

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

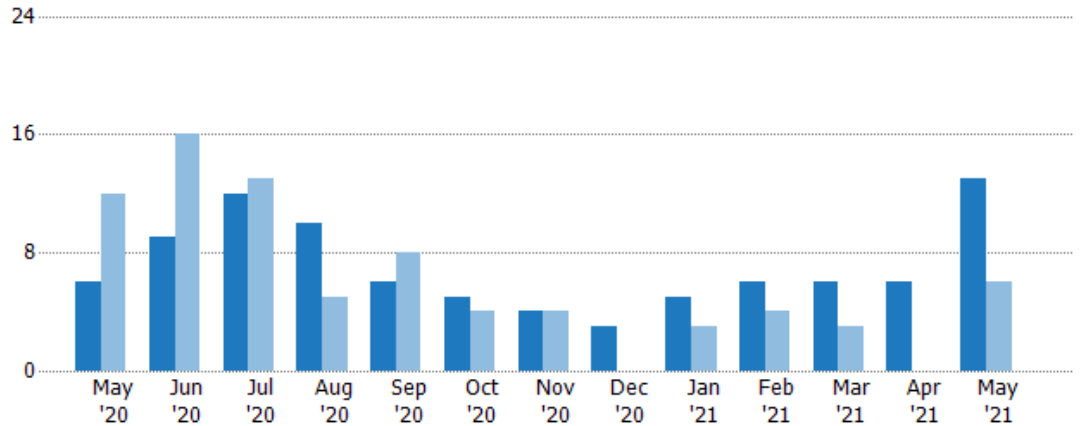
Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	6	+116.7%	36	16	+125%
New Listing Volume	\$3,993,300	\$1,348,800	+196.1%	\$8,913,550	\$3,631,200	+145.5%
Active Listing Count	8	29	-72.4%	N/A	N/A	
Active Listing Volume	\$1,852,300	\$9,446,908	-80.4%	N/A	N/A	
Average Listing Price	\$231,538	\$325,755	-28.9%	\$237,535	\$303,053	-21.6%
Median Listing Price	\$192,450	\$249,000	-22.7%	\$195,175	\$218,292	-10.6%
Median Days in RPR	16.5	249	-93.4%	54.89	247.89	-77.9%
Months of Inventory	1.3	29	-95.4%	3.1	8.3	-62.3%
Absorption Rate	75%	3.45%	+71.6%	32.14%	12.1%	+20%
Sales Activity Charts Metrics						
New Pending Sales Count	10	4	+150%	33	24	+37.5%
New Pending Sales Volume	\$2,835,400	\$749,900	+278.1%	\$8,798,150	\$4,119,255	+113.6%
Pending Sales Count	4	9	-55.6%	N/A	N/A	
Pending Sales Volume	\$740,000	\$1,388,400	-46.7%	N/A	N/A	
Closed Sales Count	5	3	+66.7%	22	18	+22.2%
Closed Sales Volume	\$973,778	\$478,000	+103.7%	\$5,270,177	\$4,046,400	+30.2%
Average Sales Price	\$194,756	\$159,333	+22.2%	\$239,553	\$224,800	+6.6%
Median Sales Price	\$145,000	\$145,000	±	\$233,273	\$178,017	+31%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



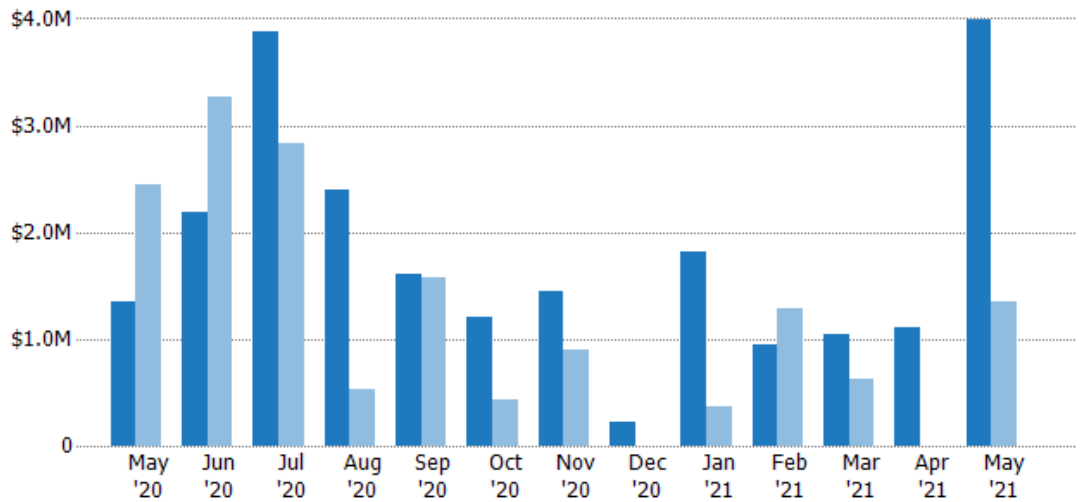
Current Year	6	9	12	10	6	5	4	3	5	6	6	6	13
Prior Year	12	16	13	5	8	4	4	-	3	4	3	-	6
Percent Change from Prior Year	-50%	-44%	-8%	100%	-25%	25%	0%	100%	67%	50%	100%	100%	117%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



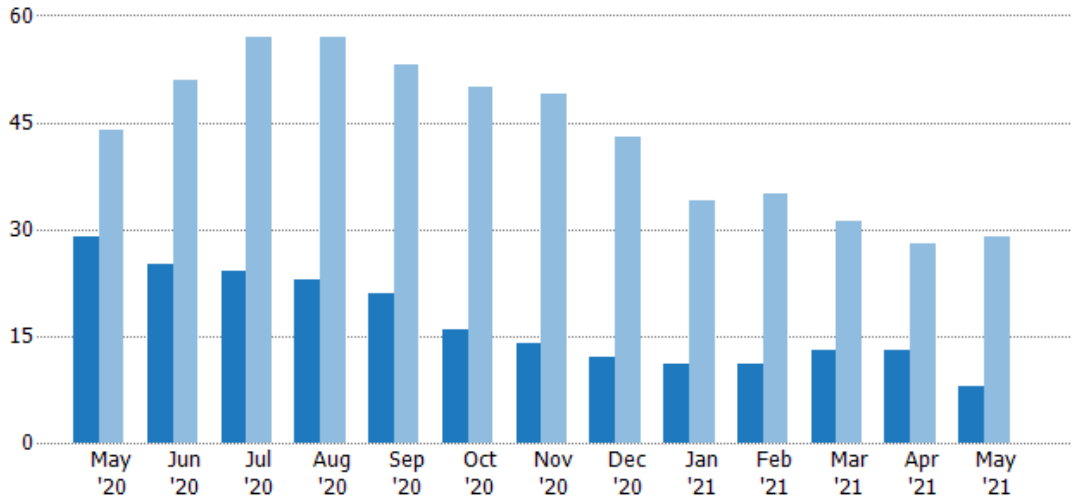
Current Year	\$1.35M	\$2.19M	\$3.89M	\$2.4M	\$1.61M	\$1.21M	\$1.45M	\$226K	\$1.81M	\$951K	\$1.04M	\$1.11M	\$3.99M
Prior Year	\$2.45M	\$3.26M	\$2.83M	\$529K	\$1.57M	\$437K	\$904K	-	\$363K	\$1.29M	\$633K	-	\$1.35M
Percent Change from Prior Year	-45%	-33%	37%	354%	3%	177%	61%	100%	399%	-26%	65%	100%	196%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
May '21	8	-72.4%
May '20	29	-34.1%
May '19	44	0%

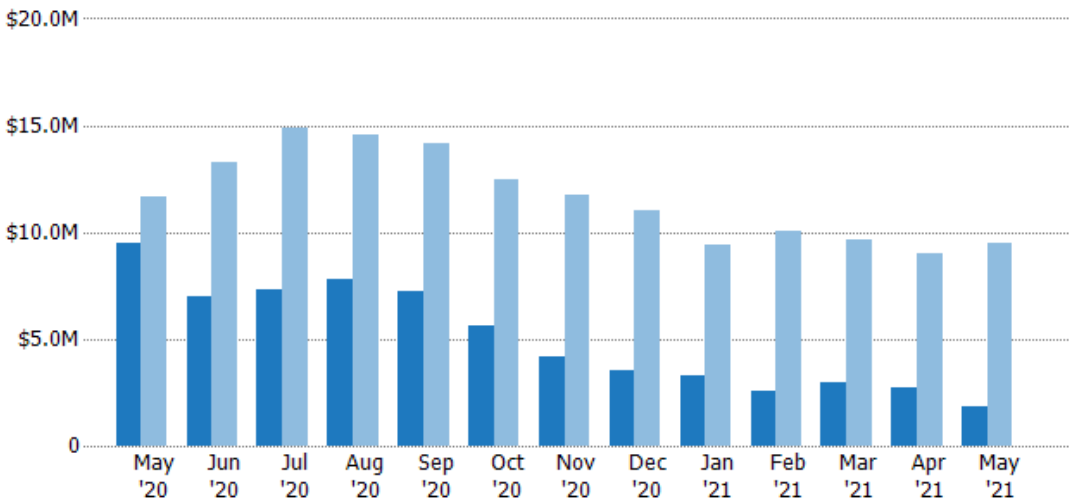
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	29	25	24	23	21	16	14	12	11	11	13	13	8
Prior Year	44	51	57	57	53	50	49	43	34	35	31	28	29
Percent Change from Prior Year	-34%	-51%	-58%	-60%	-60%	-68%	-71%	-72%	-68%	-69%	-58%	-54%	-72%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
May '21	\$1.85M	-80.4%
May '20	\$9.45M	-19.2%
May '19	\$11.7M	-16.5%

	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$9.45M	\$7M	\$7.35M	\$7.78M	\$7.26M	\$5.63M	\$4.14M	\$3.5M	\$3.25M	\$2.58M	\$2.93M	\$2.69M	\$1.85M
Prior Year	\$11.7M	\$13.3M	\$14.9M	\$14.6M	\$14.2M	\$12.4M	\$11.8M	\$11M	\$9.43M	\$10M	\$9.62M	\$9.04M	\$9.45M
Percent Change from Prior Year	-19%	-47%	-51%	-47%	-49%	-55%	-65%	-68%	-66%	-74%	-70%	-70%	-80%

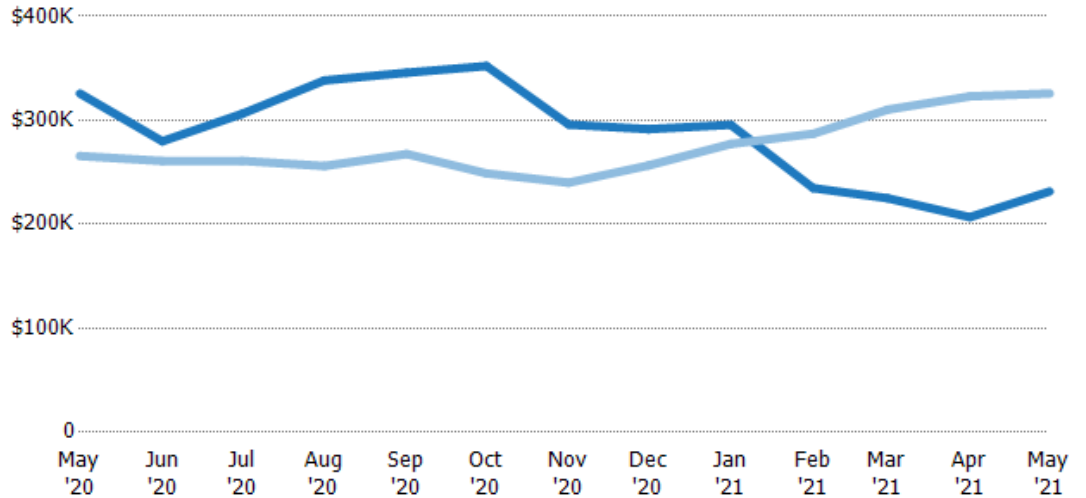
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
May '21	\$232K	-28.9%
May '20	\$326K	22.6%
May '19	\$266K	-16.5%



Current Year	\$326K	\$280K	\$306K	\$338K	\$346K	\$352K	\$296K	\$291K	\$296K	\$235K	\$225K	\$207K	\$232K
Prior Year	\$266K	\$261K	\$261K	\$256K	\$268K	\$249K	\$240K	\$257K	\$277K	\$287K	\$310K	\$323K	\$326K
Percent Change from Prior Year	23%	7%	17%	32%	29%	41%	23%	14%	7%	-18%	-27%	-36%	-29%

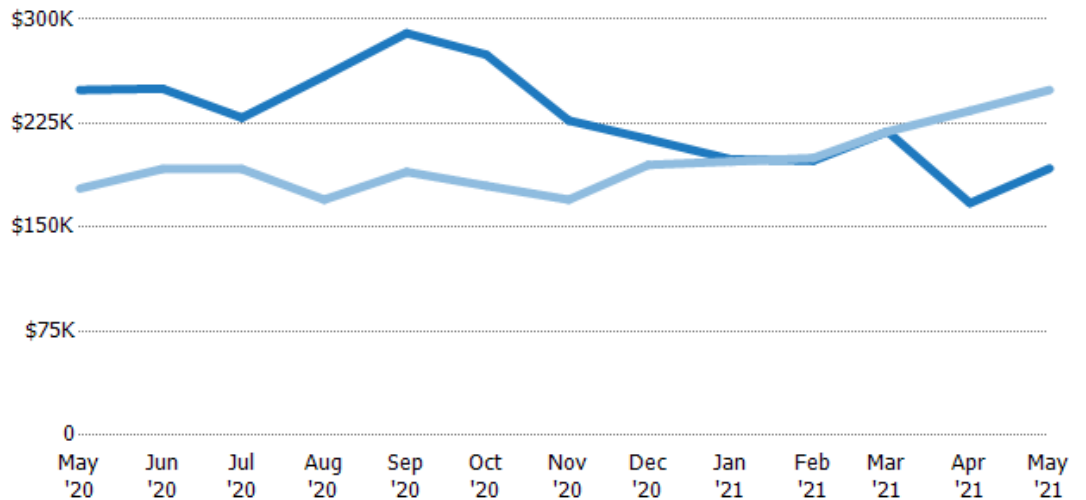
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
May '21	\$192K	-22.7%
May '20	\$249K	39.9%
May '19	\$178K	-6.5%



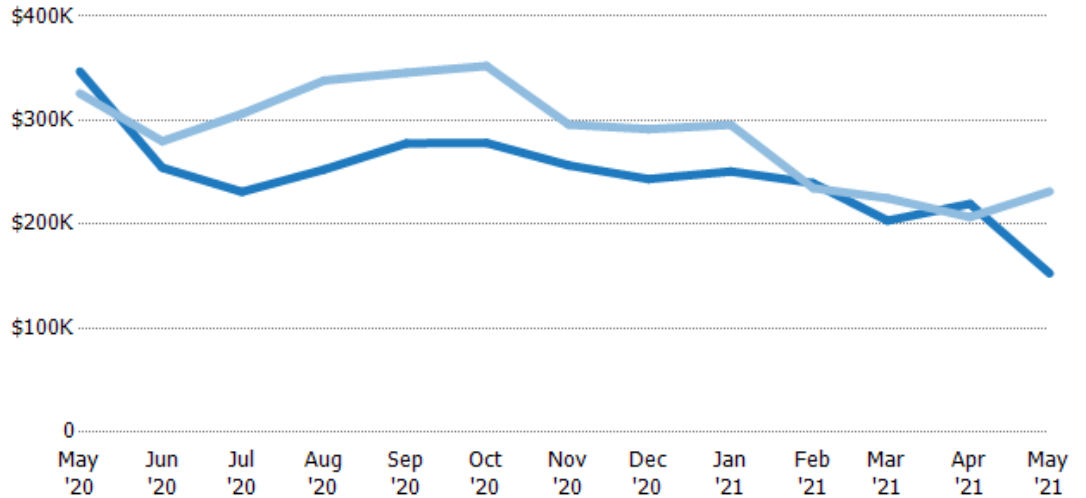
Current Year	\$249K	\$250K	\$229K	\$259K	\$290K	\$274K	\$227K	\$214K	\$199K	\$198K	\$219K	\$167K	\$192K
Prior Year	\$178K	\$192K	\$192K	\$170K	\$190K	\$180K	\$170K	\$195K	\$197K	\$200K	\$219K	\$234K	\$249K
Percent Change from Prior Year	40%	30%	19%	52%	53%	53%	34%	9%	1%	-1%	0%	-28%	-23%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



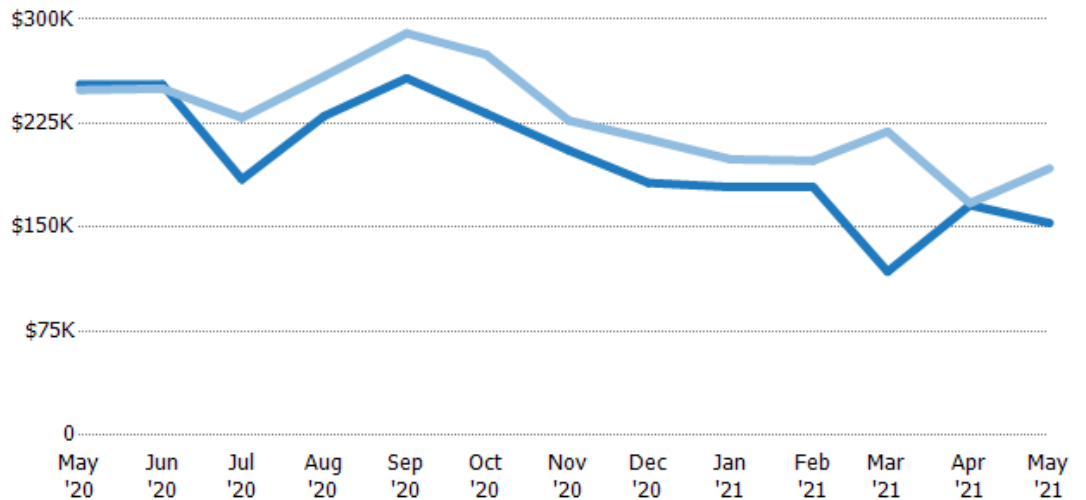
Avg Est Value	\$347K	\$254K	\$231K	\$253K	\$278K	\$278K	\$257K	\$243K	\$251K	\$240K	\$204K	\$220K	\$153K
Avg Listing Price	\$326K	\$280K	\$306K	\$338K	\$346K	\$352K	\$296K	\$291K	\$296K	\$235K	\$225K	\$207K	\$232K
Avg Listing Price as a % of Avg Est Value	94%	110%	132%	134%	124%	127%	115%	120%	118%	98%	111%	94%	152%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$253K	\$253K	\$185K	\$230K	\$258K	\$232K	\$206K	\$182K	\$179K	\$179K	\$118K	\$166K	\$153K
Median Listing Price	\$249K	\$250K	\$229K	\$259K	\$290K	\$274K	\$227K	\$214K	\$199K	\$198K	\$219K	\$167K	\$192K
Med Listing Price as a % of Med Est Value	98%	99%	124%	112%	113%	118%	110%	117%	111%	111%	186%	101%	126%

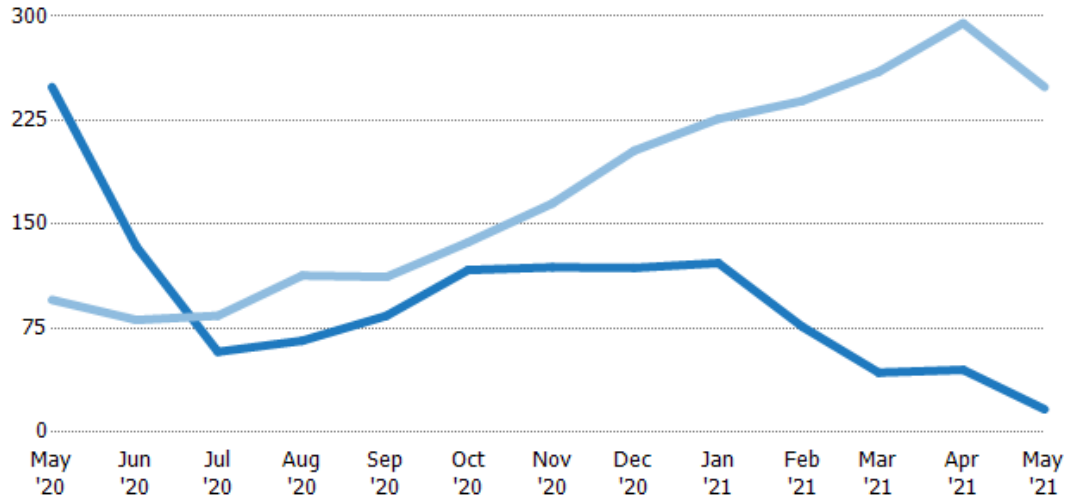
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
May '21	16.5	-93.4%
May '20	249	160.7%
May '19	95.5	-6.8%



Current Year	249	134	58	66	84	117	119	119	122	76	43	45	16.5
Prior Year	95.5	81	84	113	112	137	165	203	226	239	260	295	249
Percent Change from Prior Year	161%	65%	-31%	-42%	-25%	-15%	-28%	-42%	-46%	-68%	-83%	-85%	-93%

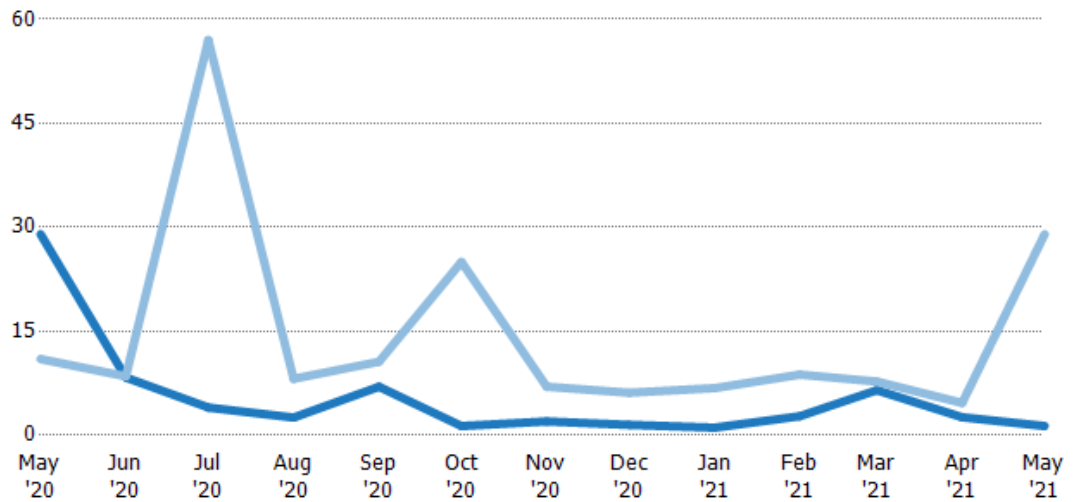
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
May '21	1.33	-95.4%
May '20	29	163.6%
May '19	11	0%



Current Year	29	8.33	4	2.56	7	1.33	2	1.5	1.1	2.75	6.5	2.6	1.33
Prior Year	11	8.5	57	8.14	10.6	25	7	6.14	6.8	8.75	7.75	4.67	29
Percent Change from Prior Year	164%	-2%	-93%	-69%	-34%	-95%	-71%	-76%	-84%	-69%	-16%	-44%	-95%

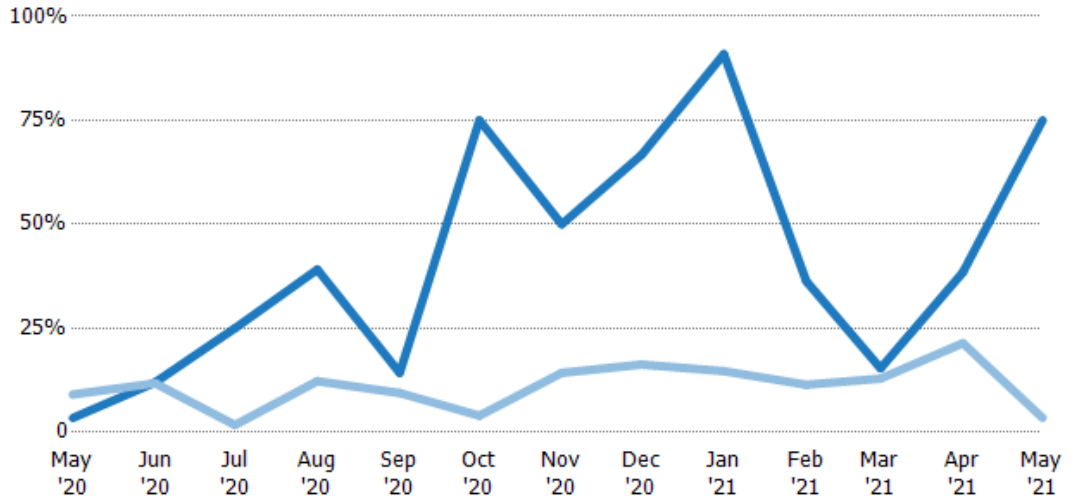
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
May '21	75%	-71.6%
May '20	3%	5.7%
May '19	9%	0%



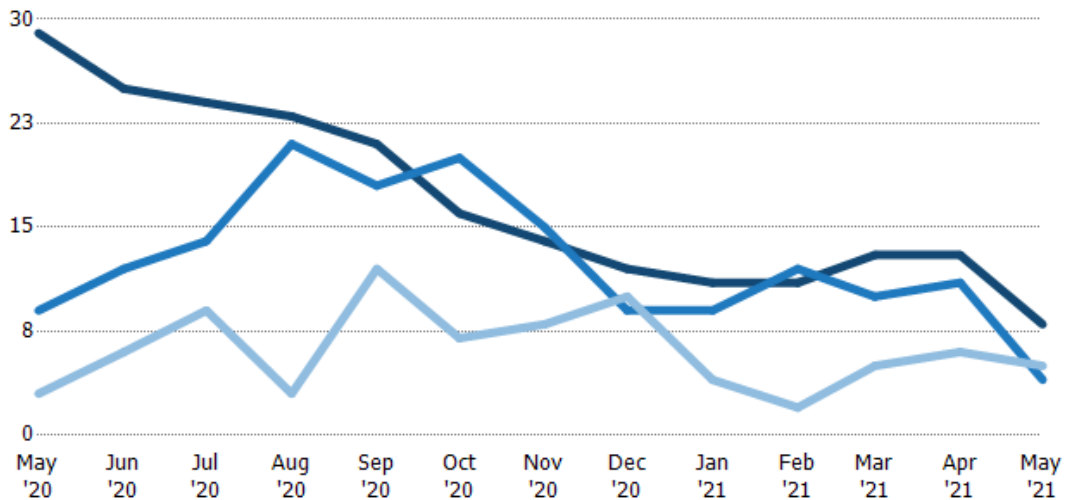
Current Year	3%	12%	25%	39%	14%	75%	50%	67%	91%	36%	15%	38%	75%
Prior Year	9%	12%	2%	12%	9%	4%	14%	16%	15%	11%	13%	21%	3%
Change from Prior Year	6%	0%	-23%	-27%	-5%	-71%	-36%	-50%	-76%	-25%	-2%	-17%	-72%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



Active	29	25	24	23	21	16	14	12	11	11	13	13	8
Pending	9	12	14	21	18	20	15	9	9	12	10	11	4
Sold	3	6	9	3	12	7	8	10	4	2	5	6	5

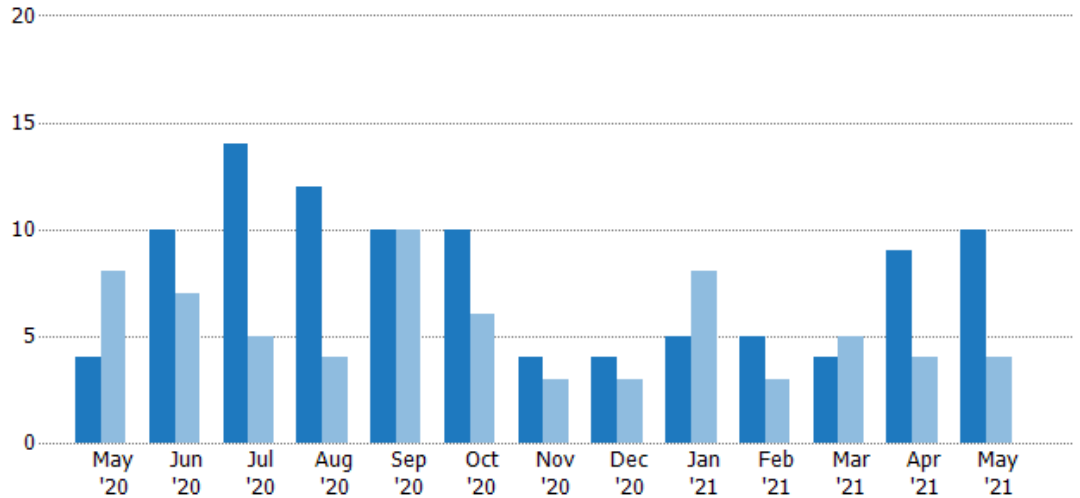
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	10	150%
May '20	4	-50%
May '19	8	-25%



Current Year	4	10	14	12	10	10	4	4	5	5	4	9	10
Prior Year	8	7	5	4	10	6	3	3	8	3	5	4	4
Percent Change from Prior Year	-50%	43%	180%	200%	0%	67%	33%	33%	-38%	67%	-20%	125%	150%

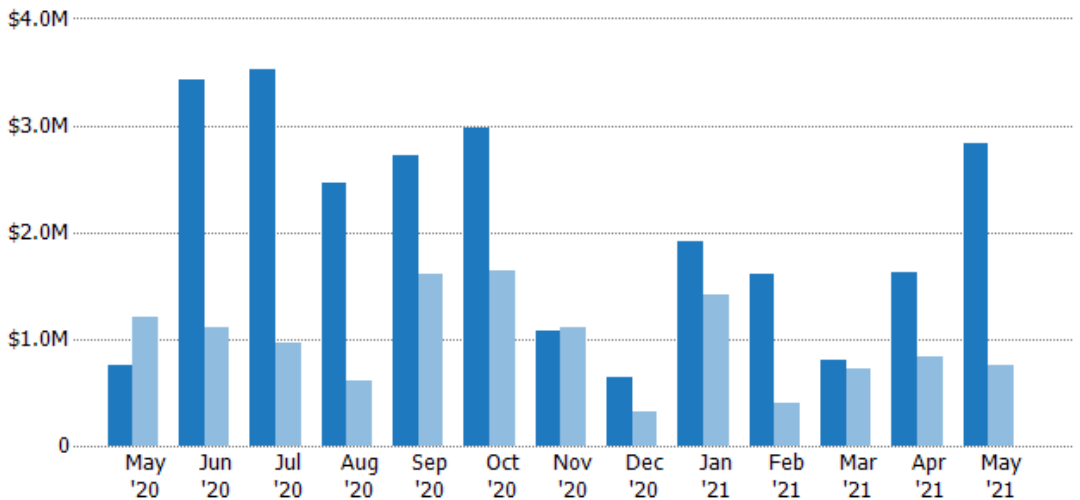
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$2.84M	278.1%
May '20	\$750K	-38%
May '19	\$1.21M	-26.2%



Current Year	\$750K	\$3.42M	\$3.53M	\$2.45M	\$2.72M	\$2.97M	\$1.08M	\$646K	\$1.92M	\$1.62M	\$801K	\$1.63M	\$2.84M
Prior Year	\$1.21M	\$1.11M	\$964K	\$604K	\$1.61M	\$1.64M	\$1.11M	\$317K	\$1.42M	\$401K	\$715K	\$838K	\$750K
Percent Change from Prior Year	-38%	207%	266%	306%	69%	81%	-3%	104%	35%	303%	12%	94%	278%

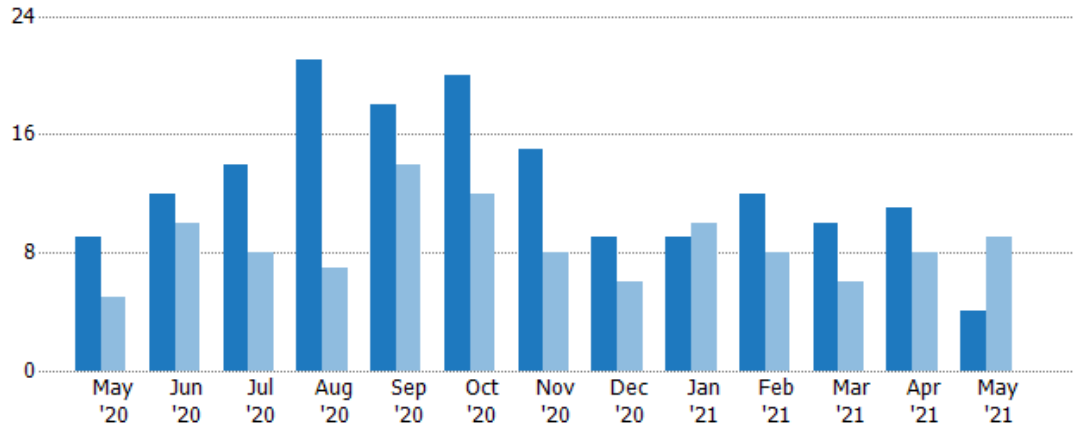
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	4	-55.6%
May '20	9	80%
May '19	5	100%



Current Year	9	12	14	21	18	20	15	9	9	12	10	11	4
Prior Year	5	10	8	7	14	12	8	6	10	8	6	8	9
Percent Change from Prior Year	80%	20%	75%	200%	29%	67%	88%	50%	-10%	50%	67%	38%	-56%

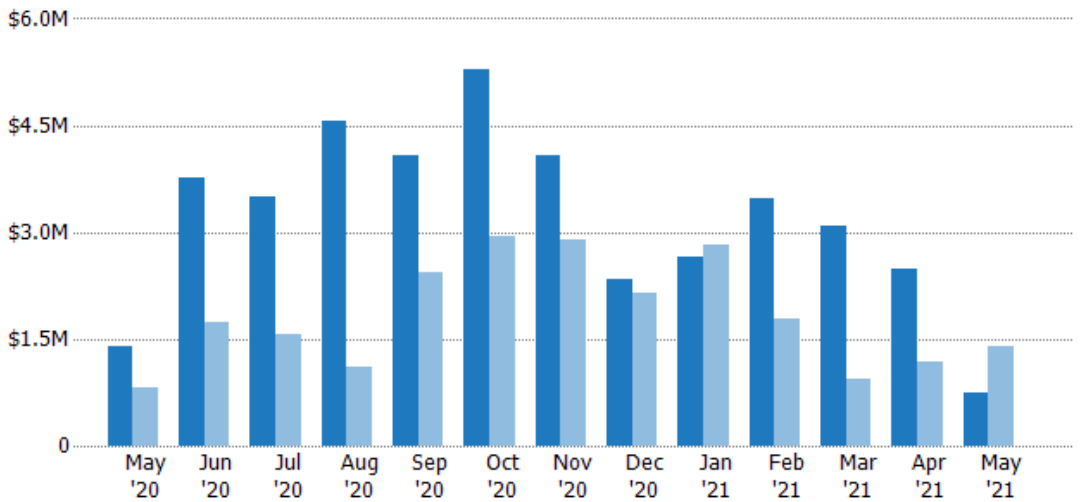
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$740K	-46.7%
May '20	\$1.39M	67.8%
May '19	\$828K	302.9%



Current Year	\$1.39M	\$3.78M	\$3.5M	\$4.57M	\$4.08M	\$5.28M	\$4.08M	\$2.34M	\$2.65M	\$3.49M	\$3.1M	\$2.49M	\$740K
Prior Year	\$828K	\$1.73M	\$1.58M	\$1.12M	\$2.43M	\$2.95M	\$2.89M	\$2.16M	\$2.83M	\$1.79M	\$940K	\$1.18M	\$1.39M
Percent Change from Prior Year	68%	118%	122%	309%	68%	79%	41%	9%	-6%	95%	230%	110%	-47%

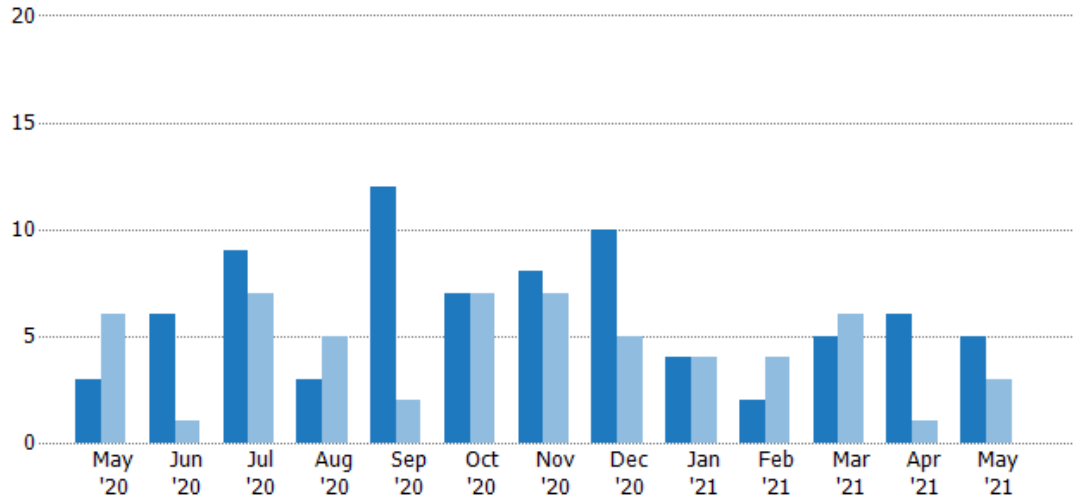
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	5	66.7%
May '20	3	-50%
May '19	6	-50%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	3	6	9	3	12	7	8	10	4	2	5	6	5
Prior Year	6	1	7	5	2	7	7	5	4	4	6	1	3
Percent Change from Prior Year	-50%	500%	29%	-40%	500%	0%	14%	100%	0%	-50%	-17%	500%	67%

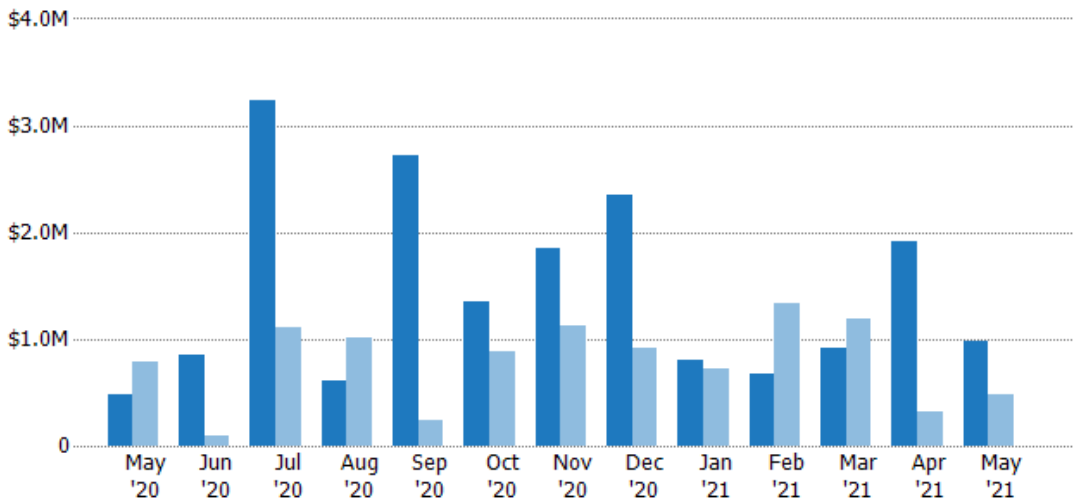
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$974K	103.7%
May '20	\$478K	-39%
May '19	\$783K	-46.2%



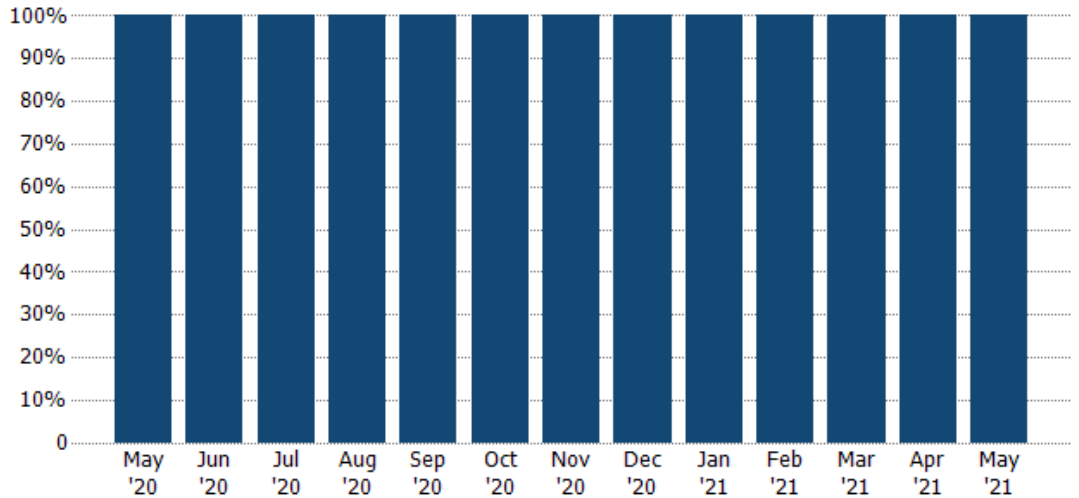
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$478K	\$852K	\$3.24M	\$615K	\$2.72M	\$1.35M	\$1.86M	\$2.34M	\$800K	\$675K	\$910K	\$1.91M	\$974K
Prior Year	\$783K	\$90K	\$1.11M	\$1.01M	\$235K	\$883K	\$1.13M	\$908K	\$726K	\$1.33M	\$1.19M	\$323K	\$478K
Percent Change from Prior Year	-39%	847%	193%	-39%	1,059%	52%	65%	158%	10%	-49%	-23%	493%	104%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



■ Single Family Residence

100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

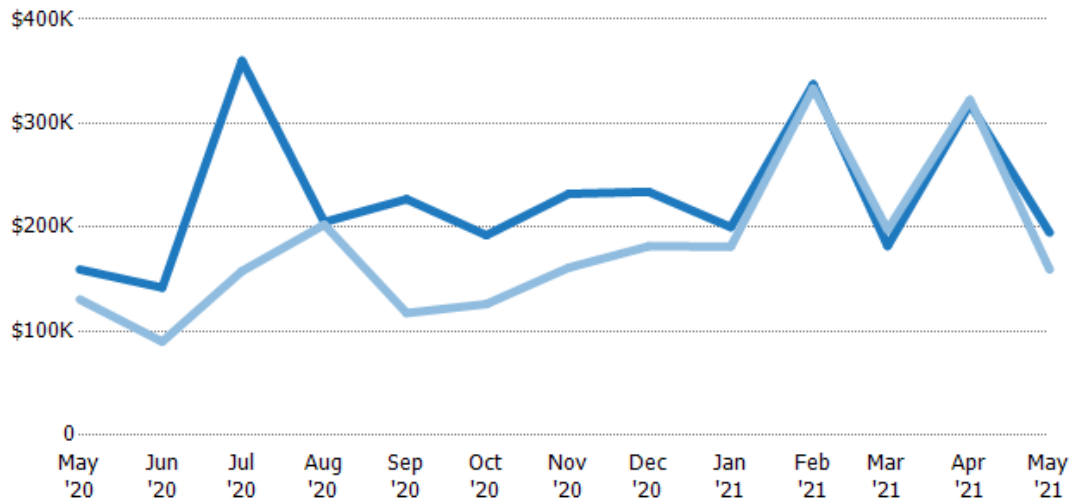
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Price	% Chg.
May '21	\$195K	22.2%
May '20	\$159K	22.1%
May '19	\$131K	7.6%



■ Current Year	\$159K	\$142K	\$360K	\$205K	\$227K	\$192K	\$232K	\$234K	\$200K	\$338K	\$182K	\$318K	\$195K
■ Prior Year	\$131K	\$90K	\$158K	\$203K	\$118K	\$126K	\$161K	\$182K	\$182K	\$333K	\$198K	\$323K	\$159K
Percent Change from Prior Year	22%	58%	128%	1%	93%	52%	44%	29%	10%	1%	-8%	-1%	22%

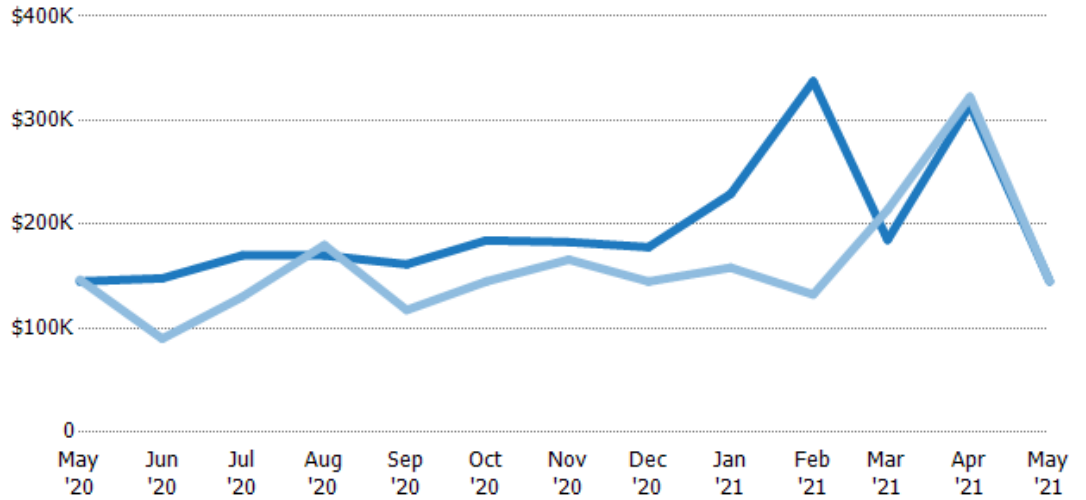
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$145K	0%
May '20	\$145K	-1.2%
May '19	\$147K	-3.6%



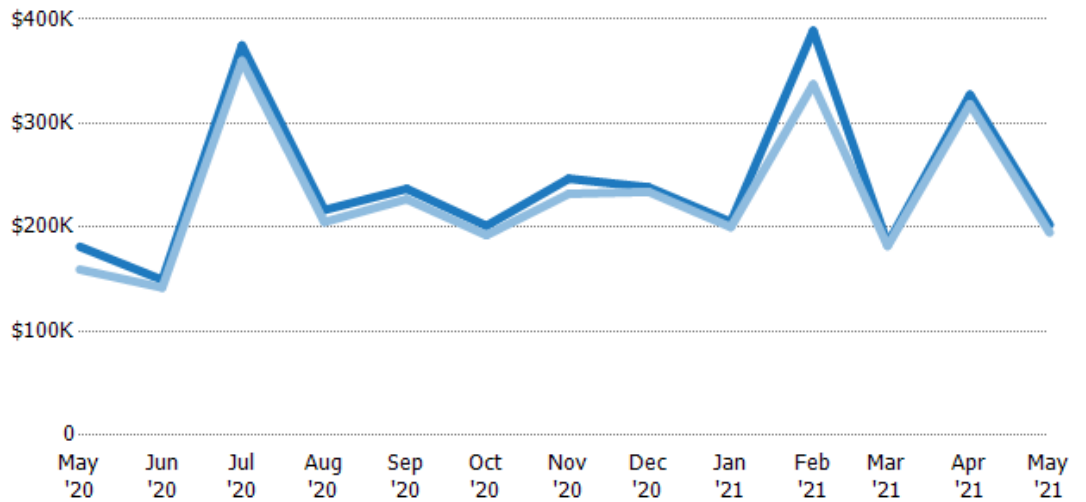
Current Year	\$145K	\$148K	\$170K	\$170K	\$162K	\$185K	\$183K	\$178K	\$229K	\$338K	\$185K	\$315K	\$145K
Prior Year	\$147K	\$90K	\$130K	\$180K	\$118K	\$145K	\$166K	\$145K	\$158K	\$132K	\$214K	\$323K	\$145K
Percent Change from Prior Year	-1%	64%	31%	-6%	37%	27%	10%	23%	45%	155%	-14%	-2%	0%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single Family



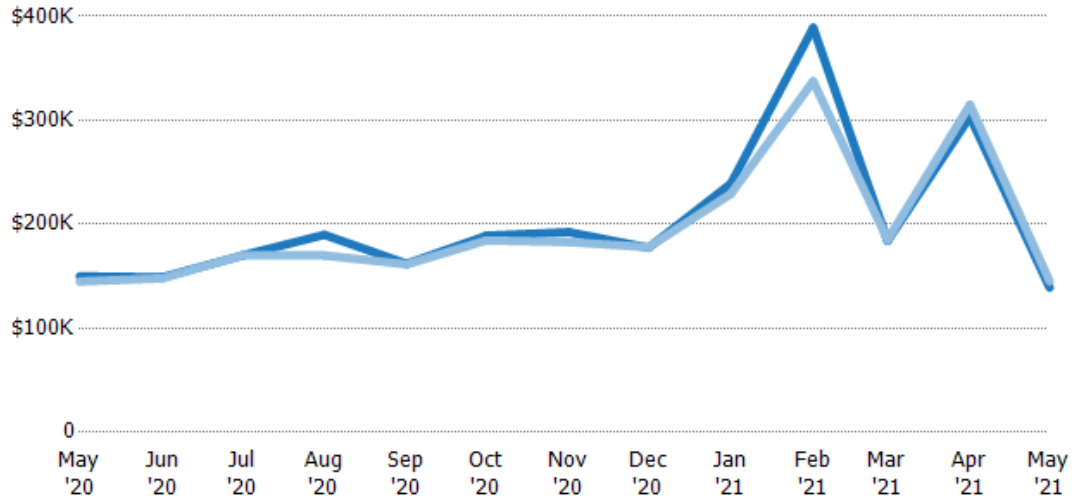
Avg List Price	\$181K	\$149K	\$375K	\$217K	\$237K	\$201K	\$247K	\$238K	\$205K	\$389K	\$184K	\$328K	\$202K
Avg Sales Price	\$159K	\$142K	\$360K	\$205K	\$227K	\$192K	\$232K	\$234K	\$200K	\$338K	\$182K	\$318K	\$195K
Avg Sales Price as a % of Avg List Price	88%	95%	96%	95%	96%	96%	94%	98%	98%	87%	99%	97%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



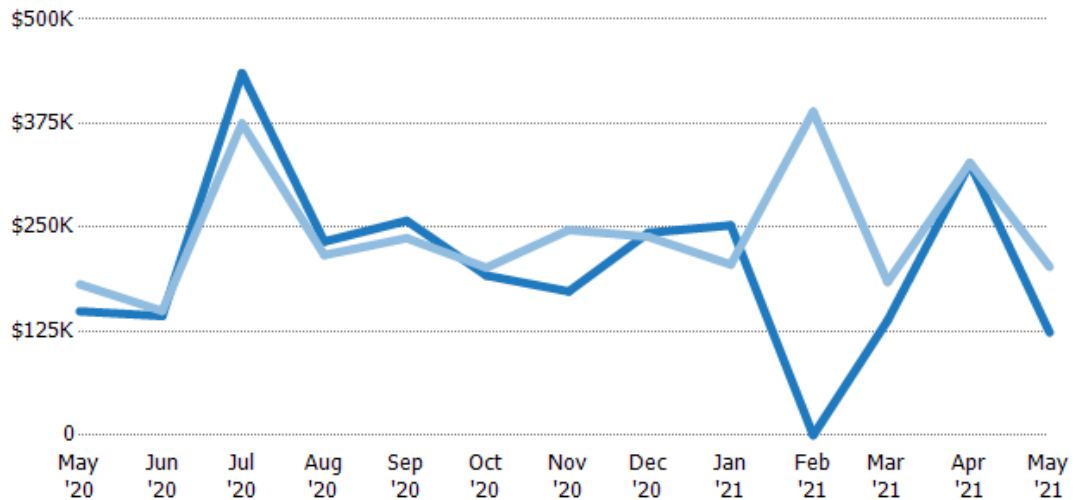
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median List Price	\$150K	\$149K	\$170K	\$190K	\$162K	\$189K	\$192K	\$177K	\$239K	\$389K	\$184K	\$304K	\$139K
Median Sales Price	\$145K	\$148K	\$170K	\$170K	\$162K	\$185K	\$183K	\$178K	\$229K	\$338K	\$185K	\$315K	\$145K
Med Sales Price as a % of Med List Price	97%	99%	100%	90%	100%	98%	95%	100%	96%	87%	101%	104%	104%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



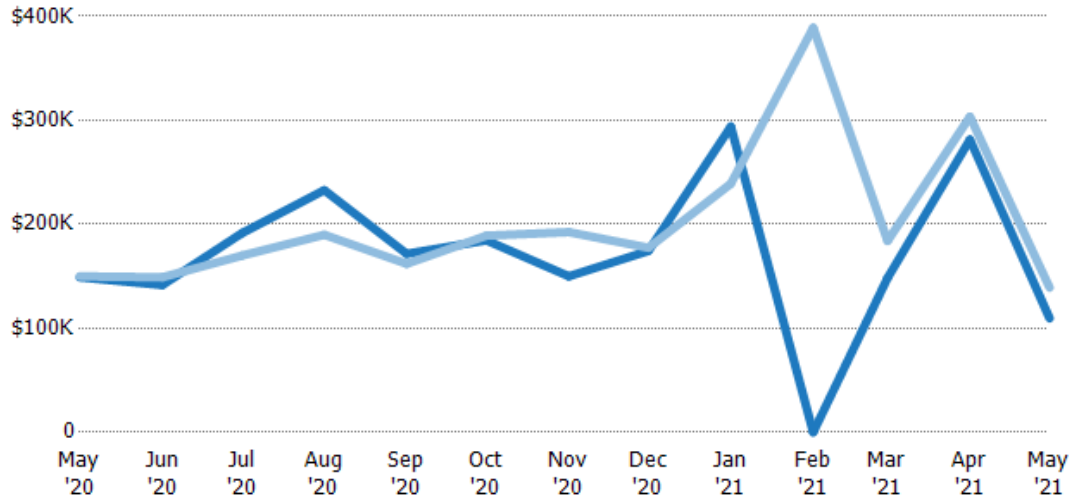
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$149K	\$143K	\$435K	\$233K	\$258K	\$192K	\$173K	\$243K	\$252K	\$0	\$138K	\$326K	\$124K
Avg Sales Price	\$181K	\$149K	\$375K	\$217K	\$237K	\$201K	\$247K	\$238K	\$205K	\$389K	\$184K	\$328K	\$202K
Avg Sales Price as a % of Avg Est Value	122%	104%	86%	93%	92%	105%	143%	98%	81%	100%	134%	100%	164%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$149K	\$142K	\$191K	\$233K	\$172K	\$185K	\$150K	\$174K	\$294K	\$0	\$149K	\$281K	\$110K
Median Sales Price	\$150K	\$149K	\$170K	\$190K	\$162K	\$189K	\$192K	\$177K	\$239K	\$389K	\$184K	\$304K	\$139K
Med Sales Price as a % of Med Est Value	101%	105%	89%	82%	94%	102%	128%	102%	81%	100%	124%	108%	127%