

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

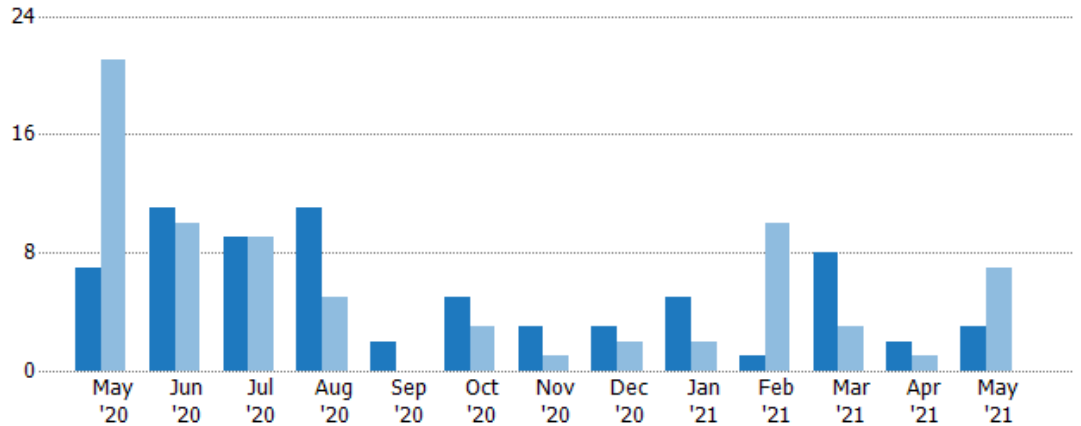
Key Metrics	May 2021	May 2020	+ / -	YTD 2021	YTD 2020	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	3	7	-57.1%	19	23	-17.4%
New Listing Volume	\$795,500	\$1,839,800	-56.8%	\$5,952,400	\$4,452,350	+33.7%
Active Listing Count	3	31	-90.3%	N/A	N/A	
Active Listing Volume	\$2,298,000	\$6,357,700	-63.9%	N/A	N/A	
Average Listing Price	\$766,000	\$205,087	+273.5%	\$353,766	\$210,457	+68.1%
Median Listing Price	\$499,000	\$189,950	+162.7%	\$214,020	\$188,572	+13.5%
Median Days in RPR	210	111	+89.2%	123.72	202.43	-38.9%
Months of Inventory	0.6	15.5	-96.1%	7.3	21	-65.3%
Absorption Rate	166.67%	6.45%	+160.2%	13.73%	4.76%	+9%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	6	5	+20%	31	14	+121.4%
New Pending Sales Volume	\$1,360,500	\$999,000	+36.2%	\$7,635,800	\$3,201,000	+138.5%
Pending Sales Count	1	5	-80%	N/A	N/A	
Pending Sales Volume	\$195,000	\$968,000	-79.9%	N/A	N/A	
Closed Sales Count	4	1	+300%	18	7	+157.1%
Closed Sales Volume	\$800,000	\$375,000	+113.3%	\$4,383,500	\$1,615,950	+171.3%
Average Sales Price	\$200,000	\$375,000	-46.7%	\$243,528	\$230,850	+5.5%
Median Sales Price	\$187,500	\$375,000	-50%	\$226,806	\$230,850	-1.8%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



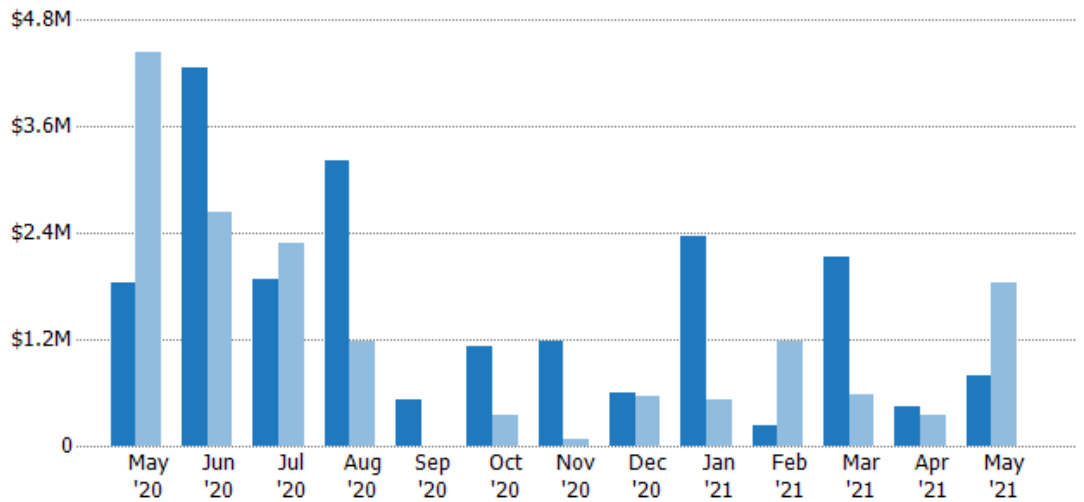
Current Year	7	11	9	11	2	5	3	3	5	1	8	2	3
Prior Year	21	10	9	5	-	3	1	2	2	10	3	1	7
Percent Change from Prior Year	-67%	10%	0%	120%	100%	67%	200%	50%	150%	-90%	167%	100%	-57%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



Current Year	\$1.84M	\$4.27M	\$1.88M	\$3.22M	\$521K	\$1.12M	\$1.18M	\$605K	\$2.36M	\$225K	\$2.12M	\$448K	\$796K
Prior Year	\$4.44M	\$2.63M	\$2.28M	\$1.17M	-	\$353K	\$70K	\$567K	\$514K	\$1.18M	\$575K	\$345K	\$1.84M
Percent Change from Prior Year	-59%	62%	-18%	174%	100%	218%	1,591%	7%	360%	-81%	269%	30%	-57%

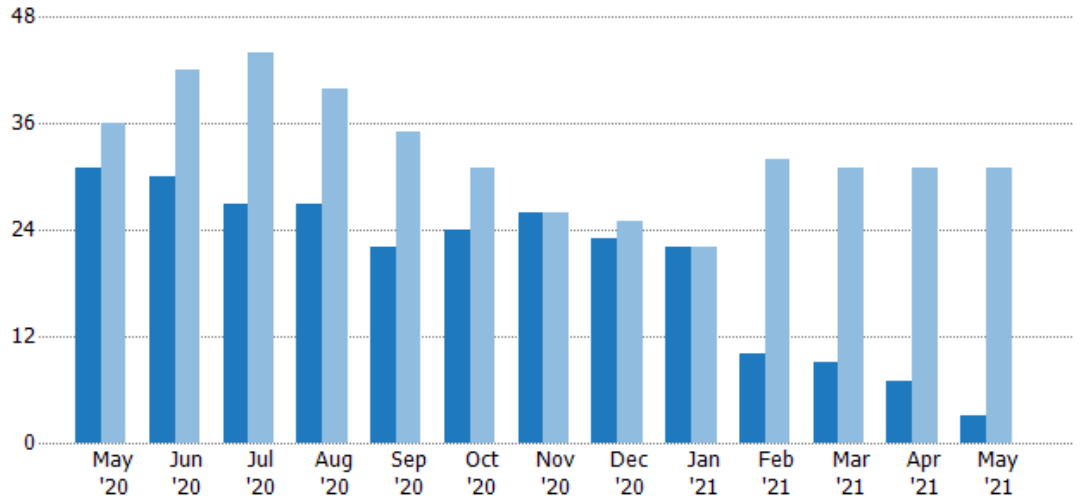
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	3	-90.3%
May '20	31	-13.9%
May '19	36	5.6%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	31	30	27	27	22	24	26	23	22	10	9	7	3
Prior Year	36	42	44	40	35	31	26	25	22	32	31	31	31
Percent Change from Prior Year	-14%	-29%	-39%	-33%	-37%	-23%	0%	-8%	0%	-69%	-71%	-77%	-90%

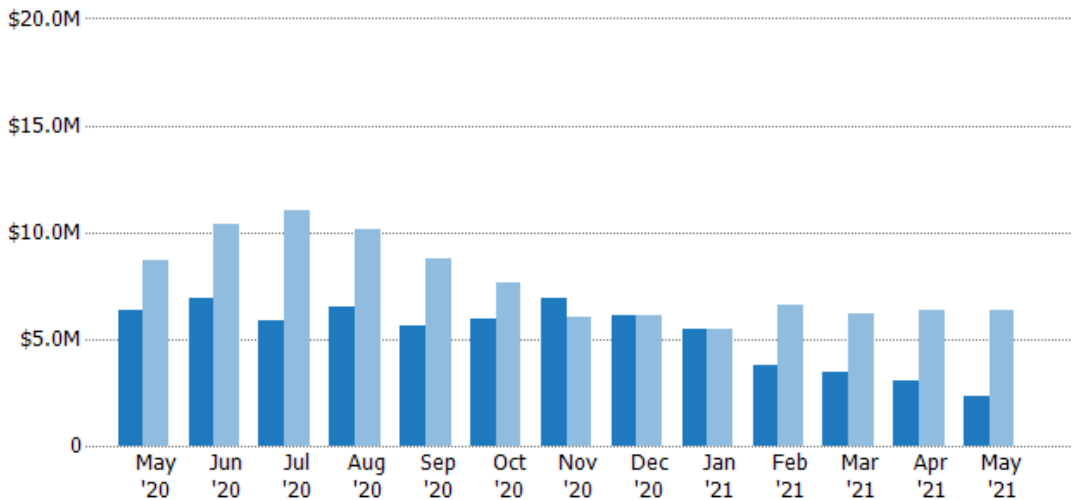
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$2.3M	-63.9%
May '20	\$6.36M	-26.6%
May '19	\$8.66M	-15.2%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$6.36M	\$6.95M	\$5.83M	\$6.53M	\$5.61M	\$5.93M	\$6.9M	\$6.07M	\$5.49M	\$3.74M	\$3.47M	\$3.05M	\$2.3M
Prior Year	\$8.66M	\$10.4M	\$11M	\$10.1M	\$8.74M	\$7.65M	\$6M	\$6.09M	\$5.44M	\$6.62M	\$6.2M	\$6.32M	\$6.36M
Percent Change from Prior Year	-27%	-33%	-47%	-36%	-36%	-23%	15%	0%	1%	-44%	-44%	-52%	-64%

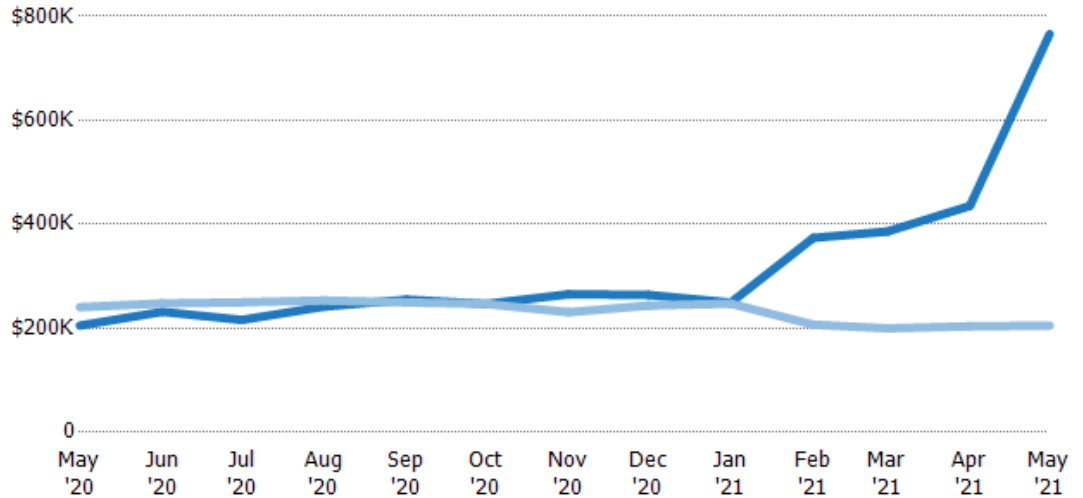
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$766K	273.5%
May '20	\$205K	-14.8%
May '19	\$241K	-19.7%



Current Year	\$205K	\$232K	\$216K	\$242K	\$255K	\$247K	\$265K	\$264K	\$249K	\$374K	\$386K	\$435K	\$766K
Prior Year	\$241K	\$248K	\$250K	\$254K	\$250K	\$247K	\$231K	\$244K	\$247K	\$207K	\$200K	\$204K	\$205K
Percent Change from Prior Year	-15%	-7%	-14%	-5%	2%	0%	15%	8%	1%	81%	93%	114%	273%

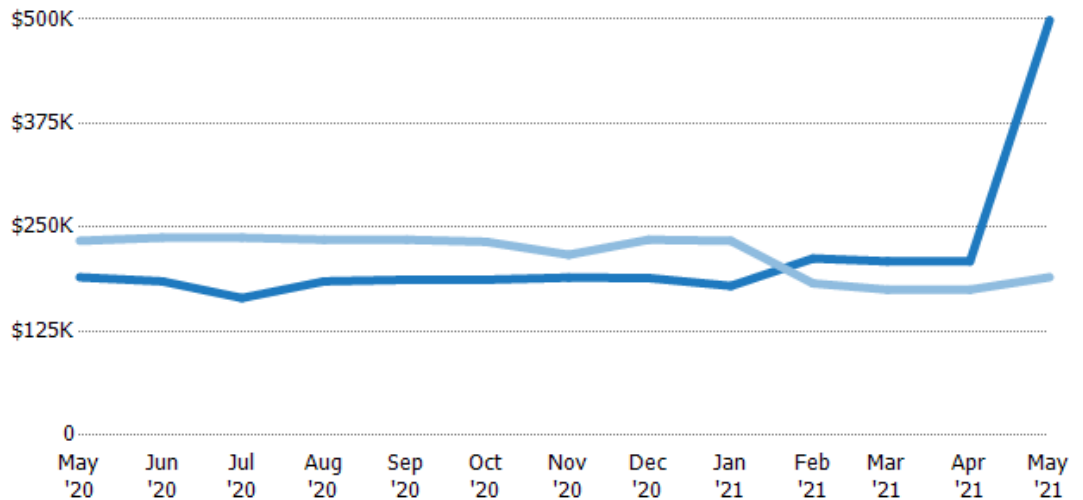
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Price	% Chg.
May '21	\$499K	162.7%
May '20	\$190K	-18.7%
May '19	\$234K	-25.1%



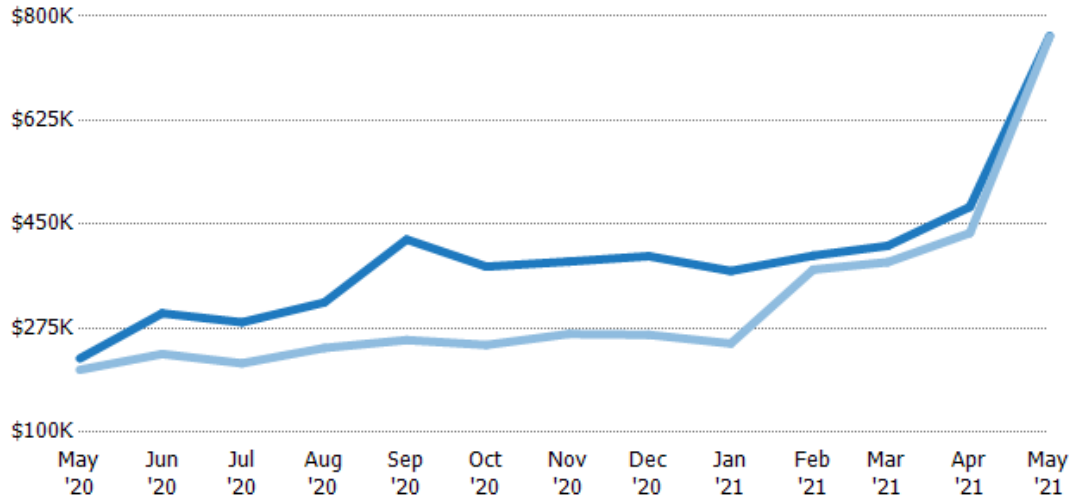
Current Year	\$190K	\$185K	\$165K	\$185K	\$187K	\$187K	\$189K	\$189K	\$180K	\$213K	\$209K	\$209K	\$499K
Prior Year	\$234K	\$237K	\$237K	\$235K	\$235K	\$233K	\$217K	\$235K	\$234K	\$182K	\$175K	\$175K	\$190K
Percent Change from Prior Year	-19%	-22%	-31%	-21%	-20%	-20%	-13%	-20%	-23%	16%	19%	19%	163%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



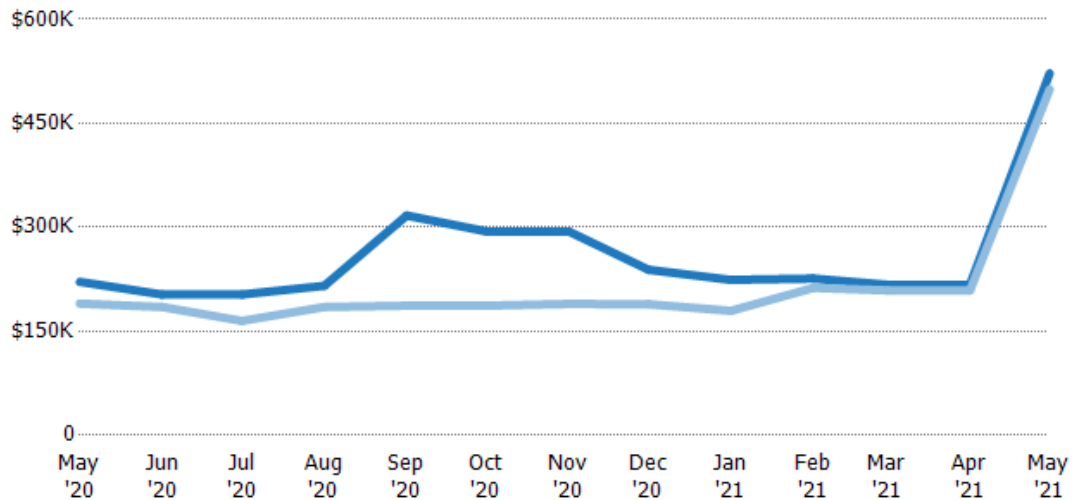
Avg Est Value	\$224K	\$300K	\$285K	\$318K	\$424K	\$379K	\$387K	\$396K	\$371K	\$397K	\$414K	\$479K	\$767K
Avg Listing Price	\$205K	\$232K	\$216K	\$242K	\$255K	\$247K	\$265K	\$264K	\$249K	\$374K	\$386K	\$435K	\$766K
Avg Listing Price as a % of Avg Est Value	91%	77%	76%	76%	60%	65%	69%	67%	67%	94%	93%	91%	100%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



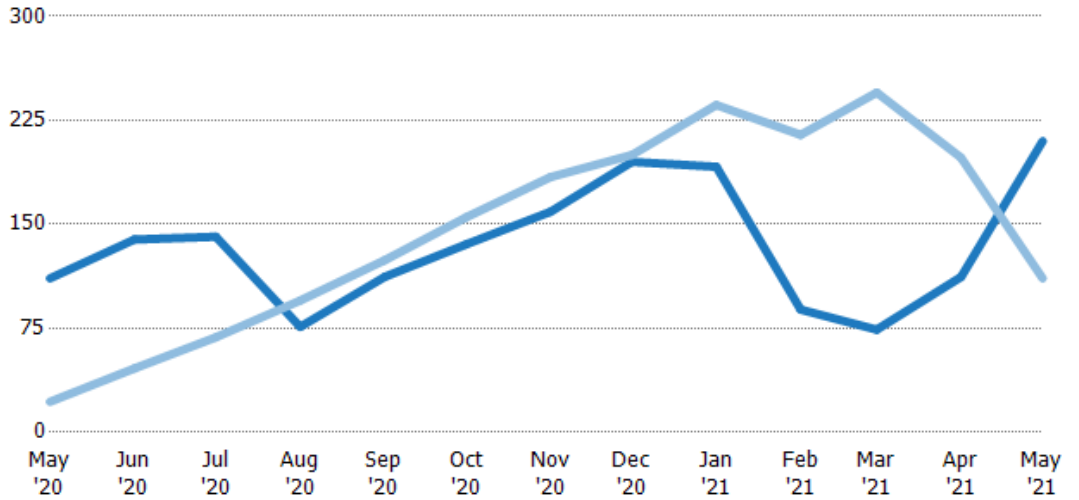
Median Est Value	\$221K	\$203K	\$203K	\$216K	\$317K	\$294K	\$294K	\$239K	\$224K	\$226K	\$217K	\$217K	\$522K
Median Listing Price	\$190K	\$185K	\$165K	\$185K	\$187K	\$187K	\$189K	\$189K	\$180K	\$213K	\$209K	\$209K	\$499K
Med Listing Price as a % of Med Est Value	86%	91%	81%	86%	59%	64%	64%	79%	80%	94%	96%	96%	96%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



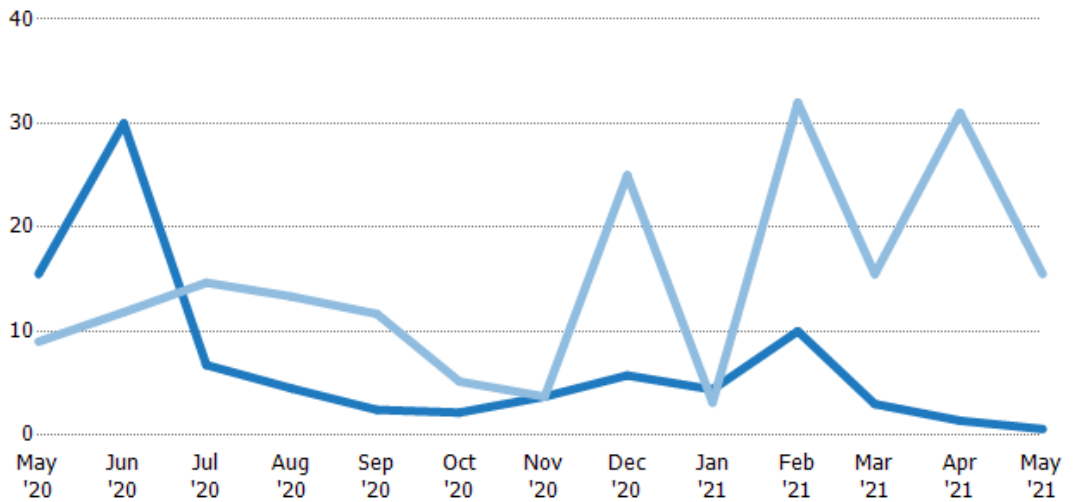
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	111	139	141	76	112	136	159	195	192	88.5	74	112	210
Prior Year	22	46	68.5	95	124	155	184	200	236	215	245	198	111
Percent Change from Prior Year	405%	202%	106%	-20%	-10%	-13%	-14%	-3%	-19%	-59%	-70%	-43%	89%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



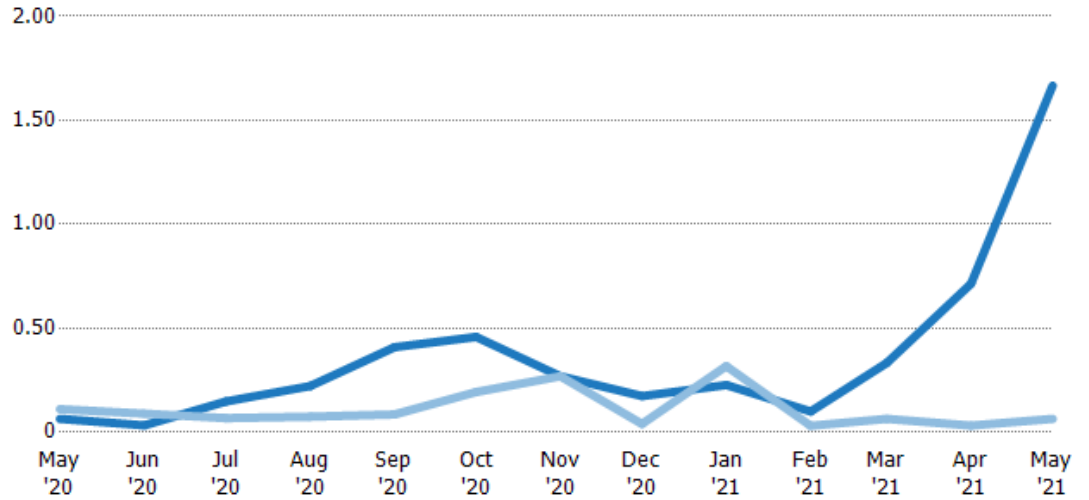
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	15.5	30	6.75	4.5	2.44	2.18	3.71	5.75	4.4	10	3	1.4	0
Prior Year	9	11.8	14.7	13.3	11.7	5.17	3.71	25	3.14	32	15.5	31	15.5
Percent Change from Prior Year	72%	100%	-54%	-66%	-79%	-58%	0%	-77%	40%	-69%	-81%	-95%	-96%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



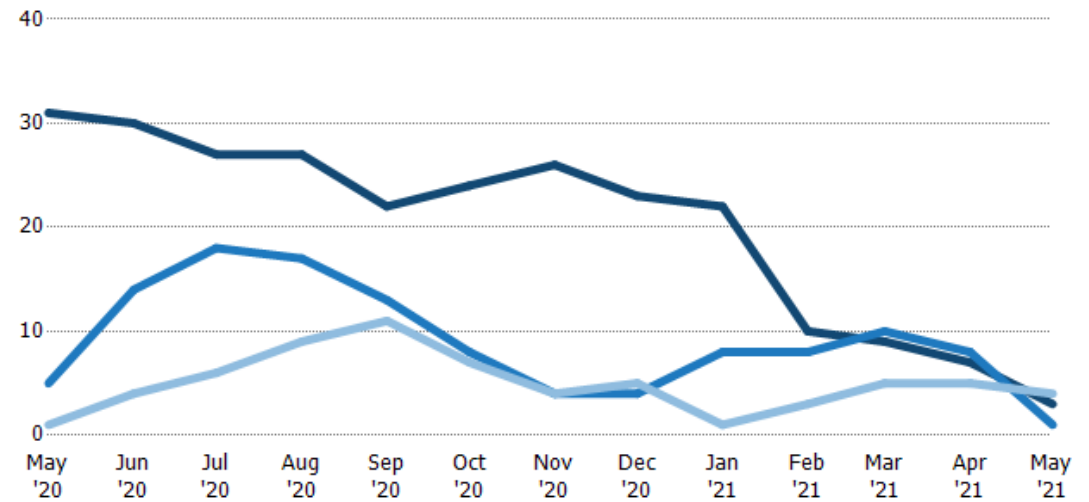
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	6%	3%	15%	22%	41%	46%	27%	17%	23%	10%	33%	71%	167%
Prior Year	11%	9%	7%	8%	9%	19%	27%	4%	32%	3%	6%	3%	6%
Change from Prior Year	5%	-3%	-8%	-15%	-32%	-26%	0%	-13%	9%	-7%	-27%	-68%	-160%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Active	31	30	27	27	22	24	26	23	22	10	9	7	3
Pending	5	14	18	17	13	8	4	4	8	8	10	8	1
Sold	1	4	6	9	11	7	4	5	1	3	5	5	4

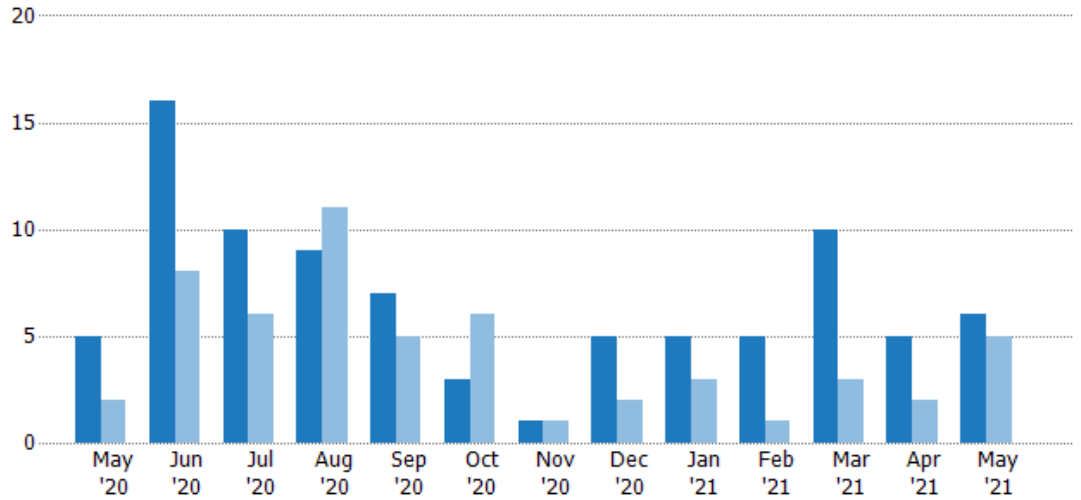
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	6	20%
May '20	5	150%
May '19	2	150%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	5	16	10	9	7	3	1	5	5	5	10	5	6
Prior Year	2	8	6	11	5	6	1	2	3	1	3	2	5
Percent Change from Prior Year	150%	100%	67%	-18%	40%	-50%	0%	150%	67%	400%	233%	150%	20%

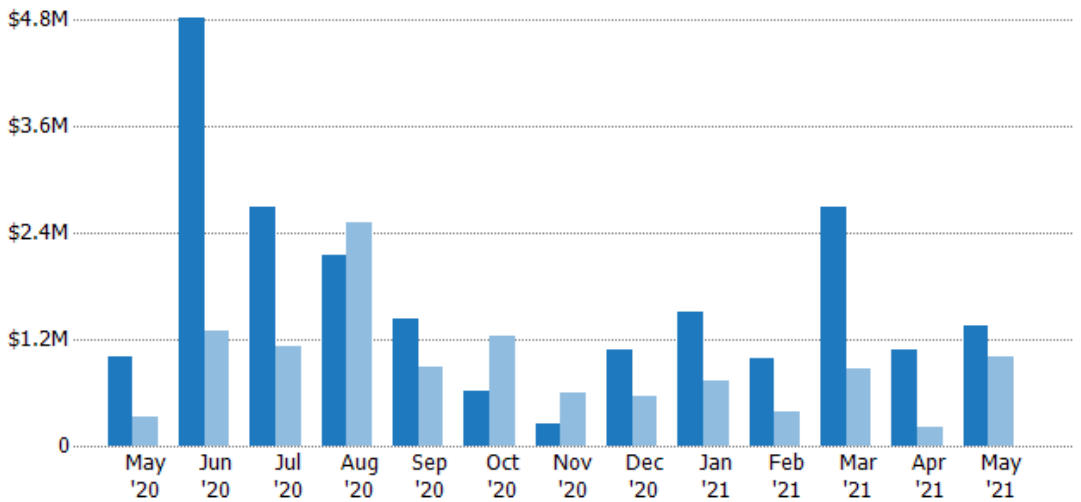
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$1.36M	36.2%
May '20	\$999K	208.8%
May '19	\$324K	242.5%



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Current Year	\$999K	\$4.83M	\$2.69M	\$2.15M	\$1.43M	\$624K	\$245K	\$1.09M	\$1.52M	\$984K	\$2.69M	\$1.09M	\$1.36M
Prior Year	\$324K	\$1.29M	\$1.12M	\$2.52M	\$894K	\$1.24M	\$599K	\$563K	\$725K	\$385K	\$873K	\$219K	\$999K
Percent Change from Prior Year	209%	274%	141%	-14%	60%	-50%	-59%	94%	109%	156%	208%	396%	36%



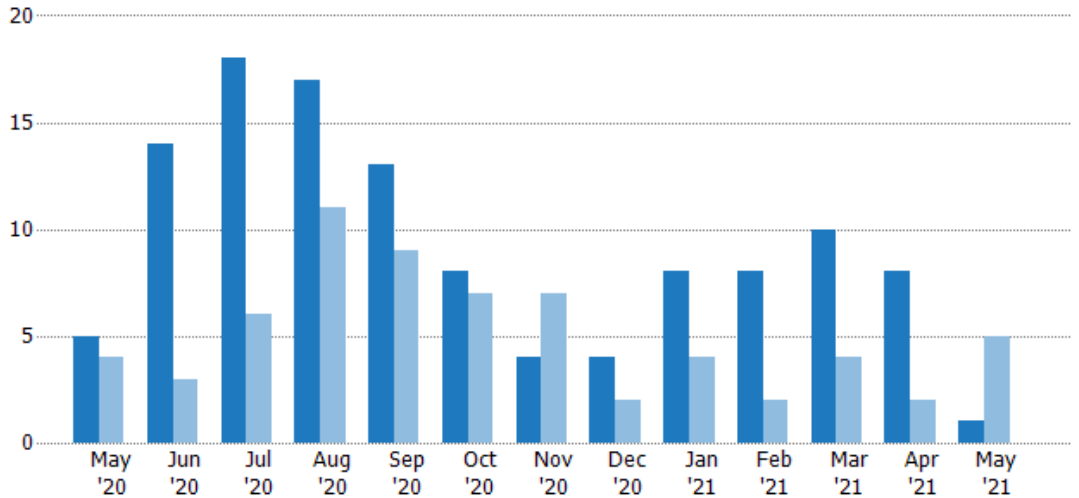
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Count	% Chg.
May '21	1	-80%
May '20	5	25%
May '19	4	75%



Current Year	5	14	18	17	13	8	4	4	8	8	10	8	1
Prior Year	4	3	6	11	9	7	7	2	4	2	4	2	5
Percent Change from Prior Year	25%	367%	200%	55%	44%	14%	-43%	100%	100%	300%	150%	300%	-80%

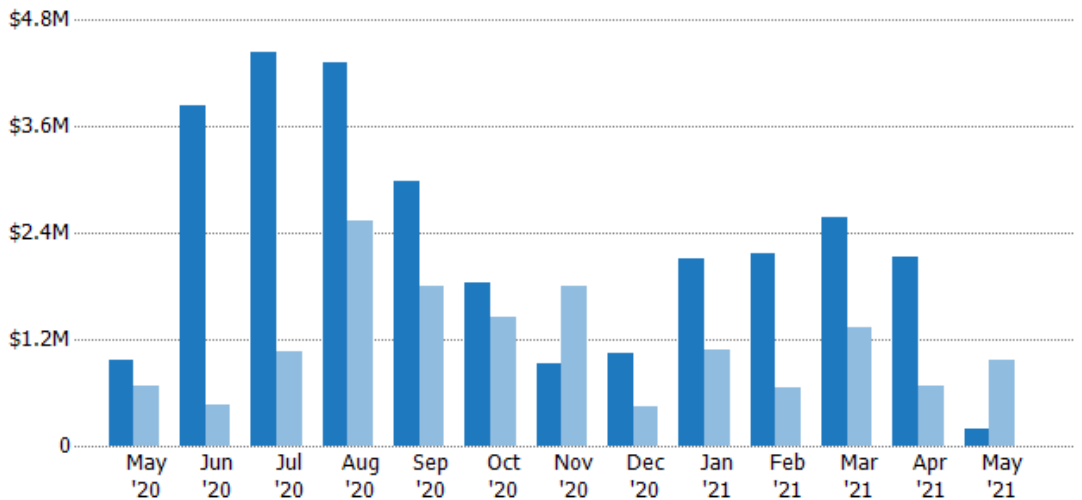
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family

Month/Year	Volume	% Chg.
May '21	\$195K	-79.9%
May '20	\$968K	41.6%
May '19	\$684K	101.4%



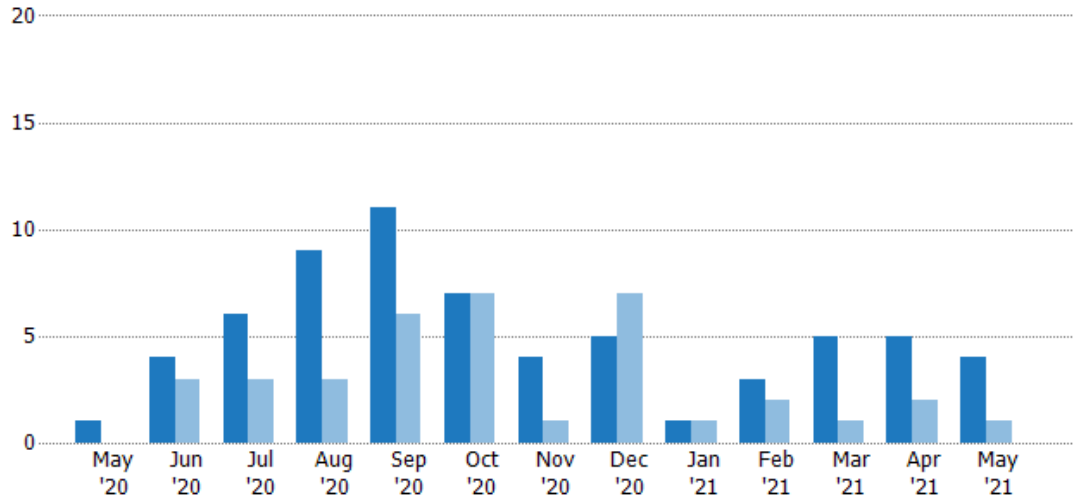
Current Year	\$968K	\$3.84M	\$4.44M	\$4.33M	\$2.98M	\$1.83M	\$923K	\$1.03M	\$2.1M	\$2.16M	\$2.58M	\$2.13M	\$195K
Prior Year	\$684K	\$459K	\$1.07M	\$2.54M	\$1.81M	\$1.45M	\$1.8M	\$439K	\$1.09M	\$655K	\$1.33M	\$674K	\$968K
Percent Change from Prior Year	42%	738%	314%	71%	65%	26%	-49%	136%	93%	230%	94%	216%	-80%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



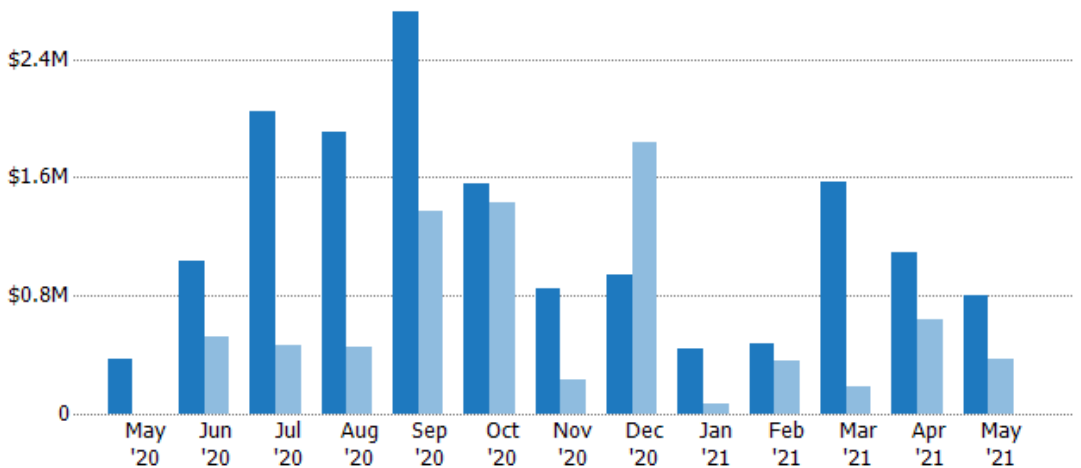
Current Year	1	4	6	9	11	7	4	5	1	3	5	5	4
Prior Year	-	3	3	3	6	7	1	7	1	2	1	2	1
Percent Change from Prior Year	100%	33%	100%	200%	83%	0%	300%	-29%	0%	50%	400%	150%	300%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



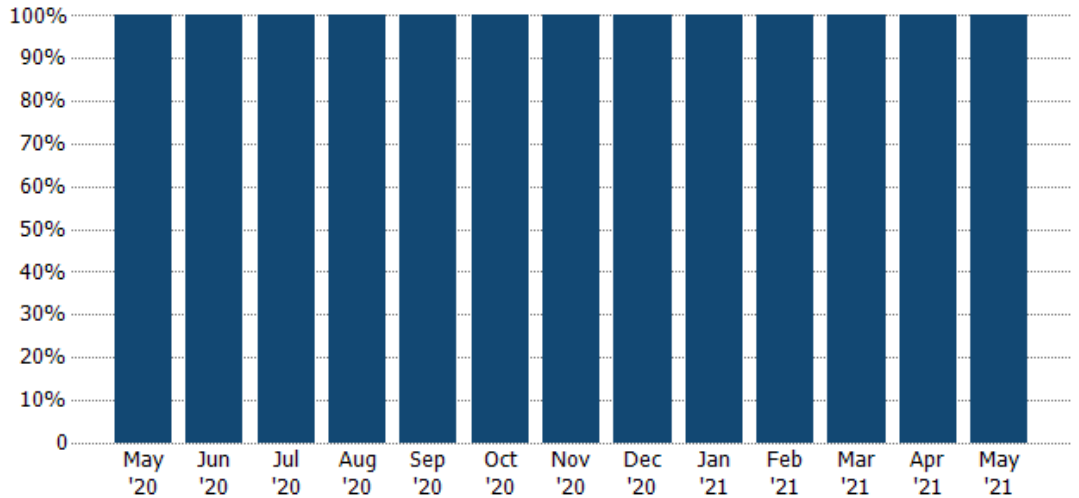
Current Year	\$375K	\$1.04M	\$2.05M	\$1.9M	\$2.73M	\$1.55M	\$852K	\$943K	\$440K	\$480K	\$1.57M	\$1.09M	\$800K
Prior Year	-	\$520K	\$466K	\$448K	\$1.37M	\$1.43M	\$225K	\$1.83M	\$70.5K	\$357K	\$180K	\$633K	\$375K
Percent Change from Prior Year	100%	99%	340%	325%	99%	8%	279%	-49%	524%	34%	772%	73%	113%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



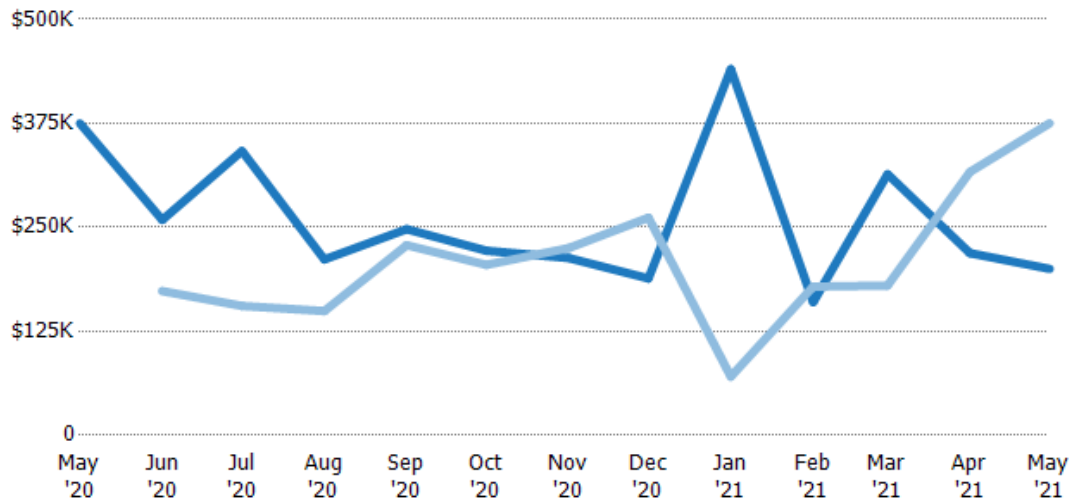
Single Family Residence	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
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## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Danville, VT 05828, West Danville, VT 05873  
 Property Type: Condo/Townhouse/Apt., Single Family



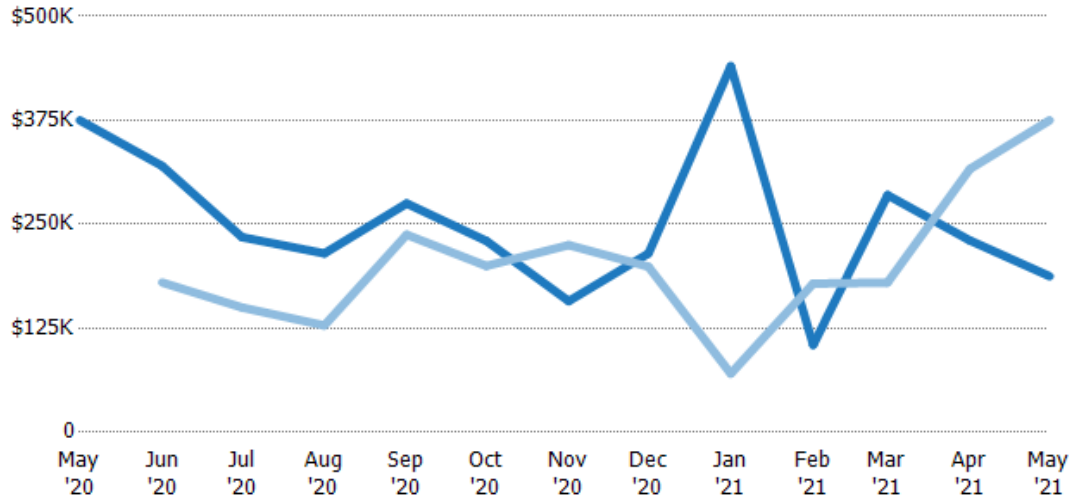
Current Year	\$375K	\$259K	\$342K	\$211K	\$248K	\$222K	\$213K	\$189K	\$440K	\$160K	\$314K	\$219K	\$200K
Prior Year	-	\$173K	\$155K	\$149K	\$229K	\$205K	\$225K	\$262K	\$70.5K	\$179K	\$180K	\$317K	\$375K
Percent Change from Prior Year	100%	49%	120%	42%	8%	8%	-5%	-28%	524%	-10%	74%	-31%	-47%

## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



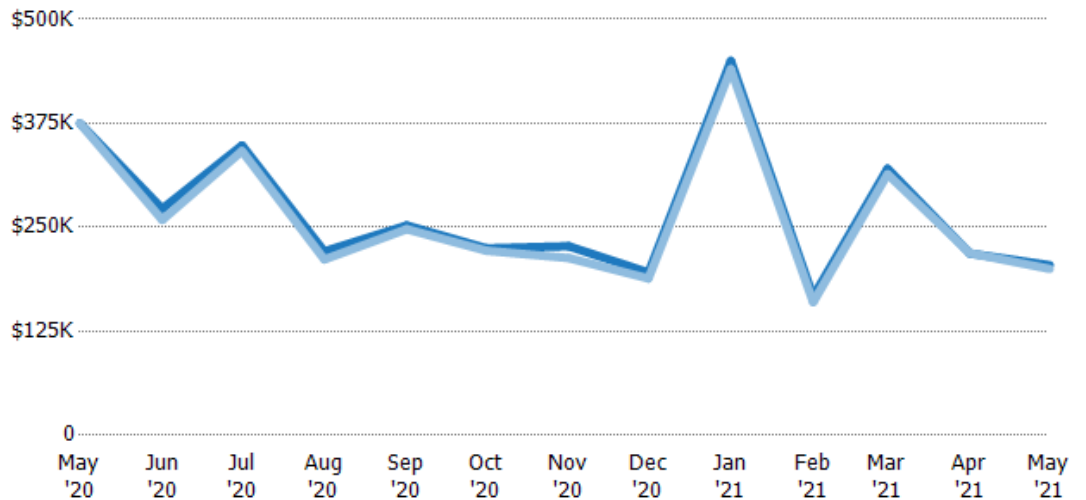
Current Year	\$375K	\$320K	\$235K	\$215K	\$275K	\$230K	\$158K	\$215K	\$440K	\$105K	\$285K	\$231K	\$188K
Prior Year	-	\$180K	\$150K	\$128K	\$238K	\$200K	\$225K	\$199K	\$70.5K	\$179K	\$180K	\$317K	\$375K
Percent Change from Prior Year	100%	78%	56%	67%	16%	15%	-30%	8%	524%	-41%	58%	-27%	-50%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



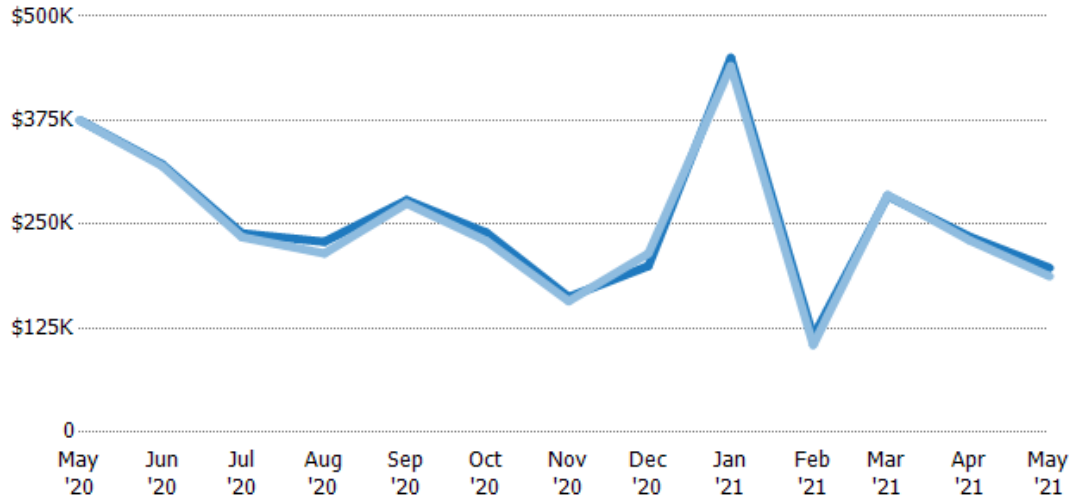
Avg List Price	\$375K	\$272K	\$348K	\$221K	\$252K	\$225K	\$227K	\$196K	\$450K	\$167K	\$320K	\$219K	\$204K
Avg Sales Price	\$375K	\$259K	\$342K	\$211K	\$248K	\$222K	\$213K	\$189K	\$440K	\$160K	\$314K	\$219K	\$200K
Avg Sales Price as a % of Avg List Price	100%	95%	98%	96%	98%	99%	94%	96%	98%	96%	98%	100%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



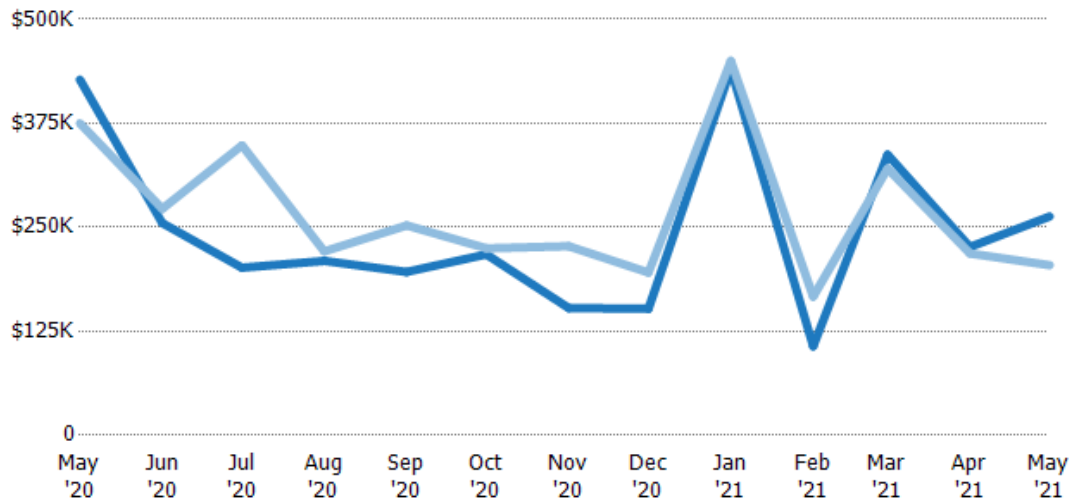
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median List Price	\$375K	\$322K	\$239K	\$229K	\$279K	\$240K	\$163K	\$200K	\$450K	\$115K	\$284K	\$235K	\$198K
Median Sales Price	\$375K	\$320K	\$235K	\$215K	\$275K	\$230K	\$158K	\$215K	\$440K	\$105K	\$285K	\$231K	\$188K
Med Sales Price as a % of Med List Price	100%	99%	98%	94%	99%	96%	97%	108%	98%	91%	100%	98%	95%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West Danville, VT 05873  
Property Type: Condo/Townhouse/Apt., Single Family



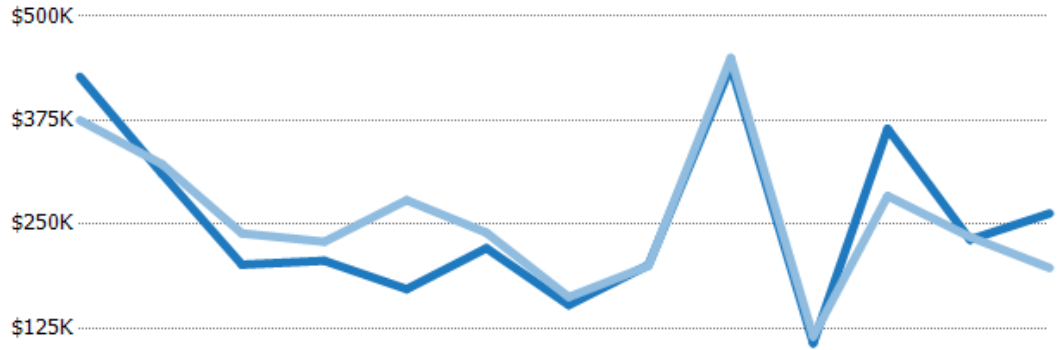
	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Avg Est Value	\$427K	\$255K	\$201K	\$210K	\$196K	\$217K	\$153K	\$152K	\$440K	\$107K	\$337K	\$226K	\$263K
Avg Sales Price	\$375K	\$272K	\$348K	\$221K	\$252K	\$225K	\$227K	\$196K	\$450K	\$167K	\$320K	\$219K	\$204K
Avg Sales Price as a % of Avg Est Value	88%	107%	173%	105%	128%	103%	149%	129%	102%	156%	95%	97%	78%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Danville, VT 05828, West  
 Danville, VT 05873  
 Property Type:  
 Condo/Townhouse/Apt., Single  
 Family



	May '20	Jun '20	Jul '20	Aug '20	Sep '20	Oct '20	Nov '20	Dec '20	Jan '21	Feb '21	Mar '21	Apr '21	May '21
Median Est Value	\$427K	\$310K	\$201K	\$206K	\$172K	\$221K	\$153K	\$201K	\$440K	\$107K	\$365K	\$231K	\$263K
Median Sales Price	\$375K	\$322K	\$239K	\$229K	\$279K	\$240K	\$163K	\$200K	\$450K	\$115K	\$284K	\$235K	\$198K
Med Sales Price as a % of Med Est Value	88%	104%	119%	111%	162%	108%	106%	99%	102%	107%	78%	101%	75%