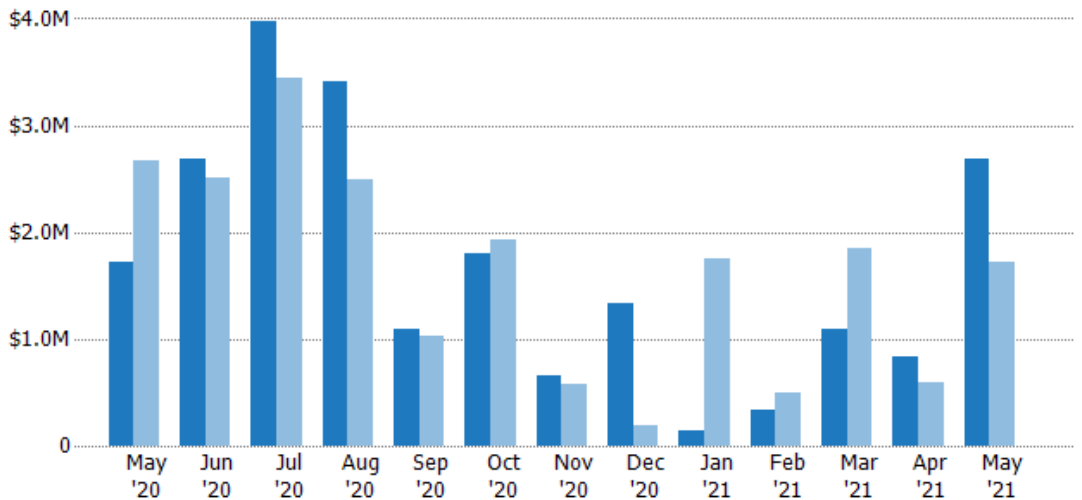
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$2.68M	56.7%
May '20	\$1.71M	-35.9%
May '19	\$2.67M	-1.8%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$1.71M	\$2.69M	\$3.97M	\$3.41M	\$1.09M	\$1.8M	\$660K	\$1.34M	\$149K	\$328K	\$1.1M	\$827K	\$2.68M
Prior Year	\$2.67M	\$2.51M	\$3.44M	\$2.5M	\$1.03M	\$1.93M	\$575K	\$195K	\$1.76M	\$489K	\$1.84M	\$595K	\$1.71M
Percent Change from Prior Year	-36%	7%	15%	36%	6%	-7%	15%	586%	-92%	-33%	-40%	39%	57%

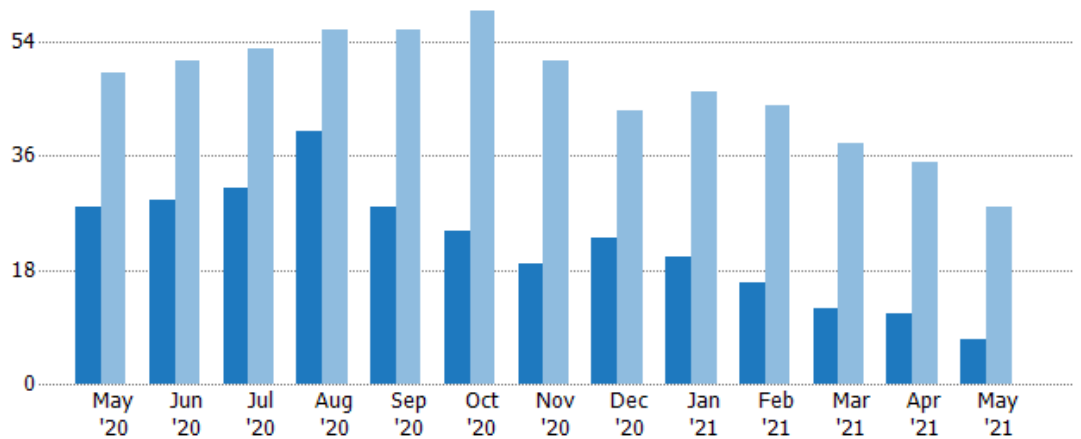
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
May '21	7	-75%
May '20	28	-42.9%
May '19	49	22.4%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	28	29	31	40	28	24	19	23	20	16	12	11	7
Prior Year	49	51	53	56	56	59	51	43	46	44	38	35	28
Percent Change from Prior Year	-43%	-43%	-42%	-29%	-50%	-59%	-63%	-47%	-57%	-64%	-68%	-69%	-75%

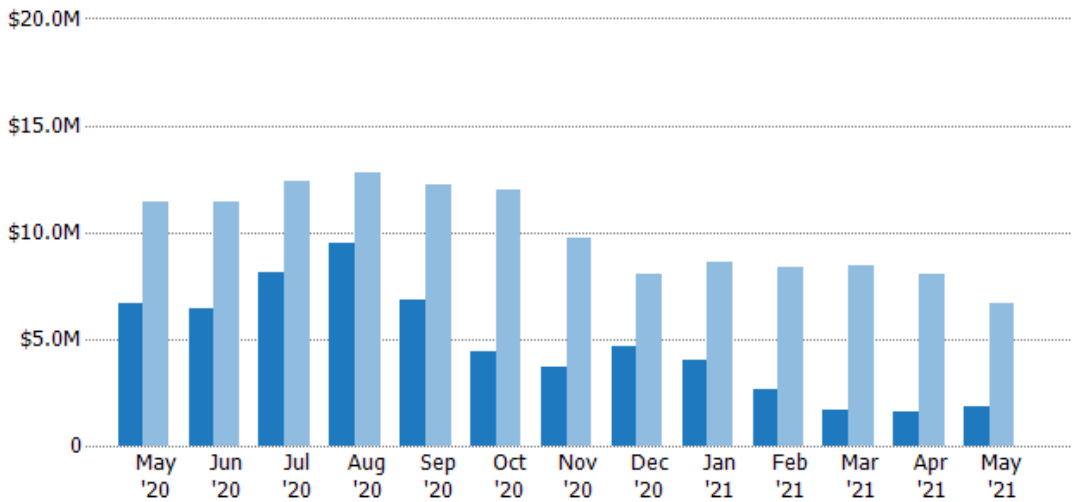
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
May '21	\$1.82M	-72.7%
May '20	\$6.67M	-41.7%
May '19	\$11.5M	3.1%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$6.67M	\$6.46M	\$8.11M	\$9.5M	\$6.85M	\$4.45M	\$3.71M	\$4.7M	\$4.03M	\$2.63M	\$1.66M	\$1.62M	\$1.82M
Prior Year	\$11.5M	\$11.5M	\$12.4M	\$12.8M	\$12.3M	\$12M	\$9.75M	\$8.04M	\$8.6M	\$8.38M	\$8.44M	\$8.01M	\$6.67M
Percent Change from Prior Year	-42%	-44%	-35%	-26%	-44%	-63%	-62%	-42%	-53%	-69%	-80%	-80%	-73%

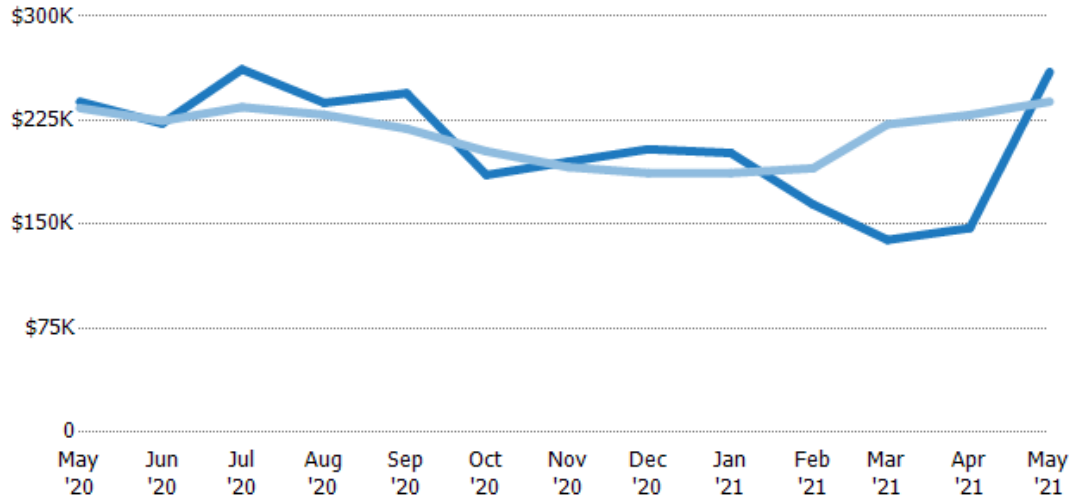
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$260K	9%
May '20	\$238K	2%
May '19	\$234K	-15.8%



Current Year	\$238K	\$223K	\$262K	\$238K	\$244K	\$186K	\$195K	\$204K	\$201K	\$164K	\$139K	\$147K	\$260K
Prior Year	\$234K	\$225K	\$234K	\$229K	\$219K	\$203K	\$191K	\$187K	\$187K	\$190K	\$222K	\$229K	\$238K
Percent Change from Prior Year	2%	-1%	12%	4%	12%	-8%	2%	9%	8%	-14%	-38%	-36%	9%

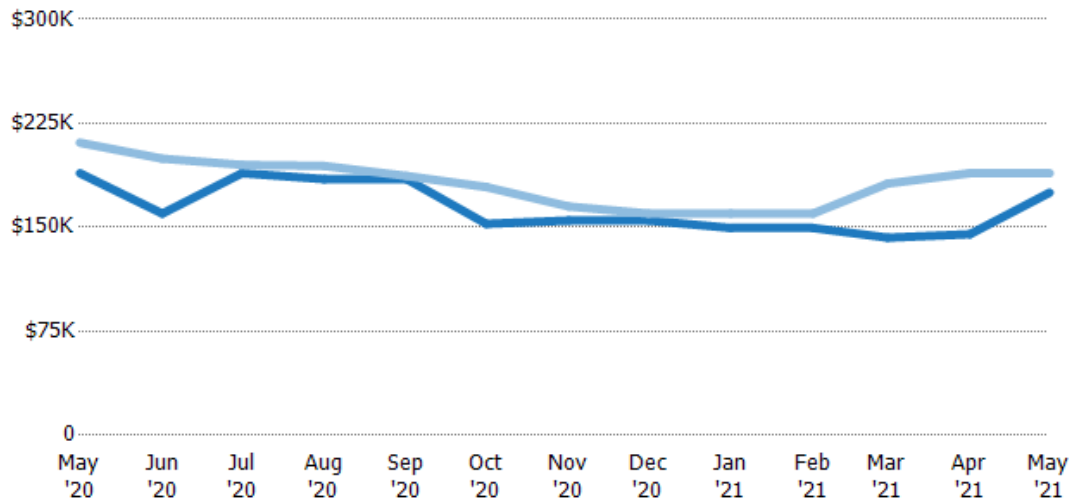
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$175K	-7.4%
May '20	\$189K	-10.4%
May '19	\$211K	-14.3%



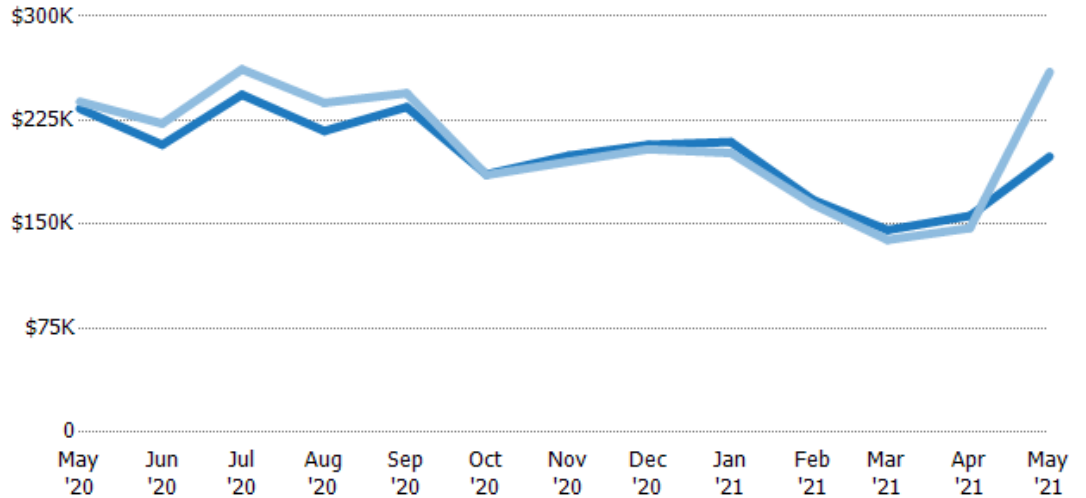
Current Year	\$189K	\$160K	\$189K	\$185K	\$185K	\$152K	\$155K	\$155K	\$149K	\$149K	\$143K	\$145K	\$175K
Prior Year	\$211K	\$200K	\$195K	\$194K	\$187K	\$179K	\$165K	\$160K	\$160K	\$160K	\$182K	\$189K	\$189K
Percent Change from Prior Year	-10%	-20%	-3%	-5%	-1%	-15%	-6%	-3%	-7%	-7%	-21%	-23%	-7%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



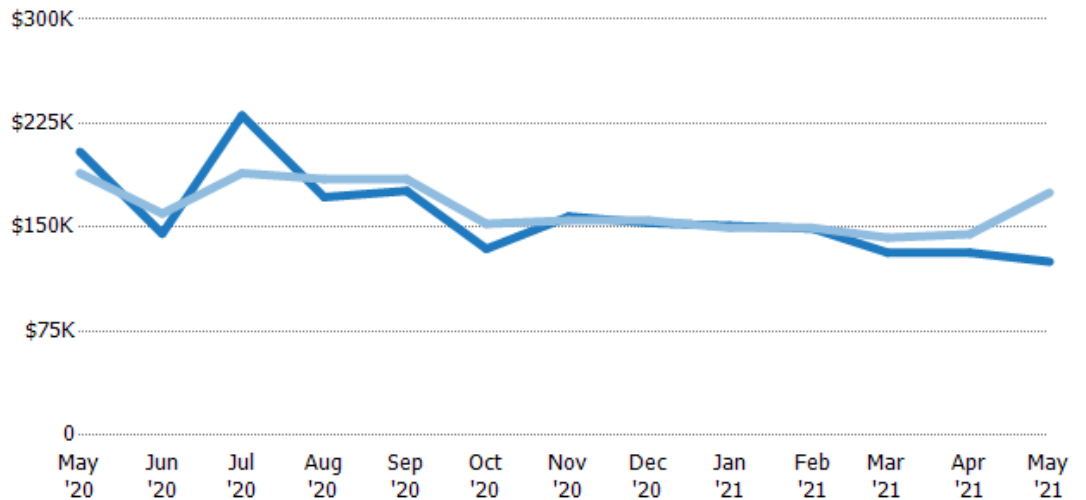
Avg Est Value	\$233K	\$207K	\$243K	\$217K	\$234K	\$186K	\$199K	\$207K	\$209K	\$168K	\$146K	\$156K	\$199K
Avg Listing Price	\$238K	\$223K	\$262K	\$238K	\$244K	\$186K	\$195K	\$204K	\$201K	\$164K	\$139K	\$147K	\$260K
Avg Listing Price as a % of Avg Est Value	102%	107%	108%	109%	104%	100%	98%	99%	96%	98%	95%	94%	131%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt., Single
Family



Median Est Value	\$204K	\$145K	\$231K	\$172K	\$176K	\$134K	\$158K	\$153K	\$151K	\$149K	\$132K	\$132K	\$125K
Median Listing Price	\$189K	\$160K	\$189K	\$185K	\$185K	\$152K	\$155K	\$155K	\$149K	\$149K	\$143K	\$145K	\$175K
Med Listing Price as a % of Med Est Value	92%	110%	82%	108%	105%	113%	98%	101%	99%	100%	108%	110%	140%

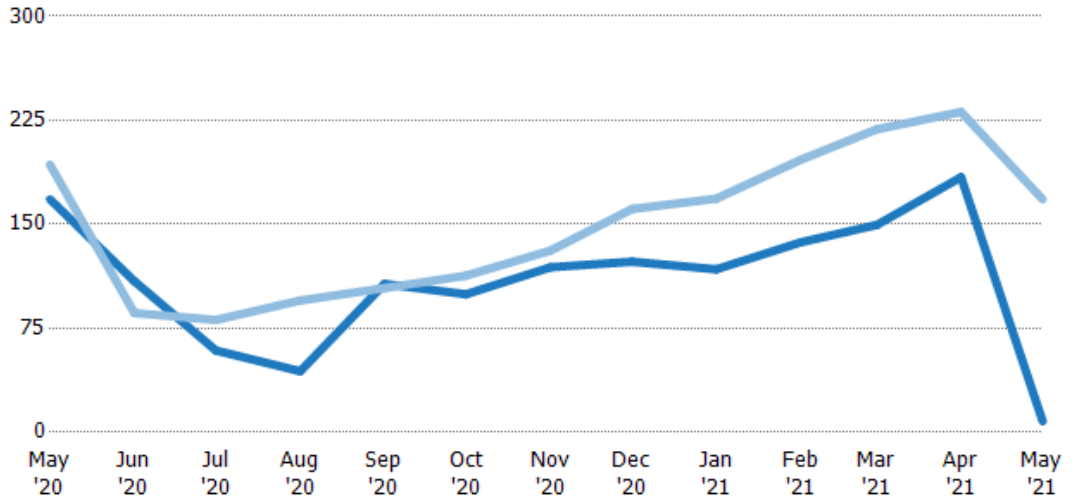
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
May '21	8	-95.2%
May '20	168	-13%
May '19	193	-52.8%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	168	109	59	44	107	100	119	123	118	137	150	184	8
Prior Year	193	86	81	95	104	113	131	161	169	197	219	231	168
Percent Change from Prior Year	-13%	27%	-27%	-54%	3%	-12%	-9%	-24%	-30%	-30%	-32%	-20%	-95%

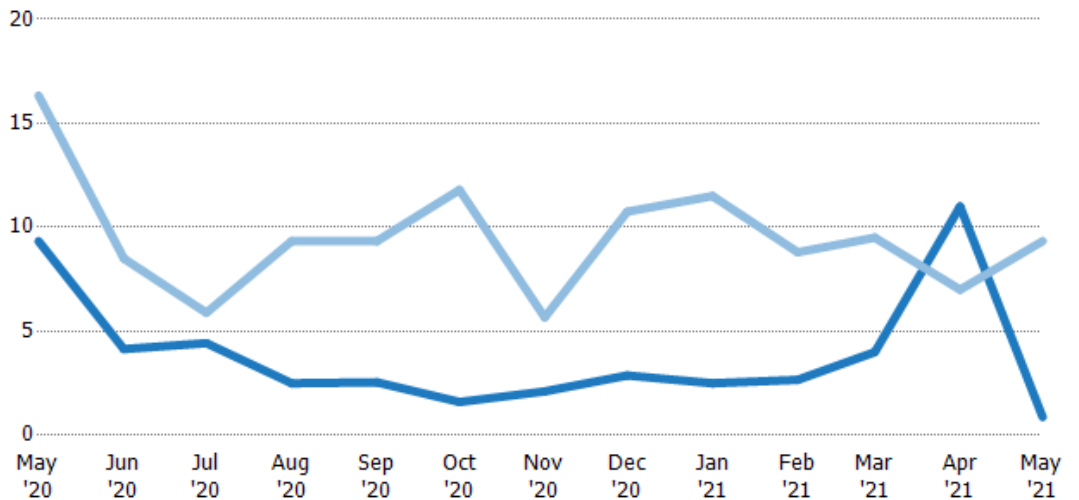
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
May '21	0	-90.6%
May '20	9.33	-42.9%
May '19	16.3	-26.5%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	9.33	4.14	4.43	2.5	2.55	1.6	2.11	2.88	2.5	2.67	4	11	0
Prior Year	16.3	8.5	5.89	9.33	9.33	11.8	5.67	10.8	11.5	8.8	9.5	7	9.33
Percent Change from Prior Year	-43%	-51%	-25%	-73%	-73%	-86%	-63%	-73%	-78%	-70%	-58%	57%	-91%

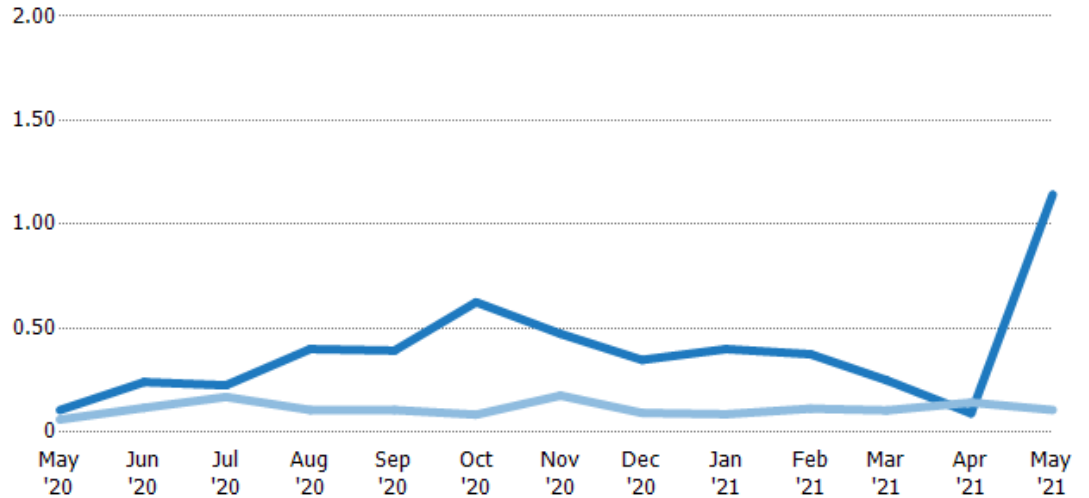
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
May '21	114%	-103.6%
May '20	11%	-4.6%
May '19	6%	36.1%



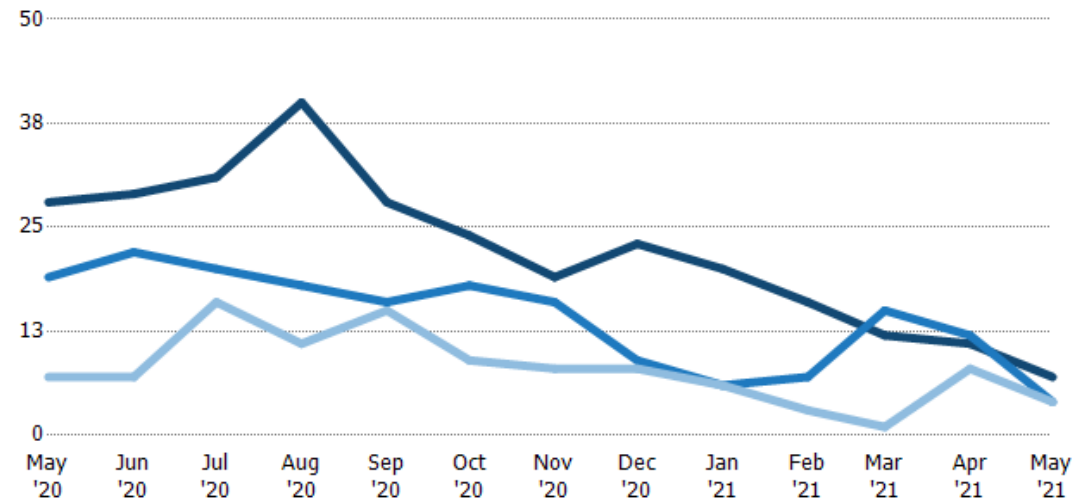
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	11%	24%	23%	40%	39%	63%	47%	35%	40%	38%	25%	9%	114%
Prior Year	6%	12%	17%	11%	11%	8%	18%	9%	9%	11%	11%	14%	11%
Change from Prior Year	-5%	-12%	-6%	-29%	-29%	-54%	-30%	-25%	-31%	-26%	-14%	5%	-104%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Active	28	29	31	40	28	24	19	23	20	16	12	11	7
Pending	19	22	20	18	16	18	16	9	6	7	15	12	4
Sold	7	7	16	11	15	9	8	8	6	3	1	8	4

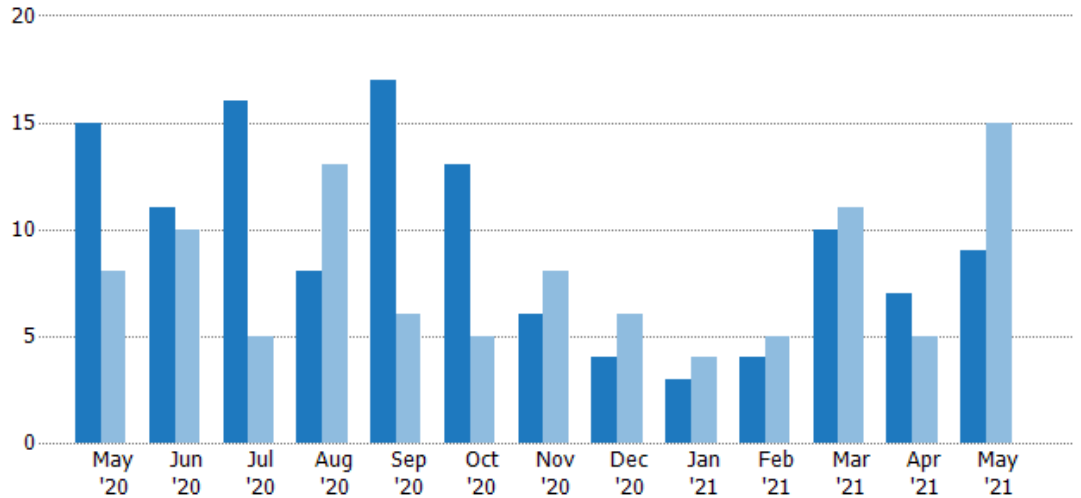
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	9	-40%
May '20	15	87.5%
May '19	8	0%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	15	11	16	8	17	13	6	4	3	4	10	7	9
Prior Year	8	10	5	13	6	5	8	6	4	5	11	5	15
Percent Change from Prior Year	88%	10%	220%	-38%	183%	160%	-25%	-33%	-25%	-20%	-9%	40%	-40%

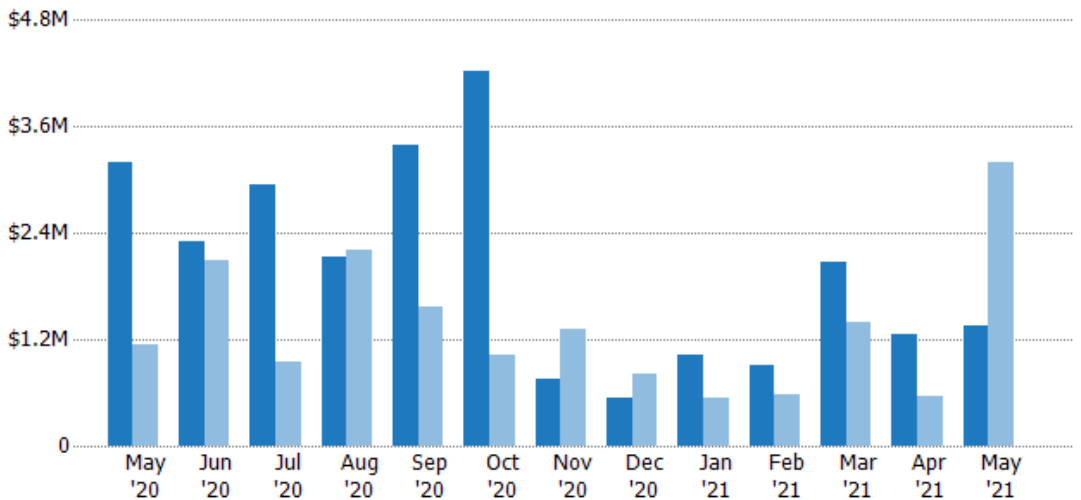
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$1.36M	-57.5%
May '20	\$3.2M	177.8%
May '19	\$1.15M	-18.1%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$3.2M	\$2.31M	\$2.95M	\$2.12M	\$3.39M	\$4.22M	\$762K	\$548K	\$1.02M	\$912K	\$2.06M	\$1.26M	\$1.36M
Prior Year	\$1.15M	\$2.08M	\$946K	\$2.2M	\$1.57M	\$1.02M	\$1.32M	\$804K	\$536K	\$578K	\$1.4M	\$552K	\$3.2M
Percent Change from Prior Year	178%	11%	212%	-4%	116%	313%	-42%	-32%	91%	58%	48%	129%	-58%

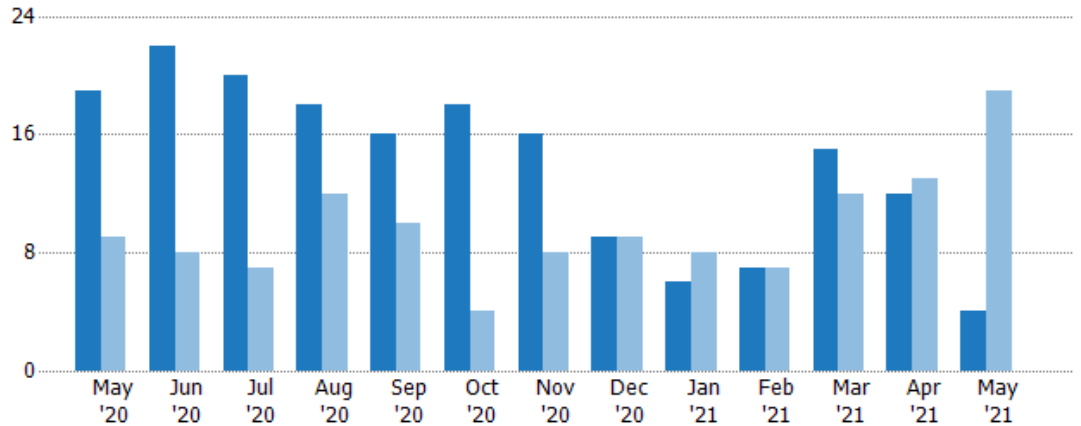
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	4	-78.9%
May '20	19	111.1%
May '19	9	11.1%



Current Year	19	22	20	18	16	18	16	9	6	7	15	12	4
Prior Year	9	8	7	12	10	4	8	9	8	7	12	13	19
Percent Change from Prior Year	111%	175%	186%	50%	60%	350%	100%	0%	-25%	0%	25%	-8%	-79%

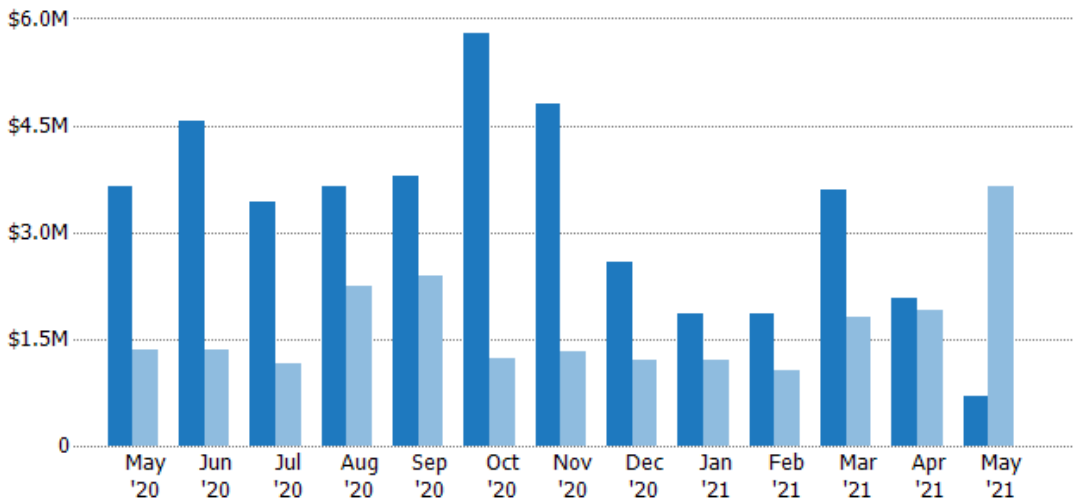
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$702K	-80.8%
May '20	\$3.65M	168.6%
May '19	\$1.36M	11.6%



Current Year	\$3.65M	\$4.56M	\$3.42M	\$3.65M	\$3.78M	\$5.78M	\$4.8M	\$2.57M	\$1.85M	\$1.86M	\$3.61M	\$2.08M	\$702K
Prior Year	\$1.36M	\$1.34M	\$1.14M	\$2.24M	\$2.39M	\$1.22M	\$1.32M	\$1.21M	\$1.2M	\$1.07M	\$1.8M	\$1.91M	\$3.65M
Percent Change from Prior Year	169%	241%	199%	63%	58%	375%	264%	112%	53%	74%	100%	9%	-81%

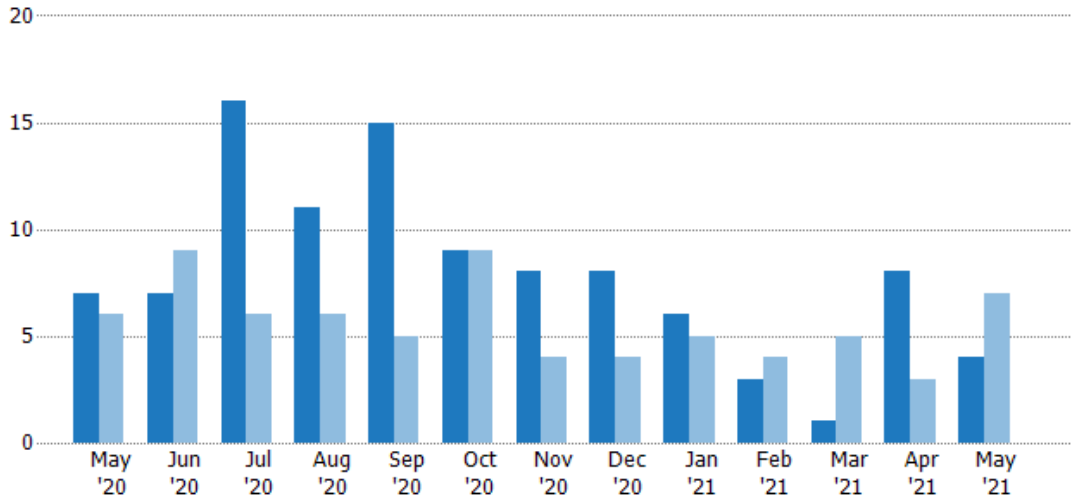
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
May '21	4	-42.9%
May '20	7	16.7%
May '19	6	-16.7%



Current Year	7	7	16	11	15	9	8	8	6	3	1	8	4
Prior Year	6	9	6	6	5	9	4	4	5	4	5	3	7
Percent Change from Prior Year	17%	-22%	167%	83%	200%	0%	100%	100%	20%	-25%	-80%	167%	-43%

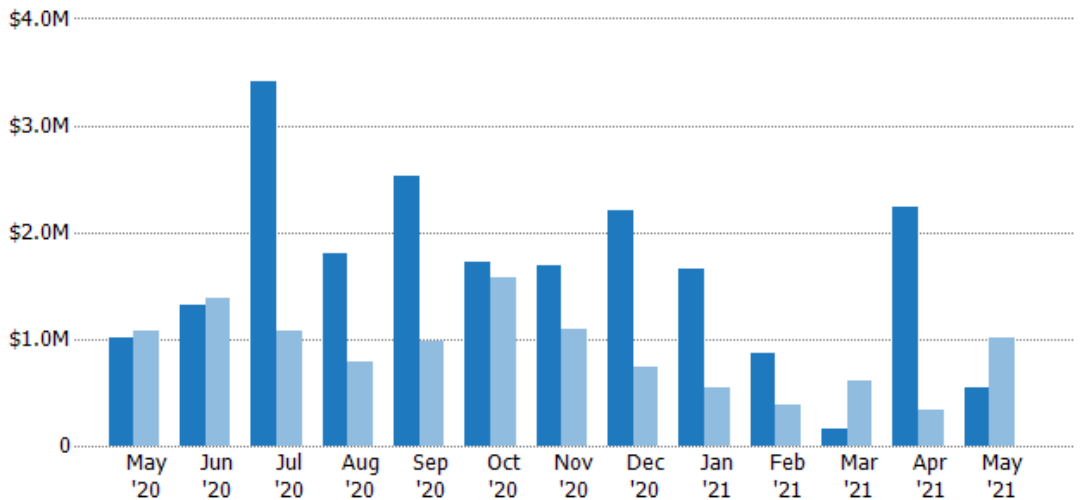
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
May '21	\$550K	-45.9%
May '20	\$1.02M	-5.9%
May '19	\$1.08M	-30.1%



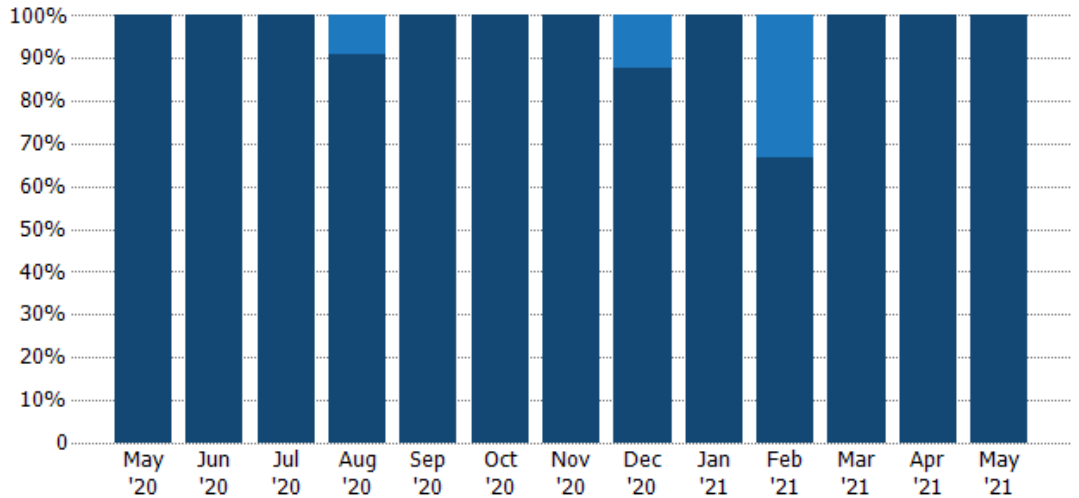
Current Year	\$1.02M	\$1.31M	\$3.41M	\$1.81M	\$2.52M	\$1.72M	\$1.69M	\$2.21M	\$1.66M	\$870K	\$156K	\$2.24M	\$550K
Prior Year	\$1.08M	\$1.38M	\$1.08M	\$794K	\$979K	\$1.57M	\$1.09M	\$745K	\$543K	\$390K	\$606K	\$342K	\$1.02M
Percent Change from Prior Year	-6%	-5%	217%	128%	158%	9%	55%	196%	206%	123%	-74%	556%	-46%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



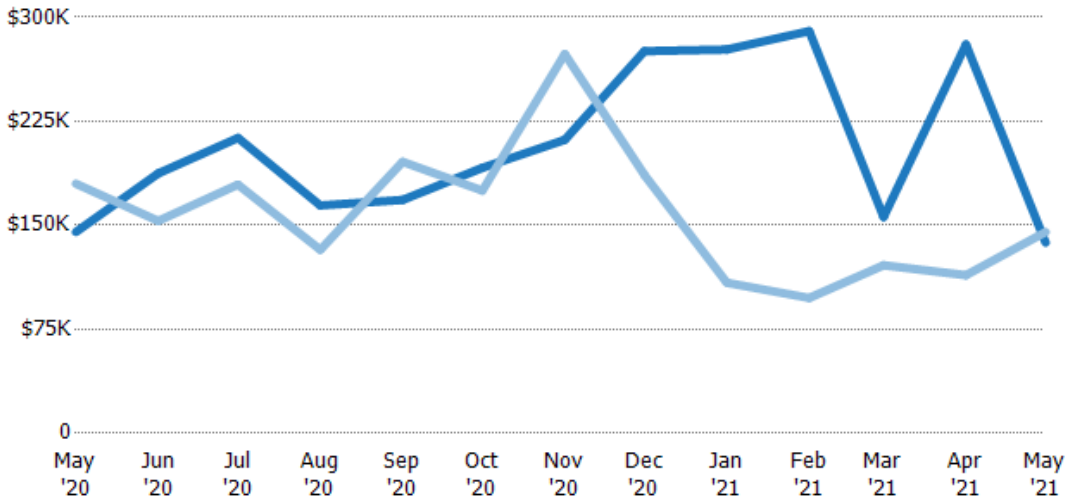
Property Type	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Condo/Townhouse	-	-	-	9%	-	-	-	13%	-	33%	-	-	-
Single Family Residence	100%	100%	100%	91%	100%	100%	100%	88%	100%	67%	100%	100%	100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Month/Year	Price	% Chg.
May '21	\$137K	-5.3%
May '20	\$145K	-19.4%
May '19	\$180K	-16.1%

Property Type	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$145K	\$187K	\$213K	\$164K	\$168K	\$191K	\$212K	\$276K	\$277K	\$290K	\$156K	\$280K	\$137K
Prior Year	\$180K	\$153K	\$179K	\$132K	\$196K	\$175K	\$274K	\$186K	\$109K	\$97.6K	\$121K	\$114K	\$145K
Percent Change from Prior Year	-19%	22%	19%	24%	-14%	9%	-23%	48%	155%	197%	29%	146%	-5%

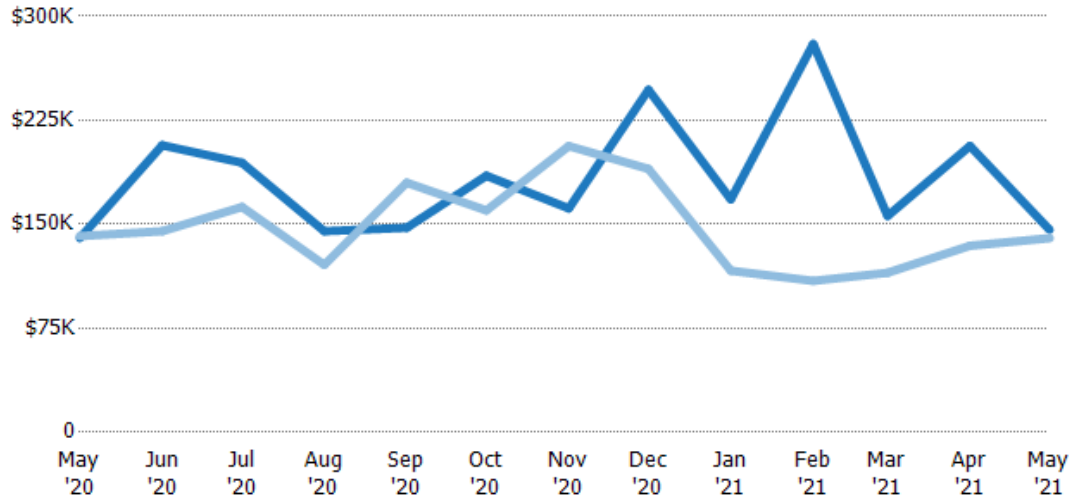
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$146K	4.3%
May '20	\$140K	-1.1%
May '19	\$142K	-15.9%



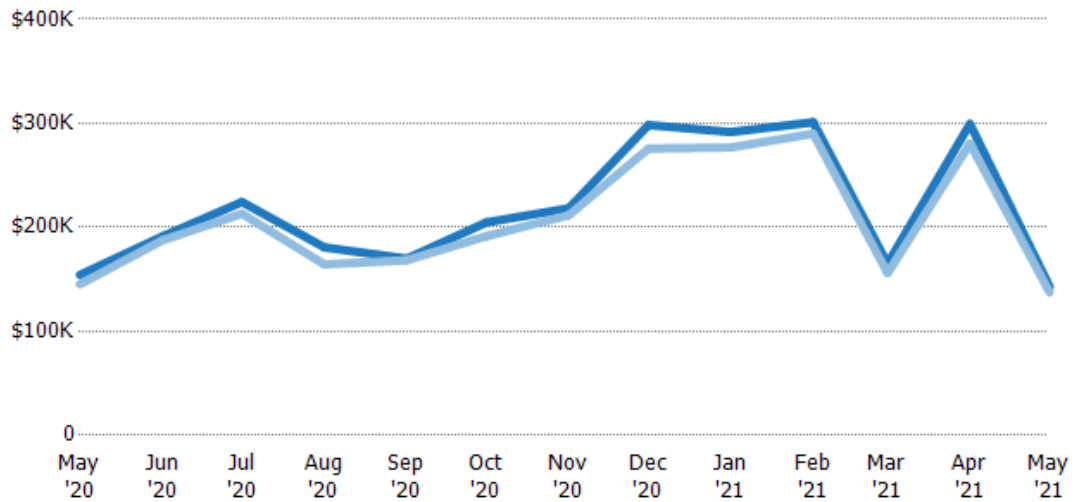
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$140K	\$207K	\$194K	\$145K	\$148K	\$185K	\$161K	\$247K	\$168K	\$280K	\$156K	\$207K	\$146K
Prior Year	\$142K	\$145K	\$163K	\$121K	\$180K	\$160K	\$206K	\$190K	\$117K	\$109K	\$115K	\$135K	\$140K
Percent Change from Prior Year	-1%	43%	20%	20%	-18%	16%	-22%	30%	44%	156%	36%	54%	4%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single Family



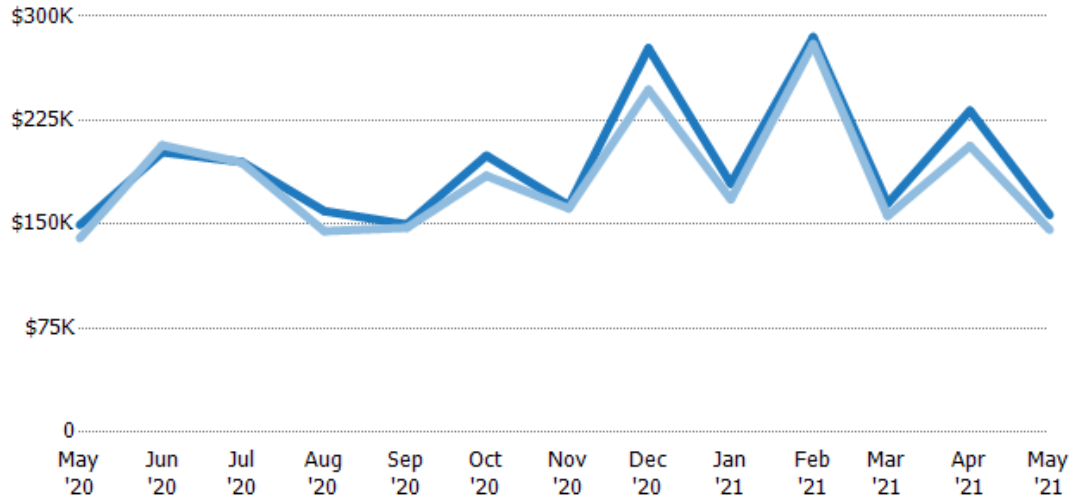
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg List Price	\$154K	\$191K	\$224K	\$181K	\$170K	\$205K	\$218K	\$298K	\$292K	\$301K	\$165K	\$299K	\$143K
Avg Sales Price	\$145K	\$187K	\$213K	\$164K	\$168K	\$191K	\$212K	\$276K	\$277K	\$290K	\$156K	\$280K	\$137K
Avg Sales Price as a % of Avg List Price	94%	98%	95%	91%	99%	94%	97%	92%	95%	96%	95%	94%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



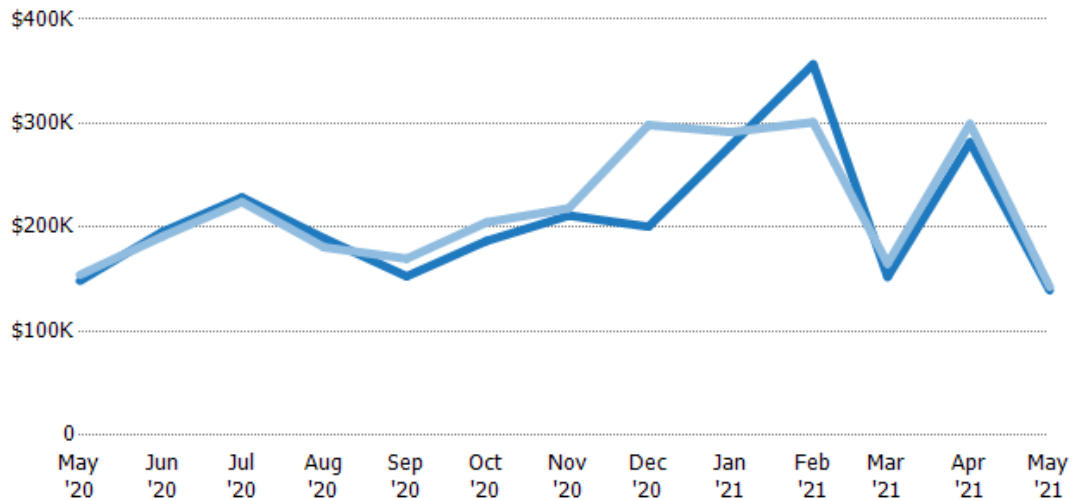
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median List Price	\$150K	\$202K	\$195K	\$160K	\$150K	\$200K	\$163K	\$277K	\$179K	\$285K	\$165K	\$232K	\$157K
Median Sales Price	\$140K	\$207K	\$194K	\$145K	\$148K	\$185K	\$161K	\$247K	\$168K	\$280K	\$156K	\$207K	\$146K
Med Sales Price as a % of Med List Price	94%	102%	100%	91%	98%	93%	99%	89%	94%	98%	95%	89%	93%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type: Condo/Townhouse/Apt., Single Family



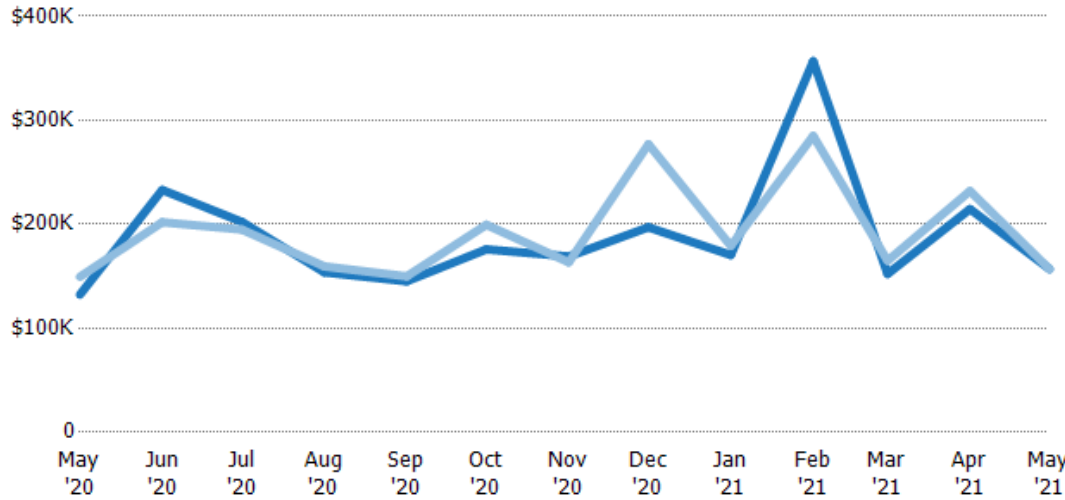
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$148K	\$195K	\$229K	\$189K	\$153K	\$187K	\$211K	\$201K	\$279K	\$357K	\$152K	\$282K	\$139K
Avg Sales Price	\$154K	\$191K	\$224K	\$181K	\$170K	\$205K	\$218K	\$298K	\$292K	\$301K	\$165K	\$299K	\$143K
Avg Sales Price as a % of Avg Est Value	104%	98%	98%	95%	111%	110%	103%	149%	105%	84%	108%	106%	102%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$132K	\$233K	\$202K	\$154K	\$145K	\$176K	\$169K	\$197K	\$170K	\$357K	\$152K	\$215K	\$157K
Median Sales Price	\$150K	\$202K	\$195K	\$160K	\$150K	\$200K	\$163K	\$277K	\$179K	\$285K	\$165K	\$232K	\$157K
Med Sales Price as a % of Med Est Value	113%	87%	96%	104%	103%	113%	97%	141%	105%	80%	108%	108%	100%