

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
Listing Activity Charts Metrics						
New Listing Count	17	20	-15%	107	68	+57.4%
New Listing Volume	\$8,119,200	\$6,388,800	+27.1%	\$44,578,745	\$19,891,000	+124.1%
Active Listing Count	12	103	-88.3%	N/A	N/A	
Active Listing Volume	\$9,622,900	\$39,328,495	-75.5%	N/A	N/A	
Average Listing Price	\$801,908	\$381,830	+110%	\$512,466	\$378,319	+35.5%
Median Listing Price	\$499,450	\$300,000	+66.5%	\$329,841	\$308,505	+6.9%
Median Days in RPR	92.5	173	-46.5%	109.51	190.17	-42.4%
Months of Inventory	0.6	14.7	-95.7%	4.8	10.2	-52.8%
Absorption Rate	158.33%	6.8%	+151.5%	20.74%	9.79%	+10.9%
Sales Activity Charts Metrics						
New Pending Sales Count	18	6	+200%	110	50	+120%
New Pending Sales Volume	\$5,824,700	\$1,339,400	+334.9%	\$40,281,095	\$12,992,900	+210%
Pending Sales Count	6	12	-50%	N/A	N/A	
Pending Sales Volume	\$2,184,900	\$2,643,800	-17.4%	N/A	N/A	
Closed Sales Count	22	7	+214.3%	86	45	+91.1%
Closed Sales Volume	\$9,185,000	\$1,659,900	+453.3%	\$30,530,577	\$11,527,700	+164.8%
Average Sales Price	\$417,500	\$237,129	+76.1%	\$355,007	\$256,171	+38.6%
Median Sales Price	\$315,500	\$220,000	+43.4%	\$302,395	\$218,233	+38.6%

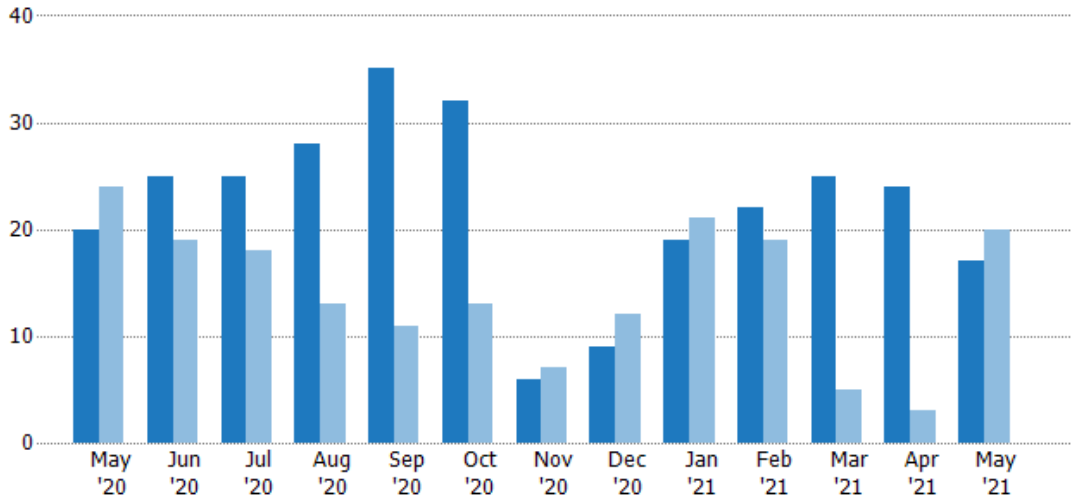
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Count	% Chg.
May '21	17	-15%
May '20	20	-16.7%
May '19	24	-12.5%

	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	20	25	25	28	35	32	6	9	19	22	25	24	17
Prior Year	24	19	18	13	11	13	7	12	21	19	5	3	20
Percent Change from Prior Year	-17%	32%	39%	115%	218%	146%	-14%	-25%	-10%	16%	400%	700%	-15%

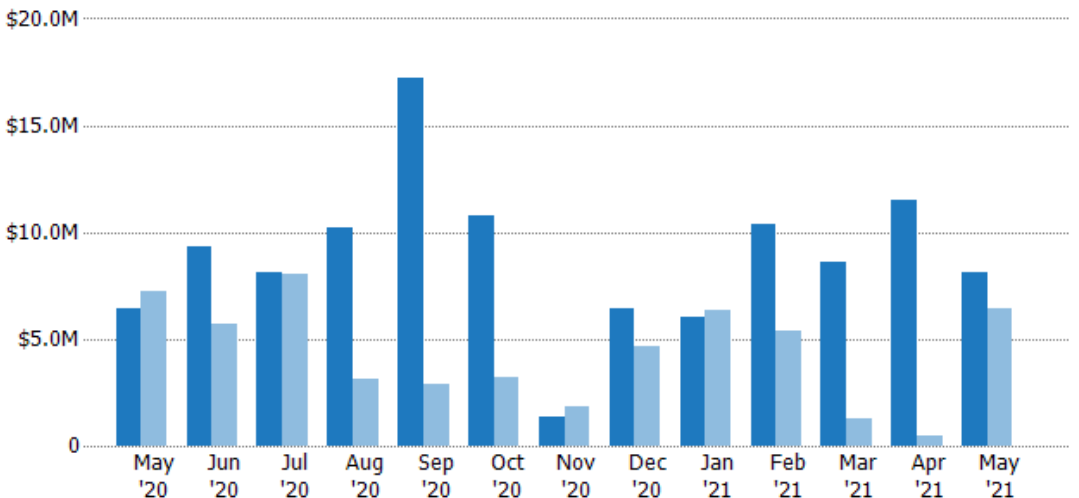
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



Month/Year	Volume	% Chg.
May '21	\$8.12M	27.1%
May '20	\$6.39M	-11.3%
May '19	\$7.2M	-26.3%

	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$6.39M	\$9.29M	\$8.09M	\$10.2M	\$17.2M	\$10.8M	\$1.36M	\$6.44M	\$6.03M	\$10.4M	\$8.58M	\$11.5M	\$8.12M
Prior Year	\$7.2M	\$5.69M	\$8.04M	\$3.12M	\$2.85M	\$3.19M	\$1.84M	\$4.69M	\$6.33M	\$5.39M	\$1.31M	\$477K	\$6.39M
Percent Change from Prior Year	-11%	63%	1%	227%	502%	237%	-26%	37%	-5%	92%	556%	2,312%	27%

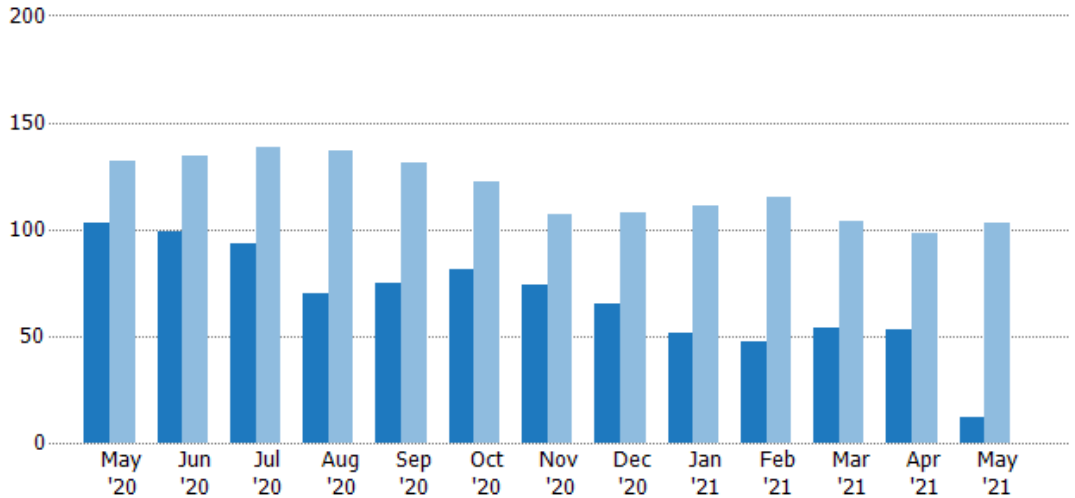
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	103	99	93	70	75	81	74	65	51	47	54	53	12
Prior Year	132	134	138	137	131	122	107	108	111	115	104	98	103
Percent Change from Prior Year	-22%	-26%	-33%	-49%	-43%	-34%	-31%	-40%	-54%	-59%	-48%	-46%	-88%

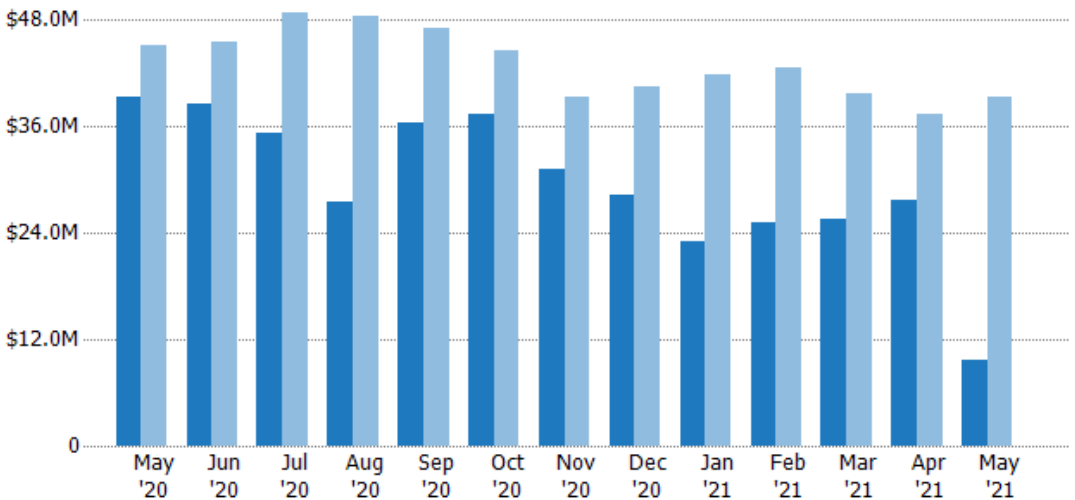
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356

Property Type:
Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$39.3M	\$38.5M	\$35.2M	\$27.5M	\$36.4M	\$37.4M	\$31.1M	\$28.3M	\$23.1M	\$25.1M	\$25.6M	\$27.7M	\$9.62M
Prior Year	\$45.1M	\$45.5M	\$48.8M	\$48.4M	\$47.1M	\$44.5M	\$39.3M	\$40.4M	\$41.8M	\$42.6M	\$39.7M	\$37.4M	\$39.3M
Percent Change from Prior Year	-13%	-15%	-28%	-43%	-23%	-16%	-21%	-30%	-45%	-41%	-35%	-26%	-76%

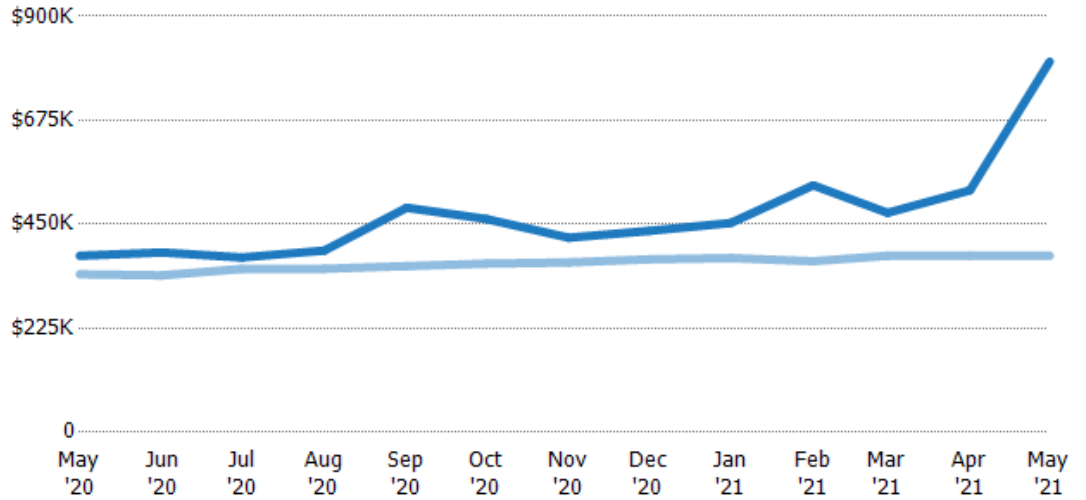
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$802K	110%
May '20	\$382K	11.7%
May '19	\$342K	-9.8%



Current Year	\$382K	\$389K	\$378K	\$393K	\$486K	\$461K	\$421K	\$436K	\$453K	\$534K	\$475K	\$523K	\$802K
Prior Year	\$342K	\$339K	\$353K	\$354K	\$360K	\$365K	\$367K	\$374K	\$377K	\$370K	\$382K	\$382K	\$382K
Percent Change from Prior Year	12%	15%	7%	11%	35%	26%	15%	16%	20%	44%	24%	37%	110%

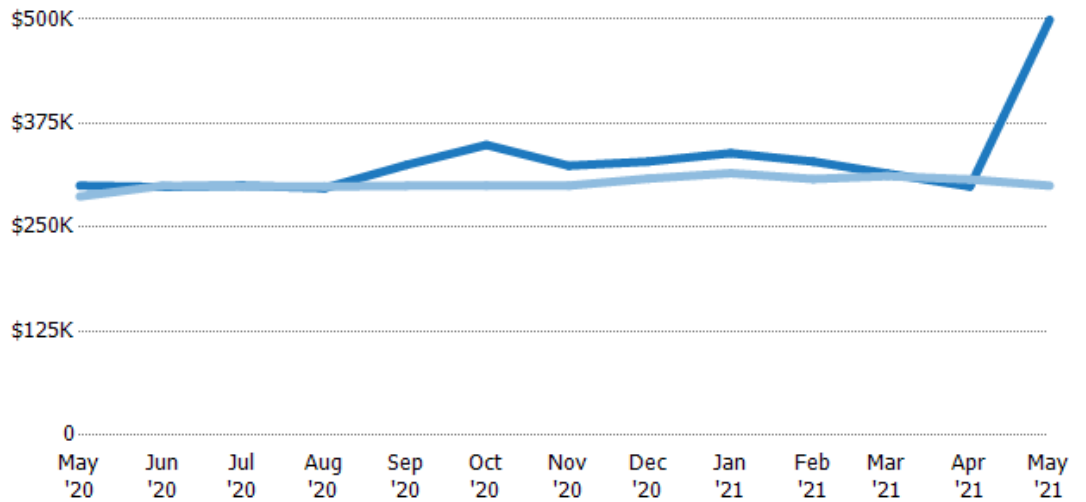
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$499K	66.5%
May '20	\$300K	4.5%
May '19	\$287K	-21.8%



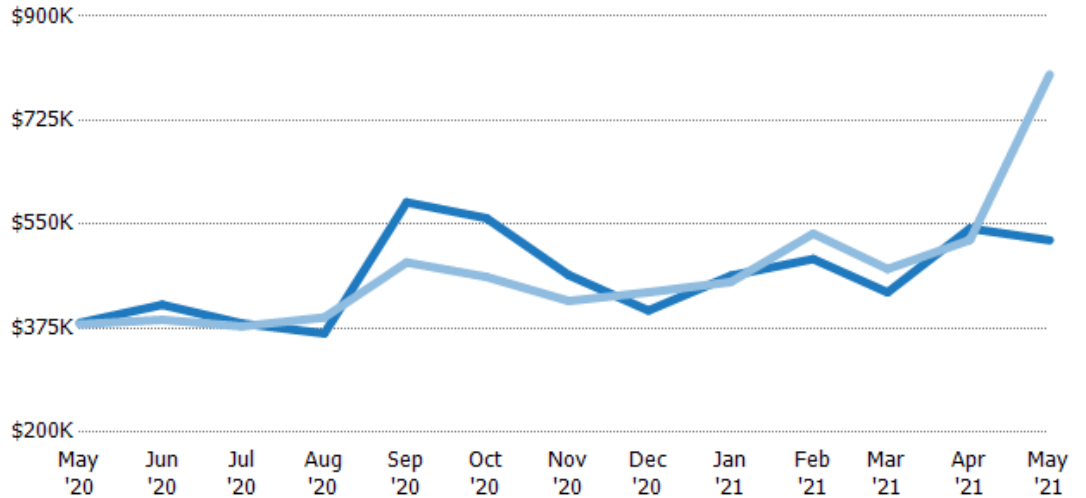
Current Year	\$300K	\$299K	\$300K	\$297K	\$325K	\$349K	\$324K	\$329K	\$339K	\$329K	\$315K	\$299K	\$499K
Prior Year	\$287K	\$300K	\$299K	\$299K	\$300K	\$300K	\$300K	\$309K	\$315K	\$308K	\$312K	\$308K	\$300K
Percent Change from Prior Year	5%	0%	0%	-1%	8%	16%	8%	7%	8%	7%	1%	-3%	66%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



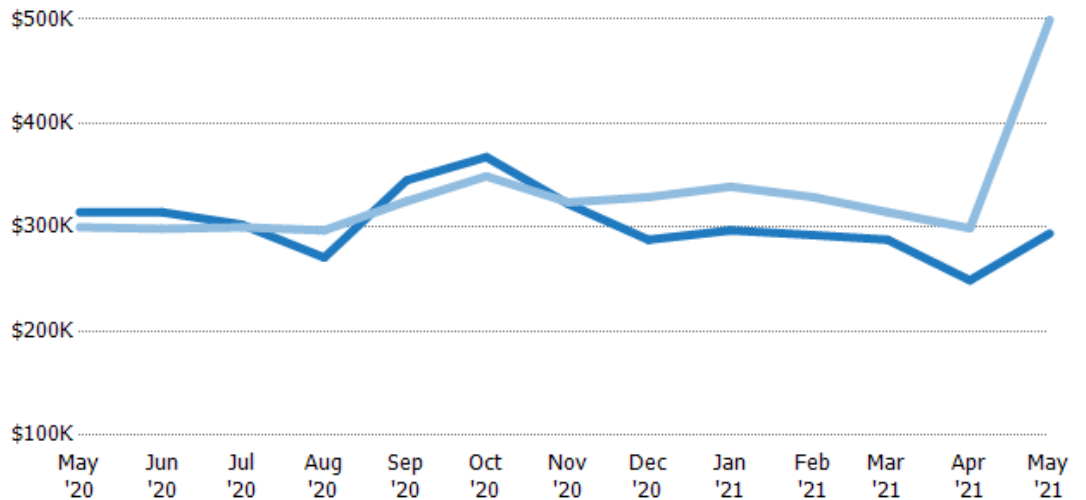
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$384K	\$415K	\$383K	\$366K	\$587K	\$560K	\$464K	\$405K	\$463K	\$492K	\$435K	\$543K	\$523K
Avg Listing Price	\$382K	\$389K	\$378K	\$393K	\$486K	\$461K	\$421K	\$436K	\$453K	\$534K	\$475K	\$523K	\$802K
Avg Listing Price as a % of Avg Est Value	99%	94%	99%	107%	83%	82%	91%	108%	98%	109%	109%	96%	153%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



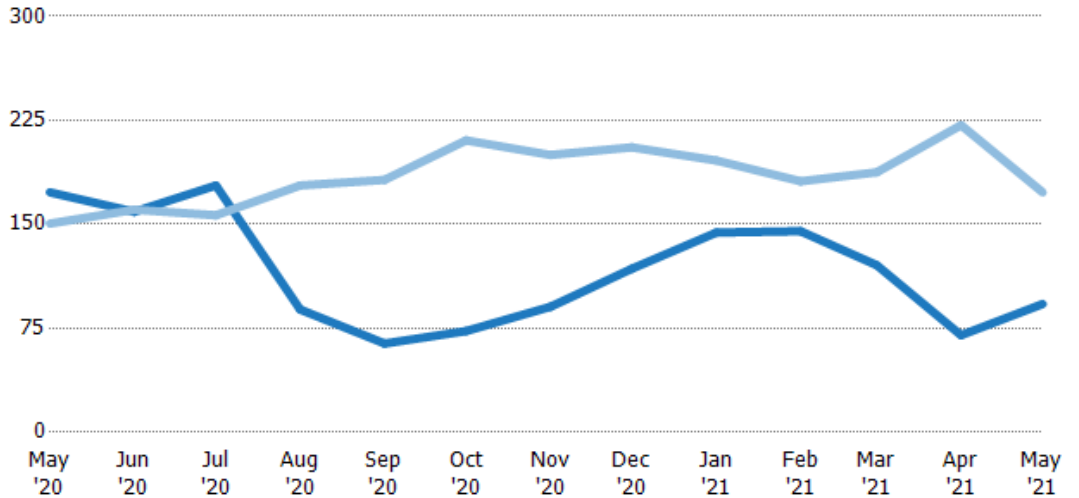
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$314K	\$314K	\$303K	\$271K	\$345K	\$368K	\$322K	\$288K	\$297K	\$293K	\$288K	\$249K	\$294K
Median Listing Price	\$300K	\$299K	\$300K	\$297K	\$325K	\$349K	\$324K	\$329K	\$339K	\$329K	\$315K	\$299K	\$499K
Med Listing Price as a % of Med Est Value	95%	95%	99%	110%	94%	95%	101%	114%	114%	112%	109%	120%	170%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Days	% Chg.
May '21	92.5	-46.5%
May '20	173	15%
May '19	151	-4.3%

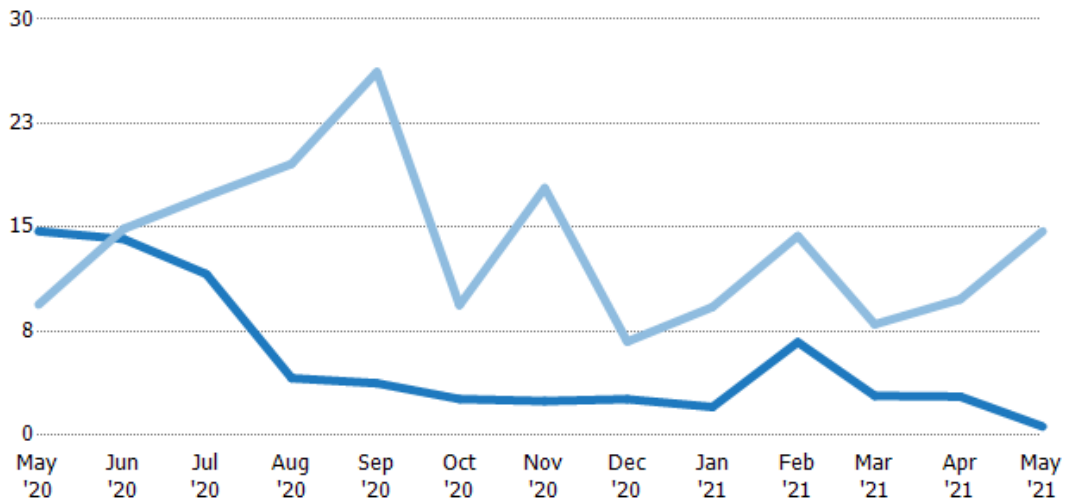
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	173	159	178	88.5	64	73	90.5	118	144	145	121	70	92.5
Prior Year	151	161	157	178	182	211	200	206	196	181	188	222	173
Percent Change from Prior Year	15%	-1%	14%	-50%	-65%	-65%	-55%	-43%	-27%	-20%	-36%	-68%	-47%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Month/Year	Months	% Chg.
May '21	0	-95.7%
May '20	14.7	56.1%
May '19	9.43	32.6%

	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	14.7	14.1	11.6	4.12	3.75	2.61	2.47	2.6	2.04	6.71	2.84	2.79	0
Prior Year	9.43	14.9	17.3	19.6	26.2	9.38	17.8	6.75	9.25	14.4	8	9.8	14.7
Percent Change from Prior Year	56%	-5%	-33%	-79%	-86%	-72%	-86%	-61%	-78%	-53%	-64%	-72%	-96%

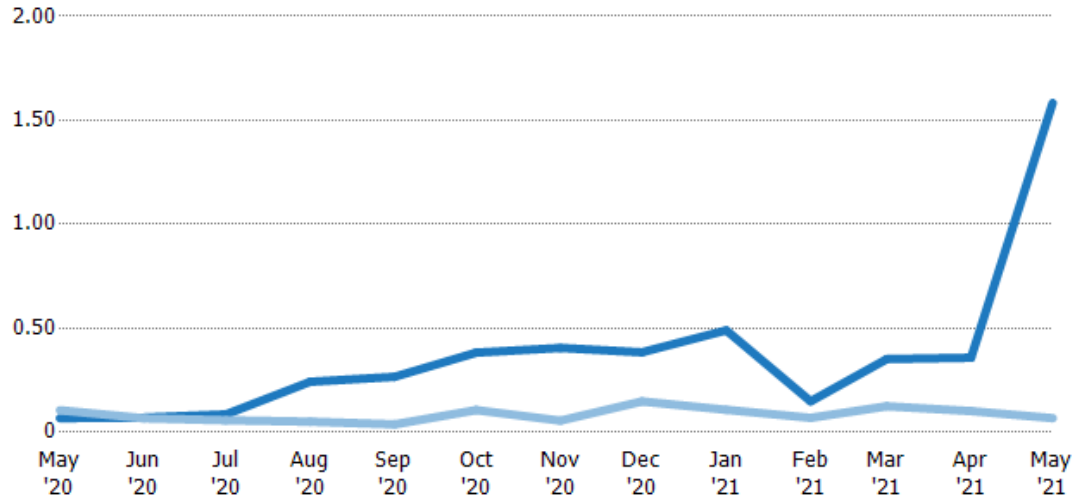
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Rate	Chg.
May '21	158%	-151.5%
May '20	7%	3.8%
May '19	11%	-24.5%



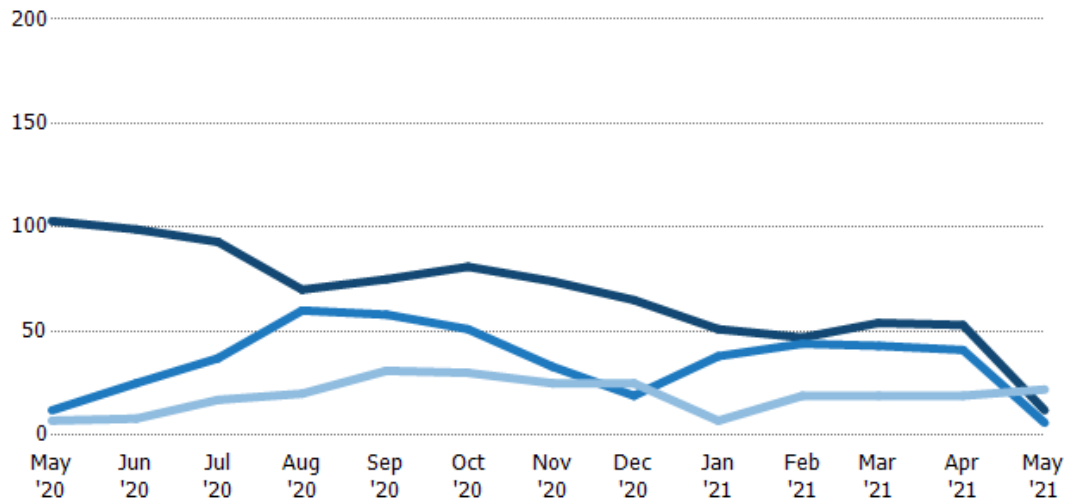
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	7%	7%	9%	24%	27%	38%	41%	38%	49%	15%	35%	36%	158%
Prior Year	11%	7%	6%	5%	4%	11%	6%	15%	11%	7%	13%	10%	7%
Change from Prior Year	4%	0%	-3%	-19%	-23%	-28%	-35%	-24%	-38%	-8%	-23%	-26%	-152%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



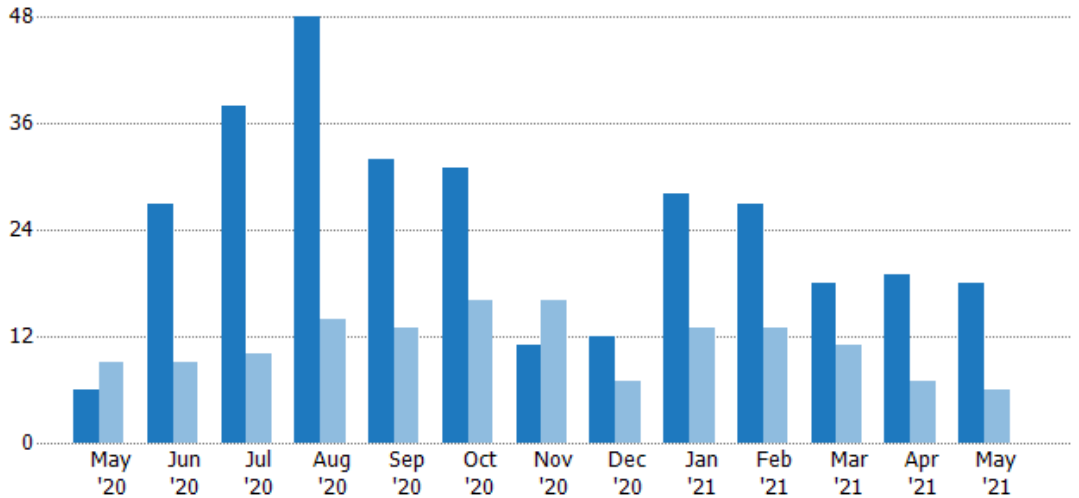
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Active	103	99	93	70	75	81	74	65	51	47	54	53	12
Pending	12	25	37	60	58	51	33	19	38	44	43	41	6
Sold	7	8	17	20	31	30	25	25	7	19	19	19	22

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



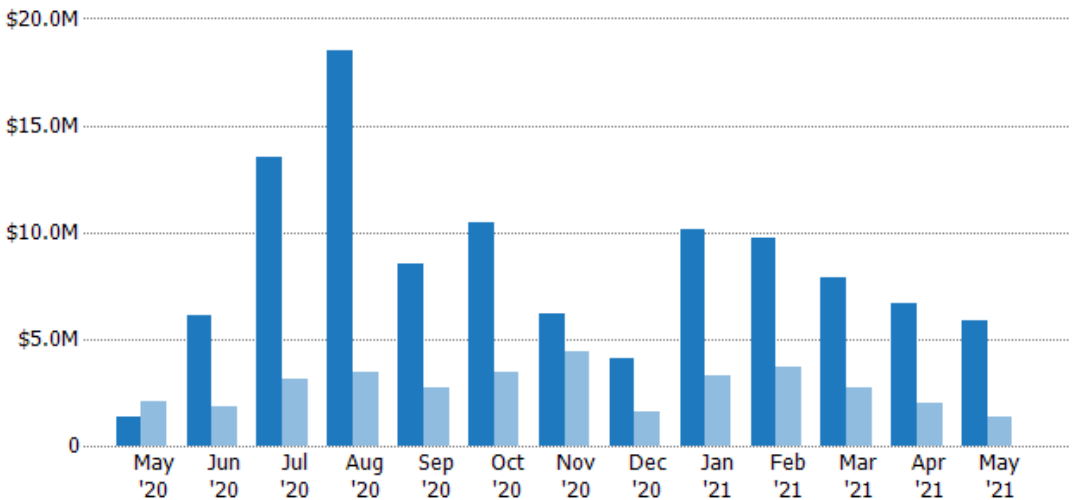
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	6	27	38	48	32	31	11	12	28	27	18	19	18
Prior Year	9	9	10	14	13	16	16	7	13	13	11	7	6
Percent Change from Prior Year	-33%	200%	280%	243%	146%	94%	-31%	71%	115%	108%	64%	171%	200%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$1.34M	\$6.14M	\$13.5M	\$18.5M	\$8.54M	\$10.4M	\$6.2M	\$4.12M	\$10.2M	\$9.74M	\$7.88M	\$6.69M	\$5.82M
Prior Year	\$2.11M	\$1.8M	\$3.11M	\$3.49M	\$2.73M	\$3.46M	\$4.41M	\$1.62M	\$3.32M	\$3.66M	\$2.69M	\$1.99M	\$1.34M
Percent Change from Prior Year	-37%	240%	334%	431%	213%	201%	41%	153%	206%	166%	193%	237%	335%

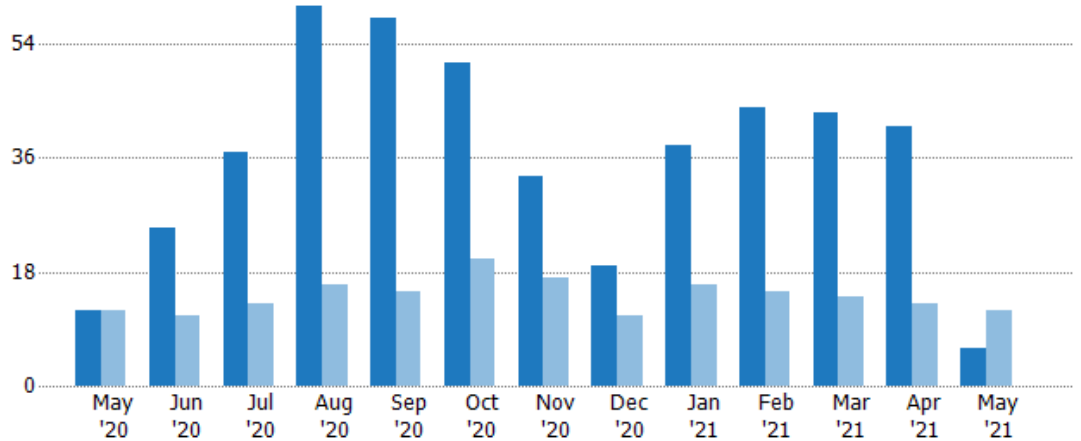
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	6	-50%
May '20	12	0%
May '19	12	50%



Current Year	12	25	37	60	58	51	33	19	38	44	43	41	6
Prior Year	12	11	13	16	15	20	17	11	16	15	14	13	12
Percent Change from Prior Year	0%	127%	185%	275%	287%	155%	94%	73%	138%	193%	207%	215%	-50%

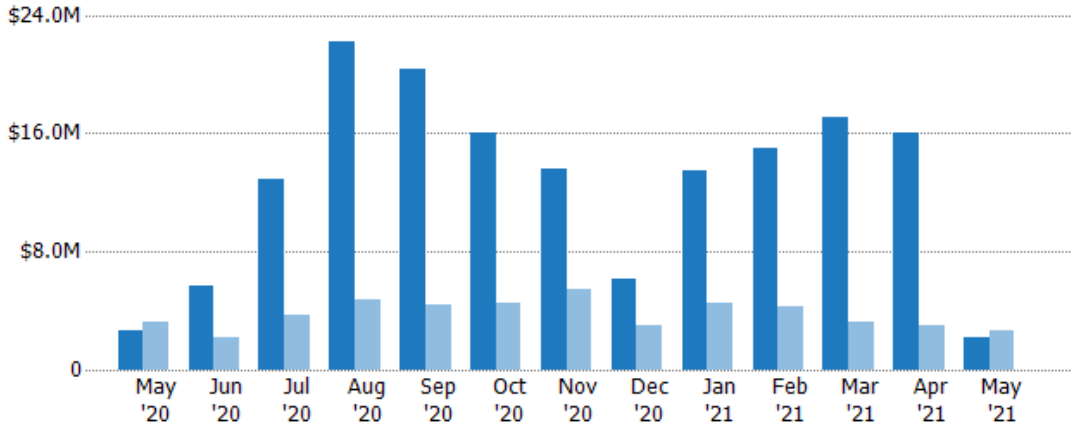
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$2.18M	-17.4%
May '20	\$2.64M	-18%
May '19	\$3.22M	51.6%



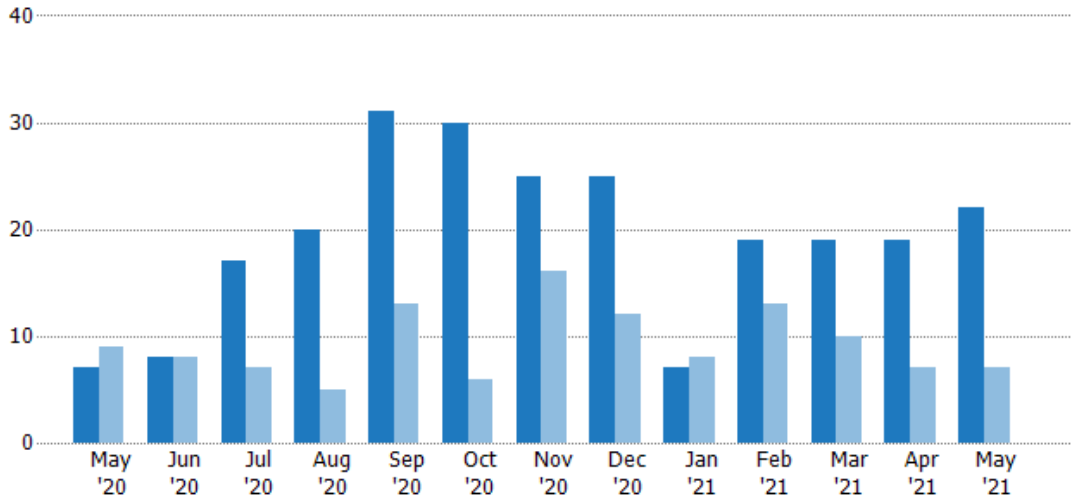
Current Year	\$2.64M	\$5.66M	\$12.8M	\$22.2M	\$20.4M	\$16.1M	\$13.6M	\$6.09M	\$13.4M	\$15M	\$17M	\$16M	\$2.18M
Prior Year	\$3.22M	\$2.15M	\$3.7M	\$4.79M	\$4.4M	\$4.47M	\$5.48M	\$2.98M	\$4.53M	\$4.24M	\$3.29M	\$3.04M	\$2.64M
Percent Change from Prior Year	-18%	163%	247%	364%	363%	260%	149%	104%	196%	254%	418%	425%	-17%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



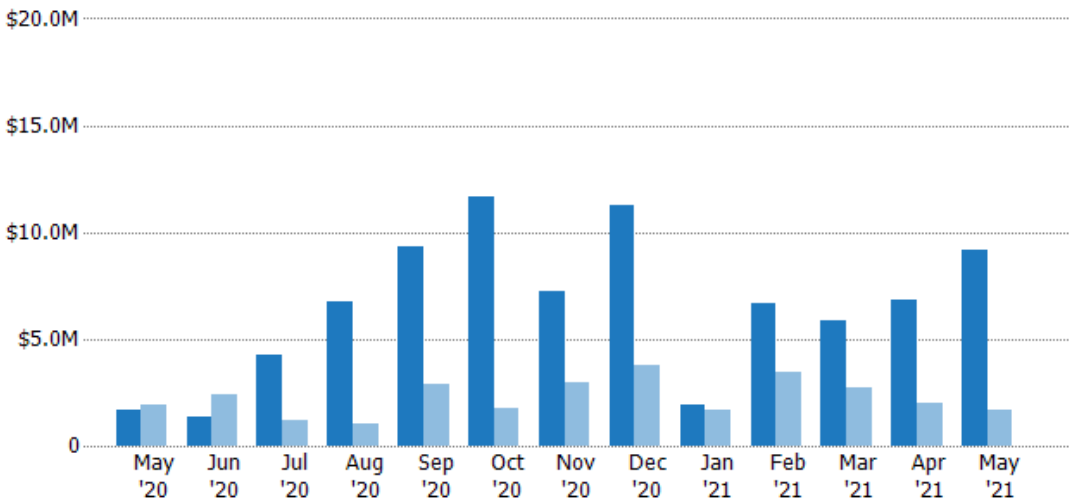
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	7	8	17	20	31	30	25	25	7	19	19	19	22
Prior Year	9	8	7	5	13	6	16	12	8	13	10	7	7
Percent Change from Prior Year	-22%	0%	143%	300%	138%	400%	56%	108%	-13%	46%	90%	171%	214%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



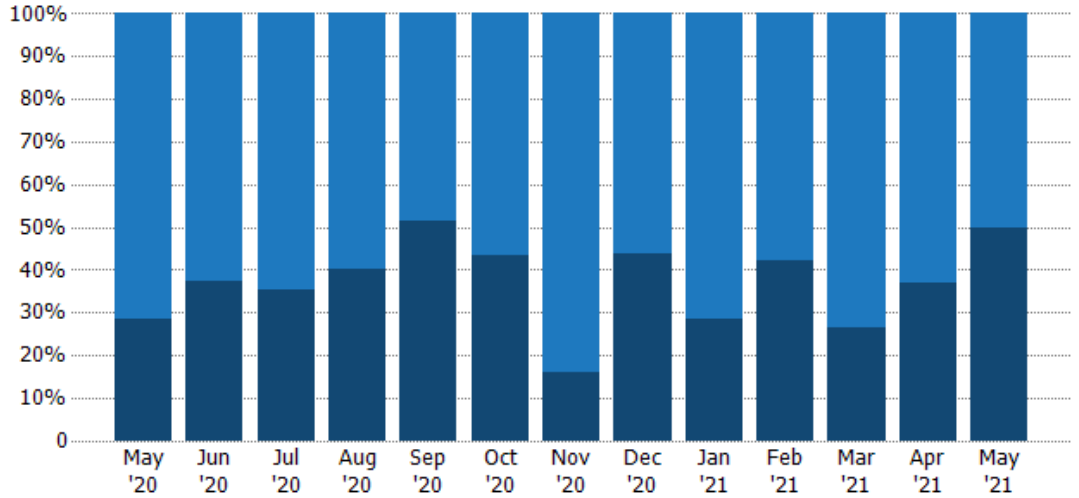
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$1.66M	\$1.36M	\$4.21M	\$6.72M	\$9.33M	\$11.6M	\$7.19M	\$11.3M	\$1.9M	\$6.7M	\$5.89M	\$6.86M	\$9.19M
Prior Year	\$1.9M	\$2.37M	\$1.21M	\$1.04M	\$2.87M	\$1.73M	\$2.95M	\$3.8M	\$1.67M	\$3.45M	\$2.75M	\$2M	\$1.66M
Percent Change from Prior Year	-12%	-42%	248%	544%	225%	573%	144%	197%	14%	94%	114%	243%	453%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



Condo/Townhouse	71%	63%	65%	60%	48%	57%	84%	56%	71%	58%	74%	63%	50%
Single Family Residence	29%	38%	35%	40%	52%	43%	16%	44%	29%	42%	26%	37%	50%

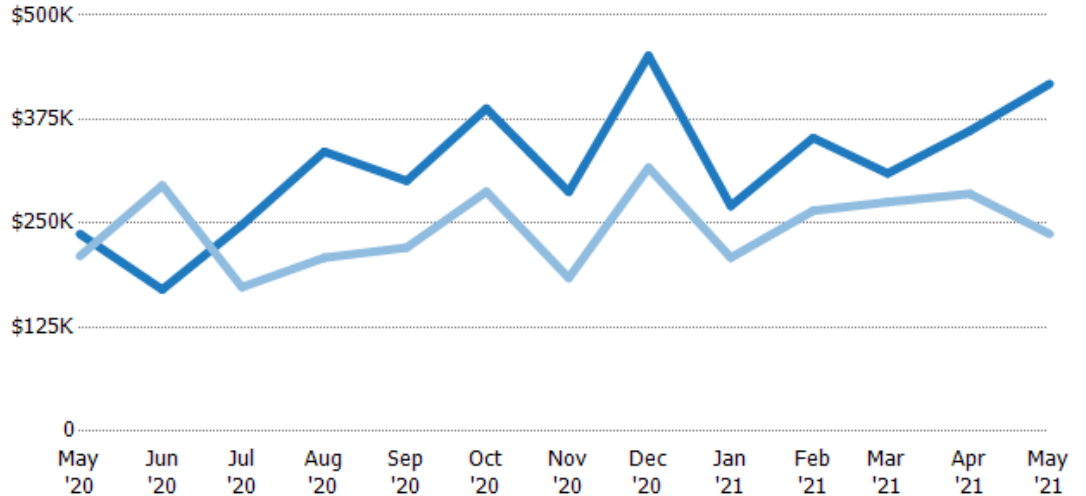
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$418K	76.1%
May '20	\$237K	12.6%
May '19	\$211K	-3.1%



Current Year	\$237K	\$170K	\$248K	\$336K	\$301K	\$388K	\$288K	\$452K	\$271K	\$353K	\$310K	\$361K	\$418K
Prior Year	\$211K	\$296K	\$173K	\$209K	\$221K	\$288K	\$184K	\$317K	\$209K	\$265K	\$275K	\$285K	\$237K
Percent Change from Prior Year	13%	-42%	43%	61%	36%	35%	56%	42%	30%	33%	13%	27%	76%

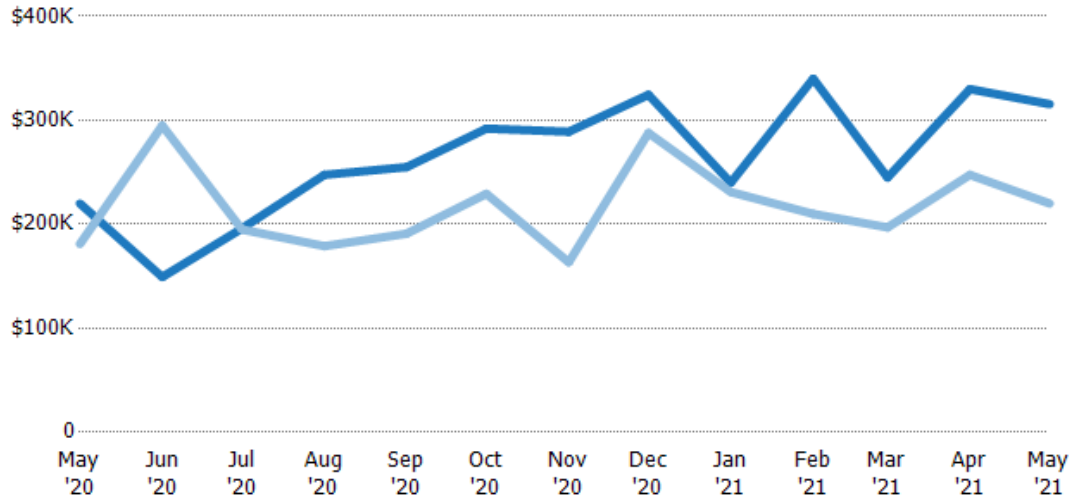
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$316K	43.4%
May '20	\$220K	21.5%
May '19	\$181K	7.4%



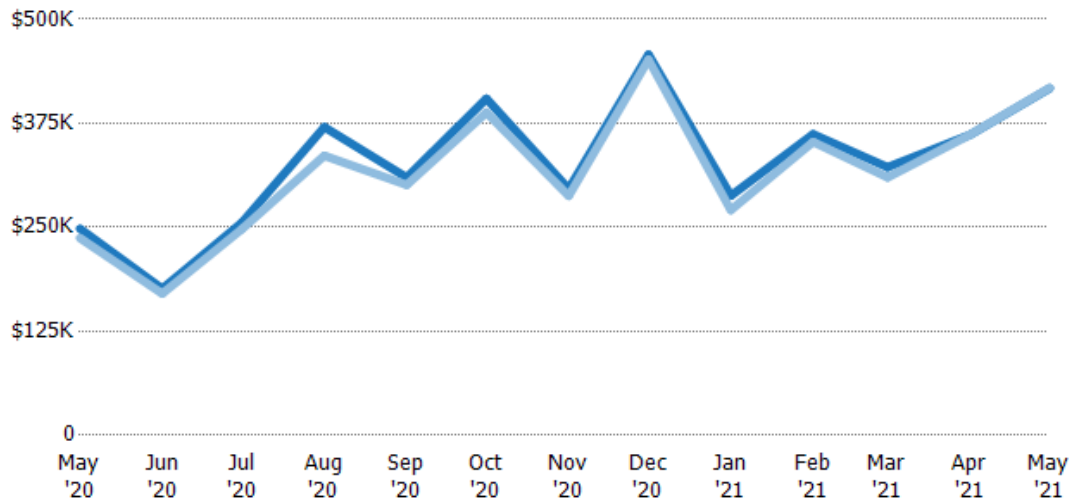
Current Year	\$220K	\$149K	\$196K	\$248K	\$255K	\$292K	\$289K	\$325K	\$240K	\$340K	\$245K	\$330K	\$316K
Prior Year	\$181K	\$295K	\$195K	\$179K	\$191K	\$229K	\$164K	\$288K	\$231K	\$210K	\$197K	\$248K	\$220K
Percent Change from Prior Year	22%	-49%	1%	38%	34%	27%	77%	13%	4%	62%	24%	33%	43%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type: Condo/Townhouse/Apt., Single Family



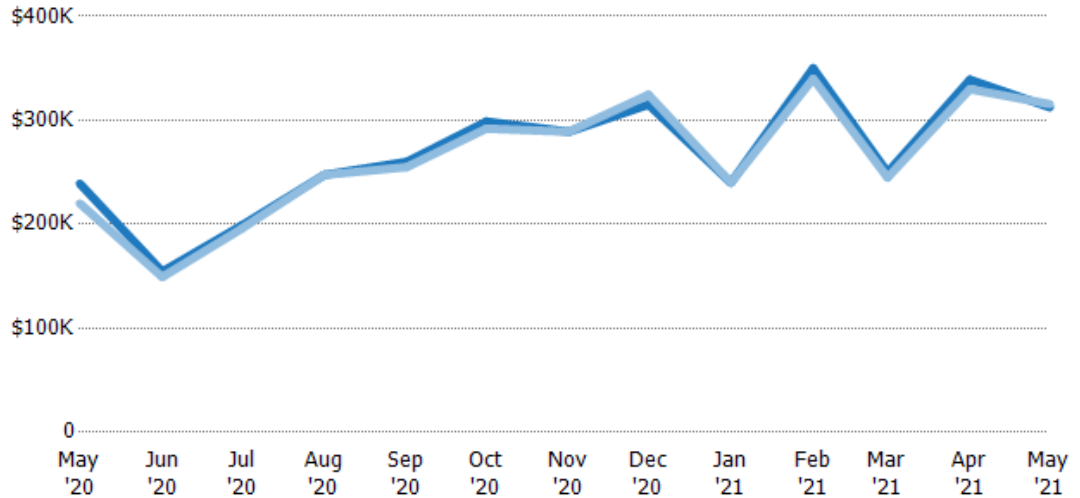
Avg List Price	\$248K	\$176K	\$256K	\$370K	\$310K	\$405K	\$296K	\$458K	\$288K	\$362K	\$322K	\$361K	\$417K
Avg Sales Price	\$237K	\$170K	\$248K	\$336K	\$301K	\$388K	\$288K	\$452K	\$271K	\$353K	\$310K	\$361K	\$418K
Avg Sales Price as a % of Avg List Price	95%	97%	97%	91%	97%	96%	97%	99%	94%	97%	96%	100%	100%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



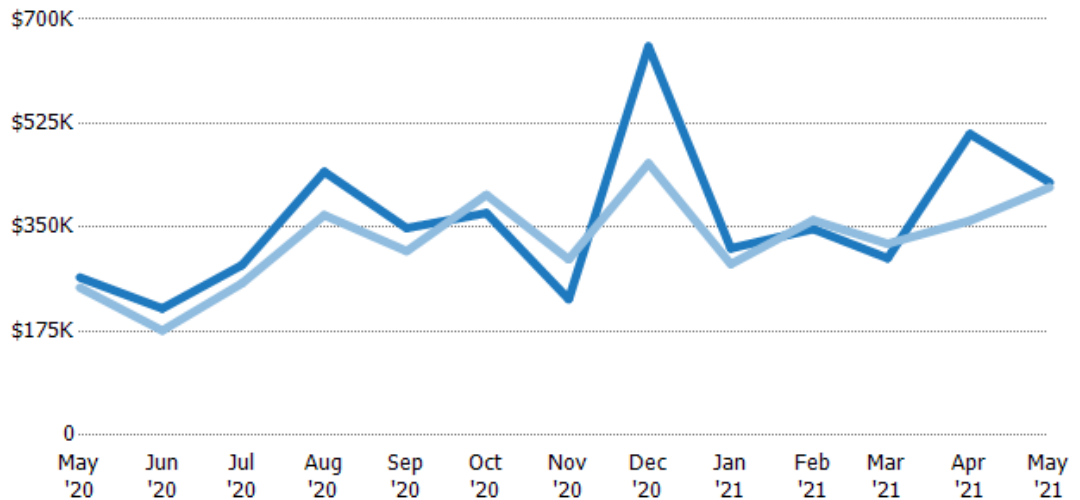
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median List Price	\$239K	\$155K	\$199K	\$248K	\$260K	\$299K	\$289K	\$315K	\$240K	\$350K	\$250K	\$339K	\$313K
Median Sales Price	\$220K	\$149K	\$196K	\$248K	\$255K	\$292K	\$289K	\$325K	\$240K	\$340K	\$245K	\$330K	\$316K
Med Sales Price as a % of Med List Price	92%	97%	98%	100%	98%	98%	100%	103%	100%	97%	98%	97%	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
Property Type: Condo/Townhouse/Apt., Single Family



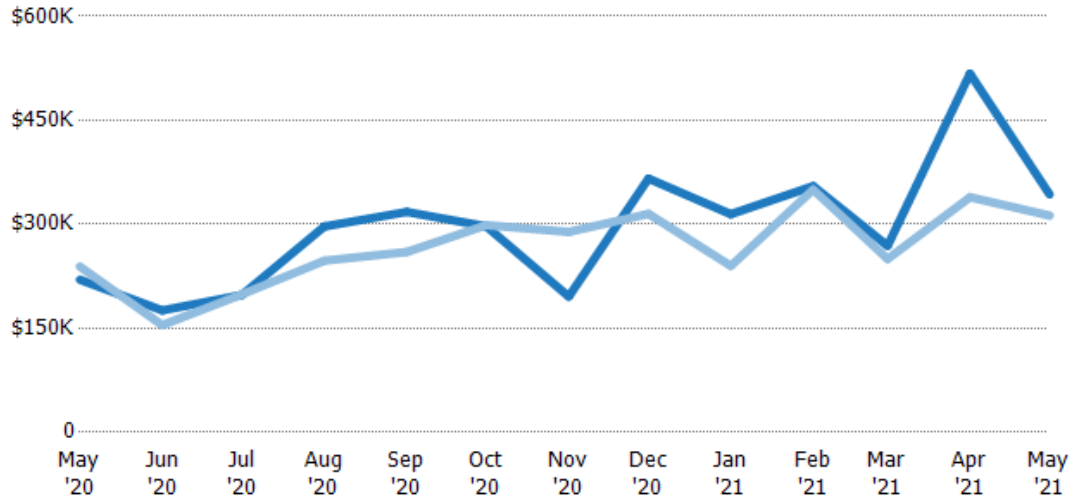
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$265K	\$213K	\$286K	\$443K	\$349K	\$374K	\$229K	\$654K	\$315K	\$347K	\$298K	\$507K	\$426K
Avg Sales Price	\$248K	\$176K	\$256K	\$370K	\$310K	\$405K	\$296K	\$458K	\$288K	\$362K	\$322K	\$361K	\$417K
Avg Sales Price as a % of Avg Est Value	94%	83%	89%	84%	89%	108%	129%	70%	92%	104%	108%	71%	98%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, West Dover, VT 05356
 Property Type:
 Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$220K	\$176K	\$198K	\$297K	\$318K	\$297K	\$196K	\$366K	\$315K	\$355K	\$269K	\$517K	\$343K
Median Sales Price	\$239K	\$155K	\$199K	\$248K	\$260K	\$299K	\$289K	\$315K	\$240K	\$350K	\$250K	\$339K	\$313K
Med Sales Price as a % of Med Est Value	109%	88%	100%	83%	82%	101%	148%	86%	76%	99%	93%	66%	91%