

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	8	+62.5%	104	41	+153.7%
New Listing Volume	\$6,780,000	\$3,830,000	+77%	\$47,573,500	\$13,031,300	+265.1%
Active Listing Count	11	64	-82.8%	N/A	N/A	
Active Listing Volume	\$9,743,900	\$28,711,500	-66.1%	N/A	N/A	
Average Listing Price	\$885,809	\$448,617	+97.5%	\$688,262	\$451,489	+52.4%
Median Listing Price	\$732,000	\$257,000	+184.8%	\$408,787	\$293,289	+39.4%
Median Days in RPR	48	174	-72.4%	68.81	149.45	-54%
Months of Inventory	0.4	21.3	-98.3%	4	5.3	-24.9%
Absorption Rate	281.82%	4.69%	+277.1%	25%	18.77%	+6.2%
Sales Activity Charts Metrics						
New Pending Sales Count	18	5	+260%	115	33	+248.5%
New Pending Sales Volume	\$8,619,900	\$1,512,000	+470.1%	\$45,442,300	\$7,644,000	+494.5%
Pending Sales Count	7	4	+75%	N/A	N/A	
Pending Sales Volume	\$1,763,000	\$1,313,000	+34.3%	N/A	N/A	
Closed Sales Count	20	6	+233.3%	97	32	+203.1%
Closed Sales Volume	\$7,604,000	\$1,439,000	+428.4%	\$37,164,750	\$6,621,400	+461.3%
Average Sales Price	\$380,200	\$239,833	+58.5%	\$383,142	\$206,919	+85.2%
Median Sales Price	\$293,500	\$225,000	+30.4%	\$272,281	\$209,828	+29.8%

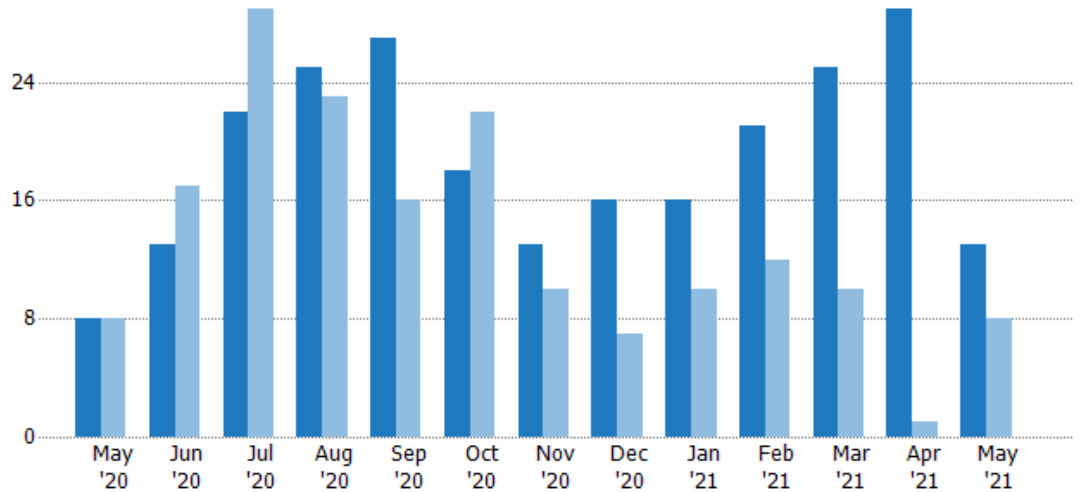
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	13	62.5%
May '20	8	0%
May '19	8	-37.5%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	8	13	22	25	27	18	13	16	16	21	25	29	13
Prior Year	8	17	29	23	16	22	10	7	10	12	10	1	8
Percent Change from Prior Year	0%	-24%	-24%	9%	69%	-18%	30%	129%	60%	75%	150%	2,800%	63%

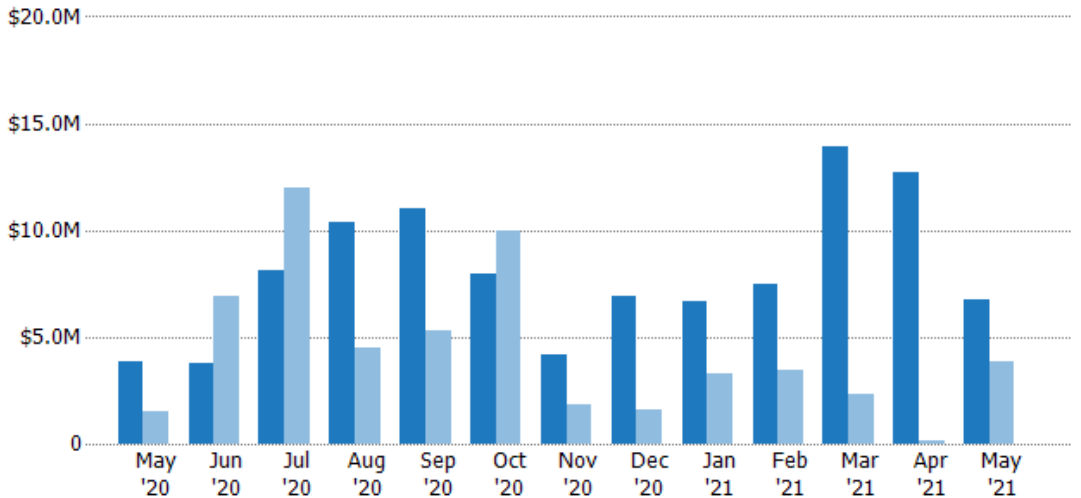
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$6.78M	77%
May '20	\$3.83M	155.6%
May '19	\$1.5M	-13.7%



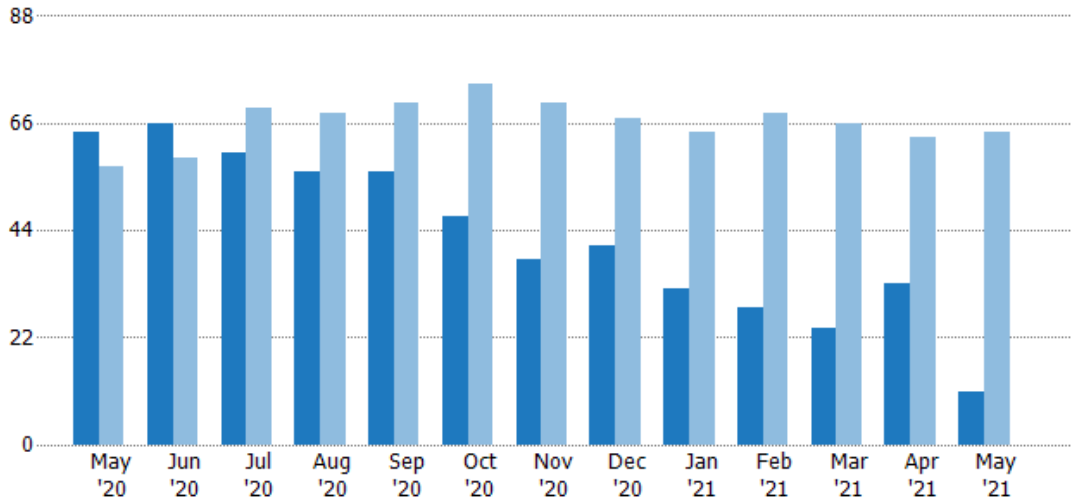
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$3.83M	\$3.73M	\$8.13M	\$10.4M	\$11M	\$7.99M	\$4.17M	\$6.91M	\$6.65M	\$7.47M	\$13.9M	\$12.7M	\$6.78M
Prior Year	\$1.5M	\$6.92M	\$12M	\$4.47M	\$5.34M	\$9.94M	\$1.81M	\$1.59M	\$3.32M	\$3.42M	\$2.34M	\$120K	\$3.83M
Percent Change from Prior Year	156%	-46%	-32%	132%	107%	-20%	130%	334%	100%	118%	496%	10,559%	77%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



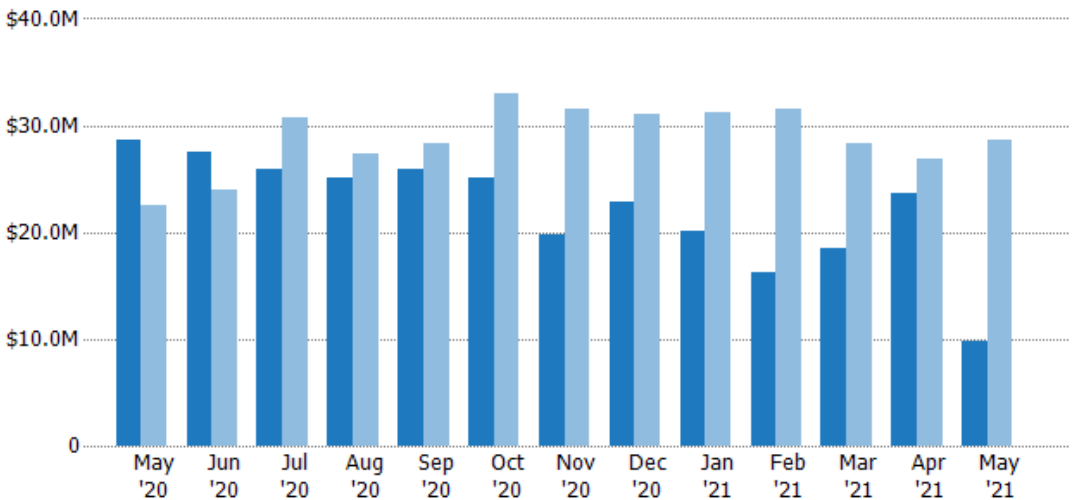
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	64	66	60	56	56	47	38	41	32	28	24	33	11
Prior Year	57	59	69	68	70	74	70	67	64	68	66	63	64
Percent Change from Prior Year	12%	12%	-13%	-18%	-20%	-36%	-46%	-39%	-50%	-59%	-64%	-48%	-83%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$28.7M	\$27.6M	\$25.8M	\$25M	\$26M	\$25.1M	\$19.7M	\$22.8M	\$20M	\$16.3M	\$18.4M	\$23.6M	\$9.74M
Prior Year	\$22.6M	\$23.9M	\$30.7M	\$27.4M	\$28.3M	\$32.9M	\$31.5M	\$31M	\$31.3M	\$31.5M	\$28.3M	\$26.9M	\$28.7M
Percent Change from Prior Year	27%	15%	-16%	-9%	-8%	-24%	-37%	-26%	-36%	-48%	-35%	-12%	-66%

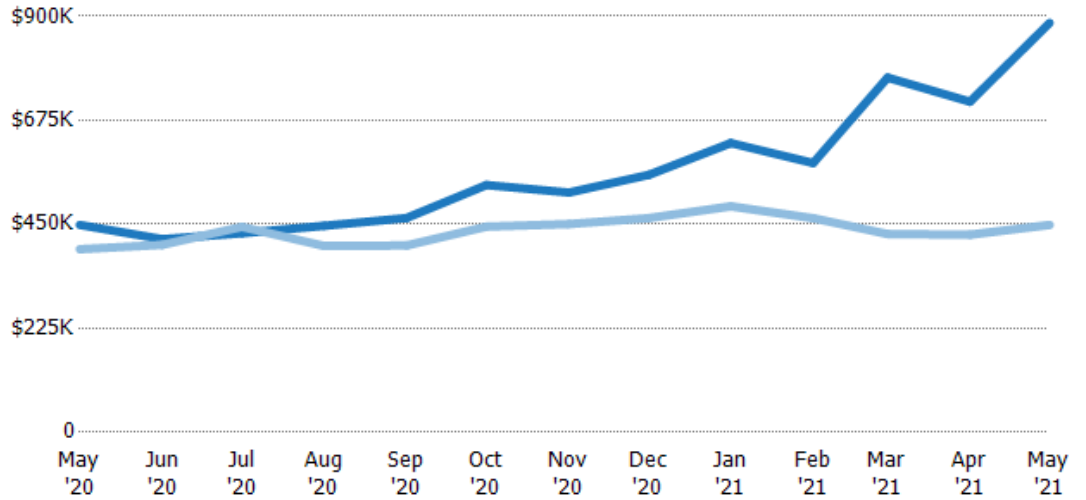
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$886K	97.5%
May '20	\$449K	13.3%
May '19	\$396K	-17.2%



Current Year	\$449K	\$418K	\$431K	\$447K	\$464K	\$535K	\$519K	\$557K	\$626K	\$583K	\$767K	\$715K	\$886K
Prior Year	\$396K	\$405K	\$444K	\$403K	\$404K	\$445K	\$450K	\$463K	\$489K	\$463K	\$429K	\$427K	\$449K
Percent Change from Prior Year	13%	3%	-3%	11%	15%	20%	15%	20%	28%	26%	79%	67%	97%

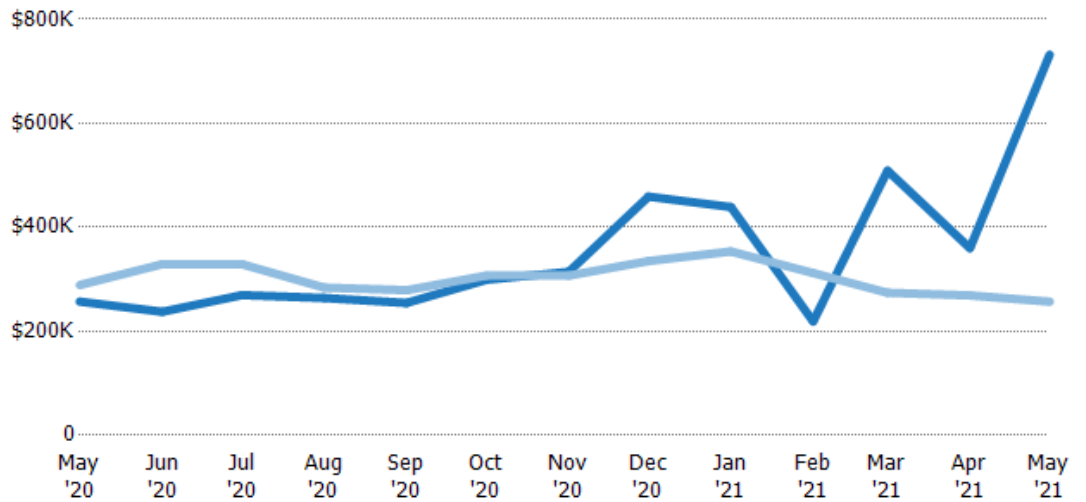
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$732K	184.8%
May '20	\$257K	-11.1%
May '19	\$289K	-39.8%



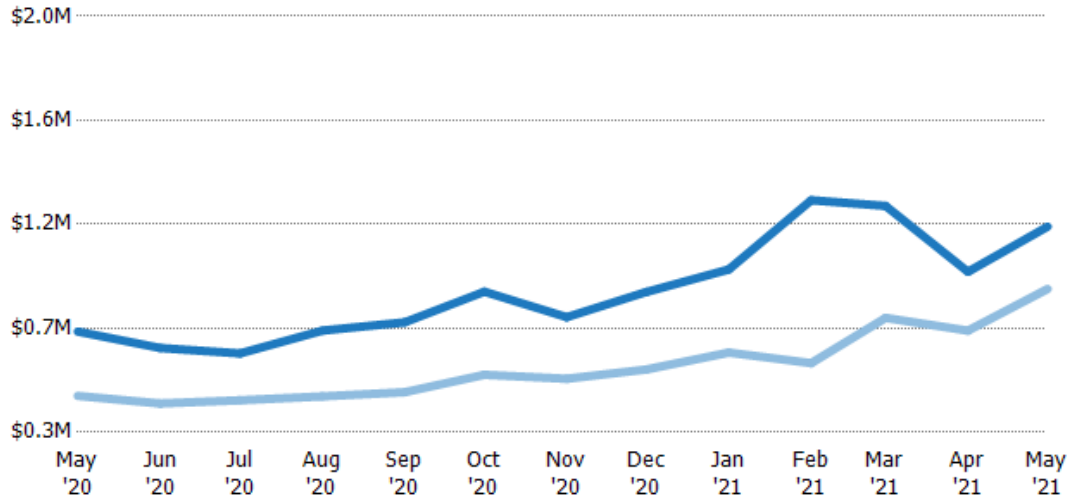
Current Year	\$257K	\$238K	\$270K	\$264K	\$255K	\$299K	\$314K	\$459K	\$439K	\$219K	\$509K	\$360K	\$732K
Prior Year	\$289K	\$329K	\$329K	\$284K	\$279K	\$307K	\$307K	\$335K	\$354K	\$312K	\$274K	\$269K	\$257K
Percent Change from Prior Year	-11%	-28%	-18%	-7%	-9%	-3%	2%	37%	24%	-30%	86%	34%	185%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



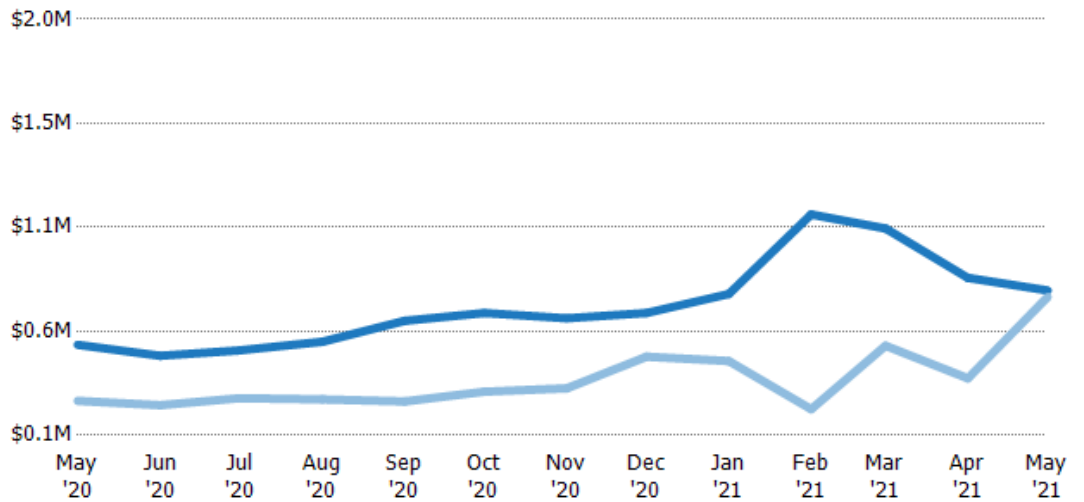
Avg Est Value	\$712K	\$644K	\$622K	\$715K	\$749K	\$874K	\$770K	\$874K	\$965K	\$1.25M	\$1.23M	\$956K	\$1.14M
Avg Listing Price	\$449K	\$418K	\$431K	\$447K	\$464K	\$535K	\$519K	\$557K	\$626K	\$583K	\$767K	\$715K	\$886K
Avg Listing Price as a % of Avg Est Value	63%	65%	69%	62%	62%	61%	67%	64%	65%	47%	63%	75%	78%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$513K	\$463K	\$488K	\$527K	\$623K	\$658K	\$634K	\$658K	\$745K	\$1.11M	\$1.04M	\$819K	\$761K
Median Listing Price	\$257K	\$238K	\$270K	\$264K	\$255K	\$299K	\$314K	\$459K	\$439K	\$219K	\$509K	\$360K	\$732K
Med Listing Price as a % of Med Est Value	50%	51%	55%	50%	41%	45%	50%	70%	59%	20%	49%	44%	96%

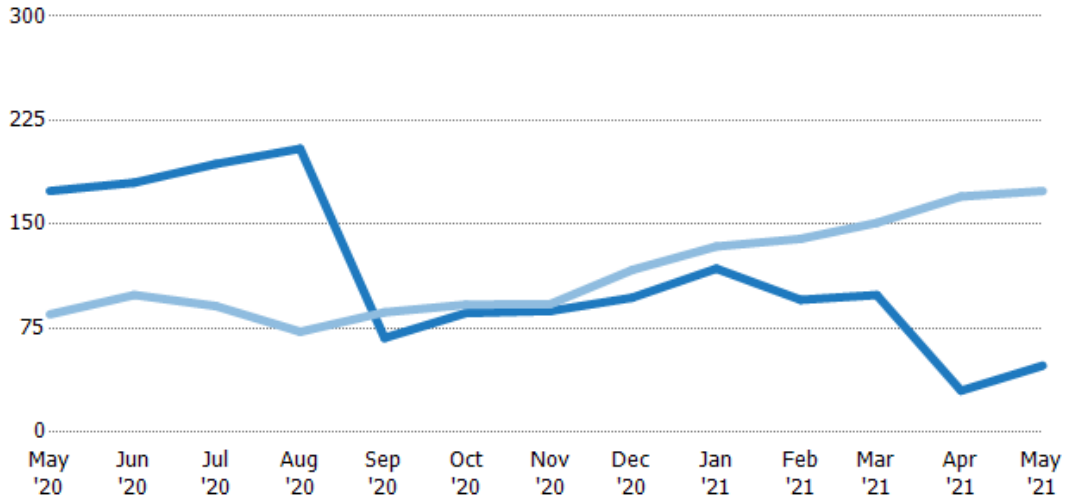
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Days	% Chg.
May '21	48	-72.4%
May '20	174	104.7%
May '19	85	25.3%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	174	180	194	205	68	86	87.5	97	118	95.5	99	30	48
Prior Year	85	99	91	72.5	86.5	92	92.5	117	134	140	151	170	174
Percent Change from Prior Year	105%	82%	113%	182%	-21%	-7%	-5%	-17%	-12%	-32%	-34%	-82%	-72%

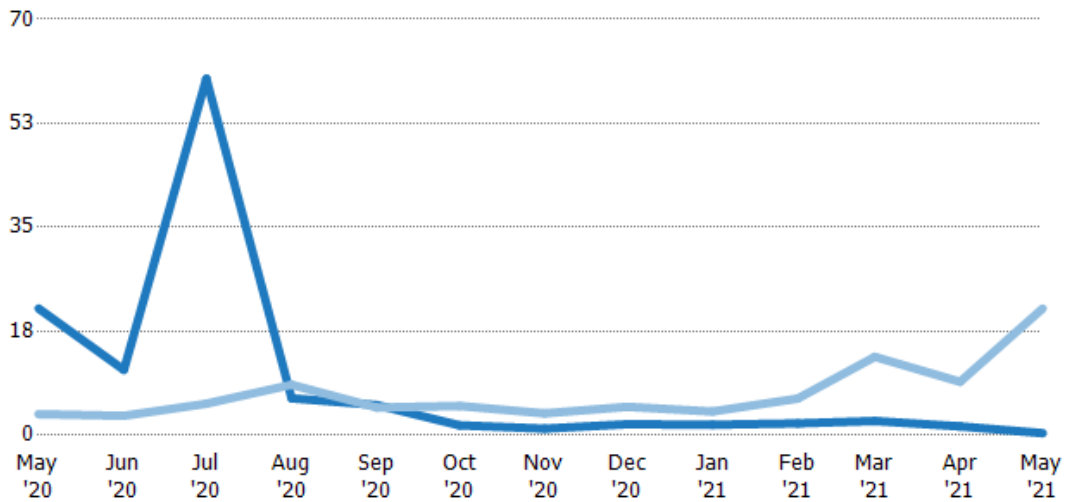
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Months	% Chg.
May '21	0	-98.3%
May '20	21.3	498.8%
May '19	3.56	91.8%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	21.3	11	60	6.22	5.09	1.68	1.12	1.86	1.78	2	2.4	1.5	0
Prior Year	3.56	3.28	5.31	8.5	4.67	4.93	3.68	4.79	4	6.18	13.2	9	21.3
Percent Change from Prior Year	499%	236%	1,030%	-27%	9%	-66%	-70%	-61%	-56%	-68%	-82%	-83%	-98%

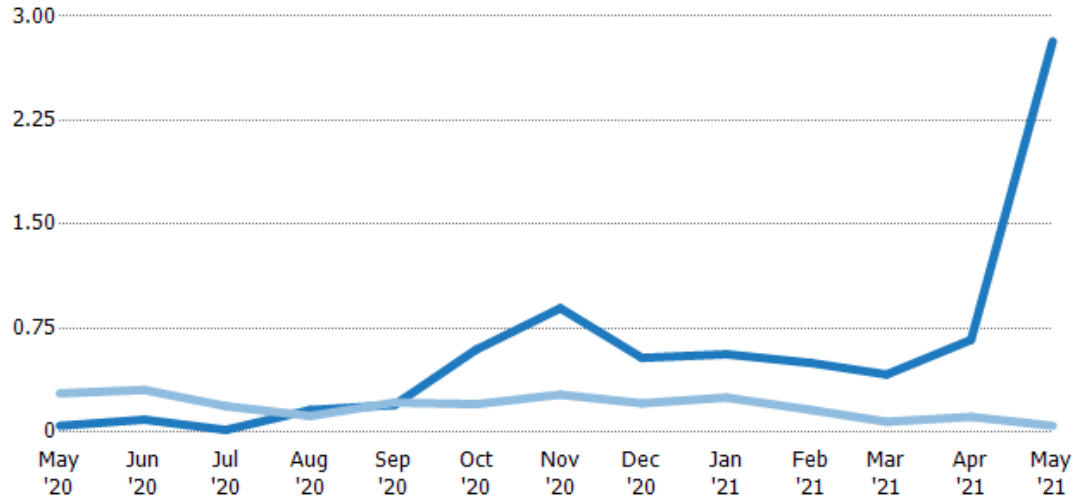
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
May '21	282%	-277.1%
May '20	5%	23.4%
May '19	28%	-47.9%



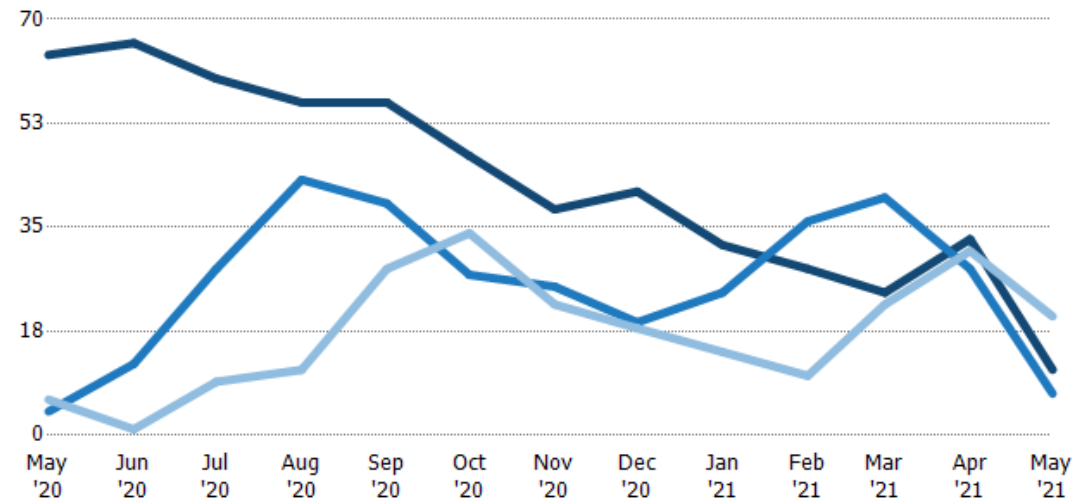
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	5%	9%	2%	16%	20%	60%	89%	54%	56%	50%	42%	67%	282%
Prior Year	28%	31%	19%	12%	21%	20%	27%	21%	25%	16%	8%	11%	5%
Change from Prior Year	23%	21%	17%	-4%	2%	-39%	-62%	-33%	-31%	-34%	-34%	-56%	-277%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Killington, VT 05751
Property Type:
Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Active	64	66	60	56	56	47	38	41	32	28	24	33	11
Pending	4	12	28	43	39	27	25	19	24	36	40	28	7
Sold	6	1	9	11	28	34	22	18	14	10	22	31	20

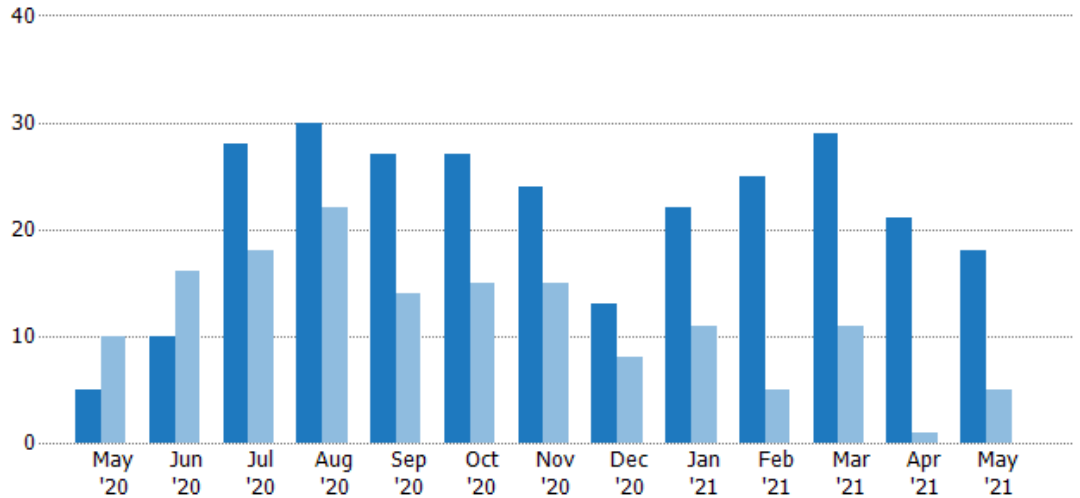
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	18	260%
May '20	5	-50%
May '19	10	-20%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	5	10	28	30	27	27	24	13	22	25	29	21	18
Prior Year	10	16	18	22	14	15	15	8	11	5	11	1	5
Percent Change from Prior Year	-50%	-38%	56%	36%	93%	80%	60%	63%	100%	400%	164%	2,000%	260%

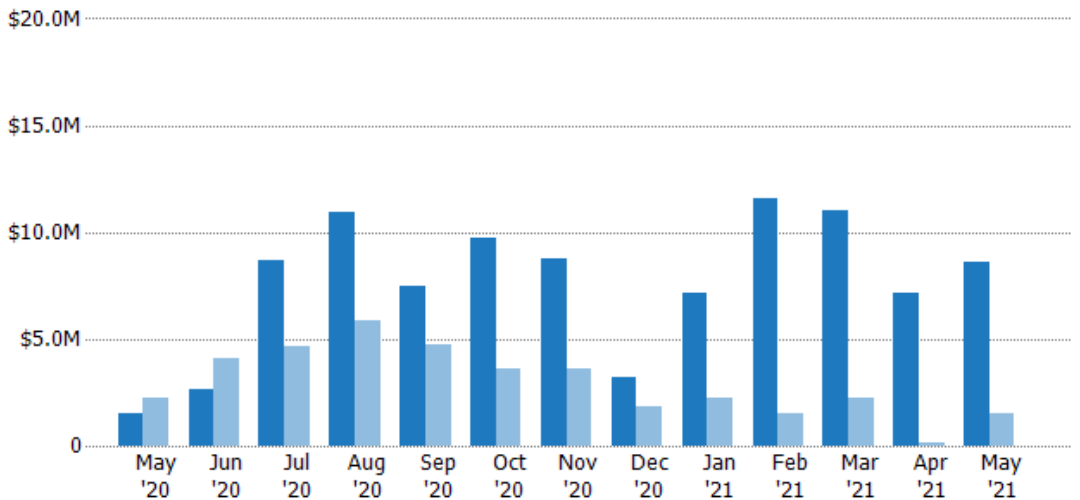
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$8.62M	470.1%
May '20	\$1.51M	-31.4%
May '19	\$2.2M	-10.2%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$1.51M	\$2.62M	\$8.66M	\$10.9M	\$7.5M	\$9.72M	\$8.73M	\$3.21M	\$7.18M	\$11.5M	\$11M	\$7.12M	\$8.62M
Prior Year	\$2.2M	\$4.09M	\$4.67M	\$5.83M	\$4.75M	\$3.58M	\$3.63M	\$1.8M	\$2.25M	\$1.52M	\$2.24M	\$120K	\$1.51M
Percent Change from Prior Year	-31%	-36%	86%	88%	58%	171%	140%	78%	219%	659%	390%	5,840%	470%

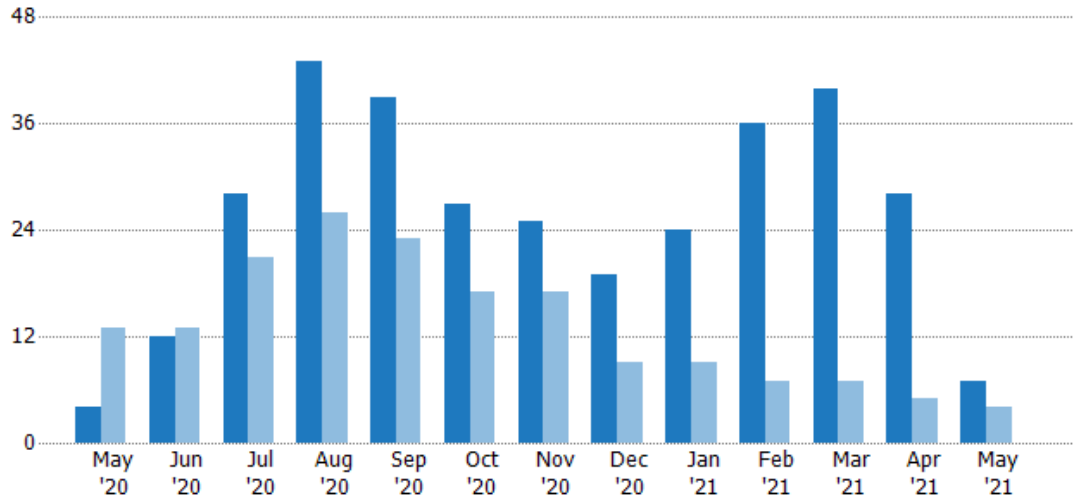
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Count	% Chg.
May '21	7	75%
May '20	4	-69.2%
May '19	13	-30.8%



Current Year	4	12	28	43	39	27	25	19	24	36	40	28	7
Prior Year	13	13	21	26	23	17	17	9	9	7	7	5	4
Percent Change from Prior Year	-69%	-8%	33%	65%	70%	59%	47%	111%	167%	414%	471%	460%	75%

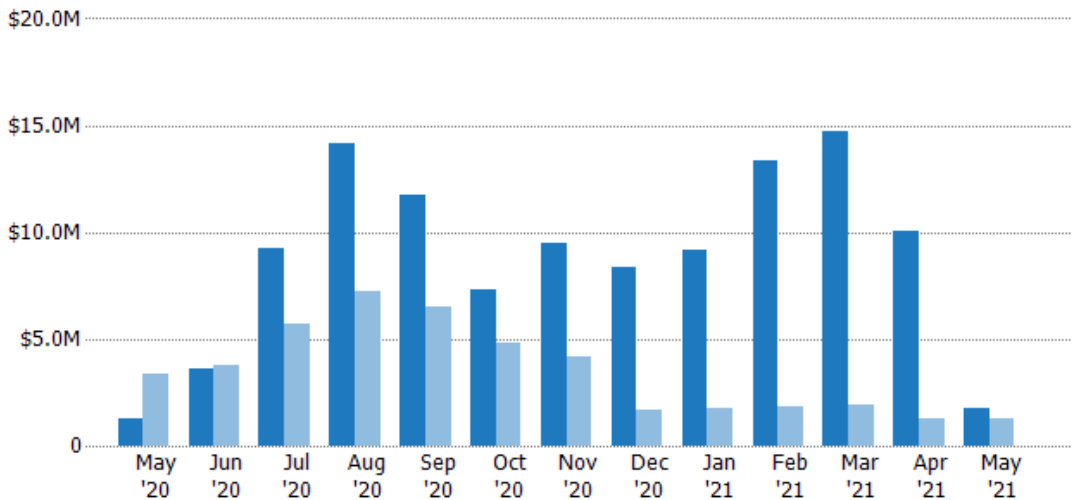
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Volume	% Chg.
May '21	\$1.76M	34.3%
May '20	\$1.31M	-61.3%
May '19	\$3.4M	-32.5%



Current Year	\$1.31M	\$3.62M	\$9.24M	\$14.2M	\$11.7M	\$7.31M	\$9.45M	\$8.32M	\$9.18M	\$13.3M	\$14.7M	\$10M	\$1.76M
Prior Year	\$3.4M	\$3.77M	\$5.68M	\$7.24M	\$6.47M	\$4.81M	\$4.18M	\$1.67M	\$1.79M	\$1.87M	\$1.93M	\$1.3M	\$1.31M
Percent Change from Prior Year	-61%	-4%	63%	96%	81%	52%	126%	399%	413%	614%	663%	674%	34%

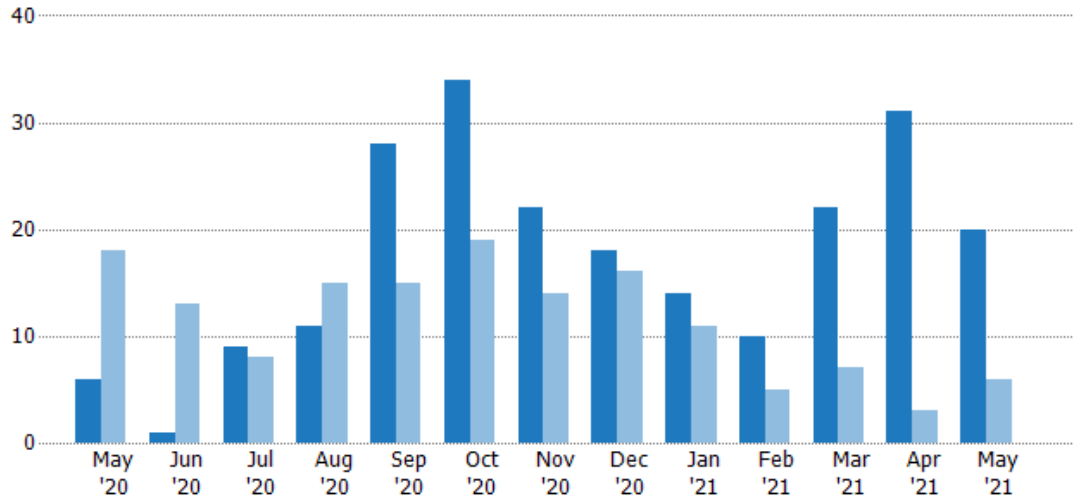
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	20	233.3%
May '20	6	-66.7%
May '19	18	-77.8%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	6	1	9	11	28	34	22	18	14	10	22	31	20
Prior Year	18	13	8	15	15	19	14	16	11	5	7	3	6
Percent Change from Prior Year	-67%	-92%	13%	-27%	87%	79%	57%	13%	27%	100%	214%	933%	233%

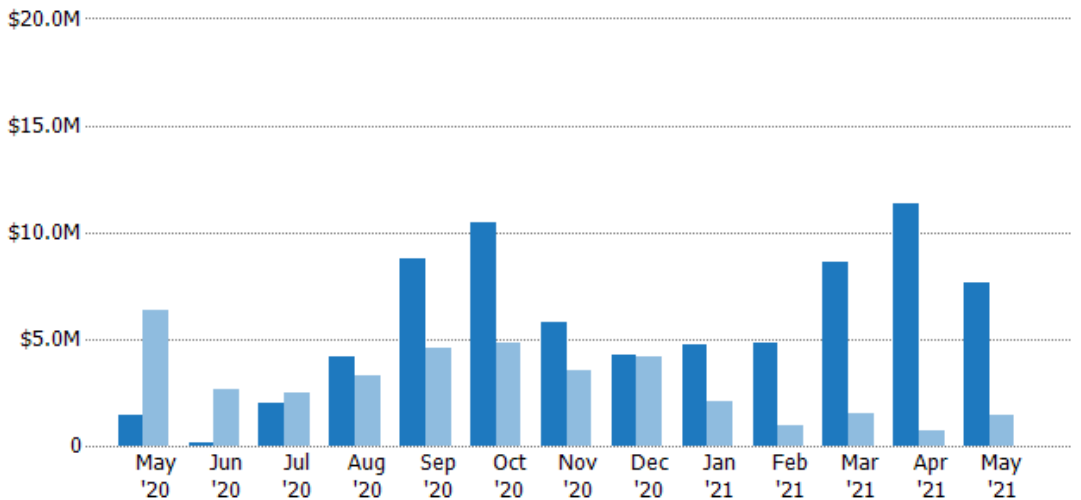
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$7.6M	428.4%
May '20	\$1.44M	-77.4%
May '19	\$6.38M	-93.6%



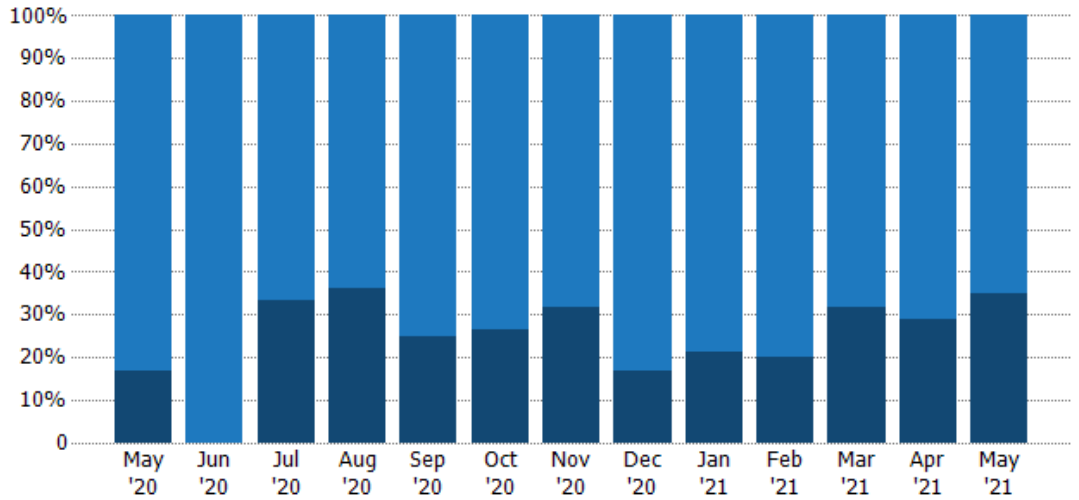
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$1.44M	\$132K	\$2.02M	\$4.19M	\$8.75M	\$10.5M	\$5.82M	\$4.23M	\$4.74M	\$4.85M	\$8.63M	\$11.3M	\$7.6M
Prior Year	\$6.38M	\$2.65M	\$2.45M	\$3.3M	\$4.55M	\$4.83M	\$3.51M	\$4.14M	\$2.05M	\$929K	\$1.49M	\$710K	\$1.44M
Percent Change from Prior Year	-77%	-95%	-17%	27%	92%	117%	66%	2%	131%	423%	477%	1,498%	428%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Condo/Townhouse	83%	100%	67%	64%	75%	74%	68%	83%	79%	80%	68%	71%	65%
Single Family Residence	17%	-	33%	36%	25%	26%	32%	17%	21%	20%	32%	29%	35%

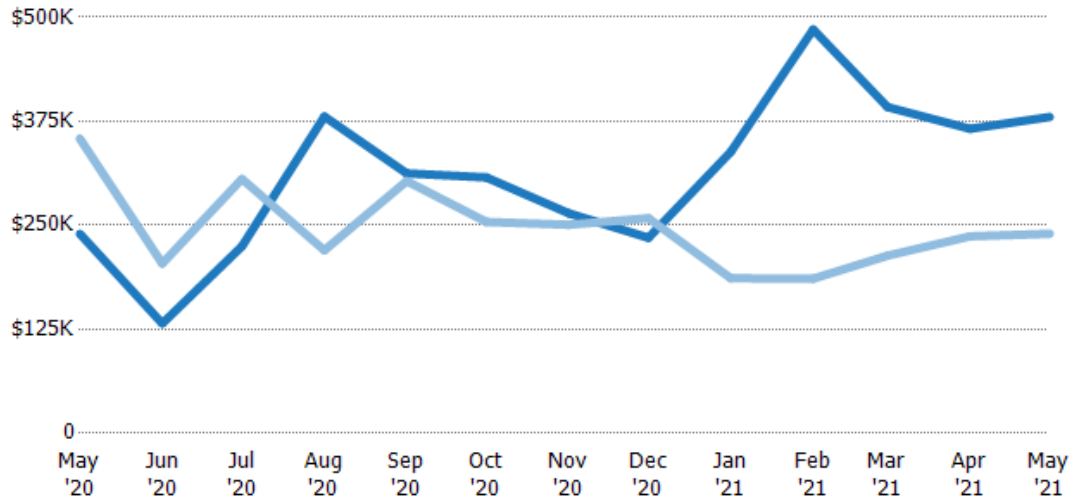
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/Year	Price	% Chg.
May '21	\$380K	58.5%
May '20	\$240K	-32.3%
May '19	\$354K	-71.1%



Current Year	\$240K	\$132K	\$225K	\$381K	\$312K	\$308K	\$264K	\$235K	\$338K	\$485K	\$392K	\$366K	\$380K
Prior Year	\$354K	\$204K	\$306K	\$220K	\$303K	\$254K	\$251K	\$258K	\$186K	\$186K	\$214K	\$237K	\$240K
Percent Change from Prior Year	-32%	-35%	-26%	73%	3%	21%	5%	-9%	82%	161%	84%	55%	59%

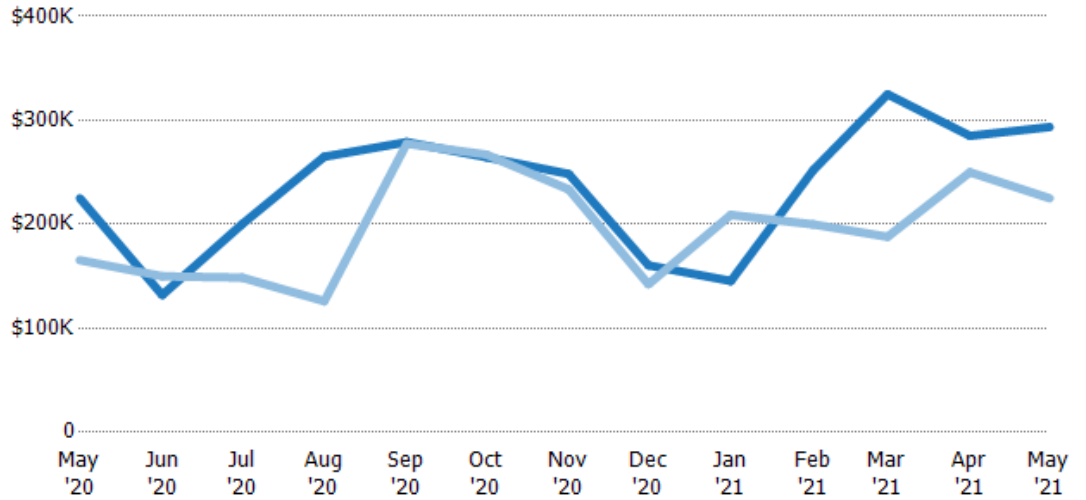
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family

Month/ Year	Price	% Chg.
May '21	\$294K	30.4%
May '20	\$225K	36%
May '19	\$166K	-25.5%



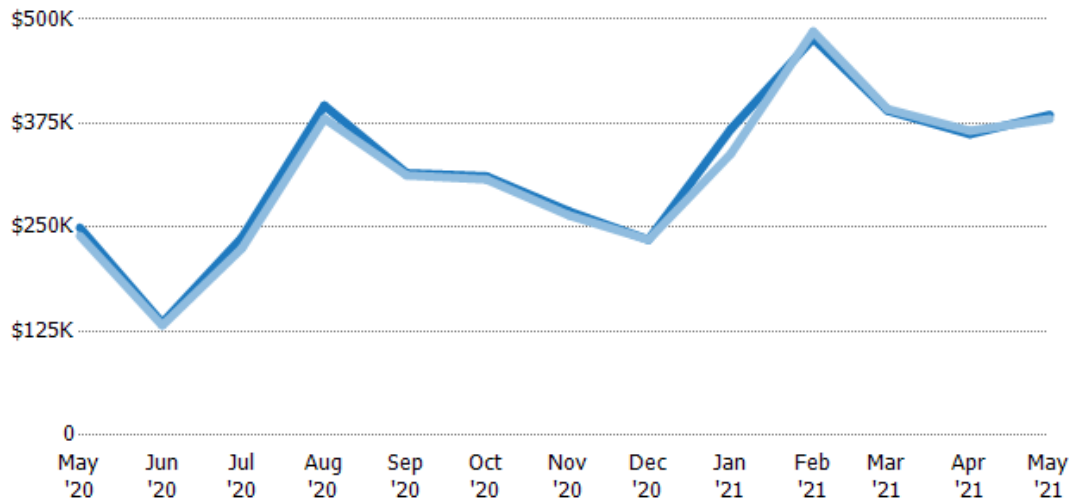
Current Year	\$225K	\$132K	\$200K	\$265K	\$279K	\$265K	\$248K	\$161K	\$145K	\$252K	\$325K	\$285K	\$294K
Prior Year	\$166K	\$150K	\$149K	\$126K	\$278K	\$267K	\$234K	\$142K	\$209K	\$200K	\$188K	\$250K	\$225K
Percent Change from Prior Year	36%	-12%	34%	110%	1%	-1%	6%	13%	-30%	26%	73%	14%	30%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



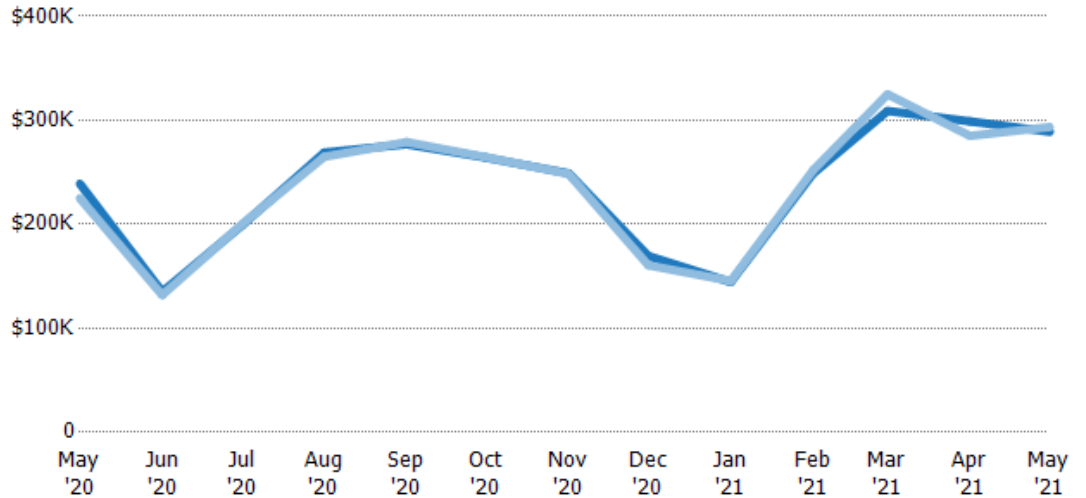
Avg List Price	\$249K	\$135K	\$238K	\$396K	\$315K	\$311K	\$269K	\$235K	\$368K	\$477K	\$390K	\$362K	\$385K
Avg Sales Price	\$240K	\$132K	\$225K	\$381K	\$312K	\$308K	\$264K	\$235K	\$338K	\$485K	\$392K	\$366K	\$380K
Avg Sales Price as a % of Avg List Price	96%	98%	95%	96%	99%	99%	98%	100%	92%	102%	100%	101%	99%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



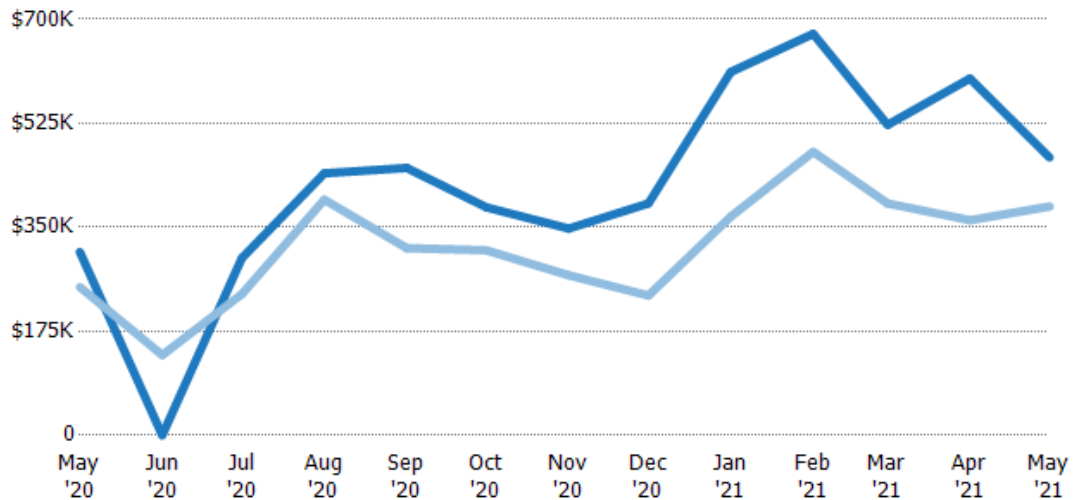
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median List Price	\$239K	\$135K	\$199K	\$269K	\$277K	\$264K	\$249K	\$169K	\$144K	\$249K	\$309K	\$299K	\$289K
Median Sales Price	\$225K	\$132K	\$200K	\$265K	\$279K	\$265K	\$248K	\$161K	\$145K	\$252K	\$325K	\$285K	\$294K
Med Sales Price as a % of Med List Price	94%	98%	101%	99%	101%	100%	100%	95%	101%	101%	105%	95%	102%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



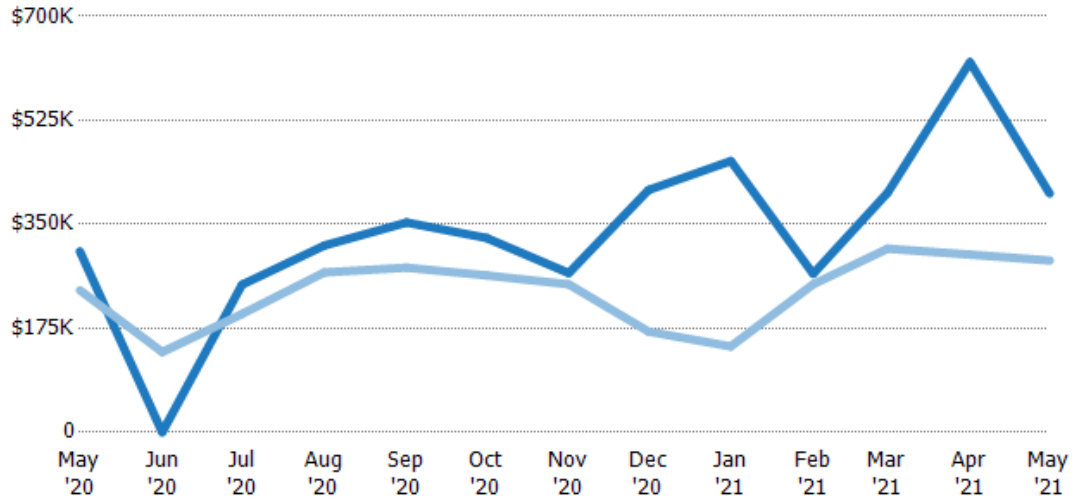
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$309K	\$0	\$298K	\$441K	\$450K	\$384K	\$348K	\$390K	\$612K	\$676K	\$522K	\$600K	\$467K
Avg Sales Price	\$249K	\$135K	\$238K	\$396K	\$315K	\$311K	\$269K	\$235K	\$368K	\$477K	\$390K	\$362K	\$385K
Avg Sales Price as a % of Avg Est Value	81%	100%	80%	90%	70%	81%	77%	60%	60%	71%	75%	60%	82%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Killington, VT 05751
 Property Type:
 Condo/Townhouse/Apt., Single
 Family



Median Est Value	\$305K	\$0	\$248K	\$314K	\$353K	\$327K	\$268K	\$408K	\$456K	\$267K	\$403K	\$623K	\$402K
Median Sales Price	\$239K	\$135K	\$199K	\$269K	\$277K	\$264K	\$249K	\$169K	\$144K	\$249K	\$309K	\$299K	\$289K
Med Sales Price as a % of Med Est Value	78%	100%	80%	86%	78%	81%	93%	42%	32%	93%	77%	48%	72%